

JEA Awards Agenda July 20, 2023 225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor Teams Meeting Info Consent Agenda											
The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code . Please refer to JEA's Procurement Code, if you wish to protest any of these items.											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
2	Contract Increase	1410223046 Integrated Resource Planning for Electric Generation Planning	Melendez	Black & Veatch Management Consulting, LLC	O&M	\$1,093,568.00	\$1,705,392.00	\$3,670,856.00	11/28/22 \$170,539.20 01/05/23 \$701,356.80	Project Completion (Expected: 12/31/2023)	N/A (Not expected in this Contract Increase)
	Originally Awarded: 8/19/2021 For additional information contact: Jason Behr This request is for a contract increase in the amount of \$1,093,568.00 for the Integrated Resource Planning (IRP) Services for a new not-to-exceed amount of \$3,670,856.00. The increase is a result of the expanded scope of services included in JEA's 2030 goals which were approved by the Board of Directors on April 25, 2023. The expanded scope includes works that are required for the Florida Power Plant Siting Act (PPSA) regulatory process for commissioning a new highly efficient generating unit as a replacement for decommissioning less efficient generating unit, Northside Unit 3. The process starts with a refresh of the IRP modeling results with updated forecasts and technology costs, followed by execution of a Market Test to evaluate alternative projects to the project identified by the IRP, and preparation, submittal and defense of a Need For Power application under the PPSA. Current contract rates were used for the development of this revised scope.										
3	Piggyback/ Ratification	FY24 JEA Fleet Light Duty Vehicle Capital Purchase	McElroy	Beck Auto Sales, Inc.	Capital	\$600,018.40	N/A	\$600,018.40	N/A	One-time purchase, Expected delivery 10/30/2023	N
	Piggyback Agency: City Of Tallahassee Contract #5180 with Beck Auto Sales, Inc., Contract Term: Start Date 01/01/2022, Three (3) Years w/ One (1) - 2 Yr. Renewal For additional Information Contact: Eddie Bayouth This Piggyback/Ratification is for the purchase of twelve (12) vehicles for FY24 for JEA Fleet. JEA is Piggybacking off of the City of Tallahassee contract with Beck Auto Sales, Inc. since the vehicles are currently on their lot and are available once JEA upfits are complete (lighting, safety features, etc) which is estimated to be ninety to one hundred twenty (90-120) days. This is a full ratification because JEA needed to provide a purchase order to not lose the vehicles, and it was confirmed ahead of time there were funds in the capital budget. Six (6) of these vehicles are for W/WW Replacement for a total of \$307,921.92, three (3) are for Electrical Expansion for a total of \$143,367.10, and three (3) are for Electrical Replacement for a total of \$148,729.38 for a grand total of \$600,018.40 for FY24 Capital Purchases. The Ford F150 4x2 hybrids are priced at around \$53K vs \$54K we paid for the FY23 purchase. This is not a true apples to apples comparison as these are hybrid and we have bought regular engines, but in line with what we paid for the FY23. For the Ford F150 4x4, there is a \$200 difference between the price we paid for FY23 and these units. The Explorer SUV is priced the same as the previous two (2) we have purchased from Beck this year. In light of the fact that the prices are approximately the same as what JEA paid for the FY23 purchases, the purchase prices are deemed justifiable.										
4	Contract Increase/Ratification	RFQ105278 Mitsubishi Dead Tank Breaker (GCBAR002) Spot Buy for Inventory Stock	McElroy	Mitsubishi Electric Power Products, Inc.	Inventory Blanket Account	\$857,456.00	\$214,364.00	\$1,071,820.00	N/A	One-time purchase (Expected: 04/30/2025)	N
	Original Award: Informal 06/08/2023 For Additional Information Contact: Eddie Bayouth This Contract Increase/Ratification is for the purchase of eight (8) additional Mitsubishi Dead Tank Breakers (GCBAR002). Mitsubishi is the only approved manufacturer for item GCBAR002. Two (2) breakers were originally ordered on 06/08/2023 for inventory stock. After the initial order was placed, the need for an additional eight (8) breakers was identified for use in the Kennedy Control House Rebuild (Phase 2). Because of the extremely long lead times of over ninety (90) weeks, and the need to have these breakers delivered in Q2 of FY25, the decision was made to place the order for the additional eight (8) breakers and get the order in the Mitsubishi queue. Once in the queue, if any productions slots open up, the items may be expedited.										
5	ITN	1411001246 Licensing, Implementation, and Support of a Utility Consumption Tracker Solution	Stultz	Utility Consumer Analytics, Inc.	Capital & O&M	\$1,997,250.00	\$1,997,250.00	\$1,997,250.00	N/A	Five (5) Years w/ One (1) - 1 Yr. Renewal Start: 10/01/2023 End: 09/30/2028	N/A
	Advertised on 11/28/2022 Bid Opening 01/18/2023 Seven (7) Bids Received Two (2) Bids Disqualified For additional information contact: Nickolas Dambrose The Responses were evaluated on price, company experience, professional staff experience, ability to meet the business requirements, and design approach and work plan. Best and Final Offers were solicited, and Utility Consumer Analytics (UCA) is deemed the highest ranking responsible and responsive Respondent. This request is for \$1,997,250.00 for five (5) years of JEA's Tracker Solution for its customer usage. This solution provides modern, easy-to-use platform for JEA customers to view, track and trend their utility consumption through various JEA owned digital channels such as the jea.com website (current) and mobile app (forthcoming). The solution helps JEA customers better understand their consumption habits. It gives JEA customers the tools, tips and guidance to take control of the utilities they use and ensure a positive customer experience. UCA is the incumbent provider, and its proposed new contract pricing is very competitive. In addition, UCA received high rankings for its Design Approach and Workplan and its live demonstration of its proposed solution. It has performed well for JEA in the past. JEA's current solution is no longer being maintained and is being replaced in its entirety by UCA's proposed solution with enhanced functionalities. The award of this contract was delayed because of steering committee reviews and business priorities. JEA revised the implementation start date of this contract to be 01/01/2024 and is estimated to be completed 07/01/2024. UCA has accepted this revised implementation timeline and agreed to maintain all submitted bid terms and conditions. When compared to the existing contract, UCA's new rates for licensing services increased twenty-five (25%) percent from \$0.36 per license to \$0.45 per license. The new rates will be fixed throughout the first three (3) years of the five (5) year term. Thereafter, if requested, a price increase may be negotiated in accordance with the Consumer Price Index (CPI) for the renewal term. The award amount is within budget and shall begin next fiscal year.										
	Contract Increase	062-19 Water/Wastewater Capital Program Management	Melendez	Jacobs Engineering Group, Inc.	Capital, O&M	\$1,760,185.00	\$10,354,970.00	\$46,789,158.00			

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% - awarded)
6	<p>Last Awarded 10/27/2022 For Additional Information Contact: Dan Kruck</p> <p>The scope of work for this contract includes program management activities for JEA's W/WW Capital Improvement Plan (CIP). These activities include overall coordination, engineering, construction and oversight of engineering and construction tasks. This contract increase is to add funding for the following projects: Main St WTP wellfield hydraulic model update, clear obstruction and remobilize rehab work at Deerwood Well 5, and phase one design and preconstruction services for DES expansion at the Shipyards and for the Laura St Trio. The rates used for the development of task orders under this contract have increase 2 % per year as negotiated when the contract was signed.</p>								<p>03/05/2020 - \$11,762,643.00 03/25/2021 - \$7,048,749.00 04/14/2021 - (\$5,354,716.00) 09/09/2021 - \$3,145,619.00 02/17/2022 - \$6,724,253.00 10/13/2022 - \$9,238,061.00 10/27/2022 - \$1,754,627.00 03/01/2023 - \$354,767.00</p>	<p>Five (5) Years w/Two (2) - 1 Yr. Renewals Start: 07/01/2019 End: 06/30/2024</p> <p>Two (2) - 1 Yr. Renewals Remaining</p>	<p>N/A Each task order under this contract will be reviewed and given a JSEB requirement prior to it being issued to the contractor.</p>
7	Request for Proposal (RFP)	1411214646 Protection and Controls Cabinet Manufacturing	Melendez	KEMCO Industries, LLC	Capital & O&M	\$10,238,879.00	N/A	N/A	N/A	<p>Five (5) Years, w/ Two (2) - 1 Yr. Renewals Start: 7/30/2023 End: 6/29/2028</p>	N
<p>Advertised: 04/14/2023 Bid Opening: 05/23/2023 Five (5) Proposals Received For additional information contact: Rodney Lovgren</p> <p>The purpose of this Request for Proposal (the "RFP") is to select a Supplier that can provide the fabrication, manufacturing, testing, delivery and installation of new relay panels for various JEA system protection and control projects. Proposals were evaluated on the basis of; Price, Design & Work Approach and Experience. Kemco was the lowest priced and highest evaluated Proposal.</p> <p>Due to market conditions, JEA has changed the pricing approach to a combination of fixed price with an annual CPI adjustment (capped at 4%) for overall cabinet manufacturer with a cost plus component on relay supply, this benefits the business unit in managing costs and invoicing as well as will provide more consistency in forecasting budgets for future spend. Considering the range of the proposals received proposal price is deemed reasonable.</p>											
8	Request for Proposal (RFP)	1411221846 NGS No. 6 Fuel Heat Trace Project	Melendez	BrandSafway Solutions LLC	Capital	\$1,434,276.00	N/A	N/A	N/A	<p>Project Completion (Q1, 2024)</p>	N
<p>Advertised: 04/20/2023 Bid Opening: 06/20/2023 Three (3) Proposals Received For additional information contact: Rodney Lovgren</p> <p>At JEA Northside Generating Station (NGS), the fuel oil piping in the fuel oil storage containment area (tank farm) currently has steam tracing and insulation that requires demolition & replacement by the Contractor. After the demolition, the Contractor is responsible to install new electric heat tracing and insulation to all the fuel oil piping. JEA evaluated the companies based on price, work approach and experience. Brandsafway was deemed highest evaluated response. The award amount is 4.8% less than Budget Estimate and is deemed reasonable. The award is less than the Bid Amount, due to JEA not awarding the optional multiple Mobilization fee, at this time, since multiple mobilizations may not be required, depending on system piping conditions. The Award has a 10% SWA to cover contingency.</p>											
9	Change Order	1410844646 Provision of Managed Services for Service Desk, Help Desk, Desktop Support, and Network Operations Center	Datz	Emtec, Inc.	Capital	\$1,169,280.00	\$5,539,000.00	\$6,708,280.00	N/A	<p>Five (5) Years with One (1) - 1 Yr. Renewal Start: 01/01/2023 End: 12/31/2027</p>	N/A
<p>Originally Awarded: 12/15/2022 For additional information contact: Nathan Woyak</p> <p>This request is a change order for \$1,169,280.00 for an increase in scope for as needed rate based project work requiring additional professional services as needed under the same service category throughout the term of the contract to allow scalability. The additional professional services rates were compared with the State of Florida contract and deemed competitive.</p> <p>The scope of work continues to provide JEA's Service Desk (Help Desk, Desktop Support including hardware refresh, and Network Operations Center Services). The services requested are intended to augment our existing Information Technology Services staff. The Tier 1 support team, Help Desk will operate 24x7 completing remote incident and request resolution. Tier 2 support team, Desktop Support Technicians will be required to respond to various locations throughout Jacksonville, FL. A work location will be provided for the desktop technicians inside JEA's major facilities.</p>											
10	Piggy Back - GSA	Cohesity DataProtect - Licensing and Support	Datz	CDWG, Inc.	Capital	\$3,599,225.00	\$3,599,225.00	\$3,599,225.00	N/A	<p>Three (3) Years Start: 08/01/2023 End: 07/31/2026</p>	N/A
<p>For additional information contact: Nickolas Dambrose</p> <p>This award piggybacks off of the public contract #OMNIA ESCR4 R210401 Tech Sol. Products/Services with CDWG which was competitively bid in 2019. This request is for a three (3) year subscription and accompanying software support for Cohesity DataProtect services. JEA's current backup systems include AvePoint, AvePoint Cloud(M365), Catalyst Object Backup, OCI (Only Oracle EBS currently) and Commvault with multiple, onsite HPE StoreOnce Appliances as the primary data repository with the exception of the cloud based services. The varied existing backup solutions other than Cohesity are disjointed in administration and limited in capability. In order to mitigate these deficiencies, the new Cohesity Platform has been chosen.</p> <p>This project will build out the new hybrid-cloud infrastructure and consolidate all existing backup platforms into the single solution. It is expected to take the remainder of FY23 and all of FY24 for full deployment and conversion of all backup systems. The price for the licensing and support has been fixed for three years. When compared to the average annual increase, JEA saves four(4%) percent on the three year duration of this award. In addition, upon expiration of this award if JEA chooses to renew this award, the same pricing will be fixed for an additional three (3) years. The award amount is within budget and shall be capitalized and FY23. JEA utilized the GSA contract because the pricing is competitive and for improved speed to market.</p>											

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
11	Contract Increase	1410621046 Galvanized Pipe Program Construction Services	Vu	Petticoat Schmitt Civil Contractors Inc.	Capital	\$8,008,000.00	\$7,000,000.00	\$15,008,000.00	None	Five (5) Years w/ Two (2) - 1 Yr. Renewals Start: 08/01/2022 End: 07/31/2027	Task Order Based, Future Task Orders will be reviewed for JSEB requirements prior to being issued to vendors.
	Last Awarded On: 06/30/2022 For Additional Information Contact: David King Petticoat-Schmitt was one of three contractors awarded unit price contracts for capital projects Petticoat-Schmitt developed through the Galvanized Pipe Replacement Program. Projects in this program replace existing water mains that have reached the end of their useful lives and are being proactively replaced to maintain service to JEA customers. Unit prices have not increased since the contract start date. This contract increase is necessary for covering planned work until the end of the contract term.										
12	Developer Agreement	N/A - 2020-3267 2020-3267 Seaton Creek	Melendez	Lennar Homes, LLC / Jax Dirtworks, Inc.	Capital	\$2,340,810.76	N/A	\$2,340,810.76	N/A	Project Completion (Estimated February 2024)	N/A – Cost Participation
	Three (3) Bids Received by the Developer For Additional Information Contact: David King This is a private development project where JEA has identified improvements consistent with the JEA Cost Participation Policy and as such are eligible for reimbursement. The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible bidder. The solicitation was advertised, and a pre-bid meeting was held on 09/16/2022. The developer requested bids for all the utility work and the project was awarded based upon the lowest bid total to the developer. Lennar Homes, LLC received three bids, with Jax Dirtworks, Inc. being the lowest responsive bidder with the JEA portion of the overall bid at \$2,340,810.76. The JEA portion is approximately 10.4% below the JEA estimate of \$2,612,728.60. The JEA estimate included the material, labor, and equipment. JEA is reimbursing in accordance with the cost participation policy and the bid amount is deemed reasonable. The Seaton Creek project (Avail. No. 2020-3267) will support the overall Seaton Creek Reserve Development which will consist of 800 single family residential units. This project is located within the District 2 (Cedar Bay) Sewer Basin and the North Water Grid. Upon completion of the Northwest WRF, the sewer flows from this development will be redirected to the Northwest WRF. The project elements are comprised as follows: Install 2,760 feet of 16" transmission water main (44% JEA participation) and upsized onsite master lift station to a Class III lift station with a 1,600 gpm capacity.										
13	RFP	1411026646 Lead and Copper Rule Revisions (LCRR) Development and Implementation Program	Young	CDM Smith, Inc.	Capital, O&M	\$2,533,680.00	N/A	\$2,533,680.00	N/A	Five (5) Years w/ Two (2) - 1 Yr. Renewals Start: 08/03/2023 End: 08/02/2028	N/A - Optional
	Advertised: 12/21/2022 Opened: 01/31/2023 Two (2) Proposals Received Public Evaluation Meeting: 03/02/2023 For Additional Information Contact: Dan Kruck The scope of work for this contract includes the development and implementation of a lead service line (LSL) database inventory and LSL Replacement program, program management, sampling and regulatory coordination, rule interpretation and overall compliance support with the requirements of the Lead Copper Rule Revision for JEA's water system which includes more than 400,000 water services connections. JEA contacted vendors that did not submitted and they stated it was a specialty engineering/software regulatory work that did not fit their services offered. JEA reviewed the proposed cost and deemed them reasonable when compared to current contracts. JEA IT security has reviewed the software component of the contract and has approved via an exception form.										
14	Invitation for Bid	1411251846 Generators FY24	McElroy	Zabatt Power Systems ACF Standby Systems, Inc.	Capital	\$3,701,187.85 \$716,334.00	N/A	\$3,701,187.85 \$716,334.00	N/A	Project Completion (Estimated: July 2024)	N/A - Optional
	Advertised: 05/25/2023 Opened: 07/06/2023 Three (3) Bids Received. For Additional Information Contact: Darriel Brown The scope of work for this contract is to obtain generator supply and installation services at the various locations detailed in the document titled Appendix B - Bid Workbook for lift stations throughout JEA's service territory (Duval, St. Johns, and Nassau counties). All Bidders have been pre-qualified by Facilities to provide generator equipment and installation services to JEA. The Bid Workbook requested pricing for fifteen (15) locations; each being unique with different size and site requirements. Zabatt was the lowest bidder for thirteen (13) of the sites and ACF was the lowest bidder for two (2) of the sites. The pricing was compared to previous bids and deemed reasonable. The award amount for remainder FY23 is listed at \$0.00 as all spend is planned for FY24.										
15	Invitation to Negotiate (ITN)	1411180646 Heavy Duty Vehicle Maintenance	McElroy	Cumberland International Trucks Kenworth of Jacksonville, Inc. Tom Nehl Truck Company Ring Power Corporation	O&M	\$882,578.61 \$1,714,004.94 \$2,281,278.27 \$1,808,202.09	N/A	\$6,686,063.91	N/A	Three (3) Years, w/ Two (2) - 1 Yr. Renewals Start: 08/01/2023 End: 07/31/2026	N
	Advertised: 03/24/2023 Optional Pre-bid: 03/30/2023 Responses Opened 04/18/2023 Negotiation sessions conducted: 06/01/2023 BAFO responses opened: 06/13/2023 For additional information: Eddie Bayouth This Invitation to Negotiate (the "ITN") is for the maintenance and repair services for JEA's Heavy Duty Vehicle Fleet. Services include: preventative maintenance, corrective maintenance, yard checks, road calls to support JEA operations and ad-hoc services. 254 Heavy Duty Vehicles and 18 VacJet assets will be included in this program.										

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
Consent Agenda Action											
Committee Members in Attendance	Names	_____ , _____ , _____									
Motion by:											
Second By:											
Committee Decision											
Regular Agenda (date last updated)											
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action
0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Motion by: _____ Second by: _____ Committee Decision: _____
	N/A										
Consent and Regular Agenda Signatures											
Budget	Name/Title _____										
Awards Chairman	Name/Title _____										
Procurement	Name/Title _____										
Legal	Name/Title _____										