Welcome to the JEA Awards Meeting

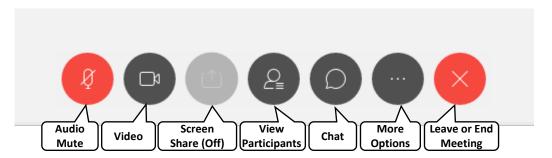
You have been joined to the meeting with your audio muted by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email Aileen Cruz at cruza@jea.com to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact Aileen Cruz by telephone at (904) 703-0996 or by email at cruza@jea.com if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



AWARDS COMMITTEE AGENDA

DATE: Thursday, December 08, 2022

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL32202

OR

WebEx/Teleconference

WebEx Meeting Number (access code): 2309 526 2709

WebEx Password: cQMmJPHA823

Public Comments:

Awards:

- 1. Approval of the minutes from the last meeting (12/01/2022)
- 2. Request approval to award a one (1) year contract renewal to Metropolitan Life Insurance Company for Dental Insurance Plans in the amount of \$1,400,000.00, with a new not-to-exceed amount of \$2,747,874.20, subject to the availability of lawfully appropriated funds.
- 3. 1410858046 Request approval to award a contract to C&M Dredging Inc. for CWTS Pond & Surge Basins Dredging services in the amount of \$347,000.00, subject to the availability of lawfully appropriated funds.
- 4. 1410617246 Request approval to award contracts to Dis-Tran Packaged Substations, LLC (\$1,250,900.00) and Substation Enterprises, Inc. (\$536,100.00) for substation packaging services in the not-to-exceed amount of \$1,787,000.00, subject to the availability of lawfully appropriated funds..
- 5. Request approval to award a contract increase and one (1) year contract renewals to Almond Engineering, PA, Four Waters Engineering, Inc., and Construction and Engineering Services Consultants, Inc.(C&ES) for the General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered) in the amount of \$2,700,000.00 (\$900,000.00 to each firm), for a new not-to-exceed amount of \$8,968,956.45, subject to the availability of lawfully appropriated funds.
- 6. 1410824446 Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.

Informational Items: N/A

Open Discussion: N/A

Public Notice: N/A

General Business: N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

Award#	Type of Award	Business Unit	Estimated/ Budgeted Amount	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 12/01/2022 meeting.
2	RENEWAL	EMANUEL	\$1,400,000.00	\$1,400,000.00	METROPOLITAN LIFE INSURANCE COMPANY	One (1) Yr. w/Four (4) – 1 Yr. Renewals	Dental Insurance Plans The purpose of this Request for Proposal (this "RFP") is to evaluate and select one Dental Insurance Company ("Company" or "Proposer") to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full-time employees working twenty or more hours per week, eligible retirees, and their eligible dependents. This request is to execute the first one (1) year renewal from 01/01/2023 to 12/31/2023. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year. A new not-to-exceed amount of \$2,747,874.20
3	INVITATION FOR BID (IFB) 1 BIDDER	Erixton	\$400,000.00	\$347,000.00	C & M DREDGING, INC.	Project Completion (Expected: 4/07/2023)	Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds The Company awarded this Contract shall provide all necessary supervision, labor, equipment, tools, and material to remove and dewater the sludge from the North & South surge basin. This includes the West inlet baffle and East suction well, dredge the perimeter areas and east inlet areas of the North and

							South lime settling ponds, and pump the sludge to the lime storage drying beds. The last time JEA performed this work, spoils disposal (dredged sludge) was not included in solicitation. This time, JEA had the supplier provide a unit price disposal rate for an estimated 5,000 cu. yards of spoils. C&M Dredging, Inc. submitted a unit price of \$75.00/cubic yard, or \$375,000.00. JEA's current byproducts disposal contract is \$27.00/cubic yard to Chesser Island, so JEA has elected not to have the C&M Dredging, Inc. perform the disposal scope of work and will determine the most cost-effective path for disposal. The award amount of \$347,000.00 is approximately 13.3% lower than the business unit estimate, and is considered reasonable. 1410858046 – Request approval to award a contract to C&M Dredging Inc. for CWTS Pond & Surge Basins Dredging services in the amount of \$347,000.00, subject to the availability of lawfully appropriated funds.
4	REQUEST FOR PROPOSAL (RFP) 2 PROPOSERS	MELENDEZ	\$1,787,000.00	\$1,250,900.00 \$536,100.00	DIS-TRAN PACKAGED SUBSTATIONS, LLC SUBSTATION ENTERPRISES, INC.	Three (3) Years w/ Two (2) - 1 Yr. Renewals	This solicitation is to select substation material packaging company(s) that will be contracted to provide structures, materials and other engineered equipment for JEA substation projects and/or small transmission projects that are incidental to substation projects. The company(s) shall perform and provide all design, detailing, documentation, procurement, manufacturing, scheduling, equipment selection, materials, project management and associated services for a turn-key, ready-to-install substation package of structures and materials to allow JEA to construct improvements to the JEA electric system. Where design and engineering scopes exceed the requirements of Florida Statute 287.055 for the Competitive Consultants Negotiation Act (CCNA), projects will be solicited independently of this contract in accordance with statute & JEA P-code requirements. 1410617246 – Request approval to award contracts to Dis-Tran Packaged Substations, LLC

							(\$1,250,900.00) and Substation Enterprises, Inc. (\$536,100.00) for substation packaging services in the not-to-exceed amount of \$1,787,000.00, subject to the availability of lawfully appropriated funds.
5	CONTRACT INCREASE/ RENEWAL	VU	N/A	\$900,000.00 \$900,000.00 \$900,000.00	ALMOND ENGINEERING PA. FOUR WATERS ENGINEERING, INC. CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS, INC. (C&ES)	Three (3) Years with w/Two (2) - One (1) Yr. Renewals	General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered) Professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter of less than sixteen (16) inches and manhole inspection services. The work is generally described as performing engineering and design services as requested from time to time by JEA for water, sewer and reclaimed water projects for which the estimated construction cost, or the professional service fees for an individual study, do not exceed the amounts set forth in Florida Statutes Section 287.055, known as the Consultants' Competitive Negotiation Act (CCNA), as amended. Competitively bid and awarded on 02/06/2020 to three firms. The original award is attached for reference. During the first three years of the contract the consultants were issued a combined \$2.9M of manhole inspection and \$1.7M of design task orders. The design work included water main, wastewater main, and force main replacements and expansions. These projects have been installed by both JEA construction crews and outside contractors. Almond Engineering and Four Waters Engineering had the capacity to quickly complete manhole inspections, therefore administrative increases to add \$195,904.89 to both these firms were completed on 10/27/2022. These increases ensured sufficient contract capacity ahead of the contract renewal process. All three firms have performed satisfactorily, therefore, we plan to exercise a one-year renewal option with an additional \$900,000.00 for each of the three consultants. The increase amount is based on historical usage.

							Request approval to award a one (1) year contract renewals to Almond Engineering, PA (\$900,000.00), Four Waters Engineering, Inc. (\$900,000.00) and Construction and Engineering Services Consultants, Inc.(C&ES) (\$900,000.00) for the General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered) in the amount of \$2,700,000.00, for a new not-to-exceed amount of \$8,968,956.45, subject to the availability of lawfully appropriated funds. Restoration of Disturbed Concrete – North and
6	RESCIND	VU	N/A	N/A	GEC TRUCKING AND CONSTRUCTION, INC. H. TRENT ELSON UNDERGROUND HESTER CONCRETE SERVICES, LLC	N/A	West Service Territory The purpose of this Request for Proposal (the "RFP") is to solicit pricing and select a vendor that can provide Disturbed Concrete Restoration Services at the best value to JEA. Specifically, JEA is seeking Proposals from qualified Companies primarily for the restoration of cement concrete in City, County and FDOT roadways, rights of way and easements. The work will also include the replacement of curbs and gutters free of puddling, meter box, manhole and valve jacket adjustments and replacements. Moderate compacting and density testing will be required per City, County and FDOT regulations. This contract is for existing concrete services which are divided into territories (South/East and North/West) to evenly distribute the work and to encourage competition. All of the submissions for this project were determined to be unresponsive due to insufficient information for the various criteria for this evaluated RFP. This request is to rescind with the intent to rebid as an ITN. All pricing will be held confidential for 12 months or, if earlier, such time as JEA provides notice of an intended decision concerning the reissued ITN or until JEA withdraws the reissued ITN.

				1410824446 - Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.
Total Award		\$6,234,000.00		

JEA AWARDS COMMITTEE DECEMBER 1, 2022, MEETING MINUTES

The JEA procurement Awards Committee met on December 1, 2022, in person with a WebEx option.

WebEx Meeting Number (access code): 2309 526 2709

WebEx Password: cQMmJPHA823

Members in attendance were Jenny McCollum as Chief Procurement Officer, Stephen Datz as Chairperson (onsite), Sara Goodwin as Budget Representative, Rebecca Lavie as Office of General Counsel Representative; Sean Conner for Hai Vu, Janie Smalley for Laura Schepis, Ricky Erixton (onsite), and Joe Orfano (onsite), Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:03 a.m., introduced the Awards Committee Members, and confirmed that there was an in-person quorum of the Committee membership present.

Public Comments:

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

1. Approval of the minutes from the last meeting (11/17/2022). Chair Datz verbally presented the Committee Members the proposed November 17, 2022, minutes as presented.

MOTION: Joe Orfano made a motion to approve the October 20, 2022, minutes (Award Item 1). The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2-11.

2. Request approval to award a one (1) year contract to CGI Technologies and Solutions Inc. for CGI FMS CAD software support in the amount of \$422,964.00, subject to the availability of lawfully appropriated funds.

MOTION: Sean Conner made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

3. Request approval of purchase from Cedar Creek Landing Condominium Association, Inc. for the subject property – Easement Acquisition Purchase in the not-to-exceed amount of \$100,000.00, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

4. 1410838446- Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.

MOTION: Janie Smalley made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

5. 1410870646 – Request approval to award a contract to Reliable Substation Services, Inc for construction services for the Mayo Substation Construction Phase I, in the amount of \$9,167,950.00, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 5 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

6. Request approval to award a contract to Bently Nevada, Inc. for System 1 server upgrades, HMI and installation in the amount of \$437,197.00, subject to the availability of lawfully appropriated funds.

MOTION: Sean Conner made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

- 7. **DEFERRED** Request approval of a ratification of the contract Termination for Convenience of JEA Contract No. 195357 with The Kenton Group, Inc. dba Baldwin's Quality Plumbing.
- 8. Request approval to award a one (1) year renewal to Drew Hartmann Plumbing Inc. for Plumbing Services in the amount of \$140,722.47, for a new not-to-exceed amount of \$440,722.47, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

9. Request approval to award contracts to STUART C IRBY CO. (\$489,275.40) and GRESCO SUPPLY INC. (\$28,750.00) for the supply of Storm Stock Electrical Items, for a total amount of \$518,025.40, subject to the availability of lawfully appropriated funds.

MOTION: Sean Conner made a motion to approve Award Item 5 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

10. Request approval to award a single source/ratification contract to Gary Yeoman Ford Company for JEA Fleet Services Light Duty Vehicle Maintenance and Repair Services, in the amount of \$370,271.49, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

11. Request approval to award a contract to Cumberland International Trucks LLC for the purchase three (3) – sixteen (16) cubic yard dump trucks for FY23, in the amount of \$539,693.00 subject to the availability of lawfully appropriated funds.

MOTION: Janie Smalley made a motion to approve Award Item 7 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

12. Request approval to award a contract to Worth Contracting, Inc. for exterior equipment painting services in the amount of \$1,487,175.00, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 7 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

Award #9 - Emergency Purchase of Electrical Items for Hurricane Preparedness/Inventory Restock - Hurricane Nicole, Award #10 - JEA Fleet Services Light Duty Vehicle Maintenance and Repair Services and Award #11 - FY 23 JEA Water Expansion 211-02 were both presented to the Awards Committee

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair Datz adjourned the meeting at 10:40 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below: https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/

Date: 12/08/2022 Item# 2



Formal Bid and Award System

Award #2 December 8, 2022

Type of Award Request: RENEWAL

Requestor Name: Becker, Carl R. - Manager Benefits Services

Requestor Phone: (904) 665-7850

Project Title: Dental Insurance Plans

Project Number: Self-Funded Medical Claims Pass Through

Project Location: JEA

Funds: Self-Funded Medical Claims Pass Through

Business Unit Estimate: \$1,400,000.00

Scope of Work:

The purpose of this Request for Proposal (this "RFP") is to evaluate and select one Dental Insurance Company ("Company" or "Proposer") to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full-time employees working twenty or more hours per week, eligible retirees, and their eligible dependents. Proposer agrees to accept dependents included in JEA's eligibility file as eligible dependents. JEA is seeking to review three options as follows: two dental PPO Plans (High Plan and Low Plan) and one DHMO Plan.

JEA IFB/RFP/State/City/GSA#: 030-21

Purchasing Agent: Selders, Elaine Lynn

Is this a ratification?:

Recommended Awardee(s)

Name	Contact Name	Email	Address	Phone	Amount
METROPOLITAN LIFE INSURANCE COMPANY		dgartrell@metlife.com	•		\$1,400,000.00

Amount of Original Award:\$1,347,874.20Date of Original Award:08/12/2021Change Order Amount:\$1,400,000.00New Not-To-Exceed Amount:\$2,747,874.20

Length of Contract/PO Term: One (1) Yr. w/Four (4) – 1 Yr. Renewals

Begin Date (mm/dd/yyyy): 01/01/2022 **End Date (mm/dd/yyyy):** 12/31/2023

Renewal Options: YES - Three (3) - 1 Yr. Renewals

JSEB Requirement: N/A - Optional

Background/Recommendations:

Competitively bid and awarded to Metropolitan Life Insurance Company (MetLife) on 08/12/2021 for one (1) year, with four 1-year renewal options. The original award is attached as back-up.

This request is to execute the first one (1) year renewal from 01/01/2023 to 12/31/2023. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth-year renewal will be completed through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services. It should be noted the award amount is an estimate which fluctuates based on enrollment and was determined based on the spend amount from the previous year.

Request approval to award a one (1) year contract renewal to Metropolitan Life Insurance Company for Dental Insurance Plans in the amount of \$1,400,000.00, with a new not-to-exceed amount of \$2,747,874.20, subject to the availability of lawfully appropriated funds.

Manager: Becker, Carl R. – Mgr Benefits Services

Director: Maillis, Patricia L. – Sr Dir Employee Services

Chief: Emanuel, L. David – Chief Human Resources Officer

APPROVALS:

Stephen Datz 12/08/2022

Chairman, Awards Committee Date

12/08/2022

Budget Representative Date

Date: <u>08/12/2021</u> Item# <u>2</u>



Formal Bid and Award System

Award #2 August 12, 2021

Type of Award Request: REQUEST FOR PROPOSAL (RFP) **Requestor Name:** Fleming, Dawn D. – Benefits Analyst

Requestor Phone: (904) 665-8693

Project Title: Dental Insurance Plans
Project Number: Self-Insured Fund

Project Location: JEA

Funds: Insurance Pass-Through

Award Estimate: \$1,479,397.08

Scope of Work:

The purpose of this Request for Proposals (this "RFP") is to evaluate and select one Dental Insurance Company ("Company" or "Proposer") to offer fully insured dental coverage, network access, and services to the employees of JEA. Proposer is to provide a fully insured dental insurance program for all full time employees working twenty or more hours per week, eligible retirees and their eligible dependents. Proposer agrees to accept dependents included in JEA's eligibility file as eligible dependents. JEA is seeking to review three options as follows: two dental PPO Plans (High Plan and Low Plan) and one DHMO Plan.

JEA IFB/RFP/State/City/GSA#: 030-21

Purchasing Agent: Selders, Elaine

Is this a Ratification?:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
METROPOLITAN LIFE INSURANCE COMPANY		dgartrell@metlife.com	4010 W. Boy Scout Boulevard Ste 950, Tampa, Florida 33607	(813) 673- 3502	\$1,347,874.20

Amount for entire term of Contract/PO: \$1,347,874.20

Award Amount for remainder of this FY: \$0.00

Length of Contract/PO Term: One (1) Yr. w/Four (4) – 1 Yr. Renewals

Begin Date (mm/dd/yyyy): 01/01/2022 **End Date (mm/dd/yyyy):** 12/31/2022

Renewal Options: YES - Four (4) - 1 Yr. Renewals

JSEB Requirement: N/A- Optional

BIDDER:

Name	Annual Amount	Rank	Final Score
METLIFE	\$1,347,874.20	1	79.33

HUMANA	\$1,462,707.00	2	72.83
UNITED CONCORDIA	\$1,559,332.56	3	68.50
DELTA DENTAL	\$1,460,138.28	4	67.50
AETNA	\$1,437,688.44	5	67.17
FLORIDA COMBINED LIFE, FLORIDA BLUE	N/A	N/A	Disqualified

Background/Recommendations:

Advertised on 04/29/2021. At Proposals opening on 05/25/2021, JEA received six (6) Proposals but one was disqualified as they did not provide the DHMO Plan. The companies were evaluated on premiums, rate guarantees, network, plan design, response time, experience, workload, proximity and financial responsibility. Metropolitan Life Insurance Company (MetLife) has been deemed the highest evaluated Responsive and Responsible Proposer. A copy of the Proposal Form, Rates and Evaluation Results are attached as backup.

JEA utilized the expertise of Gallagher Benefit Services to administer and evaluate this RFP in compliance with JEA purchasing requirements. Gallagher provided a dental cost comparison which has also been attached as backup.

When comparing the price between the current contract and the new contract, it resulted in an estimated 8.9% percent decrease or \$131,522.88 over one (1) year. MetLife offered a rate guarantee of two (2) years and a PPO five percent (5%) rate cap for the third and fourth years of the contract. The fifth year will be done through negotiations without a cap. If the rates are not reasonable, JEA will rebid the services.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

• Total cost difference: \$131,522.88

030-21 - Request approval to award a contract to Metropolitan Life Insurance Company for Dental Insurance in the amount of \$1,347,874.20, which will be funded by JEA employees, subject to the availability of lawfully appropriated funds.

Manager: Becker, Carl R. - Manager Benefits Services
 Director: Maillis, Patricia L. - Director, Employee Services
 Chief: Emanuel, L. David. - Chief Human Resources Officer

APPROVALS:

08/12/2021

Chairman, Awards Committee

Date

Budget Representative

Date

Date: <u>12/08/2022</u> Item# <u>3</u>



Formal Bid and Award System

Award #3 December 8, 2022

Type of Award Request: INVITATION FOR BID (IFB)

Request #: 532

Requestor Name: Howard, Josh P. - Mgr Energy Production Maintenance

Requestor Phone: 904-665-7831

Project Title: Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Project Number: PWOs 30822: 134, 135, 138, 140 (30203) Exp. Type 2006

Project Location: JEA
Funds: O&M

Business Unit Estimate \$400,000.00

Scope of Work:

JEA is soliciting Bids for a General Contractor for the Northside Generating Station Water Treatment Plant clean up (the "Work").

The Company awarded this Contract shall provide all necessary supervision, labor, equipment, tools, and material to remove and dewater the sludge from the North & South surge basin. This includes the West inlet baffle and East suction well, dredge the perimeter areas and east inlet areas of the North and South lime settling ponds, and pump the sludge to the lime storage drying beds.

JEA IFB/RFP/State/City/GSA#: 1410858046

Purchasing Agent: Lovgren, Rodney D.

Is this a Ratification?:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
HAD BLACKING 2	Stacey Delashmet	stacev(a)		(352) 314 - 8900	\$347,000.00

Amount for entire term of Contract/PO: \$347,000.00

Award Amount for remainder of this FY: \$347,000.00

Length of Contract/PO Term: Project Completion

Begin Date (mm/dd/yyyy): 01/07/2023

End Date (mm/dd/yyyy): Project Completion (Expected: 4/07/2023)

JSEB Requirement: N/A - Optional

BIDDERS:

Name	Amount
C&M DREDGING, INC. (Original Bid w/ disposal)	\$722,000.00
C&M DREDGING, INC. (Revised w/o disposal)	\$347,000.00

Background/Recommendations:

Advertised on 10/04/2022. Three (3) prime contractors attended the optional pre-bid meeting held on 10/13/2022. At Bid opening on 11/15/2022, JEA received one (1) Bid. JEA extended the Bid Due Date and contacted the two other prospective companies that were initially interested in bidding, as well as the three other companies that submitted bids the last time JEA bid these services out. Reasons for not submitting responses included the relatively small project size, the immediate need to have work completed in next 3 - 4 months, other project commitments, and a few bidders' perspective that they would be less competitive based on the competing means and methods (Geo Bags vs. Plate & Filter Press). C&M Dredging, Inc. has been deemed the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The last time JEA performed this work, spoils disposal (dredged sludge) was not included in solicitation. This time, JEA had the supplier provide a unit price disposal rate for an estimated 5,000 cu. yards of spoils. C&M Dredging, Inc. submitted a unit price of \$75.00/cubic yard, or \$375,000.00. JEA's current byproducts disposal contract is \$27.00/cubic yard to Chesser Island, so JEA has elected not to have the C&M Dredging, Inc. perform the disposal scope of work and will determine the most cost-effective path for disposal. The award amount of \$347,000.00 is approximately 13.3% lower than the business unit estimate and is considered reasonable.

1410858046 – Request approval to award a contract to C&M Dredging, Inc. for CWTS Pond & Surge Basins Dredging services in the amount of \$347,000.00, subject to the availability of lawfully appropriated funds.

Sr. Manager: Pruitt, Christalyn N. - Sr Mgr Generation Support **Director:** Limbaugh, Margaret Z. – Dir. Energy Production

VP: Erixton, Ricky D. – VP Electric Systems

APPROVALS:

Stephen Datz 12/08/2022

Chairman, Awards Committee Date

Stephanu | 11 lealy 12/08/2022

Budget Representative Date

IN WITNESS WHEREOF, the said Principal a	and the said Sure	ty have duly executed this bond the 8th da
November , 19 202 2		
ATTEST:		
		C&M Dredging, Inc.
		(Principal Company Name)
States 1		11110
Signature		Signature
Stacey Delashmet		_
Type/Print Name		Christian Miller Type/Print Name
Jan Mybell		President
Signature		Title
<i>y</i>		AS PRINCIPAL
Tari Campbell		
Type/Print Name		
Signed, Sealed and Delivered		
in the Presence of:		United States Surety Company
1. j.		(Surety Company Name)
War Ach		
Kari Selimon		ances current
Signature		Signature
Kari Schmorr, Account Manager		James N. Congelio
Type/Print Name		Type/Print Name
(DA)		Attorney-In-Fact
Signature		Title
3		AS SURETY
Jamie Hogeland, Witness		
Type/Print Name		
	Name of Agent:	Sterling Seacrest Pritchard
	Address:	3111 W. Dr. Martin Luther King Jr. Blvd.
		Suite 350, Tampa, FL 33607
Counters gned:		
IV IV		
by mus Cheper		
Resident Agent James N. Congelio		
State of Florida Florida Resident Agent		
Name of Firm: Sterling Seacrest Pritchard		Form Approved:
Address: 3111 W. Dr. Martin Luther King Jr. I	Blvd.	
Suite 350, Tampa, FL 33607		
, , , , , , , , , , , , , , , , , , , ,		Assistant General Counsel



POWER OF ATTORNEY

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AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING COMPANY UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY



KNOW ALL MEN BY THESE PRESENTS: That American Contractors Indemnity Company, a California corporation, Texas Bonding Company, an assumed name of American Contractors Indemnity Company, United States Surety Company, a Maryland corporation <u>and U.S. Specialty-I</u>nsurance Company, a <u>Texas corporation</u> (collectively, the "<u>Compani</u>es"), do by these presents make, constitute and appoint:

James C. Congello, James N. Congelio

its true and lawful Attorney(s)-in-fact, each in their separate capacity if more than one is named above, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver any and all bonds, recognizances, undertakings or other instruments or contracts of suretyship to include riders, amendments, and consents of surety, ******Twenty Five Million******

under and by authority of the following resolutions adopted by the Boards of Directors of the Companies:

Be it Resolved, that the President, any Vice President, any Assistant Vice-President, any Secretary or any Assistant Secretary shall be and is hereby vested with full power and authority to appoint any one or more suitable persons as Attorney(s)-in-Fact to represent and act for and on behalf of the Company subject to the following provisions:

Attorney-in-Fact may be given full power and authority for and in the name of and on behalf of the Company, to execute, acknowledge and deliver, any and all bonds, recognizances, contracts, agreements or indemnity and other conditional or obligatory undertakings, including any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts, and any and all notices and documents canceling or terminaling the Company's liability. Thereunder, and any such instruments so executed by any such Altorney-in-Fact shall be binding upon the Company as it signed by the President and sealed and effected by the Corporate Secretary.

Be if Resolved, that the signature of any authorized officer and seal of the Company heretofore or hereafter affixed to any power of attorney or any certificate relating thereto by facsimile, and any power of attorney or certificate bearing facsimile signature or facsimile seal shall be valid and binding upon the Company with respect to any bond or undertaking to which it is attached.

IN WITNESS WHEREOF, The Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 1st day of June, 2018.

AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING OMPANY UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY

State of California

County of Los Angeles









By:

Daniel P. Aguilar, Vice President

A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document

On this 1st day of June, 2018, before me, Sonia O. Carrejo, a notary public, personally appeared Daniel P. Aguilar, Vice-President of American Contractors Indemnity Company, Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his authorized capacity, and that by his signature on the instrument the person; or the entity upon behalf of which the person acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature

set out in the Power of Attorney are in full force and effect.

(seal)

I, Klo Lo, Assistant Secretary of American Contractors Indemnity Company Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney executed by said Companies, which is still in full force and effect, furthermore, the resolutions of the Boards of Directors,

liness Whereof I have hereunto set my hand and affixed the seals of said Companies at Los Angeles, California this day of

Corporate Seals

Bond No.

Agency No. 11658







Kio Lo, Assistant Secretary

BID BOND

NOW ALL PERSONS BY THESE PRESENTS, That we, C&M Dredging, Inc. (he Principal"), and United States Surety Company as Surety (hereinafter called "Surety"), are held and firmly EA of the City of Jacksonville, Florida (hereinafter called the "JEA"), in the sum of Amount Bid lawful money of the America, for the payment which sum well and truly to be made, we bind ourselves, our heirs, executors, admiraccessors, jointly and severally, firmly by these presents:	bound unto the ne United States
WHEREAS, the Principal contemplates submitting or has submitted a Bid to the JEA for:	
lorthside Generating Station Dredging and Disposal for Process Water Treatment Ponds	
olicitation Number 1410858046	
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NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION ARE SUCH, that if the Bid of the Principal herein be accepted and said Principal, within ten consecutive calendar days after written notice being given of such acceptance, enters into a written contract with the JEA, and furnishes a Section 255.05, Florida Statutes Contract Bond in an amount equal to 100% of Contract Amount satisfactory to the JEA, then this obligation shall be void; otherwise, the sum herein stated shall be due and payable to the JEA, and the Surety herein agrees to pay said sum immediately upon demand of said JEA, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said Principal.

JEA.

Appendix B - Bid Forms

1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

Submit the Response an electronic .pdf in accordance with the procedures in the solicitation.

Company Name: C & M Dredging, Inc.			
Company's Address: 31653 Executive Blvd, Lee	esburg, FL 34748		
License Number:			
Phone Number: <u>352-314-8900</u> FAX No:	Email Address: <u>a</u>	dmin@cmdredging.com	ı
BID SECURITY REQUIREMENTS None required Certified Check or Bond Five Percent (5%) SAMPLE REQUIREMENTS None required Samples required prior to Bid Opening	TERM OF CONTE One Time Purcha Term - Five (5) Y Other, Specify - SECTION 255.05, FLORIDA S None required Bond required 100% of Bid	ase Years w/Two (2) – 1Yr Project Completion STATUTES CONTRA	
Samples required prior to Bid Opening Samples may be required subsequent to Bid Opening	Bona required 100% of Bia	riwara	
QUANTITIES Quantities indicated are exacting Quantities indicated reflect the approximate quantities are subject to with actual requirements.	uantities to be purchased of fluctuation in accordance	INSURANCE REQUIREMENTS Insurance requir	
PAYMENT DISCOUNTS 1% 20, net 30 X 2% 10, net 30 Other None Offered			
Item No. ENTER YOUR BID FOR THE FOL	LOWING DESCRIBED ARTICLE	ES OR SERVICES:	TOTAL BID PRICE
1 Total Bid Pri	ce (Sum of Lines 1 – 2 Page 2)		\$347,000.00
☐ I have read and understood the Sunshi understand that in the absence of a redact	ed copy my proposal will be d BIDDER CERTIFICATION	lisclosed to the publi	ic "as-is".
By submitting this Bid, the Bidder certifies that it person signing below is an authorized representat the State of Florida, and that the Company mainta The Bidder also certifies that it complies with all Solicitation. We have received addenda Hand	ive of the Bidding Company, that ains in active status an appropriate	the Company is legally contractor's license for to Conflict Of Interest	authorized to do business in the work (if applicable). and Ethics) of this
1 through1			
	Christian Miller President nted Name and Title		

UNIT PRICE	BREAKD	OWN		
<u>ITEM</u>	UNIT	<u>U</u> NIT <u>C</u> OST (UC)	Qty	TOTAL COST (UC X NOC)
Cost to provide all necessary supervision, labor, equipment, tools and material to remove & dispose of the North & South Surge Basin Sludge as specified in the Technical Requirements of IFB 1410558046.	Lot	\$ <u>166,000.0</u> 0	1	\$ <u>166,000.00</u>
Cost to provide all necessary supervision, labor, equipment, tools and material to remove the North and South Lime Settling Pond Sludge and shoreline vegetation as specified in the Technical Requirements of IFB 1410558046.	Lot	\$ <u>181,000.</u> 00	1	\$ <u>181,000.00</u>
Disposal Cost Per Cubic Yard. Name Disposal Facility:	Per Cu Yd.	\$	5,000	\$
TOTAL of Bid Items #1 through	# 2		\$	347,000.00

Appendix B - Bid Forms

1410858046 Northside Generating Station Dredging and Disposal for Process Water Treatment Ponds

MINIMUM QUALIFICATIONS

THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.

THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM. BIDDER SHALL SUBMIT AN ELECTRONIC COPY IN ACCORDANCE WITH THE SOLICITATION REQUIREMENTS

- Bidder shall have successfully self-performed two (2) similar projects in the past seven (7) years, date ending the Bid Due Date.
 - A similar project is defined as the removal, clean-up, and transportation of sludge from a surge basin, pond or other hold facility used in treating chemical wastewater in an industrial environment, in which the cost of the project was greater than \$100,000. The project shall also have included vegetation removal and disposal of the dredged or removed materials.

BIDDER INFORMATION

Reference 1 of 3
Reference Name_Joe Werner
Reference Phone Number 904-361-8262
Reference E-Mail Address
Contract Duration/Amount 2015 / \$132,000
Description of Project C & M Dredging performed the dredging and dewatering portion of the JEA NSGS project
as a subcontractor to Prolime Corporation. The North Surge Basin was dredged and the sludge pumped into
geotextile tubes laced near the North Lime Pond. We also dredged both lime basins into the existing spoil areas onsite.

Reference 2 of 3
Reference Name Domtar Paper Dennis McComb
Reference Phone Number 207-249-8229
Reference E-Mail Address dennis.mccomb@domtar.com
Contract Duration/Amount _5 years / \$6,000,000
Description of Project Hydraulic Dredging into a spoil pit, clean out of spoil pit, and Cattail Removal
Ongoing contract from 2017 to remove sludge from basin

Reference 3 of 5
Reference Name Bryan Holmes
Reference Phone Number
Reference E-Mail Address holmbd@jea.com
Contract Duration/Amount 2016 / \$131,100
Description of Project C & M Dredging performed the dredging and dewatering services for the NGS CWTS

LIST OF SUBCONTRACTORS

e: This list of Su written consent of		be modified subsequent to bid op	pening, without a show	wing of good cause a
ype of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
None				
		Signed:	A	

LIST OF JSEB SUBCONTRACTORS

The f	ollowing JSEB Subcontractors will be u	tilized in fulfilling the terms and condition	ons of a Project Authorization aris	ing from
award	d of JEA I (We) the undersigned	ed understand that failure to submit said	information will result in bid rejec	tion. I (We)
will e	mploy the JSEB Subcontractors specifie	ed below: (Use additional sheets as neces	ssary)	
	Class of Work (Category)	Name of JSEB Contractor	Percentage of Total Job or	I

Class of Work (Category)	Name of JSEB Contractor	Percentage of Total Job or
Dollar Amount	(Indicate below)	
Donar Amount		

N/A

Signed:

Company: C & M Dredging, Inc.

Address: 31653 Executive Blvd, Leesburg, FL 34748

Date: 11/22/2022

Note: This list shall not be modified subsequent to bid opening without a showing of good cause and the written consent of the JEA.

IN WITNESS WHEREOF, the said Principal November , 19 2022	and the said Sure	ety have duly executed this bond the 8th day
ATTEST:		
		C&M Dredging, Inc.
		(Principal Company Name)
Stokes !		
Signature		Signature
Stacey Delashmet		Christian Miller
Type/Print Name		Type/Print Name
Sau Propell		President
Sighature /		Title
/ Tari Campbell		AS PRINCIPAL
Type/Print Name		
ype/Print Name		
igned, Sealed and Delivered 1 the Presence of:		
11011000100011		United States Surety Company
(1) . 1 .		(Surety Company Name)
Kau Selimou		James Cucher
ignature		Signature
Kari Schmorr, Account Manager		
ype/Print Name		James N. Congelio Type/Print Name
an		
ignature		Attorney-In-Fact
igriacuje		Title AS SURETY
amie Hogeland, Witness		AS SURE!
ype/Print Name		
	Name of Agent:	Sterling Seacrest Pritchard
	Address:	3111 W. Dr. Martin Luther King Jr. Blvd.
		Suite 350, Tampa, FL 33607
ountersigned:		
T IY		
Resident Agent James N. Congelio		
Resident Agent James N. Congello		
State of Florida Florida Resident Agent	t	
ame of Firm: Sterling Seacrest Pritchard		Form Approved:
ddress: 3111 W. Dr. Martin Luther King Jr.	Blvd.	
Suite 350, Tampa, FL 33607		
		Assistant General Counsel



POWER OF ATTORNEY

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James C. Congello, James N. Congelio

its true and lawful Attorney(s)-in-fact, each in their separate capacity if more than one is named above, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver any and all bonds, recognizances, undertakings or other instruments or contracts of suretyship to include riders, amendments, and consents of surety, ******Twenty Five Million******

under and by authority of the following resolutions adopted by the Boards of Directors of the Companies:

Be it Resolved, that the President, any Vice President, any Assistant Vice-President, any Secretary or any Assistant Secretary shall be and is hereby vested with full power and authority to appoint any one or more suitable persons as Attorney(s)-in-Fact to represent and act for and on behalf of the Company subject to the following provisions:

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IN WITNESS WHEREOF, The Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 1st day of June, 2018.

AMERICAN CONTRACTORS INDEMNITY COMPANY TEXAS BONDING OMPANY UNITED STATES SURETY COMPANY U.S. SPECIALTY INSURANCE COMPANY

State of California

County of Los Angeles









By:

Daniel P. Aguilar, Vice President

A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document

On this 1st day of June, 2018, before me, Sonia O. Carrejo, a notary public, personally appeared Daniel P. Aguilar, Vice-President of American Contractors Indemnity Company, Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his authorized capacity, and that by his signature on the instrument the person; or the entity upon behalf of which the person acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature

set out in the Power of Attorney are in full force and effect.

(seal)

I, Klo Lo, Assistant Secretary of American Contractors Indemnity Company Texas Bonding Company, United States Surety Company and U.S. Specialty Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney executed by said Companies, which is still in full force and effect, furthermore, the resolutions of the Boards of Directors,

liness Whereof I have hereunto set my hand and affixed the seals of said Companies at Los Angeles, California this day of

Corporate Seals

Bond No.

Agency No. 11658







Kio Lo, Assistant Secretary

BID BOND

NOW ALL PERSONS BY THESE PRESENTS, That we, C&M Dredging, Inc. (he Principal"), and United States Surety Company as Surety (hereinafter called "Surety"), are held and firmly EA of the City of Jacksonville, Florida (hereinafter called the "JEA"), in the sum of Amount Bid lawful money of the America, for the payment which sum well and truly to be made, we bind ourselves, our heirs, executors, admiraccessors, jointly and severally, firmly by these presents:	bound unto the ne United States
WHEREAS, the Principal contemplates submitting or has submitted a Bid to the JEA for:	
lorthside Generating Station Dredging and Disposal for Process Water Treatment Ponds	
olicitation Number 1410858046	
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	and the state of t
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NOW, THEREFORE, THE CONDITIONS OF THIS OBLIGATION ARE SUCH, that if the Bid of the Principal herein be accepted and said Principal, within ten consecutive calendar days after written notice being given of such acceptance, enters into a written contract with the JEA, and furnishes a Section 255.05, Florida Statutes Contract Bond in an amount equal to 100% of Contract Amount satisfactory to the JEA, then this obligation shall be void; otherwise, the sum herein stated shall be due and payable to the JEA, and the Surety herein agrees to pay said sum immediately upon demand of said JEA, in good and lawful money of the United States of America; as liquidated damages for failure thereof of said Principal.

JEA.

Date: <u>12/08/2022</u> Item# <u>4</u>



Formal Bid and Award System

Award #4 December 8, 2022

Type of Award Request: REQUEST FOR PROPOSAL (RFP)

Requestor Name: Smith, Brandy L. – Electric Systems Engineer

Requestor Phone: 904-665-7987

Project Title: Substation Packaging Services

Project Number: (See attachment)

Project Location: JEA
Funds: Capital

Business Unit Estimate: \$1,787,000.00

Scope of Work:

This solicitation is to select substation material packaging company(s) that will be contracted to provide structures, materials and other engineered equipment for JEA substation projects and/or small transmission projects that are incidental to substation projects. The company(s) shall perform and provide all design, detailing, documentation, procurement, manufacturing, scheduling, equipment selection, materials, project management and associated services for a turn-key, ready-to-install substation package of structures and materials to allow JEA to construct improvements to the JEA electric system.

Where design and engineering scopes exceed the requirements of Florida Statute 287.055 for the Competitive Consultants Negotiation Act (CCNA), projects will be solicited independently of this contract in accordance with statute & JEA P-code requirements.

JEA IFB/RFP/State/City/GSA#: 1410617246

Purchasing Agent: LOVGREN, RODNEY D.

Is this a Ratification?:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
DIS-TRAN PACKAGED SUBSTATIONS, LLC (A CREST INDUSTRIES, LLC COMPANY)	Richard Delizza		4725 Hwy 28 East Pineville, LA 71360	954-385- 8885	\$1,250,900.00
SUBSTATION ENTERPRISES, INC.	i Hawaras	kurt@sub enterprises.com	145 Commercial Ct. Alabaster, AL, 35007	(205) 685- 2755 x 103	\$536,100.00

Amount for entire term of Contract/PO: \$1,787,000.00 **Award Amount for remainder of this FY:** \$1,787,000.00

Length of Contract/PO Term: Three (3) Years w/ Two (2) - 1 Yr. Renewals

Begin Date (mm/dd/yyyy): 12/30/2022

End Date (mm/dd/yyyy): 12/29/2025

Renewal Options: Yes - Two (2) - 1 Yr. Renewals

JSEB Requirement: N/A - Optional

PROPOSERS:

Name	Rank
DIS-TRAN PACKAGED SUBSTATIONS, LLC (A CREST INDUSTRIES, LLC COMPANY)	1
SUBSTATION ENTERPRISES, INC.	2

Background/Recommendations:

Advertised on 04/29/2022. Three (3) prime companies attended the optional pre-proposal meeting held on 05/13/2022. At proposal opening on 08/16/2022, JEA received two (2) Proposals. The public evaluation meeting was held on 10/05/2022. Companies were evaluated on professional staff experience, design & work approach, company experience, proximity and JSEB content. JEA deemed Dis-Tran Packaged Substations, LLC and Substation Enterprises, Inc. as the highest evaluated companies to perform the work. A copy of the evaluation matrix and negotiated rate structures are attached as backup.

For continuing services contracts, JEA bases contract not-to-exceed amounts based on a list of current approved project budgets. JEA will preliminarily fund the contract and will return to Awards Committee to add funds to the contracts to fund work as projects are released and scopes of work are determined.

The engineering services group will issue task orders as required to facilitate the work. The work may be bid by both companies and awarded to the lowest bidder between the two, or specifically awarded to one company on a cost-plus basis to the highest evaluated company.

Previously JEA's negotiated rate structure contained rates for manufacturing, steel structure & galvanization on price-per-pound and price-per-foot rates, with indices for periodic adjustment and mark-up on purchased materials. For this solicitation, JEA has agreed to a cost-plus approach for both manufacturing (steel structures) and purchased materials, which is subject to audit by the PM. Transportation is a pass-through cost. The markup for Dis-Tran is 30% and Substation Enterprises is tiered based on project size (spend amount) and ranges from 25% for smaller projects to 14% for larger projects. Since there is not a specific priced project yet, JEA does not have a specific comparison; however, in the previous contract Dis-Trans's mark-up was 25% for purchase materials. Considering today's market conditions, the approach to pricing and contracting is deemed reasonable.

1410617246 – Request approval to award contracts to Dis-Tran Packaged Substations, LLC (\$1,250,900.00) and Substation Enterprises, Inc. (\$536,100.00) for substation packaging services in the not-to-exceed amount of \$1,787,000.00, subject to the availability of lawfully appropriated funds.

Manager: Hamilton, Darrell D. - Mgr Transmission and Substation Projects

Director: Acs, Gabor - Sr Dir Engineering & Projects

VP: Melendez-Melendez, Pedro A. - VP Planning Engineering & Construction

APPROVALS:

Stephen Datz 12/08/2022

Chairman, Awards Committee Date

Budget Representative Date

	<u>S</u>	ubstation	
FY23	<u> 1</u>	Packager_	OPN
	:	<u>Estimate</u>	
SJRPP 230-26kV Distribution Substation	\$	500,000.00	8007818
Ribault 138-26 kV T2 and Circuit Breaker 452 Addition	\$	160,000.00	8007634
St Johns 4kV Rebuild	\$	23,000.00	8006861
Normandy Substation - New Control House	\$	-	8007704
Starratt 138-26kV T2 Addition - Substation	\$	412,000.00	788-151
West Jax 230/69kV Substation Reliability Improvement	\$	127,000.00	788-158
Imeson 138-26kV T2 Addition	\$	500,000.00	8007831
Kennedy TP7SU 69/4 kV Transformer Replacement	\$	-	8007939
Lane Ave T2 69/27 kV Transformer Replacement	\$	-	8007917
Northside T17 138/27 kV Transformer Replacement	\$	-	8007918
West Jax T1 230/69 kV Autotransformer Replacement	\$	-	8007956
College Street Switchgear Replacement	\$	10,000.00	8008424
Waters Street T2 Replacement	\$	20,000.00	8008427
Waters Street Compressor Replacement	\$	10,000.00	8008428
Imeson Center Switch 5395 Replacement	\$	25,000.00	8008211
Total	\$	1,787,000.00	
	C	ubstation	

<u>FY24</u>	<u>Substation</u> <u>Packager</u> <u>Estimate</u>
Nocatee T2 Circuit 239, 240, 241 Addition	
New World Substation - Substation	
GEC 230kV Bay & Breaker Addition for Circuit 950	
Mayo Sub 230 kV Addition-phase 2	
West Jax T3 200 MVA Autotransformer Addition	
<u>FY25</u>	Substation Packager Estimate
Pecan Park Area Substation	
Eagle LNG 138-13.8 kV Substation	

\$1,787,000 Distran (70%) \$1,250,900.0 Substation Enterprises (30%) \$536,100.0

Distran - JEA Pricing Structure						
Material Price Sheet						
Description		Cost	Unit Mark Ups		Extended Prices	
Steel Cost	\$	400,000	30.0%	\$	520,000	
Equipment & Material Cost	\$	200,000	30.0%	\$	260,000	
Subcontract Mark-Up	\$	200,000	30.0%	\$	260,000	
Total Material Amount	\$	800,000		\$	1,040,000	

^{*}Items will be estimated at the beginning of every project.*

^{*} Engineering Fee's not broken out as billable hours...

Material and Services Sub-Total		1,040,000
Estimated Freight (PP&A)		\$ 360,000
Marabal/Vandar fraight will be actimated	and passed through to IFA	

^{*}Marshal/Vendor freight will be estimated and passed through to JEA

Total Contract Amount \$ 1,400,000

Pricing is valid for material and services scope listed above. Deviations to this scope may cause price adjusments.

Payment Miestones: Based off of Material and Services Sub Total Listed Above.

Milestone 1: 30% Procurment of Long Lead Time Material

Milestone 2: 70% Delivery

^{*}Items will be trued up at the end of every project.*

^{*}Mutiple quotes will be obtained to determine best price and lead time.*

^{*}Vendor invoices will be sent with customer invoices.*

^{*}Freight invoices will be sent with customer invoices.*

^{*}Milestone 2 percentage subject to change based off of final material cost after all drawings are approved*

^{*} What is the index that the steel material is subject to change by?

^{*} Other purchased materials cost.



November 30, 2022

Mr. Rodney Lovgren
Purchasing Agent Senior
Jacksonville Electric Authority
21 West Church Street
Jacksonville, FL 32202

Dear Mr. Lovgren:

This letter is in response to your e-mail of Friday, October 21, 2022. It is our proposal that substation packages we supply to you are provided at different margin percentage (as a percentage of selling price) based on the total substation package price. We would take your conceptual drawings and write a detailed bill of material for the materials (including structural steel) that are required for a specific substation package. We would like to propose the following scale with all freight passed through with no markup:

\$0 - \$100,000 - margin percentage to be 25% of selling price

\$100,000 - \$350,000 - margin percentage to be 20% of selling price

\$350,000 - \$600,000 - margin percentage to be 18% of selling price

\$600,000 - \$800,000 - margin percentage to be 16% of selling price

\$800,000 and up - margin percentage to be 14% of selling price

With these margins, our engineering work is included to take your conceptual drawings and produce structural calculations, anchor bolt plans, foundation details (if required), grounding plans, key-marked electrical layouts, erection drawings, and steel detail (fabrication) drawings. We are not set up to track our engineering time separately. We will provide copies of our suppliers' invoices on JEA projects to verify our cost basis. We have a blanket agreement with our standard shape steel fabricator to provide hot-dip galvanized, fabricated structural steel products. Our standard payment terms are net 30 days after invoice date.

We can store small equipment and structural steel at no charge as long as we can invoice and get paid for projects we have complete and are holding for JEA. Large equipment (switches, large instrument transformers, etc.) and tapered tubular steel we will have to negotiate on a case-by-case basis.

Please let me know if this is acceptable. We look forward to working with you.

Sincerely,

Kurt Edwards, P.E.

Vice-President

#	# 1410617246 Substation Packager Engineering Services									
	Vendor Rankings	Smith	Szoke	Roh	Average of Absolute	Average of Absolute	Σ Rank	Rank	Total Score	Historical Work
1	Distran	1	1	2	1	1	4	1	254.5	
2	Substation Enterprises Inc.	2	2	1	2	2	5	2	252.5	
#	Smith	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total	Rank	
1	Distran	22.8	18.0	41.0	3	0		84.8	1	
2	Substation Enterprises Inc.	22.5	18.0	38.0	5	0		83.5	2	
	Szoke	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total	Rank	
1	Distran	21.3	19.0	42.0	3	0		85.3	1	
2	Substation Enterprises Inc.	20.5	19.0	39.0	5	0		83.5	2	
	Roh	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total	Rank	
1	Distran	23.5	18.0	40.0	3	0		84.5	2	
2	Substation Enterprises Inc.	22.5	19.0	39.0	5	0		85.5	1	
	Overall Averages	Professional Staff Experience (25 Points)	Design Approach (20)	Company Experience (45 Points)	Proximity (5 Points)	JSEB (5 Points)		Total		
1	Distran	22.50	18.33	41.00	3.00	0.00		84.83		
2	Substation Enterprises Inc.	21.83	18.67	38.67	5.00	0.00		84.17]

Date: 12/08/2022 Item# 5



Formal Bid and Award System

Award #5 December 8, 2022

Type of Award Request: RENEWAL

Requestor Name: Sencer, Justin – Mgr W/WW Reuse Delivery & Collection Engineering

Requestor Phone: (904) 665-6826

Project Title: General Engineering Services for Pipeline Projects and Studies Less than

16" Pipe Diameter and Manhole Inspections (JSEB Sheltered)

Project Number: 175-W; 175-S; 177-01; and 30606/2002

Project Location: JEA

Funds: Capital and O&M

Business Unit Estimate: N/A

Scope of Work:

Professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter of less than sixteen (16) inches and manhole inspection services. The work is generally described as performing engineering and design services as requested from time to time by JEA for water, sewer and reclaimed water projects for which the estimated construction cost, or the professional service fees for an individual study, do not exceed the amounts set forth in Florida Statutes Section 287.055, known as the Consultants' Competitive Negotiation Act (CCNA), as amended.

JEA IFB/RFP/State/City/GSA#: 054-19

Purchasing Agent: Rix, Lynn W.

Is this a ratification?:

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Original Award	Previous Increases	This Increase	New NTE
IEINCTINEER INCT		3609 Hendricks Ave, Jacksonville, FL 32207	\$1,959,048.89	\$195,904.89	\$900,000.00	\$3,054,953.78
IEINCTINEER INCT	Angela	3773 Luth Dr. E., Jacksonville Beach, FL 32250	\$1,959,048.89	\$195,904.89	\$900,000.00	\$3,054,953.78
	Steven I	9432 Baymeadows Rd Ste 100, Jacksonville, FL 32256	\$1,959,048.89	\$0.00	\$900,000.00	\$2,859,048.89

Amount of Original Award:\$5,877,146.67Date of Original Award:02/06/2020Renewal Amount:\$2,700.000.00

List of Previous Change Order/Amendments:

CPA#	Company	Amount	Date	Reason
187880	ALMOND ENGINEERING, P.A.	\$195,904.89	10/27/22	10% Admin Increase
187883	FOUR WATERS ENGINEERING, INC.	\$195,904.89	10/27/22	10% Admin Increase
187887	CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS, INC. (C&ES)	\$0.00		

New Not-To-Exceed Amount: \$8,968,956.45

Length of Contract/PO Term: Three (3) Years with w/Two (2) - One (1) Yr. Renewals

Begin Date: 04/03/2020 (Almond), 04/14/2020 (Four Waters), 04/08/2020 (CE&S) **End Date:** 04/02/2024 (Almond), 04/13/2024 (Four Waters), 04/07/2024 (CE&S)

Renewal Options: One (1) Remaining

JSEB Requirement: All three firms are JSEB certified

Background/Recommendations:

Competitively bid and awarded on 02/06/2020 to three firms. The original award is attached for reference.

During the first three years of the contract the consultants were issued a combined \$2.9M of manhole inspection and \$1.7M of design task orders. The design work included water main, wastewater main, and force main replacements and expansions. These projects have been installed by both JEA construction crews and outside contractors. Almond Engineering and Four Waters Engineering had the capacity to quickly complete manhole inspections, therefore administrative increases to add \$195,904.89 to both these firms were completed on 10/27/2022. These increases ensured sufficient contract capacity ahead of the contract renewal process.

All three firms have performed satisfactorily, therefore, we plan to exercise a one-year renewal option with an additional \$900,000.00 for each of the three consultants. The increase amount is based on historical usage.

Request approval to award a one (1) year contract renewals to Almond Engineering, P.A. (\$900,000.00), Four Waters Engineering, Inc. (\$900,000.00) and Construction and Engineering Services Consultants, Inc.(C&ES) (\$900,000.00) for the General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered) in the amount of \$2,700,000.00, for a new not-to-exceed amount of \$8,968,956.45, subject to the availability of lawfully appropriated funds.

Director: Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

VP: Vu, Hai X. - VP Water Wastewater Systems

APPROVALS:

Stephen Datz 12/08/2022

Chairman, Awards Committee Date

12/08/2022

Budget Representative Date

Date: 02/06/2020 Item# 4



Formal Bid and Award System

Award #4 February 06, 2020

Type of Award Request:

PROPOSAL (RFP)

Request #:

6497

Requestor Name:

DiMeo, Elizabeth A. - Mgr Project Management

Requestor Phone:

(904) 665-8139

Project Title:

General Engineering Services for Pipeline Projects and Studies Less than 16"

Pipe Diameter and Manhole Inspections (JSEB Sheltered)

Project Number:

Various

Project Location:

JEA

Funds:

Capital

Budget Estimate:

\$5,877,146.67

Scope of Work:

JEA is soliciting qualifications for professional design and engineering services for water, sewer and reclaimed water projects with a pipe diameter of less than sixteen (16) inches and manhole inspection services. The work is generally described as performing engineering and design services as requested from time to time by JEA for water, sewer and reclaimed water projects for which the estimated construction cost of each individual project does not exceed \$2,000,000 or the professional service fees for an individual study do not exceed \$200,000 as set forth in Florida Statutes Section 287.055, known as the Consultants' Competitive Negotiation Act (CCNA).

JEA IFB/RFP/State/City/GSA#:

054-19

Purchasing Agent:

Kruck, Daniel R.

Is this a Ratification?:

NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ALMOND ENGINEERING	1	(a) almondengineering com	3609 Hendricks Ave, Jacksonville FL 32207	(904) 306- 0162	\$1,959,048.89
FOUR WATERS ENGINEERING	Angela Bryan	abryan@4weng.com		(904) 414- 2400	\$1,959,048.89
		sdavis @candeconsults.com	9432 Baymeadows Rd Ste 100, Jacksonville, FL 32256	(904) 652- 1186	\$1,959,048.89

Amount for entire term of Contract/PO:

\$5,877,146.67

Award Amount for remainder of this FY:

\$1,079,770.00

Length of Contract/PO Term:

Three (3) yrs. w/Two (2) One Yr. renewals

Begin Date (mm/dd/yyyy):

02/14/2020

End Date (mm/dd/yyyy):

02/13/2023

JSEB Requirement:

Sheltered for JSEB Companies

Comments on JSEB Requirements:

All three companies are JSEB certified

PROPOSERS:

Name	Amount	Rank
ALMOND ENGINEERING	\$1,959,048.89	1
FOUR WATERS ENGINEERING	\$1,959,048.89	2
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS INC (C&ES)	\$1,959,048.89	3
J. COLLINS ENGINEERING AND ASSOCIATES	N/A	4

Background/Recommendations:

Advertised on 03/22/2019. Six (6) prime companies attended the mandatory pre-proposal meeting held on 04/11/2019. At proposal opening on 05/11/2019, JEA received four (4) proposals. The public evaluation meeting was held on 06/13/2019 and JEA deemed Almond Engineering, Four Waters Engineering and C&ES most qualified to perform the work. After the results were announced, JEA received a timely protest from J. Collins Engineering and Associates. The protest was resolved on 10/03/2019 after a Procurement Appeals Board (PAB) hearing. A copy of the evaluation matrix and negotiated fees and PAB decision letter are attached as backup.

Negotiations with Almond Engineering, Four Waters Engineering and C&ES were successfully completed. This contract includes a general engineering services contract for pipelines with a diameter less than 16 inches and manhole inspections. Work for each type of work will be completed using the negotiated rate structure. For manhole inspections, the service territory will be split between the three companies to perform inspections of JEA manholes to identify those in need of repair or replacement. The award amount is the budgeted amount for these services.

The budgeted spend is below:

• FY20: \$1,079,770.00

General Engineering: \$329,770.00Manhole Inspections: \$750,000.00

FY21: \$2,136,659.00

o General Engineering: \$536,659.00

o Manhole Inspections: \$1,600,000.00

• FY22: \$1,775,000.00

General Engineering: \$175,000.00Manhole Inspections: \$1,600,000.00

• FY23: \$885,717.67

o General Engineering: \$219,051.00

o Manhole Inspections: \$666,666.67 (partial year award)

054-19 – Request approval to award contracts to Almond Engineering, Four Waters Engineering and Construction and Engineering Services Consultants Inc (C&ES), for general engineering services for pipeline projects and studies less than 16" pipe diameter and manhole inspections in the amount of \$5,877,146.67, subject to the availability of lawfully appropriated funds.

Director:

Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP:

Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date

3/6/2000

Date: <u>12/08/2022</u> Item# <u>6</u>



Formal Bid and Award System

Award #6 December 8, 2022

Type of Award Request: RESCIND

Request #: 527

Requestor Name: Schoettler, Kyle C. - Manager W/WW System Operations & Customer Response

Requestor Phone: (904) 524-3989

Project Title: Restoration of Disturbed Concrete – North and West Service Territory

Project Number: N/A
Project Location: JEA

Funds: O&M & Capital

Business Unit Estimate: N/A

Scope of Work:

The purpose of this Request for Proposal (the "RFP") is to solicit pricing and select a vendor that can provide Disturbed Concrete Restoration Services at the best value to JEA. Specifically, JEA is seeking Proposals from qualified Companies primarily for the restoration of cement concrete in City, County and FDOT roadways, rights of way and easements. The work will also include the replacement of curbs and gutters free of puddling, meter box, manhole and valve jacket adjustments and replacements. Moderate compacting and density testing will be required per City, County and FDOT regulations.

JEA IFB/RFP/State/City/GSA#: 1410824446
Purchasing Agent: Brown, Darriel

Is this a Ratification?: NO

JSEB Requirement: Optional

BIDDERS:

Vendor Name	Amount
GEC TRUCKING AND CONSTRUCTION, INC.	N/A
H. TRENT ELSON UNDERGROUND	N/A
HESTER CONCRETE SERVICES, LLC	N/A

Background/Recommendations:

Advertised on 08/15/2022. A total of five (5) prime contractors attended four (4) mandatory pre-bid meetings held on: 08/26/2022, 09/21/2022, 10/17/2022, and 10/20/2022. Multiple pre-bid meetings were scheduled to increase participation and competition. Additionally, the contract, which had in prior years been advertised as JSEB Sheltered, was changed to Open Market, to further increase participation. At Bid Opening on 10/25/2022, JEA received three (3) Bids and two (2) No Bids. Companies that did not bid listed among their reasons the prioritization of other projects and difficultly justifying small concrete restoration task orders across a large service area.

This contract is for existing concrete services which are divided into territories (South/East and North/West) to evenly distribute the work and to encourage competition. All of the submissions for this project were determined to be unresponsive due to insufficient information for the various criteria for this evaluated RFP. The evaluators were unable to adequately complete their review due to missing information for the following criterion: Experience/Past Performance (20 Points), Design Approach/Work Plan (10 Points), Organizational Structure/Management Plan (10 Points). JEA is

planning to host a presentation at an upcoming "Doing Business with JEA" monthly meeting to increase participation for this project and to communicate expectations of reviewing completed responses.

This request is to rescind with the intent to rebid as an ITN. All pricing will be held confidential for 12 months or, if earlier, such time as JEA provides notice of an intended decision concerning the reissued ITN or until JEA withdraws the reissued ITN.

1410824446 - Request approval to rescind this solicitation, and reject all Responses received in anticipation of rebidding a new project and scope of work.

Director: Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

VP: Vu, Hai X. - VP Water Wastewater Systems

APPROVALS:

Stephen Datz 12/08/2022

Chairman, Awards Committee Date

12/08/2022

Budget Representative Date