

Welcome to the

JEA Awards Meeting

September 11, 2025, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **cruza@jea.com** if you experience any technical difficulties during the meeting.

JEA Awards Agenda
September 11, 2025
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 09/04/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	141204446 Townsend Boulevard Water Main Replacement	Zammataro	CMG Pipelines, Inc.	Capital	\$930,000.00	\$875,455.86	N/A	\$875,455.86	N/A	Project Completion Start Date: 10/01/2025 End Date: 09/30/2026	Y RZ Service Group, Inc. - \$54,448.81 M & M Construction Experts, LLC - 15,650.00
		<p>Advised: 07/02/2025 Opened: 08/26/2025 Two (2) Bids received CMG Pipelines, Inc. \$875,457.00 Murphy Pipeline Contractors, LLC \$1,057,461.53</p> <p>For additional information contact: Darriel Brown</p> <p>This award request is for a new contract with CMG Pipelines, Inc. as the lowest bidder for the IFB for the Townsend Boulevard Water Main Replacement Project. The scope for this work involves replacing the aging asbestos cement water mains in the Alderman Park community, which have experienced repeated leaks and are near the end of their useful life. The new water distribution system will be installed using trenchless technology (stitch-moling), prohibiting open cut construction for long run. Construction will include installing nearly 1,900 linear feet of various new water mains and performing associated road and sidewalk restoration work.</p> <p>At the initial bid opening, only one response was received and procurement extended the due date for another week resulting in two bids. Other potential bidders declined to participate, citing an inability to meet the project requirements for directional drilling and stitch-moling. The bid amount is 6% below the business unit estimate. The business has reviewed and deems it reasonable.</p>										
3	Contract Amendment / Contract Increase	Sourcewell Contract 110421-ALT: Digger derricks, bucket trucks, and utility equipment, Purchase of Class 212C 3T Bucket Truck Cut-Ins	Phillips	Altec Industries Inc.	Capital	\$1,267,450.00	\$1,267,450.00	\$1,270,710.00	\$2,538,160.00	N/A	One-Time Purchase in FY27 Start Date: 10/01/2026 End Date: 09/30/2027	N
		<p>Collaborative Procurement Agency: Sourcewell, a State of Minnesota local government unit and service cooperative Contract #110421-ALT with Altec Industries Inc Contract Term: Start Date 01/12/2022, through 12/27/2026</p> <p>For additional information contact: Halley Stewart</p> <p>This contract increase request is for the purchase of five (5) additional Articulating Telescopic Aerial Device bucket truck cut-ins for JEA Fleet to be utilized for the Electric overhead group. JEA is utilizing the collaborative procurement contract with Sourcewell and Altec Industries Inc as provided in Section 3-115 of the Procurement Code.</p> <p>The trucks are being acquired to replace five (5) of the (21) FY22 Versalift aerial assets, which are undergoing a buyback due to unresolvable issues and contract termination. JEA is leveraging Sourcewell contract pricing as initiating a new bid process could interfere with ensuring delivery within FY27, when the necessary funds are available.</p> <p>A contract amendment is also being requested to lower the unit price for the five (5) trucks awarded in April 2025. Originally priced at \$254,142.00 each, the addition of five (5) more units qualifies JEA for an extra 0.5% supplier quantity discount on all ten trucks, resulting in a net savings of \$3,260.00. This discount is applied on top of the existing Sourcewell contract pricing, resulting in a new unit price of \$253,816.00 per truck.</p> <p>This contract increase to Altec Industries Inc is in the amount of \$1,267,450.00. Fleet has determined that the pricing is reasonable. Approval of this request includes the amendment to reduce the unit pricing for the April 2025 award and the increase for the addition of five (5) trucks, bringing the new total NTE to \$2,538,160.00 for (10) units.</p>										
4	Invitation for Bid (IFB)	1412029046 Miscellaneous Electrical - Radio Parts for JEA Inventory	Phillips	U.S. Water Services Corp DBA BCI Technologies	Inventory	\$1,609,568.46	\$1,842,691.13	N/A	\$1,842,691.13	N/A	Four (4) Years w/Two (2) 1-Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2029	N
		<p>Advised: 08/11/2025 Opened: 08/29/2025 Three (3) Bids Received Advantage Contracting Group \$2,303,389.00 U.S. Water Services Corp. DBA BCI Technologies \$1,842,691.13 Wesco Distribution, Inc. \$2,039,470.54</p> <p>For additional information contact: Lynn Rix</p> <p>This award request is for the procurement of miscellaneous electrical radio parts to support JEA's inventory needs. The purchase will be made under a new four-year contract set to expire on September 30, 2029, aligning with the termination date of the existing Miscellaneous Electrical Items contract. Moving forward, these radio parts will be included under that broader contract to streamline purchasing and inventory management.</p> <p>U.S. Water Services Corp, doing business as BCI Technologies, submitted the lowest responsible bid at \$1,842,691.13. While this amount is 13.5% (or \$233,122.67) higher than the business estimate, i.e. last price paid, it remains competitively priced—coming in 10% lower than the next closest bidder. Given current market conditions and comparative pricing, the bid is considered fair and reasonable.</p>										
5	Invitation for Bid (IFB)	1412029646 Decorative Streetlight Poles POLCO040 and POLCO041	Phillips	Gresco Supply, Inc.	Inventory	\$1,260,242.54	\$1,084,592.01	N/A	\$1,084,592.01	N/A	Two (2) Years w/Two (2) 1-Yr. Renewals Start Date: 01/29/2026 End Date: 01/28/2028	N
		<p>Advised: 08/08/2025 Opened: 09/03/2025 Three (3) Bids Received Gresco Supply, Inc. \$1,084,592.01 Stuart C. Irbby Co., Inc. \$1,175,870.49 Wesco Distribution, Inc. \$1,087,855.05</p> <p>For additional information contact: Lynn Rix</p> <p>This award request covers the procurement of decorative streetlight poles, specifically JEA IDs POLCO040 and POLCO041. Procurement received a spot buy request for 200 units of POLCO040, and in response, a strategic decision was made to place both pole types under contract to streamline future purchases and improve efficiency. This approach allows for better planning, pricing consistency, and alignment with broader infrastructure goals.</p> <p>The total award amount is \$1,084,592.01, which includes \$297,474.00 for the spot buy and \$787,118.01 under the contract. Gresco Supply, Inc. submitted the winning bid, coming in at \$175,650.53 (or 15%) below the internal business estimate. The bid was also highly competitive, with the next closest offer only \$3,263.04 higher. The contract is set for a two-year term and is aligned to expire on 1/28/2028, coinciding with the current Streetlight Materials contract. Going forward, these items will be incorporated into the larger streetlight materials bid process.</p>										

Consent Agenda Action

Committee Members in Attendance	Names	
Motion by:		
Second By:		
Committee Decision		

Consent and Regular Agenda Signatures

Budget	Name/Title _____
Awards Chairman	Name/Title _____
Procurement	Name/Title _____
Legal	Name/Title _____

JEA Awards Agenda
September 4, 2025
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 08/28/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Request for Proposal (RFP)	1411988446 - Design Services for Nocatee South RW Storage Tank Project	Zammataro	McKim and Creed	Capital	\$650,000.00	\$640,938.00	N/A	\$640,938.00	N/A	Project Completion Start Date: 09/22/2025 End Date: 09/14/2028	Y Smith Surveying Group (Survey) - \$54,888.00 Meskel & Associates Engineering (Geotech) - \$28,000.00 Construction & Engineering Services Consultants (MOT) - \$8,000.00
		<p>Advertised: 05/16/2025 Opened: 07/01/2025 Public Evaluation Meeting: 07/31/2025 Proposers (Ranked): 1. McKim and Creed 2. CPH Consulting, LLC 3. Weston & Sampson</p> <p>For additional information contact: Marline McDonald</p> <p>This award request is for the procurement of design services for the Nocatee South Reclaimed Water Storage Tank Project. The scope includes the design of a new 1.38-million-gallon prestressed concrete storage tank in Nocatee South to provide irrigation water for residential and common areas. The services cover preliminary and final design, cost estimation, permitting support, and engineering assistance during bidding, construction, and startup/testing. The project will follow a Design-Bid-Build process and involves constructing a second storage tank equal in size and capacity to the existing one, with the required piping connections. Key tasks include developing a design work plan, conducting geotechnical investigations, performing surveys, and preparing cost opinions at each design stage.</p> <p>The hourly rates in this contract are consistent with those used in previous agreements. The overall fee has been compared against past projects and deemed reasonable.</p>										
3	Contract Increase	1411480046-IFB - Fiber Optic Cable Splicing Services & Repair	Baker	Nex-Gen Fiber Services Inc.	O&M and Capital	\$2,000,000.00	\$850,000.00	\$1,076,350.00	\$1,926,350.00	N/A	Five (5) Years w/One (1) - 1 Yr. Renewals Start Date: 01/15/2024 End Date: 01/14/2029	N
		<p>For Additional Information Contact: Angel Love</p> <p>This award request is for a contract increase in the amount of \$850,000.00 for the Fiber Optic Cable Splicing Services & Repair contract for the remaining contract term of approximately three (3) years.</p> <p>The reason for the increase is due to a critical infrastructure project that was not accounted for at the time of contract planning. This project involves replacement of the Dense Wavelength Division Multiplexer Device (DWDM) and implementation of the ICON mux for the Bulk Electrical System (BES) network. Although this project is scheduled to begin in FY26, we have proactively initiated preparatory work to reduce the overall implementation timeline and manage the anticipated workload more efficiently. An updated response workbook outlining pricing for the remainder of the contract term is included. The original contract rates remain unchanged, the only adjustment is in the quantities.</p>										
4	Invitation for Bid (IFB)	1412002450 IFB JEA Vehicle and Equipment Rental	Phillips	Beard Equipment Company Herc Rentals Inc. Pioneer Equipment Company Ring Power Corporation Sunbelt Rentals, Inc. United Rentals (North America), Inc.	Capital and O&M	\$2,175,087.00	\$89,001.10 \$352,929.43 \$387,606.12 \$850,113.19 \$276,628.03 \$218,809.13	N/A	\$2,175,087.00	N/A	Three (3) Years w/Two (2) – One (1) Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2028	N
		<p>Advertised: 06/27/2025 Optional Pre-Response: 07/16/2025 Opened: 08/05/2025</p> <p>Six (6) Responses Received: Beard Equipment Company (\$1,420,740.00 3-year bid total, 16 items bid, 0 items won as Primary, 6 items won as Secondary) Herc Rentals Inc. (\$1,334,745.00 3-year bid total, 84 items bid, 50 items won as Primary, 16 items won as Secondary) Pioneer Equipment Company (\$939,870.00 3-year bid total, 13 items bid, 6 items won as Primary, 1 item won as Secondary) Ring Power Corporation (\$2,332,731.00 3-year bid total, 68 items bid, 26 items won as Primary, 27 items won as Secondary) Sunbelt Rentals, Inc. (\$1,162,926.00 3-year bid total, 61 items bid, 24 items won as Primary, 18 items won as Secondary) United Rentals (North America), Inc. (\$892,557.00 3-year bid total, 48 items bid, 24 items won as Primary, 16 items won as Secondary)</p> <p>For additional information contact: Halley Stewart</p> <p>This award request is for vehicle and equipment rental contracts for 16 participating JEA Business Units. A total of six suppliers submitted bids, five incumbent suppliers and one new bidder, Pioneer Equipment Company. Suppliers were invited to bid on any of the 168 rental items. The lowest bid for each item is awarded as the Primary supplier, and the second-lowest as the Secondary supplier.</p> <p>The current contracts were awarded in 2022 and expire on 9/30/2025. We opted not to use the renewal option and instead reissued the solicitation to better align the awards with Business Units' budgets over the next three years. An additional rental category was included to meet specialized needs at the Northside Generating Station (NGS) and previously rented items not covered under the existing agreements were added to this solicitation.</p> <p>Due to the unpredictability of rental needs and the involvement of 16 different cost centers, we are awarding based on available funding while also taking historical and projected spending into account. The total award amount for the six contracts for the initial 3-year term is \$2,175,087.00, distributed as follows: Beard Equipment Company - \$89,001.10, Herc Rentals Inc. - \$352,929.43, Pioneer Equipment Company - \$387,606.12, Ring Power Corporation - \$850,113.19, Sunbelt Rentals, Inc. - \$276,628.03, and United Rentals (North America), Inc. - \$218,809.13.</p>										
5	Renewal	1410336848 - Occupational Medical Services	Moser	Jacksonville CareNow Urgent Care, LLC (DBA CareNow)	O&M	\$465,000.00	\$465,000.00	\$1,456,440.00	\$2,116,440.00	09/12/2024 - \$195,000.00	Three (3) Years w/Three (3) – 1 Yr. Renewals Start Date: 10/01/2021 End Date: 09/30/2026	N
		<p>Originally Awarded: 08/19/2021 For additional information contact: Elaine Selders.</p> <p>This Award requests a second one-year renewal for the Occupational Medical Services contract from 10/01/2025 to 09/30/2026. This contract was originally awarded on 08/19/2021 to Jacksonville CareNow Urgent Care, LLC in the amount of \$1,456,440.00. The original award amount was based on a monthly flat fee of \$34,950.00 plus additional funds for optional services for the three-year term. The first one-year renewal was awarded on 09/12/2024 in the amount of \$195,000.00 as there were approximately \$250,000.00 remaining in unused funds from the original term.</p> <p>For this renewal, a 2.7% price adjustment based on the CPI was approved. The monthly flat fee will increase to \$35,895.00 and will total \$430,740.00 for the upcoming year. The total award amount of \$465,000.00 is based on the budgeted amount for these services and shall include the monthly fee and the estimated amount needed for the FY26 optional services.</p>										

	Contract Increase	1410804046 Sanitary Sewer Manhole Structural Rehabilitation and Repair	Zammataro	Engineered Spray Solutions, LLC	Capital	\$2,000,000.00	\$2,000,000.00	\$4,000,00.00	\$8,270,000.00			
6	<p>Last awarded: 04/10/2025 For additional information contact: Darriel Brown</p> <p>This award request is a contract increase for Engineered Spray Solutions for Sanitary Sewer Manhole Structural Rehabilitation and Repair services. This work includes scaling, resealing, coating, repair and rehabilitation, along with any related incidental work, for sanitary sewer manholes located within JEA's service territory, which includes Duval and surrounding counties. This service was originally awarded to 3 suppliers based on the best mix of services offered by each supplier that would fulfill JEA's projected needs. Contract increases have been managed separately for each supplier based on contractor availability, usage and project needs.</p> <p>Additional funding is needed to complete the work budgeted for the remainder of FY26, due to an increase in the number of manhole repairs that have been identified. The contract rates will remain the same.</p>									03/18/2025 - \$400,000.00 04/09/2025 - \$1,300,000.00 07/27/2025 - \$570,000.00	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 10/01/2022 End: 09/30/2026 One (1) Renewal Remaining	N

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips , Jordan Pope , Garry Baker
Motion by:	Jordan Pope	
Second By:	Garry Baker	
Committee Decision	Approved	

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Contract Increase	108-18 Engineering Services for the Arlington East Water Reclamation Facility (WRF) Upgrades Project	Zammataro	Hazen and Sawyer	\$2,388,664.00	\$2,400,000.00	\$813,750.00	\$17,611,687.00	08/28/2020 - \$78,560.00 03/04/2021 - \$7,137,148.00 06/07/2021 - \$135,318.00 03/28/2022 - (\$426,313.00) 02/09/2023 - \$224,300.00 11/30/2023 - \$7,060,822.00 12/05/2023 - Scope only 06/27/2024 - \$100,688.00 08/12/2024 - \$98,750.00	Project Completion Start Date: 04/25/2019 End Date: 09/30/2029	N	<p>Motion by: Garry Baker</p> <p>Second by: Jordan Pope</p> <p>Committee Decision: Approved</p>
2	Request for Proposal (RFP)	1411973449 RFP Material Handling Operation Services at NGS	Erixon	RPM Solutions, LLC	\$4,998,816.00	\$3,500,000.00	N/A	\$4,998,816.00	N/A	Three (3) Years w/ Two (2) 1-Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2028	N	<p>Motion by: Jordan Pope</p> <p>Second by: Garry Baker</p> <p>Committee Decision: Approved</p>

Informational Items

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Single Source	Network Protectors for JEA Inventory	Phillips	Cooper Power Systems, LLC	\$1,306,840.02	\$1,228,511.70	N/A	\$1,306,840.02	N/A	Five (5) Years w/Two (2) - 1 Yr. Renewals	N	
	<p>For additional information contact: Lynn Rix</p> <p>This contract was awarded on 8/14/2025 to Eaton Corporation, PLC. However, in the contracting process Eaton Corporation, PLC. requested that the contract be issued to their subsidiary, Cooper Power Systems, LLC. Both names are on the quote.</p>											

Consent and Regular Agenda Signatures

Budget	Name/Title	<u>Stephanie M Nealy</u>
Awards Chairman	Name/Title	<u>Theodore B Phillips</u> CFO
Procurement	Name/Title	<u>JM Mullin</u>
Legal	Name/Title	<u>Rebecca Lavis</u>

Award #2 Supporting Documents 9/11/2025

1412004446 Appendix B - Response Forms
Townsend Boulevard Water Main Replacement

Submit the Bid electronically as described in section 1.5 of the Solicitation.

Company Name: CMG Pipelines, Inc.

Company's Address: 33 Hamlet St, Kenner, LA 70062.

License Number: Florida: CUC057155

Phone Number: 504-766-6146 FAX No: N/A Email Address: taylor.morris@cmgpipelines.com

BID SECURITY REQUIREMENTS <input type="checkbox"/> None required <input checked="" type="checkbox"/> Certified Check or Bond (Five Percent (5%))	TERM OF CONTRACT <input type="checkbox"/> One Time Purchase <input type="checkbox"/> Annual Requirements <input checked="" type="checkbox"/> Other, Specify - Project Completion
---	--

SAMPLE REQUIREMENTS <input checked="" type="checkbox"/> None required <input type="checkbox"/> Samples required prior to Bid Opening <input type="checkbox"/> Samples may be required subsequent to Bid Opening	SECTION 255.05, FLORIDA STATUTES CONTRACT BOND <input type="checkbox"/> None required <input checked="" type="checkbox"/> Bond required 100% of Bid Award
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QUANTITIES <input type="checkbox"/> Quantities indicated are exacting <input checked="" type="checkbox"/> Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.	INSURANCE REQUIREMENTS <p style="text-align: center;">Insurance required</p>
--	--

PAYMENT DISCOUNTS <input type="checkbox"/> 1% 20, net 30 <input type="checkbox"/> 2% 10, net 30 <input type="checkbox"/> Other _____ <input checked="" type="checkbox"/> None Offered	
--	--


ENTER YOUR BID FOR SOLICITATION 1412004446	TOTAL RESPONSE PRICE
Total Bid Price (Enter total from cell G63 in the Response Workbook)	\$ 875,455.86

I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda 5 through 5


 Handwritten Signature of Authorized Officer of Company or Agent

8/22/25
 Date

Carmelo Gutierrez President
 Printed Name and Title

Award #2 Supporting Documents 9/11/2025

1412004446 Appendix B - Response Forms
Townsend Boulevard Water Main Replacement

Minimum Qualification Responses

SECTION 1.9 MINIMUM QUALIFICATIONS

Respondent shall meet the following Minimum Qualifications to be considered eligible to submit a Response to this ITN. JEA reserves the right to ask for additional back up documentation or additional reference projects to confirm the Respondent meets the requirements stated below. A Respondent not meeting all of the following criteria will have their Response rejected:

- I. Respondent shall have successfully completed two (2) similar contracts which has been performed in the last 24 months, date ending the bid due date.

Please note, any Respondent whose contract with JEA was terminated for default within the last two (2) years shall have their Response rejected.

NOTE: Please use the space below to explain how the Respondent meets the Minimum Qualifications mentioned above. If additional space is needed, please attach an additional document and label the response to correlate with this Minimum Qualification Section.

Contract 1

Primary Nature of Service Provided: Horizontal Directional Drilling

Location: New Orleans Louisiana

Customer: Sewerage and Water Board

Reference Name: Ashraf Abdelbaqi

Reference Phone Number: 504-313-0346

Email Address: aabdelbaqi@swbno.org

Project Value: \$1,350,000.00

Description of Project:

New Orleans Sewerage & Water Board Project No. 30247
16" Horizontal Directional Drilling Project installing 2,500 LF HDPE.
Plus all appurtenances and Fittings.

Award #2 Supporting Documents 9/11/2025

1412004446 Appendix B - Response Forms
Townsend Boulevard Water Main Replacement

Contract 2

Primary Nature of Service Provided: Horizontal Directional Drilling

Location: New Orleans Louisiana

Customer: City of New Orleans

Reference Name: David Pearson

Reference Phone Number: 504-453-9615

Email Address: david.pearson@nola.gov

Project Value: \$780,000.00

Description of Project:

City of New Orleans Project No. DPW672
Replacement of 1800 LF 12" Water Main through Horizontal Directional Drilling.
Plus all appurtenances and fittings.

Award #2 Supporting Documents 9/11/2025

1412004446 Appendix B - Response Workbook
Townsend Boulevard Water Main Replacement
 (Only complete the prices in yellow cells)

Company: **CMG Pipelines**

PART I - WATER MAIN CONSTRUCTION

Item	Spec No.	Description	Est. Qty	Unit	Unit Price	Cost
1	801.III.2.2.	8" AC WM Grout Fill	2,030	LF	\$ 5.00	\$ 10,150.00
2	801.XII.1.	Pre-Clorinated 8" HDPE DR-11 Water Main	1,547	LF	\$ 190.00	\$ 293,930.00
3	801.XII.1.	8" PVC DR-18 Water Main	483	LF	\$ 195.00	\$ 94,185.00
4	801.XII.1.	6" PVC DR-18 Water Main	40	LF	\$ 185.00	\$ 7,400.00
5	801.XII.2.	8" DI MJ Cap, Tapped 2"	3	EA	\$ 1,000.00	\$ 3,000.00
6	801.XII.2.	6" DI MJ Cap/Plug	3	EA	\$ 1,000.00	\$ 3,000.00
7	801.XII.2.	8" x 8"x 8" DI MJ Tee	7	EA	\$ 2,250.00	\$ 15,750.00
8	801.XII.2.	8" x 8"x 6" DI MJ Tee	4	EA	\$ 2,250.00	\$ 9,000.00
9	801.XII.2.	8" 11.25 Degree DI MJ Bend	2	EA	\$ 1,000.00	\$ 2,000.00
10	801.XII.2.	8" 45 Degree DI MJ Bend	6	EA	\$ 500.00	\$ 3,000.00
11	801.XII.2.	8" 90 Degree DI MJ Bend	2	EA	\$ 500.00	\$ 1,000.00
12	801.XII.6.	8" Pipe Bell Restraints	16	EA	\$ 1,000.00	\$ 16,000.00
13	801.XII.9.	Furnish/Install New Water Service to 8" WM (Short) [Contingency]	1	EA	\$ 1,250.00	\$ 1,250.00
14	801.XII.9.	Furnish/Install New Water Service to 8" WM (Long) [Contingency]	1	EA	\$ 1,500.00	\$ 1,500.00
15	801.XII.10.	Remove & Replace Existing 1" Water Service - (Short) to 8" WM	7	EA	\$ 1,500.00	\$ 10,500.00
16	801.XII.10.	Remove & Replace Existing 1" Water Service - (Long) to 8" WM	19	EA	\$ 1,750.00	\$ 33,250.00
17	801.XII.10.	Remove & Relocate Existing 1" Water Service - (Short) to 8" WM	14	EA	\$ 1,500.00	\$ 21,000.00
18	801.XIII.1.	Assembled Fire Hydrant [restraint rods, nuts, bolts, glands, and socket clamps; etc.]	4	EA	\$ 7,500.00	\$ 30,000.00
19	801.XIII.3.	8" Gate Valve w/C.I. Valve Box	13	EA	\$ 3,250.00	\$ 42,250.00
20	801.XIII.3.	6" Gate Valve w/C.I. Valve Box	4	EA	\$ 2,500.00	\$ 10,000.00
21	801.XIII.4.	Connect to Existing 8" Water Main: 8" x 8" Tapping Sleeve & Valve [Contingency]	1	EA	\$ 3,500.00	\$ 3,500.00
22	801.XIII.4.	Connect to Existing 8" Water Main: 8" Sleeve Only	6	EA	\$ 900.00	\$ 5,400.00
23	N/A	Testing Allowance	1	LS	\$ 4,000.00	\$ 4,000.00
24	N/A	SWA Allowance	1	LS	\$ 25,000.00	\$ 25,000.00
Part I Water Main Subtotal						\$ 646,065.00

PART II - PAVING and DRAINAGE CONSTRUCTION [FORBES B]

Item	Spec No.	Description	Est. Qty	Unit	Unit Price	Cost
1	801.III.2.5.	Launch Pit [up to 20 feet long]	5	EA	\$ 7,000.00	\$ 35,000.00
2	801.VII.	Sodding	150	SY	\$ 25.00	\$ 3,750.00
3	801.VIII.3.	Pavement Removal	187	SY	\$ 25.32	\$ 4,734.84
4	801.VIII.4.	CASE X Pavement Repair Permanent	187	SY	\$ 165.00	\$ 30,855.00
5	801.VIII.8.	1.5" Mill & Resurface	979	SY	\$ 68.40	\$ 66,963.60
6	801.IX.1.	Concrete Sidewalk Removal (all thicknesses)	54	SY	\$ 32.40	\$ 1,749.60
7	801.IX.2.	Driveway Removal (all types)	91	SY	\$ 32.40	\$ 2,948.40
8	801.IX.3.	Removal of Curb And Gutter	52	LF	\$ 24.00	\$ 1,248.00
9	801.IX.4.	4" Thick Concrete Sidewalk Replacement	54	SY	\$ 75.60	\$ 4,082.40
10	801.IX.5.	5" Thick Concrete Driveway	91	SY	\$ 75.60	\$ 6,879.60
11	801.IX.6.	Installation of Curb And Gutter	52	LF	\$ 36.00	\$ 1,872.00
Subtotal						\$ 160,083.44

PARTS I THRU II TOTAL \$ 806,148.44

General Conditions Percentage (10% max) 5.00% \$ 40,307.42

PART III - SWA ALLOWANCE

Item	Spec No.	Description	Est. Qty	Unit	Unit Price	Cost
1	N/A	Testing Allowance	1	LS	\$4,000.00	\$ 4,000.00
2	N/A	SWA Allowance	1	LS	\$25,000.00	\$ 25,000.00
Part III SWA Allowance Subtotal						\$ 29,000.00

Total Bid Price (transfer total to Page 1 Appendix B - Response Form) \$ 875,455.86

JSEB Requirement Overview

Base Bid Total (less allowances)	\$ 806,148.44
JSEB Requirement %	5%
JSEB Requirement \$	\$ 40,307.42

Award #2 Supporting Documents 9/11/2025

Funding Sources and Cash Flows							
Capital or O&M	Index / Project # / Cost Center	FY25	FY26	FY27	FY28	Subtotal Index	Index Description
Capital	101-78	\$ -	\$ 875,455.86	\$ -	\$ -	\$ 875,455.86	OM - Galvanized Pipe Replacement - Program
		\$ -	\$ 875,455.86	\$ -	\$ -	\$ 875,455.86	Contract Authorization

Capital Budet Indexes Funding the Small Diameter Pipe Program

Capital or O&M	Index	FY25	FY26	FY27	FY28	FY29	Subtotal Index	Index Description
Capital	101-41	\$ 4,575,481	\$ 5,812,657	\$ 13,302,873	\$ 18,926,881	\$ 19,726,835	\$ 62,344,727	OM - Galvanized Pipe Replacement - Program
Capital	101-78	\$ 20,163	\$ 1,007,177	\$ -	\$ -	\$ -	\$ 1,027,340	SDP - Group 1 - Townsend Boulevard
		\$ 4,595,644	\$ 6,819,834	\$ 13,302,873	\$ 18,926,881	\$ 19,726,835	\$ 63,372,067	Sum Total Indexes

Award #3 Supporting Documents 9/11/2025

JEA Awards Agenda

April 17, 2025

225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% - awarded)
1	Minutes	Minutes from 04/10/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1411946446 IFB Mandarin WRF High Mast Replacement	Phillips	M Gay Constructors Inc.	Capital	\$635,000.00	\$548,000.00	N/A	\$548,000.00	N/A	Project Completion Start Date: 04/21/2025 End Date: 01/30/2026	M Gay Constructors Inc is a JSEB
<p>Advertised: 02/27/2025; Mandatory Pre-Response: 03/06/2025; Mandatory Site Visit: 03/12/2025; Opened: 04/08/2025</p> <p>Two (2) Responses Received: M Gay Constructors Inc.: \$548,000.00 Power Serve Technologies, Inc.: \$840,000.00</p> <p>For additional information contact: Halley Stewart</p> <p>The purpose of this Invitation for Bid (IFB) is to select a supplier to remove and replace high masts located at Mandarin Water Reclamation Facility (WRF). Current high masts located at Mandarin WRF are the originals installed in 1994. Mast are 30 years old and no longer meet current Building Code. Masts need to be replaced to incorporate safe operation and meet current wind requirements in latest Florida Building Codes. The supplier shall remove the five (5) existing high masts and their foundations, disconnect the circuits from the existing high mast poles, and modify the wiring through the new ground boxes to the new 70' poles.</p> <p>This project was initially procured through an informal Invitation for Bid (IFB), which resulted in a single response. However, the bid amount of \$797,773.45 significantly exceeded the project budget, leading to the rescission of the bid. The pricing included FLDOT-approved masts and foundations, which were not part of the original bid workbook. For the current solicitation, the Facilities team engaged an engineering firm to assist in developing technical specifications that align with the new FLDOT standards and code requirements, and secured the additional funding necessary for the project.</p> <p>It should be noted, this solicitation includes a 5% JSEB participation requirement. M Gay Constructors is a certified JSEB entity.</p> <p>The lowest bid from M Gay Constructors Inc. in the amount of \$548,000.00 is approximately 14% lower than the business unit budget estimate, is approximately 35% lower than the next lowest bid of \$840,000.00, and has been deemed reasonable.</p>												
3	Contract Increase	114-17 - Vegetation Management Services	Erixon	Trees, LLC	Capital & O&M	\$3,980,000.00	\$3,980,000.00	\$31,222,514.94	\$49,031,639.94	01/05/2023 - \$6,425,000.00 12/07/2023 - \$7,404,125.00	Five (5) Years w/One (1) - 1 Yr. Renewal Start: 01/31/2018 End: 01/31/2026	N
<p>Originally Awarded: 01/11/2018 For additional information contact: Jason Behr</p> <p>The purpose of this contract is to have established pricing for vegetation management services for JEA and Tampa Electric Company (TECO). The work to be performed by the vendor includes all labor, supervision, materials, tools and equipment, and reporting requirements as necessary for performing the work. JEA maintains vegetation surrounding approximately 3,200 miles of distribution lines with a pruning cycle of 2.5 years, and over 700 miles of transmission lines with an inspection cycle of twice a year with tree removal and pruning as necessary. In addition, JEA manages approximately 5,000 acres of timber land. Vegetation management includes moving over 300 corridor miles of transmission, and some select distribution rights-of-way. Herbicide is also utilized to manage vegetation such as vines and invasive species.</p> <p>The purpose of this award is to add additional funds to carry JEA to approximately the end of the contract term and while JEA conducts a scheduled re-bid of this work. Trees is the premier vegetation management company in the region and maintains a majority of the JEA service territory; this agreement covers their storm restoration efforts as well should they be needed, and allows for pulling of resources nationally should it be required. The rates for the remaining term are utilizing previously negotiated rates, which through supplementary sourcing efforts it has been determined that the unit costs are in JEA's best interests to continue.</p>												
4	Invitation for Bid (IFB)	1411870246 Bulk Chemical Supplier and Supplier of Granular Activated Carbon (GAC)	Vu	Carbon Activated Corporation	Capital O&M	\$1,962,000.00	\$1,425,204.00	N/A	\$1,425,204.00	N/A	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start: 05/01/2025 End: 04/30/2028	N
<p>Advertised: 02/26/2025 Opened: 04/01/2025 Two (2) Bids Received: - Carbon Activated Corporation: \$1,425,204.00 - Desotec US LLC: \$1,955,304.00 For more information contact: Ella Bedwell</p> <p>JEA requires a qualified vendor to supply and service coconut shell-based Granular Activated Carbon (GAC) for the new H2O Purification Center, which treats public access reuse water. The scope includes removing spent GAC, disinfecting the vessels, procuring, delivering, installing, and fluidizing new GAC, and verifying volume and depth. The supplier must provide all necessary labor, materials, tools, equipment, and transportation for the work.</p> <p>The project was competitively bid, resulting in two (2) responses. Extensive outreach efforts to other interested businesses were unsuccessful, as many cited their inability to meet the technical specifications as the reason for not submitting a bid. Upon reviewing the submissions, the project team determined that Carbon Activated Corporation was the lowest and most qualified bidder. The award amount is approximately 28% below the JEA estimate and in line with current market conditions, as compared to other utilities performing similar services.</p>												
5	Request for Proposal (RFP)	1411913847 CMAR Services for Arlington East WRF - Reclaimed Water and Distribution Upgrades	Zammataro	Wharton-Smith, Inc.	Capital	\$850,000.00	\$497,990.00	N/A	\$497,990.00	N/A	Project Completion Start: 04/30/2025 End: 02/28/2029	N
<p>Advertised: 01/09/2025 Opened: 03/09/2025 Four (4) Proposers Public Evaluation Meeting: 03/26/2025 Proposers (Ranked): 1. Wharton-Smith, Inc. 2. Sundt Construction, Inc. 3. The Haskell Company 4. PCL Construction, Inc. For additional information contact: Marline McDonald</p> <p>The scope of work for this contract is to provide Construction Management-at-Risk (CMAR) services for the Arlington East Water Reclamation Facility (WRF) high level disinfection and reclaimed water upgrade projects. The CMAR will deliver pre-construction administrative services, including cost estimating, scheduling, risk management, and value engineering. The construction phase of the project involves construction services needed to convert current disinfection system from a sodium hypochlorite system to a 25 MGD high level ultra-violet (UV) system. Construction also includes necessary filters, feed pumps, a UV electrical building, a reclaimed water (RW) transfer pump station, new electrical building and generator, installation of a RW high service pump, and a 3.5 MGD storage tank.</p> <p>Negotiations for the pre-construction phase have been completed. The final scope and fee for these services were reviewed by JEA project staff and procurement personnel and were deemed reasonable when compared to similar previous projects. JEA will present future contract amendments for approval related to early work Guaranteed Maximum Prices (GMPs) and the final construction GMP. The preliminary 10% estimate for total construction costs is \$162,272,830.00. This project was last presented as an informational item to the Capital Projects Committee during the 02/25/2025 meeting, where they approved the approach and the need for the project. JSEB participation will occur during the forthcoming construction GMPs.</p>												

Award # 5 Supporting Documents 9/11/2025

6	Collaborative Procurement Agency, Sourcewell, a State of Minnesota local government unit and service cooperative Contract #110421-ALT with Altec Industries, Inc. Contract Term: Start Date 01/12/2022, through 12/27/2025 For additional information contact: Halley Stewart This award is for the purchase of five (5) Class 212C 3T Bucket Truck Cut-Ins for JEA Electric department replacements. JEA is utilizing the collaborative procurement contract with Sourcewell and Altec Industries, Inc. as provided in Section 3-115 of the Procurement Code. The Class 212C 3T Bucket Truck Cut-Ins are budgeted for and expected to be delivered in FY27. JEA is leveraging Sourcewell contract pricing as initiating a new bid process could interfere with ensuring delivery within FY27, when the necessary funds are available. Additionally, JEA has secured a discount of \$2,567.00 per unit for the purchase of five (5) or more units, resulting in total savings of \$12,835.00. The Sourcewell contract pricing is approximately 4% lower than the quote received from Ring Power, totaling \$265,283.00 per unit. In 2019, JEA previously awarded a bid for this type of bucket truck to Altec at a price of \$191,268.00 per unit. The current pricing for FY27 delivery reflects an approximate 4% annual increase since the previous purchase, which Fleet has determined to be reasonable. The unit price is \$254,142.00, bringing the total award to \$1,270,710.00.	Contract # 110421-ALT, Class 212C 3T Bucket Truck Cut-Ins Sourcewell Contract 110421-ALT equipment, Purchase of Class 212C 3T Bucket Truck Cut-Ins	Phillips	Altec Industries, Inc.	Capital	\$1,270,710.00	\$1,270,710.00	N/A	\$1,270,710.00	N/A	One-Time Purchase in FY27 Start Date: 10/01/2026 End Date: 09/30/2027	N
7	Invitation for Bid (IFB) 1411925446 Facilities Automatic Transfer Switch (ATS) Maintenance and Repair Services Phillips Generator Source ASCO Power Services O&M \$539,719.00 \$32,184.00 \$1,012,212.00 N/A \$1,044,396.00 Advertised: 02/05/2025; Optional Pre-Response: 02/12/2025; Opened: 02/25/2025 Two (2) Responses Received: Generator Source: \$32,184.00 (Non-ASCO-ATS's) ASCO Power Services: \$1,012,212.00 (ASCO-ATS's) For additional information contact: Eugene Brown The scope for this Solicitation is to select a vendor(s) that can provide pricing to service JEA's Automatic Transfer Switches (ATS). Services include but are not limited to preventative maintenance and corrective maintenance of JEA's ATS assets. JEA owns approximately 473 Automatic Transfer Switches (ATS) throughout the following counties: Clay, Duval, Nassau, and St Johns. Fourteen (14) suppliers were invited to participate in the solicitation. However, two (2) responses were received, along with two (2) no-bid submissions. We anticipated low participation due to the fact that there is a limited amount of suppliers who are authorized to service JEA ATS equipment. After the bids closed it was brought to our attention that the bid workbook requested pricing for 473 ATS's and 437 of the ATS's are ASCO brand. ASCO does not authorize any third party to perform maintenance, upgrades, or modernization on their emergency power transfer system products. After discussion with the business unit, it was decided to award all ASCO ATS's to ASCO and to award all non-ASCO ATS's to the lowest bidder, which was Generator Source. In the future the business unit intends to add ASCO to the Facilities Standards for maintenance, noting that ASCO is the only entity authorized to maintain ASCO ATS's. Through negotiations with ASCO, procurement reduced pricing, achieving annual cost avoidance of \$42,826.00, or \$128,478.00 over three years. The previous price per technician was \$345.60, while the pre-negotiation price was \$395.00, a 14% increase. The final negotiated price is \$346.00 per technician, a 0.11% increase. Generator Source charges \$149.00 per technician for non-ASCO ATS's. The contract now requires two technicians per service call for safety reasons, increasing the total award to \$1,044,396.00, a 93.5% increase over the estimated budget of \$539,719.00. It should also be noted that JEA's asset count has increased by 7%, from 444 to 473. This request is for the award of a contract to ASCO Power Services in the amount of \$1,012,212.00 for ASCO ATS's and Generator Source in the amount of \$32,184.00 for non-ASCO ATS's. The total award is in the amount of \$1,044,396.00.	1411925446 Facilities Automatic Transfer Switch (ATS) Maintenance and Repair Services Phillips Generator Source ASCO Power Services O&M \$539,719.00 \$32,184.00 \$1,012,212.00 N/A \$1,044,396.00	Phillips	Generator Source ASCO Power Services	O&M	\$539,719.00	\$32,184.00 \$1,012,212.00	N/A	\$1,044,396.00	N/A	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start Date: 05/01/2025 End Date: 04/30/2028	N

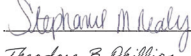
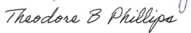


Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Garry Baker, Jordan Pope
Motion by:	Jordan Pope	
Second By:	Garry Baker	
Committee Decision	Approved	

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , S - awarded)	Action
1	Contract Increase	065-20 Commercial Backflow Preventer Testing Services Originally Informally Awarded: 06/01/2021 For additional information contact: David King The purpose of this contract is to provide backflow preventer testing services for JEA's commercial customers. The requirements are to systematically complete compliance testing of backflow preventers for the term of the contract. Each year, up to 38,000 connections are due to be tested. When this contract was first started the annual testing volume was approximately 22,000 customers. Over the term of the contract the annual testing number has increased to 38,000 customers. This increase in testing volume has resulted in this contract increase request. This increase will cover additional funding until the end of the contract term on 05/31/2025. Unit rates and contract terms remain unchanged. DISCUSSION/ACTION: Clarification was requested as to how this program works. JEA is tasked by the state to ensure water that is passed through a customer's water system does not go back into the drinking water. This is done by backflow preventers. The testing program ensures the backflow preventers are working correctly. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Zach Waldrop, Matt Harris, Dave Kaplan	Brooks	Fire Sprinkler Services FL, LLC	\$100,000.00	\$100,000.00	\$300,000.00	\$1,280,000.00	07/06/2023 - \$600,000.00 01/04/2024 - \$80,000.00 05/30/2024 - \$200,000.00	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 06/01/2021 End: 05/31/2025	N	Motion by: Garry Baker Second by: Jordan Pope Committee Decision: Approved
2	Single Source	One-Time Purchase of SCNTR001 For additional information contact: Lynn Rix The HSC baskets or traveling water screens are used in the intake system at NGS. Evoqua Water Technologies is the OEM for this item. This is a purchase of 40 screens that were last bought on 04/23/2024 at a cost of \$7,636.00 each. Pricing per unit has remained the same for the past two years. The quote is attached. DISCUSSION/ACTION: Clarification was requested as to why this item is a single source. At this time there is not another supplier that will provide a quote for production of these screens so JEA has referred back to the original equipment manufacturer. Quotes were requested from two other manufacturers but they were not able to provide quotes for production of this item. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Robert Hand	Phillips	Evoqua Water Technologies, LLC	\$305,440.00	\$305,440.00	N/A	\$305,440.00	N/A	Project Completion Start Date: 04/24/2025 End Date: 08/14/2025	N	Motion by: Jordan Pope Second by: Garry Baker Committee Decision: Approved

Consent and Regular Agenda Signatures

Budget	Name/Title		
Awards Chairman	Name/Title		CFO
Procurement	Name/Title		
Legal	Name/Title		

Award #3 Supporting Documents 9/11/2025



Quote Number: 1726483
 Opportunity Number: 24133395
 Sourcewell Contract #: 110421-ALT
 Date: 4/2/2025

Quoted for: JEA
Customer Contact: Matt Lynn
Phone: / **Email:** (904)9450688 / lynnmc@jea.com

Quoted by: Shannon Carlson
Phone: / **Email:** 336-488-2698 / shannon.carlson@altec.com
Altec Account Manager: Paul Hinson
Quantity: 5 Trucks

REFERENCE ALTEC MODEL	Sourcewell Price
AT37G Articulating Telescopic Aerial Device (Insulated)	\$161,317

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1 AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$5,746
2 AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$3,264
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1 CH-R	Cone Holder, Ring Style	\$314
2 BK	WATER CASK (Includes Bracket)	\$428
3 SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,220
4 VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
5 DLB1	Directional Light Bar Whelen Model# TANF85 LED Traffic Advisor	\$2,355
6 FLOOD	Flood Light (Hella #H71030401)	\$377
7 LR	Ladder Rack	\$1,629
8 ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
9 VRC	12 Volt Receptacle (Cigarette Lighter Style), Weatherproof	\$419
10 GATOR	Heavy Duty Cargo Coating, Gator Hyde	\$2,938
11 FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$1,381
12		
13		
14		
15		
SOURCEWELL OPTIONS TOTAL:		\$182,619

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	AT40-G telescopic articulating Aerial device with ISO-Boom, 24x36 platform, additional platform cover and liner, lanyard attachment point painted blue	\$4,468
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Altec Steel Body 132" estimated body length	\$18,382
4	BODY & CHASSIS ACC	Automatic boom latch, dock bumpers, green lug nut indicators	\$2,600
5	ELECTRICAL	Underbody lights, Go-light, Fuse Block, Master switch, Jump port, 2500W Inverter	\$7,927
6	FINISHING	Reflective tape, placard, DOT certification, no Altec logos, flash drive manuals	\$1,315
7	CHASSIS	International MV607	\$35,401
8	OTHER	Altec Model Year 2027	\$0
OPEN MARKET OPTIONS TOTAL:			\$70,093

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$252,712.00
Delivery to Customer (estimated 24-36 months): \$2,009.00
Sourcewell Contract Quantity Discounts: -\$2,567.00
Yellow City License Plate: \$300.00
CA Doc/Admin/Tire Fees: \$1,688.00

TOTAL FOR UNIT/BODY/CHASSIS: \$254,142.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: estimated 24-36 months, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

Award #3 Supporting Documents 9/11/2025



Quote Number: 1726483
 Opportunity Number: 24133395
 Sourcewell Contract #: 110421-ALT
 Date: 8/27/2025

Quoted for: JEA
Customer Contact: Matt Lynn
Phone: / **Email:** (904)9450688 / lynnmc@jea.com
Quoted by: Shannon Carlson
Phone: / **Email:** 336-488-2698 / shannon.carlson@altec.com
Altec Account Manager: Paul Hinson
Quantity: 10 Trucks

REFERENCE ALTEC MODEL	Sourcewell Price
AT37G Articulating Telescopic Aerial Device (Insulated)	\$161,317

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$5,746
2	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$3,264
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	CH-R	Cone Holder, Ring Style	\$314
2	BK	WATER CASK (Includes Bracket)	\$428
3	SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,220
4	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
5	DLB1	Directional Light Bar Whelen Model# TANF85 LED Traffic Advisor	\$2,355
6	FLOOD	Flood Light (Hella #H71030401)	\$377
7	LR	Ladder Rack	\$1,629
8	ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
9	VRC	12 Volt Receptacle (Cigarette Lighter Style), Weatherproof	\$419
10	GATOR	Heavy Duty Cargo Coating, Gator Hyde	\$2,938
11	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$1,381
12			
13			
14			
15			
SOURCEWELL OPTIONS TOTAL:			\$182,619

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	AT40-G telescopic articulating Aerial device with ISO-Boom, 24x36 platform, additional platform cover and liner, lanyard attachment point painted blue	\$4,468
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Altec Steel Body 132" estimated body length	\$18,382
4	BODY & CHASSIS ACC	Automatic boom latch, dock bumpers, green lug nut indicators	\$2,600
5	ELECTRICAL	Underbody lights, Go-light, Fuse Block, Master switch, Jump port, 2500W Inverter	\$7,927
6	FINISHING	Reflective tape, placard, DOT certification, no Altec logos, flash drive manuals	\$1,315
7	CHASSIS	International MV607	\$35,401
8	OTHER	Altec Model Year 2027	\$0
OPEN MARKET OPTIONS TOTAL:			\$70,093

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$252,712.00
Delivery to Customer (estimated 24-36 months): \$2,009.00
Sourcewell Contract Quantity Discounts: -\$3,865.00
Yellow City License Plate: \$300.00
CA Doc/Admin/Tire Fees: \$2,660.00
Extended Warranty: \$2,660.00

TOTAL FOR UNIT/BODY/CHASSIS: \$253,816.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: estimated 24 months, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

IFB - 1412029046- Appendix B - Bid Workbook
Miscellaneous Electrical - Radio Parts for JEA Inventory
(Only complete the prices in yellow cells)

JEA Item ID	Item Description	MFG Name/PN	Unit of Measure	Company:		Quoted Mfg/Part Number	Minimum Quantities if applicable	Vendor Quoted Unit Price	Lead Time In Calendar Days After Receipt of Order	Extended One (4) Year Price
				Four (4) Year Total Estimate	BCI					
RADAN002	ANTENNA, YAGI 10DBI GAIN 890-960 MHZ, N-FEMALE TERMINATION	SCALA(TY-900), KATHREIN(TY-900)	Each	177		TY-900	0	498	8-10 weeks	\$88,146.00
RADCO001	RADIO, MDS ORBIT MCR, CELLULAR AND SERIAL 900 MHZ MANAGED RADIO, 896-960 MHZ, TWO 10/100 ETHERNET RJ45, DUAL SIM AND ONE SERIAL PORT PROGRAMMABLE RS232/485.	GENERAL ELECTRIC(MDSMXNCL9CN4G CNNS1FIDUNN)	Each	680		MXNCL9CN4G CNNS1FIDUNN	0	2494	8-10 weeks	\$1,695,920.00
RADCO002	TRANSNEXT WITH E-INK DISPLAY, VERTICAL DIN-RAIL MOUNT.	GENERAL ELECTRIC(NXTNET9SENU SVUNNNNNNN)	Each	8		NXTNET9SENU SVUNNNNNNN	0	1426.42	5 weeks	\$11,411.36
RADCO003	ADAPTOR, RJ-45 TO DB89, FOR TRANSNEXT RADIO.	GENERAL ELECTRIC(73-2434A25)	Each	4		73-2434A25	0	14.08	1 week	\$56.32
RADGR001	KIT, STANDARD GROUNDING, FOR 1/2" CORRUGATED COAX, (KIT INCLUDES: 1- 3/8" 2 HOLE LUG & 5 FT. OF #6 AWG INSULATED COPPER CABLE)	WIRELESS SOLUTIONS(TYPE GK-S12), RFS (RADIO FREQUENCY SYSTEMS)(GKFORM60-12)	Each	2		GKFORM60-12	0	51.58	1 week	\$103.16
RADMP001	MOUNTING PIPE, FOR ANTENNA TO POLE ROUND 2-3/8" DIAM, 4-FT. LONG HOT DIPPED GALVANIZED	ANDREW STEEL PROCUCTS(MTS-MT-650)	Each	122		MT-650	0	71.47	8-10 Weeks	\$8,719.34
RADMT001	CLAMP, MOUNTING, ANTENNA TO WOOD POLE SET OF 2	HUTTON COMMUNICATIONS(DBB-DB365W)	Each	127		DB365W	0	301.85	2 weeks	\$38,334.95
Bid Total (Enter this amount on Page 1 of the Bid Form)									\$1,842,691.13	

IFB - 1412029646 - Appendix B - Bid Workbook
Decorative Streetlight Poles POLCO040 and POLCO041 for JEA Inventory FY26 - FY28
(Only complete the prices in yellow cells)

Company:											GRESKO
JEA Item ID	Item Description	MFG Name/PN	Unit of Measure	Immediate Purchase	Two (2) Year Total Estimate	Quoted Mfg Name/Part Number	Minimum Quantities if applicable	Vendor Quoted Unit Price	Lead Time In Calendar Days After Receipt of Order	Extended Two (2) Year Price - Contract Amount	
POLCO040	POLE, CONCRETE, DECORATIVE, 13 FT MOUNTING HEIGHT, DIRECT BURIED, BLACK ETCHED FINISH, 2 5/8" LONG TENON	AMERON(VEF-4.0(6P3T5MOD)), HOLOPHANE(HSC180AV2NSEDTP), STRESSCRETE (KD13-G-E11-C/W-T(30/30)), TRADITIONAL CONCRETE (D1213-EB-EA-3T)	Each	200		AMERON(VEF-4.0(6P3T5MOD))	N/A	1487.37	112	\$0.00	
POLCO040	POLE, CONCRETE, DECORATIVE, 13 FT MOUNTING HEIGHT, DIRECT BURIED, BLACK ETCHED FINISH, 2 5/8" LONG TENON	AMERON(VEF-4.0(6P3T5MOD)), HOLOPHANE(HSC180AV2NSEDTP), STRESSCRETE (KD13-G-E11-C/W-T(30/30)), TRADITIONAL CONCRETE (D1213-EB-EA-3T)	Each		425	AMERON(VEF-4.0(6P3T5MOD))	N/A	1487.37	112	\$632,132.25	
POLCO041	POLE, 35 FT OCTAGONAL CONCRETE, WITH 30 FEET ABOVE GRADE; CLASS D; NIGHT SKY FINISH; ETCHED;DIRECT EMBEDMENT; TENON 3" OD X 9" TALL	AMERON(CE0X09.5SPL/SK105105), HOLOPHANE (HSC350DOCNSEDTP-(3.0x9.0)), STRESSCRETE(E-350-BPO-G-T-E11), TRADITIONAL CONCRETE (D230X-EB-EA-3T)	Each		48	AMERON(CE0X09.5SPL/SK10510)	N/A	3228.87	112	\$154,985.76	
Contract Amount										\$7	