

# Welcome to the JEA Awards Meeting

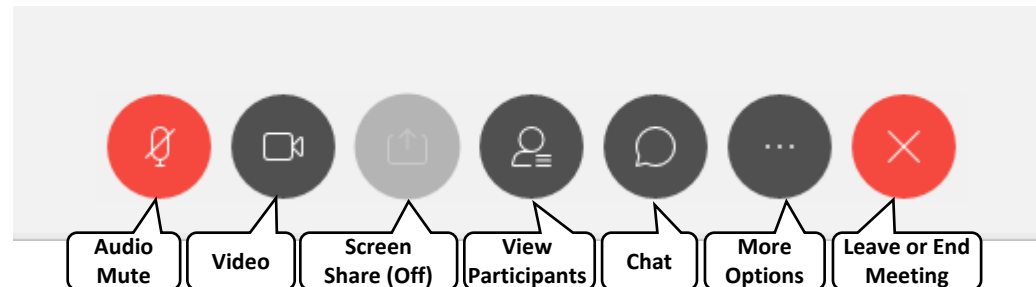
You have been joined to the meeting with your **audio muted** by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email **Aileen Cruz** at **cruza@jea.com** to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 703-0996** or by email at **cruza@jea.com** if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



## **AWARDS COMMITTEE AGENDA**

**DATE:** Thursday, June 23, 2022

**TIME:** 10:00 A.M.

**PLACE:** JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL 32202 OR  
WebEx/Teleconference  
WebEx Meeting Number (access code): 2309 526 2709  
WebEx Password: cQMmJPHA823

### **Public Comments:**

### **Awards:**

1. Approval of the minutes from the last meeting (06/16/2022).
2. Request approval to award a contract increase to The Haskell Company for an early work package and long lead equipment purchase for the Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade projects in the amount of \$19,899,397.00, for a new not-to-exceed amount of \$20,319,417.00, subject to the availability of lawfully appropriated funds.
3. 1410716046 – Request approval to award a contract to Durr Universal Inc. for the BBGS Unit 2 and 3 duct liner replacement in the amount of \$1,224,894.00, subject to the availability of lawfully appropriated funds.
4. 1410552447 - Request approval to award a contract to Unitherm Inc. for the supply of Insulation & Lagging Services in the amount of \$3,563,000.00, subject to the availability of lawfully approved funds.
5. 1410688646 – Request approval to award a contract to ACON Construction Co., Inc for the Kennedy Generating Station Control Room upgrade project in the amount of \$1,097,690.00, subject to the availability of lawfully appropriated funds.
6. 1410682846 – Request approval to award a contract to KBT Contracting Corporation for construction services for the Blacks Ford Water Reclamation Facility Warehouse in the amount of \$2,199,797.00, subject to the availability of lawfully appropriated funds.
7. Request approval to award a contract increase to Concrete Advantage for concrete restoration services in the amount of \$870,000.00, for a new not-to-exceed amount of \$3,583,787.89, subject to the availability of lawfully appropriated funds.
8. 1410634646– Request approval to award a contract to Sawcross, Inc. for Construction Services for Radio Avenue Wastewater Booster Pump Station in the amount of \$7,329,150.00, subject to the availability of lawfully appropriated funds.

**Informational Items:** N/A

**Open Discussion:** N/A

**Public Notice:** N/A

**General Business:** N/A

**SPECIAL NOTES:** Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

## 06-23-2022 Awards Committee

	<u>Type of Award</u>	<u>Business Unit</u>	<u>Estimated/ Budgeted Amount</u>	<u>Amount</u>	<u>Awardee</u>	<u>Term</u>	<u>Summary</u>
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 06/16/2022 meeting.
2	CONTRACT INCREASE	Vu	\$20,000,000.00	\$19,899,397.00	THE HASKELL COMPANY	Project Completion (Expected: April 2023)	<p><b><u>Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade Projects</u></b></p> <p>Originally approved by Awards Committee on 12/10/2020 in the amount of \$420,020.00 to The Haskell Company. A copy of the original award is attached as backup.</p> <p>This award request is for a contract increase to the CMAR contract of The Haskell Company for Nassau WRF Upgrade project. This contract increase is an early work package to perform site clearing, grubbing, filling, grading and vibro replacement (soil improvements). Also included in the early work package is to install dewatering systems, temporary utilities and power to the dewatering pumping system, and to construct storm water pond, prestressed concrete tanks, and piping and electrical ductwork beneath the tanks. This contract increase also includes the purchase of a center flow band screen, screw washer, compactor, secondary clarifiers and a UV system, due to the long lead times for these items. The fee proposal was reviewed by the project staff and deemed reasonable when compared to past projects. A copy of the fee overview letter is attached for reference. The overall total construction budget for the Nassau WRF upgrades is \$69,145,784.00. As the design progress, additional GMPs will be brought before the Awards Committee for approval for the rest of construction.</p> <p>Request approval to award a contract increase to The Haskell Company for an early work package and long lead equipment purchase for the Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade projects in the amount of \$19,899,397.00, for a new not-to-exceed amount of \$20,319,417.00, subject to the availability of lawfully appropriated funds.</p>



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3	INVITATION FOR BID (IFB) 4 Bidders	Erixton	\$1,400,000.00	\$1,224,894.00	DURR UNIVERSAL INC	Project Completion (Estimated – 03/29/2023)	<p><b><u>BBGS Unit 2 &amp; 3 Duct Liner replacement</u></b></p> <p>JEA is soliciting Bids for the engineering, design, fabrication, and installation of inlet liner system (including insulation) in sections D, E, and F of the transition duct liners for two gas turbine units as described herein. This specification also covers demolition and removal of the entire existing liner in sections D, E, and F of the transition duct. The awarded Company is to furnish all labor, supervision, material, cranes, subcontracts, etc. to engineer, design, fabricate, deliver to the site, unload, and install new replacement liner, hardware, and insulation system for sections D, E, and F of each Heat Recovery Steam Generator (HRSG) transition duct in its entirety (4 surfaces).</p> <p>The Current Schedule is February 23, 2023, with completion required by March 29, 2023 – 30 working days. JEA will work to provide the final approved schedule by January 2023.</p> <p>JEA is awarding to \$1,224,894.00, which includes \$50,000.00 of SWA rather than awarding with full 10% SWA, as JEA does not expect scope changes or SWA impacts and comfortable with awarding with lower SWA.</p> <p>1410716046 – Request approval to award a contract to Durr Universal Inc. for the BBGS Unit 2 and 3 duct liner replacement in the amount of \$1,224,894.00, subject to the availability of lawfully appropriated funds.</p>
4	INVITATION TO NEGOTIATE (ITN) 4 Respondents	Erixton	\$3,339,537.50	\$3,563,000.00	UNITHERM INC.	Five (5) Years w/Two (2) – 1 Yr. Renewals	<p><b><u>Insulation &amp; Lagging Services for JEA</u></b></p> <p>The purpose of this Invitation to Negotiate (ITN) is to solicit competitive Responses from lagging and insulation services companies that can provide all materials, labor, equipment, supervision, delivery and disposal for lagging services as described in this ITN.</p> <p>1410552447 - Request approval to award a contract to Unitherm Inc. for the supply of Insulation &amp; Lagging Services in the amount of \$3,563,000.00, subject to the availability of lawfully approved funds.</p>
5	INVITATION FOR BID (IFB) 3 Bidders	Erixton	\$820,007.00	\$1,097,690.00	ACON CONSTRUCTION CO., INC	Project Completion (Estimated - 01/30/2023)	<p><b><u>Kennedy Generating Station Control Room Rehab Project</u></b></p> <p>JEA is soliciting Bids from construction contractors (hereinafter referred to as “Company”) for construction services for the Kennedy Generating Station control room construction project.</p> <p>The present control room is in a maintenance building on the ground floor within an existing warehouse building. In the event of a hurricane and</p>

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							<p>the resulting storm surge, the control room could be under water. This project will prepare the site for the new building and complete the amenities for the manufactured two-story building which will be purchased under this contract and constructed in accordance with the Appendix A Technical Specification.</p> <p>1410688646 – Request approval to award a contract to ACON Construction Co., Inc for the Kennedy Generating Station Control Room upgrade project in the amount of \$1,097,690.00, subject to the availability of lawfully appropriated funds.</p>
6	INVITATION FOR BID (IFB) 4 Bidders	McElroy	\$1,420,000.00	\$2,199,797.00	KBT CONTRACTING CORPORATION	Project Completion (Expected: May 2023)	<p><b><u>Blacks Ford Water Reclamation Facility Warehouse</u></b></p> <p>JEA is soliciting Bids for construction services from contractors (hereinafter referred to as “Company”) for Blacks Ford Water Reclamation Facility (WRF) Warehouse located at 1245 Reclamation Drive in St Johns County, FL. The contract will include construction of a 5000 square foot (SF) warehouse, additional lighting, additional parking for portable emergency equipment and vehicles, installation of EV infrastructure, and shall include required drainage and stormwater improvements as needed to accommodate new parking and warehouse.</p> <p>The bid for the construction cost of this project without the secondary power distribution is \$1,900,797.00, which is approximately thirty-four percent (34%) higher than the original budget estimate of \$1,420,000.00. The increase is attributed primarily due to material price escalation from the time the original budget estimate was completed in July 2021, and when the bids were received. An addendum was issued requesting secondary power distribution pricing, which was added to the bid in the amount of \$84,000.00. A Supplemental Work Allowance (SWA) in the amount of \$100,000.00 and alternate pricing for a five (5) ton bridge crane in the amount of \$115,000.00 were also included for an award total of \$2,199,797.00. The bid was reviewed by JEA and was deemed reasonable. A budget trend was completed and approved for additional funds.</p> <p>Request approval to award a contract to KBT Contracting Corporation for construction services for the Blacks Ford Water Reclamation Facility Warehouse in the amount of \$2,199,797.00, subject to the availability of lawfully appropriated funds.</p>
7	CONTRACT INCREASE	Vu	\$870,000.00	\$870,000.00	CONCRETE ADVANTAGE	Three (3) Years w/Two (2) - 1 Yr. Renewals	<p><b><u>Concrete Restoration Services (South/East) - Open Market</u></b></p> <p>Originally awarded on 04/18/2019 for \$2,467,079.90 to Concrete Advantage. A copy of the original award is attached as backup. On 02/17/2022, a one (1) year renewal and an administrative increase of \$246,707.99 was approved to cover a request for a CPI increase.</p>

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						<p>This increase is to cover the remaining term of the contract. Over the last calendar year, Concrete Advantage has also been tasked with completing 30% of the concrete restoration work orders within the North/West Service Territory along with their designated area on the South/East side. Additionally, the first six months of FY22 have shown a 43% increase in work orders completed by Concrete Advantage compared to the first six month of FY21. The North/West Service Territory concrete restoration contract expires 10/31/2022 and is planned to be out for bid within the next month.</p> <p>Request approval to award a contract increase to Concrete Advantage for concrete restoration services in the amount of \$870,000.00, for a new not-to-exceed amount of \$3,583,787.89, subject to the availability of lawfully appropriated funds.</p>
8	INVITATION FOR BID (IFB) 2 Bidders	Vu	\$5,800,000.00	\$7,329,150.00	SAWCROSS, INC.	<p><b><u>Construction Services for Radio Avenue Wastewater Booster Pump Station</u></b></p> <p>The scope of work for this solicitation includes the furnishing and installation of all tools, equipment, materials, supplies, manufactured articles, transportation and services, including fuel, power, water, and essential communications, for the performance of all labor, work, and/or other operations as required at the Radio Avenue Wastewater Pump Station in strict accordance with the Contract Documents.</p> <p>Due to continued growth in the Nassau Regional Water Reclamation Facility (WRF) Service Area, portions of JEA's existing wastewater transmission system will require expansion or modifications to serve future demands. The William Burgess and Amelia Concourse corridors are currently approaching the 60 psig limit, and future growth will begin to exceed these operating pressures without system modifications. The Radio Avenue WW BPS project is the first phase of several wastewater system improvements that reduce system pressure in the William Burgess corridor.</p> <p>The award amount of \$7,329,150.00 is approximately 26.4% higher than the budget estimate completed in February 2022. The project team has reviewed this project and has deemed this bid reasonable based on current market conditions. The variance can mainly be attributed to the difference in estimated and actual cost for electrical and mechanical materials for items such as yard piping, pump station and bypass, and the electrical, instrumentation and controls.</p> <p>1410634646– Request approval to award a contract to Sawcross, Inc. for Construction Services for Radio Avenue Wastewater Booster Pump</p>

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							Station in the amount of \$7,329,150.00, subject to the availability of lawfully appropriated funds.
<b>Total Award</b>				<b>\$36,183,928.00</b>			

## **JEA AWARDS COMMITTEE JUNE 16, 2022 MEETING MINUTES**

The JEA procurement Awards Committee met on June 16, 2022, in person with a WebEx option.

WebEx Meeting Number (access code): 2309 526 2709

WebEx Password: cQMmJPHA823

Members in attendance were Jenny McCollum as Chief Procurement Officer, Stephen Datz as Chairperson (onsite), Hai Vu as Vice Chairperson (onsite), Stephanie Nealy as Budget Representative, Rebecca Lavie as Office of General Counsel Representative; Ricky Erixton (onsite), Joe Orfano, and Mark Stultz for Laura Schepis. Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:01 a.m., introduced the Awards Committee Members, and confirmed that there was an in-person quorum of the Committee membership present.

### **Public Comments:**

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

### **Awards:**

1. Approval of the minutes from the last meeting (06/09/2022). Chair Datz verbally presented the Committee Members the proposed June 9, 2022 minutes as presented.

**MOTION:** Ricky Erixton made a motion to approve the June 9, 2022 minutes (Award Item 1). The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2 – 6:

2. Request approval to award contract to JACK DOHENY COMPANY for the purchase of an IBAK Truck Mounted CCTV Camera System in the amount of \$424,316.00, subject to the availability of lawfully appropriated funds.

**MOTION:** Joe Orfano made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Mark Stultz and approved unanimously by the Awards Committee (5-0).

3. 1410644646 – Request approval to award a contract to Superior ROW Services, LLC in the amount of \$2,221,964.86 for the CCCN East-West corridor patrol road construction, subject to the availability of lawfully appropriated funds.

**MOTION:** Hai Vu made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Ricky Erixton and approved unanimously by the Awards Committee (5-0).

4. Request approval to award a one-time purchase contract to CDW Government for Cisco Unified Computing System (UCS) Memory Upgrade - Hardware Only in the amount of \$797,669.53, subject to the availability of lawfully appropriated funds.

**MOTION:** Joe Orfano made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

5. Request approval to award a contract renewal to Anixter Inc. for the supply of Electrical Conduit for JEA Inventory Stock in the amount of \$1,794,721.31, for a not-to-exceed amount of \$2,864,962.81, subject to the availability of lawfully appropriated funds.

**MOTION:** Ricky Erixton made a motion to approve Award Item 5 as presented in the committee packet. The motion was seconded by Mark Stultz and approved unanimously by the Awards Committee (5-0).

6. Request approval to award a contract to Cumberland International Trucks of Florida, LLC. for JEA Fleet Straight Trucks in the amount of \$4,235,024.00, subject to the availability of lawfully appropriated funds.

**MOTION:** Mark Stultz made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

No ratifications were presented to the Awards Committee

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair Datz adjourned the meeting at 10:18 a.m.

**NOTE:** These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below: [https://www.jea.com/About/Procurement/Awards\\_Meeting\\_Agendas\\_and\\_Minutes/](https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/)



## Formal Bid and Award System

Award #2 June 23, 2022

**Type of Award Request:** CONTRACT INCREASE  
**Requestor Name:** Ramirez, Samuel T.  
**Requestor Phone:** (904) 306-6000  
**Project Title:** Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade Projects  
**Index Number:** 870-08  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$20,000,000.00

**Scope of Work:**

The scope of work to be performed under this solicitation consists of Construction Management-at-Risk services for the Nassau WRF Upgrade Projects. The upgrade projects include, but are not limited to, new common headworks, oxidation ditches, secondary clarifiers, UV disinfection upgrades, in plant pump stations, sludge holding tank, and new operations and maintenance buildings. These improvement projects are needed to update the treatment process at the Nassau WRF to meet current and future needs.

**JEA IFB/RFP/State/City/GSA#:** 001-20  
**Purchasing Agent:** Kruck, Dan  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
THE HASKELL COMPANY	Bryan Bedell	bryan.bedell@haskell.com	111 Riverside Ave, Jacksonville FL 32202	(904) 791-4662	\$19,899,397.00

**Amount of Original Award:** \$420,020.00  
**Date of Original Award:** 12/10/2020  
**Change Order Amount:** \$19,899,397.00  
**New Not-To-Exceed Amount:** \$20,319,417.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date:** 01/05/2021  
**End Date:** Project Completion (Expected: April 2023)  
**JSEB Requirement:** N/A - Optional

**Background/Recommendations:**

Originally approved by Awards Committee on 12/10/2020 in the amount of \$420,020.00 to The Haskell Company. A copy of the original award is attached as backup.

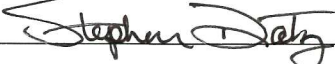

This award request is for a contract increase to the CMAR contract of The Haskell Company for Nassau WRF Upgrade project. This contract increase is an early work package to perform site clearing, grubbing, filling, grading and vibro replacement (soil improvements). Also included in the early work package is to install dewatering systems, temporary utilities and power to the dewatering pumping system, and to

construct storm water pond, prestressed concrete tanks, and piping and electrical ductwork beneath the tanks. This contract increase also includes the purchase of a center flow band screen, screw washer, compactor, secondary clarifiers and a UV system, due to the long lead times for these items. The fee proposal was reviewed by the project staff and deemed reasonable when compared to past projects. A copy of the fee overview letter is attached for reference. The overall total budget for this project is \$87,829,760.00, with an estimated construction cost of \$69,145,784.00 included in that budget. As the design progress, additional GMPs will be brought before the Awards Committee for approval for the rest of construction.

Request approval to award a contract increase to The Haskell Company for an early work package and long lead equipment purchase for the Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade projects in the amount of \$19,899,397.00, for a new not-to-exceed amount of \$20,319,417.00, subject to the availability of lawfully appropriated funds.

**Manager** Doherty, Peter F. - Senior Manager, Project Management  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Vu, Hai X. - VP Water Wastewater Systems

**APPROVALS:**

	<u>6/23/22</u>
Chairman, Awards Committee	<b>Date</b>
	6/23/22
Budget Representative	<b>Date</b>





## Formal Bid and Award System

Award #7 December 10, 2020

**Type of Award Request:** PROPOSAL (RFP)  
**Request #:** 6697  
**Requestor Name:** West, Hugh G.  
**Requestor Phone:** (904) 665-4409  
**Project Title:** Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade Projects  
**Project Number:** 8004271  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$550,000.00 (Phase 1 Estimate)

**Scope of Work:**

The scope of work to be performed under this solicitation consists of Construction Management-at-Risk services for the Nassau WRF Upgrade Projects. The upgrade projects include, but are not limited to, new common headworks, oxidation ditches, secondary clarifiers, UV disinfection upgrades, in plant pump stations, sludge holding tank, and new operations and maintenance buildings. These improvement projects are needed to update the treatment process at the Nassau WRF to meet current and future needs.

**JEA IFB/RFP/State/City/GSA#:** 001-20  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
THE HASKELL COMPANY	Bryan Bedell	bryan.bedell@haskell.com	111 Riverside Ave, Jacksonville FL 32202	(904) 791-4662	\$420,020.00

**Amount for entire term of Contract/PO:** \$420,020.00  
**Award Amount for remainder of this FY:** \$189,009.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/05/2021  
**End Date (mm/dd/yyyy):** Project Completion (Expected: July 2024)  
**JSEB Requirement:** Optional for Phase 1  
**Comments on JSEB Requirements:**  
 No JSEB participation in Phase 1. Contractor will meet JSEB goals during Phase 2.

**PROPOSERS:**

Name	Amount	Rank
THE HASKELL COMPANY	\$420,020.00	1
GARNEY COMPANIES, INC.	N/A	2
PCL CONSTRUCTION INC.	N/A	3
CLARK CONSTRUCTION GROUP, LLC	N/A	4
PC CONSTRUCTION COMPANY	N/A	5
MWH CONSTRUCTORS	N/A	6
ULLIMAN SCHUTTE/SAWCROSS INC.	N/A	7

**Background/Recommendations:**

Advertised on 10/10/2019. Eleven (11) prime companies attended the mandatory pre-proposal meeting held on 10/21/2019. At proposal opening on 11/19/2019, JEA received seven (7) Proposals. The public evaluation meeting was held on 12/30/2019 and JEA deemed The Haskell Company most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

Negotiations with The Haskell Company were successfully completed for Phase 1 of this project. Phase 1 consists of developing the project schedule, design and constructability reviews, developing work packages, value engineering and developing the Guaranteed Maximum Price (GMP). The total preconstruction costs are 0.76% of the estimated total construction costs, and the fee is deemed reasonable (typically 0.5% - 3% of total construction costs). If negotiations for the final GMP are not successful, JEA reserves the right not to proceed with construction with this contractor.

001-20 – Request approval to award a contract to The Haskell Company, for pre-construction services for the Construction Management-at-Risk (CMAR) Services for the Nassau Water Reclamation Facility (WRF) Upgrade Projects in the amount of \$420,020.00, subject to the availability of lawfully appropriated funds.

**Manager:** Collier, Bradley W. - Mgr Project Management

**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction

**GM:** Vu, Hai X. - Interim GM Water Wastewater Systems

**APPROVALS:**

Heather Beard 12/10/2020

**Chairman, Awards Committee** **Date**

Sam A. Vintura 12/15/2020

**Budget Representative** **Date**



The Haskell Company  
111 Riverside Avenue  
Jacksonville, Florida 32202

tel 904 791-4500  
fax 904 791-4699  
www.thehaskellco.com

**Paul McElroy**  
*Senior Project Director - Water*

June 3, 2022,

Re: Nassau Regional WRF Expansion  
JEA Project #8004271  
Early Works Package and Long Lead  
Equipment GMP

Mr. Samuel Ramirez  
JEA  
PEC - Project Engineer & Construction  
21 West Church Street  
Jacksonville, Florida 32202

Dear Mr. Ramirez,

Haskell is pleased to submit to JEA for your review and approval the Early Works Package and Long Lead Equipment GMP for the Nassau Regional WRF Expansion project. The Scope of Work was developed utilizing Hazen and Sawyer's Early Works Package and Long Lead Equipment Design and Haskell's Bid Manual consisting of the following documents:

1. Hazen & Sawyer Technical Specifications Volume 1 of 2 dated February 2022
2. Hazen & Sawyer Technical Drawings dated February 2022
3. Meskel & Associates Final Geotechnical Report dated February 25, 2022
4. Meskel & Associates Groundwater Sampling and Analysis dated January 27, 2022
5. NDN Companies Preliminary Wetlands Survey dated January 12, 2022
6. Haskell EWP Bid Manual dated March 8, 2022
7. Haskell Amendment #1 dated March 3, 2022
8. Haskell Amendment #2 dated March 21, 2022
9. Haskell Amendment #3 dated March 25, 2022
10. Haskell Amendment #4 dated March 30, 2022
11. Haskell Amendment #5 dated April 5, 2022

Haskell's Early Works Package and Long Lead Equipment GMP includes the following attachments:

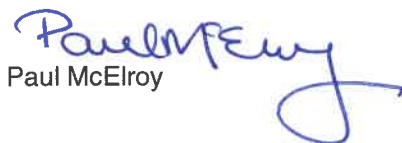
1. Project Summary by Master Format
2. Project Recap Report by Early Work Package
3. Project Detail Report by Early Work Package
4. Project Clarifications and Assumptions
5. Project Scope Sheets by Early Work and Early Procurement Package
6. EWP Construction Schedule

Haskell's Early Works Package and Long Lead Equipment GMP summary is as follows:

1. Total Cost of Work - \$16,055,354.00 (Includes Owner Allowance of \$526,853.00)
2. Total Indirect Costs (Bond / Insurance / Builders Risk / Fee) - \$1,887,639.00
3. Total JEA Contingency - \$1,356,697.00
4. Total Haskell Contingency - \$599,707.00
5. Total Early Works Package and Long Lead Equipment GMP - \$19,899,397.00

Haskell is thankful for this opportunity and would like to request a meeting to present this proposal in person so all reviewers could have a complete understanding of the scope of work.

Sincerely,

  
Paul McElroy



## Formal Bid and Award System

Award #3 June 23, 2022

**Type of Award Request:** INVITATION FOR BID (IFB)  
**Request #:** 482  
**Requestor Name:** Keith Gillean  
**Requestor Phone:** (904) 665-8512  
**Project Title:** BBGS Unit 2 & 3 Duct Liner replacement  
**Project Number:** 8006136  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$1,400,000.00

**Scope of Work:**

JEA is soliciting Bids for the engineering, design, fabrication, and installation of inlet liner system (including insulation) in sections D, E, and F of the transition duct liners for two gas turbine units as described herein. This specification also covers demolition and removal of the entire existing liner in sections D, E, and F of the transition duct. The awarded Company is to furnish all labor, supervision, material, cranes, subcontracts, etc. to engineer, design, fabricate, deliver to the site, unload, and install new replacement liner, hardware, and insulation system for sections D, E, and F of each Heat Recovery Steam Generator (HRSG) transition duct in its entirety (4 surfaces).

The Current Schedule is February 23, 2023, with completion required by March 29, 2023 – 30 working days. JEA will work to provide the final approved schedule by January 2023.

**JEA IFB/RFP/State/City/GSA#:** 1410716046  
**Purchasing Agent:** Lovgren, Rodney  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
DURR UNIVERSAL INC.	Richard Kapcha	Richard.kapcha@yahoo.com	1925 Highway 51-138 Stoughton, WI 53589	608-322-5578	\$1,224,894.00

**Amount for entire term of Contract/PO:** \$1,224,894.00  
**Award Amount for remainder of this FY:** \$0.00 (FY22)  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 06/30/2022  
**End Date (mm/dd/yyyy):** Project Completion (Estimated – 03/29/2023)  
**JSEB Requirement:** N/A  
**Comments on JSEB Requirements:**

**PROPOSERS:**

Name	Total Bid Price
DURR UNIVERSAL	\$1,292,383.00
BADGER INDUSTRIES	\$1,563,650.00
SVI DYNAMICS	\$2,998,930.00
INDUSTRIAL RELIABILITY AND REPAIR	\$3,602,934.00

**Background/Recommendations:**

Advertised on 05/11/2022. At Bid opening on 06/14/2022, JEA received four (4) Bids. The Bid is evaluated 100% on price. Durr Universal Inc. is the lowest, Responsive and Responsible Bidder. A copy of the Bid is attached as backup.

The supplier Total Bid Price, including the 10% SWA, is approximately 7.6% less than the budget estimate which is deemed reasonable.

JEA is awarding to \$1,224,894.00, which includes \$50,000.00 of SWA rather than awarding with full 10% SWA, as JEA does not expect scope changes or SWA impacts and comfortable with awarding with lower SWA.

1410716046 – Request approval to award a contract to Durr Universal Inc. for the BBGS Unit 2 and 3 duct liner replacement in the amount of \$1,224,894.00, subject to the availability of lawfully appropriated funds.

**Manager:** Akrayi, Jamila R. - Mgr Project Management  
**Director:** Limbaugh, Margaret Z. - Dir Energy Project Management  
**VP:** Erixton, Ricky D. - VP Electric Systems

**APPROVALS:**

 6/23/22  
Chairman, Awards Committee Date

 6/23/22  
Budget Representative Date

Appendix B - Bid Forms  
1410716046 Brandy Branch Generating Station Unit 2 and 3 Duct Liner

Submit the Response an electronic pdf in accordance with the procedures in the solicitation

Company Name: Durr Universal Inc \_\_\_\_\_

Company's Address: 1925 Highway 51-138 Stoughton, Wi 53589 \_\_\_\_\_

License Number: 20-5737683 \_\_\_\_\_

Phone Number: 608-322-5578 \_\_\_\_\_ FAX No: \_\_\_\_\_ Email Address: richard.kapcha@yahoo.com \_\_\_\_\_

**BID SECURITY REQUIREMENTS**

- ☐ None required  
☒ Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☐ Term - Five (5) Years w/Two (2) - 1Yr Renewals  
☒ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☐ None required  
☒ Bond required 100% of Bid Award

**QUANTITIES**

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

Insurance required

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	TOTAL BID PRICE
1	Subtotal for work in Solicitation 1410716046 Brandy Branch Generating Unit 2 Duct Liner & Installation	\$587,447
2	Subtotal for work in Solicitation 1410716046 Brandy Branch Generating Unit 3 Duct Liner & Installation	\$587,447
3	Supplemental Work Authorization (10% of Line 1 & 2)	\$117,489
4	Total Bid Price (Sum of Lines 1-3)	\$1,292,383


X I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

\_\_\_\_\_ 1 \_\_\_\_\_ through \_\_\_\_\_ 1 \_\_\_\_\_

Richard Kapcha  6-14-22  
Handwritten Signature of Authorized Officer of Company or Agent Date

Richard Kapcha Sr. Business Development Manager  
Printed Name and Title

**MINIMUM QUALIFICATIONS**

**THE MINIMUM QUALIFICATIONS SHALL BE SUBMITTED ON THIS FORM. IN ORDER TO BE CONSIDERED A QUALIFIED BIDDER BY JEA YOU MUST MEET THE MINIMUM QUALIFICATIONS LISTED BELOW, AND BE ABLE TO PROVIDE ALL THE SERVICES LISTED IN THIS SOLICITATION.**

**THE BIDDER MUST COMPLETE THE BIDDER INFORMATION SECTION BELOW AND PROVIDE ANY OTHER INFORMATION OR REFERENCE REQUESTED. THE BIDDER MUST ALSO PROVIDE ANY ATTACHMENTS REQUESTED WITH THIS MINIMUM QUALIFICATIONS FORM. BIDDER SHALL SUBMIT AN ELECTRONIC COPY IN ACCORDANCE WITH THE SOLICITATION REQUIREMENTS**

**BIDDER INFORMATION**

COMPANY NAME: Durr Universal \_\_\_\_\_

BUSINESS ADDRESS: 1925 Highway 51 and 138 \_\_\_\_\_

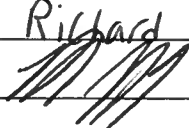
CITY, STATE, ZIP CODE: Stoughton, Wi 53589 \_\_\_\_\_

TELEPHONE: 608-322-5578 \_\_\_\_\_

FAX: \_\_\_\_\_

E-MAIL: Richard Kapcha \_\_\_\_\_

PRINT NAME OF AUTHORIZED REPRESENTATIVE: Richard Kapcha \_\_\_\_\_

SIGNATURE OF AUTHORIZED REPRESENTATIVE:  \_\_\_\_\_

NAME AND TITLE OF AUTHORIZED REPRESENTATIVE: Richard Kapcha Sr. Business Development Manager \_\_\_\_\_

- A valid State of Florida General Contractors License (enter number on Bid Form located in Appendix B)
- Bidder shall have successfully completed two (2) similar projects, within the last seven (7) years as of the Bid Due Date. A similar project is considered to be a combustion turbine duct liner replacement project of at least \$500,000.00 in value per project.



Appendix B - Bid Forms  
1410716046 Brandy Branch Generating Station Unit 2 and 3 Duct Liner

**Reference \_\_1\_\_ of \_\_3\_\_**

Reference Name Duke Energy Hines Plant (Shane Peacock)

Reference Phone Number 813-365-0231

Reference E-Mail Address Shane.peacock@duke-energy.com

Contract Duration/Amount 1 year \$1,900,000

Description of Project Inlet filter house, inlet silencers, extension duct.

**Reference 2 of 3**

Reference Name: ODEC Louisa Plant (Floyd Lively)

Reference Phone Number: 540-661-5608

Reference Email Address: flively@odec.com

Contract Duration/Amount: \$900 K / 6 months

Description: 7FA Exhaust duct re-line

**Reference 3 of 3**

Reference Name: JEA Re-line Brandy Branch (Keith Gillean)

Reference Phone Number: 904-665-6841

Reference Email: gillki@jea.com

Contract Duration: 10 months 1.1 Million

Description: 7FA Exhaust Ducting Re-line



**LIST OF SUBCONTRACTORS**

JEA Solicitation Number \_\_\_\_\_ requires certain major Subcontractors be listed on this form, unless the work will be self-performed by the Company.

The undersigned understands that failure to submit the required Subcontractor information on this form will result in bid rejection, and the Company agrees to employ the Subcontractors specified below: (Use additional sheets as necessary)

Note: This list of Subcontractors shall not be modified subsequent to bid opening, without a showing of good cause and the written consent of JEA.

Type of Work	Corporate Name of Subcontractor	Subcontractor Primary Contact Person & Telephone Number	Subcontractor's License Number (if applicable)	Percentage of Work or Dollar Amount
Field Install	Performance Contractor Inc.	John Jung 251-752-1814	CGC1504093	47%

Signed: 

Company: PURE Universal

Address: 1925 Highway 51 and 138 Stoughton, Wj  
53589

Date: 6/14/02

Appendix B - Bid Forms  
1410716046 Brandy Branch Generating Station Unit 2 and 3 Duct Liner



## Formal Bid and Award System

Award #4 June 23, 2022

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Requestor Name:** Curtright, David M.- Mgr Energy Production Maintenance  
**Requestor Phone:** (904) 665-6817  
**Project Title:** Insulation & Lagging Services for JEA  
**Project Location:** JEA  
**Project Number:** See Attached  
**Funds:** O&M, Capital  
**Award Estimate:** \$3,339,537.50

### Scope of Work:

The purpose of this Invitation to Negotiate (ITN) is to solicit competitive Responses from lagging and insulation services companies that can provide all materials, labor, equipment, supervision, delivery and disposal for lagging services as described in this ITN.

**JEA IFB/RFP/State/City/GSA#:** 1410552447  
**Purchasing Agent:** Lovgren, Rodney D.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
UNITHERM INC.	James Johnson	<a href="mailto:jajohnson@unitherm1.com">jajohnson@unitherm1.com</a>	904-730-6707	\$3,563,000.00

**Amount for entire term of Contract/PO:** \$3,563,000.00

**Award Amount for remainder of this FY:** \$180,000.00

**Length of Contract/PO Term:** Five (5) Years w/Two (2) – 1 Yr. Renewals

**Begin Date (mm/dd/yyyy):** 07/30/2022

**End Date (mm/dd/yyyy):** 07/29/2027

**Renewal Options:** Yes - Two (2) – 1 Yr. Renewals

**JSEB Requirement:** N/A - Specialty Services

### BIDDERS:

Name	First Round Total Bid Price	First Round Points	BAFO Total Bid Price	BAFO Total Points
UNITHERM INC.	\$3,606,125.00	95.0	\$3,563,000.00	95.0
BRAND SAFWAY SOLUTIONS LLC	\$3,835,060.00	92.8	\$3,810,392.50	92.5
VESTA	\$4,280,525.00	84.0	N/A	
SSI	\$3,989,472.50	82.3	N/A	

**Background/Recommendations:**

Advertised on 02/04/2022. Five companies attended the optional pre-bid held on 02/10/2022. At response opening on 03/15/2022, JEA received four (4) Responses. JEA evaluated on price and work approach. JEA selected Unitherm Inc. and Brand Safway Solutions LLC for the short list. JEA received Best and Final Offers on 05/03/2022, and Unitherm Inc. was deemed the highest evaluated Responsive and Responsible Respondent. A copy of the Bid Form and Bid Workbook is attached as backup.

The Bidders submitted their unit prices (billable trade and equipment rates and materials markups) and their work approach to providing services required per the technical specifications. When comparing the historical rates vs. the new rates, they have increased by 6.6% and estimated cost increase of \$223,462.50. During the BAFO request Unitherm Inc. reduced their Total Bid Price by \$43,125.00. Labor rates are subject to annual CPI price adjustment annually capped at a maximum of a 5% change, based on the twelve (12) month historical average from the anniversary date. Prices are fixed for the first year.

1410552447 - Request approval to award a contract to Unitherm Inc. for the supply of Insulation & Lagging Services in the amount of \$3,563,000.00, subject to the availability of lawfully approved funds.

<b>Sr. Manager:</b>	Pruitt, Chris N. - Sr Mgr Generation Support
<b>Director:</b>	Limbaugh, Margaret Z. - Dir Energy Project Management
<b>VP:</b>	Erixton, Ricky D. - VP Electric Systems

**APPROVALS:**

Stephen Daby 6/23/22

Chairman, Awards Committee

Date

Laure A Whitmer 6/23/22

Budget Representative

Date

1410552447 Lagging & Insulation Services - Evaluation Summary						Comments on Bid Workbooks
Supplier	Total Price from Bid Workbook	Price Points	Work Plan Point	Total	Rank	
Unitherm	\$ 3,606,125.00	70.0	25	95.0	1	* Bid Workbook, Calc. off, deleted the subcontractor total
Brand	\$ 3,835,060.00	65.8	27	92.8	2	
Vesta	\$ 4,280,525.00	59.0	25	84.0	3	
SSI	\$ 3,989,472.50	63.3	19	82.3	4	

Best and Final Offer						
Company	Total Bid Price	Price Points	Work Plan Point	Total	Rank	
Unitherm	\$ 3,563,000.00	70	25	95	1	
Brand	\$ 3,810,392.50	65.5	27	92.5	2	

Cost Avoidance (BAFO)	\$ (43,125.00)
Est. Increase (vs. Last Contract)	\$ 223,462.50
As a Percentage	6.6%

# 1410552447 ELECTRIC PLANT LAGGING AND INSULATION SERVICES RESPONDENT RATES

Labor & Per Diem	Estimate UOM	Estimate	Rate UOM	Incumbent Rates (FY 2022)	Extended Price	Unitherm BAFO	
Superintendent & General Foreman	hours	9000	dollars	\$ 33.21	\$ 298,890.00	\$ 37.49	\$ 337,410.00
Superintendent & General Foreman 1.5 X	hours	4250	dollars	\$ 45.33	\$ 192,652.50	\$ 55.30	\$ 235,025.00
Foreman	hours	11000	dollars	\$ 31.62	\$ 347,820.00	\$ 34.61	\$ 380,710.00
Foreman 1.5X	hours	5500	dollars	\$ 43.20	\$ 237,600.00	\$ 51.05	\$ 280,775.00
Insulator	hours	14000	dollars	\$ 28.70	\$ 401,800.00	\$ 31.73	\$ 444,220.00
Insulator 1.5X	hours	7000	dollars	\$ 38.79	\$ 271,530.00	\$ 46.80	\$ 327,600.00
Helper	hours	7000	dollars	\$ 15.68	\$ 109,760.00	\$ 14.42	\$ 100,940.00
Helper 1.5X	hours	3500	dollars	\$ 21.26	\$ 74,410.00	\$ 21.27	\$ 74,445.00
Per Diem Rate - Respondent Shall Provide Per Diem Rate (JEA)	Days	500	Dollars	\$ 53.14	\$ 26,570.00	\$ 60.00	\$ 30,000.00
<b>Notes</b>							
1. Double Time (2X) Labor rates are not permitted. JEA will only pay up to 1.5 X the straight time rate for Overtime hours.							
2. All Travel shall comply with JEA's Travel Policy. Current IRS.gov mileage rates will apply. Current daily maximum Per Diem rate (meals & lodging) per JEA Travel Policy is 150.00.							
3. JEA will only pay per diem for Contractors that reside greater than 75 miles one way from the electric plant where the work is being performed - See Technical Specification 13.8.							
Markups and Equipment rates	Estimate	Estimate	Rate UOM	Rate	TOTAL COST		
Materials Markup - not to exceed 10%	Dollars	\$ 1,125,000.00	Percent	3.3%	\$ 1,161,562.50	2%	\$ 1,147,500.00
Consumables Markup - not to exceed 10%	Dollars	\$ 125,000.00	Percent	3.3%	\$ 129,062.50	2%	\$ 127,500.00
Equipment Rental Markup - not to exceed 10%	Dollars	\$ 75,000.00	Percent	3.0%	\$ 77,250.00	3%	\$ 76,875.00
Subcontract Markup - not to exceed 10%	Dollars	\$ 25,000.00	Percent	0%	\$ 25,000.00	0%	\$ 25,000.00
Job Pickup Truck (includes Fuel and Maint. costs) Rate = Cost	hours	500	Dollars	\$ 21.26	\$ 10,630.00	\$ -	\$ -
Material Truck (includes Fuel & Maint. costs) Rate = Cost Per	hours	10000	Dollars	\$ -	\$ -	\$ -	\$ -
Total Bid Amount					\$ 3,364,537.50	\$ 223,462.50	\$ 3,588,000.00

Brand		SSI		Unitherm		Vesta	
\$ 41.36	\$ 372,240.00	\$ 42.34	\$ 381,060.00	\$ 37.49	\$ 337,410.00	\$ 52.54	\$ 472,860.00
\$ 57.90	\$ 246,092.00	\$ 63.51	\$ 269,917.50	\$ 55.30	\$ 235,025.00	\$ 67.28	\$ 285,940.00
\$ 35.45	\$ 389,950.00	\$ 36.29	\$ 399,190.00	\$ 34.61	\$ 380,710.00	\$ 42.99	\$ 472,890.00
\$ 49.63	\$ 272,965.00	\$ 54.44	\$ 299,420.00	\$ 51.05	\$ 280,775.00	\$ 55.39	\$ 304,645.00
\$ 32.50	\$ 455,000.00	\$ 33.27	\$ 465,780.00	\$ 31.73	\$ 444,220.00	\$ 35.44	\$ 496,160.00
\$ 45.50	\$ 318,500.00	\$ 49.61	\$ 347,270.00	\$ 46.80	\$ 327,600.00	\$ 49.33	\$ 345,310.00
\$ 21.77	\$ 152,390.00	\$ 28.73	\$ 201,110.00	\$ 14.42	\$ 100,940.00	\$ 28.64	\$ 200,480.00
\$ 30.48	\$ 106,673.00	\$ 43.10	\$ 150,850.00	\$ 21.27	\$ 74,445.00	\$ 39.24	\$ 137,340.00
\$ 75.00	\$ 37,500.00	\$ 80.00	\$ 40,000.00	\$ 80.00	\$ 40,000.00	\$ 75.00	\$ 37,500.00

8%	\$ 1,215,000.00	5%	\$ 1,175,625.00	3%	\$ 1,153,125.00	8%	\$ 1,215,000.00
5%	\$ 131,250.00	4%	\$ 130,000.00	3%	\$ 128,125.00	8%	\$ 135,000.00
5%	\$ 78,750.00	9%	\$ 81,750.00	5%	\$ 78,750.00	8%	\$ 81,000.00
5%	\$ 26,250.00	0%	\$ 25,000.00	0%	\$ 25,000.00	8%	\$ 27,000.00
\$ 25.00	\$ 12,500.00	\$ 30.00	\$ 15,000.00	\$ -	\$ -	\$ 75.00	\$ 37,500.00
\$ 2.00	\$ 20,000.00	\$ 0.75	\$ 7,500.00	\$ -	\$ -	\$ 3.19	\$ 31,900.00
	\$ 3,835,060.00		\$ 3,989,472.50		<b>\$ 3,606,125.00</b>		\$ 4,280,525.00

## Appendix B - Bid Workbook

1410552447 **Addendum 2 BAFO Response form**

### ELECTRIC PLANT LAGGING AND INSULATION SERVICES RESPONDENT RATES WORKBOOK

Labor & Per Diem	Estimate UOM	Estimate	Rate UOM	ST RATE	Extended Price
Superintendent & General Foreman hourly rate	hours	9000	dollars	\$ 37.49	\$ 337,410.00
Superintendent & General Foreman 1.5 X hourly rate	hours	4250	dollars	\$ 55.30	\$ 235,025.00
Foreman hourly rate	hours	11000	dollars	\$ 34.61	\$ 380,710.00
Foreman 1.5X hourly rate	hours	5500	dollars	\$ 51.05	\$ 280,775.00
Insulator hourly rate	hours	14000	dollars	\$ 31.73	\$ 444,220.00
Insulator 1.5X hourly rate	hours	7000	dollars	\$ 46.80	\$ 327,600.00
Helper hourly rate	hours	7000	dollars	\$ 14.42	\$ 100,940.00
Helper 1.5X hourly rate	hours	3500	dollars	\$ 21.27	\$ 74,445.00
Per Diem Rate - Respondent Shall Provide Per Diem Rate (JEA will only pay up to \$150.00 / day)	Days	500	Dollars	\$ 60.00	\$ 30,000.00

**Notes**

1. Double Time (2X) Labor rates are not permitted. JEA will only pay up to 1.5 X the straight time rate for Overtime hours.
2. All Travel shall comply with JEA's Travel Policy. Current IRS.gov mileage rates will apply. Current daily **maximum** Per Diem rate (meals & lodging) per JEA Travel Policy is 150.00.
3. JEA will only pay per diem for Contractors that reside greater than 75 miles one way from the electric plant where the work is being performed - See Technical Specification 13.8.

Markups and Equipment rates	Estimate UOM	Estimate	Rate UOM	Rate	TOTAL COST
Materials Markup - not to exceed 10%	Dollars	\$ 1,125,000.00	Percent	2.00%	\$ 1,147,500.00
Consumables Markup - not to exceed 10%	Dollars	\$ 125,000.00	Percent	2.00%	\$ 127,500.00
Equipment Rental Markup - not to exceed 10% (includes applicable Fuel costs)	Dollars	\$ 75,000.00	Percent	2.50%	\$ 76,875.00
Subcontract Markup - not to exceed 10%	Dollars	\$ -	Percent	0.00%	\$ -
Job Pickup Truck (includes Fuel and Maint. costs) <b>Rate = Cost Per Day</b>	hours	500	Dollars	\$0.00	\$ -
Material Truck (includes Fuel & Maint. costs) <b>Rate = Cost Per Mile</b>	hours	10000	Dollars	\$0.00	\$ -

Total Bid Amount \$ 3,563,000.00



## ADDENDUM 2 BAFO APPENDIX B RESPONSE FORM

### 1410552447 LAGGING AND INSULATION SERVICES for JEA

The Proposer shall submit one (1) electronic (PDF) copy of the Appendix B Response form & Quotation of Rates Workbook by email to lovgrd@jea.com.

#### PROPOSER INFORMATION:

COMPANY NAME: Unitherm, Inc.  
BUSINESS ADDRESS: 3010 Powers Avenue Suite 8  
CITY, STATE, ZIP CODE: Jacksonville, FL 32207  
TELEPHONE: (904) 730-6707  
EMAIL ADDRESS: jajohnson@unitherm1.com

#### Respondent's Certification

By submitting this Response, the Respondent certifies (1) that it has read and reviewed all of the documents pertaining to this ITN and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status in the State of Florida. The Respondent certifies that it's recent, current, and projected workload will not interfere with the Respondent's ability to work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Bid Bond Amount: 5% of the Total Bid Price	5% of the Total Bid Price
Payment & Performance Bond Amount	\$250,000.00 maintained on rolling annual basis
Total From Quotation of Rates Workbook (Total Bid Price)	\$ 3,563,000.00

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

We have received addenda 1 through 2

  
\_\_\_\_\_  
Signature of Authorize Officer of Respondent or Agent

May 3, 2022  
\_\_\_\_\_  
Date

James A. Johnson Sr. VP  
\_\_\_\_\_  
Printed Name & Title

(704) 619-5737  
\_\_\_\_\_  
Phone Number

**1410552447 - Insulation & Lagging Budget**

<b>Cost Center</b>	<b>Budget line</b>	<b>Expense Type</b>	<b>FY22 - 6/30/2022 - 9/30/2022</b>	<b>FY23</b>	<b>FY24</b>	<b>FY25</b>	<b>FY26</b>	<b>FY 27 - 10/1/2027 - 06/29/2028</b>	<b>Total Award Amount</b>
30300	BL01	2006	\$ 100,000.00	\$ 118,098.13	\$ 123,098.13	\$ 123,098.13	\$ 123,098.13	\$ 82,717.47	\$ 670,109.99
30300	BL01	2033	\$ -	\$ 487,392.67	\$ 492,392.67	\$ 492,392.67	\$ 492,392.67	\$ 330,869.87	\$ 2,295,440.55
30402	BL01	2006	\$ 50,000.00	\$ 9,087.64	\$ 14,087.64	\$ 14,087.64	\$ 14,087.64	\$ 9,466.38	\$ 110,816.94
30402	BL01	2033	\$ -	\$ 51,350.06	\$ 56,350.56	\$ 56,350.56	\$ 56,350.56	\$ 37,865.53	\$ 258,267.27
30403	BL01	2006	\$ 30,000.00	\$ 2,635.56	\$ 7,635.56	\$ 7,635.56	\$ 7,635.56	\$ 5,130.82	\$ 60,673.06
30403	BL01	2033	\$ -	\$ 25,542.23	\$ 30,542.23	\$ 30,542.23	\$ 30,542.23	\$ 20,523.27	\$ 137,692.19
30402	Capital	8007835	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00
30402	Capital	8007836	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00
<b>Totals</b>			<b>\$ 180,000.00</b>	<b>\$ 724,106.29</b>	<b>\$ 724,106.79</b>	<b>\$ 724,106.79</b>	<b>\$ 724,106.79</b>	<b>\$ 486,573.34</b>	<b>\$ 3,563,000.00</b>



## Formal Bid and Award System

Award #5 June 23, 2022

**Type of Award Request:** INVITATION FOR BID (IFB)

**Request #:** 452

**Requestor Name:** David Baldwin

**Requestor Phone:** (904) 665- 8895

**Project Title:** KGS Control Room Rehab

**Project Number:** 069-05 (8005319)

**Project Location:** JEA

**Funds:** Capital

**Budget Estimate:** \$820,007.00

**Scope of Work:**

JEA is soliciting Bids from construction contractors (hereinafter referred to as "Company") for construction services for the Kennedy Generating Station control room construction project.

The present control room is in a maintenance building on the ground floor within an existing warehouse building. In the event of a hurricane and the resulting storm surge, the control room could be under water. This project will prepare the site for the new building and complete the amenities for the manufactured two-story building which will be purchased under this contract and constructed in accordance with the Appendix A Technical Specification.

**JEA IFB/RFP/State/City/GSA#:** 1410688646

**Purchasing Agent:** Lovgren, Rodney

**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
ACON CONSTRUCTION CO, INC.	Frank Anderson	fanderson@aconcci.com	3653 Regent Boulevard, Suite 401, Jacksonville, FL 32224	904-565-9060	\$1,097,690.00

**Amount for entire term of Contract/PO:** \$1,097,690.00

**Award Amount for remainder of this FY:** \$145,000.00 (FY22)

**Length of Contract/PO Term:** Project Completion

**Begin Date (mm/dd/yyyy):** 06/30/2022

**End Date (mm/dd/yyyy):** Project Completion (Estimated - 01/30/2023)

**JSEB Requirement:** Goal – 10%

**Comments on JSEB Requirements:**

A Plus Construction – Demolition and materials \$115,068.00 (10.4%)

**PROPOSERS:**

Name	Total Bid Price
ACON CONSTRUCTION CO, INC.	\$1,097,690.00
W. G. YATES & SONS CONSTRUCTION CO.	\$1,306,136.70
W. W. GAY MECHANICAL CONTRACTORS INC.	\$1,756,700.00

**Background/Recommendations:**

Advertised on 04/20/2022. Three (3) prime companies attended the optional pre-proposal meeting held on 04/28/2022. At Bid opening on 06/07/2022, JEA received 3 Bids. The Bid is evaluated 100% on price. ACON Construction Co, Inc. is the lowest, Responsive and Responsible Bidder. A copy of the Bid is attached as backup.

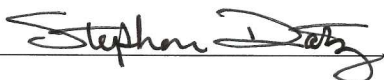
The supplier Total Bid Price, less the 10% SWA, is approximately 21.7% more than the budget estimate which is deemed reasonable consider considering price escalation in the market.

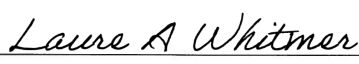
This award was delayed in being brought to the Awards Committee. This allowed the electric group to internally reviewed the cost. It has been determined to be necessary to proceed with the project to support removing the current control room removal to the second floor.

1410688646 – Request approval to award a contract to ACON Construction Co., Inc for the Kennedy Generating Station Control Room upgrade project in the amount of \$1,097,690.00, subject to the availability of lawfully appropriated funds.

**Manager:** Akrayi, Jamila R. - Mgr Project Management  
**Director:** Limbaugh, Margaret Z. - Dir Energy Project Management  
**VP:** Erixton, Ricky D. - VP Electric Systems

**APPROVALS:**

 6/23/22  
Chairman, Awards Committee Date

 6/23/22  
Budget Representative Date

Appendix B - Bid Forms  
1410688646 Kennedy Generating Station Control Room Construction Project

Submit the Response an electronic pdf in accordance with the procedures in the solicitation

Company Name: ACON Construction Co., Inc  
Company's Address: 3653 Regent Boulevard, Suite 401, Jacksonville, FL 32224  
License Number: CGC022919  
Phone Number: 904-565-9060 FAX No: 904-565-9080 Email Address: fanderson@aconcci.com

**BID SECURITY REQUIREMENTS**

- ☐ None required  
☒ Certified Check or Bond Five Percent (5%)

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☐ Term - Five (5) Years w/Two (2) – 1Yr Renewals  
☒ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☐ None required  
☒ Bond required 100% of Bid Award

**QUANTITIES**

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

**Insurance required**

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

Item No.	ENTER YOUR BID FOR THE FOLLOWING DESCRIBED ARTICLES OR SERVICES:	TOTAL BID PRICE
1	Subtotal for work in Solicitation 1410688646 Kennedy Generating Station Control Room Construction Project	\$ 997,900.00
2	Supplemental Work Authorization (10% of Line 1)	\$ 99,790.00
3	Total Bid Price (Sum of Lines 1 & 2)	\$ 1,097,690.00

☐ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

01 through 04

June 7, 2022  
Handwritten Signature of Authorized Officer of Company or Agent      Date

David Sypniewski, President

Printed Name and Title





## Formal Bid and Award System

Award #6 June 23, 2022

**Type of Award Request:** INVITATION FOR BID (IFB)

**Request #:** 455

**Requestor Name:** Breadon, William A. - Project Administrator Construction

**Requestor Phone:** (904) 665-4285

**Solicitation Title:** Blacks Ford Water Reclamation Facility Warehouse

**Project Number:** 8006790

**Project Location:** JEA

**Funds:** Capital

**Budget Estimate:** \$1,420,000.00

**Scope of Work:**

JEA is soliciting Bids for construction services from contractors (hereinafter referred to as "Company") for Blacks Ford Water Reclamation Facility (WRF) Warehouse located at 1245 Reclamation Drive in St Johns County, FL. The contract will include construction of a 5000 square foot (SF) warehouse, additional lighting, additional parking for portable emergency equipment and vehicles, installation of EV infrastructure, and shall include required drainage and stormwater improvements as needed to accommodate new parking and warehouse.

**JEA IFB/RFP/State/City/GSA#:** 1410682846

**Purchasing Agent:** Selders, Elaine

**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
KBT CONTRACTING CORPORATION	Rebecca Timmons	info@kbtcorp.com	5105 Blanding Blvd. Jacksonville, FL 32210	(904)647-9200	\$2,199,797.00

**Amount for entire term of Contract/PO:** \$2,199,797.00

**Award Amount for remainder of this FY:** \$7,000.00

**Length of Contract/PO Term:** Project Completion

**Begin Date:** 07/18/2022

**End Date:** Project Completion (Expected: May 2023)

**JSEB Requirement:** Five Percent (5%) Requirement

**Comments on JSEB Requirements:**

JSEB requirement is on the base bid amount of \$1,984,797.00 and KBT Contracting Corporation is a JSEB.

**BIDDERS:**

Name	Amount including SWA
KBT CONTRACTING CORPORATION	\$2,084,797.00
FORESIGHT CONSTRUCTION GROUP, INC.	\$2,598,817.72
WARDEN CONSTRUCTION CORPORATION	\$2,857,117.51
ACON CONSTRUCTION CO., INC	\$3,008,600.00
ADVANTAGE CONTRACTING GROUP	Disqualified

**Background/Recommendations:**

Advertised on 04/21/2022. Six (6) prime contractors attended the mandatory pre-bid meeting held on 05/03/2022. At Bid opening on 05/24/2022, JEA received five (5) Bids. One (1) Company was disqualified due to not submitting the required forms. KBT Contracting Corporation is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

The bid for the construction cost of this project without the secondary power distribution is \$1,900,797.00, which is approximately thirty-four percent (34%) higher than the original budget estimate of \$1,420,000.00. The increase is attributed primarily due to material price escalation from the time the original budget estimate was completed in July 2021, and when the bids were received. An addendum was issued requesting secondary power distribution pricing, which was added to the bid in the amount of \$84,000.00. A Supplemental Work Allowance (SWA) in the amount of \$100,000.00 and alternate pricing for a five (5) ton bridge crane in the amount of \$115,000.00 were also included for an award total of \$2,199,797.00. The bid was reviewed by JEA and was deemed reasonable. A budget trend was completed and approved for additional funds.

1410682846 – Request approval to award a contract to KBT Contracting Corporation for construction services for the Blacks Ford Water Reclamation Facility Warehouse in the amount of \$2,199,797.00, subject to the availability of lawfully appropriated funds.

**Manager:** Poteet, Matthew D. - Manager Facilities Construction & Planning  
**Director:** Brunell, Baley L. - Dir Facilities & Fleet Services  
**VP:** McElroy, Alan D. - VP Supply Chain & Operations Support  
**Chief:** Phillips, Ted B. - Chief Financial Officer

**APPROVALS:**

 6/23/22

Chairman, Awards Committee Date

 6/23/22

Budget Representative Date

**1410682846 APPENDIX B - BID FORM**  
**BLACKS FORD WATER RECLAMATION FACILITY WAREHOUSE**

Submit the Bid electronically as described in section 1.1.3 of the Solicitation.

Company Name: KBT Contracting Corp

Company's Address: 5105 Blanding Blvd., Jacksonville, FL 32210

License Number: CGC1520730

Phone Number: (904) 647-9200 FAX No: (904) 771-2876 Email Address: info@kbtcorp.com

**BID SECURITY REQUIREMENTS**

- ☐ None required  
☒ Certified Check or Bond (Five Percent (5%))

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☐ Annual Requirements  
☒ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☐ None required  
☒ Bond required 100% of Bid Award

**QUANTITIES**

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

**Insurance required**

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

ENTER YOUR BID FOR SOLICITATION 1410682846	TOTAL BID PRICE
Total Bid Price for the Project (transfer total from Bid Workbook)	\$ 1,984,797.00
Supplemental Work Allowance (SWA)	\$100,000.00
Total Bid Price for the Project Including the SWA	\$ 2,084,797.00
Alternate Bid 1 – 5 Ton Bridge Crane (Do Not Add to Total Bid Price in Zycus)	\$ 115,000.00

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 3

  
Handwritten Signature of Authorized Officer of Company or Agent

5/24/2022

Date

Rebecca E. Timmons, President  
Printed Name and Title



**1410638046 ADDENDUM 3 - APPENDIX B - BID WORKBOOK**  
**BLACKS FORD WATER RECLAMATION FACILITLY WAREHOUSE**

Instructions: Fill in all cells that are highlighted YELLOW below providing the Lump Sum (LS) for each division. The estimated quantities are determined by bidder and are not a guarantee of work. Quantities will be determined by bidder from JEA supplied

Company Name:	KBT Contracting Corp
---------------	----------------------

Division	Unit	Quantity		Unit Cost		Total Cost
Permits, Bonds, Builders Risk	LS	1	X	120000	=	\$ 120,000.00
General Conditions	LS	1	X	377797	=	\$ 377,797.00
Mobilization	LS	1	X	0	=	\$ -
Demolition	LS	1	X	0	=	\$ -
Site Work	LS	1	X	241000	=	\$ 241,000.00
Substructure	LS	1	X	161000	=	\$ 161,000.00
Shell (conc Frame, 12 inch CMU, DBL TS)	LS	1	X	516000	=	\$ 516,000.00
Doors & Frames	LS	1	X	49000	=	\$ 49,000.00
Interior (Paint, Seal Floor, Doors)	LS	1	X	33000	=	\$ 33,000.00
HVAC (Natural Ventilation Only)	LS	1	X	51000	=	\$ 51,000.00
Electrical - Building	LS	1	X	42000	=	\$ 42,000.00
Electrical - Site	LS	1	X	99000	=	\$ 99,000.00
Equipment and Furnishings (FEC,ETC)	LS	1	X	8000	=	\$ 8,000.00
Concrete (Sidewalks, Curb and Gutter, Pavement etc.)	LS	1	X	19000	=	\$ 19,000.00
Asphalt Pavement	LS	1	X	184000	=	\$ 184,000.00
Secondary Power Distribution	LS	1	X	84000	=	\$ 84,000.00
				<b>GRAND TOTAL</b>		<b>\$1,984,797.00</b>

**Transfer the Grand Total for the project to Appendix B - Bid Form**



## Formal Bid and Award System

Award #7 June 23, 2022

**Type of Award Request:** CONTRACT INCREASE  
**Requestor Name:** Schoettler, Kyle C. - Mgr W/WW System Operations & Customer Response  
**Requestor Phone:** (904) 524-3989  
**Project Title:** Concrete Restoration Services (South/East) - Open Market  
**Project Number:** Various  
**Project Location:** JEA  
**Funds:** Capital and O&M  
**Budget Estimate:** \$870,000.00

**Scope of Work:**

The purpose of this solicitation is to seek bids from qualified Contractors primarily for the restoration of cement concrete in City, County and FDOT roadways, rights of way and easements. The work will also include the replacement of curbs and gutters free of standing water; meter box, manhole and valve jacket adjustments and replacements.

This work executed under this contract is after JEA construction or maintenance efforts are performed to ensure the safety of the community, while also ensuring customer satisfaction. All work orders performed under this contract are inspected prior to and after the restoration work is completed to ensure quality assurance and control.

**JEA IFB/RFP/State/City/GSA#:** 045-19  
**Purchasing Agent:** Brown, Darriel  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
CONCRETE ADVANTAGE	Tom Hanson	concreteadvantage@comcast.net	806 Talleyrand Ave, Jacksonville FL 32206	(904) 886-4991	\$870,000.00

**Amount of Original Award:** \$2,467,079.90

**Date of Original Award:** 4/18/2019

**Contract Increase Amount:** \$870,000.00

**List of Previous Increases:**

CPA	Amount	Date
181727	\$246,707.99	02/17/2022

**New Not-To-Exceed Amount:** \$3,583,787.89

**Length of Contract/PO Term:** Three (3) Years w/Two (2) - 1 Yr. Renewals

**Begin Date:** 04/30/2019

**End Date:** 04/29/2023

**Renewal Options:** Yes – One (1) – 1 Yr. Renewals

**JSEB Requirement:**

Ten Percent (10%) Evaluation Criteria

**Comments on JSEB Requirements:**

Concrete Advantage is a JSEB

**Background/Recommendations:**

Originally awarded on 04/18/2019 for \$2,467,079.90 to Concrete Advantage. A copy of the original award is attached as backup. On 02/17/2022, a one (1) year renewal and an administrative increase of \$246,707.99 was approved to cover a request for a CPI increase.

This increase is to cover the remaining term of the contract. Over the last calendar year, Concrete Advantage has also been tasked with completing 30% of the concrete restoration work orders within the North/West Service Territory along with their designated area on the South/East side. Additionally, the first six months of FY22 have shown a 43% increase in work orders completed by Concrete Advantage compared to the first six month of FY21. The North/West Service Territory concrete restoration contract expires 10/31/2022 and is planned to be out for bid within the next month.

Request approval to award a contract increase to Concrete Advantage for concrete restoration services in the amount of \$870,000.00, for a new not-to-exceed amount of \$3,583,787.89, subject to the availability of lawfully appropriated funds.

Director: Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

VP: Vu, Hai X. - VP Water Wastewater Systems

**APPROVALS:**

 6/23/22

Chairman, Awards Committee

Date

 6/23/22

Budget Representative

Date

**Formal Bid and Award System**

CPA 181727

Award #7 April 18, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6459  
**Requestor Name:** Smith, Thaliah D. – Contract Specialist  
**Requestor Phone:** (904) 665-8165  
**Project Title:** Concrete Restoration Services (South/East) - Open Market  
**Project Number:** Various (see attached list)  
**Project Location:** JEA  
**Funds:** Capital and O&M (line 416)  
**Budget Estimate:** \$2,200,000.00 (50% Capital, 50% O&M)

**Scope of Work:**

The purpose of this solicitation is to seek bids from qualified Contractors primarily for the restoration of cement concrete in City, County and FDOT roadways, rights of way and easements. The work will also include the replacement of curbs and gutters free of standing water; meter box, manhole and valve jacket adjustments and replacements.

This award will impact the following Measures of Value:

- Customer Value: This contract will restore customer driveways/curbs to the pre-maintenance/pre-construction state or better.
- Community Impact Value: Increasing amount of business JEA does with the JSEB community.

**JEA IFB/RFP/State/City/GSA#:** 045-19  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
CONCRETE ADVANTAGE	Tom Hanson	concreteadvantage@comcast.net	806 Talleyrand Ave, Jacksonville FL 32206	(904) 886-4991	\$2,467,079.90

**Amount for entire term of Contract/PO:** \$2,467,079.90  
**Award Amount for remainder of this FY:** \$411,179.90  
**Length of Contract/PO Term:** Three Years w/ Two (2) - One (1) Year Renewals  
**Begin Date (mm/dd/yyyy):** 04/30/2019  
**End Date (mm/dd/yyyy):** 04/30/2022  
**Renewal Options:** Yes, Two (2) - One (1) Year Renewals  
**JSEB Requirement:** Ten Percent (10%) Evaluation Criteria  
**Comments on JSEB Requirements:**  
Concrete Advantage is a JSEB



**BIDDERS:**

Name	Original Amount	Original Rank	BAFO Amount	BAFO Rank
HG CONCRETE, LLC (dba CONCRETE ADVANTAGE)	\$2,705,738.90	2	\$2,467,079.90	1
JAX UTILITIES MANAGEMENT, INC.	\$2,290,798.40	1	\$2,290,798.40	2

**Background/Recommendations:**

Advertised on 02/12/2019. Four (4) prime contractors attended the mandatory pre-response meeting held on 02/21/2019. At Response opening on 03/12/2019, JEA received two (2) Responses. Companies that attended the pre-bid, but did not submit, stated a lack of experience in this type of concrete restoration, as the reason for not submitting a response. The two Respondents were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on price, years of experience, available equipment, approach and work plan, organization structure and JSEB participation. Concrete Advantage is the highest evaluated Respondent. A copy of the BAFO bid form, workbook and BAFO evaluation summary are attached as backup.

The unit prices are approximately fourteen percent (14%) higher on average, than current pricing. Since this work was last bid in 2016, the market for concrete materials has increased between 12%-16% depending on the concrete used for each job type. The unit price increases are deemed reasonable considering market conditions.

The work for this contract will be completed on a task order basis, and payments will be made in accordance with the unit prices on the bid workbook. The unit prices are fixed for one (1) year, and then may be increased using a Consumer Price Index (CPI) adjustment. The quantities on the bid workbook used to determine the award total were based on JEA's increased work volume over the past year for this service territory. Concrete Advantage is the incumbent provider and has been performing well under the current contract. A budget request has been made to cover the increase in costs.

045-19 – Request approval to award a contract to HG Concrete, LLC (dba Concrete Advantage) for Concrete Restoration Services in the amount of \$2,467,079.90, subject to the availability of lawfully appropriated funds.

**Manager:** Schoettler, Kyle C. - Mgr W/WW System Operations & Customer Response

**Director:** Scheel, Jackie B. – Dir W/WW Reuse Delivery & Collection

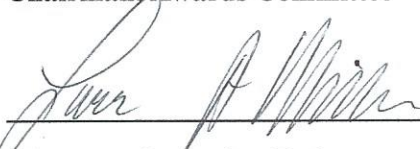
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

Chairman, Awards Committee

4/18/19

Date



Manager, Operating Budgets

4/18/19

Date

### 045-19 BAFO Summary Evaluation Overview

Vendor Rankings	Kyle Schoettler	Thaliah Smith	Whitney Saunders	Total	Rank
HG Concrete, LLC (DBA Concrete Advantage)	94.43	94.43	96.43	285.29	1
Jax Utilities Management, Inc.	95	95	95	285	2

Kyle Schoettler	Price (50 Points)	Years of Experience (10 Points)	Equipment List (10 Points)	Approach and Work Plan (10 Points)	Organization Structure (10 Points)	JSEB (10 Points)	Total
HG Concrete, LLC (DBA Concrete Advantage)	46.43	10	10	10	8	10	94.43
Jax Utilities Management, Inc.	50	7	10	10	10	8	95

Thaliah Smith	Price (50 Points)	Years of Experience (10 Points)	Equipment List (10 Points)	Approach and Work Plan (10 Points)	Organization Structure (10 Points)	JSEB (10 Points)	Total
HG Concrete, LLC (DBA Concrete Advantage)	46.43	10	10	10	8	10	94.43
Jax Utilities Management, Inc.	50	7	10	10	10	8	95

Whitney Saunders	Price (50 Points)	Years of Experience (10 Points)	Equipment List (10 Points)	Approach and Work Plan (10 Points)	Organization Structure (10 Points)	JSEB (10 Points)	Total
HG Concrete, LLC (DBA Concrete Advantage)	46.43	10	10	10	10	10	96.43
Jax Utilities Management, Inc.	50	7	10	10	10	8	95

Overall Averages	Price (50 Points)	Years of Experience (10 Points)	Equipment List (10 Points)	Approach and Work Plan (10 Points)	Organization Structure (10 Points)	JSEB (10 Points)	Total
HG Concrete, LLC (DBA Concrete Advantage)	46.43	10	10	10	8.7	10	95.10
Jax Utilities Management, Inc.	50	7	10	10	10	8	95

	BAFO Reduction	As Percentage
HG Concrete	\$ 238,659.00	8.8%
Jax Utilities	\$ -	0.0%



Addendum 1 BAFO Response Form  
045-19 Concrete of Restoration Paved Areas (East/South) Open Market

**RESPONDENT INFORMATION:**

RESPONDENT NAME: HG Concrete LLC dba Concrete Advantage \_\_\_\_\_  
BUSINESS ADDRESS: 806 Talleyrand Avenue \_\_\_\_\_  
CITY, STATE, ZIP CODE: Jacksonville, FL 32206 \_\_\_\_\_  
TELEPHONE: 904-886-4991 \_\_\_\_\_  
FAX: \_\_\_\_\_  
EMAIL OF CONTACT: concreteadvantage@comcast.net \_\_\_\_\_

**QUOTATION OF RATES**

Maximum points for this criterion: 50 points

Respondent shall provide pricing for the Contract by completing the enclosed Appendix B – Response Workbook and Response Form. The rates provided shall be all-inclusive and shall include all profit, taxes, benefits, travel, and all other overhead items.

Please note, the rates or lump sums quoted by Respondent on the Response Form must be firm prices, not estimates. ANY MODIFICATIONS, EXCEPTIONS, OR OBJECTIONS CONTAINED WITHIN THE PROPOSAL FORM SHALL SUBJECT THE PROPOSAL TO DISQUALIFICATION.

Description of Services	Total Three (3) Year Response Price
Total Three (3) Year Response Price (transfer cell H47 from Response Workbook)	\$ 2,467,079.90

**Respondent's Certification**

By submitting this Response, the Respondent certifies (1) that the Respondent has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, (2) that the person signing below is an authorized representative of the Respondent, and (3) that the Respondent is legally authorized to do business and maintains an active status, in the State of Florida. The Company certifies that its recent, current, and projected workload will not interfere with the Respondent's ability to Work in a professional, diligent and timely manner.

The Respondent certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Respondent also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Respondent shall immediately notify JEA of status change.

Please initial below:

TH (Initials) I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

We have received addenda One through Two

Thomas Hanson  
Signature of Authorize Officer of Respondent or Agent

Thomas Hanson V.P.

3-28-2019

Date

904-813-4412

# **Addendum 1 BAFO 045-19 Concrete Response Workbook (Quotation of Rates)**

**company shall fill in yellow boxes**

**Company**

Concrete Advantage

Item No.	Description	UOM	Unit Price	Annual Est. Qty	3 year Est. Qty	Total Price
1	A Wheel Chair Ramp	EA	\$ 1,200.00	2	6	\$ 7,200.00
2	Manhole/Valve Jacket Adjustment					
	A Sanitary Manhole Adjustment	EA	\$ 100.00	4	12	\$ 1,200.00
	B Valve Jacket Adjustment	EA	\$ 10.00	6	18	\$ 180.00
3	Sidewalk Replacement					
	A City of Jacksonville Right of Way	SF	\$ 8.50	19,096	57,288	\$ 486,948.00
	B FDOT Right of Way	SF	\$ 9.25	2,464	7,392	\$ 68,376.00
	C Nassau County Right of Way	SF	\$ 9.25	308	924	\$ 8,547.00
	D St Johns County Right of Way	SF	\$ 9.25	308	924	\$ 8,547.00
	E Clay County Right of Way	SF	\$ 9.25	62	186	\$ 1,720.50
4	Driveway Replacement					
	A City of Jacksonville Right of Way	SF	\$ 9.25	32,000	96,000	\$ 888,000.00
	B FDOT Right of Way	SF	\$ 10.00	4,000	12,000	\$ 120,000.00
	C Nassau County Right of Way	SF	\$ 10.00	800	2,400	\$ 24,000.00
	D St Johns County Right of Way	SF	\$ 10.00	3,200	9,600	\$ 96,000.00
	E Clay County Right of Way	SF	\$ 10.00	192	576	\$ 5,760.00
5	Cement Curb Replacement					
	A Standard Curb	LF	\$ 30.00	2,400	7,200	\$ 216,000.00
	B Miami curb	LF	\$ 40.00	800	2,400	\$ 96,000.00
	C FDOT Standard Curb	LF	\$ 40.00	400	1,200	\$ 48,000.00
	D Header Curb	LF	\$ 30.00	40	120	\$ 3,600.00
6	Excavation & Fill					
	A A-3 Fill	CY	\$ 10.00	400	1200	\$ 12,000.00
7	Meter Boxes					
	A Install #37 Standard/Flare Meter Box	EA	\$ 10.00	20	60	\$ 600.00
	B Install #65 Standard/Flare Meter Box	EA	\$ 10.00	4	12	\$ 120.00
	C Adjustment #37 Standard/Flare Meter Box	EA	\$ 10.00	60	180	\$ 1,800.00
	D Adjustment #65 Standard/Flare Meter Box	EA	\$ 10.00	4	12	\$ 120.00
8	Mobilization Fee and Miscellaneous					
	A Mobilization City of Jacksonville Fee Each Ticket	EA	\$ 165.00	540	1620	\$ 267,300.00
	B Mobilization St Johns County Fee Each Ticket	EA	\$ 165.00	40	120	\$ 19,800.00
	C Mobilization Nassau County Fee Each Ticket	EA	\$ 165.00	20	60	\$ 9,900.00
	D Mobilization Clay County Fee Each Ticket	EA	\$ 165.00	8	24	\$ 3,960.00
	E Right of Way Permitting	EA	\$ 50.00	68	204	\$ 10,200.00
	F Emergency Mobilization Response	EA	\$ 100.00	60	180	\$ 18,000.00
	G Miscellaneous Concrete Work	CY	\$ 200.00	18	54	\$ 10,800.00
	H Miscellaneous Masonry Crew Work	HR	\$ 75.00	4	12	\$ 900.00
	I Stencil Octagonal Finish On Concrete	SF	\$ 10.00	360	1080	\$ 10,800.00
	J Site De-Water	EA	\$ 100.00	1	3	\$ 300.00
	K Wire Mesh	SY	\$ 6.50	20	60	\$ 390.00
	L Rebar	LF	\$ 0.95	4	12	\$ 11.40
9	SWA (controlled and applied by JEA)					\$ 20,000.00

**Quotations of Rates Total (Enter this Amount on the Proposal Form)**

\$ 2,467,079.90



FY19 Project #	FY19 Work Order #	Description	FY18 Project #	Manager
8005184	19321011	Sewer R&R - Collection System	8004628	Allsbrook
8005186	19321011	Sewer R&R - Administration Labor	8004620	Allsbrook
8005185	19321011	Sewer R&R - Manhole Replacement - JEA Labor	8004621	Allsbrook
8005190	19321011	Sewer R&R - Service Relocates - JEA Labor	8004622	Allsbrook
8005191	19321011	Sewer R&R - Service Renewals - JEA Labor	8004623	Allsbrook
8005192	19321011	Sewer R&R - TV/Cleaning in support of Pipe Replacements	8004624	Allsbrook
8005189	19321011	Sewer R&R - Main line replacements (Large Dia.)	8004625	Allsbrook
8005188	19321011	Sewer R&R - Main line replacements (26" >)	8004626	Allsbrook
8005187	19321011	Sewer R&R - CI replacements	8004627	Allsbrook
8005119	19321001	PA19S Manhole SCADA R&R		
8005139	19321010	Sewer R&R - Ductile Iron FM Replacement	8004619	Allsbrook
8005173	19321009	Sewer Main Taps & Extn.	8004618	Allsbrook
8005172	19321008	Air Release Valve Replacement	8004617	Allsbrook
8005171	19321007	Sewer R&R Trenchless Technology - Specific Projects	8004616	Allsbrook
8005153	19221006	Water R&R - Main. & Capital Repair	8004572	Allsbrook
8005152	19221006	Water R&R - Service Relocates	8004571	Allsbrook
8005151	19221006	Dirty Water Renewals	8004570	Allsbrook
8005150	19221006	Water R&R - Service Renewals	8004569	Allsbrook
8005149	19221006	Water R&R - Fire Hydrant Replacements	8004568	Allsbrook
8005148	19221006	Water R&R - Valve Replacements	8004567	Allsbrook
8005146	19221005	New Water Main Taps & Extensions	8004566	Allsbrook
8005083	19321013	PA17S-SEWER COLLECTION R&R	8004630	Allsbrook
8005179	19321011	PA18S-IN KIND PROJ AND EQUIP	8004948	
		Jax Golf & CC Project	8004834	
		PA18S-Callaway WW Cap Repl-S	8004998	
		PA18W-Moncrief Gal Pipe Repl-W	8004999	
		PA18S-OM-Callaway Wastewater	8005000	





## Formal Bid and Award System

Award #8 June 23, 2022

**Type of Award Request:** BID (IFB)  
**Request #:** 400  
**Requestor Name:** Doherty, Peter F. - Senior Manager, Project Management  
**Requestor Phone:** (651) 356-5287  
**Project Title:** Construction Services for Radio Avenue Wastewater Booster Pump Station  
**Project Number:** 8006522  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$5,800,000.00

**Scope of Work:**

The scope of work for this solicitation includes the furnishing and installation of all tools, equipment, materials, supplies, manufactured articles, transportation and services, including fuel, power, water, and essential communications, for the performance of all labor, work, and/or other operations as required at the Radio Avenue Wastewater Pump Station in strict accordance with the Contract Documents.

Due to continued growth in the Nassau Regional Water Reclamation Facility (WRF) Service Area, portions of JEA's existing wastewater transmission system will require expansion or modifications to serve future demands. The William Burgess and Amelia Concourse corridors are currently approaching the 60 psig limit, and future growth will begin to exceed these operating pressures without system modifications. The Radio Avenue WW BPS project is the first phase of several wastewater system improvements that reduce system pressure in the William Burgess corridor.

**JEA IFB/RFP/State/City/GSA#:** 1410634646  
**Purchasing Agent:** Brown, Darriel  
**Is this a Ratification?:** No

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
SAWCROSS, INC.	Mark Hickinbotham	markh@sawcross.com	10970 New Berlin Road, Jacksonville, FL 32226	(904) 751-7500	\$7,329,150.00

**Amount for entire term of Contract/PO:** \$7,329,150.00  
**Award Amount for remainder of this FY:** \$218,280.93  
**Length of Contract/PO Term:** Project Completion  
**Begin Date:** 06/30/2022  
**End Date:** Project Completion (Estimated: August 2023)  
**JSEB Requirement:** Seven Percent (7%) Requirement

**Comments on JSEB Requirements:**

RZ Service Group (Mechanical Supply) – 5.59%  
All Star Irrigation (Landscaping) – 0.44%  
Smith Surveying (Surveying) – 0.45%

**BIDDERS:**

Name	Amount
SAWCROSS, INC.	\$7,329,150.00
PBM CONSTRUCTORS, INC.	\$7,339,617.50

**Background/Recommendations:**

Advertised on 3/24/2022. Four (4) prime contractors attended the mandatory pre-bid meeting held on 04/04/2022. At Bid opening on 05/10/2022, JEA received two (2) Bids. Two (2) prime contractors decided not to bid; one bidder cited recent staff changes and not wanting to overcommit; the other bidder requested an extension of over 30 days after the bid due date had previously been extended. Sawcross, Inc. is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

After Bid opening, a formula error was identified in the Bid Workbook cell referencing Bonds/Insurance costs. Procurement deemed this a minor irregularity and allowed bidders to issue a revised bid with the correct Bonds/Insurance amount. This correction still resulted in Sawcross as the lowest responsive and responsible Bidder.

The award amount of \$7,329,150.00 is approximately 26.4% higher than the budget estimate completed in February 2022. The project team has reviewed this project and has deemed this bid reasonable based on current market conditions. The variance can mainly be attributed to the difference in estimated and actual cost for electrical and mechanical materials for items such as yard piping, pump station and bypass, and the electrical, instrumentation and controls.

1410634646– Request approval to award a contract to Sawcross, Inc. for Construction Services for Radio Avenue Wastewater Booster Pump Station in the amount of \$7,329,150.00, subject to the availability of lawfully appropriated funds.

**Manager:** Doherty, Peter F. - Senior Manager, Project Management  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Vu, Hai X. - VP Water Wastewater Systems

**APPROVALS:**

 6/23/22

Chairman, Awards Committee Date

 6/23/22

Budget Representative Date

## Appendix B - Bid Forms

1410634646 Construction Services for Radio Avenue Wastewater Booster Pump Station Project

Submit the Bid electronically as described in section 1.1.3 of the Solicitation.

Company Name: Sawcross, Inc.Company's Address: 10970 New Berlin Road, Jacksonville, FL 32226License Number: CGC036203Phone Number: (904) 751-7500 FAX No: (904) 751-0600 Email Address: markh@sawcross.com**BID SECURITY REQUIREMENTS**

- ☐ None required  
☒ Certified Check or Bond (Five Percent (5%))

**TERM OF CONTRACT**

- ☐ One Time Purchase  
☐ Annual Requirements  
☒ Other, Specify - Project Completion

**SAMPLE REQUIREMENTS**

- ☒ None required  
☐ Samples required prior to Bid Opening  
☐ Samples may be required subsequent to Bid Opening

**SECTION 255.05, FLORIDA STATUTES CONTRACT BOND**

- ☐ None required  
☒ Bond required 100% of Bid Award

**QUANTITIES**

- ☐ Quantities indicated are exacting  
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

**INSURANCE REQUIREMENTS**

Insurance required

**PAYMENT DISCOUNTS**

- ☐ 1% 20, net 30  
☐ 2% 10, net 30  
☐ Other \_\_\_\_\_  
☒ None Offered

ENTER YOUR BID FOR SOLICITATION 1410634646	TOTAL BID PRICE
Total Bid Price for the Project (enter total from cell F25 in the Bid Workbook)	\$ <del>7,271,045.00</del> \$ 7,329,150.00

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

**BIDDER CERTIFICATION**

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict Of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 1

Handwritten Signature of Authorized Officer of Company or Agent

5/10/2022

Date

Mark Hickinbotham, President  
 Printed Name and Title

6/2/2022