

JEA Awards Agenda
June 4, 2026
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% S - awarded)
1	Minutes	Minutes from 05/21/2026 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Intent to Negotiate (ITN)	1412071247 Three-Phase (Small and Large), Single-Phase Pad Mounted, Pole Mounted and Miscellaneous Transformers for JEA Inventory FY26	Phillips	Central Moloney c/o Preferred Sales Gresco Supply, Inc. Stuart C. Irby, Inc. Tri-State Utility Products, Inc. VanTran Industries, LLC WEG Transformers, USA Wesco Distribution, Inc. for Cooper Power Systems Wesco Distribution, Inc. for Hitachi Energy USA	Inventory	\$131,107,616.67	\$2,069,560.00 \$34,718,338.25 \$12,783,341.42 \$16,854.00 \$106,203.00 \$263,675.00 \$4,468.44 \$16,342,168.59	N/A	\$66,304,608.70	N/A	Five (5) Years w/Two (2) - 1 Yr. Renewals Start: 06/21/2026 End: 06/20/2031	N
<p>Advised: 11/06/2025 Opened: 02/03/2026 Twelve (12) Bids Received: Gresco Supply, Inc. \$80,833,319.50 106 items Tri-State Utility Products, Inc. \$78,352,553.00 99 items Wesco - Hitachi Energy USA \$70,831,358.51 76 items Wesco - Cooper Power Systems \$65,218,924.87 103 items Central Moloney c/o Preferred Sales \$59,483,629.00 91 items Stuart C. Irby \$56,721,989.57 94 items WEG Transformers USA \$52,605,519.00 56 items VanTran Industries, LLC \$42,524,950.00 27 items International Electric Co., Ltd. \$35,846,820.00 17 items Wesco - National Industries/PPI \$14,147,304.26 40 items Alpha Plotter NC, Inc. DQ - not approved mfg. Nexgen Power, Inc. DQ - not approved mfg.</p> <p>Public Evaluation Meeting: 02/18/2026, BAFO Public Evaluation Meeting: 05/06/2026 For additional information contact: Lynn Rix</p> <p>This award request is for the procurement of distribution transformers for inventory. Responses are based on pricing, commitment to maintain pricing, production capacity and lead times, quality and compliance, storm response, and additional value-add programs. The transformers are categorized into five groups which largely align with the application type which suppliers were encouraged to bid on entire groupings of transformers to develop deeper partnerships with fewer suppliers and have a cohesive support plan long-term for supply. It should be noted that an individual, transformer-by-transformer basis was used for miscellaneous transformers and in limited application of items originally contemplated as a grouping but they were not bid by the grouping award.</p> <p>Additionally, JEA is proposing a secondary supply award of the groupings and items found in the solicitation to mitigate risk. Beyond the request for approval of a secondary contract, this award approval request has funds requested for the secondary awardee to be expended as business needs evolve, this will allow JEA Procurement to have fluidity in working with the business and suppliers to meet JEA's ever changing needs. JEA Procurement will return to the awards committee in a scenario where additional suppliers will be awarded or in scenario where the NTE adjustments are warranting a return based on JEA's Procurement Code and Operational Procedures. The logic for determining the award amount for the secondary supply represented the best overall value to JEA on a line level and met criteria of either the second highest-ranked grouping supplier or highest-ranked supplier at the item level; in that scenario, the secondary supplier would receive the projected items award value. It should be noted that there are no scenarios where a secondary awardee is not already proposed as a primary awardee of work in an effort to foster stronger supply partnerships.</p> <p>This award has a proposed \$64,254,041.67 in overall savings. This savings is reflecting a market shift that has followed years of volatility in supply and pricing which JEA weathered. This sourcing strategy successfully secured cost reductions in the initial round of \$58,823,686.83 and captured additional \$5,530,354.84 savings during the Best and Final Offer (BAFO) phase. JEA Procurement believes one notable driver in the savings is the high competition in the solicitation; this is believed to be attributable to timing the solicitation to occur just after numerous widespread supplier initiatives into large capital infrastructure projects have come online which most were aimed at increasing capacity, along with JEA's straced procurement to leverage volumes and be more partnership focused.</p>												
3	Contract Increase/Extension	069-19 - UG/OH Distribution Construction & Maintenance Services	Erixton	SPE Utility Contractors FD, LLC dba SPE Group	Capital, O&M	\$6,550,000.00	\$6,550,000.00	\$20,089,154.47	\$44,114,574.47	08/01/2024 - \$1,486,420.00 10/17/2024 - \$6,916,000.00 07/10/2025 - \$9,073,000.00	Five (5) Years w/Two (2) - 1 Yr. Renewals Start: 01/01/2020 End: 12/31/2027	N
<p>Originally Awarded: 10/03/2019 For additional information contact: Jason Beltr</p> <p>JEA is requesting approval to execute a one (1) year extension to the existing agreement and authorize a \$6,550,000.00 increase to support continued Overhead Distribution Construction and Maintenance services. The work includes pole removal and delivery, overhead to underground neighborhood conversion projects, pole maintenance and replacement, voltage conversion, and new line construction. JEA provides all standard materials, and the contractor may supply miscellaneous materials as needed. Coordination with JEA crews or other contractors may also be required to support project needs.</p> <p>This extension is being requested due to elevated labor costs across the utility construction industry. Extending the current agreement, where labor rate adjustments are limited to CPI based increases, remains more economical and stable than issuing a new solicitation under current market pricing conditions.</p> <p>It should be noted that a similar one (1) year extension is being processed for the underground distribution contract with Heart Utilities. That action requires Board approval because the total contract value will exceed \$50 million.</p> <p>Going forward, we will work with the business unit to evaluate market conditions and develop a comprehensive long-term plan, which will need to begin several months before the extension ends.</p>												
4	Request for Proposal (RFP)	1412151846 (RFP) Construction Services for 69kV Circuit 691-693 Structure Replacement	Erixton	Irby Construction Company	Capital	\$1,038,475.00	\$946,921.80	N/A	\$946,921.80	N/A	Project Completion Start Date: 09/21/2026 End Date: 02/01/2027	N
<p>Advised: 04/16/2026 Opened: 05/19/2026 Public Evaluation Meeting: 05/28/2026 Five (5) Responses Received: Irby Construction Company \$946,921.80 Volt Power LLC \$1,755,495.50 C&C Powerline \$2,142,098.00 SPE Group \$2,363,900.00 Primoris T&D Services \$2,879,212.04</p> <p>For additional information contact: Jason Beltr</p> <p>This award request is for construction services for 69kV circuit 691-693 structure replacement. This project entails the replacement of ten (10) existing wood transmission structures with underbuilt attachments along Bedford Road, Jacksonville. The structures being replaced are from structure 008 to 017 on circuits 691 and 693 to support the proposed distribution conductors required for the 636A1 capacity upgrade project.</p> <p>This project was awarded through a competitive evaluated bid process using criteria that included price, relevant experience, project plan and schedule, and safety. Price represented 65% of the total evaluation score. Irby Construction Company submitted the lowest overall bid price, which resulted in the highest overall evaluated score among the respondents.</p> <p>In addition, Irby Construction Company is included on the Responsible Bidders List under Category EG5 - Overhead Transmission Construction over 69kV (De-Energized), which was a minimum qualification requirement for participation in this solicitation. As a result, the company is pre-qualified to perform this type of work.</p> <p>The budget estimate for this project was \$1,038,475.00, and Irby Construction Company's bid of \$946,921.80 is considered reasonable and within the anticipated project budget.</p>												

5	Contract Increase and Renewal	141122446 Wastewater Odor Control Chemicals	Zammaturo	USP Technologies	O&M	\$3,491,351.52	\$3,491,351.52	\$10,077,000.00	\$15,812,012.94	01/09/2025 - \$1,000,000.00 12/04/2025 - \$243,661.42 03/13/2026 - \$1,000,000.00	Three (3) Years w/Two (2) 1-Yr. Renewals Start: 09/21/2023 End: 09/20/2027 One (1) Renewal Remaining	N															
	<p>Last awarded: 12/04/2025 For additional information contact: Daniel Brown</p> <p>This contract increase request is for the continued provision of chemicals, equipment, and related services for odor, corrosion, and scale control in the collection system and in-plant processes. The requested increase is needed to support operations through the remaining contract period and the first of two available 1-year renewal options.</p> <p>In addition, USP requested a 6% increase in unit pricing due to increased supplier costs, citing a 40% increase in natural gas costs, a primary input for hydrogen peroxide. Procurement negotiated the unit price increase down to 4%. The new pricing will become effective upon award approval and contract amendment, and will remain fixed for the duration of the current contract term ending 09/20/2026 and the first 1-year renewal period of 09/21/2026 through 09/20/2027. The new NTE includes the anticipated spend for the remainder of the current contract term and the first 1-year renewal period.</p>																										
6	Request for Proposal (RFP)	1412152646 (RFP) JEA Church Street 69KV UG Relocation Project	Erixton	C and C Power Line, Inc.	Capital	\$1,797,400.00	\$1,924,366.00	N/A	\$1,924,366.00	N/A	Project Completion Start Date: 06/17/2026 End Date: 11/25/2026	(Y) Downstream Company Inc, 3%															
	<p>Advised: 04/16/2026 Opened: 05/19/2026 Public Evaluation Meeting: 05/28/2026 One (1) Response Received: C&C Powerline \$1,924,366.00</p> <p>For additional information contact: Jason Behr</p> <p>This award request is for the Church Street 69KV underground relocation project. This project consists of relocating a segment of the existing 69-kV underground transmission line, Circuit 601, to accommodate planned Florida Department of Transportation (FDOT) improvements to Interstate 95. The relocated line will connect the Church Street Substation to the existing concrete cable riser pole at the intersection of Church Street and Eaverson Street in Jacksonville, Florida. The project includes approximately 1,560 feet of single-circuit, concrete-encased duct bank installed using open-cut trench construction.</p> <p>This was an evaluated solicitation considering price, similar experience, project schedule, work approach/resource availability, and safety. C and C Powerline was the sole respondent and therefore received the highest overall evaluation.</p> <p>The limited competition is attributed to the requirement that respondents be included on JEA's Responsible Bidders List for EG7 - Underground Transmission Construction 69KV and Above (Solid Dielectric Cables), a highly specialized category with a limited pool of prequalified vendors. This list currently includes three approved vendors, with one additional application pending. All other eligible vendors declined to bid due to existing workload commitments.</p> <p>C and C Powerline is a frequent JEA contractor in good standing. Their bid is approximately 7% above the budget estimate and is considered reasonable given current market conditions and the limited competitive environment. This project is also a fully reimbursable joint project between JEA and the Florida Department of Transportation.</p>																										
7	Invitation for Bid (IFB)	1412134846 Pad Mounted Switchgear for JEA Inventory FY26 - FY29	Phillips	G & W Electric Company Gresco Supply, Inc.	Inventory	\$12,321,373.40	\$3,405,496.00 \$8,155,733.55	N/A	\$11,561,229.55	N/A	Three (3) Years w/Two (2) 1-Yr. Renewals Start Date: 08/15/2026 End Date: 08/14/2029	N															
	<p>Advised: 03/20/2026 Opened: 05/19/2026 Six (6) Bids Received:</p> <table border="0"> <tr> <td>G & W Electric Company</td> <td>\$3,405,496.00</td> <td>5 items</td> </tr> <tr> <td>Gresco Supply, Inc.</td> <td>\$7,997,333.55</td> <td>3 items</td> </tr> <tr> <td>Stuart C. Irby</td> <td>\$8,778,045.65</td> <td>3 items</td> </tr> <tr> <td>Technology International, Inc.</td> <td>\$4,359,000.00</td> <td>3 items</td> </tr> <tr> <td>Tri-State Utility Products</td> <td>\$9,194,320.00</td> <td>3 items</td> </tr> <tr> <td>Wesco Distribution, Inc.</td> <td>\$9,699,425.00</td> <td>3 items</td> </tr> </table> <p>For additional information contact: Lynn Rix</p> <p>This award request is for pad-mounted switchgear to safely control, isolate, and protect JEA's medium-voltage underground distribution networks.</p> <p>Five item IDs featured a single approved manufacturer. These were bid on by the manufacturer (G&W) and a distributor (TII), with G&W Electric offering a unit price approximately 28% lower to win all five items. The remaining three (3) item IDs had multiple approved manufacturers. Gresco, quoting Federal Pacific, submitted the lowest price on all three and was awarded these units.</p> <p>The forecasted volume supports ongoing operational needs and JEA's strategic initiative to upgrade from live-front to dead-front switchgear. The Invitation for Bid (IFB) resulted in a savings of \$760,143.85 or 24% savings over the previous purchase price.</p>												G & W Electric Company	\$3,405,496.00	5 items	Gresco Supply, Inc.	\$7,997,333.55	3 items	Stuart C. Irby	\$8,778,045.65	3 items	Technology International, Inc.	\$4,359,000.00	3 items	Tri-State Utility Products	\$9,194,320.00	3 items
G & W Electric Company	\$3,405,496.00	5 items																									
Gresco Supply, Inc.	\$7,997,333.55	3 items																									
Stuart C. Irby	\$8,778,045.65	3 items																									
Technology International, Inc.	\$4,359,000.00	3 items																									
Tri-State Utility Products	\$9,194,320.00	3 items																									
Wesco Distribution, Inc.	\$9,699,425.00	3 items																									
8	Request for Proposal (RFP)	1412153446 Refractory Repair Services at Northside Generating Station (NGS)	Erixton	Pilbrico Company, LLC	Capital and O&M	\$4,084,587.56	\$4,084,587.56	N/A	\$4,084,587.56	N/A	Three (3) Years w/Two (2) 1-Yr. Renewals Start Date: 10/01/2026 End Date: 09/30/2029	N															
	<p>Advised: 04/15/2026 Opened: 05/15/2026 Two (2) Bids Received:</p> <table border="0"> <tr> <td>JTThorpe Industrial, Inc.</td> <td>\$7,785,454.16</td> </tr> <tr> <td>Pilbrico Company, LLC</td> <td>\$6,022,355.40</td> </tr> </table> <p>Public Evaluation Meeting: 05/28/2026 For additional information contact: Lynn Rix</p> <p>This award request is for the procurement of a three-year contract for refractory repair services. This vital maintenance protects critical power plant equipment from extreme temperatures, thermal shock, and chemical erosion by restoring the specialized, heat-resistant linings inside boilers and associated infrastructure.</p> <p>While two proposals were received, three other interested companies ultimately declined to bid due to capacity constraints or geographic distance from JEA. A three-member evaluation panel reviewed the proposals using a 100-point scale, allocating 50 points for pricing and 50 points for technical merits, including similar experience, safety, work approach, and resource availability. Although both contractors demonstrated exceptional qualifications, the incumbent achieved the best ranking due to their cost-effectiveness. In comparison, the second-place bid was 26% higher than the winning total.</p> <p>In comparing the winning bid to the current contract, standard labor rates quoted are 13% higher than the current rates, which were increased based on CPI in 2023. This increase is deemed reasonable as there is no annual price adjustment clause in the new contract.</p>												JTThorpe Industrial, Inc.	\$7,785,454.16	Pilbrico Company, LLC	\$6,022,355.40											
JTThorpe Industrial, Inc.	\$7,785,454.16																										
Pilbrico Company, LLC	\$6,022,355.40																										
Consent Agenda Action																											
Committee Members in Attendance	Names																										
Motion by:																											
Second By:																											
Committee Decision																											

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Request for Proposal (RFP)	1412103648 Water/Wastewater Project Support Services	Zammataro	Keville Enterprises	\$34,311,883.00	\$35,000,000.00	N/A	\$34,311,883.00	N/A	Five (5) Years w/Two (2) 1-Yr. Renewals Start Date: 07/01/2026 End Date: 06/30/2031	Y AREC Safety Consulting - (Safety and Health Specialist) - 5% - \$1,715,594.15	<p>Motion by: _____</p> <p>Second by: _____</p> <p>Committee Decision: _____</p>
<p>Advertised: 01/27/2026 Mandatory Pre-Bid: 02/10/2026 Opened: 03/10/2026 One (1) Proposal Received: Keville Enterprises</p> <p>For additional information contact: Marline McDonald</p> <p>This award request is for a new contract with Keville Enterprises for Project Support Services to support the W/W capital program. The contract will provide supplemental project support personnel on an as-needed basis during periods of increased workload, planning, design, construction activity, staff vacancies, or leaves of absence. Staffing levels under this contract are expected to vary based on workload and project needs and are estimated to range from approximately five (5) to twenty-five (25) personnel at any given time. Services provided under this contract may include project management, scheduling, estimating, cost management, construction management, safety oversight, inspection, and other related project support services.</p> <p>JEA received one proposal in response to the solicitation. Procurement and PEC determined that Keville Enterprises was qualified and capable of providing the requested services. The proposal was then evaluated and scored in accordance with the solicitation requirements, after which PEC proceeded with fee negotiations with Keville Enterprises.</p> <p>Following negotiations, the proposed hourly rates were determined to be reasonable based on current contract rates, expected service needs, market conditions, and the negotiated contract structure.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>												

Consent and Regular Agenda Signatures

Budget	Name/Title _____
Awards Chairman	Name/Title _____
Procurement	Name/Title _____
Legal	Name/Title _____