

Welcome to the

JEA Awards Meeting

September 04, 2025, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Sarah Millsap** by telephone at **(904)776-4311** or by email at **millse@jea.com** if you experience any technical difficulties during the meeting.

JEA Awards Agenda
September 4, 2025
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 08/28/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Request for Proposal (RFP)	1411988446 - Design Services for Nocatee South RW Storage Tank Project	Zammataro	McKim and Creed	Capital	\$650,000.00	\$640,938.00	N/A	\$640,938.00	N/A	Project Completion Start Date: 09/22/2025 End Date: 09/14/2028	Y Smith Surveying Group (Survey) - \$54,888.00 Meskel & Associates Engineering (Geotech) - \$28,000.00 Construction & Engineering Services Consultants (MOT) - \$8,000.00
	<p>Advertised: 05/16/2025 Opened: 07/01/2025 Public Evaluation Meeting: 07/31/2025 Proposers (Ranked): 1. McKim and Creed 2. CPH Consulting, LLC 3. Weston & Sampson</p> <p>For additional information contact: Marline McDonald</p> <p>This award request is for the procurement of design services for the Nocatee South Reclaimed Water Storage Tank Project. The scope includes the design of a new 1.38-million-gallon prestressed concrete storage tank in Nocatee South to provide irrigation water for residential and common areas. The services cover preliminary and final design, cost estimation, permitting support, and engineering assistance during bidding, construction, and startup/testing. The project will follow a Design-Bid-Build process and involves constructing a second storage tank equal in size and capacity to the existing one, with the required piping connections. Key tasks include developing a design work plan, conducting geotechnical investigations, performing surveys, and preparing cost opinions at each design stage.</p> <p>The hourly rates in this contract are consistent with those used in previous agreements. The overall fee has been compared against past projects and deemed reasonable.</p>											
3	Contract Increase	1411480046-IFB - Fiber Optic Cable Splicing Services & Repair	Baker	Nex-Gen Fiber Services Inc.	O&M and Capital	\$2,000,000.00	\$850,000.00	\$1,076,350.00	\$1,926,350.00	N/A	Five (5) Years w/One (1) - 1 Yr. Renewals Start Date: 01/15/2024 End Date: 01/14/2029	N
	<p>For Additional Information Contact: Angel Love</p> <p>This award request is for a contract increase in the amount of \$850,000.00 for the Fiber Optic Cable Splicing Services & Repair contract for the remaining contract term of approximately three (3) years.</p> <p>The reason for the increase is due to a critical infrastructure project that was not accounted for at the time of contract planning. This project involves replacement of the Dense Wavelength Division Multiplexer Device (DWDM) and implementation of the ICON mux for the Bulk Electrical System (BES) network. Although this project is scheduled to begin in FY26, we have proactively initiated preparatory work to reduce the overall implementation timeline and manage the anticipated workload more efficiently. An updated response workbook outlining pricing for the remainder of the contract term is included. The original contract rates remain unchanged, the only adjustment is in the quantities.</p>											
4	Invitation for Bid (IFB)	1412002450 IFB JEA Vehicle and Equipment Rental	Phillips	Beard Equipment Company Herc Rentals Inc. Pioneer Equipment Company Ring Power Corporation Sunbelt Rentals, Inc. United Rentals (North America), Inc.	Capital and O&M	\$2,175,087.00	\$89,001.10 \$352,929.43 \$387,606.12 \$850,113.19 \$276,628.03 \$218,809.13	N/A	\$2,175,087.00	N/A	Three (3) Years w/Two (2) – One (1) Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2028	N
	<p>Advertised: 06/27/2025 Optional Pre-Response: 07/16/2025 Opened: 08/05/2025</p> <p>Six (6) Responses Received: Beard Equipment Company (\$1,420,740.00 3-year bid total, 16 items bid, 0 items won as Primary, 6 items won as Secondary) Herc Rentals Inc. (\$1,334,745.00 3-year bid total, 84 items bid, 50 items won as Primary, 16 items won as Secondary) Pioneer Equipment Company (\$939,870.00 3-year bid total, 13 items bid, 6 items won as Primary, 1 item won as Secondary) Ring Power Corporation (\$2,332,731.00 3-year bid total, 68 items bid, 26 items won as Primary, 27 items won as Secondary) Sunbelt Rentals, Inc. (\$1,162,926.00 3-year bid total, 61 items bid, 24 items won as Primary, 18 items won as Secondary) United Rentals (North America), Inc. (\$892,557.00 3-year bid total, 48 items bid, 24 items won as Primary, 16 items won as Secondary)</p> <p>For additional information contact: Halley Stewart</p> <p>This award request is for vehicle and equipment rental contracts for 16 participating JEA Business Units. A total of six suppliers submitted bids, five incumbent suppliers and one new bidder, Pioneer Equipment Company. Suppliers were invited to bid on any of the 168 rental items. The lowest bid for each item is awarded as the Primary supplier, and the second-lowest as the Secondary supplier.</p> <p>The current contracts were awarded in 2022 and expire on 9/30/2025. We opted not to use the renewal option and instead reissued the solicitation to better align the awards with Business Units' budgets over the next three years. An additional rental category was included to meet specialized needs at the Northside Generating Station (NGS) and previously rented items not covered under the existing agreements were added to this solicitation.</p> <p>Due to the unpredictability of rental needs and the involvement of 16 different cost centers, we are awarding based on available funding while also taking historical and projected spending into account. The total award amount for the six contracts for the initial 3-year term is \$2,175,087.00, distributed as follows: Beard Equipment Company - \$89,001.10, Herc Rentals Inc. - \$352,929.43, Pioneer Equipment Company - \$387,606.12, Ring Power Corporation - \$850,113.19, Sunbelt Rentals, Inc. - \$276,628.03, and United Rentals (North America), Inc. - \$218,809.13.</p>											
5	Renewal	1410336848 - Occupational Medical Services	Moser	Jacksonville CareNow Urgent Care, LLC (DBA CareNow)	O&M	\$465,000.00	\$465,000.00	\$1,456,440.00	\$2,116,440.00	09/12/2024 - \$195,000.00	Three (3) Years w/Three (3) – 1 Yr. Renewals Start Date: 10/01/2021 End Date: 09/30/2026	N
	<p>Originally Awarded: 08/19/2021 For additional information contact: Elaine Selders.</p> <p>This Award requests a second one-year renewal for the Occupational Medical Services contract from 10/01/2025 to 09/30/2026. This contract was originally awarded on 08/19/2021 to Jacksonville CareNow Urgent Care, LLC in the amount of \$1,456,440.00. The original award amount was based on a monthly flat fee of \$34,950.00 plus additional funds for optional services for the three-year term. The first one-year renewal was awarded on 09/12/2024 in the amount of \$195,000.00 as there were approximately \$250,000.00 remaining in unused funds from the original term.</p> <p>For this renewal, a 2.7% price adjustment based on the CPI was approved. The monthly flat fee will increase to \$35,895.00 and will total \$430,740.00 for the upcoming year. The total award amount of \$465,000.00 is based on the budgeted amount for these services and shall include the monthly fee and the estimated amount needed for the FY26 optional services.</p>											

	Contract Increase	1410804046 Sanitary Sewer Manhole Structural Rehabilitation and Repair	Zammataro	Engineered Spray Solutions, LLC	Capital	\$2,000,000.00	\$2,000,000.00	\$4,000,00.00	\$8,270,000.00			
6	<p>Last awarded: 04/10/2025 For additional information contact: Darriel Brown</p> <p>This award request is a contract increase for Engineered Spray Solutions for Sanitary Sewer Manhole Structural Rehabilitation and Repair services. This work includes sealing, resealing, coating, repair and rehabilitation, along with any related incidental work, for sanitary sewer manholes located within JEA's service territory, which includes Duval and surrounding counties. This service was originally awarded to 3 suppliers based on the best mix of services offered by each supplier that would fulfill JEA's projected needs. Contract increases have been managed separately for each supplier based on contractor availability, usage and project needs.</p> <p>Additional funding is needed to complete the work budgeted for the remainder of FY26, due to an increase in the number of manhole repairs that have been identified. The contract rates will remain the same.</p>									03/18/2025 - \$400,000.00 04/09/2025 - \$1,300,000.00 07/27/2025 - \$570,000.00	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 10/01/2022 End: 09/30/2026 One (1) Renewal Remaining	N

Consent Agenda Action

Committee Members in Attendance	Names	
Motion by:		
Second By:		
Committee Decision		

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Contract Increase	108-18 Engineering Services for the Arlington East Water Reclamation Facility (WRF) Upgrades Project	Zammataro	Hazen and Sawyer	\$2,388,664.00	\$2,400,000.00	\$813,750.00	\$17,611,687.00	08/28/2020 - \$78,560.00 03/04/2021 - \$7,137,148.00 06/07/2021 - \$135,318.00 03/28/2022 - (\$426,313.00) 02/09/2023 - \$224,300.00 11/30/2023 - \$7,060,822.00 12/05/2023 - Scope only 06/27/2024 - \$100,688.00 08/12/2024 - \$98,750.00	Project Completion Start Date: 04/25/2019 End Date: 09/30/2029	N	<p>Motion by: _____</p> <p>Second by: _____</p> <p>Committee Decision: _____</p>
<p>Last awarded: 11/30/2023 For additional information contact: Dan Kruck</p> <p>This contract increase is for post-design services related to the Arlington East WRF Phase 2 Upgrade Project. The additional services include providing one full-time project representative and engineering administration support, such as submittal reviews, responses to requests for information, participation in project meetings, and preparation of record drawings and operation and maintenance manuals.</p> <p>The hourly rates for this increase request are consistent with the contract and the contract increase amount has been compared to similar services on other projects and deemed reasonable.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>												
2	Request for Proposal (RFP)	1411973449 RFP Material Handling Operation Services at NGS	Erixon	RPM Solutions, LLC	\$4,998,816.00	\$3,500,000.00	N/A	\$4,998,816.00	N/A	Three (3) Years w/ Two (2) 1-Yr. Renewals Start Date: 10/01/2025 End Date: 09/30/2028	N	<p>Motion by: _____</p> <p>Second by: _____</p> <p>Committee Decision: _____</p>
<p>Advertised: 07/16/2025 Opened: 08/12/2025 One (1) Bid Received RPM Solutions, LLC \$4,998,816.00 Public Evaluation Meeting: 08/27/2025 For additional information contact: Lynn Rix</p> <p>This award request is for the procurement of Material Handling Operation Services at JEA's Northside Generating Station (NGS). JEA sought an industrial contractor with the technical expertise to provide cost-effective labor for material handling operations, inspections, and limited preventive maintenance activities at the power plant. The scope of work includes handling biomass, limestone, solid fuels (coal and petroleum coke), and ash disposal operations. The contract also covers services not included under existing agreements, such as limestone crushing.</p> <p>A mandatory pre-response meeting was held, with four companies in attendance. Of those, one company submitted a proposal. Two companies formally submitted "no bid" responses prior to the deadline: one cited the project's complexity as exceeding its current risk threshold, and the other indicated that no solicitation changes would alter its decision not to bid. The fourth company did not respond to follow-up communications by email or phone.</p> <p>RPM Solutions, LLC was the sole respondent and received high evaluation scores. The company has a proven record of performance at NGS and is recognized as a reliable partner.</p> <p>The business estimate was derived from the wages of the supplemental labors currently being utilized. During the course of the Solicitation hours and positions were added, but weren't considered substantive enough to adjust the original estimate. Although the bid amount is approximately 43% higher than the initial business estimate, the critical nature of these services and the expected efficiency gains justify the cost as reasonable.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>												

Informational Items

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Single Source	Network Protectors for JEA Inventory	Phillips	Cooper Power Systems, LLC	\$1,306,840.02	\$1,228,511.70	N/A	\$1,306,840.02	N/A	Five (5) Years w/Two (2) - 1 Yr. Renewals	N	
<p>For additional information contact: Lynn Rix</p> <p>This contract was awarded on 8/14/2025 to Eaton Corporation, PLC. However, in the contracting process Eaton Corporation, PLC. requested that the contract be issued to their subsidiary, Cooper Power Systems, LLC. Both names are on the quote.</p>												

Consent and Regular Agenda Signatures

Budget	Name/Title _____
Awards Chairman	Name/Title _____
Procurement	Name/Title _____
Legal	Name/Title _____

Award #1 Supporting Documents 9/4/2025

JEA Awards Agenda
August 28, 2025
225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

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Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%), S - awarded
1	Minutes	Minutes from 08/21/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	1410336646 ITN Waste Hauling Services for JEA	Phillips	GFL Solid Waste Southeast LLC (DBA GFL Environmental)	O & M	\$823,362.87	\$823,362.87	\$2,111,240.00	\$3,548,617.71	08/22/2024 - \$514,014.84 05/06/2025 - \$100,000.00	Three (3) Years w/Two (2) - 1 Yr. Renewals Start Date: 10/01/2021 End Date: 09/30/2026 No Renewals Remaining	N
<p>Originally Awarded: 09/16/2021 For additional information contact: Halley Stewart</p> <p>An increase is being requested for the Waste Hauling Services contract with GFL Environmental to ensure uninterrupted service for JEA through September 30, 2026. This increase is necessary as current funding is nearly exhausted.</p> <p>The original contract was valued at \$2,111,240.00. On August 22, 2024, an additional \$514,014.84 was approved to renew the contract for one year and cover projected expenditures, bringing the Not-to-Exceed (NTE) amount to \$2,625,254.84. A temporary administrative increase of \$100,000.00 was also approved on May 6, 2025, to allow processing of pending purchase orders while this current, larger funding request was being evaluated.</p> <p>We are now requesting an additional \$823,362.87. This amount is based on the average expenses from the sixteen JEA cost centers utilizing this service and includes forecasted needs through the end of the contract term.</p> <p>If approved, the revised NTE will be \$3,548,617.71, ensuring JEA continues to receive critical waste and recycling services without disruption. Please note that service pricing remains unchanged.</p>												
3	Change Order	Open Grid Transformation	Selders	CGI Technologies and Solutions Inc.	O&M	\$6,000,000.00	\$95,273.89	\$5,575,000.00	\$6,170,273.89	07/26/2024-\$175,000.00 08/16/2024-\$225,000.00 07/08/2025-\$100,000.00	Start Date: 01/08/2024 End Date: 12/31/2025	N
<p>For additional Information Contact: Angel Love</p> <p>This change order request is for \$57,700.89 in ongoing travel expenses, per JEA's travel policy, by the CGI project teams as part of the overall implementation of the new OpenGrid solution for JEA's Field Management System, and \$37,573.00 for two key change order/enhancements within the OpenGrid Field product for JEA: Satellite View functionality and updates to the Move Job feature.</p> <p>The satellite imagery will be activated as an additional map view option alongside Day and Night modes. Although the feature is already built-in, it requires configuration to activate, and the imagery is sourced from the map server without customization options. The Move Job feature will be updated to reflect the newly selected map location in job details. A toggle will be added to turn this functionality on or off. Together, these enhancements improve mapping clarity and job management across JEA's field operations. This project is estimated to be completed by December 31, 2025.</p>												
4	Renewal	1410375246 - Cisco Contract Center Managed Services Contract # - JEA10746	Selders	PROSYS INFORMATION SYSTEMS INC.	O&M	\$480,000.00	\$416,286.00	\$1,248,858.00	\$2,179,011.80	08/31/2022-\$9,950.80 10/3/2022-\$34,769.00 11/7/2022-\$16,320.00 01/04/2024-\$36,542.00 12/19/2024-\$416,286.00	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start Date: 11/01/2021 End Date: 10/31/2026 No Renewals Remaining	N
<p>Originally Awarded: 11/01/2021 For Additional Information Contact: Angel Love</p> <p>This renewal request pertains to JEA's Cisco Contract Center Managed Services. Under the existing SC-0374b ProSys Contact Center Remote PS_MS Support project, ProSys will continue to deliver dedicated professional services resources to support JEA's Cisco PCCE Contact Center environment. Services will be provided across both the PROD and QA environments and will mirror the scope and activities outlined in the previous Statement of Work (SOW). The pricing for this renewal will remain unchanged from the prior year. JEA Business Unit is considering rebidding these services in FY26 or not containing services following FY26.</p>												
5	Contract Increase	Contract FSA23-EQU21.0: Equipment, Purchase of John Deere 524P #244 Wheel Loader	Phillips	Dobbs Equipement LLC	Capital	\$266,947.00	\$266,947.00	\$263,818.00	\$530,765.00	N/A	One-Time Purchase in FY25 Start Date: 09/02/2025 End Date: 09/30/2025	N
<p>Piggyback Agency: Florida Sheriffs Association Contract #FSA23-EQU21.0 with Dobbs Equipement LLC Contract Term: Start Date 10/01/2023, through 09/30/2026 For additional information contact: Halley Stewart</p> <p>This contract increase request is for the purchase of an additional John Deere 524P 3.0 cubic yard Wheel Loader for JEA Fleet to be utilized at Pearl Street Service Center (PSSC), expected to arrive before the end of FY25. JEA is piggybacking off of the Florida Sheriffs Association (FSA) contract with Dobbs Equipement LLC. A John Deere 524P Wheel Loader was originally purchased from Dobbs Equipement in April 2025 as an informal FSA piggyback procurement, in the amount of \$263,818.00. With the current purchase of the PSSC Wheel Loader for \$266,947.00, our annual expenditure with Dobbs Equipement for Wheel Loaders totals \$530,765.00, surpassing the \$300,000.00 threshold, necessitating approval by the Awards Committee.</p> <p>The second Wheel Loader was initially budgeted for FY26. However, due to a delay in the delivery of a Cumberland/MBF straight truck, originally scheduled for FY25, Fleet needs to advance the purchase of this Wheel Loader to offset the unplanned receipt of the straight truck in FY26. JEA is also receiving a supplier discount of \$3,323.00 in addition to the FSA discounted contract pricing, and Fleet has determined that the current pricing is reasonable.</p>												
6	Contract Increase	1411824246 IFB Electrical Conduit and Materials for JEA Stock	Phillips	Gresco Supply, Inc. Stuart C. Irby Company, LLC Resel USA, Inc. dba Gespro Terra Star, LLC Wesco Distribution, Inc. DBA Englewood Electrical Supply World Electric Supply	Inventory	\$2,915,155.06	\$1,614,254.28 \$1,186,806.03 \$37,514.19 \$0.00 \$70,906.21 \$5,674.35	\$1,729,883.44	\$2,632,485.00 \$1,826,196.17 \$47,787.17 \$4,383.00 \$121,122.21 \$27,154.09	N/A	Three (3) Year w/ Two (2) - 1 Yr. Renewals Start Date: 11/07/2024 End Date: 11/06/2027	N
<p>For additional information contact: Lynn Rix</p> <p>This award request seeks to increase funding for existing contracts related to the procurement of electrical conduit and associated materials.</p> <p>These contracts support JEA's inventory by supplying 53 essential items used to protect high-voltage cables and ensure proper electrical grounding—critical components for safe and reliable system operations.</p> <p>Although there have been some modest price increases, the primary driver for this request is higher-than-anticipated demand for several items, which has accelerated the use of available funds. Based on current inventory forecasts (attached), an additional \$2,915,155.06 is required to fulfill the contract through its remaining term.</p> <p>These contracts provide cost savings by locking in pricing, avoiding the higher costs typically incurred through spot purchases. The contract is set to expire on November 6, 2027.</p>												

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Jody Brooks, Garry Baker
Motion by:	Jody Brooks	
Second By:	Garry Baker	
Committee Decision	Approved	

Award #1 Supporting Documents 9/4/2025

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% S - awarded)	Action
1	Emergency/Ratification	Purchase of JEA Item CAIEP175	Phillips	Wesco Distribution, Inc.	\$478,848.00	\$214,944.00	N/A	\$478,848.00	N/A	Project Completion Start Date: 8/22/2025 End Date: 11/16/2025	N	<p>Motion by: Garry Baker</p> <p>Second by: Jody Brooks</p> <p>Committee Decision: Approved</p>
<p>For additional information contact: John Hernandez</p> <p>This award request is for the purchase of 4,800 feet of CAIEP175 cable to support JEA's inventory needs. While the Business Unit currently requires only 1,800 feet for an upcoming planned outage, the initial solicitation process resulted in two bids—each quoting minimum order quantities (MOQs) significantly higher than operational needs and lead times that would not meet the outage deadline.</p> <p>Stuart C. Irby Company, LLC Bid Amount: \$869,200.00 Qty: 10,000' MFG: Okanite Lead Time: 308 days</p> <p>Gresco Supply, Inc. Bid Price: \$1,299,072.00 Qty: 10,200' MFG: Poyman Lead Time: 18 - 22 weeks</p> <p>The two bidders were given an opportunity to lower the quantity but were unable to do so due to manufacturer constraints. To better align procurement with actual requirements and avoid unnecessary overstocking, a third quote was solicited after the bid closing. Wesco Distribution, Inc. responded with a quote reflecting a MOQ of 4,800 feet—the lowest among all vendors. This quantity meets both the Business Unit's immediate needs and JEA's delivery requirements, with the product scheduled to arrive in November. Wesco is the only authorized distributor of Kerite cable in the State of Florida. Due to the original bidders' inability to provide a lower quantity of the product or meet the looming deadline, the original solicitation was rescinded. For the same reasons, there was not time to re-bid the item. Approval is now being requested for an emergency/ratification purchase from Wesco Distribution, Inc. as the quote expires on 8/22/25.</p> <p>The CAIEP175 cable is a highly specialized item that has historically seen limited use. However, demand is increasing, and the warehouse and planning teams are currently reviewing stocking levels to support anticipated future needs. This purchase will help bridge the gap until those evaluations are complete. Even though it's more than what we needed, the savings in purchasing 4800 feet versus 10,000 feet is \$390,352.00. The cable was last purchased in May 2016 at \$44.78 per foot. Wesco's current quote is \$99.76 per foot—an increase of approximately 9.2% annualized. While the price increase is significant, it reflects market changes over the past nine years and remains the most economical option when considering the lower MOQ and acceptable lead time.</p> <p>DISCUSSION/ACTION: Ted Phillips requested clarification as to why this award is an emergency ratification. Jessica Keeler explained that there were some system issues with item set up which caused delayed recognition of need for the wire. Ted also requested further information on JEA's need versus the amount of wire that was bid on and what is actually being purchased. There are inventory and project requirements for this low use cable. JEA needs 1800 feet for inventory and 1000 feet for the project. Jody Brooks requested clarification on start date of the project. The date has been corrected from 08/28/2025 to 08/22/2025.</p> <p>DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Jessica Keeler, Jody Brooks, Lynn Rix</p>												
2	Contract Increase	Contract #5073, Purchase of Terex Hi-Ranger LT40 Telescoping Aerial Device Trucks	Phillips	Ring Power Corporation	\$842,360.00	\$842,360.00	N/A	\$842,360.00	N/A	One-Time Purchase in Q1 FY26 Start Date: 10/01/2025 End Date: 12/31/2025	N	<p>Motion by: Jody Brooks</p> <p>Second by: Garry Baker</p> <p>Committee Decision: Approved</p>
<p>Piggyback Agency: The City of Tallahassee Contract #5073, Agreement for Municipal Construction and Utility Equipment, Accessories, Parts, and Service with Ring Power Corporation Contract Term: Start Date 04/01/2021, through 03/31/2026 For additional information contact: Halley Stewart</p> <p>This award is for the purchase of four (4) Terex Hi-Ranger LT40 Telescoping Aerial Device trucks for JEA Fleet to be utilized for the Electric group, expected to arrive before December 31, 2025. JEA is piggybacking off of The City of Tallahassee contract with Ring Power Corporation.</p> <p>The trucks are being acquired to replace four (4) of the FY22 Versalift aerial assets, which are currently undergoing a buyback process due to unresolvable issues and contract termination. Ring Power's unit price is \$210,590.00, which is comparable to the most recent purchase from Global Rental Co Inc in the amount of \$210,507.00 for an Altec bucket truck. JEA is splitting the current replacement purchase between Ring Power and Global due to lead times and to ensure the orders are placed in time to receive the trucks during the budgeted timeframe, before the end of Q2 FY26. JEA is also receiving a supplier discount of \$75,428.00, in addition to the City of Tallahassee discounted contract pricing. The total award to Ring Power Corporation is in the amount of \$842,360.00, and Fleet has determined that the pricing is reasonable.</p> <p>DISCUSSION/ACTION: Ted Phillips requested explanation of the purchase and resale of these vehicles. Justin Hightower explained that these four aerial units are being purchased as part of a plan to replace the units that are being sold back due to numerous issues and breach of contract. Ted asked if the sell back would come back before the awards committee. Jenny McCollum explained that they will be brought back before the committee as an information item for transparency.</p> <p>DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Justin Hightower, Jenny McCollum</p>												

Consent and Regular Agenda Signatures

Budget	Name/Title	<u>Stephanie McNealy</u>
Awards Chairman	Name/Title	<u>Theodore B Phillips</u>
Procurement	Name/Title	<u>Jenny McCollum</u>
Legal	Name/Title	<u>Rebecca Lavis</u>



7785 Baymeadows Way, Suite 101, Jacksonville, FL 32256
TEL (904) 587-0134

Exhibit A: Scope of Services

1411988446 - Engineering Scope of Services for Nocatee South RW Storage Tank Project

1. GENERAL

JEA is implementing the *Nocatee South RW Storage Tank Project* to design and construct a new 1.38 Mgal prestressed concrete storage tank in Nocatee South and repump and storage facility area to provide irrigation water for residential and common areas. McKim & Creed (MC) shall provide engineering services, as described herein, to support the development and implementation of the Project.

2. SCOPE OF SERVICES

The Scope of Services for this project includes preliminary design, final detailed design, opinion of construction cost, permitting support, engineering support during bidding, engineering services during construction, and engineering services during startup/testing of the Project as described in this document. The Nocatee South RW storage tank project is being implemented via a Design-Bid-Build Process. One bid / design package is planned as follows:

- This project will construct the second storage tank at the Nocatee South site. The new tank will need to be equal in size and capacity of the current tank in service, 1.38 Mgal storage tank (1.25 Mgal usable) with **NO** aeration. Piping connections will be required for the new tank.

3. TASK PLAN

General tasks include the following:

3.1. Design Work Plan and Kickoff Meeting

Prepare a work plan that addresses project goals, expectations, lines of communication, participants, design standards, and schedule.

Lead the design kickoff meeting at the date, location, and time established by JEA. Take notes, prepare meeting minutes, submit draft meeting minutes to JEA for review, resolve any comments on draft meeting minutes, and submit final meeting minutes to JEA.

3.2. Design Packages

Perform the design of the Project including the ground storage tank, connection of pipes, site improvement, and all associated components (see following sections including **Table 1**, Deliverables, for specific detailed requirements for the packages):



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Exhibit A: Scope of Services

1411988446 - Engineering Scope of Services for Nocatee South RW Storage Tank Project

3.3. Design Criteria

The design and specifications shall comply with JEA Water & Sewer Standard Specifications; JEA Water, Sewer and Reclaimed Water Design Guidelines requirements; JEA Rules and Regulations for Water, Sewer & Reclaimed Water Services for water pipeline design; Standards Manual for Water Treatment Plants; and applicable Federal, FDEP, and county regulations/standards.

3.4. Geotechnical Services

A geotechnical investigation shall be performed to establish the geotechnical design parameters for the project as described in Standards Manual for Water Treatment Plants.

3.5. Surveys and Utility Locates

Consultant shall provide the following survey services:

- 3.5.1. A topographic survey in accordance with current JEA standards (ASCE 38-02 Quality Level B) shall be performed, in addition to a boundary survey. The survey shall be performed for the entire project site including, but not limited to, the following:
 - 3.5.1.1. Nocatee South Reclaim Water site
 - 3.5.1.2. Boundary of telecommunications security fence within the site
 - 3.5.1.3. Communications tower at the site
 - 3.5.1.4. Access roads
 - 3.5.1.5. Routes for the water pipelines
- 3.5.2. Perform, coordinate, and document utility survey for both above ground and underground utilities for the entire project site as described above.
- 3.5.3. Locate existing trees and determine the size and species of existing trees, if required.
- 3.5.4. Prepare and provide a final AutoCAD survey meeting the standards set by JEA and Consultant. Signed and sealed copies will be provided for documentation.

3.6. Opinion of Costs

Consultant will prepare opinions of construction cost, including a one-page summary of major components, at all stages of deliverables in accordance with the Association for the Advancement of Cost Engineering International, Inc. (AACE) for the purpose of assisting JEA in preparing budget funding request and evaluating design options. Expected accuracy will be as follows: Class 3 estimate for 30% design deliverable; Class 2 estimate for 60% design deliverable, and Class 1 estimate for 90% and 100% design deliverables. In addition, with each opinion of cost, Consultant will show variances, in percentage and dollar amounts, in estimates of major components of the project.



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Exhibit A: Scope of Services

1411988446 - Engineering Scope of Services for Nocatee South RW Storage Tank Project

3.7. Permitting Assistance

It is anticipated that permits and/or department approvals will be required by St Johns County Department Review, Florida Department of Environmental Protection, and the St. Johns River Water Management District.

- 3.7.1. FDEP Environmental Resources Permit for stormwater management, if required.
- 3.7.2. St. Johns County Development Review
- 3.7.3. FDEP Generic Permit for Groundwater Discharge.
- 3.7.4. General Permit for Construction Activities including Notice of Intent and Notice of Termination forms.

Other Assistance will include:

- 3.7.5. Meetings with permit authorities as needed to insure necessary approvals.
- 3.7.6. Preparation of applications, exhibits, drawings, and specifications as needed for execution and submittal.
- 3.7.7. Furnishing additional information about the project design as required for permit approval.
- 3.7.8. Providing professional sealing and signature (e.g., geologist, engineer, etc.) as needed.
- 3.7.9. Submittal of applications to the permitting authorities, as requested by JEA. JEA will provide payment for necessary permits.

3.8. Utilities Support

- 3.8.1. Identification of required utilities (e.g., electrical power, wastewater, communication, etc.).

3.9. Design Contract Documents

- 3.9.1. Prepare detailed drawings, specifications, and Bid Form for the proposed construction work and for materials and equipment required. The documents shall be prepared for selection of private construction contractors on a competitive bid price basis.
- 3.9.2. Update the opinion of probable construction cost for the proposed work covered by the contract documents and provide with final construction contract documents.
- 3.9.3. Review the contract documents for completeness and constructability.
- 3.9.4. Provide Asset Management Documentation for inclusion in bid specifications.
- 3.9.5. Provide electronic files to JEA for review at 30 percent, 60 percent, 90 percent, and 100 percent.



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Exhibit A: Scope of Services

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- 3.9.6. After JEA reviews the documents, meet with JEA to discuss resulting review comments and questions. This task provides for four (4) meetings with JEA personnel to discuss review comments.
- 3.9.7. Bid Documents to be provided to JEA include electronic files of drawings, bid form, specifications, and text for inclusion into the JEA Special Conditions, if needed.
- 3.10. Bid Phase Services
 - 3.10.1. Attend the pre-bid conference at the date and time established by JEA.
 - 3.10.2. Interpret construction contract documents in regard to Contractor questions. Support JEA with drawings and/or specification updates for addenda issuance. JEA will coordinate and issue all addenda.
 - 3.10.3. JEA will conduct the bid opening. Attendance is not required by designer at the bid opening.
 - 3.10.4. Provide electronic files of conformed drawings and specifications. JEA will be responsible for the coordination and distribution of conformed copies of the construction contract documents.
- 3.11. Services During Construction
 - 3.11.1. Attend and participate in the pre-construction meeting to answer technical questions. Compile and provide meeting minutes.
 - 3.11.2. Review and approve shop drawings.
 - 3.11.3. Attend monthly status meetings/site visits or as required by JEA. Compile and provide meeting minutes.
 - 3.11.4. Respond to Contractor RFIs
 - 3.11.5. Provide clarified drawings and specifications, as needed.
 - 3.11.6. Review Asset Management Information submittals and completed work submitted as part of the monthly contractors invoice to ensure compliance with plans and specifications.
 - 3.11.7. Prepare FDEP certification of completion applications.
 - 3.11.8. Participate in substantial completion and final completion reviews/determinations and complete the associated documentation.
 - 3.11.9. Review and approve final O&M manuals for the equipment.
 - 3.11.10. Observe all test, check-out and startup by contractor of all associated equipment.
 - 3.11.11. Prepare and submit Record Drawings.
- 3.12. DELIVERABLES

Consultant shall provide the deliverables presented in Table 1.



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Exhibit A: Scope of Services

1411988446 - Engineering Scope of Services for Nocatee South RW Storage Tank Project

3.13. INFORMATION BY JEA

The following shall be provided by JEA for at the start of this project.

- As-built or Record drawings of the Existing site and any connecting utilities
- Maintenance and Service records for the Booster Pumps
- Operational requirements during construction of the new tank
-

3.14. SCHEDULE

JEA anticipates the following schedule durations for the project:

Design/Permitting:11 months
 Project Construction Bid and Award:.....5 months
 Project Construction:.....13 months

Table 1. Deliverables

30% Design Package		
Project Summary and Description		
Site Layout		
Process Flow Diagram		
Summary of Design Parameters		
Structural, mechanical, architectural, electrical, and instrumentation design parameters		
Process calculations		
Electrical one-line diagram		
P&IDs		
Major equipment listing		
Plan views and major elevation drawings, electrical, and I&C drawings as applicable		
List of specifications		
Preliminary geotechnical report		
Preliminary survey and utility locate results		



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Exhibit A: Scope of Services
 1411988446 - Engineering Scope of Services for Nocatee South RW Storage Tank Project

Table 1. Deliverables Continued		
Estimated electrical power needs		
Type of construction for water lines, electrical power lines, and communication lines (e.g., open cut versus trenchless methods)		
Construction sequence		
Class 3 30% conceptual estimate plus a cost variance analysis		

60% Design Package		
60% design drawings		
System Design Description		
Markup of specifications		
P&IDs finalized and locked		
Plan view & major elevation drawings		
Electrical schematics		
Final project schedule		
Construction sequence		
Finalized process calculations		
Finalized hydraulic profile		
Class 2 preliminary estimate plus a cost variance analysis		
Ninety (90) % Design Document		
90% engineering drawings		
90% written specifications		
Critical spare parts list		
Final design calculations		
Applicable permits		
Asset management documentation		
Class 1 definitive cost estimate plus a cost variance analysis		
Final survey and utility locate		
One Hundred (100) % Design Document		
Final engineering drawings		
Final written specifications		
Asset management documentation		
Final QC performed		
Class 1 final cost estimate plus a cost variance analysis		
Final survey and utility locate		
Geotechnical report		



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Exhibit A: Scope of Services
 1411988446 - Engineering Scope of Services for Nocatee South RW Storage Tank Project

Table 1, Deliverables continued.

Bid Documents		
Bid set engineering drawings		
Bid set written specifications		
Bid Form----Lump Sum		
Bid Form---Unit Quantities, if required		
Related Bid Documents		
Construction Documents		
Conformed engineering drawings		
Conformed written specifications		
Certificate(s) of Completion		
Record Drawings – three (3) sets of signed and sealed Record Drawings and one (1) electronic copy		

Exhibit B: Fee Table

Award #2 Supporting Documents 9/4/2025

EXHIBIT B - FEE MATRIX
 JEA / AUGUST 15, 2024
 NOCATEE SOUTH RW GST
 DESIGN, PERMITTING, AND BIDDING/CONSTRUCTION PHASE SERVICES

Task Name	McKim & Creed Staff														JSEB / Subs				Total					
	Project Manager II		Project Engineer III (Civil EOR)		Project Engineer III (Mechanical EOR)		Project Engineer IV (Structural EOR)		Project Engineer II (Civil/Mech.)		Designer III		CAD Technician - Senior		Administrative Assistant		Survey	Geotech	MOT	Landscaping	Hours	Fee		
	Rate	\$ 235.00	Rate	\$ 252.00	Rate	\$ 252.00	Rate	\$ 269.00	Rate	\$ 195.00	Rate	\$ 151.00	Rate	\$ 118.00	Rate	\$ 103.00	Smith	Meskel	C&ES	Pitman				
Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee	Hours	Fee									
Task 1: Project Initiation & Management																								
Prepare a work plan & project initiation	6		2												4							12		
Project Kick-off meeting (also includes internal kick-off meeting)	3		2		2		2		2		2		2		2							15		
Weekly Design Progress Meetings (11 mos)	64		44		44		22		44		44		44		44							306		
Perform Survey, SUE and Geotech																	\$ 54,888.00	\$ 28,500.00				8		
Prepare major equipment listing			2						4		2											8		
Subtotal	73	\$ 17,155.00	50	\$ 12,600.00	46	\$ 11,592.00	24	\$ 6,456.00	50	\$ 9,750.00	48	\$ 7,248.00	0	\$ -	50	\$ 5,150.00	\$ 54,888.00	\$ 28,500.00	\$ -	\$ -	\$ -	\$ -	341	\$153,339.00
Task 2: Conceptual Design Document(30%)																								
Prepare 30% Design Drawings and List of Specs	8		36		40		20		30		40		30									204		
Review Survey SUE and Geotech	2		8		4		4		8		4		4									26		
Class 3 est. w/cost variance analysis	2		2		2		2		16		6											30		
30% Internal QA/QC	8		8		8		8		8		8		8									32		
30% review meeting with JEA	4		2		2		2		2		2		2		2							18		
Subtotal	24	\$ 5,640.00	56	\$ 14,112.00	56	\$ 14,112.00	32	\$ 8,608.00	56	\$ 10,920.00	52	\$ 7,852.00	32	\$ 3,776.00	2	\$ 206.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	310	\$65,226.00
Task 3: Final Design(60%, 90%, and 100% Design)																								
3.1 Develop 60% design documents(plans & specifications)																								
Class 2 opinion of probable cost and variance	8		60		50		20		60		40		30		1			\$ 4,000.00	\$ 9,000.00			269		
60% M&C's QA/QC	2		2		2		2		16		6											30		
60% review meeting with JEA	8		8		8		8		8		8		8									32		
60% review meeting with JEA	4		2		2		2		2		2		2		1							17		
3.2 Develop 90% design documents(plans & specifications)																								
Enterprise asset management documentation	8		60		50		20		60		40		30		1			\$ 4,000.00	\$ 9,000.00			269		
Class 1 opinion of probable cost and variance	4																					4		
90% M&C's QA/QC	2		2		2		2		16		6											30		
90% review meeting with JEA	8		8		8		8		8		8		8									32		
90% review meeting with JEA	4		2		2		2		2		2		2		1							17		
3.3 100% design documents(plans and specifications)																								
Final project system design description	8		20		15		8		20		14		10		1							96		
Critical spare parts review	8		4		4		4		4		4		4									20		
Receive and incorporate 90% JEA and permitting agency comments	2								8		8											10		
Prepare and submit Class 1 Final Opinion of probable cost and variance	8		4		4		4		8		16		24									68		
Enterprise asset management documentation	2		2		2		2		16		6											30		
QA/QC 100% Submittal	8		8		8		8		8													10		
Meet with JEA to receive and incorporate JEA comments on 100% Submittal	8		8		8		8		8													32		
3.4 Finalize bid set (plans and specifications)																								
QA/QC of Bid Docs	4		20		15		8		20		14		10		1							17		
Prepare and submit bid set engineering drawings and specs	8		8		8		8		8													32		
Prepare and submit Bid Form	6		12		12		8		16		18		12		1							85		
Review the contract documents for completeness and constructability.	2								12													14		
Provide Asset Management Documentation for inclusion in bid specifications.	2		4		4		4		14													28		
Subtotal	118	\$ 27,730.00	228	\$ 57,456.00	198	\$ 49,896.00	120	\$ 32,280.00	290	\$ 56,550.00	166	\$ 25,066.00	122	\$ 14,396.00	9	\$ 927.00	\$ -	\$ -	\$ 8,000.00	\$ 18,000.00	\$ -	\$ -	1251	\$290,301.00
Task 4: Permitting Assistance																								
St Johns County Development Review	4		16						10						1							31		
FDEP ERP Permit	4		20						10						1							35		
EPA NPDES General Permit for Construction Activities NOI	2		4						16						1							23		
FDEP Generic Permit for Groundwater Discharge.	2		4						4						1							11		
Subtotal	12	\$ 2,820.00	44	\$ 11,088.00	0	\$ -	0	\$ -	40	\$ 7,800.00	0	\$ -	0	\$ -	4	\$ 412.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	100	\$22,120.00
Task 5: Bidding Services and Support																								
Attend the pre-bid conference	2		2		2		2		2													8		
Support JEA for addenda issuance.	6		4		4		4		28		16				2							64		
Provide electronic files of conformed drawings and specifications	2								8				4		2							16		
Subtotal	10	\$ 2,350.00	6	\$ 1,512.00	6	\$ 1,512.00	4	\$ 1,076.00	38	\$ 7,410.00	16	\$ 2,416.00	4	\$ 472.00	4	\$ 412.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	88	\$17,160.00
Task 6: Construction Services																								
Attend pre-construction meeting and provide meeting minutes	2								6													8		
Review and approve shop drawings.	4		8		8		8		16													44		
Attend monthly status meetings/compile and provide meeting minutes.	16		12		12		4		12													56		
Site visits during construction (ave1 site visits per week/13 mos)	13		13		7		4		104													141		
Respond to Contractor RFIs	6		6		6		6		28													52		
Review Asset Management Information submittals	2								8													10		
Prepare FDEP certification of completion applications	2								2													3		
Substantial and final completion reviews and associated documentation.	2		2		2		2		16			1										24		
Review and approve final O&M manuals for the equipment.	1								18													19		
Support test, check-out, and startup all associated equipment.	1								18													19		
Prepare and submit Record Drawings.	4		2		2		2		16		20		24		1							71		
Subtotal	51	\$ 11,985.00	43	\$ 10,836.00	37	\$ 9,324.00	26	\$ 6,994.00	244	\$ 47,580.00	20	\$ 3,020.00	25	\$ 2,950.00	1	\$ 103.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	447	\$92,792.00
Grand Total	288	\$ 67,680.00	427	\$ 107,604.00	343	\$ 86,436.00	206	\$ 55,414.00	718	\$ 140,010.00	302	\$ 45,602.00	183	\$ 21,594.00	70	\$ 7,210.00	\$ 54,888.00	\$ 28,500.00	\$ 8,000.00	\$ 18,000.00	\$ -	\$ -	2537	\$640,938.00

Fiber Optic Cable Splicing Services & Repair

**CONTRACT
BETWEEN
JEA
AND
NEX-GEN FIBER SERVICES, INC.
JEA CONTRACT # JEA11754**

THIS CONTRACT is made and entered into as of the 6th day of December, 2023, (the “**Effective Date**”) by and between **JEA**, a body politic and corporate in the City of Jacksonville, Florida (“**JEA**”) and, **NEX-GEN FIBER SERVICES, INC.**, a Florida corporation authorized to conduct business in the state of Florida with its principal address at 95 Sanchez Dr. E, Ponte Vedra, Florida 32082, United States (“**Company**”).

WHEREAS, JEA issued an informal Solicitation Number **1411480046** for “**FIBER OPTIC CABLE SPLICING SERVICES & REPAIR**”, as amended by Addendum Number One dated November 14, 2023, Addendum Number Two dated November 14, 2023, Addendum Number Three dated November 21, 2023 and Addendum Number Four dated November 21, 2023 (the “**Solicitation**”); and

WHEREAS, based on Company’s response to the Solicitation (the “**Response**”), on **December 6, 2023**, JEA informally awarded a contract, as allowed by Article 3-102 of the JEA Procurement Code, to Company to provide certain services to JEA as described in the Solicitation (the “**Work**”);

NOW THEREFORE, in consideration of the mutual covenants contained below, JEA and Company agree as follows:

- 1. Engagement and Performance of Work.** JEA engages Company to perform the Work, and Company shall perform the Work in accordance with the terms and conditions of this Contract.
- 2. Compensation.** JEA shall pay the Company for the Work in accordance with the terms of the Solicitation and the pricing attached to this Contract as **Exhibit A**.
- 3. Maximum Indebtedness.** JEA’s maximum indebtedness for all fees, costs, expenses and all other amounts payable under this Contract shall be a fixed monetary amount not-to-exceed **One Million Seventy Six Thousand Three Hundred Fifty and 00/100 Dollars (\$1,076,350.00)** over the five (5) year

term, and JEA's fiscal annual spend shall not exceed **Three Hundred Thousand and 00/100 Dollars (\$300,000.00)**. All amounts payable under this Contract are contingent upon the existence of lawfully appropriated funds therefor.

4. Term. The term of this Contract shall commence on January 15, 2024, and shall continue through January 14, 2029, unless sooner terminated in accordance with the terms of the Solicitation. JEA shall have the right, in its sole discretion, to renew this Contract for up to one (1) additional terms of one (1) year(s) each.

5. Contract Documents. This Contract consists of the following documents which are incorporated by reference as if fully set forth herein and which, in case of conflict, shall have priority in the order listed below:

- This document (including all attachments and exhibits hereto), as modified by any subsequently signed amendments
- Any Addenda to the Solicitation issued by JEA
- The Solicitation as originally issued by JEA, including all amendments, technical specifications, appendices and exhibits thereto
- JEA Purchase Order
- The Response, provided, however, that any terms in the Response that are inconsistent with the Solicitation shall not be included in this Contract, unless expressly agreed to in writing by JEA

6. Notices.

All notices under this Contract shall be in writing and shall be delivered by email (delivery receipt requested), certified mail (return receipt requested), or by other delivery with receipt to the following:

As to JEA:

JEA
225 N. Pearl Street
Jacksonville, Florida 32202
Attn: Alex Zecher Project Manager
Email: zechaa@jea.com

and to:

JEA
225 N. Pearl Street
Jacksonville, Florida 32202
Attn: Heather Beard, Mgr., Procurement Contract Administration

bearhb@jea.com

As to the Company:

Nex-Gen Fiber Services, Inc.
95 Sanchez Dr. E
Ponte Vedra, Florida 32082
Attn: Stephen Cassel
Email: steve@nexgenfiber.com

7. **Authority.** Company represents and warrants to JEA that Company has full right and authority to execute and perform its obligations under this Contract, and Company and the person(s) signing this Contract on Company's behalf represent and warrant to JEA that such person(s) are duly authorized to execute this Contract on Company's behalf without further consent or approval by anyone. Company shall deliver to JEA promptly upon request all documents reasonably requested by JEA to evidence such authority.

8. **Entire Agreement.** This Contract constitutes the entire agreement between the parties hereto for the Work to be performed and furnished by the Company. No statement, representation, writing, understanding, agreement, course of action or course of conduct, made by either party or any representative of either party, which is not expressed herein shall be binding. Company may not unilaterally modify the terms of this Contract by affixing additional terms to materials delivered to JEA (e.g., "shrink wrap" terms accompanying or affixed to a deliverable) or by including such terms on a purchase order or payment document. Company acknowledges that it is entering into this Contract for its own purposes and not for the benefit of any third party.

9. **Amendments.** All changes to, additions to, modifications of, or amendment to this Contract, or any of the terms, provisions and conditions hereof, shall be binding only when in writing and signed by the authorized officer, agent or representative of each of the parties to this Contract.

10. **Counterparts.** This Contract, and all amendments hereto, may be executed in several counterparts, each of which shall be deemed an original, and all of such counterparts together shall constitute one and the same instrument. This Contract may be delivered by facsimile or by email transmittal of a PDF image, and such facsimile or PDF counterparts shall be valid and binding on JEA and Company with the same effect as if original signatures had been exchanged.

[Remainder of page left blank intentionally. Signature page follows immediately.]

IN WITNESS WHEREOF, JEA and Company have duly executed this Contract as of the Effective Date.

JEA:

WITNESS:

JEA

JEA-Witness

Signature:



Signed on Jan 05, 2024 | 20:39:28 (GMT -5:00)

Signature:



Signed on Jan 06, 2024 | 09:54:18 (GMT -5:00)

Email: gleejs@jea.com
Name: Jenny G. McCollum
Title: Director, Procurement Services
Date: Jan 05, 2024 | 20:39:28 (GMT -5:00)

Email: sextte@jea.com
Name: Terri Sexton
Title: Contracts Associate
Date: Jan 06, 2024 | 09:54:18 (GMT -5:00)

COMPANY:

NEX-GEN FIBER SERVICES, INC.

Signature:



Signed on Jan 05, 2024 | 18:16:31 (GMT -7:00)

Email: steve@nexgenfiber.com
Name: STEPHEN W. CASSEL
Title: President
Date: Jan 05, 2024 | 18:16:31 (GMT -7:00)

FORM APPROVED:

EXHIBIT A

Appendix B- Response Workbook 1411480046 Fiber Optic Cable Splicing Services & Repair (Enter Pricing in Unit Price Yellow Cells only)						
Line Item#	Unit Code	Description - See Appendix A Technical Specifications for further details on items below.	5 Year Estimated QTY	Unit	Unit Price	Extended Price
1	EM-SPL	UNIT #1: Emergency Fusion Splicing Services	10500	Per Splice	\$ 27.00	\$ 283,500.00
2	SCH-SPL	UNIT #2: Non-Emergency Fusion Splicing Services	13800	Per Splice	\$ 24.00	\$ 331,200.00
3	Prep-FO	UNIT #3: Fiber Optic Setup and Cable Preparation	670	Per Site	\$ 140.00	\$ 93,800.00
4	MISC-FO	UNIT #4: Miscellaneous work related to Fiber Optic Cable	1600	Hours	\$ 75.00	\$ 120,000.00
5	TR-SHOOT	UNIT #5: Trouble Shooting Fiber Cable	2500	Hours	\$ 60.00	\$ 150,000.00
6	Unit #6. Supplemental Work Allowance (Contractor Supplied Materials and Equipment)					\$97,850
7	TOTAL BID PRICE OF Units 1-6 ABOVE (TRANSFER TOTAL TO PRICING TABLE IN ZYCUS)					\$1,076,350

CERTINAL eSign

Final Audit Report

Contract number JEA11754, titled Fiber Optic Cable Splicing Services & Repair

Audit Summary for Contract number JEA11754, titled Fiber Optic Cable Splicing Services & Repair

Report Time 01/06/2024 14:54:28 (GMT)	Agreement Name Contract number JEA11754, titled Fiber Optic Cable Splicing Services & Repair	Document Created Time 01/03/2024 21:05:46 (GMT)
Document Created By Terri Sexton (sextte@jea.com)	Document Sent Time 01/03/2024 21:05:46 (GMT)	Transaction ID 9984afb5-bce3-4710-968a-79917ad973df
Documents 8842f02f-d1a0-4382-a293-09aafb957d49.pdf	Recipients STEPHEN W. CASSEL (steve@nexgenfiber.com), Jenny G. McCollum (gleejs@jea.com), Terri Sexton (sextte@jea.com)	Document Status Completed
Document Status Action Time 01/06/2024 14:54:28 (GMT)	Number of Signatures 3	Number of Initials 0
Number of Stamps 0	Number of Pages in Document 5	CC Users

Audit Events

- Document created by Terri Sexton (sextte@jea.com) via API integration user Heather Beard (bearhb@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/03/2024 21:05:46 (GMT)	207.211.63.177	-	-	Other null

- Document emailed by Terri Sexton (sextte@jea.com) via API integration user Heather Beard (bearhb@jea.com)
Sent to - STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/03/2024 21:06:21 (GMT)	-	-	-	-

- Email link authenticated by STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/04/2024 14:45:53 (GMT)	172.59.225.254	-	Mobile Safari 17	iOS 17

- Document viewed by STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/04/2024 14:45:53 (GMT)	172.59.225.254	-	Mobile Safari 17	iOS 17

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- Reminder mail sent to STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/05/2024 19:04:03 (GMT)	-	-	-	-

- Email link authenticated by STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:15:34 (GMT)	172.59.225.210	-	Mobile Safari 17	iOS 17

- Document viewed by STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:15:35 (GMT)	172.59.225.210	-	Mobile Safari 17	iOS 17

- Certinal eSign Terms of Use, User Disclosure and Privacy Policy associated with this document have been agreed by STEPHEN W. CASSEL (steve@nexgenfiber.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:16:31 (GMT)	172.59.225.210	-	Mobile Safari 17	iOS 17

- Document eSigned by STEPHEN W. CASSEL (steve@nexgenfiber.com)
Signature Method - Signature Typed (Pre-Saved)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:16:31 (GMT)	172.59.225.210	-	Mobile Safari 17	iOS 17

- Document emailed
Sent to - Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:16:42 (GMT)	-	-	-	-

- Email link authenticated by Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:38:53 (GMT)	172.59.65.141	-	Chrome Mobile iOS 120	iOS 17

- Email link authenticated by Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:38:54 (GMT)	3.222.129.31	-	Chrome Mobile iOS 120	iOS 17

- Document viewed by Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:38:54 (GMT)	172.59.65.141	-	Chrome Mobile iOS 120	iOS 17

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- Document viewed by Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:38:54 (GMT)	3.222.129.31	-	Chrome Mobile iOS 120	iOS 17

- Certinal eSign Terms of Use, User Disclosure and Privacy Policy associated with this document have been agreed by Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:39:28 (GMT)	172.59.65.141	-	Chrome Mobile iOS 120	iOS 17

- Document eSigned by Jenny G. McCollum (gleejs@jea.com)
Signature Method - Signature Drawn (Pre-Saved)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:39:28 (GMT)	172.59.65.141	-	Chrome Mobile iOS 120	iOS 17

- Email link authenticated by Jenny G. McCollum (gleejs@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:39:38 (GMT)	207.244.72.102	-	Chrome 119	Windows 10

- Document emailed
Sent to - Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 01:39:39 (GMT)	-	-	-	-

- Email link authenticated by Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:01 (GMT)	12.139.123.91	-	Edge 117	Windows 10

- Document viewed by Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:02 (GMT)	12.139.123.91	-	Edge 117	Windows 10

- Email link authenticated by Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:08 (GMT)	54.84.87.64	-	Edge 117	Windows 10

- Document viewed by Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:08 (GMT)	54.84.87.64	-	Edge 117	Windows 10

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- Certinal eSign Terms of Use, User Disclosure and Privacy Policy associated with this document have been agreed by Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:18 (GMT)	12.139.123.91	-	Edge 117	Windows 10

- Document eSigned by Terri Sexton (sextte@jea.com)
Signature Method - Signature Typed (Pre-Saved)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:18 (GMT)	12.139.123.91	-	Edge 117	Windows 10

- Final Agreement Emailed
Sent to - STEPHEN W. CASSEL (steve@nexgenfiber.com)
Jenny G. McCollum (gleejs@jea.com)
Terri Sexton (sextte@jea.com)

Time	IP Address	Geolocation	Browser	OS
01/06/2024 14:54:27 (GMT)	-	-	-	-

End of Report

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Sender Assigned Fields To Recipients

Recipient	Field	Required	PDF Page No.	Value	Activity Time
STEPHEN W. CASSEL (steve@nexgenfiber.com)	Field Type: Signature	Yes	Page No.:4	<i>STEPHEN CASSEL</i> Signed on Jan 05,2024 18:16:31 (GMT -7:00)	01/06/2024 01:16:38 (GMT)
STEPHEN W. CASSEL (steve@nexgenfiber.com)	Field Type: Title	Yes	Page No.:4	President	01/06/2024 01:16:38 (GMT)
STEPHEN W. CASSEL (steve@nexgenfiber.com)	Field Type: Signed Date	Yes	Page No.:4	Jan 05,2024 18:16:31 (GMT -7:00)	01/06/2024 01:16:38 (GMT)
Jenny G. McCollum (gleejs@jea.com)	Field Type: Signature	Yes	Page No.:4	<i>JMcCollum</i> Signed on Jan 05,2024 20:39:28 (GMT -5:00)	01/06/2024 01:39:35 (GMT)
Jenny G. McCollum (gleejs@jea.com)	Field Type: Signed Date	Yes	Page No.:4	Jan 05,2024 20:39:28 (GMT -5:00)	01/06/2024 01:39:35 (GMT)
Terri Sexton (sextte@jea.com)	Field Type: Signature	Yes	Page No.:4	<i>Terri Sexton</i> Signed on Jan 06,2024 09:54:18 (GMT -5:00)	01/06/2024 14:54:25 (GMT)
Terri Sexton (sextte@jea.com)	Field Type: Signed Date	Yes	Page No.:4	Jan 06,2024 09:54:18 (GMT -5:00)	01/06/2024 14:54:25 (GMT)

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Parties accepted the User Disclosure: STEPHEN W. CASSEL (steve@nexgenfiber.com), Jenny G. McCollum (gleejs@jea.com), Terri Sexton (sextte@jea.com)

Company and its Users' Disclosure Regarding Conducting Business Electronically, and Signing Documents Electronically

By using Certinal Application, you hereby specifically provide your consent to use Certinal Application for receiving notifications electronically and/or electronically signing e-documents rather than executing those documents through wet signatures. If you do not wish to receive notifications electronically and/or execute e-documents by applying electronic signatures, then you may withdraw your consent in following manner:

- You may notify the sender by writing email to the sender of e-document that you do not wish to execute e-documents by applying electronic signatures.
- You may write email to the sender of e-document and ask the sender to provide print of the document for executing the same by applying wet signatures.
- You yourself may download the document from Certinal Application and print the same for executing it by applying wet signatures.

Any such action of yours by which you do not proceed to electronically sign e-documents shall be construed as withdrawal of your consent to electronically sign e-documents.

You may be required to pay to the sender for executing hard copy of the document through wet signatures needs to be settled between you and the sender. Certinal is not liable in any manner whatsoever related to any such cost if any incurred by you.

After withdrawal of such consent if at any time in future you again use the Certinal Application either to electronically sign the same document for which you had earlier withdrawn your consent or you use the Certinal Application to sign any other new document then by such act of yours you acknowledge that you are consenting to use Certinal Application for electronically signing e-documents.

Following are the system requirements for using Certinal Application.

System Requirements	
RAM Requirements	Minimum: 8GB Recommended: 16GB
Hard Disk Requirements	100GB
Supported Operating system	MAC OS X v11 or later and Windows 8, 10
Supported Browser	<i>*Edge Chromium based browser Recommended Edge Version 81.0.416.58 + Firefox Version 75.0 + Chrome 78.0.3904.97 + Safari 11 +</i>
System Resolution	1920*1080, 1024*768, 1152*864, 1366*768, 1440x900, 2560*1600, 3072*1920
Additional Hardware/Software Requirements	4 Cores (CPU)

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Please note that Edge Chromium based browser, Firefox, and Chrome are evergreen browsers with automatic updates. Support is provided for two of their latest stable releases. The supported versions will change as and when they release a new version.

Following are the document formats supported for electronic signature.

- PDF (.pdf)
- Word (.doc and .docx)
- Graphics (.tif, .jpg, .jpeg, .gif, .bmp, and .png)

You are required to have Acrobat® or similar software applications to view electronically signed document.

Appendix B- Response Workbook 1411480046 Fiber Optic Cable Splicing Services & Repair (Enter Pricing in Unit Price Yellow Cells only)						
Line Item#	Unit Code	Description - See Appendix A Technical Specifications for further details on items below.	5 Year Estimated QTY	Unit	Unit Price	Extended Price
1	EM-SPL	UNIT #1: Emergency Fusion Splicing Services	10000	Per Splice	\$ 27.00	\$ 270,000.00
2	SCH-SPL	UNIT #2: Non-Emergency Fusion Splicing Services	7500	Per Splice	\$ 24.00	\$ 180,000.00
3	Prep-FO	UNIT #3: Fiber Optic Setup and Cable Preparation	350	Per Site	\$ 140.00	\$ 49,000.00
4	MISC-FO	UNIT #4: Miscellaneous work related to Fiber Optic Cable	1800	Hours	\$ 75.00	\$ 135,000.00
5	TR-SHOOT	UNIT #5: Trouble Shooting Fiber Cable	1600	Hours	\$ 60.00	\$ 96,000.00
6	Unit #6. Supplemental Work Allowance (Contractor Supplied Materials and Equipment)					\$120,000
7	TOTAL BID PRICE OF Units 1-6 ABOVE (TRANSFER TOTAL TO PRICING TABLE IN ZYCUS)					\$850,000

Addendum 2 - Appendix B - Response Workbook
1412002450 IFB JEA Vehicle and Equipment Rental
 Name of Respondent: Enter Company Name Here
 Company shall submit pricing for listed items below in Column I thru L in the cells highlighted in Yellow. Items are for pricing only and not guaranteed quantities. Unit pricing must include all administrative fees. Delivery and Pick-up Fees will be listed separately.

		0.00% % off of Rental List Price for assets not identified below.										0.00% % off of Rental List Price for assets not identified below.										0.00% % off of Rental List Price for assets not identified below.										0.00% % off of Rental List Price for assets not identified below.										0.00% % off of Rental List Price for assets not identified below.										0.00% % off of Rental List Price for assets not identified below.									
Item #	Group #	Item Description	One (1) Year Estimated Weekly Rental	One (1) Year Estimated Monthly Rental	Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Beard Equipment Company				Here Rentals Inc.				Pioneer Equipment Company				Ring Power Corporation				Sunbelt Rentals, Inc.				United Rentals (North America), Inc.																																	
								Single All-Inclusive Charge to Deliver & Pick up per unit rental	Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge	Total Combined Unit Monthly Rental and All-Inclusive Delivery & Pick up Charge	Estimated Total Weekly and Monthly Cost	Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental	Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge	Total Combined Unit Monthly Rental and All-Inclusive Delivery & Pick up Charge	Estimated Total Weekly and Monthly Cost	Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental	Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge	Total Combined Unit Monthly Rental and All-Inclusive Delivery & Pick up Charge	Estimated Total Weekly and Monthly Cost	Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental	Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge	Total Combined Unit Monthly Rental and All-Inclusive Delivery & Pick up Charge	Estimated Total Weekly and Monthly Cost	Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental	Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge	Total Combined Unit Monthly Rental and All-Inclusive Delivery & Pick up Charge	Estimated Total Weekly and Monthly Cost																						
3.01	3	Battery powered Scissors Lift for indoor use, 30' width, 10' maximum raised deck height	2	1	-	-	-	\$ 116.00	\$ 233.00	\$ 395.00	\$ 270.00	\$ 1,086.00	\$ 665.00	\$ 1,671.00	-	-	-	\$ 100.00	\$ 200.00	\$ 300.00	\$ 350.00	\$ 1,100.00	\$ 650.00	\$ 1,750.00	\$ 1,150.00	\$ 275.00	\$ 395.00	\$ 300.00	\$ 1,150.00	\$ 695.00	\$ 1,845.00	\$ 1,115.00	\$ 225.00	\$ 375.00	\$ 200.00	\$ 850.00	\$ 575.00	\$ 1,425.00																							
3.02	3	Car 272D Skid Steer with Front Attachments	1	1	-	-	-	\$ 84.00	\$ 168.00	\$ 280.00	\$ 270.00	\$ 489.00	\$ 927.00	\$ 1,416.00	-	-	-	\$ 350.00	\$ 700.00	\$ 1,050.00	\$ 1,225.00	\$ 2,150.00	\$ 3,375.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																						
3.03	3	Flatbed Trailer, 32' x 7' long x 102" wide	1	1	-	-	-	\$ 88.00	\$ 176.00	\$ 293.00	\$ 270.00	\$ 489.00	\$ 927.00	\$ 1,416.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																						
3.04	3	Flatbed Trailer, 35' x 8' long x 102" wide	1	1	-	-	-	\$ 88.00	\$ 176.00	\$ 293.00	\$ 270.00	\$ 489.00	\$ 927.00	\$ 1,416.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																						
3.05	3	Flatbed Trailer, 45' x 5.5' long x 102" wide	1	1	-	-	-	\$ 88.00	\$ 176.00	\$ 293.00	\$ 270.00	\$ 489.00	\$ 927.00	\$ 1,416.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																						
3.06	3	Forklift, 10k w. mast (old style off-road)	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																								
3.07	3	Forklift, 3 Stage (5k B, chert, Rider), warehouse	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																								
3.08	3	Forklift, 3 Stage (5k B, prop. Rider), warehouse	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.09	3	Forklift, 4k, 5, prop. Rider, warehouse	2	1	-	-	-	\$ 274.00	\$ 548.00	\$ 913.00	\$ 270.00	\$ 582.00	\$ 1,095.00	\$ 3,077.00	-	-	-	\$ 295.00	\$ 590.00	\$ 885.00	\$ 1,030.00	\$ 2,100.00	\$ 2,915.00	\$ 2,225.00	\$ 550.00	\$ 1,375.00	\$ 300.00	\$ 1,300.00	\$ 1,500.00	\$ 3,100.00	\$ 2,195.00	\$ 4,585.00	\$ 1,195.00	\$ 239.00	\$ 398.00	\$ 200.00	\$ 800.00	\$ 538.00	\$ 1,338.00																						
3.10	3	Forklift, Narrow Aisle, 15', (elect, stand up), warehouse	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.11	3	Forklift, pneumatic, counterbalance, warehouse	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.12	3	Forklift, Telescopic, 10k, 4d	2	1	-	-	-	\$ 549.00	\$ 1,098.00	\$ 1,831.00	\$ 270.00	\$ 612.00	\$ 1,155.00	\$ 3,228.00	-	-	-	\$ 550.00	\$ 1,100.00	\$ 1,650.00	\$ 1,900.00	\$ 3,450.00	\$ 6,550.00	\$ 5,500.00	\$ 1,375.00	\$ 3,000.00	\$ 400.00	\$ 3,800.00	\$ 3,400.00	\$ 7,200.00	\$ 5,500.00	\$ 1,400.00	\$ 2,925.00	\$ 200.00	\$ 3,200.00	\$ 3,195.00	\$ 6,990.00																								
3.13	3	Forklift, 10k, 20k, 20k	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.14	3	Gasoline, diesel, propane engine, or battery driven hydraulic Aerial Work Platform Crane, self propelled with 40' maximum working height	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.15	3	Gasoline, diesel, propane engine, or battery driven hydraulic Aerial Work Platform Crane, self propelled with 80' maximum working height	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.16	3	Gasoline, diesel, propane engine, or battery driven Scissors Lift for outdoor use, 30' width, 21' maximum raised deck height	2	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.17	3	Hydraulic Removable Gooseneck Lowboy Trailer, 50 x 55 ton, 45' x 5' long x 102" wide w / outriggers	1	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
3.18	3	Skidsteer Loaders - Forklifts, Industrial Type, Pneumatic Tire, gas or diesel 15k capacity 3 stage	1	2	-	-	-	\$ 609.00	\$ 1,218.00	\$ 2,031.00	\$ 270.00	\$ 582.00	\$ 1,101.00	\$ 3,132.00	-	-	-	\$ 400.00	\$ 800.00	\$ 1,200.00	\$ 1,400.00	\$ 2,600.00	\$ 3,915.00	\$ 2,225.00	\$ 550.00	\$ 1,375.00	\$ 300.00	\$ 1,300.00	\$ 1,500.00	\$ 3,100.00	\$ 2,195.00	\$ 4,585.00	\$ 1,195.00	\$ 239.00	\$ 398.00	\$ 200.00	\$ 800.00	\$ 538.00	\$ 1,338.00																						
3.19	3	Skidsteer Loaders - Forklifts, Industrial Type, Pneumatic Tire, gas or diesel 10k capacity 3 stage	1	2	-	-	-	\$ 376.00	\$ 752.00	\$ 1,253.00	\$ 270.00	\$ 582.00	\$ 1,101.00	\$ 3,132.00	-	-	-	\$ 400.00	\$ 800.00	\$ 1,200.00	\$ 1,400.00	\$ 2,600.00	\$ 3,915.00	\$ 2,225.00	\$ 550.00	\$ 1,375.00	\$ 300.00	\$ 1,300.00	\$ 1,500.00	\$ 3,100.00	\$ 2,195.00	\$ 4,585.00	\$ 1,195.00	\$ 239.00	\$ 398.00	\$ 200.00	\$ 800.00	\$ 538.00	\$ 1,338.00																						
3.20	3	Skidsteer Loaders - Forklifts, Industrial Type, Pneumatic Tire, gas or diesel 8k capacity 3 stage	1	2	-	-	-	\$ 274.00	\$ 548.00	\$ 913.00	\$ 270.00	\$ 582.00	\$ 1,095.00	\$ 3,077.00	-	-	-	\$ 350.00	\$ 700.00	\$ 1,050.00	\$ 1,225.00	\$ 2,150.00	\$ 3,375.00	\$ 2,225.00	\$ 550.00	\$ 1,375.00	\$ 300.00	\$ 1,300.00	\$ 1,500.00	\$ 3,100.00	\$ 2,195.00	\$ 4,585.00	\$ 1,195.00	\$ 239.00	\$ 398.00	\$ 200.00	\$ 800.00	\$ 538.00	\$ 1,338.00																						
3.21	3	Skidsteer Loaders - Forklifts, Industrial Type, Pneumatic Tire, gas or diesel 6k capacity 3 stage	1	2	-	-	-	\$ 242.00	\$ 484.00	\$ 807.00	\$ 270.00	\$ 582.00	\$ 1,095.00	\$ 3,077.00	-	-	-	\$ 295.00	\$ 590.00	\$ 885.00	\$ 1,030.00	\$ 2,100.00	\$ 2,915.00	\$ 2,225.00	\$ 550.00	\$ 1,375.00	\$ 300.00	\$ 1,300.00	\$ 1,500.00	\$ 3,100.00	\$ 2,195.00	\$ 4,585.00	\$ 1,195.00	\$ 239.00	\$ 398.00	\$ 200.00	\$ 800.00	\$ 538.00	\$ 1,338.00																						
3.22	3	Skidsteer Loaders - Forklifts, Industrial Type, Pneumatic Tire, gas or diesel 5k capacity 3 stage	1	2	-	-	-	\$ 220.00	\$ 440.00	\$ 733.00	\$ 270.00	\$ 582.00	\$ 1,095.00	\$ 3,077.00	-	-	-	\$ 220.00	\$ 440.00	\$ 660.00	\$ 770.00	\$ 1,440.00	\$ 2,110.00	\$ 1,550.00	\$ 3,860.00	\$ 2,225.00	\$ 550.00	\$ 1,375.00	\$ 300.00	\$ 1,300.00	\$ 1,500.00	\$ 3,100.00	\$ 2,195.00	\$ 4,585.00	\$ 1,195.00	\$ 239.00	\$ 398.00	\$ 200.00	\$ 800.00	\$ 538.00	\$ 1,338.00																				
											11 \$ 42,900.00											9 \$ 45,735.00											15 \$ 79,840.00											2 \$ 7,820.00																	

Award #4 Supporting Documents 9/4/2025
 1412002450 FB JEA Vehicle and Equipment Rental Rate Sheet

1412002450 FB JEA Vehicle and Equipment Rental Rate Sheet (Primary & Secondary)

Item #	Group #	Item Description	Primary Suppliers				Secondary Suppliers				Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental	Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge	Total Combined Unit Monthly Rental and All-Inclusive Delivery & Pick up Charge	Estimated Total Weekly and Monthly Cost	
			Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental	Daily Rate (for info only, not included in total bid)	Weekly Rate	Monthly Rate	Single All-Inclusive Charge to Deliver & Pick up per unit rental								Total Combined Unit Weekly Rental and All-Inclusive Delivery & Pick up Charge
1.01	1	Pickup, 1-ton	\$ 220.00	\$ 800.00	\$ 2,400.00	\$ 270.00	\$ 970.00	\$ 2,910.00	\$ 3,040.00	Herc Rentals Inc.	N/A							
1.02	1	Pickup, 1-ton bed	\$ 182.00	\$ 650.00	\$ 1,950.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	N/A							
1.03	1	Pickup, 1/2-ton (full size), 4x2	\$ 112.00	\$ 400.00	\$ 1,200.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.04	1	Pickup, 1/2-ton 4x4 cab plus (full size)	\$ 135.00	\$ 480.00	\$ 1,440.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	United Rentals (North America), Inc.	N/A							
1.05	1	Pickup, 1/2-ton cab plus (full-size), 4x2	\$ 112.00	\$ 400.00	\$ 1,200.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.06	1	Pickup, 1/2-ton 4x4 (full size)	\$ 125.00	\$ 440.00	\$ 1,320.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.07	1	Pickup, 3/4-ton 4x4, cab plus	\$ 172.00	\$ 600.00	\$ 1,800.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	United Rentals (North America), Inc.	N/A							
1.08	1	Pickup, 3/4-ton 4x2	\$ 172.00	\$ 600.00	\$ 1,800.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.09	1	Pickup, 3/4-ton cab plus, 4x2	\$ 175.00	\$ 610.00	\$ 1,830.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.10	1	Pickup, 3/4-ton, 4x4	\$ 172.00	\$ 600.00	\$ 1,800.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.11	1	Sedan, Intermediate								N/A	N/A							
1.12	1	SVU, Mid 4x4	\$ 238.00	\$ 830.00	\$ 2,490.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	N/A							
1.13	1	Van, 15-Passenger (full size)	\$ 160.00	\$ 560.00	\$ 1,680.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	United Rentals (North America), Inc.	N/A							
1.14	1	Van, 12-Passenger (full size)	\$ 160.00	\$ 560.00	\$ 1,680.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.15	1	Van, 7-Passenger (full size)	\$ 160.00	\$ 560.00	\$ 1,680.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.16	1	Van, Min. 7-Passenger	\$ 158.00	\$ 550.00	\$ 1,650.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
1.17	1	Van, Min. 5-Passenger	\$ 158.00	\$ 550.00	\$ 1,650.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
2.01	2	Trailer, Cable Puller	\$ 484.00	\$ 1,664.00	\$ 4,992.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Ring Power Corporation	\$ 777.78	\$ 2,733.33	\$ 8,200.00	\$ 600.00	\$ 1,800.00	\$ 5,400.00	\$ 6,133.33
2.02	2	Trailer, Cable Reel 3T	\$ 204.00	\$ 712.00	\$ 2,136.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Ring Power Corporation	\$ 133.33	\$ 400.00	\$ 1,200.00	\$ 600.00	\$ 1,800.00	\$ 5,400.00	\$ 6,133.33
2.03	2	Trailer, Mounted, 4-Drum P-Line Pulver (Sherman & Reilly Model 2004 or Equal)	\$ 51.00	\$ 171.00	\$ 513.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	Ring Power Corporation	\$ 677.78	\$ 2,033.33	\$ 6,100.00	\$ 600.00	\$ 1,800.00	\$ 5,400.00	\$ 6,133.33
2.04	2	Trailer, Multi Reel	\$ 155.00	\$ 520.00	\$ 1,560.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Ring Power Corporation	\$ 388.89	\$ 1,166.67	\$ 3,500.00	\$ 600.00	\$ 1,800.00	\$ 5,400.00	\$ 6,133.33
2.05	2	Trailer, Power Tower w/58" Boom	\$ 1,000.00	\$ 3,500.00	\$ 10,500.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.06	2	Truck, 1-ton Utility Body	\$ 350.00	\$ 1,225.00	\$ 3,675.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	United Rentals (North America), Inc.	N/A							
2.07	2	Truck, 1-ton Utility w/1,200 lb. Lift Gate	\$ 350.00	\$ 1,225.00	\$ 3,675.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	United Rentals (North America), Inc.	N/A							
2.08	2	Truck, 1-ton Utility w/1,200 lb. Lift Gate	\$ 350.00	\$ 1,225.00	\$ 3,675.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	United Rentals (North America), Inc.	N/A							
2.09	2	Truck, 1-ton, Flashed / Stake	\$ 302.00	\$ 1,027.00	\$ 3,081.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Herc Rentals Inc.	\$ 316.00	\$ 1,032.00	\$ 3,096.00	\$ 270.00	\$ 810.00	\$ 2,430.00	\$ 2,722.00
2.10	2	Truck, 3-ton, Flashed / Stake	\$ 386.00	\$ 1,287.00	\$ 3,861.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
2.11	2	Truck, 3-ton, Flashed / Stake with Dump Bed								N/A	N/A							
2.12	2	Truck, 3-ton Diesel & Lube								N/A	N/A							
2.13	2	Truck, 3-ton Fuel 2,500 Gallon								N/A	N/A							
2.14	2	Truck, 3-ton Water Jet								N/A	N/A							
2.15	2	Truck, 3-ton for Vacuum Loader 3-4 CY								N/A	N/A							
2.16	2	Truck, 3-ton Utility								N/A	N/A							
2.17	2	Truck, 5-ton Jet / Vacuum Loader 12-16 CY	\$ 2,150.00	\$ 7,275.00	\$ 21,825.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.18	2	Truck, 5-ton Vacuum Loader 16-18 CY								N/A	N/A							
2.19	2	Truck, 60" Derrick / Digger All Wheel Drive (36" Auger Bit)	\$ 1,111.11	\$ 3,333.33	\$ 10,000.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.20	2	Truck, Backhoe (2 Man / End Hang, 125")	\$ 2,477.78	\$ 7,433.33	\$ 22,300.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.21	2	Truck, Bucket 2 Man / End Hang, 65" - 67"								N/A	N/A							
2.22	2	Truck, Bucket 2 Man / End Hang, 100"	\$ 2,000.00	\$ 6,000.00	\$ 18,000.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.23	2	Truck, Bucket 2 Man / End Hang, 50" - 55"	\$ 692.00	\$ 2,076.00	\$ 6,228.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	N/A							
2.24	2	Truck, Bucket 2 Man / End Hang, 50" - 100"	\$ 2,000.00	\$ 6,000.00	\$ 18,000.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.25	2	Truck, Bucket 3 Stage (5 lb. clean, 100' radius)	\$ 200.00	\$ 660.00	\$ 1,980.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	United Rentals (North America), Inc.	N/A							
2.26	2	Truck, Bucket, 35" - 42", Attr. / Tele / Over Center	\$ 30.00	\$ 99.00	\$ 297.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
2.27	2	Truck, Bucket, 50" - 55" MT, Hdg.	\$ 755.56	\$ 2,266.67	\$ 6,800.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.28	2	Truck, Derrick, 45" - 100' (8 lb @ 10' radius)	\$ 800.00	\$ 2,400.00	\$ 7,200.00	\$ 600.00	\$ 2,100.00	\$ 6,300.00	\$ 6,600.00	Ring Power Corporation	N/A							
2.29	2	Truck, Derrick, 48" - 50" (13.2k lb @ 10' radius)								N/A	N/A							
2.30	2	Truck, Derrick / Winch								N/A	N/A							
2.31	2	Truck, Digger / Derrick, 45" - 47", (13.2k lb @ 10' Radius)	\$ 648.00	\$ 1,944.00	\$ 5,832.00	\$ 250.00	\$ 850.00	\$ 2,550.00	\$ 2,700.00	United Rentals (North America), Inc.	N/A							
2.32	2	Truck, Digger / Derrick, 48" - 50" (13.2k lb @ 10' radius)								N/A	N/A							
2.33	2	Truck, Ground Rod Driver								N/A	N/A							
2.34	2	Truck, Road Tractor / Semi w / Tandem Rear Axles								N/A	N/A							
2.35	2	Truck, Terminal Tractor / Yard Truck								N/A	N/A							
2.36	2	Truck, Transformer Service								N/A	N/A							
2.37	2	Van, Aluminum Step, 12" - 15"								N/A	N/A							
2.38	2	Van, Aluminum Step, 16" - 20"								N/A	N/A							
2.39	2	Van, Cargo, 12 ton	\$ 128.00	\$ 420.00	\$ 1,260.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
2.40	2	Van, Cargo, 3-4 ton	\$ 275.00	\$ 900.00	\$ 2,700.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	N/A							
2.41	2	Van, Cargo, 1 ton	\$ 77.00	\$ 253.00	\$ 759.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	United Rentals (North America), Inc.	N/A							
2.42	2	Van, Min. Cargo / Utility	\$ 128.00	\$ 420.00	\$ 1,260.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
2.43	2	Van, T.V. Inspection								N/A	N/A							
2.44	2	Water Tank Truck, 3T	\$ 150.00	\$ 500.00	\$ 1,500.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Herc Rentals Inc.	\$ 150.00	\$ 500.00	\$ 1,500.00	\$ 270.00	\$ 810.00	\$ 2,430.00	
2.45	2	Water Tank Truck, 4T	\$ 150.00	\$ 500.00	\$ 1,500.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Herc Rentals Inc.	\$ 150.00	\$ 500.00	\$ 1,500.00	\$ 270.00	\$ 810.00	\$ 2,430.00	
3.01	3	Battery powered Scissors Lift for indoor use, 30' width, 16' maximum raised deck height	\$ 115.00	\$ 345.00	\$ 1,035.00	\$ 200.00	\$ 700.00	\$ 2,100.00	\$ 2,250.00	United Rentals (North America), Inc.	Herc Rentals Inc.	\$ 116.00	\$ 348.00	\$ 1,044.00	\$ 300.00	\$ 900.00	\$ 2,700.00	\$ 3,600.00
3.02	3	Cal 2210 Skid Steer with Front Attachments	\$ 64.00	\$ 192.00	\$ 576.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	Ring Power Corporation	\$ 350.00	\$ 1,050.00	\$ 3,150.00	\$ 350.00	\$ 1,050.00	\$ 3,150.00	
3.03	3	Flashed Trailer, 35' - 45' long x 102" wide	\$ 88.00	\$ 264.00	\$ 792.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							
3.04	3	Flashed Trailer, 35' - 45' long x 102" wide	\$ 88.00	\$ 264.00	\$ 792.00	\$ 270.00	\$ 940.00	\$ 2,820.00	\$ 2,980.00	Herc Rentals Inc.	N/A							

1412002450 IFB JEA Vehicle and Equipment Rental - Bid Overview

Supplier	Items Bid	Items Won (Primary)	Items Won 2nd Lowest Bid (Secondary)	Estimated Annual Usage Cost For Items Won	Total Amount of Award (3 year)
Beard Equipment Company	16	0	6	\$ 162,925.00	\$ 89,001.10
Herc Rentals Inc.	84	50	16	\$ 270,743.00	\$ 352,929.43
Pioneer Equipment Company	13	6	1	\$ 240,150.00	\$ 387,606.12
Ring Power Corporation	68	26	27	\$ 770,416.67	\$ 850,113.19
Sunbelt Rentals, Inc.	61	24	18	\$ 240,278.00	\$ 276,628.03
United Rentals (North America), Inc.	48	24	16	\$ 193,851.00	\$ 218,809.13
No Quote		38	85		

\$ 2,175,087.00 Contracts Total

1412002450 IFB JEA Vehicle and Equipment Rental - Supplier Bid & Award Amount

Supplier	Primary	Secondary	Total Bid Amt (1 year)
Herc Rentals Inc.	\$ 187,664.00	\$ 83,079.00	\$ 270,743.00
Pioneer Equipment Company	\$ 234,700.00	\$ 5,450.00	\$ 240,150.00
Ring Power Corporation	\$ 392,898.33	\$ 377,518.33	\$ 770,416.67
Sunbelt Rentals, Inc.	\$ 133,058.00	\$ 107,220.00	\$ 240,278.00
United Rentals (North America), Inc.	\$ 103,350.00	\$ 90,501.00	\$ 193,851.00
Beard Equipment Company	N/A	\$ 162,925.00	\$ 162,925.00
	75%	25%	Total Primary/Secondary Amt (1 year)
Herc Rentals Inc.	\$ 140,748.00	\$ 20,769.75	\$ 161,517.75
Pioneer Equipment Company	\$ 176,025.00	\$ 1,362.50	\$ 177,387.50
Ring Power Corporation	\$ 294,673.75	\$ 94,379.58	\$ 389,053.33
Sunbelt Rentals, Inc.	\$ 99,793.50	\$ 26,805.00	\$ 126,598.50
United Rentals (North America), Inc.	\$ 77,512.50	\$ 22,625.25	\$ 100,137.75
Beard Equipment Company	N/A	\$ 40,731.25	\$ 40,731.25
			\$ 995,426.08

3 Year BU Budget \$ 2,175,087.00
 3 Year estimate based on bids \$ 2,986,278.25
 % awarded based on budget 73%

Adjusted to award to budget	Primary/75%	Secondary/25%	Total Award Amt (1 year)	Award Amts (3 year)
Herc Rentals Inc.	\$ 102,515.28	\$ 15,127.86	\$ 117,643.14	\$ 352,929.43
Pioneer Equipment Company	\$ 128,209.65	\$ 992.39	\$ 129,202.04	\$ 387,606.12
Ring Power Corporation	\$ 214,628.71	\$ 68,742.36	\$ 283,371.06	\$ 850,113.19
Sunbelt Rentals, Inc.	\$ 72,685.64	\$ 19,523.70	\$ 92,209.34	\$ 276,628.03
United Rentals (North America), Inc.	\$ 56,457.04	\$ 16,479.34	\$ 72,936.38	\$ 218,809.13
Beard Equipment Company	NA	\$ 29,667.03	\$ 29,667.03	\$ 89,001.10
		1 year average	\$ 725,029.00	
		3 year Award Amt Total	\$ 2,175,087.00	

Response Totals

	Beard Equipment Company	Herc Rentals Inc.	Pioneer Equipment Company	Ring Power Corporation	Sunbelt Rentals, Inc.	United Rentals (North America), Inc.	Total
1 year	\$ 473,580.00	\$ 444,915.00	\$ 313,290.00	\$ 777,577.00	\$ 387,642.00	\$ 297,519.00	\$ 2,694,523.00
3 year	\$ 1,420,740.00	\$ 1,334,745.00	\$ 939,870.00	\$ 2,332,731.00	\$ 1,162,926.00	\$ 892,557.00	\$ 8,083,569.00

AMENDMENT TO
OCCUPATIONAL MEDICAL SERVICES CONTRACT

THIS AMENDMENT TO OCCUPATIONAL MEDICAL SERVICES CONTRACT AFFILIATION AGREEMENT (this “Amendment”) is made, executed and delivered by **JEA, a body politic and corporate in the City of Jacksonville, FL (“JEA”)**, and **Jacksonville CareNow Urgent Care, LLC (“Company”)** and is effective as of October 1, 2025 (the “Effective Date”), which Agreement is incorporated herein for all purposes.

WHEREAS, the parties acknowledge that they executed that Occupational Medical Services Contract , styled as Contract #JEA10639/200109 (the “Agreement) which was effective as of October 1, 2021; and

WHEREAS, the parties now desire to amend the Agreement as of the Effective Date of this Amendment to update to certain payment terms, clarify certain other terms about services previously provided, and confirm renewal for another one-year term.

NOW, THEREFORE, for good and valuable consideration the receipt and sufficiency of which are hereby acknowledged, the parties hereby intend to modify the Agreement as follows:

1. The parties agree that the all-inclusive monthly flat fee for the services listed as included in the Agreement on a monthly basis shall be increased from \$34,950.00 per month to \$35,895.00 per month.

2. The parties agree that the fee schedule for services provided on a per line item basis shall be amended and updated to the rates included on Exhibit A attached hereto. In particular, and for the avoidance of doubt, the parties acknowledge that all Hep A (series) and Hep B (series) vaccinations, and those after-hours drug screen and breath alcohol testing services provided by vendor Arcpoint, that exceed \$1,000 per month, will be billed as line items reimbursed by JEA beginning October 1, 2025 and will not be included in the monthly flat fee. Price adjustments reflect increased costs and uniformity of service line fee schedule.

3. The parties acknowledge and agree that EMT hourly services for power outages and agility testing are no longer available and will not be available during the renewal term of this Agreement.

4. The parties agree that, with these changes, the Agreement will be renewed for an additional one-year renewal term beginning October 1, 2025 and ending September 30, 2026.

5. No other terms or conditions of the Agreement are modified as except as expressly provided herein.

6. This instrument may be executed in counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

IN WITNESS WHEREOF, the parties have caused this Amendment to Occupational Medical Services Agreement to be signed by a duly authorized officer.

**JEA, a body politic and corporate in the City of
Jacksonville, FL**

By: _____

Title: _____

Date: _____

Jacksonville CareNow Urgent Care, LLC

By: _____

Title: _____

Date: _____

Exhibit A

<u>Description</u>	<u>Price:</u>
Physicals	
Basic Physical – Occupational Examination	\$65
DOT Physical	\$100
Drug Screens	
Standard 10 Panel Drug Screen	\$75
Rapid 10 Panel Drug Screen	\$75
Standard 5 Panel Drug Screen	\$75
Rapid 5 Panel Drug Screen	\$75
DOT Drug Screen (MRO Fee Included)	\$75
Drug Screen Collection Only (Urine)	\$50
Breath Alcohol with confirmation	\$50
X-rays	
Chest PA 1 View	\$75
Chest PA & LAT 2 View	\$80
Back L/S 1 View	\$75
L/S Spine 2 View	\$80
Titers/Vaccines	
TB Skin- TST	\$50
TB T-Spot	\$120
TB Quantiferon Gold	\$120
Hep B Titer	\$35
MMR Titer	\$90
Varicella titer	\$35
Flu Vaccine (seasonally available)	\$20
TDAP Vaccine	\$120
MMR Vaccine	\$160
Varicella Vaccine	\$240
Hepatitis A Vaccine (series)	\$200/ea
Hepatitis B Vaccine (series)	\$200/ea
Other	
Blood Draw Only (for outside lab)	\$20
Vision Test (color, Snellen, Jaeger)	\$25/ea
EKG	\$55
Respiratory Fit test (qualitative)	\$55
OSHA Questionnaire	\$20
After Hours Drug Screen and BAT services (provided by Arcpoint)	
Arcpoint hourly onsite after hours urine drug screen (4:30 pm – 6:30 am)	\$250/hour
Arcpoint after hours breath alcohol test	\$49



Formal Bid and Award System

Award #5

August 19, 2021

Type of Award Request: REQUEST FOR PROPOSAL (RFP)
Request #: 167
Requestor Name: Thomas, Paul M. - Mgr Safety & Health Services
Requestor Phone: (904) 665-6109
Project Title: Occupational Medical Services
Project Number: HEA0203
Project Location: JEA
Funds: O&M
Budget Estimate: \$1,456,440.00

Scope of Work:

The purpose of this Request for Proposals (this "RFP") is to evaluate and select a firm ("Company" or "Proposer") to provide occupational medical services to JEA (collectively, the "Work" or "Services").

JEA requires onsite medical services to facilitate the health and safety of its employees and meet the business needs of associated processes. The awarded Company will primarily staff, furnish, maintain and perform medical and administrative services at the JEA Medical Clinic currently located at 2525 N. Pearl Street, Jacksonville, FL 32206. The Company shall provide specific medical services as described herein. The Company will provide qualified, experienced, certified and licensed medical and support personnel for the State of Florida. The personnel shall have specific experience in dealing with occupational medicine and industrial medical cases.

JEA IFB/RFP/State/City/GSA#: 1410336848
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
JACKSONVILLE CARENOW URGENT CARE, LLC	Jeannie Jacobson	Jeannie.Jacobson@hcahealthcare.com	4888 Town Center Pkwy, Ste 107, Jacksonville, Florida 32246	\$1,456,440.00

Amount for entire term of Contract/PO: \$1,456,440.00
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: Three (3) Yrs. w/Three (3) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 10/01/2021
End Date (mm/dd/yyyy): 09/30/2024
Renewal Options: YES - Three (3) – 1 Yr. Renewals
JSEB Requirement: N/A– Optional

BIDDER:

Name	3 Year Amount	Rank	Final Score
JACKSONVILLE CARENOW URGENT CARE, LLC	\$1,532,160.00	1	77.66
PRIMARY CARE PLUS	\$1,080,750.00	2	67.00
CONCENTRA	N/A	N/A	Disqualified

Background/Recommendations:

Advertised on 06/24/2021. Two (2) companies attended the optional Pre-Proposal meeting on 06/30/2021. At Proposals opening on 07/20/2021, JEA received three (3) Proposals but one was disqualified for not providing the all-inclusive pricing as requested on the Proposal Workbook. The companies were evaluated on rates, professional experience, past performance and company experience and design approach. Jacksonville CareNow Urgent Care, LLC has been deemed the highest evaluated Responsive and Responsible Proposer. A copy of the Proposal Form, Proposal Workbook and Evaluation Results are attached as backup.

When comparing the all-inclusive monthly rate between the current contract (\$27,756.00) and the new contract (\$34,950.00), it resulted in an estimated 26% percent increase or \$258,984.00 over the three year term. The increased monthly rate has been attributed to medical staff price increases, and it should be noted that the current service provider notified JEA earlier this year that they would not be interested in continuing to provide these services. The original award amount of \$1,532,160.00 was approximately 17% higher than the forecasted budget estimate and the business made the decision to reduce the award amount by \$75,720.00 to match their budget for FY22. The services listed on Part B of the Workbook are optional services and the business feels it can plan to stay within their budgeted amount. The reduced award amount of \$1,456,440.00 has been deemed reasonable due to increased costs in the healthcare industry.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

Total cost difference: \$258,984.00 (unit price increase = \$258,984.00)

1410336848 - Request approval to award a contract to Jacksonville CareNow Urgent Care, LLC for Occupational Medical Services in the amount of \$1,456,440.00, subject to the availability of lawfully appropriated funds.

Manager: Thomas, Paul M. - Mgr Safety & Health Services
Director: Long, Anthony B. - Dir Safety & Health Services
Chief: Emanuel, L. David. - Chief Human Resources Officer

APPROVALS:

 August 19, 2021

Chairman, Awards Committee **Date**

 8/19/21

Budget Representative **Date**

Award #5 Supporting Documents 9/4/2025

PROPOSER INFORMATION:

PROPOSER NAME: Jacksonville CareNow Urgent Care, LLC

BUSINESS ADDRESS: 4888 Town Center Pkwy, Suite 107

CITY, STATE, ZIP CODE: Jacksonville, FL 32246

TELEPHONE: (904) 800-1735

FAX: (904) 641-6297

EMAIL OF CONTACT: Jeannie.jacobson@hcahealthcare.com

WEBSITE: carenow.com

Description of Services – 1410336848 Occupational Medical Services	Total Three Year Proposal Price
Part A Total Three Year Proposal Price – Transfer total from Appendix B – Proposal Workbook (E29)	\$1,258,200.00
Part B Total Three Year Proposal Price – Transfer total from Appendix B – Proposal Workbook (E20)	\$273,960.00
Part A & Part B Total Three Year Proposal Price – Add the two totals for Part A and Part B together (Sum of all services)	\$1,532,160

Quotation of Rates

	SERVICE	RATE/FEE/CHARGE
1.	Complete Medical Certificate form; Review job requirements/ criteria; general review of systems; height, weight, temperature, pulse, blood pressure; audiometric testing; color vision and visual acuity testing; determine ability to perform job requirements; indicate and pre-existing condition for pension purposes	Basic Physical \$75.00 Audiogram \$35.00 Vision \$20.00 Ea
2.	Chest X-ray, one view	\$45.00
3.	Chest X-ray, two view	\$60.00
4.	EKG, when specified	\$55.00
5.	Back X-ray with range of motion examination and functional capacity, two view Lumbar Spine, when specified	\$65.00

Award #5 Supporting Documents 9/4/2025

6.	Tuberculin Test (PPD), or other labs, when specified	\$20.00 (includes TB read)
7.	Pulmonary Function Test, when specified	\$45.00
8.	Hepatitis Profile, when specified	Hep A \$92.00 Hep B \$70.00 Hep C \$89.00
9.	Urine specimen collection for 7 Panel Drug Screen (Cannabinoids, Cocaine, Opiates, 6-Acetylmorphine, Phencyclidine, Amphetamines, Methylenedioxymethamphetamine) a. Initial Test b. Confirmation test by GC/MS c. Additional lab fees (e.g. retest of specimen, quantitative)	Standard 7 Panel (Includes confirmation, lab fee's, MRO services) \$45.00
10.	Urine specimen collection for 5 Panel Drug Screen (Amphetamines, Cocaine, Cannabinoids, Opiates, Phencyclidine, Barbiturates, Benzodiazepines, Methaqualone, Methadone, Propoxyphene). a. Initial Test b. Confirmation test by GC/MS c. Additional lab fees (e.g. retest of specimen, quantitative)	Standard 5 Panel (Includes confirmation, lab fee's, MRO services) \$40.00
11.	Medical Review Officer (MRO) services to interpret all Controlled Substances Screens	Included in MRO Fee
12.	Alcohol Screen: a. Blood Specimen b. Evidential Breath Test (EBT) c. Confirmation EBT	A.\$45.00 B.\$35.00 C. \$0 (included)
13.	Chemistry Profile (SMAC LP UA CBC Diff) Including Reticulocyte Count	SMAC \$30.00 LP UA \$20.00 CBC \$36.00

Award #5 Supporting Documents 9/4/2025

14.	Titmus vision examination, when specified	\$20.00
15.	Hemoglobin A1C (HbA1C)	\$55
16.	HIV / AIDS, when specified	\$120
17.	Interferon Blood Test for TB	Quantiferon Gold \$120.00

18.	Complete Blood Count w/Differential & Platelet Evaluation	\$20.00
19.	Blood Lead Screen	\$72.00
20.	Blood Lead Screen with ZPP	\$54.00
21.	Heavy Metal Screen (Ar, Cd, Cr, Mr)	\$174
22.	Urinalysis Dip Without Microscopy	\$20
23.	Fitness-for-duty physical examination	Criteria Dependent
24.	Flu	\$20.00
25.	Respirator Mask Fit	\$55.00
26.	Tetanus	Titer \$140.00 Vaccine \$60.00

Services Approach

Describe your firm’s approach in providing the services described in the Scope of Work for this RFP. Describe the approach of how your firm will manage the scope of services specifically addressing the items below:

- Number of People directly employed by the company currently.
If selected to serve this RFP, we would have a dedicated provider to oversee the JEA on-site clinic. Additionally, an on-site medical support associate would be at the on-site clinic during operating hours. Currently, our CareNow location in Jacksonville has

Position	Years of Experience	Status	Count
MD	15+	Part Time	2
APP (mid-level)	15+	Full Time	2
RN	11	Full Time	1
LPN	4-10	Full Time	2
RN	2 as RN, LPN 6 years prior	Part Time	1
X-Ray	7-10	Part Time	5
X-Ray	2	Full Time	1
Front Desk	2-10	Full Time	2
Front Desk	4	Part Time	1

- Total number of people covered by physician in other accounts. Daily in-center staffing includes front desk, nursing and x-ray tech to support on-site Physician/APP. No on-site arrangements local to Jacksonville currently, all staff outlined above is at the Urgent Care Center. If selected for RFP, would have dedicated staff at the on-site to serve JEA need and above staff would be at Center to support JEA if Urgent Care Services are needed at the CareNow Urgent Care location.
- Discuss how X-Ray services will be provided include a description of on or off site approach. If on site, how many of the staff members are BMO (certified to take X-Rays). If selected for RFP, would hire associate certified to obtain x-rays. All of the x-ray staff at the Urgent Care are ARRT federally certified and have State of Florida Licensure as well.
- Quality Programs – Include description of what training is provided to your staff. How often is training provided, and does proposer evaluate the level of service provided to the customer? CareNow Urgent Care is UCA Accredited. Routine competency training and formal training sign off occurs for every new hire as well as annually to be sure that the staff remains proficient.
- In addition to the proposed JEA Clinic, would the Proposer have other locations in Jacksonville, FL, that can be utilized to support the Work at no additional charge? Yes, the CareNow Urgent Care located at 4888 Town Center Pkwy, Suite 107 Jacksonville, FL 32246 is open Monday-Saturday 8am-8pm and Sunday 8am-5pm. The Urgent Care location has X-Ray as well as lab services that fall under CLIA Waived Lab. Any labs through outside lab companies (Quest, Labcorp) can be picked up by courier daily.

CareNow has been in business for over 25 years. We service some of the largest employer groups in Jacksonville FL and in the U.S., such as large industrial and fulfillment organizations, airline companies, local organizations like fire, law and utilities supporting the cities where we have urgent care centers. We service a vast client base for occupational health needs as well as provide services to our clients depending on their individual needs.

Our clinics are open every day, besides observation of Thanksgiving and Christmas day, with extended hours to be accessible to the communities and clients we serve. Due to the size and scale of HCA, we have local, regional, and national layers of leadership support to ensure that our urgent care centers are successful. Our leadership structure includes but is not limited to oversight around our UCA Accreditation, Medical Quality, Occupational Health, Billing/Coding, Operations, and Compliance. For example, HCA was named by Etisphere as one of the most ethical companies in 2021 for the 11th time. LinkedIn also highlighted HCA as one of the top 50 companies to grow your career in the US with several key highlights around HCA’s response to caring for front line workers in response to the COVID19 pandemic. We partner with employers to provide occupational health services, but also to be a good community partner in caring for your employees and their families for their own personal health care needs. We

Award #5 Supporting Documents 9/4/2025

offer quality, convenient care. CareNow had telemedicine capabilities and a web-check-in option making it even more convenient for our employers and patients.

Proposers's Certification

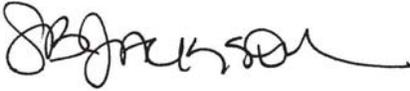
By submitting this Proposal, the Proposer certifies (1) that the Proposer has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Proposer, and (3) that the Proposer is legally authorized to do business and maintains an active status, in the State of Florida. The Company certifies that its recent, current, and projected workload will not interfere with the Proposer's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Proposer shall immediately notify JEA of status change.

Please initial below:

SBJ (Initials) I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

We have received addenda _____ 1 _____ through _____ 3 _____



Signature of Authorized Officer of Proposer or Agent

07/19/2021

Date

Suzanne Jackson, VP of Operations

Printed Name & Title

(972) 956-5142

Phone Number

APPENDIX B - PROPOSAL WORKBOOK		
1410336848 OCCUPATIONAL MEDICAL SERVICES		
<p>Directions: The Proposer shall complete the Proposal Workbook by submitting pricing or information in the yellow cells below. The Proposer shall provide a firm-fixed price quote for all Work in this Solicitation including all profit, taxes, benefits, travel, and all other overhead items. The three year total shall be transferred to the Proposal Form. The workbook represents estimated quantities and is to be used as a guideline and not a guarantee of work.</p>		
Company Name:	CareNow	
Part A - Quotation of Rates for All Inclusive Services per Month		
Item	Amount per Month	Provide Position Type (if requested)
Staffing		
Site Medical Director	\$1,500.00	
Full time: (Identify which position chosen) Physicians Assistant or Nurse Practitioner	\$16,500.00	
Full time: (Identify which position chosen) Paramedic or EMT	\$6,250.00	
Full time: Administrative Staff Assistant	\$3,250.00	
Services		
1st Aid/ Medical Treatment	\$150.00	
Pre-Employment Physicals	\$500.00	
Drug/Alcohol Analysis	\$1,500.00	
Fitness for Duty/Return to Work	\$725.00	
OSHA Requirements	\$725.00	
Wellness Services	\$150.00	
Equipment		
Major	\$1,000.00	
Minor	\$500.00	
Other		
Laboratory Fees	\$1,000.00	
1st Aid Supplies	\$500.00	
Vaccines (tetanus)	\$600.00	
Misc. Pharmaceuticals	\$100.00	
Monthly Total	\$34,950.00	

Three Year Total -Amount to be entered on Proposal Form	\$ 1,258,200.00
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APPENDIX B - PROPOSAL WORKBOOK			
1410336848 OCCUPATIONAL MEDICAL SERVICES			
Directions: The Proposer shall complete the Proposal Workbook by submitting pricing in the yellow cells below. The Proposer shall provide a firm-fixed price quote for all Work in this Solicitation including all profit, taxes, benefits, travel, and all other overhead items. The three year total shall be transferred to the Proposal Form. The workbook represents estimated quantities and is to be used as a guideline and not a guarantee of work.			
Company Name:	CareNow		
Part B - Quotation of Rates for Specific Activities (Services to be available, but not included in Monthly Fee)			
Activity	Estimated Annual Quantity	Amount	Total
Flu Shots and Hepatitis Shots - Provide a price per shot, inclusive of multiple offerings and locations, serum, personnel, forms, and administration of program.			
Flu Shot	100	\$20.00	\$2,000.00
Hepatitis Shot A 1st	20	\$92.00	\$1,840.00
Hepatitis Shot A 2nd	20	\$120.00	\$2,400.00
Hepatitis Shot B 1st	28	\$180.00	\$5,040.00
Hepatitis Shot B 2nd	28	\$180.00	\$5,040.00
Hepatitis Shot B 3rd	28	\$0.00	\$0.00
First Aid/CPR/AED Training - Price class of up to twenty participants			
First Aid/CPR/AED Training	25	\$0.00	\$0.00
EMT Hourly Rate for Outages and Agility Testing - Price per hour typically weekends or nights			
EMT Hourly Rate for Outages and Agility Testing	500	\$150.00	\$75,000.00
Annual Total			\$91,320.00
Three Year Total -Amount to be entered on Proposal Form			\$ 273,960.00

Occupational Medical Services

Vendor Rankings	T. Long	P. Thomas	G. Warren	Σ Rank	Rank	Bid Amount
CareNow	1	1	1	3	1	\$1,532,160.00
Primary Plus	2	2	2	6	2	\$1,080,750.00

T. Long	Quotation of Rates (30 Points)	Professional Experience (20 Points)	Company Experience (25 Points)	Design Approach (25 Points)	Total	Rank
CareNow	21.33	18	16	24	79.33	1
Primary Plus	30	18	19	10	77	2

P. Thomas	Quotation of Rates (30 Points)	Professional Experience (20 Points)	Company Experience (25 Points)	Design Approach (25 Points)	Total	Rank
CareNow	21.33	16	15	23	75.33	1
Primary Plus	30	12	16	8	66	2

G. Warren	Quotation of Rates (30 Points)	Professional Experience (20 Points)	Company Experience (25 Points)	Design Approach (25 Points)	Total	Rank
CareNow	21.33	16	18	23	78.33	1
Primary Plus	30	14	4	10	58	2

Overall Averages	Quotation of Rates (30 Points)	Professional Experience (20 Points)	Company Experience (25 Points)	Design Approach (25 Points)	Total
CareNow	21.33	16.67	16.33	23.33	77.66
Primary Plus	30.00	14.67	13.00	9.33	67.00

Award #5 Supporting Documents 9/4/2025

Revised Basis of Award - Occupational Medical Services

The original award amount of \$1,532,160.00 was approximately 17% higher than the forecasted budget estimate and the business made the decision to reduce the award amount by \$75,720.00 to match their budget for FY22. The services listed on Part B of the Workbook are optional services and the business feels it can plan to stay within their budgeted amount.

The following will be the updated cashflow for the term of the contract:

FY22	\$435,000.00
FY23	\$510,720.00
FY24	\$510,720.00

JEA Awards Agenda
September 12, 2024
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 09/09/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	050-17 Buckman Wastewater Reclamation Facility (WRF) Blower System Improvements and Aeration Basin Projects	Melendez	Jacobs Engineering Group	Capital	\$427,219.00	\$1,385,404.38	\$4,438,754.38	05/09/2019 - \$507,042.00 08/01/2019 - \$0.00 (Assignment) 07/08/2021 - \$413,677.00 03/16/2023 - \$1,705,412.00	Project Completion Start: 12/21/2017 End: 09/30/2028 (Estimated)	N
<p>Last Awarded: 03/19/2024 For additional information contact: Marline McDonald</p> <p>The scope of work for this contract includes providing the study, preliminary design, design, bid phase and engineering support services during construction and acceptance testing of the blower system and aeration basin project. The blowers installed in 2013 have consistently underperformed despite numerous repairs and redesigns, leading to ongoing failures. Additionally, the equipment in the aeration basins has exceeded its ten-year service life and requires replacement. This has led to reduced air transfer efficiency, which in turn impairs wastewater treatment and diminishes nitrogen removal effectiveness.</p> <p>This contract increase covers JEA-directed design updates, which include evaluating the communication network, replacing flowmeters, installing dissolved oxygen probes and electric actuators, updating the BioWin model, and developing an air model. Additionally, JEA has requested that Jacobs prepare guaranteed maximum price (GMP) packages for JEA's Construction Manager-at-Risk (CMAR) to facilitate bidding on an upgraded Siemens communication panel, replacing Unistrut supports, and installing a new mini power zone to support the communication network power hubs. This increase also funds additional site visits, meetings, updates to the preliminary engineering report, and shop drawing reviews for the GMP packages.</p> <p>The hourly rates for this contract have increased by 1.5% annually, as negotiated in the original contract. The fee for this contract increase has been reviewed by JEA project staff, compared to past and current projects and deemed reasonable.</p>											
3	Contract Increase	1410937246 - ITN - Professional Services For Cisco Contact From UCCE 11.6 to PCCE 12.6	Selders	Prosys, Inc.	Capital	\$80,000.00	\$330,250.18	\$546,711.58	5/11/2023-\$48,461.40 9/5/2023-\$26,000.00 06/13/2024-\$22,000.00 08/30/2024-\$40,000.00	Project Completion Start Date: 02/01/2023 End Date: Estimated: 09/30/2024	N
Item 3 moved to regular agenda as Item 3											
4	Renewal	1410336848 - Occupational Medical Services	Emanuel	CareNow	O&M	\$195,000.00	\$1,456,440.00	\$1,651,440.00	N/A	Three (3) Years w/Three (3) – One (1) Yr. Renewals Start Date: 10/01/2021 End Date: 09/30/2025	N
<p>Originally Awarded: 08/19/2021 For additional information contact: Elaine Selders.</p> <p>This Award requests a one-year renewal for the Occupational Medical Services contract from 10/01/2024 to 09/30/2025. This contract was originally awarded on 08/19/2021 to Jacksonville CareNow Urgent Care, LLC. The original award amount was based on a monthly flat fee of \$34,950.00 plus additional funds for optional services for the three-year term.</p> <p>The monthly flat fee of \$34,950.00 remains the same and will total \$419,400.00 for the upcoming year. It should be noted there is approximately \$250,000.00 remaining from the original award not-to-exceed amount. The total award amount of \$195,000.00 is based on the additional funds required to pay the monthly fee and the estimated amount needed for the FY25 optional services. The business is pleased with the services and requests a one-year renewal to continue to receive these services.</p>											
5	Invitation for Bid	1411775846 (IFB) NGS N00 Limestone Piping Replacement	Melendez	WG Yates & Sons Construction	Capital	\$4,045,733.12	N/A	\$4,045,733.12	N/A	Project Completion Estimated Start Date: 10/01/24 Estimated End Date: 04/14/2025	N
<p>Advertised: 06/24/2024 Opened: 07/30/2024 Two (2) Bids Received For additional information contact: Jason Behr</p> <p>The initial scope of this project includes replacement of all limestone piping, fittings, and valves for each pipeline (A, B, and C Trains) from the Limestone Prep Building to the isolation valves at N01 and N02 furnace injection points. During planning stages, the project was broken down into 3 distinct phases:</p> <p>Phase 1 – replacement from the N02 Day Bin to the isolation valves at the N02 furnace injection points. Phase 2 – replacement from the N01 Day Bin to the isolation valves at the N01 furnace injection points. Phase 3 – replacement from the Limestone Prep Building to the N01 and N02 Day Bins.</p> <p>The scope included the OEM (UCC Environmental) to provide engineering for the piping system and supply of all piping materials for the project. Separately, the project solicited competitive bids for installation of each Phase. The project completed engineering with all 3 phases and advertised for bid on the installation of the system. The low bid is significantly higher than the JEA estimated cost for the project.</p> <p>WG Yates was the lowest bidder for the whole project. Upon bid evaluations and cost review, NGS senior management determined that the valued path forward would be to complete the installation for Phases 1 & 2. The costs to complete Phase 3 could not be justified over costs associated with maintenance of the existing Phase 3 system. Therefore, it was decided to shelf the engineering documents for Phase 3 and consider replacement of Phase 3 for a future date, and only as necessary. WG Yates remains the lowest bidder with Phase 3 removed therefore they will be awarded the contract to complete Phases 1 & 2.</p>											

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Hai Vu, David Emanuel
Motion by:	David Emanuel	
Second By:	Hai Vu	
Committee Decision	Items 1-2 and 4 have been approved. Item 3 has been moved to the Consent Agenda. Item 5 is Deferred	

Regular Agenda (date last updated)

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Contract Increase	071-19 Water/Wastewater Project Support Services	Melendez	Keville Enterprises, Inc.	\$3,178,290.00	\$20,279,306.00	\$29,961,718.90	10/22/2020 - (\$1,500,000.00) 4/13/2023 - \$8,004,122.90	Five (5) Years w/Two (2) - 1 Yr Renewals Start: 07/01/2019 End: 06/30/2025 1 Renewal Remaining	AREC Safety Consulting LLC (Safety) - \$693,770.00	Motion by: <u>Hai Vu</u> Second by: <u>David Emanuel</u> Committee Decision: <u>Approved</u>
	<p>Last awarded 04/13/2023. For additional information contact: Dan Kruck</p> <p>The scope of work for this contract includes providing personnel to perform construction management, project management, scheduling, cost analysis, estimating, safety support and other job functions required to complete JEA's Water/Wastewater capital improvement program as required by JEA.</p> <p>This request is for a contract increase to fund the remaining contract term at the current staff level. Supplemental staff are needed due to the significant growth of the Water/Wastewater capital plan. Hourly labor rates for this contract have been increased annually corresponding to a CPI increase.</p> <p>Discussion/ Action: Is this solicitation for a specific project within Water/ Wastewater? Why do we need the extra \$3,000,000? This solicitation touches most Capital Projects with Water/ Wastewater. The extra \$3,000,000 is due to the workload, the scheduling and the cost. Disscission/ Action Participants: Ted Phillips, Dan Kruck, Hai Vu</p>										
2	Invitation for Bid (IFB)	111792846 7732 Merrill Rd & 2530 Mayapple - Pump Station Upgrades	Melendez	Ferreira Construction Co., Inc.	\$8,117,037.91	N/A	\$8,117,037.91	N/A	Project Completion Start: 10/01/2024 End: 05/28/2026 (Estimated)	Y Landscape Construction, LLC (Landscaping/Sitework) - \$35,000.00 Smith Surveying (Surveying) - \$55,000.00 True Patriots (Electrical Installation) - \$706,496.59	Motion by: <u>David Emanuel</u> Second by: <u>Hai Vu</u> Committee Decision: <u>Approved</u>
	<p>Advertised: 07/08/2024 Opened: 08/27/2024 One (1) Bid Received For additional information contact: David King</p> <p>The scope of work for this contract includes the demolition of the existing pump station and the construction of a new pump station at 7732 Merrill Rd, and upgrading the pump station located at 2530 Mayapple Rd. The scope of work also includes the construction of the replacement of sewer gravity lines across Merrill Rd and the associated restoration work.</p> <p>This is the third time JEA has attempted to bid this scope of work out, and JEA has received low, or no, participation each time. Updates to the scope were made in an attempt to have more bidders participate. JEA extended the bid period for this solicitation in an attempt to receive more participation as well. Feedback from prospective bidders that did not submit a bid include, current workload and complexity of the project. Due to a conflict with a local school, the road work across Merrill Rd may only be completed in either June or July 2025.</p> <p>The total bid price accounts for the base bid plus alternate options for the amount of \$8,329,965.87. JEA opted not to exercise the alternates and to award the base bid for the amount of \$8,117,037.91. The base bid specified polymer concrete manholes, and the alternate options were for a material change to lined concrete manholes. The award amount is approximately 2.7% above the JEA estimate for the awarded work, and deemed reasonable when compared to other projects.</p> <p>Discussion/ Action: This award only received 1 bidder. Would like clarification as to why only 1. JEA attempted to bid this solicitation out multiple times; however, due to the timing, the job can only be done in the summer and the scope of work limited other companies. They agreed the bid amount recieved was a fair amount. Disscission/ Action Participants: Ted Phillips, Dan Kruck</p>										
3	Contract Increase	1410937246 - ITN - Professional Services For Cisco Contact From UCCE 11.6 to PCCE 12.6	Selders	Prosys, Inc.	\$80,000.00	\$330,250.18	\$546,711.58	5/11/2023-\$48,461.40 9/5/2023-\$26,000.00 06/13/2024-\$22,000.00 08/30/2024-\$40,000.00	Project Completion Start Date: 02/01/2023 End Date: Estimated: 09/30/2024	N	Motion by: <u>Hai Vu</u> Second by: <u>David Emanuel</u> Committee Decision: <u>Approved</u>
	<p>Originally Awarded: 01/19/2023 For Additional Information Contact: Nickolas Dambrose</p> <p>The purpose for this change order is for JEA's Cisco Contact Center Managed Service provider Prosys, Inc, to successfully complete the scope of the existing PCCE upgrade project. This award request is for \$80,000.00 in additional funds for implementation of the ECE setup (Email and Chat) to Prosys, Inc, as part of the Professional Services for Cisco Contact upgrade from UCCE 11.6 to PCCE 12.6 project. The award amount shall be delivered upon successful completion of two milestone payments according to the project plan attached as backup. The buildup of the components (ECE Email and Chat) for the new IVR 12.6 have proven to be more complex and technically challenging that requires additional hours for Prosys. This project provides full platform and application services to migrate JEA from their current Cisco Unified Contact Center Enterprise (UCCE 11.6) platform with CVP, to a newly built Cisco Packaged Contact Center Enterprise (PCCE 12.6) platform in its dual site deployment.</p> <p>This award request maintains the same hourly rates as originally awarded. JEA and Prosys have also agreed to liquidated damages of \$1,000.00 per day to accomplish successful completion of work by 09/30/2024.</p> <p>Discussion/ Action: Wanted knowledge of history of amendments. 12 days ago, there was a request for an increase of \$40,000. Why are we requesting another increase of \$80,000 when the whole \$120,000 should have gone to awards to begin? The reason for the split was due to the urgent need to implement the ECE system to bridge the gap. If we didn't process the purchase order, two weeks would have been exhausted with no progress. It was decided to have an admin increase first before coming to awards committee for the full \$120,000 so there is no lapsing time. Per committee, it is recommended to come before the chair for the full amount before splitting arrangements. Disscission/ Action Participants: Hai Vu, Maria Benavides, Ted Phillips</p>										

Consent and Regular Agenda Signatures

Budget	Name/Title	<u>Stephanie Nealy, Manager CBP</u>
Awards Chairman	Name/Title	<u>Theodore B Phillips</u> CFO
Procurement	Name/Title	<u>[Signature]</u>
Legal	Name/Title	<u>Rebecca Lavis</u>

Award #6 Supporting Documents 9/4/2025

Company	Area/MH#	# MHs
Vortex	Hyde Park	21
Vortex	Downtown	33
ESS	San Jose Blvd.	5
ESS	7th St. East & Talleyrand Ave.	4
ESS	7th Street East & Bridier St. MH #001823	1
ESS	Cherry Lake Road MH #013260	1
ESS	Pritchard Road	1
ESS	Kingsbury St. Manhole FMS #: W-WW-20	1
ESS	Emergency Work Found During FY26	15
ESS	MH Cover Replacements Found During FY20	
Vortex	MH-000166	1
Vortex	MH-000180	1
Vortex	MH-001137	1
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Not Yet Issued	\$	54,023.6	175-50S
Not Yet Issued	\$	26,060.0	175-50S
Not Yet Issued	\$	39,402.0	175-50S
Not Yet Issued	\$	89,046.8	175-50S
Not Yet Issued	\$	50,062.8	175-50S
Not Yet Issued	\$	50,779.6	175-50S
Not Yet Issued	\$	43,940.0	175-50S
Not Yet Issued	\$	27,800.0	175-50S
Not Yet Issued	\$	29,805.2	175-50S
Not Yet Issued	\$	55,843.2	175-50S
Not Yet Issued	\$	59,927.6	175-50S

Fy26 Funding	FY26 Estimate
\$ 3,600,000.00	\$ 3,690,669.00
\$ 4,500,000.00	\$ 450,000.00

FY26 Estimate	Request
\$ 2,095,819.00	
\$ 2,044,850.00	

| Total Award Amount



ENGINEERING SERVICES PROPOSAL FOR JEA – Arlington East WRF Upgrades Phase 2

Contract Number 181306 Amendment 10
Full Time RPR, Construction Duration, Fire Hydrant Construction Services
June 23, 2025 (REVISED FINAL)

1.0 Project Description

This amendment contains scope changes related to existing Tasks 1, 5.1, 5.2, 5.3, 5.4, and 5.6 for the Arlington East WRF Phase 2 Improvements and adds Tasks 5.9, 5.10 and 5.11 to the scope.

2.0 Scope of Services

Hazen and Sawyer (Hazen) will perform the tasks in association with Amendment 2 to JEA Contract #181306 with Hazen effective on April 25, 2019. The identified scope amends the associated Tasks as identified in the original scope of work.

Task 1 – Project Management

Additional project management time is required because the construction duration of the project has increased. Dates, as of this amendment, are summarized below:

- Original project duration
 - Start 4/2021
 - End 4/2026
- Current estimated project duration
 - Start 4/2021
 - End 6/2028
 - **Gap for project delay: 4/2023 to 10/2024 is not included**

Task 5.1 – Construction Administration; Task 5.2 – Submittal Review; Task 5.3 – Record Drawings

The Arlington East Water Reclamation Facility has an existing 6-inch potable water main loop that is connected to various fire hydrants around the facility’s perimeter access roadway. The fire hydrant system is currently served by an offsite water distribution system that contains 12-inch

and 16-inch water mains along Millcoe Road which is connected to a 16-inch water main along Monument Road and a 16-inch water main along Merrill Road. Fire flow testing indicated the existing 6-inch distribution system is not capable of meeting current fire suppression flow requirements of 1,500 gallons per minute (gpm) at 20 pounds per square inch (psi) of residual system pressure. Based on hydraulic modeling and review of the system capabilities, the potable water loop needs to be upsized to an 8-inch loop with connection to the existing 16-inch water main to meet the fire suppression requirements. Existing/available topographic surveying and utility designations were utilized to prepare construction documents. Record drawing information was also utilized to identify existing utility locations. It is anticipated that record drawings will not cover all existing underground utilities, so the construction documents will also lack this information. Additional conflicts will be found during construction and be resolved via conflict resolutions as needed during construction. In total, Hazen via subconsultant has allocated 176 manhours to various staff for the above services related to Construction Administration, Submittal Review and Record Drawings.

Task 5.4 – Meetings

Hazen will attend up to 9 additional monthly construction progress meetings until the extended construction schedule is complete. This Scope of Services has been based on the Hazen PM, the Hazen Design Manager and up to one other representative of Hazen in addition to the RPRs attending the meetings.

Task 5.6 – Resident Project Representative Services (135-11)

The following scope items are added to Task 5.6 to provide adequate inspection services during construction during construction and captured as part of Task 5.7. One RPR is assumed for the duration of the project (8/2025 to 5/2028).

The following describes the efforts of the full time RPR:

Hazen will provide a RPR for construction observation during the construction phase of the project to review and observe the Contractor's work. The RPR will provide experienced construction observation throughout the project to monitor compliance with the Contract Documents and assist JEA and the Contractor in successfully completing the project. Daily reports will be available to JEA through the construction project management system.

Construction observation services are scoped during normal working hours (five 8-hour working days per week). Compensation is based on an assumed 31-month project duration, commencing at the Contractor's mobilization for Phase 2, excluding JEA holidays and weekends. The duties and responsibilities of the RPR are limited to the following:

- Function as Hazen's site representative and serve as the field liaison between JEA, Hazen, and the Contractor.
- Schedule Updates – Once the baseline schedule has been submitted and approved by JEA, Hazen will review the schedule monthly.
- Meetings – Attend meetings with the CONTRACTOR including preconstruction, monthly

progress and other project related meetings. RPR to attend weekly progress meetings with JEA and CONTRACTOR.

- Liaison – Serve as Hazen’s liaison with the CONTRACTOR working principally through the CONTRACTOR superintendents and assist in understanding the intent of Contract Documents; and assist Hazen in service as the Owner’s liaison with the CONTRACTOR when CONTRACTOR’s operations affect WRF operations.
- Observation of Work – Conduct full time /on-site observation and review of the work in progress to assist Hazen in determining if the work is general in accordance with the Contract Documents. Report whenever the work is defective under the terms and standards set forth in the Contract Documents as to whether such work shall be corrected, removed, replaced, or accepted.
 - Verify that test, equipment and system start ups and O&M training are conducted in the presence of appropriate personnel and report to design team appropriate details relative to the test procedures and startup.
 - Accompany visiting inspectors representing agencies having jurisdiction over the project and record / document the results of these inspections.
 - Approve and verify quantities of work items listed on the monthly Applications for Payment submitted by the Contractor.
 - Review equipment delivered to site for conformance with the approved shop drawings.
 - Report to Engineer whenever RPR believes that any part of Contractor’s work in progress will not produce a completed Project that conforms generally to the Contract Documents or will imperil the integrity of the design concept of the completed Project as a functioning whole as indicated in the Contract Documents. Advise Engineer of that part of work in progress that RPR believes should be corrected or rejected or should be uncovered for observation, or requires special testing, inspection, or approval.
 - Verify that tests, equipment, and system start-ups and operating and maintenance training are conducted in the presence of appropriate JEA personnel, and that Contractor maintains adequate records thereof.
 - Witness the acceptance testing and startup of equipment in the field by Manufacturers’ technical representatives.
- Interpretation of Contract Documents – Report to the design team and Owner when clarifications and interpretations of the Contract Documents are needed and transmit to the CONTRACTOR clarifications and interpretations as issued by Hazen.
- Modifications – Consider and coordinate the CONTRACTOR’s suggestions for modifications in Drawings or Specifications to design team. Transmit to CONTRACTOR in writing decisions as issued by Hazen and the Owner.
- Records – Maintain orderly files at the job site including correspondence, shop drawings /

samples, reproductions of Contract Documents including all work change, addenda, change orders, work change directives, field orders, additional drawings issued subsequent to the execution of the contract, clarifications and interpretations, progress reports. Records shall be electronic.

- Daily report – Prepare a daily report, logging the CONTRACTOR’s hours, major subcontractors onsite, weather conditions, work change directives, change orders / changed conditions, visitors, activities, decisions, observations in general, testing procedures. Produce and upload daily reports to the agreed upon document management system. Daily reports shall include photos.
- Coordination – In advance of scheduled major tests, inspections or startup coordinate with Owner and design team.
- Payment request – Compare payment request with schedule of values, work completed, and materials / equipment delivery on site.
- Any required welding specialty inspections and any required materials testing will be performed by a Construction Materials Testing Firm under an allowance in the Contractor’s contract. Hazen will coordinate with the selected firm during materials testing.

Task 5.9 – Administrative NTP

Hazen will allocate up to 80 hours of additional coordination time as needed before the contract is awarded

Task 5.10 – Closeout Documentation

CMAR, not Hazen, will provide electronic archive of construction items including the following:

- Shop drawings from RedTeam
- O&M manuals from RedTeam
- RFIs from RedTeam
- Contingency summary from RedTeam
- Allowance summary from RedTeam
- Change Management summary from RedTeam

Task 5.11 – Construction Management (Project Engineer) Support

Hazen will provide the following:

- Maintain the internal document management and information sharing systems

- Collect and maintain internal files, timely distribution of all documents to all appropriate users and perform all duties needed to generate and distribute project documents as needed
- Create submittal workflow to aid in the timely distribution, tracking and monitoring of critical documents needing review and approval
- Coordination with Contractor on the document management and controls
- Providing additional field assistance to support JEA, Design Team and RPR
- Attend monthly progress meeting
- Coordinate between disciplines on shop drawing reviews and RFIs
- Organize and attend meetings with contractor, vendor, etc., to document decisions and action item follow up

Assumes 28 hours per week for 8 months and 20 hours per week for remaining months of the construction duration (25 months).

Contingency

Contingency has been included to cover limited out-of-scope activities due to unforeseen or changed conditions. JEA will approve the work effort prior to Hazen commencing activity. Please note the following regarding the contingency:

- No funds will be utilized unless approval is received by JEA.
- To obtain JEA approval it is assumed the protocol will be similar to other Hazen/JEA projects which includes JEA and Hazen agreeing to scope and fee prior to moving forward.
- If sufficient allowance funds are not available, the task may need to be funded in an alternative manner.

Deliverables:

- No change

Key Assumptions:

In addition to assumptions indicated in the Scope of Services section, the following assumption has been made in the preparation of this scope:

1. The Construction Period of the Phase 2 improvements is anticipated to last approximately ~33 months respectively from the Contractor's Notice-to-Proceed to Final Completion, and the RPR's fee is predicated upon such a schedule.
2. Additional part time RPR services may be added during 135-19 scope negotiations.

3.0 Schedule

The work described in this Amendment will be completed after receiving the notice to proceed in accordance with the current project schedule.

4.0 Method of Compensation

Lump sum tasks include Task 1 and expenses for a total in the amount of **\$248,844**. Hourly rate, estimated not to exceed tasks include Task 5 for a total in the amount of **\$2,139,820**. The total amount of this amendment **\$2,388,664**. See **Attachment 1** for breakdown of fee by task for the project.



ATTACHMENT 1

Engineering Fee Breakdown

ENGINEERING FEE BREAKDOWN

Project Name: Arlington East WRF Upgrades Phase 2 [Hazen Amendment 3, JEA Contract Amendment 10]

One Full Time RPR, Construction Duration

Version: June 23, 2025 (Revised Final)

	Senior Associate - PM	RPR	Senior Associate - EOR	Senior Associate - Design Mgr	Senior Principal Engineer	Admin	CAD	Hazen Hours	Subs	Hazen Fee (\$)	Total Fee (\$)
LABOR:											
135-11											\$ 2,219,164
Task 1 – Project Management	96			192				288		\$79,344	
Task 5.1 – Construction Administration (FH RFIs and COs)	2			8				10	\$ 10,728	\$2,755	
Task 5.2 – Submittal Review (FH)	2			4				6	\$ 3,804	\$1,653	
Task 5.3 – Record Drawings (FH)	2			4			8	14	\$ 23,424	\$2,957	
Task 5.4 – Meetings	14		66	50				130	\$ 14,784	\$35,677	
Task 5.6 – Resident Project Representative Services		5899						5899		\$1,135,558	
Task 5.9 – Administrative NTP			80					80		\$22,040	
Task 5.10 – Closeout Documentation (DELETED)								0		\$0	
Task 5.11 – Construction Management Support					2896			2896		\$586,440	
Contingency										\$300,000	
Subtotal	116	5,899	146	258	2,896	0	8	\$9,323	\$52,740	\$2,166,424	\$2,219,164
	\$31,958	\$1,135,558	\$40,223	\$70,941	\$586,440	\$0	\$1,304				
SUBCONSULTANTS:											
CPH (Previously Mittauer)					\$52,740						
Total Subconsultants										\$52,740	
REIMBURSABLE COST:											
Expenses											\$169,500
Total Expenses											\$169,500
TOTAL ESTIMATED BUDGET											\$2,388,664
Max. Raw Salary Rate	\$275.50	\$192.50	\$275.50	\$275.50	\$202.50	\$121.00	\$163.00				

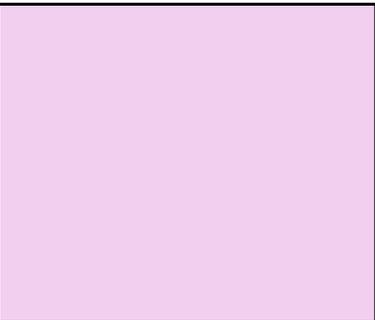
Addendum 1 - MATERIAL HANDLING

	Personnel Services - Provide a Hourly Rate for Labor Assumptions - Up to 40 hours / week, overtime only paid after 40 hours. Overtime (OT) only up to 1.5 X hourly rate, no double time allowed. JEA may work peronnel on alternate work schedules, within the weekly limits. JEA estimates offloading 7 coal vessels, 20 petcoke vessels, and 2 lim		
#	PERSONNEL SERVICES	QUANTITY	UNIT OF MEASURE
1	SUPERVISOR	1	\$ / Hour
2	EQUIPMENT OPERATOR	<u>11</u>	\$ / Hour
3	OVERTIME FOR VESSELS	<u>2</u>	

NDLING OPERATIONAL SERVICES

Labor Three-Year Duration
40 hours
/ payroll period, days, nights,
estone vessels per year

Billable Hourly Rate	YEARLY ST HOURS	ESTIMATED YEARLY OVERTIME	3 Years
\$ 62.00	2080	0	3
\$ 56.00	2080	144	3
	0	732	3
			Total



TOTAL COST - FIVE YEARS	
\$	386,880.00
\$	4,243,008.00
\$	368,928.00
\$	4,998,816.00