During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

At the designated public comment time we will provide opportunity for you to unmute to speak.

You have been joined to the meeting with your audio muted by default.

Please contact Sarah Millsap by telephone at (904) 776-4311 or by email at millse@jea.com if you experience any technical difficulties during the meeting.
JEA Awards Agenda
August 10, 2023
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Consent Agenda

The Chief Procurement Office offers the following items for the JEA Awards Consent Agenda. Any items may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item(s) be considered separately. All items on the Consent Agenda have been approved by OGC, Budget and the Business Unit Vice President. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code. Please refer to JEA’s Procurement Code if you wish to protest any of these items.

1. Minutes
Minutes from 08/03/2023 Meeting

New Not-to-Exceed

Amendments

Term

JSEB Participation (Y/N) if Y, then list
company name(s) (%, $ - awarded)

<table>
<thead>
<tr>
<th>Award #</th>
<th>Type of Award</th>
<th>Solicitation &amp; Short Description Title</th>
<th>VP</th>
<th>Awarder</th>
<th>Funding Source</th>
<th>Award Amount</th>
<th>Original Award Amount</th>
<th>New Not-to-Exceed</th>
<th>Amendments</th>
<th>Term</th>
<th>JSEB Participation (Y/N)</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Piggyback</td>
<td>FY23 JEA Fleet Light Duty Vehicles Capital Purchase</td>
<td>McElroy</td>
<td>Beck Auto Sales, Inc.</td>
<td>Capital</td>
<td>$474,740.88</td>
<td>N/A</td>
<td>N/A</td>
<td>NA</td>
<td>NA</td>
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</table>

Piggyback
Agency: City Of Tallahassee
Contract #5180 with Beck Auto Sales, Inc.
Contract Term: Start Date 01/01/2022, Three (3) Years w/ One (1) - 2 Yr. Renewal
For additional Information Contact: Eddie Bayouth

This Piggyback is for the purchase of six (6) Chevy Silverado-1500 Trucks with utility bodies for FY23 for JEA Fleet. JEA is piggybacking off of the City of Tallahassee contract with Beck Auto Sales, Inc. This opportunity to purchase vehicles is deemed most appropriate due to the costs are currently on the dealer lot and are available to JEA once utility bodies are installed and upfit is complete (lighting, safety features, etc.). This is estimated to take ninety (90) to one hundred twenty (120) days.

The Electric Meter Services team has been looking to move to utility bodies, but wanted to keep the light duty truck option. They currently have 2 replacements on the FY24 plan. The Fleet team sent an expansion request for four (4) ½-ton with the utility body. They would also prefer to keep the smaller trucks instead of moving into a F350 utility body. GM is the only manufacturer that certifies and honors their warranties on their ½-ton trucks with utility bodies, other manufacturers require a 1 ton truck. JEA has been exploiting this option for several years, but unable to purchase the Chevy 1500 with the utility body due to Chevy’s production of compatible chassis was limited or nonexistent.

The previous JEA purchase price of the 1-ton 4X4 Ford F-350 with utility bodies was $94,091.22. The Chevy Silverado with the standard utility body for the Electric Meter Services team will cost $78,817.48 and the one with the Ladder Rack for the Facilities team will cost $79,276.48. Additionally, lighter duty vehicles should have lower lifecycle costs as well, due to less expensive tires, better fuel economy, cheaper maintenance costs, etc. In light of the fact that JEA can fill such needs at a significantly lower cost, and the smaller trucks better fit the needs of the user groups, the purchase prices are deemed justifiable.

2. Piggyback
Agency: City Of Tallahassee
Contract #5073 with Ring Power Utility Equipment
Contract Term: Start Date 04/01/2022, Five (5) Years w/ One (1) - 5 Yr. Renewal
For additional Information Contact: Eddie Bayouth

This Piggyback is for the purchase of seventeen (17) Terex trucks for FY23 and FY24 for JEA Fleet. JEA is piggybacking off of the City of Tallahassee contract with Ring Power Utility Equipment. The vehicles JEA Fleet is buying are stock units Ring Power is receiving on a regular basis. Buying the stock units as they become available reduces the lead time by at least 24 months compared to buying customized Terex trucks and over 48 months when buying customized Altec Trucks. By taking advantage of the City of Tallahassee contract with a negotiated discount (7% off the attachment and upfitting, 7-10% off the chassis), JEA will save $62,211.76 from the previous quote Ring Power gave JEA in June.

Three (3) of the trucks are expected to arrive in FY23 while the other fourteen (14) are expected to arrive by Q2 FY24. The FY23 trucks are slated for Electric Replacement (211-E) and the FY24 trucks are slated for Electric Replacement, Electric Expansion and Water Expansion. In light of the fact that the vehicles allow JEA to receive assets several model years earlier than alternative custom truck designs along with the earlier purchases allows JEA to retire aging assets and retire units to plan instead of incurring unplanned costs, the purchase prices are deemed justifiable. It should be noted JEA will buy custom longer lead-time assets as well, but is able to find a strong mix of stock and custom units that balance business needs in many ways.

Committee Agenda Action

Consent Agenda Action

Committee Members in Attendance

Committee Decision

*Motion by:*

*Second By:*
<table>
<thead>
<tr>
<th>Award #</th>
<th>Type of Award</th>
<th>Solicitation # &amp; Short Description/Title</th>
<th>VP</th>
<th>Awardee</th>
<th>Funding Source</th>
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<th>Term</th>
<th>JSEP Participation (Y/N)</th>
<th>JSEP Participation (Y/N)</th>
<th>JSEP Participation (Y/N)</th>
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Consent and Regular Agenda Signatures

<table>
<thead>
<tr>
<th></th>
<th>Name/Title</th>
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<tr>
<td>Budget</td>
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<td>Awards Chairman</td>
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<td>Procurement</td>
<td></td>
</tr>
<tr>
<td>Legal</td>
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</table>


The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.

### Consent Agenda

**Award #** | **Type of Award** | **Solicitation # & Short Description/Title** | **VP** | **Awardee** | **Funding Source** | **Award Amount** | **New Not-to-Exceed** | **Amendments** | **Term** | **JFED Participation (%)**  
--- | --- | --- | --- | --- | --- | --- | --- | --- | --- | ---  
1 | Minutes | Minutes from 07/27/2023 Meeting | N/A | N/A | N/A | N/A | N/A | N/A | N/A |  
2 | ITN | 1410625246 Contact Center Workforce Optimization Software Licensing, Support, and Implementation | Presidey | NICE Systems, Inc. | Capital & O&M | $1,409,070.45 | N/A | $1,409,070.45 | N/A | N/A |  
3 | MOVED TO REGULAR AGENDA | | | | | | | | |  
4 | ITN | 1411250246 Design, Implementation, and Maintenance of Solar Concierge Program | Page | Resource Innovations, Inc. | O&M | $1,863,979.00 | N/A | $1,863,979.00 | N/A | N/A |  
5 | ITN | 1411250246 Contact Center Workforce Optimization Software Licensing, Support, and Implementation | Presidey | NICE Systems, Inc. | Capital & O&M | $1,409,070.45 | N/A | $1,409,070.45 | N/A | N/A |

The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Sections 3-101 of the JEA Procurement Code. Please refer to JEA's Procurement Code if you wish to protest any of these items.
**Award #** | **Type of Award** | **Description/Title** | **Funding Source** | **Award Amount** | **Original Award Amount** | **New Not-to-Exceed** | **Amendments** | **Term** | **JSEB Participation** |
--- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
6 | Bid | Switchgear for Inventory Stock | McElroy | Smart C. My Co | Inventory Blanket Account | $0,426,181.25 | $1,250,000.00 | $2,389,503.33 | NA | $12,524,295.16 |
6 | Bid | - Switchgear for Inventory Stock | McElroy | G&W Electric Specialty Company | Gresco Supply, Inc. |  |  |  |  |  |
7 | Contract Increase | 019-19 - Plastic Polymer Manholes and Covers for JEA Inventory Stock | McElroy | Oklahoma Infrastructure, Inc. | Inventory Blanket Account | $183,791.49 | $1,521,027.14 | $1,856,921.34 | NA |  |
8 | Original Award | 01/17/2019 |  |  |  |  |  |  |  |  |
8 | for additional information contact: Eddie Bayouth |  |  |  |  |  |  |  |  |  |
8 | Contract Increase | 01/13/2022 |  |  |  |  |  |  |  |  |
8 | for additional information contact: Eddie Bayouth |  |  |  |  |  |  |  |  |  |
9 | Contract Increase | 01/24/2019 | District II Canal Irrigation Water Reclamation Facility Warehouse | Alan McElroy | Forsight Construction Group Inc. | Capital | $313,781.49 | $1,803,271.14 | $2,550,326.34 |  |
9 | Original Award | 01/22/2020 |  |  |  |  |  |  |  |  |
9 | for additional information contact: Elaine Selders |  |  |  |  |  |  |  |  |  |
10 | Contract Increase | 01/12/2019 |  |  |  |  |  |  |  |  |
10 | for additional information contact: Eddie Bayouth |  |  |  |  |  |  |  |  |  |
10 | Contract Increase | 01/15/2018 |  |  |  |  |  |  |  |  |
10 | for additional information contact: Eddie Bayouth |  |  |  |  |  |  |  |  |  |

**Description/Title:**

1411294446 - Switchgear for Inventory Stock

**Amount:**

- $5,852,985.95
- $1,250,958.00
- $5,420,351.21
- $1,788,685.00
- $2,508,672.00
- $927,840.00
- $1,250,958.00
- $2,508,672.00
- $396,330.00
- $719,987.00
- $1,881,000.00
- $2,389,503.33
- $5,852,985.95
- $12,524,295.16
- $37,286.00
- $152,102.71
- $54,202.00
- $61,856.00
- $7,654.00

**Term:**

- Three (3) Year
- Two (2) Year
- Three (3) Year
- Five (5) Years
- Two (2) Years
- Two (2) Years
- Two (2) Years
- Two (2) Years
- Three (3) Year

**JSEB Participation:**

- N
- N
- N
- N
- N
- N
- N
- N
- N

**Additional Information:**

1. The switchgear for the District II Canal Irrigation Water Reclamation Facility Warehouse is a live-front switchgear that has all internal parts enclosed and is a fully submersible. The switchgear is designed to be used in areas near flooding and cost significantly less than the fully submersible G&W switchgear.

2. G&W and Federal Pacific both make dead-front pad-mounted switchgear and have been selected based on their ability to provide a high reliability switchgear that offers better value for money. The Federal Pacific switchgear has been used by JEA in the past due to its ease of use and reliability. The G&W switchgear is a live-front switchgear that has all internal parts enclosed and is a fully submersible. The switchgear is designed to be used in areas near flooding and cost significantly less than the fully submersible G&W switchgear.

3. The purpose of this contract increase is to add funds to the original award for the purchase of Plastic Polymer Manholes and Covers for JEA Inventory Stock. These manholes are used for underground electrical and fiber optic access points throughout JEA service territory.

4. JEA is requesting this contract increase to add funds to the original award to cover unforeseen expenses for the remaining six (6) months of the contract. The price of plastic polymer manholes and covers has increased by over 94% since the beginning of this contract and by 5% since April 2021 primarily due to commodity increases in polymers and labor. JEA has already increased the purchase price of the manholes to reflect the increased cost.

5. The purpose of this contract increase is to add funds to the original award amount for the purchase of radio controlled switches. The radio controlled switches are used to operate distribution feeder and load devices and are preferred to manually remote control them.

6. The contract had a build-up increase during the second year. During the second year, there was an increase in demand for the radio-controlled switches due to O&M replacements of failed switches, as well as the installation of the switches in new devices scheduled within capital projects from distribution planning. The contract increase amount will provide funds for projected requirements for the remaining duration of the contract.

7. The purpose of this contract increase is to add funds to the original award for the purchase of Plastic Polymer Manholes and Covers for JEA Inventory Stock. This manhole is a live-front switchgear that is exclusively used in the past.

8. The purpose of this contract increase is to add funds to the original award for the purchase of Plastic Polymer Manholes and Covers for JEA Inventory Stock. The manholes are designed to be used in areas near flooding and cost significantly less than the fully submersible G&W switchgear.

9. The purpose of this contract increase is to add funds to the original award for the purchase of Plastic Polymer Manholes and Covers for JEA Inventory Stock. The manholes are designed to be used in areas near flooding and cost significantly less than the fully submersible G&W switchgear.
<table>
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<th>JSEB Participation (Y/N)</th>
<th>H/Y, then list company name(s) (% , $ - awarded)</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>RFP</td>
<td>1411059846 - Engineering Services for the Cisco Drive - Westlake WTP to Garden St - Transmission Water Main Project</td>
<td>Melendez</td>
<td>Mott MacDonald</td>
<td>Capital</td>
<td>$458,431.00</td>
<td>N/A</td>
<td>$458,431.00</td>
<td>N/A</td>
<td>N/A</td>
<td>Five Percent (5%) Evaluation Criteria</td>
<td>Model &amp; Associates Engineering (Geotechnical Engineering Services) - 3%</td>
</tr>
</tbody>
</table>

The scope of work includes evaluating and selecting a Company that can provide professional Engineering Services for the design of a new water main along Cisco Drive and Jones Road in Jacksonville consisting of approximately 8,500 LF of 20-inch Ductile Iron Pipe by open cut including final detailed design, permitting, backflow prevention, and engineering support services during construction. As growth continues in the North Water Grid, interconnections between the water treatment plants are needed to meet demands and provide redundancy to the grid. This project provides an additional connection between the Westlake WTP and the North Grid and will provide support to the North Grid during peak usage times.

The hourly rates are deemed reasonable compared to historical rates for work of this nature. The rates are fixed for the first year and may be increased by CPI annually if requested by the firm.

**Consent Agenda Action**

Committee Members in Attendance

<table>
<thead>
<tr>
<th>Name/Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joe Orfano for Ted Phillips</td>
</tr>
<tr>
<td>David Emanuel</td>
</tr>
<tr>
<td>Janie Smalley for Laura Schepis</td>
</tr>
</tbody>
</table>

Motion by: David Emanuel

Second By: Janie Smalley for Laura Schepis

Committee Decision: Approved

**Regular Agenda**

<table>
<thead>
<tr>
<th>Award #</th>
<th>Type of Award</th>
<th>Solicitation # &amp; Short Description/Title</th>
<th>VP</th>
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<th>Amendments</th>
<th>Term</th>
<th>JSEB Participation (Y/N)</th>
<th>H/Y, then list company name(s) (% , $ - awarded)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Contract Increase</td>
<td>1410677646 - Construction Services for the SIPS-Southside Blvd Intertie to Deerwood III WTP - SIPS Water Main &amp; Raw Water Main - Segment 2</td>
<td>Melendez</td>
<td>TG Utility Company, Inc.</td>
<td>Capital</td>
<td>$1,825,782.53</td>
<td>$9,507,717.00</td>
<td>$11,333,499.53</td>
<td>N/A</td>
<td>N/A</td>
<td>Project Completion (Expected: September 2025)</td>
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</table>

This contract increase funds to construct offsite utility lines for the new JEA H2.0 Purification Center. The proposed utility lines include 1,840 LF of water main, 1,960 LF of reuse water main, 3,240 LF of force main and associated hardware. The utility lines are within the current project corridor, and by adding this work to the contract, JEA will avoid coordination issues and delay claims. The prices for this amendment were reviewed by JEA estimating staff and deemed reasonable when compared to previous projects.

**Consent and Regular Agenda Signatures**

<table>
<thead>
<tr>
<th>Name/Title</th>
<th>Signatures</th>
</tr>
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<tbody>
<tr>
<td>Joe Orfano</td>
<td>(Consent Agenda)</td>
</tr>
<tr>
<td>David Emanuel</td>
<td>(Regular Agenda)</td>
</tr>
<tr>
<td>Rebecca Lavie</td>
<td></td>
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**JEA Awards Chairman**

<table>
<thead>
<tr>
<th>Name/Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joseph Orfano</td>
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**Procurement**

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<th>Name/Title</th>
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<tbody>
<tr>
<td>Rebecca Lavie</td>
</tr>
<tr>
<td>TRUCK 1/2 T EXT CAB 4X4 UTILITY 8'</td>
</tr>
<tr>
<td>----------------------------------</td>
</tr>
<tr>
<td>Standard</td>
</tr>
<tr>
<td>A (Ladder Rack)</td>
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FY24
Electric Replacement (211-E)    $157,634.96
Electric Expansion (211-02E)    $317,105.92

**TOTAL**  $474,740.88
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<tr>
<th>Ring Power Stock Quotes</th>
<th>UPDATED PRICES</th>
<th>QTY</th>
<th>TOTAL</th>
<th>June Pricing</th>
<th>Old Total</th>
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<td>$3,622,680.51</td>
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