

JEA Awards Agenda August 20, 2026 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info												
Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code. Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 08/13/2026 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Consent Agenda Action												
Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												

Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%, \$ - awarded)	Action
1	Single Source	Hydra Service Single Source Pump Contract	Vu	Hydra Service (S), Inc.	\$1,505,005.13	\$1,505,005.13	N/A	\$1,505,005.13	N/A	Three (3) Years Start: 09/30/2026 End: 09/29/2029	N	Motion by: Second by: Committee Decision:
	For more information contact: Victoria Holloway											
	This Single Source award request is for a contract with Hydra Service, Inc. for the purchase of Sulzer, Godwin, and Peerless pumps, parts, and repair services used throughout JEA’s sewer collection system.											
	All three pump manufacturers are approved JEA Standard materials. Hydra Service, Inc. is the sole authorized distributor and service provider for Sulzer, Godwin, and Peerless pumps and is the only authorized source for the purchase of these pumps, parts, and associated repair services.											
Hydra Service, Inc. has offered JEA a 10% discount on pumps, parts, and services under this contract. The 10% discount is consistent with pricing offered by Hydra Service, Inc. under other contracts with municipalities in the local market. Contract pricing represents an increase based on Consumer Price Index (CPI) over the previous contract. The amount requested is based on historical spend.												
The proposed contract pricing was reviewed by the Business Unit and Procurement and determined to be fair and reasonable.												
DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:												
2	0	1412127849 - Contingent Workforce Staffing Program	Moser	1) Intellyk Inc. 2) Compunnel Software Group, Inc. 3) Lancesoft, Inc. 4) Apidel Technologies LLC 5) Inficare Health Inc. DBA Inficaretech 6) SGS Technologie LLC 7) 22nd Century Technologies, Inc. 8) Business Integra Technology Solutions Inc. 9) US Tech Solutions, Inc.	Intellyk - \$1,009,000.00 Compunnel - \$1,609,000.00 Lancesoft - \$2,033,059.00 Apidel - \$1,533,059.00 Inficare - \$1,009,000.00 SGS - \$1,623,106.00 22nd Century - \$763,106.00 Business Integra - \$1,307,165.00 US Tech - \$650,000.00 Total NTE - \$11,556,495.00	\$30,000,000.00 for three year term	N/A	N/A	N/A	Three (3) Years w/Five (5) 1-Yr. Renewals Start Date: 10/01/2026 End Date: 09/30/2029	N	Motion by: Jodi Brook Second by: Garry Baker Committee Decision: Approved
	Advertised: 03/13/2026 Pre-Response Meeting: 03/23/2026 Opened: 04/21/2026, 07/30/2026 (BAFO) Sixty-Six (66) Responses Received: List attached as backup Public Evaluation Meetings: 07/23/2026, 08/10/2026 For additional information contact: Elaine Selders											
	This award request is for the Contingent Workforce Staffing (CWF) Program. This ITN was evaluated across three industry categories: Customer Care, Professional Services and Engineering; Field Services; and Technical Services. Since 2019, JEA has utilized Workspend as a Managed Service Provider (MSP) for contingent staffing. JEA decided to bring the service in-house and contract directly with staffing agencies to give us greater control, visibility, and accountability over how we manage our contingent workforce. This strategy will allow us to better manage spend, identify cost-saving opportunities, streamline processes, and align contingent workforce decisions more closely with our business needs.											
	Of the 66 Responses received, twenty-seven (27) qualified companies were evaluated by the team based on their bill rates, Business Organization, Staff Experience, Design Approach and Proximity. The fifteen (15) highest ranked companies were short-listed, and Best and Final Offers (BAFOs) were received. The decision was made to award contracts to nine (9) companies. JEA may utilize these companies for staffing needs across all three categories and, with Award Committee approval, may award additional contracts from the short-list if doing so is in JEA’s best interest. To minimize disruption and implementation costs, JEA entered into an informal single-source contract with Beeline, the vendor management system (VMS) platform previously utilized by Workspend. Under the Workspend program, JEA historically spent approximately \$11–\$16 million annually on contingent workforce services. Current spending is lower due to utilizing a separate contract for meter readers. Of the nine (9) recommended awardees, three currently provide contingent staff through the Workspend program. Those employees will remain with their respective companies. The remaining contingent workforce will transition to the newly awarded companies.											
	FY27 supplemental staffing needs were based on the Capital and O&M budgets and allocated among the nine companies. The current FY27 budget is \$8,935,333.00 for O&M and estimated at \$2,621,162.00 for Capital, totaling \$11,556,495.00. HR has reviewed current contingent workforce needs and developed estimated not-to-exceed (NTE) amounts for each company. These amounts are estimates and may be adjusted based on actual staffing requirements. Additional funding requests will be brought to the Awards Committee for approval as needed throughout the contract term.											
	The contracts will be executed for the three (3) year term specified by the ITN. However, only FY27 funding is being awarded at this time based on historical spending and uncertainty regarding future needs. FY28 funding will be presented to the Awards Committee for approval next year.											
The recommended award will also generate savings by eliminating the current 4.65% MSP fee, resulting in first-year savings of \$537,377.00. Approval is requested to execute nine contracts with a combined FY27 NTE amount of \$11,556,495.00												
DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:												
Consent and Regular Agenda Signatures												
Budget	Name/Title _____											
Awards Chairman	Name/Title _____											
Procurement	Name/Title _____											
Legal	Name/Title _____											