

JEA Awards Agenda
February 27, 2025
225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 02/13/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation For Bid (IFB)	1411876446 (IFB) NGS N00 Material Handling and ByProducts Building	Melendez	ACON Construction Co., Inc.	Capital	\$2,092,447.00	\$1,549,999.00	N/A	\$1,549,999.00	N/A	Project Completion Start Date: 03/17/2025 End Date: 09/29/2025	Y A Plus Construction Services, Inc., 14.8%, \$230,000
<p>Advised: 10/30/2024 Opened: 12/17/2025 Four (4) Bids Received: ACON Construction Co Inc. \$1,549,999.00 Carle Construction & Maintenance \$1,584,700.00 Jesse Lane dba Lane Construction, LLC \$2,089,578.58 Southeastern Construction \$3,850,485.00</p> <p>For additional information contact: Jason Behr</p> <p>The NGS Material Handling and By-Product personnel currently operate from trailers that have reached the end of their useful life. This project involves the construction of a permanent building to replace these aging facilities. The new structure, a pre-engineered steel building approximately 75 feet by 80 feet, will improve the working conditions for these employees. The building's design includes essential amenities such as locker rooms, restrooms with showers, laundry facilities, a meal/break area with a kitchen, and dedicated office spaces for managers and crew leads. A conference room and computer lab will further support collaboration and productivity. The building will be equipped with its own HVAC system, fire sprinkler system, and dedicated entrances through mud rooms for improved housekeeping. The selected vendor will provide a complete turnkey solution, encompassing the design, furnishing, and installation of the building structure and shell, architectural package, HVAC system, potable water and sanitary waste systems, electrical distribution, grounding, and lighting, fire protection system, and a graveled parking area with appropriate drainage.</p> <p>The project bid of \$1,549,999 is below the budget estimate of \$2,092,447, representing a cost-effective solution to address the current facility limitations, and deemed reasonable.</p>												
3	Request For Proposal	1411787646 (RFP) JEA Electric Plant Motor Repair Services	Erixon	TAW Jacksonville Service Center, Inc. dba Integrated Power Services (IPS) Flanders Electric Motor Service LLC	O&M	\$2,675,000.00	\$2,287,049.25 \$300,000.00	N/A	\$2,287,049.25 \$300,000.00	N/A	Five (5) years w/ Two (2) – 1 Yr. Renewals Start Date: 04/1/2025 End Date: 03/31/2030	N
<p>Advised: 07/29/2024 Opened: 08/27/2024 Public Evaluation Meeting: 02/11/2025 Two (2) Proposals Received TAW Jacksonville Service Center, Inc. dba Integrated Power Services (IPS) \$2,587,049.25 Flanders Electric Motor Service LLC \$3,864,974.50</p> <p>For additional information contact: Jason Behr</p> <p>This award will be for emergent work needed related to electric motor repair at JEA electric generating facilities. The Scope of Work includes furnishing all supervision, labor, materials, tools, equipment, consumables, and subcontracting. Purchases will be made on an as needed basis and the award amounts reflect estimated amounts based on historic consumptions. Should no repairs be needed, no funds will be spent, and JEA has no obligations to purchase under these agreement. Services shall include, but not be limited to, the following:</p> <ul style="list-style-type: none"> • Incoming Condition - Inspection with report and quote sent to Owner's Representative for Approval. • Motor Reconditioning and Rewinding • Electrical and Mechanical repair & testing • Final Acceptance Testing & Reporting <p>As an evaluated bid, the submitted responses were evaluated on a number of factors including price, electric motor shop inspection, company experience, professional staff experience, safety, and QA/QC program. TAW (dba IPS) was the highest evaluated respondent and is receiving the majority of this Award. They are the incumbent and the pricing is significantly lower than Flanders. Flanders was evaluated higher in most categories related to the evaluation, but ultimately the significantly higher price resulted in being ranked lower than TAW (dba IPS) overall. JEA determined for risk mitigation that having a backup supplier was in its best interest. For this work, the use of Flanders as a secondary resource would be on an emergency basis throughout the contract term. This arrangement would apply in scenarios where TAW (dba IPS) is unable to manage the workload or complete an emergency work order within the required timeframe. The proposed Flanders award amount was merely an estimated amount and is not based on a quantitative analysis; should there not be instance where they would be needed, no work would be awarded to the supplier.</p> <p>When comparing our current rates vs the awarded rates, labor is 12.94% less on this new award, markup is 0.37% higher, low voltage repairs are 14.75% higher, medium voltage repairs are 4.23% less, and high voltage repairs are 14.27% higher. This leads to an overall savings of 2.51% or \$66,590.75 when comparing current contract pricing vs the proposed new award pricing.</p>												
4	Invitation For Bid (IFB)	1411926647 NVR Lifecycle - Bulk Material Purchase	Brooks	Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services	Capital	\$925,000.00	\$586,172.05	\$586,172.05	\$586,172.05	N/A	Start Date: 03/13/2025 End Date: 04/21/2025	N
<p>Advised: 01/27/2025 Opened: 02/11/2025 Nine (9) Bids Received: BCI Integrated Solutions: \$617,023.20 Convergent Technologies, LLC: \$660,424.92 Cook Electrical, Inc.: \$616,509.01 Nextgen Security: \$750,711.56 Pinnacle Communications Group, LLC: \$703,846.92 Prosecur Services Group, Inc.: \$659,211.32 Sage Integration Holdings, LLC: \$604,922.33 Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services: \$586,172.05 Stark Tech: \$672,769.35</p> <p>For additional information contact: Lynn Rix</p> <p>The purpose of this solicitation is to select a vendor to provide network video recorders for JEA's Security Team to replace the existing devices that are no longer supported by the manufacturer and have reached their end of life The proposed quote is to be considered turnkey and shall include all materials, shipping, and labor costs for items being delivered to JEA. Selected vendor is to procure all materials identified in the attached Geutebruck material list and deliver to JEA Security.</p> <p>The business estimate was based on the manufacturer's suggested retail price (MSRP). The bid was designed to have distributors provide their best discount off the MSRP from the manufacturer. The lowest responsible bidder, Securadyne Systems Intermediate, LLC dba Allied Universal Technology Services, provided an average discount of 49%. This was a savings of 3.15% or \$18,750.28 compared to the next lowest bidder.</p>												

	Change Order	Northside, ST3 Lube Oil Cooler Inspection and Cleaning	Melendez	Siemens Energy, Inc.	Capital	\$542,711.00	\$542,711.00	\$422,632.00	\$13,863,571.00			
5	<p>Originally Awarded: 10/24/2024 For additional information contact Jason Behr</p> <p>Originally, this contract was awarded as a Single Source to Siemens for the inspection and cleaning of the turbine lube oil cooler for Northside Unit 3 (N03). Upon inspection, an indication was found on one of the LP turbine blades necessitating the continuation of the Unit 3 shut down until the blade could be replaced. It was also discovered that the L-0 blades had reached the end of life and also needed replacement. These findings led to the Amendment to the scope on 12/05/2025 for \$10,875,606.00.</p> <p>Siemens is currently performing the work associated with the Amendment 1 and additional indications (cracks) were found on the LP-A rotor. This included two cracks at the blade root on the Generator end and nine through cracks at the air foils on the Governor end of the rotor. Due to critical locations of the cracks and high risk of blade liberation replacement is recommended. In addition, LP bearing and journal damage was discovered during the inspection and a LP bearing oil circulation with filtration is recommended. An Amendment 2 was done to include the purchase of the L-1 RH and LH blades, removal of existing blades, cleaning and NDE of the empty steeples, installation of the new L-1 blades and oil circulation with filtration during reassembly.</p> <p>This Amendment 3 is to include the LP steam gland supply and return piping. Siemens is currently performing a Major Inspection with L-0 blade replacement on both LP rotors and severe corrosion was found in the steam gland piping. This included corrosion, pitting and holes observed via borescope inspection in the supply and return piping located underneath both LP rotor bearing pedestals. NGS Operations has reported vacuum leaks in these areas in the past during operation. OEM recommends full piping replacement to ensure reliable service until the next 10-year N03 LP Major Inspection.</p> <p>More change orders are anticipated as additional work is anticipated when installing replacement parts and realigning the unit.</p>									12/05/24: \$10,875,606.00 01/16/2025: \$2,022,622.00	Project Completion Start Date: 11/04/2024 End Date: 04/17/2025	N/A

Consent Agenda Action

Committee Members in Attendance	Names	_____ , _____ , _____
Motion by:		
Second By:		
Committee Decision		

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) IF Y, then list company name(s) (% , \$ - awarded)	Action
1	Intent to Negotiate (ITN)	1411873646 Wood Utility Poles for JEA Stock	Phillips	Beach Timber Company Koppers Utility and Industrial Products, Inc.	\$4,672,074.75/\$1,557,358.25	\$7,256,631.00	\$6,229,433.00	\$6,229,433.00	N/A	Five (5) years w/ Two (2) – 1 Yr. Renewals Start Date: 03/13/2025 End Date: 03/12/2030	N/A	Motion by: _____ Second by: _____ Committee Decision: _____
	<p>Advertised: 10/23/2024; Opened: 11/19/2024; Public Evaluation Meeting: 01/16/2025; Public BAFO Results Meeting: 02/13/2025 Nine (9) Responses Received; Five (5) Short Listed - See BAFO pricing below: Beach Timber Company Blackshear, LLC \$6,229,433.00 Bell Lumber & Pole Company \$8,524,372.80 Koppers UIP, Inc. \$6,628,675.00 Stuart C. Irby Co. \$6,761,897.50 Wesco Distribution, Inc. \$9,050,625.00</p> <p>For additional information contact: Lynn Rix</p> <p>The purpose of this Invitation to Negotiate (ITN) is to evaluate and select a vendor(s) for a five (5) year contract that can provide Wood Utility Poles for JEA Inventory Stock at the best value to JEA. "Best Value" means the highest overall value to JEA with regards to pricing (60%), plans to support contract needs (20%), and value add programs (20%). The primary awarded Supplier will also be required to carry a specified level of stock through storm season with an expedited delivery of 24 - 48 hours. JEA also chose to evaluate based on these criteria and chose to explore Primary and Secondary supply agreements due to historic challenges within the industry, the incumbent suppliers ability to navigate through those challenges, and criticality of the commodity. During the previous contract period, JEA had three notable supply constraints, surrounding 1) sourcing of chemicals used in the wood preservative for the poles, notably a dependence on supply from Ukraine, 2) when Hurricane Helene damaged Beach Timber's main yard in Blackshear, Georgia, and 3) industry shortages in 2022 of poles driven from shortage in wood supplies, large scale projects for increasing pole heights for fiber optic, and depleted inventories from hurricanes. In each instance, Koppers was willing and able to step in and provide support to JEA.</p> <p>After the initial nine (9) responses were evaluated, JEA opted to negotiate with the five (5) companies that presented the strongest proposals. JEA's team met with each of these companies individually and then a Best and Final Offer (BAFO) was requested. On the BAFO round, Beach Timber Company scored the highest with 265 points and was the lowest overall cost supplier and is the incumbent, however, they had some challenges on their previous contract. Koppers UIP scored 264.67 points on the evaluation, and was the highest scored vendor on qualitative measures derived from the were the only supplier with in-house chemical processing facility and having multiple wood processing mills throughout the Southeast, but was challenged with higher costs. Given the previously mentioned issues, close pricing, and close scores, it was determined to be in the best interest of JEA to award a primary and secondary supplier with the request to award approximately 75% of the award amount to Beach Timber Company and 25% of the award amount to Koppers UIP. Procurement would release orders as business needs necessitate and actual spend between suppliers may deviate from a true 75%:25% ratio; if this occurs to a point where additional funds are needed to be added to Koppers UIP, Procurement will request additional funds in accordance with the Procurement Code. Beach Timber's initial bid was 15% lower than the business unit estimate, based on last prices paid. After the BAFO round an additional 2% in savings was gained for a total savings of 17% or \$1,169,619.54.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>											
2	Invitation For Bid (IFB)	1411920648 (IFB) NGS - NSCT Replace CT 3/4 and 5/6 Fire Panels and CO2 Components	Melendez	Milton J Wood Fire Protection	\$2,600,000.00	\$7,256,631.00	N/A	\$2,600,000.00	N/A	Project Completion Start Date: 05/01/2025 End Date: 07/01/2026	N	Motion by: _____ Second by: _____ Committee Decision: _____
	<p>Advertised: 01/17/2025 Opened: 02/19/2025 One (1) Bid Received: Milton J Wood Fire Protection - \$2,600,000.00</p> <p>For additional information contact: Jason Behr</p> <p>JEA is seeking a licensed and experienced contractor to upgrade the CO2 Fire Protection Systems (FPSs) on 4 combustion turbine units at Northside Generating Station, units NSCT3, 4, 5 and 6, on a turnkey basis. The FPSs for these units are total flooding CO2 systems with a shared control panel, tank, header for each pair of units, and cover 4 compartments for each unit: generator/turning gear compartment, accessory/MCC compartment bearing tunnel, and the turbine/load compartment. Upgrades should bring units into compliance of NFPA Life Safety Requirements.</p> <p>This work is very specialized so competition is already limited. We reached out to other potential bidders and received feedback for non-participation which included not having the resources for this project, work being too specialized for their capability, and a non-compete/conflict of interest.</p> <p>The bid is \$2,600,000.00, which is below the capital project budget estimate of \$2,721,714.0. So this award amount is deemed reasonable.</p> <p>DISCUSSION/ACTION: DISCUSSION/ACTION PARTICIPANTS:</p>											

Consent and Regular Agenda Signatures

Budget	Name/Title	_____
Awards Chairman	Name/Title	_____
Procurement	Name/Title	_____

