

Welcome to the JEA Awards Meeting

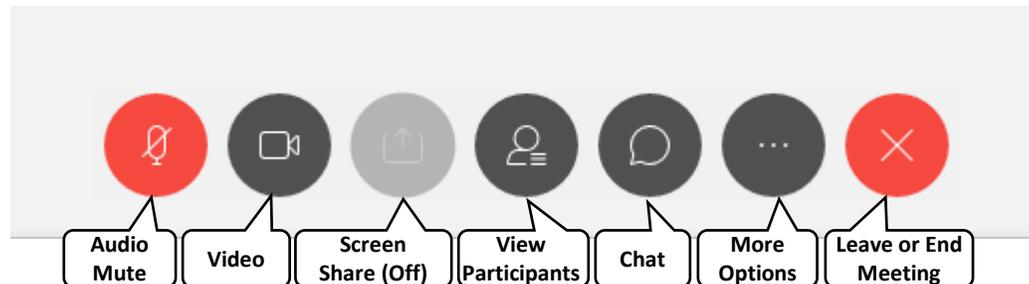
You have been joined to the meeting with your **audio muted** by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email **Aileen Cruz** at **cruza@jea.com** to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 703-0996** or by email at **cruza@jea.com** if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



AWARDS COMMITTEE AGENDA

DATE: Thursday, August 18, 2022

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL32202
OR
WebEx/Teleconference
WebEx Meeting Number (access code): 2309 526 2709
WebEx Password: cQMmJPHA823

Public Comments:

Awards:

1. Approval of the minutes from the last meeting(08/11/2022)
2. 1410613646 – Request approval to award a contract for engineering services for the Deerwood WTP - Well No. 2 Replacement to CDM Smith Inc. in the amount of \$496,627.00, subject to the availability of lawfully appropriated funds.
3. Request approval to terminate the contract with Summit Fire & Security LLC for electric plant fire protection services, and suspend bidding privileges for two (2) years.
4. Request approval to award a contract renewal to WG Yates & Sons Construction Co. & Sons Construction Co. in the amount of \$3,875,000.00 and to WW Gay Mechanical Contractors, Inc. in the amount of \$3,875,000.00 for general construction services for JEA, for a new total not-to-exceed amount of \$54,424,000.00, subject to the availability of lawfully approved funds.
5. Request approval to award a piggyback/ratification contract to Bozard Ford Company for the purchase of twenty-four (24) vehicles within the vehicle class categories of 117, 117C, and 117X (Ford F-150 4X4 Trucks) for FY23, in the amount of \$1,332,458.00, subject to the availability of lawfully appropriated funds.
6. Request approval to award acontract amendment with Duval Ford for the purchase of twenty-nine (29) vehicle class categories 116, 116C and 117X (Ford F 150 4X2 Trucks) for FY23 in the amount of \$1,270,918.46, for a total not-to-exceed amount of \$4,872,799.46, subject to the availability of lawfully appropriated funds.
7. 1410797646 - Request approval to award a contract to Equipment Services of Jacksonville, Inc. for JEA Trailer Maintenance and Repair services in the amount of \$448,605.49, subject to the availability of lawfully appropriated funds.
8. RFQ 103707– Request approval to award a contract to G&W Electric Company for the purchase of six (6) SWEPA023 switches for a total amount of \$699,972.00 subject to the availability of lawfully appropriated funds.
9. Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for the new JEA headquarters for the fourth phase in the amount of \$282,093.38, for a new not-to-exceed amount of \$3,762,128.09, subject to the availability of lawfully appropriated funds.

Informational Items: N/A

Open Discussion: N/A

Public Notice: N/A

General Business: N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

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	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 08/11/2022 meeting.
2	PROPOSAL (RFP) 4 PROPOSALS	VU	\$465,084.00	\$496,627.00	CDM SMITH INC.	Project Completion (Estimated: July 2025)	<p>JEA is soliciting Proposals for the services of an engineering firm for the design, permitting, and services during construction of a new water supply well including a 1,000-gallon-per-minute (gpm) production well completed in the upper Floridan aquifer, approximately 200 linear feet of 10-inch raw water pipeline, wellhead, associated electrical, instrumentation and control, associated appurtenances, and site/civil improvements.</p> <p>JEA's Deerwood III Water Treatment Plant (WTP), located at 5787 Southside Boulevard in Jacksonville, Florida, and is currently served by seven upper Floridan aquifer water supply wells. Most of the Deerwood wells were originally constructed as dual zone wells (upper and lower Floridan), but were subsequently backplugged to operate as upper Floridan wells to improve deteriorating water quality. The target flow range for the backplugged wells is 1,000-gpm. An 8th Deerwood III WTP well (Well No. 2) has been out of service over for 5 years due to low specific capacity and poor water quality, and it is not intended to return the well to service. The intent is for this well to be replaced by a new well at a site north of existing well No. 7, where both production and water quality are expected to be significantly improved.</p> <p>The award amount of \$496,627.00 is approximately 7% higher than the budget estimate. The hourly rates are deemed reasonable compared to other proposed historical rates for work of this nature. The hourly rates are fixed for the first year and may be increased by CPI annually, if requested by the firm. A copy of the fee table is attached for reference.</p> <p>1410613646 – Request approval to award a contract for engineering services for the Deerwood WTP - Well No. 2 Replacement to CDM Smith Inc. in the amount of \$496,627.00, subject to the availability of lawfully appropriated funds.</p>
3	CONTRACT TERMINATION	ERIXTON	\$1,725,000.00	N/A	N/A	N/A	<p>Electric Plant Fire Protection System Inspection, Testing & Maintenance Services</p> <p>The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a contractor that can provide electric plant fire protection services</p>

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						<p>for JEA (also referred to as the "Work" or "Services"). The scope of this contract is to secure the services of a qualified contractor which will provide inspection, testing and maintenance and repairs ("ITM") for fire alarm, fire sprinkler, CO2, Foam, Halon, and FM200 systems installed at their existing electric plants located throughout Duval County in Jacksonville, Florida.</p> <p>Specific items in the proposal include the following:</p> <ul style="list-style-type: none"> • ITM of fire alarm systems • ITM of water-based fire suppression systems (to include fire pumps, backflow preventers, sprinklers/deluge, fire hydrants, PIV's, standpipe and hose systems, and underground fire main loop) • ITM of dry pipe fire suppression systems • ITM of Clean Agent (CO2, FM200, Halon, & FE-227) fire suppression systems • ITM of Foam-based fire suppression systems Time & Material (T&M) rates for Maintenance/Repairs. <p>JEA has previously communicated performance concerns to Aegis Fire & Integrated Services LLC in August of 2021 for performance at BBGS. JEA processed performance review scorecards and ultimately JEA allowed Aegis to discontinue service at the BBGS facility, and continued services at NGS facility, which had not experienced performance issues at the time. IMC took over the full workload and has performed well.</p> <p>In September of 2021, Aegis Fire & Integrated Services LLC, was acquired by Summit Fire & Security LLC. JEA began experiencing performance issues in the fourth quarter of 2021 including the deployment of unqualified technicians to JEA They did not meet the minimum required safety training required by JEA and OSHA and often showed up without required PPE. In addition, JEA found errors in billing including double invoicing for projects.</p> <p>Request approval to terminate the contract with Summit Fire & Security LLC for electric plant fire protection services, and suspend bidding privileges for two (2) years.</p>	
4	CONTRACT RENEWAL	ERIXTON	\$7,750,000.00	\$3,875,000.00 \$3,875,000.00	<p>WG YATES & SONS CONSTRUCTION CO.</p> <p>WW GAY MECHANICAL CONTRACTORS, INC.</p>	08/13/2023	<p>General Construction Services - Electric Plants</p> <p>JEA is seeking the services of experienced industrial contractors that possess technical expertise in the operations, maintenance, and construction of a large, municipal electric utility for repair and maintenance projects. The work will consist primarily of capital and O&M projects that are planned or developed over the course of a five (5) year contract period. Individual projects may vary widely in size and scope and will be assigned via Task Authorization. The construction and maintenance activities performed under this contract will take place</p>

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						<p>primarily at the electric production plants; however, they can also occur at various locations and business units within JEA. Individual projects that must be bid as separate sealed bids and publicly advertised under Chapter 255 of Florida Statutes will be accomplished by independent solicitations and will not be processed under these contracts.</p> <p>Originally bid and approved by Awards Committee on 08/03/2017 in the amount of \$30,000,000.00 to WG Yates & Sons Construction Co. (\$12,000,000.00), Williams Industrial Services, LLC (\$10,000,000.00) and W.W. Gay Mechanical Contractors, Inc. (\$8,000,000.00). Multiple increases have been approved since the original award based on capital projects that were funded at the time of the awards and included limited O&M spend. A copy of the awards are attached as backup.</p> <p>This contract increase is for new approved capital projects and O&M spend through FY23, which will execute the one-year renewal to take the contracts through August of 2023. The proposed budgetary information is included as backup.</p> <p>Work is awarded by two (2) methods, competitive lump sum bids between the companies for project work, which accounts for a larger portion of the total work, and direct award with time and material rates to the company best suited to perform specialized work. Rates were fixed for the first three years of the contract with CPI applied thereafter.</p> <p>JEA elected to negotiate renewals with WG Yates & Sons Construction Co. and W.W. Gay Mechanical Contractors, Inc. for renewals rather than going back to the street for a new bid. Both companies held their original contract rates for the first five-year term of the contract. JEA negotiated CPI increases for both companies independently, which will take effect October 1, 2022, based on the one-year CPI increase, which is deemed reasonable, in comparison to going out to market.</p> <p>Term based services contracts are typically not funded for the latter years of the contract (or based on estimated spend). Should additional work develop during the contract term, additional funding may be required. Additional increases will be processed through the Awards Committee as necessary.</p> <p>Request approval to award a contract renewal to WG Yates & Sons Construction Co. & Sons Construction Co. in the amount of \$3,875,000.00 and to WW Gay Mechanical Contractors, Inc. in the amount of \$3,875,000.00 for general construction services for JEA, for a new total not-to-exceed amount of \$54,424,000.00, subject to the availability of lawfully approved funds.</p>
5	PIGGYBACK - FLORIDA SHERIFF'S	MCELROY	\$1,388,500.00	\$1,332,458.00	BOZARD FORD COMPANY	<p>Project Completion (September</p> <p><u>FY23 JEA Light and Medium Duty Vehicle Procurement Acquisition (Ford F-150 4X4)</u></p>

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	ASSOCIATION (FSA)/ RATIFICATION					2023 Estimate)	<p>The purpose of this Piggyback was to solicit pricing for the purchase of twenty-four (24) vehicles within the vehicle class categories of 117, 117C, and 117X (Ford F-150 4X4 Trucks) for FY23 JEA’s fleet capital requirements for replacement for the Electric and Water departments and expansion for the Water departments as follows:</p> <ul style="list-style-type: none"> • Electric Replacement – 11 Units • Water Replacement – 5 Units • Water Expansion – 8 Units <p>Ford Motor Company opened the order window to purchase F-150 Trucks under government contracts earlier than anticipated. The order window closed on 08/12/2022. Since JEA would not have enough time to do a formal solicitation and ensure their order would be placed in the order bank to guarantee the slots, the decision was made to piggyback off of the Florida Sheriff’s Association (FSA) Ford Contract (FSA Contract FSA 20-VEL28.0) for the FY23 purchase of F150 4X4 Trucks to Bozard Ford Company as a ratification. Their pricing is in line with past purchases with Duval Ford, and purchasing from Bozard diversifies our upfitters and dealers for Ford Trucks.</p> <p>When Fleet planned the FY23 Budget for the twenty-four (24) F-150s (4x4), they estimated an average increase of 39% (based on the options requested) in pricing from the FY22 solicitation prices. When Fleet met with Ford corporate representatives in the beginning of June, they were informed to expect increases in pricing of 25% for standard cabs and 47% increase on crew cabs for the FY23 Ford F-150 trucks. Actual price increases from FY 22 prices were 35%. Based on this information, the actual cost was approximately \$56,000.00 lower than the estimated budget.</p> <p>Request approval to award a piggyback/ratification contract to Bozard Ford Company for the purchase of twenty-four (24) vehicles within the vehicle class categories of 117, 117C, and 117X (Ford F-150 4X4 Trucks) for FY23, in the amount of \$1,332,458.00, subject to the availability of lawfully appropriated funds.</p>
6	CONTRACT AMMENDMENT/ RATIFICATION	MCELROY	\$1,244,500.00	\$1,270,918.46	DUVAL FORD	Project Completion (September 2023 Estimate)	<p><u>JEA Light and Medium Duty Vehicle Procurement Acquisition</u></p> <p>The purpose of this contract amendment is to modify the original Award amount from the October 28, 2021 Award Committee. The original Invitation For Bid (the "IFB") was to solicit pricing for the purchase of sixty-two (62) vehicles within the vehicle class categories of 116, 116X, 117, 117C, 117X, 122, 122+, and 130 for JEA’s fleet capital requirements for replacement for the Electric and Water departments and expansion for the Electric and Water department. This amendment is for the planned</p>

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						<p>and budgeted replacement, and expansion of twenty-nine (29) vehicle class categories 116, 116C and 117X (Ford F-150 4X2 Trucks) for FY23 as follows:</p> <ul style="list-style-type: none"> • Electric Replacement – 19 Units • Electric Expansion – 4 Units • Water Replacement – 6 Units <p>Originally bid and approved by the Awards Committee 10/28/2021 for \$2,615,466.00. Award was amended and increased by \$986,415.00 on 06/30/2022 when Ford Motor Company opened its dealer allocation and order bank for Vans on May 31, 2022, much earlier than expected. Since JEA would not have enough time to do a formal solicitation and ensure the order is placed in the order bank to guarantee the slots, the decision was made to do contract amendment/ratification award for the FY23 purchase of vans to Garber Ford, the lowest cost Respondent in the original solicitation.</p> <p>As with the Van allocations, Ford Motor Company opened the order window to purchase F150s under government contracts earlier than anticipated. The order window closed on 08/12/2022. Since JEA would not have enough time to do a formal solicitation and ensure the order is placed in the order bank to guarantee the slots, the decision was made to do contract amendment/ratification award for the FY23 purchase of F-150s to Duval Ford, the lowest cost Respondent in the original solicitation.</p> <p>When Fleet planned for the FY23 budget for the twenty-nine (29) F-150s (4X2), they estimated an average 30% increase (based on the option requested) in pricing from the FY22 solicitation prices. When Fleet met with Ford corporate representatives in the beginning of June, they were informed to expect a price increase of 25% for standard cabs, to a 47% increase for crew cabs. Actual price increases from FY 22 prices were 34% for standard and extended cab trucks and 47.5% for crew cab trucks. This additional increase in price accounts for the discrepancy in the budgeted amount and the actual cost of the F-150 4X2 Trucks.</p> <p>Request approval to award acontract amendment with Duval Ford for the purchase of twenty-nine (29) vehicle class categories 116, 116C and 117X (Ford F 150 4X2 Trucks) for FY23 in the amount of \$1,270,918.46, for a total not-to-exceed amount of \$4,872,799.46, subject to the availability of lawfully appropriated funds.</p>	
7	INVITATION TO NEGOTIATE (ITN) 1 RESPONSE	MCELROY	\$434,817.90	\$448,604.59	EQUIPMENT SERVICES OF JACKSONVILLE, INC.	09/30/2025	<p><u>JEA Fleet Trailer Maintenance & Repairs</u></p> <p>The purpose of this Invitation to Negotiate (the "ITN") was to solicit pricing for maintenance and repair services for JEA's Trailer Fleet. The</p>

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						<p>services that will be performed under this scope will be at a minimum preventative maintenance, corrective maintenance, and road calls to support JEA's Fleet operations. There are 352 trailers that will be part of this program, ninety-three (93) heavy duty, sixty-seven (67) medium duty and one hundred and ninety-two (192) light duty trailers. During the last 36 months, the average annual spend for maintenance and repair to trailers was \$105,838.26.</p> <p>At bid opening held on 07/26/2022, JEA received one (1) Response. The vendors that did not submit Responses expressed the shortage of certified technicians preventing them from providing the required services and the 24-hour coverage as the reasons why they did not submit a bid.</p> <p>The basis of award was to award the contract to the highest ranked Respondent. JEA evaluated the Responses received, based on pricing, professional experience, and availability, response time and account management. The only Response received was from Equipment Services of Jacksonville, Inc. and met all the requirements that JEA Fleet requested. Equipment Services of Jacksonville, Inc. is the vendor currently providing Trailer Maintenance and Repair services to JEA, and Fleet Services is satisfied with their services.</p> <p>The increases in pricing in the response are in line with the increases we have seen in the last 24 months. Labor costs increased 6.7% from their current contract and preventive maintenance services increased 15.4%, due mainly to increases in the pricing of lubricants and labor costs. A negotiation and BAFO were not deemed necessary after the evaluation committee's review of the Response and the fact that there was only a single respondent.</p> <p>The budget estimate was determined using current contract pricing and new volume projections. The 6% variance between the budget estimate and the new contract is in line with the 6.7% increase in labor. With a 14% increase in assets and ongoing Fleet process improvements, Fleet Services anticipates utilizing the average annual projected spend of \$149,534.86 over the next three years. The budget source to cover the approved budget variance has been identified for Finance.</p> <p>1410797646 - Request approval to award a contract to Equipment Services of Jacksonville, Inc. for JEA Trailer Maintenance and Repair services in the amount of \$448,605.49, subject to the availability of lawfully appropriated funds.</p>	
8	SINGLE SOURCE/ RATIFICATION	MCELROY	\$699,972.00	\$699,972.00	G & W ELECTRIC COMPANY	08/05/2023	<p><u>SWEPA023 Switchgear Spot Buy</u></p> <p>The purpose of this Single Source purchase is to buy six (6) SWEPA023 switches (Switchgear, padmount, 3-phase). During the last 12 months,</p>

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						<p>the commodity spend for this item was \$84,912.00. At the time of the spot buy, the inventory balance for the item found in this solicitation is zero (0) with the average current lead time of thirty to forty (30-40) weeks.</p> <p>G&W Electric Company is currently the only approved manufacturer for SWEPA023 switches (Switchgear, padmount, 3-phase). JEA is in the process of replacing our current "Live-front" switchgear to these "Dead-front" versions for employee safety and reliability reasons. The intent is to phase these switches in over time and install these units at strategic locations that may be in flood prone areas or where we have experienced multiple outages. Because of the increase in the lead times for this item, the min/max quantities have been adjusted, resulting in the need to purchase six (6) SWEPA023.</p> <p>RFQ 103707– Request approval to award a contract to G&W Electric Company for the purchase of six (6) SWEPA023 switches for a total amount of \$699,972.00 subject to the availability of lawfully appropriated funds.</p>
9	CONTRACT INCREASE	MCELROY	\$5,000,000.00	\$282,093.38	PERDUE, INC.	<p style="text-align: center;">Project Completion (Expected: November 30, 2022)</p> <p><u>Furniture Procurement, Delivery and Service for New Headquarters</u> The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.</p> <p>This contract increase is for the purchase of phase four, which includes primarily lockers and lateral files. The additional purchases included in this order encompass the majority of known furniture and ancillary needs. We may have additional minor needs once we occupy and would seek approval for those as they are identified.</p> <p>Perdue and Steelcase have been able to produce and deliver materials on time as planned. Due to delays in the interior construction being experienced as a result of supply chain materials availability and ability to complete work, furniture that was to be delivered directly to the project is being diverted to temporary warehousing and some furniture has been repositioned in the building to allow for other trades to complete the interiors work. Additionally, Perdue was able to delay delivery of others order recently to limit the amount of materials that need to be diverted and stored. We will seek approval for the costs of warehousing and additional labor to retrieve the furniture from storage and assemble once the floors are ready and the storage costs are identified.</p>

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							<p>Documentation for this award includes a separate order for lockers and one for lateral files and additional task chairs for JEA’s mailroom workstations. The HQ project team has reviewed multiple locker types and functions as well as finishes. The best value to the project and administrative capabilities was considered when selecting a high value, lower cost option for a digital lock. The lower cost digital keypad and cellular phone touchless capabilities were selected for this procurement of lockers. The locker purchase includes delivery and installation. The lateral files being ordered are those that are visible in the workspaces. Additionally, JEA will repurpose other lateral files and storage items for copy rooms and storage rooms.</p> <p>Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for the new JEA headquarters for the fourth phase in the amount of \$282,093.38, for a new not-to-exceed amount of \$3,762,128.09, subject to the availability of lawfully appropriated funds.</p>
Total Award				\$12,280,673.43			

JEA AWARDS COMMITTEE

AUGUST 11, 2022, MEETING MINUTES

The JEA procurement Awards Committee met on AUGUST 11, 2022, in person with a WebEx option.

WebEx Meeting Number (access code): 2309 526 2709

WebEx Password: cQMmJPHA823

Members in attendance were Jenny McCollum as Chief Procurement Officer, Stephen Datz Chairperson (onsite), Sean Conner for Hai Vu as Vice Chairperson, Laure Whitmer as Budget Representative, Rebecca Lavie as Office of General Counsel Representative; Gabor Acs for Ricky Erixton, Laura Schepis (onsite) and Joe Orfano (onsite). Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:00 a.m., introduced the Awards Committee Members, and confirmed that there was an in-person quorum of the Committee membership present.

Public Comments:

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

1. Approval of the minutes from the last meeting (08/04/2022). Chair Datz verbally presented the Committee Members the proposed August 4, 2022 minutes as presented.

MOTION: Laura Schepis made a motion to approve the August 4, 2022 minutes (Award Item 1). The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2 – 5:

2. 1410721846- Request approval to award a contract to Mercedes Benz of Jacksonville for JEA Fleet Vans in the amount of \$325,018.00, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Laura Schepis and approved unanimously by the Awards Committee (5-0).

3. 1410769646 - Request approval to award a contract to VanTran Transformers for the purchase of two TRAPF005 3750 kVA Pad-Mounted Transformer for JEA Inventory Stock in the amount of \$438,500.00, subject to the availability of lawfully appropriated funds.

MOTION: Laura Schepis made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

4. 1410741846 - Request approval to rescind this solicitation and reject all Responses in anticipation of re-bidding.

MOTION: Laura Schepis made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Sean Conner and approved unanimously by the Awards Committee (5-0).

5. Request approval of a ratification of a change order to J.B. Coxwell Contracting, Inc., for construction services for COJ Hart Expressway Modification: Bay Street to Talleyrand Avenue in the amount of \$81,667.40, for a new not-to-exceed amount of \$604,258.57, subject to the availability of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 5 as amended in the committee packet. The motion was seconded by Laura Schepis and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

Award #5 was a ratification.

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair Datz adjourned the meeting at 10:16 a.m.

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below:
https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/



Formal Bid and Award System

Award #2 August 18, 2022

Type of Award Request: PROPOSAL (RFP)
Requestor Name: Boree, Allan D. - Water Wastewater Engineer
Requestor Phone: (904) 665-4468
Project Title: Engineering Services for the Deerwood WTP - Well No. 2 Replacement
Project Number: 8007695
Project Location: JEA
Funds: Capital
Budget Estimate: \$465,084.00

Scope of Work:

JEA is soliciting Proposals for the services of an engineering firm for the design, permitting, and services during construction of a new water supply well including a 1,000-gallon-per-minute (gpm) production well completed in the upper Floridan aquifer, approximately 200 linear feet of 10-inch raw water pipeline, wellhead, associated electrical, instrumentation and control, associated appurtenances, and site/civil improvements.

JEA's Deerwood III Water Treatment Plant (WTP), located at 5787 Southside Boulevard in Jacksonville, Florida, and is currently served by seven upper Floridan aquifer water supply wells. Most of the Deerwood wells were originally constructed as dual zone wells (upper and lower Floridan), but were subsequently backplugged to operate as upper Floridan wells to improve deteriorating water quality. The target flow range for the backplugged wells is 1,000-gpm. An 8th Deerwood III WTP well (Well No. 2) has been out of service over for 5 years due to low specific capacity and poor water quality, and it is not intended to return the well to service. The intent is for this well to be replaced by a new well at a site north of existing well No. 7, where both production and water quality are expected to be significantly improved.

JEA IFB/RFP/State/City/GSA#: 1410613646
Purchasing Agent: Brown, Darriel
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CDM SMITH INC.	Shayne Wood	woodsh@cdmsmith.com	4651 Salisbury Road, Suite 420 Jacksonville, FL 32256	(904) 993-5568	\$496,627.00

Amount for entire term of Contract/PO: \$496,627.00
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: Project Completion
Begin Date: 08/31/2022
End Date: Project Completion (Estimated: July 2025)
JSEB Recommendation: Five Percent (5%) Evaluation Criterion

Comments on JSEB Requirements:

Four Waters Engineering, Inc. (Permitting) – 15.35%
Meskel & Associates Engineering, PLLC (Geotechnical Engineering) – 5.25%
Smith Surveying Group, LLC (Survey) – 1.24 %

PROPOSERS:

Name	Price	Rank
CDM SMITH INC.	\$496,627.00	1
JACOBS ENGINEERING INC.	N/A	2
WRIGHT-PIERCE, INC.	N/A	2
KIMLEY-HORN AND ASSOCIATES, INC.	N/A	4

Background/Recommendations:

Advertised on 03/08/2022. Five (5) prime companies attended the mandatory pre-proposal meeting held on 03/21/2022. At proposal opening on 04/12/2022, JEA received four (4) proposals. The public evaluation meeting was held on 05/24/2022, and JEA deemed CDM Smith Inc. most qualified to perform the work. A copy of the evaluation matrix is attached for reference.

The award amount of \$496,627.00 is approximately 7% higher than the budget estimate. The hourly rates are deemed reasonable compared to other proposed historical rates for work of this nature. The hourly rates are fixed for the first year and may be increased by CPI annually, if requested by the firm. A copy of the fee table is attached for reference.

1410613646 – Request approval to award a contract for engineering services for the Deerwood WTP - Well No. 2 Replacement to CDM Smith Inc. in the amount of \$496,627.00, subject to the availability of lawfully appropriated funds.

Manager: Phillips, Brian R. - Mgr W/WW Project Management
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Vu, Hai X. - VP Water Wastewater Systems

APPROVALS:

Stephen Datz 8/18/2022

Chairman, Awards Committee **Date**

Stephanie M Healy 8/18/2022

Budget Representative **Date**

1410613646 Engineering Services for the Deerwood WTP - Well No. 2 Replacement

Vendor Rankings	Allan Boree	Brian Phillips	Michael Hersey	Σ Rank	Rank	Total Score
CDM Smith Inc.	1	2	1	4	1	264.86
Jacobs Engineering Group Inc.	3	1	3	7	2	248.25
Wright-Pierce	2	3	2	7	2	247.74
Kimley-Horn	4	4	4	12	4	229.33

Allan Boree	Professional Staff Experience (35 Points)	Design Approach and Work Plan (35 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total	Rank
CDM Smith Inc.	33.6	33	22	4	92.60	1
Jacobs Engineering Group Inc.	33.6	25	22	4	84.60	3
Kimley-Horn	29.75	28	20	4	81.75	4
Wright-Pierce	30.05	31	21	4	86.05	2

Brian Phillips	Professional Staff Experience (35 Points)	Design Approach and Work Plan (35 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total	Rank
CDM Smith Inc.	28.58	28	22	4	82.58	2
Jacobs Engineering Group Inc.	29.87	30	21	4	84.87	1
Kimley-Horn	24.55	28	18	4	74.55	4
Wright-Pierce	25.89	27	24	4	80.89	3

Michael Hersey	Professional Staff Experience (35 Points)	Design Approach and Work Plan (35 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total	Rank
CDM Smith Inc.	31.68	31	23	4	89.68	1
Jacobs Engineering Group Inc.	30.28	21	23.5	4	78.78	3
Kimley-Horn	28.53	20.5	20	4	73.03	4
Wright-Pierce	30.8	26	20	4	80.80	2

Overall Averages	Professional Staff Experience (35 Points)	Design Approach and Work Plan (35 Points)	Company Experience (25 Points)	JSEB (5 Points)	Total
CDM Smith Inc.	31.29	30.67	22.33	4.00	88.29
Jacobs Engineering Group Inc.	31.25	25.33	22.17	4.00	82.75
Kimley-Horn	27.61	25.50	19.33	4.00	76.44
Wright-Pierce	28.91	28.00	21.67	4.00	82.58

EXHIBIT A
Deerwood III WTP - Well No. 2 Replacement Well

EXHIBIT A - FEE TABLE

Amendment No. 2 <i>Contract Billing Rates</i>	CATEGORY	Technical Expert	Officer/Principal	Senior Engineer	Senior Project Manager	Senior Professional	Professional III	Professional II	Professional I	Senior Tech Support	Staff Tech Support	Contract Administrator	Administrative	Optional Eng. Services	TOTAL HOURS EST	TOTAL LABOR COST
		\$260.00	\$245.00	\$220.00	\$215.00	\$195.00	\$165.00	\$140.00	\$115.00	\$140.00	\$130.00	\$130.00	\$105			
Task 1: Project Kick-Off Meeting and Data Collection		0	0	5	12	23	1	0	12	4	0	0	0.00		57	\$10,270
Task 2: 30-Percent Preliminary Design Package		0	4	38	24	103	20	16	130	14	19	0	10		378	\$60,555
Task 3: 60-Percent Detailed Design Package		0	0	30	14	83	28	8	119	26	34	0	32		374	\$56,640
Task 4: 100-Percent Final Design/Issued for Bid Documents Package		0	2	23	16	55	7	4	92	20	18	0	48		285	\$42,190
Task 5: Permitting Assistance		0	0	8	10	20	12	0	14	4	0	0	0		68	\$11,960
Task 6: Bidding Assistance		0	0	6	4	14	2	0	15	28	0	0	0		69	\$10,885
Task 7: Services During Construction		0	2	28	62	364	16	4	164	0	232	14	4		890	\$145,420
Task 8: Project and Quality Management		16	40	22	85	10	0	0	10	0	0	20	20		223	\$44,875
Task 9: Optional Engineering Services														\$15,000	-	\$15,000
		16	48	160	227	672	86	32	556	96	303	34	114		2344	\$382,795
															Total Labor (Lump Sum)	\$382,795
															Total Other Direct Costs (Lump Sum)	\$ 12,500
															TOTAL LUMP SUM	\$395,295
															SUB GEOTECH (NTE) (Meskel Eng & Associates)	\$4,900
															SUB SURVEY & S.U.E (NTE) (Smith Surveying)	\$20,767
															SUB CIVIL (NTE) (Four Waters Eng.)	\$60,665
															TOTAL SUBCONSULTANTS	\$86,332
															TOTAL NOT TO EXCEED PROJECT COST	\$481,627
															Optional Engineering Services (Task 9)	\$15,000
															Grand Total Price (NOT TO EXCEED with Task 9 - Optional Services)	\$ 496,627



Formal Bid and Award System

Award #3 August 18, 2022

Type of Award Request: CONTRACT TERMINATION
Requestor Name: Pruitt, Chris, Sr. Mgr. Generation Support
Requestor Phone: (904) 665-4090
Project Title: Electric Plant Fire Protection System Inspection, Testing & Maintenance Services
Project Number: N/A
Project Location: JEA
Funds: O&M
Budget Estimate: \$1,725,000.00

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a contractor that can provide electric plant fire protection services for JEA (also referred to as the "Work" or "Services"). The scope of this contract is to secure the services of a qualified contractor which will provide inspection, testing and maintenance and repairs ("ITM") for fire alarm, fire sprinkler, CO2, Foam, Halon, and FM200 systems installed at their existing electric plants located throughout Duval County in Jacksonville, Florida. Specific items in the proposal include the following:

- ITM of fire alarm systems
- ITM of water-based fire suppression systems (to include fire pumps, backflow preventers, sprinklers/deluge, fire hydrants, PIV's, standpipe and hose systems, and underground fire main loop)
- ITM of dry pipe fire suppression systems
- ITM of Clean Agent (CO2, FM200, Halon, & FE-227) fire suppression systems
- ITM of Foam-based fire suppression systems

Time & Material (T&M) rates for Maintenance/Repairs.

A complete scope of work is provided in Appendix A - Technical Specifications.

JEA IFB/RFP/State/City/GSA#: 044-19
Purchasing Agent: Lovgren, Rodney
Is this a Ratification?: NO
JSEB Requirement: N/A

BIDDERS:

Vendor Name	Amount	Original Rank	BAFO AMOUNT	BAFO Rank
AEGIS FIRE & INTEGRATED SERVICES LLC	\$1,835,787.50	3	\$1,411,775.00	1

ISLAND MECHANICAL CONTRACTORS FIRE PROTECTION LLC.	\$1,656,437.50	1	\$1,656,437.50	2
W. W. GAY FIRE PROTECTION INC.	\$1,700,287.50	2	\$1,700,287.50	3
CINTAS	\$1,902,297.50			
AGENT FIRE	\$1,999,428.72			
WIGINTON FIRE SYSTEMS	\$2,185,267.38			
M.J. WOOD	\$4,050,590.00			

Background/Recommendations:

Previously Awarded on 04/18/2019 to Aegis Fire & Integrated Services LLC in the amount of \$988,242.50, as well as to Island Mechanical Contractors Fire Protection LLC in the amount of \$496,931.25 to split the services needed at Brandy Branch Generating Station (BBGS) and Northside Generating Station (NGS).

JEA has previously communicated performance concerns to Aegis Fire & Integrated Services LLC in August of 2021 for performance at BBGS. JEA processed performance review scorecards and ultimately JEA allowed Aegis to discontinue service at the BBGS facility, and continued services at NGS facility, which had not experienced performance issues at the time. Fire & Security LLC following IMC. IMC took over the full workload and has performed well.

In September of 2021, Aegis Fire & Integrated Services LLC, was acquired by Summit Fire & Security LLC. JEA began experiencing performance issues in the fourth quarter of 2021 including the deployment of unqualified technicians to JEA. They did not meet the minimum required safety training required by JEA and OSHA and often showed up without required PPE. In addition, JEA found errors in billing including double invoicing for projects.

This request is to terminate the contract for default with Summit Fire & Security LLC, and suspend bidding privileges for two (2) years, and continue to use IMC Fire Protection LLC as the primary and only vendor for the services. The performance issues with Summit Fire & Security LLC are documented in the attached draft termination for default letter, and a contract increase to add funding to IMC Fire and Protection LLC is forthcoming.

Request approval to terminate the contract with Summit Fire & Security LLC for electric plant fire protection services, and suspend bidding privileges for two (2) years.

Sr. Manager: Pruitt, Chris, Sr. Mgr. Generation Support
Director: Limbaugh, Margaret Z. – Dir. Energy Project Management
VP: Erixton, Ricky D. VP - Electric Systems

APPROVALS:

Stephen Datz 8/18/2022
Chairman, Awards Committee **Date**

Stephanie M. Realy 8/18/2022
Budget Representative **Date**

VIA EMAIL

June 22, 2022

Nic Brown
President
Summit Fire & Security
1025 Telegraph Street,
Reno NV 89502

RE: NOTICE OF TERMINATION FOR DEFAULT
JEA Contract No. _Zycus Contract JEA10707_Oracle CPA- 200197 & Solicitation No.
044-19
Electric Plant Fire Protection System Inspection, Testing & Maintenance Services

Dear Mr. Brown:

This letter is in response to Summit Fire & Security's performance and consistent failure to provide competent personnel with the appropriate safety equipment and ability to safely work on JEA's Northside Generating Station. JEA previously provided Aegis a Notice to Cure on March 15, 2021 after which Summit was assigned Aegis's contract. Performance has continued to be substandard, JEA has used other contractors to make repairs, which Summit could not repair. Additionally, JEA has had to intervene to avoid potentially dangerous safety situations.

As a result, JEA is terminating Summit's contract for default. JEA expects Summit to close out any work currently in progress in a safe manner and to submit any final invoices within the next 30 days to support closing out of this contract.

A full detailing of documented, performance, safety and technician competency concerns are provided below for reference.

The following general minimum contractor safety requirements have not been adhered to in this contract:

- 1.) The Lead Technician (or coordinator) has not completed the Safety Leadership Development (SLD) class completed. Documentation providing proof of completion to be provided to the contract administrator.
- 2.) Summit's workers have not completed OSHA 10 safety training. All workers performing work under the contract must have completed this training.

- 3.) Summit's workers have not completed JEA's safety training. All workers prior to working on site need to have completed the JEA 2-hour safety training presentation and be on completed roster.
- 4.) Summit's workers have not completed the NGS site safety presentation. All workers prior to working on site need to have completed the NGS site specific safety presentation and be on the completed roster.
- 5.) Summit has not provided a member of the technician team that is CPR / AED trained.

On or about - 5/30/22:

JEA's Contract Administrator (CA) called Summit's Project Manager (PM) (Robert Rylie) for a service call on a leaking sprinkler head in the men's room on building 26. Summit sent a new technician and was not familiar with our systems when he came out. Andrew Thomas (Summit's field technician) arrived at NGS; he was not being safety qualified and not familiar with JEA's system. JEA's Contract Administrator was not comfortable letting him proceed with the repair.

JEA's CA called the technicians supervisor Robert Rylie and told of JEA's concerns about not knowing the system. JEA's CA noted that this is the first time working on our system and an accidental trip of the system could have drastic impacts to the plant. Summit's personnel had not been through the JEA safety qualifications and should not have been sent to the site without this required documentation. The technician was asked to leave the site, and JEA had another contractor to complete the urgent issue with the sprinkler head leaking.

Safety prequalification and PPE

JEA's CA has communicated to Aegis and Summit leadership the minimum requirement to be onsite. Summit has not submitted documentation of having its employees receive SLD training to date; therefore when they are on site, JEA personnel must stand in for the SLD portion, until Summit sends its leads and supervisors to the required training at Northeast Florida Safety Council (NEFSC).

Summit continues to send technicians and helpers who are not safety-qualified and who do not have the required tools and PPE to work on JEA's site. Garrett Martin (Summit Field Technician) was sent out without being safety qualified and had to be turned around along with Jake Nutting for not having proper PPE to be onsite. They came out to work on the CT pull handles.

February 2022:

Josh the alarm helper showed up for inspection without safety shoes and he was sent off site. JEA's CA constantly must remind the Summit technicians and helpers the importance to wear proper PPE on site.

April 2022:

Technicians were driving personal vehicles onsite. They were told to park in the contractor parking lot and this was disregarded. After lunch they returned with their personal vehicle.

Tech not knowing our system

Unit 1 bearing Trouble:

Unit 1, number one bearing has a trouble alarm and Unit 1 is offline currently for economy. The technician could not find the problem after multiple attempts. As a result, JEA's CA decided to have the component temporarily disabled until Summit could figure out the problem.

Plant transfer building:

The plant transfer building is currently in alarm, after several times (six plus) of the Summit Technician of attempting to find the problem and changing out some of the components on the tripper deck system, JEA is still getting alarms on this system.

Unit 1 hose reel module:

Unit 1 hose reel was determined to have a bad module, after several failed attempts of changing the module, the technician could not get the system to work properly. He tried several different modules and several trips to the shop to get the proper programming tool. The system is still in alarm and JEA still doesn't have a resolution to resolve this problem.

Warehouse 3 dry pipe header:

The dry pipe header in warehouse 3 has had several attempts to repair the system after it tripped. JEA has replaced piping in the overhead, cleaned and changed valves and associated piping and previously had the air compressor changed. After changing several parts and accessories JEA discussed with the technician adjusting the air pressure switch on the air compressor. The system is a 5 to 1 ratio system, the air pressure was set to 25 psi at the lower end and 35 psi at the upper end and our water pressure from our fire pumps is about 170-175 psi. At 35 psi air pressure this is at the lower end of the requirement to keep this system from tripping. The technician and JEA adjusted the air pressure to about 35 psi on the lower end and 45 psi on the upper end, this solved the problem. JEA's observation is that JEA should not be providing technical direction to the Contractor on how to affect repairs. This also caused JEA to spend money on repairs that may not have been needed by not identifying the root cause of the problem.

3/16/2022:

The technician misdiagnosed two deluge valves as bad and leaking by, JEA found alarm inspection test valves open from the annual inspection, saving parts and labor about \$11,000.00

On or About 2-18-22:

When Summit did the fire pump flow check Summit blew 2-foot holes in the gravel. The CA had to stop the test because they were causing a safety hazard, they used a trailer with a diverter box on it last year to do this test. A few weeks later Summit came back and finished the pump flow test with the trailer. Once again technicians that do not know the proper procedures could have caused issues for the plant.

Annual Fire Inspection completed in a timely manner
Fire inspection need to be done on time and by qualified personnel.

04/2022:

The annual inspection was due in February and Summit started on it but only completed the sprinkler side of the inspection. The technician for the alarm side was here also, but his manager instructed him to just do the semi-annual inspection. Summit sent out a new inspector to complete the annual inspection but kept tripping the system and was not familiar enough with our system to reset the system after a trip. JEA has had to have them call another technician familiar with our system to reset it. After tripping the systems on the transformers two times, dumping thousands of gallons of water on a live transformer, and jeopardizing generation at NGS, JEA stopped the inspection. JEA contacted Robert Rylie with Summit to address these issues, and he was supposed to reschedule the inspection with a sprinkler tech familiar with our system. JEA needs to have a qualified technician familiar with our system to address these issues caused by the inspector or an inspector that knows how to reset our systems. So, the annual inspection was finally completed at the end of May when it was due in February.

Manager not answering for call for service

JEA usually call the technicians for service (Clifford or Eric). However, was told by their managers that JEA needs to call them, and they will dispatch the technicians.

On several occasions JEA called the manager and they didn't respond, so because of the urgency of the issue JEA called the Technician to get a response. The managers Will R. and Robert Rylie need to be 24-7 responsive.

Double and triple billing

1/5/2022:

Double charged for 7 drain valves on job 2-5034-00049 invoice #2093307 and 2292740 - \$3,500.00.

4/4/2022:

Submitted 3 invoices, totaling \$13,920.00 with different invoice number for the same project – Unit 3 Fall Turbine outage. JEA only had Summit work on weekends and holidays through the Unit 3 fall outage.

Late invoicing

4-2022:

Received invoice for work performed in October 2021 – BAFO states 60 days after completion of work for invoicing.

After reviewing several invoices from the past, it was discovered that Summit is not following the proper invoicing and billing procedure, as specified in the contract section 7 (Time & Material (T&M) cost method), and the proper hourly rate in the appendix “B”.

Based on the above information and pursuant to solicitation 044-19 Termination for Default without a bond. JEA terminates the above-referenced agreement for default as of 08/10/2022.

If you require additional information, please contact me at (904) 665-4103.

Sincerely,

Jenny McCollum
Director, Procurement Services

cc: Heather Beard, JEA Procurement Contract Administration
Lisa Pleasants, JEA Procurement Category Manager
Rodney D. Lovgren, JEA Purchasing Agent
Joshua P. Howard, JEA Mgr Energy Production Maintenance
William C. Carroll, Jr., JEA Mechanical Technician



Formal Bid and Award System

Award #2 April 18, 2019

Type of Award Request: CHANGE ORDER**Request #:** 6586**Requestor Name:** Hawk, Thomas C.**Requestor Phone:** (904) 665-8829**Project Title:** Arlington East Water Reclamation Facility Secondary Clarifier Addition**Project Number:** 8002517**Project Location:** JEA**Funds:** Capital**Budget Estimate:** \$14,464,164.00**Scope of Work:**

The scope of work for this project includes furnishing and constructing a new secondary clarifier, including a mixed liquor channel, return activated sludge pump station and associated equipment, electrical room and the rehabilitation of the existing clarifiers for the Arlington East Water Reclamation Facility (WRF). This WRF has experienced nitrification problems (very high total nitrogen in the effluent of the plant). The plant has to operate at higher solids in the winter months in order to properly nitrify and reduce total nitrogen. The higher solids loading to the secondary clarifiers causes problems meeting the UV transmittance permit limits. In order to properly operate the plant and to be able to properly treat flows up to the permit limit of 25 mgd, a new secondary clarifier is needed. This will also provide redundancy in order to take one of the existing clarifiers out of service to perform maintenance.

This project positively affects the following JEA Measures of Value:

- **Environmental Value:** Improves operational and process flexibility and redundancy resulting in more consistent effluent quality. Repair of a leaking 48" pipe prevents a large potential release of treatment activated sludge.
- **Financial Value:** Provides new facilities and upgrades to existing facilities which will allow this facility to continue to operate beyond its initial design life.

JEA IFB/RFP/State/City/GSA#: 081-16**Purchasing Agent:** Kruck, Daniel R.**Is this a Ratification?:** NO**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
ORTEGA INDUSTRIAL CONTRACTORS	LAMAR BRAXTON	lbraxton@ortegaindustrial.com	6415 GREENLAND RD, Jacksonville FL 32258	(904) 268-2181	\$560,406.00

Amount of Original Award: \$15,379,579.50**Date of Original Award:** 08/25/2016

Change Order Amount: \$560,406.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
157743	\$178,486.44	09/14/2017
157743	\$135,641.00	03/09/2018
157743	\$77,936.00	07/26/2018
157743	\$269,752.25	10/31/2018

New Not-To-Exceed Amount: \$16,601,801.19
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 09/20/2016
End Date (mm/dd/yyyy): Project Completion (Expected: February 2020)
JSEB Requirement: Three Percent (3%) Goal

Comments on JSEB Requirements:

Original Award

Donna J. Hamilton (Materials) - 3.12%
RE Holland (Surveying) – 0.1%

This Change Order:

N/A

Background/Recommendations:

Originally, bid and approved by Awards Committee on 08/26/2016 in the amount of \$15,379,578.50 to Ortega Industrial Inc. A copy of the original award is attached as backup. Administrative change orders totaling \$661,815.69 (as noted in the table above) have been approved for 44 items comprised primarily of additional new and replacement work, undisclosed conditions, additional bypass pumping and material cost escalation due to JEA requesting a delay in ordering the material.

This change order in the amount of \$560,406.00 is to provide funding for three major additional scope/work items:

- Power modifications to four existing clarifiers to match the new Clarifier 5
 - The power modifications were not initially in the project scope but are needed to increase the reliability and longevity of the clarifier mechanisms.
- Bypass pumping required to replace gate seals
 - Replacement of the gate seals was not initially in the project scope, but once the project was underway it was discovered that the gate seals were in need of replacement. Replacement of the seals required additional bypass pumping.
- Contractor extended overhead due to project delays and approved time extensions

The proposed costs have been reviewed by JEA Cost Estimating, which has determined those costs to be reasonable. A budget trend has been approved for this award.

The project details are below:

- Total Project Budget: \$19,341,000.00
- Construction Budget Estimate (at time of Bid): \$14,464,164.00
- Original Construction Bid: \$15,379,579.50

- New Not-To-Exceed Construction Budget (including all change orders): \$16,601,801.19
- Engineering Budget Estimate (at time of Proposal): \$1,653,000.00
- Total Engineering Cost (including all change orders): \$1,597,670.00
- Original Expected Project Completion Date: 02/03/2019
- Revised Expected Project Completion Date: 02/12/2020

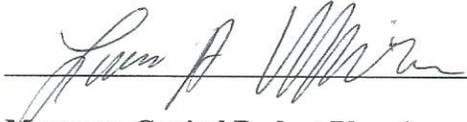
Request approval to award a change order to Ortega Industrial Contractors Inc. for construction services for the Arlington East Water Reclamation Facility Secondary Clarifier Addition project in the amount of \$560,406.00, for a new not-to-exceed amount of \$16,601,801.19, subject to the availability of lawfully appropriated funds.

Manager: Collier, Bradley W. - Mgr W/WW Project Management
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Calhoun, Deryle - VP/GM Water Wastewater Systems

APPROVALS:

 4/18/19

Chairman, Awards Committee **Date**

 4/18/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #3 April 18, 2019

Type of Award Request: PROPOSAL (RFP)**Request #:** 6341**Requestor Name:** Willoughby, Mickey L.**Project Title:** Engineering Services for the Rivertown Water Treatment Plant Project**Project Number:** 8003981**Project Location:** JEA**Funds:** Capital**Budget Estimate:** \$2,000,000.00**Scope of Work:**

The scope of engineering services for this project includes preliminary design, final detailed design, permitting support, engineering services during construction and engineering services during startup of the Rivertown Water Treatment Plant (WTP) Project. The project includes a new water treatment plant including two production wells, provisions for an optional third well as a backup well, well head assemblies, raw water pipelines, ground storage tank with tray aerators and powered ventilators for sulfide treatment, high service pump building, high service pump system with five (5) variable-frequency drive controlled high service pumps of various capacities, sodium hypochlorite storage and injection system, electrical power and controls, emergency generator, access roads, security and fire alarm features, storm water management features, SCADA system and associated features.

The Rivertown area, which is located in JEA's South Grid, is undergoing significant population and housing growth. The water demand from this growth will exceed the capacity of the existing water treatment and distribution facilities. Therefore, the Rivertown WTP Project is being implemented to provide additional potable water treatment and production/distribution capacity in JEA's South Grid including the Rivertown area of St. Johns County. This project will be delivered using traditional Design-Bid-Build.

This award positively impacts the following JEA Measures of Value:

- Customer Value – provides high quality and reliable potable water supply to customers in the RiverTown area of JEA's South Grid.
- Community Value - provides high quality and reliable potable water supply to the Rivertown area of JEA's South Grid.
- Environmental Value – provides high quality potable water meeting environmental regulatory requirements.
- Financial Value – the project will provide revenue through sales of potable water.

JEA IFB/RFP/State/City/GSA#: 141-18**Purchasing Agent:** Kruck, Daniel R.**Is this a Ratification?:** NO**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
CDM SMITH INC.	Patrick Victor	victorpr@cdmsmith.com	4651 Salisbury Road, Suite 420, Jacksonville, FL 32256	(904) 504-3621	\$2,000,605.00

Amount for entire term of Contract/PO: \$2,000,605.00
Award Amount for remainder of this FY: \$576,139.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 05/09/2019
End Date (mm/dd/yyyy): Project Completion (Expected: February 2022)
JSEB Requirement: Five Percent (5%) Evaluation Criteria
Comments on JSEB Requirements:
 CSI Geo (Geotechnical) – 1.65%
 RE Holland (Survey) – 4.58%
 Four Waters Engineering (Civil Engineering) – 3.56%
 Total: 9.79%

PROPOSERS:

Name	Amount	Rank
CDM SMITH INC.	\$2,000,605.00	1
CONSTANTINE ENGINEERING INC.	N/A	2
WRIGHT-PIERCE INC.	N/A	3
AECOM TECHNICAL SERVICES, INC.	N/A	4

Background/Recommendations:

Advertised on 08/24/2018. Six (6) prime companies attended the mandatory pre-proposal meeting held on 09/04/2018. At proposal opening on 10/16/2018, JEA received four (4) Proposals. The public evaluation meeting was held on 01/04/2019 and JEA deemed CDM Smith Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

This project will be split into two (2) separate design/construction packages. The first construction bid package will be for three (3) new wells (two (2) production wells and one (1) optional backup well to feed the WTP. The second bid package will be for the construction of the WTP. The construction packages are split into separate bids due to the specialized nature of the well contracting and the need to promptly obtain additional groundwater quality characterization data from the first production well for finalizing the treatment processes for the water treatment plant.

The total negotiated fee is deemed reasonable when compared to JEA's estimate. Cost savings of \$134,368.00 from the original proposed price were realized through negotiations. The project budget will be updated once the construction award is made.

Project Budget and Schedule Details:

- Total Project Budget: \$15,605,406.00

- Construction Budget Estimate (at the time of Proposal): \$13,460,000.00
- Engineering Budget Estimate (at the time of Proposal): \$2,000,000.00
- Total Engineering Cost: \$2,000,605.00
 - Engineering Design Services (Phases 1 and 2): \$1,213,831.00 (9.0% of estimated construction costs)
 - Engineering Services During Construction: \$493,610.00 (3.7% of estimated construction costs)
 - Well construction inspection services: \$191,332.00 (1.4% of estimated construction costs)
 - Construction Inspection Services: \$101,832.00 (0.8% of estimated construction costs)
- Engineering Firm: CDM Smith Inc.
- Project Completion Key Dates (Estimated):
 - Design Start: May 2019
 - Design Completion: February 2020
 - Well Construction Start: March 2020
 - Well Construction Completion: May 2021
 - WTP Construction Start: August 2020
 - WTP Construction Completion: February 2022

141-18 - Request approval to award a contract to CDM Smith Inc., for engineering services for the Rivertown Water Treatment Plant project in the amount of \$2,000,605.00, subject to the availability of lawfully appropriated funds.

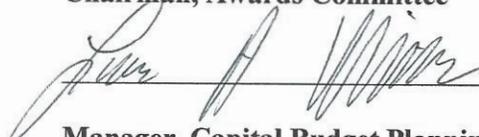
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 4/18/19

Chairman, Awards Committee **Date**

 4/18/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #4 April 18, 2019

Type of Award Request: MISCELLANEOUS
Request #: 6593
Requestor Name: Traub, Brandon
Requestor Phone: 904-665-6581
Project Title: Rivertown Well Sites--Real Estate Purchase Agreement
Project Number: 8003981
Project Location: JEA
Funds: Capital
Budget Estimate: \$15,605,406.00 (Total Project Budget – multiple project numbers)

Scope of Work:

JEA intends to acquire one (1) of the two (2) well sites required to complete this project. This purchase is for a one-acre well site and a 30 foot ingress and egress easement located off of Longleaf Pine Parkway in Saint Johns, Florida. The Rivertown area, which is located in JEA's South Grid, is undergoing significant population and housing growth. The water demand from this growth will exceed the capacity of the existing water treatment and distribution facilities. Therefore, the Rivertown WTP Project is being implemented to provide additional potable water treatment and production/distribution capacity in JEA's South Grid including the Rivertown area of St. Johns County.

This project will positively affect JEA Measures of Value:

- Customer Value – To provide high quality and reliable potable water supply to customers in the Rivertown area of JEA's South Grid.
- Community Value - To provide high quality and reliable potable water supply to the Rivertown area of JEA's South Grid.
- Environmental Value – To provide high quality potable water meeting environmental regulatory requirements.
- Financial Value – This project will provide revenue through sales of potable water.

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Amount
HELOW PROPERTIES LTD.	Joseph Helow	7545 Centurion Parkway, Ste 102 Jacksonville FL 32256	\$214,000.00

Amount for entire term of Contract/PO: \$214,000.00
Award Amount for remainder of this FY: \$214,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/25/2019
End Date (mm/dd/yyyy): Project Completion (February 2022)

JSEB Requirement:

N/A

Background/Recommendations:

The JEA Procurement Code Exemptions in Section 2-201 includes purchases of Real Estate. The Real Estate Services Procurement Directive requires Awards Committee approval for Real Estate purchases of \$50,000.00 to \$500,000.00.

This award is for the Real Estate acquisition of one (1) of two (2) well sites that are not on the Water Treatment Plant property (WTP) to provide raw water to the WTP. The purchase price for the well site and the access and utility easement is the appraised value from the third party appraiser. See attached for back-up.

This purchase, in the amount of \$214,000.00, is to purchase the Real Estate needed for wells that will support the water treatment plant to be constructed.

Request approval of purchase from Helow Properties LTD. for Rivertown Well Site - Real Estate Purchase in the amount of \$214,000.00, subject to the availability of lawfully appropriated funds.

Manager: Burch, Donald L. - Manager, Real Estate Services

VP: McNall, Steven G - VP & Chief Energy & Water Planning

APPROVALS:

 4/18/19

Chairman, Awards Committee **Date**

 4/18/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #5 April 18, 2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6289
Requestor Name: Chascin, Kenneth J.
Requestor Phone: (904) 665-6185
Project Title: Design, Permitting and Construction Management for the Galvanized Pipe Replacement Program
Project Number: 8005547
Project Location: JEA
Funds: Capital
Budget Estimate: \$3,000,000.00 (Awarded to Budget)

Scope of Work:

The scope of services to be performed shall consist of conceptual design and final detailed design services for the galvanized water main distribution system, and, if elected, other infrastructure improvements within project rights-of-way. It also includes evaluating the larger project areas and determining the best approach for infrastructure replacement within the footprint. As construction projects are identified and funded, project management and construction inspection services will be provided.

This award positively impacts the following JEA Measures of Value:

- Customer Value – Replacement of infrastructure that has either exceeded or is quickly approaching the end of its useful life will provide better water pressure and increased system reliability
- Financial Value – Proactive replacement rather than unplanned emergency repairs

JEA IFB/RFP/State/City/GSA#: 120-18
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ENGLAND THIMS & MILLER INC.	Robert Kermitz	kermizr@etminc.com	14775 Old St Augustine Rd, Jacksonville, FL 32258	(904) 642-8990	\$3,000,000.00

Amount for entire term of Contract/PO: \$3,000,000.00
Award Amount for remainder of this FY: \$342,294.00
Length of Contract/PO Term: Three (3) Years w/Two (2) - 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 04/30/2019
End Date (mm/dd/yyyy): 04/30/2022
Renewal Options: Yes – Two (2) – 1 Yr. Renewals
JSEB Requirement: Ten Percent (10%) Evaluation Criteria

Comments on JSEB Requirements:

Task 1 JSEB

CSI Geo (Geotechnical) – 43.85%

PROPOSERS:

Name	Amount	Rank
ENGLAND-THIMS & MILLER INC.	\$3,000,000.00	1
CONSTRUCTION MANAGEMENT TECHNICAL SERVICES (CMTS)	N/A	2
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS INC. (C&ES)	N/A	3

Background/Recommendations:

Advertised on 08/02/2018. Six (6) prime companies attended the mandatory pre-proposal meeting held on 08/06/2018. At proposal opening on 09/25/2018, JEA received three (3) Proposals. The public evaluation meeting was held on 12/14/2018 and JEA deemed England-Thims & Miller most qualified to perform the work. A copy of the evaluation matrix and negotiated scope and task 1 fees are attached as backup.

Negotiations with England-Thims & Miller were successfully completed. JEA has budgeted \$1,000,000.00 per year for the engineering portion of the Galvanized Pipe Replacement Program. JEA is awarding the budget amount and work will be assigned via task order to England-Thims & Miller for each design project using the negotiated hourly rates. Each construction project designed under this program will be bid out via the appropriate delivery method. It is anticipated most projects will be design-bid-build.

The first task order consists of the following:

- Program Work Plan
- Program Schedule
- Quality Assurance/Quality Control Plan
- Project Area/Sub-Area Finalization
- Project Definitions
- Monthly Status Reports

Project Budget Details:

- Engineering Budget Estimate (at the time of Proposal): \$3,000,000.00
- Task 1 Fee: \$342,294.00

120-18 – Request approval to award a contract to England-Thims & Miller for the Design, Permitting and Construction Management for the Galvanized Pipe Replacement Program in the amount of \$3,000,000.00, subject to the availability of lawfully appropriated funds.

Director: Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 _____ 4/18/19

Chairman, Awards Committee **Date**

 _____ 4/18/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #6 April 18, 2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6465
Requestor Name: DiMeo, Elizabeth
Requestor Phone: (904) 665-8139
Project Title: Progressive Design-Build Srvc. for the Walnut Street Emergency Bypass Force Main
Project Number: 8004363
Project Location: JEA
Funds: Capital
Budget Estimate: \$9,002,000.00 (Total Project Budget for Walnut Street Entire Project)

Scope of Work:

JEA is requesting proposal for a progressive design build team to design and construct an emergency bypass force main by horizontal directional drill under MLK Parkway.

The Walnut St 60" gravity sewer truck line has experience multiple failures and is currently in design for total replacement. This project is to provide a force main under MLK Parkway and suction/discharge connections in the event the existing gravity sewer line under the expressway fails prior to the new line going into service. This project will be delivered using the Progressive Design-Build methodology.

This award positively impacts the following of JEA Measures of Value:

- Customer Value – This project will allow continued customer service in the event of a line failure underneath MLK Parkway.
- Environmental Value – This project will reduce the risk of a sanitary sewer overflow (SSO) in the event of a line failure.
- Financial Value – This project will reduce the risk of fines due to SSO's in this line segment.

JEA IFB/RFP/State/City/GSA#: 042-19
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
TB LANDMARK CONSTRUCTION INC.	Marty Adams	madams@tblandmark.com	11220 New Berlin Rd, Jacksonville FL 32226	(904) 503-5705	\$214,260.08

Amount for entire term of Contract/PO: \$214,260.08
Award Amount for remainder of this FY: \$214,260.08
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/30/2019
End Date (mm/dd/yyyy): Project Completion (Expected: December 2019)
JSEB Requirement: Five Percent (5%) Evaluation Criteria

Comments on JSEB Requirements:

Four Waters Engineering (Engineering) – 47.14%

CSI Geo (Geotechnical) – 7.58%

Total: 54.72%

PROPOSERS:

Name	Amount	Rank
TB LANDMARK CONSTRUCTION INC.	\$214,260.08	1
MURPHY PIPELINE CONTRACTORS, INC.	N/A	2

Background/Recommendations:

Advertised on 01/14/2019. Seven (7) prime companies attended the mandatory pre-proposal meeting held on 01/18/2019. At proposal opening on 02/12/2019, JEA received two (2) Proposals. Low participation was a result of the drill work required for this project. The public evaluation meeting was held on 02/12/2019 and JEA deemed T B Landmark Construction Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated Phase 1 fees are attached as backup.

This scope of work is part of the larger Walnut Street Trunk Line Replacement project. This work was separated from the overall project to provide emergency backup in case of a line failure underneath MLK Parkway. Negotiations with T B Landmark Construction Inc. were successfully completed for Phase 1 of this project. This project will be delivered using the progressive design-build method, splitting the efforts into two (2) phases. Phase 1 includes engineering design up to ninety percent (90%), support services and pre-construction services, which is approximately 25.44% of the estimated project cost. Traditionally Phase 1 services for design build (DB) services stops at 60% design, however, due to the urgent nature and small pipeline length of this work Phase 1 ending at 90% design is appropriate. After Phase 1, a Guaranteed Maximum Price (GMP) will be established, with an option of an “off ramp” if construction pricing is not acceptable. Upon acceptance of the GMP and subsequent approval of the Awards Committee, Phase 2 will commence. Phase 2 will include the final design, services during construction (SDC) and construction costs.

Project Budget and Schedule Details:

- Total Project Budget: \$9,002,000.00
- DB Estimate (at time of Proposal): \$842,194.00 (only emergency bypass portion)
- Phase 1 Fee: \$214,260.08 (25.44% of DB fee estimate)
- DB Firm: TB Landmark Construction Inc.
- Project Completion Key Dates (Estimated):
 - Phase 1 Start: 04/18/2019
 - Phase 1 Completion: July 2019
 - Phase 2 Completion: December 2019

042-19 – Request approval to award a contract to T B Landmark Construction Inc. for the Progressive Design-Build Services for the Walnut Street Emergency Bypass Force Main project in the amount of \$214,260.08, subject to the availability of lawfully appropriated funds.

Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:



Formal Bid and Award System

Award #7 April 18, 2019

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 6459
Requestor Name: Smith, Thaliah D. – Contract Specialist
Requestor Phone: (904) 665-8165
Project Title: Concrete Restoration Services (South/East) - Open Market
Project Number: Various (see attached list)
Project Location: JEA
Funds: Capital and O&M (line 416)
Budget Estimate: \$2,200,000.00 (50% Capital, 50% O&M)

Scope of Work:

The purpose of this solicitation is to seek bids from qualified Contractors primarily for the restoration of cement concrete in City, County and FDOT roadways, rights of way and easements. The work will also include the replacement of curbs and gutters free of standing water; meter box, manhole and valve jacket adjustments and replacements.

This award will impact the following Measures of Value:

- Customer Value: This contract will restore customer driveways/curbs to the pre-maintenance/pre-construction state or better.
- Community Impact Value: Increasing amount of business JEA does with the JSEB community.

JEA IFB/RFP/State/City/GSA#: 045-19
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CONCRETE ADVANTAGE	Tom Hanson	concreteadvantage@comcast.net	806 Talleyrand Ave, Jacksonville FL 32206	(904) 886-4991	\$2,467,079.90

Amount for entire term of Contract/PO: \$2,467,079.90
Award Amount for remainder of this FY: \$411,179.90
Length of Contract/PO Term: Three Years w/ Two (2) - One (1) Year Renewals
Begin Date (mm/dd/yyyy): 04/30/2019
End Date (mm/dd/yyyy): 04/30/2022
Renewal Options: Yes, Two (2) - One (1) Year Renewals
JSEB Requirement: Ten Percent (10%) Evaluation Criteria
Comments on JSEB Requirements:
Concrete Advantage is a JSEB

BIDDERS:

Name	Original Amount	Original Rank	BAFO Amount	BAFO Rank
HG CONCRETE, LLC (dba CONCRETE ADVANTAGE)	\$2,705,738.90	2	\$2,467,079.90	1
JAX UTILITIES MANAGEMENT, INC.	\$2,290,798.40	1	\$2,290,798.40	2

Background/Recommendations:

Advertised on 02/12/2019. Four (4) prime contractors attended the mandatory pre-response meeting held on 02/21/2019. At Response opening on 03/12/2019, JEA received two (2) Responses. Companies that attended the pre-bid, but did not submit, stated a lack of experience in this type of concrete restoration, as the reason for not submitting a response. The two Respondents were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on price, years of experience, available equipment, approach and work plan, organization structure and JSEB participation. Concrete Advantage is the highest evaluated Respondent. A copy of the BAFO bid form, workbook and BAFO evaluation summary are attached as backup.

The unit prices are approximately fourteen percent (14%) higher on average, than current pricing. Since this work was last bid in 2016, the market for concrete materials has increased between 12%-16% depending on the concrete used for each job type. The unit price increases are deemed reasonable considering market conditions.

The work for this contract will be completed on a task order basis, and payments will be made in accordance with the unit prices on the bid workbook. The unit prices are fixed for one (1) year, and then may be increased using a Consumer Price Index (CPI) adjustment. The quantities on the bid workbook used to determine the award total were based on JEA's increased work volume over the past year for this service territory. Concrete Advantage is the incumbent provider and has been performing well under the current contract. A budget request has been made to cover the increase in costs.

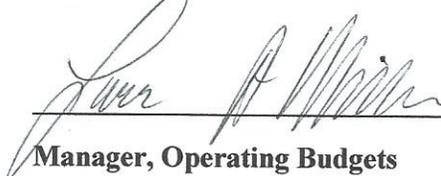
045-19 – Request approval to award a contract to HG Concrete, LLC (dba Concrete Advantage) for Concrete Restoration Services in the amount of \$2,467,079.90, subject to the availability of lawfully appropriated funds.

Manager: Schoettler, Kyle C. - Mgr W/WW System Operations & Customer Response
Director: Scheel, Jackie B. – Dir W/WW Reuse Delivery & Collection
VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:



Chairman, Awards Committee **Date** 4/18/19



Manager, Operating Budgets **Date** 4/18/19



Formal Bid and Award System

Award #9 April 18, 2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6470
Requestor Name: Stokes, Jennifer L.
Requestor Phone: (904) 665-4656
Project Title: Progressive Design-Build Services for the Westside Service Center (WSSC) Renovation Project
Project Number: 8004221
Project Location: JEA
Funds: Capital
Budget Estimate: \$3,397,000.00 (Total Project Budget)

Scope of Work:

This project includes complete reformatting and upgrading of all occupied spaces, including offices, classrooms, conference rooms, open areas, break rooms and restrooms; includes finishes, furniture and fixtures. Scope also includes upgrade of all operating systems (HVAC, plumbing, and electrical) and related fixtures (toilets, sinks, light fixtures, etc.). This project will also relocate the employee gym, upgrade the warehouse doors to Miami-Dade standards, asbestos abatement. The project will provide adequate space for work crews and administrative staff at the Westside Service Center (WSSC) and bring the administrative/restrooms up to current building code. By reformatting the WSSC administrative area, we are improving the work areas and updating an office environment that has not been renovated for over 40 years. This project is being completed via the progressive design-build method to reduce the time electric line crews are displaced during construction.

This award positively impacts the following of JEA Measures of Value:

- Customer Value - Modern facilities create customer value by improving the work environment for the employee. High functioning work areas lead to enhanced training capabilities that support a highly skilled work force. Improved work force morale results in greater commitment to corporate productivity and better safety compliance. Lower maintenance costs support JEA's mission to develop innovative services and helps keep rates low.
- Community Value - Upgrading our facilities demonstrates a commitment to the community through hiring local contractors, helping to maintain the architectural appearance of the neighborhood, and reflecting the city's commitment to serve all members of the community.
- Environmental Value - Installation of the latest HVAC technology reduces energy consumption. Responsible disposal of hazard materials benefits everyone (in regards to the asbestos). Creating a work space that supports the mission minimizes the need for multiple work sites.
- Financial Value - Replacing failing components is more cost effective at this point than the continuous repair effort needed to maintain the facility. Upgrading the facility will minimize maintenance costs in the future. New construction to meet current building codes will help protect this asset from storm damage, potentially reducing the cost and frequency of repairs in the future. A storm-resistant facility can mitigate the need to rent or lease temporary space in the event of a disaster.

JEA IFB/RFP/State/City/GSA#: 039-19
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
AULD & WHITE CONSTRUCTORS LLC	Cindy Reis	creis@auld-white.com	4168 Southpoint Pkwy Ste 101, Jacksonville, FL	(904) 296-2555	\$184,500.00

Amount for entire term of Contract/PO: \$184,500.00
Award Amount for remainder of this FY: \$184,500.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/30/2019
End Date (mm/dd/yyyy): Project Completion (Expected: September 2020)
JSEB Requirement: Five Percent (5%) Evaluation Criteria

Comments on JSEB Requirements:

N/A – Auld-White chose not to subcontract any work to JSEBs during Phase 1

PROPOSERS:

Name	Amount	Rank
AULD & WHITE CONSTRUCTORS, LLC	\$184,500.00	1
PERRY-MCCALL CONSTRUCTION, INC.	N/A	2
CHARLES PERRY PARTNERS, INC.	N/A	3
ACON CONSTRUCTION CO., INC.	N/A	4

Background/Recommendations:

Advertised on 12/18/2018. Nine (9) prime companies attended the mandatory pre-proposal meeting held on 01/04/2019. At proposal opening on 01/29/2019, JEA received four (4) Proposals. The public evaluation meeting was held on 02/12/2019 and JEA deemed Auld & White Constructors, LLC most qualified to perform the work. A copy of the evaluation matrix and negotiated Phase 1 fees are attached as backup.

Negotiations with Auld & White Constructors were successfully completed for Phase 1 of this project. This project will be delivered using the progressive design-build method, splitting the effort into two (2) phases. Phase 1 includes engineering design up to sixty percent (60%), support services and pre-construction services, which is approximately 6.6% of the estimated project cost. After Phase 1, a Guaranteed Maximum Price (GMP) will be established, with an option of an “off ramp” if construction pricing is not acceptable. Upon acceptance of the GMP and subsequent approval of the Awards Committee, Phase 2 will commence. Phase 2 will include the final design, services during construction (SDC) and construction costs. Negotiations of the design builder fee resulted in a cost savings of \$3,354.54 for the Phase 1 fee.

Project Budget and Schedule Details:

- Total Project Budget: \$3,397,000.00
- Design-Build (DB) Estimate (at time of Proposal): \$2,800,000.00
- Phase 1 Fee: \$184,500.00 (6.6% of DB fee estimate)
- DB Firm: Auld & White Constructors
- Project Completion Key Dates (Estimated):
 - Phase 1 Start: 04/18/2019

- o Phase 1 Completion: November 2019
- o Phase 2 Completion: September 2020

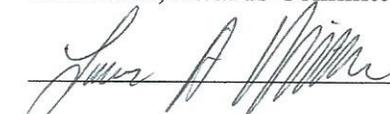
039-19 – Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the Westside Service Center (WSSC) Renovation project in the amount of \$184,500.00, subject to the availability of lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations
Director: McElroy, Alan D. - Director Operations Support Services
VP: McCarthy, John P. - VP & Chief Supply Chain Officer

APPROVALS:

 _____ 4/18/19

Chairman, Awards Committee **Date**

 _____ 4/18/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #10 April 18, 2019

Type of Award Request: Florida Sheriffs Association
Request #: 6588
Requestor Name: Brunell, Baley
Requestor Phone: (904) 665-8337
Project Title: JEA FY19 Heavy Equipment Vehicle Acquisition
Project Number: 8005056
Project Location: JEA
Funds: Capital
Budget Estimate: \$327,190.00

Scope of Work:

The purpose of this award for JEA's FY19 requirements is to procure 2 assets off the Florida Sheriffs Association's agreement via piggy-backing. This purchase is for planned replacement of JEA Fleet water equipment assets (Water Replacement - 2 units) and have been approved as part of the FY20 Fleet Capital Procurement Plan and has been expedited to FY19 to find additional operational efficiencies.

This award impacts the following three (3) JEA Measures of Value:

- Customer Value – Ensures JEA can continue to efficiently and effectively operate the water network grid.
- Community Impact Value – Minimize network outages by ensuring a high utilization rate of our Fleet Assets.
- Financial Value – Aims to reduce long term operating expenses through replacing older more inefficient and unreliable equipment.

JEA IFB/RFP/State/City/GSA#: FSA18-VEH 16.0

Purchasing Agent: Roddy, Colin

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
DOBBS EQUIPMENT, LLC	Dave Walsh	Dave.walsh@dobbsequipment.com	2730 S Falkerburg Rd, Riverview, FL 33578	\$327,190.00

Amount for entire term of Contract/PO: \$327,190.00

Award Amount for remainder of this FY: \$327,190.00

Length of Contract/PO Term: One-Time Purchase

Begin Date (mm/dd/yyyy): 04/18/2019

End Date (mm/dd/yyyy): One-Time Purchase

JSEB Requirement: N/A – No JSEBs available

BIDDERS:

Name	Original Amount	Number of Assets to be Awarded	Negotiated Amount
DOBBS EQUIPMENT, LLC	\$335,880.00	2	\$327,190.00

*see spreadsheet below for grouping breakdown

Background/Recommendations:

JEA intends to award to the Florida Sheriffs Association contracted vendor equipment the one (1) respective vehicle grouping type. This equipment covers the purchase of two (2) John Deere 3.0 cubic yard wheel loader with a z-bar linkage bucket-parallel arm option. Earlier this year similar equipment was purchased through the same Florida Sheriffs Association contract. In an effort to find operational efficiency and reduce procurement cycle times, we have elected to again piggyback off the FSA agreement where this same equipment has been competitively bid and each awardee has bid and been awarded the agreement.

Comparing JEA's pricing from the previous FY19 unit that was purchased via FSA, JEA's new FY19 purchase price will be \$2,000 lower, or 0.61% decrease, in total cost driven due to negotiations.

Vehicle Grouping	Number of Assets to be Awarded	Previous Unit Pricing	Previous Pricing	Proposed FY19 Unit Price	Proposed FY19 Pricing
3.0 cu.yd. Wheel Loader (Z-bar Linkage Bucket-Parallel Arm Option)	2	\$164,595.00	\$329,190.00	\$163,595.00	\$327,190.00
Totals	2		\$329,190.00		\$327,190.00

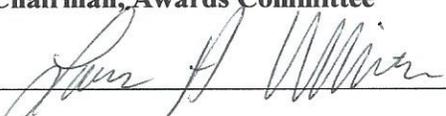
Request approval to award a contract to Dobbs Equipment, LLC for the purchase of two (2) vehicles in the amount of \$327,190.00, subject to the availability of lawfully appropriated funds.

Manager Brunell, Baley L. – Mgr Fleet Services & Business Operation
 Director: McElroy, Alan D. – Director Operations Support Services
 VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:

 4/18/19

Chairman, Awards Committee Date

 4/18/19

Manager, Capital Budget Planning Date



Formal Bid and Award System

Award #11 April 18, 2019

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 6471
Requestor Name: Guevarra, Larry
Requestor Phone: (904) 665-6332
Project Title: Electric Plant Fire Protection System Inspection, Testing & Maintenance Services
Project Number: (30300 – lines 1178, 1181, 30402 – line 1369, 30403 – line 1439)
Project Location: JEA
Funds: O&M
Budget Estimate: \$1,725,000.00

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a contractor that can provide electric plant fire protection services for JEA (also referred to as the "Work" or "Services"). The scope of this contract is to secure the services of a qualified contractor which will provide inspection, testing and maintenance and repairs ("ITM") for fire alarm, fire sprinkler, CO₂, Foam, Halon, and FM200 systems installed at their existing electric plants located throughout Duval County in Jacksonville, Florida. Specific items in the proposal include the following:

- ITM of fire alarm systems.
- ITM of water-based fire suppression systems (to include fire pumps, backflow preventers, sprinklers/deluge, fire hydrants, PIV's, standpipe and hose systems, and underground fire main loop).
- ITM of dry pipe fire suppression systems.
- ITM of Clean Agent (CO₂, FM200, Halon, & FE-227) fire suppression systems.
- ITM of Foam-based fire suppression systems.

Time & Material (T&M) rates for Maintenance/Repairs.

This Service Contract will positively affect JEA Measures of Value:

- Customer Value: Maintenance programs increase safe operational reliability and stability
- Financial Value: Correctly planned and timed fire inspections and maintenance, limit personnel and equipment liability during emergencies, downtime and need to purchase ad hoc services at higher rates.

JEA IFB/RFP/State/City/GSA#: 044-19
Purchasing Agent: Lovgren, Rodney
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
AEGIS FIRE & INTEGRATED SERVICES LLC	Wayne Lulli	wlulli@aegisfis.com	156 Industrial Loop S. Orange Park, FL 32073	(904) 215-9669	\$988,242.50
IMC FIRE PROTECTION LLC	Max Moody	mmoody@islandsmechanical.com	3070 Blanding Blvd, Middleburg, FL 32068	(904) 406-6100	\$496,931.25

Amount for entire term of Contract/PO: \$1,485,173.75
Award Amount for remainder of this FY: \$123,764.48
Length of Contract/PO Term: Five (5) Years w/ One (1) - One (1) Year Renewals
Begin Date (mm/dd/yyyy): 04/30/2019
End Date (mm/dd/yyyy): 04/30/2024
Renewal Options: Yes, One (1) - One (1) Year Renewals
JSEB Requirement: N/A - Optional

BIDDERS:

Name	Original Amount	Original Rank	BAFO Amount	BAFO Rank
AEGIS FIRE	\$1,835,787.50	3	\$1,411,775.00	1
ISLANDS MECHANICAL CONTRACTORS	\$1,656,437.50	1	\$1,656,437.50	2
W.W. GAY FIRE PROTECTION INC.	\$1,700,287.50	2	\$1,700,287.50	3
CINTAS	\$1,902,297.50		N/A	
AGENT FIRE	\$1,999,428.72		N/A	
WIGINTON FIRE SYSTEMS	\$2,185,267.38		N/A	
M.J. WOOD	\$4,050,590.00		N/A	

Background/Recommendations:

Advertised on 01/24/2019. Five (5) prime contractors attended the optional pre-response meeting held on 02/05/2019. At Response opening on 03/15/2019, JEA received seven (7) Responses. Three (3) Respondents were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies only on price. Aegis Fire and Island Mechanical Contractors (IMC) are the lowest responsive and responsible Respondents. A copy of the BAFO bid forms, workbooks and BAFO evaluation summary are attached as backup.

The work for this contract will be completed on a call out basis for repair work, and coordinated during operations and outages for inspections and testing. Payments will be made in accordance with the unit prices on the bid workbook. The unit prices are fixed for the term of the contract. The award amount of \$1,485,173.75 is approximately \$240,000.00 less than the budget estimate \$1,725,000.00. A budget reduction maybe made in future fiscal years, based on repair and maintenance actuals.

Aegis Fire lowered their aggregate price \$424,012.50 in the BAFO round, moving from the third ranked company to the first ranked company. The other two companies invited to the BAFO round did not change their price. Aegis's rates are approximately 9.7% lower & IMC's rates 6.0% higher as compared

to the incumbent (Cintas). Based on the 70/30 split there is a forecast total net savings of \$78,096.25.00 over the five year term (see attached backup).

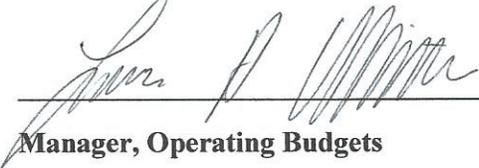
045-19 – Request approval to award a contract to Aegis Fire (\$988,242.50) and IMC (\$496,931.25) for Electric Plant Fire Protection System Inspection, Testing and Maintenance Services in the amount of \$1,485,173.75, subject to the availability of lawfully appropriated funds.

Manager: Akrayi, Jamila R. - Mgr Project Management
Director: Limbaugh, Margaret Z. - Dir Energy Project Management
Sr. Director: Acs, Gabor - Sr Director Engineering & Projects
VP: Anders, Caren B. - VP/GM Energy

APPROVALS:



Chairman, Awards Committee **Date** 4/18/19



Manager, Operating Budgets **Date** 4/18/19



Formal Bid and Award System

Award #13 April 18, 2019

Type of Award Request: Houston-Galveston Area Council Government Cooperative Agreement
Request #: 6592
Requestor Name: Brunell, Baley
Requestor Phone: (904) 665-8337
Project Title: JEA FY19 CCTV Inspection Vans Vehicle Acquisition
Project Number: 8005056 & 8005179
Project Location: JEA
Funds: Capital
Budget Estimate: \$622,890.00

Scope of Work:

The purpose of this award for JEA's FY19 requirements is to procure two (2) vehicles off the Houston-Galveston Area Council Government Cooperative Agreement. This purchase is for planned replacement of JEA Fleet water assets (Water Replacement - 1 units and In Kind Money Purchase - 1 Unit) and have been approved as part of the FY20 Fleet Capital Procurement Plan and has been expedited to FY19 to find additional operational efficiencies.

This award impacts the following three (3) JEA Measures of Value:

- Customer Value – Ensures JEA can continue to efficiently and effectively operate the water network grid.
- Community Impact Value – Minimize network outages by ensuring a high utilization rate of our Fleet Assets.
- Financial Value – Aims to reduce long term operating expenses through replacing older more inefficient and unreliable equipment.

JEA IFB/RFP/State/City/GSA#: HGACBuy
Purchasing Agent: Roddy, Colin
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
CUES, INC.	Chris Parker	cparker@cuesinc.com	3600 Rio Vista Avenue	\$622,890.00

Amount for entire term of Contract/PO: \$622,890.00
Award Amount for remainder of this FY: \$622,890.00
Length of Contract/PO Term: One-Time Purchase
Begin Date (mm/dd/yyyy): 04/11/2019
End Date (mm/dd/yyyy): One-Time Purchase
JSEB Requirement: N/A – No JSEBs available

BIDDERS:

Name	Original Amount	Number of Assets to be Awarded
CUES, INC.	\$622,890.00	2

*see table below for unit price breakdown

Background/Recommendations:

JEA intends to award to the Houston-Galveston Area Council Governemnet Cooperative Agreement the respective vehicle type for two (2) vehicles. This equipment covers two CCTV Inspection Vans used in the inspection of critical infrastructure within our water network grid. In an effort to find operational efficiency and reduce procurement cycle times, we have elected to piggy-back off of the Houston-Galveston Area Council Government Cooperative Agreement where this same equipment has been competitively bid and the awardee has bid and been awarded the agreement.

The units bought this year will the be first of their kind to be added to JEA's Fleet supporting the Water and Waste Wate Department. Please see the table below for a group by group cost comparison. Below is the breakdown:

Vehicle Type	Number of Assets to be Awarded	Proposed FY19 Unit Price	Proposed FY19 Pricing
CCTV Inspection Vans	2	\$311,445.00	\$622,890.00
Totals	2		\$622,890.00

* JEA has no previous price information available for the two (2) CCTV Inspection Vans.

Request approval to award a contract to Cues, Inc. for the purchase of two (2) vehicles in the amount of \$622,890.00, subject to the availability of lawfully appropriated funds.

Manager: Brunell, Baley L. – Mgr Fleet Services & Business Operation

Director: McElroy, Alan D. – Director Operations Support Services

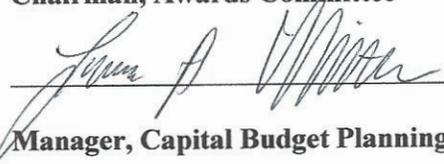
VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:


4/18/19

Chairman, Awards Committee

Date



4/18/19

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #4 August 18, 2022

Type of Award Request: CONTRACT RENEWAL
Requestor Name: Akrayi, Jamila – Mgr. Project Management
Requestor Phone: (904) 665-4838
Project Title: General Construction Services - Electric Plants
Project Number: See Attached Budget Spreadsheet for FY2023
Project Location: JEA
Funds: Capital and O&M
Award Estimate: \$7,750,000.00

Scope of Work:

JEA is seeking the services of experienced industrial contractors that possess technical expertise in the operations, maintenance, and construction of a large, municipal electric utility for repair and maintenance projects. The work will consist primarily of capital and O&M projects that are planned or developed over the course of a five (5) year contract period. Individual projects may vary widely in size and scope and will be assigned via Task Authorization. The construction and maintenance activities performed under this contract will take place primarily at the electric production plants; however, they can also occur at various locations and business units within JEA. Individual projects that must be bid as separate sealed bids and publicly advertised under Chapter 255 of Florida Statutes will be accomplished by independent solicitations and will not be processed under these contracts.

JEA IFB/RFP/State/City/GSA#: 078-17

Purchasing Agent: Lovgren, Rodney Dennis

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Previous NTE Amount	Contract Increase	New NTE Amount
WG YATES & SONS CONSTRUCTION CO.	Alan Williams	awilliams@wgyates.com	\$20,644,000.00	\$3,875,000.00	\$24,519,000.00
WILLIAMS INDUSTRIAL SERVICES, LLC	Shawn Landrum	slandrum@wisgrp.com	\$10,000,000.00	\$0.00	\$10,000,000.00
WW GAY MECHANICAL CONTRACTORS, INC.	Keith Foster	kfoster@wwgmc.com	\$16,030,000.00	\$3,875,000.00	\$19,905,000.00

Amount of Original Award: \$30,000,000.00

Date of Original Award: 08/03/2017

Contract Increase Amount: \$7,750,000.00

List of Previous Increases

Amount	Date
\$8,100,000.00	12/19/2019
\$194,000.00	06/20/2020

\$845,000.00	08/07/2020
\$6,535,000.00	04/01/2021
\$1,000,000.00	05/25/2022

New Not-To-Exceed Amount: \$54,424,000.00
Contract Term Five (5) Years, One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 08/14/2017
End Date (mm/dd/yyyy): 08/13/2023
Renewal Options: No – None Remaining
JSEB Requirement: JSEB Optional. However, specific JSEB goals will be assigned based on nature of specific project requirements.

Comments on JSEB Requirements:
Various JSEBs by Contractor:
Contract Increase 3 - No Change JSEB

WG Yates & Sons Construction Co.: B&G Refrigeration, Complete Coatings, RE Holland, DJ Contracting, Birken Construction
Williams Industrial Services, LLC: AC Concrete, ABC Concrete, RE Holland & Associates
WW Gay Mechanical Contractors, Inc.: none named

Background/Recommendations:

Originally bid and approved by Awards Committee on 08/03/2017 in the amount of \$30,000,000.00 to WG Yates & Sons Construction Co. (\$12,000,000.00), Williams Industrial Services, LLC (\$10,000,000.00) and W.W. Gay Mechanical Contractors, Inc. (\$8,000,000.00). Multiple increases have been approved since the original award based on capital projects that were funded at the time of the awards and included limited O&M spend. A copy of the awards are attached as backup.

This contract increase is for new approved capital projects and O&M spend through FY23, which will execute the one-year renewal to take the contracts through August of 2023. The proposed budgetary information is included as backup.

Work is awarded by two (2) methods, competitive lump sum bids between the companies for project work, which accounts for a larger portion of the total work, and direct award with time and material rates to the company best suited to perform specialized work. Rates were fixed for the first three years of the contract with CPI applied thereafter.

JEA elected to negotiate renewals with WG Yates & Sons Construction Co. and W.W. Gay Mechanical Contractors, Inc. for renewals rather than going back to the street for a new bid. Both companies held their original contract rates for the first five-year term of the contract. JEA negotiated CPI increases for both companies independently, which will take effect October 1, 2022, based on the one-year CPI increase, which is deemed reasonable, in comparison to going out to market.

Term based services contracts are typically not funded for the latter years of the contract (or based on estimated spend). Should additional work develop during the contract term, additional funding may be required. Additional increases will be processed through the Awards Committee as necessary.

Request approval to award a contract renewal to WG Yates & Sons Construction Co. & Sons Construction Co. in the amount of \$3,875,000.00 and to WW Gay Mechanical Contractors, Inc. in the amount of \$3,875,000.00 for general construction services for JEA, for a new total not-to-exceed amount of \$54,424,000.00, subject to the availability of lawfully approved funds.

Director: Limbaugh, Margaret Z. - Director Energy Project Management
VP: Erixton, Ricky D. - VP Electric Systems

APPROVALS:

Stephen Datz 8/18/2022

Chairman, Awards Committee **Date**

Stephanie M. Nealy 8/18/2022

Budget Representative **Date**

CPA	167303	167301	167304		
	WILLIAMS INDUSTRIAL	W G YATES	W W GAY MECHANICAL		
ORIGINAL	\$ 10,000,000.00	\$ 12,000,000.00	\$ 8,000,000.00	\$ 30,000,000.00	8/3/2017
CO 1		\$ 3,550,000.00	\$ 4,550,000.00	\$ 8,100,000.00	12/19/2019
NEW NTE	\$ 10,000,000.00	\$ 15,550,000.00	\$ 12,550,000.00	\$ 38,100,000.00	12/19/2019
CO 2		\$ 4,249,000.00	\$ 2,286,000.00	\$ 6,535,000.00	4/1/2021
	\$ 10,000,000.00	\$ 19,799,000.00	\$ 14,836,000.00	\$ 44,635,000.00	
			\$ 194,000.00	\$ 1,039,000.00	Informal 6/20/2020
Informal Inc.		\$ 845,000.00			Informal 08/07/2020
NEW NTE	\$ 10,000,000.00	\$ 20,644,000.00	\$ 15,030,000.00		4/1/2021
10% increase			\$ 1,000,000.00		5/25/2022
CURRENT NTE	\$ 10,000,000.00	\$ 20,644,000.00	\$ 16,030,000.00	\$ 46,674,000.00	5/25/2022
ON PO	5,756,968.06	\$ 18,285,049.59	\$ 15,137,266.79	\$ 39,179,284.44	
Funding Left		\$ 2,400,000.00	\$ 90,000.00	\$ 2,490,000.00	

CO 3				\$ 10,240,000.00	FY23 Need
Needed, less available		\$ 3,875,000.00	\$ 3,875,000.00	\$ 7,750,000.00	Need less available
New NTE	\$ 10,000,000.00	\$ 24,519,000.00	\$ 19,905,000.00	\$ 54,424,000.00	

PM Name	CP - PN	Project Name	FY23
MBaldwin	060-212	NGS - N00 Fire Main Valve Replacement	\$ -
MBaldwin	060-232	NGS - N02 A2/E2 Fuel Feeder Replacement	
MBaldwin	060-233	NGS - N02 Grid Floor Nozzle Replacement	
MBaldwin	060-234	NGS - N00-Nitrogen and Dry Air Layup System for extended unit shutdown	\$ 1,000,000.00
MBaldwin	060-235	NGS - N02 Duct Burner Overhaul	
MBaldwin	060-236	NGS - N00 TB-6 (BC-08/09) Chute Replacement	\$ -
Tmeyers	060-182	NGS - CT4 Major Inspection	\$ -
Tmeyers	060-183	NGS - CT5 Major Inspection	
Employee	060-224	NGS - N36 - N36 Turbine Major and Generator Overhaul FY26	
TByrnes	060-04	NGS - Energy Project Management Capital Improvement Projects	\$ 3,000,000.00
Tbyrnes	062-01	NGS - Generation Support Capital Improvements	\$ 2,500,000.00
TByrnes	066-01	BBGS - GEC General Capital Improvements	\$ 1,500,000.00
BDonovan	060-207	NGS - N34 Electrical Equipment Upgrades	\$ -
BDonovan	060-208	NGS - N35 Electrical Equipment Upgrades	
BDonovan	060-209	NGS - N36 Electrical Equipment Upgrades	
CRead	060-226	NGS - N00 Pneumatic Conveying System for Biomass	\$ -
DBalwin			
KGillean			
Sub-total			\$ 8,000,000.00
O&M estimate	O&M lines	O&M estimated total for 5 year contract (RJ)	\$ 2,240,000.00

Sum of Funds Needed

\$ 10,240,000.00

\$ 2,240,000.00

30205 - Electric Generation - NGS - Bulk N	1302 - DIRECT PURCHASES	BL01	2%	6%	\$ 44,800.00
30205 - Electric Generation - NGS - Bulk N	1310 - OUTAGE EXPENSES - SUPPLIES & MATERIALS	BL01	0%		\$ -
30205 - Electric Generation - NGS - Bulk N	2006 - INDUSTRIAL SERVICES	BL01	4%		\$ 89,600.00
30205 - Electric Generation - NGS - Bulk N	2033 - OUTAGE EXPENSES - OTHER SERVICES & CHARGES	BL01	0%		\$ -
30300 - Electric Generation - NGS Mainte	1302 - DIRECT PURCHASES	BL01	2%	41%	\$ 44,800.00
30300 - Electric Generation - NGS Mainte	1310 - OUTAGE EXPENSES - SUPPLIES & MATERIALS	BL01	2%		\$ 44,800.00
30300 - Electric Generation - NGS Mainte	2006 - INDUSTRIAL SERVICES	BL01	18%		\$ 403,200.00
30300 - Electric Generation - NGS Mainte	2033 - OUTAGE EXPENSES - OTHER SERVICES & CHARGES	BL01	19%		\$ 425,600.00
30401 - Electric Generation - CT - Brandy	1302 - DIRECT PURCHASES	BL01	1%	7%	\$ 22,400.00
30401 - Electric Generation - CT - Brandy	1310 - OUTAGE EXPENSES - SUPPLIES & MATERIALS	BL01	0%		\$ -
30401 - Electric Generation - CT - Brandy	2006 - INDUSTRIAL SERVICES	BL01	6%		\$ 134,400.00
30401 - Electric Generation - CT - Brandy	2033 - OUTAGE EXPENSES - OTHER SERVICES & CHARGES	BL01	0%		\$ -
30402 - Electric Generation - CT - Brandy	1302 - DIRECT PURCHASES	BL01	1%	38%	\$ 22,400.00
30402 - Electric Generation - CT - Brandy	1310 - OUTAGE EXPENSES - SUPPLIES & MATERIALS	BL01	1%		\$ 22,400.00
30402 - Electric Generation - CT - Brandy	2006 - INDUSTRIAL SERVICES	BL01	18%		\$ 403,200.00
30402 - Electric Generation - CT - Brandy	2033 - OUTAGE EXPENSES - OTHER SERVICES & CHARGES	BL01	18%		\$ 403,200.00
30403 - Electric Generation - CT - Kenned	1302 - DIRECT PURCHASES	BL01	1%	8%	\$ 22,400.00
30403 - Electric Generation - CT - Kenned	1310 - OUTAGE EXPENSES - SUPPLIES & MATERIALS	BL01	1%		\$ 22,400.00
30403 - Electric Generation - CT - Kenned	2006 - INDUSTRIAL SERVICES	BL01	3%		\$ 67,200.00
30403 - Electric Generation - CT - Kenned	2033 - OUTAGE EXPENSES - OTHER SERVICES & CHARGES	BL01	3%		\$ 67,200.00



Formal Bid and Award System

Date 8/3/17 Item # 4

CPA

Award #4

August 3, 2017

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 1850
Requestor Name: Guevarra, Larry
Requestor Phone: (904) 665-6332
Project Title: General Construction Services - Electric Plants
Project Number: Various
Project Location: JEA and SJRPP
Funds: Capital and O&M
Award Estimate: \$30,000,000.00 (budgeted amount)

Scope of Work:

JEA is seeking the services of experienced industrial contractors that possess technical expertise in the operations, maintenance, and construction of a large, municipal electric utility for repair and maintenance projects. The work will consist primarily of capital and O&M projects that are planned or developed over the course of a five (5) year contract period. Individual projects may vary widely in size and scope and will be assigned via Task Authorization. The construction and maintenance activities performed under this contract will take place primarily at the electric production plants; however, they can also occur at various locations and business units within JEA or SJRPP.

JEA IFB/RFP/State/City/GSA#: 078-17
Purchasing Agent: Lovgren, Rodney Dennis
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CPA 167301 WG YATES & SONS CONSTRUCTION CO	Alan Williams	alanwilliams@wgyates.com	11025 Blasius Road, Jacksonville FL 32226	(904) 714-1376	\$12,000,000.00
CPA 167303 WILLIAMS INDUSTRIAL SERVICES LLC	Shawn Landrum	slandrum@wisgrp.com	100 Crescent Centre Parkway Ste 1240, Tucker GA 30084	(904) 696-9994	\$10,000,000.00
CPA 167304 WW GAY MECHANICAL CONTRACTORS INC	Keith Foster	kfoster@wwgmc.com	524 Stockton St, Jacksonville FL 32204-2500	(904) 388-2696	\$8,000,000.00

Amount for entire term of Contract/PO: \$30,000,000.00

Award Amount for remainder of this FY: \$100,000.00

Length of Contract/PO Term: Five (5) Years w/One (1) – 1 Yr. Renewal

Begin Date (mm/dd/yyyy): 08/14/2017

End Date (mm/dd/yyyy): 08/13/2022

Renewal Options: YES – One (1) – 1 Yr. Renewal

JSEB Requirement: JSEB Optional. However, specific JSEB goals will be assigned based on nature of specific project requirements.

Comments on JSEB Requirements: Various JSEB named by Proposers.

Williams: AC Concrete, ABC Concrete, AC Concrete, RE Holland & Associates

WW Gay – none named

WG Yates: B&G Refrigeration, Complete Coatings, RE Holland, DJ Contracting, Birken Construction

BIDDERS:

Name	Original Amount	Rank	Score	BAFO Amount	Rank	Score	Dis-qualified	Reason
WG YATES & SONS CONSTRUCTION CO	\$8,328,701.45	1	91.0	\$8,328,701.45	1	100.0	NO	
WILLIAMS INDUSTRIAL SERVICES LLC	\$8,245,478.57	2	84.0	\$8,202,788.89	2	92.0	NO	
WW GAY MECHANICAL CONTRACTORS INC	\$10,398,866.90	3	81.8	\$10,312,082.19	3	91.2	NO	
AZZ SMS LLC	\$9,309,505.53	4	85.1	\$9,309,505.53	4	90.5	NO	
A & D CONSTRUCTORS	\$10,964,562.74	5	68.3	\$10,428,535.67	5	77.7	NO	
AUSTIN MAINTENANCE & CONSTRUCTION	\$9,699,913.50	6				NA	YES	Bidder did not meet Minimum Qualifications.

Background/Recommendations:

Advertised 03/28/2017. Nine (9) Companies attended the mandatory pre-response meetings held on 04/04/2017 and 04/12/2017. At Response opening on 05/02/2017, JEA received six (6) Responses. The evaluation committee completed their scoring of the Responses on 05/31/2017. The evaluation matrix, was based on price, past performance, resumes, safety, and proximity to JEA worth 100 points. One (1) of the Respondents, Austin Maintenance & Construction, did meet the Minimum Qualifications and was disqualified. The remaining five (5) companies were short-listed and invited to make oral presentations, worth an additional ten (10) points, and to submit Best and Final Offers (BAFO). WG Yates Construction, Williams Industrial Services, and WW Gay Mechanical Contractors ranked as the top three (3) respondents. The Evaluation Matrix Summary and Response Workbooks are attached as backup.

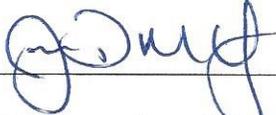
The award amounts are based on proposed Capital and O&M budgets with the highest ranked bidders receiving greater award amounts. In comparing the pricing for this award vs. JEA's current rates for these services, labor rates have increased by 3.88% for combined straight time and overtime rates. The current rates have been fixed for the past three (3) years, so when analyzing the increase with construction trade and Bureau of Labor Statistics indices, the increases are deemed fair and reasonable. The total BAFO savings represents \$130,474.39 for the five (5) year term. The contract labor rates are fixed for the first three (3) years of the contract, with a CPI price adjustment allowable in years four (4) and five (5). All other rates and markups are fixed for the five (5) year term.

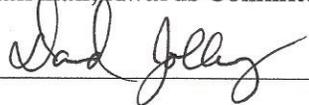
Work is awarded by two (2) methods, competitive lump sum bids between the companies for project work, which accounts for approximately 75% of the total work, and direct award with T&M rates to the company best suited to perform specialized work.

078-17 - Request approval to award a contract three (3) contracts to WG Yates Construction in the amount of \$12,000,000.00, to Williams Industrial Services in the amount of \$10,000,000.00, and to WW Gay Mechanical Contractors in the amount of \$8,000,000.00 for experienced industrial contractors that possess technical expertise in the operations, maintenance, and construction of a large, municipal electric utility, for a total not-to-exceed amount of \$30,000,000.00, subject to the availability of lawfully approved funds.

Manager: Limbaugh, Margaret Z. - Manager, Project Management
Director: Pineda, Joseph R. - Dir Electric Production Eng & Outage Svcs
VP: Brost, Mike J. - VP/GM Electric Systems

APPROVALS:


_____ 8-3-17
Chairman, Awards Committee **Date**


_____ 3 Aug 2017
Manager, Capital Budget Planning **Date**
Operating Budgets

Sr Mgr, Business Services for SJRPP **Date**

July 11, 2017

JEA Procurement, Bid Office

Customer Service Center, 1st Floor, Room 002
21 West Church Street
Jacksonville, FL 32202

Attn: Mr. Rodney Lovgren
Senior Purchasing Agent

Ref: JEA ITN No. 078-17 | GENERAL CONSTRUCTION SERVICES for JEA / ADDENDUM 4
Williams Proposal No. 09981 - BAFO

Mr. Lovgren,

Williams Industrial Services, LLC (Williams) is pleased to present this **BAFO proposal** in response to the referenced RFP and Addendum 4, to continue to provide General Construction Services to Jacksonville Electric Authority (JEA).

We acknowledge and agree to the clarifications shown on JEA's Addendum 4, 'Request for Best and Final Offers', dated July 11, 2017.

As requested, please see attached our BAFO offer (pdf on JEA's Addendum 4 form), and the completed Appendix A, Respondent Rates (excel) Workbook.

If you have any questions, or if you would like to schedule a meeting with our team to review our proposal in person, please do not hesitate to call me directly at (904) 237-3005.

Very truly yours,



Ken Lambert
Vice President



Procurement Department Bid Office
Customer Center 1st Floor, Room 002
21 W. Church Street
Jacksonville, Florida 32202

July 11, 2017

ADDENDUM NUMBER: **FOUR (4) – REQUEST FOR BEST AND FINAL OFFERS**

TITLE: General Construction Services for JEA

JEA RFP NUMBER: 078-17

BID DUE DATE: **July 11, 2017**

TIME OF RECEIPT: 12:00 PM (NOON) EST

DELIVERY METHOD: EMAIL: LOVGRD@JEA.COM

THIS ADDENDUM IS FOR THE PURPOSE OF SOLICITING BEST AND FINAL OFFERS (BAFO)

The Respondent shall submit their Best and Final Offer (BAFO) electronically in PDF version, with a copy of the Rates Workbook in EXCEL, by email to: lovgrd@jea.com, on or before July 11, 2017, 12:00 PM (NOON EST) JEA will use the email time stamp as receipt. **Respondents that do not submit a Best and Final Offer will have their initial submission used for final ranking determination. Additionally, Aggregate Total Response Price shall NOT increase during the BAFO submission.**

CLARIFICATIONS:

- Respondents shall provide pricing for all lines in the Response Rates Workbook.
- Respondents shall comply with JEA Contractor Travel Policy – Attached to this Addendum 4, where travel charges are allowed per the Technical Specifications.
- Respondents acknowledge that Lump Sum bids will NOT be allowed to incur any travel expenses, per diem, mileage, meals, or lodging.
- Respondents acknowledge for T&M work, for personnel that meet the distance requirements from JEA, travel will be allowed, however, JEA in selecting companies to perform T&M work, will seek the overall lowest to JEA for the services.

Williams acknowledges this Addendum 4, and agrees to the JEA clarifications shown above.

RESPONDENT'S CERTIFICATION

By submitting this Response, the Respondent certifies (1) that it has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status in the State of Florida. The Respondent certifies that it's recent, current, and projected workload will not interfere with the Respondent's ability to work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Total From Response Rates Workbook	\$ 8,202,788.89
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We have received addenda 4 through 4



Signature of Authorize Officer of Respondent or Agent

7/11/17

Date

Ken Lambert, Vice President

Printed Name & Title

904-237-3005

Phone Number

****** Respondent shall acknowledge this Addendum on the Response Form******

W.W. Gay Mechanical Contractors, Inc.

JEA ITN-078-17 – Best and Final Offer

RESPONDENT'S CERTIFICATION

By submitting this Response, the Respondent certifies (1) that it has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status in the State of Florida. The Respondent certifies that it's recent, current, and projected workload will not interfere with the Respondent's ability to work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Total From Response Rates Workbook	\$ 10,312,082.19
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We have received addenda 4 through 4



Signature of Authorize Officer of Respondent or Agent

7/7/17

Date

David K. Foster – Vice President – W.W. Gay Mechanical
Printed Name & Title

(904) 219-4673

Phone Number

****** Respondent shall acknowledge this Addendum on the Response Form******



Building Community®

Procurement Department Bid Office
Customer Center 1st Floor, Room 002
21 W. Church Street
Jacksonville, Florida 32202

July 10, 2017

ADDENDUM NUMBER: **FOUR (4) – REQUEST FOR BEST AND FINAL OFFERS**

TITLE: General Construction Services for JEA

JEA RFP NUMBER: 078-17

BID DUE DATE: **July 11, 2017**

TIME OF RECEIPT: 12:00 PM (NOON) EST

DELIVERY METHOD: EMAIL: LOVGRD@JEA.COM

THIS ADDENDUM IS FOR THE PURPOSE OF SOLICITING BEST AND FINAL OFFERS (BAFO)

The Respondent shall submit their Best and Final Offer (BAFO) electronically in PDF version, with a copy of the Rates Workbook in EXCEL, by email to: lovgrd@jea.com, on or before July 11, 2017, 12:00 PM (NOON EST) JEA will use the email time stamp as receipt. **Respondents that do not submit a Best and Final Offer will have their initial submission used for final ranking determination. Additionally, Aggregate Total Response Price shall NOT increase during the BAFO submission.**

CLARIFICATIONS:

- Respondents shall provide pricing for all lines in the Response Rates Workbook.
- Respondents shall comply with JEA Contractor Travel Policy – Attached to this Addendum 4, where travel charges are allowed per the Technical Specifications.
- Respondents acknowledge that Lump Sum bids will NOT be allowed to incur any travel expenses, per diem, mileage, meals, or lodging.
- Respondents acknowledge for T&M work, for personnel that meet the distance requirements from JEA, travel will be allowed, however, JEA in selecting companies to perform T&M work, will seek the overall lowest to JEA for the services.

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By submitting this Response, the Respondent certifies (1) that it has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status in the State of Florida. The Respondent certifies that it's recent, current, and projected workload will not interfere with the Respondent's ability to work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Total From Response Rates Workbook	\$ 8,328,701.45
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We have received addenda 4 through 4


Signature of Authorize Officer of Respondent or Agent

7-11-17
Date

Edward D. Davis Division Manager
Printed Name & Title

904-714-1376
Phone Number

***** Respondent shall acknowledge this Addendum on the Response Form *****



Building Community®

Procurement Department Bid Office
Customer Center 1st Floor, Room 002
21 W. Church Street
Jacksonville, Florida 32202

July 10, 2017

ADDENDUM NUMBER: **FOUR (4) – REQUEST FOR BEST AND FINAL OFFERS**

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BID DUE DATE: **July 11, 2017**

TIME OF RECEIPT: 12:00 PM (NOON) EST

DELIVERY METHOD: EMAIL: LOVGRD@JEA.COM

THIS ADDENDUM IS FOR THE PURPOSE OF SOLICITING BEST AND FINAL OFFERS (BAFO)

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- Respondents shall comply with JEA Contractor Travel Policy – Attached to this Addendum 4, where travel charges are allowed per the Technical Specifications.
- Respondents acknowledge that Lump Sum bids will NOT be allowed to incur any travel expenses, per diem, mileage, meals, or lodging.
- Respondents acknowledge for T&M work, for personnel that meet the distance requirements from JEA, travel will be allowed, however, JEA in selecting companies to perform T&M work, will seek the overall lowest to JEA for the services.

RESPONDENT'S CERTIFICATION

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The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Total From Response Rates Workbook	\$ 8,328,701.45
------------------------------------	-----------------

We have received addenda 4 through 4



Signature of Authorize Officer of Respondent or Agent

7-11-17

Date

Edward D. Davis Division Manager

Printed Name & Title

904-714-1376

Phone Number

***** Respondent shall acknowledge this Addendum on the Response Form *****

078-17 General Construction Services - BAFO

Vendor Rankings	Larry Guevarra	Tim Meyers	Sean Conner	Total	Average	Rank	Price 50 pts	BAFO Round Price	First Round	BAFO reduction	Sent in Late
A&D	77.7	78.7	76.7	233.2	77.7	5	39.3	\$ 10,428,535.67	\$ 10,964,562.74	\$ 536,027.07	
AZZ	91.9	90.9	88.9	271.6	90.5	4	44.1	\$ 9,309,505.53	\$ 9,309,505.53	\$ -	\$ 9,037,643.97
WW Gay	92.2	93.2	88.2	273.5	91.2	3	39.8	\$ 10,312,082.19	\$ 10,398,866.90	\$ 86,784.71	
WG Yates	101.3	101.3	97.3	300.0	100.0	1	49.2	\$ 8,328,701.45	\$ 8,328,701.45	\$ -	
Williams	91.7	93.7	90.7	276.1	92.0	2	50.0	\$ 8,202,788.89	\$ 8,246,478.57	\$ 43,689.68	

Larry Guevarra	Quotation of Rates (50 Points)	Past Performance (21 points)	Resumes (14 points)	Safety (10 Points)	Proximity (5 Points)		Presentations	Total	Rank
A&D	39.3	13.6	8.0	9.0	0.1		7.7	77.7	5
AZZ	44.1	20.0	12.0	10.0	0.1		5.7	91.9	3
WW Gay	39.8	18.1	12.0	8.0	5.0		9.3	92.2	2
WG Yates	49.2	17.8	12.0	9.0	4.0		9.3	101.3	1
Williams	50.0	11.7	8.0	9.0	5.0		8	91.7	4

Tim Meyers	Quotation of Rates (50 Points)	Past Performance (21 points)	Resumes (14 points)	Safety (10 Points)	Proximity (5 Points)		Presentations	Total	Rank
A&D	39.3	13.6	9.0	9.0	0.1		7.7	78.7	5
AZZ	44.1	20.0	11.0	10.0	0.1		5.7	90.9	4
WW Gay	39.8	18.1	13.0	8.0	5.0		9.3	93.2	3
WG Yates	49.2	17.8	12.0	9.0	4.0		9.3	101.3	1
Williams	50.0	11.7	10.0	9.0	5.0		8	93.7	2

Sean Conner	Quotation of Rates (50 Points)	Past Performance (21 points)	Resumes (14 points)	Safety (10 Points)	Proximity (5 Points)		Presentations	Total	Rank
A&D	39.3	13.6	7.0	9.0	0.1		7.7	76.7	5
AZZ	44.1	20.0	9.0	10.0	0.1		5.7	88.9	3
WW Gay	39.8	18.1	8.0	8.0	5.0		9.3	88.2	4
WG Yates	49.2	17.8	8.0	9.0	4.0		9.3	97.3	1
Williams	50.0	11.7	7.0	9.0	5.0		8	90.7	2

Overall Averages	Quotation of Rates (50 Points)	Past Performance (21 points)	Resumes (14 points)	Safety (10 Points)	Proximity (5 Points)		Presentations	Total
A&D	39.3	13.6	8.0	9.0	0.1		7.7	77.7
AZZ	44.1	20.0	10.7	10.0	0.1		5.7	90.5
WW Gay	39.8	18.1	11.0	8.0	5.0		9.3	91.2
WG Yates	49.2	17.8	10.7	9.0	4.0		9.3	100.0
Williams	50.0	11.7	8.3	9.0	5.0		8.0	92.0

Contractor	2014 Rates	2017 Rates	% difference
WG Yates	\$ 8,343,130.72	\$ 8,326,739.03	-0.20%
WW Gay	\$ 9,663,709.24	\$ 10,353,397.55	7.14%
Williams	\$ 7,879,269.71	\$ 8,210,332.32	4.20%
Totals	\$ 25,886,109.67	\$ 26,890,468.90	3.88%



Formal Bid and Award System

Award #6 December 19, 2019

Type of Award Request: CONTRACT INCREASE
Request #: N/A
Requestor Name: Byrnes, Timothy J. - Mgr Energy Project Support & Controls
Requestor Phone: (904) 665-4838
Project Title: General Construction Services - Electric Plants
Project Number: Various
Project Location: JEA
Funds: Capital and O&M
Award Estimate: N/A

Scope of Work:

JEA is seeking the services of experienced industrial contractors that possess technical expertise in the operations, maintenance, and construction of a large, municipal electric utility for repair and maintenance projects. The work will consist primarily of capital and O&M projects that are planned or developed over the course of a five (5) year contract period. Individual projects may vary widely in size and scope and will be assigned via Task Authorization. The construction and maintenance activities performed under this contract will take place primarily at the electric production plants; however, they can also occur at various locations and business units within JEA or SJRPP.

JEA IFB/RFP/State/City/GSA#: 078-17
Purchasing Agent: Lovgren, Rodney Dennis

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Amount	Increase Amount	New NTE Amount
WG YATES & SONS CONSTRUCTION CO	Alan Williams	alanwilliams@wgyates.com	\$12,000,000.00	\$3,550,000.00	\$15,550,000.00
WILLIAMS INDUSTRIAL SERVICES LLC	Shawn Landrum	slandrum@wisgrp.com	\$10,000,000.00	\$ 0.00	\$10,000,000.00
WW GAY MECHANICAL CONTRACTORS INC	Keith Foster	kfoster@wwgmc.com	\$8,000,000.00	\$4,550,000.00	\$12,550,000.00

Amount of Original Award: \$30,000,000.00
Date of Original Award: 08/03/2017
Contract Increase Amount: \$8,100,000.00
New Not-To-Exceed Amount: \$38,100,000.00
Contract Term Five (5) Years, One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 08/14/2017
End Date (mm/dd/yyyy): 08/13/2022
Renewal Options: YES – One (1) – 1 Yr. Renewal

JSEB Requirement:

JSEB Optional. However, specific JSEB goals will be assigned based on nature of specific project requirements.

Comments on JSEB Requirements:

Various JSEBs by Contractor:

WG Yates & Sons: B&G Refrigeration, Complete Coatings, RE Holland, DJ Contracting, Birken Construction

Williams: AC Concrete, ABC Concrete, RE Holland & Associates

WW Gay: none named

Background/Recommendations:

Originally bid and approved by Awards Committee on 08/03/2017 in the amount of \$30,000,000.00 to WW Gay (\$12,000,000.00), W.G. Yates (\$10,000,000.00) and Williams Industrial (\$8,000,000.00). A copy of the original award is attached as backup.

The original awarded amounts were based on capital projects that were funded at the time of award and included limited O&M spend. This Contract Increase is for new approved capital projects and FY20 O&M spend. There is an assumption that FY21 & FY22 O&M will be similar to FY20 and an estimate of what this budget is included in the proposed Contract Increase. Budgetary information is included as backup.

Work is awarded by two (2) methods, competitive lump sum bids between the companies for project work, which accounts for approximately 75% of the total work, and direct award with time and material rates to the company best suited to perform specialized work. Rates were fixed for the first three years of the contract with CPI applied thereafter.

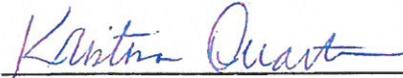
Request approval to award a contract increase to WG Yates Construction in the amount of \$3,550,000.00 and to WW Gay Mechanical Contractors in the amount of \$4,550,000.00 for general construction services for JEA, for a new total not-to-exceed amount of \$38,100,000.00, subject to the availability of lawfully approved funds.

Director: Limbaugh, Margaret Z. - Dir Energy Project Management
Sr. Director: Acs, Gabor - Sr Dir Engineering & Projects
VP: Anders, Caren B. - VP/GM Energy

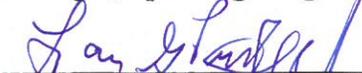
APPROVALS:

 12/19/19

Chairman, Awards Committee **Date**

 12/19/19

Manager, Operating Budgets **Date**

 12/19/19

Sr Mgr, Business Services for SJRPP **Date**



Formal Bid and Award System

Award #5 April 1, 2021

Type of Award Request: CONTRACT INCREASE
Requestor Name: Akrayi, Jamila – Mgr. Project Management
Requestor Phone: (904) 665-4838
Project Title: General Construction Services - Electric Plants
Project Number: Various
Project Location: JEA
Funds: Capital and O&M
Award Estimate: \$6,535,000.00

Scope of Work:

JEA is seeking the services of experienced industrial contractors that possess technical expertise in the operations, maintenance, and construction of a large, municipal electric utility for repair and maintenance projects. The work will consist primarily of capital and O&M projects that are planned or developed over the course of a five (5) year contract period. Individual projects may vary widely in size and scope and will be assigned via Task Authorization. The construction and maintenance activities performed under this contract will take place primarily at the electric production plants; however, they can also occur at various locations and business units within JEA. Individual projects that must be bid as separate sealed bids and publically advertised under Chapter 255 of Florida Statutes will be accomplished by independent solicitations and will not be processed under these contracts.

JEA IFB/RFP/State/City/GSA#: 078-17

Purchasing Agent: Lovgren, Rodney Dennis

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Current NTE Amount	Contract Increase	New NTE Amount
WG YATES & SONS CONSTRUCTION CO	Alan Williams	awilliams@wgyates.com	\$15,550,000.00	\$4,249,000.00	\$20,644,000.00
WILLIAMS INDUSTRIAL SERVICES LLC	Shawn Landrum	slandrum@wisgrp.com	\$10,000,000.00	\$0	\$10,000,000.00
WW GAY MECHANICAL CONTRACTORS INC.	Keith Foster	kfoster@wwgmc.com	\$12,550,000.00	\$2,286,000.00	\$15,030,000.00

Amount of Original Award: \$30,000,000.00

Date of Original Award: 08/03/2017

Contract Increase Amount: \$6,535,000.00

List of Previous Increases

Amount	Date
\$8,100,000.00	12/19/2019

New Not-To-Exceed Amount: \$44,635,000.00

Contract Term Five (5) Years, One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 08/14/2017
End Date (mm/dd/yyyy): 08/13/2022
Renewal Options: YES – One (1) – 1 Yr. Renewal
JSEB Requirement: JSEB Optional. However, specific JSEB goals will be assigned based on nature of specific project requirements.

Comments on JSEB Requirements:

Various JSEBs by Contractor:
 WG Yates & Sons: B&G Refrigeration, Complete Coatings, RE Holland, DJ Contracting, Birken Construction
 Williams: AC Concrete, ABC Concrete, RE Holland & Associates
 WW Gay: none named

Background/Recommendations:

Originally bid and approved by Awards Committee on 08/03/2017 in the amount of \$30,000,000.00 to WG Yates (\$12,000,000.00), Williams Industrial (\$10,000,000.00) and W.W. Gay (\$8,000,000.00). A copy of the original award is attached as backup.

A contract increase was approved by the Awards Committee on 12/19/2019 for WG Yates Construction in the amount of \$3,550,000.00 and to WW Gay Mechanical Contractors in the amount of \$4,550,000.00.

The original awarded amounts and previous increase were based on capital projects that were funded at the time of the awards and included limited O&M spend. This contract increase is for new approved capital projects and O&M spend through FY22, which is intended to take the contracts through the original Term. The proposed budgetary information is included as backup.

Work is awarded by two (2) methods, competitive lump sum bids between the companies for project work, which accounts for a larger portion of the total work, and direct award with time and material rates to the company best suited to perform specialized work. Rates were fixed for the first three years of the contract with CPI applied thereafter.

It should be noted, that term based services contracts are typically not funded for the latter years of the contract. Should additional work develop during the contract term, or should JEA elect to renew the contracts, additional funding may be required. Additional increases will be processed through the Awards Committee as necessary.

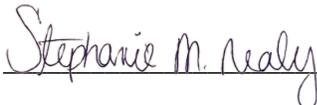
Request approval to award a contract increase to WG Yates Construction in the amount of \$4,249,000.00 and to WW Gay Mechanical Contractors in the amount of \$2,286,000.00 for general construction services for JEA, for a new total not-to-exceed amount of \$44,635,000.00, subject to the availability of lawfully approved funds.

Director: Limbaugh, Margaret Z. - Director Energy Project Management
Sr. Director: Acs, Gabor – Sr. Director Engineering & Projects
VP: Erixton, Ricky D. - VP Electric Systems

APPROVALS:

 04/01/2021

Chairman, Awards Committee **Date**

 04/01/2021

Budget Representative **Date**



Formal Bid and Award System

Award #5 August 18, 2022

Type of Award Request: PIGGYBACK - FLORIDA SHERIFF'S ASSOCIATION (FSA)/RATIFICATION

Requestor Name: Hightower, Justin

Requestor Phone: (904) 665-8357

Project Title: FY23 JEA Light and Medium Duty Vehicle Procurement Acquisition (Ford F-150 4X4)

FY23 Project Numbers: TBD

Project Location: JEA

Funds: Capital

Budget Estimate: \$1,388,500.00

Scope of Work:

The purpose of this Piggyback was to solicit pricing for the purchase of twenty-four (24) vehicles within the vehicle class categories of 117, 117C, and 117X (Ford F-150 4X4 Trucks) for FY23 JEA's fleet capital requirements for replacement for the Electric and Water departments and expansion for the Water departments as follows:

- Electric Replacement – 11 Units
- Water Replacement – 5 Units
- Water Expansion – 8 Units

JEA IFB/RFP/State/City/GSA#: FSA Contract: FSA 20-VEL28.0

Purchasing Agent: Bayouth, Eddie

Is this a Ratification?: YES

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Change Amount
BOZARD FORD COMPANY	Jeffrey Eason	jeason@bozard.com	540 Outlet Mall Blvd. St. Augustine, FL 32084	\$1,332,458.00

Amount for entire term of Contract/PO: \$1,332,458.00

Award Amount for remainder of this FY: \$0.00

Length of Contract/PO Term: Project Completion

Begin Date (mm/dd/yyyy): 08/18/2022

End Date (mm/dd/yyyy): Project Completion (September 2023 Estimate)

JSEB Requirement: N/A – No JSEBs available

Background/Recommendations:

Ford Motor Company opened the order window to purchase F-150 Trucks under government contracts earlier than anticipated. The order window closed on 08/12/2022. Since JEA would not have enough time to do a formal solicitation and ensure their order would be placed in the order bank to guarantee the slots, the

decision was made to piggyback off of the Florida Sheriff's Association (FSA) Ford Contract (FSA Contract FSA 20-VEL28.0) for the FY23 purchase of F150 4X4 Trucks to Bozard Ford Company as a ratification. Their pricing is in line with past purchases with Duval Ford, and purchasing from Bozard diversifies our upfitters and dealers for Ford Trucks.

When Fleet planned the FY23 Budget for the twenty-four (24) F-150s (4x4), they estimated an average increase of 39% (based on the options requested) in pricing from the FY22 solicitation prices. When Fleet met with Ford corporate representatives in the beginning of June, they were informed to expect increases in pricing of 25% for standard cabs and 47% increase on crew cabs for the FY23 Ford F-150 trucks. Actual price increases from FY 22 prices were 35%. Based on this information, the actual cost was approximately \$56,000.00 lower than the estimated budget.

Request approval to award a piggyback/ratification contract to Bozard Ford Company for the purchase of twenty-four (24) vehicles within the vehicle class categories of 117, 117C, and 117X (Ford F-150 4X4 Trucks) for FY23, in the amount of \$1,332,458.00, subject to the availability of lawfully appropriated funds.

Manager: Hightower, Justin - Manager, Fleet Services & Business Operations

Director: Brunell, Baley – Director, Facilities and Fleet Services

VP: McElroy, Alan - VP of Supply Chain and Operations Support

APPROVALS:

Stephen Datz 8/18/2022

Chairman, Awards Committee **Date**

Stephanie M Healy 8/18/2022

Budget Representative **Date**

CLASS CODE	UPFIT OPTION	QUANTITY	UNIT COST	TOTAL COST	FY23 BUDGET / UNIT	PREVIOUS PRICING		% increase
117	BASIC	3	\$ 47,648.00	\$ 142,944.00	\$ 45,000.00	\$ 35,934.00	FY22	33%
117	A	1	\$ 49,648.00	\$ 49,648.00	\$ 47,500.00	\$ 35,000.00	FY21	42%
117	C	1	\$ 56,747.00	\$ 56,747.00	\$ 52,000.00	\$ 41,723.00	FY22	36%
117X	BASIC	3	\$ 51,032.00	\$ 153,096.00	\$ 50,000.00	\$ 36,868.00	FY22	38%
117X	B	1	\$ 59,033.00	\$ 59,033.00	\$ 59,000.00	\$ 43,511.00	FY22	36%
117C	A	7	\$ 55,553.00	\$ 388,871.00	\$ 61,000.00	\$ 42,382.00	FY22	31%
117C	C	5	\$ 62,652.00	\$ 313,260.00	\$ 71,000.00	\$ 40,417.00	FY21	55%
117C	H	2	\$ 56,653.00	\$ 113,306.00	\$ 62,000.00	+\$3K from Base Spec	New option; A+Inverter	46%
117C	I	1	\$ 55,553.00	\$ 55,553.00	\$ 59,000.00	+\$1000 from Base Spec	New option; Standard Spec w/ Aggressive All Terrain Tires	52%
		24		\$ 1,332,458.00				

\$ 40,882.00 Base Spec for Crew Cab would be about \$1500 less than option A

Actual Cost	Asset Count	Budget Amount
\$ 579,295.00	11	\$ 576,500.00
\$ 287,442.00	5	\$ 314,000.00
\$ 465,721.00	8	\$ 518,000.00
\$ 1,332,458.00	24	\$ 1,408,500.00



Formal Bid and Award System

Award #6 August 18, 2022

Type of Award Request: CONTRACT AMMENDMENT/RATIFICATION
Requestor Name: Hightower, Justin
Requestor Phone: (904) 665-8357
Project Title: JEA Light and Medium Duty Vehicle Procurement Acquisition
Project Numbers: 8007294 (211-E), 8007295 (211-02E), 8007344 (211-W), & 8007352 (211-02W)
FY23 TBD
Project Location: JEA
Funds: Capital
Budget Estimate: \$1,244,500.00

Scope of Work:

The purpose of this contract amendment is to modify the original Award amount from the October 28, 2021 Award Committee. The original Invitation For Bid (the "IFB") was to solicit pricing for the purchase of sixty-two (62) vehicles within the vehicle class categories of 116, 116X, 117, 117C, 117X, 122, 122+, and 130 for JEA's fleet capital requirements for replacement for the Electric and Water departments and expansion for the Electric and Water department. This amendment is for the planned and budgeted replacement, and expansion of twenty-nine (29) vehicle class categories 116, 116C and 117X (Ford F-150 4X2 Trucks) for FY23 as follows:

- Electric Replacement – 19 Units
- Electric Expansion – 4 Units
- Water Replacement – 6 Units

JEA IFB/RFP/State/City/GSA#: 1410440046
Purchasing Agent: Bayouth, Eddie
Is this a Ratification?: YES

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Change Amount	Total Contract Amount
DUVAL FORD	Bambi Darr	bambi.darr@duvalfleet.com	1615 Cassat Ave. Jacksonville, FL 32210	\$1,270,918.46	\$3,267,067.46
GARBER FORD INC.	Todd Brandt	tbrandt@garberautomall.com	3340 Highway 17 Green Cove Springs, FL 32043	\$0.00	\$1,605,732.00

Amount of Original Award: \$2,615,466.00

Date of Original Award: 10/28/2021
Contract Increase Amount: \$1,270,918.46
New Not-To-Exceed Amount: \$4,872,799.46

List of Previous Change Orders:

Name	Original Award	Contract Amendment	Contract Amendment	New Not to Exceed
Date	10/28/2021	06/30/2022	08/18/2022	08/18/2022
DUVAL FORD	\$1,996,149.00	\$0.00	\$1,270,918.46	\$3,267,067.46
GARBER FORD INC.	\$619,317.00	\$986,415.00	\$0.00	\$1,605,732.00
Total	\$2,615,466.00	\$986,415.00	\$1,270,918.46	\$4,872,799.46

Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 08/18/2022
End Date (mm/dd/yyyy): Project Completion (September 2023 Estimate)
JSEB Requirement: N/A – No JSEBs available

Background/Recommendations:

Originally bid and approved by the Awards Committee 10/28/2021 for \$2,615,466.00. Award was amended and increased by \$986,415.00 on 06/30/2022 when Ford Motor Company opened its dealer allocation and order bank for Vans on May 31, 2022, much earlier than expected. Since JEA would not have enough time to do a formal solicitation and ensure the order is placed in the order bank to guarantee the slots, the decision was made to do contract amendment/ratification award for the FY23 purchase of vans to Garber Ford, the lowest cost Respondent in the original solicitation.

As with the Van allocations, Ford Motor Company opened the order window to purchase F150s under government contracts earlier than anticipated. The order window closed on 08/12/2022. Since JEA would not have enough time to do a formal solicitation and ensure the order is placed in the order bank to guarantee the slots, the decision was made to do contract amendment/ratification award for the FY23 purchase of F-150s to Duval Ford, the lowest cost Respondent in the original solicitation.

When Fleet planned for the FY23 budget for the twenty-nine (29) F-150s (4X2), they estimated an average 30% increase (based on the option requested) in pricing from the FY22 solicitation prices. When Fleet met with Ford corporate representatives in the beginning of June, they were informed to expect a price increase of 25% for standard cabs, to a 47% increase for crew cabs. Actual price increases from FY 22 prices were 34% for standard and extended cab trucks and 47.5% for crew cab trucks. This additional increase in price accounts for the discrepancy in the budgeted amount and the actual cost of the F-150 4X2 Trucks.

Request approval to award acontract amendment with Duval Ford for the purchase of twenty-nine (29) vehicle class categories 116, 116C and 117X (Ford F 150 4X2 Trucks) for FY23 in the amount of \$1,270,918.46, for a total not-to-exceed amount of \$4,872,799.46, subject to the availability of lawfully appropriated funds.

Manager: Hightower, Justin - Manager, Fleet Services & Business Operations

Director: Brunell, Baley – Director, Facilities and Fleet Services

VP: McElroy, Alan - VP of Supply Chain and Operations Support

APPROVALS:

Stephen Datz _____ 8/18/2022

Chairman, Awards Committee **Date**

Stephanie M Healy _____ 8/18/2022

Budget Representative **Date**

DESCRIPTION	CLASS CODE	UPFIT OPTION	QUANTITY	UNIT COST	TOTAL COST	FY23 BUDGET / UNIT	FY 23 Budget / Total	PREVIOUS PRICING*	*Or pricing we would expect to see	% increase
TRUCK 1/2 T PICKUP 6'4"	116	BASIC	16	\$ 41,881.34	\$ 670,101.44	\$ 41,000.00	\$ 656,000.00	\$ 32,589.00	FY22	29%
TRUCK 1/2 T PICKUP 6'4"	116	A	1	\$ 43,123.34	\$ 43,123.34	\$ 42,000.00	\$ 42,000.00	\$ 33,488.00	FY22	29%
TRUCK 1/2 T PICKUP 6'4"	116	F	3	\$ 41,011.34	\$ 123,034.02	\$ 40,000.00	\$ 120,000.00	\$ 31,896.00	FY22	29%
TRUCK 1/2 T PICKUP 6'4"	116	G	3	\$ 41,143.34	\$ 123,430.02	\$ 40,000.00	\$ 120,000.00	-\$700 from Base Spec	New option; minus toolbox	49%
TRUCK 1/2 T EXT CAB PICKUP 6'4"	117X	BASIC	2	\$ 46,207.34	\$ 92,414.68	\$ 46,500.00	\$ 93,000.00	+\$1800 from Standard Cab Base Spec	No documentation of a previous purchase	34%
TRUCK 1/2 T CREW CAB PICKUP 6'4"	116C	BASIC	3	\$ 54,415.74	\$ 163,247.22	\$ 53,000.00	\$ 159,000.00	+\$4000 from Standard Cab Base Spec	No documentation of a previous purchase	49%
TRUCK 1/2 T CREW CAB PICKUP 6'4"	116C	A	1	\$ 55,567.74	\$ 55,567.74	\$ 54,500.00	\$ 54,500.00	+\$5500 from Standard Cab Base Spec	No documentation of a previous purchase	46%
GRAND TOTAL			29		\$ 1,270,918.46		\$ 1,244,500.00			
					\$ 1,996,149.00					
					\$ 3,267,067.46					

	Actual Cost	Asset Count	Budget Amount
Electric Replacement	\$ 814,087.86	19	\$ 798,000.00
Electric Expansion	\$ 192,594.16	4	\$ 188,000.00
Water Replacement	\$ 264,236.44	6	\$ 258,500.00
Total	\$ 1,270,918.46	29	\$ 1,244,500.00

Name	Original Award	Contract Amendment	Contract Amendment	New Not to Exceed
Date	2/3/2022	6/30/2022	8/18/2022	8/18/2022
DUVAL FORD	\$1,996,149.00	\$0.00	\$1,207,918.46	\$3,267,067.46
GARBER FORD INC	\$619,317.00	\$986,415.00	\$0.00	\$1,605,732.00
Total	\$2,615,466.00	\$986,415.00	\$1,207,918.46	\$4,872,799.46



Formal Bid and Award System

Award #7 August 18, 2022

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 530
Requestor Name: Hightower, Justin
Requestor Phone: (904) 665-8357
Project Title: JEA Fleet Trailer Maintenance & Repairs
FY 22 Project Number: HEA0800 (Fleet Services)
Project Location: JEA
Funds: O&M
Budget Estimate: \$434,817.90

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") was to solicit pricing for maintenance and repair services for JEA's Trailer Fleet. The services that will be performed under this scope will be at a minimum preventative maintenance, corrective maintenance, and road calls to support JEA's Fleet operations. There are 352 trailers that will be part of this program, ninety-three (93) heavy duty, sixty-seven (67) medium duty and one hundred and ninety-two (192) light duty trailers. During the last 36 months, the average annual spend for maintenance and repair to trailers was \$105,838.26.

JEA IFB/RFP/State/City/GSA#: 1410797646
Purchasing Agent: Eddie Bayouth
Is this a Ratification?: No

RECOMMENDED AWARDEE:

Name	Vendor Contact	Email	Address	Phone	Award Amount
EQUIPMENT SERVICES OF JACKSONVILLE, INC.	Jason Duncan	jduncan@equipsvcs.com	6825 West 12 th Street Jacksonville, FL 32254	904-783-0088	\$448,604.59

Amount for entire term of Contract/PO: \$448,604.59
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: Three (3) Year w/Two (2) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 10/01/2022
End Date (mm/dd/yyyy): 09/30/2025
Renewal Options: Yes, Two (2) – One (1) Yr. Renewals
JSEB Requirement: N/A - Optional

APPENDIX B - XXXX-22 JEA Fleet Services Vehicle and Equipment Rentals

RESPONDENT:

\$

-

APPENDIX B - PROPOSAL WORKBOOK

Year 1 Total	\$	138,860.00
Year 2 Total*	\$	149,274.50
Year 3 Total*	\$	160,470.09

3 Year Total - Amount to be entered on Proposal Form	\$	448,604.59
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* Assumes 7.5% CPI increase, year over year

APPENDIX B - BID WORKBOOK - Addendum 2

xxx-xx FLEET SERVICES TRAILER MAINTENANCE AND REPAIR

Instructions: Fill in all cells in Column E that are highlighted YELLOW.
 The estimated one (1) year quantities are to be used as guidelines and are not a guarantee of work.
 CPI increases will apply in years 2 & 3 if contract terms are followed.

COMPANY NAME: EQUIPMENT SERVICES OF JACKSONVILLE, INC

Annual Trailer Service Rates:						Last Contract	Last Contract Total	Increase	% Increase
Item #	Tech Spec Reference	Work Description	Estimated Number/Volume	Rate/Charge	Annual Cost Estimate				
1.1a	3.2.1	Annual PM Service - Level 3: Air Brake - Heavy Duty	93	\$ 75.00	\$ 6,975.00	65	6,045	\$ 930.00	15.4%
1.1b	3.2.1	Annual PM Service - Level 3: Air or Surge Brake - Medium Duty	67	\$ 75.00	\$ 5,025.00	65	4,355	\$ 670.00	15.4%
1.1c	3.2.1	Annual PM Service - Level 3: Surge or Electric Brake - Light Duty	192	\$ 75.00	\$ 14,400.00	65	12,480	\$ 1,920.00	15.4%
2.1	3.3.1	Corrective Maintenance Labor Rate per Hour	300	\$ 80.00	\$ 24,000.00	75		\$ 1,500.00	6.7%
2.2	3.3.1	Corrective Maintenance Labor Rate per Hour After-Hours (5pm - 6am M-F, Sat & Sun, JEA Holidays)	40	\$ 120.00	\$ 4,800.00	112.5	4,500	\$ 300.00	6.7%
3.1	3.4.3	Road Call - Minimum Charge	275	\$ 85.00	\$ 23,375.00		-		
3.2	3.4.4	After Hours Road Call - Minimum Charge (5pm - 6am M-F, Sat & Sun, JEA Holidays)	25	\$ 100.00	\$ 2,500.00				
4.1	3.6	Transport Fee	21	\$ 80.00	\$ 1,680.00	150			
5.1	3.4.3	Parts Retrieval Mileage Rate	25	\$ 3.00	\$ 75.00				
5.2	3.4.4	After Hours Parts Retrieval Mileage Rate (5pm - 6am M-F, Sat & Sun, JEA Holidays)	10	\$ 3.00	\$ 30.00				
6.0	4	Cost Plus % Pricing for Parts (Not to exceed 15%)	\$50,000.00	12%	\$ 56,000.00	Annual Estimated Cost Trailer Maintenance and Repair			
First Year Annual Total:						\$	138,860.00		



Formal Bid and Award System

Award #8 August 18, 2022

Type of Award Request: SINGLE SOURCE/RATIFICATION
Requestor Name: Keeler, Jessica
Requestor Phone: (904) 665-6403
Project Title: SWEPA023 Switchgear Spot Buy
Project Number: 8007210
Project Location: JEA
Funds: Inventory Blanket Account
Budget Estimate: \$699,972.00

Scope of Work:

The purpose of this Single Source purchase is to buy six (6) SWEPA023 switches (Switchgear, padmount, 3-phase). During the last 12 months, the commodity spend for this item was \$84,912.00. At the time of the spot buy, the inventory balance for the item found in this solicitation is zero (0) with the average current lead time of thirty to forty (30-40) weeks.

JEA IFB/RFQ/State/City/GSA#: RFQ 103707
Purchasing Agent: Eddie Bayouth
Is this a Ratification?: YES

RECOMMENDED AWARDEE(S):

Name	Vendor Contact	Email	Address	Phone	Amount
G & W ELECTRIC COMPANY	Victor Caine	victor@powerconnections.com	305 W. Crossroads Parkway Bolingbrook, IL 60440	334-702-6645	\$699,972.00

Amount for entire term of Contract/PO: \$699,972.00
Award Amount for remainder of this FY: \$0.00
Length of Contract/PO Term: One-time purchase
Begin Date (mm/dd/yyyy): 08/06/2022
End Date (mm/dd/yyyy): 08/05/2023
JSEB Requirement: N/A – Optional

Background/Recommendations:

G&W Electric Company is currently the only approved manufacturer for SWEPA023 switches (Switchgear, padmount, 3-phase). JEA is in the process of replacing our current “Live-front” switchgear to these “Dead-front” versions for employee safety and reliability reasons. The intent is to phase these switches in over time and install these units at strategic locations that may be in flood prone areas or where we have experienced multiple outages. Because of the increase in the lead times for this item, the min/max quantities have been adjusted, resulting in the need to purchase six (6) SWEPA023.

RFQ 103707– Request approval to award a contract to G&W Electric Company for the purchase of six (6) SWEPA023 switches for a total amount of \$699,972.00 subject to the availability of lawfully appropriated funds.

Manager: Kenny Pearson – Procurement Category Manager

Director:

Jenny McCollum – Director, Procurement Services

VP:

Alan McElroy – VP Supply Chain & Operations Support

APPROVALS:

Stephen Datz 8/18/2022

Chairman, Awards Committee

Date

Stephanie M Healy 8/18/2022

Budget Representative

Date

Customer:	JEA
Date:	8/3/2022
Validity:	30 Days
Quotation Number:	SQ69726B
Customer Reference:	JEA

Item 1: 27kV, 125 kV BIL Solid Dielectric Insulated Padmount Switch, Catalog No. PLT42-386-12-9FBVU-DW**Quantity: 6****Switchgear to be Similar to DM8VCLLFFL00 but with the following changes in red.****Ways 1 and 2:**

- Three Phase epoxy encapsulated load break switch with integral visible break switch
- 630 Amps continuous and loadbreak.
- 20 kA asym. momentary, and close-into-fault rating.
- 600A Deadbreak Apparatus Bushings per IEEE 386 interface 11

Ways 3 and 4:

- **Three Single Phase epoxy encapsulated fault interrupter switches**
- 630 Amps continuous and loadbreak.
- 12.5kA sym. maximum interrupting rating
- **1000:1 internally mounted current transformers to provide field selectable trip levels from 30-600A**
- **Type 1** Vacuum Interrupter Control housed in a **NEMA 6P** enclosure
- 200A Bushing Well per IEEE 386 Figure 3

Standard Features:

- Front Access to switch operators and bushings
- Welded stainless steel mechanism cover painted light gray (ANSI 70)
- 304L stainless steel frame
- Parking stands for ways **3 and 4 only**
- 12 gauge 304 stainless steel padmount enclosure. Meets ANSI C37.72 & C57.12.29 standards
 - **21" cable compartment for ways 1 and 2**
 - **21" cable compartment for ways 3 and 4.**
 - **Enclosure to be 84" W x 84" D**
- Enclosure painted Padmount Guardian Green, Munsell #7.0GY3.29/1.5
- **30" minimum bushing height**
- ½"-13 NC grounding provisions
- Padlockable operating mechanism – padlocks are not included
- 3" diameter circular viewing windows to verify OPEN/ CLOSED indicator position.

- Green/ OPEN – Red/ CLOSED labeling

Additional Features:

- Provisions for future addition of motor operator on **ways 1 and 2**
- Provisions to mount Low Voltage Enclosure on right side of enclosure
- Ways 1 and 2, loadbreak mechanism are equipped with quantity two auxiliary Form C contact wired to a junction box for customer use
- Ways 1 and 2, Visible break mechanism, is equipped with quantity One auxiliary Form C contact wired to a junction box for customer use
- Ways 3 and 4, fault interrupter mechanism equipped with quantity one auxiliary Form C contact per phase wired to the control cabinet for use by the control
- Switch is equipped with a NEMA 4X junction box for customer connections.
- **Switchgear Nameplate to be installed on Right door on both Front and Back side of switchgear (Installed on the inside of the door)**
- **ABC Phase Labeling for each way**
- **Provisions for Fault Circuit Indicators**
 - **3 Holes Per Way (Centered with B Phase)**
 - **5/16" Holes, 1" spacing, Vertical Design**

Applicable Industry Standards:

Load Break Switch Ratings: IEEE C37.74

Fault Interrupter Ratings: IEEE C37.60

Bushings: IEEE 386

Padmount Enclosure: IEEE C57.12.29

Price Each: \$116,662

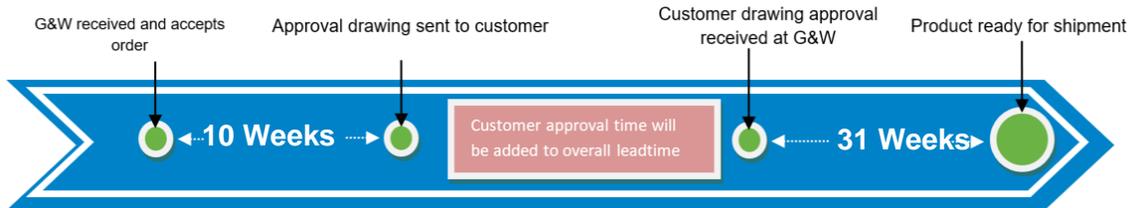
Net Total: \$ 699,972

Clarifications/Exceptions:

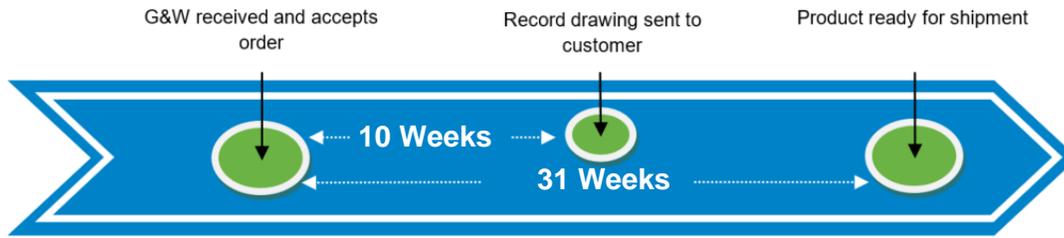
- Elbows and rubber goods provided by other

Commercial Terms and Conditions

Approval Order: Order requiring customer approval of top level drawing prior to release to production



Record Order: Order released straight to production (customer waived approval)



Submittal drawings (if required):

If required, submittal drawings will be issued for approval 10 weeks after receipt of order. Wiring diagrams will be issued for approval 10 weeks after receipt of order.

Lead time for shipment:

31 weeks after receipt of order and release to production. Submittal and shipment lead time is subject to change at the time of order receipt due to dynamic component lead time and factory loading conditions.

Shipping Terms: FOB-Factory, Bolingbrook, IL USA

Freight: Prepaid and Allowed on a standard closed top trailer

Manufacturing Location: G&W reserves the right to manufacture the product(s) on this quotation in either the Bolingbrook, IL (USA) or Brampton, ON (Canada) facility based on best available capacity.

Payment: Net 30 days Payment terms are subject to G&W Finance Department approval.

Purchase Order Submission: Purchase order should be addressed to:

G&W Electric Co.
305 W. Crossroads Parkway
Bolingbrook, IL 60440-4938

Terms & Conditions: Warranty and all other terms and conditions are as per SM-F-1 Rev 7 below.

TERMS OF PAYMENT

Domestic accounts - Net 30.

International accounts - Standard terms are an irrevocable letter of credit, confirmed by a Prime U.S. bank, for the full amount of the contract, valid for at least 60 days beyond the latest quoted shipping date. Other terms may be granted upon receipt of satisfactory credit references and approval by our Finance Department. Letter of credit must be received prior to release of the order to manufacturing.

Late payment charge of 1 1/2% per month on all past due invoices and unpaid balances. Shipments and deliveries hereunder shall at all times be subject to the judgment of Seller that the financial condition of Buyer at all times justifies continuance of shipments and deliveries hereunder. If Buyer shall fail to make any payments in accordance with the terms and provisions hereof, Seller, in addition to its rights and remedies, but not in limitation thereof, may at its option, defer shipments or deliveries hereunder, or under any other contract with the Buyer, except upon receipt of satisfactory security or of cash before shipment.

PRICE POLICY

It is G&W's policy to publish for sole use of our domestic representatives Confidential price lists of our Standard Products. Quoted prices are firm for 30 days (60 days international). Orders placed after 30 days (60 days international) are subject to price in effect at time of acceptance. Notwithstanding the foregoing sentence, Seller reserves the right to increase prices for undelivered Products in the event of an increase in the cost of raw material or third-party components or a change in market conditions prior to the agreed upon delivery time. Customer requests to extend originally agreed to delivery date will be subject to price escalation.

TAXES

Any taxes which the Seller may be required to pay or collect, under any existing or future law, upon or with respect to the sale, purchase, delivery, storage, processing, use or consumption of any of the material covered hereby, including taxes upon or measured by the receipts from the sale thereof, shall be for the account of the Buyer, who shall promptly pay the amount thereof to the Seller upon demand.

FREIGHT TERMS

Terms as stated in the attached quotation.

MINIMUM ORDER CHARGE

Domestic destination - \$250 Net
International destination - \$500 Net

EXPORT PACKING

Export order for all material or devices (except compound alone) - add 5% to net price of order. Export orders for compound alone -- add 50¢ per gallon.

TITLE AND INSURANCE

Seller assumes no responsibility for insuring shipments unless specifically requested by Buyer and then only at Buyer's expense and valuation. Regardless of freight payments, all risk of loss shall pass to Buyer upon delivery by Seller to carrier at F.O.B. point.

WARRANTY

EXCEPT AS OTHERWISE EXPRESSLY STATED HEREIN, SELLER MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, AS TO MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR ANY OTHER MATTER WITH RESPECT TO THE GOODS SOLD HEREUNDER. Seller warrants all goods sold hereunder to be free from defects in material and workmanship under normal use and service for a period of eighteen (18) months from the date of shipment by Seller, or twelve (12) months from date of commissioning by End-User, whichever comes first. Seller's obligation under this warranty is limited to repair or replacing, at its option, any goods, which upon inspection by Seller shall disclose to Seller's satisfaction to have been defective in material or workmanship. Buyer must return the goods to Seller's factory, shipping charges prepaid, with complete information as to alleged defects and the installation, operation and service of the goods.

LIMITS OF LIABILITY

Seller shall not be liable for, and Buyer shall indemnify the Seller from liability arising from injury or damage to property or persons caused in any manner by the operation, possession or use of the goods sold hereunder. The liability of Seller arising out of the supplying of any goods, or their use, whether on warranties or otherwise, shall not in any case exceed the cost of correcting defects in the goods as herein provided. Seller shall not in any event be liable for any labor expended by Buyer on any defective goods or for any special direct, indirect or consequential damages arising out of or in connection with the use or performance of the goods. Seller assumes no responsibility with respect to the capacity of Seller's goods to function as components in other products. Buyer assumes full responsibility for specifications and design of any product in which Seller's goods may become components and shall indemnify Seller against any liability attributed to any inadequacy in such specifications or design. Seller shall not be liable for misoperation or misapplication of goods sold or supplied due to unusual or abnormal electrical system disturbances.

Important Notice:

User shall determine the suitability of the products for intended use, and assume all risk and liability in connection therewith.

DELAY

Shipping dates are approximate and are based upon prompt receipt of all necessary information. The Seller shall not be liable for delays in delivery or failure to manufacture or deliver due to acts of God, war, riot, embargoes, acts of civil or military authorities, priorities, allocations, fires, floods, epidemics, accidents, quarantine restrictions, mill conditions,

strikes, differences with workmen, delays in transportation, shortage of cars, fuel, labor, manufacturing facilities, components or materials, acts of the Buyer, or any other cause beyond the reasonable control of the Seller. In the event of any such delay, the date of delivery shall be extended for a period equal to the time lost by reason of the delay.

PATENTS

Seller will defend at its own expense any action brought against Buyer, to the extent that it is based on a claim that the goods furnished by Seller infringe a U.S. patent, and Seller will pay those costs and damages finally awarded against Buyer in any such action which are attributable to any such claim, but such defense and payments are conditioned on the following: (a) that Seller shall be notified promptly in writing by Buyer of any notice of such claim; and (b) that Seller shall have sole control of the defense of any action on such claim and all negotiations for its settlement or compromise; and (c) should the goods become or in Seller's opinion be likely to become the subject of a claim of infringement of a U.S. patent, that Buyer shall permit Seller at its option and expense either to procure for Buyer the right to continue using the goods or to replace or modify the same so that it becomes noninfringing. The foregoing states the entire liability of Seller with respect to infringement of patents by the goods or any part thereof. Buyer shall hold Seller harmless against any expense, judgment or loss on account of any actual or alleged infringement of any patents, copyrights or trademarks which result from Seller's compliance with Buyer's designs, specifications or instructions.

PATTERNS AND TOOLS

Any patterns and tools heretofore or hereafter acquired specially to produce goods for Buyer shall become the property of the Seller. If Buyer does not order goods produced with such property for a period of two years, Seller may dispose of such property.

ORDER CANCELLATION

Non-Engineered Products

A. Standard catalogued items not yet through complete order entry, no charge.
B. Standard catalogued items through order entry but not yet in production - \$250.00 domestic; \$500 international.

Engineered Products

A. Orders through order entry but not yet in engineering process - \$250.00 domestic; \$500 international.
B. Orders in engineering process - 25% of order value plus any vendor charges levied against G&W for advanced ordered materials.
C. Approval drawings furnished and materials advanced ordered - 35% of order value plus cost of materials ordered.
D. Order released for production - up to 100% of order value.

STORAGE

Equipment on which manufacture or delivery is delayed, due to any cause within the Buyer's control, may be placed in storage by Seller, for Buyer's account and risk, and regular charges therefore and expenses in connection therewith shall be paid by Buyer, but if, in Seller's opinion, it is unable to obtain, or continue with such storage, Buyer will, on request, provide or arrange for suitable storage facilities and assume all costs and risks in connection therewith.

RETURN OF MATERIAL

No material shall be returned without first having secured approval and terms for return, along with necessary returned goods forms, from G&W Electric Co. Final acceptance of authorized returns will be made when the material is received at the factory.

COMPLIANCE WITH LAWS

Seller certifies that the goods sold hereunder were produced in compliance with all applicable requirements of sections 6, 7 and 12 of the Fair Labor Standards Act of 1938 amended and of regulations and orders of the United States Department of Labor issued under section 14 thereof.

GENERAL

A valid agreement binding upon Seller will only come into being as of the time a formal written acknowledgement of a purchase order is sent to Buyer by Seller. Such agreement is not assignable by Buyer without written approval of Seller. Such agreement will be governed by the laws of the State of Illinois. Waiver by Seller of a breach of any of the Terms and Conditions of this or any other agreement with Buyer shall not be construed as a waiver of any other breach.

ENTIRE AGREEMENT

These Terms and Conditions constitute the entire agreement between Seller and Buyer, and such agreement may not be modified or amended except by a writing executed after the date hereof by an authorized officer of Seller. Seller shall not be bound by any terms of Buyer's purchase order forms or other documents which attempt to impose conditions at variance with Seller's Terms and Conditions of Sale set forth herein unless the same shall be specifically agreed to in writing by an authorized officer of Seller. Seller's failure to object to the provisions contained in any of Buyer's forms shall not be deemed a waiver of the provisions of these Terms and Conditions which shall constitute the entire agreement between the parties.

INSTALLATION, SERVICING OR ERECTION

Installation, erection or servicing of the equipment or supervision thereof by Seller, if specified or requested by Buyer, is available. Contact Factory for terms and conditions.



Formal Bid and Award System

Award #9 August 18, 2022

Type of Award Request: CONTRACT INCREASE
Request #: 233
Requestor Name: Veasey, Nancy A. - Dir Special Projects
Requestor Phone: (904) 665-6439
Project Title: Furniture Procurement, Delivery and Service for New Headquarters
Project Number: 8006820
Project Location: JEA
Funds: Capital
Budget Estimate: \$2,000,000.00 (Workstations, Standard offices, Task Chairs) and \$3,000,000.00 (Conference, Collaboration, Training, Other Ancillary)

Scope of Work:

The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.

JEA established Qualified Category List(s) for Furniture Procurement for the new headquarters with four (4) firms awarded a position on the list. The Qualified Category List will be utilized to seek response packages and bids for specified workstation, bench design and for standard office furniture. JEA intends to select one firm to provide the furniture outlined in the technical specification and may also award the majority of the ancillary and support furniture needs to the same firm. JEA reserves the right to procure all or portions of the ancillary furniture from other firms on the qualified list. The terms and conditions for this solicitation were included and agreed upon by the qualified firms during Request for Qualifications 101180.

JEA IFB/RFP/State/City/GSA#: 1410376448
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	email	Address	Phone	Amount
PERDUE, INC.	Justin Perez	justin.perez@perdueoffice.com	5 W Forsyth Street, Suite 100, Jacksonville, FL 32202	904-256- 5548	\$282,093.38

Amount of Original Award: \$1,327,101.95
Date of Original Award: 11/18/2021
Change Order Amount: \$282,093.38

List of Previous Change Order/Amendments:

CPA #	Amount	Date	Reason for Increase
202226	\$680,820.85	01/20/2022	Work Stations, Bench stations
202226	\$1,272,654.75	03/03/2022	Board /multi-purpose room, CC furniture, additional office workstations
202226	\$21,776.21	04/20/2022	White and glass boards
202226	\$142,388.23	05/25/2022	Outdoor furniture and book cases
202226	\$35,292.72	07/28/2022	Office seating and task lights

New Not-To-Exceed Amount: \$3,762,128.09
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 12/01/2021
End Date (mm/dd/yyyy): Project Completion (Expected: November 30, 2022)
JSEB Requirement: N/A – Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 11/18/2021 to Perdue, Inc. for the first phase of furniture purchases, in the amount of \$1,327,101.95. Two additional awards were brought before the Awards Committee for phases two and three and approved on 01/20/2022 and 03/03/2022. Three additional increases were approved administratively for white and glass boards, outdoor furniture and bookcases and office seating and task lights for a revised not to exceed amount of \$3,480,034.71. All previous awards are attached as backup.

This contract increase is for the purchase of phase four, which includes primarily lockers and lateral files. The additional purchases included in this order encompass the majority of known furniture and ancillary needs. We may have additional minor needs once we occupy and would seek approval for those as they are identified.

Perdue and Steelcase have been able to produce and deliver materials on time as planned. Due to delays in the interior construction being experienced as a result of supply chain materials availability and ability to complete work, furniture that was to be delivered directly to the project is being diverted to temporary warehousing and some furniture has been repositioned in the building to allow for other trades to complete the interiors work. Additionally, Perdue was able to delay delivery of others order recently to limit the amount of materials that need to be diverted and stored. We will seek approval for the costs of warehousing and additional labor to retrieve the furniture from storage and assemble once the floors are ready and the storage costs are identified.

Documentation for this award includes a separate order for lockers and one for lateral files and additional task chairs for JEA's mailroom workstations. The HQ project team has reviewed multiple locker types and functions as well as finishes. The best value to the project and administrative capabilities was considered when selecting a high value, lower cost option for a digital lock. The lower cost digital keypad

and cellular phone touchless capabilities were selected for this procurement of lockers. The locker purchase includes delivery and installation. The lateral files being ordered are those that are visible in the workspaces. Additionally, JEA will repurpose other lateral files and storage items for copy rooms and storage rooms.

Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$282,093.38 and a deposit of \$141,046.69 is required upon placement of the order. The quotes have been attached as backup.

Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for the new JEA headquarters for the fourth phase in the amount of \$282,093.38, for a new not-to-exceed amount of \$3,762,128.09, subject to the availability of lawfully appropriated funds.

Director: Veasey, Nancy A. – Dir Special Projects
Chief: McElroy, Alan D. – VP Supply Chain & Operations Support

APPROVALS:

<u><i>Stephen Datz</i></u>	8/18/2022
Chairman, Awards Committee	Date
<u><i>Stephanie M Kealy</i></u>	8/18/2022
Budget Representative	Date



Formal Bid and Award System

Award #7 March 3, 2022

Type of Award Request: CONTRACT INCREASE
Request #: 233
Requestor Name: Veasey, Nancy A. - Dir Special Projects
Requestor Phone: (904) 665-6439
Project Title: Furniture Procurement, Delivery and Service for New Headquarters
Project Number: 8006820
Project Location: JEA
Funds: Capital
Budget Estimate: \$2,000,000.00 (Workstations, Standard offices, Task Chairs) and \$3,000,000.00 (Conference, Collaboration, Training, Other Ancillary)

Scope of Work:

The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.

JEA established Qualified Category List(s) for Furniture Procurement for the new headquarters with four (4) firms awarded a position on the list. The Qualified Category List will be utilized to seek response packages and bids for specified workstation, bench design and for standard office furniture. JEA intends to select one firm to provide the furniture outlined in the technical specification and may also award the majority of the ancillary and support furniture needs to the same firm. JEA reserves the right to procure all or portions of the ancillary furniture from other firms on the qualified list. The terms and conditions for this solicitation were included and agreed upon by the qualified firms during Request for Qualifications 101180.

JEA IFB/RFP/State/City/GSA#: 1410376448
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	email	Address	Phone	Amount
PERDUE, INC.	Justin Perez	justin.perez@perdueoffice.com	5 W Forsyth Street, Suite 100, Jacksonville, FL 32202	904-256- 5548	\$1,272,654.75

Amount of Original Award: \$1,327,101.95
Date of Original Award: 11/18/2021
Change Order Amount: \$1,272,654.75

List of Previous Change Order/Amendments:

CPA #	Amount	Date
202226	\$680,820.85	01/20/2022

New Not-To-Exceed Amount: \$3,280,577.55
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 12/01/2021
End Date (mm/dd/yyyy): Project Completion (Expected: September 30, 2022)
JSEB Requirement: N/A – Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 11/18/2021 to Perdue, Inc. for the first phase of furniture purchases, in the amount of \$1,327,101.95. On 01/20/2022, a contract increase was approved in the amount of \$680,820.85 for the second phase of furniture purchases for a revised not to exceed amount of \$2,007,922.80. The previous awards are attached as backup.

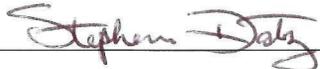
This contract increase is for the purchase of phase three, which includes the majority of the ancillary furniture. The ancillary items include furniture for board/multi-purpose room, much of customer center area, additional workstations for pre-service, security offices and special purpose office spaces, agile training rooms, customer care training rooms, innovation lab, tech depot, work cafés (breakrooms), respite/quiet rooms, executive office suite areas, collaboration spaces including open collaboration, team and huddle rooms, small waiting and gathering areas and phone rooms. Furniture remaining to be ordered includes a portion of the lobby furniture, outdoor furniture, lockers, standard file cabinets, limited office and reception furniture, and other miscellaneous items. The additional ancillary furniture will be grouped in upcoming phases.

Documentation for this award includes a summary spreadsheet attached as backup showing room or space descriptions by building level in the third phase order. Additionally, Perdue has prepared a highly detailed invoice summary showing how the order will be filled and delivered by floor level for installation. This document is 285 pages and available for review through Procurement. Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$1,272,654.75 and a deposit of \$636,327.38 is required upon placement of the order.

Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for the new JEA headquarters for the third phase for a total amount of \$1,272,654.75, for a new not-to-exceed amount of \$3,280,577.55, subject to the availability of lawfully appropriated funds.

Director: Veasey, Nancy A. – Dir Special Projects
Chief: McElroy, Alan D. – VP Supply Chain & Operations Support

APPROVALS:

Chairman, Awards Committee **Date**
 3/03/22

Budget Representative **Date**
 3/3/22



Formal Bid and Award System

Award #3 January 20, 2022

Type of Award Request: CONTRACT INCREASE
Request #: 233
Requestor Name: Veasey, Nancy A. - Dir Special Projects
Requestor Phone: (904) 665-6439
Project Title: Furniture Procurement, Delivery and Service for New Headquarters
Project Number: 8006820
Project Location: JEA
Funds: Capital
Budget Estimate: \$2,000,000.00 (Workstations, Standard offices, Task Chairs) and \$3,000,000.00 (Conference, Collaboration, Training, Other Ancillary)

Scope of Work:

The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.

JEA established Qualified Category List(s) for Furniture Procurement for the new headquarters with four (4) firms awarded a position on the list. The Qualified Category List will be utilized to seek response packages and bids for specified workstation, bench design and for standard office furniture. JEA intends to select one firm to provide the furniture outlined in the technical specification and may also award the majority of the ancillary and support furniture needs to the same firm. JEA reserves the right to procure all or portions of the ancillary furniture from other firms on the qualified list. The terms and conditions for this solicitation were included and agreed upon by the qualified firms during Request for Qualifications 101180.

JEA IFB/RFP/State/City/GSA#: 1410376448
Purchasing Agent: Selders, Elaine L.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PERDUE, INC.	Justin Perez	justin.perez@perdueoffice.com	5 W Forsyth Street, Suite 100, Jacksonville, FL 32202	904-256-5548	\$680,820.85

Amount of Original Award: \$1,327,101.95
Date of Original Award: 11/18/2021
Contract Increase Amount: \$680,820.85
New Not-To-Exceed Amount: \$2,007,922.80
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 12/01/2021

End Date (mm/dd/yyyy):

Project Completion (Expected: September 30, 2022)

JSEB Requirement:

N/A - Optional

Background/Recommendations:

Originally awarded and approved by the Awards Committee on 11/18/2021 to Perdue, Inc. for the first phase of furniture purchases, in the amount of \$1,327,101.95. The original award is attached as backup.

JEA intends to purchase the furniture in phases. During the first phase, the majority of the items for the standard workstations, bench workstations and portions of items for the standard offices were purchased. In the second phase, the task chairs, majority of conference tables and chairs, standard office storage items and tables and chairs for Level 2 traditional training rooms will be purchased. Additional ancillary furniture will be grouped in upcoming phases.

Documentation for this award includes a summary spreadsheet attached as backup showing items, unit prices and quantities in the second phase order. Additionally, Perdue has prepared a highly detailed invoice summary showing how the order will be filled and delivered by floor level for installation. This document is 76 pages and available for review through Procurement. Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$680,820.85 and a deposit of \$340,410.43 is required upon placement of the order.

Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for new JEA headquarters for the second phase for a total amount of \$680,820.85, for a new total not-to-exceed amount of \$2,007,922.80, subject to the availability of lawfully appropriated funds.

Director:

Veasey, Nancy A. - Dir Special Projects

VP:

McElroy, Alan D. - VP Supply Chain & Operations Support

APPROVALS:

Stephen Datz 1/20/22

Chairman, Awards Committee

Date

Laure A Whitmer 1/20/22

Budget Representative

Date



Formal Bid and Award System

Award #8 November 18, 2021

Type of Award Request: REQUEST FOR PROPOSAL (RFP)
Request #: 233
Requestor Name: Veasey, Nancy A. - Dir Special Projects
Requestor Phone: (904) 665-6439
Project Title: Furniture Procurement, Delivery and Service for New Headquarters
Project Number: 8006820
Project Location: JEA
Funds: Capital
Budget Estimate: \$2,000,000.00 (Workstations, Standard offices, Task Chairs)

Scope of Work:

The purpose of this Request for Proposal (RFP) is to evaluate and select a firm ("Firm" or "Company" or "Proposer") from the prior Request for Qualifications, 101180 Furniture Procurement, Delivery and Service for New JEA Headquarters Qualified Category List in order for JEA to select the best value for providing furniture initially including workstations and standard office furniture. "Best Value" means the highest overall value to JEA with regards to pricing, quality, warranty and service, ability to meet project timeline and other selection criteria.

JEA established Qualified Category List(s) for Furniture Procurement for the new headquarters with four (4) firms awarded a position on the list. The Qualified Category List will be utilized to seek response packages and bids for specified workstation, bench design and for standard office furniture. JEA intends to select one firm to provide the furniture outlined in the technical specification and may also award the majority of the ancillary and support furniture needs to the same firm. JEA reserves the right to procure all or portions of the ancillary furniture from other firms on the qualified list. The terms and conditions for this solicitation were included and agreed upon by the qualified firms during Request for Qualifications 101180.

JEA IFB/RFP/State/City/GSA#: 1410376448
Purchasing Agent: Selders, Elaine L.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
PERDUE, INC.	Justin Perez	justin.perez@perdueoffice.com	5 W Forsyth Street, Suite 100, Jacksonville, FL 32202	904-256-5548	\$1,327,101.95

Amount for entire term of Contract/PO: \$1,327,101.95
Award Amount for remainder of this FY: \$1,327,101.95
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 12/01/2021
End Date (mm/dd/yyyy): Project Completion (Expected: September 30, 2022)
JSEB Requirement: N/A - Optional

PROPOSERS:

Name	Amount	Rank
PERDUE, INC.	\$2,705,088.37	1
WORKSCAPES, INC.	\$2,995,610.00	2
OFFICE ENVIRONMENTS & SERVICES	\$2,628,010.00	3

Background/Recommendations:

Advertised on 07/30/2021. At proposal opening on 08/24/2021, JEA received three (3) proposals. JEA evaluated the proposals based on pricing, quality, serviceability, timeline, ancillary furniture information, employee purchase program platforms and mockup presentations deeming Perdue, Inc. the most highly qualified company. A copy of the evaluation results and bid leveling document are attached as backup. The amounts shown on the bid leveling document and above in some instances included multiple options for the same item, examples are task and guest chairs, and additional optional items.

JEA will purchase furniture in phases. The first phase, which is considered in this award is the majority of items for the standard workstations, bench workstations and portions of items for the standard offices. There are 285 standard workstations, 174 standard bench workstations and 58 standard offices. The original proposal quantities were adjusted during the floor and furniture layouts during the interior design phase. The items not yet included for standard workstation and offices are storage options for the standard offices, accessories and task chairs. These items are being further reviewed and quantified. The estimated budget amount above was inclusive of the standard offices, workstations and task chairs. Additional workstations, office furniture, accessories and ancillary furniture and task chairs will be selected in the near future.

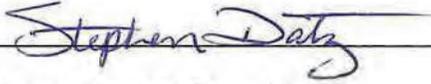
After determining the most highly qualified company, the JEA team reviewed alternate monitor arms, alternate storage options for bench workstations, alternate desktop power modules with wireless charging and miscellaneous accessories. The team also selected a less expensive table for the standard offices and selected a mid-priced guest chair from those proposed and presented by the top ranked firm.

Documentation for this Award includes a summary spreadsheet attached as backup showing items, unit prices and quantities in the first phase order. Additionally, Perdue has prepared a highly detailed invoice summary showing how the order will be filled and delivered by floor level for installation. This document is 81 pages and available for review through Procurement. Perdue requires a fifty percent (50%) deposit to place the order. The total amount for this phase is \$1,327,101.95 and a deposit of \$663,550.98 is required upon placement of the order. The award summary is slightly different than the individual unit item prices based on how the workstations and bench stations are grouped to be installed, i.e. groupings are typically four (4), six (6) or eight (8) workstations and each grouping requires appropriate end panels and common fence lengths.

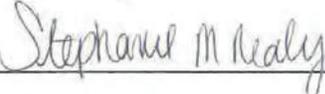
1410376448 – Request approval to award a contract to Perdue, Inc. for Furniture Procurement, Delivery and Service for New Headquarters for the first phase for a total amount of \$1,327,101.95, subject to the availability of lawfully appropriated funds.

Director: Veasey, Nancy A. - Dir Special Projects
VP: McElroy, Alan D. - VP Supply Chain & Operations Support

APPROVALS:

 11/18/21

Chairman, Awards Committee **Date**

 11/18/21

Budget Representative **Date**

5 W Forsyth Street Suite 100
 Jacksonville, FL 32202
 tel: 904.737.5858 fax: 904.737.6088

313 N Monroe Street Suite 101
 Tallahassee, FL 32301
 tel: 850.383.4225 fax: 904.737.6088

Quote	Quote Date	Customer Order	Customer	Account Representative	Project
173161	07/22/22	PHENOLIC OJMAR LOCKS	J21000	MIKE ADKINS	106

Quote To

ACCOUNTS PAYABLE
 JACKSONVILLE ELEC. AUTHORITY
 ACCOUNTS PAYABLE DEPARTMENT
 P.O. BOX 4910
 JACKSONVILLE FL 32201-4910

Ship To

ADAM MOODY
 JACKSONVILLE ELEC. AUTHORITY
 225 PEARL ST N
 FLOORS 1-7
 Jacksonville FL 32202

Terms NET 15 DAYS

Phone +1 (904) 517-2614

Tax 85-8012753302C-9 02/18

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
BEG	Subsection	PHENOLIC LOCKERS WITH LOQIT LOCKS		
1	1	PERDUE BRADFORD LOCKERS 103 PHENOLIC LOCKERS WITH OJMAR LOCKS 15"W x 18"D x 54"H Phenolic Lockers Ojmar OCS – Materials, Delivered & Installed: ? Touch keypad ? Extended battery life – Up to 5 years ? Easy programming FORMICA: 103 TOTAL LOCKERS Level 1 – 7 columns Level 2 – 6 columns Level 3 – 2 groups of 10 columns 20 Level 4 – 2 groups of 10 columns 20 Level 5 – 2 groups of 10 columns 20 Level 6 – 2 groups of 10 columns 20 Level 7 - 10 columns **PRICE INCLUDES 103 LOCKERS FREIGHT AND INSTALLATION**	205,487.18	205,487.18
			Subsection Sub Total	205,487.18



5 W Forsyth Street Suite 100
 Jacksonville, FL 32202
 tel: 904.737.5858 fax: 904.737.6088

313 N Monroe Street Suite 101
 Tallahassee, FL 32301
 tel: 850.383.4225 fax: 904.737.6088

Quotation

Quote	Quote Date	Customer Order	Customer	Account Representative	Project
173161	07/22/22	PHENOLIC OJMAR LOCKS	J21000	MIKE ADKINS	106

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
			FLORIDA NON TAXABLE SALE	0.00
			Total	205,487.18
END				

By accepting this quote the following standard conditions are implied:

- *Normal business hours (NBH) delivery and installation unless noted otherwise.
- *Truck to destination transfer not exceeding 50 yards.
- *Unrestricted use of an elevator is REQUIRED when applicable.
- *Stair carry is NOT included and must be quoted as additional labor.
- *All product is to be installed in a clean, clear and unimpeded space free of construction and construction workers with the exception of the required electrical and data personnel.
- *Electrical and data work is to be done by others.
- *Any deviation from these standard conditions may result in additional labor charges.

Quote valid for no more than 30 days

QUOTATION TOTALS

Sub Total	205,487.18
FLORIDA NON TAXABLE SALE	0.00
Grand Total	205,487.18

End of Quotation

5 W Forsyth Street Suite 100
 Jacksonville, FL 32202
 tel: 904.737.5858 fax: 904.737.6088

313 N Monroe Street Suite 101
 Tallahassee, FL 32301
 tel: 850.383.4225 fax: 904.737.6088

Quote	Quote Date	Customer Order	Customer	Account Representative	Project
173339	08/12/22		J21000	MIKE ADKINS	

Quote To

JACKSONVILLE ELEC. AUTHORITY
 ACCOUNTS PAYABLE DEPARTMENT
 P.O. BOX 4910
 JACKSONVILLE FL 32201-4910

Ship To

ADAM MOODY
 JACKSONVILLE ELEC. AUTHORITY
 JEA NEW HQ
 225 PEARL ST N
 JACKSONVILLE FL 32202

Terms NET 15 DAYS

Phone +1 (904) 517-2614

Tax 85-8012753302C-9 02/18

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
1	2	4821414 STEELCASE Amia; Chair, Upholstered, 3D knit back, Air Backrest, Arms AIRBACK :6249 PLATINUM SOLID BACK :5T29 GRAPHITE PLASTIC :6249 PLATINUM SOLID UPHLSTRY:5G65 TORNADO OPTIONS ** OPTIONS ** ARMS *OPT:ARM OPTIONS H/W/P/D STD:H/W/P/D ARMS LUMB OPT *OPT:LUMBAR OPTION LUMBAR STD:LUMBAR	433.27	866.54
		Tag For 1ST FL MAILROOM		
2	116	RLF18303F STEELCASE Universal; Lateral file, 3 drawers, Flush steel front, 18D x 30W x 40H BASIC :7243 SEAGULL LOCK :9201 POLISHED CHROME KEYS :SK PLUG OPTIONS ** OPTIONS ** TOP OPT *OPT:TOP OPTIONS NO TOP NO TOP LOCK OPT *OPT:DRAWER LOCK OPTIONS CENTRAL STD:CENTRAL LOCKING DWR DWR ACC *OPT:FILE DWR ACCESSORIES HF STD:DRAWERS WITH HF'S WGHT PKG *OPT:COUNTERWEIGHT PKG	408.72	47,411.52



5 W Forsyth Street Suite 100
 Jacksonville, FL 32202
 tel: 904.737.5858 fax: 904.737.6088

313 N Monroe Street Suite 101
 Tallahassee, FL 32301
 tel: 850.383.4225 fax: 904.737.6088

Quotation

Quote	Quote Date	Customer Order	Customer	Account Representative	Project
173339	08/12/22		J21000	MIKE ADKINS	

Line	Quantity	Catalog Number / Description	Unit Price	Extended Amount
3	58	NO WGHT NO COUNTERWT PKG RATCL1860F STEELCASE Top-Common, Square edge profile, Laminate, Flush steel front, 18D x 60W EDGE :6703 ASH WENGE TOP-SURF:2HAW ASH WENGE (HPL)	115.38	6,692.04
4	1	PERDUE DELIVERY AND INSTALLATION	17,500.00	17,500.00
5	1	PERDUE STEELCASE FUEL SURCHARGE	4,136.10	4,136.10

By accepting this quote the following standard conditions are implied:
 *Normal business hours (NBH) delivery and installation unless noted otherwise.
 *Truck to destination transfer not exceeding 50 yards.

 *Unrestricted use of an elevator is REQUIRED when applicable.
 *Stair carry is NOT included and must be quoted as additional labor.
 *All product is to be installed in a clean, clear and unimpeded space free of construction and construction workers with the exception of the required electrical and data personnel.
 *Electrical and data work is to be done by others.
 *Any deviation from these standard conditions may result in additional labor charges.
 Quote valid for no more than 30 days

QUOTATION TOTALS

Sub Total	76,606.20
FLORIDA NON TAXABLE SALE	0.00
Grand Total	76,606.20

End of Quotation

ACCEPTED BY _____ TITLE _____ DATE _____