AWARDS COMMITTEE
MINUTES

Awards Committee met on August 22, 2019, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:01 a.m.

Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Miriam Hill as General Counsel Representative; with John McCarthy, Sean Conner, Shawn Eads, Ted Hobson, and Caren Anders as voting Committee Members;

Lynn Rix, Maurice Scarboro, Dan Kruck, Troy England, Elaine Selders, Vicki Nichols, Tim Leigh, Deanna Davis, Nathan Woyak, Jordan Pope, Brandon Traub, Steven McInall, John Bustamante, and Cecil Camacho

Awards:

1. Approval of the minutes from the last meeting (08/15/2019). APPROVED

2. Request approval of purchase from Joan Edge Hull for the subject property - Real Estate Purchase in the amount of $56,850.00, subject to the availability of lawfully appropriated funds. APPROVED W/DISCUSION

3. Request approval of purchase from the McElroy’s for the Well Site Property - Real Estate Purchase at in the amount of $75,000.00, subject to the availability of lawfully appropriated funds. APPROVED

4. Request approval of purchase from the N. G. Wade Investment Company for the Easements - Real Estate Purchase in the amount of $100,000.00, subject to the availability of lawfully appropriated funds. APPROVED W/DISCUSION

5. 079-19 – Request approval to award a contract to The Haskell Company, for pre-construction services for the Greenland WRF project in the amount of $517,809.00, subject to the availability of lawfully appropriated funds. APPROVED W/DISCUSION

6. Request approval to award a change order to E-Smart Systems to enhance the enabling technology support of customers on the Home Energy Management Pilot in the amount of $227,200.00, for a new not-to-exceed amount of $473,810.00, subject to the availability of lawfully appropriated funds. APPROVED W/DISCUSION

7. Request approval to award a contract to Sonoc Company LLC for the water main, reclaimed water main by John Woody, Inc. for the Nocatee Town Center West Roadways project in the amount of $492,305.00, subject to the availability of lawfully appropriated funds. APPROVED W/DISCUSION

Informational Item: N/A

Ratifications: N/A

Public Comments: N/A

Adjournment: 10:10 a.m.
Formal Bid and Award System

Award #2  August 22, 2019

Type of Award Request: MISCELLANEOUS
Request #: 6680
Requestor Name: Traub, Brandon L. – Real Estate Coordinator
Requestor Phone: 904-665-6581
Project Title: Hull Property - Real Estate Purchase
Project Number: 8004757
Project Location: JEA
Funds: Capital
Budget Estimate: N/A

Scope of Work:
JEA intends to acquire approximately 4.88 acres of land to support the future Beaver Street Solar Center also known as the Miller Tract in Jacksonville, Florida.

This project will positively affect JEA Measures of Value:

- Customer Value – To provide high quality and reliable Solar Power to rate payers.
- Community Value - To provide high quality and reliable Solar Power to Jacksonville.
- Environmental Value – To provide high quality Solar Power meeting environmental regulatory requirements.
- Financial Value – This project will provide revenue through sales of Solar Power.

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

<table>
<thead>
<tr>
<th>Name</th>
<th>Contact Name</th>
<th>Address</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>JOAN EDGE HULL</td>
<td>Joan Edge Hull</td>
<td>115 Windermere Cir., Newnan, GA 30265</td>
<td>$56,850.00</td>
</tr>
</tbody>
</table>

Amount for entire term of Contract/PO: $56,850.00
Award Amount for remainder of this FY: $56,850.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 09/01/2019
End Date (mm/dd/yyyy): Project Completion (at closing)
JSEB Requirement: N/A

Background/Recommendations:
The JEA Procurement Code Exemptions in Section 2-201 includes purchases of Real Estate. The Real Estate Services Procurement Directive requires Awards Committee approval for Real Estate purchases of $50,000.00 to $500,000.00.
This award is for the Real Estate acquisition of an approximately 4.88 acre site to support Solar generation. The Just Market Value of the land from the Duval County Property Appraiser for 2019 is $56,850.00 which is the purchase price. The purchase agreement and the Property Appraiser’s page for the subject property are attached as back-up. The funding is available in the universal solar fund.

Request approval of purchase for the Hull Property - Real Estate Purchase in the amount of $56,850.00, subject to the availability of lawfully appropriated funds.

**Director:** Pope, Jordan A. - Dir Economic Development and Real Estate  
**VP:** McInall, Steven G. - VP & Chief Energy & Water Planning

**APPROVALS:**

[Signature] 8/27/19

__________________________
Chairman, Awards Committee  
Date 8/27/19

__________________________
Manager, Capital Budget Planning  
Date 8/22/19
Formal Bid and Award System

Award #3  August 22, 2019

Type of Award Request: MISCELLANEOUS
Request #: 6681
Requestor Name: Traub, Brandon L. – Real Estate Coordinator
Requestor Phone: 904-665-6581
Project Title: McElroy Well Site Property - Real Estate Purchase
Project Number: 8004835 / PA18W – Wstlk WTP Well#4&RW Mn-W
Project Location: JEA
Funds: Capital
Budget Estimate: $65,000.00

Scope of Work:
JEA intends to acquire a 100’x100’ parcel of land along with a 25’ wide easement for construction and maintenance for a new raw water Well to support the Westlake Water Treatment Plant on Cisco Drive in Jacksonville, Florida. The Westlake area, which is located in JEA’s West Grid, is undergoing significant population and housing growth. JEA is purchasing this property for a raw water well to support development in the adjacent area.

This project will positively affect JEA Measures of Value:

- Customer Value – To provide high quality and reliable water supply to rate payers.
- Community Value - To provide high quality and reliable water supply to Jacksonville.
- Environmental Value – To provide high quality water supply meeting environmental regulatory requirements.
- Financial Value – This project will provide revenue through sales of potable water.

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED Awardee(S):

<table>
<thead>
<tr>
<th>Name</th>
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</thead>
<tbody>
<tr>
<td>DONALD AND CYNTHIA</td>
<td>Donald and Cynthia</td>
<td>4825 Cisco Drive, Jacksonville, FL 32219</td>
<td>$75,000.00</td>
</tr>
<tr>
<td>MCELROY</td>
<td>McElroy</td>
<td></td>
<td></td>
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Amount for entire term of Contract/PO: $75,000.00
Award Amount for remainder of this FY: $75,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 09/01/2019
End Date (mm/dd/yyyy): Project Completion (at closing)
JSEB Requirement: N/A
Background/Recommendations:
The JEA Procurement Code Exemptions in Section 2-201 includes purchases of Real Estate. The Real Estate Services Procurement Directive requires Awards Committee approval for Real Estate purchases of $50,000.00 to $500,000.00.

The market value of the land provided by a third party appraiser in July of 2019 was $64,400.00. The difference between the purchase amount and the appraised value is consistent with JEA's cost avoidance procedures related to real property transactions where condemnation and additional project costs are mitigated. The purchase agreement, property map and the appraisal for the subject property are attached as back-up.

Request approval of purchase for the McElroy Well Site Property - Real Estate Purchase at in the amount of $75,000.00, subject to the availability of lawfully appropriated funds.

Director: Pope, Jordan A. - Dir Economic Development and Real Estate
VP: McInall, Steven G. - VP & Chief Energy & Water Planning

APPROVALS:

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[Signature]  8/22/19
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Chairman, Awards Committee Date

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[Signature]  8/22/19
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Manager, Capital Budget Planning Date
Formal Bid and Award System

Award #4     August 22, 2019

Type of Award Request: MISCELLANEOUS
Request #: 6679
Requestor Name: Traub, Brandon L. – Real Estate Coordinator
Requestor Phone: 904-665-6581
Project Title: N.G. Wade Investment Easement Sale-Real Estate Purchase Agreement
Project Number: 8004781 / 5th Street Force Main
Project Location: JEA
Funds: Capital
Budget Estimate: $75,000.00

Scope of Work:
JEA intends to acquire a thirty foot (30’) wide Perpetual Easement and a twenty foot (20’) wide Temporary Construction Easement along the rear property lines of Duval County Property ID # 004889-0700 and ID # 004889-0800 for the installation of a new twenty inch (20") Sewer Force Main. The Force Main is being installed to increase capacity in the Southwest Grid, District 3, and to support development in the adjacent area.

This project will positively affect JEA Measures of Value:

- Customer Value – To provide high quality and reliable sewer service to rate payers.
- Community Value - To provide high quality and reliable sewer service to Jacksonville.
- Environmental Value – To provide high quality sewer service meeting environmental regulatory requirements.
- Financial Value – This project will provide revenue through sales of sewer service.

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

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<thead>
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<th>Name</th>
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<th>Address</th>
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</tr>
</thead>
<tbody>
<tr>
<td>N. G. WADE INVESTMENT COMPANY, A FLORIDA CORPORATION</td>
<td>William A. McArthur, Jr.</td>
<td>569 Edgewood Ave. S., Jacksonville, FL 32205</td>
<td>$100,000.00</td>
</tr>
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Amount for entire term of Contract/PO: $100,000.00
Award Amount for remainder of this FY: $100,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 09/01/2019
End Date (mm/dd/yyyy): Project Completion (at closing)
JSEB Requirement: N/A
Background/Recommendations:
The JEA Procurement Code Exemptions in Section 2-201 includes purchases of Real Estate. The Real Estate Services Procurement Directive requires Awards Committee approval for Real Estate purchases of $50,000.00 to $500,000.00.

The Duval County Property Appraiser's assessed and market value of the properties determined that the purchase price is fair and reasonable. Additionally, the easement acquisition allows us to avoid approximately 1840 Linear Feet of force main compared to the original force main route alternative in the Commonwealth and Pickettville public right-of-ways. A low estimate to construct a twenty inch (20") force main in vacant area is approximately $164 per linear foot (1840 x $164 = $301,760.00) which shows substantial savings by acquiring the proposed easements. The purchase agreement, Property Appraiser's page for the subject property and the proposed easement route are attached as back-up. The estimated budget was determined before the permanent easements were needed.

Request approval of purchase from the N. G. Wade Investment Company for the Easements - Real Estate Purchase in the amount of $100,000.00, subject to the availability of lawfully appropriated funds.

Director: Pope, Jordan A. - Dir Economic Development and Real Estate
VP: McInall, Steven G. - VP & Chief Energy & Water Planning

APPROVALS:

[Signature]
8/22/19

Chairman, Awards Committee Date

[Signature]
8/22/19

Manager, Capital Budget Planning Date
Formal Bid and Award System

Award #5  August 22, 2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6558
Requestor Name: Hawk, Thomas C.
Requestor Phone: (904) 665-8829
Project Title: Construction Management at Risk (CMAR) Services for the Greenland WRF
Project Number: 8004313
Project Location: JEA
Funds: Capital
Budget Estimate: $1,506,024.00 (Phase 1 Estimate)

Scope of Work:
JEA requests Proposals from interested and qualified Proposers to provide CMAR services during design and construction of the Greenland Water Reclamation Facility (WRF) project. The proposed greenfield water reclamation facility (WRF) will primarily produce public-access quality reclaimed water in the proposed Greenland WRF service area. The increased demand for reclaimed water, used primarily for irrigation, is projected for the entire area south and east of the St. Johns River.

The initial contract scope of work will consist of pre-construction phase services including design and constructability reviews, construction phase sequencing, coordination and maintenance of utility operations pre-planning, alternatives evaluations, cost estimating and cost control (value engineering) services, project schedule development, and preparation and submission of an open-book Guaranteed Maximum Price (GMP) proposal for construction phase services.

The contract shall be amended to include construction phase services following negotiation of a mutually acceptable GMP. The contract will be amended to include construction phase services in multiple phases. During the construction phase, the CMAR shall serve as the single point of responsibility for construction of the work in strict accordance with the contract documents.

This award positively impacts the following JEA Measures of Value:
- Customer Value: Improve customer’s service by providing additional system capacity and a source for reclaimed water
- Community Value: Provide additional capacity and redundancy to meet existing and future growth in the service area
- Environmental Value: Provide high level treatment of wastewater to produce reclaimed water reducing discharge into waterways, while meeting the most current resiliency requirements
- Financial Value: Will provide more reclaimed water for sale to customers

JEA IFB/RFP/State/City/GSA#: 079-19
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED ARAWDEE(S):
<table>
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<th>Phone</th>
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<tbody>
<tr>
<td>THE HASKELL COMPANY</td>
<td>Paul McElroy</td>
<td><a href="mailto:paul.mcelroy@haskell.com">paul.mcelroy@haskell.com</a></td>
<td>111 Riverside Ave, Jacksonville, FL 32202</td>
<td>(904) 475-7631</td>
<td>$517,809.00</td>
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**Amount for entire term of Contract/PO:** $517,809.00  
**Award Amount for remainder of this FY:** $0.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 10/01/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: March 2023)  
**JSEB Requirement:** Optional for Phase 1  
**Comments on JSEB Requirements:**  
No JSEB participation in Phase 1. Contractor will meet JSEB goals during Phase 2.

**PROPOSERS:**

<table>
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<tr>
<th>Name</th>
<th>Amount</th>
<th>Rank</th>
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<tr>
<td>THE HASKELL COMPANY</td>
<td>$517,809.00</td>
<td>1</td>
</tr>
<tr>
<td>GARNEY COMPANIES INC.</td>
<td>N/A</td>
<td>2</td>
</tr>
<tr>
<td>WHARTON-SMITH, INC.</td>
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<td>BRASFIELD &amp; GORRIE, LLC</td>
<td>N/A</td>
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<td>CLARK CONSTRUCTION GROUP, LLC</td>
<td>N/A</td>
<td>5</td>
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<tr>
<td>PC CONSTRUCTION COMPANY</td>
<td>N/A</td>
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<tr>
<td>ULLIMAN SCHUTTE CONSTRUCTION LLC</td>
<td>N/A</td>
<td>7</td>
</tr>
<tr>
<td>MWH CONSTRUCTORS, INC.</td>
<td>N/A</td>
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**Background/Recommendations:**  
Advertised on 05/24/2019. Ten (10) prime companies attended the mandatory pre-proposal meeting held on 05/30/2019. At proposal opening on 06/25/2019, JEA received eight (8) Proposals. The public evaluation meeting was held on 07/26/2019 and JEA deemed The Haskell Company most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

Negotiations with The Haskell Company were successfully completed for Phase 1 of this project. Phase 1 consists of developing the project schedule, design and constructability reviews, developing work packages, value engineering and developing the Guaranteed Maximum Price (GMP). These preconstruction costs are 0.55% of the estimated total construction costs and deemed reasonable (typically 0.5% - 3% of total construction costs). It is anticipated that there will be two (2) early out packages for this work before the final GMP, including the building of the access road and site clearing, and major equipment purchases. If negotiations for the final GMP are not successful, JEA reserves the right to not proceed with construction with this contractor. The contractor reviewed the 10% design estimate and deemed it was reasonable for this project.
The project details are below:

- Planning Project Budget (2017): $75,000,000.00
  - Engineering Budget: $9,036,145.00
  - Construction Budget: $60,240,964.00
  - Internal JEA Costs: $5,722,891.00
- Revised Project Budget (10% Design): $114,043,696.00
  - Engineering Budget (Jacobs Engineering): $14,520,805.00
  - Construction Budget: $93,800,000.00
    - Phase 1: $517,809.00 (this award)
    - Phase 2: $93,277,901.00
      - Internal JEA Costs: $5,722,891.00
- Original Project Schedule:
  - Engineering Completion: September 2018
  - Construction Completion: March 2021
- Revised Schedule:
  - Engineering Completion: September 2020
  - Construction Completion: March 2023

**Major Changes/Issues**

Land acquisition delayed the negotiations with the engineering firm affecting the original project schedule. The engineering costs increased because the project definition did not consider the access roadway, system wide reclaimed management study, effluent management plan permitting and hydraulic influent study. The 10% design construction estimate increased from the planning budget by $33,559,036.00 due to the inclusion of an industry standard 30% contingency which was left out of the initial planning budget. The original planning budget also did not include costs for an access road.

079-19 – Request approval to award a contract to The Haskell Company, for pre-construction services for the Greenland WRF project in the amount of $517,809.00, subject to the availability of lawfully appropriated funds.

**Manager:** Collier, Bradley W. - Mgr Project Management  
**Director:** Conner, Sean M. – Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

[Signature] 8/23/17

______________________________  
Chairman, Awards Committee  
[Signature] 8/23/17

______________________________  
Manager, Capital Budget Planning  
[Signature] 8/23/17
Formal Bid and Award System

Award #6     August 22, 2019

Type of Award Request: CHANGE ORDER
Requestor Name: Leigh, Timothy G.
Requestor Phone: (904)665-8871
Project Title: Home Energy Management Flex Rate Pilot, Enhance Enabling Technology
Project Number: 10001
Project Location: JEA
Funds: O&M
Budget Estimate: $680,000.00 (FY19 $340,000, FY20 $340,000)

Scope of Work:
The purpose of this contract is to implement a Home Energy Management Pilot that focuses on testing customer engagement technology needed for an alternative residential flex rate and implementing first of its kind demand based digital engagement tool. JEA seeks to partner with a vendor to design, install, implement, maintain, and manage its system that enables data transfer from JEA’s Landis & Gyr meter data management platform into a Data Management Platform Solution that enables the Customer Experience Functionality. For a small group of program participants, (approximately 250), the pilot program focuses on testing how technology can enhance:

1. The customer’s ability to understand and accept a flex rate
2. The customer’s ability to manage their electric demand

This contract will positively affect the following JEA Measures of Value:
- Customer and Community Value: An alternative flex rate has the potential to save residential customers money and increase JEA’s value to the community.
- Financial Value: If a demand rate successfully lowers JEA’s peak times of delivery, then it potentially lowers JEA’s costs.
- Environmental Value: Decreased energy usage benefits the environment

JEA IFB/RFP/State/City/GSA#: 94578
Purchasing Agent: Dambrose, Nickolas C.
Is this a Ratification?: NO

RECOMMENDED Awardee(S):

<table>
<thead>
<tr>
<th>Name</th>
<th>Contact Name</th>
<th>Address</th>
<th>Phone</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td>E-SMART SYSTEMS, INC.</td>
<td>JOHN FLORY</td>
<td>405 114TH AVE SE, SUITE 100, BELLEVUE WA 98004</td>
<td>(904) 669-4419</td>
<td>$227,200.00</td>
</tr>
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Amount of Original Award: $246,610.00
Date of Original Award: 09/13/2018
Change Order Amount: $227,200.00
List of Previous Change Order/Amendments:
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<tr>
<td>179549</td>
<td>$52,920.00</td>
<td>04/25/2019</td>
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</table>

**New Not-To-Exceed Amount:** $473,810.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 09/13/2018  
**End Date (mm/dd/yyyy):** Project Completion (est. 08/31/2020)  
**JSEB Requirement:** N/A - Optional

**Background/Recommendations:**
Informally bid and advertised 05/01/2018. Nine (9) vendors attended the mandatory pre-response meeting on 05/15/2018. At Response opening on 06/08/2018, JEA received two (2) Responses. Limited competition resulted from the business requirement to access L+G meter via Zigbee and the need for customized smartphone app for demand pricing. At least one other competitor confirmed interest, but did not have software development capability at the time. In addition to price, the supplier Responses were also evaluated on Past Performance, Professional Staff Experience, Financial Responsibility and the suppliers' Design Approach and Workplan. E-Smart and Landis & Gyr were short-listed and invited to present their solutions to the evaluation team. JEA solicited Best and Final Offers (BAFO). E-Smart also evaluated the highest in each of the evaluation categories. A copy of the Response Form and Workbook are attached as backup.

In April of 2019, JEA completed a first amendment to the original award in the amount of $52,920.00 that (1) changed the demand calculation from 15 minutes to 60 minutes, (2) improved the monitoring of the Smart Meter Data, and (3) adjusted the app screen to align with new JEA’s branding requirements. Deliverables from the preceding work has been very beneficial in giving JEA digital engagement insight needed for demand pricing. The previous efforts allowed use to enhance and refine both the technology and the customer engagement layer in preparation for the Flex Rate Pilot phase.

This request is for a change order of $227,200.00 in additional funds to E-Smart for a HEM Phase II to enhance the enabling technology support of customers on the residential flex rate. This request is to incorporate the Phase I customer feedback and learnings, as well as incorporate finalized Flex Rate Pilot program specifications (i.e. two different rates, up to 400 customers, L&G data exchange, historical data access, etc.). In particular, E-Smart shall (1) assist with the recruitment of Flex Rate participants to use the technology, (2) test enhanced meter connectivity options (3) install the necessary equipment on customers premise, and (4) enhance the customer app to accommodate the Daily Flex rate and to include analytics on historical customer usage. This request also includes operational support for all of the enhancements above.

JEA discussed the HEM Phase II scope with respondents from the original ITN, and determined that the cost for alternative providers would be significantly more with greater delivery uncertainty than proceeding with E-Smart and its existing subcontractors. Given the success of Phase I, the modest size of the Phase II, the fact that there is no commercially available product available, limited interest of potential bidders and time constraints, it is prudent to simply move forward with an enhancement of the existing HEM Phase II derivative project. If JEA moves forward in large scale with Flex Rate pricing, JEA intends to hold a formal bid event which would garner the interest of multiple suppliers. A copy of the negotiated amendment is attached as backup. A budget trend has also has been submitted and the total award is within the original FY19 and FY20 budget.

Request approval to award a change order to E-Smart Systems to enhance the enabling technology support of customers on the Home Energy Management Pilot in the amount of $227,200.00, for a new not-to-exceed amount of $473,810.00, subject to the availability of lawfully appropriated funds.
Manager: Leigh, Timothy G. - Manager Customer Solutions
Director: Nichols, Vicki - Dir Customer Solutions & Market Development
VP: Stewart, Kerri – VP & Chief Customer Officer

APPROVALS:

[Signature] 8/22/19

Chairman, Awards Committee Date

[Signature] 8/22/19

Manager, Capital Budget Planning Date
Formal Bid and Award System

Awards #7 August 22, 2019

Type of Award Request: MISCELLANEOUS
Request #: 6677
Requestor Name: Davis, Deanna L
Requestor Phone: (904) 665-8451
Project Title: 2018-2598 Nocatee Town Center West Roadways
Project Number: 167-W, 167-R
Project Location: JEA
Funds: Capital
Budget Estimate: $740,425.00
Scope of Work:
The Nocatee Town Center West Roadways project is part of the Nocatee Utility Service Agreement dated December 6, 2004 and subsequent amendments, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of this Agreement, JEA will reimburse the Developer, Sonoc Company LLC, for the improvements associated with the Nocatee Town Center West Roadways project. This request includes approximately 3,400 LF of 12-inch water main 3,700 LF of 12-inch reclaimed main.

This project impacts the following JEA Measures of Value:
- Financial Value: JEA’s development agreement with the Sonoc Company LLC will provide the necessary infrastructure to add additional water and reuse customers to our system as the developments are constructed.

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Kruck, Dan R.
Is this a Ratification?: NO

RECOMMENDED Awardee(S):

<table>
<thead>
<tr>
<th>Name</th>
<th>Contact Name</th>
<th>Email</th>
<th>Address</th>
<th>Phone</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>SONOC COMPANY LLC/JOHN WOODY, INC.</td>
<td>Justin Williams</td>
<td><a href="mailto:jwilliams@cwieng.com">jwilliams@cwieng.com</a></td>
<td>C/O Connelly &amp; Wicker Inc., 10060 Skinner Lake Dr, Suite 500, Jacksonville, FL 32246</td>
<td>(904) 265-3031</td>
<td>$492,305.00</td>
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Amount for entire term of Contract/PO: $492,305.00
Award Amount for remainder of this FY: $0.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 09/16/2019
End Date (mm/dd/yyyy): Project Completion (Expected: December 2019)
JSEB Requirement: N/A - Developer Agreement
BIDDERS:

<table>
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<th>Amount</th>
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<tr>
<td>SONOC COMPANY LLC/JOHN WOODY, INC.</td>
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<tr>
<td>VALLENCOURT CONSTRUCTION CO INC.</td>
<td>$563,761.55</td>
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<tr>
<td>R &amp; B CONTRACTING INC.</td>
<td>$775,900.00</td>
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Background/Recommendations:

The Nocatee Town Center West Roadways project is part of the Nocatee Utility Service Agreement dated December 6, 2004 and subsequent amendments, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Sonoc Company LLC, for the improvements associated with the Nocatee Town Center West Roadways project. This consists of approximately 3,400 feet of 12" water main, and 3,700 feet of 12" reclaimed water main.

The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible Bidder. The solicitation was advertised and a pre-bid meeting was held on June 24, 2019. The developer requested Bids for all the utility work and the project was awarded based upon the lowest lump sum total. All of the Bidders to the Sonoc Company, LLC are listed above, with John Woody, Inc. being the lowest Bidder at $492,305.00. This is $283,595.00 or approx. 36.5% less than JEA’s estimate and is deemed acceptable. A copy of the Bid Form is attached as backup.

The project details are below:

- Total Construction Cost: $492,305.00
  - FY19: $0.00
  - FY20: $492,305.00
- Project Completion: December 2019

Request approval to award a contract to Sonoc Company LLC for the water main, reclaimed water main by John Woody, Inc. for the Nocatee Town Center West Roadways project in the amount of $492,305.00, subject to the availability of lawfully appropriated funds.

Director: Zammataro, Robert J. (Rob) - Dir W/WW Planning & Development
VP: McInall, Steven G. - VP & Chief Energy & Water Planning

APPROVALS:

[Signature] 8/30/19

Chairman, Awards Committee

[Signature] 8/30/19

Manager, Capital Budget Planning

[Signature] 8/30/19