

**BAFO-APPENDIX B RESPONSE FORM**

074-17 Purchase of All New 2017 Model Year, Two (2) 3 Ton 4X2 Extended Cab 55' Bucket Trucks, Three (3) 3 Ton 4X2 Extended Cab 55' Bucket Trucks/ Material Handlers, Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, and One (1) 5 Ton 6X4 47' Derrick Truck

Email Response to Nathan Woyak at woyanj@jea.com

Company Name: Altec Industries, Inc.

Company's Address 325 South Center Drive, Daleville, VA 24019

License Number (if applicable) 63-0362926

Phone Number: 540-966-2983 FAX No: 540-591-9430 Email Address: Melissa.fuller@altec.com

**BID SECURITY REQUIREMENTS**

- None required
- Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- One-Time Purchase
- Annual Requirements
- Other, Specify- Project Completion

**SAMPLE REQUIREMENTS**

- None required
- Samples required prior to Response Opening
- Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- None required
- Bond required 100% of Bid Award

**QUANTITIES**

- Quantities indicated are exacting
- Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

**Insurance required**

**PAYMENT DISCOUNTS**

- 1% 20, net 30
- 2% 10, net 30
- Other \_\_\_\_\_
- None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES	TOTAL BID PRICE
1	Total Cost for 074-17 Purchase of All New 2017 Model Year, Two (2) 3 Ton 4X2 Extended Cab 55' Bucket Trucks, Three (3) 3 Ton 4X2 Extended Cab 55' Bucket Trucks/ Material Handlers, Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, and One (1) 5 Ton 6X4 47' Derrick Truck (Transfer from Appendix B Response Workbook)	\$ 2,261,770.00

**RESPONDENT CERTIFICATION**

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Respondent Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

Melissa Fuller

3/23/17

Handwritten Signature of Authorized Officer of Company or Agent      Date

1 through 4

Melissa Fuller / Technical Sales Support Rep.

Printed Name and Title

**BAFO-APPENDIX B RESPONSE WORKBOOK**

074-17 Purchase of All New 2017 Model Year, Two (2) 3 Ton 4X2 Extended Cab 55' Bucket Trucks, Three (3) 3 Ton 4X2 Extended Cab 55' Bucket Trucks/ Material Handlers, Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, and One (1) 5 Ton 6X4 47' Derrick Truck  
(Enter pricing in yellow cells only)

Item No.	Est. Qty.	Description	Unit Price	Total Price
<b>PART 1 - Pricing per Technical Specifications</b>				
1	2	Two (2) 3 Ton 4X2 Extended Cab 55' Bucket Trucks, must include all options listed in Appendix A Technical Specifications Part 1 Sections 3.1 through 13.16 & 18.1 through 22.6	\$84,665.98	\$169,331.96
2	2	All Two (2) 3 Ton 4X2 Extended Cab 55' Bucket Truck, ADD options listed in Appendix A Technical Specifications Part 1 Sections 14.1 through 14.15	\$84,030.79	\$168,061.58
3	2	All Two (2) 3 Ton 4X2 Extended Cab 55' Bucket Truck, ADD options listed in Appendix A Technical Specifications Part 1 Sections 15.1 through 17.2	\$43,968.46	\$87,936.92
<b>PART 2 - Pricing per Technical Specifications</b>				
4	3	Three (3) 3 Ton 4X2 Extended Cab 55' Bucket Trucks/ Material Handlers, must include all options listed in Appendix A Technical Specifications Part 2 Sections 3.1 through 13.16 & 18.1 through 22.6	\$84,529.48	\$253,588.44
5	3	All Three (3) 3 Ton 4X2 Extended Cab 55' Bucket Trucks/ Material Handlers, ADD options listed Appendix A Technical Specifications Part 2 in Sections 14.1 through 14.18	\$88,080.04	\$264,240.12
6	3	All Three (3) 3 Ton 4X2 Extended Cab 55' Bucket Trucks/ Material Handlers, ADD options listed in Appendix A Technical Specifications Part 2 Sections 15.1 through 17.2	\$43,943.98	\$131,831.94
<b>PART 3 - Pricing per Technical Specifications</b>				
7	4	Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, must include all options listed in Appendix A Technical Specifications Part 3 Sections 3.1 through 13.16 & 18.1 through 22.6	\$85,179.10	\$340,716.40
8	4	All Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, must include all options listed in Appendix A Technical Specifications Part 3 Sections 14.1 through 14.14	\$98,106.93	\$392,427.72
9	4	All Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, must include all options listed in Appendix A Technical Specifications Part 3 Sections 15.1 through 15.21	\$29,959.49	\$119,837.96
10	4	All Four (4) 3 Ton 4X2 Extended Cab 47' Digger Derrick Trucks, must include all options listed in Appendix A Technical Specifications Part 3 Sections 16.1 through 17.4	\$9,721.49	\$38,885.96
<b>PART 4 - Pricing per Technical Specifications</b>				
11	1	One (1) 5 Ton 6X4 47' Derrick Truck, must include all options listed in Appendix A Technical Specifications Part 4 Sections 3.1 through 13.16, 18.1 through 22.6	\$148,550.85	\$148,550.85
12	1	All One (1) 5 Ton 6X4 47' Derrick Truck, must include all options listed in Appendix A Technical Specifications Part 4 Sections 14.1 through 16.5	\$88,017.49	\$88,017.49
13	1	All One (1) 5 Ton 6X4 47' Derrick Truck, must include all options listed in Appendix A Technical Specifications Part 4 Sections 17.1 through 17.10	\$32,703.67	\$32,703.67
14	1	All One (1) 5 Ton 6X4 47' Derrick Truck, must include all options listed in Appendix A Technical Specifications Part 4 Sections 23.1 through 24.17	\$25,638.99	\$25,638.99

**TOTAL (Transfer total to Page 1 Appendix B- Response Form) \$2,261,770.00**