Evaluation Matrix

1412225480 ITN Hand and Power Tools for Inventory FY27	**Proposer Name:**	**Evaluator:**	**Score:**	**0**
Does Proposer meet Minimum Qualifications?			YES (Accept)	NO (Reject)
Minimum Qualifications (Accept/Reject)				

Criteria	**MAX Points**	**Low Bidder = 60 pts The low bid will receive the maximum 60 points and the amount of that bid will be the basis for awarding points to all other bids based on the following formula: Other bidders points = 60 * (Low Bidder/Bidder). For Example: Bid #1 = $100, Bid #2 = $125 Bid #1 is low bid and will receive 60 points, Bid #2 will receive 40 points (60 x (100/125))**				
Quotation of Rates	**60**					
Overall Company Experience: (1)How comprehensive is the supplier's proposal in terms of describing overall company experience and ability to meet scope of work? For example: Years in business, Company size, Warehouse size, Locations, Utility experience, and recent innovations to improve supply to their customers within the last 2 years.	**5**		Above Average (5 points)	Average (2-4 points)	Below Average (0-1 points)	
Delivery & Logistics Commitment: How are products delivered to JEA? (Dedicated truck once a week, multiple carriers, etc) Does the proposal commit to our DDP terms? What are the freight transit times between supplier warehouse dock and JEA? Are there expedite options in a critical supply situation? How does the supplier measure their own internal KPI's for delivery performance to their customers? Does the supplier have internal support to manage our open PO database and maintain a KPI of 5% or less past dues?	**15**		Above Average (11 -15 points)	Average (6 -10 points)	Below Average (0 - 5 points)	
Volume Discounts & Groupings: Has the supplier offered volume discounts on our higher usage items indicated in the workbook? Or, if quoting only one price on those how competitive are they? Are there opportunites for additional volume discounts that could bring value to JEA? Does the supplier's proposal offer an opportunity to group similar product types into a combined award (Ex. award all wrenches to one supplier)?	**5**		Above Average (5 points)	Average (2 - 4 points)	Below Average (0 - 1 points)	
Communication Plan: How are tariffs mitigated? How are tariffs communicated and documented? How does the supplier manage part number changes, obsolecence, and packaging changes proactively to avoid delaying our orders from processing? How are warranty claims handled and how does the supplier support our warranty clause in the solicitation? How does the supplier limit and communicate partial shipments for easier Receiving? How does the supplier engage with their contracted suppliers on new alternative manufacturers for consideration? Has the supplier identified new alternatives for this bid that could bring value to JEA if approved? Does the supplier have internal support to manage our open PO database and maintain a KPI of 5% or less past dues?	**10**		Above Average (5 points)	Average (2 - 4 points)	Below Average (0 - 1 points)	
Lead Times: (length of time between PO released and delivery to JEA warehouse in calendar days) How competitive are the lead times? Does the supplier have a program in place to maintain those lead times? How much notice could the supplier provide if lead times were changing? How does the supplier stay ahead of market changes around lead times to communicate proactively?	**5**		Above Average (5 points)	Average (2 - 4 points)	Below Average (0 - 1 points)	
			Total points		**0**	