

**JEA Awards Agenda  
October 12, 2023  
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor**

[Teams Meeting Info](#)  
**Consent Agenda**

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 10/05/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1411282246 - IFB - Design, Permitting, Construction, and Installation of Fiber Ring - JEA JTA Bay Street Corridor	Datz	CBVR Telecom Design Group	Capital	\$5,450,000.00	N/A	\$5,450,000.00	N/A	Project Completion (Estimated Completion Spring 2025)	N
<p>Advertised: 07/12/2023 Proposals Opened: 08/08/2023 One (1) Proposal Received For additional information contact: Nickolas Dambrose</p> <p>Four (4) bidders attended the optional Pre-Bid Meeting on 07/18/2023. JEA typically has a difficult time getting high participation for fiber optic work. To understand reasons for low participation, JEA sought correspondence with other potential bidders. One supplier responded that the complexity of this project and JEA's collaboration with JTA was undesirable. Another supplier declined to participate because of its existing workload. No additional feedback was given in response to JEA's inquiries. After review, CBVR Telecom Design Group (CBVR) is deemed to be the lowest responsive and responsible Bidder.</p> <p>This award requests CBVR to provide JEA with a fiber ring installation in Downtown Jacksonville consisting of a continuous fiber path running from TIAA Bank Field to the JTA hub building at the southeast intersection of N. Jefferson St. and W. Bay St. The project is expected to be a full turnkey design-build installation. When completed this award will provide fiber connectivity to support the Urban Circulator project (JTA Autonomous Vehicles) in addition to JEA's grid resiliency and innovation efforts.</p> <p>This award is \$300,000 more than the business unit estimate; however, JEA has solicited additional funding and will fully fund this award through completion in 2025. The award amount includes specified liquidated damages for failure to achieve timely completion of the work. JEA also specified that the cost of payment and performance bonds were included in the pricing solicitation for this award.</p>											
3	Single Source	Single Source - Oracle C2M Licenses and Support Renewal	Selders	Oracle America, Inc.	O&M	\$872,127.58	N/A	\$872,127.58	N/A	One (1) Year Start Date: 10/1/2023 End Date: 09/30/2024	N/A
<p>For additional information: Nickolas Dambrose</p> <p>In 2019, JEA transitioned Oracle's Customer Information System (CIS) Solution from Customer Care &amp; Billing (CC&amp;B) to its new improved CIS solution: Customer to Meter (C2M) for better centralized management of customer data to support JEA's critical business drivers.</p> <p>This request in the amount of \$872,127.58 is for a one (1) year renewal of software licensing and support of Oracle's C2M system through the end of September 2024. This award request maintains the same licensing as previously awarded.</p> <p>The C2M is composed of several key modules and functions now integrated in a single integrated solution, they modules are: 1. Customer Care and Billing (CC&amp;B) 2. Meter Data Management (MDM) 3. Smart Grid Gateway Overview (SGG) 4. Service Order Management (SOM) 5. Operational Device Management (ODM) 6. Information Lifecycle Management (ILM) 7. Program Management (PM) 8. Oracle Utility Analytics (OUA)</p> <p>The proposed licensing and support cost of \$872,127.58 includes a 90% discount off Oracle list price on the renewal licenses. When compared to prior licensing prices, JEA is paying 3% higher than the previous licensing term.</p>											
4	Single Source	Single Source - Oracle E-Business Suite (EBS) Oracle Databases, Middleware, and Hardware w/ Maintenance and Support	Selders	Oracle America, Inc.	O&M	\$2,459,816.01	N/A	\$2,459,816.01	N/A	"One (1) Year Begin: 10/1/2023 End: 09/30/2024"	N/A
<p>For additional information: Nickolas Dambrose</p> <p>JEA began purchasing Oracle's technical maintenance support services for Oracle's E-Business Suite (EBS), Oracle Databases, Middleware and Hardware in the mid-1990s. Oracle's EBS suite of applications are used for JEA's back-office processes including, but not limited to, Financials (General Ledger, Projects Costing, Accounts Payable, Receivables), Human Resources (HR Core, Payroll, Benefits, Timecards) and Supply Chain (Purchasing, iProcurement, Warehouse Mgmt, Inventory). A few of the specific ways JEA utilizes Oracle support include incident restorations, searching for solutions, downloading patches and updates, accessing proactive support tools, and creating service requests.</p> <p>The Awards Committee has approved maintenance and support of these single source licenses since the initial time of purchase.</p> <p>This request is for a one (1) year renewal of Oracle support from 10/01/2023 to 09/30/2024. The proposed licensing and support cost of \$2,459,816.01 maintains the same licensing and support as previously awarded. When compared to prior licensing prices, JEA is paying 4% higher than the previous licensing term. This was the lowest increase JEA was able to negotiate. JEA may consider a longer term award at the conclusion of this award to try to leverage a better rate once the below mentioned items are completed.</p> <p>Upon completion of this award, JEA intends to discontinue several line items from future renewals of this contract as a result of its migration to Oracle Cloud Infrastructure (OCI). JEA decided to migrate to OCI to use Oracle owned hardware (servers) to host all of JEA's Enterprise Resource Planning (ERP) Applications. This decision eliminates the need for JEA to maintain an aging/expensive Exadata/Exalogic servers.</p>											
5	Contract Increase	1410866446 JEA Electric Plant Valve Repair Services & Materials	Erixton	Floworks USA LP dba Severe Service Specialists Control Southern, Inc.	Capital, O&M	\$1,335,000.00	Floworks USA LP dba Severe Services Specialists \$490,000.00 Control Southern \$210,000.00	Floworks USA LP dba Severe Services Specialists \$1,874,000.00 Control Southern, Inc. \$210,000.00 (no change)	Floworks USA LP dba Severe Services Specialists 10/06/23 - \$49,000	Three (3) Year w/ Two (2) - 1 Yr. Renewals	N
<p>Originally Awarded: 10/20/2022 For additional information: Jason Behr</p> <p>This contract is for the valve inspection and repair services at all JEA Electric Plant facilities. Rather than awarding to the full award, it was originally awarded to the budget to Flotech, LLC (now Floworks USA LP dba Severe Service Specialists) for \$490,000.00, and Control Southern Inc. for \$210,000.00.</p> <p>For this increase, JEA is increasing the amount awarded to Flotech by \$1,335,000.00 to cover the services required for the remainder of the contract term. The secondary supplier, Control Southern Inc. is not receiving an increase at this time.</p>											

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**Consent Agenda Action**

Committee Members in Attendance	Names	<b><u>Ted Phillips, Laura Schepis, David Emanuel</u></b>
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Motion by:	<b>Laura Schepis</b>
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Second By:	<b>David Emanuel</b>
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Committee Decision	<b>Approved</b>
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**Consent and Regular Agenda Signatures**

Budget	Name/Title	<i>Stephanie M Healy</i> <b>Manager, CBP</b>
Awards Chairman	Name/Title	<i>Theodore B Phillips</i> <b>CFO</b>
Procurement	Name/Title	<i>JJMM</i> <b>CPO</b>
Legal	Name/Title	<i>Rebecca Lavin</i>