

July 11, 2017

JEA Procurement, Bid Office

Customer Service Center, 1st Floor, Room 002
21 West Church Street
Jacksonville, FL 32202

Attn: Mr. Rodney Lovgren
Senior Purchasing Agent

Ref: JEA ITN No. 078-17 | GENERAL CONSTRUCTION SERVICES for JEA / ADDENDUM 4
Williams Proposal No. 09981 - BAFO

Mr. Lovgren,

Williams Industrial Services, LLC (Williams) is pleased to present this **BAFO proposal** in response to the referenced RFP and Addendum 4, to continue to provide General Construction Services to Jacksonville Electric Authority (JEA).

We acknowledge and agree to the clarifications shown on JEA's Addendum 4, 'Request for Best and Final Offers', dated July 11, 2017.

As requested, please see attached our BAFO offer (pdf on JEA's Addendum 4 form), and the completed Appendix A, Respondent Rates (excel) Workbook.

If you have any questions, or if you would like to schedule a meeting with our team to review our proposal in person, please do not hesitate to call me directly at (904) 237-3005.

Very truly yours,



Ken Lambert
Vice President

ADDENDUM 4 BAFO - APPENDIX A
RESPONDENT RATES WORKBOOK
GENERAL CONSTRUCTION SERVICES
(Enter data in the yellow cells)

Respondent's Name Here	Estimated Hours for Five-Years of Time and Material Work		Hourly Labor Rates (Billable Rate - As seen on invoice)		Estimated Five-Year Bid Price
	Straight Time	Overtime	Straight Time	Overtime	
2.1 Project Manager	2080	100	\$75.02	\$103.31	\$166,372.60
2.2 Field Superintendent	2080	500	\$62.09	\$84.96	\$171,627.20
2.4 Boilermaker Foreman	2000	500	\$39.56	\$56.15	\$107,195.00
2.5 Boilermaker	4000	1000	\$33.14	\$48.72	\$181,280.00
2.6 Boilermaker Helper	2000	500	\$24.16	\$46.86	\$71,750.00
2.7 Carpenter Foreman	250	25	\$36.99	\$52.43	\$10,558.25
2.8 Carpenter	500	50	\$31.87	\$45.02	\$18,186.00
2.9 Carpenter Helper	250	25	\$24.16	\$33.88	\$6,887.00
2.10 Concrete Foreman	250	25	\$36.99	\$52.43	\$10,558.25
2.11 Concrete Finisher	500	50	\$31.87	\$45.02	\$18,186.00
2.12 Electrician Foreman	1000	100	\$39.56	\$56.15	\$45,175.00
2.13 Electrician	2000	200	\$33.14	\$46.86	\$75,652.00
2.14 Electrician Helper	1000	100	\$24.16	\$33.88	\$27,548.00
2.15 Equipment Operator	1000	100	\$38.20	\$54.42	\$43,642.00
2.16 Equipment Operator Helper	500	50	\$24.43	\$34.49	\$13,939.50
2.17 HVAC Foreman	100	10	\$40.85	\$58.00	\$4,665.00
2.18 HVAC Technician	200	20	\$34.42	\$48.72	\$7,858.40
2.19 HVAC Technician Helper	200	20	\$25.44	\$35.73	\$5,802.60
2.20 I&C Foreman	1000	100	\$39.56	\$56.15	\$45,175.00
2.21 I&C Technician	2000	200	\$35.71	\$50.57	\$81,534.00
2.22 I&C Technician Helper	1500	150	\$26.73	\$37.59	\$45,733.50
2.23 Insulation Foreman	400	40	\$35.71	\$50.57	\$16,306.80
2.24 Insulation Worker	750	75	\$30.58	\$43.16	\$26,172.00
2.25 Insulation Helper	500	50	\$22.88	\$32.03	\$13,041.50
2.26 Ironworker Foreman	200	20	\$39.39	\$55.97	\$8,997.40
2.27 Ironworker	500	50	\$31.72	\$44.87	\$18,103.50
2.28 Ironworker Helper	400	40	\$24.04	\$33.76	\$10,966.40
2.29 Laborer	1500	150	\$22.88	\$32.03	\$39,124.50
2.30 Millwright Foreman	200	20	\$39.56	\$56.15	\$9,035.00
2.31 Millwright	400	40	\$31.87	\$45.02	\$14,548.80
2.32 Millwright Helper	200	20	\$24.16	\$33.88	\$5,509.60
2.33 Painter Foreman	250	25	\$39.56	\$56.15	\$11,293.75
2.34 Painter	500	50	\$30.58	\$43.16	\$17,448.00
2.35 Painter Helper	250	25	\$22.88	\$32.03	\$6,520.75
2.36 Pipefitter Foreman	2000	500	\$39.56	\$56.15	\$107,195.00
2.37 Pipefitter	4000	1000	\$35.07	\$49.65	\$189,930.00
2.38 Pipefitter Helper	2000	500	\$25.44	\$35.73	\$68,745.00
2.39 Welder - Certified Structural	2000	200	\$35.55	\$50.42	\$81,184.00
2.40 Welder - Certified Piping/Pressure Vessel	1000	100	\$38.28	\$54.29	\$43,709.00

2.41 Welder Helper	100	20	\$24.16	\$33.88	\$3,093.60
(A) Estimated Labor					\$ 1,850,249.90
(B) Equipment Operating Costs		Est. # of Days	Daily Rate		
Company Pickup Truck		150	\$ 90.00		\$ 13,500.00
Company Service Truck		150	\$ 135.00		\$ 20,250.00
			% Markup		
(C) Estimated Material	\$4,000,000		5.00%		\$ 4,200,000.00
(D) Estimated Subcontracts	\$1,000,000		5.00%		\$ 1,050,000.00
(E) Estimated Equipment Rental	\$500,000		5.00%		\$ 525,000.00
Subtotal A + B + C + D + E					\$ 7,658,999.90
			% Markup		
(F) Home Office Overhead			2.00%		\$ 153,180.00
Subtotal A through F					\$ 7,812,179.90
(G) Profit			5.00%		\$ 390,608.99
Total 5-Year Bid Price (Enter total on Proposal Form Part 1)					\$ 8,202,788.89



Building Community®

Procurement Department Bid Office
Customer Center 1st Floor, Room 002
21 W. Church Street
Jacksonville, Florida 32202

July 11, 2017

ADDENDUM NUMBER: **FOUR (4) – REQUEST FOR BEST AND FINAL OFFERS**

TITLE: General Construction Services for JEA

JEA RFP NUMBER: 078-17

BID DUE DATE: **July 11, 2017**

TIME OF RECEIPT: 12:00 PM (NOON) EST

DELIVERY METHOD: EMAIL: LOVGRD@JEA.COM

THIS ADDENDUM IS FOR THE PURPOSE OF SOLICITING BEST AND FINAL OFFERS (BAFO)

The Respondent shall submit their Best and Final Offer (BAFO) electronically in PDF version, with a copy of the Rates Workbook in EXCEL, by email to: lovgrd@jea.com, on or before July 11, 2017, 12:00 PM (NOON EST) JEA will use the email time stamp as receipt. **Respondents that do not submit a Best and Final Offer will have their initial submission used for final ranking determination. Additionally, Aggregate Total Response Price shall NOT increase during the BAFO submission.**

CLARIFICATIONS:

- Respondents shall provide pricing for all lines in the Response Rates Workbook.
- Respondents shall comply with JEA Contractor Travel Policy – Attached to this Addendum 4, where travel charges are allowed per the Technical Specifications.
- Respondents acknowledge that Lump Sum bids will NOT be allowed to incur any travel expenses, per diem, mileage, meals, or lodging.
- Respondents acknowledge for T&M work, for personnel that meet the distance requirements from JEA, travel will be allowed, however, JEA in selecting companies to perform T&M work, will seek the overall lowest to JEA for the services.

Williams acknowledges this Addendum 4, and agrees to the JEA clarifications shown above.

RESPONDENT'S CERTIFICATION

By submitting this Response, the Respondent certifies (1) that it has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status in the State of Florida. The Respondent certifies that it's recent, current, and projected workload will not interfere with the Respondent's ability to work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Total From Response Rates Workbook	\$ 8,202,788.89
------------------------------------	-----------------

We have received addenda 4 through 4



Signature of Authorize Officer of Respondent or Agent

7/11/17

Date

Ken Lambert, Vice President

Printed Name & Title

904-237-3005

Phone Number

****** Respondent shall acknowledge this Addendum on the Response Form******