

## **AWARDS COMMITTEE MINUTES**

Awards Committee met on **May 9, 2019**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:00 a.m. Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Emerson Lotzia as General Counsel Representative; with Shawn Eads, Deryle Calhoun, Alan McElroy, Steve Tuten, and Gabor Acs as voting Committee Members;

Jason Behr, Lynn Rix, Dan Kruck, Thurman McGlothlin, David King, Joe Perez, Sean Connor, Rodney Lovgren, Bill Clendening, Nathan Woyak, Elaine Selders, Lisa Pleasants, Oliver Domingo, Dan Boatwright, Tim Byrnes, Brandon Traub, Rachelle Weir, Beth DiMeo, Maurice Scarboro, Brian Phillips, Brad Collier, Susan West (Sunbelt), Thaliah Smith, and Melinda Ruiz.

### **Awards:**

1. Approval of the minutes from the last meeting (04/25/2019). **APPROVED**
2. Request approval to award a change order to Jacobs Engineering, Inc. for additional engineering and services during construction for the Buckman WRF Blower System Improvements project in the amount of \$507,042.00, for a new not-to-exceed amount of \$1,892,446.38, subject to the availability of lawfully appropriated funds. **APPROVED w/ DISCUSSION**
3. RFQ 96702 – Request approval to award a contract to TB Landmark Construction, Inc. for construction services for the Main Street HDD Force Main project in the amount of \$443,419.00, subject to the availability of lawfully appropriated funds. **APPROVED**
4. 050-19 – Request approval to award a contract to Sawcross, Inc. for construction services for Greenland Water Treatment Plant Backup Well No. 3 in the amount of \$614,000.00, subject to the availability of lawfully appropriated funds. **APPROVED**
5. Request approval to award a contract increase to Warrens Asphalt Inc. to Restore Disturbed Asphalt Paved Areas in the amount \$11,228,410.69, for a new not to exceed amount of \$22,914,770.15, subject to the availability of lawfully appropriated funds. **APPROVED w/ DISCUSSION**
6. Request approval for a one (1) year contract renewal to Western Union Global Payments for Walk In Payment Services in the amount of \$500,000.00, for a new not-to-exceed amount of \$2,355,224.00, subject to the availability of lawfully appropriated funds. **APPROVED**
7. Request approval of purchase from SONOCO Company, LLC for the Nocatee South Reuse Site - Real Estate Purchase in the amount of \$480,000.00, subject to the availability of lawfully appropriated funds. **APPROVED**
8. Request approval to award a contract to FEECO International for the supply of one straight tube rotary dryer in the amount of \$589,000.00, subject to the availability of lawfully appropriated funds. **APPROVED w/ DISCUSSION**

9. 074-19 – Request approval to award a contract to Thompson Pump & Mfg Co Inc. for the purchase of thirteen (13) FY19 Water/Wastewater (W/WW) Portable Diesel Pumps in the amount of \$706,524.00, subject to the availability of lawfully appropriated funds. **APPROVED**
10. 056-19 – Request approval to award three (3) contracts to Thompson Pump & Mfg Co Inc. (\$539,828.00), Holland Pump Company (\$112,200.00) and Xylem Dewatering Solutions Inc. (\$51,050.00) for the purchase of fifteen (15) fixed diesel pumps for the JEA lift stations, for a not-to-exceed amount of \$703,078.00, subject to the availability of lawfully appropriated funds.  
**APPROVED**
11. Request approval to award a contract to Mattamy Rivertown LLC for the construction of the sewer force main and JEA duplex lift station by T.G. Utility Company, Inc. for Rivertown Parcel 15 Watersong in the amount of \$542,003.00, subject to the availability of lawfully appropriated funds.  
**APPROVED**
12. Request approval to award a contract to Mattamy Rivertown LLC, for the construction of the sewer force main and JEA duplex lift station by Burnham Construction Inc. for Rivertown Parcel 21 Arbor in the amount of \$345,373.08, subject to the availability of lawfully appropriated funds. **APPROVED w/ DISCUSSION**
13. **DEFERRED** - Request approval of purchase from Willis Towers Watson Inc. for Compensation Study Consulting Services in the amount of \$78,000.00, subject to the availability of lawfully appropriated funds.

**Ratifications:** N/A

**Informational Items:** N/A

**Public Comments:** N/A

**Adjournment:** 10:25 a.m.



## Formal Bid and Award System

Award #2 May 9, 2019

**Type of Award Request:** CHANGE ORDER  
**Requestor Name:** Clendening, William M.  
**Requestor Phone:** (904) 665-4723  
**Project Title:** Buckman Wastewater Reclamation Facility (WRF) Blower System Improvements Project  
**Project Number:** 8004746  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$1,400,000.00

**Scope of Work:**

Provide engineering services for the Buckman WRF Blower System Improvements project. The engineering services shall include the study, preliminary design, 100% design, bid phase, and engineering support services during construction and acceptance testing. The current blowers installed in 2013 have not performed well for extended periods. The manufacturer of the current blowers has performed a significant amount of repairs and redesigns and the facility continues experiencing blower failures.

This project impacts the following JEA Measures of Value:

- Community Impact Value: – provides better reliability in the proper treatment of wastewater for customers in the Buckman area of JEA's Core City grid
- Environmental Value: – provides better reliability in the proper treatment of wastewater for meeting regulatory requirements for the Buckman WRF
- Financial Value : Reduce the Risk of regulatory fines associated with Process failures

**JEA IFB/RFP/State/City/GSA#:** 050-17  
**JEA CPA#** 171116  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
JACOBS ENGINEERING GROUP INC.	Mike Dykes	mike.dykes@jacobs.com	245 Riverside Ave Ste 300, Jacksonville FL 32202	(904) 224-3136	\$507,042.00

**Amount of Original Award:** \$1,385,404.38  
**Date of Original Award:** 12/21/2017  
**Change Order Amount:** \$507,042.00  
**New Not-To-Exceed Amount:** \$1,892,446.38  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 02/02/2018  
**End Date (mm/dd/yyyy):** Project Completion (Expected: March 2022)

**JSEB Requirement:**

Five Percent (5%) Evaluation Criteria

**Comments on JSEB Requirements:**Original Award

R.E. Holland (Survey) – 1.44%

Change Order:

N/A

**Background/Recommendations:**

Originally approved by Awards Committee on 12/21/2017 in the amount of \$1,385,404.38 to CH2M Hill Engineers Inc. Since the original award, CH2M Hill Engineers, Inc. has merged with Jacobs Engineering, Inc. Staffing for this project has remained consistent since the merger. A copy of the original award is attached as backup. The difference between the original award of \$1,385,404.38 and the \$800,000.00 original engineering cost estimate was due to added scope by the previous VP to address:

- Task 3 - Aeration basin diffuser study and development of a PRO-2D process model.
- Task 8 - Services during construction (SDC).
- Task 9 - Existing Neuros blowers on-call professional services, assist JEA trouble shoot warranty issues.
- Task 9 - Design and startup support for new roof-mounted fans.

This current award request is for a change order to the contract of Jacobs Engineering, Inc. for the Buckman WRF Blower System Improvements project. JEA has added scope including preparing design documents for the installation of heating, ventilation, and air conditioning (HVAC) systems for the existing control panels in the blower building electrical room, and design documents for construction of a new distribution switchgear building. The added scope includes:

- New distribution switchgear building that addresses the blower project and the biosolids project. The distribution switchgear building will be designed to be located above the Category 4 flood stage.
- New electrical transmission duct bank, S&C switching and transformers.
- New air-conditioned electrical room inside existing blower building for the existing Neuros panels.
- Piping improvements to prevent blower building basement from flooding, two single-point of failures were identified and will be addressed.

The total amount for the added scope is \$507,042.00. The change order quote is attached as backup. A budget trend will be submitted for this award request.

The project details are below:

- Original Project Budget: \$6,800,000.00
  - Engineering Estimate: \$800,000.00
  - Construction Estimate: \$5,200,000.00
  - JEA Services Cost: \$800,000.00
- Estimate at Completion: \$11,713,441.00 (30% design estimate)
  - Engineering Cost: \$1,892,446.38
    - Design Services: \$1,442,251.38 (15.5% of estimated construction costs)
    - SDC: \$450,195.00 (4.8% of estimated construction costs)
  - Construction Cost Estimate: \$9,309,000.00
  - JEA Services Cost: \$511,994.62
- Original Schedule:
  - Engineering Completion: August 2019
  - Construction Completion: May 2021



- Revised Schedule:
  - Engineering Completion: November 2019
  - Construction Completion: March 2022

Major Change/Issue: The existing blower building distribution switchgear has exceeded its useful life. A new resilient distribution switchgear building for the blower project and biosolids project was added to the project at the request of JEA operations staff. The design includes a phasing plan to show how the Neuros blowers can be replaced with single-stage integrally-gearred blowers in a logical sequence. Added a dedicated air-conditioned electrical room for the existing Neuros panels. Make improvements to reduce existing blower building basement flooding.

Engineering/Resiliency - Design of new distribution switchgear building (60%, 90% and Final). The previous scope was all self-contained in the blower building. The scope change required the addition of geotechnical borings and engineering, resiliency assessment, site survey and civil engineering, HVAC design and architecture.


Construction – Addition of external electrical switchgear building to support blowers and biosolids process. The \$9.3 million dollar estimate was provided by the engineer as a Class 3 estimate (-20%, +30%).

Request approval to award a change order to Jacobs Engineering, Inc. for additional engineering and services during construction for the Buckman WRF Blower System Improvements project in the amount of \$507,042.00, for a new not-to-exceed amount of \$1,892,446.38, subject to the availability of lawfully appropriated funds.

**Manager:** Collier, Bradley W - Mgr W/WW Project Management  
**Director:** Conner, Sean M - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 5/9/19  
 Chairman, Awards Committee Date

 5/9/19  
 Manager, Capital Budget Planning Date

**Formal Bid and Award System**

Award #3 May 9, 2019

**Type of Award Request:** BID  
**Requestor Name:** Bides, Arthur R.  
**Requestor Phone:** (904) 665-8515  
**Project Title:** Main Street Horizontal Directional Drilling (HDD) Force Main  
**Project Number:** 8003022  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$298,087.00 (HDD only)

**Scope of Work:**

This project includes the installation of approximately 80 linear feet (LF) of 16-inch Restrained Joint PVC wastewater force main and 364 LF of 18-inch HDPE wastewater force main via HDD along with associated fittings and appurtenances, along Main Street under the CSX railroad to connect the new 16" force main sections.

Continued growth within the Cedar Bay Service Area will increase the likelihood of failure of the downstream ductile iron infrastructure. The HDD in this award will connect the 3,300 LF section of 16" PVC force main that will redirect sewer flow coming from the Renne Pump Station (PS) from the aging 16" ductile iron force mains south of the Renne PS to the north for connection to the newly installed 20" PVC force main along Noah Road. The existing 16" ductile iron main has reached the end of its service life and continued usage will increase the likelihood of main pipe breakage, which could result in costly spillage of raw wastewater into the environment. There have been two force main breaks in the past 3 years that resulted in sanitary sewer overflows (SSOs).

This award positively impacts the following JEA Measures of Value:

- Customer Value – reduces likelihood of force main breaks that creates service interruptions to the customer and inconveniences to the surrounding businesses.
- Community Value - provides reliable wastewater service for the District 2 area.
- Environmental Value – reduces costly SSOs into surrounding wetlands and into Broward River
- Financial Value – the project will provide revenue through sales of wastewater services and reduce the likelihood of FDEP fines due to SSOs into water bodies.

**JEA IFB/RFP/State/City/GSA#:** RFQ 96702

**Purchasing Agent:** King, David

**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
TB LANDMARK CONSTRUCTION, INC.	Martin Adams	estimating@tblelandmark.com	11220 New Berlin Rd, Jacksonville, FL 32226	(904) 751- 1016	\$443,419.00

<b>Amount for entire term of Contract/PO:</b>	\$443,419.00
<b>Award Amount for remainder of this FY:</b>	\$443,419.00
<b>Length of Contract/PO Term:</b>	Project Completion
<b>Begin Date (mm/dd/yyyy):</b>	05/16/2019
<b>End Date (mm/dd/yyyy):</b>	Project Completion (Expected: July 2019)
<b>JSEB Requirement:</b>	N/A - Optional

**BIDDERS:**

Name	Amount
TB LANDMARK CONSTRUCTION, INC.	\$443,419.00
CALLAWAY CONTRACTING, INC.	\$491,540.09

**Background/Recommendations:**

Advertised informally on 02/14/2019. One prime contractor attended the optional pre-bid meeting held on 02/20/2019. At Bid opening on 03/19/2019, JEA received two (2) Bids. Low participation was due to the small size of the job for HDD work. TB Landmark Construction, Inc. is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

This scope of work was originally part of solicitation 077-17 (Main Street - Sara Drive to Noah Road - Force Main) as a jack & bore under the CSX railroad crossing. Due to constructability issues the jack & bore was removed from that previous scope of work. The engineering firm redesigned this portion of the project as HDD, at no additional cost to JEA. The award amount of \$443,419.00 is approximately fifty percent (50%) higher than the budget estimate due to the requirement to coordinate with regulatory agencies, CSX Railway and two businesses, which will be impacted during fusion and pullback of the HDD pipe. Additionally, the location of the project along the right of way of a busy highway and the small scale of the project resulted in higher than expected costs. A new budget trend will be submitted to match the award.

**Project Budget and Schedule Details:**

- Original Project Budget: \$1,009,818.00
  - Engineering Estimate: \$189,518.00
  - Construction Estimate: \$757,937.00
  - Internal JEA Costs Estimate: \$62,363.00
- Revised Project Budget/Estimate at Completion: \$1,869,419.00
  - Engineering Cost: \$198,926.00 (Constantine Engineering) - (12.4% of Construction Costs)
    - Engineering Cost (HDD only): \$0.00 (due to constructability issues, HDD portion was re-designed at no cost to JEA)
  - Construction Cost: \$1,609,477.00
    - Original Construction Scope: \$1,018,458.00 (Callaway Contracting bid)
    - Additional Direct Costs: \$1,600.00 (JEA Supplied Labor & Materials)
    - Construction Change Order 1: \$99,000.00 (Jack & Bore second attempt including credits)
    - Construction Change Order 2: \$47,000.00 (additional maintenance of traffic)
    - HDD Construction: \$443,419.00 (TB Landmark - this award)



- Internal JEA Costs Estimate: \$61,016.00
- Original Project Schedule:
  - Engineering Completion, Total Project: December 2016
  - Construction Completion: February 2018
- Revised Project Schedule:
  - Engineering Completion, Original Project: February 2017
    - HDD re-design completion: December 2018
  - Construction Completion:
    - Open Cut Construction Completion: January 2019
    - HDD Construction Completion: September 2019

**Major Change/Issue:**


Originally awarded to Callaway Contracting; a portion of the original project required the pipeline to be installed under the CSX spur railroad tracks by the jack & bore method. On October 11, 2017, CSX notified that the jack & bore could not be constructed as per drawings because it was too close to their CSX mast arm foundation. Based on this and other conflicts, the only option was to perform a HDD for the force main to avoid any conflicts with existing utilities and CSX structures. JEA put the CSX railroad crossing work on hold in April 2018. Callaway was awarded change order #1 to compensate them for the costs incurred for the failed jack & bore attempts. On October 2018 a meeting was held with the design engineers and it was decided to redesign the crossing for a HDD and rebid. Callaway Contracting had to remobilize to restore the roadway and driveways to close the FDOT permit and the work was completed January 2019.

RFQ 96702 – Request approval to award a contract to TB Landmark Construction, Inc. for construction services for the Main Street HDD Force Main project in the amount of \$443,419.00, subject to the availability of lawfully appropriated funds.

**Manager:** DiMeo, Elizabeth A, Mgr W/WW Project Management  
**Director:** Conner, Sean M, Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 5/9/19  
 \_\_\_\_\_  
**Chairman, Awards Committee** **Date**

 5/9/19  
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**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #4 May 9, 2019

**Type of Award Request:** BID (IFB)  
**Request #:** 6476  
**Requestor Name:** Perkins, Timothy E.  
**Requestor Phone:** (904) 665-4303  
**Project Title:** Greenland Water Treatment Plant (WTP) - Expansion from 6 to 9 MGD - Well No. 3  
**Project Number:** 8004372  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$500,000.00 (Construction Budgeted for this work)  
**Scope of Work:**

The project is the construction of one new raw water well, designated Well Number No. 3, located along the JEA-owned parcel North of the Greenland WTP, located at 6850 Energy Center Drive, Jacksonville, Florida. The new production well will be a backup well to meet peak demand at the Greenland WTP. Contractor shall also clear the majority of the well facility parcel (clearing, stripping, grubbing and disposal), an area of approximately 200 feet by 130 feet and leave a 10-foot tree buffer inside the parcel perimeter, as noted in the Contract Drawings.

This award positively impacts the following JEA Measures of Value:

- Customer Value – provides a high quality and reliable potable water supply to customers in the Greenland area of JEA's South Grid.
- Community Value - provides high quality and reliable potable water supply to the Greenland area of JEA's South Grid.
- Environmental Value – provides high quality potable water meeting environmental regulatory requirements.
- Financial Value – the project will provide revenue through sales of potable water.

**JEA IFB/RFP/State/City/GSA#:** 050-19  
**Purchasing Agent:** King, David  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SAWCROSS, INC.	Mark Hickinbotham	<a href="mailto:markh@sawcross.com">markh@sawcross.com</a>	10970 New Berlin Rd., Jacksonville FL 32226	(904) 750-7500	\$614,000.00

**Amount for entire term of Contract/PO:** \$614,000.00  
**Award Amount for remainder of this FY:** \$614,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 05/04/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: 10/30/2019)



**JSEB Requirement:**

Five Percent (5%) Goal

**Comments on JSEB Requirements:**

R.E. Holland (Surveying) - 0.74%

DJ Contracting (Trucking/Hauling) - 0.86%

Total: 1.6%

Note: Vendor submitted a Statement of Good Faith Efforts to comply with the JSEB requirements of the solicitation, which was reviewed and accepted by JEA.

**BIDDERS:**

Name	Amount
SAWCROSS, INC.	\$614,000.00
LAYNE CHRISTENSEN	\$691,839.00

**Background/Recommendations:**

Advertised on 02/21/2019. Four prime contractors attended the optional pre-bid meeting held on 02/28/2019. At Bid opening on 04/02/2019, JEA received two (2) Bids. Low Bidder participation was due to the majority of the work consisting of well drilling; General Contractors did not want to subcontract that much work. Sawcross, Inc. is the lowest responsive and responsible Bidder. A copy of the Bid Form and workbook are attached as backup.

This scope of work is the early construction package to drill the well for the expansion of the Greenland WTP. The remaining wellhead construction and plant expansion will be bid once engineering for that portion of the project is completed. The award amount of \$614,000.00 is 22.8% higher than the budget estimate, because the estimate was based on the assumption that a well drilling company could perform all of the required work. Since the project also included site work and the minimum qualifications required a general contractor's license, the costs were higher.

Based on the 60% design estimate for the main construction portion of the project, the overall project is projected to be over the original budget by \$816,412.00 as detailed in the Major/Changes/Issues section below. A new budget trend will be submitted once 100% design is completed for the remaining project.

**Project Budget and Schedule Details:**

- Original Project Budget Estimate: \$6,050,000.00
  - Engineering Estimate: \$750,000.00
  - Construction Estimate: \$5,250,000.00
    - Well #3 Construction Estimate: \$500,000.00
    - Remaining Construction Estimate: \$4,750,000.00
  - Internal JEA Costs: \$50,000.00
- Current Revised Budget: \$6,629,000.00
- Estimate at Completion: \$6,866,412.00
  - Engineering Cost: \$874,412.00 (CDM Smith)
    - Well #3 Design Cost: \$133,715.00 (21.7% of construction costs)
    - Remaining Design: \$648,022.00 (12.2% of estimated construction costs)

- Services During Construction (SDC): \$92,675.00 (1.7% of estimated construction costs)
  - Construction Cost: \$5,942,000.00
    - Well #3 Construction: \$614,000.00 (Sawcross)
    - Remaining Construction Estimate (60% estimate): \$5,328,000.00
  - Internal JEA Costs: \$50,000.00
- Original Project Schedule:
  - Engineering Completion: February 2019
  - Construction Completion:
    - Well #3 Construction Completion: October 2019
    - Remaining Construction Completion: March 2020
- Revised Project Schedule:
  - Engineering Completion: June 2019
  - Construction Completion:
    - Well #3 Construction Completion: October 2019
    - Remaining Construction Completion: July 2020

**Major Changes/Issues:**

A budget trend increase of \$579,000.00 was approved in December of 2018 due to cost escalations included in the 30% design estimate. The engineering and construction timeline for the main plant site completion was delayed due to route issues for the raw water main.

These issues included:

1. Changing the original route of the raw water main where it crossed under a wetland on JEA property that was later found to have a Conservation Easement Agreement between JEA and the State of Florida; the conservation easement would not allow the crossing. This prohibition was not noted on the JEA as-built drawings, and JEA Real Estate was not involved because there was no land acquisition required.
2. JEA Energy required PEC to relocate the proposed raw water main outside the existing generating facility fence line until it was adjacent with the existing well No.2 site. This requirement was not in the original design, and Energy's requirements were not brought up until the 30% design review.
3. A developer built wastewater booster pump station and force main caused conflicts with the new raw water piping route due to required separation of the wastewater piping and power feeds. PEC was not aware of the Development plans and did not coordinate on the route because the original plan was to drill under the wetland.

The new project definition procedure utilizing a steering committee made up of the project stakeholders to discuss these type of issues at the beginning of a project will prevent coordination problems in the future.

050-19 – Request approval to award a contract to Sawcross, Inc. for construction services for Greenland Water Treatment Plant Backup Well No. 3 in the amount of \$614,000.00, subject to the availability of lawfully appropriated funds.


**Manager:** Phillips, Brian R. – Mgr W/WW Project Management  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_  
Chairman, Awards Committee

5/9/19

Date

  
\_\_\_\_\_  
Manager, Capital Budget Planning

5/9/19

Date



## Formal Bid and Award System

Award #5 May 9, 2019

**Type of Award Request:** CONTRACT INCREASE  
**Request #:** 6607  
**Requestor Name:** Smith, Thaliah D. – Contract Specialist  
**Requestor Phone:** (904) 665-8165  
**Project Title:** Restore Disturbed Asphalt Paved Areas  
**Project Number:** Various  
**Project Location:** JEA  
**Funds:** Capital and O&M (lines 417, 758)  
**Budget Estimate:** 11,686,359.46 (Original Budget/ 5 year term)

**Scope of Work:**

The purpose of this Invitation to Negotiate (ITN) is to solicit competitive Responses from asphalt restoration companies that can provide all materials, labor, equipment, supervision, delivery and disposal of waste materials services as described in this ITN. JEA crews disturb paved areas during planned and unplanned maintenance/construction efforts. This contract provides for the restoration of those areas.

This award will impact the following Measures of Value:

- Community Impact Value: JEA has a responsibility to our customers in our service territories to maintain excellent site rehabilitation when maintenance and construction work completion impacts surrounding roadways.

**JEA IFB/RFP/State/City/GSA#:** 050-16  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
WARRENS ASPHALT INC	WAYNE WARREN	admin@warrenasphalt.com	144 S Arlington Rd Ste 1, Jacksonville, FL 32225	(904) 721-5520	\$11,228,410.69

**Amount of Original Award:** \$11,686,359.46  
**Date of Original Award** 06/09/2016  
**Contract Increase Amount:** \$11,228,410.69  
**New Not-To-Exceed Amount:** \$22,914,770.15  
**Length of Contract/PO Term:** Five (5) Years w/ One (1) - One (1) Year Renewal  
**Begin Date (mm/dd/yyyy):** 06/17/2016  
**End Date (mm/dd/yyyy):** 06/17/2021



**Renewal Options:** Yes - One (1) - One (1) Year Renewal

**JSEB Requirement:** Ten Percent (10%) Goal

**Comments on JSEB Requirements:**

Original Award

Donna Hamilton (Materials) – 10%

DJ Contracting (Materials) – 5%

National Tire (Materials) – 1%

Total: 16%

**Background/Recommendations:**

Originally bid and approved by the Awards Committee on 06/09/2016 in the amount of \$11,686,359.46 to Warrens Asphalt Inc. A copy of the original award is attached as backup.

This contract increase request is to add \$11,228,410.69 to finish out the remaining twenty-six (26) months on the contract. This contract increase amount includes expected annual increases due to Consumer Price Index (CPI) adjustments that can be exercised annually on the contract. Due to increases in the number of cave-ins and manhole failures JEA has had over the past three (3) years, this contract has been used more extensively than originally anticipated. The original contract budget estimate was split evenly between O&M and Capital funds, however, a review of the actual spend shows an average of 60% capital and 40% O&M spend.

The contract details are below:

- Original Budget: \$11,686,359.46
  - O&M Budget (50%): \$5,843,174.73
  - Capital Budget (50%): \$5,843,174.73
  - Historical Fiscal Year Spend
    - FY16 = \$735,836.97
    - FY17 = \$3,521,211.99
    - FY18 = \$4,551,795.70
    - FY19 (Annualized) = \$5,007,560.28
- Revised Budget: \$22,914,770.15
  - O&M Budget (40%): \$9,165,908.06
  - Capital Budget (60%): \$13,748,862.09
- Estimate at Contract Completion w/1 year renewal: \$28,307,364.87
  - O&M Budget: \$11,322,945.95
  - Capital Budget: \$16,984,418.92

**Major Changes/Issues:**

Over the past three (3) years JEA has experienced over a 100% increase in the number of cave-ins and manhole failures than when this contract was awarded. Contract was fixed for the first two years with CPI adjustments for the remaining years. The new budget amounts include the anticipated CPI adjustments.

Request approval to award a contract increase to Warrens Asphalt Inc. to Restore Disturbed Asphalt Paved Areas in the amount \$11,228,410.69, for a new not to exceed amount of \$22,914,770.15, subject to the availability of lawfully appropriated funds.

**Manager:** Schoettler, Kyle C. - Mgr W/WW System Operations & Customer Response

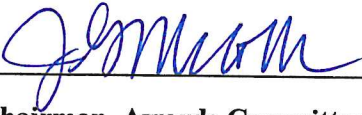
**Director:** Scheel, Jackie B. – Dir W/WW Reuse Delivery & Collection



VP:

Calhoun, Deryle I. - VP/GM Water Wastewater Systems

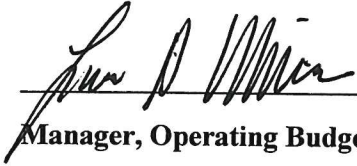
**APPROVALS:**



5/9/19

Chairman, Awards Committee

Date



5/9/19

Manager, Operating Budgets

Date



## Formal Bid and Award System

Award #6 May 9, 2019

**Type of Award Request:** RENEWAL  
**Request #:** 6604  
**Requestor Name:** Boatwright, Dan B. - Mgr Receivables & Collection Services  
**Requestor Phone:** (904) 665-8309  
**Project Title:** Walk In Payments-Third Party Payment Processor  
**Project Number:** 40304  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$747,500.00 (FY19 line 950)

**Scope of Work:**

JEA utilizes Western Union a third-party payment processor to accept walk-in remittances by JEA customers for their utility bills in large retail locations. Examples of acceptable payment locations include grocery store chains, drugstore chains, big box retailer chains, banks or credit unions with multiple local branches.

This award positively impacts the following JEA Measures of Value:

- Customer Value - Supports JEA's customer value by maintaining a walk-in payment option for JEA's customers who prefer to make payments at their local selected retailer as an alternative to automated payment methods.
- Financial Value – Maintains JEA's current financial value by providing this service to the community with no price increases to JEA.

**JEA IFB/RFP/State/City/GSA#:** 057-15  
**Purchasing Agent:** Woyak, Nathan J.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
WESTERN UNION GLOBAL PAYMENTS	Stanley Farmer	stan.farmer@westernunion.com	5471 N. Rolling Oaks Drive Memphis, TN 38119	901-762-0101	\$500,000.00

**Amount of Original Award:** \$1,855,224.00  
**Date of Original Award:** 11/19/2015  
**Change Order Amount:** \$500,000.00  
**Length of Contract/PO Term:** Three (3) Years w/ Two (2) – 1 Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 06/20/2015  
**End Date (mm/dd/yyyy):** 06/19/2020  
**Renewal Options:** YES -One (1) – 1 Yr. Renewal remaining  
**JSEB Requirement:** N/A - No JSEB Available

**Background/Recommendations:**

Competitively bid and approved by Awards Committee on 11/19/2015 for a three (3) year term ending 06/20/2019, in the amount of \$1,855,224.00. A copy of the original award is attached as backup.

This request is for approval to utilize the first one (1) year renewal option through 06/19/2020. Western Union has performed well and all pricing terms remain unchanged, at \$0.75 per payment, from the original award. JEA processes approximately 608,000 payments through Western Union annually. The annual expenditure is within the budgeted amount.

Request approval for a one (1) year contract renewal to Western Union Global Payments for Walk In Payment Services in the amount of \$500,000.00, for a new not-to-exceed amount of \$2,355,224.00, subject to the availability of lawfully appropriated funds.

**Manager:** Boatwright, Dan B. - Mgr Receivables & Collection Services  
**Director:** Pressley, Sheila E. - Director Customer Operations  
**VP:** Stewart, Kerri - VP & Chief Customer Officer

**APPROVALS:**

 5/9/19  
\_\_\_\_\_  
**Chairman, Awards Committee** **Date**

 5/9/19  
\_\_\_\_\_  
**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Approved by the JEA Awards Committ  
Date 5-9-19 Item# 7

Award #7 May 9, 2019

**Type of Award Request:** MISCELLANEOUS  
**Request #:** 6608  
**Requestor Name:** Traub, Brandon  
**Requestor Phone:** 904-665-6581  
**Project Title:** Nocatee South Reuse Site-Real Estate Purchase Agreement  
**Project Number:** 8004381  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$460,000.00 (Real Estate Budget)

**Scope of Work:**

JEA intends to acquire approximately four (4) acres of land for the Nocatee South Reuse Site located south of Grand Wood Drive in Saint Johns, Florida. The Town of Nocatee, which is located in JEA's St. Johns Grid, is undergoing significant population and housing growth. We are purchasing this property for a reuse water pump station and to construct reuse holding tanks to support the Nocatee development.

This project will positively affect JEA Measures of Value:

- Customer Value – To provide high quality and reliable reuse water supply to customers in the Town of Nocatee.
- Community Value - To provide high quality and reliable reuse water supply to the Town of Nocatee.
- Environmental Value – To provide high quality reuse water meeting environmental regulatory requirements.
- Financial Value – This project will provide revenue through sales of reuse water.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Selders, Elaine  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Address	Amount
SONOC COMPANY LLC	Jed Davis	4310 Pablo Oaks Court, Jacksonville, FL 32224	\$480,000.00

**Amount for entire term of Contract/PO:** \$480,000.00  
**Award Amount for remainder of this FY:** \$480,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 05/16/2019  
**End Date (mm/dd/yyyy):** Project Completion (06/31/2021)  
**JSEB Requirement:** N/A



**Background/Recommendations:**

The JEA Procurement Code Exemptions in Section 2-201 includes purchases of Real Estate. The Real Estate Services Procurement Directive requires Awards Committee approval for Real Estate purchases of \$50,000.00 to \$500,000.00.

This award is for the Real Estate acquisition of an approximately four (4) acre site for a reuse water pump station and to construct reuse holding tanks to support the Nocatee Development. The market value of the land completed by a third party appraiser in February of 2018 was \$766,000.00. A savings of \$286,000.00 from the appraised value were realized through negotiations performed by the Real Estate team. The purchase price of \$480,000.00 is four percent (4%) higher than the budget estimate, but deemed reasonable compared to the appraisal. The appraisal is attached as back-up. The overall budget for this project is \$9,957,000.00, with \$480,000.00 for the land portion.

Request approval of purchase from SONOCO Company, LLC for the Nocatee South Reuse Site - Real Estate Purchase in the amount of \$480,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Burch, Donald L. - Manager, Real Estate Services

**VP:** McNall, Steven G - VP & Chief Energy & Water Planning

**APPROVALS:**

5/9/19

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date



5/9/19





## Formal Bid and Award System

Award #8 May 9, 2019

**Type of Award Request:** STANDARD  
**Request #:** 6611  
**Requestor Name:** Jamila Akrayi, Mgr Project Management  
**Requestor Phone:** (904) 665-4838  
**Project Title:** NGS Limestone Dryer  
**Project Number:** 8005634  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$580,000.00

### Scope of Work:

JEA currently purchases crushed limestone with a maximum moisture content of twelve percent (12%). The current dryer system has an output of two (2%) to three (3%) percent moisture content. JEA Northside Generating Station has an overall project to implement new crushers and dryers to improve limestone utilization. Each dryer purchased for the limestone utilization project will have an output of 0.5 percent, which will greatly enhance sulfur dioxide absorption. After the purchase of the first dryer and proving of the returns, JEA has Standardized on the FEECO straight tube dryer identical to that installed on Limestone Utilization Upgrade Phase 1 (standards documentation attached).

This equipment contract will positively affect JEA Measures of Value:

- Customer Value: Equipment & process improvement programs increase operational efficiency.
- Environmental Value: Improved plant efficiency lessens the operations impact on the environment by decreasing consumption of natural resources and limiting landfill impact.
- Financial Value: Improved plant efficiency will add value by decreasing cost of production and decreasing byproduct disposal costs.

**Purchasing Agent:** Lovgren, Rodney  
**Is this a ratification?:** No  
**If yes, explain:** N/A

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
FEECO INTERNATIONAL INC.	Shane LeCapitaine	3913 Algoma Rd. Green Bay, WI 54311	(920) 469-5100	\$589,000.00

**Amount for entire term of Contract/PO:** \$589,000.00  
**Award Amount for remainder of this FY:** \$589,000.00  
**Length of Contract/PO Term:** One-Time Purchase  
**Begin Date (mm/dd/yyyy):** 05/15/2019  
**End Date (mm/dd/yyyy):** One-Time Purchase (09/30/2019)  
**JSEB Requirement:** N/A - Standard

**Background/Recommendations:**


JEA previously awarded FEECO a contract for like equipment as the result of a competitive bid. The JEA NGS Standards committee has standardized on the FEECO dryer to provide equipment and system consistency. Early data has shown that the system will have significant reductions of both the amount of limestone consumed and the resultant waste ash in the CFB. The purchase of this additional dryer is to provide reliability to consistently produce these reductions.

The price of this dryer is 1.08% higher than the last dryer purchased by JEA and 1.5% higher than the budget. Compared to the inflationary rate of 1.8% since the last purchase, the price is deemed reasonable.

Request approval to award a contract to FEECO International for the supply of one straight tube rotary dryer for NGS in the amount of \$589,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Akrayi, Jamila R. - Mgr Project Management  
**Director:** Limbaugh, Margaret Z. - Dir Energy Project Management  
**Senior Director:** Kipp, James R. - Sr Dir Generation  
**VP:** Anders, Caren B. - VP/GM Energy

**APPROVALS:**

 5/9/19

Chairman, Awards Committee

Date

 5/9/19

Manager, Capital Budget Planning

Date



## Formal Bid and Award System

Award #9 May 9, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6541  
**Requestor Name:** Domingo, Oliver C  
**Requestor Phone:** (904) 665-6325  
**Project Title:** FY19 Water/Wastewater (W/WW) Portable Diesel Pump Purchase  
**Project Number:** 8005081  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$624,000.00

**Scope of Work:**

The purpose of this Invitation to Negotiate (the "ITN") is to purchase thirteen (13) portable diesel pumps (also referred to as the "Work" or "Services"). This contract shall be awarded to JEA Water and Wastewater (W/WW). Standards approved pump manufacturers only as per AS-605 of the JEA W/WW Standards. The approved pump manufacturers are as follows:

- Godwin Pumps of America Inc.
- Holland Pump Company
- Thompson Pump & Mfg. Co Inc.

It is the intent of the JEA to purchase thirteen (13) trailer mounted, sound attenuated, six inch (6") bypass pumps. Pumps must be tested and delivered to the JEA Fleet Facility (5717 New Kings Road Jacksonville, Florida 32209) in complete operational condition, with all required equipment and documentation by September 20, 2019. At this time JEA estimates it will purchase an additional five (5) portable diesel pumps in FY20. These pumps will help mitigate the effects of power outages by maintaining the flow at lift stations and reducing the likelihood of a Sanitary Sewer Overflows (SSO).

This project will positively affect JEA's Measures of Value:

- Community Impact Value: Additional pumps can ensure the community with reliable service by providing the ability for SSO reduction.
- Customer Impact Value: An increase in the number of pumps will help mitigate SSO, which will improve overall customer service.
- Environmental Value: Less likelihood of SSO.
- Financial Value: JEA is subject to a consent order under which all JEA SSO are adjudicated and a penalty is assessed.

**JEA IFB/RFP/State/City/GSA#:** 074-19  
**Purchasing Agent:** Selders, Elaine L.  
**Is this a Ratification?:** NO  
**RECOMMENDED AWARDEE(S):**



Name	Contact Name	Email	Address	Phone	Amount
THOMPSON PUMP & MFG CO INC.	Brian Lee	blee@thompsonpump.com	4620 CITY CENTER DR, PORT ORANGE FL 32129	(386) 212- 6999	\$706,524.00

**Amount for entire term of Contract/PO:** \$706,524.00  
**Award Amount for remainder of this FY:** \$706,524.00  
**Length of Contract/PO Term:** One (1) Year w/ One – 1 Yr. Renewal  
**Begin Date (mm/dd/yyyy):** 05/10/2019  
**End Date (mm/dd/yyyy):** 05/09/2020  
**Renewal Options:** YES- One – 1 Yr. Renewal  
**JSEB Requirement:** N/A - Optional JSEB

#### RESPONDENTS:

Name	Response Amount	BAFO Amount
THOMPSON PUMP & MFG CO INC.	\$706,524.00	\$706,524.00
XYLEM DEWATERING SOLUTIONS INC.	\$861,250.00	\$861,250.00

#### Background/Recommendations:


Advertised 04/01/2019. Four (4) prime contractors attended the mandatory pre-response meeting held on 04/10/2019. At Response opening on 04/23/2019, JEA received two (2) Responses. The JEA W/WW Standards limited the competition to the three (3) approved vendors. Holland Pumps cited the addition of the galvanizing requirement as their reason for not participating in this solicitation. A copy of the Response Form is attached as back-up.

As part of the Storm Resiliency Program, JEA is looking to mitigate the effects of severe weather conditions like the ones brought about by Hurricane Matthew and Irma. Downed power lines are a common occurrence during severe weather conditions and may lead to electric service interruptions to some of JEA's critical lift stations. The thirteen (13) resiliency portable diesel pumps will provide backup generation to critical lift stations. The award amount of \$706,524.00 is approximately thirteen percent (13%) higher than the budget estimate. The estimate did not include a last minute addition to the specifications to have all of the units galvanized to prevent corrosion. No savings from the request for Best and Final Offers (BAFO).

074-19 – Request approval to award a contract to Thompson Pump & Mfg Co Inc. for the purchase of thirteen (13) FY19 Water/Wastewater (W/WW) Portable Diesel Pumps in the amount of \$706,524.00, subject to the availability of lawfully appropriated funds.

**Manager:** Domingo, Oliver C. - W/WW Program Manager  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun Jr., Deryle I. – VP/GM Water Wastewater Systems

**APPROVALS:**

 5/9/19

**Chairman, Awards Committee**

**Date**

 5/9/19

**Manager, Capital Budget Planning**

**Date**





## Formal Bid and Award System

Award #10 May 9, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6499  
**Requestor Name:** Domingo, Oliver C  
**Requestor Phone:** (904) 665-6325  
**Project Title:** FY19 Water/Wastewater (W/WW) Purchase of Fixed Diesel Pumps for Storm Resiliency  
**Project Number:** 8005081  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$770,560.00

**Scope of Work:**

The purpose of this Invitation to Negotiate (the "ITN") is to purchase fifteen (15) fixed diesel pumps (also referred to as the "Work" or "Services"). The Company shall furnish fifteen (15) self-contained, automatic standby pony pump systems as specified herein and according to established JEA Standards. The self-contained emergency system shall consist of a motor and pump unit, which shall start and stop automatically utilizing float switches in the wet well. The Company shall furnish fuel tank, sound attenuated aluminum pony pump set enclosure, and all accessories necessary for a complete and operable installation. All materials shall be new unless specifically called for otherwise. Diesel engine driven pony pump shall be of the latest commercial type and design with all necessary equipment and shall be in accordance with all applicable sections of JEA's Water and Wastewater (W/WW) Standards. All Standards are available on jea.com. These pumps will help mitigate the effects of power outages by maintaining the flow at lift stations and reducing the likelihood of a Sanitary Sewer Overflows (SSO).

The Respondent will provide firm fixed pricing on a per unit (pump) basis, for delivery to be completed by September 20, 2019. The items priced will have liquidated damages for failure of timely completion, per the Liquidated Damages clause provided in Section 2.5.2.

The following manufacturers have been approved to supply the pony pump set per JEA W/WW Standards:

- Godwin Pumps of America Inc.
- Holland Pump Company
- Thompson Pump & Mfg. Co Inc.

This project will positively affect JEA's Measures of Value:

- Community Impact Value: Additional pumps can ensure the community with reliable service by providing the ability for SSO reduction.
- Customer Impact Value: An increase in the number of pumps will help mitigate SSO, which will improve overall customer service.
- Environmental Value: Less likelihood of SSO.
- Financial Value: JEA is subject to a consent order under which all JEA SSO are adjudicated and a penalty is assessed.

**JEA IFB/RFP/State/City/GSA#:** 056-19  
**Purchasing Agent:** Selders, Elaine L.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
THOMPSON PUMP & MFG CO INC.	Brian Lee	blee@thompsonpump.com	4620 CITY CENTER DR, PORT ORANGE FL 32129	(386) 212-6999	\$539,828.00
HOLLAND PUMP COMPANY	Win Blodgett	win@hollandpump.com	7312 WESTPORT PLACE, WEST PALM BEACH FL 33413-1661	(561) 697-3333	\$112,200.00
XYLEM DEWATERING SOLUTIONS INC.	Brent Jackson	brent.jackson@xyleminc.com	6975 W. 12th St JACKSONVILLE, FL 32220	(904) 695-2131	\$51,050.00

**Amount for entire term of Contract/PO:** \$703,078.00  
**Award Amount for remainder of this FY:** \$703,078.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 05/10/2019  
**End Date (mm/dd/yyyy):** Project Completion  
**JSEB Requirement:** N/A - Optional JSEB

**RESPONDENTS:**

Name	Response Amount	BAFO Amount
THOMPSON PUMP & MFG CO INC.	\$709,412.00	\$709,412.00
HOLLAND PUMP COMPANY	\$767,670.00	\$767,670.00
XYLEM DEWATERING SOLUTIONS INC.	\$790,790.00	\$790,790.00

**Background/Recommendations:**

Advertised 04/12/2019. At Response opening on 04/23/2019, JEA received three (3) Responses. A copy of the Award Results Summary is attached as back-up.

As part of the Storm Resiliency Program, JEA is looking to mitigate the effects of severe weather conditions like the ones brought about by Hurricane Matthew and Irma. Downed power lines are a common occurrence during severe weather conditions and may lead to electric service interruptions to some of JEA's critical lift stations. The resiliency fixed pumps purchased in this solicitation will provide backup generation to critical lift stations.

This request is to purchase the fifteen (15) pumps directly from the manufacturers and then our W/WW team will complete the installation of the fixed pump assets at the critical lift stations during FY20. In previous years, JEA purchased the pump as part of a complete installation service from a general contractor, so price is not comparable; however, it is 8.8% less than the budget estimate. Best and Final Offers did not produce any savings.

Below are the details on the award breakdown:

- Thompson Pump & Mfg Co Inc. - twelve (12) pumps for a total of \$539,828.00
- Holland Pump Company - two (2) pumps for a total of \$112,200.00
- Xylem Dewatering Solutions Inc. - one (1) pump for a total of \$51,050.00

056-19 – Request approval to award three (3) contracts to Thompson Pump & Mfg Co Inc. (\$539,828.00), Holland Pump Company (\$112,200.00) and Xylem Dewatering Solutions Inc. (\$51,050.00) for the purchase of fifteen (15) fixed diesel pumps for the JEA lift stations, for a not-to-exceed amount of \$703,078.00, subject to the availability of lawfully appropriated funds.

**Manager:** Domingo, Oliver C. - W/WW Program Manager  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun Jr., Deryle I. – VP/GM Water Wastewater Systems

**APPROVALS:**

 5/9/19

Chairman, Awards Committee Date

 5/9/19

Manager, Capital Budget Planning Date



**Formal Bid and Award System**

Award #11 May 9, 2019

**Type of Award Request:** MISCELLANEOUS  
**Request #:** 6610  
**Requestor Name:** Davis, Deanna L  
**Requestor Phone:** (904) 665-8451  
**Project Title:** 2018-2369 Rivertown Parcel 15 Watersong  
**Project Number:** 167-P, 167-S  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$722,305.00

**Scope of Work:**

The Rivertown Parcel 15 Watersong project is part of the Rivertown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy Rivertown, LLC, for the improvements associated with the Rivertown Parcel 15 Watersong Project. This request includes approximately 2,700 LF of 8-inch sewer force main and a JEA duplex lift station.

This project impacts the following JEA's Measures of Value:

- Financial Value: JEA's development agreement with the Rivertown Development will provide the necessary infrastructure to add additional water, sewer and reuse customers to our system as the developments are constructed.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
MATTAMY RIVERTOWN LLC/T.G. UTILITY COMPANY, INC.	Mark Roberts	<a href="mailto:mark.roberts@mattamycorp.com">mark.roberts@mattamycorp.com</a>	39 Riverwalk Blvd, St Johns FL 32259	(904) 207-1538	\$542,003.00

**Amount for entire term of Contract/PO:** \$542,003.00  
**Award Amount for remainder of this FY:** \$271,001.50  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 06/03/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: December 2019)  
**JSEB Requirement:** N/A - (Developer Agreement)



**BIDDERS:**

Name	Amount
MATTAMY RIVERTOWN LLC/T.G. UTILITY COMPANY, INC.	\$542,003.00
VALLENCOURT CONSTRUCTION CO INC.	\$669,560.71

**Background/Recommendations:**

The Rivertown Parcel 15 Watersong project is part of the RiverTown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA System improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy Rivertown, LLC, for the improvements associated with the Rivertown Parcel 15 Watersong Project. This includes approximately 2,700 LF of 8-inch sewer force main and a JEA duplex lift station.

The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible Bidder. The solicitation was advertised and a pre-bid meeting was held on March 12, 2019. The developer requested bids for all the utility work, which resulted in T.G. Utility Company, Inc. being the lowest Bidder at \$542,003.00. This is \$180,302.00, or twenty-five percent (25%) lower than JEA's estimate and is deemed reasonable. The bid workbook is attached as backup.


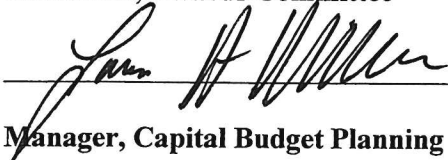
The project details are below:

- Total Construction Cost: \$542,003.00
- Project Completion: December 2019

Request approval to award a contract to Mattamy Rivertown LLC for the construction of the sewer force main and JEA duplex lift station by T.G. Utility Company, Inc. for Rivertown Parcel 15 Watersong in the amount of \$542,003.00, subject to the availability of lawfully appropriated funds.

**Director:** Marshall, Raynetta C. - Dir W/WW Planning & Development  
**VP:** McInall, Steven G. - VP & Chief Energy & Water Planning

**APPROVALS:**

Chairman, Awards Committee  
 Manager, Capital Budget Planning

5/9/19  
 5/9/19

Date  
 Date



## Formal Bid and Award System

Award #12 May 9, 2019

**Type of Award Request:** MISCELLANEOUS  
**Request #:** 6610  
**Requestor Name:** Davis, Deanna L  
**Requestor Phone:** (904) 665-8451  
**Project Title:** 2018-2368 Rivertown Parcel 21 Arbor  
**Project Number:** 167-P, 167-S  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$601,113.00

**Scope of Work:**

The Rivertown Parcel 21 Arbor project is part of the Rivertown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy Rivertown, LLC, for the improvements associated with the Rivertown Parcel 21 Arbor Project. This request includes approximately 1,800 LF of 6-inch sewer force main and a JEA duplex lift station.

This project impacts the following JEA's Measures of Value:

- Financial Value: JEA's development agreement with the Rivertown Development will provide the necessary infrastructure to add additional water, sewer and reuse customers to our system as the developments are constructed.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
MATTAMY RIVERTOWN LLC/BURNHAM CONSTRUCTION INC.	Mark Roberts	<a href="mailto:mark.roberts@mattamycorp.com">mark.roberts@mattamycorp.com</a>	39 Riverwalk Blvd, St Johns FL 32259	(904) 207-1538	\$345,373.08

**Amount for entire term of Contract/PO:** \$345,373.08  
**Award Amount for remainder of this FY:** \$172,686.54  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 07/01/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: December 2019)  
**JSEB Requirement:** N/A - (Developer Agreement)

**BIDDERS:**

Name	Amount
MATTAMY RIVERTOWN LLC/BURNHAM CONSTRUCTION INC.	\$345,373.08
GRIMES UTILITIES INC.	\$423,740.00
T G UTILITY COMPANY INC.	\$416,700.00
INTERCOUNTY ENGINEERING, INC.	\$847,000.00

**Background/Recommendations:**

The Rivertown Parcel 21 Arbor project is part of the Rivertown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA System improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy Rivertown, LLC, for the improvements associated with the Rivertown Parcel 21 Arbor Project. This includes approximately 1,800 LF of 6-inch sewer force main and a JEA duplex lift station.

The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible Bidder. The solicitation was advertised and a pre-bid meeting was held on March 26, 2019. The developer requested bids for all the utility work, which resulted in Burnham Construction Inc. being the lowest Bidder at \$345,373.08. This is \$255,739.92 or forty-three (43%) lower than JEA's estimate and is deemed reasonable. The bid workbook is attached as backup.

The project details are below:


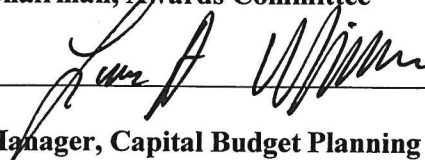
- Total Construction Cost: \$345,373.08
- Project Completion: December 2019

Request approval to award a contract to Mattamy Rivertown LLC, for the construction of the sewer force main and JEA duplex lift station by Burnham Construction Inc. for Rivertown Parcel 21 Arbor in the amount of \$345,373.08, subject to the availability of lawfully appropriated funds.

**Director:** Marshall, Raynetta C. - Dir W/WW Planning & Development

**VP:** McInall, Steven G. - VP & Chief Energy & Water Planning

**APPROVALS:**

 5/9/19  
 Chairman, Awards Committee Date  
 5/9/19  
 Manager, Capital Budget Planning Date