

# Welcome to the

## Awards Meeting

**December 23, 2025, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Camie Evers** by telephone at **(904) 832-3385** or by email at **[everca@jea.com](mailto:everca@jea.com)** if you experience any technical difficulties during the meeting.

JEA Awards Agenda December 23, 2025 225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor <a href="#">Teams Meeting Info</a>												
Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for <b>Formal Purchases</b> as defined by <b>Section 3-101 of the JEA Procurement Code</b> . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 12/18/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Consent Agenda Action												
Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												
Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Invitation for Bid (IFB)	1412007648 (IFB) Vegetation Management Services	Erixton	ABC Professional Tree Services, Inc The Davey Tree Expert Company	\$18,858,358.00 \$11,099,745.00	\$45,000,000.00	N/A	\$18,858,358.00 \$11,099,745.00	N/A	Two (2) Years w/Five (5)-1 Yr. Renewals  Start Date: 02/01/2025 End Date: 01/31/2027  Five (5) Years w/Two (2)-1 Yr. Renewals  Start Date: 02/01/2025 End Date: 01/31/2030	Y  TBD, 5%	Motion by: _____  Second by: _____  Committee Decision: _____
	Advertised: 07/04/2025 Mandatory Pre-Bid: 07/11/2025, 08/21/2025 Opened: 09/30/2025 Bids Received (for 5-year term): *Five (5) for Primary Scope: ABC Professional Tree Service \$43,530,370.74, The Davey Tree Expert Company \$51,174,877.34, Trees, LLC \$51,492,085.84, Xylem, LLC \$61,269,038.07, WA Kendall & Company \$84,065,528.69. *Six (6) for Secondary Scope: ABC Professional Tree Service \$9,877,231.42, The Davey Tree Expert Company \$9,983,845.40, Xylem, LLC \$10,427,309.26, WA Kendall & Company \$11,516,465.65 Trees, LLC \$11,802,653.60, Lucas Tree Experts, Inc. \$13,653,353.71 *Ten (10) for Storm Scope: Informal Purchase Orders to all bidders.  For additional information contact: Jason Behr  This request is to award concurrent contracts for Vegetation Management: a Primary Contract to ABC Professional Tree Services, Inc. and a Secondary Contract to The Davey Tree Expert Company. The scope covers line clearance and mowing across all JEA facilities, organized into three districts that must be maintained concurrently. To support the anticipated 3,003 circuit miles per 2.5-year cycle, the Primary awardee is required to provide a dedicated General Foreman for each district and ensure adequate staffing to handle both firm-price distribution pruning and Time and Equipment (T&E) designated work.  ABC Professional Tree Services (Primary) will focus on routine distribution pruning of approximately 1,200 miles annually using a firm "per-mile" pricing model. As ABC is a new vendor, JEA structured their contract with a 2-year initial term and five (5) optional one-year renewals to effectively manage performance risk. The Davey Tree Expert Company (Secondary) will handle supplemental vegetation activities using "Time and Equipment" (T&E) rates for the standard 5-year initial term with two (2) optional one-year renewals; it should be noted that Davey is the incumbent supplier for supplemental vegetation support.  The contracted rates for both awards are approximately 35% higher than JEA's current pricing. This increase corrects for the artificial suppression of rates in the previous 2017 contract, which was capped at 3% escalation despite labor and equipment costs rising significantly faster than CPI. Additionally, this solicitation qualified ten (10) contractors for storm-response support, who will receive informal contracts (\$500,000 each) to be deployed during severe weather emergencies. These contracts have no commitment from JEA, and the values are placeholders based on previous storms. Should a storm-related contract exceed \$500,000 in a fiscal year, the contract shall be presented to the Awards Committee for emergency ratification following the conclusion of the storm and receipt of final invoices. Historically only large storms have shown to cause significant enough damage necessitating a ratification of these vegetation agreements.											
	DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:											
Consent and Regular Agenda Signatures												
Budget	Name/Title	_____										
Awards Chairman	Name/Title	_____										
Procurement	Name/Title	_____										
Legal	Name/Title	_____										

JEA Awards Agenda December 18, 2025 225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor <a href="#">Teams Meeting Info</a> Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for <b>Formal Purchases</b> as defined by <b>Section 3-101 of the JEA Procurement Code</b> . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 12/11/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Request for Proposal (RFP)	1412020847 Program Management Services for the Well Field Rehabilitation and Improvement Program	Zammataro	Jacobs Project Management Co.	Capital	\$13,000,000.00	\$12,959,055.24	N/A	\$12,959,055.24	N/A	Five (5) Years w/Two (2) - 1 Yr. Renewals Start Date: 2/01/2026 End Date: 02/01/2031	Y Complete Services Well Drilling, Inc - (Well Rehabilitation and Construction) - 50% - \$6,479,527.62 CSI Geo, Inc - (Soft Digs Utility Location) - 1% - \$129,590.55
	Advertised: 08/26/2025 Mandatory Pre-Bid: 09/09/2025 (Three primes attended) Opened: 10/07/2025 One (1) Proposal Received 1. Jacobs Project Management Co.  For additional information contact: Marline McDonald  This award request is for a new contract to Jacobs Project Management Co. for Program Management Services for the Wellfield Rehabilitation and Improvement Program. The scope of work includes providing integrated management services, including program management, planning, permitting, design, and construction services for select projects identified in JEA's Wellfield Rehabilitation and Improvement Program. These services will also be available on an as-needed basis. The project delivery method will be Program Management at Risk.  JEA received one proposal. Jacobs, as the current provider under the Progressive Design-Build Services for Production Wells contract, has specialized knowledge of JEA's wellfield systems and is widely viewed by its competitors as the incumbent. Given limited market competition and this perception, JEA determined that extending the solicitation period was unlikely to attract additional qualified proposers. Accordingly, JEA proceeded to open and evaluate Jacobs' proposal and enter into negotiations. It is anticipated that approximately 50% of the work will be performed by Complete Services Well Drilling, a JSEB well drilling firm, during the construction portion of the work.  The hourly rates proposed for this contract are consistent with prior contracts and deemed reasonable.											
3	Contract Increase	108-18 Engineering Services for the Arlington East WRF Upgrades Project	Zammataro	Hazen and Sawyer	Capital	\$7,500,000.00	\$7,172,377.00	\$813,750.00	\$24,784,064.00	08/28/2020 - \$78,560.00 03/04/2021 - \$7,137,148.00 06/07/2021 - \$135,318.00 03/28/2022 - (\$426,313.00) 02/09/2023 - \$224,300.00 11/30/2023 - \$7,060,822.00 12/05/2023 - Scope only 06/27/2024 - \$100,688.00 08/12/2024 - \$98,750.00 09/04/2025 - \$2,388,664.00	Project Completion Start Date: 04/25/2019 End Date: 09/30/2029	Y Four Waters Engineering (SDC) - \$245,845.00
	Last Awarded: 09/04/2025 For additional information contact: Dan Kruck  This contract increase request is to provide post-design services for the Arlington East WRF High Level Disinfection (HLD) project. This amendment adds the planned post-design services for this project, including construction administration, one full-time resident project representative, specialty inspections, processing requests for information, receiving and reviewing submittals, attending project meetings, preparing final record drawings, developing O&M manuals, and providing operator training. The scope of work for this amendment also includes additional design services to modify the effluent equipment and piping infrastructure, which is expected to save JEA approximately \$7 million in construction costs.  Project staff reviewed this amendment request and confirmed that the proposed hourly rates are consistent with the existing contract. The amendment was deemed reasonable when compared to current and past projects.											
4	Invitation for Bid (IFB)	1411940246 (IFB) Georgia St. Substation Pipe-Type Cable Pothead Replacement	Erixton	Ferreira UTEC LLC	Capital	\$1,852,272.73	\$1,929,135.25	N/A	\$1,929,135.25	N/A	Project Completion Start Date: 01/01/2026 End Date: 04/30/2027	N
	Advertised: 11/05/2025 Mandatory Pre-Bid: 11/14/2025 Opened: 12/09/2025 Two (2) Bids Received 1. Ferreira UTEC LLC - \$1,929,135.25 2. W.A. Chester, LLC - \$2,199,975.00  For additional information contact: Jason Behr  This Solicitation seeks a contractor to provide labor, equipment, materials, and supervision for the construction and commissioning of twelve 115kV HPFF pipe-type cable terminations at Georgia Substation, Jacksonville, Florida. The contractor will handle the purchase, inspection, unloading, and installation of materials, including G&W ATA 139N-HS terminations. The project involves installing the HPFF cable system, consisting of steel pipes containing three copper cables, at four 69kV circuit termination locations within the substation. Responsibilities also include ensuring proper termination installation, preventing cable slippage, and site cleanup, including disposal of debris from this and a prior termination project.  The limited competition for this project is due to its highly specialized nature. Bidders were required to be listed on our approved suppliers list for Responsible Bidder's List Category EGR, which covers Underground Transmission Construction for 69kV and above HPFF Pipe-Type Cable. Currently, only two suppliers are approved under this category, and both submitted bids. The budget estimate aligns with the lowest bid received, which has been determined to be reasonable											
5	Contract Increase	1411058846 Maintenance, Repair and Overhaul (MRO) Material Blankets	Vu	Grainger Co. Inc.	O&M	\$1,742,999.88	\$1,742,999.88	\$1,545,946.58	\$3,443,541.11	07/02/2025 - \$154,594.65	Five (5) Years w/One (1) - 1 Yr. Renewal Start: 05/15/2023 End: 05/14/2028	N
	Last Awarded: 7/27/2025 For additional information contact: David King  This contract increase request is being submitted to the Awards Committee for approval because the Maintenance, Repair, and Operations (MRO) contract with Grainger has been utilized more than anticipated. The contract provides non-inventoried consumable materials for various JEA Water/Wastewater facilities. Additional JEA locations, including the H2.0 and Greenland facilities, as well as the Nassau and Southwest plant expansion projects, have begun using this contract as they are brought online.											
6	Contract Increase	1411815446 ITN Miscellaneous Wire and Cable for JEA Stock F&25 - FY28	Phillips	American Wire Group Gresco Supply, Inc. Stuart C. Irby Company Southwire Company Wesco Distribution, Inc.	Inventory	\$1,999,872.00	\$1,999,872.00 (\$1,815,360.00) \$0.00 \$0.00 \$0.00	\$44,107.20 \$9,971,250.08 \$467,957.20 \$29,662,429.35 \$755,158.07	\$2,043,979.20 \$8,155,890.08 \$467,957.20 \$29,662,429.35 \$755,158.07	N/A	Three (3) Years w/ Two (2) 1-Yr. Renewals Start Date: 01/23/2025 End Date: 01/22/2028	N
	For additional information contact: Lynn Rix  This contract increase request supports JEA's wire and cable procurement needs. We are transitioning one item—CAIUS002—from the Gresco Supply, Inc. contract to the American Wire Group (AWG) contract. As part of this change, we are reallocating funding: reducing the allocation for Gresco and increasing the funding for AWG. Additionally, we are requesting new funding of \$184,512.00 for AWG.  Gresco's contract permits monthly unit price adjustments based on Platts and copper market indices. However, Gresco submitted a price increase that exceeded the November worksheet limits, citing frequent fluctuations in Prysmian pricing. In response, we initiated a Market Cost Evaluation in accordance with the contract terms. The evaluation revealed that AWG's pricing offers a contract savings of \$190,464. For the immediate purchase of 120,000 feet, procuring through AWG will result in a direct savings of \$15,360.											



Consent Agenda Action												
Committee Members in Attendance	Names	Juli Crawford, Ricky Erixton and Jody Brooks										
Motion by:	Jody Brooks											
Second By:	Ricky Erixton											
Committee Decision	Approved											
Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Single Source	SEL ICON MUX Equipment Purchase	Baker	Schweitzer Engineering Laboratories, Inc.	\$6,144,983.38	\$8,096,000.00	N/A	\$6,144,983.38	N/A	Project Completion Start Date:12/20/2025 End Date:12/19/2029	N	<div>Motion by: Ricky Erixton</div> <div>Second by: Jody Brooks</div> <div>Committee Decision: Approved</div>
	For Additional Information Contact: Angel Love											
	This single source award request is for Schweitzer Engineering Laboratories (SEL) OEM parts and equipment purchase in the amount of \$6,144,983.38. This purchase will be to replace all Bulk Electric System (BES) Multiplexer (MUX) Devices with Schweitzer Engineering Laboratories Integrated Communications Optical Network Multiplexers (SEL ICON MUX) devices over a four-year period. The current RFL Electronics MUX (EXMUX) system has been experiencing persistent communication issues, particularly with SEL 411 and 421 Relays. These problems include high asymmetry and latency, which have resulted in multiple relay mis operations over the past several years. Such failures pose significant risks to grid reliability, customer service, and regulatory compliance.											
	To address these issues, JEA proposes replacing all BES MUX devices with Schweitzer Engineering Laboratories Integrated Communications Optical Network Multiplexers (SEL ICON MUX ) over a four-year period beginning in FY26. The SEL ICON system will provide dedicated communications for BES, including direct fiber-to-fiber relay connections for the X Channel, as well as support for the Y Channel, POTT channels, and SCADA. The project will be implemented in two phases: Phase 1 will install SEL ICON MUX on the 230KV and 138KV lines over two years, and Phase 2 will install SEL ICON MUX on the 69KV lines over the following two years. To support direct fiber connections between relays, additional fiber optic cable will be added or replaced in segments of the JEA fiber network to expand strand capacity. This upgrade will eliminate persistent asymmetry issues, improve relay reliability, strengthen grid resiliency, and ensure compliance with operational standards.											
	SEL is the single source OEM only Northeast Florida regional provider for the Power Connections manufactured items contained in this award. JEA has purchased some of these items in the past. The items that have been previously purchased remain at the same price as previously purchased. JEA compared unit pricing with an additional distributor outside of its geographic service area. The pricing for the items contained in this quote were determined to be reasonable. Comparative unit pricing for like for like items ranged from 18% to 21% in favor of SEL. The manufacturer will implement an average price increase of 5% in February 2026 and SEL will maintain these adjusted prices through the end of 2028. Note JEA will be able to make the majority if this purchase \$3,852,000.00, the full amount budgeted for FY26, by the end of January 2026 prior to this price increase.											
DISCUSSION/ACTION: The item was pulled to the regular agenda to better understand the reason for the single source. Also, clarification was requested on why the award amount was \$2 million lower than the initial business unit estimate. Discussion revealed that Schweitzer is the required standard manufacturer for this equipment, and the price difference exists because the \$8 million estimate covers the total project cost—including fiber optic cabling—while this specific award is only for the multiplexing hardware. DISCUSSION/ACTION PARTICIPANTS: Joey Pazzalia, Jody Brooks, Gary Vondrasek												
2	Emergency	TG1A Cable Replacement Project	Erixton	Ferreira UTEC LLC	\$2,461,957.00	\$2,461,957.00	N/A	\$2,461,957.00	N/A	Project Completion Start Date:12/18/2025 End Date: 08/31/2026	N	<div>Motion by: Jody Brooks</div> <div>Second by: Ricky Erixton</div> <div>Committee Decision: Approved</div>
	For additional information contact: Jason Behr											
	The HPFF (high pressure fluid filled) 2500kcmil cable and termination at NGS, located between GSU TG1A and the substation, failed due to loss of oil pressure. This failure has resulted in Unit 1 at Northside being limited to only half of its operational capacity. In response to this emergency, UTEC, an industry leader in specialized HPFF cable, was immediately engaged to conduct the initial investigation and explore repair or replacement options. UTEC’s expertise, access to materials, equipment, and vendors that JEA does not have, proved crucial in identifying the most reliable and cost-effective solution: a complete replacement of the cable and terminations at both ends, which includes 3,000 feet of cable and a total of six terminations. Alternative options explored included: a new technology cable, which came with a higher price, longer lead time, and unproven reliability; repairing the cable, which carried a similar cost but included significant risks and uncertainties, including potential cost overruns and the need for a splice pit at NGS; a new engineered solution, which would involve unknown costs, extended repair timelines (up to several years), and intrusive construction at NGS; and sourcing cable from other utilities, which offered no significant time or cost advantages. After evaluating all alternatives, the decision to proceed with a complete cable replacement was deemed the best approach. Ferreira UTEC will handle the sourcing of materials and installation.											
	DISCUSSION/ACTION: The item was pulled to the regular agenda to gather more information on the reason for the emergency procurement. This emergency was driven by a failure at the Northside Generating Station involving specialized cable terminations that normally have a three-to-four-year lead time. By engaging UTEC immediately, the utility secured a "like-for-like" replacement that reduces that wait to eight months and provides the most cost-effective path to restoring the unit to full capacity. DISCUSSION/ACTION PARTICIPANTS: Joey Pazzalia											
	DISCUSSION/ACTION PARTICIPANTS: Joey Pazzalia											
3	Single Source	Fault Current Indicator Upgrade Project	Erixton	Sentient Energy, Inc	\$898,170.00	\$898,170.00	N/A	\$898,170.00	N/A	One Time Purchase	N	<div>Motion by: Ricky Erixton</div> <div>Second by: Jody Brooks</div> <div>Committee Decision: Approved</div>
	For additional information contact: Jason Behr											
	JEA has nearly 3,000 Fault Current Indicators (FCIs) installed on our distribution system. These devices communicate via SCADA and are pivotal to outage management. 400 of these devices have failed in the field and need to be replaced. Most of the failures are due to weather-related factors, such as lightning strikes and water damage. Sentient has introduced improvements to the seal in the latest generation of the FCI, which should help mitigate water damage issues in the future. Based on the available data, the failure rate appears to be around 3-5% annually.											
	The Sentient FCI is the only brand that is compatible with JEA’s SCADA system. Based on historical purchases of similar devices, the pricing aligns with what JEA has previously paid and is actually slightly lower. The reduction is likely due to the higher volume included in this purchase.											
	DISCUSSION/ACTION: The item was pulled to the regular agenda to gather more information on the reason for the single source. During the discussion, concerns were raised regarding 400 failed fault current indicators, but staff explained that the Sentient brand remains the only option compatible with the existing SCADA system. The manufacturer has since implemented design improvements to seal the devices, and the committee opted to continue with the purchase to maintain field consistency while monitoring the effectiveness of these corrections. DISCUSSION/ACTION PARTICIPANTS: Armondo Jackson											
Consent and Regular Agenda Signatures												
Budget	Name/Title	<u>Stephanie M Nealy</u>										
Awards Chairman	Name/Title	<u>Juli Crawford</u>										
Procurement	Name/Title	<u>JM McMillin</u>										
Legal	Name/Title	<u>Rebecca Lavis</u>										

## Award #R01 Supporting Documents 12/23/2025

Company Name	Storm Rank	Primary Rank	Secondary Rank	Award Amount	Storm Contract	Primary Bid Total	Secondary Bid Total
ABC Professional Tree Services, Inc	N/A	1	1	\$18,858,358.00 *	\$500,000.00	\$43,530,370.74	\$9,877,231.42
Collective Strategic Resources, LLC	N/A	N/A	N/A	\$0.00	\$500,000.00	N/A	N/A
Lewis Tree Services, Inc	N/A	N/A	4	\$0.00	\$500,000.00	N/A	N/A
Lucas Tree Experts	N/A	N/A	7	\$0.00	\$500,000.00	N/A	\$13,653,353.71
PowerGrid Services, LLC	N/A	N/A	N/A	\$0.00	\$500,000.00	N/A	N/A
The Davey Tree Expert Company	N/A	2	2	\$11,099,745.00 **	\$500,000.00	\$51,174,877.34	\$9,983,845.40
Trees, LLC	N/A	3	6	\$0.00	\$500,000.00	\$51,492,085.84	\$11,802,653.60
WA Kendall & Company	N/A	5	5	\$0.00	\$500,000.00	\$84,065,528.69	\$11,516,465.65
WBE Line Services LLC	N/A	N/A	N/A	\$0.00	\$500,000.00	N/A	N/A
Xylem, LLC	N/A	4	3	\$0.00	\$500,000.00	\$61,269,038.07	\$10,427,309.26

\* Denotes 2-Year Award Amount

\*\* Denotes 5-Year Award Amount

Original Award Contract Effective Date - January 31, 2026 (114-17)									Year 2 (2027 rates) % = (Jan 2027 CPI - Jan 2026 CPI)/Jan 2026 CPI - (Max 3% annually) Effective 30 days after approved request	Year 3 (2028 rates) % = (Jan 2028 CPI - Jan 2027 CPI)/Jan 2027 CPI - (Max 3% annually) Effective 30 days after approved request	Year 4 (2029 rates) % = (Jan 2029 CPI - Jan 2028 CPI)/Jan 2028 CPI - (Max 3% annually) Effective 30 days after approved request	Year 5 (2030 rates) % = (Jan 2030 CPI - Jan 2029 CPI)/Jan 2029 CPI - (Max 3% annually) Effective 30 days after approved request	
Item	Specification Reference	Price Per Line Mile	UOM	Unit Price 2026 rates Yr 1	Price Adjustment	Five Year Forecast # MILES / AREA	Extended Price						
1	See Appendix A and T&D Maps	JEA - North	Price / mile	\$ 5,100.00	Fixed for 1st year of the Contract. CPI Annually Thereafter on Anniversary Date with 30 days notice	2,217.40	\$ 11,308,740.00						
2	See Appendix A and T&D Maps	JEA - South	Price / mile	\$ 4,650.00	Fixed for 1st year of the Contract. CPI Annually Thereafter on Anniversary Date with 30 days notice	2,090.60	\$ 9,721,290.00						
3	See Appendix A and T&D Maps	JEA - West	Price / mile	\$ 4,850.00	Fixed for 1st year of the Contract. CPI Annually Thereafter on Anniversary Date with 30 days notice	1,697.40	\$ 8,232,390.00						
JEA Price per Mile Subtotal							\$ 29,262,420.00						
Labor Rates LR X (1+51%) = BR Price Adjustment Method = (LR X (1 + CPI)) X (1 + 51%) = BR X CPI + BR									Billable Rate Yr 2 (Mark up applied)	Billable Rate Yr 3 (Mark up applied) CPI applied to Labor Rate only, then apply Mark up	Billable Rate Yr 4 (Mark up applied) CPI applied to Labor Rate only, then apply Mark up	Billable Rate Yr 5 (Mark up applied) CPI applied to Labor Rate only, then apply Mark up	
Item	Specification Reference	Description	UOM	Labor Rate	Mark up	Billable Rate 2026 rates Yr 1	Price Adjustment	Five Year Forecast	Extended Price	Effective 30 days after approved request	Effective 30 days after approved request	Effective 30 days after approved request	Effective 30 days after approved request
4	See Appendix A - JEA	General Foreman (per person)	HR	\$ 27.71	54%	\$ 42.67	Firm 1st yr, CPI on labor rate thereafter	11,440	\$ 488,183.70				
5	See Appendix A - JEA	Crew Leader Climber (per person)	HR	\$ 23.32	54%	\$ 35.91	Firm 1st yr, CPI on labor rate thereafter	11,440	\$ 410,842.43				
6	See Appendix A - JEA	Crew Leader Trimmer (per person)	HR	\$ 21.86	54%	\$ 33.66	Firm 1st yr, CPI on labor rate thereafter	91,520	\$ 3,080,965.89				
7	See Appendix A - JEA	Climber (per person)	HR	\$ 18.86	54%	\$ 29.04	Firm 1st yr, CPI on labor rate thereafter	34,320	\$ 996,803.81				
8	See Appendix A - JEA	Trimmer (per person)	HR	\$ 17.26	54%	\$ 26.58	Firm 1st yr, CPI on labor rate thereafter	80,080	\$ 2,128,558.43				
9	See Appendix A - JEA	Field Operation Helper (per person)	HR	\$ 15.42	54%	\$ 23.75	Firm 1st yr, CPI on labor rate thereafter	57,200	\$ 1,358,316.96				
Labor Subtotal							\$ 8,463,671.22						
JEA Equipment Rates Equipment Rates are subject to fuel price adjustment only, based on the percentage of the equipment, the company bids									Year 2 (2027 rates)	Year 3 (2028 rates) 5% max. applied to 15% of Equipment price w/ fuel - No Change Year 3 - used Nov26 - Nov27	Year 4 (2029 rates) 5% max. applied to 15% of Equipment price w/ fuel Jan 28-29 PADD1C	Year 5 (2030 rates) 5% max. applied to 15% of Equipment price w/ fuel Jan 29-30 PADD1C	
Item	JEA Specification Reference	Equipment - Description	UOM	Unit Price 2026 rates Yr 1	Price Adjustment	Five Year Forecast	Extended Price	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)		
10	16.1	60/70' Aerial Unit Dump Body Unit	HR	\$ 29.00	Firm First Year, % of Equipment associated with Fuel adjust annually	57,200	\$ 1,658,800.00	\$ 29.00	\$ 26.97				
11	16.2	60/70 Aerial Unit 4x4 Dump Body Unit With Winch	HR	\$ 32.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 32.00	\$ 32.00	\$ 29.76				
12	16.3	60/70 Aerial Unit 4x4 Rear Mount Flatbed With Winch	HR	\$ 32.00	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 366,080.00	\$ 32.00	\$ 29.76				
13	16.4	55' AERIAL Dump Body Unit	HR	\$ 23.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 23.00	\$ 23.00	\$ 21.39				
14	16.5	SPLIT DUMP TRUCK – 4X4 CREW-CAB, 4-DOOR with	HR	\$ 17.00	Firm First Year, % of Equipment associated with Fuel adjust annually	22,880	\$ 388,960.00	\$ 17.00	\$ 15.81				
15	16.6	SPLIT DUMP TRUCK – CREW-CAB, 4-DOOR 2X4 with WINCH	HR	\$ 18.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 18.00	\$ 18.00	\$ 16.74				
16	16.7	SPLIT DUMP TRUCK – NON CREW-CAB, 2-DOOR 2X4 with	HR	\$ 19.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 19.00	\$ 19.00	\$ 17.67				
17	16.8	SPLIT DUMP TRUCK – 4X4 NON CREW-CAB, 2-DOOR 4X4	HR	\$ 18.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 18.00	\$ 18.00	\$ 16.74				
18	16.9	SMALL DISC BRUSH CHIPPER	HR	\$ 7.00	Firm First Year, % of Equipment associated with Fuel adjust annually	34,320	\$ 240,240.00	\$ 7.00	\$ 6.51				
19	16.10	MEDIUM DISC BRUSH CHIPPER	HR	\$ 12.50	Firm First Year, % of Equipment associated with Fuel adjust annually	22,880	\$ 286,000.00	\$ 12.50	\$ 11.63				
20	16.11	LARGE DISC BRUSH CHIPPER	HR	\$ 14.00	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 160,160.00	\$ 14.00	\$ 13.02				
21	16.12	GRAPPLE LOADER / Hydraulic Dump Truck	HR	\$ 55.00	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 629,200.00	\$ 55.00	\$ 51.15				
22	16.13, 14 & 15	Gasoline Powered Hand Tool (Saws, Blowers, Pole Pruner,	HR	\$ 1.50	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 1.50	\$ 1.50	\$ 1.40				
23	16.16	PICK-UP 3/4 TON, WITH STUMP GRINDER AND DUMP TRAILER	HR	\$ 28.00	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 320,320.00	\$ 28.00	\$ 26.04				
24	16.17	PICK-UP 3/4 TON, 4x4 (GF Truck)	HR	\$ 14.00	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 160,160.00	\$ 14.00	\$ 13.02				
25	16.18	PICK-UP 3/4 TON, 4x4, CREW CAB	HR	\$ 15.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 15.00	\$ 15.00	\$ 13.95				
26	16.19	PICK-UP 1/2 TON,, 4x4	HR	\$ 12.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 12.00	\$ 12.00	\$ 11.16				
27	16.20	TRACTOR 4X4, with transporter	HR	\$ 49.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 49.00	\$ 49.00	\$ 45.57				
28	16.21	(BROWN) TREE CUTTER	HR	\$ 12.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 12.00	\$ 12.00	\$ 11.16				
29	16.22	BATWING MOWER	HR	\$ 15.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 15.00	\$ 15.00	\$ 13.95				
30	16.23	75' JARRAFF - TRACKED	HR	\$ 69.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 69.00	\$ 69.00	\$ 64.17				
31	16.24	75' JARRAFF - Rubber Tired	HR	\$ 75.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 75.00	\$ 75.00	\$ 69.75				
32	16.25	ATV(s)	HR	\$ 12.50	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 12.50	\$ 12.50	\$ 11.63				
33	16.26	4X4 FLATBED/UTILITY BODY SQUIRT BOOM BUCKET	HR	\$ 29.50	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 337,480.00	\$ 29.50	\$ 27.44				
34	16.27	Back Yard Bucket 35'	HR	\$ 28.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 28.00	\$ 28.00	\$ 26.04				
35	16.28	Large Back Yard Bucket 55'	HR	\$ 42.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 42.00	\$ 42.00	\$ 39.06				
36	16.29	127HP Caterpillar Skidster - Fecon	HR	\$ 88.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 88.00	\$ 88.00	\$ 81.84				
37	16.30	Stump Grinder	HR	\$ 15.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 15.00	\$ 15.00	\$ 13.95				
Subtotal Equipment without Fuel							\$ 4,547,944.00						
Fuel Price Adjustment - Fuel Impact (the percentages listed in this Section shall be applied to the price adjustment							8.0%	\$ 363,835.52					
Subtotals (Equipment)							\$ 4,911,779.52						
SUBCONTRACTING AND MATERIALS MARK UPS													
#	Description					Estimated Amount	Move to adjust	5% NTE	Extended Price	No Changes to Mark up's or % Fuel Consumption			
105	Subcontractor Mark up - For services that Primary contractor does not					\$750,000.00		5.0%	\$ 787,500.00				
106	Materials Mark up (Miscellaneous Expenses - subject to JEA approval).					\$ 100,000.00		5.0%	\$ 105,000.00				
JEA Total Bid Price (Enter this amount on the Response Form Page 1)							\$ 43,530,370.74						

Original Award Contract Effective Date - January 31, 2026 (114-17)										Year 2 (2027 rates) % = (Jan 2027 CPI - Jan 2026 CPI)/Jan 2026 CPI - (Max 3% annually) Effective 30 days after approved request	Year 3 (2028 rates) % = (Jan 2028 CPI - Jan 2027 CPI)/Jan 2027 CPI - (Max 3% annually) Effective 30 days after approved request	Year 4 (2029 rates) % = (Jan 2029 CPI - Jan 2028 CPI)/Jan 2028 CPI - (Max 3% annually) Effective 30 days after approved request	Year 5 (2030 rates) % = (Jan 2030 CPI - Jan 2029 CPI)/Jan 2029 CPI - (Max 3% annually) Effective 30 days after approved request
Item	Specification Reference	Price Per Line Mile	UOM	Unit Price 2026 rates Yr 1	Price Adjustment	Five Year Forecast # MILES / AREA	Extended Price						
1	See Appendix A and T&D Maps	JEA - North	Price / mile	\$ 5,718.05	Fixed for 1st year of the Contract. CPI Annually Thereafter on Anniversary Date with 30 days notice	1.00	\$ 5,718.05						
2	See Appendix A and T&D Maps	JEA - South	Price / mile	\$ 6,259.76	Fixed for 1st year of the Contract. CPI Annually Thereafter on Anniversary Date with 30 days notice	1.00	\$ 6,259.76						
3	See Appendix A and T&D Maps	JEA - West	Price / mile	\$ 5,979.72	Fixed for 1st year of the Contract. CPI Annually Thereafter on Anniversary Date with 30 days notice	1.00	\$ 5,979.72						
JEA Price per mile Subtotal							\$ 17,957.53						
Labor Rates LR X (1+51%) = BR Price Adjustment Method = (LR X (1 + CPI)) X (1 + 51%) = BR X CPI + BR										Billable Rate Yr 2 (Mark up applied)	Billable Rate Yr 3 (Mark up applied) CPI applied to Labor Rate only, then apply Mark up	Billable Rate Yr 4 (Mark up applied) CPI applied to Labor Rate only, then apply Mark up	Billable Rate Yr 5 (Mark up applied) CPI applied to Labor Rate only, then apply Mark up
Item	Specification Reference	Description	UOM	Labor Rate	Mark up	Billable Rate 2026 rates Yr 1	Price Adjustment	Five Year Forecast	Extended Price	Effective 30 days after approved request	Effective 30 days after approved request	Effective 30 days after approved request	Effective 30 days after approved request
4	See Appendix A - JEA	General Foreman (per person)	HR	\$ 27.71	71%	\$ 47.38	Firm 1 st yr, CPI on labor rate thereafter	11,440	\$ 542,074.10				
5	See Appendix A - JEA	Crew Leader Climber (per person)	HR	\$ 23.32	66%	\$ 38.71	Firm 1 st yr, CPI on labor rate thereafter	1	\$ 38.71				
6	See Appendix A - JEA	Crew Leader Trimmer (per person)	HR	\$ 21.86	64%	\$ 35.85	Firm 1 st yr, CPI on labor rate thereafter	80,080	\$ 2,870,900.03				
7	See Appendix A - JEA	Climber (per person)	HR	\$ 19.00	75%	\$ 33.25	Firm 1 st yr, CPI on labor rate thereafter	1	\$ 33.25				
8	See Appendix A - JEA	Trimmer (per person)	HR	\$ 18.75	64%	\$ 30.75	Firm 1 st yr, CPI on labor rate thereafter	80,080	\$ 2,462,460.00				
9	See Appendix A - JEA	Field Operation Helper (per person)	HR	\$ 18.00	64%	\$ 29.52	Firm 1 st yr, CPI on labor rate thereafter	22,880	\$ 675,417.60				
Labor Subtotal							\$ 6,550,923.70						
JEA Equipment Rates Equipment Rates are subject to fuel price adjustment only, based on the percentage of the equipment, the company bids										Year 2 (2027 rates)	Year 3 (2028 rates) 5% max. applied to 15% of Equipment price w/ fuel - No Change Year 3 - used Nov26 - Nov27	Year 4 (2029 rates) 5% max. applied to 15% of Equipment price w/ fuel Jan 28-29 PADD1C	Year 5 (2030 rates) 5% max. applied to 15% of Equipment price w/ fuel Jan 29-30 PADD1C
Item	JEA Specification Reference	Equipment - Description	UOM	Unit Price 2026 rates Yr 1	Price Adjustment	Five Year Forecast	Extended Price	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)	Unit Price Adjust = ((.15 X UP)*1.00)+(.85*UP)
10	16.1	60/70' Aerial Unit Dump Body Unit	HR	\$25.95	Firm First Year, % of Equipment associated with Fuel adjust annually	68,640	\$ 1,781,208.00	\$ 25.95	\$ 25.95				
11	16.2	60/70 Aerial Unti 4x4 Dump Body Unit With Winch	HR	\$35.31	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 403,946.40	\$ 35.31	\$ 35.31				
12	16.3	60/70 Aerial Unti 4x4 Rear Mount Flatbed With Winch	HR	\$31.94	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 31.94	\$ 31.94	\$ 31.94				
13	16.4	55' AERIAL Dump Body Unit	HR	\$19.95	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 19.95	\$ 19.95	\$ 19.95				
14	16.5	SPLIT DUMP TRUCK – 4X4 CREW-CAB, 4-DOOR with	HR	\$15.27	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 15.27	\$ 15.27	\$ 15.27				
15	16.6	SPLIT DUMP TRUCK – CREW-CAB, 4-DOOR 2X4 with WINCH	HR	\$14.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 14.00	\$ 14.00	\$ 14.00				
16	16.7	SPLIT DUMP TRUCK – NON CREW-CAB, 2-DOOR 2X4 with	HR	\$13.55	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 13.55	\$ 13.55	\$ 13.55				
17	16.8	SPLIT DUMP TRUCK – 4X4 NON CREW-CAB, 2-DOOR 4X4	HR	\$14.93	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 14.93	\$ 14.93	\$ 14.93				
18	16.9	SMALL DISC BRUSH CHIPPER	HR	\$6.75	Firm First Year, % of Equipment associated with Fuel adjust annually	68,640	\$ 463,320.00	\$ 6.75	\$ 6.75				
19	16.10	MEDIUM DISC BRUSH CHIPPER	HR	\$9.50	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 9.50	\$ 9.50	\$ 9.50				
20	16.11	LARGE DISC BRUSH CHIPPER	HR	\$14.00	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 160,160.00	\$ 14.00	\$ 14.00				
21	16.12	GRAPPLE LOADER / Hydraulic Dump Truck	HR	\$46.77	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 46.77	\$ 46.77	\$ 46.77				
22	16.13, 14 & 15	Gasoline Powered Hand Tool (Saws, Blowers, Pole Pruner,	HR	\$0.75	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 0.75	\$ 0.75	\$ 0.75				
23	16.16	PICK-UP 3/4 TON, WITH STUMP GRINDER AND DUMP TRAILER	HR	\$31.51	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 31.51	\$ 31.51	\$ 31.51				
24	16.17	PICK-UP 3/4 TON, 4x4 (GF Truck)	HR	\$14.01	Firm First Year, % of Equipment associated with Fuel adjust annually	11,440	\$ 160,274.40	\$ 14.01	\$ 14.01				
25	16.18	PICK-UP 3/4 TON, 4x4, CREW CAB	HR	\$13.75	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 13.75	\$ 13.75	\$ 13.75				
26	16.19	PICK-UP 1/2 TON,, 4x4	HR	\$12.95	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 12.95	\$ 12.95	\$ 12.95				
27	16.20	TRACTOR 4X4, with transporter	HR	\$46.92	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 46.92	\$ 46.92	\$ 46.92				
28	16.21	(BROWN) TREE CUTTER	HR	\$30.29	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 30.29	\$ 30.29	\$ 30.29				
29	16.22	BATWING MOWER	HR	\$31.94	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 31.94	\$ 31.94	\$ 31.94				
30	16.23	75' JARRAFF - TRACKED	HR	\$71.04	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 71.04	\$ 71.04	\$ 71.04				
31	16.24	75' JARRAFF - Rubber Tired	HR	\$61.25	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 61.25	\$ 61.25	\$ 61.25				
32	16.25	ATV(s)	HR	\$5.79	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 5.79	\$ 5.79	\$ 5.79				
33	16.26	4X4 FLATBED/UTILITY BODY SQUIRT BOOM BUCKET	HR	\$27.68	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 27.68	\$ 27.68	\$ 27.68				
34	16.27	Back Yard Bucket 35'	HR	\$24.22	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 24.22	\$ 24.22	\$ 24.22				
35	16.28	Large Back Yard Bucket 55'	HR	\$31.10	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 31.10	\$ 31.10	\$ 31.10				
36	16.29	127HP Caterpillar Skidster - Fecon	HR	\$59.95	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 59.95	\$ 59.95	\$ 59.95				
37	16.30	Stump Grinder	HR	\$16.00	Firm First Year, % of Equipment associated with Fuel adjust annually	1	\$ 16.00	\$ 16.00	\$ 16.00				
Subtotal Equipment without Fuel							\$ 2,969,534.06						
Fuel Price Adjustment - Fuel Impact (the percentages listed in this Section shall be applied to the price adjustment							15.0%	\$ 445,430.11					
Subtotals (Equipment)							\$ 3,414,964.17						
SUBCONTRACTING AND MATERIALS MARK UPS										No Changes to Mark up's or % Fuel Consumption			
JEA Total Bid Price (Enter this amount on the Response Form Page 1)							\$ 9,983,845.40						



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Immersive Reader

Translate

Zoom

Reply with Scheduling Poll


Find Time

Report Suspicious

PhishAlarm

ImmersiveLanguageZoomFind TimePhishAlarm

1412007648 (IFB) Vegetation Management Services - Intent to Award

Behr, Jason

To ronnie.collins@abctree.com; tracy.dillon@abctree.com; chris.reid@abctree.com; ygarza@abctree.com; akgandy@thecsrtteam.com; ktaylor@thecsrtteam.com; richard.evansjr@lewistree.com; dmorrill@lucastree.com; Dcraddock@lucastree.com; lbeane@lucastree.com; dcunningham@powergridservices.com; +23 others

Cc Yahorava, Tatsiana; Pearson, Kenny; Dunbar, Samuel M; Souder, Scott G; Evers, Camberlee

😊

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⋮

Thu 12/11/2025 8:31 AM

Good Morning,

This communication is to inform you of JEA's intent to award for **1412007648 (IFB) Vegetation Management Services**.

JEA reviewed the submittals to determine **ABC Professional Tree Services, Inc** the Responsive and Responsible Bidder whose Bid meets or exceeds the Minimum Qualifications set forth in this Solicitation and is the Lowest Priced Bidder for the **Primary Services** which they are being awarded.

JEA reviewed the submittals to determine **The Davey Tree Expert Company** the Responsive and Responsible Bidder whose Bid meets or exceeds the Minimum Qualifications set forth in this Solicitation and is the Lowest Priced Bidder for the **Secondary Services** which they are being awarded.

JEA has reviewed the submittals to determine **all storm respondents** Responsive and Responsible Bidder whose Bid meets or exceeds the Minimum Qualifications set forth in this Solicitation. **JEA intends to award storm contracts to all participants**.

If you have any questions concerning this, you must refer to the JEA Procurement Code, Article 4, Administrative Remedies located on <http://JEA.com>. JEA's Chief Procurement Officer is Jenny McCollum at [Gleejs@jea.com](mailto:Gleejs@jea.com). JEA appreciates your participation and looks forward to future opportunities to work with your company.

Company Name	Storm Rank	Primary Rank	Secondary Rank	Award Amount	Storm Contract
ABC Professional Tree Services, Inc	N/A	1	1	\$18,858,358.00 *	\$500,000.00
Collective Strategic Resources, LLC	N/A	N/A	N/A	\$0.00	\$500,000.00
Lewis Tree Services, Inc	N/A	N/A	4	\$0.00	\$500,000.00
Lucas Tree Experts	N/A	N/A	7	\$0.00	\$500,000.00
PowerGrid Services, LLC	N/A	N/A	N/A	\$0.00	\$500,000.00
The Davey Tree Expert Company	N/A	2	2	\$11,099,745.00 **	\$500,000.00
Trees, LLC	N/A	3	6	\$0.00	\$500,000.00
WA Kendall & Company	N/A	5	5	\$0.00	\$500,000.00
WBE Line Services LLC	N/A	N/A	N/A	\$0.00	\$500,000.00
Xylem, LLC	N/A	4	3	\$0.00	\$500,000.00
* Denotes 2-Year Award Amount ** Denotes 5-Year Award Amount					



## Award #R01 Supporting Documents 12/23/2025

# APPENDIX B – RESPONSE FORM

## 1412007648 (IFB) Vegetation Management Services

Submit the Response electronically as described in sections 1.4 and 1.5 of the Solicitation.

Company Name: The Davey Tree Expert Company

Company's Address: 1500 North Mantua Street Kent, OH 44240

Phone Number: 330-673-9511 Email Address: EU Bids@davey.com

**BID SECURITY REQUIREMENTS**

- ☒ None required  
☐ Certified Check or Bond (Five Percent (5%))

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☒ Annual Requirements  
☐ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☒ None required  
☐ Bond required 100% of Bid Award

**QUANTITIES**

- ☒ Quantities indicated are exacting  
☐ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

Insurance required

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

ENTER YOUR RESPONSE	TOTAL RESPONSE PRICE
Total Response Price for 1412007648 - Primary	\$ 50,547,945.47
Total Response Price for 1412007648 - Secondary	\$ -9,539,088.88 <b>\$9,983,845.40</b>
Storm Agreement/Rates	*Upload to Zycus*

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**RESPONDENT CERTIFICATION**

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Responding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2

Handwritten Signature of Authorized Officer of Company or Agent Date

Brent R. Repenning, Executive Vice President  
 Printed Name and Title

9-29-2025

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.**

**BIDDER INFORMATION**

COMPANY NAME: The Davey Tree Expert Company

BUSINESS ADDRESS: 1500 North Mantua Street

CITY, STATE, ZIP CODE: Kent, OH 44240

TELEPHONE: 330-673-9511

FAX: 330-673-0702

E-M AIL: EUBids@davey.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Brent R. Repenning

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: Brent R. Repenning, Executive Vice President

**MINIMUM QUALIFICATIONS:**

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

JEA may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

- I. The Respondent is not on the State of Florida Convicted Vendor List, State of Florida's Suspended Vendor List, The City of Jacksonville's Disqualified Vendor List, have not had their bidding privileges actively suspended by JEA, been debarred by JEA, or have had a contract with JEA terminated for default within the last two (2) years.
- II. Primary bidders must have a minimum of 10 years Utility Vegetation Management experience. Primary bidders must also currently have a minimum of 50 utility bucket tree crews within 500 miles of Jacksonville, that could be moved onto JEA's System within 3 business days if needed. These required quick response crews may be "sister" companies, but they will operate under the Primary or Secondary bidder's contract.
  - a. Additionally, primary bidders shall successfully performed two (2) similar projects in the past five (5) years of the Bid Due Date.
  - b. Primary bidders must also have a similar vegetation management project including Transmission and Distribution line clearance maintenance for a utility in the Southeast U.S, at least two (2) years in length with an annual value of \$3,000,000.00 per year.
- III. Secondary bidders must have a minimum of 10 years Utility Vegetation Management experience. Secondary bidders must also currently have a minimum of 25 utility bucket tree crews within 500 miles of Jacksonville, that could be moved onto JEA's System within 3 business days if needed. These required quick response crews may be "sister" companies, but they will operate under the Primary or Secondary bidder's contract.
  - a. Additionally, secondary bidders shall successfully performed two (2) similar projects in the past five (5) years of the Bid Due Date.
  - b. Secondary bidders must also have a similar vegetation management project including Transmission and Distribution line clearance maintenance for a utility in the Southeast U.S, at least two (2) years in length with an annual value of \$3,000,000.00 per year.
- IV. Storm bidders must have a similar continuing services contract with at least two (2) years in length, with tree trimming and vegetation clearing in transmission and distribution right-of-ways by energized power lines.
  - a. Company shall be qualified electric line clearance contractors to work around energized transmission and distribution power lines.
- V. Bidders shall also comply with the technical and commercial specifications for this solicitation. JEA may request and the bidders shall provide within 48 hours additional information regarding the company's ability to provide the scope of services in this solicitation. Failure to provide additional information may result in Bid rejection.

## MINIMUM QUALIFICATIONS

### APPENDIX B—RESPONSE FORM: Minimum Qualifications Responses

**I. STATE OF FLORIDA GOOD STANDING:** The Davey Tree Expert Company *is not* on the State of Florida Convicted Vendor List—see attached Florida state documentation.

### II. PRIMARY & III. SECONDARY BIDDER INFORMATION

A. The Davey Tree Expert Company has successfully performed two (2) similar projects in the past five (5) years:

1) Tampa Electric Company

Annual Revenue: ~\$15.3 million per year

Years of Service: 2018—current

Description of Services: Transmission and Distribution Vegetation Management Services

2) City of Ocala

Annual Revenue: ~\$2.3 million per year

Years of Service: 2018—current

Description of Services: Power Line Tree Trimming and Clearance and storm response

B. The Davey Tree Expert Company possesses similar vegetation management project experience, at least two (2) years in length with an annual value of \$3 million per year, including Transmission and Distribution line clearance maintenance for the below utilities in the Southeast U.S.:

- Orlando Utilities Commission

Annual Revenue: ~\$6.1 million per year

Years of Service: 2016—current

Description of Services: Vegetation Management and Annual Emergency Line Clearance

- Duke Energy Florida

Annual Revenue: ~\$15.5 million per year

Years of Service: 2010—current

Description of Services: Vegetation Management Services

- City of Lakeland

Annual Revenue: ~\$4.1 million per year

Years of Service: 2023—current

Description of Services: Line Clearance Services and storm response





## MINIMUM QUALIFICATIONS—continued

### IV. STORM EXPERIENCE

\*The above listed experience includes annual storm work and disaster response

### V. COMPLIANCE WITH SPECIFICATIONS:

The Davey Tree Expert Company will comply with further specifications provided by JEA within the allotted 48-hour time limit listed in Appendix B.





[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

## Detail by Entity Name

Foreign Profit Corporation

THE DAVEY TREE EXPERT COMPANY

### Filing Information

**Document Number** 801672  
**FEI/EIN Number** 34-0176110  
**Date Filed** 10/31/1922  
**State** OH  
**Status** ACTIVE  
**Last Event** AMENDMENT  
**Event Date Filed** 11/21/1983  
**Event Effective Date** NONE

### Principal Address

1500 N. MANTUA ST.  
KENT, OH 44240-5193

Changed: 04/27/2007

### Mailing Address

1500 N. MANTUA ST.  
KENT, OH 44240-5193

Changed: 04/27/2007

### Registered Agent Name & Address

CT CORPORATION SYSTEM  
1200 S. PINE ISLAND ROAD  
PLANTATION, FL 33324

Name Changed: 07/01/1992

Address Changed: 04/01/2002

### Officer/Director Detail

#### **Name & Address**

Title CFO, Asst. Secretary

PAUL, JOSEPH R  
1500 NORTH MANTUA ST  
KENT, OH 44240

Title P, Chairman

PATRICK, COVEY M  
1500 NORTH MANTUA STREET  
KENT, OH 44240

Title Treasurer

Bast, Chris  
1500 n mantua st  
kent, OH 44240

Title CONTROLLER

SEARS, THEA R  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

repenning, brent r  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

INA, GREGORY M  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title Director

BROWN, DONALD  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title Secretary

schoenberger, erika j  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

JOY, DAN  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

DAY, JOSEPH  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title Director

HARRIS, MATTHEW  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title Director

KILBANE, CATHERINE  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

DOYLE, JAMES  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

EVANS, LARRY  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

Title VP

HOUSTON, JAMES  
1500 N. MANTUA ST.  
KENT, OH 44240-5193

#### **Annual Reports**

<b>Report Year</b>	<b>Filed Date</b>
2022	02/24/2022
2023	02/22/2023
2024	02/19/2024

#### **Document Images**

<a href="#">02/19/2024 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/22/2023 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/24/2022 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">10/26/2021 -- AMENDED ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/23/2021 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/21/2020 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/07/2019 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>



## Award #R01 Supporting Documents 12/23/2025

<a href="#">01/02/2018 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/10/2017 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/06/2016 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/23/2015 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/07/2014 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">06/17/2013 -- AMENDED ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/25/2013 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">03/20/2012 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/03/2012 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/25/2011 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/04/2010 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">08/24/2009 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/04/2009 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/08/2008 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/27/2007 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/26/2006 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">03/28/2005 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/22/2004 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/05/2003 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/01/2002 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">03/29/2001 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/15/2000 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/29/1999 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/13/1998 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/09/1997 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/01/1996 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/20/1995 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>

# *State of Florida*

## *Department of State*

I certify from the records of this office that THE DAVEY TREE EXPERT COMPANY is an Ohio corporation authorized to transact business in the State of Florida, qualified on October 31, 1922.

The document number of this corporation is 801672.

I further certify that said corporation has paid all fees due this office through December 31, 2025, that its most recent annual report/uniform business report was filed on February 20, 2025, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Twenty-seventh day of May,  
2025*



  
*Secretary of State*

Tracking Number: 9005393620CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**1. REFERENCE**

Reference Name: Scott Sauder

Reference Phone Number: 904-738-6794

Reference Company Name: Jacksonville Electric Authority

Address of Work: 225 N. Pearl St., Jacksonville, FL 32202

Reference E-Mail Address: soudsg@jea.com

Dates of Work/Number of Sites: 2019 - ongoing

Description of Work including contract value: vegetation management services (including storm); annual revenue ~\$1.3M/year

**2. REFERENCE**

Reference Name: Anthony Santangelo

Reference Phone Number: 352-572-0365

Reference Company Name: City of Ocala

Address of Work: 110 SE Watula Avenue, 3rd Floor Ocala, FL 34471

Reference E-Mail Address: asantangelo@ocalafl.org

Dates of Work/Number of Sites: 2017 - ongoing

Description of Work including contract value: tree trimming and line clearing (including storm); annual revenue ~\$2.3M/year

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number 141207648 requires certain major Subcontractors be listed on this form, unless the work will be self- performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount

\*The Davey Tree Expert Company will work with JEA upon award to select a JSEB approved subcontractor.

Signed: 

Company: The Davey Tree Expert Company

Address: 1500 North Mantua St. Kent, OH 44240

Date: 9/29/25



**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**LIST OF JSEB SUBCONTRACTORS – 5% GOAL**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA -1412007648. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category) Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or
---	---	----------------------------


**\*Respondents are not required to list JSEB companies. JEA will have a list of JSEB vendors. Once the Primary Contractor is awarded, the Primary contractor and the VM and Forestry Department will work together to select a JSEB vendor or vendors to perform mowing and other miscellaneous work that supports the Primary vendor. This form is just an acknowledgement that the Primary vendor will participate in the JSEB goal upon award.\***

8/27/25 - Email received from Land & Home Services, LLC offering subcontract services

9/22/25 - Davey responded requesting pricing and support details

9/29/25 - Land & Home Services responded providing rates for review

Upon successful award, we will work with JEA to finalize the required subcontractor need.

Signed:   
Company: The Davey Tree Expert Company  
Address: 1500 North Mantua St. Kent, OH 44240  
Date: 9/29/2025

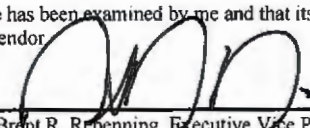
Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**



**CONFLICT OF INTEREST DISCLOSURE FORM**

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest, and they are detected by JEA, vendor may be disqualified from doing business with JEA.*  
*Questions about this form? Contact (JEA, Buyer)*

JEA Bid/Solicitation/Contract Number: <b>1412007648</b>	Name of JEA Employee(s) Working on Vendor's Current Contract(s) with JEA:	
Vendor Name: <b>The Davey Tree Expert Company</b>	Vendor Phone <b>330-673-9511</b>	
Vendor's Authorized Representative Name and Title: <b>Brent R. Repenning, Executive Vice President</b>	Authorized Representative's Phone: <b>330-673-9511</b>	
<b>NAME(S) OF JEA EMPLOYEE(S) / PUBLIC OFFICER(S) WITH POTENTIAL CONFLICT OF INTEREST</b>		
Name of JEA public officer(s), employee(s), or relatives with whom there may be a potential conflict of interest. If more than five, attach a second form.	Relationship of JEA public officer(s)/employee(s) and/or relative(s) to vendor's company from list above (e.g. 1(a), 2, etc.). Please list all that apply:	
1. NA		
2.		
3.		
4.		
5.		
<input checked="" type="checkbox"/> Vendor has no conflict of interest to report.  <input checked="" type="checkbox"/> Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any JEA officer or employee to obtain or maintain a contract.  <input checked="" type="checkbox"/> I certify that this Conflict-of-Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor.		
Vendor's Authorized Representative Signature:  Brent R. Repenning, Executive Vice President		Date: <u>9-29-2025</u>

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**FOR JEA USE ONLY IF CONFLICT NOTED**  
**This form has been reviewed by:**

Name of JEA Ethics Officer:	Signature:	Date:
Note:		



Award #R01 Supporting Documents 12/23/2025

## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
08/28/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION** IS **WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> MARSH USA LLC. 200 Public Square, Suite 3760 Cleveland, OH 44114-1824 Attn: Cleveland.CertRequest@marsh.com  170081 UTILIE REED	<b>CONTACT</b> <b>NAME:</b> <b>PHONE</b> (A/C, No, Ext): <b>E-MAIL</b> <b>ADDRESS:</b>  <b>INSURER(S) AFFORDING COVERAGE</b> <b>INSURER A:</b> Old Republic Insurance Company <b>INSURER B:</b> <b>INSURER C:</b> <b>INSURER D:</b> <b>INSURER E:</b> <b>INSURER F:</b>	<b>FAX</b> (A/C, No):  <b>NAIC #</b> 24147
---	--	--

**COVERAGES** **CERTIFICATE NUMBER:** CLE-005564590-23 **REVISION NUMBER:** 9

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b>  <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC  OTHER:			MWZY 314042 25	09/01/2025	09/01/2026	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 25,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	<input checked="" type="checkbox"/> <b>AUTOMOBILE LIABILITY</b>  <input checked="" type="checkbox"/> ANY AUTO  <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			MWTB 314041 25	09/01/2025	09/01/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> <b>UMBRELLA LIAB</b> <input type="checkbox"/> <b>EXCESS LIAB</b>  DED RETENTION \$						OCCUR CLAIMS-MADE \$ \$ \$
A	<input checked="" type="checkbox"/> <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input checked="" type="checkbox"/> N	N/A	MWC 314040 25 (AOS)	09/01/2025	09/01/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000
A	Excess General Liability			MWZX 314044 25	09/01/2025	09/01/2026	Each Occurrence 4,000,000 Aggregate 4,000,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
JEA IS (ARE) INCLUDED AS ADDITIONAL INSURED(S) AS RESPECTS GENERAL LIABILITY AND AUTOMOBILE LIABILITY WHERE REQUIRED BY WRITTEN CONTRACT OR AGREEMENT AND ONLY AS RESPECTS OPERATIONS PERFORMED ON THEIR BEHALF BY THE NAMED INSURED. COVERAGE INCLUDES WAIVER OF SUBROGATION ON GENERAL LIABILITY, AUTOMOBILE LIABILITY, AND WORKERS' COMPENSATION COVERAGE. THE EXCESS GENERAL LIABILITY POLICY MWZX 314044 SITS EXCESS GENERAL LIABILITY POLICY NUMBER MWZY 314042. THIS POLICY IS FOLLOW FORM OF THE GENERAL LIABILITY POLICY MWZY 314042 -WAIVER OF SUBROGATION, ADDITIONAL INSURED, PER POLICY TERMS AND CONDITIONS.

## CERTIFICATE HOLDER

JEA  
21 W Church St., CC-6  
Jacksonville, FL 32202

## CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Marsh USA LLC

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Form **W-9**  
(Rev. March 2024)  
Department of the Treasury  
Internal Revenue Service

# Request for Taxpayer Identification Number and Certification

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Give form to the  
requester. Do not  
send to the IRS.

**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	<b>1</b> Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	<b>THE DAVEY TREE EXPERT COMPANY</b>	
	<b>2</b> Business name/disregarded entity name, if different from above.	
	<b>3a</b> Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only <b>one</b> of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) . . . . . <b>Note:</b> Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	<b>4</b> Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) <b>5</b>  Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____  (Applies to accounts maintained outside the United States.)
	<b>3b</b> If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions . . . . . <input type="checkbox"/>	
<b>5</b> Address (number, street, and apt. or suite no.). See instructions. <b>1500 NORTH MANTUA STREET</b> <b>REMIT TO: PO BOX 773222</b>	Requester's name and address (optional)	
<b>6</b> City, state, and ZIP code <b>KENT, OH 44240</b> <b>DETROIT, MI 48277-3222</b>		
<b>7</b> List account number(s) here (optional)		

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>									
			-				-		
<b>or</b>									
<b>Employer identification number</b>									
3	4	-	0	1	7	6	1	1	0

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person <i>Jennifer Calcei, Mgr Indirect Tax</i>	Date <b>01/02/2025</b>
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

Submit the Response electronically as described in sections 1.4 and 1.5 of the Solicitation.

Company Name: ABC Professional Tree Services Inc  
 Company's Address: 201 Flint Ridge RD STE 201 Webster, TX 77598  
 Phone Number: 281-280-1100 Email Address: info@abctree.com

**BID SECURITY REQUIREMENTS**

- ☒ **None required**  
☐ Certified Check or Bond (Five Percent (5%))

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☒ **Annual Requirements**  
☐ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ **None required**  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☒ **None required**  
☐ Bond required 100% of Bid Award

**QUANTITIES**

- ☒ **Quantities indicated are exacting**  
☐ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

**Insurance required**

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☐ None Offered

ENTER YOUR RESPONSE	TOTAL RESPONSE PRICE
<b>Total Response Price for 1412007648 - Primary</b>	\$ 43,530,370.74
<b>Total Response Price for 1412007648 - Secondary</b>	\$
<b>Storm Agreement/Rates</b>	<b>*Upload to Zycus*</b>

☒ **I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".**

**RESPONDENT CERTIFICATION**

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Responding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Respondent also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 2 plus appendix

Handwritten Signature of Authorized Officer of Company or Agent \_\_\_\_\_ Date \_\_\_\_\_

Martin Ariolla VP

Printed Name and Title

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.**

**BIDDER INFORMATION**

COMPANY NAME: ABC Professional Tree Services Inc

BUSINESS ADDRESS: 201 Flint Ridge rd Ste 201

CITY, STATE, ZIP CODE: Webster, TX 77598

TELEPHONE: 281-280-1100

FAX: 281-280-8400

E-M AIL: info@abctree.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Martin Ariolla

SIGNATURE OF AUTHORIZED REPRESENTATIVE: 

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: Martin Ariolla VP

**MINIMUM QUALIFICATIONS:**

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation. Respondents that are working or have worked for JEA in the past 2 years involving similar work must submit JEA as a reference. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated above.

**APPENDIX B – RESPONSE FORM**  
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JEA may reject Responses from Respondents not meeting all of the following Minimum Qualifications:

- I. The Respondent is not on the State of Florida Convicted Vendor List, State of Florida's Suspended Vendor List, The City of Jacksonville's Disqualified Vendor List, have not had their bidding privileges actively suspended by JEA, been debarred by JEA, or have had a contract with JEA terminated for default within the last two (2) years.
- II. Primary bidders must have a minimum of 10 years Utility Vegetation Management experience. Primary bidders must also currently have a minimum of 50 utility bucket tree crews within 500 miles of Jacksonville, that could be moved onto JEA's System within 3 business days if needed. These required quick response crews may be "sister" companies, but they will operate under the Primary or Secondary bidder's contract.
  - a. Additionally, primary bidders shall successfully performed two (2) similar projects in the past five (5) years of the Bid Due Date.
  - b. Primary bidders must also have a similar vegetation management project including Transmission and Distribution line clearance maintenance for a utility in the Southeast U.S, at least two (2) years in length with an annual value of \$3,000,000.00 per year.
- III. Secondary bidders must have a minimum of 10 years Utility Vegetation Management experience. Secondary bidders must also currently have a minimum of 25 utility bucket tree crews within 500 miles of Jacksonville, that could be moved onto JEA's System within 3 business days if needed. These required quick response crews may be "sister" companies, but they will operate under the Primary or Secondary bidder's contract.
  - a. Additionally, secondary bidders shall successfully performed two (2) similar projects in the past five (5) years of the Bid Due Date.
  - b. Secondary bidders must also have a similar vegetation management project including Transmission and Distribution line clearance maintenance for a utility in the Southeast U.S, at least two (2) years in length with an annual value of \$3,000,000.00 per year.
- IV. Storm bidders must have a similar continuing services contract with at least two (2) years in length, with tree trimming and vegetation clearing in transmission and distribution right-of-ways by energized power lines.
  - a. Company shall be qualified electric line clearance contractors to work around energized transmission and distribution power lines.
- V. Bidders shall also comply with the technical and commercial specifications for this solicitation. JEA may request and the bidders shall provide within 48 hours additional information regarding the company's ability to provide the scope of services in this solicitation. Failure to provide additional information may result in Bid rejection.

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**1. REFERENCE**

Reference Name: Chris Rooney

Reference Phone Number: 315-428-3126

Reference Company Name: Rhode Island Energy

Address of Work: 280 Melrose St Providence, RI

Reference E-Mail Address: cjrooney@rienergy.com

Dates of Work/Number of Sites: Ongoing/Varies

Description of Work including contract value: \_\_\_\_\_  
Line Clearance maintenance on energized distribution and transmission lines. Hazard tree identification and removal. Capital construction trimming for rebuild of distribution lines. Land clearing and vegetation removal for new distribution line construction. Herbicide application on distribution rights of way. Storm response work to include minor storms, hurricanes, and ice storms. Contract is \$2MM+ annually.

**2. REFERENCE**

Reference Name: Carl Fiss

Reference Phone Number: 412-512-0675

Reference Company Name: Entergy Texas

Address of Work: 9425 Pinecroft Dr. Shenandoah, TX

Reference E-Mail Address: cfiss@entergy.com

Dates of Work/Number of Sites: Ongoing/Varies

Description of Work including contract value: \_\_\_\_\_  
The following types of work were performed. Line Clearance maintenance on energized distribution and transmission lines. Hazard tree identification and removal. Capital construction trimming for rebuild of distribution lines. Land clearing and vegetation removal for new distribution line construction. Herbicide application on distribution rights of way. Intermittent Tree Growth Regulator application. Storm response work to include minor storms, hurricanes, and ice storms. Contract is \$5MM+ annually

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**LIST OF SUBCONTRACTORS**

JEA Solicitation Number 1412007648 requires certain major Subcontractors be listed on this form, unless the work will be self- performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
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Line clearance Contractor   BDG Trees LLC   Daniel Hernandez   713-847-7190

Signed:  \_\_\_\_\_

Company: ABC Professional Tree Services

Address: 201 Flint Ridge RD Webster, TX

Date: 09/29/2025




**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**LIST OF JSEB SUBCONTRACTORS – 5% GOAL**

The following JSEB Subcontractors will be utilized in fulfilling the terms and conditions of a Project Authorization arising from award of JEA -1412007648. I (We) the undersigned understand that failure to submit said information will result in bid rejection. I (We) will employ the JSEB Subcontractors specified below: (Use additional sheets as necessary)

Class of Work (Category) Dollar Amount	Name of JSEB Contractor (Indicate below)	Percentage of Total Job or
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\*Respondents are not required to list JSEB companies. JEA will have a list of JSEB vendors. Once the Primary Contractor is awarded, the Primary contractor and the VM and Forestry Department will work together to select a JSEB vendor or vendors to perform mowing and other miscellaneous work that supports the Primary vendor. This form is just an acknowledgement that the Primary vendor will participate in the JSEB goal upon award.\*

Signed:   
Company: ABC Professional Tree Service  
Address: 201 flint ridge Rd Webster, TX  
Date: 09/29/2025

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

**APPENDIX B – RESPONSE FORM**  
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**CONFLICT OF INTEREST DISCLOSURE FORM**

*Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest, and they are detected by JEA, vendor may be disqualified from doing business with JEA.*  
*Questions about this form? Contact (JEA, Buyer)*

JEA Bid/Solicitation/Contract Number: 1412007648	Name of JEA Employee(s) Working on Vendor's Current Contract(s) with JEA:  NA	
Vendor Name:  ABC Professional Tree Services Inc	Vendor Phone:  281-280-1100	
Vendor's Authorized Representative Name and Title:  Martin Ariolla VP	Authorized Representative's Phone:  281-638-3558	
<b>NAME(S) OF JEA EMPLOYEE(S) / PUBLIC OFFICER(S) WITH POTENTIAL CONFLICT OF INTEREST</b>		
Name of JEA public officer(s), employee(s), or relatives with whom there may be a potential conflict of interest. If more than five, attach a second form.	Relationship of JEA public officer(s)/employee(s) and/or relative(s) to vendor's company from list above (e.g. 1(a), 2, etc.). Please list all that apply:	
1.		
2.		
3.		
4.		
5.		
<input checked="" type="checkbox"/> Vendor has no conflict of interest to report.  <input type="checkbox"/> Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any JEA officer or employee to obtain or maintain a contract.  <input type="checkbox"/> I certify that this Conflict-of-Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor.		
Vendor's Authorized Representative Signature: 	Date:  09/29/2025	

**APPENDIX B – RESPONSE FORM**  
**1412007648 (IFB) Vegetation Management Services**

**FOR JEA USE ONLY IF CONFLICT NOTED**  
**This form has been reviewed by:**

Name of JEA Ethics Officer:	Signature:	Date:
Note:		