

# Welcome to the JEA Awards Meeting

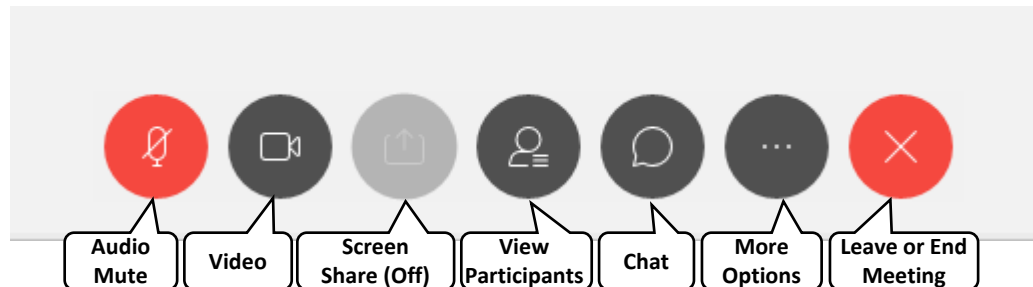
You have been joined to the meeting with your **audio muted** by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email **Lynn Rix** at [rixlw@jea.com](mailto:rixlw@jea.com) to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact **Lynn Rix** by telephone at **(904) 665-8621** or by email at [rixlw@jea.com](mailto:rixlw@jea.com) if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



# AWARDS COMMITTEE AGENDA

**DATE:** Thursday, January 20, 2022

**TIME:** 10:00 A.M.

**PLACE:** JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL  
32202 OR  
WebEx/Teleconference  
WebEx Meeting Number (access code): 160 199 4252  
WebEx Password: pxP6CqUSt63

**Public Comments:**

**Awards:**

1. Approval of the minutes from the last meeting (01/13/2022).
2. **DEFERRED** - Request approval to award a contract to Florida Aquastore and Utility Construction, Inc. to disassemble the sludge holding tank and re-assemble it at the Mandarin WRF in the amount of \$655,397.00, subject to the availability of lawfully appropriated funds.
3. Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for new JEA headquarters for the second phase for a total amount of \$680,820.85, for a new total not-to-exceed amount of \$2,007,922.80, subject to the availability of lawfully appropriated funds.
4. 1410364646 - Request approval to award contract to PQH Group Design, Inc. for Arlington East Water Reclamation Facility Warehouse Design Services in the amount of \$106,180.00, subject to lawfully appropriated funds.
5. **DEFERRED** - Request approval to award a contract increase to Cooper Power Systems LLC for Network Protectors in the amount of \$3,516,255.30, for a new total not-to-exceed amount of \$5,118,673.30, subject to the availability of lawfully appropriated funds.

**Informational Items:** N/A

**Open Discussion:** N/A

**Public Notice:** N/A

**General Business:** N/A

**SPECIAL NOTES:** Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

## 01-20-2022 Awards Committee

<u>Award #</u>	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 01/13/2022 meeting.
2 - Defer	Defer	Defer	Defer	Defer	Defer	Defer	Defer
3	Contract Increase	McElroy	\$2,000,000.00 (Workstations, Standard offices, Task Chairs) and \$3,000,000.00 (Conference, Collaboration, Training, Other Ancillary)	\$680,820.85	Perdue, Inc.	Project Completion (Expected: September 30, 2022)	<p><b><u>Furniture Procurement, Delivery and Service for New Headquarters</u></b></p> <p>The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.</p> <p>JEA intends to purchase the furniture in phases. During the first phase, the majority of items for the standard workstations, bench workstations and portions of items for the standard offices were purchased. In the second phase, the task chairs, majority of conference tables and chairs, standard office storage items and tables and chairs for Level 2 traditional training rooms will be purchased. Additional ancillary furniture will be grouped in upcoming phases.</p> <p>Documentation for this Award includes a summary spreadsheet attached as backup showing items, unit prices and quantities in the second phase order. Additionally, Perdue has prepared a highly detailed invoice summary showing how the order will be filled and delivered by floor level for installation. This document is 76 pages and available for review through Procurement. Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$680,820.85 and a deposit of \$340,410.43 is required upon placement of the order.</p> <p>Request approval to award a contract increase to Perdue, Inc. for Furniture Procurement, Delivery and Service for New Headquarters for the second</p>

## 01-20-2022 Awards Committee

						phase for a total amount of \$680,820.85, for a new total not-to-exceed amount of \$2,007,922.80, subject to the availability of lawfully appropriated funds.
4	Request for Proposal 2 proposers	McElroy	\$120,000.00 (revised from \$40,000.00 originally)	\$106,180.00	PQH Group Design, Inc.	<p><b><u>Arlington East Water Reclamation Facility Warehouse Design Services</u></b></p> <p>JEA is soliciting proposals for design services for the Arlington East Water Reclamation Facility (WRF) located at 1555 Milcoe Road, Jacksonville, FL. The contract shall furnish engineering design at 10%, 30%, 60%, 90% and 100% for JEA review and approval. The project will include construction services to modify a 3600 square foot (SF) structure to a warehouse building.</p> <p>The scope of work is design services for construction of a storage building facility similar in layout to the one designed to be built at Mandarin WRF, District II WRF, and Blacks Ford WRF. The company shall provide design services for construction of a storage facility at Arlington East WRF per attached specifications for the site designated as Building 10. JEA's intention is to have a consistent warehouse building design across all WRF's. Engineered drawings shall meet all the requirements of JEA Standards, state, and local building codes.</p> <p>The original proposal in the amount of \$116,830.00 included higher hourly rates than our previous proposals. Rate negotiations with PQH Group Design, Inc. were successfully completed resulting in a decrease of approximately nine percent (9%). The proposed engineering design and services came in much higher than the original estimated budget. The updated budget increase reflects additional Civil Engineering design, updated operational requirements consisting of extended height requirements for equipment entering, exiting, and operating inside the building, extensive soil borings and surveys. However, overall construction costs are anticipated to be less than other warehouses currently in the design/build phase (Mandarin WRF, District II WRF, and Blacks Ford WRF) due to utilizing the existing structure which has a smaller overall</p>

## 01-20-2022 Awards Committee

							<p>footprint. This is provided that no unforeseen issues arise that were not identified in the original feasibility study. The rates were deemed reasonable by the business unit for the work that needs to be done.</p> <p>Request approval to award contract to PQH Group Design, Inc. for Arlington East Water Reclamation Facility Warehouse Design Services in the amount of \$106,180.00, subject to lawfully appropriated funds.</p>
<b>5 - Defer</b>	Defer	Defer	Defer	Defer	Defer	Defer	Defer
<b>Total Award</b>				<b>\$787,000.85</b>			

## **JEA AWARDS COMMITTEE JANUARY 13, 2022 MEETING MINUTES**

The JEA procurement Awards Committee met on January 13, 2022, in person with a WebEx option.

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

Members in attendance were Jenny McCollum as Chief Procurement Officer, Stephen Datz as Chairperson (on site), Hai Vu as Vice Chairperson (on site), Laure Whitmer as Budget Representative, Regina Ross as Office of General Counsel Representative; with Laura Dutton (on site), Joe Orfano, and Ricky Erixton. Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:00 a.m., introduced the Awards Committee Members, and confirmed that there was an in person quorum of the Committee membership present.

### Public Comments:

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

### Awards:

1. Approval of the minutes from the last meeting (12/16/2021). Chair Datz verbally presented the Committee Members the proposed December 16, 2021 minutes contained in the committee packet.

**MOTION:** Hai Vu made a motion to approve the December 16, 2021 minutes (Award Item 1). The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2-8:

2. 1410510246 - Request approval to rescind this solicitation and reject all Responses received in anticipation of rebidding.

**MOTION:** Hai Vu made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Laura Dutton and approved unanimously by the Awards Committee (5-0).

3. Request approval to award a contract increase to CDM Smith Inc. for additional services during construction for the Mandarin WRF Reuse System Modifications-Equalization Tank and Transfer Pump Station - High Level UV Disinfection Upgrade project in the amount of \$39,625.00, for a new not-to-exceed amount of \$950,375.30, subject to the availability of lawfully appropriated funds.

**MOTION:** Joe Orfano made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

4. Request approval to award a one (1) year contract renewal to Lionbridge Global Solutions, LLC for Customer Call Center Interpretation Language Services in the amount of \$98,263.25, for a not-to-exceed amount of \$326,451.88 subject to the availability of lawfully appropriated funds.

**MOTION:** Laura Dutton made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

5. 1410470046 - Request approval to award a contract to The Davey Tree Expert Company in the amount of \$1,292,078.35, subject to the availability of lawfully approved funds.

**MOTION:** Ricky Erixton made a motion to approve Award Item 5 as amended in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

6. DEFERRED POST AWARDS - Request approval to award a contract extension to Vesta modular for Leased Modular Buildings for Technical Training at NGS in the amount of \$73,800.00, for a new not-to-exceed amount of \$464,470.66, subject to the availability of lawfully appropriated funds.

**MOTION:** Hai Vu made a motion to approve Award Item 6 as amended in the committee packet. The motion was seconded by Laura Dutton and approved unanimously by the Awards Committee (5-0).

7. 1410510446-21– Request approval to award contracts to G & W Electric Co. for the Radio Control Switches carried in JEA’s inventory stock for a total amount of \$1,788,685.00 subject to the availability of lawfully appropriated funds.

**MOTION:** Joe Orfano made a motion to approve Award Item 7 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

8. Request approval to award a contract increase to Gate Fleet Services for Fuel Supply, Fuel Cards, & Related Services in the amount of \$3,176,246.76, for a new total not-to-exceed amount of \$9,932,787.98, subject to the availability of lawfully appropriated funds.

**MOTION:** Hai Vu made a motion to approve Award Item 8 as presented in the committee packet. The motion was seconded by Laura Dutton and approved unanimously by the Awards Committee (5-0).

Informational Item:

Conflict of Interest training (Walette Stanford)

Ratifications:

Award 4 is a partial ratification and Award 8 is a partial ratification.

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair Datz adjourned the meeting at 10:37 a.m.

**NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below:**  
[https://www.jea.com/About/Procurement/Awards\\_Meeting\\_Agendas\\_and\\_Minutes/](https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/)





## Formal Bid and Award System

Award #3 January 20, 2022

**Type of Award Request:** CONTRACT INCREASE  
**Request #:** 233  
**Requestor Name:** Veasey, Nancy A. - Dir Special Projects  
**Requestor Phone:** (904) 665-6439  
**Project Title:** Furniture Procurement, Delivery and Service for New Headquarters  
**Project Number:** 8006820  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$2,000,000.00 (Workstations, Standard offices, Task Chairs) and \$3,000,000.00 (Conference, Collaboration, Training, Other Ancillary)

### Scope of Work:

The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.

JEA established Qualified Category List(s) for Furniture Procurement for the new headquarters with four (4) firms awarded a position on the list. The Qualified Category List will be utilized to seek response packages and bids for specified workstation, bench design and for standard office furniture. JEA intends to select one firm to provide the furniture outlined in the technical specification and may also award the majority of the ancillary and support furniture needs to the same firm. JEA reserves the right to procure all or portions of the ancillary furniture from other firms on the qualified list. The terms and conditions for this solicitation were included and agreed upon by the qualified firms during Request for Qualifications 101180.

**JEA IFB/RFP/State/City/GSA#:** 1410376448  
**Purchasing Agent:** Selders, Elaine L.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PERDUE, INC.	Justin Perez	justin.perez@perdueoffice.com	5 W Forsyth Street, Suite 100, Jacksonville, FL 32202	904-256-5548	\$680,820.85

**Amount of Original Award:** \$1,327,101.95  
**Date of Original Award:** 11/18/2021  
**Contract Increase Amount:** \$680,820.85  
**New Not-To-Exceed Amount:** \$2,007,922.80  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 12/01/2021

**End Date (mm/dd/yyyy):**

Project Completion (Expected: September 30, 2022)

**JSEB Requirement:**

N/A - Optional

**Background/Recommendations:**

Originally awarded and approved by the Awards Committee on 11/18/2021 to Perdue, Inc. for the first phase of furniture purchases, in the amount of \$1,327,101.95. The original award is attached as backup.

JEA intends to purchase the furniture in phases. During the first phase, the majority of the items for the standard workstations, bench workstations and portions of items for the standard offices were purchased. In the second phase, the task chairs, majority of conference tables and chairs, standard office storage items and tables and chairs for Level 2 traditional training rooms will be purchased. Additional ancillary furniture will be grouped in upcoming phases.

Documentation for this award includes a summary spreadsheet attached as backup showing items, unit prices and quantities in the second phase order. Additionally, Perdue has prepared a highly detailed invoice summary showing how the order will be filled and delivered by floor level for installation. This document is 76 pages and available for review through Procurement. Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$680,820.85 and a deposit of \$340,410.43 is required upon placement of the order.

Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for new JEA headquarters for the second phase for a total amount of \$680,820.85, for a new total not-to-exceed amount of \$2,007,922.80, subject to the availability of lawfully appropriated funds.

**Director:** Veasey, Nancy A. - Dir Special Projects

**VP:** McElroy, Alan D. - VP Supply Chain & Operations Support

**APPROVALS:**

Stephen Datz 1/20/22  
Chairman, Awards Committee Date

Laure A Whitmer 1/20/22

Budget Representative Date



## Formal Bid and Award System

Award #8 November 18, 2021

**Type of Award Request:** REQUEST FOR PROPOSAL (RFP)  
**Request #:** 233  
**Requestor Name:** Veasey, Nancy A. - Dir Special Projects  
**Requestor Phone:** (904) 665-6439  
**Project Title:** Furniture Procurement, Delivery and Service for New Headquarters  
**Project Number:** 8006820  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$2,000,000.00 (Workstations, Standard offices, Task Chairs)

**Scope of Work:**

The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.

JEA established Qualified Category List(s) for Furniture Procurement for the new headquarters with four (4) firms awarded a position on the list. The Qualified Category List will be utilized to seek response packages and bids for specified workstation, bench design and for standard office furniture. JEA intends to select one firm to provide the furniture outlined in the technical specification and may also award the majority of the ancillary and support furniture needs to the same firm. JEA reserves the right to procure all or portions of the ancillary furniture from other firms on the qualified list. The terms and conditions for this solicitation were included and agreed upon by the qualified firms during Request for Qualifications 101180.

**JEA IFB/RFP/State/City/GSA#:** 1410376448  
**Purchasing Agent:** Selders, Elaine L.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
PERDUE, INC.	Justin Perez	justin.perez@perdueoffice.com	5 W Forsyth Street, Suite 100, Jacksonville, FL 32202	904-256-5548	\$1,327,101.95

**Amount for entire term of Contract/PO:** \$1,327,101.95  
**Award Amount for remainder of this FY:** \$1,327,101.95  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 12/01/2021  
**End Date (mm/dd/yyyy):** Project Completion (Expected: September 30, 2022)  
**JSEB Requirement:** N/A - Optional

**PROPOSERS:**

Name	Amount	Rank
PERDUE, INC.	\$2,705,088.37	1
WORKSCAPES, INC.	\$2,995,610.00	2
OFFICE ENVIRONMENTS & SERVICES	\$2,628,010.00	3

**Background/Recommendations:**

Advertised on 07/30/2021. At proposal opening on 08/24/2021, JEA received three (3) proposals. JEA evaluated the proposals based on pricing, quality, serviceability, timeline, ancillary furniture information, employee purchase program platforms and mockup presentations deeming Perdue, Inc. the most highly qualified company. A copy of the evaluation results and bid leveling document are attached as backup. The amounts shown on the bid leveling document and above in some instances included multiple options for the same item, examples are task and guest chairs, and additional optional items.

JEA will purchase furniture in phases. The first phase, which is considered in this award is the majority of items for the standard workstations, bench workstations and portions of items for the standard offices. There are 285 standard workstations, 174 standard bench workstations and 58 standard offices. The original proposal quantities were adjusted during the floor and furniture layouts during the interior design phase. The items not yet included for standard workstation and offices are storage options for the standard offices, accessories and task chairs. These items are being further reviewed and quantified. The estimated budget amount above was inclusive of the standard offices, workstations and task chairs. Additional workstations, office furniture, accessories and ancillary furniture and task chairs will be selected in the near future.

After determining the most highly qualified company, the JEA team reviewed alternate monitor arms, alternate storage options for bench workstations, alternate desktop power modules with wireless charging and miscellaneous accessories. The team also selected a less expensive table for the standard offices and selected a mid-priced guest chair from those proposed and presented by the top ranked firm.

Documentation for this Award includes a summary spreadsheet attached as backup showing items, unit prices and quantities in the first phase order. Additionally, Perdue has prepared a highly detailed invoice summary showing how the order will be filled and delivered by floor level for installation. This document is 81 pages and available for review through Procurement. Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$1,327,101.95 and a deposit of \$663,550.98 is required upon placement of the order. The award summary is slightly different than the individual unit item prices based on how the workstations and bench stations are grouped to be installed, i.e. groupings are typically four (4), six (6) or eight (8) workstations and each grouping requires appropriate end panels and common fence lengths.

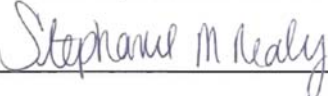
1410376448 – Request approval to award a contract to Perdue, Inc. for Furniture Procurement, Delivery and Service for New Headquarters for the first phase for a total amount of \$1,327,101.95, subject to the availability of lawfully appropriated funds.

**Director:** Veasey, Nancy A. - Dir Special Projects  
**VP:** McElroy, Alan D. - VP Supply Chain & Operations Support

**APPROVALS:**

 11/18/21  
 \_\_\_\_\_

**Chairman, Awards Committee** **Date**

 11/18/21  
 \_\_\_\_\_

**Budget Representative** **Date**

**JEA FURNITURE BID PROPOSAL COMPARISON FOR PACKAGE 1 - \*QUANTITIES LEVELED 8/26/21**

MANUFACTURER: DEALER:		STEELCASE		HERMAN MILLER WORKSCAPES			HAWORTH OE&S			REMARKS
		PERDUE								
ITEM/Description	Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost	Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost	Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost	
SYSTEMS FURNITURE -										
6' x 6' Fence Workstation	301	\$ 1,574.99	\$ 474,071.99	301	\$ 1,863.80	\$ 561,003.80	301	\$ 1,329.35	\$ 400,134.35	
Fence Benching Style Workstation	174	\$ 1,529.46	\$ 266,126.04	174	\$ 1,591.29	\$ 276,884.46	174	\$ 1,560.58	\$ 271,540.92	
6' x 6' Fence Workstation Value Alternative	301	\$ 1,540.03	\$ 463,549.03	301	\$ 1,779.71	\$ 535,692.71	301	\$ 1,322.76	\$ 398,150.76	
Fence Benching Style Workstation Value Alternative	174	\$ 1,494.50	\$ 260,043.00	174	\$ 1,508.26	\$ 262,437.24	174	\$ 1,553.99	\$ 270,394.26	
Storage Item 1	533	\$ 11.08	\$ 5,905.64	533	\$ 18.63	\$ 9,929.79	533	\$ 17.54	\$ 9,348.82	
Storage Item 2	533	\$ 400.35	\$ 213,386.55	533	\$ 495.45	\$ 264,074.85	533	\$ 208.43	\$ 111,093.19	
Storage Item 3	533	\$ 231.93	\$ 123,618.69	533	\$ 206.75	\$ 110,197.75	533	\$ 281.13	\$ 149,842.29	
Storage Item 4	533	\$ 395.21	\$ 210,646.93	533	\$ 525.26	\$ 279,963.58	533	\$ 687.84	\$ 366,618.72	
PRIVATE OFFICE -										
Height Adjustable Table	58	\$ 803.22	\$ 46,586.76	58	\$ 913.48	\$ 52,981.84	58	\$ 778.84	\$ 45,172.72	
Height Adjustable Table Value Alternative	58	\$ 787.30	\$ 45,663.40	58	\$ 832.64	\$ 48,293.12	58	\$ 772.25	\$ 44,790.50	
Lateral Storage Item	58	\$ 587.25	\$ 34,060.50	58	\$ 341.76	\$ 19,822.08	58	\$ 692.95	\$ 40,191.10	
Coat Rack	58	\$ 306.80	\$ 17,794.40	58	\$ 335.30	\$ 19,447.40	58	\$ 242.80	\$ 14,082.40	
Meeting Table	58	\$ 810.16	\$ 46,989.28	58	\$ 251.21	\$ 14,570.18	58	\$ 279.68	\$ 16,221.44	
PRIVATE OFFICE GUEST CHAIRS										
Guest Chair Option 1	116	\$ 205.20	\$ 23,803.20	116	\$ 240.16	\$ 27,858.56	116	\$ 220.49	\$ 25,576.84	
Guest Chair Option 2	116	\$ 248.90	\$ 28,872.40	116	\$ 290.84	\$ 33,737.44	116	\$ 147.00	\$ 17,052.00	
Guest Chair Option 3	116	\$ 292.68	\$ 33,950.88	116	\$ 171.72	\$ 19,919.52	116	\$ 168.70	\$ 19,569.20	
ACCESSORIES										
Monitor Arm	533	\$ 227.08	\$ 121,033.64	533	\$ 292.45	\$ 155,875.85	533	\$ 315.32	\$ 168,065.56	
Office Markerboard	58	\$ 140.90	\$ 8,172.20	58	\$ 810.06	\$ 46,983.48	58	\$ 169.60	\$ 9,836.80	
Task Light	533	\$ 176.48	\$ 94,063.84	533	\$ 165.91	\$ 88,430.03	533	\$ 192.12	\$ 102,399.96	
INSTALLATION - LABOR										
SYSTEMS FURNITURE, PRIVATE OFFICES, TASK & GUEST CHAIRS - *PRICE FOR PACKAGE 1			\$ 186,750.00			\$ 167,506			\$ 147,928	
Quantities leveled (includes guest chairs)			\$ 2,705,088.37			\$ 2,995,610			\$ 2,628,010	
Evaluation Matrix Scoring			24			22			25	

**1410376448 Furniture Procurement, Delivery and Service for New Headquarters**

Vendor Rankings	C. Crane	C. Smith	J. Connell	J. Peacock	M. Newton-Green	Σ Rank	Rank
Office Environments & Services	3	3	2	3	3	14	3
Perdue	1	1	1	1	1	5	1
Workscapes	2	2	3	2	2	11	2

C. Crane	Pricing (25 Points)	Quality (25 Points)	Serviceability (20 Points)	Timeline (15 Points)	Ancillary Furniture Information (10 Points)	Employee Purchase Program Platforms (5 Points)	Presentation/Demonstration of Mock-ups (25 Points)
Office Environments & Services	25	18	16	15	9	3	20
Perdue	24	25	19	15	10	5	25
Workscapes	22	25	18	15	6	4	22

C. Smith	Pricing (25 Points)	Quality (25 Points)	Serviceability (20 Points)	Timeline (15 Points)	Ancillary Furniture Information (10 Points)	Employee Purchase Program Platforms (5 Points)	Presentation/Demonstration of Mock-ups (25 Points)
Office Environments & Services	25	16	14	15	8	3	15
Perdue	24	25	17	15	10	4	25
Workscapes	22	20	18	15	10	3	25

J. Connell	Pricing (25 Points)	Quality (25 Points)	Serviceability (20 Points)	Timeline (15 Points)	Ancillary Furniture Information (10 Points)	Employee Purchase Program Platforms (5 Points)	Presentation/Demonstration of Mock-ups (25 Points)
Office Environments & Services	25	17	16	13	7	4	17
Perdue	24	25	19	15	9	5	25
Workscapes	22	20	11	4	4	5	20

J. Peacock	Pricing (25 Points)	Quality (25 Points)	Serviceability (20 Points)	Timeline (15 Points)	Ancillary Furniture Information (10 Points)	Employee Purchase Program Platforms (5 Points)	Presentation/Demonstration of Mock-ups (25 Points)
Office Environments & Services	25	10	9	9	6	2	7
Perdue	24	22	20	10	10	5	25
Workscapes	22	23	17	10	8	5	20

M. Newton-Green	Pricing (25 Points)	Quality (25 Points)	Serviceability (20 Points)	Timeline (15 Points)	Ancillary Furniture Information (10 Points)	Employee Purchase Program Platforms (5 Points)	Presentation/Demonstration of Mock-ups (25 Points)
Office Environments & Services	25	20	14	12	6	4	15
Perdue	24	25	20	15	9	5	25
Workscapes	22	24	19	15	8	5	25

Overall Averages	Pricing (25 Points)	Quality (25 Points)	Serviceability (20 Points)	Timeline (15 Points)	Ancillary Furniture Information (10 Points)	Employee Purchase Program Platforms (5 Points)	Presentation/Demonstration of Mock-ups (25 Points)
Office Environments & Services	25.00	16.20	13.80	12.80	7.20	3.20	14.80
Perdue	24.00	24.40	19.00	14.00	9.60	4.80	25.00
Workscapes	22.00	22.40	16.60	11.80	7.20	4.40	22.40

**Furniture PROPOSAL WORKBOOK**

**Dealer to complete Shaded Areas -**

As described in Solicitation 1.4.1.1. prices shall include all profit, taxes, benefits and all other overhead items. Delivery/freight number is an estimate as described below.

MANUFACTURER: <u>Steelcase</u>				*NOTE: Quantities on drawings are captured for reference and bid pricing and leveling. Final item count may vary slightly based on final drawings and JEA selections and is anticipated to be less than a 5% change to the overall presented totals.					
DEALER: <u>Perdue</u>									
ITEM/Description				Complete Chart Information For Height Adjustable Tables:					
SYSTEMS FURNITURE -		Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost	Height RANGE (Max & Min)	*Distributed Weight Capacity	Max Lifting Capacity *	Adjustment Rate/Speed	Warranty (Type and Years)
6' x 6' Fence Workstation <i>Including Gallery Panels and specified power accessories</i>		285	\$1,297.42	\$369,764.70					
15" Added Cable Tray		285	\$31.76	\$9,051.60					
Fence Benching Style Workstation <i>Including Gallery Panels and specified power accessories</i>		174	\$1,250.84	\$217,645.71	22" to 49"	250 lb	196 lb	1 3/10" per second	Limited Lifetime 12 Year No Labor Fee
15" Added Cable Tray		174	\$31.76	\$5,526.24					
Storage Item 1 (Soto Hook)		285	\$11.08	\$3,157.80	*NOTE: When calculating Lift Capacity subtract the weight of the worksurface				
Storage Item 2 (Revi Undermount)		174	\$179.72	\$31,271.28					
(Revi Undermount Shelf)		174	\$14.17	\$2,465.58	The fence and bench unit prices differ from the original bid as the desktop power units bid and included were replaced by an alternate item				
(Revi Undermount Hook)		174	\$9.60	\$1,670.40					
Storage Item 3 (Mobile Ped)		285	\$225.49	\$64,264.65					
PRIVATE OFFICE -		Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost					
Height Adjustable Table		58	\$545.34	\$31,629.72					
15" Added Cable Tray		58	\$31.76	\$1,842.08					
Lateral Storage Item		0	\$587.25	\$0.00	Hold for next order; will add additional options and pricing				
Coat Rack		0	\$306.80	\$0.00	Hold for future order				
Wall Coat Hook		0	\$39.58	\$0.00	Hold for consideration				
Meeting Table Opt #1		58	\$374.26	\$21,707.08					
TASK CHAIRS *PRICED IF AWARDED WITH SYSTEMS & OFFICE FURNITURE		Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost					
Task Chair Option 1 (Amia Air)		0	\$383.31	\$0.00	Hold for decisions				
Task Chair Option 2 (Series 2)		0	\$376.92	\$0.00	Hold for decisions				
Task Chair Option 3 (Gesture)		0	\$663.92	\$0.00	Hold for decisions				
PRIVATE OFFICE GUEST CHAIRS		Quantity	AVERAGE Cost/Unit	ESTIMATED Total Cost					
Guest Chair Option 1 (Move)		0	\$205.20	\$0.00					
Guest Chair Option 2 (AMQ Tizu)Selection*		116	\$248.90	\$28,872.40	Does not qualify for rebate calculation				
Guest Chair Option 3 (Reply)		0	\$292.68	\$0.00					

**Furniture PROPOSAL WORKBOOK**

**Dealer to complete Shaded Areas -**

As described in Solicitation 1.4.1.1. prices shall include all profit, taxes, benefits and all other overhead items. Delivery/freight number is an estimate as described below.

<u>ACCESSORIES</u>	<u>Quantity</u>	<u>AVERAGE Cost/Unit</u>	<u>ESTIMATED Total Cost</u>	
New Desktop power with wireless charging	517	\$398.96	\$206,262.32	
Desktop power BID	0	\$276.92	\$0.00	
Monitor Arm (BID Arm)	0	\$227.08	\$0.00	
New Steelcase CF Intro Dual Monitor Arm (32" Monitor)	0	\$259.29	\$0.00	
ESI SENAEX2-MS	517	\$260.40	\$134,626.80	Does not qualify for rebate calculation
ESI Wireless Power Hub	0	\$94.50	\$0.00	
Flex Dock	0	\$0.00	\$0.00	
Office Markerboard	58	\$140.90	\$8,172.20	
Task Light (BID Light) LED Linear	0	\$176.48	\$0.00	
Task Light Dash Mini	0	\$206.68	\$0.00	Hold for future order
<b><u>INSTALLATION - LABOR</u></b>				<b><u>ESTIMATE</u></b>
SYSTEMS FURNITURE, PRIVATE OFFICES, TASK & GUEST CHAIRS - *PRICE FOR PACKAGE 1		TBD (Options)	\$189,171.39	Adjusted for items selected
<b><u>INSTALLATION - DELIVERY/FREIGHT*</u></b>				<b><u>ESTIMATE</u></b>
DELIVERY/FREIGHT IS AN ESTIMATE FOR BUDGET PURPOSES TO ESTABLISH AN ALLOWANCE ASSUME FULL PACKAGE 1 AWARDED- *PRICE FOR PACKAGE 1 Will adjust based on quantities and rates at time of shipping			\$0.00	Shipping was included in pricing based on proposal response
			<b>1,327,101.95</b>	Phase 1 order total
<b><u>REBATE PROGRAM</u></b>				<b><u>ESTIMATE</u></b>
In the event JEA purchases reach a minimum of \$1.4M Customer Sell Qualified Steelcase Product, Steelcase will issue a 3% rebate come time of project completion. Qualified Steelcase Product includes Steelcase (Arch Solutions excluded), Worktools, Coalesse, West Elm Orangebox and Partner branded products. All other products are excluded from rebate consideration			\$55,000.00+	Rebate applies to cumulative amount of first and future orders calculated at the end of orders on qualifying items



<b>JEA</b>				
<b>Task Chairs, Private Office Storage, Conference Rooms, 2nd Floor Training</b>				
<b>MANUFACTURER:</b>	Steelcase			
<b>DEALER:</b>	Perdue			
<b>ITEM/Description</b>				
			<u>AVERAGE</u>	<u>ESTIMATED</u>
<u>Private Office Storage</u>	<u>Tag</u>	<u>Quantity</u>	<u>Cost/Unit</u>	<u>Total Cost</u>
<b>Typical A</b> <i>with 30"D 2 Drawer Lateral</i>	PO-1	24	\$587.25	\$14,094.00
<b>Typical B</b> <i>with 30"D 2 Drawer Lateral &amp; Stack on Bookcase</i>	PO-2	22	\$860.00	\$18,920.00
<b>Typical C</b> <i>with 4 High Lateral, 2 drawers with 1 Key</i>	PO-3	12	\$928.20	\$11,138.40
<b>Private Office Storage Total</b>				\$44,152.40
			<u>AVERAGE</u>	<u>ESTIMATED</u>
<u>Task Chairs</u>	<u>Tag</u>	<u>Quantity</u>	<u>Cost/Unit</u>	<u>Total Cost</u>
<b>Amia Air</b> <i>w/ 3D Microknit</i>	TK-1	493	\$433.27	\$213,602.11
<b>Leap Plus</b> <i>3D Microknit</i>	TK-1.2	24	\$953.24	\$22,877.76
<b>Task Chair Total</b>				\$236,479.87
			<u>AVERAGE</u>	<u>ESTIMATED</u>
<u>CONFERENCES</u>	<u>Tag</u>	<u>Quantity</u>	<u>Cost/Unit</u>	<u>Total Cost</u>
<b>Potrero415 60"x192"</b> <i>Rectangle Table w/ Metal Legs</i>	T-2	6	\$7,286.50	\$43,719.00
<b>Potrero415 48"x96"</b> <i>Rectangle Table w/ Metal Legs</i>	T-11	8	\$4,481.00	\$35,848.00
<b>Potrero415 48"x72"</b> <i>Rectangle Table w/ Metal Legs</i>	T-9	5	\$3,156.00	\$15,780.00
<b>Potrero415 60"</b> <i>Round Table w/ Wood Legs</i>	T-10	4	\$3,355.00	\$13,420.00
<b>Potrero415 48"x120"</b> <i>Rectangle Table w/ Metal Legs</i>	Need Tag	1	\$4,953.00	\$4,953.00
<b>Potrero415 36"x72"</b> <i>Rectangle Table w/ Wood Legs</i>	Need Tag	2	\$2,831.94	\$5,663.88
<b>Cable Manager Mesh Cover</b>	No Tag	26	\$149.00	\$3,874.00
<b>Series 2</b> <i>Air Back w/ 3D Microknit</i>	TK-2	206	\$371.69	\$76,568.14
<b>Sterling Chair</b> <i>5-Star Arm</i>	C-6	18	\$630.32	\$11,345.76
<b>Bivi Storage Trunk</b> <i>60"W Fog Paint</i>	CR-1A	3	\$703.82	\$2,111.46
<b>Bivi Storage Trunk</b> <i>60"W Marlin Paint</i>	CR-1B	9	\$734.10	\$6,606.90
<b>Bassline Storage</b> <i>60"W</i>	CR-2	7	\$971.44	\$6,800.08
<b>Conference Total</b>				\$226,690.22
			<u>AVERAGE</u>	<u>ESTIMATED</u>
<u>2ND FLOOR TRAINING</u>	<u>Tag</u>	<u>Quantity</u>	<u>Cost/Unit</u>	<u>Total Cost</u>
<b>Trainer Table</b> <i>Mobile HAD w/ desktop power, modesty, cable management</i>	T-14	4	\$1,045.02	\$4,180.08
<b>Training Table 30"x66"</b> <i>Mobile Flip top, Modular Power, Modesty Panel</i>	T-13	36	\$1,210.13	\$43,564.68

<b>Training Table 30"x66"</b> <i>Power Infeed, Mobile Flip top, Modular Power, Modesty Panel</i>	T-14	16	\$1,420.65	\$22,730.40
<b>Series 1 Chair-Task</b> <i>w/ 3D Microknit</i>	TK-3	108	\$327.62	\$35,382.96
<b>Await Bench</b> <i>3 Seater</i>	B-3	1	\$1,944.90	\$1,944.90
<b>Await Bench</b> <i>4 Seater</i>	B-3	2	\$2,396.70	\$4,793.40
<b>Await Table and Connector</b>	B-3	1	\$1,012.70	\$1,012.70
<b>Mobile Markerboard</b>	MB-2	2	\$471.65	\$943.30
<b>Skate Table</b>	T-4	3	256.98	770.94
<b><u>2ND FLOOR TRAINING TOTAL</u></b>				\$115,323.36
<b><u>Labor</u></b>				\$58,175.00
<b><u>TASK CHAIR, CONFERENCE AND TRAINING TOTAL</u></b>				\$680,820.85



## Formal Bid and Award System

Award #4 January 20, 2022

**Type of Award Request:** PROPOSAL (RFP)  
**Request #:** 203  
**Requestor Name:** Griffin, Gregg R. - Project Administrator Construction  
**Requestor Phone:** (904) 665-6334  
**Project Title:** Arlington East Water Reclamation Facility Warehouse Design Services  
**Project Number:** 8007710 (Index 207-45W)  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$120,000.00 (revised from \$40,000.00 originally)

### Scope of Work:

JEA is soliciting proposals for design services for the Arlington East Water Reclamation Facility (WRF) located at 1555 Milcoe Road, Jacksonville, FL. The contract shall furnish engineering design at 10%, 30%, 60%, 90% and 100% for JEA review and approval. The project will include construction services to modify a 3600 square foot (SF) structure to a warehouse building.

The scope of work is design services for construction of a storage building facility similar in layout to the one designed to be built at Mandarin WRF, District II WRF, and Blacks Ford WRF. The company shall provide design services for construction of a storage facility at Arlington East WRF per attached specifications for the site designated as Building 10. JEA's intention is to have a consistent warehouse building design across all WRF's. Engineered drawings shall meet all the requirements of JEA Standards, state, and local building codes.

**JEA IFB/RFP/State/City/GSA#:** 1410364646  
**Purchasing Agent:** Selders, Elaine Lynn  
**Is this a ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PQH GROUP DESIGN, INC.	Robert Hoenshel	hoenshelr@pqh.com	4141 Southpoint Drive East Jacksonville, Florida 32216	(904) 224-0001	\$106,180.00

**Amount for entire term of Contract/PO:** \$106,180.00  
**Award Amount for remainder of this FY:** \$97,430.00 (Remaining \$8,750.00 for services during construction)  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 02/01/2022  
**End Date (mm/dd/yyyy):** Project Completion (Expected by June of 2022 for design)  
**JSEB Requirement:** Evaluation Criteria (10% Goal)  
**Comments on JSEB Requirements:**  
 PQH Group Design, Inc. is a JSEB Firm.

### PROPOSERS:

Name	Amount	Rank
PQH GROUP DESIGN, INC.	\$106,180.00	1
BHIDE & HALL ARCHITECTS, P.A.	N/A	2

**Background/Recommendations:**

Advertised on 09/08/2021. Two (2) companies attended the mandatory pre-proposal meeting held on 09/13/2021. At Proposal opening on 09/28/2021, JEA received two (2) Proposals. The public evaluation meeting was held on 11/23/2021, and JEA deemed PQH Group Design, Inc. the most qualified firm to perform the work. A copy of the evaluation results and fee proposal are attached as backup.

The original proposal in the amount of \$116,830.00 included higher hourly rates than our previous proposals. Rate negotiations with PQH Group Design, Inc. were successfully completed resulting in a decrease of approximately nine percent (9%). The proposed engineering design and services came in much higher than the original estimated budget. The updated budget increase reflects additional Civil Engineering design, updated operational requirements consisting of extended height requirements for equipment entering, exiting, and operating inside the building, extensive soil borings and surveys. However, overall construction costs are anticipated to be less than other warehouses currently in the design/build phase (Mandarin WRF, District II WRF, and Blacks Ford WRF) due to utilizing the existing structure which has a smaller overall footprint. This is provided that no unforeseen issues arise that were not identified in the original feasibility study. The rates were deemed reasonable by the business unit for the work that needs to be done.

The project details are listed below:

- Total Engineering Budget: \$120,000.00 (revised):
  - Total Engineering Design Services \$106,180.00 includes:
    - Contract Administration and Services During Construction (SDC): \$ 17,500.00
    - Site survey fees: \$6,930.00
    - Professional Services \$81,750.00
- Contingency: \$13,820.00
- Design Completion Date: 06/15/2022
  
- Total Construction Budget Estimate \$730,000.00 (revised):
  - Construction Budget Estimate: \$720,000.00
  - Project Management/Support: \$10,000.00
- Construction Completion Date: 02/28/2023
  
- Total Project Budget: \$850,000.00

1410364646 - Request approval to award contract to PQH Group Design, Inc. for Arlington East Water Reclamation Facility Warehouse Design Services in the amount of \$106,180.00, subject to lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations  
 Director: Brunell, Baley L. - Director, Facilities & Fleet Services  
 VP: McElroy, Alan D. - VP Supply Chain & Operations Support

**APPROVALS:**

Stephen Dety 1/20/22

**Chairman, Awards Committee**

**Date**

*Laure A Whitmer*

1/20/22

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**Budget Representative**

**Date**

**1410364646 Arlington East Water Reclamation Facility Warehouse Design Services**

<b>Vendor Rankings</b>	G. Griffin	M. Poteet	W. Breadon	P. Yarger	Σ Rank	<b>Rank</b>
<b>Bhide &amp; Hall Architects</b>	2	2	2	2	8	<b>2</b>
<b>PQH Group</b>	1	1	1	1	4	<b>1</b>

G. Griffin	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
<b>Bhide &amp; Hall Architects</b>	28	20	20	4	4	76	2
<b>PQH Group</b>	26.39	30	12	5	5	78.39	1

M. Poteet	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
<b>Bhide &amp; Hall Architects</b>	25.04	20	17	4	4	70.04	2
<b>PQH Group</b>	26.11	33	15	5	5	84.11	1

W. Breadon	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
<b>Bhide &amp; Hall Architects</b>	27.68	34	18	4	4	87.68	2
<b>PQH Group</b>	27.96	33	17	5	5	87.96	1

P. Yarger	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
<b>Bhide &amp; Hall Architects</b>	28.57	25	16	4	4	77.57	2
<b>PQH Group</b>	22.68	29	17	5	5	78.68	1

<b>Overall Averages</b>	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total
<b>Bhide &amp; Hall Architects</b>	27.32	24.75	17.75	4.00	4.00	77.82
<b>PQH Group</b>	25.79	31.25	15.25	5.00	5.00	82.29

REVISED: January 6, 2022  
December 21, 2021

Elaine Salders, Purchasing Agent Senior  
Facilities Capital Projects  
JEA  
21 West Church Street, 6<sup>th</sup> Floor  
Jacksonville, Florida 32202-3139

Re:    East Arlington Water Reclamation Facility Warehouse Design Services  
      Solicitation No.: 1410364646  
      Jacksonville, Florida

Dear Elaine:

We are pleased to have the opportunity to submit a proposal for our services to provide Construction Documents for enclosing and renovating the existing 3,600 SF open wall structure to be used as a warehouse facility.

PROJECT TEAM

Architectural:	PQH Group, Inc.
Civil:	Connelly & Wicker, Inc.
Structural:	McVeigh and Mangum Engineering, Inc.
Mechanical & Electrical:	Haddad Engineering, Inc.

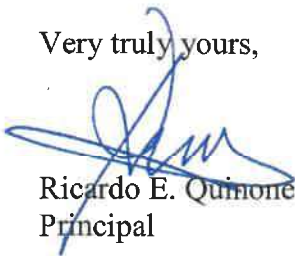
TOTAL CONTRACT PRICE:        \$88,680.00

CA ADD ALTERNATE:            \$17,500.00

Please reference the attached Proposal Conditions Summary for additional information on our understanding of the project scope and any assumptions or exclusions.

We look forward to working with JEA on this Project and should you have any questions about this proposal, please do not hesitate to call or email me directly.

Very truly yours,



Ricardo E. Quinones, AIA, LEED AP BD+C  
Principal