

Welcome to the

Awards Meeting

November 21, 2024, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Sarah Millsap** by telephone at **(904) 776-4311** or by email at **millse@jea.com** if you experience any technical difficulties during the meeting.

JEA Awards Agenda November 21, 2024 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda												
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 11/14/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	1410860046 Continuing Services for Industrial Cleaning at JEA Wastewater Treatment Facilities	Vu	Universal Service, Inc.	O&M	\$3,915,016.50	\$3,915,016.50	\$999,450.00	\$6,509,064.87	10/26/2023 - \$99,945.00 12/14/2023 - \$1,258,830.79 06/27/2024 - \$235,822.58	Five (5) Year w/One (1) – 1 Yr. Renewal Start Date: 01/01/2023 End Date: 12/31/2027	N
	Originally Awarded: 12/15/2022 For additional information contact: Darriel Brown The scope of work for this contract includes services for hydroblasting and vacuum industrial cleaning to remove and dispose of floating and solidified fats, oils and grease (FOG), rags, leachate, hypochlorite, polymer, ferric chloride acid, activated carbon, resin, sludge, biosolids residuals and dewatering and other entrained debris from Buckman Water Reclamation Facility (Biosolid and Wastewater Treatment) and various wastewater treatment facilities. This increase is being requested as spend in the first two years of this contract has been significantly higher due to the rehabilitation on the Buckman drum dryer, requiring more frequent cleaning than anticipated. This was driven by several factors, most notably equipment failures at Buckman. Universal Service, Inc. (USI) is currently performing grit removal from the Buckman settling channels in addition to the normal industrial cleaning services they provide. The grit removal from the channels was previously performed by JEA crews on overtime hours, however due to the outage of equipment, USI has been utilized for this work. In addition to cleaning services at Buckman, USI is performing required Aeration Basin cleanings at Mandarin Wastewater Treatment Facility costing \$240,000.00 annually. Pricing has remained fixed during the term of this contract. A reduction in spend is anticipated after resumption of normal operation of the dryer. The specific timeline for normal resumption is still to be determined as the team at Buckman strategizes a long term solutions for the drying process; however, this increase is estimated to cover the projected spend through the contract term.											
3	Renewal	1410951046 - New Dell and Logitech Equipment Purchase	Datz	CDW Government, LLC	Capital and O&M	\$1,350,000.00	\$1,331,723.00	\$1,004,264.95	\$4,241,808.10	06/08/2023-\$660,504.25 12/14/2023-\$1,245,315.90	One (1) Year w/ Two (2) - 1 Yr. Renewals Start Date: 01/01/2023 End Date: 12/31/2025 No Renewals Remaining	N
	Originally Awarded: 12/15/2022 For additional information contact: Angel Iosua This request is for a one-year contract renewal to CDW for Dell Equipment and Support. The contract renewal period will be from 01/01/2025, to 12/31/2025 in the amount of \$1,331,723.00. This renewal is in accordance with JEA Standards and will cover specific Dell equipment, including Dell 7000 series computers (laptops, desktops, monitors, tablets), docking stations, and Dell Auto/Air 65w USB-C Adapters. CDW is offering a significant discount ranging from 26% to 50% off the list price for Dell equipment and support. This discount also applies to additional related equipment that may not be specifically listed in the workbook. The pricing, terms, and discounts are comparable to the original contract, ensuring consistency and value. Notably, there are no price increases compared to the previous renewal, with the only change being the quantity of equipment items.											
Consent Agenda Action												
Committee Members in Attendance	Names	<u>Ted Phillips , Jodi Brooks , Ricky Erixton</u>										
Motion by:	Jodi Brooks											
Second By:	Ricky Erixton											
Committee Decision	Approved											

Regular Agenda													
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action	
1	ITN	#1411714047 Telephony, Network, Internet, and DDoS Services	Datz	AT&T	\$5,879,475.96	\$4,376,714.00	N/A	\$5,879,475.96	N/A	Three (3) Years w/ Two (2) - 1 Yr. Renewals Start Date: 12/01/2024 End Date: 11/30/2027	N/A	<div>Motion by: Jodi Brooks</div> <div>Second by: Ricky Erixton</div> <div>Committee Decision: Approved</div>	
	Advertised: 05/14/2024 Response Opened: 07/23/2024 Response Received: 1 (AT&T) Contact: Nickolas Dambrose												
	This Award request is for Telephony, network, internet and DDoS services in the amount of \$5,879,475.96 for three (3) years w/ two (2) optional one-year renewals. Initially, the scope restricted the participation to only three Tier 1 telecom suppliers. Two of those suppliers were unable to participate due to cost controls and differing strategic directions. JEA decided to revise the scope to include Tier 2 suppliers.												
	After these efforts, JEA still only received one response from AT&T, the incumbent. AT&T has been a strategic partner for JEA for at least twenty (20) years, providing these services as well as delivering on their Service Level Agreements “SLAs” and expediting service when there are outages due to storms.												
	While there is a rather large increase over the next three years (33%), JEA is making efforts to mitigate those costs. In all, the largest bulk of the increases came from five of 123 items: 1. PRI (Primary Rate Interface) Flat Rate PRIs (legacy) 2. POTS (Plain Old Telephone Service) 1FB - AT&T (legacy) 3. Miscellaneous Intralata Private Line Voice Grade Circuits 4. Miscellaneous Megalink Channels, and 5. Additional Items IntraLATA Pvt Line.												
To reduce reliance on expensive legacy systems, JEA plans to phase out the PRI legacy technology by FY25 and transition the analog POTS to digital service. T1 Megalink circuits will be migrated to more cost-effective options such as JEA Fiber. Additional areas for cost mitigation include the potential implementation of SIP Circuits or Cloud Calling for future communication needs and potentially resizing Internet Services upon completion of new firewalls to align with actual needs.													
JEA also plans to piggyback off of the State of Florida contract language to leverage State pricing once that contract becomes available (estimated 12/30/2024).													
DISCUSSION/ACTION: Please provide insight as to why there was only one bidder for this award? With anticipation on only one bid being received, JEA revised the minimum qualifications to include tier 1 and tier 2 to open up for more bidders. Even after doing so, we only received one bid. After feedback from tier 1 providers, they stated the technology was not suitable to their preference and found they would like to pursue other options. In the future, does JEA plan to piggyback on the state contract as shown on the last sentence of the description? It is not currently a piggyback but as soon as the state contract renews and the new pricing becomes available, we will take advantage of the new state pricing and piggyback where it is applicable to do so.													
DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Jodi Brooks, Kim Traylor, Nick Dambrose, Ricky Erixton													
2	Contract Amendment	1411180646 Heavy Duty Vehicle Maintenance and Repair Services	Phillips	Cumberland International Trucks Kenworth of Jacksonville, Inc. Tom Nehl Truck Company Ring Power Corporation	\$1,226,411.72 (\$800,000.00) \$0.00 \$0.00	\$3,915,016.50	\$882,578.61 \$1,714,004.94 \$2,281,278.27 \$1,808,202.09	\$2,108,990.33 \$914,004.94 \$2,281,278.27 \$1,808,202.09	N/A	Three (3) Years, w/ Two (2) - 1 Yr. Renewals Start Date: 08/01/2023 End Date: 07/31/2026	N	<div>Motion by: Jodi Brooks</div> <div>Second by: Rocky Erixton</div> <div>Committee Decision: Approved</div>	
	Originally Awarded: 07/20/2023 For additional information contact: Halley Stewart												
	Originally, four (4) contracts were awarded to suppliers for JEA Fleet Services Heavy Duty Vehicle Maintenance (Cumberland International Trucks, Kenworth of Jacksonville, Inc., Tom Nehl Truck Company, and Ring Power Corporation). The scope of these contracts includes services for preventative maintenance, yard checks, road calls to support JEA operations, and ad-hoc services. Cumberland International Trucks was awarded a contract in the amount of \$882,578.61, for maintenance on Heavy Duty International assets. Tom Nehl was awarded the primary contract for servicing Freightliner HD assets. However, Tom Nehl has struggled to provide adequate field service for these assets, due to a lack of proper equipment and inadequately certified field technicians. As a result, repairs have had to be performed in their shop rather than in the field. In contrast, Cumberland has successfully handled repairs for Freightliner HD assets without the need to bring them into the shop. To minimize asset downtime and better support business operations, Fleet Services has relied on Cumberland to service Freightliner HD assets in light of Tom Nehl's inability to meet the required maintenance standards. Despite several discussions with Tom Nehl regarding these issues, no improvements have been made to address the ongoing service concerns.												
	This Award request is for a contract increase for Cumberland International Trucks based on historical spend to date and anticipated needs through the duration of the current contract term ending July 31, 2026. Fleet is also requesting a decrease in the contract value for the secondary awardee, Kenworth of Jacksonville, Inc., for servicing International and Freightliner assets, in order to help offset part of the requested increase for Cumberland. Pricing has not changed and continues to allow for a CPI increase each year. The increase requested for Cumberland International Trucks is in the amount of \$1,226,411.72 for a new NTE of \$2,108,990.33. The decrease requested for Kenworth of Jacksonville, Inc is in the amount of \$800,000.00 for a new NTE of \$914,004.94. The actual and projected spend for the Kenworth contract is lower than initially estimated. The original award NTE amount for the four (4) contracts totaled \$6,686,063.91 and the original budget estimate was in the amount of \$5,816,551.82. With the current increase and decrease, the new NTE amount for the four (4) contracts totals \$7,112,475.63. Because the overall increased NTE is higher than the original budget estimate, current budget lines are being utilized for Cumberland for FY25 and FY26 and funds have been shifted from related budget lines to cover the excess needed for funding. No additional funds were added or need to be added to the O&M budget to cover the increase requested.												
	DISCUSSION/ACTION: Please clarify why some amounts show increase as others show decrease? Originally there were 4 contracts awarded to this solicitation. This award is focusing on two of the contracted awardees. One of the awardees was not able to provide the field services that were needed, requiring us to increase the amount to Cumberland who has been providing necessary services and turn around times for this project. The decrease for Kenworth is due to the amount of the projected services, it was lower then the original award amount and that helps make up for the difference in the increase to Cumberland.												
DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Jodi Brooks, Halley Stewart, Justin Hightower, Ricky Erixton, Tiffany Moulton													
Consent and Regular Agenda Signatures													
Budget	Name/Title	<u>Stephanie Meady</u>											
Awards Chairman	Name/Title	<u>Theodore B Phillips</u>											
Procurement	Name/Title	<u>Lisa Pleasants</u> on behalf of Jenny McCollum											
Legal	Name/Title	<u>Rebecca Lavis</u>											

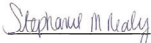



Award #1 Supporting Documents 11/21/2024

JEA Awards Agenda
November 14, 2024
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor
[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 11/07/2024 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1411691846 - Solicitation for Residential Water Meters	Phillips	Badger Meter Sensors, USA	Inventory	N/A	\$21,060,358.80 \$12,984,349.20	N/A	\$21,060,358.80 \$12,984,349.20	N/A	Three (3) Years w/Two (2) 1- Years Renewals Start Date: 12/01/2025 01/01/2025 End Date: 11/30/2028 <i>gjm</i>	N/A
<p>Advertised: 06/27/2024 Open: 08/20/2024 Two (2) Bids Received Badger Meter \$30,086,226.91 - 70% = \$21,060,358.84 Sensus USA \$43,281,164.00 - 30% = \$12,984,349.20</p> <p>For Additional Information Contact: Marline McDonald</p> <p>JEA issued an Invitation for Bid (IFB) to select a Vendor (s) that can provide Residential Water Meters for JEA Inventory Stock.</p> <p>JEA received bids from the two approved suppliers by JEA Standards. The selection of Sensus and Badger products was based on a thorough testing process conducted at the JEA Water Lab. After initial evaluations, these meters were deployed in the field for a minimum of six months to assess their performance under real-world conditions. Following this period, they were returned to the water shop for further testing to evaluate their accuracy. Several different supplier's meters have been tested over the last six years, however, no additional vendors were considered due to their meters failing to meet the standards set by the American Water Works Association. Testing will continue on new meters as suppliers submit them for testing in an attempt to add approved meters to the Standards list.</p> <p>JEA holds two contracts currently with these vendors and has seen increases that were approximately 10% year over year.</p> <p>When comparing pricing to the current contract to the bids received, there is a 6% increase which is lower than the Consumer Price Index (CPI) of approximately 8%, and past increases of 10%, so JEA has deemed pricing reasonable.</p>												
3	Contract Increase	103-16 Engineering Services for District II 10800 Key Haven BV. Class III/IV	Melendez	McKim & Creed	Capital	\$135,876.00	\$135,876.00	\$156,810.00	\$827,016.50	12/19/2017 - (\$7,849.00) 06/06/2018 - \$50,839.00 06/30/2018 - \$17,790.00 01/30/2019 - \$141,730.50 05/11/2023 - \$331,820.00	Project Completion Start: 04/28/2017 End: 01/27/2026 (Estimated)	N/A
<p>Last Awarded: 05/11/2023 For additional information contact: Ella Bryant</p> <p>The scope of work for this contract includes the preliminary design, final detailed design, bid phase support, services during construction, and acceptance testing for Key Haven, Natalie, Wingate and Woodley Creek pump station projects. The projects were put on hold in August of 2021 to study the capacity issues facing the system in the project area. The Awards Committee approved a contract increase in May of 2023 to restart the design of the pump stations to address the issues discovered during the study. The design of the Woodley Creek pump station has progressed to the point that JEA can determine the correct amount of services during construction (SDC) that will be needed.</p> <p>The purpose of this amendment is to authorize McKim & Creed to provide SDC for the Woodley Creek pump station. The services include a pre-construction meeting, construction progress meetings, review of shop drawings, manufacturer O&M manuals, RFIs, and change orders, startup and commissioning, substantial completion and final walk-throughs, and produce construction record drawings.</p> <p>The hourly rates are the same as approved in the May 2023 amendment. The fee has been reviewed by project staff and deemed reasonable compared to past and current projects.</p>												
4	Piggyback	VMWare Server Virtualization Licenses, Support, and Consulting	Datz	Netsync Network Solutions, Inc.	O&M	\$150,000.00	\$1,285,857.00	N/A	\$1,285,857.00	N/A	Three Years (3) w/no renewals Start: 12/1/2024 Finish: 11/30/2027	N
<p>For additional Information Contact: Angel Jouan</p> <p>JEA has been using VMware as the JEA standard for its virtualization platform since 2007. This platform provides JEA with server virtualization which improves the efficiency and availability of IT resources and applications within the corporate data center and critical control systems. It provides significant cost savings by reducing hardware requirements and improving server efficiency. JEA has chosen VMware for Server Virtualization as it is the most trusted virtualization platform, the best platform for business-critical applications and helps drive a lower total cost of ownership (TCO) than other hardware and virtualization models. JEA's virtual server infrastructure has continued to expand, and VMware is the backend software that provides the foundation of this growth. The platform is also a critical component in the move to a fully hybrid data center approach to increase resiliency of technology solutions.</p> <p>In 2023-2024, Broadcom completed the acquisition of all VMware products and transitioned all retained products to subscription-based licensing for ongoing solution upgrades and support. This change has resulted in an increased price of \$289,521.32 per year compared to the previous purchase made five years ago.</p> <p>As a result, we propose awarding a three-year, annually billed agreement to Netsync Network Solutions, Inc., an authorized reseller of Broadcom. The agreement, valued at \$428,619.00 per year, covers licensing and support for the JEA VMware platform environment, totaling \$1,285,857.00 for the entire contract duration.</p> <p>The business unit explored the difference in costs between a 3-year and 5-year contract term, but were unsuccessful in obtaining additional discounts for a 5-year term.</p> <p>This contract piggybacks off of NASPO Contract No: 43230000-NASPO-16-ACS/ AR2472 with a contract term of 10/14/2016 to 09/15/2026.</p>												
5	Contract Increase	067-15 -Spring Park Pump Station	Melendez	J. Collins Engineering Associates	Capital	\$70,000.00	\$41,890.00	\$297,703.00	\$641,485.00	10/04/2018 - \$161,705.00 09/19/2019 - \$63,914.00 07/20/2021 - \$11,073.00 04/06/2023 - \$65,200.00	Project Completion Start Date: 09/15/2016 End Date: 10/30/2025 (Estimated)	Y J. Collins Engineering Associates is in JSEB status for this project
<p>Last Awarded: 04/06/2023 For additional information contact: Marline McDonald</p> <p>The scope of work to be performed consists of preliminary design, final detailed design, bid phase, engineering support services during construction, and acceptance testing for the 4511 Spring Park Road Pump Station Rehabilitation. Design of the pump station was originally awarded in September 2016. JEA then delayed the design while resiliency standards were evaluated. JEA finalized the resiliency standards, odor control methods, and re-started the design process in September of 2019.</p> <p>The construction for this project was originally awarded to Williams Industrial Services on 03/11/2021. Williams Industrial stopped work on the project on 07/20/2023, and subsequently declared bankruptcy. On 08/01/2024, JEA awarded Petticoat Schmitt Civil Contractors, Inc. a contract to finish the remaining construction work. The delay caused by the Williams Industrial contract termination has caused a need for additional services during construction for the engineer of the project.</p> <p>This award request is for a contract increase for an additional eight (8) months of services during construction required for the successful completion of the project, including but not limited to the following: attendance at monthly meetings and responding to RFIs submitted by the contractor. This also includes conducting periodic on-site inspections during the final stages of construction to ensure compliance with the original, conformed plans and specifications. It also includes any approved modifications, review and approval of the final start-up documentation prepared by the contractor, conducting substantial and final completion inspections, review and approval of new or modified O&M manuals and other final construction documents. Lastly, review and approval of contractor-submitted final as-built drawings for accuracy and conformance to JEA water and wastewater standards section 501, provided record drawings based on original engineer conformed documents and as-builts prepared by the contractor, and review any minor changes to the plans or revised shop drawings ensuring they are consistent with project requirements and standards.</p> <p>The hourly rates remain the same as previous amendments. The fee for this amendment has been reviewed by JEA project staff and deemed reasonable compared to past projects.</p>												

Consent Agenda Action												
Committee Members in Attendance	Award #1 Supporting Documents 11/21/2024											
	Names Ted Phillips, Jody Brooks, Kim Wheeler											
Motion by:	Jody Brooks											
Second By:	Kim Wheeler											
Committee Decision	Approved											
Regular Agenda												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% - awarded)	Action
1	Single Source	CGI Field Management System (FMS-CAD) Software Support	Selders	CGI Technologies and Solutions Inc.	\$1,196,593.00	\$1,196,593.00	N/A	\$1,196,593.00	N/A	Three Years (3) w/no renewals Start Date: 12/1/2024 End Date: 11/30/2027	N	<div>Motion by: Jody Brooks</div> <div>Second by: Kim Wheeler</div> <div>Committee Decision: Approved</div>
<p>For Additional Information Contact: Angel Issua</p> <p>In January 2024, JEA worked with CGI Technologies and Solutions to modernize its Field Management System (FMS). The last major upgrade was in 2012, and the project updated JEA's software to the latest version of CGI's OpenGrid products: OpenGrid Workforce/OpenGrid Field and OpenGrid Network. This included upgrades from PragmaCAD and PragmaLINE to version 7.x of OpenGrid software.</p> <p>The project scope encompassed implementing JEA's business enhancements and developing new configurations and functionalities, re-engineering CAD dispatch events, and introducing new business enhancements. CGI's FMS PragmaLINE and now OpenGrid are JEA standards, with CGI being the sole implementer.</p> <p>This request is for a single-source award for CGI Prima Software Support and Maintenance, for three (3) years from December 1, 2024, to November 30, 2027, totaling \$1,196,593.00 with CGI Technologies and Solutions Inc. The terms and conditions align with JEA needs but the cost has increased due to a \$25,000 fee for the new OpenGrid Insights License and support, along with a 3.0% CCPI index adjustment for each year for the term of the contract. The increase also included an additional feature such as a new reporting module.</p> <p>DISCUSSION/ACTION: Ted Phillips, Steve Selders DISCUSSION/ACTION PARTICIPANTS: Described briefly why this item is Single Source. OMS (FMS) is changing to open grid, we have been on this platform for about 24 years and they are the only provider for our current OMS system.</p>												
2	Single Source	Fulton Cut Towers	Melendez	Valmont Utility	\$16,624,140.00	\$16,624,140.00 \$16,805,217.00	N/A	\$16,624,140.00	N/A	One-Time Purchase	N/A	<div>Motion by: Jody Brooks</div> <div>Second by: Kim Wheeler</div> <div>Committee Decision: Approved</div>
<p>For Additional Information Contact: Jason Behr</p> <p>Jax Port and JEA entered into an agreement where JEA would replace the power lines across the Fulton Cut in order to increase clearances that would allow for higher air draft ships to reach the Jax Port Terminal. JEA is being reimbursed monthly by Jax Port for the design, construction, and materials direct costs. With regards to the proposed structure purchase, JEA evaluated the technical requirements and identified the structural system submitted by Valmont as the project suitable product. JEA will purchase and send a separate invoice to Jax Port for reimbursement.</p> <p>The ultimate goal of the project is to raise the conductors high enough to accommodate 205-foot tall air draft ships at high tide. The lowest conductor would need to be at a height of at least 225 feet above high tide to provide sufficient air gap electrical clearances. The overall span will increase from about 1,650 feet to approximately 1,926 feet across the river, making it more difficult to meet the required clearance requirements. Due to these requirements and tower heights needed, only two types of towers will suffice. Valmont Pymax Towers and lattice framed towers. When comparing the two the Pymax towers are much less labor intensive during fabrication and construction. Less work hours also translates into less construction duration. Other benefits over the lattice towers are realized in the design of the tower foundation. The tubular Pymax towers are heavier structures overall than a lattice tower. The increased weight of the structure reduces the uplift force on the foundations which often controls the design of deep foundations in soft riverine soils. The net tension reduction will ultimately lead to less pile length or concrete required to resist the net uplift leg force resulting in reduced foundation cost. Other structures included in this bid consist of twelve steel monopoles. Both these monopoles and the Pymax towers have been designed as a system as the behavior of the Pymax Structures will influence the design of the monopoles. This ultimately maximizes efficiencies in steel costs and overall foundation costs. Overall savings are estimated to be \$5,350,000. There is also a time savings of 28 weeks. Since we are constrained by an ISD, utilizing other materials would cause us to miss deadlines.</p> <p>DISCUSSION/ACTION: Ted Phillips, Jason Rinehart DISCUSSION/ACTION PARTICIPANTS: Described briefly why this item is Single Source. These are structures for the crossing of Fulton, that are cut over a long waterway that has a 205 to 225 foot clearance. It could be done in two ways a lattice tower structure of a pyramas structure. All of the cost for structure, labor, foundation and testing on the pyramas not only perform better it saves us five millions dollars.</p>												
3	Single Source	N01 Vortex Finder	Exixton	Powerhouse Technology	\$543,240.00	\$543,240.00	N/A	\$543,240.00	N/A	One-Time Purchase	0	<div>Motion by: Jody Brooks</div> <div>Second by: Kim Wheeler</div> <div>Committee Decision: Approved</div>
<p>For Additional Information Contact: Jason Behr</p> <p>Damage to a vortex finder (VF) typically includes broken wedges and twisted plates along the bottom four or five rows; this results in the VF losing shape and functionality which is crucial to proper cyclone/ CFB operation and efficiency. Past damage to a single VF has resulted in plugging of cyclones and subsequent unit trips(s). Damage can be effectively repaired by replacing those damaged sectors, provided the new sectors correctly function with existing equipment. The Spring 2025 vortex finder repairs will involve the refurbishment of two Northside Unit 1 vortex finders. Each repair will include the replacement of seven rows (252 segments per VF), the installation of two rows of universal wedges (72 per VF), and the installation of one row of heavy wedges (36 per VF). Additionally, JEA will purchase 36 Sector 5 segments to replenish those taken from inventory to address as-found damage during the Fall 2024 Unit 2B vortex finder repair.</p> <p>Since VF drawings are restricted to proprietary vendor designs and JEA would need to provide design drawings to potential bidders for a competitive bid, there is a risk of violating copyright or intellectual property laws. Without these design drawings, JEA may have to undertake complete replacement of the vortex finders, leading to increased costs and extended project timelines. Following detailed discussions with JEA Procurement and COJ Legal, both groups recommended the use of single source for this VF work. PowerHouse Technology has successfully provided all VF sectors, heavy wedges, and universal wedges for NGS over the past several years.</p> <p>PowerHouse Technology pricing for Unit 1 matches what was quoted in March 2024 for Unit 2. Partial replacement with the single source approach prevents complete replacement of each vortex finder which would negatively impact both the schedule and budget.</p> <p>DISCUSSION/ACTION: Ted Phillips, Jason Compton, Jody Brooks DISCUSSION/ACTION PARTICIPANTS: Described briefly why this item is Single Source. The vortex finder plates that are being utilized are proprietary designs. Releasing these designs for a competitive bid could violate copyright or intellectual property laws. Without the design drawings, we would have to explore complete replacement which would be much more costly and extend project timelines. Briefly described how a vortex finder works to the committee.</p>												
Consent and Regular Agenda Signatures												
Budget	Name/Title											
Awards Chairman	Name/Title											
Procurement	Name/Title											
Legal	Name/Title											



Formal Bid and Award System

Award #3 December 15, 2022

Type of Award Request: INVITATION FOR BID (IFB)
Request #: 644
Requestor Name: Anderson, Bonnie J.
Requestor Phone: (904) 665-7761
Project Title: New Dell and Logitech Equipment Purchase FY23
Project Number: 8008233
Project Location: JEA
Funds: CAPTIAL AND O&M
Business Unit Estimate: \$1,395,000.00

Scope of Work:

The purpose of this Invitation for Bid (the "IFB") is to select a vendor for new Dell and Logitech Equipment Purchase for FY23 equipment and to provide the best value to JEA to purchase during a twelve-month period. This request is to leverage contract spend for a minimum of one year to get fixed pricing on high use items, a percentage discount on unexpected items, and reduce the number of small informal spot buys and transactions.

The specific equipment will include the inventory of all Dell devices including Dell 7000 series computers (laptops, desktops, monitors), cases, keyboards, and docks. The Logitech webcams, and keyboard/mouse combo are also included. These products are JEA Standards.

IFB/RFP/State/City/GSA#: 1410951046
Purchasing Agent: Garland, Brooke
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
CDW GOVERNMENT LLC	John Vrablik	75 Remittance DR STE 1515, Chicago, IL 60675-1515	(877) 466-6333	\$1,004,264.95

Amount for entire term of Contract/PO: \$1,004,264.95
Award Amount for remainder of this FY: \$753,198.71
Length of Contract/PO Term: One (1) Year w/ Two - One (1) Year Renewals
Begin Date (mm/dd/yyyy): 01/01/2023
End Date (mm/dd/yyyy): 12/31/2023
Renewal Options: Two - One (1) Year Renewals
JSEB Requirement: N/A

BIDDERS:

Vendor Name	Amount	Rank
CDW	\$1,004,264.95	1
vPRIME TECH	\$1,139,048.30	2
DATABIT	\$1,176,447.45	3
ZONES	\$1,265,038.15	4

Background/Recommendations:

Advertised 11/08/2022. At Response opening on 11/22/2022, JEA received four (4) Bids. JEA determined awarding to CDW provided the lowest bid and the best value to JEA. A copy of the CDW bid workbook is attached as backup.

CDW is offering a 26-50% discount off list price on the Dell equipment and support including any additional related equipment not specifically listed in the workbook. The comparable item pricing is similar to previous contract.

1410951046 - Request approval to award a contract to CDW for Dell Equipment and Support in the amount of \$1,004,264.95, subject to the availability of lawfully appropriated funds.

Manager: Peacock, Jason J. – Mgr. Service Desk Operations
Director: Traylor, Kymberly A. – Dir. Network & Telecommunication Services
VP: Datz, Stephen H. - VP IT Infrastructure and Operations
Chief: Krol, Bradley D. (Brad)- Chief Information Officer

APPROVALS:

Stephen Datz 12/15/2022

Chairman, Awards Committee **Date**

Stephanie M. Realy 12/15/2022

Budget Representative **Date**

Award #3 Supporting Documents 11/21/2024

Item No.	Item Name	Item Description	MSRP	CDW Price	% off MSRP
1	3000136232163	Dell CTO 7000 i5-12500 1/16 W10P	\$2,145.42	\$1,070.37	50.11%
2	3000134283197	DELL CTO 7430 I5-1245U 512/16 W10P, ProSupport, Accidental	\$3,748.83	\$1,682.47	55.12%
3	3000134124195	DELL CTO 7320 I5-1140G7 256/8 W10P, ProSupport, Accidental	\$3,730.40	\$1,452.37	61.07%
4	3000134124655	DELL CTO DETACHABLE GRADE CASE	\$64.99	\$38.28	41.10%
5	3000134124757	DELL CTO DETACH TRAVEL KEYBOARD/PEN	\$269.99	\$159.04	41.10%
6	3000131399150	Dell CTO Edge Gateway PC i5 512/16	\$3,339.87	\$2,045.29	38.76%
7	WD22TB4	DELL CTO THUNDERBOLT 4 DOCK	\$409.99	\$241.51	41.09%
8	3000135404136	DELL Dell CTO 3420 6305 128/8 LIN	\$1,348.48	\$726.24	46.14%
9	3000135409319	Dell CTO THINOS ACTIVATION LICENSE	\$45.00	\$19.66	56.31%
10	3000120180870	DELL CTO 27IN MONITOR - P2722H	\$399.99	\$244.59	38.85%
11	3000120197915	DELL WYSE CTO 3000 N6005 32 4 THINOS	\$828.00	\$445.93	46.14%
12	P580-006	Tripp Lite DisplayPort Cable w Latches Digital A V 4K	\$30.21	\$10.00	66.90%
13	492-BBUN	Dell Auto/Air 65w USC-c Adapters	\$99.99	\$58.89	41.10%
14	960-000971	Logitech Webcam C930e	\$129.99	\$95.00	26.92%
15	Logitech keyboard/mouse combo with MK120	Logitech keyboard/mouse combo with MK120	\$19.99	\$11.22	43.87%
16	"Other"	Percentage off non listed items, currently unaware of what item is needed so MSRP/CDW price cannot be offered	TBA	TBA	10%

Award #3 Supporting Documents 11/21/2024

Lot Name : Enter Pricing			Demand Information				CDW GOVERNMENT	
Item Information							Pricing Information	Total Cost inUSD
							Unit Cost in USD	
ITEM NO	ITEM NAME	ITEM DESCRIPTION	Price Type	Estimated Quantity	Quantity	UOM	Enter Unit Cost Desc.	Total Cost :: {Enter Unit Cost
1	3000136912998	Dell CTO 7000 i5-12500 512/16 W10P	Bulk	1	290	EA	1070.37	310407.3
2	3000134283197	DELL CTO 7430 I5-1245U 512/16 W10P, ProSupport, Accidental	Bulk	1	150	EA	1682.47	252370.5
3	3000134124195	DELL CTO 7320 I5-1140G7 256/8 W10P, ProSupport, Accidental	Bulk	1	75	EA	1452.37	108927.75
4	3000134124655	DELL CTO DETACHABLE GRADE CASE	Bulk	1	75	EA	38.28	2871
5	3000134124757	DELL CTO DETACH TRAVEL KEYBOARD/PEN	Bulk	1	75	EA	159.04	11928
6	3000131399150	Dell CTO Edge Gateway PC i5 512/16	Bulk	1	10	EA	2045.29	20452.9
7	WD22TB4	DELL CTO THUNDERBOLT 4 DOCK	Bulk	1	175	EA	241.51	42264.25
8	3000135404136	DELL Dell CTO 3420 6305 128/8 LIN	Bulk	1	25	EA	726.24	18156
9	3000135409319	Dell CTO THINOS ACTIVATION LICENSE	Bulk	1	25	EA	19.66	491.5
10	3000120180870	DELL CTO 27IN MONITOR - P2722H	Bulk	1	300	EA	244.59	73377
11	3000120197915	DELL WYSE CTO 3000 N6005 32 4 THINOS	Bulk	1	275	EA	445.93	122630.75

Award #3 Supporting Documents 11/21/2024

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Award #3 Supporting Documents 11/21/2024

Item	PRICE PER PART	FY25 8009757	FY25 30902	FY25 TOTAL	FY26 8009757	FY26 30902	FY26 TOTAL	GRAND TOTAL
TOTAL BUDGET FOR FY25		\$700,000	\$300,000		700,000	300,000		
DELL CTO 7020 14500 512 16 W11P - Mfg Part #3000182756496 (model # may vary based on lifecycle)	\$1,070.37	75	25		25	0		
DELL CTO 7450 US-135U 512 16 W11P - Mfg Part# 3000182756609 (Model # may vary based on lifecycle)	\$1,753.05	300	100		100	50		
DELL CTO Thunderbolt 4 Dock WD22TB4 - Mfg Part# 3000180178915	\$241.51	200	50		25	0		
DELL CTO 27 Monitor - P2725H - Mfg Part# 3000180178916 (Model # may vary based on lifecycle)	\$185.52	200	275		100	200		
DELL CTO 65W USB-C DC PWR ADAPTER - CDWg part# 8048414	\$58.89		200			200		
TOTAL PROJECTED COST		\$691,598.75	\$276,935.75	\$968,534.50	\$226,654.00	\$136,534.50	\$363,188.50	\$1,331,723.00

Award #R1 Supporting Documents 11/21/2024

S.No	Question	Weightage	Scorer	Weighted Scores
Grand Total of Scores				91.4
Supplier Rank				1
2	(30) Quotation of Rates	30		\$5,879,475.96
2.2	Total Bid Price Bid Form	100		30
			Nick Dambrose	30
3	(30) Ability to Design an Approach and Workplan to Meet Project Requirements	30		27.3
3.1	Maximum Score: 30 PointsDescribe your firm's approach (free form) in providing the services described in this Solicitation. Describe in detail how you will meet the requirements listed in	100		27.3
			Landon Todd	27
			Clint Williams	27.9
			Kim Traylor	27
4	(10) Experience, Location, and Availability of Professional Personnel	10		6.6
4.1	Maximum Score (10) PointsRespondent shall provide a maximum of one (1) resume of the professional staff available to be assigned to the JEA engagement (the "Work"). The resumes provided shall identify the Account Manager (see Section 1.3 Account Manager per Appendix A – Technical Specifications), Project Manager (see Section 1.4 Project Manager per Appendix A – Technical Specifications), and Business Operations Manager (see Section 1.5 Business Operations Manager per Appendix A – Technical Specifications),. If Respondent submits a resume of a Subcontractor that is employed by a JSEB firm, please note this on the resume.At a minimum, each resume shall present the employee's name, title, years of service with the	100		6.6
			Landon Todd	8
			Clint Williams	3.3
			Kim Traylor	8.5
5	(30) Network Resiliency	30		27.5
5.1	(1 of 2)Maximum Score (30) PointsJEA seeks to partner with telecom provider(s) with the highest reliability and availability characteristics. The criteria below shall apply to all proposed functionality. Contractor shall therefore be required to provide hardware, software, and processes designed to be highly available and highly reliable.1. Demonstrate the extent to which Respondent's design eliminates single points of failure, including minimal convergence times.2. Demonstrate the extent to which Respondent's design utilizes redundant hardware and software to provide continuous availability when a critical component fails or is removed from service for maintenance.3. Demonstrate the extent to which Respondent's design utilizes	100		27.5
			Landon Todd	25.5
			Clint Williams	30
			Kim Traylor	27

Award # R1 Supporting Documents 11/21/2024

#1411714047 Telephony, Network, Internet, and Telecommunications Services

Addendum 6 Appendix B - Response Workbook (Revised V3)
Respondent shall complete the Workbook below and upload as a response to Zycus Items 1.1 and 1.2 as directed. The prices quoted must include all profit, taxes, benefits, travel, percent mark-up, and all other overhead items. The

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Item No./Item Description		Quantity	AT&T Account Number	Unit Cost	Unit Cost (Proposed)	Current (Est. 2016)	Proposed (Est. 2016)	ATA Notes
15	1788 - Federal Unemployment Insurance Fee*	242	004 M12-2004-01	\$	29.00	79.33	64.41	None
16	1789 - Federal Unemployment Insurance Fee*	129	004 M12-2004-01	\$	29.00	152.00	67.22	None
17	Current Business AT&T	129	004 M12-2004-01	\$	29.00	26.58	43.70	None
18	Current NAPA	6	004 M12-2004-01	\$	21.25	1,862.82	5,388.12	None
19	Current Fuel/Travel	1	004 M12-2004-01	\$	17.73	2,637.00	6,100.00	None
20	Current Computer Equipment	6	004 M12-2004-01	\$	35.00	3,700.00	4,430.00	None
21	1525N H&V	10	004 M12-2004-01	\$	35.00	16,800.00	18,600.00	None
22	15252 H&V (L) Charge*	10	004 M12-2004-01	\$	35.00	16,800.00	18,600.00	None
23	BRI Federal Unemployment Insurance Fee*	0	004 M12-2004-01	\$	18.87	1	1	None
24	BRI Federal Unemployment Insurance Fee*	0	004 M12-2004-01	\$	18.87	1	1	None
					Total Audited Project Available:	\$76,988.00	\$76,988.00	None

Original Notes for 36 months:

Original value for 36 months and pricing includes additional fees using current values that are subject to change at AT&T. Bids not control these fees. Fees total \$15.55 per line. Only valid for 36 months and pricing includes additional fees using current values that are subject to change at AT&T. Bids not control these fees. Fees total \$15.55 per line.

Only valid for 36 months and pricing includes additional fees using current values that are subject to change at AT&T. Bids not control these fees. Fees total \$8.21 per line. Only valid for 36 months and pricing includes additional fees using current values that are subject to change at AT&T. Bids not control these fees. Fees total \$8.21 per line.

Current Computer Equipment capital cost per line.

Only valid for 36 months at AT&T is not contracting for longer than 36 months on these products currently. Alternative options are available.

Only valid for 36 months at AT&T is not contracting for longer than 36 months on these products currently. Alternative options are available.

Only valid for 36 months at AT&T is not contracting for longer than 36 months on these products currently. Alternative options are available.

Only valid for 36 months at AT&T is not contracting for longer than 36 months on these products currently. Alternative options are available.

Line	Item Description	Quantity	AT&T Account Number	Unit Cost	Unit Cost (Propagated)	Current Est Cost (All)	Propagated Est Cost (All)	Item Notes	Supplier Notes (if any)
29	Emergency Dispatching License	1	904-M27-2004-001	\$ 4.20	\$ 4.20	\$ 4.20	\$ 4.20	None	Not to be excised with trailing PCTI service (21R or Centric)
29	Callers ID-Name Abuse Detection	1	904-M27-2004-001	\$ 14.00	\$ 14.00	\$ 12.00	\$ 12.00	None	Not to be excised with trailing PCTI service (21R or Centric)
29	Desktop Virus Protection	1	904-M27-2004-001	\$ 30.00	\$ 30.00	\$ 20.00	\$ 20.00	None	Not to be excised with trailing PCTI service (21R or Centric)
29	Hardware Activation of Call Forwarding	1	904-M27-2004-001	\$ 7.00	\$ 7.00	\$ 7.00	\$ 7.00	None	Not to be excised with trailing PCTI service (21R or Centric)
29	Customer Tech-Response	170	904-M27-2004-001	\$ 0.00	\$ 0.00	\$ 2,000.00	\$ 2,000.00	None	Not to be excised with trailing PCTI service (21R or Centric)
29	Memory Call Data - 1 Year	1	904-M27-2004-001	\$ 6.00	\$ 6.00	\$ 1.00	\$ 1.00	None	Not to be excised with trailing PCTI service (21R or Centric)
31	Non Published Service	210		\$ 0.00	\$ 0.00	\$ 380.00	\$ 380.00	None	Not to be excised with trailing PCTI service (21R or Centric)
				Total Miscellaneous		\$ 1,910.00	\$ 2,000.20		

Item No.	Item Description	Quantity	UNIT Account Number	Unit Cost	Unit Cost (Proposed)	Current Est Cost (Excl Tax)	Proposed Est Cost (Excl Tax)	MA Notes	Supplier Notes (if any)
22	Fuelcard Advertising Line Charge	500	304-M2-2004-001	\$ 19.06	\$ 19.06	\$ 9,530.00	\$ 9,530.00	None	
23	Fuelcard Universal Visa Card Refill	2	304-M2-2004-001	\$ 14.47	\$ 14.47	\$ 28.94	\$ 28.94	None	
24	Fuelcard Universal Visa Card Refill	10	304-M2-2004-001	\$ 14.47	\$ 14.47	\$ 144.70	\$ 144.70	None	
25	Cashier Fuelcard Annual Service Fee	475	304-M2-2004-001	\$ 3.98	\$ 3.98	\$ 1,891.50	\$ 1,891.50	None	
26	Partly Charge - Not Auto Register	6	304-M2-2004-001	\$ 23.25	\$ 23.25	\$ 139.50	\$ 139.50	None	
27	Partly Credit - General Issue	115	304-M2-2004-001	\$ 2.25	\$ 2.25	\$ 258.75	\$ 258.75	None	
				Total FCC Fees		\$ 107,513.28	\$ 107,513.28	0%	

General Account and Detail			Unit Cost		Estimated Unit Cost (\$/sqft)		Proposed Unit Cost (\$/sqft)		BA Notes	Supplier Notes (if any)
Item No.	Item Description	Quantity	AT&T Account Number	Unit Cost	Unit Cost (Proposed)	Estimated Unit Cost (\$/sqft)	Proposed Unit Cost (\$/sqft)	BA Notes	Supplier Notes (if any)	
39	ITD#1	1	831-000-6884 005	\$ 4,071.08	\$ 4,300.00	\$ 739.72/4 sq	\$ 144.00/4 sq	BA estimates at least one year's worth time. (If applicable)	Customer PMD for 3 Min USA available	
40	Internal Access - Barrows - 100	1	831-000-0001 542	\$ 2,368.28	\$ 2,157.00	\$ 110.49/2 sq	\$ 110.00/4 sq	BA estimates at least one year's worth time. (If applicable)	Includes installation per attached drawing	
41	Internal Access - Barrows - 100	1	831-000-0001 542	\$ 2,368.28	\$ 2,157.00	\$ 110.49/2 sq	\$ 110.00/4 sq	BA estimates at least one year's worth time. (If applicable)	Includes installation per attached drawing	
42	Internal Access - Cargate - 100	1	831-000-0001 542	\$ 2,368.28	\$ 2,157.00	\$ 110.49/2 sq	\$ 110.00/4 sq	BA estimates at least one year's worth time. (If applicable)	Includes installation per attached drawing	
43	Method DOD	1	831-001-2253 349	\$ 7,964.17	\$ 7,664.00	\$ 278.15/12 sq	\$ 275.91/12 sq	BA includes 10 State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	Not included in State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	
44	Method DOD for Network	1	831-001-2253 349 and 831-001-2253 381	\$ 7,964.17	\$ 7,664.00	\$ 278.15/12 sq	\$ 275.91/12 sq	BA includes 10 State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	Not included in State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	
45	ISP Connect (VDP)	1	831-001-2259 841 and 831-001-2253 881 and	\$ 15,666.49	\$ 15,666.49	\$ 760.78/12 sq	\$ 760.78/12 sq	Base Addendum #5	Not included in State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	
46	Low Distance	101	AC 831-001-2160 303	\$ 799.30	\$ 799.30	\$ 25.99/80 sq	\$ 25.99/80 sq	Removal	Price includes connections to IP	
47	Lowest ASIS/Design	1	831-001-2259 841	\$ 18,211.06	\$ 18,211.06	\$ 760.78/12 sq	\$ 760.78/12 sq	BA includes 10 State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	Not included in State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	
48	YSP	0	831-001-2259 841	\$ 18,211.06	\$ 18,211.06	\$ 760.78/12 sq	\$ 760.78/12 sq	BA includes 10 State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	Not included in State Teams services. The Low Level C2 Intersite for this subject to change. Base price without taxes is \$6,755.00	

New Items Added this Week - 5										1,205.420.000		1,205.420.000	
Item #	Item Description	Quantity	AT&T Account Number	Unit Cost	Unit Cost (Proposed)	Current Unit Cost (2023)	Proposed Unit Cost (2024)	Item Notes	Supplier Notes (if any)				
47	Emergency Phone Line Service Group 1	1	304-MT2-2004-001	0	0.00	0.00	0.00						
48	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
49	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
50	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
51	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
52	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
53	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
54	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
55	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
56	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
57	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
58	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
59	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
60	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
61	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
62	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
63	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
64	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
65	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
66	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
67	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
68	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
69	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
70	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
71	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
72	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
73	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
74	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
75	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
76	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
77	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
78	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
79	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
80	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
81	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
82	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
83	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
84	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
85	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
86	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
87	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
88	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
89	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
90	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
91	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
92	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
93	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
94	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
95	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
96	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
97	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
98	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
99	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
100	Emergency 1-1-1	0	304-MT2-2004-001	0	0.00	0.00	0.00						
				Total Miscellaneous		1,205.674.000	3,076.513.000						
										75%			

[illegible]

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(Respondent shall transfer this amount where indicated into Zycus for evaluation of Quotation of Rates)

for evaluation of Quotation of Rates)	\$	5,879,475.96
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*Generators in

Award # R2 Supporting Documents 11/21/2024

JEA Awards Agenda July 20, 2023

225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 07/13/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	1410223046 Integrated Resource Planning for Electric Generation Planning	Melendez	Black & Veatch Management Consulting, LLC	O&M	\$1,093,568.00	\$1,705,392.00	\$3,670,856.00	11/28/22 \$170,539.20 01/05/23 \$701,356.80	Project Completion (Expected: 12/31/2023)	N/A (Not expected in this Contract Increase)
	Originally Awarded: 8/19/2021 For additional information contact: Jason Behr This request is for a contract increase in the amount of \$1,093,568.00 for the Integrated Resource Planning (IRP) Services for a new not-to-exceed amount of \$3,670,856.00. The increase is a result of the expanded scope of services included in JEA's 2030 goals which were approved by the Board of Directors on April 25, 2023. The expanded scope includes works that are required for the Florida Power Plant Siting Act (PPSA) regulatory process for commissioning a new highly efficient generating unit as a replacement for decommissioning less efficient generating unit, Northside Unit 3. The process starts with a refresh of the IRP modeling results with updated forecasts and technology costs, followed by execution of a Market Test to evaluate alternative projects to the project identified by the IRP, and preparation, submittal and defense of a Need For Power application under the PPSA. Current contract rates were used for the development of this revised scope.										
3	Piggyback/ Ratification	FY24 JEA Fleet Light Duty Vehicle Capital Purchase	McElroy	Beck Auto Sales, Inc.	Capital	\$600,018.40	N/A	\$600,018.40	N/A	One-time purchase, Expected delivery 10/30/2023	N
	Piggyback Agency: City Of Tallahassee Contract #5180 with Beck Auto Sales, Inc., Contract Term: Start Date 01/01/2022, Three (3) Years w/ One (1) - 2 Yr. Renewal For additional Information Contact: Eddie Bayouth This Piggyback/Ratification is for the purchase of twelve (12) vehicles for FY24 for JEA Fleet. JEA is Piggybacking off of the City of Tallahassee contract with Beck Auto Sales, Inc. since the vehicles are currently on their lot and are available once JEA upfits are complete (lighting, safety features, etc) which is estimated to be ninety to one hundred twenty (90-120) days. This is a full ratification because JEA needed to provide a purchase order to not lose the vehicles, and it was confirmed ahead of time there were funds in the capital budget. Six (6) of these vehicles are for W/WW Replacement for a total of \$307,921.92, three (3) are for Electrical Expansion for a total of \$143,367.10, and three (3) are for Electrical Replacement for a total of \$148,729.38 for a grand total of \$600,018.40 for FY24 Capital Purchases. The Ford F150 4x2 hybrids are priced at around \$53K vs \$54K we paid for the FY23 purchase. This is not a true apples to apples comparison as these are hybrid and we have bought regular engines, but in line with what we paid for the FY23. For the Ford F150 4x4, there is a \$200 difference between the price we paid for FY23 and these units. The Explorer SUV is priced the same as the previous two (2) we have purchased from Beck this year. In light of the fact that the prices are approximately the same as what JEA paid for the FY23 purchases, the purchase prices are deemed justifiable.										
4	Contract Increase/Ratification	RFQ105278 Mitsubishi Dead Tank Breaker (GCBAR002) Spot Buy for Inventory Stock	McElroy	Mitsubishi Electric Power Products, Inc.	Inventory Blanket Account	\$857,456.00	\$214,364.00	\$1,071,820.00	N/A	One-time purchase (Expected: 04/30/2025)	N
	Original Award: Informal 06/08/2023 For Additional Information Contact: Eddie Bayouth This Contract Increase/Ratification is for the purchase of eight (8) additional Mitsubishi Dead Tank Breakers (GCBAR002). Mitsubishi is the only approved manufacturer for item GCBAR002. Two (2) breakers were originally ordered on 06/08/2023 for inventory stock. After the initial order was placed, the need for an additional eight (8) breakers was identified for use in the Kennedy Control House Rebuild (Phase 2). Because of the extremely long lead times of over ninety (90) weeks, and the need to have these breakers delivered in Q2 of FY25, the decision was made to place the order for the additional eight (8) breakers and get the order in the Mitsubishi queue. Once in the queue, if any productions slots open up, the items may be expedited.										
5	ITN	1411001246 Licensing, Implementation, and Support of a Utility Consumption Tracker Solution	Stultz	Utility Consumer Analytics, Inc.	Capital & O&M	\$1,997,250.00	\$1,997,250.00	\$1,997,250.00	N/A	Five (5) Years w/ One (1) - 1 Yr. Renewal Start: 10/01/2023 End: 09/30/2028	N/A
	Advertised on 11/28/2022 Bid Opening 01/18/2023 Seven (7) Bids Received Two (2) Bids Disqualified For additional information contact: Nicholas Dambrose The Responses were evaluated on price, company experience, professional staff experience, ability to meet the business requirements, and design approach and work plan. Best and Final Offers were solicited, and Utility Consumer Analytics (UCA) is deemed the highest ranking responsible and responsive Respondent. This request is for \$1,997,250.00 for five (5) years of JEA's Tracker Solution for its customer usage. This solution provides modern, easy-to-use platform for JEA customers to view, track and trend their utility consumption through various JEA owned digital channels such as the jea.com website (current) and mobile app (forthcoming). The solution helps JEA customers better understand their consumption habits. It gives JEA customers the tools, tips and guidance to take control of the utilities they use and ensure a positive customer experience. UCA is the incumbent provider, and its proposed new contract pricing is very competitive. In addition, UCA received high rankings for its Design Approach and Workplan and its live demonstration of its proposed solution. It has performed well for JEA in the past. JEA's current solution is no longer being maintained and is being replaced in its entirety by UCA's proposed solution with enhanced functionalities. The award of this contract was delayed because of steering committee reviews and business priorities. JEA revised the implementation start date of this contract to be 01/01/2024 and is estimated to be completed 07/01/2024. UCA has accepted this revised implementation timeline and agreed to maintain all submitted bid terms and conditions. When compared to the existing contract, UCA's new rates for licensing services increased twenty-five (25%) percent from \$0.36 per license to \$0.45 per license. The new rates will be fixed throughout the first three (3) years of the five (5) year term. Thereafter, if requested, a price increase may be negotiated in accordance with the Consumer Price Index (CPI) for the renewal term. The award amount is within budget and shall begin next fiscal year.										
	Contract Increase	062-19 Water/Wastewater Capital Program Management	Melendez	Jacobs Engineering Group, Inc.	Capital, O&M	\$1,760,185.00	\$10,354,970.00	\$46,789,158.00			

Award # R2-Supporting Documents 11/21/2024

Award #	Type of Award	Solicitation & Short Description/Title	VE	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%; \$ - awarded)
6		Last Awarded 10/27/2022 For Additional Information Contact: Dan Kruck The scope of work for this contract includes program management activities for JEA's W/WW Capital Improvement Plan (CIP). These activities include overall coordination, engineering, construction and oversight of engineering and construction tasks. This contract increase is to add funding for the following projects: Main St WTP wellfield hydraulic model update, clear obstruction and remobilize rehab work at Deerwood Well 5, and phase one design and preconstruction services for DES expansion at the Shipyards and for the Laura St Trio. The rates used for the development of task orders under this contract have increase 2 % per year as negotiated when the contract was signed.							03/05/2020 - \$11,762,643.00 03/25/2021 - \$7,048,749.00 04/14/2021 - (\$5,354,716.00) 09/09/2021 - \$3,145,619.00 02/17/2022 - \$6,724,253.00 10/13/2022 - \$9,238,061.00 10/27/2022 - \$1,754,627.00 03/01/2023 - \$354,767.00	Five (5) Years w/Two (2) - 1 Yr. Renewals Start: 07/01/2019 End: 06/30/2024 Two (2) - 1 Yr. Renewals Remaining	N/A Each task order under this contract will be reviewed and given a JSEB requirement prior to it being issued to the contractor.
7	Request for Proposal (RFP)	1411214646 Protection and Controls Cabinet Manufacturing	Melendez	KEMCO Industries, LLC	Capital	\$10,238,879.00	N/A	N/A	N/A	Five (5) Years, w/ Two (2) - 1 Yr. Renewals Start: 7/30/2023 End: 6/29/2028	N
Advertised: 04/14/2023 Bid Opening: 05/23/2023 Five (5) Proposals Received For additional information contact: Rodney Lovgren The purpose of this Request for Proposal (the "RFP") is to select a Supplier that can provide the fabrication, manufacturing, testing, delivery and installation of new relay panels for various JEA system protection and control projects. Proposals were evaluated on the basis of; Price, Design & Work Approach and Experience. Kemco was the lowest priced and highest evaluated Proposal. Due to market conditions, JEA has changed the pricing approach to a combination of fixed price with an annual CPI adjustment (capped at 4%) for overall cabinet manufacturer with a cost plus component on relay supply, this benefits the business unit in managing costs and invoicing as well as will provide more consistency in forecasting budgets for future spend. Considering the range of the proposals received proposal price is deemed reasonable.											
8	Request for Proposal (RFP)	1411221846 NGS No. 6 Fuel Heat Trace Project	Melendez	BrandSafway Solutions LLC	Capital	\$1,434,276.00	N/A	N/A	N/A	Project Completion (Q1, 2024)	N
Advertised: 04/20/2023 Bid Opening: 06/20/2023 Three (3) Proposals Received For additional information contact: Rodney Lovgren At JEA Northside Generating Station (NGS), the fuel oil piping in the fuel oil storage containment area (tank farm) currently has steam tracing and insulation that requires demolition & replacement by the Contractor. After the demolition, the Contractor is responsible to install new electric heat tracing and insulation to all the fuel oil piping. JEA evaluated the companies based on price, work approach and experience. Brandsafway was deemed highest evaluated response. The award amount is 4.8% less than Budget Estimate and is deemed reasonable. The award is less than the Bid Amount, due to JEA not awarding the optional multiple Mobilization fee, at this time, since multiple mobilizations may not be required, depending on system piping conditions. The Award has a 10% SWA to cover contingency.											
9	Change Order	1410844646 Provision of Managed Services for Service Desk, Help Desk, Desktop Support, and Network Operations Center	Datz	Emtec, Inc.	O&M	\$854,520.00	\$5,539,000.00	\$6,393,520.00	N/A	Five (5) Years with One (1) - 1 Yr. Renewal Start: 01/01/2023 End: 12/31/2027	N/A
Originally Awarded: 12/15/2022 For additional information contact: Nathan Woyak This request is a change order for \$854,520.00 for an increase in scope for as needed rate based project work requiring additional professional services as needed under the same service category throughout the term of the contract to allow scalability. The additional professional services rates were compared with the State of Florida contract and deemed competitive. The scope of work continues to provide JEA's Service Desk (Help Desk, Desktop Support including hardware refresh, and Network Operations Center Services). The services requested are intended to augment our existing Information Technology Services staff. The Tier 1 support team, Help Desk will operate 24x7 completing remote incident and request resolution. Tier 2 support team, Desktop Support Technicians will be required to respond to various locations throughout Jacksonville, FL. A work location will be provided for the desktop technicians inside JEA's major facilities.											
10	Piggy Back - GSA	Cohesity DataProtect – Licensing and Support	Datz	CDWG, Inc.	Capital	\$3,599,225.00	\$3,599,225.00	\$3,599,225.00	N/A	Three (3) Years Start: 08/01/2023 End: 07/31/2026	N/A
For additional information contact: Nickolas Dambrose This award piggybacks off of the public contract #OMNIA ESCR4 R210401 Tech Sol. Products/Services with CDWG which was competitively bid in 2019. This request is for a three (3) year subscription and accompanying software support for Cohesity DataProtect services. JEA's current backup systems include AvePoint, AvePoint Cloud(M365), Catalyst Object Backup, OCI (Only Oracle EBS currently) and Commvault with multiple, onsite HPE StoreOnce Appliances as the primary data repository with the exception of the cloud based services. The varied existing backup solutions other than Cohesity are disjointed in administration and limited in capability. In order to mitigate these deficiencies, the new Cohesity Platform has been chosen. This project will build out the new hybrid-cloud infrastructure and consolidate all existing backup platforms into the single solution. It is expected to take the remainder of FY23 and all of FY24 for full deployment and conversion of all backup systems. The price for the licensing and support has been fixed for three years. When compared to the average annual increase, JEA saves four(4%) percent on the three year duration of this award. In addition, upon expiration of this award if JEA chooses to renew this award, the same pricing will be fixed for an additional three (3) years. The award amount is within budget and shall be capitalized and FY23. JEA utilized the GSA contract because the pricing is competitive and for improved speed to market.											

Award # R2-Supporting Documents 11/21/2024

Award #	Type of Award	Solicitation & Short Description/Title	Vendor	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
11	Contract Increase	1410621046 Galvanized Pipe Program Construction Services	Vu	Petticoat Schmitt Civil Contractors Inc.	Capital	\$8,008,000.00	\$7,000,000.00	\$15,008,000.00	None	Five (5) Years w/ Two (2) - 1 Yr. Renewals Start: 08/01/2022 End: 07/31/2027	Task Order Based, Future Task Orders will be reviewed for JSEB requirements prior to being issued to vendors.
	Last Awarded On: 06/30/2022 For Additional Information Contact: David King Petticoat-Schmitt was one of three contractors awarded unit price contracts for capital projects Petticoat-Schmitt developed through the Galvanized Pipe Replacement Program. Projects in this program replace existing water mains that have reached the end of their useful lives and are being proactively replaced to maintain service to JEA customers. Unit prices have not increased since the contract start date. This contract increase is necessary for covering planned work until the end of the contract term.										
12	Developer Agreement	N/A - 2020-3267 2020-3267 Seaton Creek	Melendez	Lennar Homes, LLC / Jax Dirtworks, Inc.	Capital	\$2,340,810.76	N/A	\$2,340,810.76	N/A	Project Completion (Estimated February 2024)	N/A – Cost Participation
	Three (3) Bids Received by the Developer For Additional Information Contact: David King This is a private development project where JEA has identified improvements consistent with the JEA Cost Participation Policy and as such are eligible for reimbursement. The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible bidder. The solicitation was advertised, and a pre-bid meeting was held on 09/16/2022. The developer requested bids for all the utility work and the project was awarded based upon the lowest bid total to the developer. Lennar Homes, LLC received three bids, with Jax Dirtworks, Inc. being the lowest responsive bidder with the JEA portion of the overall bid at \$2,340,810.76. The JEA portion is approximately 10.4% below the JEA estimate of \$2,612,728.60. The JEA estimate included the material, labor, and equipment. JEA is reimbursing in accordance with the cost participation policy and the bid amount is deemed reasonable. The Seaton Creek project (Avail. No. 2020-3267) will support the overall Seaton Creek Reserve Development which will consist of 800 single family residential units. This project is located within the District 2 (Cedar Bay) Sewer Basin and the North Water Grid. Upon completion of the Northwest WRF, the sewer flows from this development will be redirected to the Northwest WRF. The project elements are comprised as follows: Install 2,760 feet of 16" transmission water main (44% JEA participation) and upsized onsite master lift station to a Class III lift station with a 1,600 gpm capacity.										
13	RFP	1411026646 Lead and Copper Rule Revisions (LCRR) Development and Implementation Program	Young	CDM Smith, Inc.	Capital, O&M	\$2,533,680.00	N/A	\$2,533,680.00	N/A	Five (5) Years w/ Two (2) - 1 Yr. Renewals Start: 08/03/2023 End: 08/02/2028	N/A - Optional
	Advertised: 12/21/2022 Opened: 01/31/2023 Two (2) Proposals Received Public Evaluation Meeting: 03/02/2023 For Additional Information Contact: Dan Kruck The scope of work for this contract includes the development and implementation of a lead service line (LSL) database inventory and LSL Replacement program, program management, sampling and regulatory coordination, rule interpretation and overall compliance support with the requirements of the Lead Copper Rule Revision for JEA's water system which includes more than 400,000 water services connections. JEA contacted vendors that did not submitted and they stated it was a specialty engineering/software regulatory work that did not fit their services offered. JEA reviewed the proposed cost and deemed them reasonable when compared to current contracts. JEA IT security has reviewed the software component of the contract and has approved via an exception form.										
14	Invitation for Bid	1411251846 Generators FY24	McElroy	Zabatt Power Systems ACF Standby Systems, Inc.	Capital	\$3,701,187.85 \$716,334.00	N/A	\$3,701,187.85 \$716,334.00	N/A	Project Completion (Estimated: July 2024)	N/A - Optional
	Advertised: 05/25/2023 Opened: 07/06/2023 Three (3) Bids Received. For Additional Information Contact: Darriel Brown The scope of work for this contract is to obtain generator supply and installation services at the various locations detailed in the document titled Appendix B - Bid Workbook for lift stations throughout JEA's service territory (Duval, St. Johns, and Nassau counties). All Bidders have been pre-qualified by Facilities to provide generator equipment and installation services to JEA. The Bid Workbook requested pricing for fifteen (15) locations; each being unique with different size and site requirements. Zabatt was the lowest bidder for thirteen (13) of the sites and ACF was the lowest bidder for two (2) of the sites. The pricing was compared to previous bids and deemed reasonable. The award amount for remainder FY23 is listed at \$0.00 as all spend is planned for FY24.										
15	Invitation to Negotiate (ITN)	1411180646 Heavy Duty Vehicle Maintenance	McElroy	Cumberland International Trucks Kenworth of Jacksonville, Inc. Tom Nehl Truck Company Ring Power Corporation	O&M	\$882,578.61 \$1,714,004.94 \$2,281,278.27 \$1,808,202.09	N/A	\$6,686,063.91	N/A	Three (3) Years, w/ Two (2) - 1 Yr. Renewals Start: 08/01/2023 End: 07/31/2026	N
	Advertised: 03/24/2023 Optional Pre-bid: 03/30/2023 Responses Opened 04/18/2023 Negotiation sessions conducted: 06/01/2023 BAFO responses opened: 06/13/2023 For additional information: Eddie Bayouth This Invitation to Negotiate (the "ITN") is for the maintenance and repair services for JEA's Heavy Duty Vehicle Fleet. Services include: preventative maintenance, corrective maintenance, yard checks, road calls to support JEA operations and ad-hoc services. 254 Heavy Duty Vehicles and 18 VacJet assets will be included in this program.										

Award #	Type of Award	Solicitation or Contract Description/Title	Y/N	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% - awarded)
<p align="center">Consent Agenda Action</p>											
Committee Members in Attendance	Names	<u>Ted Phillips, Mark Stultz, David Emanuel</u>									
Motion by:	David Emanuel										
Second By:	Mark Stultz										
Committee Decision	Approved										
<p align="center">Consent and Regular Agenda Signatures</p>											
Budget	Name/Title	<u>Stephanie M Healy</u>									
Awards Chairman	Name/Title	<u>Theodore B Phillips</u>									
Procurement	Name/Title	<u>JAMM</u>									
Legal	Name/Title	<u>Rebecca Lavis</u>									

Award # R2 Supporting Documents 11/21/2024

ITN 1411180646 JEA Fleet Services Heavy Duty Maintenance & Repair Services BAFO Analysis												
	Cumberland International Trucks		Kenworth		Ring Power		Tom Nehl					
Bid Group	Subcontract MarkUp %	Bid Summary	Subcontract MarkUp %	Bid Summary	Subcontract MarkUp %	Bid Summary	Subcontract MarkUp %	Bid Summary	Points	Evaluation Points	Total Points	Category Totals
Heavy Duty Ford	0.0%	\$ -	6.0%	\$ 410,509.66	0.0%	\$ 570,804.41	0.0%	\$ -				\$ 570,804.41
Heavy Duty Freightliner/Western Star	0.0%	\$ -	6.0%	\$ 2,863,564.94	0.0%	\$ 4,274,919.96	30.0%	\$ 3,223,826.10	39.34	43.83	83.17	\$ 3,223,826.10
Heavy Duty International	10.0%	\$ 1,222,340.88	6.0%	\$ 1,192,645.31	0.0%	\$ 2,111,776.69	0.0%	\$ -				\$ 1,222,340.88
Heavy Duty Other (Sterling, Peterbuilt, Mack)	0.0%	\$ -	6.0%	\$ 266,926.47	0.0%	\$ 666,388.32	0.0%	\$ -				\$ 266,926.47
Heavy Duty Other Vaclet Attachments	0.0%	\$ -		\$ -	0.0%	\$ 1,301,951.07	0.0%	\$ -				\$ 1,301,951.07
Ad Hoc Services	N/A	\$ 26,940.00	N/A	\$ 22,065.00	N/A	\$ 26,610.00	N/A	\$ 24,600.00				\$ 100,215.00
3 Year Total		\$ 1,249,280.88		\$ 288,991.47		\$ 1,899,365.47		\$ 3,248,426.10				\$ 6,686,063.91

Details from Bid Responses												
	Cumberland International Trucks		Kenworth		Ring Power		Tom Nehl					
Bid Group	Subcontract MarkUp %	Bid Summary	Subcontract MarkUp %	Bid Summary	Subcontract MarkUp %	Bid Summary	Subcontract MarkUp %	Bid Summary	Points	Evaluation Points	Total Points	Category Totals
Heavy Duty Ford	0.0%	\$ -	6.0%	\$ 410,509.66	0.0%	\$ 570,804.41	0.0%	\$ -				\$ 570,804.41
HD Ford Year 1				\$ 122,204.50		\$ 182,633.00						\$ 182,633.00
Heavy Duty Freightliner/Western Star	0.0%	\$ -	6.0%	\$ 2,863,564.94	0.0%	\$ 4,274,919.96	30.0%	\$ 3,223,826.10	39.34	43.83	83.17	\$ 3,223,826.10
HD FL Year 1				\$ 751,099.00				\$ 845,593.73				\$ 845,593.73
Heavy Duty International	10.0%	\$ 1,222,340.88	6.0%	\$ 1,192,645.31	0.0%	\$ 2,111,776.69	0.0%	\$ -				\$ 1,222,340.88
HD Intl Year 1		\$ 320,614.00		\$ 312,825.00								\$ 320,614.00
Heavy Duty Other (Sterling, Peterbuilt, Mack)	0.0%	\$ -	6.0%	\$ 266,926.47	0.0%	\$ 666,388.32	0.0%	\$ -				\$ 266,926.47
HD Other Year 1				\$ 70,013.50		\$ 174,790.38						\$ 70,013.50
Heavy Duty Other VacJet Attachments	0.0%	\$ -		\$ -	0.0%	\$ 1,301,951.07	0.0%	\$ -				\$ 1,301,951.07
HD Vac Year 1						\$ 346,036.24						\$ 346,036.24
Ad Hoc Services	N/A	\$ 26,940.00	N/A	\$ 22,065.00	N/A	\$ 26,610.00	N/A	\$ 24,600.00				\$ 100,215.00
Ad Hoc Year 1		\$ 8,980.00	#VALUE!	\$ 7,355.00	#VALUE!	\$ 8,870.00	#VALUE!	\$ 8,200.00				\$ 33,405.00
Vendor 3 Year Total		\$ 1,249,280.88		\$ 288,991.47		\$ 1,899,365.47		\$ 3,248,426.10				\$ 6,686,063.91
Year 1 Total		\$ 329,594.00		\$ 77,368.50		\$ 537,539.24		\$ 853,793.73				\$ 1,798,295.47

Award # R2 Supporting Documents 11/21/2024

Award Amounts, assuming 70% primary and 30% of primary for secondary provider					
Three Year Award Distribution		Cumberland International Trucks	Kenworth	Ring Power	Tom Nehl
Category	Category Total	Bid Summary	Bid Summary	Bid Summary	Bid Summary
Heavy Duty Ford	\$ 570,804.41	\$ -	\$ 171,241.32	\$ 399,563.08	\$ -
Heavy Duty Freightliner/Western Star	\$ 3,223,826.10	\$ -	\$ 967,147.83		\$ 2,256,678.27
Heavy Duty International	\$ 1,222,340.88	\$ 855,638.61	\$ 366,702.26		\$ -
Heavy Duty Other (Sterling, Peterbuilt, Mack)	\$ 266,926.47	\$ -	\$ 186,848.53	\$ 80,077.94	\$ -
Heavy Duty Other VacJet Attachments	\$ 1,301,951.07	\$ -	\$ -	\$ 1,301,951.07	\$ -
Ad Hoc Services	\$ 100,215.00	\$ 26,940.00	\$ 22,065.00	\$ 26,610.00	\$ 24,600.00
3 Year Total	\$ 6,686,063.91	\$ 882,578.61	\$ 1,714,004.94	\$ 1,808,202.09	\$ 2,281,278.27
Year One Award Distributions		Cumberland International Trucks	Kenworth	Ring Power	Tom Nehl
Bid Group	Category Total	Bid Summary	Bid Summary	Bid Summary	Bid Summary
Heavy Duty Ford	\$ 570,804.41	\$ -	\$ 171,241.32	\$ 399,563.08	\$ -
Year 1	\$ 182,633.00	\$ -	\$ 54,789.90	\$ 127,843.10	
Heavy Duty Freightliner/Western Star	\$ 3,223,826.10	\$ -	\$ 967,147.83		\$ 2,256,678.27
Year 1	\$ 845,593.73		\$ 253,678.12		\$ 591,915.61
Heavy Duty International	\$ 1,222,340.88	\$ 855,638.61	\$ 366,702.26		\$ -
Year 1	\$ 320,614.00	\$ 224,429.80	\$ 96,184.20		
Heavy Duty Other (Sterling, Peterbuilt, Mack)	\$ 266,926.47	\$ -	\$ 186,848.53	\$ 80,077.94	\$ -
Year 1	\$ 70,013.50		\$ 49,009.45	\$ 21,004.05	
Heavy Duty Other VacJet Attachments	\$ 1,301,951.07	\$ -	\$ -	\$ 1,301,951.07	\$ -
Year 1	\$ 346,036.24			\$ 346,036.24	
Ad Hoc Services	\$ 100,215.00	\$ 26,940.00	\$ 22,065.00	\$ 26,610.00	\$ 24,600.00
Year 1	\$ 33,405.00	\$ 8,980.00	\$ 7,355.00	\$ 8,870.00	\$ 8,200.00
3 Year Total	\$ 6,686,063.91	\$ 882,578.61	\$ 1,714,004.94	\$ 1,808,202.09	\$ 2,281,278.27
Year 1 Total	\$ 1,798,295.47	\$ 233,409.80	\$ 461,016.67	\$ 503,753.39	\$ 600,115.61

Cumberland International Trucks Increase Analysis BPA #214554	
Original Award Date	8/1/2023
Original Expiration Date	7/31/2026
Original Award Amount	\$ 882,578.61
Rolling 12 Mon. Avg. Spend	\$ 65,405.33
Current NTE	\$ 882,578.61
Committed to Date	#REF!
Current CAP Excess	#REF!
Forecast thru Final Term 07/2026	\$ 1,308,106.57
CAP Increase	#REF!
New NTE thru 07/2026	#REF!

FY25 Budget	\$ 486,758.00
FY25 Forecast 10/24 thru 09/25 (11 mos.)	\$ 719,458.61
FY26 Forecast 10/25 thru 07/26 (9 mos.)	\$ 588,647.96

Funds Needed for Remainder of FY25	\$ 232,700.61
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Budget Sourcing - Cumberland International Trucks	
Remaining Budget FY25 BL12	\$ 486,758.00
Line BL01 - Cost Center A0800 (FY25)	\$ 232,700.61
Line BL12 - Cost Center A0800 (FY26)	\$ 467,408.00
Line BL01 - Cost Center A0800 (FY26)	\$ 121,239.96
Total Award	\$ 1,308,106.57
Less Available CAP Balance	#REF!
Net Award CAP Increase	#REF!