

JEA Awards Agenda May 8, 2025 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 05/01/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Renewal/Contract Increase	1410534046-22 - JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services	Phillips	Duval Ford	O & M	\$1,386,435.33	\$1,386,435.33	\$3,220,306.80	\$6,378,514.34	05/30/2024 - \$1,771,772.21	Three (3) Year w/Two (2) - 1 Yr. Renewals Start Date: 05/01/2022 End Date: 04/30/2026 One (1) Renewal Remaining	N
Originally Awarded: 04/01/2022 For additional information contact: Halley Stewart The scope of work for this contract is the maintenance and repair services for JEA's Medium Duty Vehicle Fleet. The services performed under this scope is at a minimum, preventative maintenance, corrective maintenance, yard checks, and road calls to support JEA operations. This Award requests a one (1) year renewal and contract increase for JEA Fleet Services Medium Duty Vehicle Maintenance and Repair Services in the amount of \$1,386,435.33 resulting in the new NTE total \$6,378,514.34. The contract increase is based on the average expenses incurred to date and the projected spending through the renewal term ending April 30, 2026. Renewal rates have increased by 2.8% compared to the original rates set in 2022. This rate percentage increase matches the current Consumer Price Index (CPI). This is the first rate adjustment requested, as the contract permits annual increases based on the CPI. The current rate increase has been evaluated and considered reasonable.												
3	Invitation to Negotiate (ITN)	1411887847 ITN Facilities Landscaping Maintenance - Open Market	Phillips	J & D Maintenance and Services	O&M	\$6,586,300.00	\$4,492,708.80	N/A	\$4,492,708.80	N/A	Two (2) Years w/ Three (3) - 1 Yr. Renewals Start Date: 05/13/2025 End Date: 05/12/2027	J & D Maintenance and Services is a JSEB
Advertised: 12/06/2024; Mandatory Pre-Response and Site Visit: 12/16/2024; Mandatory Site Visit: 12/17/2024; Opened: 02/19/2025; Public Evaluation Meeting: 03/05/2025; Public BAFO Results Meeting: 03/12/2025 Four (4) Responses Received; Two (2) Short Listed - See BAFO pricing/score below: J & D Maintenance and Services \$4,492,708.80 (91.41 total points) Freedom Landscape and Lawn Maintenance Inc. \$3,864,527.78 (88.67 total points) For additional information contact: Halley Stewart The purpose of this Invitation to Negotiate (ITN) for Facilities Landscaping Maintenance - Open Market is to evaluate and select a vendor to provide pricing for landscape maintenance and chemical spraying and to determine the best method for JEA to procure the Work with regard to pricing, quality, and workmanship. These services must be performed in a safe manner, and the results must be aesthetically pleasing as these facilities represent JEA to our customers. The specifications require that the Company performs these maintenance activities with skilled personnel adhering to all JEA, City, County and State regulations and requirements. Work will be performed at approximately 1,990 JEA facilities located in Duval, Nassau, and St. Johns counties. These locations include exteriors of buildings, lots, lift stations, electric substations, wells, ditches, water treatment plants, communication towers, road access, fences, area around electric power lines, highway, exterior of generating plants, and trails. JEA plans to award a single contract to a Prime Vendor, with the expectation that a minimum of 80% of the work will be carried out by JSEB (Jacksonville Small and Emerging Business) entities. JEA reserves the right to award multiple contracts if it is determined to be in the best interests of JEA. JSEBs and Primes were also encouraged to submit bids for individual district-grouped Zones. JEA has historically managed multiple Facilities Landscaping Maintenance contracts across both sheltered and open markets. In cases where the originally awarded JSEB vendor was unable to fulfill service requirements, relief contracts were established. To streamline contract management, JEA consolidated these previously separate contracts into a single agreement awarded to a Prime Vendor, with an 80% JSEB participation requirement. The Prime Vendor would be responsible for overseeing subcontractors. Following a recommendation from the Awards Committee, JEA collected both lump sum (Prime) and district-grouped (Zone) pricing to encourage competition. This approach allowed JSEB firms that could not bid on the entire contract to participate while also providing flexibility to award multiple contracts if Prime vendor bids were not competitive. JEA received four initial proposals: three Prime bids and one Zone bid covering two of the three designated Zones. After evaluating these responses and comparing Prime and Zone proposals, JEA decided to move forward with the Prime contract model. The two highest-ranked Prime vendors were shortlisted for negotiations. JEA then requested a Best and Final Offer (BAFO) from the top-ranked vendor, J & D Maintenance and Services, and the second-ranked vendor, Freedom Landscape and Lawn Maintenance Inc. During the BAFO phase, J & D chose to maintain its initial pricing. Although Freedom submitted the lowest pricing and earned a higher score in the pricing evaluation category, J & D achieved the highest overall score when considering all evaluation criteria. J & D's final average score was 91.41, while Freedom Landscape scored 88.67. Both companies currently hold landscaping contracts with JEA, and J & D also has two additional relief contracts. The current eight Facilities Landscaping Maintenance contracts will expire on May 12, 2025, and will be replaced by the new Prime contract. This solicitation required a minimum of 80% JSEB participation. J & D Maintenance and Services is a registered JSEB entity. They will be performing some of the work themselves. In addition, they have formed a coalition of other JSEB entities to perform the remainder of the work, resulting in 100% JSEB participation. Following the issuance of the notice of intent to award, Freedom Landscape filed a protest. An informal hearing was conducted, and after reviewing the submitted materials, JEA decided to uphold the original intent to award the contract to J&D Maintenance. Freedom Landscape then appealed this decision. A public hearing was held by the Procurement Appeal Board (PAB), which ultimately approved the JEA Chief Procurement Officer's decision to deny the protest and proceed with awarding the contract to J&D. The current Facilities Landscape Maintenance contracts have an average annual spend of \$2,909,005.56. The proposed J&D Maintenance contract reduces costs by 22.78% to \$2,246,354.40 for FY26. However, per-site maintenance costs increase by 48%. To meet FY25-FY27 budget goals, Facilities reduced site cuts by 51%. J & D's initial bid was 32% lower than the business unit estimate and was deemed reasonable.												
4	Invitation to Negotiate (ITN)	1411929846 ITN JEA Fleet Services Mobile Fueling	Phillips	Jacobus Energy LLC	O & M	\$6,874,920.30	\$4,810,452.19	N/A	\$4,810,452.19	N/A	Three (3) Year w/Two (2) - 1 Yr. Renewals Start Date: 07/01/2025 End Date: 06/30/2028	N
Advertised: 01/30/2025; Optional Pre-Response: 02/07/2025; Opened: 03/04/2025; Public Evaluation Meeting: 04/16/2025; Public BAFO Results Meeting: 04/24/2025 One (1) Responses Received; One (1) Short Listed - See BAFO pricing/score/rank below: Jacobus Energy, LLC. \$4,810,452.19 (89.33 total points/Ranked #1) For additional information contact: Halley Stewart The purpose of this solicitation for JEA Fleet Services Mobile Fueling is to evaluate and select a Company or Companies to provide mobile fueling services of JEA assets. The Work includes, but is not limited to, routine loading, delivering, and dispensing fuel to designated JEA sites and vehicles with #2 Dyed Diesel and Diesel Exhaust Fluid (DEF) and additional ad hoc services. Low participation was anticipated, as the existing contract, which concludes on June 30, 20205, was also awarded with only two bidders: Jacobus and Gate. Gate was disqualified due to their inability to meet the technical specifications. The primary point of concern was Gate's inability to offer sufficient support during storms and emergencies while also serving their existing client base. The contract was awarded to Jacobus. JEA approved to proceed with low participation for this solicitation, because the supply base for service providers is very limited. Jacobus is the incumbent and JEA Fleet is satisfied with their services. During the BAFO round, Jacobus opted to retain their initial response pricing. The response pricing in the amount of \$4,810,452.19 is 30% lower than the BU estimate in the amount of \$6,874,920.30. Jacobus's new annual pricing is 18.6% higher than their current contract annual pricing which was established in 2020 and has been deemed reasonable.												
5	Emergency	Emergency Repairs - Arlington East WRF On-site Cave-In	Vu	Ferreira Construction Southern Division, Inc.	Capital	N/A	\$317,164.64	N/A	\$317,164.64	N/A	Project Completion Start: 03/07/2025 End: 06/30/2025	N
For additional information contact: David King A lateral cave-in at the Arlington East WRF on-site pump station requires urgent repair. This station receives all on-site flow as well as overflow from the odor control equipment. Multiple construction companies were contacted to provide quotes to perform a repair, and only Ferreira Construction was able to provide a quote due to current project commitments. The influent composite sampler, previously located at the pump station, has been temporarily relocated. CCTV inspection determined that the most effective solution to the cave-in is to replace the collapsed pipe. An 18-foot-deep trench was excavated to access the damaged section. During the course of construction to repair the main pipe leading into the junction manhole, a second collapsed pipe was discovered. A purchase order was issued for \$157,882.82 for the initial repairs, and later increased to the award total of \$317,164.64. The pricing submitted by Ferreira Construction was reviewed by JEA staff and deemed reasonable compared to current projects. The increased purchase order has resulted in this emergency ratification award request. Repairs are still in progress, and additional award requests may be necessary if further unforeseen issues arise.												

6	Collaborative Procurement Sourcewell Contract 120721-RVL	Contract 120721-RVL: RapidView Underground Infrastructure, Purchase of Ford F550 Diesel 4x2 truck upfitted with Underground Infrastructure camera system	Phillips	Jet-Vac Equipment Company, LLC	Capital	\$550,155.84	\$550,155.84	N/A	\$550,155.84	N/A	One-Time Purchase in FY25 Start Date: 05/12/2025 End Date: 09/30/2025	N
	Collaborative Procurement Agency: Sourcewell, a State of Minnesota local government unit and service cooperative Contract #120721-RVL with RapidView LLC Contract Term: Start Date 01/13/2022 through 01/17/2026 For additional information contact: Halley Stewart This award is for the purchase of one (1) Ford F550 Diesel 4x2 truck upfitted with a Underground Infrastructure camera system for the JEA W/WW expansion project. JEA is utilizing the collaborative procurement contract with Sourcewell and RapidView LLC as provided in Section 3-115 of the Procurement Code. Jet-Vac Equipment Company, LLC's quote for the truck upfitted with the camera system is based on RapidView LLC's contract pricing with Sourcewell. The contract pricing specifies a discount of 4% off list pricing, resulting in a total savings of \$22,478.16. This purchase is budgsted for and expected to be delivered in FY25. JEA is leveraging Sourcewell contract pricing as initiating a new bid process could interfere with ensuring delivery within FY25, when the necessary funds are available. The not-to-exceed amount for this award to Jet-Vac Equipment Company, LLC is in the amount of \$550,155.84.											
Consent Agenda Action												
Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												
Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
1	Change Order	1411536246 - McMillan St Pump Station - 42-inch Force Main Rehabilitation	Zammataro	Ferreira Construction Southern Division, Inc.	\$1,590,008.22	\$1,600,000.00	\$7,843,769.81	\$9,433,478.03	N/A	Project Completion Start: 02/22/2024 End: 08/30/2025	N	Motion by: _____
	Last awarded: 02/15/2024 For additional information contact: Dan Kruck The scope of work for this contract includes furnishing all labor, materials, equipment, and incidental items necessary to access the site; clean, inspect via CCTV, test, and rehabilitate the existing 42-inch McMillan reinforced concrete pipe (RCP) force main; and grout-fill the existing 18-inch Kinlock force main. This change order request seeks to revise the rehabilitation method for the 42-inch force main from the originally specified spray-applied liner to a predominantly cured-in-place pipe (CIPP) lining system. Unlike the spray-in liner, CIPP requires significantly less manned entry, surface preparation, and pipe conditioning (e.g., maintaining a dry interior). This change reduces safety risks by minimizing the need for personnel to be inside the force main during the rehabilitation process. Additionally, the CIPP method lowers the likelihood of requiring supplemental pipe preparation to achieve structural integrity prior to liner installation. It offers JEA a structurally sound, long-lasting solution that accelerates installation and shortens the overall project timeline by approximately three to four months. In contrast, spray-applied liners—being non-structural—pose a future risk to pipe wall integrity, potentially necessitating additional bypass and repair work. The CIPP liner will effectively create a new pipe within the existing structure, providing greater long-term reliability. JEA staff has reviewed the change order quote and determined that the proposed pricing is reasonable when compared to current CIPP projects being undertaken by JEA.											Second by: _____
2	Contract Increase	1410703646 Progressive Design-Build Services for Production Wells	Zammataro	Jacobs Engineering Group	\$3,849,426.00	\$3,950,000.00	\$5,019,970.00	\$8,869,396.00	N/A	Five Years w/Two (2) - 1 Yr. Renewals Start: 05/31/2023 End: 05/30/2028	Y Complete Services Well Drilling, Inc. (Well Drilling) - \$793,690.00	Motion by: _____
	Last awarded: 05/24/2023 For additional information contact: Ella Bedwell The scope of work for this project includes the design, permitting, and construction of new water production and augmentation wells to supply raw water to JEA's system using the design-build delivery method. The consultant/contractor team will provide both engineering and construction services to support the development and execution of these well projects. This contract increase specifically covers design-build construction services for the Cecil Commerce Center Well 4, as part of JEA's Progressive Design-Build Services for Production Wells contract. Additional well design/construction projects may be brought for approval in the future. The scope of the contract increase includes the installation of 125 feet of 30-inch-diameter surface casing, 420 feet of 20-inch-diameter casing, and 830 feet of open borehole. It also includes well development, logging, and testing of the completed well, which will have a total depth of 1,250 feet below land surface. In addition, the work entails clearing and constructing a new 200-foot by 200-foot raised site with an access driveway, installation of a 12-inch wellhead and concrete pad, and associated site, civil, mechanical, and electrical components. These components include a 12-inch header pipe, flowmeter, level probe, valves, electrical systems, instrumentation and controls, a 2,500 gallon-per-minute vertical turbine pump, 760 feet of 36-inch PVC, and 640 feet of 20-inch PVC raw water main. The rates for this work are consistent with those in the original contract. JEA project staff reviewed the total proposed costs and determined them to be reasonable based on comparisons with similar past JEA projects.											Second by: _____
Consent and Regular Agenda Signatures												
Budget	Name/Title	_____										
Awards Chairman	Name/Title	_____										
Procurement	Name/Title	_____										
Legal	Name/Title	_____										