JEA Awards Agenda

September 4, 2025

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

Teams Meeting Info

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent Agenda to the Regular Agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code, if you wish to protest any of these items.

vard #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participat (Y/N) If Y, then company name (%, \$ - awarded
1	Minutes	Minutes from 08/28/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Request for Proposal (RFP)	1411988446 - Design Services for Nocatee South RW Storage Tank Project	Zammataro	McKim and Creed	Capital	\$650,000.00	\$640,938.00	N/A	\$640,938.00			
2	Advertised: 05/16/2025 Opened: 07/01/2025 Public Evaluation Meeting: 07/31/2025 Proposers (Ranked): 1. McKim and Creed 2. CPH Consulting, LLC 3. Weston & Sampson										Project Completion Start Date: 09/22/2025 End Date: 09/14/2028	Y Smith Surveying Grou (Survey) - \$54,888.0 Meskel & Associates Engineering (Geotech \$28,000.00 Construction & Enginee
	For additional information contact: Marline McDonald This award request is for the procurement of design services for the Nocatee South Reclaimed Water Storage Tank Project. The scope includes the design of a new 1.38-million-gallon prestressed concrete storage tank in Nocatee South to provide irrigation water for residential and common areas. The services cover preliminary and final design, cost estimation, permitting support, and engineering assistance during bidding, construction, and startup/testing. The project will follow a Design-Bid-Build process and involves constructing a second storage tank equal in size and capacity to the existing one, with the required piping connections. Key tasks include developing a design work plan, conducting geotechnical investigations, performing surveys, and preparing cost opinions at each design stage. The hourly rates in this contract are consistent with those used in previous agreements. The overall fee has been compared against past projects and deemed reasonable.											Services Consultants (N - \$8,000.00
	Contract Increase	1411480046-IFB - Fiber Optic Cable Splicing Services & Repair	Baker	Nex-Gen Fiber Services Inc.	O&M and Capital	\$2,000,000.00	\$850,000.00	\$1,076,350.00	\$1,926,350.00		Five (5) Years w/One (1) - 1 Yr. Renewals	
	For Additional Informa											
	For Additional Information Contact: Angel Love This award request is for a contract increase in the amount of \$850,000.00 for the Fiber Optic Cable Splicing Services & Repair contract for the remaining contract term of approximately three (3) years.										Start Date: 01/15/2024	N
	The reason for the increase is due to a critical infrastructure project that was not accounted for at the time of contract planning. This project involves replacement of the Dense Wavelength Division Multiplexer Device (DWDM) and implementation of the ICON mux for the Bulk Electrical System (BES) network. Although this project is scheduled to begin in FY26, we have proactively initiated preparatory work to reduce the overall implementation timeline and manage the anticipated workload more efficiently. An updated response workbook outlining pricing for the remainder of the contract term is included. The original contract rates remain unchanged, the only adjustment is in the quantities.										End Date: 01/14/2029	
				Beard Equipment Company			\$89,001.10					
	Invitation for Bid (IFB)	1412002450 IFB JEA Vehicle and Equipment Rental	Phillips	Herc Rentals Inc. Pioneer Equipment Company	Capital and O&M	\$2,175,087.00	\$352,929.43 \$387,606.12	N/A	\$2,175,087.00			
	Advertised: 06/27/202. Optional Pre-Response Opened: 08/05/2025			Ring Power Cornoration			\$850.113.19					
	Six (6) Responses Received: Beard Equipment Company (\$1,420,740.00 3-year bid total, 16 items bid, 0 items won as Primary, 6 items won as Secondary) Herc Rentals Inc. (\$1,334,745.00 3-year bid total, 84 items bid, 50 items won as Primary, 16 items won as Secondary) Pioneer Equipment Company (\$939,870.00 3-year bid total, 13 items bid, 6 items won as Primary, 1 item won as Secondary) Ring Power Corporation (\$2,332,731.00 3-year bid total, 68 items bid, 26 items won as Primary, 27 items won as Secondary) Sunbelt Rentals, Inc. (\$1,162,926.00 3-year bid total, 61 items bid, 24 items won as Primary, 18 items won as Secondary) United Rentals (North America), Inc. (\$892,557.00 3-year bid total, 48 items bid, 24 items won as Primary, 16 items won as Secondary)									N/A	Three (3) Years w/Two (2) – One (1) Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2028	N
	For additional information contact: Halley Stewart											
	This award request is for vehicle and equipment rental contracts for 16 participating JEA Business Units. A total of six suppliers submitted bids, five incumbent suppliers and one new bidder, Pioneer Equipment Company. Suppliers were invited to bid on any of the 168 rental items. The lowest bid for each item is awarded as the Primary supplier, and the second-lowest as the Secondary supplier. The current contracts were awarded in 2022 and expire on 9/30/2025. We opted not to use the renewal option and instead reissued the solicitation to better align the awards with Business Units' budgets over the next three years. An additional rental category was included to meet specialized needs											
	at the Northside General	ating Station (NGS) and previously rented 1410336848 - Occupational Medical Services		Jacksonville CareNow Urgent Care, LLC (DBA CareNow)	O&M	\$465,000.00	\$465,000.00	\$1,456,440.00	\$2,116,440.00			
	Originally Awarded: 08/19/2021 For additional information contact: Elaine Selders.									09/12/2024 - \$195,000.00	Three (3) Years w/Three (3) – 1 Yr. Renewals	
	This Award requests a second one-year renewal for the Occupational Medical Services contract from 10/01/2025 to 09/30/2026. This contract was originally awarded on 08/19/2021 to Jacksonville CareNow Urgent Care, LLC in the amount of \$1,456,440.00. The original award amount was based on a monthly flat fee of \$34,950.00 plus additional funds for optional services for the three-year term. The first one-year renewal was awarded on 09/12/2024 in the amount of \$195,000.00 as there were approximately \$250,000.00 remaining in unused funds from the original term.										Start Date: 10/01/2021 End Date: 09/30/2026	N
	For this renewal, a 2.7% price adjustment based on the CPI was approved. The monthly flat fee will increase to \$35,895.00 and will total \$430,740.00 for the upcoming year. The total award amount of \$465,000.00 is based on the budgeted amount for these services and shall include the monthly fee and the estimated amount needed for the FY26 optional services.											
	Contract Increase	1410804046 Sanitary Sewer Manhole Structural Rehabilitation and Repair	Zammataro	Engineered Spray Solutions, LLC	Capital	\$2,000,000.00	\$2,000,000.00	\$4,000,00.00	\$8,270,000.00			
	Last awarded: 04/10/2025 For additional information contact: Darriel Brown										Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 10/01/2022	ls
	This award request is a contract increase for Engineered Spray Solutions for Sanitary Sewer Manhole Structural Rehabilitation and Repair services. This work includes sealing, resealing, coating, repair and rehabilitation, along with any related incidental work, for sanitary sewer manholes located within JEA's service territory, which includes Duval and surrounding counties. This service was originally awarded to 3 suppliers based on the best mix of services offered by each supplier that would fulfill JEA's projected needs. Contract increases have been managed separately for each supplier based on contractor availability, usage and project needs.									04/09/2025 - \$1,300,000.00 07/27/2025 -\$570,000.00	End: 09/30/2026 One (1) Renewal Remaining	IN .
			the remainder of F	Y26, due to an increase in the number of m	anhole repairs that have been ident	tified. The contract rates will remain th	e same.					

Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												
	Regular Agenda											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%, \$ - awarded)	Action
1	Contract Increase Arlin	18 Engineering Services for the ngton East Water Reclamation ility (WRF) Upgrades Project	Zammataro	Hazen and Sawyer	\$2,388,664.00	\$2,400,000.00	\$813,750.00	\$17,611,687.00	08/28/2020 - \$78,560.00			Motion by:
	Last awarded: 11/30/2023 For additional information contact: Dan Kruck This contract increase is for post-design services related to the Arlington East WRF Phase 2 Upgrade Project. The additional services include providing one full-time project representative and engineering administration support, such as submittal reviews, responses to requests for information, participation in project meetings, and preparation of record drawings and operation and maintenance manuals. The hourly rates for this increase request are consistent with the contract and the contract increase amount has been compared to similar services on other projects and deemed reasonable.								03/04/2021 - \$7,137,148.00 06/07/2021 - \$135,318.00 03/28/2022 - (\$426,313.00) 02/09/2023 - \$224,300.00 11/30/2023 - \$7,060,822.00 12/05/2023 - Scope only 06/27/2024 - \$100,688.00 08/12/2024 - \$98,750.00	Project Completion Start Date: 04/25/2019 End Date: 09/30/2029	N	Second by: Committee Decision:
	DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:											
2		973449 RFP Material Handling Operation Services at NGS	Erixton	RPM Solutions, LLC	\$4,998,816.00	\$3,500,000.00	N/A	\$4,998,816.00				
	Advertised: 07/16/2025 Opened: 08/12/2025 One (1) Bid Received RPM Solutions, LLC \$4,998,816.00 Public Evaluation Meeting: 08/27/2025 For additional information contact: Lynn Rix This award request is for the procurement of Material Handling Operation Services at JEA's Northside Generating Station (NGS). JEA sought an industrial contractor with the technical expertise to provide cost-effective labor for material handling operations, inspections, and limited preventive maintenance activities at the power plant. The scope of work includes handling biomass, limestone, solid fuels (coal and petroleum coke), and ash disposal operations. The contract also covers services not included under existing agreements, such as limestone crushing.									Three (3) Years w/ Two (2) 1-Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2028	N	Motion by: Second by:
	A mandatory pre-response meeting was held, with four companies in attendance. Of those, one company submitted a proposal. Two companies formally submitted "no bid" responses prior to the deadline: one cited the project's complexity as exceeding its current risk threshold, and the other indicated that no solicitation changes would alter its decision not to bid. The fourth company did not respond to follow-up communications by email or phone. RPM Solutions, LLC was the sole respondent and received high evaluation scores. The company has a proven record of performance at NGS and is recognized as a reliable partner. The business estimate was derived from the wages of the supplemental labors currently being utilized. During the course of the Solicitation hours and positions were added, but weren't considered substantive enough to adjust the original estimate. Although the bid amount is approximately 43% higher than the initial business estimate, the critical nature of these services and the expected efficiency gains justify the cost as reasonable.											Committee Decision:
	DISCUSSION/ACTION: DISCUSSION/ACTION PA	ARTICIPANTS:										
						Informational I	tems					
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%, \$ - awarded)	
	Single Source Netw	ork Protectors for JEA Inventory	Phillips	Cooper Power Systems, LLC	\$1,306,840.02	\$1,228,511.70	N/A	\$1,306,840.02				
	For additional information contact: Lynn Rix This contract was awarded on 8/14/2025 to Eaton Corporation, PLC. However, in the contracting process Eaton Corporation, PLC. requested that the contract be issued to their subsidiary, Cooper Power Systems, LLC. Both names are on the quote.								N/A	Five (5) Years w/Two (2) - 1 Yr. Renewals	N	
Consent and Regular Agenda Signatures												
Budget	Name/Title											
Awards Chairman	Name/Title			_								
Procurement	Name/Title											
Legal	Name/Title											