

**JEA Awards Agenda**  
**July 24, 2025**  
**225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)

**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

| Award # | Type of Award                            | Solicitation # & Short Description/Title   | VP       | Awardee  | Funding Source | Business Unit Estimate | Award Amount | Original Award Amount | New Not-to-Exceed | Amendments | Term (Projected) Start Date - End Date  | JSEB Participation (Y/N) If Y, then list company name(s) (%), S - awarded) |
|---------|--|--|----------|--|----------------|------------------------|--------------|-----------------------|-------------------|------------|---|--|
| 1       | Minutes                                  | Minutes from 07/17/2025 Meeting  | N/A      | N/A  | N/A            | N/A                    | N/A          | N/A                   | N/A               | N/A        | N/A   | N/A  |
| 2       | Invitation for Bid                       | 1411984846 Regulated Facility Landscape Maintenance Services - Former St. Johns River Power Park   | Brooks   | J&D Maintenance & Services of North Florida, LLC | O&M            | \$500,000.00           | \$496,946.00 | N/A                   | \$496,946.00      | N/A        | One (1) Year w/Two (2) - 1 Yr. Renewals<br>Start: 08/15/2025<br>End: 08/14/2026 | Y<br>J & D Maintenance and Services of North Florida, LLC<br>\$496,946.00  |
|         |  | <p>Advertised: 5/9/2025<br/>                     Opened: 6/17/2025<br/>                     Two (2) bids received:<br/>                     J &amp; D Maintenance and Services \$496,946.00<br/>                     Marietta Sand Corporation \$1,115,907.41</p> <p>For additional information contact David King</p> <p>The scope of work includes landscape maintenance services required at the former St. Johns River Power Park, including mowing, vegetation control, pond maintenance, and inspection support across three regulated closed landfills and associated monitoring well networks. The contractor will provide all labor, equipment, and EPA-approved products, adhere to strict safety and environmental standards, maintain compliance with local, state, and federal regulations, and respond promptly to remediation and inspection requirements.</p> <p>Compared to the current Facilities Landscaping Maintenance – Open Market contract, which J&amp;D also holds, this contract is focused specifically on three closed, environmentally regulated landfill sites. It requires adherence to federal (CCR Rule), state (FDEP), and local compliance standards, with tasks such as groundwater monitoring well access, slope-sensitive mowing, and pond water quality testing. The Open Market contract, by contrast, involves routine landscaping at around 2,100 JEA sites, such as lift stations, substations, and treatment plants, with lower environmental sensitivity. Mowing under the regulated contract is more complex due to specialized equipment and regulatory oversight, while the Open Market contract relies on standard equipment and practices across flatter terrain. Despite fewer mowing events, the regulated contract involves greater technical demands and operational responsibility, and thus, a higher cost.</p> <p>Due to the specialized nature of this service, only two bids were received. JEA staff reviewed the proposed pricing and determined it to be reasonable.</p>    |          |  |                |                        |              |                       |                   |            |   |  |
| 3       | PIGGYBACK - Florida NASPO State Contract | JEA: CISCO Catalyst 9400 Switches, Wireless Equipment and Licensing for COLOGIX  | Selders  | Presidio Networked Solutions, LLC.               | Capital        | \$400,000.00           | \$325,101.16 | N/A                   | \$325,101.16      | N/A        | One-Time Purchase   | N  |
|         |  | <p>For additional information contact Angel Love</p> <p>This request is to initiate the purchase of network hardware and associated licensing to support our annual equipment lifecycle replacement process. This purchase includes both network switches and wireless infrastructure components that are critical to maintaining the performance, availability, and reliability of our enterprise network. The quoted pricing reflects a 10–15% reduction compared to previous purchases, delivering cost efficiencies. In addition, several items have been upgraded to their latest available versions, further enhancing functionality and long-term supportability.</p> <p>The planned replacements are part of our proactive lifecycle management strategy, which is essential to minimizing technical debt and ensuring we avoid the risks associated with aging hardware. As network infrastructure approaches end-of-life or end-of-support, it becomes increasingly difficult and costly to maintain, less compatible with modern technologies, and more vulnerable to security threats. Timely replacement allows us to stay current with vendor-supported firmware, patches, and features that directly impact system stability and security posture.</p> <p>From a cybersecurity perspective, outdated infrastructure poses significant risk. Unsupported devices may no longer receive critical security updates, making them susceptible to known vulnerabilities that cannot be mitigated. Modern infrastructure not only enhances performance but also enables the adoption of advanced security capabilities, such as network segmentation, zero-trust readiness, and improved visibility for threat detection. This investment aligns with our strategic goals to maintain a secure, resilient, and supportable IT environment.</p> <p>This award piggybacks off Florida National Association of State Procurement Officials (NASPO) ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS Term: 06/09/2021-09/30/2026.</p> |          |  |                |                        |              |                       |                   |            |   |  |
| 4       | Contract Increase                        | 1411934848 TRAPP006 – One-Time Purchase for JEA Inventory  | Phillips | VanTran Industries, Inc.                         | Inventory      | \$500,000.00           | \$163,400.00 | \$360,600.00          | \$524,000.00      | N/A        | Project Completion<br>Start Date: 04/03/2025<br>End Date: 11/21/2025            | N  |
|         |  | <p>For additional information contact Lynn Rix</p> <p>This contract covers the purchase of two (2) TRAPP006 transformers (3750 KVA, 13200V/7620V primary, 4160Y/2400V secondary, 3-phase, pad-mounted) for the Hogan Chiller Plant.</p> <p>The Standards Department reviewed and approved the submittal prior to the award. However, following JEA's review of the final drawings, modifications to the original design were necessary. These changes included an additional of \$4,500.00 for required testing specified in the Solicitation but not initially quoted, as well as an upgrade from mild steel to stainless steel enclosures at an added cost of \$77,700.00 per unit. The use of stainless steel in padmount transformers is essential to ensure long-term corrosion protection in our operational environment.</p> <p>Despite these additional costs, the total price remains below the second-lowest bid of \$529,797.44 and is considered fair and reasonable.</p>  |          |  |                |                        |              |                       |                   |            |   |  |
| 5       | PIGGYBACK - Florida NASPO State Contract | Cisco Unified Computing System (UCS) Xcelerate Data Center Server - Includes server hardware, virtualization support, switching fabric, and management software  | Selders  | Netsync Network Solutions, Inc.                  | Capital        | \$400,000.00           | \$560,954.98 | N/A                   | \$560,954.98      | N/A        | One-Time Purchase   | N  |
|         |  | <p>For additional information contact Angel Love</p> <p>JEA's current FMS OpenGrid system used for outage management and work management by our field staff no longer meets the operational and performance needs of the business. To address this, the system is being upgraded and modernized through the deployment of the latest version of the OpenGrid application on a completely new IT infrastructure platform.</p> <p>This modernization effort is not just a software upgrade; it is a critical investment in JEA's foundational infrastructure. The legacy hardware and software currently supporting OpenGrid are outdated and no longer supported by vendors, posing increasing risks to system stability, performance, and cybersecurity. By replacing this obsolete infrastructure, JEA is reducing organizational risk, eliminating technical debt, and aligning with best practices for operational resiliency.</p> <p>The new infrastructure being procured will support the Development, QA (Quality Assurance), and Production environments required for the upgraded OpenGrid application. This environment is being designed with a focus on security, redundancy, and resiliency ensuring that the platform not only meets current performance requirements but is scalable for future needs. The new hardware will be vendor-supported and configured for high availability and improved fault tolerance, providing a strong foundation for one of JEA's most critical operational systems. The price exceeds the business unit's estimate due to additional equipment required to meet performance capacity.</p> <p>This award piggybacks off Florida National Association of State Procurement Officials (NASPO) ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS Term: 06/09/2021-09/30/2026.</p>   |          |  |                |                        |              |                       |                   |            |   |  |

|   |  |  |         |                             |         |              |              |     |              |     |                   |   |
|---|--|--|---------|-----------------------------|---------|--------------|--------------|-----|--------------|-----|-------------------|---|
|   | Collaborative Procurement- OMNIA/NCPA Contract 01-169  | Purchase of Server Equipment to support H2O Facility, HPE SimpliVity 380 | Selders | Moving on IT Solutions, LLC | Capital | \$800,000.00 | \$722,792.45 | N/A | \$722,792.45 |     |                   |   |
| 6 | <p>For additional information contact Angel Love</p> <p>This collaborative procurement award request is to purchase Server Equipment to support H2O Facility Water Treatment Management System. The Water Treatment Management System (WTMS) Network Build is a three-year initiative designed to modernize and strengthen JEA's network infrastructure. This effort focuses on deploying a secure, isolated network to safeguard Water and Wastewater's most critical systems by transitioning primary management platforms to a hyperconverged virtualization environment. Once fully deployed, WTMS will deliver enhanced security, performance, and scalability while also enabling Water and Wastewater operations to function independently from the corporate network in the event of a major cyber incident.</p> <p>The initial phase of this initiative involves procuring server equipment to support the H2O Facility, specifically the HPE SimpliVity 380 platform. This hardware will host the hyperconverged environment, providing high availability, built-in data protection, and simplified management. More than 20 line-of-business servers will be migrated to the new platform. Additionally, the virtualized infrastructure will support the deployment of up to 10 isolated and hardened support services, including vulnerability scanning and update servers. On average, the items listed in the quote reflect a 69% discount from each item MSRP.</p> <p>This award is a collaborative procurement using public National Cooperative Purchasing Alliance OMNIA/NCPA Contract# 01-169 Term: 12/14/2023 -12/31/2026.</p> |  |         |                             |         |              |              |     |              | N/A | One-Time Purchase | N |

**Consent Agenda Action**

|  |              |  |
|--|--------------|--|
| <b>Committee Members in Attendance</b> | <b>Names</b> |  |
| Motion by:                             |              |  |
| Second By:                             |              |  |
| Committee Decision                     |              |  |

**Regular Agenda**

| Award # | Type of Award  | Solicitation # & Short Description/Title                            | VP        | Awardee                             | Award Amount   | Business Unit Estimate | Original Award Amount | New Not-to-Exceed | Amendments                  | Term  | JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded) | Action  |
|---------|--|---|-----------|-------------------------------------|----------------|------------------------|-----------------------|-------------------|-----------------------------|---|---|---|
| 1       | Single Source  | CGI- Managed Service  | Selders   | CGI Technologies and Solutions Inc. | \$1,863,735.00 | \$1,800,000.00         | N/A                   | \$1,863,735.00    | N/A                         | Three (3) Years<br>Start: 08/01/2025<br>End: 07/31/2028                           | N   | <b>Motion by:</b><br>_____<br><b>Second by:</b><br>_____<br><b>Committee Decision:</b><br>_____ |
|         | For additional information contact Angel Love<br><br>This request is for a Managed Service agreement with CGI in support of JEA's OpenGrid FMS Platform, covering both the current environment and the post-upgrade configuration within the OpenGrid application suite. CGI will be responsible for installing, configuring, maintaining, and supporting all CGI Software across various FMS environments including production, QA, development, and potentially a new project environment. CGI will deliver full-spectrum support, including monitoring, system management, third-party integration maintenance, and change management in alignment with JEA's procedures. They will actively participate in Agile processes, utilize JEA's tools and help desk systems, and ensure timely resolution of incidents following defined service levels. Monitoring, documentation updates, and software fixes will be regularly provided, with CGI responsible for coordinating software releases, change orders, and disaster recovery planning. Support also includes working with JEA to manage and address security vulnerabilities, overseeing backup strategies, and maintaining documentation. CGI will ensure compliance with JEA's information governance policies and participate in Major Incident Response Team (MIRT) events when necessary. CGI will also assist in resolving network-related issues in good faith. All ticketing and incident management will be handled through JEA's ServiceNow system, and CGI will coordinate with relevant JEA departments to uphold service expectations and system integrity across the FMS landscape.<br><br>At project inception, a single-source justification was submitted for the system upgrade, identifying CGI as the exclusive provider of system integration services. This same rationale applies to the managed services engagement, as CGI remains the only authorized managed services and support provider for this platform. The \$63,735 budget shortage is being cover by O&M cost center B0900. |   |           |                                     |                |                        |                       |                   |                             |   |   |   |
|         | <b>DISCUSSION/ACTION:</b><br><b>DISCUSSION/ACTION PARTICIPANTS:</b>  |   |           |                                     |                |                        |                       |                   |                             |   |   |   |
| 2       | Emergency  | Circuit 642 POT Head Repairs at Water Street Substation             | Erixton   | W.A. Chester, LLC                   | \$393,771.00   | \$393,771.00           | N/A                   | \$393,771.00      | N/A                         | Project Completion:<br>Start Date: 07/21/2025<br>End Date: 08/21/2025             | No  | <b>Motion by:</b><br>_____<br><b>Second by:</b><br>_____<br><b>Committee Decision:</b><br>_____ |
|         | Emergency Ratification<br>For additional information contact Victoria Holloway<br><br>A significant oil leak occurred at the Georgia Street and Water Street electric substations, requiring immediate intervention on Circuit 642, a 69 kV high-pressure fluid-filled pipe-type cable. Due to the urgency of the situation and the specialized nature of the repair, W.A. Chester was engaged to perform the work. They were selected based on their expertise, their availability to respond immediately, and their proven track record with JEA, having successfully completed similar pipe-type cable projects in the past. Timely repair was critical to prevent a total loss of pressure, which could have resulted in extensive damage and the costly replacement of the cable. W.A. Chester's prompt response helped mitigate these risks and ensure continued system reliability.   |   |           |                                     |                |                        |                       |                   |                             |   |   |   |
|         | <b>DISCUSSION/ACTION:</b><br><b>DISCUSSION/ACTION PARTICIPANTS:</b>  |   |           |                                     |                |                        |                       |                   |                             |   |   |   |
| 3       | Contract Increase  | 1410703646 - Progressive Design-Build Services for Production Wells | Zammataro | Jacobs Project Management Co.       | \$1,270,763.00 | \$1,300,763.00         | \$5,019,970.00        | \$10,140,159.00   | 05/08/2025 - \$3,849,526.00 | Five (5) Years w/Two (2) - 1 Yr. Renewals<br>Start: 05/31/2023<br>End: 05/30/2028 | N   | <b>Motion by:</b><br>_____<br><b>Second by:</b><br>_____<br><b>Committee Decision:</b><br>_____ |
|         | Last awarded: 05/08/2025<br>For additional information contact Marline McDonald<br><br>The scope of work for this project includes the design, permitting, and construction of water production and augmentation wells to supply raw water to JEA's system using the Progressive Design-Build (PDB) delivery method. The consultant/contractor team provides both engineering and construction services to support the development and execution of these well projects. This contract increase specifically covers the construction of a replacement wellhead for the Norwood Water Treatment Plant Well No. 1 and includes electrical and instrumentation and control, associated raw water piping, mechanical appurtenances, and site/civil improvements. It also includes the purchase, installation, and startup services for one new production pump with a design capacity of 2,000 gallons per minute.<br><br>The rates for this work are consistent with those in the original contract. JEA project staff reviewed the total proposed costs and determined them to be reasonable based on comparisons with similar past JEA projects.  |   |           |                                     |                |                        |                       |                   |                             |   |   |   |
|         | <b>DISCUSSION/ACTION:</b><br><b>DISCUSSION/ACTION PARTICIPANTS:</b>  |   |           |                                     |                |                        |                       |                   |                             |   |   |   |

**Informational Items**

| Award # | Type of Award                    | Solicitation # & Short Description/Title | VP | Awardee | Award Amount | Business Unit Estimate | Original Award Amount | New Not-to-Exceed | Amendments | Term | JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded) | Action |
|---------|----------------------------------|--|----|---------|--------------|------------------------|-----------------------|-------------------|------------|------|---|--------|
| 1       | Owner Direct Purchase - Overview |  |    |         |              |                        |                       |                   |            |      |   |        |

**Consent and Regular Agenda Signatures**

|                        |                  |
|------------------------|------------------|
| <b>Budget</b>          | Name/Title _____ |
| <b>Awards Chairman</b> | Name/Title _____ |
| <b>Procurement</b>     | Name/Title _____ |
| <b>Legal</b>           | Name/Title _____ |