

<div> <div>JEA Awards Agenda</div> <div>June 12, 2025</div> <div>225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor</div> <div>Teams Meeting Info</div> </div>												
Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 05/29/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Joint Project	CB-16446-25 Ellis Rd Drainage Improvements	Zammataro	Jax Utilities Management Inc.	Capital	\$725,445.00	\$322,632.12	N/A	\$322,632.12	N/A	Project Completion Start: 06/17/2025 End: 05/20/2027	N
<p>For additional information contact: David King Four (4) bids received (City of Jacksonville, JEA Portion)</p> <p>Jax Utilities Management Inc. \$322,632.12 J.B. Coxwell \$355,479.63 CCI \$394,127.18 Besch and Smith \$569,850.40</p> <p>This is a Joint Project initiated under City of Jacksonville Procurement Solicitation CB-16446-25, Ellis Road Drainage Improvements. The City of Jacksonville (COJ) is undertaking roadway and drainage improvements along Ellis Road, from Highway Avenue to Harrold Avenue.</p> <p>To reduce JEA's construction costs and minimize disruption to ratepayers and the public, JEA will perform its necessary water and sewer relocations concurrently with the COJ project as part of this Joint Project. The existing 12-inch PVC water main and 6-inch sewer force main must be relocated to avoid conflicts with COJ's proposed drainage alignment.</p> <p>Additionally, JEA Operations and Maintenance (O&M) has requested the installation of several 6-inch water main stub-outs across Ellis Road at intersecting side streets, to support a future O&M galvanized water main replacement project.</p> <p>Jax Utilities Management submitted the lowest overall total bid, including both the COJ and JEA project components, as well as the lowest individual bids for each agency.</p>												
3	Emergency	Coal Pile Screening	Erixton	RPM Solutions, LLC	O&M	\$352,064.00	\$376,104.80	N/A	\$376,104.80	N/A	Project Completion Start Date: 05/30/2025 End Date: 06/05/2025	N
Moved to regular agenda as item #4												
4	Invitation for Bid (IFB)	1411980046 IFB JEA Class 332+ 1/3 CU YD Mini Excavators 19300 LBS Units	Phillips	Crystal Tractor, LLC Coastal Equipment Systems of Florida, LLC	Capital	\$336,000.00	\$233,142.00 \$119,236.47	N/A	\$352,378.47	N/A	One-Time Purchase in FY25 Start Date: 06/16/2025 End Date: 09/30/2025	N
<p>Advertised: 04/28/2025; Opened: 05/28/2025 Three (3) Responses Received: Crystal Tractor, LLC - Bid on two (2) - \$116,571.00 per unit Coastal Equipment Systems of Florida, LLC - Bid on three (3) - \$119,236.47 per unit Dobbs Equipment, LLC - Bid on three (3) - \$133,500.00 per unit □ For additional information contact: Halley Stewart</p> <p>This award request is for the one-time purchase of three (3) Kubota KX080-5 or equivalent model with Angle Blade Conventional Tail Swing Compact Hydraulic Tracked Mini Excavators with various options for the JEA Electric expansions and replacements for JEA Training. Units must be tested and delivered to the JEA Fleet Facility by 9/30/2025.</p> <p>The most recent procurement of comparable Kubota mini excavators, awarded in February 2023, was priced at \$103,538.00 per unit and was later increased to \$108,296.00 per unit. For this solicitation, Crystal Tractor submitted the lowest unit price of \$116,571.00 per excavator but is only able to supply two (2) units. Therefore, the third excavator will be awarded to Coastal Equipment, the supplier offering the next lowest unit price. The award to Crystal Tractor totals \$233,142.00 for two (2) excavators and the award to Coastal Equipment amounts to \$119,236.47 for one (1) excavator. The combined total award is in the amount of \$352,378.47, which represents a 4.9% increase over the Business Unit's estimate of \$336,000.00. This variance has been reviewed and deemed reasonable.ount of \$352,378.47, which represents a 4.9% increase over the Business Unit's estimate of \$336,000.00. This variance has been reviewed and deemed reasonable.</p>												
5	Invitation For Bid (IFB)	1411982447 IFB-Replacement of DCS Servers and Clients: NGS - N01/N02/N03	Erixton	CDW-Government LLC	Capital	\$485,000.00	\$489,536.22	\$489,536.22	\$489,536.22	N/A	One Time Purchase	N
<p>Advertised: 05/02/2025 Opened: 05/28/2025 One (1) Proposal Received Three (3) – Declined to Bid</p> <p>CDW-Government LLC \$489,536.22 SHI International Declined to bid Netync Declined to bid Moving On IT Declined to bid</p> <p>For Additional Information Contact: Angel Love</p> <p>In response to an Invitation for Bid for the procurement of Distributed Control System (DCS) Servers and Clients for Northside Generating Station (N01/N02/N03), JEA received a single bid from CDW-Government, LLC. Three other suppliers opted not to participate in the bidding process, citing challenges in securing competitive pricing from the Manufacturer.</p> <p>These components are integral to the modernization of JEA's Distributed Control System (DCS) at Northside Generating Station, which is responsible for operating Units 1, 2, and 3. The DCS relies on an extensive infrastructure of field hardware, supported by a network of servers and HMI devices that enable operational interaction with plant control systems. Beyond core control functions, these systems also provide critical capabilities such as system backups, patch management, access control, and cybersecurity measures, including antivirus protection.</p> <p>The current servers are nearing the end of their service life and no longer receive adequate support. Additionally, they lack the necessary hardware specifications to facilitate virtualization, which is the recommended configuration for the ABB DCS Upgrade. To address these deficiencies, the servers will be virtualized, and outdated client devices also approaching the end of their lifecycle will be replaced with virtualized thin clients. Thin clients offer a more cost-effective solution and allow for faster restoration in the event of hardware failures compared to traditional clients.</p> <p>This upgrade is essential to ensuring the continued reliability of JEA's generation units. By modernizing the system infrastructure, JEA will enhance operational efficiency, improve system resilience, and secure a more sustainable and manageable control environment for its Northside Generating Station.</p>												

6	Invitation for Bid (IFB)	1411969448 IFB JEA District II (Cedar Bay) Building Upgrades 2025	Phillips	Warden Construction Corporation	Capital	\$425,000.00	\$410,113.03	N/A	\$410,113.03	N/A	Project Completion Start Date: 06/17/2025 End Date: 09/20/2025	Holman Inc.– 6.8%, \$23,649.96 (Door & Hardware)
	Advised: 04/08/2025 Optional Pre-Bid: 04/14/2025 Mandatory Site Visit: 04/14/2025 Opened: 05/13/2025 Five (5) Bids Received: Warden Construction Corp. \$345,559.03 Clayton Co Consultant LLC \$377,126.58 Auld & White Constructors LLC \$450,555.00 Carle Construction & Maintenance \$490,718.00 The Rose Group LLC Disqualified (Did not meet minimum qualifications) For additional information contact: Danielle Crawford This award request is for District II (Cedar Bay) Building Upgrades 2025. The contract will include the replacement and upgrade of windows, cabinets, countertops, doors, ceiling tiles, AC registers, and installation of epoxy floors. Warden Construction Corp. submitted the lowest bid in the amount of \$345,559.03, which is approximately 18.7% lower than the business unit budget estimate and 8.4% lower than the next lowest bid of \$377,126.58. It has been decided by the business unit that it is in its best interest to include Optional Add-On Item A2, which provides for the installation of impact-resistant glass during the window replacement. With the inclusion of this item, the total award is in the amount of \$410,113.03. This revised total remains 3.5% lower than the business unit's original budget estimate and has been deemed reasonable.											
7	Invitation for Bid (IFB)	1411979046 (IFB) St Johns 4kV Substation Rebuild	Erixon	C and C Power Line, Inc.	Capital	\$2,427,992.00	\$2,138,357.10	N/A	\$2,138,357.10	N/A	Project Completion Start Date: 7/07/2025 End Date: 7/28/2026	Y, Landscape Construction LLC, 1%
	Advised: 04/24/2025 Opened: 06/03/2025 Four (4) Bids received C and C Powerline, Inc. - \$2,138,357.10 Reliable Substation Services Inc - \$2,651,000.00 Power Serve Technologies, Inc - \$2,722,413.00 National Electric Engineering - \$2,815,478.48 For additional information contact: Jason Behr Construction services are required to fully rebuild the St. Johns 4kV Substation. This includes demolition of the existing brick building, removal of the current transformers, and installation of new switchgear. The project will also involve installing two new 26/4kV transformers rated at 8.6 MVA each, along with all associated cable and conduit work as specified in the provided drawing package. The bid amount was approximately \$290K less than the budget estimate and is deemed reasonable.											
8	Invitation for Bid (IFB)	1411953648 (IFB) SJRPP Substation and T1 with 9T1W Transmission Breaker Installation	Erixon	Reliable Substation Services, Inc.	Capital	\$6,163,464.00	\$6,795,000.00	N/A	\$6,795,000.00	N/A	Project Completion Start Date: 06/15/2025 End Date: 11/11/2025	Y, Landscape Construction LLC, 2%
	Advised: 04/16/2025 Opened: 06/03/2025 Six (6) Bids received Reliable Substation Services, Inc. - \$6,795,000.00 Gridco, Inc - \$6,971,550.00 C and C Powerline, Inc - \$7,311,037.00 Power Serve Technologies, Inc - \$7,740,736.00 Energy Erectors, Inc - \$9,228,924.04 National Electrical Engineering - \$9,537,436.43 For additional information contact: Jason Behr The SJRPP T1 Substation Project will construct a new substation east of the existing switchyard, featuring a 230/26kV transformer, four 26kV bays (three for new breakers and one for a capacitor bank), and a new 9T1W transmission breaker in the existing yard. A new control house with five control panels will be built, with the contractor responsible for panel installation and control cable terminations. The project includes extending water and sewer services from the existing switchyard to the new control house, along with associated site preparation work such as demolition, fence relocation, and removal of existing infrastructure. Electrical improvements include multiple manholes, conduits, lighting upgrades, cable trenching, and the installation of three new transmission poles to connect the new substation with the existing system. This project will significantly improve system capacity, reliability, and operational flexibility at SJRPP to support future demand. The bid amount returned approximately \$600K above the budget estimate. This increase is primarily due to the inclusion of a liquidated damages clause added during the solicitation process, coupled with a tight project deadline that necessitates vendors allocating additional resources to meet the schedule.											

Consent Agenda Action												
Committee Members in Attendance	Names	Ted Phillips, Garry Baker and Jody Brooks										
Motion by:	Garry Baker											
Second By:	Jody Brooks											
Committee Decision	Award Items 1-2; 4-8 are Approved. Award Item #3 moved to the regular agenda.											
Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Single Source	Purchase of LSCRU015 and LSCRU016 for Limestone Crusher	Phillips	McLanahan Corporation	\$242,861.25	\$238,004.00	\$622,492.30	\$865,353.55	N/A	Project Completion Start Date: 06/12/2025 End Date: 09/20/2025	N	Motion by: Garry Baker
	For additional information contact: Lynn Rix The stationary and moveable roll shaft assemblies (LSCRU015 and LSCRU016) were part of the previous award on May 1, 2025, to stock critical spare parts for the essential limestone crushing system at Northside Generating Station (NGS). While we did not anticipate needing them again so soon, the first set will be used immediately on Train B, which is currently out of service, and the second set will be required shortly for Train C. Procurement is working with the manufacturer to establish an ongoing contract for these parts to ensure availability. This request seeks approval for \$242,861.25 to purchase and inventory critical spare parts for this permanent system, enabling rapid repairs and significantly reducing potential equipment downtime from weeks to about a day—ultimately protecting overall unit availability. McLanahan Corporation, the Original Equipment Manufacturer (OEM) for the system's reclaim feeders and double roll crushers, is the sole source for these critical components. As the OEM, they are necessary to guarantee compatibility and maintain the system's operational integrity.											Second by: Jody Brooks
	DISCUSSION/ACTION: Ted requested a brief explanation for the single source purchase. Philip Mauro clarified that McLanahan Corporation is the original equipment manufacturer (OEM) for the required parts, which are necessary to repair the downed limestone crusher. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Philip Mauro											Committee Decision: Approved
2	Contract Increase	Dragos Enhanced Grid Cybersecurity Threat and Vulnerability Management	Datz	SHI International Corp	\$87,662.27	\$500,000.00	\$342,848.35	\$430,510.62	N/A	One (1) Year w/Two (2) 1-Yr. Renewals Start: 04/01/2025 End: 03/31/2026	N	Motion by: Jody Brooks
	For Additional Information Contact: Angel Love This request is needed to secure two additional Dragos sensors, sensor licenses, and installation that are within budget as part of the NDR technology essential to strengthening JEA's cybersecurity posture. To fully enhance JEA's information security program, we currently have six sensors and licenses in place and require two additional sensors to complete the improvement. This enhances its cybersecurity through risk assessments, vulnerability management, and incident response. This Dragos Enhanced Grid Cybersecurity Threat and Vulnerability Management project and one (1) license subscription focuses on improving threat management for Operational Technology (OT) and Information Technology (IT) systems, integrating a database and ticketing system for better visibility and automation. The products are intended to preserve the confidentiality, integrity, and availability of life-sustaining utilities to the region through expanded Network Detection and Response (NDR) systems that provide greater threat visibility. They will bring greater threat visibility to the JEA W/WW division specifically. The NDR solution is incorporated where appropriate to enhance security features at facilities that service the greatest number of customers. The NDR management and network sensors will be configured to send alerts notifying the users that there is a detected vulnerability or a change in the baseline.Network Detection and Response (NDR) technology, key to this effort, will be deployed at high-risk OT locations to enhance threat detection and response. This award is part of the Department of Energy (DOE) project for "Enhanced Grid Cybersecurity Threat and Vulnerability Management" in which DOE will cost share half of the total project cost of \$800,000.00 with JEA. JEA's responsible share is \$400,000.00. A purchase of Professional Services and Custom Reporting will be made separately as part of the Enhanced Grid Cybersecurity Threat and Vulnerability Management initiative. Contract Name: Sourcewell- Technology Products & Solutions Contract #: 121923-SHI Expiration Date: 02/27/2028											Second by: Garry Baker
	DISCUSSION/ACTION: JEA received \$400,000 in grant funding, with a matching contribution of \$400,000 from JEA, resulting in a total project budget of \$800,000. The purpose of the grant is to enhance grid cybersecurity. DISCUSSION/ACTION PARTICIPANTS: Janie Smalley, Ted Phillips, Charlene Crawshaw, Angela Scraggs											Committee Decision: Approved
3	Piggyback-GSA	AWS-Cloud Services	Datz	Amazon Web Services Inc	\$935,154.41	\$935,154.41	N/A	\$935,154.41	N/A	Two (2) Years Start:10/1/2024 End:9/30/2026	N	Motion by: Garry Baker
	For Additional information contact: Angel Love This award request is for Amazon Web Services (AWS) to provide cloud services to JEA, including servers, storage, networking, remote computing, email, mobile development, and security. AWS enables JEA to manage applications remotely via Amazon's global data centers, enhancing scalability, flexibility, and cost efficiency. Instead of maintaining local infrastructure, JEA pays only for the resources it uses, reducing capital expenses and maintenance costs. AWS offers a full suite of cloud solutions, including computing, storage, analytics, security, and enterprise applications. These on-demand services support JEA's operational needs and data strategy, ensuring efficiency, security, and long-term sustainability. The long-term award was delayed for awards committee approval due to challenges related to changes in usage estimation and business adjustments. While JEA's contract rates have remained the same due to increased usage the average historical cost per month has increased from \$24,198.06 to \$36,679.53, now surpassing the \$300,000 annual threshold, requiring awards committee approval. To prevent service disruption or cancellation, invoices have been and continue to be processed monthly for usage from October 1, 2024, through June 15, 2025, resulting in a ratification amount of \$293,436.27. This award piggybacks off U.S. General Services Administration (GSA) contract: 47QTCA19D000C Term: October 5, 2018, through October 4, 2028.											Second by: Jody Brooks
	DISCUSSION/ACTION: Amazon Web Services (AWS) currently provides JEA with cloud services, including server storage, networking, and computing capabilities, enabling remote application management through its global data centers. This two-year award, covering FY25 and FY26, supports JEA's continued growth and scalability in cloud infrastructure. The partnership enhances operational flexibility, delivers cost efficiencies, and aligns with JEA's broader data strategy. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Kim Traylor											Committee Decision: Approved

4	Emergency	Coal Pile Screening	Erixton	RPM Solutions, LLC	\$376,104.80	\$352,064.00	N/A	\$376,104.80	N/A	Project Completion Start Date: 05/30/2025 End Date: 06/05/2025	N	Motion by: Jody Brooks			
	Emergency For additional information contact: Jason Behr At Northside Generating Station, Units #1 and #2 were taken offline due to plugging in the stripper coolers. The issue was traced to excessive metal accumulation on the boiler bed floor, with the likely source being coal previously offloaded and stored in Dome B. To mitigate further risk of stripper cooler plugging—which could result in unplanned derating or shutdowns of Units #1 or #2—RPM Solutions LLC was engaged to screen the remaining coal in Dome B. This process involved the use of a screener and magnet to effectively remove excess metal and help ensure continued operational reliability.											Second by: Garry Baker			
	DISCUSSION/ACTION: An emergency purchase was made for coal pile screening services due to contamination in a coal shipment, which included metal fragments that were causing equipment shutdowns when fed into the furnace. The coal required immediate screening to remove contaminants and ensure continued unit operation. While it could not be conclusively determined that the supplier was at fault, the next coal shipment was not awarded to the same vendor as a precautionary measure. DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Jody Brooks, Kenny Pearson											Committee Decision: Approved			

Consent and Regular Agenda Signatures												
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Budget	Name/Title	<u>Sara Goodwin</u>	Manager, Operating Budgets
Awards Chairman	Name/Title	<u>Theodore B Phillips</u>	CFO
Procurement	Name/Title	<u>JBM/WW</u>	
Legal	Name/Title	<u>Rebecca Lavis</u>	