

Welcome to the

Awards Meeting

May 8, 2025, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Camie Evers** by telephone at **(904) 832-3385** or by email at **everca@jea.com** if you experience any technical difficulties during the meeting.

JEA Awards Agenda May 8, 2025 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 05/01/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Renewal/Contract Increase	1410534046-22 - JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services	Phillips	Duval Ford	O & M	\$1,386,435.33	\$1,386,435.33	\$3,220,306.80	\$6,378,514.34	05/30/2024 - \$1,771,772.21	Three (3) Year w/Two (2) - 1 Yr. Renewals Start Date: 05/01/2022 End Date: 04/30/2026 One (1) Renewal Remaining	N
Originally Awarded: 04/01/2022 For additional information contact: Halley Stewart The scope of work for this contract is the maintenance and repair services for JEA's Medium Duty Vehicle Fleet. The services performed under this scope is at a minimum, preventative maintenance, corrective maintenance, yard checks, and road calls to support JEA operations. This Award requests a one (1) year renewal and contract increase for JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services in the amount of \$1,386,435.33 resulting in the new NTE total \$6,378,514.34. The contract increase is based on the average expenses incurred to date and the projected spending through the renewal term ending April 30, 2026. Renewal rates have increased by 2.8% compared to the original rates set in 2022. This rate percentage increase matches the current Consumer Price Index (CPI). This is the first rate adjustment requested, as the contract permits annual increases based on the CPI. The current rate increase has been evaluated and considered reasonable.												
3	Invitation to Negotiate (ITN)	1411887847 ITN Facilities Landscaping Maintenance - Open Market	Phillips	J & D Maintenance and Services	O&M	\$6,586,300.00	\$4,492,708.80	N/A	\$4,492,708.80	N/A	Two (2) Years w/ Three (3) - 1 Yr. Renewals Start Date: 05/13/2025 End Date: 05/12/2027	J & D Maintenance and Services is a JSEB
Advertised: 12/06/2024; Mandatory Pre-Response and Site Visit: 12/16/2024; Mandatory Site Visit: 12/17/2024; Opened: 02/19/2025; Public Evaluation Meeting: 03/05/2025; Public BAFO Results Meeting: 03/12/2025 Four (4) Responses Received; Two (2) Short Listed - See BAFO pricing/score below: J & D Maintenance and Services \$4,492,708.80 (91.41 total points) Freedom Landscape and Lawn Maintenance Inc. \$3,864,527.78 (88.67 total points) For additional information contact: Halley Stewart The purpose of this Invitation to Negotiate (ITN) for Facilities Landscaping Maintenance - Open Market is to evaluate and select a vendor to provide pricing for landscape maintenance and chemical spraying and to determine the best method for JEA to procure the Work with regard to pricing, quality, and workmanship. These services must be performed in a safe manner, and the results must be aesthetically pleasing as these facilities represent JEA to our customers. The specifications require that the Company performs these maintenance activities with skilled personnel adhering to all JEA, City, County and State regulations and requirements. Work will be performed at approximately 1,990 JEA facilities located in Duval, Nassau, and St. Johns counties. These locations include exteriors of buildings, lots, lift stations, electric substations, wells, ditches, water treatment plants, communication towers, road access, fences, area around electric power lines, highway, exterior of generating plants, and trails. JEA plans to award a single contract to a Prime Vendor, with the expectation that a minimum of 80% of the work will be carried out by JSEB (Jacksonville Small and Emerging Business) entities. JEA reserves the right to award multiple contracts if it is determined to be in the best interests of JEA. JSEBs and Primes were also encouraged to submit bids for individual district-grouped Zones. JEA has historically managed multiple Facilities Landscaping Maintenance contracts across both sheltered and open markets. In cases where the originally awarded JSEB vendor was unable to fulfill service requirements, relief contracts were established. To streamline contract management, JEA consolidated these previously separate contracts into a single agreement awarded to a Prime Vendor, with an 80% JSEB participation requirement. The Prime Vendor would be responsible for overseeing subcontractors. Following a recommendation from the Awards Committee, JEA collected both lump sum (Prime) and district-grouped (Zone) pricing to encourage competition. This approach allowed JSEB firms that could not bid on the entire contract to participate while also providing flexibility to award multiple contracts if Prime vendor bids were not competitive. JEA received four initial proposals: three Prime bids and one Zone bid covering two of the three designated Zones. After evaluating these responses and comparing Prime and Zone proposals, JEA decided to move forward with the Prime contract model. The two highest-ranked Prime vendors were shortlisted for negotiations. JEA then requested a Best and Final Offer (BAFO) from the top-ranked vendor, J & D Maintenance and Services, and the second-ranked vendor, Freedom Landscape and Lawn Maintenance Inc. During the BAFO phase, J & D chose to maintain its initial pricing. Although Freedom submitted the lowest pricing and earned a higher score in the pricing evaluation category, J & D achieved the highest overall score when considering all evaluation criteria. J & D's final average score was 91.41, while Freedom Landscape scored 88.67. Both companies currently hold landscaping contracts with JEA, and J & D also has two additional relief contracts. The current eight Facilities Landscaping Maintenance contracts will expire on May 12, 2025, and will be replaced by the new Prime contract. This solicitation required a minimum of 80% JSEB participation. J & D Maintenance and Services is a registered JSEB entity. They will be performing some of the work themselves. In addition, they have formed a coalition of other JSEB entities to perform the remainder of the work, resulting in 100% JSEB participation. Following the issuance of the notice of intent to award, Freedom Landscape filed a protest. An informal hearing was conducted, and after reviewing the submitted materials, JEA decided to uphold the original intent to award the contract to J&D Maintenance. Freedom Landscape then appealed this decision. A public hearing was held by the Procurement Appeal Board (PAB), which ultimately approved the JEA Chief Procurement Officer's decision to deny the protest and proceed with awarding the contract to J&D. The current Facilities Landscape Maintenance contracts have an average annual spend of \$2,909,005.56. The proposed J&D Maintenance contract reduces costs by 22.78% to \$2,246,354.40 for FY26. However, per-site maintenance costs increase by 48%. To meet FY25-FY27 budget goals, Facilities reduced site cuts by 51%. J & D's initial bid was 32% lower than the business unit estimate and was deemed reasonable.												
4	Invitation to Negotiate (ITN)	1411929846 ITN JEA Fleet Services Mobile Fueling	Phillips	Jacobus Energy LLC	O & M	\$6,874,920.30	\$4,810,452.19	N/A	\$4,810,452.19	N/A	Three (3) Year w/Two (2) - 1 Yr. Renewals Start Date: 07/01/2025 End Date: 06/30/2028	N
Advertised: 01/30/2025; Optional Pre-Response: 02/07/2025; Opened: 03/04/2025; Public Evaluation Meeting: 04/16/2025; Public BAFO Results Meeting: 04/24/2025 One (1) Responses Received; One (1) Short Listed - See BAFO pricing/score/rank below: Jacobus Energy, LLC. \$4,810,452.19 (89.33 total points/Ranked #1) For additional information contact: Halley Stewart The purpose of this solicitation for JEA Fleet Services Mobile Fueling is to evaluate and select a Company or Companies to provide mobile fueling services of JEA assets. The Work includes, but is not limited to, routine loading, delivering, and dispensing fuel to designated JEA sites and vehicles with #2 Dyed Diesel and Diesel Exhaust Fluid (DEF) and additional ad hoc services. Low participation was anticipated, as the existing contract, which concludes on June 30, 2025, was also awarded with only two bidders: Jacobus and Gate. Gate was disqualified due to their inability to meet the technical specifications. The primary point of concern was Gate's inability to offer sufficient support during storms and emergencies while also serving their existing client base. The contract was awarded to Jacobus. JEA approved to proceed with low participation for this solicitation, because the supply base for service providers is very limited. Jacobus is the incumbent and JEA Fleet is satisfied with their services. During the BAFO round, Jacobus opted to retain their initial response pricing. The response pricing in the amount of \$4,810,452.19 is 30% lower than the BU estimate in the amount of \$6,874,920.30. Jacobus's new annual pricing is 18.6% higher than their current contract annual pricing which was established in 2020 and has been deemed reasonable.												
5	Emergency	Emergency Repairs - Arlington East WRF On-site Cave-In	Vu	Ferreira Construction Southern Division, Inc.	Capital	N/A	\$317,164.64	N/A	\$317,164.64	N/A	Project Completion Start: 03/07/2025 End: 06/30/2025	N
For additional information contact: David King A lateral cave-in at the Arlington East WRF on-site pump station requires urgent repair. This station receives all on-site flow as well as overflow from the odor control equipment. Multiple construction companies were contacted to provide quotes to perform a repair, and only Ferreira Construction was able to provide a quote due to current project commitments. The influent composite sampler, previously located at the pump station, has been temporarily relocated. CCTV inspection determined that the most effective solution to the cave-in is to replace the collapsed pipe. An 18-foot-deep trench was excavated to access the damaged section. During the course of construction to repair the main pipe leading into the junction manhole, a second collapsed pipe was discovered. A purchase order was issued for \$157,882.82 for the initial repairs, and later increased to the award total of \$317,164.64. The pricing submitted by Ferreira Construction was reviewed by JEA staff and deemed reasonable compared to current projects. The increased purchase order has resulted in this emergency ratification award request. Repairs are still in progress, and additional award requests may be necessary if further unforeseen issues arise.												

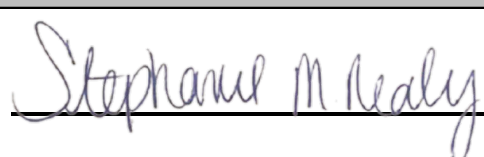



6	Collaborative Procurement Sourcewell Contract 120721-RVL	Contract 120721-RVL: RapidView Underground Infrastructure, Purchase of Ford F550 Diesel 4x2 truck upfitted with Underground Infrastructure camera system	Phillips	Jet-Vac Equipment Company, LLC	Capital	\$550,155.84	\$550,155.84	N/A	\$550,155.84	N/A	One-Time Purchase in FY25 Start Date: 05/12/2025 End Date: 09/30/2025	N
	Collaborative Procurement Agency: Sourcewell, a State of Minnesota local government unit and service cooperative Contract #120721-RVL with RapidView LLC Contract Term: Start Date 01/13/2022 through 01/17/2026 For additional information contact: Halley Stewart This award is for the purchase of one (1) Ford F550 Diesel 4x2 truck upfitted with a Underground Infrastructure camera system for the JEA W/WW expansion project. JEA is utilizing the collaborative procurement contract with Sourcewell and RapidView LLC as provided in Section 3-115 of the Procurement Code. Jet-Vac Equipment Company, LLC's quote for the truck upfitted with the camera system is based on RapidView LLC's contract pricing with Sourcewell. The contract pricing specifies a discount of 4% off list pricing, resulting in a total savings of \$22,478.16. This purchase is budgsted for and expected to be delivered in FY25. JEA is leveraging Sourcewell contract pricing as initiating a new bid process could interfere with ensuring delivery within FY25, when the necessary funds are available. The not-to-exceed amount for this award to Jet-Vac Equipment Company, LLC is in the amount of \$550,155.84.											
Consent Agenda Action												
Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												
Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Change Order	1411536246 - McMillan St Pump Station - 42-inch Force Main Rehabilitation	Zammataro	Ferreira Construction Southern Division, Inc.	\$1,590,008.22	\$1,600,000.00	\$7,843,769.81	\$9,433,478.03	N/A	Project Completion Start: 02/22/2024 End: 08/30/2025	N	Motion by: _____
	Last awarded: 02/15/2024 For additional information contact: Dan Kruck The scope of work for this contract includes furnishing all labor, materials, equipment, and incidental items necessary to access the site; clean, inspect via CCTV, test, and rehabilitate the existing 42-inch McMillan reinforced concrete pipe (RCP) force main; and grout-fill the existing 18-inch Kinlock force main. This change order request seeks to revise the rehabilitation method for the 42-inch force main from the originally specified spray-applied liner to a predominantly cured-in-place pipe (CIPP) lining system. Unlike the spray-in liner, CIPP requires significantly less manned entry, surface preparation, and pipe conditioning (e.g., maintaining a dry interior). This change reduces safety risks by minimizing the need for personnel to be inside the force main during the rehabilitation process. Additionally, the CIPP method lowers the likelihood of requiring supplemental pipe preparation to achieve structural integrity prior to liner installation. It offers JEA a structurally sound, long-lasting solution that accelerates installation and shortens the overall project timeline by approximately three to four months. In contrast, spray-applied liners—being non-structural—pose a future risk to pipe wall integrity, potentially necessitating additional bypass and repair work. The CIPP liner will effectively create a new pipe within the existing structure, providing greater long-term reliability. JEA staff has reviewed the change order quote and determined that the proposed pricing is reasonable when compared to current CIPP projects being undertaken by JEA.											Second by: _____
2	Contract Increase	1410703646 Progressive Design-Build Services for Production Wells	Zammataro	Jacobs Engineering Group	\$3,849,426.00	\$3,950,000.00	\$5,019,970.00	\$8,869,396.00	N/A	Five Years w/Two (2) - 1 Yr. Renewals Start: 05/31/2023 End: 05/30/2028	Y Complete Services Well Drilling, Inc. (Well Drilling) - \$793,690.00	Motion by: _____
	Last awarded: 05/24/2023 For additional information contact: Ella Bedwell The scope of work for this project includes the design, permitting, and construction of new water production and augmentation wells to supply raw water to JEA's system using the design-build delivery method. The consultant/contractor team will provide both engineering and construction services to support the development and execution of these well projects. This contract increase specifically covers design-build construction services for the Cecil Commerce Center Well 4, as part of JEA's Progressive Design-Build Services for Production Wells contract. Additional well design/construction projects may be brought for approval in the future. The scope of the contract increase includes the installation of 125 feet of 30-inch-diameter surface casing, 420 feet of 20-inch-diameter casing, and 830 feet of open borehole. It also includes well development, logging, and testing of the completed well, which will have a total depth of 1,250 feet below land surface. In addition, the work entails clearing and constructing a new 200-foot by 200-foot raised site with an access driveway, installation of a 12-inch wellhead and concrete pad, and associated site, civil, mechanical, and electrical components. These components include a 12-inch header pipe, flowmeter, level probe, valves, electrical systems, instrumentation and controls, a 2,500 gallon-per-minute vertical turbine pump, 760 feet of 36-inch PVC, and 640 feet of 20-inch PVC raw water main. The rates for this work are consistent with those in the original contract. JEA project staff reviewed the total proposed costs and determined them to be reasonable based on comparisons with similar past JEA projects.											Second by: _____
Consent and Regular Agenda Signatures												
Budget	Name/Title	_____										
Awards Chairman	Name/Title	_____										
Procurement	Name/Title	_____										
Legal	Name/Title	_____										

JEA Awards Agenda May 01, 2025 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 04/24/2025 Meeting	N/A	2	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Cost Participation	2024-2687 Wildlight Pod 4 Phase 1	Zammataro	Wildlight, LLC	Capital	\$3,219,002.99	\$2,848,675.21	N/A	\$2,848,675.21	N/A	Project Completion Start 05/01/2025 End: 09/30/2025	N
	Opened: 03/08/2025 Three (3) bids received (by Developer) For additional information contact: David King This project is developer driven, so all design and engineering was completed by the developer at their cost (no JEA funds for design). JEA Development has reviewed and approved the plans submitted. Per the Developer Agreement, the Developer bid the project in accordance with JEA guidelines and the work has been awarded to highest evaluated bidder who was also the lowest overall bidder. The project elements are comprised as follows: 4,100 feet of 20 inch reclaimed water main (100%) and 4,500 feet of 20 inch water main (100%). The developer has followed JEA Procurement directives by advertising and awarding to the highest evaluated bidder. The solicitation was advertised on 02/26/2025, and a pre-bid meeting was held on 03/04/2025. Four bidders attended the prebid meeting and 3 bids were received. Vallencourt Construction Co., Inc. was the highest evaluated and lowest overall bid and was awarded the project. The bid is approximately 13% below the JEA estimate. The JEA estimate included the material, labor, and equipment. JEA is reimbursing in accordance with the Wildlight Developer and Utility Service Agreement and the bid amount is deemed reasonable.											
3	Invitation for Bid (IFB)	1411939049 Influent Piping Modifications for Mandarin Water Reclamation Facility	Zammataro	Petticoat-Schmitt Civil Contractors, Inc.	Capital	\$5,569,000.00	\$3,904,000.00	N/A	\$3,904,000.00	N/A	Project Completion Start: 07/04/2025 End: 10/04/2026	Y - 5% RZ Services - \$162,200.00
	Opened: 4/15/2025 Two (2) bids received - Petticoat-Schmitt Civil Contractors, Inc.: \$3,904,000.00 - Ferreira Construction Co., Inc.: \$4,615,260.00 For additional information contact: Ella Bedwell The scope of work for this award request consists of the construction of a multi-phased pipeline project to allow diversion of raw sewage from the existing influent pump station directly to the influent structure. The phases shall include construction of a 36 inch force main with 18 inch force main legs, diversion of 30 inch, 36 inch, and 16 inch force main piping, and demolition of existing structure(s). The supplier will provide all necessary labor, materials, tools, equipment, and transportation for the work. The project was competitively bid, resulting in two (2) responses. Extensive outreach efforts to other interested businesses were unsuccessful, as many cited their commitments to other projects as the reason for not submitting a bid. Upon reviewing the submissions, the project team determined that Petticoat-Schmitt Civil Contractors, Inc. was the lowest and most qualified bidder. The award amount is approximately 30% below the JEA estimate, in line with current market conditions as compared to other similar projects, and was deemed reasonable.											
4	Single Source	Purchase of Critical Spare Parts for Limestone Crusher	Phillips	McLanahan Corporation	Inventory	\$622,492.30	\$622,492.30	\$622,492.30	\$622,492.30	N/A	Project Completion Start Date: 05/02/2025 End Date: 10/20/2025	N
	For additional information contact: Lynn Rix This request seeks funding to stock critical spare parts for the essential limestone crushing system at Northside Generating Station (NGS), ensuring its continuous operation. The need for on-site crushing arose when NGS's supply shifted from pre-sized limestone to oversized material. Initially, mobile crushing services were contracted at significant annual expense (\$1.9 million) but created environmental compliance challenges related to air permits and dust, and operational difficulties in achieving the correct limestone particle size, which risked unit reliability. To overcome these issues and ensure a consistent supply, NGS invested \$4.2 million in the currently operating permanent, on-site limestone crushing system. The specific request is for \$622,492.30 to purchase and inventory critical spare parts for this permanent system, which will enable rapid repairs and reduce potential equipment downtime from weeks to about a day, thereby protecting overall unit availability. McLanahan Corporation is the Original Equipment Manufacturer (OEM) for the system's reclaim feeders and double roll crushers. As the OEM, they are the necessary single source for these critical spare components to guarantee compatibility and maintain the system's operational integrity. The quote and additional history are attached as backup.											
5	Renewal	1410316846 General Engineering Services for Pipeline Projects and Studies	Zammataro	Jacobs Engineering Group, Inc.	Capital	\$900,000.00	\$884,152.30	\$1,000,000.00	\$1,884,152.30	11/13/2024 - \$0.00 (1st Renewal)	Three (3) Yrs. w/Two (2) - 1 Yr. Renewals Start: 11/30/2021 End: 11/29/2026 No Renewals Remain	Y Construction and Engineering Services Consultants Inc (Traffic Counts) - \$71,850.00 CSI Geo (Geotechnical) - \$27,098.00
	Last awarded: 10/28/2021 For additional information contact: Marline McDonald The scope of work for this contract includes professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter equal to, or greater than 16 inches. Each project may include the following services: surveys, geotechnical investigations, detailed design, drawings, specifications, bid documents, permitting, real estate easements, and maintenance of traffic (MOT) services. Each task order issued under this contract is limited to the dollar limits set by the Consultants Competitive Negotiation Act (CCNA) statute, as amended. This award request is for the last one year renewal, and the funds needed for that renewal period. JEA has identified two urgent pipeline projects for Jacobs Engineering to perform during this requested renewal period. The first is the Liberty Street trunk sewer line project. This project is an approximately 6,421 feet, 18 inch to 30 inch ductile iron pipe gravity main that is anticipated will be rehabilitated via cured-in-place lining (CIPP). The second project is the West Nassau 16 inch water main project. This project will be located in Nassau County/Wildlight area. JEA has determined that an additional 16 inch ductile iron water main is needed to provide system pressures and fire flow during peak and maximum day demands. The hourly rates used for the fee tables have been increased annually by 2% since the start of the contract. The proposed scope and fee documents have been reviewed by staff and deemed reasonable compared to past projects.											

6	Request for Proposal (RFP)	1411883046 Design Services for Monument Rd - AE WRF to St Johns Bluff Rd	Zammataro	Jacobs Engineering Group, Inc.	Capital	\$250,000.00	\$232,583.00	N/A	\$232,583.00	N/A	Project Completion Start: 07/13/2025 End: 08/13/2026	N
	Advertised: 11/18/2024 Opened: 01/14/2025 Eight (8) Proposers Public Evaluation Meeting: 02/19/2025 Proposers (Ranked): 1. Jacobs 2. Four Waters 3. Mott MacDonald 4. McKim & Creed 5. Tetra Tech 6. Ardurra 7. AECOM 8. Woolpert											
	For Additional information Contact: Marline McDonald											
	This scope of work for this contract covers engineering services for the Monument Rd 24-inch Reclaimed Water Main project, which extends from Arlington East Water Reclamation Facility (WRF) to St. Johns Bluff Boulevard. Services include preliminary and final detailed design, permitting, bid phase support, and engineering assistance during construction of approximately 7,250 feet of 24 inch reclaimed water main parallel to the existing 20 inch reclaimed water main from the Arlington East WRF, continuing along Millcoe Rd. to Monument Rd. to St. Johns Bluff Rd. N. Alternate pipeline routes will be studied as part of the scope of work.											
	This award request is for Phase 1 work consisting of the route study, survey/subsurface utility engineering designating and environmental field services, and conceptual design services. A contract amendment for Phase 2 services, consisting of the final detailed design, will be brought for approval once Phase 1 is complete. This will allow an accurate fee to be developed for the design due to the uncertainty with the pipeline route.											
The final scope and fee for these Phase 1 services were reviewed by JEA staff and were deemed reasonable when compared to similar previous projects.												
Consent Agenda Action												
Committee Members in Attendance	Names	Ted Phillips , Ricky Erixton, Jody Brooks										
Motion by:	Jody Brooks											
Second By:	Ricky Erixton											
Committee Decision	Approved											

Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Invitation for Bid (IFB)	1411917846 Repair and Installation of Video Surveillance Systems FY25	Brooks	Stark Tech Group, LLC	\$8,368,892.95	\$25,438,065.36	\$8,368,892.95	\$8,368,892.95	N/A	Five (5) Years w/ Two (2) 1-Yr. Renewals Start Date: 05/15/2025 End Date: 05/14/2030	N	Motion by: Ricky Erixton Second by: Jody Brooks Committee Decision: Approved
	Advertised: 01/17/2025 Opened: 03/04/2025 Nine (9) Bids Received: Stark Tech Group, LLC - \$10,276,245.77 Prosecur Services Group, Inc. - \$12,290,138.82 BCI Integrated Solutions - \$12,914,653.51 Cook Electrical, Inc. - \$13,574,355.38 Nextgen Security - \$14,349,538.90 Pinnacle Communications Group, LLC - \$14,591,724.95 Securadyne Systems Intermediate, LLC - \$17,780,194.09 Convergint Technologies, LLC - \$19,219,750.00 Sage Integration Holdings, LLC - \$78,580,243.60											
	For additional information contact: Lynn Rix											
	This Award request is to secure a contractor to provide the repair and installation of video surveillance systems as described in the Solicitation at the best price to JEA. The scope of this contract is to secure the services of a qualified contractor which will provide procurement, installation, and maintenance of video surveillance systems at various locations for JEA.											
	The business estimate reflects costs over the five (5) years including the two (2) optional 1-year renewals. During the Solicitation, some discontinued items were removed from the bid workbook, lowering the actual bid amount.											
	JEA received strong competition, with nine (9) suppliers submitting bids. Stark Tech Group, LLC was determined to be the lowest responsive responsible bidder. Stark Tech's labor rates are comparable to the existing contract. Those labor rates are from the original bid. Their material costs for the 5-year period are 28% or \$1,573,245.20 lower than the next lowest bidder.											
This contract has historically been bid in conjunction with JAXPort and allows both entities to benefit from the contracted pricing. JEA is awarding to the full 5-year term, but only requests funding of \$8,368,892.95 which meets JEA's estimated needs.												
DISCUSSION/ACTION: Why was there such a wide range in the 9 bids received—specifically, why was one vendor's bid so much higher (up to \$78.5 million) compared to the lowest bid (just over \$10 million)? Was the high bidder using different technology or an alternative approach? The high bid from Sage appeared inflated because they mistakenly multiplied their bid by the full five-year contract term, resulting in a total of \$78 million. When divided by five, their annual cost is about \$15.6 million, which aligns with the other bids.												
Is the award for \$8.36 million for the full five years or just the first year? The award amount of \$8,360,892.95 is for the full five years. the reason the bid workbook was so much higher is due to the joint bidding opportunity with Jaxport. Some of the material items and labor rates will be awarded by them through their approval process.												
DISCUSSION/ACTION PARTICIPANTS: Ted Phillips and Lynn Rix												

2	Invitation for Bid (IFB)	1411952647 Purchase and Installation of Emergency Generators for Water/Wastewater - FY26	Phillips	Ring Power Corp ACF Standby Systems	Ring Power Corp \$1,620,610.00 ACF Standby Systems \$1,153,815.00	\$3,327,750.00	N/A	Ring Power Corporation \$1,620,610.00 ACF Standby Systems \$1,153,815.00	N/A	Project Completion Start Date: 05/01/2025 End Date: 06/01/2026	N	Motion by: Jody Brooks Second by: Ricky Erixton Committee Decision: Approved															
	Advertised: 03/07/2025 Opened: 04/22/2025 Four (4) Bids Received																										
	<table><tr><td>Company</td><td>Bid Total</td><td>Awarded Amount</td></tr><tr><td>ACF Standby Systems</td><td>\$1,554,215.00</td><td>\$1,153,815.00</td></tr><tr><td>Cummins, Inc.</td><td>\$3,640,287.14</td><td></td></tr><tr><td>Ring Power Corporation</td><td>\$2,912,615.00</td><td>\$1,620,610.00</td></tr><tr><td>Zabatt Engine Services, Inc.</td><td>\$3,591,519.42</td><td></td></tr></table>												Company	Bid Total	Awarded Amount	ACF Standby Systems	\$1,554,215.00	\$1,153,815.00	Cummins, Inc.	\$3,640,287.14		Ring Power Corporation	\$2,912,615.00	\$1,620,610.00	Zabatt Engine Services, Inc.	\$3,591,519.42	
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Zabatt Engine Services, Inc.	\$3,591,519.42																										
For additional information contact: Darriel Brown																											
The purpose of these contracts is to obtain generator supply and installation services at various locations for lift stations throughout JEA's service territory (Duval, St. Johns, and Nassau counties). The vendor shall furnish equipment, install, and test a complete, self-contained, automatic standby emergency generator systems. The self-contained emergency electric system shall consist of an electric generating unit, which upon interruption of normal power from transformer, will start automatically and, by an automatic transfer switch, will disconnect load from normal supply and connect load to emergency generator. Diesel engine driven electric generator set shall be of the latest commercial type and design with all necessary switchgear, and controls. Vendor shall furnish fuel tank, sound attenuated aluminum generator set enclosure, and all accessories necessary for a complete and operable installation.																											
This solicitation was bid for eight (8) total generators; seven (7) for specific locations and one (1) portable generator. JEA is awarding the generators on a site by site basis based on the lowest price per site. Ring Power Corp is proposed to be awarded three (3) generators, and ACF Standby Systems is being awarded five (5) generators. When comparing pricing from FY25 to FY26 of same size generators, there is an average cost decrease of 5.96%; specifically a decrease of \$14,078.33 for the comparative generator sizes.																											
DISCUSSION/ACTION: Do we have an estimate of how many of our facilities currently do not have backup generator systems in place? Out of approximately 1,500 lift stations, around 600 to 650 are equipped with emergency backup generators or pony pump engines.																											
Is JEA trying to prioritize the facilities that may have the most problems in the event of a failure? For facilities capital we are replacing the end of life assets for facilities O&M. Given the tanks in place, are the stations designed to operate for at least three days without refueling during an event, determined on the load? Some stations can last as long as three to four days.																											
DISCUSSION/ACTION PARTICIPANTS: Ted Phillips. Matt Potcet, Darriel Brown and Breadon William																											

Consent and Regular Agenda Signatures		
Budget	Name/Title	
Awards Chairman	Name/Title	 CFO
Procurement	Name/Title	
Legal	Name/Title	

JEA Awards Agenda

May 30, 2023

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

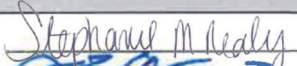


[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 05/23/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	1411282646 - Power Transformer Supply Agreements	Melendez	Prolec - GE Waukesha, Inc. Hitachi Energy USA, Inc.	Capital	\$22,370,041.00 \$0.00 (No change)	Prolec - GE Waukesha, Inc. - \$9,452,929.00 Hitachi Energy USA, Inc. - \$9,980,800.00	Prolec - GE Waukesha, Inc. - \$31,822,970.00 Hitachi Energy USA, Inc. - \$9,980,800.00 (No change)	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
Item 2 Deferred											
3	Contract Increase	1411316246 - Auto Transformer Supply Agreements	Melendez	PTI Transformer LP Prolec GE Waukesha, Inc.	Capital	\$15,408,400.00 \$0.00	\$3,667,500.00 \$0.00	\$19,075,900.00 \$0.00	N/A	Seven (7) Years, w/ Two (2) - 1 Yr. Renewals	N
Item 3 Deferred											
4	Contract Increase	1410534046-22 - JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services	Phillips	Duval Ford	O & M	\$1,771,772.21	\$3,220,306.80	\$4,992,079.01	N/A	Three (3) Year w/Two (2) - 1 Yr. Renewals Start Date: 05/01/2022 End Date: 04/30/2025	N
Originally Awarded: 04/01/2022 For additional information contact: Halley Stewart The scope of work for this contract is the maintenance and repair services for JEA's Medium Duty Vehicle Fleet. The services performed under this scope is at a minimum, preventative maintenance, corrective maintenance, yard checks, and road calls to support JEA operations. It should be noted that the original bid summary for this contract was in the amount of \$5,034,157.08, however the amount awarded was reduced to \$3,220,306.80. This \$1.8M reduction was based off of a \$952,634.97 average annual spend for maintenance and repair at the time of the award. The annual projection used, did not take into account the addition of new assets or supply chain issues that would require Fleet to retain older Fleet assets that would normally have been decommissioned to better support the needs of the JEA. The use of these older assets are the largest contributing factor to the required increase of this award. Rates have remained the same. This contract increase for JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services in the amount of \$1,771,772.21 is based off of the forecasted spend through the initial term ending 04/30/2025, resulting in the new NTE total \$4,992,079.01.											
5	Rescind	1411464646 Arlington East WRF Expansion Phase 2	Melendez	N/A	Capital	N/A	N/A	N/A	N/A	N/A	N/A
For additional information contact Dan Kruck: The scope of work for this project includes, but is not limited to, construction of new headworks, electrical room, mechanical screening equipment, washing compactors, screenings discharge system, effluent splitter box, and a new booster pump station. JEA held multiple pre-bid meetings and extended out the bid timeline for this solicitation. However, JEA still only received one bid. JEA intends to issue a Request for Information (RFI) concerning this work to determine the best approach for bidding the work. This request is to rescind with the intent to re-bid in the future. All pricing will be held confidential for 12 months, or if earlier, such time as JEA provides notice of an intended decision concerning the re-issued IFB, or until JEA withdraws the re-issued IFB.											
6	Request for Proposals (RFP)	1411496846 Design Services for Nocatee North Reclaim Water Storage Tank	Melendez	McKim & Creed	Capital	\$1,058,888.00	N/A	\$1,058,888.00	N/A	Project Completion Start Date: 07/01/2024 End Date: 10/27/2027	Yes Evanly Engineering (Electrical) - \$31,766.64 Smith Surveying Group(Survey) - \$47,649.96 Meskel & Associates Engineering (Geo/Environmental) - \$26,472.20
Advised: 11/13/2023 Opened: 01/30/2024 Three (3) Proposals Received For additional information contact: Marline McDonald The scope of work for this contract includes design services for preliminary design, final detailed design, opinion of construction cost, permitting support, engineering support during bidding, engineering services during construction, and engineering services during startup/testing of the Nocatee North Storage Tank project. This project includes a new ground storage tank with aeration, electrical power and controls, site survey services, access roads, security features, stormwater management features, site piping integration, SCADA system and related features. Reclaimed water demands continue to increase as a result of the sustained growth within the Nocatee service area. This project increases the storage capacity of the Nocatee North Storage and Repump Facility by adding a 3.55 Mgal pre-stressed concrete tank at the facility. The new storage tank along with the existing 3.55 Mgal tank are sized to fulfill peak reclaimed water demands for the area. McKim and Creed was evaluated as the most qualified firm for this project. Negotiations for the full scope of work and fee were completed after that determination. The hourly rates used in the pricing proposal were compared to past and current engineering rates and deemed reasonable. The overall scope and fee were reviewed by project staff and deemed reasonable compared to past projects.											
7	Rescind	1411646446 (RFP) JEA Ineson T2 Circuit 492 Underground Manhole and Duct Bank Extension	Melendez	N/A	Capital	N/A	N/A	N/A	N/A	N/A	0
Item 7 Deferred											
8	Single Source	Single Source - Ring Power TCSS Up-Fit	Phillips	Ring Power Corporation	Capital	\$319,690.32	N/A	N/A	N/A	Project Completion Start Date: 05/30/2024 End Date: 09/30/2024	N
For additional information contact: Halley Stewart In 2023, JEA Piggybacked off of the City of Tallahassee contract with Ring Power Utility Equipment for the purchase of seventeen (17) Terex stock trucks for FY23 and FY24 for JEA Fleet, six (6) of which are ready for up-fitting. As part of the mitigation strategy to address the long lead times for aerial assets (over 30 months for Terex custom aerial equipment made to JEA specifications), Fleet ordered stock units from Terex with the intention of having Ring Power, the local authorized distributor, up-fit the stock trucks with the most important and critical items in the JEA technical specification. This would reduce the lead times by 12-18 months. As an authorized distributor, the warranty is maintained provided that Ring Power completes the up-fit. Ring Power ensured that the up-fits will be completed before the end of FY24. In order to validate the pricing, JEA compared the prices from both Altec and Ring Power for up-fits to their stock units, since the items being added to the stock units from both manufacturers were very similar. The price for the Altec up-fit was approximately \$47K while the price for the Terex up-fit was approximately \$53K. The difference in pricing can be attributed to the \$6K auto boom latch that must be installed in the Terex units but comes standard in the Altec trucks. Fleet determined that the additional cost of \$6k was reasonable, to ensure the up-fits remain under warranty. The total cost for each truck including the up-fit is \$300,394.72. Based on the similarity of the price of the up-fits from the two vendors, JEA confirms that the pricing is fair and consistent across both manufacturers. Ring Power will perform the dielectric testing which will be required due to the addition of the overhead guard. This Single Source award, approved by the Chief prior to award committee review, requests approval to complete the required up-fits on six (6) stock Terex 55' Bucket/Material Handlers. Each up-fit will cost \$53,281.72 for a total award in the amount of \$319,690.32.											

Award #2 Supporting Documents 05/08/2025

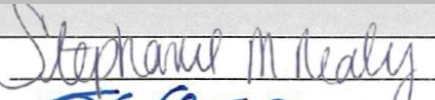
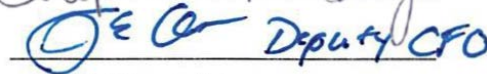

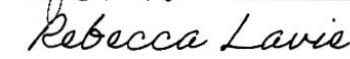
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (%, \$ - awarded)										
Consent Agenda Action																					
Committee Members in Attendance	Names	Joe Orfano, Ricky Erixton, David Emanuel																			
Motion by:	David Emanuel																				
Second By:	Ricky Erixton																				
Committee Decision	Items 1, 4, 5, 6 and 8 were approved; Items 2, 3 and 7 were deferred																				
Consent and Regular Agenda Signatures																					
Budget	Name/Title																				
Awards Chairman	Name/Title	 Deputy CFO																			
Procurement	Name/Title																				
Legal	Name/Title	Rebecca Lavis																			

JEA Awards Agenda May 23, 2023 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda											
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 05/16/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Piggy Back - GSA Contract GS-35F-0613W	Quisitive - Intune Deployment and Assistance	Datz	Quisitive, LLC	Capital	\$347,090.00	N/A	\$347,090.00	N/A	Project Completion Start Date: 05/16/2023 End Date: 12/31/2024 (Estimated)	N
Award 2 moved to Regular Agenda as Item 1											
3	Request for Proposals (RFP)	1411644846 RFP Facilities Janitorial Service – Open Market for Downtown, Service Centers and Other Sites	Phillips	Trusted Hand Service, Inc.	O & M	\$1,101,956.12	N/A	N/A	N/A	Two (2) Years w/Three (3) – One (1) Yr. Renewals Start Date: 06/01/2024 End Date: 05/31/2026	N
Advertised: 03/29/2024 Optional Pre-Response Meeting: 04/08/2024, Ten (10) Attendees Optional Site Visit: 04/15/2024, Seven (7) Attendees Responses Opened: 04/23/2024 Seven (7) Responses Received For additional information contact: Halley Stewart The purpose of this Request for Proposal (RFP) solicitation for Facilities Janitorial Service – Open Market for Downtown, Service Centers and Other Sites (this "Solicitation") was to evaluate and select a vendor to provide Janitorial Services for JEA's Service Centers, and other specific additional facilities including Wellness Centers and to determine the best method for JEA to procure the Work with regard to pricing, quality, approach, and workmanship. JEA owns sites primarily in Duval County, with some additional sites in Clay, Nassau, and St. Johns Counties. The work to be performed by the Company includes all labor, supervision, materials, tools, and equipment, and reporting requirements necessary for performing the work. The Proposal Workbook represents estimated quantities and is to be used as a guideline and not a guarantee of work. Trusted Hand Service, Inc. was the highest evaluated, low bidder, and incumbent for these services. Contract prices will remain firm through the first year of the Contract. The Company may propose a percent adjustment thirty (30) days prior to the anniversary date, at the end of year one and at the end of the renewals, based on the percent change in the Consumer Price Index (CPI). The previous Janitorial Services contract included cleaning services for the JEA Tower and Customer Center, including COVID cleaning. The final renewal for the previous contract reflected a reduction in COVID cleaning and the reduction of the JEA Tower and Customer Center cleaning services as employees transitioned to the new HQ. The current solicitation does not include HQ cleaning services, these services are included in the HQ lease agreement. Current pricing is higher than the previous contract renewal primarily due to the increase in minimum wage. The new contract requires the wage rate to be no less than \$15.38 versus the previous contract included minimum wage standard of \$12.55. The award amount is approximately 8% lower than the Budget Estimate and has been deemed reasonable.											
4	Request for Proposal (CCNA)	1411544246 - Substation and Transmission Design Services (CCNA)	Melendez	Burns & McDonnell Power Engineers	Capital	\$3,805,000.00 \$3,805,000.00	N/A	\$3,805,000.00 \$3,805,000.00 Total - \$7,610,000.00	N/A	Five (5) Years w/ Two (2) Optional One (1) Year Renewals Start Date: 06/01/2024 End Date: 05/31/2029	N
Background Recommendations: Advertised: 12/29/2023 Proposals Opened: 02/06/2024 Twelve (12) Proposals Received For additional information contact: Nickolas Dambrose This bid was solicited in accord with the Florida's Consultants' Competitive Negotiation Act (CCNA). Twelve (12) bidders attended the mandatory Pre-Bid Meeting on 01/10/2024. At Response opening on 02/06/2024, JEA received twelve (12) Responses. The Responses were evaluated on Professional Staff Experience, Company Experience, and use of Jacksonville Small and Emerging Business (JSEB) program. Minimum qualification past performance references were also verified. No bidders were disqualified. Burns & McDonnell and Power Engineers are deemed the highest ranking responsible and responsive Respondents. A copy of the Bid Workbook and Evaluation Summary is attached as backup. This award requests Burns & McDonnell (BM) and Power Engineers (PE) to provide JEA with contract engineers to supplement the electric substation and transmission engineering design process when JEA in-house engineering resources may not meet the urgent demands or required in-service dates. JEA has specified technical expertise in the design of high voltage substation and transmission projects up to 230kV. JEA intends to award two (2) contracts for this scope of work. Negotiations to reduce rates upon first submittal from the vendors did not result in a reduction. We compared five (5) similar contracts to review rates and the rates submitted by Power Engineers are five percent (5%) higher on average. The rates submitted by Burns & McDonald are forty two percent (42%) higher on average. The previous contracts in which these rates were compared were with smaller firms and JEA expects Burns & McDonald a larger firm to produce quality work with less hours required. The proposed rates contained in the this Burns & McDonald award are the same rates previously awarded to Burns & McDonald for general engineering services by the awards committee on 03/21/2024. The awarded funds of \$7,610,000.00 will be split equally between the two contracts. The awarded funds are to be split equally because the projects that are included in this award are large and complex and require broader expertise to successfully implement. BM received the highest evaluation of its Company Experience due to its demonstration of experience in these areas.											
5	Contract Increase	097-19 SSF 6 Gas Circuit Breakers	Phillips	GE Grid Solutions, LLC dba GE MDS, LLC	Capital	\$4,585,361.52	\$4,559,300.00	\$11,184,703.17	02/02/2023 \$1,440,101.50 05/14/2024 \$599,940.15	Five (5) Years, w/ Two (2) - 1 Yr. Renewals	N
For additional information contact: Lynn Rix This request is to add funds for planned purchases related to capital projects through the original term which expires October 14, 2024. The original award amount was based on historical usage and budget estimates available at the time of the award. In December the lead-time increased from 2 to 2.5 years and by March it had increased dramatically to in excess of 3 years. We have been advised that the lead-times may continue to increase due to the overall market demand and is supported by an April 9 RFI sent to 3 key breaker manufacturers (Hitachi, GE, Mitsubishi). With limited capacity in the market, orders should be placed with GE expeditiously. This increase will cover the current demand for planned projects and emergency stock. The contract allows for price adjustments at the time of order placement based on Bureau of Labor statistics published indices, at which point prices are fixed through delivery. It should be noted that for calendar year 2024 orders, GE has requested a change order related to a proposed revision to the price adjustment clause. It is recommended for JEA to accept this for immediate needs due to lead-time constraints noted previously, but that JEA conduct a new solicitation in advance of expiration for future needs; this re-bid with the strategy of awarding multiple contracts to mitigate against delivery delays is expected to occur lat this summer. The original Award and previous contract increase are attached as backup.											

Award #2 Supporting Documents 05/08/2025

Award #2 Supporting Documents 03/06/2023

6	Developer Agreement	The Rivertown Watersong Phase 4 Project	Melendez	Mattamy Jacksonville, LLC /Vallencourt Construction Company, Inc.	Capital	\$742,206.83	N/A	\$742,206.83	N/A	Project Completion (est February 2025)	N/A
<p>Advertised: 09/24/2023 Pre-Response Meeting: 10/24/2023 Three (3) Responses Received For additional information contact: David King</p> <p>The Rivertown Watersong Phase 4 project is part of the Rivertown Development and includes improvements covered in the Rivertown Developer and Utility Service Agreement. The proposed pump station and force main are designed to serve 168 active adult residences with Phase 4 and an additional 151 units for Phase 5 for a total of 319 active adult residence.</p> <p>This project is developer driven, so all design and engineering was completed by the developer at their cost (no JEA funds for design). JEA Development has reviewed and approved the construction plan submittal. Per the Developer Agreement, the Developer bid the project in accordance with JEA guidelines and the work has been awarded to the to the highest evaluated bidder who was also the lowest cost bidder.</p> <p>The project elements are comprised of 900 feet of 6" force main and a duplex pump station. The solicitation was advertised, and a pre-bid meeting was held on 10/24/2023. Three bidders attended the prebid meeting and 3 bids were received. Vallencourt Construction Company, Inc. was the highest evaluated and lowest bid and was awarded the project. The bid is approximately 26% below the JEA estimate. The JEA estimate included the material, labor, and equipment. JEA is reimbursing in accordance with the Rivertown Developer Agreement and the bid amount is deemed reasonable.</p>											
7	Renewal	071-19 Water/Wastewater Project Support Services	Melendez	Keville Enterprises, Inc.	Capital	\$6,758,049.00	\$20,279,306.00	\$33,541,477.90	10/22/2020 - (\$1,500,000.00) 4/13/2023 - \$8,004,122.90	Five (5) Years w/Two (2) - 1 Yr Renewals Start: 07/01/2019 End: 06/30/2024 1 Renewal Remaining	AREC Safety Consulting LLC (Safety) - \$884,000.00
	Deferred										
Consent Agenda Action											
Committee Members in Attendance	Names	Joe Orfano, Tony Long, Raynetta Marshall									
Motion by:	Raynetta Marshall										
Second By:	Tony Long										
Committee Decision	Approved										

Regular Agenda <small>(date last updated)</small>											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
2	Piggy Back - GSA Contract GS-35F-0613W	Quisitive - Intune Deployment and Assistance	Datz	Quisitive, LLC	\$347,090.00	N/A	\$347,090.00				
<p>For Additional Information contact: Angel Isoua</p> <p>This award piggybacks off the GSA Contract with Quisitive LLC, which was competitively bid in 2020 and expires on August 26, 2025.</p> <p>JEA chose to piggyback for the following guaranteed benefits. Quisitive LLC was recommended by Microsoft as they are specialist in the space of InTune and Mobile Device Management. Quisitive LLC has also set this solution up for the City of Jacksonville and Miami-Dade county proving to be the best option in providing JEA a proven track record in delivering the scope of work to include Security, Change Management, BYOD, and Migration components. JEA is receiving the same rates as contained in the GSA contract attached as backup.</p> <p>This project request for \$347,090.00 is for professional services for Quisitive to provide InTune product deployment and assistance. As part of JEA's evolution in Mobile Device Management (MDM), Technology Services is pursuing the use of InTune which is part of JEA's current Microsoft M365 licensing. Mobile device management (MDM) software allows Technology Services administrators to control, secure and enforce policies on smartphones, tablets, and other endpoints. In addition to managing JEA issued devices, JEA is taking the next steps of integration for personal end point devices (BYOD).</p> <p>The project will include the migration from our current Mobile Device Management (MDM) solution (Workspace One) to Microsoft's InTune. This will allow for easier integration with the Microsoft M365 stack as well as managing the deployment of other mobile applications to support JEA. The platform configuration will also continue improvements in our security posture on mobile devices. Mobile devices allow employees to efficiently do their work from home, at the office, or on the go. While this provides flexibility and convenience, it could expose an organization to potential threats. Managing mobile devices' security and device health is vital to minimizing an organization's risk posture.</p> <p>GSA Contract Link: https://www.gsahistory.gsa.gov/EliMain/contractorInfo.do?contractNumber=GS-35F-0613W&contractorName=QUISITIVE-LLC&executeQuery=YES</p> <p>DISCUSSION/ ACTION: Clarification was requested on whether or not this project should be capital. It was confirmed that it is capital and the budget sheet is available to support the award item. It was requested that Budget advise if this should be Capital or O&M. Budget does not make this determination. However, Budget did verify the project and funding type availability. Confirmation was requested that software meets criteria to be Capital. It was stated that, historically, new products have been Capital, initially, then moved to O&M once established. It was requested that clarification be received from Project Accounting.</p> <p>Quisitive is helping JEA implement Microsoft InTune which is a completely new platform, we are building a new asset, and therefore it should remain capital as stated. This new InTune product is not a apple to apples replacement of our existing Workspace1 product. Per Akeisha in project accounting, This new build for Microsoft InTune is capital. We will retire Workspace1 off the books once the replacement is in-service. The capital budget allocation for this award was confirmed by Kim, Cindy, Mitch, Stephanie, and Akeisha.</p> <p>DISCUSSION/ ACTION PARTICIPANTS: Raynetta Marshall, Stephanie Nealy, Nathan Woyak, Jenny McCollum, Joe Orfano</p>								N/A	Project Completion Start Date: 05/16/2023 End Date: 12/31/2024 (Estimated)	N	<p>Motion by: Tony Long</p> <p>Second by: Raynetta Marshall</p> <p>Committee Decision: Approved</p>
Consent and Regular Agenda Signatures											
Budget	Name/Title										
Awards Chairman	Name/Title										
Procurement	Name/Title										
Legal	Name/Title										

Approved by the JEA Awards Committee

Date: 04/1/2022Item# 4

Formal Bid and Award System

Award #4 April 1, 2022

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 352
Requestor Name: Hightower, Justin
Requestor Phone: (904) 665-8357
Project Title: JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services
Project Number: HEA0800
Project Location: JEA
Funds: O&M
Budget Estimate: \$2,756,754.85

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to solicit pricing for the maintenance and repair services for JEA's Medium Duty Vehicle Fleet. The services that will be performed under this scope will be at a minimum preventative maintenance, corrective maintenance, yard checks, and road calls to support JEA operations. To date, there are 460 Medium Duty Vehicle assets that will be part of this program with the majority of them being Ford vehicles (418 vehicles) and the remainder Dodge vehicles (42 vehicles). During the last 36 months, the average annual spend for maintenance and repair to Medium Duty assets was \$952,634.97.

JEA IFB/RFP/State/City/GSA#: ITN 1410534046-22
Purchasing Agent: Eddie Bayouth
Is this a Ratification?: No

RECOMMENDED AWARDEE:

Name	Vendor Contact	Email	Address	Phone	Award Amount
DUVAL FORD	Chris Pace	chris.pace@duvalford.com	8050 PHILIPS HWY, JACKSONVILLE, FL 32256	904-381-6554	\$3,220,306.80

Amount for entire term of Contract/PO: \$3,220,306.80
Award Amount for remainder of this FY: \$313,085.38
Length of Contract/PO Term: Three (3) Year w/Two (2) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 05/01/2022
End Date (mm/dd/yyyy): 04/30/2025
Renewal Options: Yes, Two (2) – One (1) Yr. Renewals
JSEB Requirement: N/A - Optional

BIDDERS:

Name	Original Amount	Original Number of Vehicle Groupings Awarded	BAFO Amount	BAFO Number of Vehicle Groupings to be Awarded
DUVAL FORD	\$5,091,643.91	3	\$5,034,157.08	3
COGGIN FORD	\$5,930,101.73	0	\$5,613,549.71	0

Background/Recommendation:

Advertised on 01/07/2022. Three (3) vendors attended the optional pre-response meeting held on 01/14/2022. At bid opening, held on 02/17/2022, JEA received two (2) Responses.

Over the past three (3) years, JEA's Medium Duty Maintenance and Repair was performed by Coggin Ford. With the contract expiring on June 15th of this year, the JEA team which includes members from Procurement, Operations Support Services, and Fleet Services have worked together to improve the service commodity by focusing on the following areas:

- Leveraging JEA's purchasing power through 1) grouping brand specific assets, and 2) revised maintenance forecasting
- Allowing the maintenance providers to contribute to the projected maintenance plan development

This solicitation was grouped into three (3) categories: Medium Duty Dodge, Medium Duty and Yardwork for (2) locations. Within Medium Duty Dodge and Medium Duty, projections for Ad Hoc Services to cover for storm support, upfitting/down fitting, technician support and Fleet's Fire Extinguisher program were included in an effort to capture pricing and potential savings should the services be required. Each section was to be awarded individually to highest ranked Company. JEA evaluated both companies, based on minimum qualifications, pricing, professional experience, location, availability, and cost containment efficiencies. Duval Ford was deemed the highest overall value to JEA. The decision was made to reduce the overall BAFO Award amount to more closely align with actual requirements.

The award amount of \$3,220,306.80 was calculated by using the existing fleet makeup and the corresponding projected maintenance, both preventative and corrective, that will occur over the next three (3) year period. These numbers can fluctuate depending on actual usage of the vehicle, future fleet purchases and retirements, the severity and frequency of major repairs, along with fleet plans as part of JEA growth.

1410534046-22 - Request approval to award a contract to Duval Ford for JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services in the amount of \$3,220,306.80, subject to the availability of lawfully appropriated funds.

Manager: Justin Hightower, Manager, Fleet Services
Director: Baley Brunell – Director, Facilities & Fleet Services
VP: McElroy, Alan – VP Supply Chain & Operations Support

APPROVALS:

Stephen Doty 4/4/22
Chairman, Awards Committee Date

Laure A Whitmer 4/5/22
Budget Representative Date

Duval Ford JEA Fleet Services Maintenance & Repair Medium Duty and Yardwork Services				Coggins Ford JEA Fleet Services Maintenance & Repair Medium Duty and Yardwork Services		
Bid Group	Bid Summary	Subcontract MarkUp %		Bid Group	Bid Summary	Subcontract MarkUp %
Medium Duty Dodge	\$ 459,751.37	1%		Medium Duty Dodge	\$ -	0%
Medium Duty	\$ 3,713,129.71	1%		Medium Duty	\$ 4,480,369.79	5%
Yardwork	\$ 470,376.00	N/A		Yardwork	\$ 586,800.00	N/A
Ad Hoc Services	\$ 390,900.00	N/A		Ad Hoc Services	\$ 546,379.92	N/A
Total	\$ 5,034,157.08	N/A		Total	\$ 5,613,549.71	N/A

APPENDIX B- RESPONSE WORKBOOK DUVAL FORD			
JEA Fleet Services Medium Duty Maintenance and Repair			
Company shall submit pricing in Column B to perform corrective maintenance as decribed in Sections 3.3, and 3.7, of			
1.Corrective Maintenance Annual Breakout			
	Rate	Estimated Volume	Year 1
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour Enter Cost Per Hour	\$ 110.00	4000	\$ 440,000.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Hour	\$ 130.00	40	\$ 5,200.00
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) Enter Percent	18%	300,000	\$ 354,000.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) Enter Cost Per Call	\$ 115.00	170	\$ 19,550.00
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Call	\$ 135.00	35	\$ 4,725.00
3.7.3 Transportation Services Fee (*Fixed Rate per Occurenece for a One-way charge regardless of pickup or drop off location) Enter Cost Per Event	\$ 45.00	505	\$ 22,725.00
Subtotal			\$ 846,200.00
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value Enter Cost Per Event	\$ 200.00	30	\$ 6,000.00
Subtotal			\$ 6,000.00
Year 1 Not To Exceed Cost			\$ 852,200.00
Year 2 Not To Exceed Cost			\$ 852,200.00
Year 3 Not To Exceed Cost			\$ 852,200.00

2.Preventative Maintenance Annual Breakout			
Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A Technical			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Cumulative PM (Carried Over from Tab)			
Year 1 Not To Exceed Cost			\$ 396,765.86
Year 2 Not To Exceed Cost			\$ 389,816.24
Year 3 Not To Exceed Cost			\$ 369,947.61

TOTAL YEAR 1 COST		\$ 1,248,965.86
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)		\$ 3,713,129.71
4.0 Percentage of Subcontracting (Enter Percentage)	1%	

APPENDIX B- RESPONSE WORKBOOK COGGINS FORD			
JEA Fleet Services Medium Duty Maintenance and Repair			
Company shall submit pricing in Column B to perform corrective maintenance as decribed in Sections 3.3,			
1.Corrective Maintenance Annual Breakout			
	Rate	Estimated Volume	Year 1
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour Enter Cost Per Hour	\$ 139.50	4000	\$ 558,000.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Hour	\$ 139.50	40	\$ 5,580.00
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) Enter Percent	20%	300,000	\$ 360,000.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) Enter Cost Per Call	\$ 224.25	170	\$ 38,122.50
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Call	\$ 224.25	35	\$ 7,848.75
3.7.3 Transportation Services Fee (*Fixed Rate per Occurenece for a One- way charge regardless of pickup or drop off location) Enter Cost Per Event	\$ 75.00	505	\$ 37,875.00
Subtotal			\$ 1,007,426.25
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value Enter Cost Per Event	\$ 225.00	30	\$ 6,750.00
Subtotal			\$ 6,750.00
Year 1 Not To Exceed Cost			\$ 1,014,176.25
Year 2 Not To Exceed Cost			\$ 1,014,176.25
Year 3 Not To Exceed Cost			\$ 1,014,176.25

2.Preventative Maintenance Annual Breakout			
Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Cumulative PM (Carried Over from Tab)			
Year 1 Not To Exceed Cost			\$ 491,039.08
Year 2 Not To Exceed Cost			\$ 487,013.51
Year 3 Not To Exceed Cost			\$ 459,788.45

TOTAL YEAR 1 COST		\$ 1,505,215.33
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)		\$ 4,480,369.79
4.0 Percentage of Subcontracting (Enter Percentage)	5%	

Duval Ford			
JEA Fleet Services Medium Duty Dodge Maintenance and Repair			
Company shall submit pricing in Column B to perform corrective maintenance as described in Sections 3.3, and 3.7, of			
1.Corrective Maintenance Annual Breakout			
	Rate	Estimated Volume	Year 1
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour Enter Cost Per Hour	\$ 110.00	400	\$ 44,000.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Hour	\$ 130.00	4	\$ 520.00
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) Enter Percent	18%	36,000	\$ 42,480.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) Enter Cost Per Call	\$ 115.00	17	\$ 1,955.00
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Call	\$ 135.00	4	\$ 540.00
3.7.3 Transportation Services Fee (*Fixed Rate per Occurrence for a One-way charge regardless of pickup or drop off location) Enter Cost Per Event	\$ 45.00	26	\$ 1,170.00
Subtotal			\$ 90,665.00
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value Enter Cost Per Event	\$ 200.00	3	\$ 600.00
Subtotal			\$ 600.00
Year 1 Not To Exceed Cost			\$ 91,265.00
Year 2 Not To Exceed Cost			\$ 109,518.00
Year 3 Not To Exceed Cost			\$ 131,421.60

2.Preventative Maintenance Annual Breakout			
Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A Technical			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Cumulative PM (Carried Over from Tab)			
Year 1 Not To Exceed Cost			\$ 43,406.33
Year 2 Not To Exceed Cost			\$ 44,126.53
Year 3 Not To Exceed Cost			\$ 40,013.91
TOTAL YEAR 1 COST			\$ 134,671.33
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)			\$ 459,751.37
4.0 Percentage of Subcontracting (Enter Percentage)	1%		

JEA Fleet Services Yard Duty Maintenance and Repair Duval Ford				
Company shall submit pricing in Column C to perform Yardwork Support as described in Sections 3.4, of Appendix A - Technical Specifications.				
Yardwork				
	Supplier Bid Priority (1-2)	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies				
Pearl St - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) Enter monthly rate.		\$ 4,983.00	12	\$ 59,796.00
Southside - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) Enter monthly rate.		\$ 4,983.00	12	\$ 59,796.00
Cost Plus % Pricing for Parts (Not to exceed 20%)		20%	\$ 31,000.00	\$ 37,200.00
TOTAL YEAR 1 COST				\$ 156,792.00
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)				\$ 470,376.00

JEA Fleet Services Yard Duty Maintenance and Repair Coggins Ford				
Company shall submit pricing in Column C to perform Yardwork Support as described in Sections 3.4, of Appendix A - Technical Specifications.				
Yardwork				
	Supplier Bid Priority (1-2)	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies				
Pearl St - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) Enter monthly rate.		\$ 6,600.00	12	\$ 79,200.00
Southside - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) Enter monthly rate.		\$ 6,600.00	12	\$ 79,200.00
Cost Plus % Pricing for Parts (Not to exceed 20%)		20%	\$ 31,000.00	\$ 37,200.00
TOTAL YEAR 1 COST				\$ 195,600.00
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)				\$ 586,800.00

Duval Ford			
JEA Fleet Services Maintenance and Repair AdHoc Services for Medium Duty			
Company shall submit pricing in Column B to perform Ad Hoc Services as described in Sections 5.1, 5.2, 5.3 & 5.4, of Appendix A - Technical Specifications. The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.			
5.1 Upfitting & Downfitting			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 100.00	380	\$ 38,000.00
5.2 Emergency/Storm Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 150.00	336	\$ 50,400.00
5.3 Miscellaneous Technician Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 115.00	100	\$ 11,500.00
5.4 Fire Extinguisher Program			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 80.00	380	\$ 30,400.00

TOTAL YEAR 1 COST	\$ 130,300.00
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)	\$ 390,900.00

Coggins Ford			
JEA Fleet Services Maintenance and Repair AdHoc Services for Medium Duty			
Company shall submit pricing in Column B to perform Ad Hoc Services as described in Sections 5.1, 5.2, 5.3 & 5.4, of Appendix A - Technical Specifications. The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.			
5.1 Upfitting & Downfitting			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 139.50	380	\$ 53,010.00
5.2 Emergency/Storm Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 184.99	336	\$ 62,156.64
5.3 Miscellaneous Technician Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 139.50	100	\$ 13,950.00
5.4 Fire Extinguisher Program			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 139.50	380	\$ 53,010.00

TOTAL YEAR 1 COST	\$ 182,126.64
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)	\$ 546,379.92

Award #2 Supporting Documents 05/08/2025

	BAFO Duval Ford (New Contract)				
	One Year Average	12 Month Rolling Actuals	Possible Annual Reductions	Comments /Recommendation	
Overall Price BAFO Price	\$ 1,678,052.10	\$ 943,135.60			
Corrective Maintenance -MD Ford - 3 Year Total	\$ 852,200.00				
		\$ 592,040.20			
Corrective Maintenance - MD Dodge Annual - 3 Year Total	\$ 110,734.87		\$ (370,894.67)	Corrective is not predictable. There is the possibility of reducing using actual numbers for the projections. Although, throughout the contract there was \$200K in invoicing that Coggin did not charge timely and wrote off of their books. They regularly stay months behind in invoicing causing our projections to be skewed.	
Yard Work - 3 Year Total	\$ 156,792.00	\$ 55,048.85	\$ (101,743.15)	Yardwork SSSC was suspended causing the Delta. Recommend leaving the numbers the same. The plan is to implement services back	
Preventative Maintenance -3 Year Total	\$ 428,025.24	\$ 296,046.55	\$ (131,978.69)	Vendor has not been focusing on OEM Services - Leave amount as is. The current contract used numbers that were over exaggerated.	
Ad Hoc	\$ 130,300.00	\$ -		Ad Hoc was not existent on the previous contract Storm Support was added @ \$50,400 annually . Suggest leaving amounts the same. The original contract allowed for a charge for fire extinguishers	
MD Asset Count at Time of Solicitation					

Possible reduction to 3 Year Award	\$ (1,813,849.51)
New Award Amount	\$ 3,220,306.80
New Annual Amount	\$ 1,073,435.60
Differential New Annual vs. Current Annual	\$ 130,300.00

**1410534046-22 JEA Fleet Services Maintenance & Repair Medium Duty
and Yardwork Services - 2025 Renewal/Increase of Rates**

Bid Group	Bid Summary	Subcontract MarkUp %
Medium Duty Dodge	\$ 436,257.57	2%
Medium Duty	\$ 3,411,448.80	2%
Yardwork	\$ 93,000.00	N/A
Ad Hoc Services	\$ 401,845.20	N/A
Total	\$ 4,342,551.57	N/A

APPENDIX B- RESPONSE WORKBOOK

JEA Fleet Services Medium Duty Dodge Maintenance and Repair

Company shall submit pricing in Column B to perform corrective maintenance as described in Sections 3.3, and 3.7, of Appendix A - Technical Specifications.

Please fill in all yellow highlighted cells in Column B, including those with estimated amounts of zero.

The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.

1. Corrective Maintenance Annual Breakout

	<u>Rate</u>	<u>Estimated Volume</u>	<u>Year 1</u>
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour Enter Cost Per Hour	\$ 113.08	400	\$ 45,232.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Hour	\$ 133.64	4	\$ 534.56
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) Enter Percent	20%	36,000	\$ 43,200.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) Enter Cost Per Call	\$ 118.22	17	\$ 2,009.74
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Call	\$ 138.78	4	\$ 555.12
3.7.3 Transportation Services Fee (*Fixed Rate per Occurrence for a One- way charge regardless of pickup or drop off location) Enter Cost Per Event	\$ 46.26	26	\$ 1,202.76
Subtotal			\$ 92,734.18
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value Enter Cost Per Event	\$ 205.60	3	\$ 616.80
Subtotal			\$ 616.80
Year 1 Not To Exceed Cost			\$ 93,350.98
Year 2 Not To Exceed Cost			\$ 112,021.18
Year 3 Not To Exceed Cost			\$ 134,425.41

2. Preventative Maintenance Annual Breakout

Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A Technical Specifications.

Please fill in yellow highlighted cell in Column B, below.

The estimated one (1) year quantities are based on historical data to be used as guidelines and are not a guarantee of work.

	<u>Rate</u>	<u>Estimated Volume</u>	<u>Year 1</u>
<u>Labor, Benefits, Overhead, Indirect Shop Supplies</u>			
<u>Cumulative PM (Carried Over from Tab)</u>			\$ 26,500.00
Year 1 Not To Exceed Cost			\$ 26,500.00
Year 2 Not To Exceed Cost			\$ 31,800.00
Year 3 Not To Exceed Cost			\$ 38,160.00

TOTAL YEAR 1 COST		\$ 119,850.98
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE)		\$ 436,257.57
4.0 Percentage of Subcontracting (Enter Percentage)	2%	

APPENDIX B- RESPONSE WORKBOOK

JEA Fleet Services Medium Duty Maintenance and Repair

Company shall submit pricing in Column B to perform corrective maintenance as described in Sections 3.3, and 3.7, of Appendix A - Technical Specifications.

Please fill in all yellow highlighted cells in Column B, including those with estimated amounts of zero.
The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.

1. Corrective Maintenance Annual Breakout

	<u>Rate</u>	<u>Estimated Volume</u>	<u>Year 1</u>
3.3 Labor, Benefits, Overhead, Indirect Shop Supplies			
3.3.1 CM Labor Rate per Hour Enter Cost Per Hour	\$ 113.08	4000	\$ 452,320.00
3.3.2 CM Labor Rate per Hour After-Hours (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Hour	\$ 133.64	40	\$ 5,345.60
3.3.3 Cost Plus % Pricing for Parts (Not to exceed 20%) Enter Percent	20%	300,000	\$ 360,000.00
3.7.1 Regular Business Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) Enter Cost Per Call	\$ 118.22	170	\$ 20,097.40
3.7.2 After-Hours Road Call Response & Diagnostic Fee (*Fixed Rate per Incident - Exclusive of Maintenance Costs Performed as that is Covered in Above Costs) (5pm - 6am M-F, S & S, Holidays) Enter Cost Per Call	\$ 138.78	35	\$ 4,857.30
3.7.3 Transportation Services Fee (*Fixed Rate per Occurrence for a One- way charge regardless of pickup or drop off location) Enter Cost Per Event	\$ 46.26	505	\$ 23,361.30
<u>Subtotal</u>			\$ 865,981.60
3.7.2 Towing Service Inbound to Shop * Direct Pass Through * Estimated Amount will be used and included for Contract Value Enter Cost Per Event	\$ 205.60	30	\$ 6,168.00
<u>Subtotal</u>			\$ 6,168.00
Year 1 Not To Exceed Cost			\$ 872,149.60
Year 2 Not To Exceed Cost			\$ 872,149.60
Year 3 Not To Exceed Cost			\$ 872,149.60

2. Preventative Maintenance Annual Breakout

Company shall submit percent mark up for subcontracted work as described in Section 4 of Appendix A Technical Specifications.

Please fill in yellow highlighted cell in Column B, below.

The estimated one (1) year quantities are based on historical data to be used as guidelines and are not a guarantee of work.

	<u>Rate</u>	<u>Estimated Volume</u>	<u>Year 1</u>
<u>Labor, Benefits, Overhead, Indirect Shop Supplies</u>			
Cumulative PM (Carried Over from Tab)			\$ 265,000.00
Year 1 Not To Exceed Cost			\$ 265,000.00
Year 2 Not To Exceed Cost			\$ 265,000.00
Year 3 Not To Exceed Cost			\$ 265,000.00

<u>TOTAL YEAR 1 COST</u>		\$ 1,137,149.60
<u>TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)</u>		\$ 3,411,448.80
<u>4.0 Percentage of Subcontracting (Enter Percentage)</u>	2%	

APPENDIX B- RESPONSE WORKBOOK

JEA Fleet Services Yard Duty Maintenance and Repair

Company shall submit pricing in Column C to perform Yardwork Support as described in Sections 3.4, of Appendix A - Technical Specifications.

Please fill in all yellow highlighted cells in Columns B & C, including those with estimated amounts of zero and rank your preference order in Column B.

Reference Appendix C - JEA Fleet Asset List to review all JEA vehicles that are currently assigned to each Service Center.

The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.

Yardwork

	<u>Supplier Bid Priority (1-2)</u>	<u>Rate</u>	<u>Estimated Volume</u>	<u>Year 1</u>
Labor, Benefits, Overhead, Indirect Shop Supplies				
Pearl St - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) Enter monthly rate.			12	\$ -
Southside - Fixed monthly rate for 2 hours per day (travel time included for in yard coverage 6am - 8am M-F) Enter monthly rate.			12	\$ -
Cost Plus % Pricing for Parts (Not to exceed 20%)			\$ 31,000.00	\$ 31,000.00

TOTAL YEAR 1 COST	\$ 31,000.00
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)	\$ 93,000.00

Award #2 Supporting Documents 05/08/2025

APPENDIX B- RESPONSE WORKBOOK,			
JEA Fleet Services Maintenance and Repair AdHoc Services for Medium Duty			
Company shall submit pricing in Column B to perform Ad Hoc Services as described in Sections 5.1, 5.2, 5.3 & 5.4, of Appendix A - Technical Specifications. The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.			
5.1 Upfitting & Downfitting			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 102.80	380	\$ 39,064.00
5.2 Emergency/Storm Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 154.20	336	\$ 51,811.20
5.3 Miscellaneous Technician Support			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 118.22	100	\$ 11,822.00
5.4 Fire Extinguisher Program			
	Rate	Estimated Volume	Year 1
Labor, Benefits, Overhead, Indirect Shop Supplies			
Hourly Service Rate (travel time not included)	\$ 82.24	380	\$ 31,251.20
TOTAL YEAR 1 COST		\$	133,948.40
TOTAL THREE (3) YEAR COST (TRANSFER THIS AMOUNT TO THE RESPONSE FORM)		\$	401,845.20

Award #2 Supporting Documents 05/08/2025

[illegible]

Duval Ford Increase Analysis BPA #204499	
Original Award Date	5/1/2022
Original Expiration Date	4/30/2025
Original Award Amount	\$ 3,220,306.80
Award Increase 05/30/2024	\$ 1,771,772.21
New NTE as of 05/30/2024	\$ 4,992,079.01
Rolling 12 Mon. Avg. Spend	\$ 137,026.74
Current NTE	\$ 4,992,079.01
Committed to Date	\$ 4,684,863.78
Current CAP Excess	\$ (307,215.23)
Forecast Spend thru Current Term 04/2026	\$ 1,693,650.56
CAP Increase	\$ 1,386,435.33
New NTE thru 04/2026	\$ 6,378,514.34

FY25 Budget	\$ 1,971,371.00
FY26 Budget	\$ 1,800,000.00
FY25 Committed thru 04/30/25	\$ 1,033,014.77
FY25 Forecast 05/25 thru 09/25 (5 mos.)	\$ 705,687.73
FY26 Forecast 10/25 thru 04/26 (7 mos.)	\$ 987,962.83

Budget Sourcing - Duval Ford	
Line BL05 - Cost Center A0800 (FY25)	\$ 705,687.73
Line BL16 - Cost Center A0800 (FY26)	\$ 987,962.83
Total Award	\$ 1,693,650.56
Less Available CAP Balance	\$ (307,215.23)
Net Award CAP Increase	\$ 1,386,435.33

Addendum 8 - APPENDIX B - RESPONSE FORM
ITN 1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET

PROPOSER INFORMATION:

PROPOSER NAME: J&D Maintenance and Services of North Florida

BUSINESS ADDRESS: 4779 Phyllis St

CITY, STATE, ZIP CODE: Jacksonville, FL 32256

TELEPHONE: 9043848411

FAX: 904-387-0851

EMAIL OF CONTACT: Revans@janddmaintenance.com

WEBSITE: www.JandDMaintenanceandservices.com

QUOTATION OF RATES

Maximum score: 40 Points

Proposer shall provide pricing for the Contract by completing the enclosed **Appendix B – Response Workbook and Response Form**. The rates provided shall be all-inclusive and shall include all profit, taxes, benefits, travel, and all other overhead items.

Please note, the rates or lump sums quoted by Proposer on the Response Form must be firm prices, not estimates. ANY MODIFICATIONS, EXCEPTIONS, OR OBJECTIONS CONTAINED WITHIN THE PROPOSAL FORM MAY SUBJECT THE PROPOSAL TO DISQUALIFICATION.

Description of Services – Facilities Landscaping Maintenance - Open Market	Total Two (2) Year Response Price
Zone 1 - Transfer Total Appendix B – Response Workbook	414,259.20
Zone 2 - Transfer Total Appendix B – Response Workbook	512,218.80
Zone 3 - Transfer Total Appendix B – Response Workbook	1,319,876.40
Total Two (2) Year Proposal Price – Transfer Total Response Pricing from Appendix B – Response Workbook	\$4,492,708.80

Please specify the number of Zones that you have the capability of servicing if you are bidding on more than one Zone. 3 zones

PROFESSIONAL EXPERIENCE, LOCATION, AND AVAILABILITY OF RESPONDENTS STAFF

Maximum score: 20 Points

Proposer shall provide one (1) resume for the Account Manager available to work on the JEA engagement. At minimum, the resume shall present the employee's name, title, and years of service with the company, applicable professional registrations, education and work experience. The Proposer shall also submit a verifiable local business address for this person, their availability and their expected average response time to JEA.

Proposer may provide this information in its own format to be attached to Appendix B – Response Form.

Addendum 8 - APPENDIX B - RESPONSE FORM
ITN 1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET

QUALITY METRICS

Maximum score: 20 Points

The Proposer shall submit a written "Quality Plan" addressing, at a minimum, the following elements for JEA, and how it specifically applies to the following needs of JEA:

- 1.) Coverage, Adequacy and Frequency of Inspection
 - 1.1 How will Proposer determine if the specified Service Levels are being met across all sites?
 - 1.2 What will be inspected?
 - 1.3 Who will complete the inspections?
 - 1.4 What will be the frequency of inspections?
 - 1.5 What will be the coverage (Frequency of all sites receiving inspections)?
- 2.) Frequency and Delivery of Metric Reporting
 - 2.1 What Quality Metrics will be tracked?
 - 2.2 How often will reporting be provided to JEA?
 - 2.3 How will the data be made available to JEA?
 - 2.4 How will the reporting be delivered? Electronically or via hard copy?
- 3.) Follow Up Action Plan for Failed Inspections
 - 3.1 Please propose a "Follow Up Action Plan" for any failed inspections.

Proposer may provide this information in its own format to be attached to Appendix B – Response Form.

DESIGN APPROACH AND WORKPLAN

Maximum score: 20 Points

Proposer shall provide an explanation of how it typically manages its projects to meet the specification requirements included in Appendix A and include the following:

- Describe how your Company intends to meet the specification requirements detailed in Appendix A – Technical Specifications. JEA's intention is to award one contract to a prime supplier to manage and maintain all JEA sites listed within the Response Workbook, subcontracting at least 80% of the bid pricing to JSEBs. In the event that selecting one prime vendor is not in the best interest of JEA, JEA reserves the right to evaluate bids utilizing district-grouped Zones as labeled on the provided Addendum 8 - 1411887847 Appendix B – Response Workbook (Zones). Pricing for each Zone may be used to award multiple contracts, with no more than one contract being awarded per Zone. Companies that intend to be the prime supplier and subcontract 80% of the work to JSEBs will be awarded extra points in this section.
 - Please specify how you will schedule and supervise your team to provide the services across the large service territory and include how you will train your employees.
 - Describe how you will communicate with the Contract Administrator to notify them of completed work and provide daily Cut Sheets and Task Lists.
 - Provide a basic workplan detailing how you will perform all of the regularly scheduled activities starting on page 6 of the technical specifications.

Addendum 8 - APPENDIX B - RESPONSE FORM
ITN 1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET

- Please describe how you plan to engage JSEB companies and describe your plan to achieve the 80% JSEB requirement.

Proposer may provide this information in its own format to be attached to Appendix B – Response Form.

Proposers's Certification

By submitting this Proposal, the Proposer certifies (1) that the Proposer has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Proposer, and (3) that the Proposer is legally authorized to do business and maintains an active status, in the State of Florida. The Company certifies that its recent, current, and projected workload will not interfere with the Proposer's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Proposer shall immediately notify JEA of status change.

Please initial below:

RDE (Initials) I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

We have received addenda 1 through 11



Signature of Authorized Officer of Proposer or Agent

Rodney D Evans Manager

Printed Name & Title

02/24/2025

Date

904-384-8411

Phone Number

1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET - Evaluation Results - Prime - BAFO

Respondents Rankings	H. Thurman	B. Parks	K. Conner	Σ Rank	Rank
J&D Maintenance and Services	1	1	1	3	1
Freedom Landscape & Lawn Maintenance	2	2	2	6	2

H. Thurman	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	34.41	19.00	17.00	20.00	90.41	1
Freedom Landscape & Lawn Maintenance	40.00	18.00	15.00	16.00	89.00	2

B. Parks	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	34.41	20.00	19.00	20.00	93.41	1
Freedom Landscape & Lawn Maintenance	40.00	19.00	15.00	17.00	91.00	2

K. Conner	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	34.41	20.00	17.00	19.00	90.41	1
Freedom Landscape & Lawn Maintenance	40.00	20.00	12.00	14.00	86.00	2

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
Overall Averages						
J&D Maintenance and Services	34.41	19.67	17.67	19.67	91.41	1
Freedom Landscape & Lawn Maintenance Inc.	40.00	19.00	14.00	15.67	88.67	2

Quotation of Rates (40 Points)

Low Bidder = 40 pts

Other bidders points = $40 * (\text{Low bidder} / \text{Bidder})$

Prime - Complete Workbook Pricing (2 Years, all 3 Zones)	J&D Maintenance and Services	Freedom Landscape & Lawn Maintenance Inc.
Lump Sum Pricing Response	\$4,492,708.80	\$3,864,527.78
Points	34.41	40.00

Zone Scoring (2 Years)	J&D Maintenance and Services	Freedom Landscape & Lawn Maintenance Inc.
Zone 1 Pricing	\$828,518.40	\$596,103.36
Points	28.78	40.00
Zone 2 Pricing	\$1,024,437.60	\$766,811.52
Points	29.94	40.00
Zone 3 Pricing	\$2,639,752.80	\$2,501,612.90
Points	37.91	40.00

**1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET - Evaluation Results -
Prime**

Respondents Rankings	H. Thurman	B. Parks	K. Conner	Σ Rank	Rank
J&D Maintenance and Services	1	1	1	3	1
Freedom Landscape & Lawn Maintenance Inc.	2	2	2	6	2
United Land Services Inc.	3	3	3	9	3

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
H. Thurman						
J&D Maintenance and Services	40.00	19.00	17.00	20.00	96.00	1
Freedom Landscape & Lawn Maintenance Inc.	36.14	18.00	15.00	16.00	85.14	2
United Land Services Inc.	27.75	17.00	15.00	15.00	74.75	3

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
B. Parks						
J&D Maintenance and Services	40.00	20.00	19.00	20.00	99.00	1
Freedom Landscape & Lawn Maintenance Inc.	36.14	19.00	15.00	17.00	87.14	2
United Land Services Inc.	27.75	19.00	16.00	18.00	80.75	3

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
K. Conner						
J&D Maintenance and Services	40.00	20.00	17.00	19.00	96.00	1
Freedom Landscape & Lawn Maintenance Inc.	36.14	20.00	12.00	14.00	82.14	2
United Land Services Inc.	27.75	19.00	13.00	15.00	74.75	3

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total
Overall Averages					
J&D Maintenance and Services	40.00	19.67	17.67	19.67	97.00
Freedom Landscape & Lawn Maintenance Inc.	36.14	19.00	14.00	15.67	84.81
United Land Services Inc.	27.75	18.33	14.67	16.00	76.75

Award #3 Supporting Documents 05/08/2025

1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET - Evaluation Results - Zone 1

Respondents Rankings	H. Thurman	B. Parks	K. Conner	Σ Rank	Rank
J&D Maintenance and Services	1	1	1	3	1
Freedom Landscape & Lawn Maintenance Inc.	3	4	3	10	3
United Land Services Inc.	4	3	4	11	4
A Sanctuary House of N. FL Inc.	2	2	2	6	2

H. Thurman	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	27.22	19.00	18.00	20.00	84.22	1
Freedom Landscape & Lawn Maintenance Inc.	21.66	18.00	15.00	16.00	70.66	3
United Land Services Inc.	19.81	17.00	15.00	15.00	66.81	4
A Sanctuary House of N. FL Inc.	40.00	19.00	9.00	4.00	72.00	2

B. Parks	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	27.22	20.00	19.00	20.00	86.22	1
Freedom Landscape & Lawn Maintenance Inc.	21.66	19.00	15.00	17.00	72.66	4
United Land Services Inc.	19.81	19.00	16.00	18.00	72.81	3
A Sanctuary House of N. FL Inc.	40.00	19.00	10.00	13.00	82.00	2

K. Conner	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	27.22	20.00	17.00	19.00	83.22	1
Freedom Landscape & Lawn Maintenance Inc.	21.66	20.00	12.00	14.00	67.66	3
United Land Services Inc.	19.81	19.00	13.00	15.00	66.81	4
A Sanctuary House of N. FL Inc.	40.00	20.00	9.00	7.00	76.00	2

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total
Overall Averages					
J&D Maintenance and Services	27.22	19.67	18.00	19.67	84.55
Freedom Landscape & Lawn Maintenance Inc.	21.66	19.00	14.00	15.67	70.33
United Land Services Inc.	19.81	18.33	14.67	16.00	68.81
A Sanctuary House of N. FL Inc.	40.00	19.33	9.33	8.00	76.67

Award #3 Supporting Documents 05/08/2025

1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET - Evaluation Results - Zone 2

Respondents Rankings	H. Thurman	B. Parks	K. Conner	Σ Rank	Rank
J&D Maintenance and Services	1	1	1	3	1
Freedom Landscape & Lawn Maintenance Inc.	2	3	3	8	3
United Land Services Inc.	4	4	4	12	4
A Sanctuary House of N. FL Inc.	3	2	2	7	2

H. Thurman	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	33.08	19.00	18.00	20.00	90.08	1
Freedom Landscape & Lawn Maintenance Inc.	24.59	18.00	15.00	16.00	73.59	2
United Land Services Inc.	19.74	17.00	15.00	15.00	66.74	4
A Sanctuary House of N. FL Inc.	40.00	19.00	9.00	4.00	72.00	3

B. Parks	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	33.08	20.00	19.00	20.00	92.08	1
Freedom Landscape & Lawn Maintenance Inc.	24.59	19.00	15.00	17.00	75.59	3
United Land Services Inc.	19.74	19.00	16.00	18.00	72.74	4
A Sanctuary House of N. FL Inc.	40.00	19.00	10.00	13.00	82.00	2

K. Conner	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	33.08	20.00	17.00	19.00	89.08	1
Freedom Landscape & Lawn Maintenance Inc.	24.59	20.00	12.00	14.00	70.59	3
United Land Services Inc.	19.74	19.00	13.00	15.00	66.74	4
A Sanctuary House of N. FL Inc.	40.00	20.00	9.00	7.00	76.00	2

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total
Overall Averages					
J&D Maintenance and Services	33.08	19.67	18.00	19.67	90.41
Freedom Landscape & Lawn Maintenance Inc.	24.59	19.00	14.00	15.67	73.26
United Land Services Inc.	19.74	18.33	14.67	16.00	68.74
A Sanctuary House of N. FL Inc.	40.00	19.33	9.33	8.00	76.67

Award #3 Supporting Documents 05/08/2025

1411887847 FACILITIES LANDSCAPING MAINTENANCE - OPEN MARKET - Evaluation Results - Zone 3

Respondents Rankings	H. Thurman	B. Parks	K. Conner	Σ Rank	Rank
J&D Maintenance and Services	1	1	1	3	1
Freedom Landscape & Lawn Maintenance Inc.	2	2	2	6	2
United Land Services Inc.	3	3	3	9	3
A Sanctuary House of N. FL Inc.	NO BID	NO BID	NO BID	NO BID	NO BID

H. Thurman	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	38.70	19.00	18.00	20.00	95.70	1
Freedom Landscape & Lawn Maintenance Inc.	40.00	18.00	15.00	16.00	89.00	2
United Land Services Inc.	28.21	17.00	15.00	15.00	75.21	3
A Sanctuary House of N. FL Inc.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID

B. Parks	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	38.70	20.00	19.00	20.00	97.70	1
Freedom Landscape & Lawn Maintenance Inc.	40.00	19.00	15.00	17.00	91.00	2
United Land Services Inc.	28.21	19.00	16.00	18.00	81.21	3
A Sanctuary House of N. FL Inc.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID

K. Conner	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total	Rank
J&D Maintenance and Services	38.70	20.00	17.00	19.00	94.70	1
Freedom Landscape & Lawn Maintenance Inc.	40.00	20.00	12.00	14.00	86.00	2
United Land Services Inc.	28.21	19.00	13.00	15.00	75.21	3
A Sanctuary House of N. FL Inc.	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID

	Quotation of Rates (40 Points)	Professional Experience, Location, and Availability of Respondents Staff (20 Points)	Quality Metrics (20 Points)	Design Approach and Workplan (20 Points)	Total
Overall Averages					
J&D Maintenance and Services	38.70	19.67	18.00	19.67	96.03
Freedom Landscape & Lawn Maintenance Inc.	40.00	19.00	14.00	15.67	88.67
United Land Services Inc.	28.21	18.33	14.67	16.00	77.21
A Sanctuary House of N. FL Inc.	NO BID	NO BID	NO BID	NO BID	NO BID

Quotation of Rates (40 Points)

Low Bidder = 40 pts
 Other bidders points = 40*(Low bidder/Bidder)

Prime - Complete Workbook Pricing (2 Years, all 3 Zones)	J&D Maintenance and Services	Freedom Landscape & Lawn Maintenance Inc.	United Land Services Inc.
Lump Sum Pricing Response	\$4,492,708.80	\$4,972,508.42	\$6,476,400.00
Points	40.00	36.14	27.75

Zone Scoring (2 Years)	J&D Maintenance and Services	Freedom Landscape & Lawn Maintenance Inc.	United Land Services Inc.	A Sanctuary House of N. FL Inc.
Zone 1 Pricing	\$828,518.40	\$1,041,118.08	\$1,138,680.00	\$563,832.00
Points	27.22	21.66	19.81	40
Zone 2 Pricing	\$1,024,437.60	\$1,377,757.44	\$1,716,960.00	\$847,128.00
Points	33.08	24.59	19.74	40
Zone 3 Pricing	\$2,639,752.80	\$2,553,632.90	\$3,620,760.00	NO BID
Points	38.70	40.00	28.21	NO BID

225 North Pearl Street
Jacksonville, Florida 32202

VIA EMAIL

April 4, 2025



Freedom Landscape & Lawn Maintenance Inc.
7232 Smyrna St.
Jacksonville, FL 32209

RE: **CHIEF PROCUREMENT OFFICER (CPO) DECISION**
JEA SOLICITATION 1411887847 ITN FACILITIES LANDSCAPING
MAINTENANCE - OPEN MARKET

E L E C T R I C

W A T E R

S E W E R

Dear Mr. Furqan:

Pursuant to Article 4-101 of JEA's Procurement Code, this letter sets forth my written decision in response to your protest letter dated March 13, 2025, which protested the Intent to Award notice issued by JEA on March 12, 2025, on the above-referenced solicitation (the "Solicitation"). After review of all the information submitted, I have determined to uphold the decision to issue the intent to award to J&D Maintenance and Services as the highest ranked respondent to the Solicitation.

Relevant Facts

The relevant facts are as follows:

1. On December 6, 2024, JEA opened a solicitation for participation in ITN Facilities Landscaping Maintenance - Open Market for Prime Bidders. The Solicitation document included the ITN Evaluation and Negotiation Process section detailing the usage of Rankings for Short-listing and states that the award recommendation is based upon the scoring of the BAFO's and the Selection Criteria. The Solicitation document included the Basis of Award stating that "JEA will Award a Contract(s) to the responsive and responsible Respondent whose Response meets or exceeds the Minimum Qualifications set forth in this Solicitation, and whose Response receives the highest number of points for the Selection Criteria stated herein." The Response Form and Solicitation documents included the Selection Criteria with a full description for each criteria listing:
 - a. Quotation of Rates (40 Points)
 - b. Professional Experience, Location, and Availability of Respondents Staff (20 Points)
 - c. Quality Metrics (20 Points)

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Jacksonville, Florida 32202



E L E C T R I C

W A T E R

S E W E R

- d. Design Approval and Workplan (20 Points)
2. All participants including Freedom Landscape attended Pre-Response Meeting and Site Walkthrough Day 1 on December 16, 2024 and On-Site Walkthrough Day 2 on December 17, 2024. The Pre-Response Meeting included the presentation of the Basis of Award stating that "JEA will Award a Contract(s) to the responsive and responsible Respondent whose Response meets or exceeds the Minimum Qualifications set forth in this Solicitation, and whose Response receives the highest number of points for the Selection Criteria stated herein." The Pre-Response Meeting included the presentation of the Selection Criteria with a full description for each criteria listing:
 - a. Quotation of Rates (40 Points)
 - b. Professional Experience, Location, and Availability of Respondents Staff (20 Points)
 - c. Quality Metrics (20 Points)
 - d. Design Approval and Workplan (20 Points)
3. On February 19, 2025, Freedom Landscape & Lawn Maintenance, Inc. (Freedom) submitted a timely response for both prime and each zone.
4. On March 3, 2025, Freedom received an invitation to a public meeting scheduled for March 5, 2025 at 11:00 AM.
5. On March 5, 2025, Freedom attended a Public Evaluation Meeting and was advised of the rankings for the top three prime bidders and zone bidders. As the second-ranked prime bidder, Freedom was selected for the short list and asked to submit a Best and Final Offer (BAFO) due Monday, March 10, 2025 at 5:00 PM.
6. Following the public meeting, an email was sent by the Buyer with Addendum 12 to the Solicitation. The short-listed bidders were advised of the documents to be submitted with their BAFO Responses by email. The email also included the ranking of short-listed companies for the quotation of rates per zone for reference.
7. On March 10, 2025, Freedom submitted the BAFO Response Workbook - Excel document as requested.
8. On March 12, 2025, JEA conducted a Public Evaluation Meeting, at which Freedom was in attendance. The final ranks and criteria scores were revealed in accordance with Section 3-111 of the JEA Procurement Code and solicitation section 1.15 ITN Evaluation and Negotiation Process. The BAFO quotation of rates were shown from Freedom Landscape as \$3,864,527.78 (40 points) and J&D Maintenance (J&D) as \$4,492,708.80 (34.41 points). The points for the BAFO quotation of rates were incorporated into the scores previously submitted by the individual evaluators in accordance with Section 1.15 of the Solicitation. Individual evaluator criteria scores were shown, and overall average criteria scores were shown. It was announced that overall, J&D ranked #1 and had the

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Jacksonville, Florida 32202



E L E C T R I C

W A T E R

S E W E R

highest score of 91.41 and Freedom was ranked #2 and had the lower score of 88.67.

9. On March 12, 2025, Freedom and J&D were notified via email of JEA's intent to award for Solicitation # 1411887847 ITN Facilities Landscaping Maintenance - Open Market contingent upon successful contract execution, and Awards Committee Approval. Upon review of all submittals, JEA determined that J&D was the Responsive and Responsible Respondent whose Response met or exceeded the Minimum Qualifications set forth in the Solicitation and had the most highly qualified Response based upon JEA's evaluation of the Selection Criteria stated in the ITN.
10. On March 13, 2025, JEA received via email an Administrative Protest of Contract Award Decision from Freedom.
11. On 04/02/25, an Informal Protest Meeting was held to discuss the issues. Representatives from Freedom, JEA, and J&D were present at the meeting.

JEA considers the following arguments presented by each party:

Freedom Landscape & Lawn Maintenance

As the basis of its protest, Freedom stated that JEA:

- 1) Failed to adhere to its stated selection criteria by not awarding the contract based solely on the BAFO;
- 2) Did not provide an opportunity for clarifications or adjustments; and
- 3) Concealed the point system until after the award decision.

Freedom stated in its protest that these acts by JEA violated due process and fair competition because they resulted in a failure to disclose material selection factors that determined the award. Further, at the Informal Protest Meeting, Freedom argued that pursuant to Section 287.57, Florida Statutes, and Rule 60A-1.002 of the Florida Administrative Code, JEA was required to conduct negotiations with the short-listed respondents and that by failing to do so, JEA acted in an arbitrary and capricious manner.

J&D Maintenance

In response to Freedom's protest, J&D submitted a response to JEA stating that it understood that according to Sections 1.14 and 1.15 of the Solicitation, the award would be based on which respondent received the highest number of points for the election criteria stated with the quotation of rates being one of four areas being scored. J&D further stated that the March 5, 2025 email requesting the submission of a Best and Final Offer did not specify that the award of the contract would be based on price, nor did JEA issue any amendments to the solicitation stating that its award would be

225 North Pearl Street
Jacksonville, Florida 32202

based on price. Therefore, it did not agree with the argument presented in Freedom's protest. A representative of J&D attended the Informal Protest Meeting and reiterated these points.



Analysis

My decision is to uphold the Notice of Intent to Award Solicitation # 1411887847 ITN Facilities Landscaping Maintenance - Open Market issued on March 12, 2025 and to deny the protest as submitted by Freedom based on the following reasons:

E L E C T R I C

W A T E R

S E W E R

Freedom's argument is based on the assumption that the Solicitation was to be awarded solely based on the BAFO. In its protest, Freedom cited the Florida First District Court of Appeal case of Westinghouse Elec. Corp. v. Jacksonville Transp. Authority¹ in support of the proposition that an agency's failure to follow its own procurement rules renders its decision arbitrary and capricious, requiring corrective action. JEA has reviewed this decision and has determined that the decision cited does not support this proposition.² Nonetheless, JEA acknowledges that it is well-established under Florida case law that an agency must follow its own procurement rules, including compliance with the criteria set forth in its solicitation documents.³ The solicitation clearly stated in section 1.14 that the contract would be awarded to the responsive and responsible respondent whose response receives the highest number of points for the Selection Criteria stated in the document. The Selection Criteria included Quotation of Rates, Professional Experience/Location/Availability of Respondents Staff, Quality Metrics, and Design Approach/Workplan. Each criterion was weighted to reflect its importance in the overall evaluation. The evaluation process, as detailed in section 1.15, involved a selection committee evaluating and ranking the responses based on the specified Selection Criteria. The committee reviewed the BAFO, considering not only the price but also how the offer reflects the respondent's understanding of the project requirements, the efficiency of their proposed approach, and the overall value they bring to the project. While the BAFO was a significant part of the evaluation, having a weight of 40%, the Solicitation made it clear that the award decision is based on a comprehensive evaluation of all Selection Criteria.

Freedom further argued in its protest that JEA acted in an arbitrary and capricious manner when it failed "to request clarifications or allow Freedom Landscape to correct

¹ 491 So. 2d 1238 (Fla. 1st DCA 1986).

² Westinghouse involved a bid protest of a Jacksonville Transportation Authority solicitation. The case was disposed of on standing grounds, and the court did not address the question of whether the agency had failed to follow its own rules or the standard of review that would be applied in such instance.

³ See, e.g., Emerald Correctional Management v. Bay County Bd. Of County Com'rs, 955 So. 2d 647.

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its ranking scores, while also deviating from the stated BAFO requirement.”⁴ Freedom cited Procacci Commercial Realty, Inc. v. Department of Health & Rehabilitative Services⁵ in support of the proposition that the failure to provide an opportunity for clarification prior to contract award is a violation of due process. JEA has reviewed this case and has determined that this case does not stand for the proposition for which it was cited in the protest document.⁶ Regarding the opportunity to provide clarifications, Section 1.15 of the Solicitation states:

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“Prior to developing the Short-list, JEA may request that the Respondents provide additional information to clarify their Response. JEA may request clarification of submitted documentation so that JEA may make an accurate assessment in developing the Short-list.” (emphasis added)

Later in the same section, the Solicitation states:

“Once a Short-list is developed ... JEA reserves the right to seek clarifications, to request Response revisions, and to request any additional information deemed necessary for proper evaluation of the Responses.”

Section 1.15 is clear that, both prior to and after the creation of the Short-list, JEA has the right to request clarifications from respondents in order to properly evaluate all responses. However, this language is permissive, not mandatory. Nothing in the Solicitation requires JEA to seek clarifications or request revisions for any particular solicitation. In this instance, JEA did not find that it was necessary to seek clarification from the respondents with respect to their responses in order to conduct its evaluation. Because the language in the solicitation did not impose an obligation on JEA to seek clarification as to the Response, JEA’s failure to do so cannot be considered arbitrary or capricious, nor is it a violation of due process.

Freedom stated in its protest that JEA had failed to disclose the ranking points that would determine the award. It stated that “the Florida Supreme Court has held that when agencies fail to disclose material selection factors, their decisions are legally defective and must be reconsidered,” citing the case State ex rel. Pettigrew v. Wilson, 202 So. 2d 46 (Fla. 1967). Upon a diligent search, JEA has been unable to find any case

⁴ Freedom Landscape & Lawn Maintenance, Inc. Administrative Protest of Contract Award Decision, Section III.B.

⁵ 690 So. 2d 603 (Fla 1st DCA 1997).

⁶ Procacci involved an unsuccessful bid protest in which the state agency and the successful bidder were awarded costs and attorney’s fees. The decision does not contain a discussion of due process or of an obligation on the part of the public agency to provide an opportunity for clarification.

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of this name or citation in Florida case law.⁷ Regardless, even if one accepts the legal proposition that Freedom has presented here, JEA clearly stated in Section 1.14 of the Solicitation that it would “Award a Contract(s) to the responsive and responsible Respondent whose Response meets or exceeds the Minimum Qualifications set forth in this Solicitation, and whose Response receives the highest number of points for the Selection Criteria stated [t]herein.” JEA further identified the selection criteria that would be used and the weight that would be given to each item in Sections 1.16 through 1.20 of the Solicitation. Nowhere in the solicitation did it state that the award would be made solely on the basis of the BAFO. The Evaluation Committee ranked the respondents to the Solicitation in accordance with the criteria provided in the Solicitation. These rankings were announced in a public meeting on March 5, 2025, and were also emailed to the participating respondents on the following day. Following the receipt of the BAFO, JEA revealed the adjusted scores in a public meeting on March 12, 2025 and emailed the slide containing the scores to the respondents on the same day.

Finally, during the Informal Protest Meeting on April 2, 2025, Freedom argued that JEA was required pursuant to Section 287.057, Florida Statutes, to conduct meaningful negotiations. Upon review of the statute provided, JEA has concluded that even if the statute imposes this requirement generally with respect to Invitations to Negotiate, the statute does not apply to JEA. In Section 287.57, Florida Statutes, the term “agency” is used throughout the statute. In order to determine which agencies are subject to the statute, it is necessary to refer to Section 287.012, Florida Statutes, which provides a list of definitions for terms used in Chapter 287. Under Section 287.012(1), “Agency” is defined as “any of the various state officers, departments, boards, commissions, divisions, bureaus, and councils and any other unit of organization, however designated, of the executive branch of state government. “Agency” does not include the university and college boards of trustees or the state universities and colleges.” The term “agency” as defined here refers to agencies of the executive branch of state government, excluding the state universities and colleges. JEA is an independent agency of the consolidated government of the City of Jacksonville. It is not an agency as defined in Chapter 287, Florida Statutes; therefore, the requirements of Section 287.57, Florida Statutes, do not apply to JEA.

As an independent agency of the consolidated government of the City of Jacksonville, JEA is governed by the Charter of the City of Jacksonville (the Charter). Article 21 of the Charter creates and establishes JEA and provides powers and duties

⁷ The citation provided leads to Bethune v. State, an Alabama Supreme Court decision regarding the issuance of a worthless check with the intent to defraud. There is nothing in this case that relates to public procurement or the necessity to disclose material selection factors. Further, a search for the case name State ex rel. Pettigrew v. Wilson has yielded no results.

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that apply to JEA in its operations. JEA's procurement activities are addressed in Section 21.09 of the Charter. Section 21.09(b)(2) provides in relevant part as follows:



“JEA shall not be required to follow the City's procurement procedures. JEA may establish its own procurement procedures regarding the purchase of goods, supplies, equipment, and services, subject to applicable state law. JEA's procurement procedures, including any amendments thereto, shall be reviewed and approved by the governing body of JEA.”

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This subsection provides that JEA is not required to follow the City's procurement procedures but instead that it may establish its own procedures for procurement, which shall be reviewed and approved by JEA's governing body (the Board of Directors). The most recent version of the JEA Procurement Code was approved by the Board of Directors on June 25, 2024 pursuant to Board Resolution 2024-35. With respect to Invitations to Negotiate, the JEA Procurement Code provides, in relevant part, as follows in Section 3-111:

“The Invitation to Negotiate is a Method of Source Selection that allows JEA to directly negotiate with Vendors to obtain the best overall value for JEA. Under the ITN, JEA first evaluates initial Proposals with the intent to identify one or more Responsive and Responsible Respondent with which JEA may enter into one or more rounds of negotiations. Negotiations may result in modifications to the scope of work and terms and conditions of the ITN, submission of revised Bids and Responses, and may conclude with the submission of Best and Final Offers from one or more Vendors. The procedures for conducting an Invitation to Negotiate shall be described in the ITN Solicitation and the Operational Procedures.”

It should be noted that this section provides that JEA may enter into one or more rounds of negotiations, not that JEA shall do so. The use of the permissive “may” in this context provides JEA the option of entering into negotiations should it determine that such negotiations are necessary to arrive at the best value for JEA. However, if after reviewing the responses received in connection with the ITN, JEA determines that it is not likely to receive any significant benefit from conducting negotiations prior to issuing an award, it is within JEA's discretion to elect not to do so. This is also reflected in Section 1.15 of the Solicitation, which sets forth the ITN Selection and Negotiation Process. Under Section 1.15 it states that JEA “reserves the right to negotiate concurrently or separately with the Short-List Respondents.” It does not provide that negotiation with the short-listed respondents is mandatory.

Conclusion

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Freedom has argued as the basis of its protest that the Notice of Intent to Award should be reconsidered because JEA acted in an arbitrary and capricious manner in awarding the Solicitation to J&D. However, as set forth above, Freedom has failed to demonstrate that JEA did not comply with the requirements of applicable law or the Solicitation. Rather, JEA evaluated the responses in accordance with the evaluation criteria that were clearly set forth in the Solicitation. For the foregoing reasons, Freedom's protest is denied.

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Pursuant to Sections 4-101(11) and 4-106 of JEA's Procurement Code, protest decisions of the Chief Procurement Officer may be appealed to the JEA Procurement Appeals Board by submitting as written appeal to the Chief Procurement Officer no later than three business days after issuance of the decision. Such appeal shall clearly state (a) the grounds, relevant facts, and legal authority supporting the appeal and (b) facts supporting the vendor's standing to appeal. Failure to submit a timely appeal shall constitute a waiver of all rights to appeal the decision of the Chief Procurement Officer.

I appreciate your cooperation in this process as well as your interest in doing work for JEA.

If you have any further questions related to this matter, please feel free to contact me at gleejs@jea.com.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jenny McCollum', is placed above the typed name.

Jenny McCollum
Chief Procurement Officer & Director of Procurement Services

cc: Heather Beard, JEA, Manager, Procurement Contracts Administration
Rebecca Lavie, City of Jacksonville, Assistant General Counsel
Chrissy Nunziato, JEA, Manager Procurement Portfolio
Lisa Pleasants, JEA, Senior Manager Sourcing
Todd Welter, JEA, Contract Specialist
Melanie Newton-Green, JEA, Manager Business Operations
Baley Brunell, JEA, Director, Facilities & Fleet Services

JEA Procurement Appeals Board Written Order from April 28, 2025 Hearing

Protester: Freedom Landscape & Lawn Maintenance, Inc.

Solicitation: JEA ITN Solicitation No. 141887847
(Facilities Landscaping Maintenance – Open Market)

Whereas, Protester submitted a timely response to the Solicitation; and

Whereas, in accordance with the selection procedures and criteria set forth in Sections 1.14 through 1.20 of the Solicitation, on March 12, 20025, JEA issued a notice of intent to award a contract to J&D Maintenance & Services (“J&D”) because they had the highest score based on all selection criteria and the Protester ranked second; and

Whereas, on March 13, 2025, Protestor timely filed a request for an administrative protest alleging that JEA acted in an arbitrary and capricious manner in awarding the Solicitation. J&D was provided notice of said protest; and

Whereas, after an informal protest meeting was held on April 2, 2025, JEA's Chief Procurement Officer (CPO) issued a written decision on April 4, 2025 pursuant to Section 4-101 of the 2024 JEA Procurement Code finding no error in the selection and award process and denied the protest; and

Whereas, on April 8, 2025, Protester timely filed an appeal pursuant to Sections 4-101(11) and 4-106 of the Procurement Code; and

Whereas, on April 28, 2025, the JEA Procurement Appeals Board (PAB), consisting of Chairperson Jody Brooks, Chief Administrative Office; Ricky Erixton, Chief Electric Officer; and Joe Orfano, Deputy Chief Financial Officer conducted a public hearing on the appeal, which began at approximately 1:00 PM and concluded at approximately 1:46 PM; and

Whereas, written information regarding the appeal was provided to the PAB members prior to the hearing by JEA, Protester and J&D; and

Whereas, the PAB members heard additional arguments and testimony from: (1) the Protester's attorney, Matthew R. Kachergus; (2) JEA CPO, Jenny McCollum; (3) the Office of General Counsel attorney representing JEA's CPO, Rebecca LaVie; and (4) J&D owner Rodney Evans.

Now therefore, at the conclusion of the hearing, based on the information and testimony presented, the PAB decided (pursuant to a motion made by Ricky Erixton, seconded by Joe Orfano, and unanimously approved by the PAB) as follows:

1. Protestor failed to meet the burden of proof required by Section 4-108 of the Procurement Code to demonstrate that JEA's notice of intent to award to J& D was

arbitrary, capricious, dishonest, fraudulent, clearly erroneous, illegal or without any basis in fact or otherwise must be reversed on applicable law.

2. The JEA CPO decision to deny the protest and uphold the notice of intent to award to J&D is upheld as (1) consistent with the Solicitation, Procurement Code and applicable laws and (2) is in the best interests of JEA.

Effective as of the 28th day of April 2025, in Jacksonville, Florida.


Jody Brooks, Chair



Minutes
Procurement Appeals Board Hearing for
JEA ITN 1411887847 Facilities Landscaping Maintenance - Open Market:
Appeal of JEA Chief Procurement Officer (CPO) Written Decision
April 28, 2025 at 1:00 PM ET
JEA MS Teams
JEA Headquarters, 1st Floor, Boardroom,
255 N. Pearl Street., Jacksonville, FL 32202

Members: Jody Brooks, Chair
Ricky Erixton
Joe Orfano

- I. Introductory remarks by Jody Brooks as Chair of the Procurement Appeals Board**
 - A. Safety briefing – PAB**
 - a. Halley Stewart
 - B. Announcement of the matter to be heard – PAB**
 - a. Jody Brooks
 - C. Introduction of JEA representatives present**
 - a. Jody Brooks - Chief Administrative Officer (CPO), Chair of the Procurement Appeals Board (PAB)
 - b. Ricky Erixton - Chief Electric Systems Officer, Procurement Appeals Board (PAB)
 - c. Joe Orfano - Deputy Chief Financial Officer & Treasurer, Procurement Appeals Board (PAB)
 - d. Jenny McCollum – Director Procurement Services, Chief Procurement Officer (CPO)
 - e. Rebecca Lavie - Chief Legal Counsel, Office of General Counsel
 - f. Christine Valliere - Chief Legal Officer, Office of General Counsel
 - g. Lisa Pleasants – Senior Manager Sourcing
 - h. Chrissy Nunziato – Manager Procurement Portfolio

- i. Bill Hickey - Supplier Diversity and Procurement Services Program Manager
- j. Halley Stewart - Purchasing Agent Senior

D. Introduction of other persons present

- a. J&D Maintenance and Services: Darnell Evans, Rachel Hunter, Garret Nelson
- b. Freedom Landscape and Lawn Maintenance: Matthew Kachergus, Zakee Furquan, Dinah Mason, Linda Beumer

E. Public Comment

- a. No Public Comment

II. Presentment of Protest Issues

A. Freedom Landscape and Lawn Maintenance, Inc. presents (20 minutes maximum)

- a. Matthew Kachergus presented.

B. JEA Procurement presents

- a. Rebecca Lavie presented.

C. J&D Maintenance and Services comments (10 minutes maximum)

- a. Darnell Evans presented.

D. Office of the General Counsel offers legal information pertaining to issues, if any

- a. Christine Valliere presented.

E. PAB renders decision

- a. Jody Brooks, Ricky Erixton, and Joe Orfano discussed presentations and requested clarification from Rebecca Lavie and Jenny McCollum.
- b. Ricky Erixton made a motion to deny the protest and uphold the notice of intent to award to J&D. Joe Orfano seconded the motion. No further discussion. Motion adopted. An official decision will be rendered in the next three days.

III. Close of Meeting

- i. Jody Brooks

APPENDIX B – RESPONSE FORM
1411929846 JEA FLEET SERVICES MOBILE FUELING

RESPONDENT INFORMATION:

RESPONDENT COMPANY

NAME: Jacobus Energy, LLC

BUSINESS ADDRESS: 11414 W. Park Place, STE 300

CITY, STATE, ZIP CODE: Milwaukee, WI 53224

TELEPHONE: 1-800-522-6287

CONTACT: Kristin Morgenroth

EMAIL OF CONTACT: kristinmorgenroth@jacobusenergy.com

WEBSITE: www.jacobusenergy.com

1.17) Quotation of Rates**Maximum score: 50 Points**

Respondent shall provide a firm price quote for all Work in this Solicitation by completing the Response Form included in Appendix B. The prices quoted must include all profit, taxes, benefits, travel, percent mark-up, and all other overhead items.

- Parts cost must not be billed above retail price.

The prices quoted by Respondent on the Response Form must be firm-fixed prices, not estimates.

Respond on Appendix B – Response Form and Appendix B – Response Workbook.

Description of Services – JEA Fleet Services Mobile Fueling	Not to Exceed amount for three-year term
Total Not to Exceed Amount for three-year term – This number will be entered in Zycus.	\$4810452.19

1.18) Professional Staff Experience of the Account Manager**Maximum score: 5 points**

Company shall provide the resume of the Account Manager available to work on the scope of work described in this Solicitation. A maximum of one (1) resume shall be included and shall include the Account Manager with the highest expected involvement on JEA's scope of work. At a minimum, the resume shall present the following:

- Employee's name, title, work location, years of service with the company;
- Applicable professional certifications, education, and work experience;
- Identify any specialty or technical process expertise. Resumes should be one page in length. Longer resumes will be accepted, however, only the information contained on the first page will be evaluated by JEA.

APPENDIX B – RESPONSE FORM
1411929846 JEA FLEET SERVICES MOBILE FUELING

Respond using your own format.

1.19) Past Performance/Relevant Experience

Maximum score: 10 Points

For each of the two (2) client references provided in Section 1.10 Minimum Qualifications the Respondent shall explain how the Respondent managed the engagement to realize project budgetary goals, timetables, and quality control objectives.

At Minimum, include the following information:

- Reference Company Name
- Reference Company Contact Person Name
- Reference Contact Person Phone and Email Address
- Address of Work
- Date Range of Work
- Amount of Work \$
- Describe how the reference work is similar to JEA's Technical Specifications

This section will be measured in terms of Vendor's performance in fleet maintenance for other clients with the same size and scope as JEA, as well as, in terms of relevant experience of key personnel and their professional ability to execute this project (responses from references will be reviewed for this evaluation metric). (5 points)

Adequate staff certifications for those employees working on this contract should be provided to support this evaluation factor. The Respondent shall include a job description or minimum job qualifications for All Service Technicians, Service Writer, and Shop Manager. Certifications and/or job qualifications that respondents provide will be evaluated for this metric. (5 points)

Respond on Appendix B – Minimum Qualification Form

1.20) Ability to Design an Approach and Work Plan to Meet the Project Scope

Maximum score: 30 Points

Describe your firm's approach (free form) in providing the services described in this ITN. Describe in detail how you will meet each section of the requirements listed in Appendix A – Technical Specifications. Describe the approach of how your firm will manage the project, ensure timely completion of the scope of services and accomplish required objectives within the project schedule.

The following areas will be evaluated and scored (10 points each):

- Overall adequacy of resources and resource allocation
- Approach to providing specified services
- Quality service plan

Respond using your own format. The approach to description of professional services is limited to a maximum of three (3) pages.

1.21) Office Proximity to JEA

Maximum score: 5 Points

APPENDIX B – RESPONSE FORM
1411929846 JEA FLEET SERVICES MOBILE FUELING

Provide the address of Company's office that will support the JEA project. The Company must maintain a branch office, located within a 50-mile radius of JEA Downtown Campus; 225 North Pearl Street, Jacksonville, Florida, 32202 for the life of the contract. JEA will use Google Maps to verify distance.

In order to receive points for this criterion, Company's office must be occupied and staffed with at least two (2) employees for a duration of six (6) months prior to the Response Due Date in this Invitation to Negotiate (ITN). Additionally, the office shall not be used as a residential premise. If necessary, JEA will use zoning records and tax rolls to validate this criteria.

Respondent's Certification

By submitting this Response, the Respondent certifies (1) that the Respondent has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status, in the State of Florida. The Company certifies that its recent, current, and projected workload will not interfere with the Respondent's ability to Work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change

Please initial below:

KM (Initials) I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

We have received addenda 1 _____ through 2 _____



Signature of Authorize Officer of Respondent or Agent

03/04/2025

Date

Sr. Director of Customer Relations

Printed Name & Title

Phone Number

414-577-0245



Emergency Repair Estimate

PROJECT TITLE: JEA Arlington East WRF
FACILITY: 1555 Millcoe Road, Jacksonville, FL 32225
FACILITY PM: Denese Murrin/Chuck Martin
PROJECT: Emergency Sewer Collapse Repair
Date: March 5, 2025

Cost impact ☐ YES ☐ NO
Schedule impact ☐ YES ☐ NO

Description:

This estimate includes the cost of all material, labor, time, and equipment to excavate, set trench boxes, plug off the existing sewer line, remove and replace the existing line with 21" SDR26, re-grout the inverts, backfill, pull trench boxes, and dress up work area. This estimate is based on JEA supplying and maintaining the bypass pump, and Ferreira supplying, installing, and maintaining the pipe plug.

Cost impact summary:

Labor	\$	64,768.00
Materials	\$	9,994.86
Rental	\$	75,034.96
Subcontractor	\$	8,085.00
Credits		

Schedule impact summary

Additional Time Requested _____
 Substantial Completion Date _____

CONTRACTUAL FORMAT:

- ☒ LUMP SUM
☐ TIME AND MATERIAL
☐ TIME AND MATERIAL WITH A NOT TO EXCEED AMOUNT

TOTAL PRICE: \$157,882.82

DEVELOPED BY: Chris Nichols DATE: 03/05/25

APPROVED BY: _____ DATE: _____

LABOR	DESCRIPTION	S.T.HRS	O.T.HRS	BASE RATE	TOTAL \$		
CREW SIZE		HRS/DAY	DAYS				
Superintendent	1	8	20	160.0		\$ 90.00	\$ 14,400.00
Foreman	1	8	20	160.0		\$ 68.00	\$ 10,880.00
Operator (Excavator)	1	8	20	160.0		\$ 51.00	\$ 8,160.00
Operator (Loader)	1	8	20	160.0		\$ 45.00	\$ 7,200.00
Laborer	3	8	20	480.0		\$ 38.00	\$ 18,240.00
DIRECT LABOR HOURS			1,120.0				
DIRECT LABOR HOURS OVERTIME			-				
DIRECT LABOR HOURS TOTAL			1,120.0				
		DAYS	HRS/DAY				
Project Manager					\$ -	\$ -	
Foreman - OT					\$ -	\$ -	
OFFICE					\$ -	\$ -	
						\$ 58,880.00	
					Labor subtotal	\$ 58,880.00	
					Contingency 10%		
					Labor total:	\$ 58,880.00	
MATERIALS		DESCRIPTION	# UNITS	RATE/UNIT	COST	TOTAL	
Ferguson - Pipe Material			1	\$ 2,404.99	\$ 2,404.99	\$ 2,404.99	
57 Stone			40	\$ 60.00	\$ 2,400.00	\$ 2,400.00	
Fill Dirt			10	\$ 255.00	\$ 2,550.00	\$ 2,550.00	
Unsuitable Haul Off			5	\$ 160.00	\$ 800.00	\$ 800.00	
Misc Materials			1	\$ 500.00	\$ 500.00	\$ 500.00	
				\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	
					TOTAL:	\$ 8,654.99	
					TAX:	\$ 431.25	
					Material subtotal	\$ 9,086.24	
					Contingency 10%		
					Material total:	\$ 9,086.24	
RENTAL EQUIPMENT	DESCRIPTION	RATE/DY.	DAYS	TOTAL			
	Excavator - Cat 335	1	\$ 1,064	20.00	\$ 21,280.00		
	Skid Steer - Cat 289	1	\$ 648	20.00	\$ 12,960.00		
	Trench Box and Pipe Plug	1	\$ 6,247	1.00	\$ 6,246.73		
	Kelly Well Pump	1	\$ 3,607	1.00	\$ 3,606.87		
	Excavator - Cat 303.5	1	\$ 246	20.00	\$ 4,920		
	Truck - Utility Truck	1	\$ 520	20.00	\$ 10,400		
	Truck - Pickup	1	\$ 440	20.00	\$ 8,800		
					\$ -		
					\$ -		
					\$ -		
					\$ -		
					TOTAL:	\$ 68,213.60	
					TAX:		
					Equipment subtotal	\$ 68,213.60	
					Contingency 10%		
					Equipment total:	\$ 68,213.60	
SUBCONTRACTS	DESCRIPTION	QTY.	RATE	TOTAL			
Badger	Vac Trucks	1	\$ 3,500		\$ 3,500.00		
Equipment Mob and De mob		6	\$ 700		\$ 4,200		
					\$ -		
					Subcontracts subtotal	\$ 7,700.00	
					Contingency 5%		
					Subcontract total:	\$ 7,700.00	
SUMMARY							
					LABOR (WITH BURDENS)	\$ 58,880.00	
					MATERIALS	\$ 9,086.24	
					EQUIPMENT	\$ 68,213.60	
					SUBCONTRACTS	\$ 7,700.00	
					TOTAL COSTS	\$ 143,879.84	
					MARK UPS ON LABOR	\$ 5,888.00	
					MARK UPS ON MATERIAL	\$ 908.62	
					MARK UPS ON EQUIPMENT	\$ 6,821.36	
					MARK UPS ON SUBCONTRACTOR	\$ 385.00	
					TOTAL -	\$ 157,882.82	



RENTAL AND SERVICE AGREEMENT

244832934

Job site

MERRILL & MAYAPPLE ROAD
 7732 MERRILL RD
 2530 MAYAPPLE RD
 JACKSONVILLE FL 32277
Office: 908-534-8655

Customer # : 6101211
 Agreement Date : 02/24/25
 Rental Out : 02/25/25 11:00 AM
 Scheduled In : 03/25/25 11:00 AM
 UR Job Loc : 7732 MERRILL RD, JAC
 UR Job # : 23
 Customer Job ID:
 P.O. # : MERRILL
 Ordered By : CHRIS NICHOLS
 Reserved By : MICHAEL MEDIS
 Salesperson : MICHAEL MEDIS

FERREIRA CONSTRUCTION DIV 43
 591 PICKETTville RD.
 STE 200
 JACKSONVILLE FL 32220

**This is not an invoice
 Please do not pay from this document**

RENTAL ITEMS:							
Qty	Equipment	Description	Minimum	Day	Week	4 Week	Estimated Amt.
1	537/2230	HOSE 6X20 KANAFLEX SUCTION - QC		36.00	38.00	93.00	93.00
6	537/6630	HOSE 6X50 LAYFLAT DISCHARGE - QC		21.00	38.00	93.00	558.00
1	536/2230	HOSE 4X20 KANAFLEX SUCTION - QC	12.00	12.00	39.00	92.00	92.00
1	10400478	PUMP 4" DBA-SILENCER VAC ASSIST - DIESEL Make: PIONEER Model: PP44S10L71TD2.9 Serial: PP26809 Meter out: 944.60		642.00	1,282.00	2,561.00	2,561.00
Rental Subtotal:							3,304.00

SALES/MISCELLANEOUS ITEMS:

Qty	Item	Price	Unit of Measure	Extended Amt.
1	ENVIRONMENTAL SERVICE CHARGE	[ENV/MCI]	EACH	51.22
Sales/Misc Subtotal:				51.22
Agreement Subtotal:				3,355.22
Tax:				251.65
Estimated Total:				3,606.87

COMMENTS/NOTES:

CONTACT: CHRIS NICHOLS
 CELL#: 610-731-7454

A CLEANING CHARGE WILL APPLY TO EQUIPMENT RETURNED WITH EXCESSIVE DIRT, CONCRETE, AND/OR PAINT. CUSTOMER IS RESPONSIBLE FOR ALL DAMAGE INCLUDING TIRES. THERE WILL BE AN ADDITIONAL CHARGE FOR MISSING KEYS. A REFUELING SERVICE CHARGE WILL BE APPLIED TO

ALL UNITS NOT RETURNED FULL OF FUEL
 SEE BELOW FOR EXPLANATION OF REFUELING SERVICE CHARGE
 CUSTOMER HAS RECEIVED THE MANUFACTURER'S TABULATED DATA
 FOR SHORING EQUIPMENT RECEIVED

* * * * *

CONTINUED

OPTIONAL RENTAL PROTECTION PLAN: THE RENTAL PROTECTION PLAN IS NOT INSURANCE. Upon accepting the optional Rental Protection Plan, Customer agrees to pay a charge equal to 15% of the rental charges on the Equipment Customer wants covered by the Rental Protection Plan. In return, United agrees to waive certain claims for accidental damages to or theft of such covered Equipment occurring during normal and careful use. Customer remains liable for all other damages as set forth in the Rental and Service Terms.

NOTICE FOR RENTAL OF A MOTOR VEHICLE: THIS CONTRACT OFFERS, FOR AN ADDITIONAL CHARGE, A DAMAGE WAIVER (or "Rental Protection Plan") TO LIMIT CUSTOMER'S FINANCIAL RESPONSIBILITY FOR DAMAGE TO, OR THEFT OF, THE MOTOR VEHICLE. BEFORE DECIDING WHETHER TO PURCHASE THE DAMAGE WAIVER, CUSTOMER MAY WISH TO DETERMINE WHETHER CUSTOMER'S OWN INSURANCE GIVES CUSTOMER COVERAGE. THE PURCHASE OF THIS DAMAGE WAIVER IS NOT MANDATORY, AND MAY BE WAIVED OR DECLINED BY CUSTOMER.

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REFUELING SERVICE CHARGE: Customer is required to return the Equipment with a full tank of fuel. If Customer returns the Equipment with less than a full tank of fuel, Customer agrees to pay a Refueling Service Charge at the per gallon rate applicable at the time Customer returns the Equipment. (The current rate is available from the Store Location; but, the final rate may differ based on market conditions at the time of return). For additional information, see the Rental and Service Terms.

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DELIVERY: If Customer chooses to have United deliver and pick up the Equipment, Customer agrees to pay a Delivery and Pickup Service Charge.

READ BEFORE SIGNING: By signing below, Customer: (i) agrees that Customer has received, read and agreed to the Rental and Service Terms and the optional Rental Protection Plan ("RPP") Terms (if the RPP is applicable) in effect as of the latest date below, both of which are amended from time to time and posted online at <https://www.unitedrentals.com/legal/rental-service-terms-US> and <https://www.unitedrentals.com/legal/rpp-US>, respectively, and are incorporated by reference into this Agreement; (ii) authorizes United Rentals to charge the payment method provided per the above-referenced terms; and (iii) acknowledges that the Equipment is in the condition as stated on the condition report(s). It is Customer's responsibility to review these terms and conditions from time to time for updates and changes. By agreeing to the Terms, you agree (1) to indemnify United for losses relating to his transaction; (2) that United's liabilities are limited, and (3) that United makes no warranties as the equipment's merchantability, quality or fitness for a particular purpose; as well as other Terms affecting your rights.

X

CUSTOMER SIGNATURE

DATE

CUSTOMER NAME PRINTED

UNITED RENTALS REPRESENTATIVE/DELIVERED BY DATE

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FLUID SOLUTIONS

BRANCH I37

9428 FLORIDA MINING BLVD E

JACKSONVILLE FL 32257-1178

904-260-8351



RENTAL AND SERVICE AGREEMENT

244832934

Job site

MERRILL & MAYAPPLE ROAD
 7732 MERRILL RD
 2530 MAYAPPLE RD
 JACKSONVILLE FL 32277
Office: 908-534-8655

FERREIRA CONSTRUCTION DIV 43
 591 PICKETTVILLE RD.
 STE 200
 JACKSONVILLE FL 32220

Customer # : 6101211
 Agreement Date : 02/24/25
 Rental Out : 02/25/25 11:00 AM
 Scheduled In : 03/25/25 11:00 AM
 UR Job Loc : 7732 MERRILL RD, JAC
 UR Job # : 23
 Customer Job ID:
 P.O. # : MERRILL
 Ordered By : CHRIS NICHOLS
 Reserved By : MICHAEL MEDIS
 Salesperson : MICHAEL MEDIS

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 Please do not pay from this document**

Customer Accounting Page

Start Dt	End Date	Percent	Pre-Tax	Tax	Total
2/25/25	3/25/25	100	3355.22	251.65	3606.87

Description

Code

PO#

MERRILL



PUMP DIVISION

Pump Division

Jacksonville Branch

5801 Hwy Ave,
Jacksonville, FL 32254
Phone: (904) 712-5501
Email: jaxpumpcounter@synergyequip.com

Ship To

Chris Nichols
Merrill rd
need address for NTO purposes
jacksonville, fl
Office:(912) 548-7809
Mobile:(610) 731-7454
cnichols@ferreiraconstruction.com

Bill To

FERREIRA CONSTRUCTION CO-JAX
11459 PHILIPS HWY
JACKSONVILLE, FL 32256

Quotation

Quote #: Q-330347-1
Delivery Date: 1/20/2025
Date: 1/20/2025
Expires On: 2/19/2025
PO Number: quote

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	TERMS
Matthew Martinko	+1 9044639984	mmartinko@synergyequip.com	Site Delivery	Net 30

Equipment Listing / Rental and Delivery Costs

Cat-Class	QTY	Product	Day Unit Price	Week Unit Price	4 Week Unit Price	Day Total	Week Total	4 Week Total
708-1724	1.00	PUMP DBL-DIAPHRAGM 4" DD-SA-D-T	\$138.00	\$413.00	\$1,239.00	\$138.00	\$413.00	\$1,239.00
737-4143	1.00	ADAPTER 4" MQC X 4" FLNG-150	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
741-4143	1.00	ADAPTER 4" MCG X 4" FLNG-150	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
751-1041	4.00	HOSE 4"X10' CG-HD-S	\$6.00	\$20.00	\$60.00	\$24.00	\$80.00	\$240.00
757-1450	4.00	HOSE 4"X50' QC-LF-D	\$13.00	\$40.00	\$119.00	\$52.00	\$160.00	\$476.00
775-2004	1.00	STRAINER 4" FCG	\$2.00	\$2.00	\$7.00	\$2.00	\$2.00	\$7.00
			\$161.00	\$477.00	\$1,427.00	\$218.00	\$657.00	\$1,964.00

Total Rental with Applicable Charges

	Day	Week	4 Week
Rental	\$218.00	\$657.00	\$1,964.00
Environmental Fee (3%)	\$7.63	\$23.00	\$68.74
Tax (%)	\$0.00	\$0.00	\$0.00
Loss Damage Waiver (15%)			
Delivery Fees	\$250.00	\$250.00	\$250.00
Pickup Fees	\$250.00	\$250.00	\$250.00
Labor Fees			
TOTAL	\$725.63	\$1,180.00	\$2,532.74

All Rates are based on a 8 Hour Day, 40 Hour Week & 160 Hour Month
unless previously agreed upon in writing. Taxes are not included,
unless otherwise specified. We look forward to earning your business!
Your Uptime. Our Passion.



FERGUSON WATERWORKS-JAX #149
 9692 FLORIDA MINING BLVD W
 BUILDING #100
 JACKSONVILLE, FL 32257
 Phone: 904-268-2551
 Fax: 904-268-2053

Deliver To:
 From: Zach Laroche
 zach.laroche@ferguson.com
 Comments:

15:36:36 MAR 04 2025

Page 1 of 1

FEL-JACKSONVILLE WW -#149

Price Quotation

Phone: 904-268-2551

Fax: 904-268-2053

Bid No: B635936

Bid Date: 03/04/25

Quoted By: ZL

Cust Phone: 908-534-8655

Terms: NET 10TH PROX

Customer: FERREIRA CONSTRUCTION CO IN
 6101 NW 74TH AVE
 MIAMI, FL 33166

Ship To: FERREIRA CONSTRUCTION CO IN
 6101 NW 74TH AVE
 MIAMI, FL 33166

Cust PO#:

Job Name: 21" SDR26

Item	Description	Quantity	Net Price	UM	Total
SDR26HWSP2114	21X14 F679 PS115 HW PVC GJ SWR PIPE	28	79.900	FT	2237.20

Net Total: \$2237.20

Tax: \$167.79

Freight: \$0.00

Total: \$2404.99

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

Due to the uncertain impact of potential tariffs, Ferguson's quotation/proposal has not included any provision or contingency for future tariffs or increase of existing tariffs. Ferguson reserves the right to adjust prices to reflect the impact of any new or increased tariffs that affect our costs at the time of shipment. Ferguson will provide notice of any such adjustments along with documentation supporting the changes.

CONTRACTOR CUSTOMERS: IF YOU HAVE DBE/MBE/WBE/VBE/SDVBE/SBE GOOD FAITH EFFORTS DIVERSITY GOALS/ REQUIREMENTS ON A FEDERAL, STATE, LOCAL GOVERNMENT, PRIVATE SECTOR PROJECT, PLEASE CONTACT YOUR BRANCH SALES REPRESENTATIVE IMMEDIATELY PRIOR TO RECEIVING A QUOTE/ORDER.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at <https://www.ferguson.com/content/website-info/terms-of-sale>
 Govt Buyers: All items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with *NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to

complete a survey about your bids:

<https://survey.medallia.com/?bidsorder&fc=149&on=65722>



TRENCH SAFETY

BRANCH G05

5955 PHILIPS HWY

JACKSONVILLE FL 32216-5916

904-786-3100



RENTAL QUOTE

245222199

Customer # : 6101211
 Quote Date : 03/05/25
 Estimated Out : 03/17/25 12:00 PM
 Estimated In : 04/14/25 12:00 PM
 UR Job Loc : 1555 MILLCOE RD, JAC
 UR Job # : 36
 Customer Job ID:
 P.O. # : QUOTE
 Ordered By : CHRIS NICHOLS
 Written By : KURT JOHNSON
 Salesperson : LANCE THOMAS DAMRON

Job site

ARLINGTON EAST WRF SEWR REPAIR
 1555 MILLCOE RD
 JACKSONVILLE FL 32225-6301

Office: 908-534-8655 Job: 610-731-7454

FERREIRA CONSTRUCTION DIV 43
 591 PICKETTville RD.
 STE 200
 JACKSONVILLE FL 32220

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 Please do not pay from this document

RENTAL ITEMS:							
Qty	Equipment	Description	Minimum	Day	Week	4 Week	Estimated Amt.
2	9418516	TRENCH BOX 10' X 12' (4" SKE)		309.00	815.00	1,885.00	3,770.00
1	5004200	PLUG BACK/BLOCK 12"-24" W/RV & SLEEVE		159.00	365.00	899.00	899.00
1	500/9027	ROPE 30' INFLATION HOSE WITH GAUGE		38.00	106.00	250.00	250.00
8	940/5514	SPREADER BAR (KIT) 8" X 8'		1.00	3.00	9.00	72.00
64	940/5655	8" SPREADER BAR (LINEAR FEET)					
16	941/8101	SPREADER BAR PIN 10"		1.00	2.00	3.00	48.00
4	941/8103	STACKING PINS FOR STEEL BOXES		3.00	12.00	26.00	104.00
						Rental Subtotal:	5,143.00
SALES/MISCELLANEOUS ITEMS:							
Qty	Item		Price		Unit of Measure		Extended Amt.
1	DELIVERY CHARGE		359.000		EACH		359.00
1	PICKUP CHARGE		359.000		EACH		359.00
						Sales/Misc Subtotal:	718.00
						Agreement Subtotal:	5,861.00
						Tax:	385.73
						Estimated Total:	6,246.73

COMMENTS/NOTES:

CONTACT: CHRIS NICHOLS
 CELL#: 610-731-7454

TO SCHEDULE EQUIPMENT FOR PICKUP, CALL 800-UR-RENTS (800-877-3687)
 WE ARE AVAILABLE 24/7 TO SUPPLY YOU WITH A CONFIRMATION #
 IN ORDER TO CLOSE THIS CONTRACT

This proposal may be withdrawn if not accepted within 30 days. The above referenced Rental Protection Plan, environmental, and tax charges are estimates and are subject to change.

NOTICE: This is not a rental agreement. The rental of equipment and any items listed above is subject to availability and subject to the terms and conditions of the Rental and Service Agreement, which are available at <https://www.unitedrentals.com/legal/rental-service-terms-US> and which are incorporated herein by reference. A COPY OF THE RENTAL AND SERVICE AGREEMENT TERMS ARE AVAILABLE IN PAPER FORM UPON REQUEST.



Emergency Repair Estimate

PROJECT TITLE: JEA Arlington East WRF
FACILITY: 1555 Millcoe Road, Jacksonville, FL 32225
FACILITY PM: Denese Murrin/Chuck Martin
PROJECT: Emergency Sewer Collapse Repair
Date: April 18, 2025

Cost impact ☐ YES ☐ NO
Schedule impact ☐ YES ☐ NO

Description:

This estimate includes the cost of all material, labor, time, and equipment to excavate, set trench boxes, remove and replace the existing line with 21" SDR26, re-grout the inverts, backfill, pull trench boxes, and dress up work area. This estimate is based on JEA supplying and maintaining the bypass pump and pipe plugs.

Cost impact summary:

Labor	\$	70,400.00
Materials	\$	9,994.86
Rental	\$	55,366.96
Subcontractor	\$	23,520.00
Credits		

Schedule impact summary

Additional Time Requested _____
 Substantial Completion Date _____

CONTRACTUAL FORMAT:

- ☒ LUMP SUM
☐ TIME AND MATERIAL
☐ TIME AND MATERIAL WITH A NOT TO EXCEED AMOUNT

TOTAL PRICE: \$159,281.82

DEVELOPED BY: Chris Nichols DATE: 04/18/25

APPROVED BY: _____ DATE: _____

FERREIRA CONSTRUCTION							
Estimate #2: Emergency Sewer Repair							
		PREPARED FOR:		Denese Murrin/Chuck Martin			
		PREPARED BY:		Chris Nichols	DATE:	April 18, 2025	
LABOR		DESCRIPTION		S.T.HRS	O.T.HRS	BASE RATE	TOTAL \$
	CREW SIZE	HRS/DAY	DAYS				
Superintendent	1	8	20	160.0		\$ 90.00	\$ 14,400.00
Foreman	1	8	20	160.0		\$ 70.00	\$ 11,200.00
Operator (Excavator)	1	8	20	160.0		\$ 55.00	\$ 8,800.00
Operator (Loader)	1	8	20	160.0		\$ 50.00	\$ 8,000.00
Laborer	3	8	20	480.0		\$ 45.00	\$ 21,600.00
DIRECT LABOR HOURS			1,120.0				
DIRECT LABOR HOURS OVERTIME			-				
DIRECT LABOR HOURS TOTAL			1,120.0				
	DAYS	HRS/DAY					
Project Manager						\$ -	\$ -
Foreman - OT						\$ -	\$ -
OFFICE						\$ -	\$ -
							\$ 64,000.00
Labor subtotal							\$ 64,000.00
Contingency 10%							
Labor total:							\$ 64,000.00
MATERIALS		DESCRIPTION		# UNITS	RATE/UNIT	COST	TOTAL
Ferguson - Pipe Material	1			\$ 2,404.99	\$ 2,404.99	\$ 2,404.99	
57 Stone	40			\$ 60.00	\$ 2,400.00	\$ 2,400.00	
Fill Dirt	10			\$ 255.00	\$ 2,550.00	\$ 2,550.00	
Unsuitable Haul Off	5			\$ 160.00	\$ 800.00	\$ 800.00	
Misc Materials	1			\$ 500.00	\$ 500.00	\$ 500.00	
				\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	
				\$ -	\$ -	\$ -	
						TOTAL:	\$ 8,654.99
						TAX:	\$ 431.25
Material subtotal							\$ 9,086.24
Contingency 10%							
Material total:							\$ 9,086.24
RENTAL EQUIPMENT		DESCRIPTION		RATE/DY.		DAYS	TOTAL
	Excavator - Cat 335	1	\$ 1,064	20.00	\$ 21,280.00		
					\$ -		
	Trench Box and Pipe Plug	1	\$ 6,247	1.00	\$ 6,246.73		
	Kelly Well Pump	1	\$ 3,607	1.00	\$ 3,606.87		
	Truck - Utility Truck	1	\$ 520	20.00	\$ 10,400		
	Truck - Pickup	1	\$ 440	20.00	\$ 8,800		
					\$ -		
					\$ -		
					\$ -		
					\$ -		
						TOTAL:	\$ 50,333.60
Note: Owned equipment (excavator and skid steer) are equipment watch rates. Other equipment is rental equipment with quotes attached.						TAX:	
Equipment subtotal							\$ 50,333.60
Contingency 10%							
Equipment total:							\$ 50,333.60
SUBCONTRACTS		DESCRIPTION		QTY.	RATE	TOTAL	
Badger	Vac Trucks	6	\$ 3,500		\$ 21,000.00		
Equipment Mob and De mob		2	\$ 700		\$ 1,400		
					\$ -		
				Subcontracts subtotal		\$ 22,400.00	
				Contingency 5%			
				Subcontract total:		\$ 22,400.00	
SUMMARY							
				LABOR (WITH BURDENS)		\$ 64,000.00	
				MATERIALS		\$ 9,086.24	
				EQUIPMENT		\$ 50,333.60	
				SUBCONTRACTS		\$ 22,400.00	
				TOTAL COSTS		\$ 145,819.84	
				MARK UPS ON LABOR		\$ 6,400.00	
				MARK UPS ON MATERIAL		\$ 908.62	
				MARK UPS ON EQUIPMENT		\$ 5,033.36	
				MARK UPS ON SUBCONTRACTOR		\$ 1,120.00	
				TOTAL -		\$ 159,281.82	



RENTAL AND SERVICE AGREEMENT

244832934

Job site

MERRILL & MAYAPPLE ROAD
 7732 MERRILL RD
 2530 MAYAPPLE RD
 JACKSONVILLE FL 32277
Office: 908-534-8655

Customer # : 6101211
Agreement Date : 02/24/25
Rental Out : 02/25/25 11:00 AM
Scheduled In : 03/25/25 11:00 AM
UR Job Loc : 7732 MERRILL RD, JAC
UR Job # : 23
Customer Job ID:
P.O. # : MERRILL
Ordered By : CHRIS NICHOLS
Reserved By : MICHAEL MEDIS
Salesperson : MICHAEL MEDIS

FERREIRA CONSTRUCTION DIV 43
 591 PICKETTville RD.
 STE 200
 JACKSONVILLE FL 32220

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RENTAL ITEMS:							
Qty	Equipment	Description	Minimum	Day	Week	4 Week	Estimated Amt.
1	537/2230	HOSE 6X20 KANAFLEX SUCTION - QC		36.00	38.00	93.00	93.00
6	537/6630	HOSE 6X50 LAYFLAT DISCHARGE - QC		21.00	38.00	93.00	558.00
1	536/2230	HOSE 4X20 KANAFLEX SUCTION - QC	12.00	12.00	39.00	92.00	92.00
1	10400478	PUMP 4" DBA-SILENCER VAC ASSIST - DIESEL Make: PIONEER Model: PP44S10L71TD2.9 Serial: PP26809 Meter out: 944.60		642.00	1,282.00	2,561.00	2,561.00
Rental Subtotal:							3,304.00

SALES/MISCELLANEOUS ITEMS:

Qty	Item	Price	Unit of Measure	Extended Amt.	
1	ENVIRONMENTAL SERVICE CHARGE	[ENV/MCI]	51.220	EACH	51.22
				Sales/Misc Subtotal:	51.22
				Agreement Subtotal:	3,355.22
				Tax:	251.65
				Estimated Total:	3,606.87

COMMENTS/NOTES:

CONTACT: CHRIS NICHOLS
 CELL#: 610-731-7454

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ALL UNITS NOT RETURNED FULL OF FUEL
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 CUSTOMER HAS RECEIVED THE MANUFACTURER'S TABULATED DATA
 FOR SHORING EQUIPMENT RECEIVED

* * * * *

CONTINUED

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READ BEFORE SIGNING: By signing below, Customer: (i) agrees that Customer has received, read and agreed to the Rental and Service Terms and the optional Rental Protection Plan ("RPP") Terms (if the RPP is applicable) in effect as of the latest date below, both of which are amended from time to time and posted online at <https://www.unitedrentals.com/legal/rental-service-terms-US> and <https://www.unitedrentals.com/legal/rpp-US>, respectively, and are incorporated by reference into this Agreement; (ii) authorizes United Rentals to charge the payment method provided per the above-referenced terms; and (iii) acknowledges that the Equipment is in the condition as stated on the condition report(s). It is Customer's responsibility to review these terms and conditions from time to time for updates and changes. By agreeing to the Terms, you agree (1) to indemnify United for losses relating to his transaction; (2) that United's liabilities are limited, and (3) that United makes no warranties as the equipment's merchantability, quality or fitness for a particular purpose; as well as other Terms affecting your rights.

X

CUSTOMER SIGNATURE

DATE

CUSTOMER NAME PRINTED

UNITED RENTALS REPRESENTATIVE/DELIVERED BY DATE

NOTICE: By accepting delivery of the Equipment listed above or making payment(s) to United for the Equipment listed above, Customer agrees to be bound by the Rental and Service Terms at the referenced URLs, even if the Rental and Service Agreement has not been fully executed. COPIES OF THE RENTAL AND SERVICE TERMS AND, IF APPLICABLE, THE RPP ARE AVAILABLE IN PAPER FORM UPON REQUEST. The Rental and Service Terms are posted online in Spanish at <https://www.unitedrentals.com/legal/rental-service-terms-us-sp> Los términos del alquiler y del servicio están publicadas en línea en español en <https://www.unitedrentals.com/legal/rental-service-terms-us-sp>



FLUID SOLUTIONS

BRANCH I37

9428 FLORIDA MINING BLVD E

JACKSONVILLE FL 32257-1178

904-260-8351



RENTAL AND SERVICE AGREEMENT

244832934

Job site

MERRILL & MAYAPPLE ROAD
 7732 MERRILL RD
 2530 MAYAPPLE RD
 JACKSONVILLE FL 32277
Office: 908-534-8655

FERREIRA CONSTRUCTION DIV 43
 591 PICKETTVILLE RD.
 STE 200
 JACKSONVILLE FL 32220

Customer # : 6101211
 Agreement Date : 02/24/25
 Rental Out : 02/25/25 11:00 AM
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 Ordered By : CHRIS NICHOLS
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 Please do not pay from this document**

Customer Accounting Page

Start Dt	End Date	Percent	Pre-Tax	Tax	Total
2/25/25	3/25/25	100	3355.22	251.65	3606.87

Description

Code

PO#

MERRILL



PUMP DIVISION

Pump Division

Jacksonville Branch

5801 Hwy Ave,
Jacksonville, FL 32254
Phone: (904) 712-5501
Email: jaxpumpcounter@synergyequip.com

Ship To

Chris Nichols
Merrill rd
need address for NTO purposes
jacksonville, fl
Office:(912) 548-7809
Mobile:(610) 731-7454
cnichols@ferreiraconstruction.com

Bill To

FERREIRA CONSTRUCTION CO-JAX
11459 PHILIPS HWY
JACKSONVILLE, FL 32256

Quotation

Quote #: Q-330347-1
Delivery Date: 1/20/2025
Date: 1/20/2025
Expires On: 2/19/2025
PO Number: quote

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	TERMS
Matthew Martinko	+1 9044639984	mmartinko@synergyequip.com	Site Delivery	Net 30

Equipment Listing / Rental and Delivery Costs

Cat-Class	QTY	Product	Day Unit Price	Week Unit Price	4 Week Unit Price	Day Total	Week Total	4 Week Total
708-1724	1.00	PUMP DBL-DIAPHRAGM 4" DD-SA-D-T	\$138.00	\$413.00	\$1,239.00	\$138.00	\$413.00	\$1,239.00
737-4143	1.00	ADAPTER 4" MQC X 4" FLNG-150	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
741-4143	1.00	ADAPTER 4" MCG X 4" FLNG-150	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00
751-1041	4.00	HOSE 4"X10' CG-HD-S	\$6.00	\$20.00	\$60.00	\$24.00	\$80.00	\$240.00
757-1450	4.00	HOSE 4"X50' QC-LF-D	\$13.00	\$40.00	\$119.00	\$52.00	\$160.00	\$476.00
775-2004	1.00	STRAINER 4" FCG	\$2.00	\$2.00	\$7.00	\$2.00	\$2.00	\$7.00
			\$161.00	\$477.00	\$1,427.00	\$218.00	\$657.00	\$1,964.00

Total Rental with Applicable Charges

	Day	Week	4 Week
Rental	\$218.00	\$657.00	\$1,964.00
Environmental Fee (3%)	\$7.63	\$23.00	\$68.74
Tax (%)	\$0.00	\$0.00	\$0.00
Loss Damage Waiver (15%)			
Delivery Fees	\$250.00	\$250.00	\$250.00
Pickup Fees	\$250.00	\$250.00	\$250.00
Labor Fees			
TOTAL	\$725.63	\$1,180.00	\$2,532.74

All Rates are based on a 8 Hour Day, 40 Hour Week & 160 Hour Month
unless previously agreed upon in writing. Taxes are not included,
unless otherwise specified. We look forward to earning your business!
Your Uptime. Our Passion.



FERGUSON WATERWORKS-JAX #149
 9692 FLORIDA MINING BLVD W
 BUILDING #100
 JACKSONVILLE, FL 32257
 Phone: 904-268-2551
 Fax: 904-268-2053

Deliver To:
 From: Zach Laroche
 zach.laroche@ferguson.com
 Comments:

15:36:36 MAR 04 2025

Page 1 of 1

FEL-JACKSONVILLE WW -#149

Price Quotation

Phone: 904-268-2551

Fax: 904-268-2053

Bid No: B635936

Bid Date: 03/04/25

Quoted By: ZL

Cust Phone: 908-534-8655

Terms: NET 10TH PROX

Customer: FERREIRA CONSTRUCTION CO IN
 6101 NW 74TH AVE
 MIAMI, FL 33166

Ship To: FERREIRA CONSTRUCTION CO IN
 6101 NW 74TH AVE
 MIAMI, FL 33166

Cust PO#:

Job Name: 21" SDR26

Item	Description	Quantity	Net Price	UM	Total
SDR26HWSP2114	21X14 F679 PS115 HW PVC GJ SWR PIPE	28	79.900	FT	2237.20

Net Total: \$2237.20

Tax: \$167.79

Freight: \$0.00

Total: \$2404.99

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

Due to the uncertain impact of potential tariffs, Ferguson's quotation/proposal has not included any provision or contingency for future tariffs or increase of existing tariffs. Ferguson reserves the right to adjust prices to reflect the impact of any new or increased tariffs that affect our costs at the time of shipment. Ferguson will provide notice of any such adjustments along with documentation supporting the changes.

CONTRACTOR CUSTOMERS: IF YOU HAVE DBE/MBE/WBE/VBE/SDVBE/SBE GOOD FAITH EFFORTS DIVERSITY GOALS/ REQUIREMENTS ON A FEDERAL, STATE, LOCAL GOVERNMENT, PRIVATE SECTOR PROJECT, PLEASE CONTACT YOUR BRANCH SALES REPRESENTATIVE IMMEDIATELY PRIOR TO RECEIVING A QUOTE/ORDER.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at <https://www.ferguson.com/content/website-info/terms-of-sale>
 Govt Buyers: All items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with *NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.



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Scan the QR code or use the link below to
 complete a survey about your bids:

<https://survey.medallia.com/?bidsorder&fc=149&on=65722>



TRENCH SAFETY

BRANCH G05

5955 PHILIPS HWY

JACKSONVILLE FL 32216-5916

904-786-3100



RENTAL QUOTE

245222199

Customer # : 6101211
 Quote Date : 03/05/25
 Estimated Out : 03/17/25 12:00 PM
 Estimated In : 04/14/25 12:00 PM
 UR Job Loc : 1555 MILLCOE RD, JAC
 UR Job # : 36
 Customer Job ID:
 P.O. # : QUOTE
 Ordered By : CHRIS NICHOLS
 Written By : KURT JOHNSON
 Salesperson : LANCE THOMAS DAMRON

Job site

ARLINGTON EAST WRF SEWR REPAIR
 1555 MILLCOE RD
 JACKSONVILLE FL 32225-6301

Office: 908-534-8655 Job: 610-731-7454

FERREIRA CONSTRUCTION DIV 43
 591 PICKETTville RD.
 STE 200
 JACKSONVILLE FL 32220

This is not an invoice
 Please do not pay from this document

RENTAL ITEMS:							
Qty	Equipment	Description	Minimum	Day	Week	4 Week	Estimated Amt.
2	9418516	TRENCH BOX 10' X 12' (4" SKE)		309.00	815.00	1,885.00	3,770.00
1	5004200	PLUG BACK/BLOCK 12"-24" W/RV & SLEEVE		159.00	365.00	899.00	899.00
1	500/9027	ROPE 30' INFLATION HOSE WITH GAUGE		38.00	106.00	250.00	250.00
8	940/5514	SPREADER BAR (KIT) 8" X 8'		1.00	3.00	9.00	72.00
64	940/5655	8" SPREADER BAR (LINEAR FEET)					
16	941/8101	SPREADER BAR PIN 10"		1.00	2.00	3.00	48.00
4	941/8103	STACKING PINS FOR STEEL BOXES		3.00	12.00	26.00	104.00
						Rental Subtotal:	5,143.00
SALES/MISCELLANEOUS ITEMS:							
Qty	Item		Price		Unit of Measure		Extended Amt.
1	DELIVERY CHARGE		359.000		EACH		359.00
1	PICKUP CHARGE		359.000		EACH		359.00
						Sales/Misc Subtotal:	718.00
						Agreement Subtotal:	5,861.00
						Tax:	385.73
						Estimated Total:	6,246.73

COMMENTS/NOTES:

CONTACT: CHRIS NICHOLS
 CELL#: 610-731-7454

TO SCHEDULE EQUIPMENT FOR PICKUP, CALL 800-UR-RENTS (800-877-3687)
 WE ARE AVAILABLE 24/7 TO SUPPLY YOU WITH A CONFIRMATION #
 IN ORDER TO CLOSE THIS CONTRACT

This proposal may be withdrawn if not accepted within 30 days. The above referenced Rental Protection Plan, environmental, and tax charges are estimates and are subject to change.

NOTICE: This is not a rental agreement. The rental of equipment and any items listed above is subject to availability and subject to the terms and conditions of the Rental and Service Agreement, which are available at <https://www.unitedrentals.com/legal/rental-service-terms-US> and which are incorporated herein by reference. A COPY OF THE RENTAL AND SERVICE AGREEMENT TERMS ARE AVAILABLE IN PAPER FORM UPON REQUEST.

Arlington East WRF On Site Pump Station Emergency purchasing request

5/1/2025

A lateral cave-in at the Arlington East WRF on site pump station required urgent repair, it receives all the on-site flow and overflow from odor control equipment and was out of service and bypassed. The influent composite sampler was located at the station and has been temporarily moved. CCTV inspection revealed that the best solution to the cave in was to replace the section of pipe that is collapsed. The 20-inch pipe is approximately 18 ft deep and required dewatering and trench boxes. Ferreira Construction replaced one pipe that discharges into the manhole.



The site required significant dewatering to replace the pipe.



During construction another pipe was found to be collapsed. This pipe was not identified during CCTV inspection due to dirt in the pipe.

Replacing the second pipe will take approximately four weeks.

Certification of Single Source or Emergency Procurement

Please use this form to certify a Single Source or Emergency Procurement complies with the requirements of the JEA Procurement Code. The JEA Procurement Code defines a Single Source and Emergency Procurement as follows:

3-112 Single Source

A Contract may be awarded for Supplies or Services as a Single Source when, pursuant to the Operational Procedures, the Chief Procurement Officer determines that:

- (a) there is only one justifiable source for the required Supplies or Services; **Note: Please provide justification.**
- (b) the Supplies or Services must be a certain type, brand, make or manufacturer due to the criticality of the item or compatibility within a JEA utility system, and such Supplies or Services may not be obtained from multiple sources such as distributors; **Note: If this is a Single Source Standard or OEM, please provide proper backup documentation.**
- (c) the Services are a follow-up of Services that may only be done efficiently and effectively by the Vendor that rendered the initial Services to JEA, provided the Procurement of the initial Services was competitive;
- (d) at the conclusion of a Pilot Project under Section 3-118 of this Code, the Procurement of Supplies or Services tested during the Pilot Project, provided the Vendor was competitively selected for the Pilot Project.

3-113 Emergency Procurements

In the event of an Emergency, the Chief Procurement Officer may make or authorize an Emergency Procurement, provided that Emergency Procurements shall be made with as much competition as practicable under the circumstances. A written Determination of the basis for the Emergency and for the selection of the particular Vendor shall be included in the Procurement file.

For purposes of this Section 3-113, an "Emergency" means any one of the following:

- (a) a reasonably unforeseen breakdown in machinery;
- (b) an interruption in the delivery of an essential governmental service or the development of a circumstance causing a threatened curtailment, diminution, or termination of an essential service;
- (c) the development of a dangerous condition causing an immediate danger to the public health, safety, or welfare or other substantial loss to JEA;
- (d) an immediate danger of loss of public or private property;
- (e) the opportunity to secure significant financial gain, to avoid delays to any Governmental Entity or avoid significant financial loss through immediate or timely action; or (f) a valid public emergency certified by the Chief Executive Officer.

Please provide the following information:

Vendor Name:

Ferreira Construction

Description of Services or Supplies provided by Vendor:

3-113 (a) A cave in at Arlington East WRF on site pump station requires urgent repair, it receives all the on site flow and overflow from odor control equipment and is currently out of service and bypassed. OCS # 3 pH is 1.9. CCTV inspection revealed that the best solution to the cave in is to replace the pipe that has collapsed. it is 20 in pipe approximately 19 ft deep. Ferreira is available to proceed now, no other contractor that works that deep is available

Certification:

I the undersigned certify that to the best of my knowledge, no JEA employee has, either directly or indirectly, a financial interest in this Single Source Emergency Procurement, and

I the undersigned certify that this procurement meets the requirements of a (choose one of the following):

☐ **Single Source Procurement.** Please state which subsection of Section 3-112 above applies to this Single Source Procurement:

Is this Single Source also a Ratification? ☐ Yes ☒ No If yes, explain

OR

☒ **Emergency Procurement** - Please state which subsection of Section 3-113 above applies to this Emergency 3-113 (a)

Is this Emergency also a Ratification? ☐ Yes ☒ No If yes, explain

Hai X. Vu

Digitally signed by Hai X. Vu
Date: 2025.03.07 09:28:18 -0500

03/07/2025

Signature of JEA Business Unit Chief (or designee)

Hai X. Vu

Name of JEA Business Unit Chief (or designee)

This certification shall be attached to the Purchase Order when it is routed for approval. A Single Source or Emergency Procurement shall be reported to the JEA Board in accordance with Section 1-110 of the JEA Procurement Code.



Date: 04/30/2025

Quoted To:

JEA
Attn: Accounts Payable*
acctpaycustsrv@jea.com
Jacksonville FL 32206

Location: AOPKA

Quote Number: Q00815

Expiry Date: 05/23/2025

Salesperson: MIKE SHELTON
MIKE@JET-VAC.COM

Responsible: BRITTANY WINDHAM
brittany@jet-vac.com

Attention: Juan Bedoya

We propose to furnish the equipment described herein in accord with the specification, terms, and conditions outlined.

F550 DIESEL 4X2 FOR 16' BOX Chassis Cab, Regular Cab, 205" WB,	83,827.00
FRP Cargo 16' Box	21,727.00
Inspection Conversion for 16' Commercial RapidView FRP Box or Trailer	28,253.00
Generator Diesel 6Kw, 120VAC	13,478.00
Orion 3HD	22,027.00
Adapter 8 HD - 10 HD	2,267.00
T66.1 HD Camera Tractor	13,507.00
Camera Connection Type 2-8 SD/HD for SD cameras and ORION 3 (SD or HD modes)	2,267.00
T76 HD Camera Tractor	23,823.00
T76/86 3.2 S HD Camera Base Module	6,684.00

Remote Elevator for T76/86	7,811.00
HD LISYCam Color Observation Camera Complete for HD LISY 4.1/4.2	2,940.00
BS7-10X Vehicle Mounted Control	34,217.00
KW505 FO2 4K Synchronized Power Cable Reel	38,358.00
FOX2 FO4 HD 4K Camera Cable Type 00/20	14,355.00
19" Industrial PC	6,435.00
LISY 4.2 SD for HD Tractor Lateral Launch Module Package w/o Cable	67,230.00
ORION 3.0 Zoom HD/SD Adaptive PAN & TILT CAMERA	22,027.00
NANO-L - PAN & TILT CAMERA	20,864.00
T66.1 HD Camera Tractor	13,507.00
Camera Connection Type 2-8 SD/HD for SD cameras and ORION 3 (SD or HD modes)	2,267.00
T76 HD TRACTOR	23,822.00
Remote Elevator for T76/86	7,811.00
HD Camera Base Module for T76/86 Tractor	6,684.00
NANO-L - PAN & TILT CAMERA	20,864.00
Additional Charges	
EQP SOURCEWELLDISCOUNT	-22,478.16
TRAINING	5,000.00
EQP SHIPPING	2,500.00
INSTALLATION CHARGE	3,180.00
Parts	
MONITOR 22 WDSC	3,368.00
Mount Triple	346.00
KW CABINET REE	2,296.00
PREM LIGHT PKG	5,239.00
Lowering Poles	887.00
FIBERGLASS BRAC	312.00
FOLD- STEPS SID	738.00
FOLD- STEPS REA	964.00
POWER REAR CANO	3,942.00
Pressure Test S	529.00
Additnl weight	781.00
T66 LOWER CLAW	349.00
IBAK Pneumatic	1,439.00
LRG PNEU TIRE	1,476.00
X-Large Pneumat	2,121.00
Treaded wheels	1,279.00
Tungsten Carbid	1,453.00

Award #6 Supporting Documents 05/08/2025

Tungsten Carbid	1,540.00
Lisy / Hek lift	442.00
VESA75 MNT PLAT	41.00
DBL SOCKET ARM	48.00
9BU9" MODL TRAC	38.00
TRAC BOLT /BALL	36.00
10" TOUCH SCRIN	664.00
GRAPHIC CARD	92.00
KUV 2.7 Cable D	756.00
Cable Deflectio	1,151.00
Cable Deflectio	1,403.00
KW Reel Foot-Op	1,080.00
STD/HD VID CAP	3,618.00
6 Strobe 2 LB	972.00
Dual LED Lights	1,188.00
LED Scene Light	1,620.00
LED Bin Lights	648.00
ROSCO Vision	2,376.00
Blue Sea System	702.00
Class 5 Hitch	1,296.00
LAT SOFT CABLE	3,371.00
MP4 HARD CABLE	4,301.00

Comments

Sourcewell Contract #120721-RVL
RapidView - Underground Infrastructure
Maturity Date: 01/17/2026

Supplier reserves the right to adjust prices to reflect the impact of any tariffs, duties, or similar governmental charges imposed after the date of this proposal. These adjustments will be calculated to ensure fair allocation of the increased costs. Supplier will provide advance notice of any such adjustments along with documentation supporting the changes.

Selling Price:	550,155.84
Tax:	
Net Selling Price:	550,155.84

Accepted by:

Prepared by:

Award #6 Supporting Documents 05/08/2025

From: [Lynn, Matthew C.](#)
To: [Stewart, Halley J.](#)
Subject: FW: JEA Sourcewell question
Date: Thursday, May 1, 2025 9:08:40 AM
Attachments: [image002.png](#)
[image003.jpg](#)
[image004.png](#)
[Image.png](#)

Good morning Halley,

Here is the info for the discounts you asked about.....

From: Mike Shelton <Mike@jet-vac.com>
Sent: Thursday, May 1, 2025 9:07 AM
To: Lynn, Matthew C. <lynnmc@jea.com>; Oca, Christi L <LittCL@jea.com>; Foraker, David A. <forada@jea.com>
Subject: Fw: JEA Sourcewell question

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

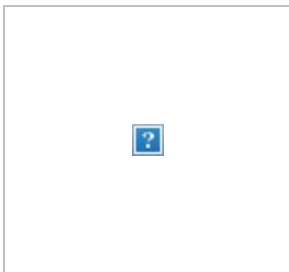
Team JEA

I know you asked for the 4% to show on the quote. Hillary with Jet-Vac will be happy to talk everything Sourcewell. If you see the reply the math does show the 4% discount. Again, Hillary with Jet-Vac is the contract manager for us.

Thank you

Mike Shelton | Territory Manager
1350 Sheeler Avenue building 12 Apopka, FL 32703 | 407-340-3076

www.jet-vac.com
[Buy In stock Equipment](#)
[Shop for Parts and Accessories](#)



BEST IS OUR STANDARD

signatureImage



From: Brittany Windham <Brittany@jet-vac.com>

Sent: Thursday, May 1, 2025 8:54:17 AM

To: Mike Shelton <Mike@jet-vac.com>; Hilary Hodge <Hilary@jet-vac.com>

Subject: JEA Sourcewell question

Sourcewell for RapidView is list price - if they add everything up and take off 4% that is list price. I spoke with **@Hilary Hodge** and she said if procurement has any questions, she is happy to speak with them.

Brittany Windham | Equipment Quoting Specialist

5746 Broad St. Sumter, SC 29154 | 803-494-4430

www.jet-vac.com

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BEST IS OUR STANDARD

From: Mike Shelton <Mike@jet-vac.com>

Sent: Wednesday, April 30, 2025 5:13 PM

To: Brittany Windham <Brittany@jet-vac.com>; Hilary Hodge <Hilary@jet-vac.com>

Subject: JEA Sourcewell question

>

Brittany, I forgot to check the quote for this, I was looking at the parts. What are they asking about the 4% discount is this something we can send them

separately?

Thank you

Good morning Mike/Brittany,

Please see below (highlighted) to add to the Quote.

Also Procurement has asked for the following:

When you ask for the new quote for the camera truck, can you ask them to note the list price. Since the Rapidview contract #120721-RVL is for 4% discount off list price, the awards committee will want to see that we did get at least a 4% discount off list price.

We are hoping to have the updated quote before close of business tomorrow to be able to get the approvals by next Thursday.

Thank you,

Matthew Lynn

JEA Fleet Specialist

lynnmc@jea.com

Mobile: (904) 945-0688



From: Bedoya, Juan C. <bedojc@jea.com>

Sent: Tuesday, April 29, 2025 3:52 PM

To: Lynn, Matthew C. <lynnmc@jea.com>; Oca, Christi L <LittCL@jea.com>

Cc: Reinhardt, Kevin A. <reinka@jea.com>; Beaty, Cody E. <beatce@jea.com>

Subject: RE: Updated RapidView Estimate from Jet-Vac Equipment Co., LLC

Christi, Lynn-

We would like to add the following quantities to the order. Spares and redundancy are important for us to maintain continuity of service.

Revise from 1 to 2:

2 ea. Orion 3HD camera

2 ea. T66.1 HD Camera Tractor

2 ea. T76 HD Camera Tractor

|

Add:

2 ea. Nano L cameras

Thank you

Be well

Juan C. Bedoya

Manager Water & Sewer Preventive Maintenance

Water Wastewater Reuse Delivery & Collection

Direct: 904.665.4645

Mobile: 305.439.0038



Award #R01 Supporting Documents 05/08/2025

McMillian Street Pump Station 42-in FM Rehab Project

Prepared by Patricia Waller, GFT Inc.
5/5/25 1:47p

Funds Needed for construction completion using InsituForm Liner

Item	Costs	Credits - for line items not used	NOTES:
Additional Funding Needed to complete payment for CO 10	\$ 76,972.22		The remainder of CO 10 was paid under SWA #4
CO 9 - Ferreira - includes InsituForm Liner and two additional access points for liner installation & safety	\$ 3,065,977.81		
Additional fill dirt for backfill where unsuitable material was encountered	\$ 75,000.00		
Grouting of 30" casing under NS Railroad around 18" Kinlock FM to be abandoned	\$ 25,000.00		
Line Item 16 - Dewatering/Draining the Existing 42-inch Force Main and Sewage Disposal		\$77,968.00	Work that will be deleted due to using InsituForm Liner type
Line Item 17 - Internal Cleaning of the Existing 42-inch Force Main		\$135,333.00	Work that will be deleted due to using InsituForm Liner type
Line Item 18 - Internal CCTV of the Existing 42-inch Force Main		\$32,208.00	Work that will be deleted due to using InsituForm Liner type
Line Item 19 - 42-inch Internal Joint Seals for Spot Repairs [Less than 18-inch Width] 60 each at \$1,1696.75		\$101,805.00	Work that will be deleted due to using InsituForm Liner type
Line Item 20 - 42-inch Internal Joint Seals for Spot Repairs [Greater than 18-inch Width] 20 EA at \$ 8,527.75		\$170,555.00	Work that will be deleted due to using InsituForm Liner type
Line Item 21 - Internal AWWA Class III Semi-Structural Coating (10 o'clock to 2 o'clock of 42-inch Force Main Crown) 180 LF at \$1,251.77		\$225,318.60	Work that will be deleted due to using InsituForm Liner type
Line Item 22 - Internal AWWA Class I/II Corrosion Protection Coating of Interior of 42-inch Force Main (2 o'clock to 10 o'clock) 180 LF \$ 801.08		\$144,194.40	Work that will be deleted due to using InsituForm Liner type
Line Item 23 - Internal AWWA Class I/II Corrosion Protection Coating of Interior of 42-inch Force Main 1,070 LF at \$ 700.32		\$749,342.40	Work that will be deleted due to using InsituForm Liner type
Line Item 24 - Watertight Joint Repair by Grout/Mortar Sealant 160 GAL at \$ 366.03		\$58,564.80	Work that will be deleted due to using InsituForm Liner type
Line Item 25 - Internal Cleaning of the Rehabilitated 42-inch Force Main		\$46,843.54	Work that will be deleted due to using InsituForm Liner type
Line Item 26 - 26 Internal CCTV of the Rehabilitated 42-inch Force Main		\$11,918.50	Work that will be deleted due to using InsituForm Liner type
TOTAL :	\$ 3,242,950.03	\$ 1,754,051.24	
NET CHANGE :	\$ 1,488,898.79		

JEA11465

TASK ORDER: Cecil Commerce WTP Well No. 4 Wellhead and Raw Water Main Construction

This Task Order No. 04 is issued this _____ day of _____, 20____ pursuant to the JEA Continuing Contract for **Progressive Design-Build** Services (JEA Contract No. JEA11465) dated November 21, 2023 (the Continuing Contract) between JEA and Jacobs Project Management Co. (the Contractor). Collectively, JEA and the Contractor may be referred to herein as the Parties.

RECITALS

WHEREAS, on November 21, 2023, the Parties entered into the Continuing Contract pursuant to which the Contractor agreed to perform certain progressive design-build services for construction wells; and

WHEREAS, JEA now desires to procure services under the Continuing Contract as specified in Contractor's proposal dated April 30, 2025, attached hereto as Exhibit A.

NOW THEREFORE, in consideration of the terms and conditions set forth in the Continuing Contract and this Task Order, the Parties agree as follows:

A. Scope of Work.

Contractor shall perform the work more particularly described in Exhibit A attached hereto and incorporated herein (the Services). The Scope of Work shall generally include the following tasks:

Scope Item 1: Well Construction, Testing, and SDC

Scope Item 2: Site Preparation, Wellhead, and Raw Water Main Construction and SDC

B. Payment Terms.

1. JEA shall compensate the Contractor for the Well, Wellhead and Raw Water Main Construction Services a lump sum amount not to exceed three-million eight-hundred forty-nine thousand four hundred twenty-six dollars and no cents (\$3,849,426.00) for work satisfactorily completed in accordance with the provisions of this Task Order and the Continuing Contract.

(If construction pricing based on GMP) Upon completion on the design portion of the Services, Contractor shall calculate and submit to JEA a proposed Guaranteed Maximum Price (GMP) in accordance with the terms of the Continuing Contract. Upon receipt of the proposed GMP, JEA may either (i) amend this Task Order to provide for completion of the construction portion of the Services based on the GMP; or (ii) procure the construction services in accordance with the requirements of its Procurement Code and Operational Procedures.

C. (NOT USED)

D. Phase II (Construction).

If JEA elects to proceed with completion of the construction portion of the Services based on the GMP, the parties shall execute an amendment to this Task Order providing for Phase II Services. See attached Exhibit A Task Order 04 Proposal and Scope of Work for Phase II Services.

E. Continuing Contract.

All services provided under this Task Order, or any amendment thereof, shall be subject to the terms and conditions of the Continuing Contract.

IN WITNESS WHEREOF, the duly authorized representatives of the Parties have executed this Task Order as of the date set forth above.

JE:

CONTRACTOR:

JACOBS PROJECT MANAGEMENT CO.

5/1/2025

Date



Signature

Senior Vice President

Title

FORM APPROVED:

**Exhibit A – Task Order 04 Proposal: Cecil
Commerce WTP Well No. 4 Well, Wellhead
and Raw Water Main Construction**



JEA Progressive Design-Build Services for Production Wells

Jacobs Project Management Co. (JPMCo) Task Order 04 (TO-04), *Cecil Commerce WTP Well No. 4 Well, Wellhead and Raw Water Main Construction* will be executed under the terms contained in JEA Contract No. JEA11465, Continuing Contract for Progressive Design-Build Services, effective date of June 1, 2023, and fully executed on November 21, 2023. This TO gives no rights or benefits to anyone other than JEA and JPMCo and has no third-party beneficiaries.

Background

The Cecil Commerce Water Treatment Plant (WTP) is located at 13601 Normandy Boulevard and consists of three production wells (Well Nos. 1, 2, and 3). Well Nos. 1 and 2 are located on the WTP site, and Well No. 3 is located northwest of the WTP on the south side of Otis Road.

JEA requires a new water supply well (Well No. 4) to increase capacity and reliability of the Cecil Commerce WTP Wellfield to meet the increasing customer demand that the WTP has experienced in recent years. This project includes the design and construction of a new 20-inch-diameter production well (Well No. 4), wellhead facility, and raw water piping to convey water from the new supply well to the WTP.

General Scope of TO-04 Services

The scope of work for the Cecil Commerce WTP Well No. 4 project is being executed in two phases. Phase I (previous TO-03) included the design and permitting of the well, wellhead, and raw water main. Phase II (this TO) includes construction and startup of the well, wellhead facility, and raw water main.

TO-04 services include the following items:

- **Well Construction:** Construct one new 20-inch-diameter, dual-zone production well to be completed in the Floridan aquifer, with a design production rate of approximately 2,500 gallons per minute (gpm).
- **Site Preparation:** Clear, grub, and construct a raised stabilized site to construct new Well No. 4.
- **Wellhead Construction:** Construct a 12-inch wellhead facility at the new Well No. 4 site.
- **Raw Water Main Construction:** Construct approximately 1,370 linear feet (LF) of raw water main to connect the well to the existing raw water main installed in front of Well No. 3.

Detailed Scope of TO-04 Services

Services provided in this TO are described in detail in the following sections.

Scope Item 1: Well Construction, Testing, and SDC

Scope Item 1.1 Well Drilling and Testing

JPMCo will be responsible for well drilling and testing and will contract directly with a well drilling subcontractor (Complete Services) to construct and test Well No. 4 with the following approximate dimensions:

- 70 LF of 36-inch-diameter pit casing
- 125 LF of 30-inch-diameter surface casing
- 420 LF of 20-inch-diameter final casing
- 830 LF of nominal 19-inch-diameter open hole

Scope Item 1.2 Engineering Services During Well Construction and Testing

JPMCo will provide professional hydrogeologic support services during the construction and testing of Well No. 4. JPMCo will provide the following professional services during well construction and testing:

- Coordinate and lead the preconstruction meeting, progress meetings, and other job meetings.
- Manage and coordinate well construction activities with the JPMCo drilling subcontractor, including but not limited to drilling operations, casing installations, grouting, logging, and sampling during drilling and St. Johns River Water Management District (SJRWMD) coordination.
- Coordinate and implement the approved aquifer performance testing plan, developed as part of the well construction and testing plan, and any other testing and monitoring requirements per the permit.
- Coordinate the scheduling of testing and analytical laboratory work to perform sampling and testing, review results, and notify JEA of noncompliance.
- Compile, evaluate, and interpret all hydrogeologic data obtained during well construction and testing. Hydrogeologic data include but are not limited to lithologic sample descriptions, water quality, sampling results, video and geophysical logging data, and variable-rate pumping test data.
- Accompany visiting inspectors representing public or other agencies that have jurisdiction over the project, record the outcome of these inspections, and report to JEA.
- Following well completion, a hydrogeologic and engineering report will be prepared for submittal to SJRWMD. The report will summarize the regional and local hydrogeologic conditions, production well construction details, aquifer testing procedures and results, and water quality sampling results during and after drilling.

Deliverables

- Well Construction Permit application
- Agenda and meeting minutes documented during preconstruction meeting
- Well construction progress summaries delivered via email
- Agenda and meeting notes for up to six progress meetings
- Copies of lithologic log, video and geophysical logs, field water quality, laboratory reports, and pumping test data
- Well Completion Report (portable document format [PDF], delivered via email)

Meetings

- One preconstruction meeting onsite with JPMCo, JPMCo's well drilling subcontractor, and JEA staff
- Up to 3 monthly progress meetings with JEA, JPMCo, and JPMCo's well subcontractor

Assumptions

The following assumptions are included as part of Scope Item 1:

- Laboratory analyses for all water quality samples will be performed by the JEA Springfield Laboratory.
- Collection of all water quality samples (except for bacteriological samples) from the well will be performed by JPMCo. JEA will be responsible for collection and analysis of bacteriological clearance samples.
- JEA will provide a field representative during drilling and testing for coordination purposes.
- JEA will provide a designated area within the WTP for equipment storage if needed.
- Overall, well construction and testing duration is expected to be 5 months. JPMCo is not responsible for project schedule impacts or delays created by JEA or other JEA contractors working at the site.

Scope Item 2: Site Preparation, Wellhead and Raw Water Main Construction

Scope Item 2.1 Site Preparation, Wellhead and Raw Water Main Construction

JPMCo will contract with Petticoat-Schmitt to clear, raise, and stabilize the site prior to well drilling operations to allow for the mobilization of well drilling equipment onto the site and for construction of the wellhead facility.

JPMCo will also contract with a wellhead subcontractor (Petticoat-Schmitt) to construct the new Well No. 4 wellhead and raw water main. This work includes 12-inch-diameter, aboveground, ductile-iron piping, a 2,500-gpm vertical-turbine well pump assembly with steel pump column, magnetic flowmeter, conductivity probe, level probe, sampling point, pressure measurement, valving, electrical, cam-loc generator connection, radio communication, instrumentation and control (I&C), site lighting, and chain-link fencing. Approximately 1,370 LF of raw water main will be constructed along the logging road, "Otis Road," within JEA property to connect the new wellhead to existing raw water piping to convey water to the WTP. The raw water main includes approximately 720 LF of 36-inch-diameter C-900 polyvinyl chloride (PVC) pipe, 530 LF of 20 PVC pipe, and 120 LF of 12-inch-diameter PVC pipe that will be constructed in the road to Well No. 4. The new 36-inch-diameter raw water main will connect to an existing 36-inch-diameter raw water main from existing Well No. 3 east of the site.

Scope Item 2.2 General Conditions

As part of this scope item, JPMCo will provide for the expenses, bonding, builder's risk, and subcontractor default insurances required for the work contained within this TO. JPMCo will provide professional and support staff necessary to support the construction of this project. Also included are field coordination and health, safety, and environmental (HSE) oversight services during the construction activities of the well, wellhead, raw water pipeline, and electrical and I&C installations. During this phase, JPMCo will provide onsite construction management, inspection, and HSE services. The field support services personnel will provide coordination services between all stakeholders, facilitate effective communications, document day-to-day activities, and review the quality of the work with respect to the design drawings, specifications, and JEA standards.

Scope Item 2.3 Engineering Services During Wellhead and Raw Water Main Construction

JPMCo will provide the following technical and engineering services during construction of the wellhead and raw water pipeline, as needed, to support the project:

- Submittal and shop drawing reviews
- Periodic Engineer of Record (EOR) site visits, as required.
- Review and responses to subcontractor's requests for information (RFIs)

Following pump installation and successful bacteriological testing, JPMCo will conduct a step test to document pump performance and compare it to pump vendor documentation. JPMCo will collect data on flow, water level, discharge pressure, amps, volts, and vibration as part of the step test and will document adjustments/corrections to the installation.

JPMCo and its partnering subcontractors will compile an Operation and Maintenance (O&M) manual that will include the Pump Selection Technical Memorandum (if required), Engineer-approved shop drawings, pump startup summary, and flowmeter, check valve, control panel, and pump information supplied by the vendor, including pump test curve.

Deliverables

The following deliverables will be submitted to JEA for information purposes as part of Scope Item 2:

- Electrical Analysis
- Ground Resistance to Remote Earth Testing, Concrete and Density Testing, Instrument Calibration
- RFI Responses, if requested
- Submittal and Shop Drawings

- Equipment Attribute Spreadsheet
- As-builts
- New pump startup summary
- Punchlist
- O&M manual in hard copy notebook and PDF format

Meetings

JPMCo will conduct the following meetings as part of Scope Item 2:

- A construction kickoff meeting will be held with the wellhead subcontractor and JEA.
- A total of six construction meetings will be held between JPMCo, JPMCo's wellhead subcontractor, and JEA. Meeting notes will be distributed following the meetings. JEA may participate in some or all of these meetings at its discretion. These meetings will enable JEA to review the progress and exchange vital ideas and information with JPMCo staff.
- One meeting to perform the pump startup and wellhead punch list.
- Final Walkthrough

Assumptions

- JEA will coordinate all project outreach activities, if required.
- JEA will provide site access to the site and WTP.
- Programmable logic controller (PLC) programming and supervisory control and data acquisition (SCADA) link to JEA network will be performed by JEA.
- JEA will perform inspection and energize the pump.
- JEA will conduct bacteriological sampling and analysis for the well, wellhead, and raw water main.
- No handling of hazardous materials or contaminated soils or groundwater are included in this scope of services.
- The raw water main can be constructed in the center of the road. This TO assumes the raw water main can be installed within the existing roadway and does not include clearing or wetland impacts along the raw water main route and roadway.

General Assumptions

At a minimum, the following additional assumptions form the basis of JPMCo's scope of work; these may not constitute the complete list:

- This TO scope and value is based on the 100 Percent Design documents not requiring development review and prior to wetland permit application approval. Additional fee may be required if significant changes are required due to the agency/regulatory reviews or other reasons not stated in these assumptions.
- JEA will locate all utilities and underground infrastructure at every phase locates are required.
- JPMCo will subcontract services to subcontractors previously prequalified by JEA and JPMCo. A 9 percent markup will be applied to subcontractors' invoices.
- An allowance, Supplemental Work Authorization (SWA), has been established and is calculated at 5 percent of the following cost items:
 - Subcontractor estimates, inclusive of 9 percent markup
 - Performance and payment bonds, subcontractor default insurance, and builder's risk insurance, inclusive of 9 percent markup

Refer to Table 1 for SWA allowance breakdown. The SWA can be used for change order conditions to include but not limited to approved changes caused by unforeseen site conditions that impact the

project cost; approved changes caused by force majeure events that impact the project cost; delays beyond JPMCo control, changes caused by engineering issues, which meet the standard of care; insolvency of a subcontractor; or supplier or conditions that require JPMCo to terminate a party due to cause. Should the SWA be exhausted prior to Substantial Completion, the Purchase Order shall be amended to restore additional SWA funds to be mutually agreed upon by the parties.

- The project budget includes estimates for subcontractors, performance and payment bonds, builder's risk insurance, and subcontractor default insurance (refer to Table 1). **The actual costs of these items will vary up or down from the amounts included in this TO.** JPMCo will invoice JEA for the actual costs incurred. In the event that the sum of the selected subcontractor costs and the actual costs of bonds and insurance are higher than the budgeted amount for these items, JPMCo will submit to JEA a change order request to increase the Purchase Order value to adjust for the increased cost.
- JPMCo will reasonably rely upon the accuracy and completeness of the information and data provided by JEA or other third parties without independent verification.
- JPMCo will be solely responsible to solicit work from responsive subcontractors and to award the subcontracts. JPMCo will provide JEA with quotes as required.
- JEA will collect and analyze bacteriological samples prior to placing the well into service.
- There is a risk that supply chain issues could adversely impact the cost and schedule of the engineering, procurement, and construction services. The total estimated fee and the schedule included in this TO that follows this section does not necessarily reflect all impacts. If this risk materializes during the execution of the project, JPMCo will promptly notify JEA.
- Because of the inherent uncertainties in the subsurface, changed or unanticipated underground conditions may occur that could affect total project cost and/or execution. These conditions and cost and/or execution effects are not the responsibility of JPMCo.
- Due to hydrogeologic or environmental conditions beyond JPMCo's control, JPMCo does not guarantee the well's water quality and/or yield.

Payment for Services

The total estimated fee for TO-04 is **\$3,849,426**, as summarized in Table 1. Lump Sum is the basis of payment for this scope of services. It is expected that JPMCo's fee will be expended during JEA Fiscal Year 2025 and 2026. Monthly invoices will be submitted to JEA. JPMCo may adjust budgets between activities, as shown in Attachment 1, within the total budget to meet the project needs.

Table 1. Fee Estimate

TO-04: Cecil Commerce WTP Well No. 4 Well, Wellhead and Raw Water Main Construction

Scope Item No.	Description	Labor	Expenses	Subcontract	Fee (9%)	SWA (5%)	Total
1.1	Well Construction	\$0	\$0	\$793,690	\$71,432	\$43,256	\$908,378
1.2	Well SDC	\$79,060	\$15,000	-	-	-	\$94,060
2.1	Site Prep, Wellhead & RWM Construction	-	-	\$2,096,000	\$188,640	\$114,232	\$2,398,872
2.2	General Conditions	\$135,623	\$22,820	\$98,621	\$10,930	\$13,419	\$281,413
2.3	Wellhead and RWM SDC	\$162,023	\$4,680	-	-	-	\$166,703
		\$376,706	\$42,500	\$2,988,311	\$271,002	\$170,907	\$3,849,426

RWM = raw water main

SDC = services during construction

Schedule

It is anticipated that the services as described in TO-04 will be completed within 12 months of JPMCo's receipt of the Notice to Proceed (NTP), an executed TO and Purchase Order. This schedule is preliminary and based on an NTP of May 2025 and may be accelerated or delayed based on review times, contracting times, and pump and material delivery times. The approximate duration of each scope item is included in Table 2.

Table 2. Approximate Duration of TO-04 Activities*TO-04: Cecil Commerce WTP Well No. 4 Well, Wellhead and Raw Water Main Construction*

Activity	Duration	Start Date	Completion Date
Site Preparation (portion of Scope Item 2.1)	Complete 3 months after NTP (receipt of an executed TO and PO)	May 15, 2025	August 1, 2025
Well Construction and SDC (Scope Items 1.1 & 1.2)	5 months after completion of Site Preparation	August 1, 2025	January 9, 2026
Scope Item 2.1-2.3: Wellhead and Raw Water Main Construction, General Conditions, & SDC	12 months after NTP	June 16, 2025	June 13, 2026

Note: All durations and start and end dates are approximate.

TO = Task Order, PO = Purchase Order, NTP = Notice to Proceed

Attachment 1

Fee Breakdown

Attachment 1 - Fee Summary
TO 04: JEA Cecil Commerce Well No.4 Fee

4/29/2025

Year => 2025										2026															
Month => Jun Jul Aug Sep Oct Nov Dec										Jan Feb Mar Apr May Jun															
# of Weeks => 5 4 4 5 4 4 5										4 4 5 4 4 5															
Tasks		Task Schedules =>																							
Scope Item 1 - Well Construction and Well SDC																									
Scope Item 2 - Site Prep/Wellhead/RWM Construction																									
Task Description		2025 Bill Rate	2026 Bill Rate	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	CY 2025 Hours	CY 2026 Hours	Total Hours	2025 Rate	2026 Rate	Sub Expenses	Jacobs Expenses	Jacobs Labor	Total Cost
Scope Item 1 - Well Construction and Well SDC		Scope Item 1 - Well Construction and Well SDC																							
1.1 Well Construction																									
Subcontractor Services Complete Services (w 9% mark		\$ 865,122.00															0	0	0		\$ -	\$ 865,122.00		\$ -	\$ 865,122.00
SWA Allowance		\$ 43,256.00															0	0	0		\$ -		\$ 43,256.00	\$ -	\$ 43,256.00
																	0	0	0	Scope Item 1.1 Subtotals		\$ 865,122.00	\$ 43,256.00	\$ -	\$ 908,378.00
Task 1.2 - WellSDC																									
Engineer 7/Technologist 7		\$ 274.74	\$ 280.23	6.5	6.5	6.5	6.5	6.5	6.5	6.5	6.5						46	7	52	\$ 274.74	\$ 280.23			\$ 14,322.20	\$ 14,322.20
Engineer 3/Technologist 3		\$ 145.44	\$ 148.35	12.5	12.5	12.5	12.5	12.5	12.5	12.5	12.5						88	13	100	\$ 145.44	\$ 148.35			\$ 14,580.36	\$ 14,580.36
Engineer 2/Technologist 2		\$ 113.12	\$ 115.38	37.5	37.5	37.5	37.5	37.5	37.5	37.5	37.5						263	38	300	\$ 113.12	\$ 115.38			\$ 34,020.84	\$ 34,020.84
Engineer 5/Technologist 5		\$ 210.09	\$ 214.29	8.5	8.5	8.5	8.5	8.5	8.5	8.5	8.5						60	9	68	\$ 210.09	\$ 214.29			\$ 14,321.84	\$ 14,321.84
Engineer 2/Technologist 2		\$ 113.12	\$ 115.38	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0						14	2	16	\$ 113.12	\$ 115.38			\$ 1,814.44	\$ 1,814.44
EXPENSES		\$ 15,000.00																					\$ 15,000.00		\$ 15,000.00
																	469	67	536	Task 1.2 Subtotals		\$ 1,730,244.00	\$ 15,000.00	\$ 79,059.68	\$ 94,059.68
Scope Item 2 - Site Prep/Wellhead/RWM Construction		Scope Item 2 - Site Prep/Wellhead/RWM Construction																							
Scope Item 2.1 - Site Prep, Wellhead, RWM Construction																									
Subcontractor Services Petticoat (w 9% markup)		\$ 2,284,640.00																			\$ 2,284,640.00	\$ -			\$ 2,284,640.00
SWA Allowance		\$ 114,232.00																			\$ -	\$ 114,232.00	\$ -		\$ 114,232.00
																	0	0	0	Scope Item 2.1 Subtotals		\$ 2,284,640.00	\$ 114,232.00	\$ -	\$ 2,398,872.00
Scope Item 2.2 -General Conditions																									
ENGINEER 3/TECHNOLOGIST 3		\$ 100.00	\$ 102.00		69.33	69.33	69.33	69.33	69.33	69.33	69.33	69.33	69.33	69.33	69.33	69.33	416	416	832	\$ 100.00	\$ 102.00			\$ 84,027.96	\$ 84,027.96
Engineer 5/Technologist 5		\$ 210.09	\$ 214.29		11.66	11.66	11.66	11.66	11.66	11.66	11.66	11.66	11.66	11.66	11.66	11.66	70	70	140	\$ 210.09	\$ 214.29			\$ 29,689.75	\$ 29,689.75
Engineer 3/Technologist 3		\$ 145.44	\$ 148.35		4.33	4.33	4.33	4.33	4.33	4.33	4.33	4.33	4.33	4.33	4.33	4.33	26	26	52	\$ 145.44	\$ 148.35			\$ 7,632.63	\$ 7,632.63
ENGINEER 4/TECHNOLOGIST 4		\$ 242.41	\$ 247.26		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	6	6	12	\$ 242.41	\$ 247.26			\$ 2,938.01	\$ 2,938.01
ENGINEER 4/TECHNOLOGIST 4		\$ 177.77	\$ 181.33		1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	10	10	20	\$ 177.77	\$ 181.33			\$ 3,576.59	\$ 3,576.59
Engineer 7/Technologist 7		\$ 274.74	\$ 280.23		2.33	2.33	2.33	2.33	2.33	2.33	2.33	2.33	2.33	2.33	2.33	2.33	14	14	28	\$ 274.74	\$ 280.23			\$ 7,758.55	\$ 7,758.55
Travel and Meals		\$ 12,820.00															0	0	0		\$ -		\$ 13,973.80	\$ -	\$ 13,973.80
Tools Equipment		\$ 10,000.00															0	0	0		\$ -		\$ 10,900.00	\$ -	\$ 10,900.00
Bonding and Insurance		\$ 98,621.00																				\$ 107,496.89			\$ 107,496.89
SWA Allowance		\$ 13,419.00																				\$ -	\$ 13,419.00		\$ 13,419.00
																	542	542	1,084	Scope Item 2.2 Subtotals		\$ 107,496.89	\$ 38,292.80	\$ 135,623.49	\$ 281,413.18
Scope Item 2.3 - SDC Wellhead and RWM																									
ENGINEER 3/TECHNOLOGIST 3		\$ 274.74	\$ 280.23		5.83	5.83	5.83	5.83	5.83	5.83	5.83	5.83	5.83	5.83	5.83	5.83	35	35	70	\$ 274.74	\$ 280.23			\$ 19,413.02	\$ 19,413.02
Engineer 6/Technologist 6		\$ 242.41	\$ 247.26		15.33	15.33	15.33	15.33	15.33	15.33	15.33	15.33	15.33	15.33	15.33	15.33	92	92	184	\$ 242.41	\$ 247.26			\$ 45,039.68	\$ 45,039.68
Engineer 2/Technologist 2		\$ 113.12	\$ 115.38		4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	4.00	24	24	48	\$ 113.12	\$ 115.38			\$ 5,484.06	\$ 5,484.06
ENGINEER 4/TECHNOLOGIST 4		\$ 274.74	\$ 280.23		15.42	15.42	15.42	15.42	15.42	15.42	15.42	15.42	15.42	15.42	15.42	15.42	93	93	185	\$ 274.74	\$ 280.23			\$ 51,346.27	\$ 51,346.27
ENGINEER 4/TECHNOLOGIST 4		\$ 274.74	\$ 280.23		1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	10	10	20	\$ 274.74	\$ 280.23			\$ 5,527.55	\$ 5,527.55
Engineer 3/Technologist 3		\$ 145.44	\$ 148.35		3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	20	20	40	\$ 145.44	\$ 148.35			\$ 5,869.90	\$ 5,869.90
Engineer 2/Technologist 2		\$ 113.12	\$ 115.38		3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	3.33	20	20	40	\$ 113.12	\$ 115.38			\$ 4,565.48	\$ 4,565.48
Engineer 3/Technologist 3		\$ 145.44	\$ 148.35		2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	2.50	15	15	30	\$ 145.44	\$ 148.35			\$ 4,406.83	\$ 4,406.83
Engineer 5/Technologist 5		\$ 210.09	\$ 214.29		8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	8.00	48	48	96	\$ 210.09	\$ 214.29			\$ 20,370.33	\$ 20,370.33
EXPENSES - Travel		\$ 4,680.00																					\$ 4,680.00		\$ 4,680.00
Insurance Allowance (w 9% markup)																	0	0	0	\$ -	\$ -	\$ -		\$ -	\$ -
SWA General Conditions																						\$ -			\$ -
																	356	356	713	Scope Item 2.3 Subtotals		\$ -	\$ 4,680.00	\$ 162,023.11	\$ 166,703.11
																	2024 Hours	2025 Hours	Total Hours	Totals		Sub Expense	Jacobs Expense Total	Jacobs Labor Total	TASK PROJECT FEE
																	1,367	965	2,333			\$ 3,257,259	\$ 215,461	\$ 376,706	\$ 3,849,426
TOTAL HOURS BY MONTH =>				67	217	217	217	217	217	217	217	150	150	150	150	150									

Attachment 2

Subcontractor Proposals

Complete Services Well Drilling, INC.
9785 WELL WATER ROAD
JACKSONVILLE, FL 32220 US
9046938635
cecil@jaxwelldrilling.com
www.jaxwelldrilling.com

Award #B02 Supporting Documents 05/08/2025

Estimate

ADDRESS
Jacobs Engineering
9191 South Jamaica Street
Englewood, CO 80112

ESTIMATE # 2511
DATE 04/29/2025

DATE	ACTIVITY	QTY	RATE	AMOUNT
	Services			684,750.00
	JSEB N+9			
	Jobsite: Cecil Well 4			
	Construct and test a 20-inch well in accordance with specifications provided by Jacobs Engineering.			
	Services			108,940.00
	Furnish and Install 2500gpm VTP with 125 HP motor			
TOTAL				\$793,690.00

Accepted By

Accepted Date

April 11, 2025

JACOBS

Attn: Mr. Dustin Dykes
Project Manager
701 San Marco Blvd
Suite 810
Jacksonville, FL 32207

Re: Cecil Commerce WTP Well No.4

Proposed scope of work:

PSCC will provide labor, equipment and materials to construct the referenced project all in full accordance with the plans and specifications.

Cost Based on the Following Design Deliverables:

- Site Prep Package Construction Documents dated April 2025
- Wellhead and Raw Water Main 100% Design Documents dated April 2025

Detailed Description of Work:

1. General Cond./Requirements
2. Concrete
3. Metals
4. Finishes
5. Electrical
6. Earthwork
7. Exterior Improvements
8. Utilities
9. Process Integration

Attachment(s):

1. Clarifications
2. Class 2 Estimate Rev_1
3. Preliminary Project Schedule.

LUMP SUM BASE BID PROJECT TOTAL

\$ 2,096,000

TERMS AND CONDITIONS

1. This quotation is offered for acceptance within thirty (30) days from the date shown above, after which date it will be subject to confirmation by Petticoat-Schmitt Civil Contractors, Inc. Upon the execution of this document and delivery to Petticoat-Schmitt Civil Contractors, Inc., this shall constitute a legal document subject only to final credit approval of the owner. This contract shall be governed by the laws of the State of Florida.
2. Any contract or purchase order issued to Petticoat-Schmitt Civil Contractors, Inc. shall include or reference this quotation.
3. Monthly payments shall be paid the tenth of the month for all work performed during the prior month unless otherwise clarified herein. Work may be suspended in the event timely payment is not made. Final payment shall be due and payable upon final acceptance of all work performed by Petticoat-Schmitt Civil Contractors, Inc. All past due payments will be subject to interest at the maximum rate allowable by law together with the expenses incurred for collection of any late payments including but not limited to attorney's fees. All payments shall be made at the offices of Petticoat-Schmitt Civil Contractors, Inc. located at 6380 Philips Hwy, Jacksonville, FL 32216
4. Any work not specifically mentioned herein shall be considered a change in work. Any change in work or work not covered according to this quotation shall be subject to additional quotation and approval prior to commencement of work. Where there is a variance between the plans and specifications and this quotation, the scope of work quoted herein will supersede the plans and specifications.
5. Force account work will be billed and paid for separately from the work performed herein. Any force account work shall be approved by the Petticoat-Schmitt Civil Contractors, Inc. supervisor. No retainage shall be withheld from force account work.
6. Unless specifically identified herein, Petticoat-Schmitt Civil Contractors, Inc. shall not be responsible for: (1) removal and replacement of unsuitable materials including, but not limited to muck, marl, clay, organics, trash, debris or any other subsoil condition not readily visible prior to construction, (2) dewatering and abatement of natural springs or wells, (3) delays of work schedule due to strikes, acts of God, labor disputes, accidents, delays due to the owner or other contractors, inclement weather, or any other incidents beyond the control of Petticoat-Schmitt Civil Contractors, Inc., (4) excavation and/or backfilling of footings, retaining walls or any other structures not constructed by Petticoat-Schmitt Civil Contractors, Inc.
7. Unless specifically identified herein, performance and payment bond, bid bonds and/or maintenance bonds are not included.
8. All project information required by Petticoat-Schmitt Civil Contractors, Inc. to issue a notice to owner shall be provided prior to commencement of work.
9. All permits required to complete the work must be obtained by the owner or their agents prior to starting work. No permits shall be obtained by Petticoat-Schmitt Civil Contractors, Inc. unless specifically mentioned herein.

Thank you for the opportunity to quote this project.
Please sign and date below for acceptance.

Petticoat-Schmitt Civil Contractors, Inc.

Signed: _____
By: _____
Date: _____

Signed: _____
By: Aaron Browning, Senior Estimator
Date: 17-April 2025

BID CLARIFICATIONS

1. This price is valid for 30 days. Due to current market conditions and force majeure clauses, material and fuel prices are subject to change at any time up to point of delivery. PSSC includes no escalation on these materials. We would require a reimbursement of any escalations from time of bid to point of pricing for increases.
2. Removal/replacement of buried, hazardous/contaminated or trash material or associated dewatering, is specifically excluded. Unit pricing can be provided as needed.
3. All permits by others.
4. Repairs due to damage by others to silt fence is not included but can be provided on a T&M price basis.
5. We include erosion control maintenance only while we are onsite.
6. Performance and Payment bonds are not included. If required, please add 2% to the total bid price.
7. JACOBS is purchasing the well pump.
8. JACOBS is subcontracting direct with the Well Driller.
9. Includes dewatering required for the Raw Water Main. Includes dewatering required for surface water.
10. Includes sod for entire well-site area (4,130-SY)
11. Excludes Builders Risk Insurance.
12. Excludes Contingency.
13. Excludes Landscaping and Irrigation.

CLASS 2 ESTIMATE REV_1**PETTICOAT-SCHMITT**

CIVIL CONTRACTORS, INC.

Contact:**Phone:** (904) 751-0888**Fax:** (904) 751-0988Quote To:JACOBS
Mr. Dustin DykesJob Name:

Cecil Commerce WTP Well No.4

Date of Plans:April 2025
100% DesignPhone:

904-813-1274

Fax:Revision Date:

ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	1000 General Cond/Reqmts				
1100	General Conditions	6.00	MO	43,000.00	258,000.00
1200	General Requirements	1.00	LS	9,000.00	9,000.00
	3000 Concrete				
3100	CON: Well SOG	52.00	CY	1,000.00	52,000.00
3200	CON: Well Pipe Support	4.00	EA		
3300	CON: Well Valve Box Pad	4.00	EA	100.00	400.00
	5000 Metals				
5100	MET: Trench Drain Grating	1.00	LS	5,500.00	5,500.00
5200	MET: Well Pipe Support	4.00	EA	2,500.00	10,000.00
	9000 Finishes				
9100	FIN: Piping	1.00	LS	11,000.00	11,000.00
	26000 Electrical				
26100	EL: Electrical Subcontractor	1.00	LS	210,905.50	210,905.50
	31000 Earthwork				
31050	EW: Erosion & Sediment Controls	1,500.00	LF	8.00	12,000.00
31100	EW: Clear & Grub	1.00	ACRE	27,000.00	27,000.00
31200	EW: Stripping & Stockpiling	772.00	CY	50.00	38,600.00
31250	EW: Excavation & Fill	2,682.00	CY	25.00	67,050.00
31300	EW: Dewatering	1.00	LS	10,500.00	10,500.00
31350	EW: Grading	5,635.00	SY	2.50	14,087.50
31450	EW: Slab Prep at Structures	215.00	SY	2.00	430.00

Award #R02 Supporting Documents 05/08/2025

ITEM	DESCRIPTION	QUANTITY	UNIT	UNIT PRICE	AMOUNT
32000 Exterior Improvements					
32100	EI: Excavate & Subgrade Prep	147.00	SY	8.00	1,176.00
32400	EI: Rigid Paving	150.00	SY	315.00	47,250.00
32600	EI: Fences & Gates	400.00	LF	76.00	30,400.00
32650	EI: Irrigation	1.00	LS		
32700	EI: Turf & Grasses	4,234.00	SY	1.50	6,351.00
32800	EI: Landscaping	1.00	LS		
33000 Utilites					
33050	UTIL: Final Well Casing Modifications	1.00	LS	21,000.00	21,000.00
33100	UTIL: 12-IN RW-CLDI A/G (Wellhead)	13.00	JT	2,500.00	32,500.00
33105	UTIL: 12-IN RW-CLDI U/G	20.00	FT	315.00	6,300.00
33110	UTIL: 2-IN ARV ASSEMBLY	1.00	EA	1,400.00	1,400.00
33115	UTIL: 1-IN ARV ASSEMBLY	1.00	EA	1,000.00	1,000.00
33120	UTIL: 1/2-IN PRESSURE GAUGE ASSEMBLY	1.00	EA	700.00	700.00
33125	UTIL: 2-IN CONDUCTIVITY ANALYZER ASSEMBLY	1.00	EA	800.00	800.00
33130	UTIL: 1/2-IN SAMPLE TAP	1.00	EA	1,000.00	1,000.00
33135	UTIL: 12-IN PVC-RWM U/G (Main)	120.00	FT	262.00	31,440.00
33200	UTIL: 20-IN PVC-RWM U/G (Main)	530.00	LF	401.00	212,530.00
33205	UTIL: 36-IN PVC-RWM U/G (Main)	720.00	LF	970.00	698,400.00
33850	UTIL: Well Pump Install (Pump by JACOBS)	1.00	EA	23,000.00	23,000.00
33900	UTIL: 15-IN RCP CULVERT	32.00	FT	540.00	17,280.00
40000 Instr. & Control					
40965	IC: Instr. & Control Subcontractor	1.00	LS	237,000.00	237,000.00
GRAND TOTAL					\$2,096,000.00