

JEA Awards Agenda

July 9, 2026

225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 07/02/2026 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1412137046 Construction Services for Ponte Vedra Wastewater Treatment Facility Improvements	Zammataro	Sawcross, Inc.	Capital	\$28,400,000.00	\$29,818,968.50	N/A	\$29,818,968.50	N/A	Project Completion Start: 10/01/2026 End: 10/01/2029	Y Garmon Trucking, Inc. (<1% - \$25,000.00) RZ Service Group (8% - \$2,000,000.00)
<p>Date Advertised: 03/25/2026 Date Opened: 06/09/2026 Five (5) Bids Received (Alternate Bid Amounts in parentheses): Sawcross, Inc. - \$28,557,968.50 (+\$1,261,000.00) Talcon Group, LLC - \$31,512,212.93 (+\$1,476,066.70) Baker Construction Enterprises Inc dba Baker Water LLC - \$31,950,000.00 (+\$1,424,000.00) Reeves Young, LLC - \$33,837,150.00 (+\$1,539,000.00) SGS Contracting Services, Inc. - \$36,686,463.00 (+\$2,095,000.00) For more information, contact: Ella Bedwell</p> <p>This award is for construction services of the Ponte Vedra Wastewater Treatment Facility (WWTF) Improvements project. The scope of work includes rehabilitation, relocation, installation, and/or testing of structures, ancillary systems, and components such as the existing Sequence Batch Reactors (SBR) tanks #1 & 2, a new SBR tank #3, Post Equalizer Tank (PET), pump station, Filter #4, process control panels, UV two-channel system with a precast electrical building, modifications to the blower & electrical room, & upgrades to grounding & lightning protection as required to replace aging assets, mitigate reliability risk, and improve compliance and service levels.</p> <p>Five responses were received for this IFB, with Sawcross, Inc. determined to be the lowest responsive and responsible bidder. The bid is approximately 5% above the business unit estimate due to unforeseen supply chain constraints affecting JEA Standards-approved manufacturers, including the unexpected obsolescence of a required filter. As part of the pricing options for this Bid, JEA included an alternate Bid item for additional headworks rehab and associated items to be included if the pricing was favorable to JEA. After review, JEA staff concluded that the alternate pricing was reasonable and that pricing is included in the award amount.</p>												
3	Contract Increase	ServiceNow Licenses, Support, and Analytics for continued ServiceNow Help Desk Services Ticketing System, Discovery Module, and Strategic Portfolio Management	Selders	Carahsoft Technology Corporation	O&M	\$1,800,000.00	\$211,353.60	\$1,758,470.40	\$1,969,824.00	N/A	Three (3) Years Start Date: 8/31/2024 End Date: 8/30/2027	N
<p>For Additional Information Contact: Angel Love</p> <p>ServiceNow SecOps (Security Operations Professional purchased in FY25) is a suite of security applications on the ServiceNow platform that helps security teams identify, prioritize, investigate, and respond to cyber threats by integrating security tools with IT workflows. Its goal is to reduce manual work, automate repetitive tasks, and improve collaboration between security and IT teams. It was purchased to support our Tenable to ServiceNow integration. The initial capital purchase of ServiceNow's Security Operations Professional was funded through a grant awarded by the Department of Energy (DoE), which JEA successfully secured. This increase is needed to fund the ongoing Operations and Maintenance (O&M) portion of the investment. This increase is also above the 10% threshold and therefore requires approval by the Awards committee. The DoE grant covered only the initial capital purchase and does not provide reimbursement for ongoing O&M expenses.</p> <p>Additionally, this past fiscal year, TS had to increase the ServiceNow ITIL license count due to the additional modules being purchased and implemented (SecOps, SAM Pro) to account for additional users that will need to work in these new modules as well as account for growth in the IT department.</p>												
4	Piggyback	Cooperative Purchasing Agreement Sourcewell Contract #032824-NVS with International Motors, LLC	Phillips	Cumberland International Trucks	Capital	\$812,594.02	\$812,594.02	N/A	\$812,594.02	N/A	One-Time Purchase in FY27	N
<p>Piggyback off Cooperative Procurement Agency: Sourcewell, a State of Minnesota local government unit and service cooperative Contract #032824-NVS with International Motors, LLC Contract Term: Start Date 07/02/2024 through 07/09/2028 For additional information contact: Danielle Crawford</p> <p>This award request is for the purchase of two (2) ST trucks with 20T 70' crane upfit. One truck will support the JEA W/WW expansion project, and the second will serve as a replacement unit for JEA W/WW. JEA is utilizing the Sourcewell contract with International Motors, LLC through a Section 3-117 piggyback procurement to meet the expedited schedule required for the FDEP grant submission. Sourcewell is a public entity of the state of Minnesota. Sourcewell's request for proposal (RFP) process is informed by Minn. Stat. § 471.345, the Uniform Municipal Contracting Law, Sourcewell's Cooperative Purchasing Program and Procurement policies, the Model Procurement Code established by the American Bar Association, and public procurement best practices and standards.</p> <p>Cumberland International Trucks' quote is based on International Motors, LLC's contract pricing under the Sourcewell agreement. The Sourcewell contract provides a 46.7% discount from Cumberland International Trucks' retail pricing for the chassis, resulting in total savings of \$129,809.19 and a total award amount of \$812,594.02. To validate the Sourcewell contract pricing, we also obtained a quote from Ring Power Corporation based on The City of Tallahassee Contract# 5073. Cumberland International Truck's quote under the Sourcewell agreement was 3.11% lower than the Ring Power Corporation quote. This purchase is budgeted and expected to be delivered in FY27.</p>												

Consent Agenda Action

Committee Members in Attendance	Names	
Motion by:		
Second By:		
Committee Decision		
1	DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:	#REF! #REF! #REF! Motion by:

Informational Item

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Contract Increase/Extension	069-19 - OH/UG Distribution Construction & Maintenance Services	Erixton	Heart Utilities of Jacksonville Inc.	\$6,915,000.00	\$6,915,000.00	\$20,974,734.30	\$52,825,845.26	<p>05/11/2023 : \$8,051,110.96</p> <p>07/11/2024: Revised & Replaced Previous Amendment to: \$7,401,110.96</p> <p>07/11/2024 : \$3,535,000.00</p> <p>10/17/2024 : \$7,150,000.00</p> <p>07/10/2025 : \$6,850,000.00</p>	<p>Five (5) Years w/ Two (2) - 1 Yr. Renewals</p> <p>Start: 10/31/2019</p> <p>End: 10/31/2027</p>	N
<p>Approved by the JEA Board Committee on June 30, 2026.</p> <p>This continuing service contract was originally awarded in October 2019. The solicitation was split into two separate contracts: one for overhead distribution construction and maintenance services, and one for underground distribution construction and maintenance services. Heart Utilities of Jacksonville Inc. was awarded the underground portion.</p> <p>The scope of work includes construction and maintenance of distribution facilities consisting of pre-cast and cast-in-place reinforced manholes, reinforced concrete duct banks, and open-trenched or directional-drilled conduit. The work also includes the installation and removal of primary and secondary cables, streetlights, and streetlight cables associated with an underground electrical distribution system. In addition, the contract supports projects intended to restore electricity and improve system reliability. Immediate response capabilities during emergencies and hurricanes are also required.</p> <p>The original award amount was based on historical spend as well as identified and budgeted projects at the time of award. Throughout the life of the contract, additional projects were identified, resulting in the need for prior contract increases to support operational and capital improvement needs.</p> <p>The pricing structure of the contract provides fixed labor rates during the first year, with Consumer Price Index (CPI) adjustments applicable in years two through five, including any renewals. The Annual Fuel Cost Adjustment is based on the "AAA" Diesel Fuel Price Index for Jacksonville.</p> <p>JEA previously exercised the final renewal option of the Original Agreement, extending the agreement through October 31, 2026, and increasing the contract amount as approved by the JEA Awards Committee on July 10, 2025.</p> <p>At this time, staff recommends executing an additional one (1) year extension to the agreement and increasing the contract amount by \$6,915,000.00 to support ongoing underground distribution construction and maintenance needs. Market conditions continue to reflect significantly elevated labor costs across the utility construction industry. Extending the current agreement, which limits labor rate increases to CPI-based adjustments, is considered more favorable and cost-effective than pursuing a new solicitation under current market pricing conditions.</p> <p>During the extension period, JEA plans to further evaluate market conditions and strategically develop an approach for rebidding these services at a later date to ensure continued operational support and long-term value.</p>											

Consent and Regular Agenda Signatures

Budget	Name/Title _____
Awards Chairman	Name/Title _____
Procurement	Name/Title _____
Legal	Name/Title _____