JEA Awards Agenda July 27, 2023 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info

| | | | | | | Consent Ag | enda | | | | |
|--------------|---|--|-----------------------------------|--|--|---|--|---|---|--|--|
| ief Procuren | ent Officer offers the foll | owing items for the JEA Awards Consent / | Agenda. Any iter notice of JE/ | n may be moved from the Consent Agenda Vs intended decision for all recommended | a to the Regular Agenda by a committe actions for Formal Purchases as def | ee member asking that the item fined by Section 3-101 of the J | n be considered separately. All i IEA Procurement Code. Pleas | tems on the Consent agenda have been appr e refer to JEA's Procurement Code, if you wish | oved by OGC, Budget and the Busines a to protest any of these items. | s Unit Vice President and Chief. The posting of this | agenda serves as an offi |
| Award # | Type of Award | Solicitation # & Short Description/Title | VP | Awardee | Funding Source | Award Amount | Original Award Amount | New Not-to-Exceed | Amendments | Term | JSEB Participati (Y/N) If Y, then I company name(s (%, \$ - awarded |
| 1 | Minutes | Minutes from 07/20/2023 Meeting | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Request for Proposal (RFP) | NGS Unit 2. Grid Floor Hydro - Demo | Melendez | Thompson Industrial Services, LLC | Capital | \$709,469.00 | N/A | N/A | | | |
| 2 | Advertised: 04/20/2023 Bid Opening: 05/30/2023 Two (2) Proposal Received For additional information contact: Rodney Lovgren 1411221646 - The purpose of this Request for Proposal (the "RFP") is to Contract for Hydro-blast services to remove the refractory off the Grid Floor of the Northside Generating Station (NGS) unit 2 boiler, to allow installation of replacement nozzles during the | | | | | | | | | Project Completion (Q4, 2023) | N |
| | fall 2023 outage, JEA evaluated the companies based on price. JEA disqualified the lowest priced Proposer due to not bring able to commit to providing an experienced hydro-demo that has previously completeled this type of work. JEA has a six day planned window to remove ol refractory to allow nozel its installation during the outage. JEA solicited the events to multiple companies, most declined to parts and solicited the avents of the outage. JEA solicited the events to multiple companies, most declined to parts and declined to parts and the outage. JEA solicited the events to multiple companies, most declined to parts and declined to parts and the outage. JEA solicited the events to multiple companies, most declined to parts. The decline and the outage season and the current onsite contractors having a locality advantage. Thompson was deemed the lowest priced responsive and responsible proposer. The Award amount is 6.9% more than Budget Estimate and is deemed reasonable. | | | | | | | | | | |
| 3 | Invitation for Bid (IFB) | 1411234646 EPR Cable Solicitation for Inventory Stock | McElroy | Southwire Company, LLC Stuart C. Irby Co. Gresco Supply, Inc. | Inventory Blanket Account | \$867,572.62 \$2,829,120.00 \$18,750.00 | N/A | \$3,715,442.62 | | | |
| | Advertised: 05/03/2023 Optional Pre-Bid Meeting: 05/08/2023 (4 Vendors attended) Opened: 05/23/2023 Three (3) Responses Received For additional information contract: Eddie Bayouth This agreement provides EPR Cable for JEA's Inventory Stock. The primary use of EPR cable is to supply power to JEA customers fed from the downtown network electric system and for feeder riser applications at substation get-a-ways. Electric crews prefer | | | | | | | | N/A | One (1) Year, w/ Two (2) 1 Yr. Renewals Start: 07/31/2023 End: 07/30/2024 | N |
| | EPR cable given its increased flexibility working in confined spaces such as manaboles. An additional benefit of this cable type is that it has a higher temporary overload capability than our standard TR-XLPE cable. Unfortunately, EPR cable is 5 - 15% more expensive and has higher load losses. JEA looks to expand the use and application of this cable type to other areas within our service territory where feasible and is cost effective. The six (6) items in this solicitation were evaluated individually on price only resulting in awards to three (3) companies. The items in this solicitation are new inventory items and only two (2) of the six (6) items have been ordered previously in small quantities via spot buys for of for concept. The contracted pricing for these two times is 38% lower than the spot buy price paid. Southwire is being awarded as a backup supplier for the items they did not win. Their price is 1.7-3% more, but lead-times are 50% shorter than Okonite. The backup supplier will only be utilized in when demand is placed inside of the primary supplier's lead-time | | | | | | | | | | |
| | Contract Amendment/ Contract Increase | RFQ102945 Mitsubishi Breakers for Inventory Stock (VCBAR002 and VCBAR003) | McElroy | Mitsubishi Electric Power Products, Inc. | Inventory Blanket Account | \$6,468,079.93 | \$3,028,536.00 | \$9,496,615.93 | | | |
| 4 | Original Award: 0324/2027 For additional information: Eddie Bayouth The purpose of this Contract Amendment/Contract Increase is to add item VCBAR003 (Mitsubishi Breaker) to the existing contract and increase amount of contract to accommodate projected usages. The Mitsubishi Vacuum Breakers, Items VCBAR002 and VCBAR003, are being used as part of a ten (10) year substation upgrade project to replace breakers within JEA's network. This Mitsubishi Vacuum Breaker is the only breaker authorized by JEA Electric Standards for this application as they have a smaller footprint than existing breakers, can easily be used as replacements in our legacy substations, have performed flawlessly, are easy to work with, and have had no maintenance issues. JEA is in year five (5) of this project and has a set number of replacements per year. Additionally, these breakers are used in new substations and some breakers are replaced annually due to failures caused by fire or accident. Although Mitsubishi does not guarantee pricing for this breaker long term, historically their price increases. Mue the time with CPI increases the last four (4) years. In calculating the total price of this award, we used the current prices and added an annual increase of 6.5% year over year to ever an incipated price increases. | | | | | | | | N/A | Five (5) Years, Start: 04/01/2022 End: 03/31/2027 | N |
| | Invitation to Negotiate | d on changing requirements and lead times. 1411247446 Decommissioning and Disposal of Scrap Electrical Equipment | McElroy | TCI of Alabama | Investment Recovery | \$1,254,909.15 | N/A | \$1,254,909.15 | | | |
| 5 | Advertised: 05/09/2023 Optional Pre-bid/Site Walk Thru: 05/15/2023, Four (4) Attendees Responses Opened 06/13/2023, Three (3) Responses Received Negotiation essions conducted: 06/29 -06/30/2023 BAFO responses opened: 07/13/2023 For additional information: Eddle Bayouth This Invitation to Negotiate (the ""TN"") is to select a company to provide decommissioning and scrap services for electrical equipment that will provide the highest revenue to JEA. | | | | | | | | NA | Three (3) Years, w/ Two (2) - 1 Yr. Renevals Start: 08/1/2023 End: 07/31/2026 | N |
| | This solicitation was grouped into three (3) categories: Disposal of non-recyclable items (cost to JEA), decommissioning of empty transformers (revenue generating), and decommissioning of oil-filled transformers (revenue generating). The two revenue generating) and disposal category. The work for the decommissioning and disposal of the recycling of oil, copper, aluminum, and mixed windings, as well as oil switches, oil circuit breakers, wave traps, bushings, potheads, capacitors, fluids in drums, debris in drums and built debris. The selection criteria was highest revenue generated for JEA. The award amount (expected revenue) was calculated using Fastmarkets prices for # 1 Copper, and Scendary Smelters' Aluminum Scrap, Mixed Low Copper Clips for the month of March, 2023. | | | | | | | | | | |
| | Pevenue amounte will | be calculated based on the first of the mont | h prices for the t | wo commodities, for the month when the | material is picked. Metal market price | e fluctuations and quantities of | items decommissioned will dire | ctly impact the revenue produced. | | | |

| Award # | Type of Award | Solicitation # & Short V Description/Title | ? A' | wardee | Funding Source | Award Amount | Original Award Amount | New Not-to-Exceed | Amendments | Term | JSEB Participation (Y/N) If Y, then list company name(s) (%, \$ - awarded) |
|---------------------------------------|--|---|-----------------|----------------|----------------|--------------------------|--------------------------|-------------------|--|--|---|
| 6 | Last Awarded: 02/21/2019 For Additional Information Contact: Dan Kruck The contract provides engineering services engineering services engineering engineering services engineering engin | | | | | | | | | | N/A |
| | between JEA and the Florida Department of Environmental Protection at the Northside Generating Station. This contract increase will fund phase 2 services consisting of design, implementation and oversight for the next five years as required by the consent order. The rates used for this contract increase have increased on average approximately 24% since the last award approval on 022/120/19/19. The proposed rates were compared to current contracts, and evaluated against the approximately 36% increase in the Producers Price Index (PPI) for Engineers over the same time period and deemed reasonable. The rates may be increased annually by the PPI for Engineers if requested by the vendor. | | | | | | | | | | |
| Consent Agenda Action | | | | | | | | | | | |
| Committee Members in Attendance | Names | | | , | | | | 9 | | _ | |
| Motion by: | | | | | | | | | | | |
| Second By: | | | | | | | | | | | |
| Committee Decision | | | | | | | | | | | |
| Regular Agenda (date last updated) | | | | | | | | | | | |
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| | Invitation to Negotiate | 1411209846 Independent Audit Services Orfan | , Joe ERNST & Y | YOUNG U.S. LLP | \$3,142,375.00 | N/A | \$3,142,375.00 | | | | Motion by: |
| 1 | Bid Opening 05/23/202 Two (2) Bids Received For additional information | Moverlised on 04/26/2023 Jid Opening 05/23/2023 Jiv (2) Bide Rescried For additional information contact: Elaine Selders | | | | | | | Five (5) Years with One (2) - 1 Yr. Renewals Start: 08/01/2023 End: 07/31/2028 | N/A | Second by: |
| | The purpose of this solicitation is to select a Company to provide independent audit services required by JEA. Two Responses were received and evaluated on price, company experience, staff experience, and design approach. The companies also completed presentations and Ernst & Young was deemed the most qualified company. | | | | | | | | | | Committee Decision: |
| | JEA contacted the companies that did not submit and received responses stating they were unable to provide a response due to the RFP timeline/workload and another company stated the RFP was not provided to the appropriate team. The proposed rates are approximately 11% higher than the 2017 contract rates which remained firm for the term of the contract. JEA reviewed the proposed rates and deemed the increase reasonable when compared to current rates and took into consideration the annual CPI increase since 2017. The rates for the new contract will also remain fixed for the five year term. JEA Info Security has reviewed and approved this company for data sharing. | | | | | | | | | | |
| Consent and Regular Agenda Signatures | | | | | | | | | | | |
| Budget | Name/Title | | | | | | | | | | |
| Awards | - | | | | | | | | | | |
| Chairman | Name/Title | | | | | | | | | | |
| Procurement | Name/Title | | | | | | | | | | |
| Legal | Name/Title | | | | | | | | | | |