

JEA AWARDS COMMITTEE

APRIL 9, 2020 MEETING MINUTES

The JEA procurement Awards Committee met on April 09, 2020, via WebEx

WebEx Meeting Number (access code): 474 922 168

WebEx Password: JEAAwardsMeeting.

Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Lawsikia Hodges as General Counsel Representative; with John McCarthy, Joe Orfano, Shawn Eads, Deryle Calhoun, and Caren Anders as voting Committee Members.

Chair McCollum called the meeting to order at 10:00 a.m., introduced the Awards Committee Members, and confirmed that there was a quorum of the Committee membership present.

Chair McCollum announced that the meeting was being held remotely to slow the spread of the Covid-19 virus and to encourage social distancing and that pursuant to Governor DeSantis' Executive Order 20-69, local governments were allowed to hold public meetings using communications media technology rather than in a physical location. She stated that the JEA Awards Committee meeting was being held by virtual means via WebEx which allows interested persons to view and participate in the meeting remotely. Additionally, Chair McCollum and Shawn Eads reviewed the WebEx meeting instructions and how public comment would be received and taken during the meeting.

Safety Briefing

Chair McCollum indicated that due to the remote nature of the meeting no safety briefing was necessary.

Public Comments:

Chair McCollum recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

Chair McCollum informed the Awards Committee that Awards Item 4 (015-20 – Request approval to award a three year contract to Aggreko LLC, for goods and services for Generator Rentals in the amount of \$2,179,575.54, subject to the availability of lawfully appropriated funds) would be deferred.

Chair McCollum verbally presented the Committee Members with amendments to the proposed March 31, 2020 minutes contained in the board packet.

MOTION: Caren Anders made a motion to approve the March 31, 2020 minutes with the amendments presented by Chair McCollum (Awards Item 1). The motion was seconded by Shawn Eads and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2, 3, and 5-7:

2. Request approval to award a contract to the developer, Sonoc Company LLC, for the construction of the water main and reclaimed water main by John Woody, Inc. for Nocatee Crosswater Pkwy Ext 1 in the amount of \$690,515.00, subject to the availability of lawfully appropriated funds.

3. Request approval to award a (1) one year renewal to the Dalton Agency for public affairs, issue advocacy, and stakeholder engagement in the amount of \$300,000.00, for a new not-to exceed amount of \$600,000.00, subject to the availability of lawfully appropriated funds.

5. 016-20 – Request approval to award a contract to Precon Corporation for construction services for the Twin Creeks Reclaimed Water Re-pump Station Improvements - Phase 1 in the amount of \$3,074,268.00, subject to the availability of lawfully appropriated funds. The Committee Members discussed several edits, changes and corrections to the backup documentation and write-up for Awards Item 5 (see meeting video for additional detail).

6. 006-20 – Request approval to award a contract to PBM Constructors, Inc. for construction services for the Nocatee North and South Booster Pump Station and Ground Storage Tank Improvements project in the amount of \$9,765,705.00, subject to the availability of lawfully appropriated funds. The Committee Members discussed edits to the backup documentation provided for Awards Item 6 (see meeting video for additional detail).

7. Request approval to award a Purchase Order to Hudson Pump & Equipment, for two booster pumps for NGS Unit 3 in the amount of \$319,750.00, subject to the availability of lawfully appropriated funds.

MOTION: Caren Anders made a motion to approve Awards Items 2, 3 and 7 as presented in the board packet and Awards Items 5 and 6 with the changes discussed by the Committee Members. The motion was seconded by Deryle Calhoun and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

No ratifications were presented to the Awards Committee for consideration.

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair McCollum adjourned the meeting at 11:00 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below: https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/



Formal Bid and Award System

Award #2 April 9, 2020

Type of Award Request: MISCELLANEOUS
Request #: 6802
Requestor Name: Davis, Deanna L. - Manager Development
Requestor Phone: (904) 665-8451
Project Title: 2019-4362 Nocatee Crosswater Pkwy Ext Phase 1
Project Number: 167-W, 167-R, 167-S
Project Location: JEA
Funds: Capital
Award Estimate: \$836,429.00

Scope of Work:

This project is a Developer Agreement that includes approximately 1,140 LF of 20-inch water main, 500 Nocatee Crosswater Pkwy LF of 24-inch reclaimed main, 1,180 LF of 16-inch reclaimed main and 500 LF of 4-inch force main.

Purchasing Agent: King, David

Is this a ratification?: NO

If yes, explain:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SONOC COMPANY LLC/JOHN WOODY, INC.	John Zachary Brecht	brechtz@etminc.com	c/o England-Thims & Miller, Inc., 14775 Old St. Augustine, Rd, Jacksonville FL 32258	(904) 642-8990	\$690,515.00

Amount for entire term of Contract/PO: \$690,515.00

Award Amount for remainder of this FY: \$690,515.00

Length of Contract/PO Term: Project Completion

Begin Date (mm/dd/yyyy): 04/15/2020

End Date (mm/dd/yyyy): Project Completion (Estimated: August 2020)

JSEB Requirement: N/A-Developer reimbursement

BIDDERS:

Name	Amount
SONOC COMPANY LLC/JOHN WOODY, INC.	\$690,515.00
VALLENCOURT CONSTRUCTION CO INC.	\$731,901.00
R & B CONTRACTING INC.	\$762,130.00

Background/Recommendations:


The Nocatee Crosswater Pkwy Ext 1 project is part of the Developer and Utility Service Agreement dated December 6, 2004 and subsequent amendments, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Sonoc Company LLC, for the improvements associated with the Nocatee Crosswater Pkwy Ext 1 project. This consists of 1,140 LF of 20-inch water main, 500 LF of 24-inch reclaimed main, 1,180 LF of 16-inch reclaimed main and 500 LF of 4-inch force main.

The developer requested Bids for the utility work (JEA portion) and the project was awarded based upon the lowest lump sum total. All of the Bidders to the Sonoc Company, LLC are listed above, with John Woody, Inc. being the lowest Bidder at \$690,515.00. This is \$145,914.00, or approximately seventeen percent (17%), less than JEA's estimate and is deemed acceptable.

Request approval to award a contract to the developer, Sonoc Company LLC, for the construction of the water main and reclaimed water main by John Woody, Inc. for Nocatee Crosswater Pkwy Ext 1 in the amount of \$690,515.00, subject to the availability of lawfully appropriated funds.

Director: Zammataro, Robert J. (Rob) - Dir W/WW Planning & Development
VP: McInall, Steven G. - VP & Chief Energy & Water Planning

APPROVALS:

 04/09/2020

Chairman, Awards Committee **Date**

 4/9/2020

Budget Representative **Date**



Formal Bid and Award System

Award #3 April 9, 2020

Type of Award Request: RENEWAL
Request # 6808
Requestor Name: Ham, Melissa L. - Manager Product Marketing
Requestor Phone: (904) 665-8607
Project Title: Media/PR/Crisis Management services for Public Affairs, Issue Advocacy, and Stakeholder Engagement
Project Number: HE10400
Project Location: JEA
Funds: O&M
Budget Estimate: \$575,000.00 (O&M Line 1368)

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide JEA with Media/PR/Crisis Management services (the "Work" or "Services"). These Services shall include but not be limited to:

- 1) Strategic Counsel
- 2) Crisis Planning and Management
- 3) Media Relations and Provision of Executive Visibility
- 4) Delivery of an Editorial Road Map

The target audience for the Services shall include but not be limited to media: local, regional, state, trade, financial, engineering, consumer/lifestyle; etc. The awarded Company is expected to collaborate with JEA's existing internal communications team on the delivery of the Services.

This purchase impacts the following JEA Measures of Value:

- Customer Value: Improves information flow – especially during times of crisis – between JEA and all customer segments
- Community Value: Improves information flow between JEA and all customer segments/community stakeholders
- Environmental Value: Strategic counsel on issues related to regulatory/environmental issues facing JEA and its customers
- Financial Value: Extension of internal staff by 5 dedicated agency staff

JEA IFB/RFP/State/City/GSA#: 96644

Purchasing Agent: Woyak, Nathan J.

Is this a Ratification?: No

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
THE DALTON AGENCY, INC.	Michael Munz	MMunz@DaltonAgency.com	140 W Monroe St Ste 200, Jacksonville, FL 32202	(904) 333-4196	\$300,000.00

Amount for Original Term of Contract/PO:	\$300,000.00
Date of Original Award:	02/28/2019
Renewal Amount:	\$300,000.00
New Not-To-Exceed Amount:	\$600,000.00
Length of Contract/PO Term:	One (1) Year w/ One (1) Yr. Renewal
Begin Date (mm/dd/yyyy):	04/01/2019
End Date (mm/dd/yyyy):	03/31/2021
JSEB Requirement:	N/A - Optional
Renewal Options:	None Remaining

Background/Recommendations:


Originally competitively bid through the informal procurement process. Advertised on 01/25/2019 One (1) prime company attended the optional pre-Response meeting held on 01/31/2019. At Response opening on 02/08/2019, JEA received two (2) Responses. Reasons for low participation included from other invitees include that they did not have the resources and/or expertise to compete against the other invitees. The minimum qualifications specified that the Respondent must provide two (2) contracts with annual billings of no less than \$120,000.00 per contract with experience in the four areas designated in the scope of work. One of the two responses received failed to satisfy the minimum qualifications. In addition to price, JEA evaluated the companies on Staff Experience, Past Performance, Design Approach, Proximity, and JSEB participation. The Dalton Agency was deemed the lowest responsive and responsible Respondent. A copy of the Response Form, Evaluation Summary and Workbook are attached as backup.

This request is to execute the one year renewal option and add funding in the amount of \$300,000.00 for a new term ending 03/31/2021, to maintain the existing scope of work for strategic counsel, crisis planning and management, media relations and executive visibility, and editorial road map as requested by JEA. JEA is satisfied with the work completed in the first year of the contract. JEA is charged \$25,000.00 per month (flat rate) for these services. The same rates remain for this renewal and is within the FY20 and FY21 Budget. This is the final renewal to The Dalton Agency under this contract and any future needs will be competitively bid.

Request approval to award a (1) one year renewal to the Dalton Agency for public affairs, issue advocacy, and stakeholder engagement in the amount of \$300,000.00, for a new not-to exceed amount of \$600,000.00, subject to the availability of lawfully appropriated funds.

Director: Goldberg, David M. - Director Customer & Community Engagement
VP: Stewart, Kerri - VP & Chief Customer Officer

APPROVALS:

 04/09/2020

Chairman, Awards Committee **Date**

Laure A Whitmer 4/9/2020

Budget Representative **Date**



Formal Bid and Award System

Award #5 April 9, 2020

Type of Award Request: BID (IFB)
Request #: 6744
Requestor Name: Brisbois, Pete
Requestor Phone: (904) 665-5630
Project Title: Twin Creeks Reclaimed Water Re-pump Station Improvements - Phase 1
Project Number: 8004340
Project Location: JEA
Funds: Capital
Budget Estimate: \$3,700,000.00

Scope of Work:

The scope of work for this solicitation includes furnishing all labor, materials, equipment, and incidentals required to access the site and construct two pre-stressed concrete ground storage tanks.

JEA IFB/RFP/State/City/GSA#: 016-20
Purchasing Agent: Kruck, Dan R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PRECON CORPORATION	Rick Moore	mjv@precontanks.com	115 SW 140 th Terrace, Newberry, FL 32669	(352) 332-1200	\$3,074,268.00

Amount for entire term of Contract/PO: \$3,074,268.00
Award Amount for remainder of this FY: \$1,000,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 05/01/2020
End Date (mm/dd/yyyy): Project Completion (Expected: March 2022)
JSEB Requirement: N/A - Optional

BIDDERS:

Name	Amount
PRECON CORPORATION	\$3,074,268.00
CROM, LLC	\$3,204,800.00

Background/Recommendations:

Advertised on 02/13/2020. Two (2) prime contractors attended the mandatory pre-bid meeting held on 02/21/2020. At Bid opening on 03/26/2020, JEA received two (2) Bids. These are the only two vendors on the W/WW Standards approval list for pre-stressed concrete tanks, which was the minimum requirement to submit a Bid. Precon Corporation is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

This project is being funded in the amount of \$1,400,000.00 by the St. Johns River Water Management District. Due to requirements in this grant that construction must start prior to June 30, 2020, the Twin Creeks Reclaimed Water Re-pump Station Improvements project was split into two construction phases. Phase 1 is this award, and consists of the purchase and installation of two pre-stressed concrete tanks. Phase 2 is still under design and will be bid out separately from this contract. Phase 2 will include the pump station building, three (3) 200 hp pumps, one (1) 100 hp pump, a hypochlorite system, yard piping, one emergency generator, and site improvements.

The award amount of \$3,074,268.00 is approximately 17% lower than the budget and is deemed reasonable. A trend will be performed to adjust the budget once Phase 2 bids are received.

The project details are below:

- Planning Project Budget: \$8,687,729.00
 - Engineering Budget: \$1,214,548.00
 - Construction Budget: \$7,005,753.00
 - Internal JEA Costs: \$467,428.00
- Estimate at Completion: \$10,573,893.00
 - Engineering Budget: \$1,111,561.00 (Mott MacDonald, CPA 180249)
 - Construction Budget: \$8,459,081.00
 - Phase 1: \$3,074,268.00 (**This Award**)
 - Phase 2: \$5,384,803.00
 - Internal JEA Costs: \$1,003,251.00
- Original Project Schedule:
 - Engineering Completion: December 2019
 - Construction Completion: September 2021
- Revised Schedule:
 - Engineering Completion: October 2020
 - Construction Completion: March 2022

Major Changes/Issues

The project was split into two phases to ensure that the grant funding does not expire. Permitting coordination and coordination with the developer have lengthened the design schedule. JEA internal costs have increased due to increased real estate costs. Construction costs increased due to the addition of a 1.5 million gallon storage tank needed to meet future growth in the service area.

016-20 – Request approval to award a contract to Precon Corporation for construction services for the Twin Creeks Reclaimed Water Re-pump Station Improvements - Phase 1 in the amount of \$3,074,268.00, subject to the availability of lawfully appropriated funds.

Manager: Phillips, Brian R. - Mgr W/WW Project Management
Director: Conner, Sean M. – Dir W/WW Project Engineering & Construction
VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:



04/09/2020

Chairman, Awards Committee

Date



4/9/2020

Budget Representative

Date



Formal Bid and Award System

Award #6 April 9, 2020

Type of Award Request: BID (IFB)
Request #: 6706
Requestor Name: Gaines, Brian A.
Requestor Phone: (904) 665-6246
Project Title: Nocatee North and South Booster Pump Station and Ground Storage Tank Improvements
Project Number: 8004381
Project Location: JEA
Funds: Capital
Budget Estimate: \$9,922,100.00

Scope of Work:

The Scope of Work includes furnishing all labor, materials, equipment, and incidentals required to access each site. The scope of the project is to construct a new booster pump building including pump room, electrical room, and restroom to serve as the Nocatee North Reclaimed Water Booster Pump Station. This project will also construct a new booster pump building including pump room, electrical room, and restroom as well as a pre-stressed concrete ground storage tank at the Nocatee South Reclaimed Water Booster Pump Station site.

JEA IFB/RFP/State/City/GSA#: 006-20
Purchasing Agent: King, David
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PBM CONSTRUCTORS, INC.	William B. Moore	bmoore@pbmconstructors.com	3000 Faye Rd., Jacksonville, FL 32226	(904) 714-6354	\$9,765,705.00

Amount for entire term of Contract/PO: \$9,765,705.00
Award Amount for remainder of this FY: \$500,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 06/01/2020
End Date (mm/dd/yyyy): Project Completion (Expected: August 2021)
JSEB Requirement: Ten Percent (10%) Goal
Comments on JSEB Requirements:

BIDDERS:

Name	Amount
PBM CONSTRUCTORS, INC.	\$9,765,705.00
SAWCROSS, INC.	\$10,520,000.00

WILLIAMS INDUSTRIAL SERVICES, LLC	\$11,176,104.21
WHARTON-SMITH, INC.	\$12,387,000.00

Background/Recommendations:

Advertised on 02/07/2020. Four (4) prime contractors attended the mandatory pre-bid meeting held on 02/13/2020. At Bid opening on 03/26/2020, JEA received four (4) Bids. PBM Constructors, Inc. is the lowest responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

The award amount of \$9,765,705.00 is approximately two percent (2%) lower than the current budget estimate and is deemed reasonable.

The project details are below:

- Project Budget at time of Bid (100% Design): \$11,358,941.00
 - Engineering Budget (Firm: Mott McDonald, CPA: 174929): \$1,146,841.00
 - Construction Budget: \$9,922,100.00
 - Internal JEA Costs: \$290,000.00
- Estimate at Completion: \$11,243,501.50
 - Engineering Budget: \$1,187,796.50
 - Construction Budget: \$9,765,705.00 (**This Award**)
 - Internal JEA Costs: \$290,000.00
- Original Project Schedule:
 - Engineering Completion: October 2019
 - Construction Completion: June 2021
- Revised Schedule:
 - Engineering Completion: January 2020
 - Construction Completion: August 2021


006-20 – Request approval to award a contract to PBM Constructors, Inc. for construction services for the Nocatee North and South Booster Pump Station and Ground Storage Tank Improvements project in the amount of \$9,765,705.00, subject to the availability of lawfully appropriated funds.

Manager: Phillips, Brian R. - Mgr W/WW Project Management

Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 _____ 04/09/2020

Chairman, Awards Committee **Date**

 _____ 4/9/2020

Budget Representative **Date**



Formal Bid and Award System

Award #7 April 9, 2020

Type of Award Request: OEM
Request #: N/A
Requestor Name: Young, Joseph
Requestor Phone: 904-665-6801
Project Title: North Side Generating Station Unit 3 Booster Pumps
Project Number: 8005308
Project Location: JEA
Funds: Capital
Budget Estimate: N/A

Scope of Work:

Northside Generating Station Unit three has two (2) booster pumps that require replacement.

This equipment replacement contract will positively affect JEA Measures of Value:

- Customer Value: Equipment replacement programs increase operational reliability and stability
- Financial Value: Correctly planned and timed equipment maintenance, decreases emergent repairs, downtime and need to generate or purchase power at higher rates

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Lovgren, Rodney
Is this a ratification?: No
If yes, explain:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
HUDSON PUMP & EQUIPMENT	Brian Pfile	Bpfile@tencarva.com	3006 Mercury Road Jacksonville, FL 32207	(904) 733-7828	\$319,750.00

Amount for entire term of Contract/PO: \$319,750.00
Award Amount for remainder of this FY: \$98,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/10/2020
End Date (mm/dd/yyyy): Estimated Delivery November, 2020
JSEB Requirement: N/A – OEM

Background/Recommendations:

The Unit 3 river water booster pumps were commissioned in the early 1980's. They have been in service for 30+ years, enduring exposure to the corrosive river water which contains chlorides from the Atlantic Ocean. As a result, corrosion and wear have caused a significant reduction in reliability and the need for equipment replacement. The completion of this project will add to both plant safety and reliability.

The pumps are a crucial part of the closed cooling water supply system serving equipment and machinery at NGS. Loss of both pumps could result in a unit trip and outage. JEA Electric Production would then be forced to purchase power from a competitor at a premium to supply the additional power needed to meet customer demands, which would result in lost revenue to JEA.

Considering the added engineering costs and system modifications that would be required to use a competitor's pumps and the estimated prices from other suppliers, the pricing is deemed to be reasonable.

Request approval to award a contract to Hudson Pump & Equipment for two booster pumps for NGS Unit 3 in the amount of \$319,750.00, subject to the availability of lawfully appropriated funds.

Manager: Byrnes, Timothy J. - Mgr Energy Project Support & Controls
Director: Limbaugh, Margaret Z. - Dir Energy Project Management
Acs, Gabor - Sr Dir Engineering & Projects
VP: Anders, Caren B. - VP/GM Energy

APPROVALS:

 _____ 04/09/2020

Chairman, Awards Committee **Date**

 _____ 4/9/2020

Budget Representative **Date**