

JEA Awards Agenda May 22, 2025 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda																							
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.																							
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)											
1	Minutes	Minutes from 05/15/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A											
2	Single Source	District Energy System Cooling Towers Repair	Vu	French & Company, Inc.	Capital	\$374,344.00	\$374,344.00	N/A	\$374,344.00	N/A	Project Completion Start: 05/23/2025 End 07/31/2025	N											
For additional information contact: David King																							
The scope of work for the Downtown and Springfield District Energy System (DES) sites includes replacing the distribution system within each existing cooling tower cell. The work consists of installing new lateral piping, spray arm assemblies, nozzles, and stainless steel hardware, while retaining the main header. These repairs are necessary as the existing distribution system has reached the end of its service life. The deteriorating headers and nozzles are causing damage to the filters and reducing the heat transfer efficiency of the cooling towers. French & Company is the sole authorized provider in the area for parts and service for SPX/Marley cooling tower systems. JEA has performed this work in 2018, and the current project cost is in line with the CPI increases over time and is deemed reasonable.																							
3	Single Source	Buckman WRF Chains and Flights Rehab and Replacement	Vu	Evoqua Water Technologies LLC	Capital	\$1,890,000.00	\$1,783,160.00	N/A	\$1,783,160.00	N/A	Project Completion Start: 06/01/2025 End: 03/27/2026	N											
For additional information contact: Darriel Brown																							
The scope of work involves the rehabilitation of the Buckman Primary Clarifiers. The flight chains and associated mechanisms degrade over time due to wear and corrosion in the harsh wastewater environment and must be replaced periodically. Historically, these components require replacement approximately every five years. The eight clarifier channels were last rehabilitated in 2021, and the next rehabilitation is scheduled for completion in 2026. Evoqua, the original equipment manufacturer (OEM) and sole provider of the existing equipment, will replace eight chains, scraper flights, and three cross collectors. The chains, scrapers, and crosses are critical components used to continuously move and collect settled solids (sludge) from the bottom of the clarifiers for removal and further treatment. JEA staff compared the current rehabilitation quote to the work completed in 2021 and noted an increase of approximately 47%; this can be compared to a 23% increase in CPI from August 2020 to April 2025. The additional cost is attributed to the current scope including additional work not performed in 2020–2021, such as tank cleaning, installation of cross-collector shafts, replacement of bearings, and a longer time for crane rental. It should be noted that the award is to not be construed as an approval of the terms and conditions contained in Evoqua’s quote attached to the Award. The purchase will be subject to JEA’s standard terms and conditions except as may be negotiated otherwise by JEA and Evoqua.																							
4	Piggyback-NASPO Contract	Palo Alto: Enterprise License Agreement -Data Loss Prevention	Datz	Netsync Network Solutions, Inc	O&M	\$1,333,088.00	\$2,507,561.81	N/A	\$2,507,561.81	N/A	Three (3) Years Begin Date: 06/01/2025 End Date: 05/31/2028	N											
Piggyback: NASPO Value Point Solutions Contract# AR2472 Cloud Solutions Contract Term: Start Date 10/15/2016 through 09/16/2026 (12 month survivability through 09/16/2027) For Additional Information Contact: Angel Love																							
This request is to create an Enterprise Agreement(EA) with Cybersecurity Company Palo Alto Networks for firewall hardware maintenance, software subscriptions and premium support services which is a JEA standard. The software offerings for this agreement include subscriptions to all the best-in-class network security toolsets covering IPS/Sandboxing, Web Security, Extension, Optimization and Data Loss Prevention(DLP). The EA Agreement is expected to streamline purchasing, deployment, activation, and management of all JEA’s Palo Alto Networks physical, virtual or cloud devices by providing a single authorization code, standardizing device software capabilities, eliminating recurring annual fees and aligning contract dates. It includes a consumption dashboard that tracks hardware growth trends to assist in planning and budgeting, accommodating up to 20% growth beyond forecasts is included within the agreement. The increased costs are driven by the inclusion of additional IT/IoT firewalls, Enterprise DLP, and other security subscription licenses necessitated by the heightened threat landscape and evolving Information Security requirements. Although costs have increased, the 3-year Enterprise Agreement offers significant benefits, including roughly \$427,000.00 in savings compared to a 3-year plan billed annually. This option is also approximately \$134,000.00 less than if JEA only renewed the A la Carte contract for one year, and again the following two at the traditional uplifts with no added benefits and additional cost in support as devices are added. The Enterprise Agreement supports future growth by eliminating extra support costs for added devices and adds extra subscription options. It also co-terms all our past individual purchases making renewals one event rather than multiple. It supports future growth by eliminating extra support costs for added devices and adds extra subscription options. JEA is leveraging NASPO contract through Netsync and compared quotes from other resellers including an alternative Data Loss Prevention excluded configuration. After conducting additional due diligence and comparing quotes from other resellers using public contracts, it was determined that Netsync offered the lowest pricing. Netsync Network Solutions and Palo Alto Networks have agreed to honor the current quote provided a contract is executed by May 31, 2025. The budget forecast from last year only accounted for products active at that time, excluding those still in the capital phase. Current increases are due to some products transitioning to operations, previously prepaid items now appearing as credits on the EA, and heightened security and compliance requirements.																							
5	Invitation to Negotiate (ITN)	1411912646 Barricade Services	Vu	ACME Barricades	Capital and O&M	\$1,766,771.10	\$2,139,125.00	N/A	\$2,139,125.00	N/A	Three (3) Years w/Two (2) - 1 Yr. Renewals Start: 06/01/2025 End: 05/31/2030	N											
Advertised: 01/07/2025 Opened: 02/19/2025 Three (3) Proposers, Two (2) Short-listed Public Evaluation Meeting: 04/17/2025 Proposers (Ranked): <table><tr><td>Company</td><td>Rank</td><td>Score</td><td>BAFO Bid Total</td></tr><tr><td>ACME Barricades</td><td>1</td><td>260</td><td>\$2,139,125.00</td></tr><tr><td>Bob's Barricades, Inc.</td><td>2</td><td>249</td><td>\$2,059,996.50</td></tr></table> For additional information contact: Darriel Brown									Company				Rank	Score	BAFO Bid Total	ACME Barricades	1	260	\$2,139,125.00	Bob's Barricades, Inc.	2	249	\$2,059,996.50
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ACME Barricades	1	260	\$2,139,125.00																				
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The scope of work for this contract includes furnishing and installing barricades, related signage, and other traffic control equipment to support JEA Electrical, Meter Services, Water and Wastewater Maintenance, Construction, and Repair activities within JEA’s four-county service area (Duval, Clay, Nassau, and St. Johns Counties). The contractor is required to provide staff and resources on a 24-hour, seven-days-per-week basis to meet both routine and emergency requests for the placement and removal of barricades and traffic control equipment. This Invitation to Negotiate (ITN) evaluated multiple criteria, including pricing, past performance, equipment inventory, organizational structure, quality metrics, and Jacksonville Small and Emerging Business (JSEB) participation. Based on the evaluation, ACME Barricades was determined to be the highest-ranked respondent. ACME received superior scores in the categories of equipment inventory and organizational structure, which outweighed the lower pricing advantage offered by Bob’s Barricades. Following the issuance of the notice of intent to award, Bob’s Barricades filed a protest. An informal hearing was conducted, and after reviewing all submitted materials, JEA upheld its original decision to award the contract to ACME Barricades. Under the new contract, unit rates will, on average, increase by approximately 16% compared to the current contract rates. The current contract rates were last agreed to on 2/8/2024; that was the only increase requested and granted from the start of the previous contract on 3/21/2019. For comparison, CPI has increased 26% from March 2019 to April 2025. The Best and Final Offer (BAFO) process did not result in a price reduction, as ACME chose to maintain its initial pricing. The contract includes provisions for annual price adjustments based on changes to the Consumer Price Index (CPI).																							
	Intent to Negotiate (ITN)	1411902047 Electric Meter Material for JEA Inventory FY25	Phillips	Gresco Supply, Inc. Stuart C. Irby Tri-State Utility Products, Inc. Wesco Distribution, Inc.	Inventory	\$3,112,785.51	\$2,255,828.06 \$158,477.44 \$45,570.50 \$528,566.14	\$2,988,442.14	\$2,988,442.14														

6	<div>Advertised: 02/10/2025 Opened: 03/11/2025 Five (5) Bids Received:<table><tr><td>Stuart C. Irby, Co</td><td>Awarded 11 items</td><td>\$ 158,477.44</td></tr><tr><td>Tri-State Utility Products, Inc.</td><td>Awarded 4 items</td><td>\$ 45,570.50</td></tr><tr><td>Wesco Distribution, Inc.</td><td>Awarded 39 items</td><td>\$ 528,566.14</td></tr><tr><td>Inner-Tite Corporation</td><td>Not Shortlisted</td><td></td></tr><tr><td>Gresco Supply, Inc.</td><td>Awarded 22 Items</td><td>\$2,255,828.06</td></tr></table> Public Evaluation Meeting: 03/19/2025 BAFO Public Meeting: 05/02/2025 For additional information contact: Lynn Rix This request is to award Suppliers that can provide electric meter material at the best value to JEA with regards to pricing, lead time, and value add programs. During the initial evaluation stage, Inner-Tite Corporation was eliminated from further negotiation as they only bid on 4 items and were not the lowest priced on any of them. Negotiations were conducted with the remaining four (4) Suppliers. In the final analysis, each item earned a price score (60 points maximum) that was added to the evaluated score of Lead Time and Program to Maintain Lead time (20 points maximum) and Value Add, Capabilities, and Experience Items (20 points maximum). The awarded items are based on this process (see attached document). These items have not been on contract for several years and the last price paid shows this contract will save JEA \$124,368.37 or 4% . Of those savings, \$34,921.31 or 1.61%, was gained in the BAFO round. Beyond capping costs, the additional benefit of having these items on contract are the efficiency savings of reduced labor costs and streamlined workflows.</div>								Stuart C. Irby, Co	Awarded 11 items	\$ 158,477.44	Tri-State Utility Products, Inc.	Awarded 4 items	\$ 45,570.50	Wesco Distribution, Inc.	Awarded 39 items	\$ 528,566.14	Inner-Tite Corporation	Not Shortlisted		Gresco Supply, Inc.	Awarded 22 Items	\$2,255,828.06	N/A	Five (5) Years w/Two (2) - 1 Yr. Renewals Start Date: 05/29/2025 End Date: 05/28/2030	No
Stuart C. Irby, Co	Awarded 11 items	\$ 158,477.44																								
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7	Joint Participation	1411959846 JEA Cecil Commerce Center Utility Extensions and COJ Logistics Lane Extension	Zammataro	J. B. Coxwell Contracting, Inc.	Capital	\$8,859,600.00	\$6,610,726.65	N/A	\$6,610,726.65	N/A	Project Completion Start: 07/01/2025 End: 05/31/2026	Y DJ Contracting of Jacksonville, Inc. \$265,961.00 15% M&J Striping, Inc. \$63,005.73 3%														
<div>Advertised: 03/25/2025 Opened: 05/06/2025 Three (3) bids received J. B. Coxwell Contracting, Inc. \$8,770,240.00 Ferreira Construction Southern Division dba Ferreira Construction Co, Inc. \$9,317,589.51 T. G. Utility Company, Inc. \$9,823,817.00 For additional information contact: David King JEA solicited bids for the Cecil Commerce Center Utility Extensions and Logistics Lane Road Extension Project, covering approximately 250 acres in the area. The project includes installation of a 24-inch ductile iron water main to service the southwest corner of the site and a force main system involving 16-inch and 12-inch PVC pipelines for wastewater conveyance. A new Class II sewer lift station will be constructed, including all site work, electrical, and pump systems, with power supplied through a new conduit and manhole system installed by the contractor. Modifications to the underground electric system will support the new lift station and associated infrastructure, with potential value engineering to reuse existing conduits. Additionally, the project involves extending Logistics Lane by approximately 1,100 linear feet using city-provided fill material, complying with JEA and City of Jacksonville (COJ) standards. JEA bid both its scope of work (\$6,610,726.65) and COJ's scope of work (\$2,159,513.35) as a single solicitation package to facilitate site coordination. COJ will award its portion separately. The bid analysis determined the lowest bidder based on the combined total bid; however, J.B. Coxwell Contracting remained the lowest bidder when evaluating the JEA and COJ bid prices individually.</div>																										
Consent Agenda Action																										
Committee Members in Attendance	Names																									
Motion by:																										
Second By:																										
Committee Decision																										
Consent and Regular Agenda Signatures																										
Budget	Name/Title																									
Awards Chairman	Name/Title																									
Procurement	Name/Title																									
Legal	Name/Title																									