

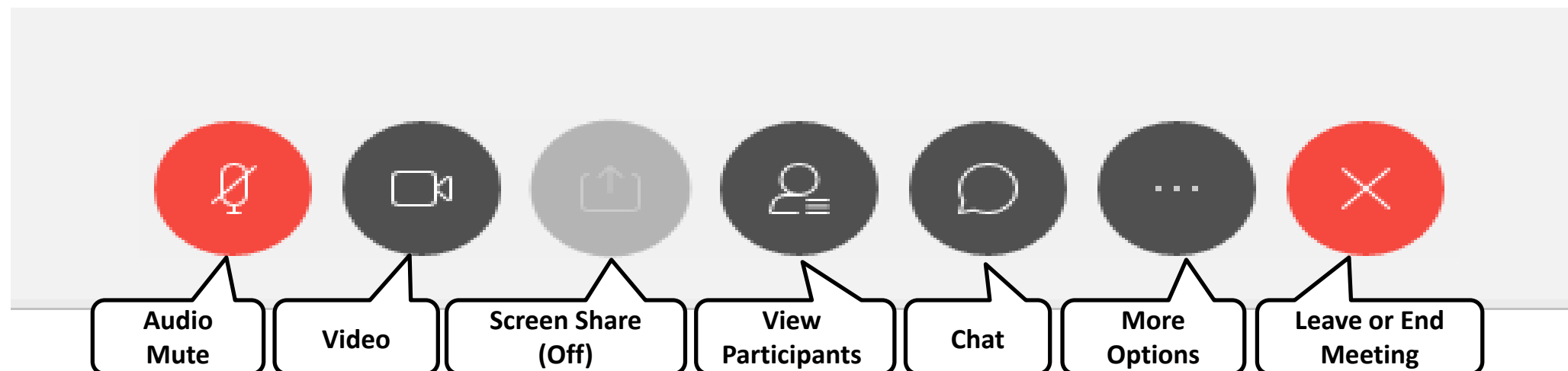
2021 VIRTUAL JSEB PROCUREMENT SUMMIT



August 18, 2021

WELCOME & MEETING PROTOCOLS

- You have been admitted into the meeting with your **audio muted** by default.
- This meeting is being **recorded**.
- Questions: Please use the “**Raise Hand**” feature or type question in the “**Chat**” box.
- Below is a summary of the **meeting controls** you will see at the bottom of your screen.



AGENDA

- Welcome / Meeting Protocols
- Opening Remarks
- JSEB Spotlight
- FY22 Upcoming Opportunities
- Breakout Session I / Networking
- What's New in FY22
- Breakout Session II / Networking
- Closing Remarks





Opening Remarks

Jay Stowe

Managing Director and Chief Executive Officer





JSEB Spotlight

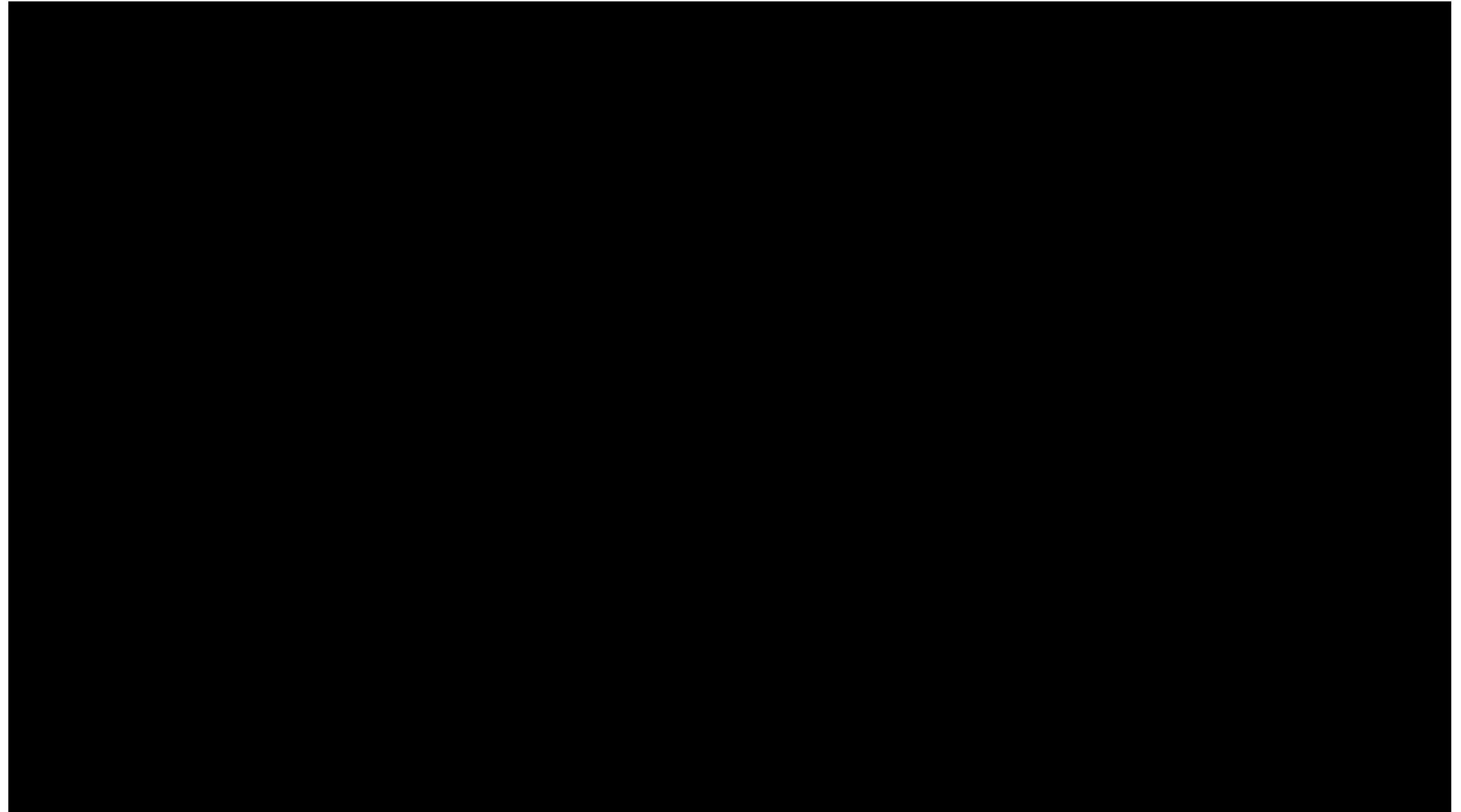
Rita Scott

*Manager Jacksonville Small Emerging Business
Program & Procurement Performance*



JSEB Vendors Highlighted

- Four Waters Engineering, Inc.
- Onas Corporation
- GM Hill Engineering, Inc.





JEA Headquarters JSEB Opportunities

© Ryan Companies US, Inc.



REVENUE

**\$3.2
Billion**



PROJECTS DELIVERED IN

**Nearly
Every
State**



**OFFICE
LOCATIONS**

Atlanta
Austin
Cedar Rapids
Chicago
Dallas/Fort Worth

Des Moines
Kansas City
Milwaukee
Minneapolis
Phoenix

Rochester
San Diego
Seattle
Tampa
Tuscon

DAYS AWAY FROM WORK
DUE TO INJURY:

**94% Below
Industry
Average**



EMPLOYEES

1,600+



FOUNDED

1938

**Office
Healthcare
Industrial
Mixed-Use**

**Retail
Senior Living
Hospitality
Multifamily**

The Ryan Project Team



Doug Dieck
Regional President



Scott Stenman
Vice President of Construction



Richard Hargraves
Senior Project Manager



Rick Davis
Senior Project Manager



Elizabeth Campbell
Nat'l Dir. - Emerging
Business Inclusion



Gary Kersey
Senior Preconstruction
Manager



Robert Miller
Estimator II



Katie Phelan
Project Coordinator II

Key Project Details

Location: 225 N Pearl

Type: Office Building, Parking Garage
LEED C+S – Gold

Well Building Certified

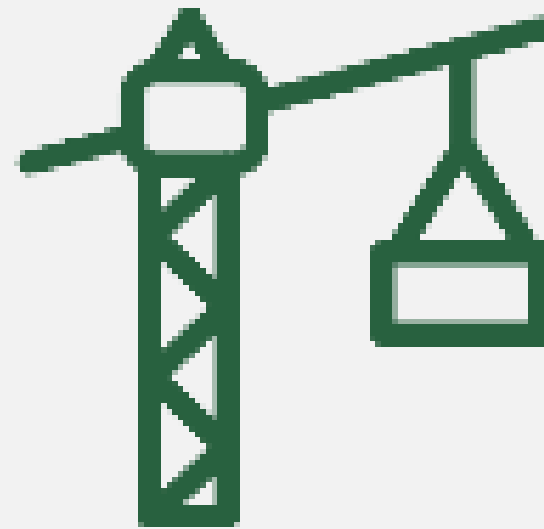
Construction Start Date
3rd Quarter 2020

Core + Shell Substantial Completion
1st Quarter 2022

Tenant Improvement

Start Date: 11/15/2021

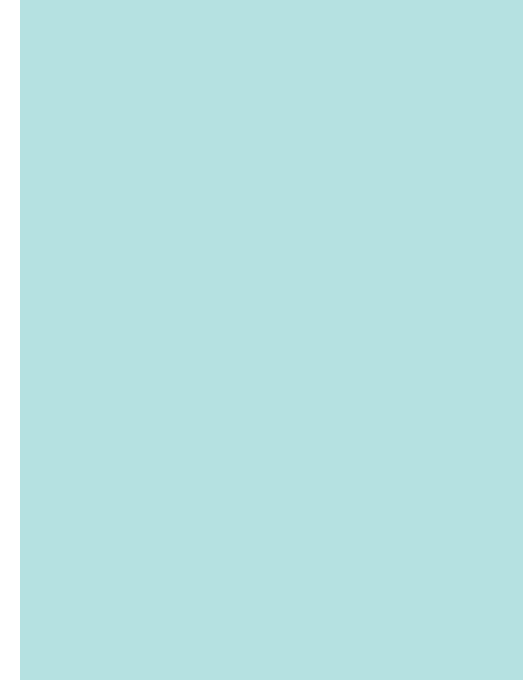
Substantial Completion: 3rd Quarter 2022



7 Stories

153,000
Square Feet





Tenant Improvement Buildout

Acoustical Ceiling Tile Systems

Acoustical Panels

Division 10: Wall Protection, Toilet
Accessories, Fire Extinguishers, Lockers

Doors, Frames, Hardware

Drywall/Light Gauge Framing

Electrical

Fire Protection

Flooring

Folding Partitions

HVAC

Interior Storefront Glass System

Millwork And Countertops

Paint

Plumbing

Wall and Floor Tile

RYAN

JEA Headquarters Small Business Impact

Results of Ryan's Procurement Efforts on the **Core and Shell Work** of the JEA Headquarters Project



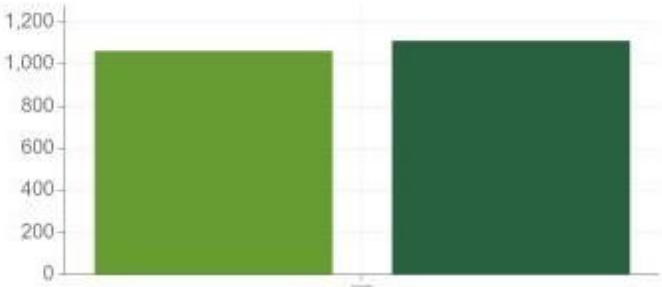
— Last Updated: July 31, 2021

\$ 1.065M

\$ 1.274M

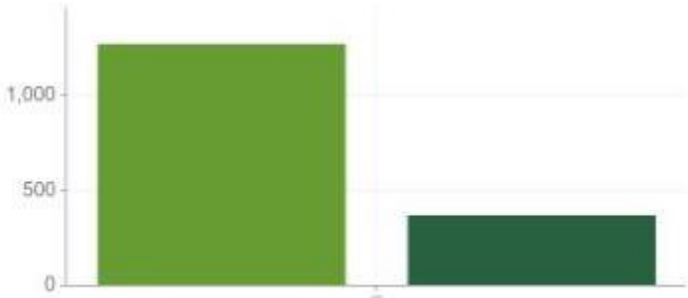
\$ 28.49M

M/W/DBE



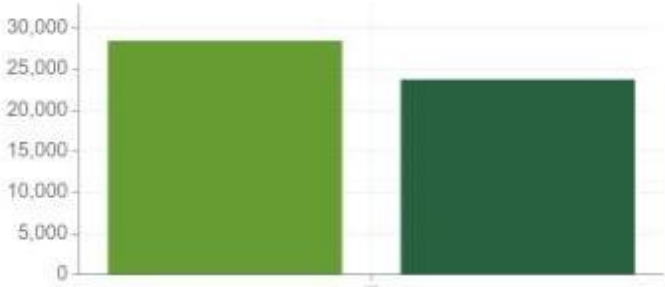
Goal = 75% of available spend
Percent spent = 72%

Jacksonville Small & Emerging Business



Goal = 25% of available spend
Percent spent = 86%

Local Business Participation



Goal = 60% of total subcontracted costs
Percent spent = 120%

Procurement Milestones



Sept. - Oct. 2021
Tenant Improvement Bidding

Aug. 2021 – Feb. 2022
Core and Shell Construction

JUL.	AUG.	SEPT.	OCT.	NOV.	DEC.	JAN.	FEB.	MAR.	APR.	MAY	JUN.	JUL.	AUG.
2021						2022							

Nov. 2021 - Aug. 2022

Tenant Improvement Construction

Acoustical Ceiling Tile Systems, Acoustical Panels, Division 10: Wall Protection, Toilet Accessories, Fire Extinguishers, Lockers, Doors, Frames, Hardware, Drywall/Light Gauge Framing, Electrical, Fire Protection, Flooring, Folding Partitions, HVAC, Interior Storefront Glass System, Millwork and Countertops, Paint, Plumbing, Wall and Floor Tile

How Can You Work With Ryan?

Subcontractor / Supplier Registration Process

Contractors interested in working on the new JEA Headquarters project should visit the project webpage

Under The Subcontracting Opportunities Tab, you can request an invitation for prequalification via BuildingConnected.

- BuildingConnected is a web-based bid solicitation, subcontractor registration, and subcontractor rating program.

Intent

- Verify Financial Capacity
- “Right-size” bid opportunities Review past safety performance Determine best fit for both Ryan and subcontractor NewJEAHQ.com.



Contact

Richard Hargraves, Senior Project Manager

Ryan Companies US, Inc.

Phone: 813-204-5022

Email: richard.hargraves@ryancompanies.com



JEA JSEB Program

Rita Scott

*Manager Jacksonville Small Emerging Business
Program & Procurement Performance*



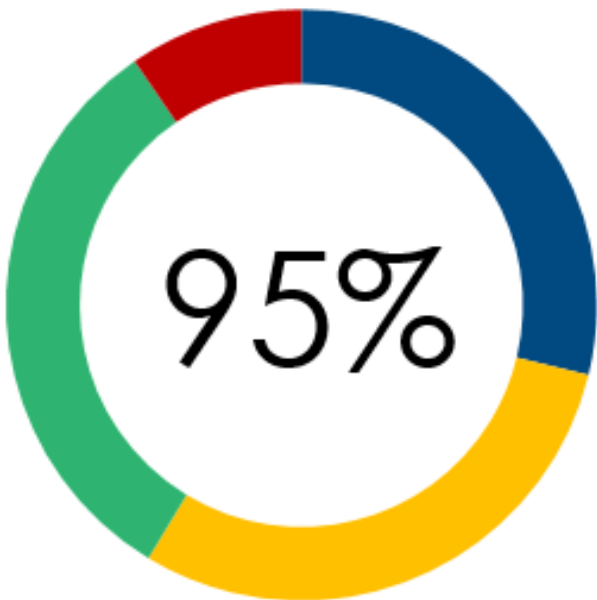
FY21 JSEB Scorecard

As of July 2021

Available Project Spend

AVAILABLE SPEND

\$90,000,000



SPEND GOAL = 20%

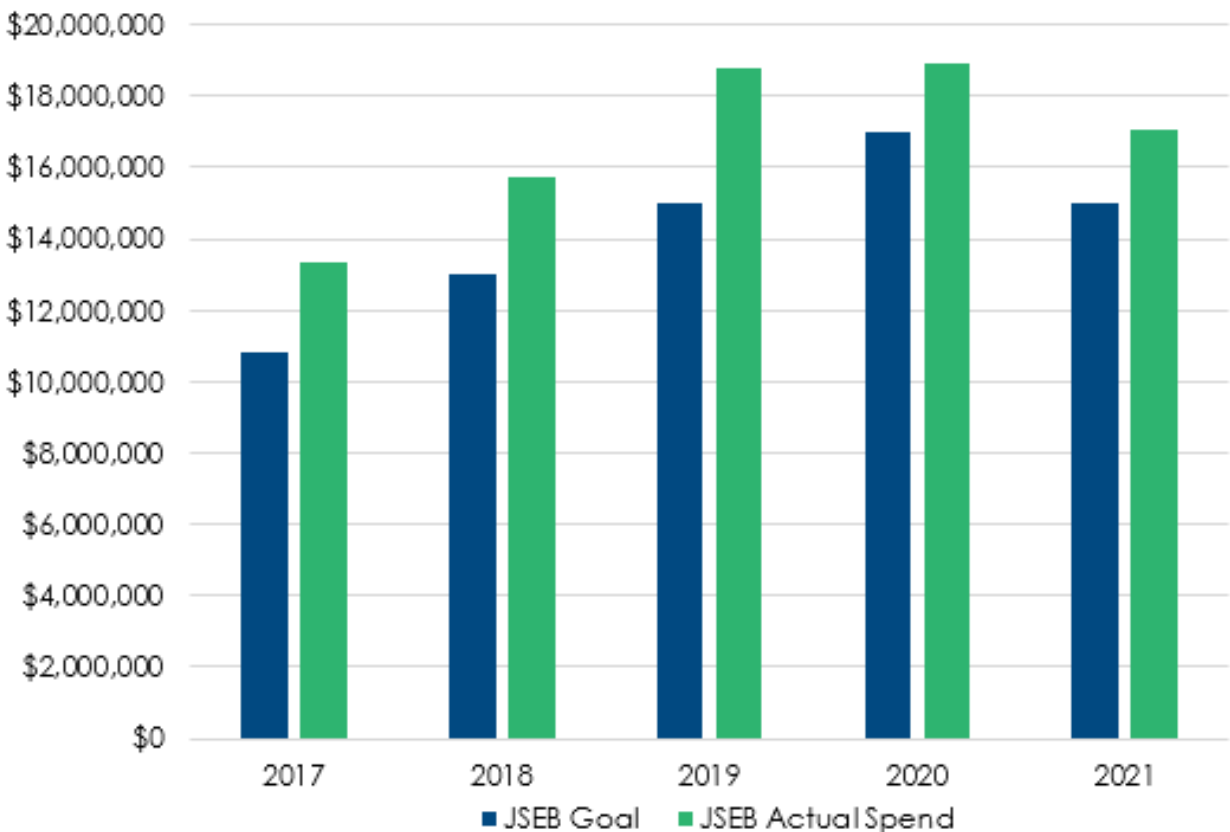
\$18,000,000

JSEB ACTUAL SPEND

\$17,069,651

QTR1 JSEB SPEND
\$4,914,320
QTR2 JSEB SPEND
\$5,099,877
QTR3 JSEB SPEND
\$5,426,053
QTR4 JSEB SPEND
\$1,629,400

Past 5 Years - JSEB Goal vs. Actual Spend



FY21 NEW JSEB Vendors

As of July 2021



New JSEB	YTD Spend	Date Added
Baker Design Build	\$ -	Oct 2020
Smith Surveying Group, LLC	\$29,500	Nov 2020
Diversified Drainage Concepts, Inc.	\$ -	Dec 2020
CGC, Inc.	\$306,590	Jan 2021
EBS Security	\$ -	Jan 2021
All Construction and Developers North Florida, Inc.	\$17,647	Feb 2021
K & C Sand, Inc.	\$ -	Feb 2021
Recovery Zone Cryogenic Therapy	\$20,127	Feb 2021
R M Myers Co, Inc.	\$2,025	Mar 2021
Durden Surveying and Mapping, Inc.	\$ -	Mar 2021
Holman, Inc.	\$5,772	May 2021
RFE Construction & Fence Services, Inc.	\$ -	May 2021
Spencer Construction & Engineering	\$7,100	May 2021
SPA Smiley Trucking, Inc.	\$ -	Jun 2021

FY21 Contracts Awarded to JSEB Vendors

As of July 2021

\$17.6M
Contracts Awarded to
JSEB Vendors

Contract awards range from 1 to 5 Years

Prime JSEB Vendors	Contract Award
American Construction Enterprises of NE FL, Inc.	\$473,195
CSI GEO, Inc.	\$294,669
Eversafe Building Maintenance Corporation	\$489,552
Four Waters Engineering, Inc.	\$532,026
Rodriguez Architecture, LLC	\$169,760
The Kenton Group, Inc. DBA Baldwin’s Quality Plumbing	\$1,741,710



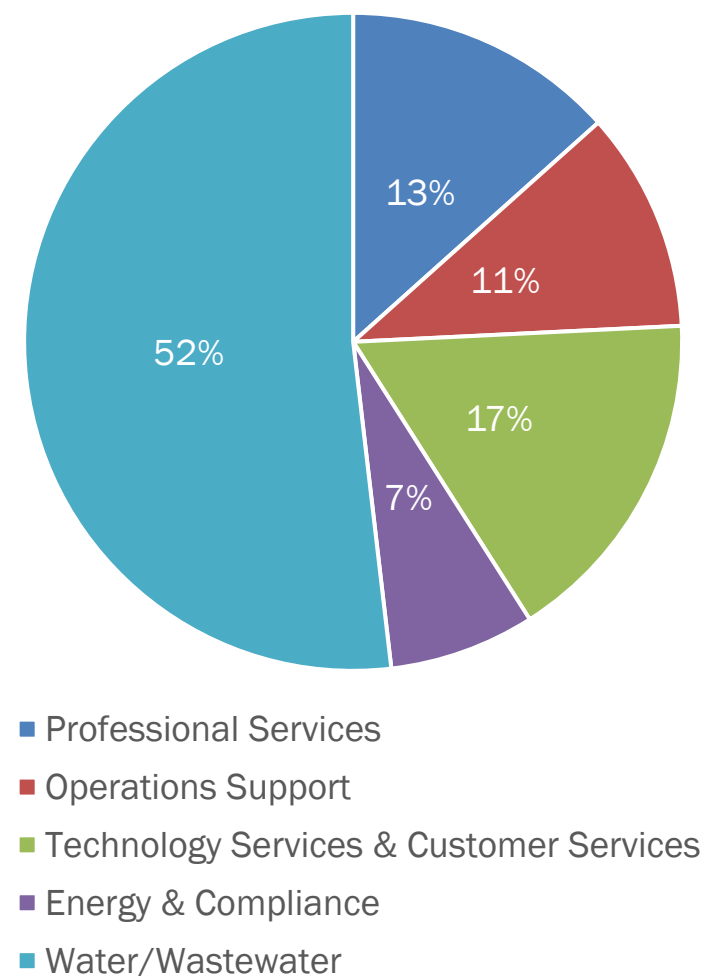
JEA FY22 Upcoming Opportunities

Chrissy Nunziato

Procurement Category Manager



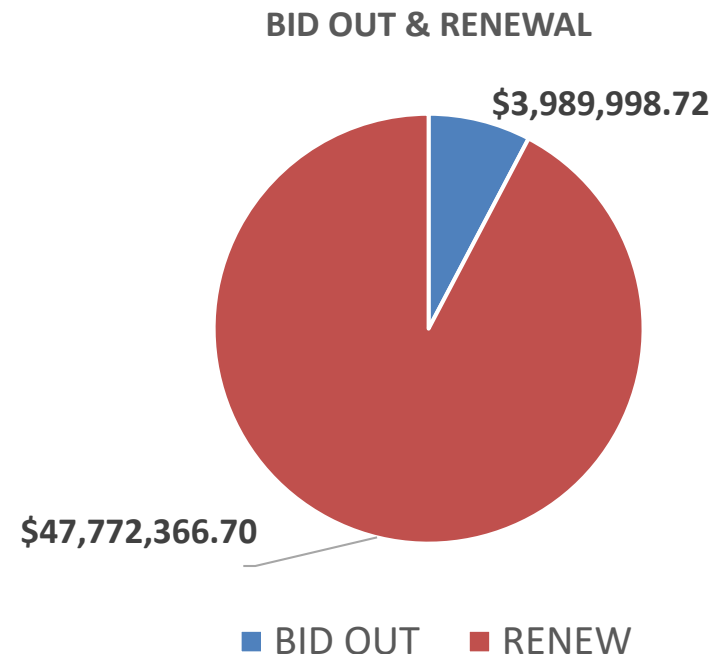
FY22 Procurement Summary



Category	Spend	JSEB Opportunity
Professional Services - Facilities, HR, Finance	\$67M	Yes
Operations Support - Fleet, Inventory and Investment Recovery	\$55M	N/A
Technology Services and Customer Service	\$84M	N/A
Energy and Compliance	\$36M	Yes
Water/Wastewater	\$262M	Yes

Professional Services

FY22 Sourcing Initiatives



JSEB opportunities highlighted in yellow

Continuing Services



Contract Type	Annual Contract Value	Expires	Action
HEALTH INSURANCE	\$42,683,365.17	12/31/2021	RENEW
STOP LOSS INSURANCE	\$1,488,974.00	12/13/2021	BID OUT
FACILITIES LANDSCAPING MAINTENANCE-OPEN MARKET	\$1,480,321.47	8/31/2022	RENEW
LOCATION UPGRADES - ROOFING	\$1,101,666.67	3/31/2022	BID OUT
Civil Service Technical Exam	\$1,007,778.40	11/13/2021	RENEW
AUDIT SERVICES	\$564,300.00	9/30/2022	RENEW
FACILITIES LANDSCAPING AND MAINTENANCE SHELTERED	\$449,861.33	3/31/2022	RENEW
FACILITIES LANDSCAPING AND MAINTENANCE SHELTERED	\$445,280.38	3/31/2022	RENEW
HVAC SERVICES & INSTALLATION	\$359,625.00	2/27/2022	BID OUT
GROUP VISION INSURANCE (EYEMED)	\$207,225.33	12/31/2021	RENEW
COVID-19 WORKPLACE/RETURN TO WORK TESTING FOR JEA EMPLOYEES	\$190,000.00	11/2/2020	BID OUT
ACTUARIAL SERVICES - SJRPP & OPEB RETIREMENT PLAN	\$171,115.00	3/26/2022	BID OUT
FACILITIES BAGGED ICE SERVICES FOR PANDEMIC AND JEA OWNED MERCHANDISERS	\$158,000.00	10/19/2021	RENEW
FACILITIES BAGGED ICE SERVICES FOR PANDEMIC AND JEA OWNED MERCHANDISERS	\$142,100.00	10/19/2021	RENEW
AUTOMATIC TRANSFER SWITCHES REPAIR AND MAINTENANCE	\$132,116.67	4/15/2022	BID OUT
FACILITIES LANDSCAPE TREE REMOVAL, IRRIGATION AND MULCH TRIM	\$129,175.00	8/1/2022	RENEW
CONSULTING - BENEFITS	\$126,599.92	7/31/2022	RENEW
INDUSTRIAL PERFORMANCE	\$124,613.00	10/14/2021	RENEW
PRINT AND DIRECT MAILING SERVICES	\$104,077.49	10/18/2021	BID OUT
FACILITIES LANDSCAPING SERVICES FOR SJRPP	\$100,500.00	3/3/2022	BID OUT
EXECUTIVE COACHING	\$100,000.00	7/8/2022	BID OUT
TESTING - PRE-EMPLOYMENT	\$85,299.11	11/13/2021	RENEW
PRESCRIPTION SAFETY GLASSES	\$75,000.00	3/4/2022	RENEW
INSPECTION AND SERVICE OF FIRST AID EQUIPMENT FOR JEA	\$73,475.59	11/12/2021	RENEW
ELECTRIC RATE ANALYSIS	\$67,896.00	1/22/2022	BID OUT
SAFETY LEADERSHIP TRAINING	\$60,500.00	1/15/2022	BID OUT
CUBICLE BUILDOUT AND FURNITURE INSTALLATION	\$49,240.00	12/10/2021	BID OUT
BACKGROUND SCREENING SERVICES	\$36,045.40	5/9/2022	BID OUT
POND MAINTENANCE - ALL LOCATIONS	\$28,242.50	11/19/2110	BID OUT
FACILITIES LANDSCAPING AND MAINTENANCE REPAIR PELOTES ISLAND	\$19,972.00	3/4/2022	RENEW

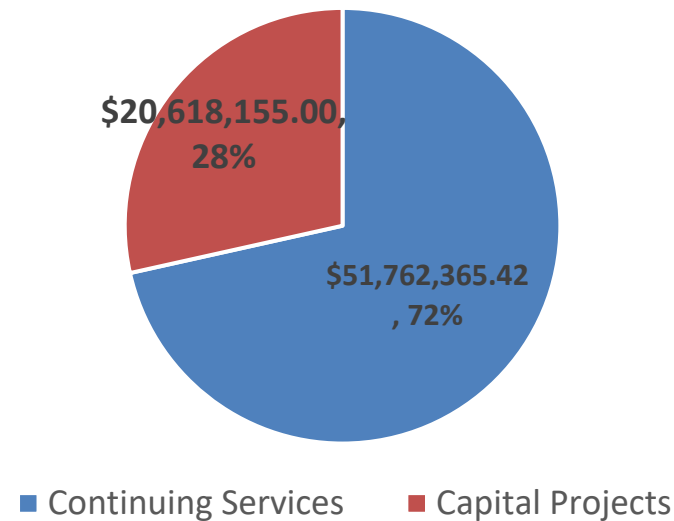
\$51,762,365.42

Professional Services

FY22 Sourcing Initiatives



Continuing Service and Capital Projects



JSEB opportunities highlighted in yellow

Capital Projects

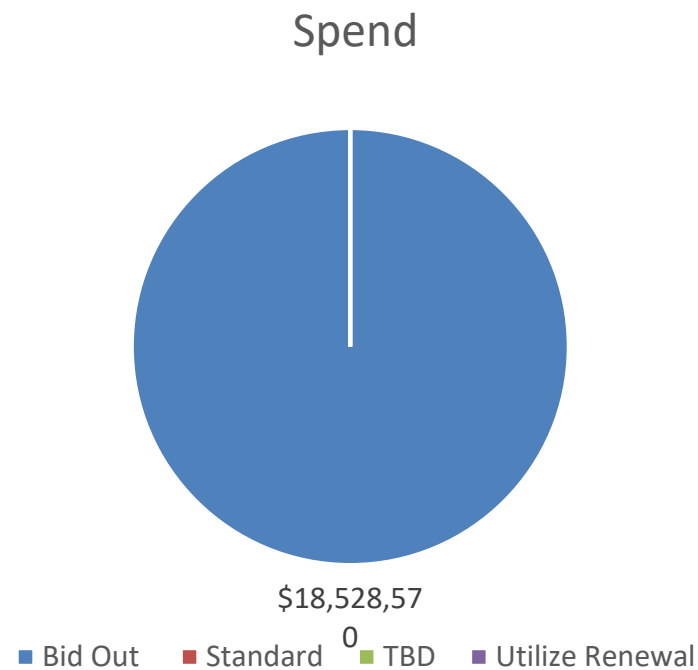
Project Description	Estimated Contract Value	Start Date
Fleet Services Operations Building Reno	\$994,415.00	7/1/2021
Facilities - Mandarin WRF - Facility Parking and Storm Water Upgrades - Phase 2	\$643,000.00	5/1/2022
Facilities - KGS Pump Shop Bldg Demolition	\$250,000.00	7/1/2021
Facilities - District II WRF New Plant Entrance	\$1,390,000.00	1/1/2022
Facilities - PV Array Upgrades	\$631,100.00	TBD
Facilities - Arlington East WRF Storage Building	\$600,000.00	7/1/2021
Facilities - EOC Hardened Facility	\$10,000,000.00	In process
Facilities - WSSC Building 5 Glove Lab Upgrades	\$752,640.00	6/1/2021
Facilities - BGS Operations and DC Power Systems Generator Backup Units	\$850,000.00	9/1/2021
Facilities - Blacks Ford WRF New Parking and Storage Building	\$7,000.00	7/1/2022
Totals	\$16,118,155.00	

Operations Support

FY22 Sourcing Initiatives



Fleet - Services

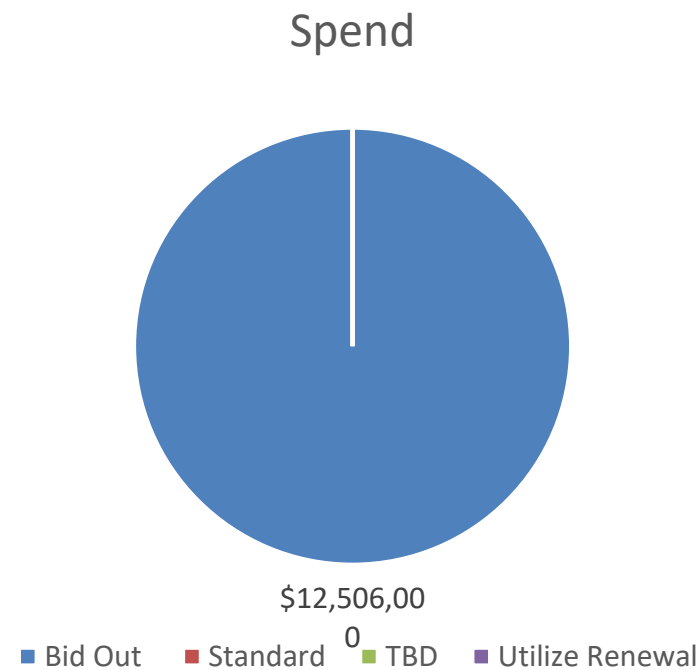


Contract Description	Estimated Bid Value	Proposed Bid Term	Expiration Date	Estimated Sourcing Project Start Date	Action
VAC-CON HDV MAINTENANCE & REPAIR	\$117,500.00	1	9/30/2021	6/1/2021	Bid Out
VEHICLE MAINTENANCE AND REPAIR (LIGHT DUTY)	\$1,744,376.20	3	3/14/2022	10/1/2021	Bid Out
VEHICLE MAINTENANCE AND REPAIR (MEDIUM DUTY)	\$2,697,443.91	3	3/14/2022	10/1/2021	Bid Out
VEHICLE MAINTENANCE AND REPAIR (HEAVY DUTY)	\$2,482,384.41	3	3/14/2022	10/1/2021	Bid Out
FLEET PRESSURE WASHING	\$205,856.98	3	3/17/2022	10/1/2021	Bid Out
VEHICLE MAINTENANCE AND REPAIR (DEERE)	\$219,558.68	3	5/15/2022	11/1/2021	Active Now
VEHICLE MAINTENANCE AND REPAIR (KUBOTA)	\$298,676.99	3	5/15/2022	11/1/2021	Bid Out
VEHICLE MAINTENANCE AND REPAIR (AERIAL EQUIPMENT - ALTEC)	\$2,431,167.75	3	5/31/2022	12/1/2021	Bid Out
VEHICLE MAINTENANCE AND REPAIR (AERIAL EQUIPMENT - RING POWER)	\$62,998.00	3	5/31/2022	12/1/2021	Bid Out
MUTUAL AID AERIAL EQUIPMENT RENTAL AGREEMENT	\$0.00	3	5/31/2022	12/12/2021	Bid Out
FUEL (GAS AND DIESEL FOR VEHICLES AND GENERATORS)	\$7,147,829.83	5	7/31/2022	12/1/2022	Bid Out
JEA RENTALS	\$847,886.01	3	9/30/2022	4/13/2022	Bid Out
VEHICLE MAINTENANCE AND REPAIR (TRAILER MAINTENANCE)	\$272,891.29	3	9/30/2022	4/13/2022	Bid Out

*Red are must start before Sept 1 *Blue are must start before October 1

Operations Support

FY22 Sourcing Initiatives



Fleet - Capital

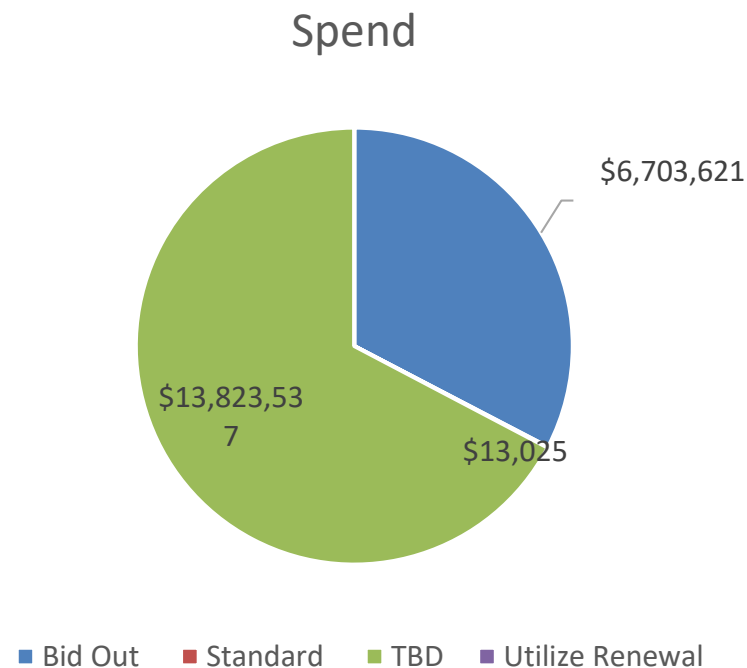
Contract Description	Estimated Bid Value	Proposed Bid Term	Expiration Date	Estimated Sourcing Project Start Date	Action
FY22 LIGHT AND MEDIUM DUTY CAPITAL BUY	\$4,986,000.00	1 Year	-	9/1/2021	Active Now
FY22 VACUUM TRUCK CAPITAL BUY	\$0.00	-	-	-	-
FY22 AERIAL DUTY CAPITAL BUY	\$2,997,000.00	1 Year	-	9/15/2021	Bid Out
FY 22 HEAVY DUTY CAPITAL BUY	\$2,910,000.00	1 Year	-	9/15/2021	Bid Out
FY22 OFF ROAD CAPITAL BUY	\$194,000.00	1 Year	-	10/1/2021	Bid Out
FY22 PUMPS CAPITAL BUY	\$180,000.00	1 Year	-	10/1/2021	Bid Out
FY22 SEWER INSPECTION VEHICLE CAPITAL BUY	\$650,000.00	1 Year	-	10/1/2021	Bid Out
FY22 TRAILER CAPITAL BUY	\$390,000.00	1 Year	-	10/1/2021	Bid Out
FY22 FORKLIFT CAPITAL BUY	\$199,000.00	1 Year	-	11/1/2021	Bid Out

*Red are must start before Sept 1 *Blue are must start before October 1

Operations Support

FY22 Sourcing Initiatives

Inventory



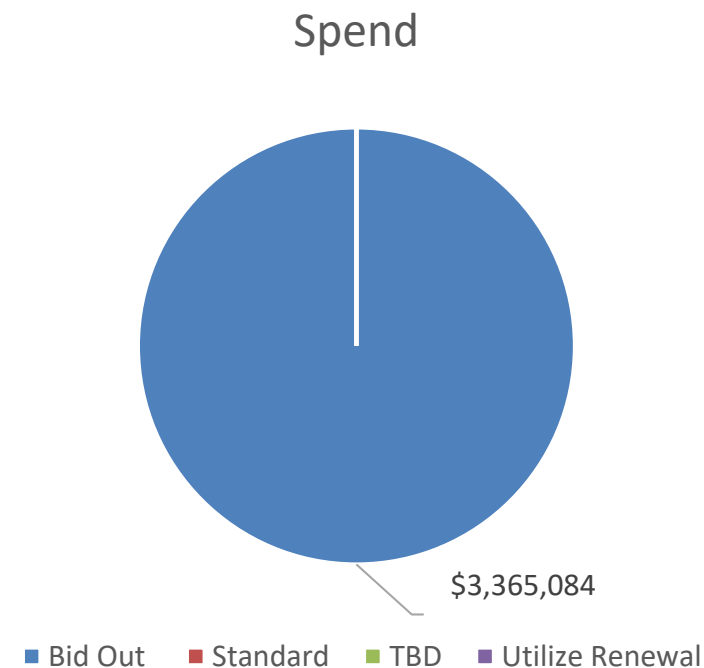
Contract Description	Estimated Bid Value	Proposed Bid Term	Expiration Date	Estimated Sourcing Project Start Date	Action
MISC ELECTRICAL	\$1,250,170.49	1	9/30/2021	4/13/2021	Bid Out
WATER AND WASTE WATER MATERIALS	\$4,776,285.60	1	12/31/2021	8/1/2021	Bid Out
BRANDY BRANCH GE MATERIAL	\$336,852.00	3	1/31/2022	8/14/2021	Bid Out
MRO MATERIAL (WATER/WASTE WATER - VALVES)	\$83,407.67	3	2/27/2022	9/10/2021	Bid Out
ASCO MATERIALS (WATER/WASTE WATER - VALVES)	\$49,000.00	3	4/4/2022	10/16/2021	Bid Out
CONSUMER BATTERIES	\$27,494.91	3	4/30/2022	11/11/2021	Bid Out
DIELECTRIC BOOTS	\$13,025.28	3	5/19/2022	11/30/2021	Standard
UNDERGROUND CABLING	\$13,823,536.58	5	6/8/2022	12/20/2021	TBD
SWAGELOK FITTINGS	\$51,124.94	3	8/31/2022	3/14/2022	Bid Out
PAINT AND MATERIALS FOR JEA INVENTORY STOCK	\$129,285.76	3	10/20/2022	5/3/2022	Bid Out

*Red are must start before Sept 1 *Blue are must start before October 1

Operations Support

FY22 Sourcing Initiatives

Investment Recovery



Contract Description	Estimated Bid Value	Proposed Bid Term	Expiration Date	Estimated Sourcing Project Start Date	Action
FLEET AUCTIONS	\$96,000.00	3 Years	11/6/2021	5/20/2021	Bid Out
SCRAP METALS SERVICES	\$2,239,709.43	3 Years	1/16/2022	7/30/2021	Bid Out
TRANSFORMER RECYCLE SERVICES	\$0.00	3 Years	7/5/2022	1/16/2022	Bid Out
TRANSFORMER AND POLE PAINTING PROGRAM	\$1,029,375.00	3 Years	9/30/2022	4/13/2022	Bid Out



JEA FY22 Upcoming Opportunities

Joe Perez

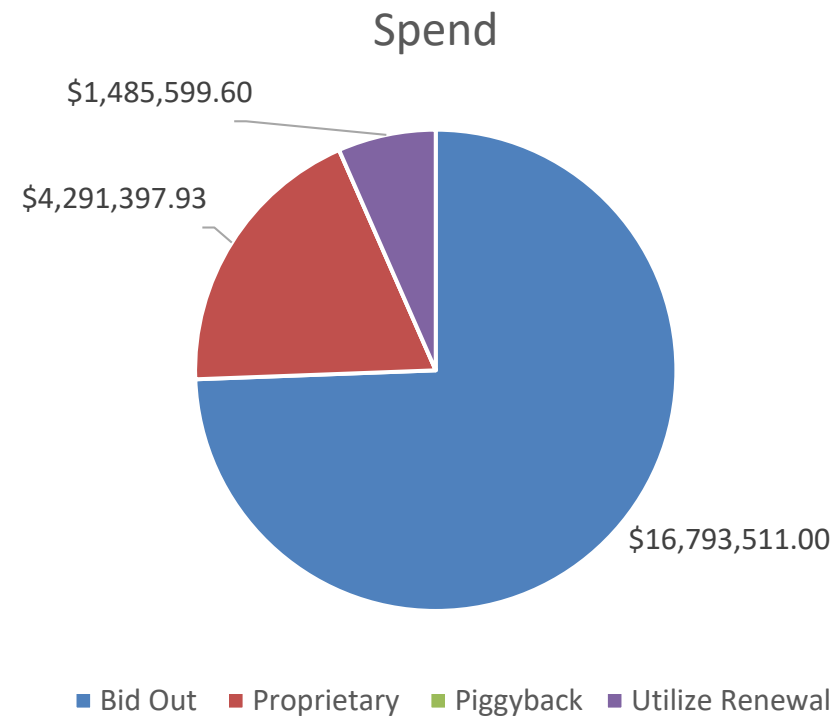
Procurement Category Manager



Technology and Customer Services



FY22 Sourcing Initiatives



Continuing Services

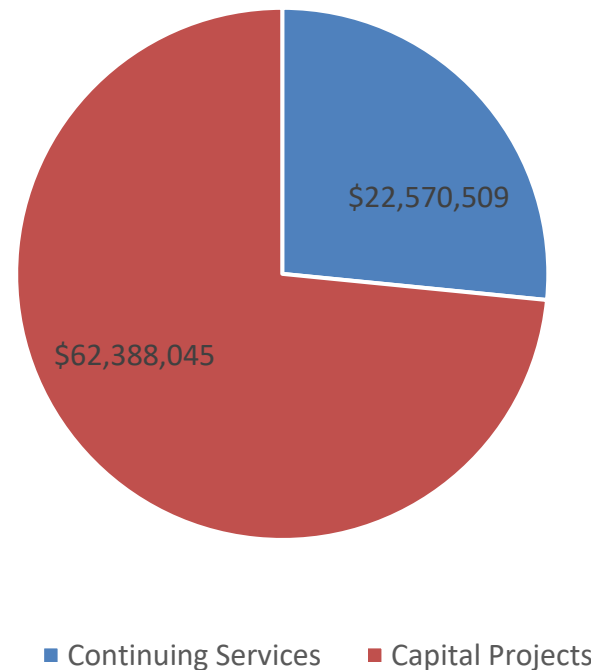
Contract Description	Annual Spend	Expiration Date	Action
Verizon Wireless, Wireless Service, Cell Phones, Meter Field Techs	\$839,000.00	01/19/22	Bid Out
Cisco Contact Center Managed Services (Smartnet)	\$538,000.00	09/30/21	Bid Out
Kubra Arizona, annual support storm center, outage map	\$194,050.00	04/05/22	Proprietary Extension
OSISOFT, annual support PI software licenses	\$163,890.00	09/30/21	Proprietary Extension
Geospatial Design Software and Support	\$227,566.67	07/08/21	Utilize Renewal
ATT Telephony, Network, Internet, & DDOS	\$973,565.36	11/30/21	Bid Out
ERSI, GIS software support, all agency mapping	\$187,902.19	11/30/21	Proprietary Extension
Cisco, HP, and Dell Equipment Contracts	\$2,800,000.00	10/1/21	Bid Out
Citrix Systems annual support licenses Citrix products	\$245,555.74	01/19/22	Proprietary Extension
Energy Efficiency Multi 3 Scope and Solar Battery Rebates	\$3,362,000.00	09/30/21	Bid Out
Backflow Testing and Repair	\$690,000.00	01/31/22	Bid Out
Lockbox/Electronic Payments Processing (Bank to Bank)	\$167,355.60	06/30/22	Bid Out
Fiber Optic Overhead Maintenance	\$241,590.00	03/31/22	Bid Out
e-Payment and Bill Print and Presentment	\$6,700,000.00	05/31/22	Bid Out
On Road Electrification	\$300,000.00	04/30/22	Bid Out
Oracle software R12, E-bus, Database, Middleware, C2M	\$3,500,000.00	11/30/22	Proprietary Extension
Fiber Optic Splicing Maintenance	\$182,000.00	01/14/22	Bid Out
Aclara Utility Tracker jea.com tool	\$412,287.53	06/30/22	Utilize Renewal
Microsoft Enterprise Agreement Licenses and Maintenance	\$845,745.40	09/30/21	Utilize Renewal

Technology and Customer Services

Capital Projects (1 of 2)



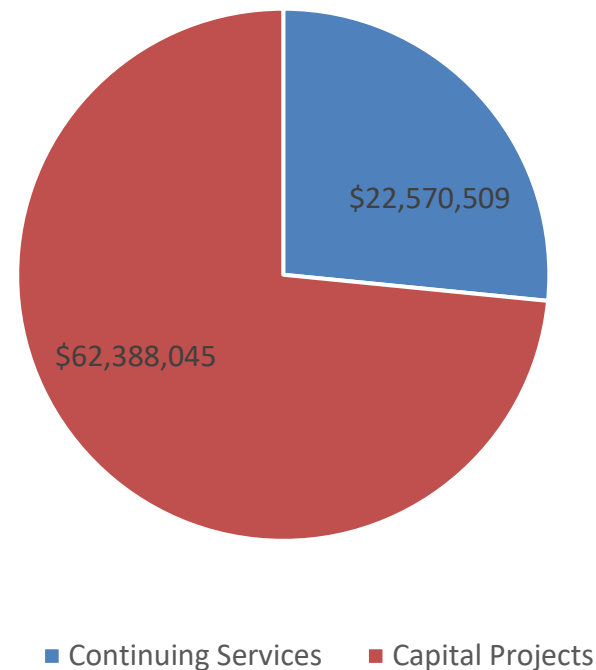
FY22 Sourcing Initiatives



Project Description	Estimated Contract Value	Procurement Start (Est)
TS - AMAG Upgrade Project	\$506,775	Construction
TS - AV Equipment R&R	\$25,000	Program
TS - Aviation Lighting Replacement	\$170,078	Closeout
TS - Business Objects Upgrade	\$220,000	Construction
TS - CC&B Scripting	\$0	Program
TS - Class III and IV Pump Station Fiber Build	\$2,950,694	Construction
TS - Cloud Service Build Out	\$816,258	Construction
TS - Customer Experience Apps R&R	\$300,000	Program
TS - Data Center Migration	\$6,060,706	Construction
TS - Digitization of Water Designs	\$740,302	Complete
TS - EIM Foundation Database	\$470,000	Construction
TS - EIM M1 - OBIEE Upgrade	\$622,153	Construction
TS - EIM M2 - Business Initiatives	\$2,896,535	Construction
TS - Enterprise Mobility Platform	\$1,404,107	Construction
TS - Enterprise SIEM	\$275,000	Construction
TS - Environmental Incident Response App	\$165,000	Construction
TS - ERP Major Enhancements (Fin/SC)	\$175,000	Program
TS - ERP Major Enhancements (HR)	\$200,000	Program
TS - eSourcing and Contract Management	\$923,600	Construction
TS - ETL Upgrade	\$600,000	Construction
TS - FCRS - Upgrades & Radios - E	\$450,000	Program
TS - Fiber Optic Catv Replacement	\$1,300,000	Program
TS - Fiber Relocates	\$150,000	Program
TS - Generation Planning Modeling Software	\$270,000	Construction
TS - Generators for JEA Communication Tower Sites	\$1,022,425	Construction
TS - GIS Design Solution	\$1,283,664	Construction
TS - GIS Upgrade and Enhancement	\$781,758	Construction
TS - GPS and Telematics with HotSpot	\$3,504,980	Construction
TS - IT Infrastructure (San, Databases)	\$1,200,000	Program
TS - IVR Upgrade	\$317,170	Complete
TS - JEA Data Lab	\$250,000	Program
TS - Master Premise Solution & API Factory	\$375,000	Construction
TS - Meter Handheld Replacements	\$80,000	Construction
TS - Mobile Devices	\$75,000	Program
TS - NavexGlobal Ethicspoint	\$90,000	Construction

Technology and Customer Services

FY22 Sourcing Initiatives



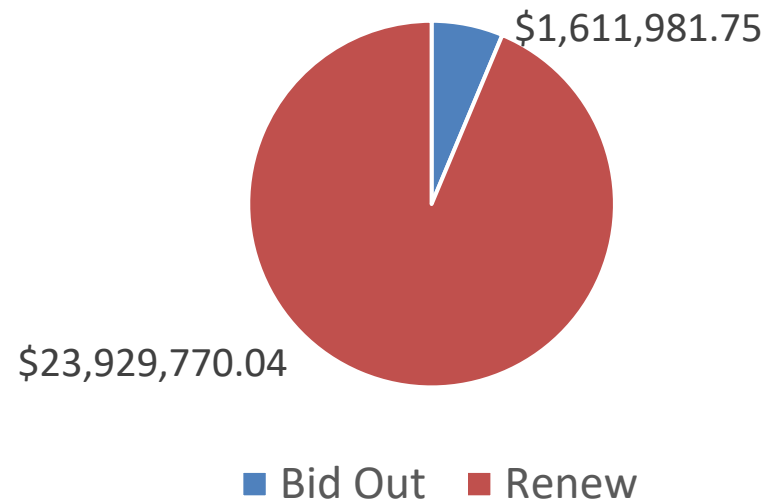
Capital Projects (2 of 2)

Project Description	Estimated Contract Value	Procurement Start (Est)
TS - Network Equipment - R&R	\$435,600	Program
TS - NMR Growth - New MCC Additions And Takeout Points - Smart Grid	\$275,000	Program
TS - Oracle C2M Implementation	\$20,265,135	Construction
TS - Oracle Engineered System Project Environment Build-Out	\$132,107	Complete
TS - Oracle Historical Data Conversion	\$822,550	Complete
TS - PC and Laptop Refresh (4-yr cycle) - E	\$650,000	Program
TS - Performance Management	\$256,717	Complete
TS - PowerPlan Upgrade	\$858,000	Construction
TS - Primavera Unifier (CAMS)	\$2,584,683	Construction
TS - Priviledged Access Management System (PAMS)	\$1,478,952	Construction
TS - Projects - E	\$0	Program
TS - Projects - W	\$0	Program
TS - Security Tripwire Enhancements	\$106,096	Complete
TS - Technology Security R&R	\$0	Program
TS - Towers	\$2,000,000	Program
TS - UPS System Resiliency	\$150,000	Construction
TS - WebEx Room Kit Installations	\$202,000	Construction
TS - Wireless Network R&R	\$400,000	Program
TS - Work Planning and Scheduling	\$500,000	Construction
TS - Workforce Optimization	\$600,000	Construction

Energy and Compliance



FY22 Sourcing Initiatives

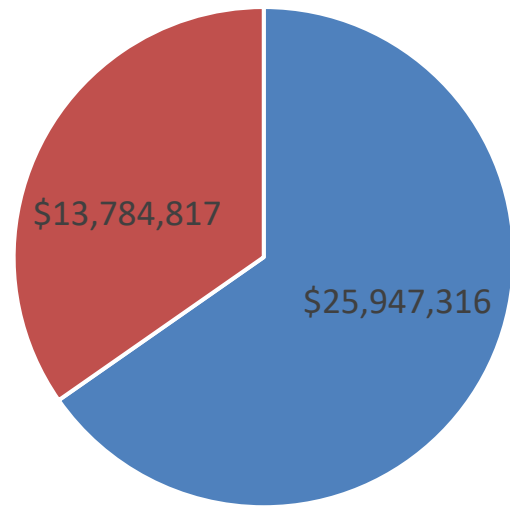


Continuing Services

Contract Type	Annual Contract Value	Expires	Action
Subst. Structure Construction	\$2,000,000.00	10/3/2021	Utilize Renewal
Valve Repair Services	\$516,000.00	10/12/2021	Utilize Renewal
NGS Distributed Control Systems (DCS) Maintenance Agreement	\$194,216.67	10/31/2021	Single Source
Crane, Rigging and Heavy Hauling	\$720,997.15	11/14/2022	Utilize Renewal
Fuel for off-road vehicles SJRPP	\$565,650.00	11/30/2021	Utilize Renewal
Industrial Cleaning Services	\$1,864,345.70	12/4/2021	Utilize Renewal
General Eng Svcs for Trans & Subst. Projects	\$680,625.00	12/17/2021	Utilize Renewal
Elect Dist. - Continuing Services	\$618,294.75	12/31/2021	Bid Out
General Eng Svcs for Electr Gen Plants	\$1,000,000.00	1/14/2022	Utilize Renewal
Vegetation Management	\$945,269.14	1/31/2022	Utilize Renewal
Bulk Liquid Caustic Soda Supply & Delivery	\$395,429.80	1/31/2022	Bid Out
Bulk Aqua Ammonia Supply & Delivery	\$305,563.50	1/31/2022	Bid Out
Motor Repair Services	\$605,861.20	2/8/2022	Utilize Renewal
Manuf. Relay Panels	\$1,892,755.64	4/3/2022	Utilize Renewal
General Constr. Services	\$9,134,800.00	8/13/2022	Utilize Renewal
Fire Resistant Clothing	\$98,477.00	9/30/2022	Bid Out
Security	\$3,621,046.37	9/30/2022	Utilize Renewal
Detective	\$305,000.00	9/30/2022	Utilize Renewal
Fire Extinguisher Inspection	\$77,419.83	9/30/2022	Utilize Renewal

Energy and Compliance

FY22 Sourcing Initiatives



■ Continuing Services ■ Capital

Capital Projects

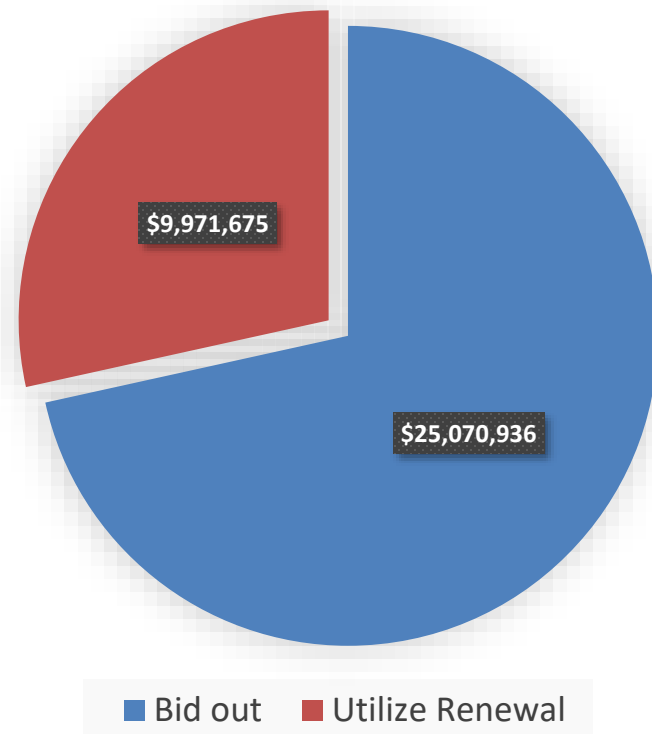
Project Description	Status	Proposed Expenditures
NGS - Energy Project Management Capital Improvement Projects	Various projects	\$3,000,000.00
BBGS - GEC General Capital Improvements	Various projects	\$2,000,000.00
NGS - N02 Boiler Elevator Overhaul	procurement process to start in FY22	\$528,494.00
NGS - N33 Electrical Equipment Upgrades	Procurement process to start in FY22 (Installation Services)	\$234,000.00
NGS - N01 CFB HRA Impulse Cleaning System Installation	procurement process to start in FY22	\$1,099,810.00
NGS - N00 Fire Main Valve Replacement	procurement process to start in FY22	\$280,046.00
BBGS - B52, B53 HRSG Transition Duct Liner	procurement process to start in FY22	\$175,000.00
BBGS - B50 Turbine Parts Warehouse	procurement process to start in FY22	\$839,103.00
KGS MarkVle and EX2100e DFE Upgrade	procurement process to start in FY23	\$1,692,965.00
BBGS and KGS - BCT1, BCT2, BCT3, KCT7 CO2 Fire Protection Updates	procurement process to start in FY24	\$965,580.00

JSEB opportunities highlighted in yellow

Water/Wastewater

FY22 Sourcing Initiatives

Continuing Services, Annual Spend



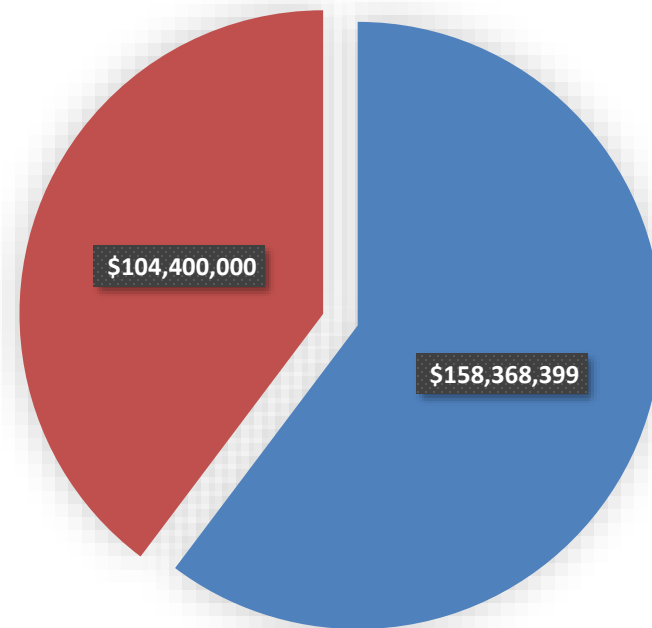
JSEB opportunities highlighted in yellow

Contract Description	Annual Spend	% JSEB	Expiration Date	Action
Underground Water, Wastewater and Reuse Grid Repair and Installation Services	\$4,373,333	0%	11/30/2021	Bid out
General Eng Svcs W/WW and RW Plant Projects	\$1,747,805	10%	12/4/2021	Bid out
Wastewater Treatment Submersible Pump Motor Rewind Contract	\$201,089	0%	1/24/2022	Utilize Renewal
Water Well Repair Services	\$225,000	100%	2/1/2022	Utilize Renewal
Liquid Emulsion Polymer	\$698,100	0%	2/14/2022	Utilize Renewal
Construction Debris Area Maintenance and Disposal	\$268,333	100%	3/12/2022	Utilize Renewal
Sodium Hypochlorite	\$1,781,800	0%	3/15/2022	Utilize Renewal
Maintenance, Repair and Overhaul (MRO) Material Blankets	\$2,395,250	0%	3/21/2022	Utilize Renewal
Restoration of Disturbed Sod (North/West)	\$374,162	100%	3/28/2022	Bid out
Restoration of Disturbed Sod (South/East)	\$522,739	100%	3/28/2022	Bid out
Landfill Services	\$489,770	0%	4/14/2022	Utilize Renewal
Concrete Restoration Services (South/East) - Open Market	\$821,610	100%	4/30/2022	Utilize Renewal
Restore Disturbed Asphalt Paved Areas	\$4,014,295	10%	6/17/2022	Bid out
Manhole & Wetwell Rehab (Polyurethane Barrier)	\$391,434	0%	7/14/2022	Bid out
Geotechnical and Material Field Laboratory Testing and Inspection Services	\$234,085	100%	7/27/2022	Utilize Renewal
Glycerin/Supplemental Carbon	\$631,925	0%	8/14/2022	Utilize Renewal
Road Base Lime Rock and #57 Stone	\$379,433	0%	9/22/2022	Bid out
Wastewater Odor Control Chemicals	\$2,067,733	0%	9/30/2022	Bid out
W/WW General Construction Services	\$11,200,000	5%	9/30/2022	Bid out
Process Tank and Class IV Lift Station Cleaning Services (O&M)	\$743,292	0%	9/30/2022	Utilize Renewal
Bulk Ferric Chloride Supply	\$997,114	0%	10/31/2022	Utilize Renewal
Restore Disturbed Concrete Paved Areas	\$484,308	100%	10/31/2022	Utilize Renewal

Water/Wastewater

FY22 Sourcing Initiatives

Projects to be advertised FY22
(Total Contract Value)



■ Continuing Service Contracts ■ Upcoming Capital Projects

*JSEB opportunities highlighted in yellow
(percentages are estimates, subject to change)*

Capital Projects

Project Description	Project Type	Esimated Advertisement	% JSEB	Estimated Contract Value
AE WRF - Secondary MCC Replacement	Construction	August 2021	5%	\$ 1,000,000
Monterey - 3254 Townsend Rd - Class III/IV - Pump Upgrade	Construction	August 2021	5%	\$ 2,000,000
McDuff WTP - Refurbishment Project	Construction	August 2021	10%	\$ 3,000,000
Norwood WTP - Rehabilitation	Construction	August 2021	10%	\$ 3,000,000
Buckman WRF - Fine Screen Replacement	Construction	September 2021	5%	\$ 3,000,000
Arlington East WRF - Parallel Sludge Line	Design-Build	September 2021	5%	\$ 17,000,000
Southwest - 5104 118th St - Class III/IV	Construction	September 2021	5%	\$ 6,000,000
Southwest - 6217 Wilson Bv - Class III/IV	Construction	September 2021	5%	\$ 3,000,000
9247 Baymeadows Rd - Class III/IV - Pump Upgrade	Construction	October 2021	5%	\$ 1,000,000
Pritchard Rd - Old Plank Rd to Cisco Dr W - Trans - New - W	Design (CCNA)	October 2021	5%	\$ 400,000
Downtown Plant Expansion - New Chiller & Cooling Tower	Design (CCNA)	October 2021	0%	\$ 5,000,000
New World Av - Waterworks Ave to Chaffee Rd - Trans - New - W	Construction	October 2021	0%	\$ 4,000,000
Lofton Oaks WTP -Improvements	Construction	November 2021	10%	\$ 3,000,000
SR200 - William Burgess Blvd to Police Lodge Rd - Trans - R	Construction	December 2021	5%	\$ 5,000,000
Mandarin WRF - Sludge Holding Tanks Rehabilitation	Construction	December 2021	5%	\$ 3,000,000
SIPS - Deerwood - SS Blvd Intertie to Deerwood III WTP - New	Construction	December 2021	2-10%	\$ 27,000,000
Forest Blvd - Stone Rd to T-Line - Raw Water Main - New	Construction	December 2021	0.1%	\$ 1,000,000
Royal Lakes WTP HSP Expansion	Design (CCNA)	February 2022	1%	\$ 2,000,000
Oakridge WTP - HSP Expansion	Design (CCNA)	February 2022	1%	\$ 700,000
Ridenour WTP - Storage and Repump - R	Design (CCNA)	March 2022	1%	\$ 1,000,000
Mandarin - 106 Twin Creeks - Class III/IV - Pump Upgrade	Construction	March 2022	5%	\$ 2,000,000
Arlington East WRF - Reclaim Filter - Increase 8 to 10 MGD	Design (CCNA)	March 2022	5%	\$ 200,000
North Grid THM Mitigation Project	Design (CCNA)	March 2022	2%	\$ 500,000
Southeast WTP - Ground Storage Tank	Design (CCNA)	March 2022	5%	\$ 100,000
Lakeshore WTP - Reservoir Rehabilitation - Phase 2	Construction	April 2022	10%	\$ 2,000,000
CR210 - Longleaf Pine Pkwy to Shearwater Rd - Trans - RW	Construction	June 2022	5%	\$ 5,000,000
Monterey - 5838 Pompano - Class III/IV - Pump Upgrade	Construction	July 2022	5%	\$ 2,000,000
LDP - McDuff - Olga to Park WM	Construction	August 2022	5%	\$ 1,000,000
Lovegrove WTP - Electric System Upgrade	Design (CCNA)	August 2022	2%	\$ 500,000
TOTAL				\$ 104,400,000

Water/Wastewater

CMAR Project Contacts



Nassau Regional WRF Expansion



CMAR – The Haskell Company

Paul McElroy

Project Director

Office: 904-357-4251

Cell: 904-545-9562

Paul.McElroy@Haskell.com



Greenland WRF New 4.0MGD Facility



CMAR – The Haskell Company

Joe Kantor

Project Director

Cell: 904-791-4779

Joseph.Kantor@Haskell.com



Southwest WRF Expansion



CMAR – Garney

Wes Dooley

Project Manager

Cell: 770-639-8818

wdooley@garney.com

JEA Greenland WRF Project Outreach



ARCHITECTURE • ENGINEERING • CONSTRUCTION • CONSULTING



Soliciting JSEBs and
Contractors for the
JEA Greenland WRF
Jacksonville, FL



DATE: August 25, 2021

TIME: 3pm

PLACE: Zoom Meeting

RSVP: kaelin.queen@haskell.com

Please RSVP by 8/23/21

Haskell is soliciting contractors and Jacksonville Small and Emerging Businesses (JSEBs) to participate in the procurement process for the JEA Greenland WRF Project located in Duval County, East of Route 9B and South of E-Town Parkway.

Anticipated schedule for the project:

- 9/13/21 - Documents Available for Bid
- 10/5/21 - On-site Pre-Bid Walkthrough
- 10/12/21 - Bids Due @3:00 PM
- 1/25/22 - Mobilization Begins

Project Outreach – Zoom Meeting

3 PM | Wednesday, 08/25/21

R.S.V.P. by 08/23/21 to: kaelin.queen@haskell.com

All vendor prequalification forms can be found at:

haskell.com/subcontractors

Questions? Contact Kaelin Queen:

kaelin.queen@haskell.com



The work consists of the following bid packages:

- FWP-03 Cast-In-Place Concrete
- FWP-03 40 Precast Structural Members
- FWP-04 Masonry
- FWP-05 Metals/FRP
- FWP-07 Roofing
- FWP-08 11 Metal-Wood-FRP Doors
- FWP-08 33 Overhead Coiling Doors
- FWP-08 41 Aluminum Doors/Storefront/Windows
- FWP-09 Specialty Coatings
- FWP-09.01 Architectural Painting
- FWP-09 22 Metal Framing/Gypsum
- FWP-09 30 Acoustical Ceiling Tile
- FWP-09 67 Flooring (Resilient/Carpet/Tile)
- FWP-10 Specialties
- FWP-12 35 Lab Casework
- FWP-13 Metal Buildings Systems
- FWP-22 Plumbing
- FWP-23 HVAC
- FWP-26 Electrical
- FWP-31 Earthwork/Storm Water Structures
- FWP-32 11 Asphalt/ Concrete Paving
- FWP-32 31 Fencing
- FWP-32 92 Grassing-Landscaping
- FWP-33 16 Prestressed Concrete Tanks
- FWP-33 41 Storm Drain System
- FWP-40 27 Process Piping Systems (Yard Piping)
- FWP-40 27 Process Piping Systems (Above Grade Piping & Equipment Installation)
- FWP-41 22 Overhead Cranes

Also:

Temporary Toilets / Concrete Accessories / Hauling / Rodbusters
Dumpsters / Concrete Pump Trucks / Coach Food Truck Services
Aerial Photo/Video / Place & Form Concrete / Drinking Water Services



Breakout Session I Networking

Facilities – Room A

Water/Wastewater – Room B





What's New In FY22

Rita Scott

*Manager Jacksonville Small Emerging Business
Program & Procurement Performance*



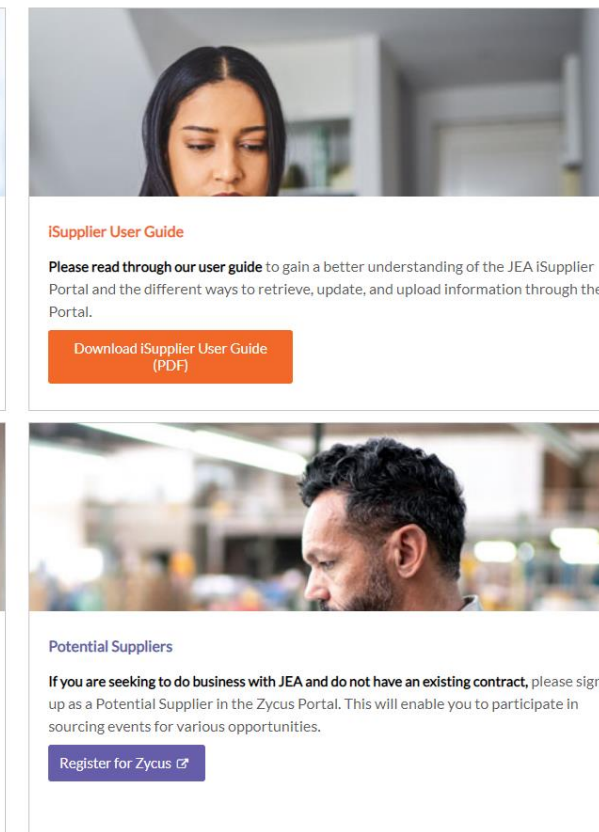
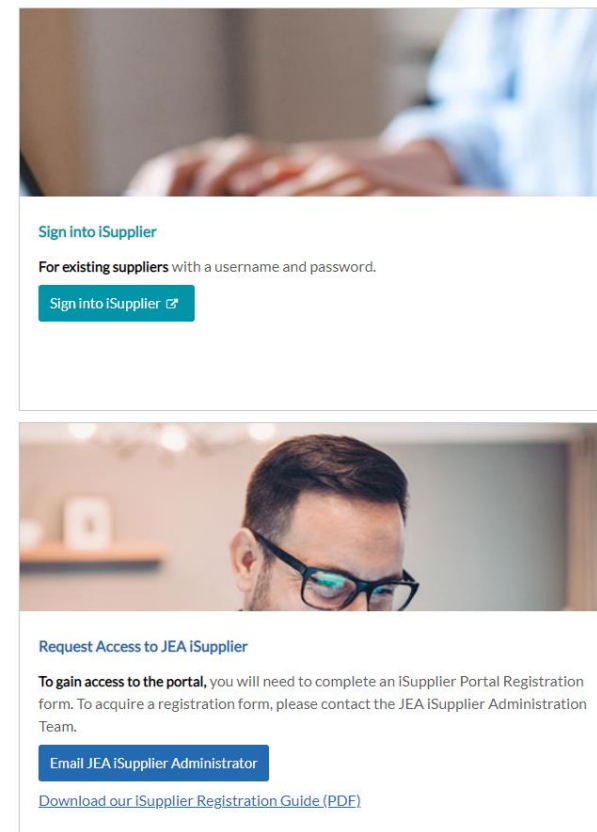
What's New for FY22

Oracle iSupplier Portal

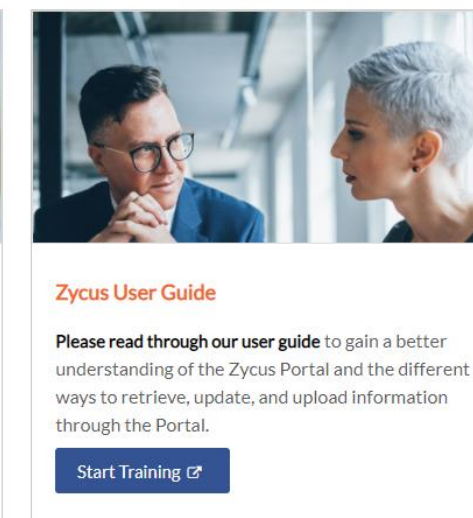
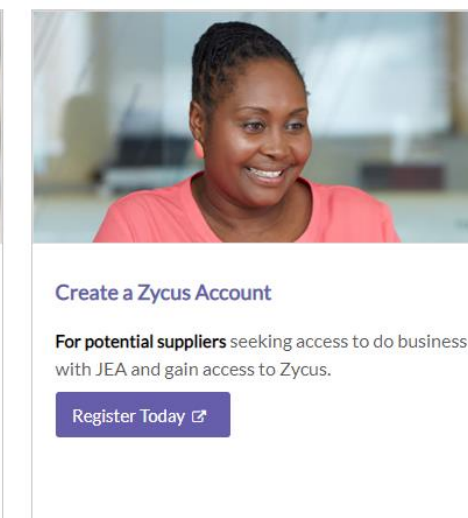
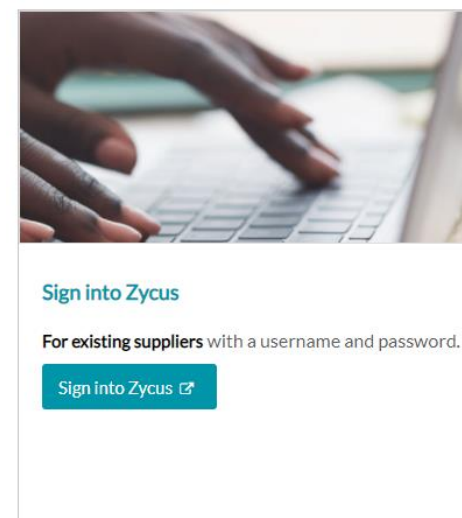
- Secure internet-based portal.
- Centralized place for Suppliers to manage their supplier profile, view purchase orders, submit and view invoices (associated with a PO) and track invoice payment status.
- iSupplier Portal Training
 - Starting in August, training will be offered monthly
- Questions: isupplier@jea.com

Zycus Portal

- One-Stop-Shop for all Procurement Solicitations and Contract requests.
- Existing Suppliers should already have log in credentials.
- Potential Suppliers should create a Zycus account:
 - Visit www.jea.com
 - Click on Procurement – [Zycus Portal](#) – Register
- Questions: zycushelp@jea.com



ORACLE iSUPPLIER PORTAL



ZYCUS PORTAL


What's New for FY22


JSEB Bid Form Updated

- JSEB Primary Contact Name
- Email
- Phone
- Scope of Work
- Percentage of Total Job
- Dollar Amount

Post Awards Committee Meeting

- Email will be sent to the Prime and JSEB subcontractor(s) primary contacts.
- The purpose of the email is to advise of the contract awarded and the amount/scope of work awarded to the JSEB Vendor.
- Prime Vendors will be encouraged to have a contract in place with the JSEB Vendor to outline their scope of work, pricing, payment terms and any other pertinent terms and conditions for the project.




JSEB BID FORM

List of JSEB Subcontractors

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of **JEA Solicitation Number** _____. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: *(Use additional sheets as necessary)*

1) JSEB Vendor Name:
Primary Contact Name: _____
Email: _____
Phone: _____
Scope of Work: _____
Percentage of Total Job: _____ Dollar Amount: _____

2) JSEB Vendor Name:
Primary Contact Name: _____
Email: _____
Phone: _____
Scope of Work: _____
Percentage of Total Job: _____ Dollar Amount: _____

3) JSEB Vendor Name:
Primary Contact Name: _____
Email: _____
Phone: _____
Scope of Work: _____
Percentage of Total Job: _____ Dollar Amount: _____

Company _____
Signed _____
Title _____
Email _____
Phone _____ **Date** _____

Note: All fields are required to be completed on this form. This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA. Also, in case of discrepancy, the dollar amount stands.

JEA JSEB Bid
Form-Rev3

What's New for FY22



JEA Insurance Requirements as of August 2021

Contract Thresholds	Commercial General Liability	Comprehensive Automobile Liability	Workers' Compensation & Employer's Liability	Professional Errors, Omissions Insurance	Pollution/ Environmental Liability	Excess Umbrella Liability	Additional Insured	Waiver of Subrogation
<u>Informal Contract \$300K or Less</u> (Except for CCNA exceeding \$35K to \$300K and electrical work exceeding \$75K to \$300K. CCNA and Electrical will be treated as Formal and will use the >\$300K threshold and higher by project amount. Note, this level can be used for all Small businesses, sheltered markets or sole proprietorships. <u>However</u> , all electric and water plant construction or design work on the JEA systems would default to the highest level requirement below (>\$3M), regardless of size of the contract or business.	\$1M each occurrence, \$1M aggregate	\$500K per occurrence	Statutory, \$500K (excludes sole proprietorship)	\$1MM per occurrence, \$1M Aggregate	\$0 - Note, some informal contracts may require pollution liability, like hazardous waste clean up, or chemical treatment waste pond cleaning	\$0	Yes -additional insured on the Commercial Liability and Auto only	Yes - Waiver of subrogation in favor of JEA for the Commercial Liability, Auto, and Workers' Comp only
<u>> \$300K to \$1M</u>	\$1M each occurrence, \$2M aggregate	\$1M each occurrence	Statutory, \$500K (excludes sole proprietorship)	\$1MM per occurrence, \$1M Aggregate - If Applicable	\$1MM per occurrence, \$1M Aggregate - If Applicable	\$1MM	Yes -additional insured on the Commercial Liability, Auto, Excess and Professional Liability (if applicable)	Yes - Waiver of subrogation in favor of JEA for the Commercial Liability, Auto, Workers' Comp, Excess and Professional Liability (if applicable)
<u>\$1M to \$3M</u> <u>(All facilities construction over \$1M that is not Design Build/Progressive Design Build Method(s) can use this threshold)</u>	\$1M each occurrence, \$2M aggregate	\$1M each occurrence	Statutory, \$500K (excludes sole proprietorship)	\$1MM per occurrence, \$1M Aggregate - If Applicable	\$1MM per occurrence, \$1M Aggregate - If Applicable	\$2MM	Yes -additional insured on the Commercial Liability, Auto, Excess and Professional Liability (if applicable)	Yes - Waiver of subrogation in favor of JEA for the Commercial Liability, Auto, Workers' Comp, Excess and Professional Liability (if applicable)
<u>>\$3M</u> <u>(All construction and design work on JEA electric and water plants systems, and Design Build for Facilities, shall use this threshold)</u>	\$1M each occurrence, \$2M aggregate	\$1M each occurrence	Statutory, \$500K (excludes sole proprietorship)	\$1MM per occurrence, \$1M Aggregate - If Applicable	\$1MM per occurrence, \$1M Aggregate - If Applicable	\$4MM	Yes -additional insured on the Commercial Liability, Auto, Excess and Professional Liability (if applicable)	Yes - Waiver of subrogation in favor of JEA for the Commercial Liability, Auto, Workers' Comp, Excess and Professional Liability (if applicable)
Notes: Vendors providing material only purchases are not required to have proof of insurance unless the vendor or its subcontractor will be delivering onsite at one of JEA facilities or warehouses. If the vendor or subcontractor is driving or stepping foot onto JEA facility or warehouse, the vendor will be required to provide a certificate of insurance. If the vendor is delivering materials to JEA facilities or warehouses, the contract value will determine the insurance requirements stated in the above table. Procurement will search iSupplier to see if the vendor already has a certificate on file that is active. If not then an insurance certificate will be requested. If it is a term contract over multiple years that will be making regular deliveries, Procurement will verify the vendor has an active certificate on file at all times during the term of the contract. For procurements from small businesses and sole proprietorships, the Informal threshold level shown in the table above shall be used for determining the insurance requirements. Subcontractors do not have to carry the same insurance as the prime vendor. However, it shall be the sole responsibility of the vendor to ensure that any subcontractors performing work for the vendor are properly insured against any claim, action, loss, damage, injury, liability, cost and expense (including, but not by way of limitation, reasonable attorney's fees and court costs) to the extent caused by the negligence, recklessness or intentional wrongful misconduct of the subcontractors. Vendors can add the subcontractor as an insured on their insurance, but not required.								

Efforts to Expand Supplier Diversity

- Diversity survey sent to existing Suppliers.
- Updated Vendor form to capture diversity information as suppliers are being onboarded to JEA .
- Benchmark with other utilities and local companies to further program development.
- Research software and 3rd party systems to obtain information on diverse suppliers.
- Expand education beyond the Doing Business With JEA workshop.



Efforts to Expand Supplier Diversity

Round Table Discussion

- **Kick-Off**
 - July 28 @ W/WW Capital Spend Summit
 - August 18 @ JSEB Procurement Summit
- **Supplier Sign Up**
 - July 28 through August 31
 - Target Audience: Prime Suppliers, Subcontractors and Small/Minority Businesses
- **Round Table Discussion Dates**
 - August 25 @ 10am to 12pm via Web Ex
 - September 1 @ 10am to 12pm via Web Ex
- **Focus**
 - Procurement Experience
 - Supplier Diversity
 - Supplier Development
- **Wrap Up Session**
 - September 15 @ 10am to 11am via Web Ex

Register For A Round Table Discussion

**August 25, 2021
@ 10am to 12pm**

Session
I



SCAN ME

**September 1, 2021
@ 10am to 12pm**

Session
II



SCAN ME

**September 15, 2021
@ 10am to 11am**

Wrap Up
Session



SCAN ME



Breakout Session II Networking

Water/Wastewater – Room A

Facilities – Room B





THANK YOU for attending the 2021 Virtual JSEB Procurement Summit!

*Before you go... please take a
quick survey on today's event:*

