

# Welcome to the

## Awards Meeting

**July 24, 2025, 10:00 AM EST**

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on [JEA.com](http://JEA.com), public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **[cruza@jea.com](mailto:cruza@jea.com)** if you experience any technical difficulties during the meeting.

<div> <div>JEA Awards Agenda</div> <div>July 24, 2025</div> <div>225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor</div> <div><a href="#">Teams Meeting Info</a></div> </div>												
Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for <b>Formal Purchases</b> as defined by <b>Section 3-101 of the JEA Procurement Code</b> . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 07/17/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid	1411984846 Regulated Facility Landscape Maintenance Services - Former St. Johns River Power Park	Brooks	J & D Maintenance & Services of North Florida, LLC	O&M	\$500,000.00	\$496,946.00	N/A	\$496,946.00	N/A	One (1) Year w/Two (2) - 1 Yr. Renewals Start: 08/15/2025 End: 08/14/2026	Y J & D Maintenance and Services of North Florida, LLC \$496,946.00
	<p>Advertised: 5/9/2025 Opened: 6/17/2025 Two (2) bids received: J &amp; D Maintenance and Services \$496,946.00 Marietta Sand Corporation \$1,115,907.41</p> <p>For additional information contact: David King</p> <p>The scope of work includes landscape maintenance services required at the former St. Johns River Power Park, including mowing, vegetation control, pond maintenance, and inspection support across three regulated closed landfills and associated monitoring well networks. The contractor will provide all labor, equipment, and EPA-approved products, adhere to strict safety and environmental standards, maintain compliance with local, state, and federal regulations, and respond promptly to remediation and inspection requirements.</p> <p>Compared to the current Facilities Landscaping Maintenance – Open Market contract, which J &amp; D also holds, this contract is focused specifically on three closed, environmentally regulated landfill sites. It requires adherence to federal (CCR Rule), state (FDEP), and local compliance standards, with tasks such as groundwater monitoring well access, slope-sensitive mowing, and pond water quality testing. The Open Market contract, by contrast, involves routine landscaping at around 2,100 JEA sites, such as lift stations, substations, and treatment plants, with lower environmental sensitivity. Mowing under the regulated contract is more complex due to specialized equipment and regulatory oversight, while the Open Market contract relies on standard equipment and practices across flatter terrain. Despite fewer mowing events, the regulated contract involves greater technical demands and operational responsibility.</p> <p>Due to the specialized nature of this service, only two bids were received. JEA staff reviewed the proposed pricing and determined it to be reasonable.</p>											
3	PIGGYBACK - Florida NASPO State Contract	JEA: CISCO Catalyst 9400 Switches, Wireless Equipment and Licensing for COLOGIX	Selders	Presidio Networked Solutions, LLC.	Capital	\$400,000.00	\$325,101.16	N/A	\$325,101.16	N/A	One-Time Purchase	N
	<p>For additional information contact Angel Love</p> <p>This request is to initiate the purchase of network hardware and associated licensing to support our annual equipment lifecycle replacement process. This purchase includes both network switches and wireless infrastructure components that are critical to maintaining the performance, availability, and reliability of our enterprise network. The quoted pricing reflects a 10–15% reduction compared to previous purchases, delivering cost efficiencies. In addition, several items have been upgraded to their latest available versions, further enhancing functionality and long-term supportability.</p> <p>The planned replacements are part of our proactive lifecycle management strategy, which is essential to minimizing technical debt and ensuring we avoid the risks associated with aging hardware. As network infrastructure approaches end-of-life or end-of-support, it becomes increasingly difficult and costly to maintain, less compatible with modern technologies, and more vulnerable to security threats. Timely replacement allows us to stay current with vendor-supported firmware, patches, and features that directly impact system stability and security posture.</p> <p>From a cybersecurity perspective, outdated infrastructure poses significant risk. Unsupported devices may no longer receive critical security updates, making them susceptible to known vulnerabilities that cannot be mitigated. Modern infrastructure not only enhances performance but also enables the adoption of advanced security capabilities, such as network segmentation, zero-trust readiness, and improved visibility for threat detection. This investment aligns with our strategic goals to maintain a secure, resilient, and supportable IT environment.</p> <p>This award piggybacks off Florida National Association of State Procurement Officials (NASPO) ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS Term: 06/09/2021-09/30/2026.</p>											
4	Contract Increase	1411934848 TRAPF006 – One-Time Purchase for JEA Inventory	Phillips	VanTran Industries, Inc.	Inventory	\$500,000.00	\$163,400.00	\$360,600.00	\$524,000.00	N/A	Project Completion Start Date: 04/03/2025 End Date: 11/21/2025	N
	<p>For additional information contact Lynn Rix</p> <p>This contract covers the purchase of two (2) TRAPF006 transformers (3750 KVA, 13200Y/7620V primary, 4160Y/2400V secondary, 3-phase, pad-mounted) for the Hogan Chiller Plant.</p> <p>The Standards Department reviewed and approved the submittal prior to the award. However, following JEA's review of the final drawings, modifications to the original design were necessary. These changes included an additional of \$4,500.00 for required testing specified in the Solicitation but not initially quoted, as well as an upgrade from mild steel to stainless steel enclosures at an added cost of \$77,700.00 per unit. The use of stainless steel in padmount transformers is essential to ensure long-term corrosion protection in our operational environment.</p> <p>Despite these additional costs, the total price remains below the second-lowest bid of \$529,797.44 and is considered fair and reasonable.</p>											
5	PIGGYBACK - Florida NASPO State Contract	Cisco Unified Computing System (UCS) Xcelerate Data Center Server- Includes server hardware, virtualization support, switching fabric, and management software	Selders	Netsync Network Solutions, Inc.	Capital	\$400,000.00	\$560,954.98	N/A	\$560,954.98	N/A	One-Time Purchase	N
	<p>For additional information contact Angel Love</p> <p>JEA's current FMS OpenGrid system used for outage management and work management by our field staff no longer meets the operational and performance needs of the business. To address this, the system is being upgraded and modernized through the deployment of the latest version of the OpenGrid application on a completely new IT infrastructure platform.</p> <p>This modernization effort is not just a software upgrade it is a critical investment in JEA's foundational infrastructure. The legacy hardware and software currently supporting OpenGrid are outdated and no longer supported by vendors, posing increasing risks to system stability, performance, and cybersecurity. By replacing this obsolete infrastructure, JEA is reducing organizational risk, eliminating technical debt, and aligning with best practices for operational resiliency.</p> <p>The new infrastructure being procured will support the Development, QA (Quality Assurance), and Production environments required for the upgraded OpenGrid application. This environment is being designed with a focus on security, redundancy, and resiliency ensuring that the platform not only meets current performance requirements but is scalable for future needs. The new hardware will be vendor-supported and configured for high availability and improved fault tolerance, providing a strong foundation for one of JEA's most critical operational systems. The price exceeds the business unit's estimate due to additional equipment required to meet performance capacity.</p> <p>This award piggybacks off Florida National Association of State Procurement Officials (NASPO) ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS Term: 06/09/2021-09/30/2026.</p>											

6	Collaborative Procurement- OMNIA/NCPA Contract 01-169	Purchase of Server Equipment to support H2O Facility, HPE SimpliVity 380	Selders	Moving on IT Solutions, LLC	Capital	\$800,000.00	\$722,792.45	N/A	\$722,792.45	N/A	One-Time Purchase	N
	For additional information contact Angel Love											
	This collaborative procurement award request is to purchase Server Equipment to support H2O Facility Water Treatment Management System. The Water Treatment Management System (WTMS) Network Build is a three-year initiative designed to modernize and strengthen JEA's network infrastructure. This effort focuses on deploying a secure, isolated network to safeguard Water and Wastewater's most critical systems by transitioning primary management platforms to a hyperconverged virtualization environment. Once fully deployed, WTMS will deliver enhanced security, performance, and scalability while also enabling Water and Wastewater operations to function independently from the corporate network in the event of a major cyber incident.											
	The initial phase of this initiative involves procuring server equipment to support the H2O Facility, specifically the HPE SimpliVity 380 platform. This hardware will host the hyperconverged environment, providing high availability, built-in data protection, and simplified management. More than 20 line-of-business servers will be migrated to the new platform. Additionally, the virtualized infrastructure will support the deployment of up to 10 isolated and hardened support services, including vulnerability scanning and update servers. On average, the items listed in the quote reflect a 69% discount from each item MSRP.											
	This award is a collaborative procurement using public National Cooperative Purchasing Alliance OMNIA/NCPA Contract# 01-169 Term: 12/14/2023 -12/31/2026.											
Consent Agenda Action												
Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												

Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Single Source	CGI- Managed Service	Selders	CGI Technologies and Solutions Inc.	\$1,863,735.00	\$1,800,000.00	N/A	\$1,863,735.00	N/A	Three (3) Years Start: 08/01/2025 End: 07/31/2028	N	<b>Motion by:</b> <hr/> <b>Second by:</b> <hr/> <b>Committee Decision:</b> <hr/>
	For additional information contact Angel Love  This request is for a Managed Service agreement with CGI in support of JEA's OpenGrid FMS Platform, covering both the current environment and the post-upgrade configuration within the OpenGrid application suite. CGI will be responsible for installing, configuring, maintaining, and supporting all CGI Software across various FMS environments including production, QA, development, and potentially a new project environment. CGI will deliver full-spectrum support, including monitoring, system management, third-party integration maintenance, and change management in alignment with JEA's procedures. They will actively participate in Agile processes, utilize JEA's tools and help desk systems, and ensure timely resolution of incidents following defined service levels. Monitoring, documentation updates, and software fixes will be regularly provided, with CGI responsible for coordinating software releases, change orders, and disaster recovery planning. Support also includes working with JEA to manage and address security vulnerabilities, overseeing backup strategies, and maintaining documentation. CGI will ensure compliance with JEA's information governance policies and participate in Major Incident Response Team (MIRT) events when necessary. CGI will also assist in resolving network-related issues in good faith. All ticketing and incident management will be handled through JEA's ServiceNow system, and CGI will coordinate with relevant JEA departments to uphold service expectations and system integrity across the FMS landscape.  At project inception, a single-source justification was submitted for the system upgrade, identifying CGI as the exclusive provider of system integration services. This same rationale applies to the managed services engagement, as CGI remains the only authorized managed services and support provider for this platform. The \$63,735 budget shortage is being cover by O&M cost center B0900.											
	DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:											
2	Emergency	Circuit 642 POT Head Repairs at Water Street Substation	Erixton	W.A. Chester, LLC	\$393,771.00	\$393,771.00	N/A	\$393,771.00	N/A	Project Completion: Start Date: 07/21/2025 End Date: 08/21/2025	No	<b>Motion by:</b> <hr/> <b>Second by:</b> <hr/> <b>Committee Decision:</b> <hr/>
	Emergency Ratification For additional information contact Victoria Holloway  A significant oil leak occurred at the Georgia Street and Water Street electric substations, requiring immediate intervention on Circuit 642, a 69 kV high-pressure fluid-filled pipe-type cable. Due to the urgency of the situation and the specialized nature of the repair, W.A. Chester was engaged to perform the work. They were selected based on their expertise, their availability to respond immediately, and their proven track record with JEA, having successfully completed similar pipe-type cable projects in the past.  Timely repair was critical to prevent a total loss of pressure, which could have resulted in extensive damage and the costly replacement of the cable. W.A. Chester's prompt response helped mitigate these risks and ensure continued system reliability.											
	DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:											
3	Contract Increase	1410703646 - Progressive Design-Build Services for Production Wells	Zammataro	Jacobs Project Management Co.	\$1,270,763.00	\$1,300,763.00	\$5,019,970.00	\$10,140,159.00	05/08/2025 - \$3,849,526.00	Five (5) Years w/Two (2) - 1 Yr. Renewals Start: 05/31/2023 End: 05/30/2028	N	<b>Motion by:</b> <hr/> <b>Second by:</b> <hr/> <b>Committee Decision:</b> <hr/>
	Last awarded: 05/08/2025 For additional information contact Marline McDonald  The scope of work for this project includes the design, permitting, and construction of water production and augmentation wells to supply raw water to JEA's system using the Progressive Design-Build (PDB) delivery method. The consultant/contractor team provides both engineering and construction services to support the development and execution of these well projects. This contract increase specifically covers the construction of a replacement wellhead for the Norwood Water Treatment Plant Well No. 1 and includes electrical and instrumentation and control, associated raw water piping, mechanical appurtenances, and site/civil improvements. It also includes the purchase, installation, and startup services for one new production pump with a design capacity of 2,000 gallons per minute.  The rates for this work are consistent with those in the original contract. JEA project staff reviewed the total proposed costs and determined them to be reasonable based on comparisons with similar past JEA projects.											
	DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:											
Informational Items												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	
1												
	Owner Direct Purchase - Overview											
Consent and Regular Agenda Signatures												
Budget	Name/Title _____											
Awards Chairman	Name/Title _____											
Procurement	Name/Title _____											
Legal	Name/Title _____											

JEA Awards Agenda July 17, 2025 225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor <a href="#">Teams Meeting Info</a>												
Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for <b>Formal Purchases</b> as defined by <b>Section 3-101 of the JEA Procurement Code</b> . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 07/10/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1411959046 Electric Generation Plant(s) Fire Protection RepairService Contract	Erixton	W.W. Gay Fire Protection, Inc. Milton J Wood Fire Protection, Inc.	O&M	\$1,683,988.20	\$1,282,228.20 \$401,760.00	N/A	\$1,683,988.20	N/A	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 10/01/2025 End: 09/30/2028	N
Advertised: 04/01/2025 Opened: 04/17/2025  Three (3) bids received W.W. Gay Fire Protection, Inc \$3,031,247.00 Milton J Wood Fire Protection \$4,724,960.00 Fire Sprinkler Services \$6,501,012.00  For additional information contact: Jason Behr ☐  JEA solicited bids for a licensed and experienced local Company to provide the inspection, testing and maintenance (ITM) of fire alarm, fire sprinkler, CO2, Foam, Halon, and FM200 systems installed at their existing electric plants located throughout Duval County in Jacksonville, Florida. The original solicitation was issued as an Informal procurement however with multiple suppliers having separate contracts for these services. The new solicitation consolidates and expands service expectations, resulting in increased costs.  Both W.W. Gay and Milton J. Wood currently hold contracts for these services. Milton J. Wood's pricing remains consistent with the rates previously awarded. While W.W. Gay's pricing is slightly higher, it is still considered reasonable.  W.W. Gay submitted the lowest pricing for the inspection and testing portion of the contract and is therefore being awarded 100% of that scope, in the amount of \$1,148,098.20. For the Time & Materials (T&M) unit pricing, Milton J. Wood provided the most competitive rates. However, given that this contract covers multiple locations, we are awarding the T&M portion on an 80/20 split to ensure service continuity and coverage. Milton J. Wood will receive 80% of the T&M award, totaling \$401,760.00, while W.W. Gay will receive 20%, totaling \$134,130.00. This approach ensures that we have a qualified backup supplier available to perform T&M services as needed across all contract locations.												
3	Contract Increase/Renewal	099-19 Northside Generating Station Refractory Repair Services	Erixton	Plibrico Company, LLC	Capital, O&M	\$2,796,500.00	\$2,796,500.00	\$4,389,164.82	\$10,419,581.30	10/03/2023 - \$438,916.48 10/19/2023 - \$2,795,000.00	Five (5) Years w/Two (2) - 1 Yr. Renewals Start Date: 09/30/2019 End Date: 09/30/2026	N
Originally Awarded: 08/15/2019 For additional information: Jason Behr  The scope of services includes providing all necessary supervision, labor, materials, tools, equipment, consumables, and subcontractors required for refractory installation. This work encompasses brick masonry and anchor installation, pour casting, pneumatic gunning, and spray applications. It also includes the receiving, unloading, transporting, staging, and storage of materials and equipment at designated locations. In addition, the contractor will be responsible for qualifications testing for both materials and applicators, as well as performing all related operations necessary for the materials, structures, equipment, and accessories described in the specifications.  The exact scope of repair work and associated costs cannot be determined in advance, as they depend on the condition of each unit once it is taken offline during a planned or unplanned outage.  To accommodate these needs, JEA is increasing the award amount to Plibrico Company, LLC by \$2,796,500.00. This increase covers the required additional services for FY25 and includes the execution of the one-year renewal for funds to be added for FY26. There have been no rate increases outside of the allowable CPI adjustments listed in the contract.												
Consent Agenda Action												
Committee Members in Attendance	Names	Ted Phillips , Kim Wheeler , Garry Baker										
Motion by:	Garry Baker											
Second By:	Kim Wheeler											
Committee Decision	Approved											
Consent and Regular Agenda Signatures												
Budget	Name/Title	Stephanie McNeely Capital Budget Manager										
Awards Chairman	Name/Title	Theodore B Phillips CFO										
Procurement	Name/Title	JRMcGowan										
Legal	Name/Title	Rebecca Lavis										

## Award #2 Supporting Documents 7/24/2025

<b>1411984846 Appendix B - Bid Workbook</b> <b>Regulated Facility Landscape Maintenance Services - Former St. Johns River Power</b>			
	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%; text-align: right;">Company Name:</td> <td style="background-color: yellow; text-align: center;"><b>J&amp;D MAINTENANCE AND SERVICES OF</b></td> </tr> </table>	Company Name:	<b>J&amp;D MAINTENANCE AND SERVICES OF</b>
Company Name:	<b>J&amp;D MAINTENANCE AND SERVICES OF</b>		
<b>Instructions Sections I-III: Company shall submit prices where indicated in all cells highlighted in YELLOW to perform landscaping and other services according to each section. These prices will be used as part of a low bid calculation. All bid labor prices should include travel time, travel mileage, profit, labor burden, fuel charges, heavy duty equipment and/or equipment rental. No separate billable line item will be paid by JEA without prior written approval from JEA Contract Administrator. Labor time begins when contractor is on JEA property.</b>			

SECTION I - AREA A (Landfills Area I & Area II)					
Company shall submit pricing in Column E to perform landscaping services, trimming, and maintenance as described in Section 16 of "Appendix A - Technical Specifications." The estimated One (1) year quantities are to be used as guidelines and are not a guarantee of work. Bids for this section should be all inclusive (equipment, labor and material).					
Item No.	Service Description	Unit of Measure	Annual Estimated Quantities	All Inclusive Price (material and labor)	Extended Price
1.1	Area I landfill mowing and maintenance	per visit	6	\$ 19,167.00	\$ 115,002.00
1.2	Area II landfill mowing and maintenance	per visit	6	\$ 13,167.00	\$ 79,002.00
1.3	Area A pond and vegetative control	per visit	2	\$ 2,500.00	\$ 5,000.00
<b>Total Cost for Section I</b>					<b>\$ 199,004.00</b>

SECTION II - AREA B (LANDFILL B)					
Company shall submit pricing in Column E to perform landscaping services, trimming, and maintenance as described in Section 16 of "Appendix A - Technical Specifications." The estimated One (1) year quantities are to be used as guidelines and are not a guarantee of work. Bids for this section should be all inclusive (equipment, labor and material).					
Item No.	Service Description	Unit of Measure	Annual Estimated Quantities	All Inclusive Price (material and labor)	Extended Price
2.1	Area B landfill mowing and maintenance	per visit	6	\$ 19,167.00	\$ 115,002.00
2.2	Area B pond and vegetative control	per visit	2	\$ 2,500.00	\$ 5,000.00
<b>Total Cost for Section II</b>					<b>\$ 120,002.00</b>

SECTION III - Clearing and Inspections					
Company shall submit pricing in Column E to perform landscaping services, trimming, and maintenance as described in Section 16 of "Appendix A - Technical Specifications." The estimated One (1) year quantities are to be used as guidelines and are not a guarantee of work. Bids for this section should be all inclusive (equipment, labor and material).					
Item No.	Service Description	Unit of Measure	Annual Estimated Quantities	All Inclusive Price (material and labor)	Extended Price
3.1	One time clearing of paths to monitoring wells (highlighted in green on Figure 1)	Lump	1	\$ 4,000.00	\$ 4,000.00
3.2	One time initial cleanup of perimeter ditches and surrounding pond areas (16.3.2)	Lump	1	\$ 150,000.00	\$ 150,000.00
3.3	Former Coal Storage Area wells	per visit	6	\$ 1,000.00	\$ 6,000.00
3.4	Monthly (and/or as requested) landfill inspections (Area I, Area II, and Area B)	per visit	11	\$ 1,040.00	\$ 11,440.00
3.5	T&M rate for miscellaneous services	Hourly	100	\$ 65.00	\$ 6,500.00
<b>Total Cost for Section III</b>					<b>\$ 177,940.00</b>
<b>Total Estimated Annual Price</b>					<b>\$ 496,946.00</b>

<b>Total Bid Price (transfer total to Page 1 Appendix B - Bid Form)</b>	<b>\$ 496,946.00</b>
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## Award #2 Supporting Documents 7/24/2025

1411984846 Appendix B - Bid Form

Regulated Facility Landscape Maintenance Services - Former St. Johns River Power Park

Submit a scanned signed copy of this document with the bid package.

Company Name: J&D Maintenance and Services of North Florida LLC

Company's Address 4779 Phyllis St Jacksonville Florida 32254

Phone Number: 9043848411 FAX No: 9043870851 Email Address: revans@janddmaintenance.com

License Number: N/A

### BID SECURITY REQUIREMENTS

- ☒ None required  
☐ Certified Check or Bond (Five Percent (5%))

### TERM OF CONTRACT

- ☐ One Time Purchase  
☒ Annual Requirements  
☐ Other, Specify - Project Completion

### SAMPLE REQUIREMENTS

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

### SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- ☒ None required  
☐ Bond required 100% of Bid Award

### QUANTITIES

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

### INSURANCE REQUIREMENTS

Insurance required.

### PAYMENT DISCOUNTS

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☐ None Offered

ENTER YOUR BID FOR IFB 1411984846

TOTAL BID PRICE

Total Bid Price  
(Enter total from cell F36 in the Bid Workbook)

496,946.00  
~~\$ 1,144,046.00~~

☐ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

### BIDDER'S CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidder's Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation, and that the Bidder is an authorized distributor or manufacturer of the equipment that meets the Technical Specifications stated herein.

We have received addenda

1 through 2

Rodney D Evans  
Handwritten Signature of Authorized Officer of Company or Agent

6/16/2025  
Date

Rodney D Evans Manager

Printed Name and Title


**QUOTE:** 2001725065750-03

DATE: 07/02/2025

PAGE: 1 of 4

**TO:** JEA  
 Keith Hansel  
 P.O. Box 4910  
 Jacksonville, FL 32232

 hanskt@jea.com  
 (p) 904-252-6322  
 (f) (212) 244-1685

**FROM:** Presidio Networked Solutions LLC  
 Sylvester Fair  
 8647 Baypine Road  
 Building 1  
 Suite 100  
 Jacksonville, FL 32256  
  
 sfair@presidio.com  
 (p) +1.407.409.8250

**Customer#:** JEAAA002

**Contract Vehicle:** Florida NASPO ValuePoint Cisco AR3227 FL# 43220000-NASPO-19-ACS

**Account Manager:** Ray Watkins

**Inside Sales Rep:** Sylvester Fair

**Title:** JEA: Catalyst 9400 Switches

#	Part #	Description	Unit Price	Qty	Ext Price
<b>C9410R-96U-BNDL-A</b>					
1	C9410R-96U-BNDL-A	Catalyst 9400 Series 10 slot, 1xSup, 2xLC, DNA-A LIC Lead Time: 21 Days	\$14,963.02	1	\$14,963.02
2	CON-SNT-C9410R9A	SNTC-8X5XNBD Catalyst 9400 Series 10 slot, Sup, 2xC940 Lead Time: n/a	\$2,444.25	1 for 60 mo(s)	\$12,221.25
3	C9400-DNA-A	Cisco Catalyst 9400 DNA Advantage Term License Lead Time: 21 Days	\$0.00	1	\$0.00
4	C9400-DNA-A-3Y	Cisco Catalyst 9400 DNA Advantage 3 Year License Lead Time: 30 Days	\$6,080.03	1	\$6,080.03
5	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches Lead Time: 14 Days	\$0.00	1	\$0.00
6	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year Lead Time: 30 Days	\$0.00	1	\$0.00
7	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded Lead Time: 14 Days	\$0.00	1	\$0.00
8	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents Lead Time: 30 Days	\$0.00	1	\$0.00
9	C9400-NW-A	Cisco Catalyst 9400 Network Advantage License Lead Time: 21 Days	\$0.00	2	\$0.00
10	C9400-PWR-BLANK	Cisco Catalyst 9400 Series Power Supply Blank Cover Lead Time: 21 Days	\$0.00	4	\$0.00
11	TE-C9K-SW	TE agent for IOSXE on C9K Lead Time: 14 Days	\$0.00	1	\$0.00
12	C9400-QSFP-CVR	QSFP port EMI and dust protection cover Lead Time: 21 Days	\$0.00	8	\$0.00
13	S9400UK9-1712	Cisco Catalyst 9400 XE 17.12 UNIVERSAL Lead Time: 21 Days	\$0.00	1	\$0.00
14	C9400-PWR-3200AC	Cisco Catalyst 9400 Series 3200W AC Power Supply Lead Time: 21 Days	\$965.24	4	\$3,860.96
15	CAB-L620P-C19-US	NEMA L6-20 to IEC-C19 14ft US Lead Time: 21 Days	\$0.00	4	\$0.00
16	CAB-CON-C9K-RJ45	Console Cable 6ft with RJ-45-to-RJ-45 Lead Time: 21 Days	\$0.00	1	\$0.00
17	CAB-GUIDE-10R	10-SLOT CHASSIS CABLE MANAGEMENT GUIDES for 9400 Lead Time: 21 Days	\$0.00	1	\$0.00
18	C9K-ACC-ADP-DB9	ADAPTER FOR DB9F TO RJ45 for 9400 Lead Time: 21 Days	\$0.00	1	\$0.00
19	C9K-ACC-SCR-12	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 12 Lead Time: 21 Days	\$0.00	1	\$0.00
20	C9400X-SUP-2XL/2	Cisco Catalyst 9400 Series Redundant Supervisor 2XL Module Lead Time: 21 Days	\$11,607.75	1	\$11,607.75
21	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor) Lead Time: 21 Days	\$1,689.16	1	\$1,689.16
22	C9400-LC-48S	Cisco Catalyst 9400 Series 48-Port Gigabit Ethernet(SFP) Lead Time: 21 Days	\$11,828.85	1	\$11,828.85

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23	C9400X-SUP-2XL-B	Catalyst 9400 Series SUP2XL BUNDLE PID ONLY-NOT ACTUAL HW Lead Time: 21 Days	\$4,828.82	1	\$4,828.82
24	C9400X-SUP-2XL	Cisco Catalyst 9400 Series Supervisor 2XL Module Lead Time: 21 Days	\$0.00	1	\$0.00
25	C9400-SSD-480GB	Cisco Catalyst 9400 Series 480GB M2 SATA memory (Supervisor) Lead Time: 21 Days	\$1,689.16	1	\$1,689.16
26	C9400-LC-48UX-B	Catalyst 9400 2xC9400-LC-48UX BUNDLE PID ONLY-NOT ACTUAL HW Lead Time: 21 Days	\$2,365.77	1	\$2,365.77
27	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$0.00	1	\$0.00
28	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$0.00	1	\$0.00
29	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$5,678.32	1	\$5,678.32
30	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$5,678.32	1	\$5,678.32
31	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$5,678.32	1	\$5,678.32
32	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$5,678.32	1	\$5,678.32
33	C9400-LC-48UX	Cisco Catalyst 9400 Series 48Port UPOE w/ 24p mGig 24p RJ-45 Lead Time: 21 Days	\$5,678.32	1	\$5,678.32
34	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment Lead Time: 3 Days	\$0.00	1	\$0.00
				<b>Total:</b>	<b>\$99,526.37</b>
<b>C9400-LC-48S=</b>					
35	C9400-LC-48S=	Cisco Catalyst 9400 Series 48-Port Gigabit Ethernet(SFP) Lead Time: 21 Days	\$13,011.74	1	\$13,011.74
				<b>Total:</b>	<b>\$13,011.74</b>
<b>C9300-48U-A</b>					
36	C9300-48U-A	Catalyst 9300 48-port UPOE, Network Advantage Lead Time: 14 Days	\$5,540.66	6	\$33,243.96
37	CON-SNT-C93004UA	SN7C-8X5XNBD Catalyst 9300 48-port UPOE, Network Adva Lead Time: n/a	\$708.89	6 for 36 mo(s)	\$12,760.02
38	C9300-DNA-A-48	C9300 DNA Advantage, 48-Port Term Licenses Lead Time: 14 Days	\$0.00	6	\$0.00
39	C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-Port, 3 Year Term License Lead Time: 30 Days	\$1,872.98	6	\$11,237.88
40	D-DNAS-EXT-S-T	Cisco DNA Spaces Extend Term License for Catalyst Switches Lead Time: 14 Days	\$0.00	6	\$0.00
41	D-DNAS-EXT-S-3Y	Cisco DNA Spaces Extend for Catalyst Switching - 3Year Lead Time: 30 Days	\$0.00	6	\$0.00
42	TE-EMBEDDED-T	Cisco ThousandEyes Enterprise Agent IBN Embedded Lead Time: 14 Days	\$0.00	6	\$0.00
43	TE-EMBEDDED-T-3Y	ThousandEyes - Enterprise Agents Lead Time: 30 Days	\$0.00	6	\$0.00
44	C9300-NW-A-48	C9300 Network Advantage, 48-port license Lead Time: 14 Days	\$0.00	6	\$0.00
45	SC9300UK9-1712	Cisco Catalyst 9300 XE 17.12 UNIVERSAL Lead Time: 14 Days	\$0.00	6	\$0.00
46	PWR-C1-1100WAC-P	1100W AC 80+ platinum Config 1 Power Supply Lead Time: 14 Days	\$0.00	6	\$0.00
47	PWR-C1-1100WAC-P/2	1100W AC 80+ platinum Config 1 Secondary Power Supply Lead Time: 14 Days	\$943.94	6	\$5,663.64
48	CAB-TA-NA	North America AC Type A Power Cable Lead Time: 14 Days	\$0.00	12	\$0.00
49	C9300-SSD-NONE	No SSD Card Selected Lead Time: 14 Days	\$0.00	6	\$0.00
50	TE-C9K-SW	TE agent for IOSXE on C9K Lead Time: 14 Days	\$0.00	6	\$0.00
51	C9K-ACC-RBFT	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300 Lead Time: 14 Days	\$0.00	6	\$0.00

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52	C9K-ACC-SCR-4	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4 Lead Time: 14 Days	\$0.00	6	\$0.00
53	CAB-GUIDE-1RU	1RU CABLE MANAGEMENT GUIDES 9200 and 9300 Lead Time: 14 Days	\$0.00	6	\$0.00
54	C9300-NM-8X	Catalyst 9300 8 x 10GE Network Module Lead Time: 14 Days	\$1,266.87	6	\$7,601.22
55	NETWORK-PNP-LIC	Network Plug-n-Play Connect for zero-touch device deployment Lead Time: 3 Days	\$0.00	6	\$0.00
56	C9300-STACK-NONE	No Stack Cable Selected Lead Time: 14 Days	\$0.00	6	\$0.00
57	C9300-SPWR-NONE	No Stack Power Cable Selected Lead Time: 14 Days	\$0.00	6	\$0.00
<b>Total:</b>					<b>\$70,506.72</b>
<b>IE-3100-8T2C-E</b>					
58	IE-3100-8T2C-E	IE3100 w/8GE Copper, 2GE Combo,Fixed sys,Network Essentials Lead Time: 35 Days	\$1,109.70	9	\$9,987.30
59	CON-SNT-IE3Z1OX8	SNTC-8X5XNBD IE3100 w 8GE Copper 2GE Combo Fixed sys Lead Time: n/a	\$185.25	9 for 36 mo(s)	\$5,001.75
60	IE3100-DNA-E-L	IE 3100 DNA Essentials (upto 12 ports) Lead Time: 21 Days	\$0.00	9	\$0.00
61	IE3100-DNA-E-L-3Y	IE 3100 DNA Essentials (12 ports), 3 Year Term license Lead Time: 30 Days	\$109.30	9	\$983.70
62	IE3100_SW	Software for Catalyst IE3100 Rugged Series Lead Time: 21 Days	\$0.00	9	\$0.00
63	IOT-UTILITIES	Utilities Industry Solutions; For tracking only. Lead Time: 35 Days	\$0.00	9	\$0.00
64	NO-IOT-SOLUTION	Not related to an IoT Solution; For tracking only. Lead Time: 35 Days	\$0.00	9	\$0.00
65	PWR-IE170W-PC-AC	IE family power supply 170W. AC to DC Lead Time: 28 Days	\$819.74	18	\$14,755.32
<b>Total:</b>					<b>\$30,728.07</b>
<b>IE-3300-8P2S-E</b>					
66	IE-3300-8P2S-E	Catalyst IE3300 with 8 GE PoE+ and 2 GE SFP, Modular, NE Lead Time: 35 Days	\$3,884.15	4	\$15,536.60
67	CON-SNT-IE33008S	SNTC-8X5XNBD Catalyst IE3300 Rugged Series Modular Sy Lead Time: n/a	\$636.21	4 for 36 mo(s)	\$7,634.52
68	IE3300-DNA-E	Cisco Catalyst Center Essentials license for IE3300 Series Lead Time: 35 Days	\$0.00	4	\$0.00
69	IE3300-DNA-E-3Y	IE 3300 Catalyst Center Essentials, 3 Year Term license Lead Time: 30 Days	\$218.60	4	\$874.40
70	DIGITAL-DL-CODE	Digital Download Code for Software License Lead Time: 35 Days	\$0.00	4	\$0.00
71	IE3X00_SW	Software for Catalyst IE3x00 rugged series Lead Time: 35 Days	\$0.00	4	\$0.00
72	PWR-IE170W-PC-AC	IE family power supply 170W. AC to DC Lead Time: 28 Days	\$858.77	8	\$6,870.16
73	IOT-UTILITIES	Utilities Industry Solutions; For tracking only. Lead Time: 35 Days	\$0.00	4	\$0.00
74	IOT-UTIL-OTHER	Not related to an IoT Utilities Solution; For tracking only. Lead Time: 35 Days	\$0.00	4	\$0.00
<b>Total:</b>					<b>\$30,915.68</b>
<b>ISE-SEC-SUB</b>					
		<b>Initial Term:</b> 12 months			
		<b>Auto-Renewal Term:</b> Do Not Renew			
		<b>Billing Model:</b> Prepaid			
		<b>Requested Start Date:</b> 07/03/2025			
75	ISE-SEC-SUB	Cisco Identity Service Engine Subscription Lead Time: n/a	\$0.00	1	\$0.00
<b>Recurring Charges</b>					
76	ISE-A-LIC	Cisco Identity Service Engine Advantage Subscription Lead Time: 3 Days	\$5.57	1000 Licenses for 12 months	\$5,570.00


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77	SVS-ISE-SUP-B	Basic Support for Identity Service Engine Subscription Lead Time: n/a	\$0.00	1 Each for 12 months	\$0.00
				<b>Total Recurring Charges:</b>	<b>\$5,570.00</b>
				<b>Total:</b>	<b>\$5,570.00</b>
<b>C1300-48FP-4G</b>					
78	C1300-48FP-4G	Catalyst 1300 48-port GE, Full PoE, 4x1G SFP Lead Time: 21 Days <b>Comments:</b> Open Market	\$2,048.78	15	\$30,731.70
79	CON-SNT-C1300F48	SNTC-8X5XNBD Catalyst 1300 48-port GE, Full PoE, 4x1G Lead Time: n/a	\$206.32	15 for 12 mo(s)	\$3,094.80
80	CAB-16AWG-AC	AC Power cord, 16AWG Lead Time: 7 Days	\$0.00	15	\$0.00
				<b>Total:</b>	<b>\$33,826.50</b>
81	CON-SMARTNET	CON-SMARTNET Lead Time: n/a <b>Start Date:</b> 03/24/2025 <b>End Date:</b> 03/31/2027 <b>Comments:</b> 401916214	\$41,016.08	1	\$41,016.08

<b>Sub Total:</b>	<b>\$325,101.16</b>
<b>Grand Total:</b>	<b>\$325,101.16</b>

THIS QUOTE IS GOVERNED BY THE TERMS AND CONDITIONS OF NAPSO VALUEPOINT CISCO CONTRACT AR3227 FLORIDA 43220000-NASPO-19-ACS.

QUOTE IS VALID FOR 30 DAYS FROM DATE SHOWN ABOVE.

 PURSUANT TO THIS CONTRACT YOUR PO MUST REFLECT THE FOLLOWING CONTRACT:  
 NAPSO VALUEPOINT CISCO CONTRACT AR3227 FLORIDA 43220000-NASPO-19-ACS..

Tax ID# 58-1667655; Size Business: Large; CAGE Code: 0KD05; DUNS#15-405-0959

Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)

Delivery: FOB Terms Destination

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date



Contract #: AR3227

## STATE OF UTAH COOPERATIVE CONTRACT

1. CONTRACTING PARTIES: This contract is between the Utah Division of Purchasing and the following Contractor:

Cisco Systems, Inc.

Name

170 West Tasman Dr.

Street Address

San Jose

CA

95134

City

State

Zip

Vendor # VC0000118462 Commodity Code #: 920-05 Legal Status of Contractor: For-Profit Corporation

Contact Name: Mimi Nguyen-Farr, Sr Manager Phone Number: (408) 527-2627 Email: mimnguye@cisco.com

2. CONTRACT PORTFOLIO NAME: Data Communications Products and Services.
3. GENERAL PURPOSE OF CONTRACT: Provide Data Communications Products and Services for the Award Categories provided in Attachment B – Scope of Work.
4. PROCUREMENT: This contract is entered into as a result of the procurement process on FY2018, Solicitation# SK18001.
5. CONTRACT PERIOD: Effective Date: Tuesday, October 01, 2019. Termination Date: Monday, September 30, 2024 unless terminated early or extended in accordance with the terms and conditions of this contract. Renewal Options: Two (2) one year renewal options.
6. Administrative Fee (if any): Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) of contract sales no later than 60 days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee shall be submitted quarterly and is based on sales of the Services.
7. Prompt Payment Discount Details (if any): N/A.
8. ATTACHMENT A: NASPO ValuePoint Master Terms and Conditions, including the attached Exhibits  
ATTACHMENT B: Scope of Services Awarded to Contractor  
ATTACHMENT C: Pricing Discounts and Value Added Services  
ATTACHMENT D: [Reserved]
- Any conflicts between Attachment A and the other Attachments will be resolved in favor of Attachment A.**
9. DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:
- All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.
  - Utah Procurement Code, Procurement Rules, and Contractor's response to solicitation # SK18001.
10. Each signatory below represents that he or she has the requisite authority to enter into this contract.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed. Notwithstanding verbal or other representations by the parties, the "Effective Date" of this Contract shall be the date provided within Section 5 above.

### CONTRACTOR

August 30, 2019

Contractor's signature

Jenn Pate

Date

Authorized Signatory

Type or Print Name and Title

### DIVISION OF PURCHASING

Sep 4, 2019

Director, Division of Purchasing

Date

**APPROVED BY LEGAL**

NASPO ValuePoint

## **PARTICIPATING ADDENDUM**



### **DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of Utah

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Master Agreement #: AR3227

Contractor: **Cisco Systems, Inc. (Contractor)**

Participating Entity: **State of Florida, Department of Management Services (Department)**

Agreement No. **43220000-NASPO-19-ACS**

1. **Scope:** This addendum covers the NASPO ValuePoint Master Agreement for Data Communications Products and Services led by the State of Utah (Lead State) for use by Agencies, as defined in section 287.012, Florida Statutes, and authorized by section 287.042(16), Florida Statutes. For purposes of this Participating Addendum, the Department and Cisco Systems, Inc. are collectively referred to herein as the "Parties."
2. **Alternate Contract Source Agreement (ACS):** ACS refers to this Participating Addendum, Exhibit A: Additional Special Contract Conditions, Exhibit B: Special Contract Conditions, and the Master Agreement and all attachments.
3. **Order of Precedence:** All terms and conditions contained in the ACS are incorporated as if fully set forth herein and shall remain in full force and effect throughout the term of the ACS unless modified in writing by the parties.

This Participating Addendum and Exhibit A: Additional Special Contract Conditions may only be modified or amended upon mutual written agreement by the Parties. If amendments are made to the Master Agreement, the Contractor shall: 1) notify the Department of such amendments; and 2) provided the Department is amenable to incorporating the amendments into the ACS, enter into a written amendment with the Department reflecting the addition of such amendments.

In the event of conflict, the following order of priority governs:

- a) This Participating Addendum and all Amendments, with the latest issued having priority;
- b) Exhibit A: Additional Special Contract Conditions;
- c) Exhibit B: Special Contract Conditions;
- d) Attachment A: NASPO ValuePoint Master Agreement Terms & Conditions;
- e) Attachment B: Scope Awarded to Contractor
- f) Attachment C: Pricing Discounts and Value-Added Services
- g) An Order issued against the ACS;
- h) Attachment A: NASPO ValuePoint Master Agreement Terms & Conditions, Exhibits 1 and 2;
- i) The Solicitation, SK18001 (Request for Proposals), Data Communications Products and Services;
- j) The Contractor's response to the Solicitation, as revised (if permitted) and accepted

NASPO ValuePoint

## **PARTICIPATING ADDENDUM**



### **DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of **Utah**  
by the Lead State.

#### **4. Term of the Participating Addendum:**

- a) **Initial Term:** The initial term of the ACS will become effective on the last date the document is signed by all Parties, whichever is later, and shall be effective through September 30, 2024, unless terminated earlier, in accordance with Exhibit A: Additional Special Contract Conditions or Exhibit B: Special Contract Conditions.
- b) **Renewal:** Upon agreement of the Parties, the Department and the Contractor may renew the ACS in accordance with section 287.057(13), Florida Statutes, and Rule 60A-1.048, Florida Administrative Code. Renewals must be in writing and are subject to the same term, conditions, and modifications set forth in the ACS. The Contractor and the Department may negotiate renewal term pricing, which shall not exceed the pricing provided during the initial term as set forth in the Master Agreement.

#### **5. Product and Service Offering:** The Contractor is authorized to provide the Products and Services set forth in Attachment C of the Master Price Agreement AR3227 as follows:

- Category 1.1: Unified Communications
- Category 1.2: Networking
- Category 1.3: Routers, Switches, Security, and Storage Networking
- Category 1.4: Wireless
- Category 1.5: Facility Management, Monitoring, and Control

Value Added Services are permitted under this PA to the extent they are within the scope of the Master Agreement, and do not overlap with services offered through a state term contract, agency customers are obligated to use the state term contract(s) to purchase the service(s).

#### **6. Master Price Agreement Number:** All purchase orders issued by agencies within the jurisdiction of this Participating Addendum shall include the NASPO ValuePoint Master Agreement number: AR3227 and Participating Addendum/ACS number: 43220000-NASPO-19-ACS.

NASPO ValuePoint

## PARTICIPATING ADDENDUM



### DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)

Led by the State of Utah

7. **Primary Contacts:** The primary contact individuals for this Participating Addendum are as follows (or their named successors):

#### Contractor

<b>Name:</b>	<b>Gigi Feril</b>
<b>Address:</b>	<b>170 West Tasman Dr. San Jose CA 95134</b>
<b>Telephone:</b>	<b>(408) 424-0712</b>
<b>Email:</b>	<b>nvp-help@cisco.com</b>

#### State of Florida

<b>Name:</b>	<b>Christia Nunnery</b>
<b>Address:</b>	<b>4050 Esplanade Way, Tallahassee Florida 32399</b>
<b>Telephone:</b>	<b>850-488-8367</b>
<b>Email:</b>	<b>Christia.nunnery@dms.myflorida.com</b>

#### 8. Participating State or Entity Terms and Conditions

Participating State or Entity must check one of the boxes below. These modifications or additions apply only to actions and relationships within the State of Florida. A Participating Addendum shall not diminish, change, or impact the rights of the Lead State with regard to its contractual relationship with the Contractor under the Terms and Conditions of the State of Utah NASPO ValuePoint Master Agreement.

☐ No changes to the terms and conditions of the Master Agreement are required.

☒ The following changes are modifying or supplementing the Master Agreement terms and conditions:

Exhibit A – Additional Special Contract Conditions

Exhibit B – Special Contract Conditions

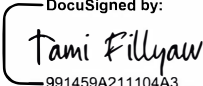
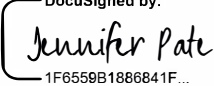
NASPO ValuePoint  
**PARTICIPATING ADDENDUM**



**DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of Utah

**IN WITNESS WHEREOF**, the Parties have executed this Addendum as of the date of execution by both parties below.

Participating State: <b>State of Florida</b>	Contractor: <b>Cisco Systems, Inc.</b>
By: <small>DocuSigned by:</small>  <small>991459A211104A3...</small>	By: <small>DocuSigned by:</small>  <small>1F6559B1886841F...</small>
Name: Tami Fillyaw	Name: Jennifer Pate
Title: Chief of Staff	Title: Authorized Signatory
Date: 6/9/2021   9:37 PM EDT	Date: 6/8/2021   1:23 PM PDT

# Award #4 Supporting Documents 7/24/2025

## Appendix B - Bid Form for One-Time Inventory Purchases I411934848 TRAPF006 - One-Time Purchase for JEA Inventory

Submit the Bid electronically as described in the Solicitation.

Company Name: Van Trca Transformers  
Company's Address: 7711 Imperial Dr. Waco TX 76712  
License Number (if applicable): \_\_\_\_\_  
Phone Number: \_\_\_\_\_ EMAIL Address: Sales@vantran.com

Please quote prices for items described in specific unit of measure and furnish information requested. Freight to be included in the unit cost, FOB destination unless otherwise specified by Respondent. Please notate Manufacturer and Manufacturer Part Number (where applicable) in Quote. Lead time is defined as the number of days from receipt of order to delivery of material on site. JEA accepts electronic invoices from Vendors offering discounted early payment terms.

This is not a Purchase Order. Form must be signed, or quote may be rejected. Basis of Award: Unless otherwise stated, JEA intends to award based on lowest total cost.

By submitting this form, Respondent is affirming that they comply with all JEA and City of Jacksonville ordinances, policies and procedures regarding ethics and they have not been convicted of a public entity crime as listed on the Convicted Vendor list maintained by the Florida Department of Management Services.

JEA Reserves the Right:

To reject any Quote and instead award to a non-lowest cost Respondent in the instance a disproportionate amount of lead-time to cost exists. To revise to mutually agreed upon terms with the awarded Respondent in advance of PO issuance.

To reject any responses that JEA deems is not in compliance with JEA standards or not in the best interests of JEA.

To accept or decline all or part of this Request for Quote. To reject any Respondent whose Contract with JEA was terminated for default within the last two (2) years.

Line 1 Description	Location	Quantity	U/M	Unit Price	Ext Price	Lead Time After Receipt of Order
<b>TRAPF006</b>  TRANSFORMER, 3750KVA, 13200Y/7620 VOLT PRIMARY, 4160Y/2400 VOLT SECONDARY, 3-PHASE, PADMOUNTED, STEPPDOWN, (DELIVERY TO BE SCHEDULED 72 HOURS IN ADVANCE OF ARRIVAL, WITH 2325 EMERSON ST. JAX. FL 32207).	JEA, SSC Storeroom	2	EACH	180,300	360,600	32-34 weeks after approval & release

Award #4 Supporting Documents 7/24/2025

Appendix B - Bid Form for One-Time Inventory Purchases  
1411934848 TRAPF006 - One-Time Purchase for JEA Inventory

--- The following manufacturers are approved: ABB Eaton VanTran See Technical Specifications	Vendor Comments:
--	------------------

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**Respondent's Certification**

By submitting this Response, the Respondent certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Respondent's Company, and that the Company is legally authorized to do business in the State of Florida. The Respondent also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation, and that the Respondent is an authorized distributor or manufacturer of the equipment as required in this Solicitation.

We have received addenda

\_\_\_\_\_ through \_\_\_\_\_

*Richard Auerneck* 7/24/25  
Handwritten Signature of Authorized Officer of Company or Agent Date

Richard Auerneck  
Printed Name and Title

## GENERAL

THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES AND MATERIALS LISTED IN THIS SOLICITATION.

THE RESPONDENT MUST COMPLETE THE RESPONSE INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE RESPONDENT MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM.

BY SIGNING THIS FORM, THIS IS YOUR CONCURRENCE THAT YOU MEET MINIMUM QUALIFICATIONS FOR SUBMISSION OF A RESPONSE.

## RESPONDENT INFORMATION

COMPANY NAME: VanTran Transformers

BUSINESS ADDRESS: 7711 Imperial Dr. Waco TX 76712

CITY, STATE, ZIP CODE: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

E-MAIL: Sales @ vantran.com

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Richard Aubrecht

SIGNATURE OF AUTHORIZED REPRESENTATIVE: [Signature]

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: Regional Sales Manager

## MINIMUM QUALIFICATIONS FOR SUBMISSION

Respondent must meet the following Minimum Qualifications to be considered eligible to have its Response evaluated by JEA. Respondent must complete and submit the Minimum Qualification Form provided in this Solicitation.

JEA will reject Responses from Respondents not meeting all of the following Minimum Qualifications:

- I. The Respondent must be the approved manufacturer or authorized distributor of the items listed in the Appendix Response Workbook. Approved manufacturers for JEA are found in the Appendix B Response Workbook.
- II. The Respondent must be able to meet all the specifications listed in Appendix A – Technical Specifications of this Solicitation. Respondent will annotate any proposed changes to the Technical Specifications and must have those changes approved by JEA before submitting bid.
- III. The Respondent must provide a lead-time as part of the information entered into Appendix B – Response Workbook. Delivery must be made on or before September 15, 2025.
- IV. The Respondent is not on the State of Florida Convicted Vendor List, State of Florida's Suspended Vendor List, The City of Jacksonville's Disqualified Vendor List, have not had their bidding privileges actively suspended by JEA, been debarred by JEA, or have had a contract with JEA terminated for default within the last two (2) years.

The following manufacturers are approved:

ABB

Eaton

VanTran

See attached Technical Specifications for additional details.



## **VENDOR CONFLICT OF INTEREST DISCLOSURE FORM INSTRUCTIONS**

Vendors shall not try to gain an unfair competitive advantage or influence the ability of JEA officers and employees to make impartial and objective decisions on behalf of JEA.

All vendors interested in conducting business with JEA must complete and return the Vendor Conflict of Interest Disclosure Form found on the following page in order to be eligible to be awarded a contract with JEA. Please note that all vendors are subject to comply with JEA's conflict of interest policies provided below.

1. No JEA officer (e.g., JEA Board member and elected City official) or employee has an ownership interest of more than 5% in vendor's company.
2. No JEA officer or employee is an officer, director, partner or proprietor of vendor's company.
3. No JEA officer or employee is employed by or being considered for employment by vendor's company.
4. No JEA officer or employee work as a consultant or has a contractual relationship with vendor's company.
5. No JEA officer or employee will derive a personal financial gain or loss from this contract.
6. No relative of a JEA officer or employee will derive a personal financial gain or loss from this contract. (Relatives include a father, mother, son, daughter, husband, wife, brother, sister, father-in-law, mother-in-law, son-in-law, or daughter-in-law.)


If a vendor has one or more relationships with a JEA officer or employee or a relative of a JEA officer or employee that meets the criteria described above, then the vendor shall disclose the information by completing the Conflict of Interest Form on the following page.



**CONFLICT OF INTEREST DISCLOSURE FORM**

Disclosing a potential conflict of interest does not disqualify vendors. In the event vendors do not disclose potential conflicts of interest, and they are detected by JEA, vendor may be **disqualified** from doing business with JEA.

Questions about this form? Contact (JEA, fill in the blank)

JEA Bid/Solicitation/Contract Number: <b>1411934848 TRAPF006</b>	Name of JEA Employee(s) Working on Vendor's Current Contract(s) with JEA: <b>Lynn Rix</b>	
Vendor Name: <b>VanTran Transformers</b>	Vendor Phone:	
Vendor's Authorized Representative Name and Title: <b>Richard Querswert, Regional Sales Mgr.</b>	Authorized Representative's Phone: <b>919-272-0915</b>	
<b>NAME(S) OF JEA EMPLOYEE(S) / PUBLIC OFFICER(S) WITH POTENTIAL CONFLICT OF INTEREST</b>		
Name of JEA public officer(s), employee(s), or relatives with whom there may be a potential conflict of interest. If more than five, attach a second form.	Relationship of JEA public officer(s)/employee(s) and/or relative(s) to vendor's company from list above (e.g. 1(a), 2, etc.). Please list all that apply:	
1.		
2.		
3.		
4.		
5.		
<input checked="" type="checkbox"/> Vendor has no conflict of interest to report.  <input type="checkbox"/> Vendor hereby declares it has not and will not provide gifts or hospitality of any dollar value or any other gratuities to any JEA officer or employee to obtain or maintain a contract.  <input type="checkbox"/> I certify that this Conflict of Interest Disclosure has been examined by me and that its contents are true and correct to my knowledge and belief and I have the authority to so certify on behalf of the Vendor.		
Vendor's Authorized Representative Signature: 		Date: <b>2/24/25</b>

**FOR JEA USE ONLY IF CONFLICT NOTED**  
This form has been reviewed by:

Name of JEA Ethics Officer:	Signature:	Date:
Note:		

**Cruz, Aileen**

---

**From:** Keeler, Jessica C  
**Sent:** Wednesday, July 16, 2025 8:27 AM  
**To:** Parker, Trevor A.; Rix, Lynn; Green, Eppie E.  
**Cc:** Rosenhauer, Kris K; Cooler, Anjanece; Keeler, Jessica C  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Good Morning Procurement Team,

Please see below.... VanTran is requesting a change order to PO 228544. It happens to be \$5,797.44 less than the 2<sup>nd</sup> place bidder, but I believe we still need to go to Awards to process the change order.

@Parker, Trevor A. – did VanTran mention anything to you about lead time after all this was worked out?

Impulse Test: HV - RW/FW/CW (Special)= \$3,500  
Insulation Power Factor Test (Special) = \$1000 (1 unit only)  
Stainless Steel 304 = \$77,700 per unit

Total Change order Price  
\$3,500 x 2 = \$7,000  
\$1,000 x 1 = \$1,000  
\$77,700 x 2 = \$155,400  
Total Change Order = \$163,400

We do not perform a short circuit test, but our transformers are designed to meet short circuit requirements per IEEE stand

Thanks,

**Jessica Keeler, CPSM**

Manager, Procurement Inventory Control

Mobile: (904) 710 - 7309

---

**From:** Parker, Trevor A. <parkta@jea.com>  
**Sent:** Wednesday, July 16, 2025 8:22 AM  
**To:** Keeler, Jessica C <goodjc@jea.com>  
**Cc:** Rosenhauer, Kris K <RoseKK@jea.com>; Cooler, Anjanece <coolan@jea.com>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

They incorrectly quoted mild steel for fins and coils. They also forgot to include the testing, but that was only \$1000k difference.

**TREVOR PARKER**

Electric T&D Standards

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Keeler, Jessica C <[goodjc@jea.com](mailto:goodjc@jea.com)>

**Sent:** Wednesday, July 16, 2025 7:49 AM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Cc:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>; Cooler, Anjanece <[coolan@jea.com](mailto:coolan@jea.com)>; Keeler, Jessica C <[goodjc@jea.com](mailto:goodjc@jea.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Trevor,

Yes, this unit has already been placed on order and it had to go to Awards for approval.

What's causing the change in price?

Thanks,

**Jessica Keeler, CPSM**

Manager, Procurement Inventory Control

Mobile: (904) 710 - 7309

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Sent:** Tuesday, July 15, 2025 4:06 PM

**To:** Marcotte, Krista A. <[marcka@jea.com](mailto:marcka@jea.com)>

**Cc:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>; Keeler, Jessica C <[goodjc@jea.com](mailto:goodjc@jea.com)>

**Subject:** FW: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Has this TRAPF006 unit already been purchased from VanTran?

We have squared away the previous issues. But there is a decent cost increase.

**TREVOR PARKER**

Electric T&D Standards

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Sent:** Tuesday, July 15, 2025 4:03 PM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

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Yes, it looks to be so!

Thank you!

**Jeff Shallbetter**  
Sales Representative



: (239) 314-8534  
e: [Jeff@L-3.com](mailto:Jeff@L-3.com)  
[www.L-3.com](http://www.L-3.com)

(L3) Levine Electronics and Lectric  
1309 NW 41<sup>st</sup> PL  
Cape Coral, FL 33993

Brooke Sever is my Project Manager. Please Cc her on all emails, as she may be able to respond quicker than I can. [Brooke@L-3.com](mailto:Brooke@L-3.com)

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>  
**Sent:** Tuesday, July 15, 2025 3:55 PM  
**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Is that an increase of \$77k for Stainless?

**TREVOR PARKER**

Electric T&D Standards  
Direct: (904) 665-8705  
Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>  
**Sent:** Tuesday, July 15, 2025 3:53 PM  
**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Good afternoon Parker,  
Please see below:

Impulse Test: HV - RW/FW/CW (Special)= \$3,500  
Insulation Power Factor Test (Special) = \$1000 (1 unit only)  
Stainless Steel 304 = \$77,700 per unit

## Award #4 Supporting Documents 7/24/2025

Total Change order Price

\$3,500 x 2 = \$7,000

\$1,000 x 1 = \$1,000

\$77,700 x 2 = \$155,400

Total Change Order = \$163,400

We do not perform a short circuit test, but our transformers are designed to meet short circuit requirements per IEEE standards which is all they are looking for I believe and we do not do radio interference testing.

Best Regards,

**Brooke Sever**

Inside Sales Support



t: (239)-898-9758

e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Sent:** Thursday, July 10, 2025 12:14 PM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Yes just those initial items and the testing.

### TREVOR PARKER

Electric T&D Standards

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Thursday, July 10, 2025 11:35 AM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

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Parker,

Vantran is looking into the specs and will work on a change order.

**Award #4 Supporting Documents 7/24/2025**

From glancing its mainly the testing and needs 304 SS correct?

Is there anything else that needs to be changed that I can pass along to make this go quicker?

**Best Regards,**

**Brooke Sever**

Inside Sales Support



t: (239)-898-9758

e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Electric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Sent:** Tuesday, July 1, 2025 11:32 AM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

So there are Two Specifications, the TRAPF Specification that you just attached is the correct update Specification. The Second Specification is a General Padmount Specification that covers Testing and Tank/Core/Nameplates and such.

VanTran most likely does most of these Test already. I understand the Test may add a cost to the units. That is fine, for a highprofile large unit this needs to be done.

**TESTING**

X.2.1. Testing shall be per the Federal Register, Part III, Department of Energy, 10 CFR Part 431, Energy conservation Program for Commercial Equipment: Distribution Transformers Energy conservation Standards; Final Rule, April, 18, 2013.

X.2.2. **One hundred percent of transformers** leaving production line shall have been tested for the following:

A Polarity

B Ratio - on all taps.

C. Load Losses (or Winding Losses)

D. No Load Losses (or Core Losses)

E. Dielectric - Induced and Applied Potential on pad mounted units. Refer to ANSI Standards for specific units.

F. Pressure on tanks - All tanks shall be tested in such a manner to positively indicate leaks. (Manufacture shall provide a copy of the testing procedure).

G. Impulse - All transformers shall receive and pass at least one full wave production line impulse test at one hundred percent of rated BIL. The impulse test shall be on 100% of all transformers.

X.2.3. **Sample or prototype** transformers of each class and each KVA size shall be tested for:

A. Short Circuit - Classifications used by JEA shall be able to withstand testing in accordance with ANSI C57.12.90.

B. Radio Interference

C. Stray Loss (calculated)

D. Life Test on Components

E. Exciting Current

F. Impedance

G. Power Factor - limited to 1% according to Doble testing procedures.

## Award #4 Supporting Documents 7/24/2025

X.2.4. The results of sample or prototype test shall be made available to JEA in the form of a Certified Test Report when requested.

X.2.5. Transformers shall be supplied with a maximum power factor of 1% according to Doble testing procedures.

### TREVOR PARKER

Electric T&D Standards

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Tuesday, July 1, 2025 10:43 AM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

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Good morning,  
Please see response below:

these documents are different than the ones I was originally provided. I attached the original one that I based the quote on above which does not mention Power Factor. If they want a Power Factor Test it will require a change order of \$1000, but I do not know what else, if anything, is different from that spec and the one I based the quote off of.

Best Regards,

**Brooke Sever**  
Inside Sales Support



---

t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Lectronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Sent:** Wednesday, June 25, 2025 4:20 PM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Thank you Brooke,  
Have them look it over, everything so far has looked good so I think the main focus would just be the testing.

**TREVOR PARKER**

Electric T&D Standards

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Wednesday, June 25, 2025 3:50 PM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

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I don't believe it was?  
I'll get this over to them now.

**Best Regards,**

**Brooke Sever**  
Inside Sales Support



---

t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Sent:** Wednesday, June 25, 2025 1:49 PM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Brooke,  
Were these specifications given when the PO went out?  
This comment makes me think that maybe the TRA General was not sent.  
While the TRA General spec refers mainly to the normal single and three phase transformers, much of the info applies to the Step down as well.  
In the case of testing, please see pg 6-8.

**TREVOR PARKER**

Electric T&D Standards

**Award #4 Supporting Documents 7/24/2025**

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Wednesday, June 25, 2025 1:19 PM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

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Good afternoon,

Please see below.

Let us know what changes will be made on the PO.

New updated PO will be needed for next steps.

The engineer stated that removing the arresters will not impact the Power Factor Test.

The price adder to include Power Factor on this order is \$1,000/unit.

Change Order for stainless steel: \$77,700 per unit, \$155,400 total. New total price: \$516,000.

**Best Regards,**

**Brooke Sever**

Inside Sales Support



t: (239)-898-9758

e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Electric

2519 NW 27<sup>th</sup> TER

Cape Coral, FL 33993

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Wednesday, June 25, 2025 10:35 AM

**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Checking with the factory.

I do know they will need a revised PO for the change on the 304 SS.

Still trying to get #4 answered.

Best Regards,

**Brooke Sever**  
Inside Sales Support



t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>  
**Sent:** Wednesday, June 25, 2025 9:21 AM  
**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Brooke,  
Just checking in on an ETA for these changes.

Also Question, once approved what is the lead time looking like to receive this unit?

**TREVOR PARKER**

Electric T&D Standards  
Direct: (904) 665-8705  
Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>  
**Sent:** Tuesday, June 17, 2025 3:30 PM  
**To:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Received!

Best Regards,

**Brooke Sever**  
Inside Sales Support



## Award #4 Supporting Documents 7/24/2025

t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Sent:** Tuesday, June 17, 2025 3:19 PM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Hello Brooke,

Response from VanTran (Black) [My comments in Green]

1. Will this transformer tank, case, fins, all be made of stainless steel just as our other three-phase transformers are spec'd as?

**Transformer Tank, compartment and radiators will be in mild steel, not stainless steel. Yes, absolutely it needs to be stainless steel.**

2. Don't like the placement of the 2 position On/Off switch #21. Looks like it will be blocked from use by a connected primary cable over top of it. Can it be moved above the cable to bushing connection area?

**We can relocate the 2-position On/Off to be above the bushings. That's spot is acceptable.**

3. Is the neutral bushing spade #24 to be bonded to the transformer case as our other three-phase transformers? If the question refers to whether the neutral bushing will be grounded, then yes—it will be grounded.

**Thought so, just checking because it wasn't clear in the drawing.**

4. Can you explain the need and use of the three arrester disconnectors #19? Can we do away with those? If not, what do we do to troubleshoot a problem with them, and if those needed replacing where do we get those from?

**The disconnectors are used to isolate the under-oil arresters from ground, they are required for under-oil arresters. If preferred, we can replace them with external elbow arresters, that way we don't need the disconnectors.**

**We will be using our own external elbow arresters regardless, so we don't think those are needed and would prefer not to have those at all. Does this have anything to do with PF test?**

### TREVOR PARKER

Electric T&D Standards

Direct: (904) 665-8705

Email: [parkta@jea.com](mailto:parkta@jea.com)



---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Monday, June 16, 2025 1:45 PM

**To:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Award #4 Supporting Documents 7/24/2025**

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>; Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Noted! Thanks!

Best Regards,

**Brooke Sever**

Inside Sales Support



t: (239)-898-9758

e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric

2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Sent:** Monday, June 16, 2025 1:16 PM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>; Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Hello Brooke, Trevor Parker will be back in the next few days. I would like for him to put his eyes on the drawing as well if that's ok and then we will let you know? Thanks. Kris.

---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Monday, June 16, 2025 1:08 PM

**To:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Good afternoon,

Checking in to see when this order might be released?

Best Regards,

**Brooke Sever**

Inside Sales Support



## Award #4 Supporting Documents 7/24/2025

t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>  
**Sent:** Thursday, June 12, 2025 1:33 PM  
**To:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Good afternoon Kris,  
Please see below and let us know.

No lead time problem. Change Order for stainless steel: \$77,700 per unit, \$155,400 total. New total price: \$516,000. Please let the customer know and report back.

Best Regards,

**Brooke Sever**  
Inside Sales Support



---

t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Sent:** Wednesday, June 4, 2025 1:05 PM  
**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

You don't often get email from [rosekk@jea.com](mailto:rosekk@jea.com). [Learn why this is important](#)

Brooke, I am verifying SS vs Mild steel requirement. Can the unit be supplied in SS, and if so, what grade and the additional cost? Does that impact the lead time? Thanks. Kris.

---

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>  
**Sent:** Wednesday, June 4, 2025 11:27 AM  
**To:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>  
**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>; Keeler, Jessica C <[goodjc@jea.com](mailto:goodjc@jea.com)>; Rix, Lynn W. <[rixlw@jea.com](mailto:rixlw@jea.com)>; Cooler, Anjanece N. <[coolan@jea.com](mailto:coolan@jea.com)>; Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Sasan, Michael O <[sasamo@jea.com](mailto:sasamo@jea.com)>; Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Subject:** RE: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Good afternoon,  
Please see below and attached.

I'm not sure if this was shared with you, but see the engineer's response below, along with updated drawings.

1. Will this transformer tank, case, fins, all be made of stainless steel just as our other three-phase transformers are spec'd as?
  - a. **Transformer Tank, compartment and radiators will be in mild steel, not stainless steel.**
2. Don't like the placement of the 2 position On/Off switch #21. Looks like it will be blocked from use by a connected primary cable over top of it. Can it be moved above the cable to bushing connection area?
  - a. **We can relocate the 2-position On/Off to be above the bushings.**
3. Is the neutral bushing spade #24 to be bonded to the transformer case as our other three-phase transformers?
  - a. **If the question refers to whether the neutral bushing will be grounded, then yes—it will be grounded.**
4. Can you explain the need and use of the three arrester disconnectors #19? Can we do away with those? If not, what do we do to troubleshoot a problem with them, and if those needed replacing where do we get those from?
  - a. **The disconnectors are used to isolate the under-oil arresters from ground, they are required for under-oil arresters. If preferred, we can replace them with external elbow arresters, that way we don't need the disconnectors.**

If you have any comments, please let us know. If the drawings are approved, please stamp/sign "Approved" on the digital copy and return this to us.

Once we receive drawing approval, the order(s) will then be placed in our production schedule.

Best Regards,

**Brooke Sever**  
Inside Sales Support



t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Letric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Rosenhauer, Kris K <[RoseKK@jea.com](mailto:RoseKK@jea.com)>

**Sent:** Wednesday, May 21, 2025 2:38 PM

**To:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>; Douglas Getson <[dgetson@vantran.com](mailto:dgetson@vantran.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>; Keeler, Jessica C <[goodjc@jea.com](mailto:goodjc@jea.com)>; Rix, Lynn W. <[rixlw@jea.com](mailto:rixlw@jea.com)>; Cooler, Anjanece N. <[coolan@jea.com](mailto:coolan@jea.com)>; Parker, Trevor A. <[parkta@jea.com](mailto:parkta@jea.com)>; Sasan, Michael O <[sasamo@jea.com](mailto:sasamo@jea.com)>

**Subject:** FW: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Brooke, please see the questions below from our Operations Group and my responses in blue. This is in regard to the approval drawings submitted. I am copying Doug Getson as well. Thanks. Kris.

Kris,

Few questions here after briefly looking this over:

1. Will this transformer tank, case, fins, all be made of stainless steel just as our other three phase transformers are spec'd as? **Yes, but I will also confirm with VanTran.**
2. Don't like the placement of the 2 position On/Off switch #21. Looks like it will be blocked from use by a connected primary cable over top of it. Can it be moved above the cable to bushing connection area? **I will ask VanTran.**
3. Is the neutral bushing spade #24 to be bonded to the transformer case as our other three phase transformers? **I will ask VanTran**
4. Can you explain the need and use of the three arrester disconnectors #19? Can we do away with those? If not, what do we do to trouble shoot a problem with them, and if those needed replacing where do we get those from? **Seems like they were required for testing. I know this came up before with the Mayo transformers, but I will ask. I'm not sure if they are field replaceable or redundant if we are using elbow arresters, but will ask/confirm.**

Kris Rosenhauer

JEA Manager, Engineering Standards

(904)705-3678

**From:** Brooke Sever <[brooke@l-3.com](mailto:brooke@l-3.com)>

**Sent:** Monday, May 19, 2025 2:32 PM

**To:** Keeler, Jessica C <[goodjc@jea.com](mailto:goodjc@jea.com)>; Rix, Lynn W. <[rixlw@jea.com](mailto:rixlw@jea.com)>; Cooler, Anjanece N. <[coolan@jea.com](mailto:coolan@jea.com)>

**Cc:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>

**Subject:** FW: VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Good afternoon,

Please see the attached submittal.

Vantran will need a signed copy to release to production.

**I AM OUT OF THE OFFICE UNTIL 5/28. WILL WORK REMOTELY, BUT RESPONSES WILL BE DELAYED. PLEASE KEEP YOUR SALES REP IN COPY.**

Best Regards,

**Brooke Sever**

Inside Sales Support



## Award #4 Supporting Documents 7/24/2025

t: (239)-898-9758  
e: [Brooke@L-3.com](mailto:Brooke@L-3.com)

(L3) Levine Electronics and  
Lectric  
2519 NW 27<sup>th</sup> TER  
Cape Coral, FL 33993

---

**From:** Cory Childs <[cchilds@vantran.com](mailto:cchilds@vantran.com)>  
**Sent:** Friday, May 16, 2025 9:57 AM  
**To:** Jeff Shallbetter <[jeff@l-3.com](mailto:jeff@l-3.com)>  
**Cc:** Erica Clendenin <[eclendenin@vantran.com](mailto:eclendenin@vantran.com)>; Doug Fassler <[DFassler@vantran.com](mailto:DFassler@vantran.com)>; Douglas Getson <[dgetson@vantran.com](mailto:dgetson@vantran.com)>; Richard Auerweck <[rauerweck@vantran.com](mailto:rauerweck@vantran.com)>  
**Subject:** VanTran Approval Drawings | Order(s) 25780 (JEA) | PO #228544

Good morning Jeff,

Please see the attached Approval Drawings for the order(s) above ready to be reviewed.

Also, please ask for images of their special labeling so we can have this on file for the order to match.

If you have any comments, please let us know. If the drawings are approved, please stamp/sign "Approved" on the digital copy and return this to us.

Once we receive drawing approval, the order(s) will then be placed in our production schedule.

If you have any questions in the meantime, please feel free to let us know!

Thanks,  
CC



[www.VanTran.com](http://www.VanTran.com)

### Cory Childs

Marketing & Customer Service Manager

Office: (254) 772-9740 (Ext. 121)

Email: [cchilds@vantran.com](mailto:cchilds@vantran.com)

7711 Imperial Dr.

Waco, TX 76712





**NETSYNC**

2500 West Loop South, Ste.  
410/510  
Houston, TX 77027 USA  
713.218.5000

**QUOTE**

AAAQ465574

Quote #:	AAAQ465574
Date:	07/15/2025
Valid for:	30 Days

Customer	Inside Sales	Account Manager
JEA (Jacksonville Energy Authority) trayka@jea.com 904-665-8983	Nick Ianus NIanus@netsync.com	Nick Ianus nianus@netsync.com

Please send purchase order to: **PO@netsync.com**

Line #	Part	Description	Qty	Unit Price	Ext Price
Main Site				Sub Total	560,954.98

Default Group (07/18/2025-07/17/2030)

1.0	UCSX-M7-XCELERATE	UCS-X M7 XCcelerate Offer - Subject to approval	1	0.00	0.00
1.1.0	UCSX-9508-NEW-D	Not sold standalone UCS 9508 Chassis w/o nodes	1	0.00	0.00
1.1.1.0	CON-SNT-UCSX5958	SNTC-8X5XNBD Not sold standalone UCS 9508 Chassis w/o Duration: 5.00 Years	1	1,327.37	1,327.37
1.1.2.0	UCSX-I9108-100G-D	UCS 9108-100G IFM for 9508 Chassis	2	0.00	0.00
1.1.3.0	UCSX-C-DEBUGCBL-D	UCSX Compute Node Debug Cable	1	0.00	0.00
1.1.4.0	UCSX-CHASSIS-SW-D	Platform SW (Recommended) latest release for X9500 Chassis	1	0.00	0.00
1.1.5.0	UCSX-9508-CAK-D	UCS 9508 Chassis Accessory Kit	1	0.00	0.00
1.1.6.0	UCSX-9508-RBLK-D	UCS 9508 Chassis Active Cooling Module (FEM slot)	2	0.00	0.00
1.1.7.0	UCSX-9508-ACPEM-D	UCS 9508 Chassis Rear AC Power Expansion Module	2	0.00	0.00
1.1.8.0	UCSX-9508-KEYAC-D	UCS 9508 AC PSU Keying Bracket	1	0.00	0.00
1.1.9.0	UCSX-9508-FSBK-D	UCS 9508 Chassis Front Node Slot Blank	8	0.00	0.00
1.1.10.0	UCSX-PSU-2800AC-D	UCS 9508 Chassis 2800V AC Dual Voltage PSU Titanium	6	0.00	0.00
1.1.11.0	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	6	0.00	0.00
1.2.0	UCSX-210C-M7-U	UCS X210c M7 Compute Node 2S w/o CPU, Mem, Drv, Mezz	6	2,231.73	13,390.38
1.2.1.0	CON-L1NBD-UCSX023C	CX LEVEL 1 8X5XNBD UCS X210c M7 Compute Node 2S w o CPU, Me Duration: 5.00 Years	6	3,243.10	19,458.60
1.2.2.0	UCSX-TPM-002D-D	TPM 2.0 TCG FIPS140-2 CC+ Cert M7 Intel MSW2022 Compliant	6	18.29	109.74
1.2.3.0	UCSX-C-SW-LATEST-D	Platform SW (Recommended) latest release XSeries ComputeNode	6	0.00	0.00
1.2.4.0	UCSX-C-M7-HS-F	UCS X210c M7 Compute Node Front CPU Heat Sink	6	0.00	0.00
1.2.5.0	UCSX-X10C-FMBK-D	UCS X10c Compute Node Front Mezz Blank	6	0.00	0.00
1.2.6.0	UCSX-M2-HWRD-FPS	UCSX Front panel with M.2 RAID controller for SATA drives	6	0.00	0.00
1.2.7.0	UCS-DDR5-BLK	UCS DDR5 DIMM Blanks	96	0.00	0.00
1.2.8.0	IMM-MANAGED	Deployment mode for UCS FI connected Servers in IMM mode	6	0.00	0.00
1.2.9.0	UCSX-MLV5D200GV2D	Cisco VIC 15230 2x 100G mLOM X-Series w/Secure Boot	6	685.91	4,115.46
1.2.10.0	UCSX-C-M7-HS-R	UCS X210c M7 Compute Node Rear CPU Heat Sink	6	0.00	0.00
1.2.11.0	UCSX-MRX64G2RE3	64GB DDR5-5600 RDIMM 2Rx4 (16Gb)	96	1,500.00	144,000.00
1.2.12.0	UCSX-CPU-I6544Y	Intel I6544Y 3.6GHz/270W 16C/45MB DDR5 5200MT/s	12	3,571.31	42,855.72
1.3.0	DC-MGT-SAAS	Cisco Intersight SaaS	1	0.00	0.00
1.3.1.0	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage Unit Price: 42.00 Each per Month Duration: 5 Years, Billing Frequency: Prepaid	8	2,520.00	20,160.00

**NETSYNC**2500 West Loop South, Ste.  
410/510Houston, TX 77027 USA  
713.218.5000**QUOTE**

AAAQ465574

Quote #:	AAAQ465574
Date:	07/15/2025
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
1.3.2.0	SVS-DCM-SUPT-BAS	Basic Support for DCM	1	0.00	0.00
1.3.3.0	DC-MGT-UCSC-1S	UCS Central Per Server - 1 Server License	8	0.00	0.00
1.3.4.0	DC-MGT-ADOPT-BAS	Intersight - 3 virtual adopt session <a href="http://cs.co/requestCSS">http://cs.co/requestCSS</a>	1	0.00	0.00
1.4.0	UCSX-210C-M7-NEW	UCS X210c M7 R2L Free Compute Node 2S w/o CPU, Mem, Drv, Mez	2	0.00	0.00
1.4.1.0	CON-L1NBD-UCSX221C	CX LEVEL 1 8X5XNBD UCS X210c M7 Compute Node 2S w/o CPU, Me Duration: 5.00 Years	2	3,243.10	6,486.20
1.4.2.0	IMM-MANAGED	Deployment mode for UCS FI connected Servers in IMM mode	2	0.00	0.00
1.4.3.0	UCSX-MLV5D200GV2D	Cisco VIC 15230 2x 100G mLOM X-Series w/Secure Boot	2	0.00	0.00
1.4.4.0	UCSX-TPM-002D-D	TPM 2.0 TCG FIPS140-2 CC+ Cert M7 Intel MSW2022 Compliant	2	0.00	0.00
1.4.5.0	UCSX-C-SW-LATEST-D	Platform SW (Recommended) latest release XSeries ComputeNode	2	0.00	0.00
1.4.6.0	UCSX-C-M7-HS-F	UCS X210c M7 Compute Node Front CPU Heat Sink	2	0.00	0.00
1.4.7.0	UCSX-C-M7-HS-R	UCS X210c M7 Compute Node Rear CPU Heat Sink	2	0.00	0.00
1.4.8.0	UCSX-X10C-FMBK-D	UCS X10c Compute Node Front Mezz Blank	2	0.00	0.00
1.4.9.0	UCSX-M2-HWRD-FPS	UCSX Front panel with M.2 RAID controller for SATA drives	2	0.00	0.00
1.4.10.0	UCS-DDR5-BLK	UCS DDR5 DIMM Blanks	32	0.00	0.00
1.4.11.0	UCSX-MRX64G2RE3	64GB DDR5-5600 RDIMM 2Rx4 (16Gb)	32	0.00	0.00
1.4.12.0	UCSX-CPU-I6544Y	Intel I6544Y 3.6GHz/270W 16C/45MB DDR5 5200MT/s	4	0.00	0.00
1.5.0	UCSX-FI-6536-NEW-D	XCellerate offer for Fabric Interconnect 6536 for IMM	2	0.01	0.02
1.5.1.0	CON-SNTP-UCSXWF16	SNTC-24X7X4 XCellerate offer for Fabric Interconnect Duration: 5.00 Years	2	6,601.00	13,202.00
1.5.2.0	N10-MGT018-D	UCS Manager v4.2 and Intersight Managed Mode v4.2	2	0.00	0.00
1.5.3.0	UCS-FI-6500-SW	Perpetual SW License for the 6500 series Fabric Interconnect	2	7,236.00	14,472.00
1.5.4.0	UCS-PSU-6536-AC-D	UCS 6536 Power Supply/AC 1100W PSU - Port Side Exhaust	4	0.00	0.00
1.5.5.0	CAB-C13-CBN	Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors	4	0.00	0.00
1.5.6.0	QSFP-100G-CU3M	100GBASE-CR4 Passive Copper Cable, 3m	4	225.00	900.00
1.5.7.0	UCS-ACC-6536-D	UCS 6536 Chassis Accessory Kit	2	0.00	0.00
1.5.8.0	UCS-FAN-6536-D	UCS 6536 Fan Module	12	0.00	0.00
2.0	UCSX-M7-XCELERATE	UCS-X M7 XCellerate Offer - Subject to approval	1	0.00	0.00
2.1.0	UCSX-9508-NEW-D	Not sold standalone UCS 9508 Chassis w/o nodes	1	0.00	0.00
2.1.1.0	CON-SNT-UCSX5958	SNTC-8X5XNBD Not sold standalone UCS 9508 Chassis w/o Duration: 5.00 Years	1	1,327.37	1,327.37
2.1.2.0	UCSX-I9108-100G-D	UCS 9108-100G IFM for 9508 Chassis	2	0.00	0.00
2.1.3.0	UCSX-C-DEBUGCBL-D	UCSX Compute Node Debug Cable	1	0.00	0.00
2.1.4.0	UCSX-CHASSIS-SW-D	Platform SW (Recommended) latest release for X9500 Chassis	1	0.00	0.00
2.1.5.0	UCSX-9508-CAK-D	UCS 9508 Chassis Accessory Kit	1	0.00	0.00
2.1.6.0	UCSX-9508-RBLK-D	UCS 9508 Chassis Active Cooling Module (FEM slot)	2	0.00	0.00
2.1.7.0	UCSX-9508-ACPEM-D	UCS 9508 Chassis Rear AC Power Expansion Module	2	0.00	0.00
2.1.8.0	UCSX-9508-KEYAC-D	UCS 9508 AC PSU Keying Bracket	1	0.00	0.00
2.1.9.0	UCSX-9508-FSBK-D	UCS 9508 Chassis Front Node Slot Blank	8	0.00	0.00

**NETSYNC**2500 West Loop South, Ste.  
410/510Houston, TX 77027 USA  
713.218.5000**QUOTE**

AAAQ465574

Quote #:	AAAQ465574
Date:	07/15/2025
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
2.1.10.0	UCSX-PSU-2800AC-D	UCS 9508 Chassis 2800V AC Dual Voltage PSU Titanium	6	0.00	0.00
2.1.11.0	CAB-C19-CBN	Cabinet Jumper Power Cord, 250 VAC 16A, C20-C19 Connectors	6	0.00	0.00
2.2.0	UCSX-210C-M7-U	UCS X210c M7 Compute Node 2S w/o CPU, Mem, Drv, Mezz	6	2,231.73	13,390.38
2.2.1.0	CON-L1NBD-UCSX023C	CX LEVEL 1 8X5XNBD UCS X210c M7 Compute Node 2S w/o CPU, Me Duration: 5.00 Years	6	3,243.10	19,458.60
2.2.2.0	UCSX-TPM-002D-D	TPM 2.0 TCG FIPS140-2 CC+ Cert M7 Intel MSW2022 Compliant	6	18.29	109.74
2.2.3.0	UCSX-C-SW-LATEST-D	Platform SW (Recommended) latest release XSeries ComputeNode	6	0.00	0.00
2.2.4.0	UCSX-C-M7-HS-F	UCS X210c M7 Compute Node Front CPU Heat Sink	6	0.00	0.00
2.2.5.0	UCSX-X10C-FMBK-D	UCS X10c Compute Node Front Mezz Blank	6	0.00	0.00
2.2.6.0	UCSX-M2-HWRD-FPS	UCSX Front panel with M.2 RAID controller for SATA drives	6	0.00	0.00
2.2.7.0	UCS-DDR5-BLK	UCS DDR5 DIMM Blanks	96	0.00	0.00
2.2.8.0	IMM-MANAGED	Deployment mode for UCS FI connected Servers in IMM mode	6	0.00	0.00
2.2.9.0	UCSX-MLV5D200GV2D	Cisco VIC 15230 2x 100G mLOM X-Series w/Secure Boot	6	685.91	4,115.46
2.2.10.0	UCSX-C-M7-HS-R	UCS X210c M7 Compute Node Rear CPU Heat Sink	6	0.00	0.00
2.2.11.0	UCSX-MRX64G2RE3	64GB DDR5-5600 RDIMM 2Rx4 (16Gb)	96	1,500.00	144,000.00
2.2.12.0	UCSX-CPU-I6544Y	Intel I6544Y 3.6GHz/270W 16C/45MB DDR5 5200MT/s	12	3,571.31	42,855.72
2.3.0	DC-MGT-SAAS	Cisco Intersight SaaS	1	0.00	0.00
2.3.1.0	DC-MGT-IS-SAAS-AD	Infrastructure Services SaaS/CVA - Advantage Unit Price: 42.00 Each per Month Duration: 5 Years, Billing Frequency: Prepaid	8	2,520.00	20,160.00
2.3.2.0	SVS-DCM-SUPT-BAS	Basic Support for DCM	1	0.00	0.00
2.3.3.0	DC-MGT-UCSC-1S	UCS Central Per Server - 1 Server License	8	0.00	0.00
2.3.4.0	DC-MGT-ADOPT-BAS	Intersight - 3 virtual adopt session <a href="http://cs.co/requestCSS">http://cs.co/requestCSS</a>	1	0.00	0.00
2.4.0	UCSX-210C-M7-NEW	UCS X210c M7 R2L Free Compute Node 2S w/o CPU, Mem, Drv, Mez	2	0.00	0.00
2.4.1.0	CON-L1NBD-UCSX221C	CX LEVEL 1 8X5XNBD UCS X210c M7 Compute Node 2S w/o CPU, Me Duration: 5.00 Years	2	3,243.10	6,486.20
2.4.2.0	IMM-MANAGED	Deployment mode for UCS FI connected Servers in IMM mode	2	0.00	0.00
2.4.3.0	UCSX-MLV5D200GV2D	Cisco VIC 15230 2x 100G mLOM X-Series w/Secure Boot	2	0.00	0.00
2.4.4.0	UCSX-TPM-002D-D	TPM 2.0 TCG FIPS140-2 CC+ Cert M7 Intel MSW2022 Compliant	2	0.00	0.00
2.4.5.0	UCSX-C-SW-LATEST-D	Platform SW (Recommended) latest release XSeries ComputeNode	2	0.00	0.00
2.4.6.0	UCSX-C-M7-HS-F	UCS X210c M7 Compute Node Front CPU Heat Sink	2	0.00	0.00
2.4.7.0	UCSX-C-M7-HS-R	UCS X210c M7 Compute Node Rear CPU Heat Sink	2	0.00	0.00
2.4.8.0	UCSX-X10C-FMBK-D	UCS X10c Compute Node Front Mezz Blank	2	0.00	0.00
2.4.9.0	UCSX-M2-HWRD-FPS	UCSX Front panel with M.2 RAID controller for SATA drives	2	0.00	0.00
2.4.10.0	UCS-DDR5-BLK	UCS DDR5 DIMM Blanks	32	0.00	0.00
2.4.11.0	UCSX-MRX64G2RE3	64GB DDR5-5600 RDIMM 2Rx4 (16Gb)	32	0.00	0.00
2.4.12.0	UCSX-CPU-I6544Y	Intel I6544Y 3.6GHz/270W 16C/45MB DDR5 5200MT/s	4	0.00	0.00
2.5.0	UCSX-FI-6536-NEW-D	XCellerate offer for Fabric Interconnect 6536 for IMM	2	0.01	0.02

**NETSYNC**

2500 West Loop South, Ste.  
410/510  
Houston, TX 77027 USA  
713.218.5000

**QUOTE**

AAAQ465574

Quote #:	AAAQ465574
Date:	07/15/2025
Valid for:	30 Days

Line #	Part	Description	Qty	Unit Price	Ext Price
2.5.1.0	CON-SNTP-UCSXWFI6	SNTP-24X7X4 XCellerate offer for Fabric Interconnect Duration: 5.00 Years	2	6,601.00	13,202.00
2.5.2.0	N10-MGT018-D	UCS Manager v4.2 and Intersight Managed Mode v4.2	2	0.00	0.00
2.5.3.0	UCS-FI-6500-SW	Perpetual SW License for the 6500 series Fabric Interconnect	2	7,236.00	14,472.00
2.5.4.0	UCS-PSU-6536-AC-D	UCS 6536 Power Supply/AC 1100W PSU - Port Side Exhaust	4	0.00	0.00
2.5.5.0	CAB-C13-CBN	Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors	4	0.00	0.00
2.5.6.0	QSFP-100G-CU3M	100GBASE-CR4 Passive Copper Cable, 3m	4	225.00	900.00
2.5.7.0	UCS-ACC-6536-D	UCS 6536 Chassis Accessory Kit	2	0.00	0.00
2.5.8.0	UCS-FAN-6536-D	UCS 6536 Fan Module	12	0.00	0.00

**Notes: 340002795-177161-02**

JEA - UCSX - Updated

Cisco Systems FL | NVP #43220000-NASPO-19-  
ACS

Total	560,954.98
Tax/Vat	0.00
Shipping	0.00
<b>Grand Total USD</b>	<b>560,954.98</b>



Contract #: AR3227

## STATE OF UTAH COOPERATIVE CONTRACT

1. CONTRACTING PARTIES: This contract is between the Utah Division of Purchasing and the following Contractor:

Cisco Systems, Inc.

*Name*

170 West Tasman Dr.

*Street Address*

San Jose

CA

95134

*City**State**Zip*Vendor # VC0000118462 Commodity Code #: 920-05 Legal Status of Contractor: For-Profit CorporationContact Name: Mimi Nguyen-Farr, Sr Manager Phone Number: (408) 527-2627 Email: mimnguye@cisco.com

2. CONTRACT PORTFOLIO NAME: Data Communications Products and Services.
3. GENERAL PURPOSE OF CONTRACT: Provide Data Communications Products and Services for the Award Categories provided in Attachment B – Scope of Work.
4. PROCUREMENT: This contract is entered into as a result of the procurement process on FY2018, Solicitation# SK18001.
5. CONTRACT PERIOD: Effective Date: Tuesday, October 01, 2019. Termination Date: Monday, September 30, 2024 unless terminated early or extended in accordance with the terms and conditions of this contract. Renewal Options: Two (2) one year renewal options.
6. Administrative Fee (if any): Contractor shall pay to NASPO ValuePoint, or its assignee, a NASPO ValuePoint Administrative Fee of one-quarter of one percent (0.25% or 0.0025) of contract sales no later than 60 days following the end of each calendar quarter. The NASPO ValuePoint Administrative Fee shall be submitted quarterly and is based on sales of the Services.
7. Prompt Payment Discount Details (if any): N/A.
8. ATTACHMENT A: NASPO ValuePoint Master Terms and Conditions, including the attached Exhibits  
ATTACHMENT B: Scope of Services Awarded to Contractor  
ATTACHMENT C: Pricing Discounts and Value Added Services  
ATTACHMENT D: [Reserved]
- Any conflicts between Attachment A and the other Attachments will be resolved in favor of Attachment A.**
9. DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:
- All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.
  - Utah Procurement Code, Procurement Rules, and Contractor's response to solicitation # SK18001.
10. Each signatory below represents that he or she has the requisite authority to enter into this contract.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed. Notwithstanding verbal or other representations by the parties, the "Effective Date" of this Contract shall be the date provided within Section 5 above.

## CONTRACTOR

## DIVISION OF PURCHASING

August 30, 2019

Contractor's signature

Jenn Pate

Date

Authorized Signatory

Sep 4, 2019

Director, Division of Purchasing

Date

Type or Print Name and Title

APPROVED BY LEGAL

NASPO ValuePoint

## **PARTICIPATING ADDENDUM**



### **DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of Utah

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Master Agreement #: AR3227

Contractor: **Cisco Systems, Inc. (Contractor)**

Participating Entity: **State of Florida, Department of Management Services (Department)**

Agreement No. **43220000-NASPO-19-ACS**

1. **Scope:** This addendum covers the NASPO ValuePoint Master Agreement for Data Communications Products and Services led by the State of Utah (Lead State) for use by Agencies, as defined in section 287.012, Florida Statutes, and authorized by section 287.042(16), Florida Statutes. For purposes of this Participating Addendum, the Department and Cisco Systems, Inc. are collectively referred to herein as the "Parties."
2. **Alternate Contract Source Agreement (ACS):** ACS refers to this Participating Addendum, Exhibit A: Additional Special Contract Conditions, Exhibit B: Special Contract Conditions, and the Master Agreement and all attachments.
3. **Order of Precedence:** All terms and conditions contained in the ACS are incorporated as if fully set forth herein and shall remain in full force and effect throughout the term of the ACS unless modified in writing by the parties.

This Participating Addendum and Exhibit A: Additional Special Contract Conditions may only be modified or amended upon mutual written agreement by the Parties. If amendments are made to the Master Agreement, the Contractor shall: 1) notify the Department of such amendments; and 2) provided the Department is amenable to incorporating the amendments into the ACS, enter into a written amendment with the Department reflecting the addition of such amendments.

In the event of conflict, the following order of priority governs:

- a) This Participating Addendum and all Amendments, with the latest issued having priority;
- b) Exhibit A: Additional Special Contract Conditions;
- c) Exhibit B: Special Contract Conditions;
- d) Attachment A: NASPO ValuePoint Master Agreement Terms & Conditions;
- e) Attachment B: Scope Awarded to Contractor
- f) Attachment C: Pricing Discounts and Value-Added Services
- g) An Order issued against the ACS;
- h) Attachment A: NASPO ValuePoint Master Agreement Terms & Conditions, Exhibits 1 and 2;
- i) The Solicitation, SK18001 (Request for Proposals), Data Communications Products and Services;
- j) The Contractor's response to the Solicitation, as revised (if permitted) and accepted

NASPO ValuePoint

## **PARTICIPATING ADDENDUM**



### **DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of **Utah**  
by the Lead State.

#### **4. Term of the Participating Addendum:**

- a) **Initial Term:** The initial term of the ACS will become effective on the last date the document is signed by all Parties, whichever is later, and shall be effective through September 30, 2024, unless terminated earlier, in accordance with Exhibit A: Additional Special Contract Conditions or Exhibit B: Special Contract Conditions.
- b) **Renewal:** Upon agreement of the Parties, the Department and the Contractor may renew the ACS in accordance with section 287.057(13), Florida Statutes, and Rule 60A-1.048, Florida Administrative Code. Renewals must be in writing and are subject to the same term, conditions, and modifications set forth in the ACS. The Contractor and the Department may negotiate renewal term pricing, which shall not exceed the pricing provided during the initial term as set forth in the Master Agreement.

#### **5. Product and Service Offering:** The Contractor is authorized to provide the Products and Services set forth in Attachment C of the Master Price Agreement AR3227 as follows:

- Category 1.1: Unified Communications
- Category 1.2: Networking
- Category 1.3: Routers, Switches, Security, and Storage Networking
- Category 1.4: Wireless
- Category 1.5: Facility Management, Monitoring, and Control

Value Added Services are permitted under this PA to the extent they are within the scope of the Master Agreement, and do not overlap with services offered through a state term contract, agency customers are obligated to use the state term contract(s) to purchase the service(s).

#### **6. Master Price Agreement Number:** All purchase orders issued by agencies within the jurisdiction of this Participating Addendum shall include the NASPO ValuePoint Master Agreement number: AR3227 and Participating Addendum/ACS number: 43220000-NASPO-19-ACS.

NASPO ValuePoint  
**PARTICIPATING ADDENDUM**



**DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of Utah

7. **Primary Contacts:** The primary contact individuals for this Participating Addendum are as follows (or their named successors):

**Contractor**

<b>Name:</b>	<b>Gigi Feril</b>
<b>Address:</b>	<b>170 West Tasman Dr. San Jose CA 95134</b>
<b>Telephone:</b>	<b>(408) 424-0712</b>
<b>Email:</b>	<b>nvp-help@cisco.com</b>

**State of Florida**

<b>Name:</b>	<b>Christia Nunnery</b>
<b>Address:</b>	<b>4050 Esplanade Way, Tallahassee Florida 32399</b>
<b>Telephone:</b>	<b>850-488-8367</b>
<b>Email:</b>	<b>Christia.nunnery@dms.myflorida.com</b>

8. **Participating State or Entity Terms and Conditions**

Participating State or Entity must check one of the boxes below. These modifications or additions apply only to actions and relationships within the State of Florida. A Participating Addendum shall not diminish, change, or impact the rights of the Lead State with regard to its contractual relationship with the Contractor under the Terms and Conditions of the State of Utah NASPO ValuePoint Master Agreement.

☐ No changes to the terms and conditions of the Master Agreement are required.

☒ The following changes are modifying or supplementing the Master Agreement terms and conditions:

Exhibit A – Additional Special Contract Conditions  
Exhibit B – Special Contract Conditions

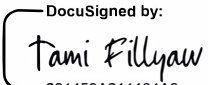
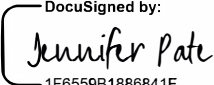
NASPO ValuePoint  
**PARTICIPATING ADDENDUM**



**DATA COMMUNICATION PRODUCTS & SERVICES (2019-2026)**

Led by the State of Utah

**IN WITNESS WHEREOF**, the Parties have executed this Addendum as of the date of execution by both parties below.

Participating State: <b>State of Florida</b>	Contractor: <b>Cisco Systems, Inc.</b>
By: <small>DocuSigned by:</small>  <small>991459A211104A3...</small>	By: <small>DocuSigned by:</small>  <small>1F6559B1886841F...</small>
Name: Tami Fillyaw	Name: Jennifer Pate
Title: Chief of Staff	Title: Authorized Signatory
Date: 6/9/2021   9:37 PM EDT	Date: 6/8/2021   1:23 PM PDT



Moving On IT Solutions LLC  
1501 S Pinellas Ave Ste. P  
Tarpon Springs, FL 34689

**Account Manager:**  
Name: Jared Erickson  
Email: jared@movingonit.com  
Phone: +17272022611

## Sales Quote

**Quote #:** 00000730  
**Created:** 06/06/2025  
**Expires:** 07/06/2025  
**Terms:** Net 30  
**PO #:**

Customer	Contact	Ship To
Jacksonville Electric Authority (JEA) 225 North Pearl Street Jacksonville, FL 32202	Kymberly Traylor ktraylor@jea.com	Jacksonville Electric Authority (JEA) JEA c/o Cologix  Attention: Kymberly Traylor  4800 Spring Park Rd Jacksonville, FL 32207

Line #	Model	Description	Quantity	MSRP	Unit Price	Total Amount
1	S2V30A	HPE SimpliVity 380 Gen11 8SFF CTO No SVR	6	\$4,409.00	\$1,416.56	\$8,499.36
2	P67085-B21	INT Xeon-P 8562Y+ CPU for HPE	12	\$11,296.00	\$1,591.95	\$19,103.40
3	P64707-B21	HPE 64GB 2Rx4 PC5-5600B-R Smart Kit	192	\$4,960.00	\$698.49	\$134,110.08
4	P48811-B21	HPE DL380 G11 2SFF U.3 HDD Stacking Kit	6	\$795.00	\$219.53	\$1,317.18
5	P48813-B21	HPE DL380 Gen11 2U 8SFF x1 TM Kit	6	\$629.00	\$172.89	\$1,037.34
6	P50728-B21	HPE DL380 Gen11 SFF Univ Media Bay Kit	6	\$122.00	\$39.54	\$237.24
7	S1J86A	HPE SimpliVity 480GB SATA RI BC MV SSD	12	\$723.00	\$229.19	\$2,750.28
8	S1J89A	HPE SimpliVity 3.84TB SATA RI BC MV SSD	72	\$4,406.00	\$1,386.85	\$99,853.20
9	P48803-B21	HPE DL380 Gen11 2U 3x16 Prim Riser Kit	6	\$262.00	\$72.01	\$432.06
10	P47785-B21	HPE MR216i-p Gen11 SPDM Storage Cntrlr	6	\$2,005.00	\$275.46	\$1,652.76
11	P26259-B21	BCM 57412 10GbE 2p SFP+ Adptr	6	\$940.00	\$129.15	\$774.90
12	P51178-B21	BCM 5719 1Gb 4p BASE-T Adptr	6	\$485.00	\$69.64	\$417.84
13	P51083-B21	HPE DL380 Gen11 2U 3x16 Sec Riser Kit	6	\$343.00	\$94.29	\$565.74
14	P47184-B21	HPE SR932i-p Gen11 SPDM Storage Cntrlr	6	\$11,155.00	\$1,582.58	\$9,495.48
15	P01366-B21	HPE 96W Smart Stg Li-ion Batt 145mm Kit	6	\$202.00	\$42.24	\$253.44

## Award #6 Supporting Documents 7/24/2025

16	P48918-B21	HPE DL360 Gen11 Stg Cntrl Enable Cbl Kit	6	\$38.00	\$10.44	\$62.64
17	P26256-B21	BCM 57412 10GbE 2p SFP+ OCP3 Adptr	6	\$940.00	\$129.15	\$774.90
18	P03178-B21	HPE 1000W FS Ti Ht Plg PS Kit	12	\$891.00	\$122.41	\$1,468.92
19	BD505A	HPE iLO Adv 1-svr Lic 3yr Support	6	\$469.00	\$315.73	\$1,894.38
20	P48827-B21	HPE DL3XX Gen11 OCP1 x16 Enable Kit	6	\$107.00	\$29.88	\$179.28
21	P54874-B21	HPE DL380 Gen11 8SFF Retimer/-P Cbl Kit	6	\$334.00	\$98.81	\$592.86
22	P56073-B21	HPE DL380 Gen11 x16/x16/x16 Prim Cbl Kit	6	\$409.00	\$132.41	\$794.46
23	P56074-B21	HPE DL380 Gen11 x16/x16/x16 Sec Cbl Kit	6	\$651.00	\$188.95	\$1,133.70
24	P48820-B21	HPE DL380/DL560 G11 2U High Perf Fan Kit	6	\$972.00	\$267.18	\$1,603.08
25	875519-B21	HPE Bezel Lock Kit	6	\$89.00	\$24.46	\$146.76
26	P50400-B21	HPE DL3XX Gen11 2U Com Bezel Kit	6	\$88.00	\$24.19	\$145.14
27	P22020-B21	HPE DL38X Gen10+ 2U CMA for Rail Kit	6	\$89.00	\$12.23	\$73.38
28	P48818-B21	HPE DL380/DL560 G11 High Perf 2U HS Kit	12	\$233.00	\$68.89	\$826.68
29	P52341-B21	HPE DL3XX Gen11 Easy Install Rail 3 Kit	6	\$164.00	\$45.09	\$270.54
30	A0K02A	HPE 2.0m 10A C13-C14 Blk Jpr Cord	12	\$34.00	\$7.11	\$85.32
31	S4U86AAE	HPE SimpliVity 380 Gen11 2P High E-RTU	144	\$2,700.00	\$791.79	\$114,017.76
32	S2V22A	HPE SimpliVity 380 Gen11 CTO Soln Trk	6	\$1.00	\$0.30	\$1.80
33	S3B77A	HPE SimpliVity Node Trk w/Sgl Resil	6	\$1.00	\$0.30	\$1.80
34	S4U76AAE	HPE SimpliVity 380 Gen11 2P E-RTU	6	\$1.00	\$0.28	\$1.68
35	H1SR4AS	HPE Service Credit	1	\$0.00	\$0.00	\$0.00
36	H0JD4A5	HPE 5Y Service Credits 10 Per Yr SVC	1	\$0.00	\$0.00	\$0.00
37	H0JD4A5#WFM	HPE 5Y Service Credits Qty 50 SVC	6	\$13,461.00	\$10,270.21	\$61,621.26
38	HU4A6A5	HPE 5Y Tech Care Essential SVC	1	\$0.00	\$0.00	\$0.00
39	HU4A6A5#R2M	HPE iLO Advanced Non Blade Support	6	\$67.00	\$18.50	\$111.00
40	HU4A6A50C7R	HPE SVT 380 G11 2P High E-RTU Supp	144	\$2,256.00	\$698.59	\$100,596.96
41	HU4A6A500NE	HPE SVT 380 Gen11 8SFF CTO Node Support	6	\$10,588.00	\$3,196.20	\$19,177.20
42	455883-B21	HPE BLc 10G SFP+ SR Transceiver	24	\$842.00	\$128.68	\$3,088.32
43	HA124A1	HPE Technical Installation Startup SVC	1	\$0.00	\$0.00	\$0.00
44	HA124A1#5LZ	HPE SVT Remote SW St SVC	6	\$2,319.00	\$1,597.38	\$9,584.28
45	P77101-DN1	MS WS25 16C DC ROK AMS SW	6	\$5,712.00	\$5,127.09	\$30,762.54
46	P77107-B21	MS WS25 16C DC Add Lic WW SW	18	\$5,712.00	\$5,127.09	\$92,287.62
					<b>Sub Total</b>	\$721,804.56

Award #6 Supporting Documents 7/24/2025

Project 8010281

Est. Tax	
Est. Shipping	\$987.89
Total Amount	\$722,792.45

Accept this quote – Signature: \_\_\_\_\_

Jacksonville Electric Authority (JEA) Purchase Order #:

Customer Notes:

OMNIA/NCPA Contract# 01-169

**Leasing Available!**

**36 Month Lease estimate, \$1.00 buyout: \$22,989.48**

**Unless noted, this quote does not include shipping charges or taxes.**

**If paying by credit card there will be a 3% administration fee.**

**NO ADMINISTRATION FEE on any other form of payment.**



## Region XIV Education Service Center

---

1850 Highway 351  
Abilene, TX 79601-4750  
325-675-8600  
FAX 325-675-8659

Thursday, December 14<sup>th</sup>, 2023

Promark Technology, Inc.  
ATTN: Stephen T. Hartung  
10900 Pump House Road, Suite B  
Annapolis Junction, MD 20701

Dear Stephen:

Region XIV Education Service Center is happy to announce that Promark Technology, Inc. has been awarded an annual contract for Advanced Technology Solutions Aggregator based on the proposal submitted to Region XIV ESC.

The contract is effective immediately and will expire on December 31<sup>st</sup>, 2026. The contract can then be renewed annually for an additional two years, if mutually agreed on by Region XIV ESC and Promark Technology, Inc.

We look forward to a long and successful partnership underneath this contract.

If you have any questions or concerns, feel free to contact me at 325-675-8600.

Sincerely,

DocuSigned by:  
  
Shane Fields

Region XIV, Executive Director

November 14, 2023

Region 14 Education Service Center  
1850 Highway 351  
Abilene, Texas 79601

**RE: SOLICITATION # 14-23 REQUEST FOR PROPOSAL (RFP) FOR ADVANCED TECHNOLOGY SOLUTIONS AGGREGATOR**

To whom it may concern:

Promark Technology, Inc., a wholly owned Ingram Micro company, is pleased to submit the attached response to Region 14 Education Service Centers Solicitation Number 14-23 – Request for Proposal (RFP) for Advanced Technology Solutions Aggregator. Promark, along with our parent company, Ingram Micro, Original Equipment Manufacturers (OEM) and reseller partners, are uniquely positioned to support this contract for Region 14 Education Service Center (Region 14) and the National Cooperative Purchasing Alliance (NCPA) customers throughout the United States.

As you will find outlined throughout our proposal and has been demonstrated with our current NCPA Advanced Technology Solutions Aggregator contract, we have the past performance, experience, size, and financial resources to support the expected sales level of the contract; the geographic coverage to support the customers; the ability to bring manufacturers to the contract to support the technology solutions requested, and the experience to manage the contract and its reporting requirements.

Promark, if awarded a contract, will continue to use the NCPA Contract as a centerpiece of our SLED Contract Program. We will work with Region 14 and NCPA to promote the contract's use to our Public Sector Resellers and bring our vast depth and breadth of manufacturers as participants on an awarded contract.

We look forward to the opportunity to discuss our proposal with you in more detail. Please feel free to contact me directly with any questions or clarification you may have with our response. I can be reached at 800.634.0255 or via email at toddh@promarktech.com.

Sincerely,



Stephen T. Hartung  
Director

**SIGNATURE FORM**

---

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Promark Technology, Inc.

Company Name

10900 Pump House Road, Suite B

Address

Annapolis Junction, MD 20701

City

State

Zip

800.634.0255

Telephone Number

301.725.7869

Fax Number

toddh@promarktech.com

Email Address

Stephen T. Hartung

Printed Name

Director

Position



Authorized Signature

This Statement of Work No. 001 ("Statement of Work") dated August 1, 2025, is issued pursuant to and governed by the Master Services Agreement dated September 8, 2011 ("Agreement"), by and between JEA ("Client") and CGI Technologies and Solutions Inc. ("CGI"), and hereby defines the System Services to be provided by CGI. Unless otherwise set forth herein or by reference to another Appendix under the Agreement, all capitalized terms shall have the same meaning as in the Agreement.

**1. Incorporation of Documents**

The following attachments are incorporated and made part of this Statement of Work:

- Exhibit 1                      System Services Definitions and Responsibilities
- Appendix A                  Service Level Agreement
- Appendix B                  Change Order Management
- Appendix C                  Pricing
- Appendix D                  Acceptance Testing
- Appendix E                  FMS Interfaces/Integrations

**2. Effective Date of this Statement of Work:**

This Statement of Work is effective from **August 1, 2025, through July 31, 2028.**

**3. Term:**

- A. The term of this Statement of Work shall be from the date this SOW is executed with the System Services in Production and shall last for three (3) year ("Term").
- B. Termination for Convenience  
Where there are documented repeated failures of the Service Levels, Client shall have the right to terminate the Agreement and Client shall be entitled to payment upon such termination of any prepaid subscription fees based on the remainder of the current annual Subscription Term.

If Client has material concerns with the operation of the CGI Services from the agreed upon terms set forth in this Agreement, Client may notify CGI in writing of such material concerns and if CGI is not able to address such material concerns within a reasonable period of time to be mutually agreed upon by the parties, Client has the right to terminate this Statement of Work with no penalty, however Client agrees that CGI will be paid for all Services performed through the effective date of termination, plus associated pre-approved Reimbursable Expenses per the Agreement. After **August 1, 2025**, if Client has not identified any material concerns in writing to CGI, Client may terminate this Statement of Work for convenience at any time with 60 days prior written notice.

**4. Summary of System Services to be Performed:**

The System Services to be performed as part of this Statement of Work are defined in Exhibit 1 –System Services Definitions and Responsibilities.

**5. Compensation:**

Compensation shall be subject to the pricing details set forth in Appendix C – Pricing, and payment shall be subject to the terms set forth in the Agreement

**6. Statement of Work Managers:**

The Statement of Work Managers are:

<b>CLIENT:</b>	<b>CGI:</b>
Jose Jesus Garcia	Ken Scott

**7. Client Responsibilities:**

The responsibilities of the client as part of this Statement of Work are defined in Exhibit 1 – System Services Definitions and Responsibilities.

**8. Change Order Management**

Change Order Management is defined in Appendix B – Change Order Management.

**9. Definitions:**

- a. “24x7” means a full week inclusive of all 7 days and all hours within those days.
- b. “Business Activity” means activity within the System Services related to Accounts, Transactions, Users, or Customers
- c. “Business Office Hours” means the time-of-day CGI is available to support non-production environments. For clarity, Business Office Hours are Monday through Friday 8:00am to 5:00pm Eastern Time exclusive of JEA’s scheduled holidays.
- d. “CGI Software” means CGI’s proprietary software application and includes the software components listed in the applicable Exhibit, as well as any modifications or enhancements to such CGI Software.
- e. “CGI System” means the System, as defined below, exclusive of any Client Software, as defined below, and Third-Party software and any Client hardware, to the extent the Client Software, Third Party Software and/or the Client hardware is provided to CGI by Client.
- f. “Change” means a revision, substitution, addition, implementation, modification, upgrade, improvement, enhancement, change in the nature, scope or other aspect of the provision of the Services which has a material impact on the other party’s provision or use of the Services.
- g. “Change Order” means a written amendment to a Statement of Work that is prepared and signed by authorized representatives of both parties.
- h. “Client Software” means a Client propriety software application
- i. “Concurrent User” means the number of individuals logged on to a component of the CGI Software at any one time.
- j. “Consulting Service(s)” means the consulting, development and other non-recurring professional services provided by CGI pursuant to a Statement of Work.
- k. “Content” means any information, data, and any other materials placed by Client and/or its Customers and/or by CGI on the Client’s behalf onto the System.
- l. “Customer” means an entity who is a client of Client or its Affiliate and who engages Client or its Affiliate to process a Transaction.
- m. “Defect” means a reproducible error, flaw, failure or fault in the System that produces an incorrect or unexpected result or causes it to behave in unintended ways.

- n. "Deliverable" shall mean any type of material, data, reports, designs, elements, documentation, systems, methods, information or any other items explicitly identified and required for delivery by CGI under a Statement of Work.
- o. "Demarcation Point(s)" means any CGI IP applications and in-scope interface programs. Items outside of CGI scope included but not limited to the following:
  - a. CLIENT supported Third Party Software
  - b. CLIENT supported Desktops
  - c. CLIENT supplied and supported Security Services
- p. "Documentation" shall mean the softcopy or hardcopy documents supporting the functional and technical aspects of the CGI Software as such documents will be provided by CGI under the applicable Statement of Work. Documentation may include such items as user guides, functional reference documents, technical reference documents, on-line help and other documents not included in the definition of "Specification".
- q. "FMS" means the CGI Software suite of products for Field Management System.
- r. "HotFix Release" means a software release that corrects critical errors (Severity 1 or Severity 2) and may need to be implemented with less than twenty-four (24) hours' notice.
- s. "Environment" means a specific portion of System identified to support a specific environment including but not limited to production ("Production Environment"), disaster recovery, user acceptance testing, performance testing and system testing.
- t. "Incident" means any event that is not part of the standard operation of System and can cause an interruption to or a reduction in the quality of that service.
- u. "Including," whether or not capitalized, means including, but not limited to.
- v. "Interface(s)" means an interface connection between the CGI Software to other systems outside the suite (i.e. EAM, GIS, CIS, etc.), and Integrations between the CGI Software.
- w. "Maintenance Release" means a release denoted by a release of X.X.0 typically with all of the previously released Maintenance Releases into a fully regression tested version of the solution; in some cases, upgrades to support of Third-Party Software may be included.
- x. "Minor Release" means a release denoted by a release of X.0 typically with a number of enhancements to the system and may include upgrades to support of Third-Party Software; fully regression tested version of the solution.
- y. "Major Release" means a release denoted by a release of X.0.0 typically with many enhancements to the system, some of these are major new components, or rewrites; fully regression tested version of the solution. Major Release services are excluded from this SOW.
- z. "Network Connectivity" shall mean the connection between CGI and Client's network(s), or any connectivity used to transmit data during the provision of Services hereunder, and includes, but is not limited to equipment (for networks, demilitarized zone ("DMZ") networks and DMZ development), hardware, software, internal support of these networks and systems, security code reviews, and connectivity charges.
- aa. "Planned Maintenance" refers to scheduled periods during which the System Services will be temporarily unavailable due to maintenance activities initiated by CGI. Planned Maintenance is excluded from calculations of Service Level Targets and is intended to ensure the integrity, continued availability, and security of the System Services.
- bb. "Release" means any new version or new release of the CGI Software that is developed by CGI, including without limitation, all modifications and enhancements that improve performance, add additional

capabilities, or otherwise improve the existing functionality of the CGI Software as may be incorporated into the CGI Software as part of CGI's normal maintenance and support cycle.

- cc. "Reporting" means the component within the CGI Software that generates standard and ad-hoc informational listings and data files ("Reports").
- dd. "Services" means, collectively, the Consulting Services and System Services to be provided by CGI under this Agreement.
- ee. "Specification(s)" shall mean design documents, interface specifications, other design material provided to Client for Client's interface design, and/or a set of written requirements, which may include requirements provided by CGI or Client, incorporated into a Statement of Work for defining essential requirements necessary in the performance of the Services and/or generation of related Deliverables provided under such Statement of Work.
- ff. "Statement of Work" shall mean a written order for any Services mutually accepted and executed by both Parties, which shall be subject to the terms and conditions of this Agreement and which, at a minimum, shall contain a description of the work to be undertaken and the obligations and responsibilities of each party related to any such Services.
- gg. "System" means, collectively, all of the components of the infrastructure and computing environment (i.e. CGI or Third Party; facilities, hardware, operating systems, software applications and associated databases, tables, data and documentation and training materials), used by CGI in the performance of providing System Services, including the CGI Software.
- hh. "System Services" means the services to be provided by CGI as set forth under a Statement of Work for (a) maintaining CGI Software and all related services and tasks, and/or (b) data processing and/or (c) any other services with respect to CGI Software to be provided by CGI as mutually agreed to in writing.
- ii. "Third Party(ies)" shall mean any natural person or legal entity other than CGI and Client or their respective Affiliates.
- jj. "Third Party Software" means a Third-Party propriety software application.
- kk. "Update" means the application of a specific release to a specific environment. These releases include Maintenance, Minor and HotFix releases.

***Agreed to and accepted by:***

**CGI Technologies and Solutions Inc.**

**(CGI)**

**XXXXXXX**

**(CLIENT)**

**By: \_\_\_\_\_**

**By: \_\_\_\_\_**

**Name: \_\_\_\_\_**

**Name: \_\_\_\_\_**

**Title: \_\_\_\_\_**

**Title: \_\_\_\_\_**

**Date: \_\_\_\_\_**

**Date: \_\_\_\_\_**

**EXHIBIT 1**  
**System Services Definitions and Responsibilities**

This Exhibit 1 describes the System Services provided under the associated Statement of Work No. 001.

JEA & CGI agree to have an annual review to ensure alignment on evolving operational & integration requirements.

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>1. Support of Environments</b>		
<b>1.1 "Environment" Support</b>	<p>CGI will install, configure, support and maintain all CGI Software.</p> <p>CGI will support the entire FMS environment(s) and associated interfaces as outlined in Appendix E – FMS Interfaces.</p> <p><b>Production Environment (1)</b> - Production use of the solution</p> <p><b>QA Environment (1)</b> – Tested and staging environment for OpenGrid environment</p> <p><b>Develop Environment (1)</b> – for development</p> <p><b>Project Environment (1)</b> – <i>IF this becomes a new environment</i></p>	<p>Client will install, configure and procure non-CGI Software for each Environment not outlined in Appendix E.</p> <p>Client will notify CGI via the defined Incident Management process of any noted incidents or availability issues associated with the Environments. Client will provide support to CGI as reasonably requested and necessary in the resolution of these incidents including without limitation a description of instances in sufficient detail to allow CGI to recreate the incident.</p>
<b>1.2 Support Resources</b>	<p>ALL CGI resources will be onboarded as part of JEAs onboarding process. Each assigned CGI resource will:</p> <ul style="list-style-type: none"> <li>• Be North America near-shore with no limitations to travel to Jacksonville, Florida if required for things such as storm season, MIRT, applications upgrades, etc.</li> <li>• Be named and will utilize JEA credentials and systems/tools for their work supporting JEA.</li> <li>• Be granted administrative access to manage the applications in both prod and non-prod</li> <li>• Be available during normal JEA regular business hours</li> <li>• Database Administration monitoring within allotted 40 hours per month</li> </ul> <p>CGI will have depth of support beyond primary assigned resources for purposes of cross-training and coverage.</p>	<p>JEA will work with CGI to facilitate onboarding of CGI resources.</p> <p>JEA is responsible for assigning and granting required administrative access to the FMS environments.</p>

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>1.3 CGI Software</b>	<p>In each Environment, CGI will provide access to the software comprised of the following applications collectively known as the "CGI Software" and as individual components ("Components"):</p> <ul style="list-style-type: none"> <li>▪ All CGI listed software in the licensing agreement</li> <li>▪ OpenGrid Workforce &amp; Field (formerly PragmaCAD)</li> <li>▪ OpenGrid Network (formerly Pragma OMS)</li> <li>▪ OGInsights</li> <li>▪ <u>SubStation Studio/GIS Import</u></li> <li>▪ OG Web Dispatch</li> <li>▪ OG Scout</li> </ul> <p>Specific functionality of these Components will be provided as defined in the respective system Specifications documents.</p> <p>CGI is responsible for the support of Third-Party Software integrations supplied &amp; used with CGI Software.</p>	<p>Client is responsible for the procurement, support, administration, and configuration of other Third-Party Software.</p>
<b>143 Production Environment</b>	<p>CGI will support and maintain Client with an operating Environment for processing their production business volumes on a schedule specified in system Specification documents (except during Planned Down Time as defined in Appendix A – Service Level Agreement). Service Levels associated with the availability of this Environment are defined in Appendix A – Service Level Agreement.</p> <p>For any Changes within the JEA production environment, CGI will coordinate and be responsible for the Change Management documentation and the Change Approval Board (CAB) processes. This applies to production. CGI and/or JEA could lead change processes for the non-production environments.</p>	<p>Client agrees to work with CGI to track anticipated business volumes in the upcoming year as well as any significant changes in operating processes to allow CGI to proactively perform proper capacity planning.</p> <p>Client to provide documentation, information and support to CGI for JEA processes on Change Management, as well as Incident Management and Request Management (ITIL references).</p>
<b>1.5 Non-Production Environments</b>	<p>Support is available during stated Business Office Hours of 0800 to 1700 EST or as scheduled with Client.</p>	

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>1.6 Network</b>	For all issues occurring outside of the Demarcation Points, CGI will work in good faith with Client to determine the nature of network failure or excessive latency until such failure is confirmed to be outside of the Demarcation Points.	<p>Client is responsible for all Network infrastructure and providing all network administration services. Client is responsible for all network monitoring and network security services.</p> <p>Client will provide secure network connectivity and any back up connectivity required to Client data center up to the Demarcation Point.</p> <p>Client will work in good faith with CGI to determine the nature of any network failure or excessive latency and to confirm whether such failure is inside or outside of the Demarcation Point.</p> <p>Client will work with CGI in good faith to help debug any internet or private network issues happening beyond the Demarcation Point.</p>
<b>1.7 Hardware and Software Provision</b>	None	Client will own or lease all required hardware and licensed third party software products (e.g. database software) in order to deliver the System Services.
<b>1.8 Hardware and Software Maintenance</b>	CGI will provide up-to-date documentation relating to changes in the FMS environment. These include, but are not limited to, application updates, configuration changes and support documentation such as call flows for Service Desk.	<p>Client will maintain all Client licensed third party software products (e.g. database software) on recent versions and under support agreements. Client will keep such software license on a current and or supported release and their respective maintenance agreements up to date with the applicable third-party vendors. All third-party software must be on CGI Software certified versions.</p> <p>Whenever CGI's performance of the System Services is dependent upon Client furnishing CGI with Client interfaces, connectivity, data, documents, information, materials or approvals, Client shall furnish</p>

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
		such items in a timely fashion in a mutually agreeable format specified by CGI, or such other format as mutually agreed by the Parties in writing. Client is responsible for ensuring that all physical media that Client furnishes to CGI for processing meet the specifications of the manufacturer of the equipment with which such media are to operate and any other specifications that CGI may reasonably establish, provided that all such specifications are communicated to Client in advance and in writing. Client is also responsible for the accuracy of all data and information that Client furnishes to CGI.
SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>2. Environment Services</b>		
<b>2.1 Monitoring</b>	<p>Production Environment</p> <p>CGI will provide monitoring services 24x7 for application performance and failures. CGI Software monitoring logs critical incidents and tracks incident resolution and performance metrics. Below is a summary of the CGI monitoring activities:</p> <ul style="list-style-type: none"> <li>• CGI will actively monitor ("Active Monitoring") the CGI Software which may include, but is not limited to, the following processes: <ul style="list-style-type: none"> <li>○ Monitoring of open tickets to resolve within Client's SLA timeframes based on ticket severity</li> <li>○ Monitoring logs and application performance</li> <li>○ Space allocation and archiving practices</li> </ul> </li> </ul> <p>Client Non-Production Environments:</p>	<p>Client will log a ticket via the help desk as described in Section 4.1 to report any incidents with a Client Environment.</p> <p>Client is responsible for the following monitoring activities:</p> <ul style="list-style-type: none"> <li>• Monitoring and troubleshooting of environmental alerts and issues including any hardware or operating system failures.</li> <li>• Network connectivity monitoring of VPN tunnels and routers, checking for latency, if applicable</li> <li>• Monitoring of Third-Party Applications</li> </ul>

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
	<p>CGI will provide the following monitoring services in the Client Non-Production Environments:</p> <ul style="list-style-type: none"> <li>Monitoring and troubleshooting of application alerts and issues excluding any hardware or operating system failures.</li> <li>Monitoring of open tickets</li> </ul>	
<b>2.2 Data Backup, Storage, and Restore</b>	<p>CGI will monitor the backup jobs and help determine backup strategies for CGI applications.</p>	<p>CLIENT is responsible for providing CGI with backup, storage and restore capabilities for use within CGI's System Services.</p> <p>CLIENT is responsible for off-site storage of backups.</p>
<b>2.3 Data Retention</b>	<p>CGI will implement and maintain the agreed upon data retention policy(s) as set forth by JEA's Information Governance for the supported CGI applications.</p>	<p>Client will be responsible for maintaining or requesting the appropriate data retention settings.</p>
<b>2.4 Change Order Management</b>	<p>Changes to the Services, whether additions, deletions or modifications will be made in accordance with Appendix B - Change Order Management.</p>	<p>See Appendix B – Change Order Management</p>
<b>2.5 Service Levels</b>	<p>The Production Environment is subject to the Service Levels identified in Appendix A – Service Level Agreement</p>	
<b>2.6 Security Services</b>	<p>CGI will work with Client to maintain Client's security posture within all FMS environments.</p>	<p>Client is responsible for the provision, support, maintenance, and execution of all Security services in the environments.</p> <p>Client will provide all CGI team members with required environment access to provide CGI's services, in alignment with JEA's policies for Segregation of Duties. Production environment requirements</p>

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
		include access to servers, applications, and application logs.
<b>2.7 Additional Services</b>	Any additional services required by Client will be requested by Client via Service Requests as defined in Appendix B – Change Order Management Processes.	
SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>3. Disaster Recovery – Failover</b>		
<b>3.1 Disaster Recovery</b>	<p>CGI will actively work with JEA to plan and execute the annual Disaster Recovery exercise, in alignment with JEA's policy.</p> <p>The schedule is determined between CGI, JEA support and the JEA business.</p>	<p>Client is responsible for partnering with CGI to plan and execute the annual Disaster Recovery exercise.</p> <p>The schedule is determined between CGI, JEA support and the JEA business.</p>
SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>4. Environment and CGI Software Support</b>		
<b>4.1 Help Desk (Call Center)</b>	<p>24x7 HelpDesk shall be used only for Severity 1 or Severity 2 Production Incidents outside of normal business hours and will fall under the JEA existing SLAs for support.</p> <p>JEA's Network Operations Center (NOC) would contact CGI and provide them Incident and ticket information for handling – within JEA's ServiceNow system.</p> <p>CGI will participate in any required JEA MIRT (Major Incident Response Team) process when required.</p>	<p>Client will promptly notify the CGI help desk of all incidents that appear to be related to the System Services that are not being provided or accessible outside of normal business hours.</p> <p>Client is responsible for reasonably determining that the incident is not related to something within Client's control (e.g. reference data issue, internal network/infrastructure).</p> <p>Client is also responsible for providing CGI an up-to-date contact list on a periodic basis.</p>
<b>4.2 Incident Management / Problem Resolution</b>	CGI Personnel assigned to JEA Support shall use JEA's Help Desk System (ServiceNow), Process and procedures to handle Production Support and SLA's. CGI will be responsible for the initial handling of all incidents.	Client will work with CGI to help recreate and/or debug any issues associated with open incidents, with particular importance given to Severity 1 and 2 items.

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
	<p>CGI will report back to Client on all open Client related incidents. All incidents will be logged and processed based upon Severity Level, as defined in the Agreement. CGI will use commercially reasonable efforts to see that incidents are resolved in a timely manner dependent upon Severity Level and in accordance with the Service Levels defined in the Agreement.</p>	
<b>4.3 Functional Support</b>	<p>CGI will manage the FMS environments as defined in 1.3 and 1.4 and provide support for questions concerning the functionality of the System Services ("Functional Support") during Business Office Hours via tickets raised through the JEA ServiceNow system.</p> <p>For maintenance and support, Client may engage CGI through normal channels or through this Agreement.</p>	<p>JEA's Help Desk, if unable to resolve incident, will route all tickets to ServiceNow queue, being monitoring and managed by CGI for initial review.</p>
<b>4.4 Interface Support</b>	<p>Incidents that are found to be related to Interfaces will be handled the same as the application support provided by CGI. Any interfaces within the FMS defined environments will be in scope for CGI troubleshooting and resolution. If any interface is not functioning as expected within the CGI environments, CGI will remain actively engaged through resolution.</p>	<p>If the interface requires changes and is not owned by the FMS team, the owner of the integration will be responsible for the incident resolution. CGI will remain actively engaged through resolution as needed.</p>
<b>4.5 New Support Requests</b>	<p>CGI will review request(s) received by business partners for changes, additions, or new items within the CGI Software.</p> <p>CGI will review requests to evaluate requirements and complexity to determine the level of work required. Work efforts estimated to be within 40 hours of development will be considered normal support.</p> <p>Estimated work efforts beyond 40 hours of development will be discussed with Client for review and decision. Options could be Client assumes work effort, or CGI develops a Change Order for completion of the work.</p> <p>CGI Support will participate with Client on Agile ceremonies as needed, and work within Client's Azure Dev Ops (ADO) board as one of their tools.</p>	<p>Client will work with CGI to evaluate request(s) and complexity for the determination of next steps.</p>

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>5. CGI Software Development and Release Management</b>		
<b>5.1 Release Management</b>	<p>CGI will periodically perform an update of the System Services to include any critical fixes (HotFixes). The release will be available in the test environment prior to production availability.</p> <p>In addition, CGI shall be responsible for implementation of Maintenance/Minor Releases and HotFixes on an as needed basis (excluding Major Releases).</p> <p>In preparation for CGI performing System Services updates, CGI and Client shall discuss the impact on the System and the System Services. Whenever practicable, CGI will seek to conduct software updates during the scheduled maintenance periods. If software updates cannot be reasonably conducted during the regular scheduled maintenance periods, CGI will coordinate a scheduled software update period through JEA's ServiceNow change management practices. CGI shall deliver updates to the documentation in conjunction with each Release and provide updates to any impacted call flows or maintained client documentation. CGI and Client will meet and discuss content and impact of software updates as applicable. Client will have opportunity to ask questions about the contents and impact of software updates prior to Client performing Business Acceptance Testing.</p>	Client will work with CGI to coordinate their internal Acceptance Testing schedules with defined release schedule.
<b>5.2 Acceptance Testing</b>	See Appendix D – Acceptance Testing	See Appendix D – Acceptance Testing
<b>5.3 Defect / IR Notification</b>	CGI will provide Client with access to Client's logged Defects / Incident Requests (IR). CGI will qualify these IR's in a timely manner.	
<b>5.4 Vulnerability Management</b>	CGI will support and assist Client in the mitigation of any Security Vulnerabilities detected by JEA's Vulnerability Scanning Software (Tenable report) , IE: Remove any	Client is responsible for the overall Vulnerability review and mitigation plan of vulnerabilities identified from JEA's scanning. Client will work with CGI on

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
	<p>installed deprecated Software on the Servers not needed, Assess and recommend course of action on Software upgrades based on the impact on CGI's software of any Security Patches release by software vendors (OS, DB, Middleware, etc.)</p> <p>Any changes to the FMS environments will go through the normal testing cycles before moving to Production and follow JEA's Change Management process.</p>	<p>assistance of any mitigation activities required on FMS environments and/or understanding the impact to FMS environments in the event of other changes (IE database changes, network changes, etc.)</p> <p>Any changes to the FMS environments will go through the normal testing cycles before moving to Production and follow JEA's Change Management process.</p>
SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>6. Client Relations</b>		
<b>6.1. System Service Delivery Management</b>	CGI will provide Client with a "Service Delivery Manager" to act as the key point of contact between organizations regarding Client's day-to-day issues related to the performance and functionality of the Services.	Client will provide equivalent role.
SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI RESPONSIBILITIES	CLIENT RESPONSIBILITIES
<b>7. Additional Services</b>		
<b>7.1 Client Billing and Reporting</b>	See Appendix C – Pricing	See Appendix C - Pricing
<b>7.2 Monitoring, Measuring and Reporting of Service Levels</b>	<p>CGI will provide, implement, maintain and utilize the necessary measurement and monitoring tools and procedures required to measure and report on CGI's performance of the System Services against the Service Levels defined in Appendix A – Service Level Agreement.</p> <p>CGI will measure the aggregate monthly Service Level compliance and report on that compliance to Client monthly. CGI will provide Client with a monthly report via email or other mutually agreed medium, by no later than the 10 calendar days since the close of the reporting month.</p>	<p>Client will provide a written response through email or other mutually agreed medium to CGI within ten (10) Business Days of both:</p> <ul style="list-style-type: none"> <li>i. receipt of the report</li> <li>ii. monthly meeting with the CGI Service Delivery Manager reviewing the report content</li> </ul> <p>Failure to provide a written response within ten (10) days will indicate that the information provided within the report is accepted by Client.</p>

SYSTEM SERVICES	SYSTEM SERVICE DESCRIPTION AND CGI'S RESPONSIBILITIES	CLIENT RESPONSIBILITIES
	CGI Client Service Delivery Manager will book a standing monthly meeting with the JEA identified personnel to review the report and answer any questions from JEA.	

**Managed Services Statement of Work No. 001**  
**Appendices A - E**

## APPENDIX A

### SERVICE LEVEL AGREEMENT

This Appendix A is issued pursuant to and incorporated as though fully set forth in Statement of Work No. 001 between Client and CGI.

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#### ARTICLE 1. GENERAL PROVISIONS

##### 1. Introduction

During Client's production use of the System Services, CGI will provide the System Services at levels equal to or in excess of the "Service Level Targets" set forth in Article 3 below.

##### 2. Review of Service Levels.

Each Client Change Request will be reviewed for individual impacts to the Service Levels and such impacts submitted along with the Change Proposal as defined in Appendix B – Change Management Processes. As part of the development of such changes, benchmark testing will be performed on impacted Service Levels, mutually agreed upon by CGI and client, so that appropriate changes can be recommended. Any changes to Service Levels will be made solely pursuant to the Change Management process in Appendix B – Change Management Processes of this Statement of Work.

##### 3. Planned Downtime Periods

CGI has the right to request maintenance or downtime periods ("Planned Downtime"). During the Planned Downtime the System Services will not be available and Planned Downtime will be excluded from any Service Level Target calculations.

If required, downtime for the deployment of software updates will be scheduled with the Client for at least one (1) month in advance of the downtime.

Any required planned Downtime shall be Approved by JEA via the CM Process and Final Approval before starting is required by the business operation. IE: Storm is coming on a weekend when we planned a system outage, that will not be approved by operations few hour before starting and will need to be canceled and rescheduled.

CGI will follow the standard JEA CM management process including creating the requests, attending CAB meetings, and managing the change from end to end.

##### 4. Operating Schedule

###### (a) Hours of Application Online Availability

The application will always be available other than Planned Downtime identified in Article 1.3 above. Both parties will perform maintenance during maintenance periods or during other mutually agreed upon down time. Parties will notify each other at least forty-eight (48) hours in advance of any Planned Maintenance that could affect availability of the CGI System and CGI Software. Online availability could be affected by mutually agreed software updates, migrations and/or support activities and will be considered Planned Maintenance for purposes of the SLA calculation.

CGI reserves the right to immediately request and institute Scheduled Maintenance at any time of the day if CGI reasonably determines that a failure to act immediately would lead to significant harm to either CGI or the Client. CGI will provide detailed communication for any emergency maintenance.

## ARTICLE 2. SERVICE LEVELS

### 1. Service Level Categories

The following are the Service Level categories that will be monitored:

- Availability
- Incident Acknowledgement and Remediation

### 2. Availability

The CGI Software will be considered “Available” (including all corresponding forms of the word, including without limitation “Availability”) when the CGI Software, as defined in the Statement of Work, are functioning and accessible in the Production Environment for Client’s properly configured computer(s), Citrix Access and/or browser access to the CGI Software. Additionally, all interfaces and workflows associated to the FMS environment are functional in the production environment.

The System Services will be considered not Available when a Severity Level 1 Incident has been opened by the Client and a significant portion of the Users, defined as 10%, have a loss of service of one of the primary applications for more than 15 minutes.

The Service Levels associated with the System Availability and other related information are set forth in Article 3.

### 3. Availability Calculation

**Uptime Percentage** refers to the percentage of minutes that a service is fully operational or is unavailable due to Scheduled Maintenance Periods. In general, uptime computations are based on the duration of unscheduled outages (or downtime) for the system being measured against planned uptime. Reoccurring Severity 2 issues, that either have a work around provided while a permanent fix is being worked on or have a fix that has not yet been pushed to production, are excluded from the Availability Calculation. The formula is:

$$\text{Uptime Percentage} = \frac{\text{Total Uptime}}{\text{Total Planned Uptime}}$$

**Total Uptime** refers to the total minutes in the month of actual availability including all Scheduled Maintenance Periods and other planned outages. Scheduled outages are considered Uptime for purposes of this calculation. Total Uptime does not include unscheduled outages (or downtime), which are determined by Incidents reported by either party, excluding Incidents not attributable to CGI software, and/or Excused Performance and causes for which CGI is not accountable. Availability will be based solely on performance of CGI’s responsibilities. Unavailability caused by components which are determined to not be the responsibility of CGI will be considered Scheduled Maintenance Periods for this calculation.

**Total Planned Uptime** refers to the total minutes in the month of scheduled availability including all Planned Maintenance activities and other planned outages.

### 4. Incident Acknowledgement and Remediation

- A. Production environment CGI Software incidents service levels and targets are defined within the existing Software Support Agreement. With managed services and with proper given access, CGI shall extend its implication into:
  - a. Gathering additional information from client environment (logs, configuration information, data, scenario)
  - b. Helping with issue replication in client environment
  - c. Completing incident information for remediation by CGI Product Maintenance team

- B. Lower Tier environment incidents Service Levels and Targets are defined below in Article 3.
- C. During normal processing operations, it is expected that the Client will have cause to raise issues and requests for specific action in relation to Availability or in relation to potential Defects. Such Incidents that qualify as Severity 1 or Severity 2 should be raised immediately to the CGI Managed Services team during normal business hours and to the CGI 24 x 7 on call FMS support individual on rotation. The severity level will be based on the outlined SLA which is provided to JEA service desk and NOC support. If CGI receives an afterhours call, they should consider it a Severity 1 or 2 and begin the resolution process.
- a) "Severity 1" An Issue with the FMS environment that causes critical impact to the Client's business operations, and no workaround is immediately available. Use of the FMS System cannot continue. Resolution efforts begin upon notification and continue until resolved or a workaround permits the FMS System to be used. If resolution requires a software correction, it is delivered as soon as resolved.  
Example: One or more of the FMS software interfaces impact 10 percent of the active workers
- b) "Severity 2" An Issue that causes significant impact to the Client's business operations, and any workaround is unacceptable on a long-term basis. Essential functions, (e.g. assignment of logistical information to a crew; crew ability to log hotel information, or onboarding information) of the FMS Systems are affected such that there is a significant impact to the Client's business operations. If resolution of discrete issues requires focus on the same areas of the product to address them, Severity 2 (Serious) issues will be addressed only after Severity 1 (Critical) Issues are resolved or workarounds are in place Example: Major operations of the FMS System are either Down or Inoperable while some can continue.
- c) "Severity 3" An Issue that impairs some core functionality, but a practical workaround exists such that there is not a material impact to the Client's business operations. If resolution requires a software correction and determined not to be a product change, this will be targeted for a future software maintenance release.  
Example: One or more business processes are impacted, either in timeliness or availability, but the FMS Systems are operational.
- d) "Severity 4" shall mean any Incident that is cosmetic and has no effect on continued production processing or the ability to execute a production application.
- B. System Services downtime resulting from remediation activities in response to Severity Level 1 Incidents arising from a material security breach outside the CGI Points of Demarcation shall not be eligible for SLA Calculations and Reporting.
- C. When the Client identifies an Incident adversely affecting its System Services accessibility, Client will follow standard call flow incident protocol to assign CGI responsibility.
- D. The Service Levels associated with the Incident Management and other related information are described in Article 3.

### ARTICLE 3. SERVICE LEVELS

The following table ("**Service Level Table**") describes the Service Level categories by environment priority, Service Level measurements and Service Level Targets.

SERVICE LEVEL CATEGORY	SERVICE LEVEL MEASUREMENT	DESCRIPTION	SERVICE LEVEL TARGET
System Services Availability (PROD)	Availability	As defined in Section 2	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>99.9% Uptime</li> </ul>
Incident Management	Incident Acknowledgement	Severity 1 – CGI acknowledges receipt of	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>Prod: Within 15 minutes</li> <li>Non-Prod: Within 4 business hours</li> </ul>

SERVICE LEVEL CATEGORY	SERVICE LEVEL MEASUREMENT	DESCRIPTION	SERVICE LEVEL TARGET
Incident Management	Incident Acknowledgement	Severity 2 – CGI acknowledges receipt of	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 30 minutes</li> <li>• Non-Prod: Within 8 business hours</li> </ul>
Incident Management	Incident Acknowledgement	Severity 3 – CGI acknowledges receipt of	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 2 hours</li> <li>• Non-Prod: Within 2 business day</li> </ul>
Incident Management	Incident Acknowledgement	Severity 4 – CGI acknowledges receipt of	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 8 hours</li> <li>• Non-Prod: Within 4 business days</li> </ul>
Incident Management	Incident Remediation	Severity 1 - Time to develop and implement an alternative enabling business to resume. Resolution of the Incident may be made in the form of an emergency corrective action or temporary work-around solution.	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 2 hours</li> <li>• Non-Prod: Within 12 business hours</li> </ul>
Incident Management	Incident Remediation	Severity 2 - Time to develop and implement an alternative enabling business to resume. Resolution of the Incident may be made in the form of an emergency corrective action or temporary work-around.	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 3 hours</li> <li>• Non-Prod: Within 24 business hours</li> </ul>
Incident Management (PROD)	Incident Remediation	Severity 3 - Time to implement a work-around or communicate a corrective action to the user in order for the user to be able to resume normal business activities.	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 5 business days</li> <li>• Non-Prod: Within 7 business days</li> </ul>
Incident Management	Incident Remediation	Severity 4 - Time to implement a work-around or communicate a corrective action to the user in order for the user to be able to resume normal business activities.	<u>Service Level Target:</u> <ul style="list-style-type: none"> <li>• Prod: Within 7 business days</li> <li>• Non-Prod: Within 10 business days</li> </ul>

Root Cause Analysis Reporting	Measurement
Severity 1 and Severity Incidents/Issues to be documented with Post Incident Report and Root Cause Analysis for which CGI is responsible.	Was the Client provided a documented post incident report and root cause for all Severity 1 & Severity 2 Incidents/Issues within the required time after Incident/Issue closure.

Severity 1 or Severity 2 Post Incident Report: within five (5) business days of incident/issue closure.  Severity 1 Root Cause Analysis Report: 15 business days of incident/issue closure.  Severity 2 Root Cause Analysis Report: 15 business days of incident/issue	Yes – Met, otherwise Not Met
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Environment Priorities		
1	Prod	24x7
2	Non-Prod	Business Hours

JEA's OpenGrid System is considered a Platinum system; with the below SLA

On Prem	
Service Level Requirements	Platinum
Disaster Recovery Time (RTO)	Up to 4 Hours
Disaster Recovery Data Loss (RPO)	Up to 2 Hours
Recover Site Required	Yes
Help Ticket SLA	Impact & Urgency
System Response Time	2 seconds
System Availability (Hours x Days)	24x7
Up-Time	99.90%

## JEA's Incident – Urgency and Impact SLA

		<b>Impact</b>		
<b>Urgency</b>		<b>Critical Extensive / Widespread</b> Enterprise, Entire Service	<b>High Significant / Large</b> Business Unit, Department, Location	<b>Moderate / Limited</b> Few Users
	<b>Critical</b> Can no longer work	1 Critical (Major Incident)	1 Critical (Major Incident)	2 High
	<b>High</b> Can no longer perform primary work functions	1 Critical (Major Incident)	2 High	2 High
	<b>Moderate</b> Work functions impaired	2 High	3 moderate	3 moderate
	<b>Low</b> Inconvenient	3 moderate	4 Low	4 Low
<b>Priority - Incidents</b>	<b>Acknowledge Time</b>	<b>SLA Duration</b>	<b>Schedule</b>	
1 - Critical	30 Mins (MIRT Start 40 Mins)	100 Min (1.6 Hours)	24x7 (*Support Team On Call) Critical Systems (Make sure to address Main	
2 - High	1 Hour	9 hours	24x7 (*Support Team On Call) (Critical Systems, CC&B, FMS, IVR, JEA.Com, MDMS, Oracle related automatic	
3 - Moderate	4 Hours	18 hours	8-5 Weekdays Excluding Holidays (*24x7)	
4 - Low	8 Hours	45 hours	8-5 Weekdays Excluding Holidays	

Priority - Requests	Acknowledge Time	SLA Duration	Schedule
4 - Low	8 Hours	45 hours	8-5 Weekdays Excluding Holidays
5 - Planning	N/A	Date Driven	8-5 Weekdays Excluding Holidays

The following table (“**Critical Service Level and Key Metrics Table**”) describes the minimum and expected service level which are utilized to derive the credits and earnbacks listed in Article 3 of Appendix C(“Pricing”). Downtime will be tallied at the end of each month and represent penalties based on allocated outage time per month of (xx .45 min – 7.3 hours). Minimum service level time allocation cannot be carried forward from month to month.

Service Metric	Service Level Name	Expected Service Level	Minimum Service Level	Service Credit	Effective Date
Availability	Application Availability	99.99%	99.90%	<ul style="list-style-type: none"> <li>Less than Minimum Service Level 99.90% results in 1.5% credit on 1/12 of the annual Subscription Fee.</li> <li>Consecutive monthly miss results in 3% credit on 1/12 of the annual Subscription Fee until metric is met</li> </ul>	Commencement Date +3 months
S1 - Ack	Severity 1 Response Time (15 Minutes)	100.00%	99.00%	<ul style="list-style-type: none"> <li>Less than Minimum Service Level results in 1.5% credit on 1/12 of the annual Subscription Fee.</li> <li>Consecutive monthly miss results in 3% credit on 1/12 of the annual Subscription Fee until metric is met.</li> </ul>	Commencement Date +3 months
S2 - Ack	Priority 2 Response Time (30 Minutes)	100.00%	99.00%	<ul style="list-style-type: none"> <li>Less than Minimum Service Level results in 1.5% credit on 1/12 of the annual Subscription Fee.</li> <li>Consecutive monthly miss results in 3% credit on 1/12 of the annual Subscription Fee until metric is met.</li> </ul>	Commencement Date +3months
S1 - Rem	Priority Level 1 Incidents Remediated within Allocated Time (4 Hours)	99.00%	97.00%	<ul style="list-style-type: none"> <li>Less than Minimum Service Level results in 1.5% credit on 1/12 of the annual Subscription Fee.</li> <li>Consecutive monthly miss results in 3% credit on 1/12 of the annual Subscription Fee until metric is met.</li> </ul>	Commencement Date +3 months

S2 - Rem	Priority Level 2 Incidents Remediated within Allocated Time (8 Hours)	97.00%	95.00%	<ul style="list-style-type: none"> <li>Less than Minimum Service Level results in 1.5% credit on 1/12 of the annual Subscription Fee.</li> <li>Consecutive monthly miss results in 3% credit on 1/12 of the annual Subscription Fee until metric is met.</li> </ul>	Commencement Date +3 months
Post Incident Report	Post Incident Report - 15 Business Days for all S1s and S2s.	90.00%	80.00%	<ul style="list-style-type: none"> <li>15 Business Days for all S1s and S2s.</li> </ul>	Commencement Date +3 months
RCA	Root Cause Analysis Reporting - 15 Business Days for all S1s and up to 10 Company selected S2s. Specification Limit will be mutually agreed for any S2s beyond 10.	90.00%	80.00%	<ul style="list-style-type: none"> <li>15 Business Days for all S1s and up to 10 Company selected S2s. Specification Limit will be mutually agreed for any S2s beyond 10.</li> </ul>	Commencement Date +3 months
S6-Reporting	Service Level Report Delivery - Within 10 days of reporting month end	95.00%	90.00%	<ul style="list-style-type: none"> <li>Within 10 business days of reporting month end</li> </ul>	N/A

**(a) Excused Performance**

CGI shall not be responsible for a failure to meet any Service Level to the extent that such failure is determined to be attributable to any of the following events (each an "Excused Performance") stated below and must be reviewed with Client to determine the exclusion.

- Any breach by Client, actions related to the root cause, errors, omissions, by Client, or any agencies, consultants and other business partners of Client other than CGI or any CGI's third-party supplier or vendor that adversely impacts the CGI System.
- Any court order or other governmental prohibition on CGI performing the Services or meeting the Service Levels resulting directly from (ii) willful misconduct or other violation of law by Client, consultants and other business partners of Client.
- The failure of hardware, software, or telecom for which a third-party supplier provides that is not procured by CGI or otherwise maintained by CGI.
- Any outage related to solution components not managed by CGI that adversely impacts the CGI System. Solution components that are not directly managed by CGI include but not limited to the following components - infrastructure, networks, security services, storage, dialer solutions, and database administration.

## **Service Level Agreement Management**

### **(b) Cooperation**

CGI will provide a single point of contact for the prompt resolution of all Service Level defaults and all failures, regardless of whether the reason for such Service Level defaults, or failure to provide quality Services to Client, was caused by CGI.

### **(c) Reporting**

CGI will produce a Balanced Scorecard report for Client as part of the management reports. The Balanced Scorecard will be prepared monthly and delivered in tandem with the invoice for Services and shall be monitored by the parties to measure and document the performance of the Services relative to the Service Levels. The Balanced Scorecard will detail the Service Level categories, the actual measured level of performance for each measure, CGI will provide a Root Cause Analysis report for Severity 1 and Severity 2 incidents within 15 business days.

### **(d) Measurement and Monitoring Tools**

CGI shall use Client's measurement and monitoring methods, tools and procedures to measure and report CGI's performance of the Services relative to the applicable Service Levels to the extent necessary to produce the Balanced Scorecard. CGI, in the operation of the System, will keep accurate records of SLA metrics for purposes of producing the Balanced Scorecard.

## Appendix B

### CHANGE ORDER MANAGEMENT

This Appendix B is issued pursuant to and incorporated as though fully set forth in Statement of Work No. 001 between Client and CGI.

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#### ARTICLE 1. DEFINITIONS

- 1.1. "Change Order Management" means a set of processes and procedures that define how Client identifies and requests Change, and how those requests are approved, rejected, managed and implemented by CGI. In addition, certain Change Order Management processes and procedures define how CGI required modifications are communicated to Client.
- 1.2. "Change Order Request" means a request to make a tangible change to the System Services.
- 1.3. "Request for Change" means any request to change a Protected Environment.
- 1.4. "System Services Enhancement" means any change to the System Services which enhances or otherwise modifies the scope of services delivered.

#### ARTICLE 2. GENERAL

- 2.1. Change Order Management does not pertain to modifications to the Statement of Work that is addressed in the Agreement or to the request for additional operational services that is addressed in Appendix C - Pricing.
- 2.2. Client and CGI will use reasonable efforts to verify that the implementation of any Change will be in accordance with applicable US laws and regulations.
- 2.3. Unless otherwise agreed in advance, the Parties agree that each will bear its own costs and/or expenses incurred in connection with the preparation of all Change documentation.

#### ARTICLE 3. MINIMUM NOTICE PERIODS

- 3.1. Changes to portions of the System Services will be properly planned and communicated to Client.

#### ARTICLE 4. DEVELOPMENT AND IMPLEMENTATION OF CHANGES

- 4.1. When the Parties agree on the terms and conditions of a Change Order, then the Parties will fully co-operate with each other (and any third-party vendors or suppliers, if any) and diligently proceed to develop the proposed Change Order. If required based on the nature of the Change Order, the Parties will promptly prepare and sign off on appropriate amendments to the Statement(s) of Work to this Agreement documenting the arrangements set forth for the Change Order.

## Appendix C

### PRICING

This Appendix C is issued pursuant to and incorporated as though fully set forth in Statement of Work No. 001 between Client and CGI.

#### ARTICLE 1.SUMMARY

This Appendix outlines the Base Service Fees (“Base Services Fees”) will represent the CGI Services Fees (“CGI Services Fees”) paid by the Client.

#### ARTICLE 2.PRICING

The Base Services Fee in USD for the services described in Exhibit 1 is comprised of an ongoing service fee based on the services identified in this contract in the amount of:

Year 1 \$600,000 USD

Year 2 \$621,000 USD

Year 3 \$642,735 USD

#### ARTICLE 3.SERVICE CREDITS

##### (a) Service Credits

In the event CGI fails to achieve a Service Level Target(s), in accordance with this Appendix A – Service Level Agreement and the Agreement, Client shall be entitled to receive applicable Service Credits as provided hereunder, and CGI will apply the Service Credits (“Service Credits”) in accordance with this Statement of Work. The calculation of both Service Credits and Earnbacks, as defined below, will start with the first full month Client uses the System Services in production, provided however that during the Transition Period this calculation shall be for information purposes only and Service Credits and Earnbacks will not apply during this Transition Period.

##### (b) Service Credit Debits

Specific Service Levels have Service Credit “debits” (“Earnbacks”) associated with them as calculated in this Article 3. Each month, CGI will apply any Earnbacks that it earns against Service Credits that CGI owes with respect to that month. In no event will CGI be entitled to receive any actual additional payments from Client with respect to Earnbacks, provided however CGI may accrue Earnbacks from the three (3) immediately proceeding months from any month in which Service Credits are incurred, with the exception of any Earnbacks already utilized to offset prior Service Credits, for use in offsetting any incurred Service Credits.

The following table describes the Service Credits and Earn backs

Service Metric	Measurement Period	Effective Date	Baseline	Earnback (At Expected Service Level)
Availability	Monthly	Commencement Date +3months	No. Recommend 1st Three months to baseline	99.50%

S1 - Ack	Monthly	Commencement Date +3months	No. Recommend 1st Three months to baseline	100.00%
S2 - Ack	Monthly	Commencement Date +3months	No. Recommend 1st Three months to baseline	100.00%
S1 - Rem	Monthly	Commencement Date +3months	No. Recommend 1st Three months to baseline	99.00%
S2 - Rem	Monthly	Commencement Date +3months	No. Recommend 1st Three months to baseline	97.00%
RCA	Monthly	Commencement Date +3months	No. Recommend 1st Three months to baseline	90.00%

### 3.1 Service Credits and Earnbacks Calculations

Service Credits and Earnbacks will be calculated in accordance with the following principles.

#### Principles

1. Service Credits are capped at a total of 3% of CGI Services Fees payable by Client with respect to a calendar month.
2. Service Credits and Earnbacks will be measured monthly and awarded quarterly.
3. Service Credits can only be assessed when CGI fails to meet the Service Level Minimum set out in the Critical Service Level and Key Metrics Table. However, such Service Credits shall not be earned if any of the events defined in the 'Excused Performance' of Service Levels in Appendix A Article 3 Section (a) occurs.
4. CGI has the ability to receive Earnbacks. Earnbacks only apply to those Service Levels set out under Critical Service Level and Key Metrics Table and only where there is a designated Earnback and CGI meets or exceeds that target. Earnbacks are calculated under the same principles that apply to Service Credits.
5. CGI may accrue Earnbacks up to an amount equal to the Earnback percentage identified in the chart above for the period immediately preceding three (3) months. Earnbacks may be used as debits against Service Credits. In no event, will CGI be entitled to receive any actual additional payments from Client with respect to Earnbacks.

If a single event or discrete series of related events causes two (2) or more Service Level Targets to be missed in a single month, CGI will only be responsible for the largest of the corresponding Service Credits triggered.

#### **ARTICLE 4.INVOICING**

CGI will provide a quarterly invoice ("CGI Quarterly Invoice") reflective of all base services fees as defined in Article 1 above, will be set forth in an itemized manner along with any other charges and adjustments (including, but not limited to the following):

- Reimbursable Expenses
- Applicable Taxes

##### **3.1 CGI Service Base Fees:**

The CGI Quarterly Invoice will reflect fees in advance for the quarterly CGI Base Service Fee less any Service Credits as defined herein due from the preceding quarter as defined in Article 1 above, plus any applicable taxes.

#### **ARTICLE 5: FEE SCHEDULES AND EXPIRATIONS**

All fees and rates quoted in this Appendix may be subject to an annual adjustment based on the Consumer Price Index or 3% whichever is less.

## Appendix D

### ACCEPTANCE TESTING

This Appendix D is issued pursuant to and incorporated as though fully set forth in Statement of Work No. 001 between Client and CGI (each a "Party", and collectively "the Parties").

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#### 1. ACCEPTANCE TESTING OF A MAINTENANCE RELEASE

- 1.1. When there is a change to the CGI Software that constitutes a Maintenance Release, as defined in Exhibit 1 – System Services Definitions and Responsibilities, CGI will work with Client to determine if Client intends to utilize the new or improved functionality being provided in the Maintenance Release. If Client is utilizing any of the new or improved functionality of the Maintenance Release, then, within such period of time based on the release schedule, CGI will conduct a test verifying the Maintenance Release of the CGI Software will perform substantially in accordance with its Specifications.
- 1.2. The time period for Acceptance Testing will be established based on the overall scope and complexity of the release (the "Acceptance Test Period"). On commencement of the Acceptance Testing, Client shall make available a client testing environment for CGI to deploy the Maintenance Release.
- 1.3. CGI shall provide release notes including test steps in adequate detail. Release notes may be updated and presented in final form after the completion of Acceptance Testing.
- 1.4. If Client identifies Nonconformities in the Maintenance Release during the course of Acceptance Testing, Client will report the defects promptly to CGI along with supporting data in sufficient detail as to allow CGI to recreate the defect. Client shall classify Nonconformities in accordance with the Severity Levels, as defined in Appendix A – Service Level Agreement.
  - 1.4.1. If Client finds Nonconformities in the Maintenance Release during Acceptance Testing, then:
  - 1.4.2. The Parties shall work reasonably to understand whether sufficient time remains in the Acceptance Test Period for CGI to repair all Nonconformities and for Client to perform additional or repeated regression testing.
  - 1.4.3. If the Parties determine that sufficient time remains, CGI shall be entitled to modify the Maintenance Release to eliminate Nonconformities reported by Client. Following correction of the Nonconformities, Client may perform additional testing.
  - 1.4.4. If the Parties determine that insufficient time remains in the agreed Acceptance Test Period, the Acceptance Test Period will be extended to accommodate the extra days, or the Parties will mutually agree upon an alternative solution (i.e. a scheduled Emergency Release) where the Nonconformities will be resolved.
- 1.5. Immediately upon conclusion of the Acceptance Testing, Client will either send CGI notice in writing (email is acceptable written notice) that it is satisfied with the results or deliver instead a Nonconformities notice indicating that it is not satisfied with the results specifically identifying the Nonconformities that must be resolved prior to acceptance. If CGI does not receive any such Nonconformities notice from Client within 2 Business days after the end of the Acceptance Test Period, the Maintenance Release will be deemed accepted by Client; provided that CGI, after prompt notice to Client, will not be obligated to implement such deliverable, if to CGI's knowledge it would have a material adverse impact on the Service Levels as defined in Appendix A – Service Level Agreement. If Client delivers to CGI a written notice of Nonconformities within 2 Business days after the end of the Acceptance Test Period and CGI agrees, acting reasonably, that the items specified in the notice are Nonconformities, CGI will correct the described Nonconformities identified in Client's written notice and these correction efforts will be made at no additional charge. When CGI makes a corrected Maintenance Release available to Client, Client will re-test the

Maintenance Release according to the procedures for acceptance as provided in Section 1.4 and Section 1.5 of this Appendix. Client will not unreasonably withhold, delay, or condition its approval of a Release.

## **ARTICLE 2. ACCEPTANCE TESTING OF HOTFIX RELEASES**

Client Acceptance Testing is generally required for a HotFix Release, CGI will provide notification to Client of HotFix Release schedule and work with Client on release planning.

CGI will provide Documentation on Hotfixes as Evidence to satisfy JEA's Compliance requirements.

## **ARTICLE 3. DOCUMENT BASED DEFECTS**

If Client identifies a defect based on CGI Documentation, CGI shall have the right to determine if the defect is a CGI Software defect or a Documentation defect. Based on CGI's determination, the appropriate Severity Level will be assigned the defect in accordance with the Severity Levels.

## Appendix E

### System Interfaces

This Appendix E is issued pursuant to and incorporated as though fully set forth in Statement of Work No. 001 between Client and CGI (each a “Party”, and collectively “the Parties”).

#### 1. FMS INTEGRATION SUPPORT

CGI Managed Services will be the first point of contact for all integration(s) support reported by business or discovered through system monitoring. CGI Managed Services does not own all the integrations through resolution, as engagement with other JEA support teams may be required. CGI will support and handle changes on any integration work required within the OpenGrid environment. If outside of the OpenGrid environment, CGI will remain engaged, working with other support teams as required through resolution.

#### 2. CURRENT FMS INTEGRATIONS

The list below represents a current list of interfaces that are required to be supported for the licensed CGI system to operate as designed for the business. These interfaces are between many systems that require information to be shared to ensure business functionality with the system. More detailed information on integrations will be provided JEA as part of documentation sharing.

These integrations are current as of the date of signing of contract. Any new or enhanced integrations that require minimal support will become part of the accepted CGI MSP contract. New or enhanced integrations that require a significant change in support resources may result in a Change Order to the CGI MSP.

App Grp	Interface	Components	Hosting	Purpose/function - What is this for?	Integration Method (FTP, Web Services, DB connection)
COJ/FMS/CC&B/Master Premise	COJ Interface	BZ_FTP	on-prem - jeafmswinapp	Parse COJ permits file and create/update jobs	Windows Application,
			on-prem - jeafmswinapp		SFTP, D-Series, Synccovery
St John county/FMS/CC&B	St John Interface	FMSeCommConsole	on-prem - jeafmswebapp	Parse St. John permits file and create/update jobs	Windows Application, D-Series
FMS/Jea.com/IVR/Kubra	OMS Data API	OMS Data services/APIs	on-prem - jeafmswebapp	Get Account info, Get/Create Outages, Create Street Light tickets, get outage file for Kubra (XML/JSON every 5 min)	Web Services
FMS/Oracle	FMS-eAM Interface	Inbound SNS	Cloud - JEA CRM AWS	receive and filter/queue CAD notifications	Web Services
		outbound API Gateway/SNS	Cloud - JEA CRM AWS	receive and filter/queue CAD notifications	Web Services
		Inbound Lambda Function	Cloud - JEA CRM AWS	Create/update/Cancel CAD jobs based on changes in eAM	Lambda Function
		Outbound Lambda Function	Cloud - JEA CRM AWS	Create/update/Cancel eAM WO based on changes in CAD	Lambda Function
FMS/CCnB	FMS-CCnB Interface	Inbound API Gateway/SNS	Cloud - JEA CRM AWS	Receive and filter/queue CCnB notifications, create jobs based on FA creation.	Web Services
		Outbound API Gateway/SNS	Cloud - JEA CRM AWS	receive and filter/queue CAD notifications	Web Services
		Inbound Lambda Functions	Cloud - JEA CRM AWS	Update/Cancel CAD jobs based on FA changes	Lambda Function

		Outbound Lambda Function	Cloud - JEA CRM AWS	Update/Cancel FA based on CAD changes	Lambda Function
	Sync script	Sync script	Oracle DB	Synchronize partially customers, meter status with CC&B	DB script, D-Series
		Full Sync script	Oracle DB	synchronize all customers, meter status with CC&B	DB script, D-Series
		Redirect Inbound Interface	on-prem - jeafmswebapp	Receive power outage/restoration notifications and queue it	Web Services
<b>L&amp;G/FMS/MDM</b>	Meter Power Status Interface	Inbound Interface	on-prem - jeafmswebapp	Receive power outage/restoration notifications and queue it	Web Services
		Outbound Interface	on-prem - jeafmswebapp	Receive meter ping requests and queue it	Web Services
		Inbound Services	on-prem - jeafmswinapp	Process power outage/restoration notification	Windows Services
		Outbound Services	on-prem - jeafmswinapp	Process meter ping requests	Windows Services
		Refresh OMS Services	on-prem - jeafmswinapp	Set restored outage percentage	Windows Services
		OMS Proxy	on-prem - jeafmswinapp	Set restored outage percentage	Windows Services
		Analysis Services	on-prem - jeafmswinapp	Close restored incidents	Windows Services
<b>FMS</b>	FMS CAD Outbound	FMSCadOutbound Interface	on-prem - jeafmswebapp	Update Permits, Update jobs (call group, zip code), copy values from field reports into job details, copy data cross templates, interface with LIGO for Location Exception	Web Services
<b>FMS</b>	Post Cad Update	Post Cad Update/CSA Mapping/Integrations with CAD and OMS	-FMSMPR	Custom configuration that cannot be handled by CSA mapping to update OGWorkforce and OGNetwork based on JEA requirements (ex: ETR, Refer status...)	DB Store procedure
<b>FMS</b>	FMS AMI Interface	FmsAmiInterface	on-prem - Jeafmsnete	Process power outage/restoration notification	Web Services
<b>FMS/Scada</b>	FMS Live Data	Retrain LiveData	on-prem - Jeafmslivedata	Retrain LiveData with GIS	PS script
	FMS Live Data	LiveDataInterface	on-prem - Jeafmslivedata	Interface between Scada and Oms	Web Services
<b>FMS/GIS</b>	GIS Import	GISImport Service	on-prem - jeafmsnete/netw	Synchronize circuit data with GIS	Windows Services
	ESRI Layers	ESRI Layers	on-prem - GIS GeoEvents	LIGO data	GEOEvents service
	PI Data	PI Data	on-prem - GIS GeoEvents	PI data	GEOEvents service
	JSO	JSO			
	AVL	LIGO	on-prem - GIS ESRI	JEA Infrastructure	ESRI API
<b>FMS</b>	Outage Dashboard services	Outage Dashboard services	on-prem - jeafmswinapp	Run statistics on outages	Windows Services
<b>FMS/EIR</b>	FMS EIR Interface	FMS EIR Interface	on-prem - jeafmswebapp	Create EIR report	Web Services
<b>FMS/SAGES</b>	FMS SAGES Interface	FMS SAGES Interface	Cloud - JEA CRM AWS	Sync data	Web Services
<b>FMS/ENSIGHT</b>	FMS Enight Interface	FMS Enight service	on-prem - jeafmswinapp	Import data & complete jobs	Windows Services
<b>FMS/LDAP</b>	LDAP	LDAP sync service/console	on-prem - jeafmswinapp	sync FMS groups with LDAP	Rest APIs
<b>FMS/Here</b>	HERE	HERE APIs	on-prem - jeafmswebapp	proxy between OG suite and Here Map	Rest APIs
<b>FMS/AWS interfaces</b>	Data Bridge	Data Bridge APIs	on-prem - jeafmswebapp	proxy between AWS and Oracle	Rest APIs

## ***Certification of Single Source or Emergency Procurement***

Please use this form to certify a Single Source or Emergency Procurement complies with the requirements of the JEA Procurement Code. The JEA Procurement Code defines a Single Source and Emergency Procurement as follows:

### **3-112 Single Source**

A Contract may be awarded for Supplies or Services as a Single Source when, pursuant to the Operational Procedures, the Chief Procurement Officer determines that:

- (a) there is only one justifiable source for the required Supplies or Services; **Note: Please provide justification.**
- (b) the Supplies or Services must be a certain type, brand, make or manufacturer due to the criticality of the item or compatibility within a JEA utility system, and such Supplies or Services may not be obtained from multiple sources such as distributors; **Note: If this is a Single Source Standard or OEM, please provide proper backup documentation.**
- (c) the Services are a follow-up of Services that may only be done efficiently and effectively by the Vendor that rendered the initial Services to JEA, provided the Procurement of the initial Services was competitive;
- (d) at the conclusion of a Pilot Project under Section 3-118 of this Code, the Procurement of Supplies or Services tested during the Pilot Project, provided the Vendor was competitively selected for the Pilot Project.

### **3-113 Emergency Procurements**

In the event of an Emergency, the Chief Procurement Officer may make or authorize an Emergency Procurement, provided that Emergency Procurements shall be made with as much competition as practicable under the circumstances. A written Determination of the basis for the Emergency and for the selection of the particular Vendor shall be included in the Procurement file.

For purposes of this Section 3-113, an "Emergency" means any one of the following:

- (a) a reasonably unforeseen breakdown in machinery;
- (b) an interruption in the delivery of an essential governmental service or the development of a circumstance causing a threatened curtailment, diminution, or termination of an essential service;
- (c) the development of a dangerous condition causing an immediate danger to the public health, safety, or welfare or other substantial loss to JEA;
- (d) an immediate danger of loss of public or private property;
- (e) the opportunity to secure significant financial gain, to avoid delays to any Governmental Entity or avoid significant financial loss through immediate or timely action; or (f) a valid public emergency certified by the Chief Executive Officer.

### **Please provide the following information:**

#### **Vendor Name:**

CGI

#### **Description of Services or Supplies provided by Vendor:**

Managed Service application support for JEA's new OpenGrid platform, including OG Network, OG Field, OG Workforce, and OG Insights. Service is governed by mutually agreed-to SLAs as described in SOW.

**Certification:**

I the undersigned certify that to the best of my knowledge, no JEA employee has, either directly or indirectly, a financial interest in this Single Source Emergency Procurement, and

I the undersigned certify that this procurement meets the requirements of a (choose one of the following):



**Single Source Procurement.** Please state which subsection of Section 3-112 above applies to this Single Source Procurement: <sup>as</sup>There is only one source for this service. Both the installation and support of OpenGrid platform are proprietary to CGI.

Is this Single Source also a Ratification? ☐ Yes ☐ No If yes, explain

OR



**Emergency Procurement** - Please state which subsection of Section 3-113 above applies to this Emergency

Is this Emergency also a Ratification? ☐ Yes ☐ No If yes, explain

Signature of JEA Business Unit Chief (or designee)

Brad Krol

Name of JEA Business Unit Chief (or designee)

07/10/2025

**This certification shall be attached to the Purchase Order when it is routed for approval. A Single Source or Emergency Procurement shall be reported to the JEA Board in accordance with Section 1-110 of the JEA Procurement Code.**

Jake Hackett.  
Manager of Estimating  
[jhackett@wachester.com](mailto:jhackett@wachester.com)



240-487-1940 (O)  
202-941-4723 (M)

Brian Quarterman  
Jacksonville Electric Authority  
225 N. Pearl St  
Jacksonville, FL 32202

Subj: 25-00055 GIS Termination Replacement Project R1

Dear Mr. Quarterman,

W. A. Chester is pleased to provide JEA with a budget proposal for the replacement of the three (3) GIS terminations in Jacksonville, FL. WAC has included the following scope:

- One Mobilization/Demobilization
- Installation and removal of scaffolding
- Measurements and preparations for fabrication of isolators
- Initiate single riser freeze to lift porcelain and measure/assess red isolator.
- Hold freeze during fabrication of three (3) new isolators and overnight delivery to site.
- Replacement of three (3) GIS terminations
- Overnight vacuum and freeze operations
- Final Commissioning support.

The budgetary proposal is for **\$393,771**.

We have made the following assumptions

- Proposal is considered budgetary. All charges will be tracked and billed using T&E rates previously submitted.
- Net-30 Payment terms


We appreciate the opportunity to submit our budgetary pricing, and to respond to this urgent project. Please let me know if you need any additional information.

Respectfully,

A handwritten signature in blue ink that reads "Jake Hackett".

Jake Hackett  
Manager of Estimating



		Task Name	Duration
1		<b>JEA GIS Term Replacement</b>	<b>13 days</b>
2		WAC Mobilization	2 days
3		Confirm Outage, Install scaffolding	2 days
4		Measure Isolator from Exterior, Wrap Freeze	1 day
5		Start Freeze, lift Porcelain, remove and measure Isolator, reinstall Porcelain of single termination	1 day
6		Fabricate three (3) new isolators, hold freeze	1 day
7		Replace terminations (3) with new Isolators	3 days
8		Final vacuum and fluid fill	1 day
9		Remove scaffolding	1 day
10		Demobilization	1 day

## ***Certification of Single Source or Emergency Procurement***

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- (b) the Supplies or Services must be a certain type, brand, make or manufacturer due to the criticality of the item or compatibility within a JEA utility system, and such Supplies or Services may not be obtained from multiple sources such as distributors; **Note: If this is a Single Source Standard or OEM, please provide proper backup documentation.**
- (c) the Services are a follow-up of Services that may only be done efficiently and effectively by the Vendor that rendered the initial Services to JEA, provided the Procurement of the initial Services was competitive;
- (d) at the conclusion of a Pilot Project under Section 3-118 of this Code, the Procurement of Supplies or Services tested during the Pilot Project, provided the Vendor was competitively selected for the Pilot Project.

### **3-113 Emergency Procurements**

In the event of an Emergency, the Chief Procurement Officer may make or authorize an Emergency Procurement, provided that Emergency Procurements shall be made with as much competition as practicable under the circumstances. A written Determination of the basis for the Emergency and for the selection of the particular Vendor shall be included in the Procurement file.

For purposes of this Section 3-113, an "Emergency" means any one of the following:

- (a) a reasonably unforeseen breakdown in machinery;
- (b) an interruption in the delivery of an essential governmental service or the development of a circumstance causing a threatened curtailment, diminution, or termination of an essential service;
- (c) the development of a dangerous condition causing an immediate danger to the public health, safety, or welfare or other substantial loss to JEA;
- (d) an immediate danger of loss of public or private property;
- (e) the opportunity to secure significant financial gain, to avoid delays to any Governmental Entity or avoid significant financial loss through immediate or timely action; or (f) a valid public emergency certified by the Chief Executive Officer.

### **Please provide the following information:**

#### **Vendor Name:**

WA Chester

#### **Description of Services or Supplies provided by Vendor:**

Circuit 642, a 69 kV high pressure fluid-filled pipe-type cable connecting Georgia St and Water St electric substations, has developed a significant oil leak. This requires immediate intervention by a company specializing in this type of cable. Timely repair is essential as the pressure can be reduced, but not entirely removed from the pipe. Total loss of pressure could lead to costly cable replacement. WA Chester has successfully completed multiple JEA pipe-type cable projects and is available to assist immediately.

## Regular Agenda - Award #2 Supporting Documents 7/24/2025

### **Certification:**

I the undersigned certify that to the best of my knowledge, no JEA employee has, either directly or indirectly, a financial interest in this Single Source Emergency Procurement, and

I the undersigned certify that this procurement meets the requirements of a (choose one of the following):

☐ **Single Source Procurement.** Please state which subsection of Section 3-112 above applies to this Single Source Procurement: N/A

Is this Single Source also a Ratification? ☐ Yes ☒ No If yes, explain

OR

☒ **Emergency Procurement** - Please state which subsection of Section 3-113 above applies to this Emergency  
a) A reasonably unforeseen breakdown in machinery

Is this Emergency also a Ratification? ☐ Yes ☒ No If yes, explain

Ricky Erixton

Digitally signed by Ricky Erixton  
Date: 2025.07.14 15:23:37 -0400

7/14/2025

**Signature of JEA Business Unit Chief (or designee)**

Ricky Erixton

**Name of JEA Business Unit Chief (or designee)**

**This certification shall be attached to the Purchase Order when it is routed for approval. A Single Source or Emergency Procurement shall be reported to the JEA Board in accordance with Section 1-110 of the JEA Procurement Code.**


**CONTRACT CAP INCREASE  
REQUEST**
**JEA Contract# JEA11465 Continuing Contract for Progressive Design-  
Build Services (Jacobs Project Management Co.)**

DESCRIPTION	ESTIMATE
Task Order No. 5 – Norwood WTP Well No. 1 Wellhead Construction	\$1,270,763
<b>REQUESTED CONTRACT CAP INCREASE AMOUNT</b>	<b>\$1,270,763</b>

**Notes:**

<sup>1</sup> This estimated minimum contract capacity increase is being requested to provide contract capacity to authorize Task Order No. 5, sent to JEA on June 16, 2025, to be executed by Jacobs Project Management Co. (JPMCo) under contract number JEA11465

DESCRIPTION	ESTIMATE
Original Contract Amount (fully executed on November 21, 2023)	\$5,019,970
Amendment No. 1 Amount (fully executed on June 11, 2025)	\$3,849,426
Current Contract Amount	\$8,869,396
REQUESTED MINIMUM CONTRACT CAP INCREASE (pending)	<b>\$1,270,763</b>
<b>TOTAL REQUESTED CONTRACT CAP</b>	<b>\$10,140,159</b>

**JEA11465**

**TASK ORDER: Norwood WTP Well No. 1 Wellhead Construction**

This Task Order No. 05 is issued this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_ pursuant to the JEA Continuing Contract for **Progressive Design-Build** Services (JEA Contract No. JEA11465) dated November 21, 2023 (the Continuing Contract) between JEA and Jacobs Project Management Co. (the Contractor). Collectively, JEA and the Contractor may be referred to herein as the Parties.

**RECITALS**

**WHEREAS**, on November 21, 2023, the Parties entered into the Continuing Contract pursuant to which the Contractor agreed to perform certain progressive design-build services for construction wells; and

**WHEREAS**, JEA now desires to procure services under the Continuing Contract as specified in Contractor's proposal dated \_\_\_\_\_, attached hereto as Exhibit A.

**NOW THEREFORE**, in consideration of the terms and conditions set forth in the Continuing Contract and this Task Order, the Parties agree as follows:

**A. Scope of Work.**

Contractor shall perform the work more particularly described in Exhibit A attached hereto and incorporated herein (the Services). The Scope of Work shall generally include the following tasks:

Scope Item 1: Wellhead Construction

**B. Payment Terms.**

1. JEA shall compensate the Contractor for the Norwood 1 Wellhead and Raw Water Main Construction Services a lump sum amount not to exceed **one million two hundred seventy thousand seven hundred sixty-three dollars and no cents (\$1,270,763.00)** for work satisfactorily completed in accordance with the provisions of this Task Order and the Continuing Contract.

**(If construction pricing based on GMP)** Upon completion on the design portion of the Services, Contractor shall calculate and submit to JEA a proposed Guaranteed Maximum Price (GMP) in accordance with the terms of the Continuing Contract. Upon receipt of the proposed GMP, JEA may either (i) amend this Task Order to provide for completion of the construction portion of the Services based on the GMP; or (ii) procure the construction services in accordance with the requirements of its Procurement Code and Operational Procedures.

**C. (NOT USED)**

**D. Phase II (Construction).**

If JEA elects to proceed with completion of the construction portion of the Services based on the GMP, the parties shall execute an amendment to this Task Order providing for Phase II Services. See attached Exhibit A Task Order 05 Proposal and Scope of Work for Phase II Services.

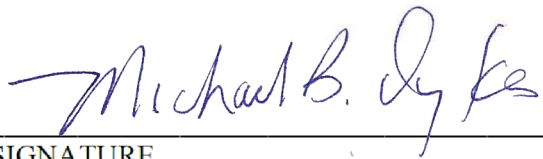
**E. Continuing Contract.**

All services provided under this Task Order, or any amendment thereof, shall be subject to the terms and conditions of the Continuing Contract.

**IN WITNESS WHEREOF**, the duly authorized representatives of the Parties have executed this Task Order as of the date set forth above.

**JE:**

**CONTRACTOR:**

  
\_\_\_\_\_  
SIGNATURE

Vice President

\_\_\_\_\_  
TITLE

6/19/2025

\_\_\_\_\_  
DATE

**FORM APPROVED:**

**Exhibit A - Task Order 05 Proposal:  
Norwood WTP Well No. 1 Wellhead  
Construction**



## JEA Progressive Design-Build Services for Production Wells

Jacobs Project Management Co. (JPMCo) Task Order 05 (TO-05), *Norwood WTP Well No. 1 Wellhead Construction* will be executed under the terms contained in JEA Contract No. JEA11465, Continuing Contract for Progressive Design-Build Services, effective date of June 1, 2023 and fully executed on November 21, 2023. This TO gives no rights or benefits to anyone other than JEA and JPMCo and has no third-party beneficiaries.

### Background

JEA Norwood WTP Well No. 1 is one of four Floridan aquifer production wells that were constructed more than 50 years ago to supply raw water to the JEA Norwood WTP located at 1033 Escambia Street. Well No. 1 is located on the JEA Norwood WTP property.

Jacobs investigated Norwood WTP Well Nos. 1 and 4 and their associated wellheads and appurtenances under Task Order W1 and recently completed demolition of the existing wellhead and new wellhead design under Contract No. 18248 Capital Program contract. The investigations revealed that JEA could significantly improve system reliability and resilience by redesigning and replacing aging wellhead infrastructure at Norwood WTP Well Nos. 1 and 4.

JEA has requested that Jacobs prepare a Task Order to resume the construction of the wellhead rehabilitation under the JEA Design Build Wells Continuing services contract.

This TO-05 covers the construction of replacement wellheads for Norwood WTP Well No. 1 and includes electrical and instrumentation and control (I&C), associated raw water piping, mechanical appurtenances, and site/civil improvements. It also includes the purchase, installation, and startup services for one new production pump with a design capacity of 2,000 gallons per minute (gpm).

### General Scope of TO-05 Services

The scope of work for the Norwood WTP Well No. 1 project is being executed in two phases. Phase I (previous TO-W11) included the design, demolition of the wellhead. Phase II (this TO) includes construction and startup of the new wellhead facility.

TO-05 services include the following items:

- **Wellhead Construction:** Construct a 12-inch wellhead facility at the existing Well No. 1 site within the WTP property.

### Detailed Scope of TO-05 Services

Services provided in this TO are described in detail in the following sections.

#### Scope Item 1: Site Preparation, Wellhead and Raw Water Main Construction

##### Scope Item 2.1 Wellhead Construction

JPMCo will contract with a wellhead subcontractor (Petticoat-Schmitt) to construct the new Well No. 1 wellhead. This work includes above-ground 12-inch ductile iron piping, 2,000 gpm centrifugal well pump, magnetic flowmeter, conductivity probe, sampling point, pressure measurement, valving, electrical, cam-loc generator connection, fiber-optic instrumentation and control (I&C), and site lighting. It is assumed that there will be no protected trees, no wetlands, no driveway, no sidewalk, no fencing, and no landscaping, except for sod/seeding around the well pad. All work will be performed within the WTP property limits.

Also provided will be 12-inch-diameter CLDI yard piping to connect the new wellhead to the nearby existing 12-inch diameter underground raw water main within the WTP fence.

For electrical service, 480 volts alternating current (VAC) power feed to the wellhead from the electrical room of the WTP building using the existing feeder circuit being provided by the ongoing WTP improvement project for 480VAC power, new pump motor, standard wellhead equipment rack with main disconnect switch (MDS), reduced-voltage soft start (RVSS) and supervisory control and data acquisition (SCADA) panels, 480VAC and 240/120VAC power distribution, and instrumentation transmitters. Connect the new wellhead control panel to the WTP SCADA system using the fiber-optic cabling as provided by the CDM-Smith project. Programming of the wellhead SCADA panel, terminations of the fiber-optic cabling, and modifications within the WTP master control panel (MCP) for integration of the new wellhead will be performed by JEA.

### **Scope Item 1.2 General Conditions**

As part of this scope item, JPMCo will provide for the expenses, bonding, builder's risk, and subcontractor default insurances required for the work contained within this TO. JPMCo will provide professional and support staff necessary to support the construction of this project. Also included is field coordination and health, safety, and environmental (HSE) oversight services during the construction activities of the wellhead, yard piping, and electrical and I&C installations. During this phase, JPMCo will provide onsite construction management, inspection, and HSE services. The field support services personnel will provide coordination services between all stakeholders, facilitate effective communications, document day-to-day activities, and review the quality of the work with respect to the design drawings, specifications, and JEA standards.

### **Scope Item 1.3 Engineering Services During Wellhead Construction**

JPMCo will provide the following technical and engineering services during construction of the wellhead, as needed, to support the project:

- Submittal and shop drawing reviews
- Periodic Engineer of Record (EOR) site visits, as required.
- Review and responses to subcontractor's requests for information (RFIs)

Following wellhead/pump installation and successful bacteriological testing, JPMCo will conduct a step test to document pump performance and compare it to pump vendor documentation. JPMCo will collect data on flow, water level, discharge pressure, amps, volts, and vibration as part of the step test and will document adjustments/corrections to the installation.

JPMCo and its partnering subcontractors will compile an Operation and Maintenance (O&M) manual that will include the Pump Selection Technical Memorandum (if required), Engineer-approved shop drawings, pump startup summary, and flowmeter, check valve, control panel, and pump information supplied by the vendor, including pump test curve.

### **Deliverables**

The following deliverables will be submitted to JEA for information purposes as part of Scope Item 2:

- Electrical Analysis
- Ground Resistance to Remote Earth Testing, Concrete and Density Testing, Instrument Calibration
- RFI Responses, if requested
- Submittal and Shop Drawings
- Equipment Attribute Spreadsheet
- As-builts
- New pump startup summary
- Punchlist
- O&M manual in hard copy notebook and PDF format

## Meetings

JPMCo will conduct the following meetings as part of Scope Item 1:

- A total of 5 construction meetings will be held between JPMCo, JPMCo's wellhead subcontractor, and JEA. Meeting notes will be distributed following the meeting. JEA may participate in some or all of these meetings at its discretion. These meetings will enable JEA to review the progress and exchange vital ideas and information with JPMCo staff.
- One meeting to perform the pump startup and wellhead punch list.
- Final Walkthrough

## Assumptions

- JEA will coordinate all project outreach activities, if required.
- JEA will provide site access to the site and WTP.
- Programmable logic controller (PLC) programming and SCADA link to JEA network will be performed by JEA.
- JEA will perform inspection and energize the pump.
- JEA will conduct bacteriological sampling and analysis for the well, wellhead and yard piping.
- No handling of hazardous materials or contaminated soils or groundwater are included in this scope of services.

## General Assumptions

At a minimum, the following additional assumptions form the basis of JPMCo's scope of work; these may not constitute the complete list:

- This TO scope and value is based on the 100 Percent Design documents not requiring development review..
- JEA will locate all utilities and underground infrastructure at every phase locates are required.
- JPMCo will subcontract services to subcontractors previously prequalified by JEA and JPMCo. A 9% markup will be applied to subcontractors' invoices.
- An allowance, Supplemental Work Authorization (SWA), has been established and is calculated at 5% of the following cost items:
  - Subcontractor estimates, inclusive of 9% markup
  - Performance and payment bonds, subcontractor default insurance, and builder's risk insurance, inclusive of 9% markup

Refer to Table 1 for SWA allowance breakdown. The SWA can be used for change order conditions to include but not limited to approved changes caused by unforeseen site conditions that impact the project cost; approved changes caused by force majeure events that impact the project cost; delays beyond JPMCo control, changes caused by engineering issues, which meet the standard of care; insolvency of a subcontractor or supplier or conditions that require JPMCo to terminate a party due to cause. Should the SWA be exhausted prior to Substantial Completion, the Purchase Order shall be amended to restore additional SWA funds to be mutually agreed upon by the parties.

- The project budget includes estimates for subcontractors, performance and payment bonds, builder's risk insurance, and subcontractor default insurance (refer to Table 1). **The actual costs of these items will vary up or down from the amounts included in this TO..** In the event that the sum of the selected subcontractor costs and the actual costs of bonds and insurance are higher than the budgeted amount for these items, JPMCo will submit to JEA a change order request to increase the Purchase Order value to adjust for the increased cost.
- JPMCo will reasonably rely upon the accuracy and completeness of the information and data provided by JEA or other third parties without independent verification.
- JPMCo will be solely responsible to solicit work from responsive subcontractors and to award the subcontracts. JPMCo will provide JEA with quotes as required.

- JEA will collect and analyze bacteriological samples prior to placing the well into service.
- There is a risk that supply chain issues could adversely impact the cost and schedule of the engineering, procurement, and construction services. The total estimated fee and the schedule included in this TO that follows this section does not necessarily reflect all impacts. If this risk materializes during the execution of the project, JPMCo will promptly notify JEA.
- Because of the inherent uncertainties in the subsurface, changed or unanticipated underground conditions may occur that could affect total project cost and/or execution. These conditions and cost and/or execution effects are not the responsibility of JPMCo.
- Due to hydrogeologic or environmental conditions beyond JPMCo's control, JPMCo does not guarantee the well's water quality and/or yield.

## Payment for Services

The total estimated fee for TO-05 is **\$1,270,763**, as summarized in Table 1. Lump Sum is the basis of payment for this scope of services. It is expected that JPMCo's fee will be expended during JEA Fiscal Year 2025 and 2026. Monthly invoices will be submitted to JEA. JPMCo may adjust budgets between activities, as shown in Attachment 1, within the total budget to meet the project needs.

**Table 1. Fee Summary**

*TO-05: Norwood WTP Well No. 1 Wellhead Construction*

Scope Item No.	Description	Labor	Expenses	Subcontract	Fee (9%)	SWA (5%)	Total
1.1	Wellhead Construction	-	-	\$868,619	\$78,176	\$47,340	\$994,134
1.2	General Conditions	\$119,092	\$21,748	\$25,002	\$4,207	\$2,5348	\$172,597
1.3	Wellhead SDC	\$99,794	\$4,238	-	-	-	\$102,996
		<b>\$218,885</b>	<b>\$25,986</b>	<b>\$893,621</b>	<b>\$82,383</b>	<b>\$49,888</b>	<b>\$1,270,763</b>

## Schedule

It is anticipated that the services as described in TO-05 will be completed within 5 months of JPMCo's receipt of the Notice to Proceed (NTP), an executed Task Order and Purchase Order. This schedule is preliminary and based on an NTP of July 2025 and may be accelerated or delayed based on review times, contracting times, and pump and material delivery times. The approximate duration of each scope item is included in Table 2.

**Table 2. Approximate Duration of TO-05 Activities**

*TO-05: Norwood WTP Well No. 1 Wellhead Construction*

Activity	Duration	Start Date	Completion Date
Scope Item 1 Wellhead Construction, General Conditions, & SDC	5 months after NTP	July 14, 2025	December 19, 2025

Note: All durations and start and end dates are approximate.

TO = Task Order, PO = Purchase Order, NTP = Notice to Proceed

## **Attachment 1**

### **Fee Breakdown**

## Regular Agenda - Award #3 Supporting Documents 7/24/2025

/17/2025

Attachment 1 - Fee Summary TO 04: Norwood Well No.14 TO5																				6/17/2025																										
Year =>				2025												2026																														
Month =>				Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec																			
# of Weeks =>				4	4	5	4	4	5	4	4	5	4	4	5	4	4	5	4	4	5	4	4	5	4	4	5																			
Tasks																																														
Task Schedules =>																																														
Scope Item 1 - Wellhead Construction																																														
Scope Item 2 - General Conditions																																														
Task 3 - Wellhead SDC																																														
Task Description			2025 Bill Rate	2026 Bill Rate	Hours Per Week	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	CY 2024 Hours	CY 2025 Hours	Total Hours	2025 Rate	2026 Rate	Sub Expenses	Jacobs Expenses	Jacobs Labor	Total Cost								
Scope Item 1 - Wellhead Construction																													Scope Item 1 - Wellhead Construction																	
1.1 Well Construction																																														
Subcontractor Services Complete Services (w 9% ma			\$ 946,795.00																										0	0	0		\$ -	\$ 946,795.00		\$ -	\$ 946,795.00									
SWA Allowance			\$ 47,340.00																										0	0	0		\$ -		\$ 47,340.00	\$ -	\$ 47,340.00									
																													Scope Item 1.1 Subtotals										\$ 946,795.00	\$ 47,340.00	\$ -	\$ 994,135.00				
Scope Item 2 - General Conditions																													Scope Item 2 - General Conditions																	
Task 1.2 - General Conditions																																														
Engineer 5/Technologist 5			\$ 210.09	\$ 214.29							30.00	30.00	30.00	30.00	30.00	30.00													180	0	180	\$ 210.09	\$ 214.29			\$ 37,816.20	\$ 37,816.20									
Engineer 2/Technologist 2			\$ 113.12	\$ 115.38							10.00	10.00	10.00	10.00	10.00	10.00	10.00												60	0	60	\$ 113.12	\$ 115.38			\$ 6,787.20	\$ 6,787.20									
Engineer 3/Technologist 3			\$ 145.44	\$ 148.35							1.33	1.33	1.33	1.33	1.33	1.33	1.33												8	0	8	\$ 145.44	\$ 148.35			\$ 1,160.61	\$ 1,160.61									
Engineer 3/Technologist 3			\$ 100.00	\$ 102.00							76.70	76.70	76.70	76.70	76.70	76.70	76.70												460	0	460	\$ 100.00	\$ 102.00			\$ 46,020.00	\$ 46,020.00									
Engineer 3/Technologist 3			\$ 145.44	\$ 148.35							7.33	7.33	7.33	7.33	7.33	7.33	7.33												44	0	44	\$ 145.44	\$ 148.35			\$ 6,396.45	\$ 6,396.45									
Engineer 6/Technologist 6			\$ 242.41	\$ 247.26							3.00	3.00	3.00	3.00	3.00	3.00	2.00												17	0	17	\$ 242.41	\$ 247.26			\$ 4,120.97	\$ 4,120.97									
Engineer 7/Technologist 7			\$ 274.74	\$ 280.23							3.33	3.33	3.33	3.33	3.33	3.33	3.33												20	0	20	\$ 274.74	\$ 280.23			\$ 5,489.31	\$ 5,489.31									
Engineer 7/Technologist 7			\$ 274.74	\$ 280.23							3.33	3.33	3.33	3.33	3.33	3.33	3.33												20	0	20	\$ 274.74	\$ 280.23			\$ 5,489.31	\$ 5,489.31									
Engineer 3/Technologist 3			\$ 145.44	\$ 148.35							6.66	6.66	6.66	6.66	6.66	6.66	6.66												40	0	40	\$ 145.44	\$ 148.35			\$ 5,811.78	\$ 5,811.78									
Travel (w 9% markup)			\$ 21,198.00																										0	0	0	\$ 21,198.00			\$ 21,198.00		\$ 21,198.00									
Tools Equipment (w 9% markup)			\$ 2,507.00	\$ -																									0	0	0	\$ 2,507.00	\$ -			\$ -	\$ 2,507.00									
Bonding Insurance (w 9% markup)			\$ 27,252.00																										0	0	0	\$ 27,252.00				\$ 27,252.00		\$ 27,252.00								
SWA Allowance			\$ 2,548.00																										0	0	0	\$ 2,548.00	\$ -	\$ -	\$ 2,548.00		\$ 2,548.00									
																													Scope Item 2.1 Subtotals										\$ 1,893,590.00	\$ 53,505.00	\$ 119,091.83	\$ 172,596.83				
Task 3 - Wellhead SDC																													Task 3 - Wellhead SDC																	
Scope Item 1.3 Wellhead SDC																																														
Engineer 7/Technologist 7			\$ 274.74	\$ 280.23							8	8	8	8	8														40	0	40	\$ 274.74	\$ 280.23			\$ 10,989.60	\$ 10,989.60									
Engineer 3/Technologist 3			\$ 145.44	\$ 148.35							3.2	3.2	3.2	3.2	3.2														16	0	16	\$ 145.44	\$ 148.35			\$ 2,327.04	\$ 2,327.04									
Engineer 3/Technologist 3			\$ 145.44	\$ 148.35							4.8	4.8	4.8	4.8	4.8														24	0	24	\$ 145.44	\$ 148.35			\$ 3,490.56	\$ 3,490.56									
Engineer 5/Technologist 5			\$ 210.09	\$ 214.29							20	20	20	20	20														100	0	100	\$ 210.09	\$ 214.29			\$ 21,009.00	\$ 21,009.00									
Engineer 7/Technologist 7			\$ 274.74	\$ 280.23							20	20	20	20	20														100	0	100	\$ 274.74	\$ 280.23			\$ 27,474.00	\$ 27,474.00									
Engineer 7/Technologist 7			\$ 274.74	\$ 280.23							13	13	13	13	13														65	0	65	\$ 274.74	\$ 280.23			\$ 17,858.10	\$ 17,858.10									
Engineer 3/Technologist 3			\$ 145.44	\$ 148.35							10.0	10.0	10.0	10.0	10.0														50	0	50	\$ 145.44	\$ 148.35			\$ 7,272.00	\$ 7,272.00									
Engineer 6/Technologist 6			\$ 242.41	\$ 247.26							3.2	3.2	3.2	3.2	3.2														16	0	16	\$ 242.41	\$ 247.26			\$ 3,878.56	\$ 3,878.56									
Engineer 7/Technologist 7			\$ 274.74	\$ 280.23							4.00	4	4	4.00	4														20	0	20	\$ 274.74	\$ 280.23			\$ 5,494.80	\$ 5,494.80									
Travel Mileage			\$ 3,038.00																														\$ -	\$ 3,038.00		\$ -	\$ 3,038.00									
Tools Equipment			\$ 1,200.00																														\$ -	\$ 1,200.00		\$ -	\$ 1,200.00									
																													Scope Item 2.1 Subtotals										\$ -	\$ 4,238.00	\$ 99,793.66	\$ 104,031.66				
																																							2024 Hours	2025 Hours	Total Hours	Totals	Sub Expense	Jacobs Expense Total	Jacobs Labor Total	TASK PROJECT FEE
																																							1,280	0	1,280		\$ 946,795	\$ 105,083	\$ 119,092	\$ 1,270,763
TOTAL HOURS BY MONTH =>					0	0	0	0	0	228	228	228	228	228	141	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0								

## **Attachment 2**

## **Subcontractor Proposals**

# Regular Agenda - Award #3 Supporting Documents 7/24/2025

June 12th, 2025

Jacobs

Attn: Dustin Dykes  
701 San Marco Blvd, Ste 810  
Jacksonville, FL 32207

Re: JEA Norwood Well No. 1 - Updated Proposal for Remaining Level of Effort

## **Proposed scope of work:**

PSCC will provide labor, equipment and materials in full accordance with the project plans and as further outlined below. This proposal captures the remaining level of effort required to finish the Norwood Well No. 1 project and takes into consideration the work completed under the previous contract. Specifically, the work completed as indicated in Pay App 4 of the previous contract, is not accounted for in this proposal.

Cost Based on the Following Design Deliverables:

- Jacobs Specifications Volumes 1 and 2 dated January 2025.
- Jacobs Plans plans dated December 2024 marked "100% Design Documents"

## **Detailed Description of Work:**

### **1. Inclusions**

- a. Wellhead construction
  - i. Concrete
  - ii. Site grading
  - iii. Electrical and Instrumentation
  - iv. A/G and U/G Piping
  - v. Demolition
  - vi. Concrete Slab and Supports
  - vii. Horizontal Split Case Pump
- b. Dewatering
- c. General Conditions
- d. Supervision
- e. Line Stop for WM Connection
- f. Bacteriological testing and clearances
- g. Pressure Testing
- h. Pump Installation
  - i. Final casing flange adjustment - see attached breakdown.
- i. Surveying and As-Builts
- j. Erosion Controls
- k. Grassing and Seeding

### **2. Exclusions**

- a. Performance and Payment Bonds
- b. Builders Risk, Design Liability, Errors & Omissions
- c. AIS and Domestic Requirements, Davis-Bacon Wage Rates, Certified Payroll
- d. Primary power
  - i. Conduits and MCC modification assumed to be included by others
  - ii. Including connecting to conductors pulled from MCC to wellhead
- e. Lightning Protection
- f. Temporary Power or Water
  - i. Can be included for a separate cost.
- g. Permitting
  - i. Building, Site

## Regular Agenda - Award #3 Supporting Documents 7/24/2025

- h. Wellhead Brine
- i. Retention Ponds
- j. Over excavation of Unsuitables
- k. JEA to provide SCADA programming. programming specifically excluded by PSSC
- l. Asbestos / Lead Remediation
- m. Animal Relocation
  - i. Gopher Tortoise

Attachment(s):

1. Please see attached clarifications and SOV.

**LUMP SUM BASE BID PROJECT TOTAL**

**\$ 868,619.00**

TERMS AND CONDITIONS

1. This quotation is offered for acceptance within thirty (30) days from the date shown above, after which date it will be subject to confirmation by Petticoat-Schmitt Civil Contractors, Inc. Upon the execution of this document and delivery to Petticoat-Schmitt Civil Contractors, Inc., this shall constitute a legal document subject only to final credit approval of owner. This contract shall be governed by the laws of the State of Florida.
2. Any contract or purchase order issued to Petticoat-Schmitt Civil Contractors, Inc. shall include or reference this quotation.
3. Monthly payments shall be paid the tenth of the month for all work performed during the prior month unless otherwise clarified herein. Work may be suspended in the event timely payment is not made. Final payment shall be due and payable upon final acceptance of all work performed by Petticoat-Schmitt Civil Contractors, Inc. All past due payments will be subject to interest at the maximum rate allowable by law together with the expenses incurred for collection of any late payments including but not limited to attorney's fees. All payments shall be made at the offices of Petticoat-Schmitt Civil Contractors, Inc. located at 6380 Philips Hwy, Jacksonville, FL 32216
4. Any work not specifically mentioned herein shall be considered a change in work. Any change in work or work not covered according to this quotation shall be subject to additional quotation and approval prior to commencement of work. Where there is a variance between the plans and specifications and this quotation, the scope of work quoted herein will supersede the plans and specifications.
5. Force account work will be billed and paid for separately from the work performed herein. Any force account work shall be approved by the Petticoat-Schmitt Civil Contractors, Inc. supervisor. No retainage shall be withheld from force account work.
6. Unless specifically identified herein, Petticoat-Schmitt Civil Contractors, Inc. shall not be responsible for: (1) removal and replacement of unsuitable materials including, but not limited to muck, marl, clay, organics, trash, debris or any other subsoil condition not readily visible prior to construction, (2) dewatering and abatement of natural springs or wells, (3) delays of work schedule due to strikes, acts of God, labor disputes, accidents, delays due to the owner or other contractors, inclement weather, or any other incidents beyond the control of Petticoat-Schmitt Civil Contractors, Inc., (4) excavation and/or backfilling of footings, retaining walls or any other structures not constructed by Petticoat-Schmitt Civil Contractors, Inc.
7. Unless specifically identified herein, performance and payment bond, bid bonds and/or maintenance bonds are not included.
8. All project information required by Petticoat-Schmitt Civil Contractors, Inc. to issue a notice to owner shall be provided prior to commencement of work.
9. All permits required to complete the work must be obtained by the owner or their agents prior to starting work. No permits shall be obtained by Petticoat-Schmitt Civil Contractors, Inc. unless specifically mentioned herein.

Thank you for the opportunity to quote this project.  
Please sign and date below for acceptance.

Petticoat-Schmitt Civil Contractors, Inc.

Signed: \_\_\_\_\_  
By: \_\_\_\_\_  
Date: \_\_\_\_\_

Signed: \_\_\_\_\_  
By: Charles Tofferi, Pre-con Director  
Date: 06-10-26

# Regular Agenda - Award #3 Supporting Documents 7/24/2025

Petticoat-Schmitt Civil Contractors, Inc.				PROJECT:				JEA Norwood Well No. 1_ Rev 1			
A	B	C	D								
ITEM	DESCRIPTION OF WORK ITEMS	QTY	UNIT	Work Completed	Work Remaining	Changes / Additions	New SOV				
NO.											
1.0	SPECIAL CONDITIONS										
1000	Pre-Construction Services	80	Hrs	\$ 12,000.00	\$ -	\$ -	\$ -				
	SUBTOTAL										
2.0	GENERAL CONDITIONS										
2.1	GENERAL CONDITIONS										
2.1-001	General Conditions	9	MO	\$ 26,000.00	\$ 65,000.00	\$ 26,000.00	\$ 91,000.00				
2.1-002	Mobilization	1	LS	\$ 23,000.00	\$ -	\$ 23,000.00	\$ 23,000.00				
2.1-003	Material Testing	1	LS	\$ -	\$ 2,500.00	\$ -	\$ 2,500.00				
2.1-004	Survey and Layout	1	LS	\$ 5,000.00	\$ -	\$ -	\$ -				
2.1-005	As-Builts	1	LS	\$ -	\$ 2,500.00	\$ -	\$ 2,500.00				
2.1-006	Startup and Testing	1	LS	\$ -	\$ 15,000.00	\$ -	\$ 15,000.00				
	SUBTOTAL										
2.2	SUBMITTALS AND PROCUREMENT										
2.2-001	Submit - Control Panel Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-002	Submit - Rebar Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-003	Submit - Pipe, Valve and Fitting Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-004	Submit - Well Pump & Motor Submittal	1	LS	\$ -	\$ 2,000.00	\$ -	\$ 2,000.00				
2.2-005	Submit - Electrical Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
				\$ -	\$ -	\$ -	\$ -				
2.2-006	R/A - Control Panel Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-007	R/A - Rebar Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-008	R/A - Pipe, Valve and Fitting Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-009	R/A - Well Pump & Motor Submittal	1	LS	\$ -	\$ 2,000.00	\$ -	\$ 2,000.00				
2.2-010	R/A - Electrical Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
				\$ -	\$ -	\$ -	\$ -				
2.2-011	Release to Fabrication - Control Panel Submittal	1	LS	\$ 6,000.00	\$ -	\$ -	\$ -				
2.2-012	Release to Fabrication - Rebar Submittal	1	LS	\$ -	\$ 3,000.00	\$ -	\$ 3,000.00				
2.2-013	Release to Fabrication - Pipe, Valve and Fitting Submittal	1	LS	\$ 2,000.00	\$ -	\$ -	\$ -				
2.2-014	Release to Fabrication - Well Pump & Motor Submittal	1	LS	\$ -	\$ 4,000.00	\$ -	\$ 4,000.00				
2.2-015	Release to Fabrication - Electrical Submittal	1	LS	\$ -	\$ 2,000.00	\$ -	\$ 2,000.00				
	SUBTOTAL										
3.0	SITE PREPARATION AND RESTORATION										
3.1	SITE WORK										
3.1-001	Erosion Control/Silt Fencing	1	LS	\$ 10,000.00	\$ -	\$ -	\$ -				
3.1-002	Excavate/Fill/Compact Slab	1	LS	\$ -	\$ 10,000.00	\$ -	\$ 10,000.00				
	SUBTOTAL										
3.2	DEMOLITION										
3.2-001	Electrical Demolition	1	LS	\$ 7,500.00	\$ -	\$ -	\$ -				
3.2-002	Process Piping Demolition	1	LS	\$ 7,500.00	\$ -	\$ -	\$ -				
3.2-007	Concrete Pad Demolition	1	LS	\$ 10,000.00	\$ -	\$ -	\$ -				
3.2	SITE RESTORATION AND COMPLETION										
3.2-001	Dress Site	1	LS	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00				
3.2-002	Sodding/Seeding	1	LS	\$ -	\$ 4,000.00	\$ -	\$ 4,000.00				
3.2-007	Form, Pour and Finish Well Slab	1	LS	\$ -	\$ 50,000.00	\$ -	\$ 50,000.00				
	SUBTOTAL										
4.0	WELLHEAD ASSEMBLY										
4.1	WELL NO. 4 WELLHEAD ASSEMBLY										
4.1-001	U/G Water Main	1	LS	\$ 12,500.00	\$ 37,500.00	\$ -	\$ 37,500.00				
4.1-002	U/G WM Tie In	1	LS	\$ 5,000.00	\$ 5,000.00	\$ -	\$ 5,000.00				
4.1-003	A/G Well Header Piping	1	LS	\$ -	\$ 120,000.00	\$ -	\$ 120,000.00				
4.1-004	Well Pump & Motor Material	1	LS	\$ -	\$ 135,000.00	\$ 4,273.00	\$ 139,273.00				
4.1-005	Set Well Pump & Motor	1	LS	\$ -	\$ 10,000.00	\$ -	\$ 10,000.00				
4.1-006	Bacteriological/Locate Wire/Pressure Testing	1	LS	\$ -	\$ 5,000.00	\$ -	\$ 5,000.00				
4.1-007	Final Casing Flange Adjustment	1	LS	\$ -	\$ -	\$ 35,300.00	\$ 35,300.00				
	SUBTOTAL										
4.2	ELECTRICAL AND INSTRUMENTATION										
4.2-001	Electrical Mobilization	1	LS	\$ 6,250.00	\$ 18,750.00	\$ 5,000.00	\$ 23,750.00				
4.2-003	Electrical Rough In	1	LS	\$ -	\$ 40,000.00	\$ -	\$ 40,000.00				
4.2-004	Set Electrical Equipment	1	LS	\$ -	\$ 20,000.00	\$ -	\$ 20,000.00				

## Regular Agenda - Award #3 Supporting Documents 7/24/2025

4.2-005	Pull Wire and Terminate	1	LS	\$ -	\$ 30,000.00	\$ -	\$ 30,000.00
4.2-006	Electrical Equipment, Wire and Conduit	1	LS	\$ -	\$ 100,000.00	\$ 16,796.00	\$ 116,796.00
4.2-007	Control Panels Material	1	LS	\$ 140,000.00	\$ -	\$ -	\$ -
4.2-009	Instrumentation Material	1	LS	\$ -	\$ 70,000.00	\$ -	\$ 70,000.00
	<b>SUBTOTAL</b>						
	<b>TOTAL</b>				\$ 758,250.00	\$ 110,369.00	\$ 868,619.00



March 28, 2025

*Via Email*

Mr. Dustin Dykes, PE (dustin.dykes@jacobs.com)  
Project Manager  
Jacobs  
200 W. Forsyth Street.  
Suite 1520  
Jacksonville, FL 32202

**RE: Change Order Request #002 – Well Casing Modifications Needed**  
**JEA Norwood Well No. 1**  
**JEA Proj. No. 8008799**  
**Jacobs Proj. No. D325490A**  
**PSCC Proj. No. 22188-03**

Dear Mr. Dykes,

Please allow this letter and supporting documentation to serve as Change Order Request #002, for the above referenced project.

### **Background**

This change order proposal addresses scope adjustments resulting from the findings upon demolition of the existing concrete slab related to casing grouting and corrosion.

### **Scope of Work**

Based on the findings upon demolition of the existing concrete slab related to casing grouting and corrosion, we request the following actions be included in your scope of work:

- Grout annular space between surface casing and 12-inch production casing with neat cement from tag depth to land surface to bottom of proposed well pad (tag depth is approximately 25 feet bls)
- Temporarily plug well to stop artesian flow, remove upper portion of 12-inch steel casing to 1-foot (min.) below area of corrosion concern (shown on attached sketch). Field verify casing thickness and remove casing until competent material is evident.
- Weld new 12-inch steel casing and flange to a new top of casing flange elevation of 20.00 feet (delete the 12-inch spool piece that is in the 100% design documents). Flange should be two holed with the proposed wellhead orientation and leveled in accordance with the pump manufacturers requirements.
- Prep and Field coat the casing with System 6 prior to placing cement to just below existing land surface.

Please note the work described above and included sketch requires a well modification permit from the SJRWMD.

### **Pricing**

Breakdown included in the attached COR No. 2 cost summary sheet.



**Change Order Request Summary**

ORIGINAL CONTRACT VALUE	\$	12,000.00
CURRENT CONTRACT VALUE	\$	670,414.00
TOTAL CHANGE ORDER REQUEST #2	\$	35,300.00
NEW CONTRACT VALUE	\$	705,714.00
CHANGE IN CONTRACT DURATION		16 CALENDAR DAYS

Please confirm that Jacobs agrees with the scope of work and provide direction on how Jacobs would like PSCC to proceed.

If you have any questions or need additional information, please do not hesitate to contact us.

Sincerely,

A handwritten signature in blue ink that reads 'Jose Ortiz'.

Jose Ortiz, PE  
Project Manager  
PETTICOAT-SCHMITT CIVIL CONTRACTORS, INC.  
Phone: (787)-306-8271  
Email: [jortiz@petticoatschmitt.com](mailto:jortiz@petticoatschmitt.com)

Cc: Tommy Boynton, PSCC Assit. Project Manager ([tboynton@petticoatschmitt.com](mailto:tboynton@petticoatschmitt.com))  
Jodi Marson, PSCC Project Coordinator ([jmarson@petticoatschmitt.com](mailto:jmarson@petticoatschmitt.com))



## JEA Norwood Well No. 1

### Change Order

JEA Proj. No. 8008799  
 Jacobs Proj. No. D325490A  
 PSCC Proj. No. 22188-03

Associated Document(s)		CO No.	0002
RFI	Drawing No(s)	SWA No.	
3		COR No.	
<b>Well Casing Modifications Needed</b> Based on the findings upon demolition of the existing concrete slab related to casing grouting and corrosion, Grout of annular space approx 25ft bls, Temporary Plug then removal of corroded pipe. Weld New Casing and Flange. Prep and Field Coat the casing.		Date Created:	03/28/25
		Date Sent:	03/28/25
		Date Closed:	
		Status:	

		Manhours		Labor Rates		Extended Price
		Straight Time	Overtime	Straight Time	Overtime	
1.03	Project Manager					\$ -
1.04	Asst. Project Manager					\$ -
1.05	Project Engineer					\$ -
1.08	Estimator					\$ -
1.10	Superintendent					\$ -
1.12	Asst. Superintendent					\$ -
1.13	General Foreman			\$ 93	\$ 131	\$ -
1.15	Safety/QC Engineer			\$ 58	\$ 58	\$ -
1.16	Carpenter Foreman			\$ 90	\$ 127	\$ -
1.18	Carpenter			\$ 52	\$ 74	\$ -
1.19	Plant Builder			\$ 60	\$ 85	\$ -
1.20	Concrete Foreman			\$ 90	\$ 127	\$ -
1.21	Concrete Finisher			\$ 52	\$ 74	\$ -
1.22	Mechanical Foreman			\$ 76	\$ 108	\$ -
1.24	Welder			\$ 56	\$ 79	\$ -
1.26	Pipe Foreman			\$ 88	\$ 124	\$ -
1.27	Pipelayer			\$ 52	\$ 74	\$ -
1.28	Hillman			\$ 44	\$ 62	\$ -
1.29	Tailman			\$ 46	\$ 65	\$ -
1.31	Laborer			\$ 42	\$ 59	\$ -
1.33	Punchout Foreman			\$ 83	\$ 117	\$ -
1.35	Grade Foreman, Rough			\$ 60	\$ 85	\$ -
1.36	Grade Foreman, Finish			\$ 84	\$ 119	\$ -
1.39	Operator Dozer			\$ 66	\$ 93	\$ -
1.40	Operator Excavator Dirt			\$ 56	\$ 79	\$ -
1.41	Operator Excavator Pipe			\$ 64	\$ 91	\$ -
1.44	Operator Loader			\$ 50	\$ 71	\$ -
1.45	Driver Dump Truck			\$ 48	\$ 68	\$ -
1.46	Driver Fuel/Lube			\$ 52	\$ 74	\$ -
1.47	Driver Low Boy			\$ 50	\$ 71	\$ -
1.50	Driver Rollback			\$ 44	\$ 62	\$ -
1.52	Survey Manager			\$ 119	\$ 119	\$ -
1.53	Survey GPS Manager			\$ 48	\$ 68	\$ -



**JEA Norwood Well No. 1**  
**Change Order**

1.55	Survey Party Chief			\$	58	\$	82	\$	-
1.56	Survey Technician			\$	63	\$	89	\$	-
1.58	Survey Rodman			\$	44	\$	62	\$	-
<b>(A) Estimated Labor</b>								\$	-
Equipment Operating Costs		Hours	Hourly Rate Includes Fuel	Mobilization: Add Driver under Labor, add Truck here.		Extended Price			
2.01	Truck, Pickup		\$ 18.00			\$	-		
2.02	Truck, Service		\$ 28.00			\$	-		
2.03	Dozer, JD450J		\$ 81.00			\$	-		
2.03	Dozer JD550K		\$ 88.00			\$	-		
2.03	Dozer JD550K GPS		\$ 99.00			\$	-		
2.03	Dozer JD650K		\$ 95.00			\$	-		
2.03	Dozer JD650K GPS		\$ 106.00			\$	-		
2.03	Dozer JD700K		\$ 103.00			\$	-		
2.03	Dozer JD700L GPS		\$ 114.00			\$	-		
2.03	Dozer JD750K		\$ 125.00			\$	-		
2.03	Excavator JD50D w/THUMB		\$ 59.00			\$	-		
2.03	Excavator JD50G		\$ 59.00			\$	-		
2.03	Excavator JD26G		\$ 59.00			\$	-		
2.03	Excavator JD50G W/THUMB		\$ 59.00			\$	-		
2.03	Excavator JD85G		\$ 66.00			\$	-		
2.03	Excavator JD75G		\$ 66.00			\$	-		
2.03	Excavator JD135G		\$ 73.00			\$	-		
2.03	Excavator JD160G		\$ 81.00			\$	-		
2.03	Excavator JD210G		\$ 95.00			\$	-		
2.03	Excavator JD210G GPS		\$ 106.00			\$	-		
2.03	Excavator JD250G		\$ 103.00			\$	-		
2.03	Excavator JD245G		\$ 103.00			\$	-		
2.03	Excavator JD300G		\$ 118.00			\$	-		
2.03	Excavator JD300G GPS		\$ 151.00			\$	-		
2.03	Excavator JD350G		\$ 140.00			\$	-		
2.03	Excavator JD350G GPS		\$ 151.00			\$	-		
2.03	Excavator ZX350LC-6		\$ 140.00			\$	-		
2.03	Excavator JD345G		\$ 140.00			\$	-		
2.03	Excavator ZX470 GPS		\$ 187.00			\$	-		
2.03	Loader, Track JD323E		\$ 59.00			\$	-		
2.03	Loader, Track JD333G		\$ 59.00			\$	-		
2.03	Loader, Track JD325G		\$ 59.00			\$	-		
2.03	Loader, Wheel KAWASKI 45ZV		\$ 44.00			\$	-		
2.03	Loader, Wheel JD 444K		\$ 66.00			\$	-		
2.03	Loader, Wheel JD524K		\$ 88.00			\$	-		
2.03	Loader, Wheel JD544K		\$ 88.00			\$	-		
2.03	Loader, Wheel JD524K-II		\$ 88.00			\$	-		



## JEA Norwood Well No. 1

### Change Order

2.03	Loader, Wheel JD524L		\$	88.00		\$	-
2.04	Loader, Wheel JD544L		\$	88.00		\$	-
2.05	Loader, Wheel JD544P		\$	88.00		\$	-
2.06	Loader, Wheel JD644K		\$	103.00		\$	-
2.07	Backhoe Loader JD310SK		\$	73.00		\$	-
2.08	Backhoe Loader JD310SL		\$	73.00		\$	-
2.09	Truck, Fuel		\$	88.00		\$	-
2.10	Truck, Dump 18YD		\$	103.00		\$	-
2.12	Truck, Dump 6YD		\$	26.00		\$	-
2.13	Truck, Water		\$	43.00		\$	-
2.14	Truck, Lowboy		\$	104.00		\$	-
2.15	Truck, Roolback		\$	98.00		\$	-
2.16	Truck, Mechanic		\$	103.00		\$	-
2.17	Articulated Dump Truck		\$	169.00		\$	-
2.18	Forklift, Telescopic		\$	43.00		\$	-
2.19	Roller, Single Drum Vib 60"		\$	81.00		\$	-
2.20	Roller, Single Drum Vib 84"		\$	95.00		\$	-
2.22	Pump, 4" Diaph (No Hoses)		\$	81.00		\$	-
2.23	Light Tower		\$	24.00		\$	-
<b>(B) Estimated Equipment Operating Costs</b>						\$	-
<b>(C) Markup Percentage: Supervision, Overhead, Bonds &amp; Profit (applied to both A and B above)</b>							10.00%
<b>(D) Subtotal Labor, Equipment, Overhead and Profit</b>						\$	-
	<b>Amount</b>		<b>Tax</b>		<b>% Markup</b>		
<b>(E) Estimated Material</b>	\$0	7.50%	\$	-	10.00%	\$	-
<b>(F) Estimated Subcontracts</b>	\$25,000				10.00%	\$	27,500
<b>(G) Estimated Equipment Rental</b>	\$0	7.50%	\$	-	10.00%	\$	-
<b>(H) General Conditions (Days)</b>	12	DAY	\$	650.00	PER DAY	\$	7,800
<b>(I) Subtotal (D-H)</b>						\$	35,300
<b>TOTAL</b>						\$	35,300

Unless otherwise clarified, this proposal expires 30 calendar days after the date above.

Extension of contract time with this Change Order: 12 working days

*Jose Ortiz*

03/28/25

Petticoat-Schmitt Civil Contractors, Inc.

Date

Jacobs

Date

	This proposal does not include any \$ for extension or acceleration, but the right to ask for these costs at a later date is expressly reserved.
X	Extension cost is included in this proposal.
	Acceleration cost to maintain project schedule is included in this proposal.



**JEA Norwood Well No. 1**  
**Change Order**

**PRICE DETAIL**

DESCRIPTION		QUANTITY	UNIT	UNIT COST	TOTAL
MATERIAL					
				\$	-
				\$	-
				\$	-
				<hr/>	
				SUBTOTAL	\$ -
SUBCONTRACTORS					
X	Complete Services (Well Driller)	1	LS	\$ 25,000.00	\$ 25,000.00
				\$	-
				\$	-
				\$	-
				\$	-
				\$	-
				<hr/>	
				SUBTOTAL	\$ 25,000.00
EQUIPMENT RENTAL					
				\$	-
				\$	-
				\$	-
				\$	-
				<hr/>	
				SUBTOTAL	\$ -

X=Quote Attached

Project Data			
Project Name	JEA Norwood	Client:	JEA
Project No.	D325490A	Contractor:	Petticoat-Schmitt Civil Contractors, Inc.
Inspection Date	<a href="#">Click here to enter a date.</a>	Project Location:	Jacksonville FL
RFI No	003	Inspector:	

Request Data					
Ref:	05-D-002				
Regarding: Plan Sheet		of		Spec. Section:	
AS-BUILT UPDATED NEEDED <input type="checkbox"/> Yes <input type="checkbox"/> No					
IMPACT Data					
Cost Impact	<input type="checkbox"/> Yes <input type="checkbox"/> No				
Schedule Impact	<input type="checkbox"/> Yes <input type="checkbox"/> No				

Description of Contractor Request for Information:
<p>After Complete Services conducted their inspection of the well casing, it was made clear that there is no grout inside the well casing. How would you like to proceed?</p> <p style="text-align: right;">Prepared by: <u>Tommy Boynton</u></p> <p style="text-align: right;">3/25/2025</p>

Engineer's Response:
<p>Based on the findings upon demolition of the existing concrete slab related to casing grouting and corrosion, we request the following actions be included in your scope of work:</p> <ul style="list-style-type: none"> <li>Grout annular space between surface casing and 12-inch production casing with neat cement from tag depth to land surface to bottom of proposed well pad (tag depth is approximately 25 feet bls)</li> <li>Temporarily plug well to stop artesian flow, remove upper portion of 12-inch steel casing to 1-foot (min.) below area of corrosion concern (shown on attached sketch). Field verify casing thickness and remove casing until competent material is evident.</li> <li>Weld new 12-inch steel casing and flange to a new top of casing flange elevation of 20.00 feet (delete the 12-inch spool piece that is in the 100% design documents). Flange should be two holed with the proposed wellhead orientation and leveled in accordance with the pump manufacturers requirements.</li> <li>Prep and Field coat the casing with System 6 prior to placing cement to just below existing land surface.</li> </ul> <p>Please note the work described above and included sketch requires a well modification permit from the SJRWMD. Please see attached sketch for additional information. We understand this is additional work and will require a cost change request. Please submit a Change Order request for</p>



## Contractor Request for Information

Dustin Dykes; Erik Svenson; Blake Roberts; Larry Gunn

Signed

3/27/2025

Date

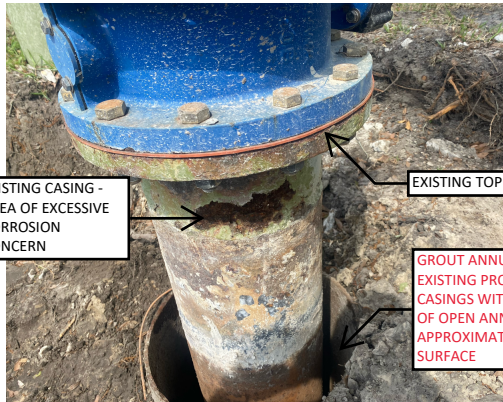
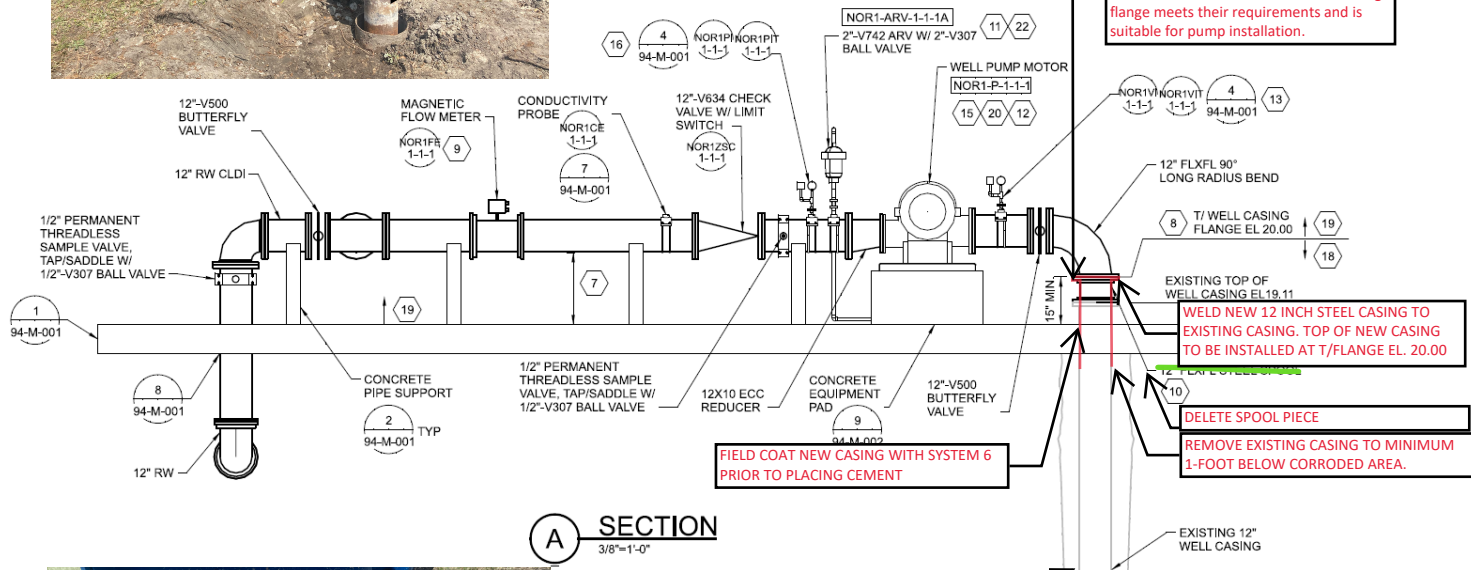
# ENGINEER MARKUPS

Regular Agenda - Award #3 Supporting Documents 7/24/2025



NORWOOD WELL 1 - CURRENT CONDITIONS

TWO-HOLE WELL CASING FLANGE. The pump manufacturer shall submit a statement that the levelness of the casing flange meets their requirements and is suitable for pump installation.



EXISTING CASING - AREA OF EXCESSIVE CORROSION CONCERN

EXISTING TOP OF 12-INCH WELL CASING

GROUT ANNULAR SPACE BETWEEN EXISTING PRODUCTION AND SURFACE CASINGS WITH NEAT CEMENT, TAG DEPTH OF OPEN ANNULAR SPACE IS APPROXIMATELY 25 FEET BELOW LAND SURFACE

GROUT ANNULAR SPACE BETWEEN EXISTING PRODUCTION AND SURFACE CASINGS WITH NEAT CEMENT, FROM APPROXIMATELY 25' BLS TO LAND SURFACE



8014 Bayberry Rd  
Jacksonville, FL 32256  
(904) 751-0888 Phone  
(904) 751-0988 Fax

**REQUEST FOR INFORMATION**

To: Jacobs	Location: <u>Jacksonville, FL</u>
From: Petticoat-Schmitt Civil Contractors, Inc.	

RFI No.	<u>3</u>	
Project	<u>Norwood Well #1 Wellhead</u>	Date: <u>03/25/25</u>
Area Involved	<u>Well Casing</u>	
Drawing No.	<u>05-D-002</u>	

Information Requested:  
After Complete Services conducted their inspection of the well casing, it was made clear that there is no grout inside the well casing. How would you like to proceed?

Submitted By: Tommy Boynton

Date Answer Requested By: 04/01/25

Reply:

Reply By: \_\_\_\_\_

Date: \_\_\_\_\_

9785 WELL WATER ROAD  
JACKSONVILLE FL 32220-0683  
9046938635  
cecil@jaxwelldrilling.com  
www.jaxwelldrilling.com

## Estimate

Petticoat-Schmitt  
6380 Philips Hwy  
Jacksonville, FL 32216

**ESTIMATE #** 2499  
**DATE** 03/28/2025

Accepted By

Accepted Date

# Owner Directed Purchase

## Process Overview

- Purpose: Enables JEA to directly buy budgeted materials/equipment for tax savings under FL Statute §212.08(6), bypassing contractor purchases.
- Key Benefits: Sales tax exemptions; cost reduction on approved projects
- Eligibility Criteria:
  - Budgeted items in pre-approved contracts
  - Exclusions: Contractor-manufactured items, exclusive rights supplies, pre-purchased goods, or electric generation materials.

**Step 1 - Identify:** Find possible ODP items in projects prior to bidding/during GMP development to notify contractors

**Step 2 - Evaluate & Select:** Review post-bid/GMP pricing and options. JEA picks what to ODP focusing on tax savings vs. extra coordination needs

**Step 3 - Approve & Contract:** Regular Contract/GMP is approved by either Awards Committee or Board

**Step 4 - Issue Direct PO:** JEA issues PO directly to the manufacturer, excluding tax and provides a Certificate of Exemption

**Step 5 - Adjust Contract:** Issue a contract amendment to lower the primary Supplier's contract by the total ODP amount

**Step 6 - Execute & Close:** Manage delivery logistics with manufacturers, verify invoices, pay directly, Informational award to the Awards Committee

