# Welcome to the JEA Awards Meeting

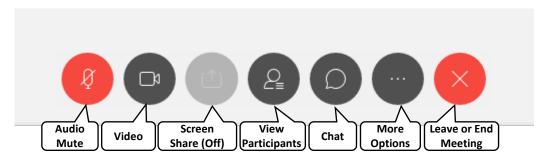
You have been joined to the meeting with your audio muted by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email Halley Reiman at reimhj@jea.com to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact Halley Reiman by telephone at (904) 665-8815 or by email at reimhj@jea.com if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



#### AWARDS COMMITTEE AGENDA

DATE: Thursday, January 27, 2022

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL

32202 OR

WebEx/Teleconference

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

#### **Public Comments:**

#### Awards:

- 1. Approval of the minutes from the last meeting (01/20/2022).
- 2. Request approval to award a contract to Engineered Spray Solutions LLC for Sanitary Sewer Manhole Structural Rehabilitation and Repair in the amount of \$2,100,000.00, subject to the availability of lawfully appropriated funds.
- 3. Request approval to award a contract to Verizon Wireless for wireless device usage in the amount of \$5,921,963.44, subject to the availability of lawfully appropriated funds.
- 4. Request approval to award a contract increase to Cooper Power Systems LLC for Network Protectors in the amount of \$3,516,255.30, for a new total not-to-exceed amount of \$5,118,673.30, subject to the availability of lawfully appropriated funds.
- 5. 1410523446 Request approval to award a contract to Milton J. Wood Fire Protection, Inc. for BBGS and KGS CO2 Fire Protection System Upgrades in the amount of \$878,625.00, subject to the availability of lawfully appropriated funds.
- 6. Request approval to award a contract to the developer, Mattamy Jacksonville, LLC for the construction of the reclaimed water main and sewer force main by T.G. Utility Company, Inc. for the Rivertown Parcel 29 project in the amount of \$592,848.00, subject to the availability of lawfully appropriated funds.

**Informational Items:** N/A

**Open Discussion:** N/A

**Public Notice:** N/A

**General Business:** N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we



will provide reasonable assistance for you.

2 Single Source  Vu \$2,100,000.00 \$2,100,000.00  Engineered Spray Solutions, LLC  Engineered Spray Solutions, LLC  (3) Years WTwo (2) One (1) Yr. Renewals  (4) Provided the first year, line item pricing to remain the same as current for one year; after the first year, line item pricing may increase based on Consumer Price Index (CPI). The current alternative to the structural coating potion would save an average of \$50,000 per occurrence. Additionally, the structural coating given to the one week required for a full manhole replacement.  We are awarding to the budget for structural coating repair in that	Award #	Type of Award	Business Unit	Estimated/ Budgeted Amount	Amount	<u>Awardee</u>	<u>Term</u>	Summary
2 Single Source  Vu \$2,100,000.00  \$2,100,000.00  \$2,100,000.00  \$2,100,000.00  \$2,100,000.00  \$3,100,000.00  \$4,100,000.00  \$4,100,000.00  \$5,100,000.00  \$	1	Minutes	N/A	N/A	N/A	N/A	N/A	
on the unit prices which are attached for reference.  JEA Delivery & Collection is currently	2	Single Source	Vu	\$2,100,000.00	\$2,100,000.00		w/Two (2) - One (1) Yr.	Rehabilitation and Repair This contract will issue task orders to structurally repair sanitary sewer manholes. The installer shall provide maintenance of traffic, sewer bypassing, debris removal, cleaning, chemical grout injection to stop groundwater leaks, and apply a structural coating intended to reinforce or completely replace the existing concrete walls of the manhole.  Engineered Spray Solutions LLC is the manufacturer's sole certified installer for its manhole structural coating in Florida. The manufacturer is Sprayroq and the product is Spraywall. Spraywall is currently the only structural coating listed in Section AS-602 of the JEA Water and Wastewater Approved Materials Manual in the JEA Standard. Engineered Spray Solutions has been performing on an informal piggyback contract based on a City of St. Augustine contract, and their performance has been satisfactory. JEA negotiated a line item savings of approximately 6% from the initial price list. Additionally, JEA negotiated for line item pricing to remain the same as current for one year; after the first year, line item pricing may increase based on Consumer Price Index (CPI). The current alternative to the structural coating is a traditional manhole replacement. Research determined that the structural coating option would save an average of \$50,000 per occurrence. Additionally, the structural coating takes approximately two days to completed compared to the one week required for a full manhole replacement.  We are awarding to the budget for structural coating repair in that payment for task orders will be based on the unit prices which are attached

							by Warren Environmental and Agru for Section AS-602. Upon acceptance into the JEA Standard, Delivery & Collection anticipates requesting a similar unit pricing from the additional manufacturers for use in selecting the most appropriate coating for a specific manhole application. The pilot is expected to be completed within a year.  Request approval to award a contract to Engineered Spray Solutions LLC for Sanitary Sewer Manhole Structural Rehabilitation and Repair in the amount of \$2,100,000.00.
3	State of Florida Contract	Krol	\$5,912,366.28	\$5,921,963.44	Verizon Wireless	3 Three Years w/ Two – 1 Yr. Renewal options Renewals	Cellular Wireless Services  JEA utilizes wireless devices including air cards (mi-fi), and cellular phones that are primarily used for personnel in the field, as well as additional cellular devices used for MV90 meters, power quality meters, and remote network connections that use Verizon monthly access plans. All of these devices are currently on the Verizon Wireless network, which is the highest-ranking wireless vendor in the State of Florida, providing the most proven performance of any wireless carrier for our service territory during storms and emergencies. Verizon Wireless maintains company employed customer service support, network, ownership and maintenance to ensure ongoing reliability and accountability to JEA, with service level agreements in the contract that provide service level guarantees.  This request is for a new three (3) year contract for JEA to piggyback off of the State of Florida contract and award funding in the amount of \$5,921,963.44. This amount includes an average monthly cost of \$128,487.81 for FY22 current services increasing by 4 -12% each fiscal year due to new planned services, and the ten (10%) percent contingency seen in the table below to cover potential additional monthly access plan usage. The table below also includes \$300,000.00 in estimated annual capital spend purchases for new wireless devices. Verizon pricing will continue at the current rates in accordance with the previous contract and remain fixed for the term of the contract. Multiple wireless providers are listed on the State of Florida contract. JEA completed a cost

							comparison between the Verizon state contract and the AT&T state contract. The Verizon costs to JEA are 14% lower or \$21,800.00 less each month. A copy of the cost comparison and the State of Florida rate sheet is attached as backup.  Request approval to award a contract to Verizon Wireless for wireless device usage in the amount of \$5,921,963.44, subject to the availability of lawfully appropriated funds.
4	Contract Increase	McElroy	\$3,516,255.30	\$3,516,255.30	Cooper Power Systems, LLC	Five (5) Years	Network Protectors for Inventory Stock Contract Increase  The purpose of this Agreement is to provide Network Protectors for JEA Inventory stock, which are special self-contained air breaker or switching units that have a full complement of current, potential and control transformers, as well as relay functionality. The primary purpose of the Network Protectors is to enable the paralleling of two or more primary feeders on the same low voltage bus.  Originally bid and approved by the Awards Committee on 02/06/2020 to Eaton Corporation in the amount of \$1,121,385.00. A contract assignment was processed on 07/30/2020 from Eaton Corporation to Cooper Power Systems, LLC, which is a wholly owned subsidiary of Eaton. A change order was approved on 12/03/2020 that added two additional network protectors to be used in tandem with submersible network transformers and increased the amount of the award by \$481,033.00. All these documents are attached for reference.  Only one manufacturer of these items is approved by the JEA Standards' Committee given their unique functionality and capabilities detailed in length in the original award, attached for reference.  This request is to add additional funding in the amount of \$3,516,255.30 to cover the forecasted requirements for FY22 and FY23.

							Although this is a five (5) year award, when the original award was submitted, it only included projections for the first year. Future needs were to be determined based on  JEA operational needs and budget availability, hence the FY21 contract increase for \$481,033.00. The attached spreadsheet shows the requirements for FY22 and FY23. It should be noted that pricing is adjusted quarterly to reflect updates to indices changes for Carbon Steel, Copper, and Labor per contract.  Request approval to award a contract increase to Cooper Power Systems  LLC for Network Protectors in the amount of \$3,516,255.30, for a new total not-to-exceed amount of \$5,118,673.30, subject to the availability of lawfully appropriated funds.
5	Invitation for Bid (IFB) 2 bidders	Erixton	\$966,000.00	\$878,625.00	Milton J. Wood Fire Protection, Inc	Project Completion (Est. 2/2023)	BBGS & KGS CO2 Fire Protection system upgrades  The purpose of this solicitation for Power Generating Facility Combustion Turbine CO2 Fire Protection System Upgrades (this "Solicitation") is to evaluate and select a vendor to upgrade the CO2 Fire Protection Systems on 4 generating units at 2 sites: Brandy Branch Generating Stations B51, B52, B53 and Kennedy Generating Station K37, on a turnkey basis as described in this Solicitation (the "Work") and to determine the best method for JEA to procure the Work with regards to pricing, quality, design, and workmanship.  Award Amount includes 10% SWA and is 9% less than Budget Estimate.  FY22 - \$803,625.00  FY23 - \$ 75,000.00  1410523446 - Request approval to award a contract to Milton J. Wood Fire Protection, Inc in the amount of \$878,625.00, for BBGS and KGS CO2 Fire Protection System Upgrades,

Total	Miscellaneous	Vu	\$591,405.00	\$592,848.00	Mattamy Rivertown LLC/T.G. Utility Company, Inc.	Project Completion (Estimated: September 2022)	subject to the availability of lawfully appropriated funds.  2021-1821 Rivertown Parcel 29 The Rivertown Parcel 29 project is part of the Rivertown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy Jacksonville LLC, for the improvements associated with the Rivertown Parcel 29 Project. This includes approximately 1,060 LF of 6- inch sewer force main and a duplex lift station with pony pump.  The developer requested bids for all the utility work and the project was awarded based upon the lowest lump sum total. Mattamy Jacksonville, LLC publicly bid the project and received four Bids. All of the Bidders to Mattamy Jacksonville, LLC are listed above, with T.G. Utility being the lowest Bidder. The bid is approximately 1% more than JEA's estimate and deemed acceptable.  Request approval to award a contract to the developer, Mattamy Jacksonville LLC for the construction of the reclaimed water main and sewer force main by T.G. Utility Company, Inc. for the Rivertown Parcel 29 project in the amount of \$592,848.00.
Award				\$13,009,691.74			

### JEA AWARDS COMMITTEE JANUARY 20, 2022 MEETING MINUTES

The JEA procurement Awards Committee met on January 20, 2022, in person with a WebEx option.

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

Members in attendance were Jenny McCollum as Chief Procurement Officer, Stephen Datz as Chairperson (on site), Hai Vu as Vice Chairperson (on site), Laure Whitmer as Budget Representative, Regina Ross as Office of General Counsel Representative; with Jordan Pope for Laura Dutton (on site), Joe Orfano, and Ricky Erixton. Unless otherwise indicated, all attendees were via WebEx.

Chair Datz called the meeting to order at 10:00 a.m., introduced the Awards Committee Members, and confirmed that there was an in-person quorum of the Committee membership present.

#### **Public Comments:**

Chair Datz recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

#### Awards:

1. Approval of the minutes from the last meeting (01/13/2022). Chair Datz verbally presented the Committee Members the proposed January 13, 2022 minutes as amended.

**MOTION:** Hai Vu made a motion to approve the January 13, 2022 minutes (Award Item 1). The motion was seconded by Jordan Pope and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 3 and 4:

- 2. **DEFERRED** Request approval to award a contract to Florida Aquastore and Utility Construction, Inc. to disassemble the sludge holding tank and re-assemble it at the Mandarin WRF in the amount of \$655,397.00, subject to the availability of lawfully appropriated funds.
- 3. Request approval to award a contract increase to Perdue, Inc. for furniture procurement, delivery and service for new JEA headquarters for the second phase for a total amount of \$680,820.85, for a new total not-to-exceed amount of \$2,007,922.80, subject to the availability of lawfully appropriated funds.

**MOTION:** Jordan Pope made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

4. 1410364646 - Request approval to award contract to PQH Group Design, Inc. for Arlington East Water Reclamation Facility Warehouse Design Services in the amount of \$106,180.00, subject to lawfully appropriated funds.

**MOTION:** Hai Vu made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Jordan Pope and approved unanimously by the Awards Committee (5-0).

Informational Item:	
No informational items were presented to the Awards Committee.	
Ratifications:	
No ratifications were presented to the Awards Committee	
Public Comments:	
No additional public comment speaking period was taken.	
Adjournment:	
Chair Datz adjourned the meeting at 10:15 a.m.	
NOTE: These minutes provide a brief summary only of the Awards Committee meeting.	For additional

detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below:

https://www.jea.com/About/Procurement/Awards Meeting Agendas and Minutes/

5. **DEFERRED** - Request approval to award a contract increase to Cooper Power Systems LLC for Network Protectors in the amount of \$3,516,255.30, for a new total not-to-exceed amount of \$5,118,673.30,

subject to the availability of lawfully appropriated funds.



### Formal Bid and Award System

Award #2 January 27, 2022

Type of Award Request: SINGLE SOURCE

**Requestor Name:** Sencer, Justin **Requestor Phone:** (904) 665-6826

**Project Title:** Sanitary Sewer Manhole Structural Rehabilitation and Repair

**Project Number:** 22321008, 175-50S

Project Location: JEA
Funds: Capital

**Budget Estimate:** \$2,100,000.00

**Scope of Work:** 

This contract will issue task orders to structurally repair sanitary sewer manholes. The installer shall provide maintenance of traffic, sewer bypassing, debris removal, cleaning, chemical grout injection to stop groundwater leaks, and apply a structural coating intended to reinforce or completely replace the existing concrete walls of the manhole.

JEA IFB/RFP/State/City/GSA#: Single Source
Purchasing Agent: Brown, Darriel

Is this a Ratification?:

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
ENGINEERED SPRAY SOLUTIONS LLC	Jim Collier	jcollier@ess-1.net	1306 Banana Rd Lakeland, FL 33810	(863) 577- 4821	\$2,100,000.00

**Amount for entire term of Contract/PO:** \$2,000,000.00 **Award Amount for remainder of this FY:** \$700.000.00

**Length of Contract/PO Term:** Three (3) Years w/Two (2) - One (1) Yr. Renewals

 Begin Date:
 02/15/2022

 End Date:
 02/14/2025

**Renewal Options:** Yes - Two (2) - One (1) Yr. Renewals

**JSEB Requirement:** N/A – Single Source

#### **Background/Recommendations:**

Engineered Spray Solutions LLC is the manufacturer's sole certified installer for its manhole structural coating in Florida. The manufacturer is Sprayroq and the product is Spraywall. Spraywall is currently the only structural coating listed in Section AS-602 of the JEA Water and Wastewater Approved Materials Manual in the JEA Standard. Engineered Spray Solutions has been performing on an informal piggyback contract based on a City of St. Augustine contract, and their performance has been satisfactory. JEA negotiated a line item savings of approximately 6% from the initial price list; this represents an estimated annual savings of

\$42,001.24 and an estimated savings of \$126,003.73 over the term of the contract. Additionally, JEA negotiated for line item pricing to remain the same as current for one year; after the first year, line item pricing may increase based on Consumer Price Index (CPI). The current alternative to the structural coating is a traditional manhole replacement. Research determined that the structural coating option would save an average of \$50,000 per occurrence. Additionally, the structural coating takes approximately two days to completed compared to the one week required for a full manhole replacement. Historically, we have spent \$553,886.69 with Engineered Spray Solutions over two (2) Years for the repair of thirteen (13) manholes. We are awarding to the budget for structural coating repair in that payment for task orders will be based on the unit prices which are attached for reference.

JEA Delivery & Collection is currently piloting additional structural coatings by Warren Environmental and Agru for Section AS-602. Upon acceptance into the JEA Standard, Delivery & Collection anticipates requesting a similar unit pricing from the additional manufacturers for use in selecting the most appropriate coating for a specific manhole application. The pilot is expected to be completed within a year. If the pilot is successful, JEA would consider entering into a contract similar to this one with the newly approved vendor. The decision to use one contract versus the other would be based on the needs of each individual manhole repair; having multiple contracts would allow JEA to determine which service would best serve the specific manhole repair.

Request approval to award a contract to Engineered Spray Solutions LLC for Sanitary Sewer Manhole Structural Rehabilitation and Repair in the amount of \$2,100,000.00, subject to the availability of lawfully appropriated funds.

Director:	Scheel, Jackie B I	Dir W/WW Reuse Delivery & Collection	n
VP:	Vu, Hai X VP Wa	ater Wastewater Systems	
APPROVALS:			
Chairman, Awa	rds Committee	Date	
Budget Represe	ntative	 Date	

### Certification of Single Source or Emergency Procurement

Please use this form to certify a Single Source or Emergency Procurement complies with the requirements of the JEA Procurement Code. The JEA Procurement Code defines a Single Source and Emergency Procurement as follows:

#### 3-112 Single Source

A Contract may be awarded for Supplies or Services as a Single Source when, pursuant to the Operational Procedures, the Chief Procurement Officer determines that:

- (a) there is only one justifiable source for the required Supplies or Services;
- (b) the Supplies or Services must be a certain type, brand, make or manufacturer due to the criticality of the item or compatibility within a JEA utility system, and such Supplies or Services may not be obtained from multiple sources such as distributors;
- (c) the Services are a follow-up of Services that may only be done efficiently and effectively by the Vendor that rendered the initial Services to JEA, provided the Procurement of the initial Services was competitive;
- (d) at the conclusion of a Pilot Project under Section 3-118 of this Code, the Procurement of Supplies or Services tested during the Pilot Project, provided the Vendor was competitively selected for the Pilot Project.

#### 3-113 Emergency Procurements

In the event of an Emergency, the Chief Procurement Officer may make or authorize an Emergency Procurement, provided that Emergency Procurements shall be made with as much competition as practicable under the circumstances. A written Determination of the basis for the Emergency and for the selection of the particular Vendor shall be included in the Procurement file.

For purposes of this Section 3-113, an "Emergency" means any one of the following:

- (a) a reasonably unforeseen breakdown in machinery;
- (b) an interruption in the delivery of an essential governmental service or the development of a circumstance causing a threatened curtailment, diminution, or termination of an essential service;
- (c) the development of a dangerous condition causing an immediate danger to the public health, safety, or welfare or other substantial loss to JEA;
- (d) an immediate danger of loss of public or private property;
- (e) the opportunity to secure significant financial gain, to avoid delays to any Governmental Entity or avoid significant financial loss through immediate or timely action; or (f) a valid public emergency certified by the Chief Executive Officer.

#### Please provide the following information:

#### 1. <u>Vendor Name:</u>

**Engineered Spray Solutions** 

#### 2. Description of Services or Supplies provided by Vendor:

This vendor is the manufacturer's authorized installer of a manhole structural coating for Florida. The manufacture is Sprayroq and the product is Spraywall. Spraywall is currently the only structural coating listed in Section AS-602 of the JEA Water and Wastewater Approved Material Manual in the JEA Standard.

#### 3. <u>Certification:</u>

I the undersigned certify that to the best of my knowledge, no JEA employee has, either directly or indirectly, a financial interest in this Single Source Emergency Procurement, and

I the undersigned certify that this procurement meets the requirements of a (choose one of the following):

Source Procurement: subse			
OR			
Emergency Procus	rement - Please state which subsection	of Section 3-113 above applies to th	is Emergency
Justin B. Sencer, PE	Digitally signed by Justin B. Sencer, PE Date: 2021.10.05 14.44.17 -0400'	10-05-2021	
Justin B. Sencer, PE Signature of JEA Busin	Date: 2021.10.05 14:44:17 -04'00'		_

Name of JEA Business Unit Manager

This certification shall be attached to the Purchase Order when it is routed for approval. A Single Source or Emergency Procurement shall be reported to the JEA Board in accordance with Section 1-110 of the JEA Procurement Code.



October 27th 2021

Mr. Justin Sencer JEA, Sewer Operations 2434 Pearl Street Jacksonville, FL 32206

#### **Project:** JEA Sewer Operations, ESS Scope Listing of Services

Justin,

Please see the scope of services that Engineered Spray Solutions can provide to the JEA. We can provide these scopes upon review of projects you may need structural rehabilitation services for. The listing is for us to provide the Spraywall polyurethane liner to you as well as any additional services to accompany the project.

Respectfully Submitted,

Michael Desvernine

Michael Desvernine Project Manager (407) 701-9545

## JEA Sewer Operations, ESS Scope Listing of Services 10/27/2021

Est.	Unit	Description	Unit
			Price
Qty.			
1	VF	Manhole Protective Resin Based Lining 48" Diameter 1/8" Minimum Thickness	\$341.00
1	VF	Manhole Structural Resin Based Lining 48" Diameter 1/4" Minimum Thickness	\$393.50
1	VF	Manhole Structural Resin Based Lining 48" Diameter 1/2" Minimum Thickness	\$556.00
1	VF	Manhole Structural Resin Based Lining 48" Diameter 1" Minimum Thickness	\$881.00
1	VF	Manhole Proctective Resin Based Lining 60" Diameter 1/8" Minimum Thickness	\$426.50
1	VF	Manhole Structural Resin Based Lining 60" Diameter 1/4" Minimum Thickness	\$491.50
1	VF	Manhole Structural Resin Based Lining 60" Diameter 1/2" Minimum Thickness	\$694.50
1	VF	Manhole Structural Resin Based Lining 60" Diameter 1" Minimum Thickness	\$1,100.50
1	SF	Structure / Manhole Protective Resin Based Lining 1/8" Minimum Thickness	\$27.50
1	SF	Structure / Manhole Structural Resin Based Lining 1/4" Minimum Thickness	\$33.00
1	SF	Structure / Manhole Structural Resin Based Lining 1/2" Minimum Thickness	\$45.00
1	SF	Structure / Manhole Structural Resin Based Lining 1" Minimum Thickness	\$70.00
1	SF	Removal of Existing Manhole or Wetwell Lining System (Excluding T-Lock Epoxy or Polyurea Liners)	\$9.00
1	SF	Removal of Existing Manhole or Wetwell T-Lock, Epoxy or Polyurea Liners	\$25.00
1	SF	Patching & Profiling - Cementitious Grout Only (up to a 1/4 inch)	\$12.50
1	GAL	Infiltration Control - Chemical Grout or Hydraulic Cement patch & plug	\$140.00
1	SF	Surface Preparation - Fiberglass Substrate Scarifying	\$9.00
1	SF/LF	Surface Preparation - Sand Blasting / Cutting grooves in structures	\$10.00
<u> </u>	LF	Bench and Invert Channel Repair	\$250.00
<u> </u>	VF	Chimney Repairs	\$225.00
<u>-</u> 1	VF	Chimney Replacement	\$950.00
1	EA	Chimney sealing (Construction Joint at Ring and Cover)	\$385.00
1	EA	Manhole Rim & Cover Replacement (STD 32" Diameter) - Paved Areas	\$1,550.00

1	EA	Manhole Rim & Cover Replacement (STD 32" Diameter) - Grassed Areas	\$1,250.00
1	EA	Raise / Re-Level Existing Frame and Cover for Street Adjustment (up to 4")	\$600.00
1	EA	Provide and Install Manhole Cover lid & Pick Hole seals	\$275.00
1	EA	Cleaning Manholes for Rehabilitation	\$225.00
1	EA	Cleaning Structures for Rehabilitation	\$1,200.00
1	EA	Pre and Post Photographs(USB) Manholes for Rehabilitation	\$75.00
1	EA	Pre and Post Photographs(USB) Structures for Rehabilitation	\$300.00
1	WK	Mobilization (Inspection only)	\$2,750.00
1	EA	Manhole Inspection Level 1	\$150.00
1	EA	Manhole Inspection Level 2	\$195.00
1	EA	Post-Liner Installation Manhole Inspection Level 2	\$150.00
1	EA	Structure (Wet Well) Inspection Level 1	\$1,750.00
1	EA	Structure (Wet Well) Inspection Level 2 (Includes scan)	\$2,000.00
1	EA	Cleaning Sewer Manholes (CCTV purposes only)	\$410.00
1	EA	Cleaning Wetwells (CCTV / Inspection purposes only)	\$650.00
1	LF	CCTV Sanitary pipe inspection - includes light cleaning 8"-10" Diameter	\$5.00
1	LF	CCTV Sanitary pipe inspection - includes light cleaning 12"-15" Diameter	\$8.75
1	LF	CCTV Sanitary pipe inspection - includes light cleaning 16"-24" Diameter	\$15.00
1	EA	Dye Testing of Sewer	\$950.00
1	EA	Dye Flooding of Sewer	\$1,500.00
1	EA	Wastewater Flow Monitoring Equipment Rental and Installation in existing Structures	\$4,300.00
1	Month	Wastewater Flow Monitoring Monitoring and Maintenance	\$1,250.00
1	EA	Rainfall Monitoring Equipment Rental and Installation in existing Structures	\$950.00
1	Month	Rainfall Monitoring Monitoring and Maintenance	\$375.00
1	LF	Line cleaning / Jetting for Sanitary	\$4.00
1	LF	Increase for "Medium" cleaning of sanitary sewer drain to above line item 48	\$3.50
1	LF	Increase for "Heavy" cleaning of sanitary drain to above line item 48	\$8.00
1	EA	GPS Mapping of Requested Manholes	\$170.00
1	DAY	Plug Rental 6'' - 10''	\$125.00
1	DAY	Plug Rental 10" - 16"	\$150.00
1	DAY	Plug Rental 16" - 24"	\$200.00
1	DAY	Plug Rental 24" - 36"	\$250.00
1	HOUR	Bypass Pumper Truck	\$550.00
1	HOUR	Bypass Vac-Truck	\$550.00
1	DAY	Bypass Pumping - 4" Pump	\$2,500.00

1	DAY	Bypass Pumping - 6" Pump	\$2,900.00
1	DAY	Bypass Pumping - 8" Pump	\$3,900.00
1	EA	Maintenance of Traffic (MOT) - Arterial (single lane closure)	\$1,250.00
1	EA	Maintenance of Traffic (MOT) - FDOT (single lane closure)	\$1,500.00
1	EA	Maintenance of Traffic (MOT) - Neighborhood (Simple MOT including Flagmen)	\$675.00
1	WK	Mobilization Standard (per 4 man Crew)	\$2,750.00
1	EA	Mobilization Emergency (per 4 man crew)	\$4,000.00
1	DAY	Meals/Hotel/Lodging (per 4 man crew)	\$600.00

We can also provide additional custom services for cost plus 15% Markup to the List Below.

- 1. Bypass Pumping Services
- 2. Maintenance of Traffic Services
- 3. Police Services
- 4. Security and Safety Services
- 5. Miscellaneous Materials and Services

## Appendix B - Bid Workbook

(Only complete the Prices in Yellow Cells)

\*Unless otherwise noted, this column refers to paragraphs /sections found in the latest edition of the JEA's Water & Sewer Standards Manual.

\*\*Reference found in this solicitation.

\*\*\*Refer to Appendix A - Technical Specifications.

document can be found on www.jea.com.

Unit Price Extended Price

This

Item No.	Spec No.***	Est. Qty.	Unit	Description	Unit Price	Extended Price	%	% Change
1	907	1	VF	Manhole Protective Resin Based Lining 48" Diameter 1/8" Minimum Thickness	\$341.00	\$341.00	376	-9%
2	907	1	VF	Manhole Structural Resin Based Lining 48" Diameter 1/4" Minimum Thickness	\$393.50	\$393.50	388	1%
3	907	1	VF	Manhole Structural Resin Based Lining 48" Diameter 1/2" Minimum Thickness	\$556.00	\$556.00		
4	907	1	VF	Manhole Structural Resin Based Lining 48" Diameter 1" Minimum Thickness	\$881.00	\$881.00		
5	907	1	VF	Manhole Proctective Resin Based Lining 60" Diameter 1/8" Minimum Thickness	\$426.50	\$426.50	471	-9%
<u>6</u> 7	907 907	1	VF	Manhole Structural Resin Based Lining 60" Diameter 1/4" Minimum Thickness  Manhole Structural Resin Based Lining 60" Diameter 1/2" Minimum Thickness	\$491.50 \$694.50	\$491.50 \$404.50	502	-2%
8	907	1	VF VF	Manhole Structural Resin Based Lining 60" Diameter 1/2" Minimum Thickness  Manhole Structural Resin Based Lining 60" Diameter 1" Minimum Thickness	\$1,100.50	\$694.50 \$1,100.50		
9	907	1	SF	Structure / Manhole Protective Resin Based Lining 1/8" Minimum Thickness	\$27.50	\$27.50		
10	907	1	SF	Structure / Manhole Structural Resin Based Lining 1/4" Minimum Thickness	\$33.00	\$33.00		
11	907	1	SF	Structure / Manhole Structural Resin Based Lining 1/2" Minimum Thickness	\$45.00	\$45.00		
12	907	1	SF	Structure / Manhole Structural Resin Based Lining 1" Minimum Thickness	\$70.00	\$70.00		
13	907	1	SF	Removal of Existing Manhole or Wetwell Lining System (Excluding T-Lock Epoxy or Polyurea Liners)	\$9.00	\$9.00		
14	907	1	SF	Removal of Existing Manhole or Wetwell T-Lock, Epoxy or Polyurea Liners	\$25.00	\$25.00		
15	907	1	SF	Patching & Profiling - Cementitious Grout Only ( up to a 1/4 inch )	\$12.50	\$12.50		
16	907	1	GAL	Infiltration Control - Chemical Grout or Hydraulic Cement patch & plug	\$140.00	\$140.00	125	12%
17	907	1	SF	Surface Preparation - Fiberglass Substrate Scarifying	\$9.00	\$9.00		
18 19	907 907	1	SF LF	Surface Preparation - Sand Blasting / Cutting grooves in structures  Bench and Invert Channel Repair	\$10.00 \$250.00	\$10.00 \$250.00	285	-12%
20	907	1	VF	Chimney Repairs	\$225.00	\$250.00	200	-1270
21	907	1	VF	Chimney Replacement	\$950.00	\$950.00		
22	907	1	EA	Chimney sealing (Construction Joint at Ring and Cover)	\$385.00	\$385.00	385	0%
23	908	1	EA	Manhole Rim & Cover Replacement (STD 32" Diameter) - Paved Areas	\$1,550.00	\$1,550.00	1950	-21%
24	908	1	EA	Manhole Rim & Cover Replacement (STD 32" Diameter) - Grassed Areas	\$1,250.00	\$1,250.00	1950	-36%
25	908	1	EA	Raise / Re-Level Existing Frame and Cover for Street Adjustment (up to 4")	\$600.00	\$600.00	1200	-50%
26	908	1	EA	Provide and Install Manhole Cover lid & Pick Hole seals	\$275.00	\$275.00	275	0%
27	907	1	EA	Cleaning Manholes for Rehabilitation	\$225.00	\$225.00		
28	907	1	EA	Cleaning Structures for Rehabilitatioin	\$1,200.00	\$1,200.00		
29	909	1	EA	Pre and Post Photographs(USB) Manholes for Rehabilitation	\$75.00	\$75.00		
30	909 909	1	EA WK	Pre and Post Photographs(USB) Structures for Rehabilitation	\$300.00	\$300.00		
31 32	909	1	EA	Mobilization (Inspection only)  Manhole Inspection Level 1	\$2,750.00 \$150.00	\$2,750.00 \$150.00	185	-19%
33	909	1	EA	Manhole Inspection Level 2	\$195.00	\$195.00	185	5%
34	909	1	EA	Post-Liner Installation Manhole Inspection Level 2	\$150.00	\$150.00	100	070
35	909	1	EA	Structure (Wet Well) Inspection Level 1	\$1,750.00	\$1,750.00		
36	909	1	EA	Structure (Wet Well) Inspection Level 2 (Includes scan)	\$2,000.00	\$2,000.00		
37	909	1	EA	Cleaning Sewer Manholes (CCTV purposes only)	\$410.00	\$410.00		
38	909	1	EA	Cleaning Wetwells (CCTV / Inspection purposes only)	\$650.00	\$650.00		
39	909	1	LF	CCTV Sanitary pipe inspection - includes light cleaning 8"-10" Diameter	\$5.00	\$5.00		
40	909	1	LF	CCTV Sanitary pipe inspection - includes light cleaning 12"-15" Diameter	\$8.75	\$8.75		
41	909	1	LF	CCTV Sanitary pipe inspection - includes light cleaning 16"-24" Diameter	\$15.00	\$15.00		
42	909 909	1	EA EA	Dye Testing of Sewer  Dye Flooding of Sewer	\$950.00 \$1,500.00	\$950.00 \$1,500.00		
44	909	1	EA	Wastewater Flow Monitoring Equipment Rental and Installation in existing Structures	\$4,300.00	\$4,300.00		
45	909	1	Month	Wastewater Flow Monitoring Monitoring and Maintenance	\$1,250.00	\$1,250.00		
46	909	1	EA	Rainfall Monitoring Equipment Rental and Installation in existing Structures	\$950.00	\$950.00		
47	909	1	Month	Rainfall Monitoring Monitoring and Maintenance	\$375.00	\$375.00		
48	909	1	LF	Line cleaning / Jetting for Sanitary	\$4.00	\$4.00		
49	909	1	LF	Increase for "Medium" cleaning of sanitary sewer drain to above line item 48	\$3.50	\$3.50		
50	909	1	LF	Increase for "Heavy" cleaning of sanitary drain to above line item 48	\$8.00	\$8.00		
51	909	1	EA	GPS Mapping of Requested Manholes	\$170.00	\$170.00		
52	910	1	DAY	Plug Rental 6" - 10"	\$125.00	\$125.00 \$150.00		
53 54	910 910	1	DAY DAY	Plug Rental 10" - 16" Plug Rental 16" - 24"	\$150.00 \$200.00	\$150.00 \$200.00		
55	910	1	DAY	Plug Rental 24" - 36"	\$250.00	\$250.00		
56	910	1	HOUR	Bypass Pumper Truck	\$550.00	\$550.00		
57	910	1	HOUR	Bypass Vac-Truck	\$550.00	\$550.00		
58	910	1	DAY	Bypass Pumping - 4" Pump	\$2,500.00	\$2,500.00		
59	910	1	DAY	Bypass Pumping - 6" Pump	\$2,900.00	\$2,900.00		
60	910	1	DAY	Bypass Pumping - 8" Pump	\$3,900.00	\$3,900.00		
61	911	1	EA	Maintenance of Traffic (MOT) - Arterial (single lane closure)	\$1,250.00	\$1,250.00	1500	-17%
62	911	1	EA	Maintenance of Traffic (MOT) - FDOT (single lane closure)	\$1,500.00	\$1,500.00	1500	0%
63	911	1	EA	Maintenance of Traffic (MOT) - Neighborhood (Simple MOT including Flagmen)	\$675.00	\$675.00	500	35%
64	912	1	WK	Mobilization Standard (per 4 man Crew)	\$2,750.00	\$2,750.00	5500	-50%
65	912	1	EA	Mobilization Emergency (per 4 man crew)  Mosls/Hetel/Lodging (per 4 man crew)	\$4,000.00 \$600.00	\$4,000.00	5000	-20%
66	913		DAY	Meals/Hotel/Lodging (per 4 man crew)	(A) Subtotal:	\$600.00 <b>\$52,044.75</b>		AVG

				Cash Allowances		
Item	Spec	Est.	Unit	Description	Unit Price	Extended Price
No.	No.	Qty.				
67	Solicitation	1	LS	SWA Allowance	\$80,000.00	\$80,000.00
68	914	1	LS	Sewage Removal and Disposal Allowance	\$20,000.00	\$20,000.00
					(B) Subtotal:	\$100,000.00

				Subcontracts		
Item	Spec	Est.	Unit	Description	Unit Price	Extended Price
No.	No.	Qty.				
		1	LS	Bypass Pumping Service Allowance	\$200,000.00	\$200,000.00
			%	% Markup	15%	\$30,000.00
69	910			Bypass Pumping Service Allowance Total		\$230,000.00
		1	LS	Maintenance of Traffic Allowance	\$200,000.00	\$200,000.00
			%	% Markup	15%	\$30,000.00
70	911			Maintenance of Traffic Allowance Total		\$230,000.00
					(C) Subtotal:	\$460,000.00

TOTAL 3-YEAR BID PRICE \$612,044.75 -10.628%

No.	CMMS_ASSET	Location	MACP Structural Rating
1	MH-007169	20th St. W & Melson Ave.	N/A (FRP Lined)
2	MH-015716	18th St. W & Melson Ave.	3.8333
3	MH-045586	16th St. W & Melson Ave.	3.75
4	MH-020632	15th St. W & Melson Ave.	3.2
5	MH-060440	12th St. W (South) & Melson Ave.	4
6	MH-005653	9th St. W & Melson Ave.	3.5
7	MH-045603	6th St. W & Melson Ave.	4
8	MH-034024	Kinlock Dr. S and pump station KIN-5730	N/A
9	MH-023912	Kinlock Dr. S and pump station KIN-5730	N/A
10	unmarked manhole	Kinlock Dr. S and pump station KIN-5730	N/A
11	MH-009127	Kinlock Dr. S and pump station KIN-5730	N/A
12	MH-039494	4435 Hanover Park Dr. Manhole	N/A
13	MH-029547	4491 Hanover Park Dr. Manhole	N/A
14	MH-009594	4499 Hanover Park Dr. Manhole	N/A
15	MH-047336	Edison Ave. & Cherokee St. Trunk Main	N/A
16	MH-2707262	Edison Ave. & Cherokee St. Trunk Main	N/A
			1-year Total:
			3-year Total:

Bu	dget Estimate
\$	35,000.00
\$	35,000.00
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\$	35,000.00
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\$	560,000.00
\$	1,680,000.00

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16	MH-2707262	Edison Ave. & Cherokee St. Trunk Main	N/A
17	TBD	TBD	N/A
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20	TBD	TBD	N/A
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15	MH-047336	Edison Ave. & Cherokee St. Trunk Main	N/A
16	MH-2707262	Edison Ave. & Cherokee St. Trunk Main	N/A
17	TBD	TBD	N/A
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1-year Total:3-year Total:

Bud	get Estimate
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### Formal Bid and Award System

Award #3 January 27, 2022

Type of Award Request: PIGGYBACK - STATE OF FLORIDA CONTRACT

**Requestor Name:** Traylor, Kymberly A. - Dir Network & Telecommunication Services

**Requestor Phone:** (904) 665-8983

**Project Title:** Cellular Wireless Services **Project Number:** HEB30904, 8007358

**Project Location:** JEA

**Funds:** O&M and Capital

\$5,912,366.37 (O&M FY22 remaining \$1,187,250.00 from BL07. Future budget

**Budget Estimate:** requests FY23 \$1,883,291.38, FY24 \$2,117,036.15, FY25 \$649,788.85 from

BL07, and Capital \$300,000 from Project #8007358)

#### **Scope of Work:**

JEA utilizes wireless devices including air cards (mi-fi), and cellular phones that are primarily used for personnel in the field, as well as additional cellular devices used for MV90 meters, power quality meters, and remote network connections that use Verizon monthly access plans. All of these devices are currently on the Verizon Wireless network, which is the highest-ranking wireless vendor in the State of Florida, providing the most proven performance of any wireless carrier for our service territory during storms and emergencies. Verizon Wireless maintains company employed customer service support, network, ownership and maintenance to ensure ongoing reliability and accountability to JEA, with service level agreements in the contract that provide service level guarantees.

JEA IFB/RFP/State/City/GSA#: State of Florida, DMS-19/20-006c

**Purchasing Agent:** Dambrose, Nickolas. C.

Is this a ratification?:

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
VERIZON WIRELESS			3728 Phillips Hwy Ste. 360, Jacksonville, FL 32207	(904) 716-2600	\$5,921,963.44

**Amount for entire term of Contract/PO:** \$5,921,963.44 **Award Amount for remainder of this FY:** \$1,271,847.07

**Length of Contract/PO Term:** Three (3) Years w/ Two – 1 Yr. Renewals

**Begin Date (mm/dd/yyyy):** 01/20/2022 **End Date (mm/dd/yyyy):** 01/19/2025

**Renewal Options:** Two -1 Yr. Renewals **JSEB Requirement:** N/A -State Contract

#### **Background/Recommendations:**

On 08/24/2021, the State of Florida executed contract DMS-19/20-006c with Verizon Wireless company through an Invitation to Negotiate (ITN), with a five (5) year term through 08/23/2026. The State evaluated multiple carriers and entered into contracts with Verizon Wireless, Sprint and AT&T. Verizon Wireless received the highest technical and pricing scores out of the three (3) carriers. The evaluation criteria included technical requirements, business operations, contract terms and conditions, pricing and coverage maps. It should be noted that Verizon Wireless air cards, cell phones, and machine to machine data coverage were approved as a JEA Standard on 02/15/2012.

This request is for a new three (3) year contract for JEA to piggyback off of the State of Florida contract and award funding in the amount of \$5,921,963.44. This amount includes an average monthly cost of \$128,487.81 for FY22 current services increasing by 4 -12% each fiscal year due to new planned services, and the ten (10%) percent contingency seen in the table below to cover potential additional monthly access plan usage. The table below also includes \$300,000.00 in estimated annual capital spend purchases for new wireless devices. Verizon pricing will continue at the current rates in accordance with the previous contract and remain fixed for the term of the contract. Multiple wireless providers are listed on the State of Florida contract. JEA completed a cost comparison between the Verizon state contract and the AT&T state contract. The Verizon costs to JEA are 14% lower or \$21,800.00 less each month. A copy of the cost comparison and the State of Florida rate sheet is attached as backup.

Operating Amounts &	by M	lonth						
	FY'	'22	F١	<b>(</b> '23	F١	('24	FY'2	5
Monthly Existing Spend	\$	128,487.81	\$	132,983.01	\$	150,690.95	\$	170,169.68
Monthly Planned New Services	\$	4,495.20	\$	4,008.76	\$	4,008.76	\$	4,008.76
Monthly 10% Contingency (Cases, Peripherals, etc.)			\$	13,699.18	\$	15,469.97	\$	17,417.84
Monthly Total Operating Spend (with 10% Contingency)	\$	132,983.01	\$	150,690.95	\$	170,169.68	\$	191,596.28
Operating and Capital Amounts Annualized by Fiscal Year								
	FY'	'22 (x 9 Months)	F۱	('23 (x12 months)	F١	('24 (x12 Months)	FY'2	5 (x3Months)
Annual Total Operating Spend (with 10% Contingency)	\$	1,196,847.07	\$	1,808,291.38	\$	2,042,036.15	\$	574,788.85
Annual Capital Spend	\$	75,000.00	\$	75,000.00	\$	75,000.00	\$	75,000.00
Annual Total Operating and Capital Spend	\$	1,271,847.07	\$	1,883,291.38	\$	2,117,036.15	\$	649,788.85
Total Award Request							\$	5,921,963.44

The usage of wireless devices monthly access plans contained in this contract have changed significantly since 08/07/2020 due to JEA's changing technology requirements and usage. This award includes funding for the following new estimated capital spend item purchases and the associated operating budget changes:

- 1.) Interruptible Customer This wireless service enables JEA to temporarily reallocate a customer's electric service to another customer to better economize JEA electric service. In exchange, the interruptible customer benefits by receiving a better rate.
- 2.) Mobility Platform Service Tablet Purchases and Services This service enables a higher scope and scale of apps from the existing mobility services currently available.
- 3.) Fault Current Indicators Fault indicators are devices which indicate the passage of fault current. When properly applied, they can reduce operating costs and reduce service interruptions by identifying the section of cable that has failed. This is a continuation of JEA's existing Fault Current Indicator Initiative supporting CEMI-5 power reliability improvements.
- 4.) Automatic Transfer Switch An automatic transfer switch (ATS) is a self-acting, intelligent power switching device governed by dedicated control logic. The principal purpose of an ATS is to ensure the continuous delivery of electrical power from one of two power sources to a connected load circuit. This is a continuation of JEA's existing ATS Initiative supporting CEMI-5 improvements.

The \$9,597.07 budget shortage in fiscal year 2022 will be covered from funding source O&M BL011. JEA will submit budgeting allowance requests for the subsequent fiscal years to fund this award in compliance with JEA's normal budget cycle processes.

Request approval to award a contract to Verizon Wireless for wireless device usage in the amount of \$5,921,963.44, subject to the availability of lawfully appropriated funds.

Director: VP:	Traylor, Kymberly A Dir Network & Telecommunication Services Datz, Stephen H VP Technical Services					
Chief Information Officer:	Krol, Bradley D Chief Information Officer					
APPROVALS:						
Chairman, Awards Commit	tee Date					
Budget Representative						

	Current # of			Verizon Monthly Total Cost			AT&T Monthly Total Cost by
Device Type	Devices	Data Usage	Verizon Monthly Cost	by Device Type	Data Usage	AT&T Monthly Cost	Device Type
		Unlimited Voice / Data + Hotspot			Unlimited Voice / Data +		
1 Smart Phones	959	Tethering	\$ 51.00	\$ 48,909.00	Hotspot Tethering	\$ 59.99	\$ 57,530.41
		\$0.00/\$0.049 (M-F Daytime)/600			\$0.00/\$0.04 (M-F		
2 Flip Phones	40	m2m/600 n&w	\$ 0.05	\$ 98.00	Daytime)/500 m2m/500 n&w	\$ 0.04	\$ 196.00
Storm Flip Phones (\$0.00 per Month / Verizon to		\$0.00/\$0.049 (M-F Daytime)/600			\$0.00/\$0.04 (M-F		
3 Verizon / .04 per minute charge)	60	m2m/600 n&w	\$ 0.05		Daytime)/500 m2m/500 n&w	\$ 0.04	
4 Mi-Fis	229	Unlimited	\$ 36.05		Unlimited	\$ 34.99	
5 Tablets (Dell, Executive iPad, Samsung)	248	Unlimited	\$ 36.05		Unlimited	\$ 34.99	
6 Vehicle Area Network (CradlePoints)	1186	Unlimited	\$ 36.05		Unlimited	\$ 34.99	
7 Water / Waste Water (CradlePoints)	14	Unlimited	\$ 36.05		Unlimited	\$ 34.99	
8 Remote Cameras (CradlePoints)	10	20 GB pool/unt	\$100		20 GB Unpool/unt	\$ 34.99	
9 Interruptible Customers (Sierra Wireless)	15	250 MB pool/unt	\$20		250 MB pool/unt	\$ 14.99	
0 Mobile Command Centers (Incident / Storm)	8	Unlimited	\$ 36.05	\$ 288.40	Unlimited	\$ 34.99	
1 Meters (Power Quality) (M2M)	113	4MB per Month	\$.099 MB	\$ 44.75	4MB per Month (Pooled)	\$ 5.50	\$ 621.50
2 Meters (Power Quality) (M2M)	79	250 MB pool/unt	\$20	\$ 1,580.00	250 MB pool/unt	\$ 14.99	\$ 1,184.21
Meters (Power Quality) (M2M)	5	1GB pool/unt	\$25	\$ 125.00	1GB pool/unt	\$ 24.99	
Fault Current Indicators	3073	4MB per Month	\$.099 MB	\$ 1,216.91	4MB per Month (Pooled)	\$ 5.50	\$ 16,901.50
					Phone Case, Tablet Case,		
		Phone Case, Tablet Case, Stylus Pen,			Stylus Pen, Car Charges,		
		Car Charges, Wall Chargers, Wireless			Wireless Head Sets, Screen		
		Head Sets, Screen Protectors, Mobile			Protectors, Mobile Keyboard,		
Baseline Equipment Charges		Keyboards, Executive iPads		\$ 12,000.00	Executive iPads		\$ 12,000.00
Charges & Fees	Account	Est Charges & Fees		\$ 1,000.00	Est Charges & Fees		\$ 1,000.00
		Current Va	rizon Monthly Spend	\$ 128,487.81		AT&T Monthly Spend	\$ 150,291.47

ward Amount Detail	Operating Amounts by	y Month				
		FY'22	FY'23	FY'24	FY'25	
	Monthly Existing Spend	\$ 128,487.81	\$ 132,983.01	\$ 150,690.95	\$ 170,169.68	
	Monthly Planned New Services	\$ 4,495.20	\$ 4,008.76	\$ 4,008.76	\$ 4,008.76	\$ 148,693.3
	Monthly 10% Contingency (Cases, Peripherals, etc.)		\$ 13,699.18	\$ 15,469.97	\$ 17,417.84	
	Monthly Total Operating Spend (with 10% Contingency)	\$ 132,983.01	\$ 150,690.95	\$ 170,169.68	\$ 191,596.28	
	Operating and Capital	Amounts Annualized	by Fiscal Year			
		FY'22 (x 9 Months)	FY'23 (x12 months)	FY'24 (x12 Months)	FY'25 (x3Months)	
	Annual Total Operating Spend (with 10% Contingency)	\$ 1,196,847.07	\$ 1,808,291.38	\$ 2,042,036.15	\$ 574,788.85	
	Annual Capital Spend	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	\$ 75,000.00	
	Annual Total Operating and Capital Spend	\$ 1,271,847.07	\$ 1,883,291.38	\$ 2,117,036.15	\$ 649,788.85	
	Total Award Request				\$ 5,921,963.44	

Projects Detail					
	Current # of			Verizon Monthly Total Cost	Verizon Total Device Cost
Projected Projects for FY 22-25':	Devices	Data Usage	Verizon Monthly Cost	by Device Type	(Capital)
Desk Phone to Mobile Phone Conversion - FY 22' (EST)	800.00	Unlimited + Hotspot	51.00	40800.00	
Interruptible Customers (Sierra Wireless) - FY 22'	11		\$ 36.05	\$ 396.55	
Mobility Platform (NEW - Tablet Purchases) - FY 22'	100				\$ 75,000.00
Mobility Platform (NEW - Tablet Service) - FY 22'	100		\$ 36.05	\$ 3,605.00	
Fault Current Indicators - FY 22'	287	4MB per Month	\$.099 MB	\$ 113.65	
Interruptible Customers (Sierra Wireless) - FY 22'	7	250 MB pool/unt	\$20	\$ 140.00	
ATS (Automatic Transfer Switch) - FY 22'	12	250 MB pool/unt	\$20	\$ 240.00	
FY'22 Monthly Total				\$ 4,495.20	
Mobility Platform (NEW - Tablet Purchases) - FY 23'	100				\$ 75,000.00
Mobility Platform (NEW - Tablet Service) - FY 23'	100		\$ 36.05	\$ 3,605.00	
Fault Current Indicators - FY 23'	60	4MB per Month	\$.099 MB	\$ 23.76	
Interruptible Customers (Sierra Wireless) - FY 23'	7	250 MB pool/unt	\$20	\$ 140.00	
ATS (Automatic Transfer Switch) - FY 23'	12	250 MB pool/unt	\$20	\$ 240.00	
FY'23 MonthlyTotal				\$ 4,008.76	
Mobility Platform (NEW - Tablet Purchases) - FY 24'	100				\$ 75,000.00
Mobility Platform (NEW - Tablet Service) - FY 24'	100		\$ 36.05	\$ 3,605.00	
Fault Current Indicators - FY 24'	60	4MB per Month	\$.099 MB	\$ 23.76	
Interruptible Customers (Sierra Wireless) - FY 24'	7	250 MB pool/unt	\$20	\$ 140.00	
ATS (Automatic Transfer Switch) - FY 24'	12	250 MB pool/unt	\$20	\$ 240.00	
FY'24 Monthly Total				\$ 4,008.76	
Mobility Platform (NEW - Tablet Purchases) - FY 25'	100				\$ 75,000.00
Mobility Platform (NEW - Tablet Service) - FY 25'	100		\$ 36.05	\$ 3,605.00	
Fault Current Indicators - FY 25'	60	4MB per Month	\$.099 MB	\$ 23.76	
Interruptible Customers (Sierra Wireless) - FY 25'	7	250 MB pool/unt	\$20	\$ 140.00	
ATS (Automatic Transfer Switch) - FY 25'	12	250 MB pool/unt	\$20	\$ 240.00	
FY'25 Monthly Total				\$ 4,008.76	



Office of the Secretary 4050 Esplanade Way Tallahassee, FL 32399-0950 850-488-2786

Ron DeSantis, Governor

#### CONTRACT

#### **FOR**

### **MOBILE COMMUNICATION SERVICES**

**CONTRACT NO: DMS-19/20-006C** 

#### **BETWEEN**

THE STATE OF FLORIDA

**DEPARTMENT OF MANAGEMENT SERVICES** 

AND

CELLCO PARTNERSHIP D/B/A VERIZON WIRELESS

Contract No.: DMS-19/20-006C Mobile Communications Services

#### CONTRACT

This Contract is between the STATE OF FLORIDA, DEPARTMENT OF MANAGEMENT SERVICES (Department), an agency of the State of Florida with offices at 4050 Esplanade Way, Tallahassee, Florida 32399-0950, and Cellco Partnership d/b/a Verizon Wireless (Contractor) with offices at 4075 Esplanade Way, Suite 226, Tallahassee, FL 32399, each a "Party" and collectively referred to herein as the "Parties." The terms "Party" and "Parties" are defined as provided in this paragraph whether capitalized or not, unless stated otherwise.

The Parties enter into this Contract (Contract) in accordance with Chapters 282 and 287, Florida Statutes (F.S.), and with the negotiated terms and conditions of Invitation to Negotiate, DMS-19/20-006, Mobile Communication Services.

#### **SECTION 1. CONTRACT TERM AND TERMINATION**

#### 1.1 Initial Term

The initial term of the Contract will be five (5) years and will begin on the date the Contract is signed by all Parties.

#### 1.2 Renewal

Upon written agreement, the Department and the Contractor may renew the Contract, in whole or in part, for up to five (5) renewal years in accordance with section 287.057(13), F.S., and Rule 60A-1.048, Florida Administrative Code (F.A.C.).

#### 1.3 Suspension of Work and Termination

#### 1.3.1 Suspension of Work

The Department may, at its sole discretion, suspend any or all activities under the Contract, at any time, when it is in the best interest of the State of Florida to do so. The Department may, at its sole discretion, suspend the Contract at any time, when in the best interest of the Department or Customer, as defined in Attachment A, Definitions and Acronyms, to do so. The Department will provide the Contractor written notice outlining the particulars of suspension and the effective date of the suspension. After receiving a suspension notice, the Contractor must comply with the notice and will cease the specified activities associated with the Contract. Notwithstanding the foregoing, the suspension of wireless services under the Contract is limited to two (2) ninety (90) day periods (a total of 180 days) per twelve (12) month period. Within ninety (90) days, or any longer period agreed to by the Contractor, the Department will either (1) issue a notice authorizing resumption of work, at which time activity will resume, or (2) terminate the Contract for convenience. If the Department fails to provide notice in accordance with this section, suspended lines will be automatically restored to active billing status on the 91st day following each suspension period. Suspension of work will not entitle the Contractor to any additional compensation. However, the Customer will remain responsible to compensate Contractor for services ordered and delivered under the terms of this Contract through the date of termination. For the avoidance of doubt, the Contractor will not be compensated for any suspended services during the time of suspension.

Page 3 of 29

Contract No.: DMS-19/20-006C

**SO AGREED** by the parties' authorized representatives on the dates noted below:

J. Todd Inman, Secretary
8 24 2021
Date
CELLCO PARTNERSHIP D/B/A VERIZON WIRELESS
Told loccisano
Signature
Todd Loccisano VP - Commercial Deal Management (Wireless), Verizon Business Grou
Print Name and Title
7/27/2021   9:59 AM MDT
Date

FLORIDA DEPARTMENT OF MANAGEMENT SERVICES

Contract No.: DMS-19/20-006C Mobile Communications Services

	*Click Verizon logo from a	erizor	to table of contents
	State of Florida DN		
CODES	DESCRIPTION	ACCESS	GUIDELINES & OPTIONAL PLAN FEATURES
	Nationv	vide Per Minu	te
86680	\$.049 Per Minute Nationwide Voice Plan-includes 600 M2M and 600 N&W	\$0.00	N/A on feature codes 77294, 77295, and 79740, 79407, and 72409. Must use 79789, 79790, 79791, 79780, or 79781. Please see smartphone feature codes below
80245	200 Text/Pix/Flix Messages-Optional on price plan 86680 only	\$0.00	
94976 (All current PTT	Unlimited Push to Talk w/ Unlimited Mobile 2 Mobile .049 per min rate	\$10.00	PTT Plus- (auto attaches-81814)
(All current 11	Smartphone Standa	lone Nationw	ide Per Minute
93445	Unlimited Nationwide Blackberry/ Smartphone Data / Unlimited Domestic Text.Pix, Flix Messaging, Unlimited Mobile 2 Mobile & Nights/Weekends (\$.052 Per Minute Nationwide Voice Plan)/Mobile Hotspot-5GB)	\$35.99	Mobile Hotspot (5 GB auto attached) - 76404 and 79048 Block Mobile Hotspot - 78485 Optional - PTT Plus - \$5 (80598 for all smartphones, 80590 for Kyocera Brigadier) TXT Block - 73572
	Smartphone All Incl	usive Nationv	vide Price Plan
86769	Unlimited Nationwide Calling w/ Unlimited Domestic Text/Pix/Flix Messaging; Email and Data, 5GB of data	\$51.00	4G Smartphone -\$0 Hotspot- 76065 (auto attached built into the price plan)  Optional-PTT Plus-\$5 (80598 for all smartphones, 80590 for Kyocera Brigadier)
	hotspot/Tethering	ationwide	product 1111 tas 45 (60576 for all small phones, 60576 for hydrecia brigadier)
86195	Nationwide 250 Anytime Min (\$.052 per min overage rate) w/	\$25.75	PTT Plus- (auto attaches-81814)
86196	Unlimited Mobile 2 Mobile, Push 2 Talk, Nights/Weekends Nationwide 600 Anytime Min (\$.052 per min overage rate) w/	\$36.05	PTT Plus- (auto attaches-81814)
86197	Unlimited Mobile 2 Mobile, Push 2 Talk, Nights/Weekends Unlimited Nationwide Calling w/ Unlimited Push 2 Talk	\$51.50	PTT Plus- (auto attaches-81814)
22901	4G Custom Nationwide Unlimited Mins+Msg Unlimited Data +Email	\$50.00	TravelPass compatible.
	MHS	Features	
		ne Data Feati	No.
55004	500 MB Data allowance (\$.00849 per MB overage rate) Unlimited		Cannot be used with 86680 \$.049 plan. Required to be used with a minimum \$9.99
77294	Domestic Text/Pix/Flix Messaging	\$15.45	access Avl on all plans. Does not include Txt, Pix, or Flix. Use block code 54307 to block
79789	500 MB Data allowance (\$.00849 per MB overage rate)  1,000 MB Data allowance (\$.00849 per MB overage rate) Unlimited	\$15.45	SMS Cannot be used with 86680 \$.049 plan. Required to be used with a minimum \$9.99
77295	Domestic Text Messaging	\$20.60	access Avl on all plans. Does not include Txt, Pix, or Flix. Use block code 54307 to block
79790	1000 MB Data allowance (\$.00849 per MB overage rate)  2,000 MB Data allowance (\$.00849 per MB overage rate) Unlimited	\$20.60	SMS Cannot be used with 86680 \$.049 plan. Required to be used with a minimum \$9.99
79740	Domestic Text Messaging	\$23.69	access Avl on all plans. Does not include Txt, Pix, or Flix. Use block code 54307 to block
79791	2000 MB Data allowance (\$.00849 per MB overage rate)	\$23.69	SMS Cannot be used with 86680 \$.049 plan. Required to be used with a minimum \$9.99
79407	Unlimited MBB Data Plan w/ Unlimited Domestic Text Messaging	\$32.96	access Avl on all plans. Does not include Txt, Pix, or Flix. Use block code 54307 to block
79781	Unlimited MBB Data Plan	\$32.96	SMS
	Messa	aging Feature	
77847/77848	\$0.02 Per SMS messaging rate/\$0.05 Per MMS messaging rate	\$0.00	
77328	300 SMS/MMS Messages (.05 Per Message overage rate)	\$2.00	
77341	500 SMS/MMS Messages (.05 Per Message overage rate)	\$3.00	
77329	Unlimited SMS/MMS Messages	\$7.00	
	<u> </u>	iblet Data Pac	kages
86226	500 MB Data allowance (\$.00849 per MB overage rate) Unlimited  Domestic Text	\$20.60	
86227	1,000 MB Data allowance (\$.00849 per MB overage rate) Unlimited Domestic Text Messaging	\$25.75	
86228	2,000 MB Data allowance (\$.00849 per MB overage rate) Unlimited Domestic Text Messaging	\$30.90	
86229	Unlimited MBB Data Plan w/ Unlimited Domestic Text Messaging	\$36.05	\$0 Text Messaging code 47309 is avl to add if needed
90237	5GB Public Sector Mobile Broadband Share Plan	\$34.99	\$8.00 per GB overage charge and \$.002 per kilobyte National Access Roaming. At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account, beginning with the line with the lowest overage need.
90240	10GB Public Sector Mobile Broadband Share Plan	\$59.99	\$8.00 per GB overage charge and \$.002 per kilobyte National Access Roaming. At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account, beginning with the line with the lowest overage need.

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90241	20GB Public Sector Mobile Broadband Share Plan	\$99.99	\$8.00 per GB overage charge and \$.002 per kilobyte National Access Roaming. At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account, beginning with the line with the lowest overage need.
	Machi	ne to Machine	
86693	\$.099 Per MB data rate for Machine to Machine or Customer provided equipment	\$0.00	**Do not offer for note books, tablets, ipads, etc. Must be CPE certified device or Jetpack/MiFi at MTM pricing in Equip Guide
87640	1MB Machine to Machine Share (\$1.00 per MB overage rate) Tier 1	\$5.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87641	5MB Machine to Machine Share (\$1.00 per MB overage rate) Tier 1	\$7.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87642	25MB Machine to Machine Share (\$1.00 per MB overage rate) Tier 1	\$10.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87643	50MB Machine to Machine Share (\$1.00 per MB overage rate) Tier 1	\$15.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87644	150MB Machine to Machine Share (\$1.00 per MB overage rate) Tier 1	\$18.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87645	250MB Machine to Machine Share (\$.015 per MB overage rate) Tier 2	\$20.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87646	1GB Machine to Machine Share (\$.015 per MB overage rate) Tier 2	\$25.00	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87647	5GB Machine to Machine Share (\$.015 per MB overage rate) Tier 2	38.50 (25%)	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
87648	10GB Machine to Machine Share (\$.015 per MB overage rate) Tier 2	61.60 (25%)	If using a tablet for this plan, finance approval must be obtained and special price plan codes must be conditioned for profile (non standard device has to have non standard plan)
90231	5GB Public Sector M2M Share Plans	\$34.99	\$8.00 per GB overage charge and \$.002 per kilobyte National Access Roaming. At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account, beginning with the line with the lowest overage need.
90234	10GB Public Sector M2M Share Plans	\$59.99	\$8.00 per GB overage charge and \$.002 per kilobyte National Access Roaming. At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account, beginning with the line with the lowest overage need.
90235	20GB Public Sector M2M Share Plans	\$99.99	\$8.00 per GB overage charge and \$.002 per kilobyte National Access Roaming. At the end of each bill cycle, any unused data allowances for lines sharing on the same account will be applied to the overages of the other lines on the same account, beginning with the line with the lowest overage need.
86847 (3G)	25MB Machine to Machine 3G Backup Router Plan 25MB \$10/GB \$10	\$10.00	Overage rate is \$10 per GB
86848 (4G)	25MB Machine to Machine 4G Backup Router Plan 25MB \$10/GB \$10	\$10.00	Overage rate is \$10 per GB

<sup>\*\*\*</sup>If you are on the \$35.99 (93445) plan or (86769) \$51.00 plan with unl Text, Pix, Flix, you can block text with code 73572. If you remove block later, add code 73502 to re-add unlimited

Disclaimer: Information contained in this document is provided for review purposes only and shall not be duplicated, used, or disclosed in whole or in part for any purpose other than to evaluate this document. In the event of any ambiguities or inconsistencies between the information in this spreadsheet and the pricing contained in the Verizon Price Sheet for State of Florida DMS-10/11-008C, the latter shall prevail.

					rizon <sup>/</sup>					
			S		ent Matrix-Sn amsung Galaxy	nartphones				
				Samsung Galaxy Z	No.			<b>%</b>		
Model SKU	A42 5G (128GB) SMA426UZKV	XCover Pro SMG715UZKVZ	S10e 128GB (SMG970UZKAM)	Fold3 5G 256GB (SMF926UZKV) 512GB (SMF926UZKEV)	Galaxy Z Flip3 5G 128GB (SMF711UZKV) 256GB (SMF711UZKEV)	Galaxy 821 5G 128GB (SMG991UZAV)	Galaxy 821+ 5G 128GB (SMG996LIZKV)	Galaxy S21 Ultra 5G 128GB (SMG998UZKV)	Galaxy 820 FE 5G UW 128GB (SMG781VZBV)	
Retail Price	\$399.99	\$499.99	(SMG970UZKAM) \$529.99	\$1799.99/ \$1,899.99	\$999.99/ \$1049.99	\$799.99	\$999.99 / \$1,049.99	\$1,199.99	\$699.99	
Contract Price	\$159.99	\$199.99	\$69.99	\$1199.99/\$1,299.99	\$499.99/\$549.99	\$319.99	\$499.99 / \$549.99	\$699.99	\$279.99	
SOFL Promotional Price Limited Time Availibility & may require specific price slan	New & Upgrade: \$0.00 State & Local: Price plan of \$19.99 and higher is required plus required data bolt-on feature.	New & Upgrade: \$0.00 Public Safety with Required NAIC Codes ONLY. Plan 16807 required	New & Upgrade: \$0.00 Public Safety with Required NAIC Codes ONLY. Plan 16807 required	New Only: \$799.99/ \$899.99 State & Local: Price plan of \$19.99 and higher is required plus required data bott-on feature.	New Only: \$99.99/\$149.99 State & Locat Price plan of \$19.99 and higher is required plus required data bolt-on feature.					
Operating System	Android 11	Android 10	Android 9.0 Pie	Android 11	Android 11	Android 11	Android 11	Android 11	Android 11	
Camera Expandable Memory	48MP/13MP Front 1TB capable	25MP/13MP Front 512GB capable	12 MP/10 MP Front 512 GB capable	12MP / 10MP F2.2 Front Internal Only	12MP/10MP Front Internal Only	64MP / 10MP Front Internal Only	64MP / 10MP Front Internal Only	64MP / 10MP Front Internal Only	12MP / 32MP Front 1TB capable	
Hearing Aid Compatible	M3/T3	M3/T3	M4/T3	M3/T3	M3/T3	M3/T3	M3/T3	M3/T3	M4/T3	
Network	All Digital (Quad Band) Global	All Digital (Quad Band) Global	All Digital (Quad Band) Global	GSM/ 4G LTE/ Global/ 5G Nationwide	GSM/ 4G LTE/ Global/ 5G Nationwide	All Digital (Quad Band) Global	All Digital (Quad Band) Global	All Digital (Quad Band) Global	GSM/ 4G LTE/ Global/ 5G Nationwide	
	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core Processors)	5.8 inch screen FIPS	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core Processors)	
Other Features	2.2 GHz x 4 / 1.8 GHz x 4 Octa core, Onboard Memory (Actual available/formatted amount	2.3 GHz x 4 / 1.7 GHz x 4 Octa core, Onboard Memory (Actual	140-2 compliant government grade encryption for Email,	Octo Core 2.8GHz /	Octo Core 2.8GHz / 2.4GHz / 1.8GHzOnboard Memory (Actual available/formatted	Octo Core 2.8GHz / 2.4GHz / 1.8GHz // Onboard Memory (Actual	Octo Core 2.8GHz / 2.4GHz / 1.8GHz // Onboard Memory (Actual	Octo Core 2.8GHz / 2.4GHz / 1.8GHz // Onboard Memory (Actual	Octo Core 2.8GHz / 2.4GHz / 1.8GHz // Onboard Memory (Actual	
	may be less) 128 Gigabyte	available/formatted amount may be less)	Calendar, and Contacts. All three models have dual rear cameras	Memory (Actual available/formatted amount may be less) 256 Gigabyte	amount may be less) 256 Gigabyte Onboard RAM Memory	available/formatted amount may be less)	available/formatted amount may be less)	available/formatted amount may be less) 128 / 256 Gigabyte	available/formatted amount may be less)	
	Onboard RAM Memory 4 Gigabyte RAM	64 Gigabyte Onboard RAM Memory 4 Gigabyte RAM		Onboard RAM Memory 12 Gigabyte RAM	8 Gigabyte RAM	128Gigabyte Onboard RAM Memory 8 Gigabyte RAM	128 / 256 Gigabyte Onboard RAM Memory 8 Gigabyte RAM	Onboard RAM Memory 8 Gigabyte RAM	128 Gigabyte Onboard RAM Memory 6 Gigabyte RAM	
					Apple					
				<b>:</b> •						
Model	Apple iPhone 13 5G	Apple iPhone 13 Mini 5G	Apple iPhone 13 Pro 5G 128GB (MLR23LL/A)	Apple iPhone 13 Pro Max 5G 128GB (MLF23LL/A)	iPhone 12 Mini 5G	iPhone 12 5G	iPhone 11 (2020)	iPhone SE (2020)		
sku	128GB (MLA23LL/A) 256GB (MLAH3LL/A) 512GB (MLC33LL/A)	128GB (MLA13LL/A) 256GB (MLAF3LL/A) 512GB (MLC03LL/A)	256GB (MLR63LL/A) 512GB (MLRA3LL/A) 1TB (MLRF3LL/A)	256GB (MLF63LL/A) 512GB (MLF63LL/A) 1TB (MLFF3LL/A)	64GB (MG6G3LL/A) / 128GB (MG6M3LL/A) / 256GB (MG6U3LL/A)	64GB (MGF43LL/A) / 128GB (MGF93LL/A) / 256GB (MGFF3LL/A)	64GB (MHC43LL/A) / 128GB (MHCA3LL/A)	64GB (MHG43LL/A) / 128GB (MHG73LL/A) /		
Retail Price	\$799.99 / \$899.99 / \$1099.99	\$699.99 /\$799.99/ \$999.99	\$999.99 / \$1099.99 / \$1299.99 / \$1499.99	\$1099.99 / \$1199.99 / \$1399.99 / \$1599.99	\$599.99 / \$649.99 / \$749.99	\$699.99 / \$749.99 / \$849.99	\$499.99 / \$549.99	\$399.99 / \$449.99		
Contract Price	\$349.99/ \$449.99/ \$649.99	\$249.99 / \$349.99 / \$549.99	\$549.99 / \$649.99 / \$849.99 / \$1049.99	\$649.99 / \$749.99 / \$949.99 / \$1149.99	\$149.99 / 199.99 / \$299.99	\$249.99 / 299.99 / \$399.99	\$49.99 /\$99.99	\$0.99 / \$49.99		
SOFL Promotional Price							64 GB New & Ubgrade:	64GB New & Upgrade:		
SOFL Promotional Price Limited Time Availibility & may require specific price plan							S0.00 Public Safety with Required NAIC Codes ONLY. Plan 16807 required	\$0.00 State and Local: The device must be on a \$19.99 or higher price plan plus a required data bolt on feature		
Operating System	iOS 15	iOS 15	IOS 15	iOS 15	IOS 14	iOS 14	iOS 12	iOS 13		
Camera Expandable Memory	12MP/12MP Front Inemal Only	12MP/12MP Front Inernal Only	12MP/12MP Front Inernal Only	12MP/12MP Front Inernal Only	12MP / 12MP Front Inernal Only	12MP / 12MP Front Inernal Only	12MP / 7MP Front Inemal Only	12MP / 7MP Front Inernal Only	-	
Hearing Aid Compatible	M3/T4	M3/T4	M3/T4	M3/T4	M3/T4	M3/T4	M3/T4	M4/T3		
Mode	5G Nationwide/ Quad Band / Global	5G Nationwide/ Quad Band / Global	5G Nationwide/ Quad Band / Global	5G Nationwide/ Quad Band / Global	5G Nationwide/ Quad Band / Global	5G Nationwide/ Quad Band / Global	All Digital (Quad Band) Global	All Digital (Quad Band) Global		
Other Features	Processor Hexa-Core Apple A15 Bionic chip 6-core CPU two performance four efficiency cores	Processor Hexa-Core Apple A15 Bionic chip 6- core CPU two performance four efficiency cores	Processor Hexa-Core Apple A15 Bionic chip 6- core CPU two performance four efficiency cores	Processor Hexa-Core Apple A15 Bionic chip 6- core CPU two performance four efficiency cores	Onboard Memory (Actual available/formatted amount may be less) 64 Gigabyte Onboard RAM Memory 4 Gigabyte RAM	Processor Hexa-Core A14 Bionic chip with 64bit architecture Neural Engine // Onboard RAM Memory 4 Gigabyte RAM	Apple A13 Bionic 64 bit Quad Core. A transformative triple camera system that adds tons of capability without complexity.	Processor Dual Core Apple A13 Bioric 64 bit / M11 Motion Core Processor 4.7 Liquid Refina HD Display Offering Haptic Touch, Display Zoom, and True Tone displayWireless		
				Goog	le, Kyocera & Soni	im		Charging / No charging block or earbuds		
				100						
Model	Pixel 6 128GB (GA02300-US) 256GB (GA03300-US)	Pixel 6 Pro 128GB (GA03137-US) 256GB (GA02231-US)	DuraForce Ultra 5G KYOE7110	DuraSport 5G UW KYOC6930	Sonim XP8 64GB 999000343	Cat S48c				
Retail Price	699.99/ \$799.99	512GB (GA02223-US) \$899.99/\$999.99/ \$1099.99	\$899.99	\$579.99	\$648.00	\$599.99				
SOFL Contract Price	279.99/ \$369.99	\$399.99/ \$499.99/ \$599.99	\$399.99	\$249.99	\$249.99	\$249.99				
SOFL Promotional Price Limited Time Availability & may require specific price plan	New & Upgrade:\$79.99(\$169.99) State & Locat Price plan of \$19.99 or higher is required plus required data bott-on feature.	New & Upgrade: \$199.99/\$299.99/ \$399.99 State & Local: Price plan of \$19.99 or higher is required plus required data bott-on feature.	New & Upgrade: \$0.00 State & Local: Price plan of \$19.99 or higher is required plus required data bolt-on feature.		New & Upgrade:\$0.00 State and Local: The device must be on a \$19.99 or higher price plan plus a required data bolt					
Operating System Camera	Android 12 50 MP / 8MP Front	Android 12 50 MP / 11.1 MP Front	Android 10 24 MP / 8M Front	Android 11 48 MP /8 MP Front	Android 8.1 Oreo 12 MP/ 8 MP Front	8.0 Oreo 13MP/5 MP Front				
Expandable Memory Hearing Aid Compatible	Internal Only M3/T3	Internal Only M3/T3	Up to 1TB M3/T4	Up to 1 TB M3/T3	64GB MA/T3	64GB M3/T3				
Network	GSM/ 4G LTE/ Global/ 5G Nationwide	GSM/ 4G LTE/ Global/ 5G Nationwide	All Digital (Quad Band) Global	All Digital (Quad Band) Global	All Digital (Quad Band) Global	All Digital (Quad Band) Global				
Other Features	Processor: Octa-Core (Dual Quad Core Processors) Octo core Google Tensor Titan M2 security coprocessor Orboard memory: 128GB/ 256GB Onboard RAM Memory: 8GB RAM	Processor: Octa-Core (Dual Quad Core Processors) Octo core Google Tensor Titan M2 security coprocessor Onboard memory: 128GB/ 256GB/ 512GB Onboard RAM Memory: 12GB RAM	Processor: Octa-Core (Dual Quad Core Processors) 2.4 GHz x 1 / 2.2 GHz x 1 /1.8 Ghz x 6 Octa Core ML-Standard 810H	Processor: Octa-Core (Dual Quad Core Processors) -2.0 Ghz x 2 / 1.8 Ghz x 6 Octa Core CPU Orboard Memory -64 Gigabyte Onboard RAM Memory -4 Gigabyte RAM	Processor: Octa-Core (Dual Quad Core Processors), 2.2 GHz Octa core, Push-to- Talk Plus (PTT+)	Processor: Octa-Core (Dual Quad Core Processors)				
		16.00	- T		Motorola	22	N/A			
						*				
Model	moto one 5G UW ace	Motorola edge+ 5G	edge 5G UW	Moto G Power (2021)	moto g stylus	Motorola razr	moto g pure			
sku	MOTXT21131	MOTXT20611	128GB (MOTXT21411) 256GB (MOTXT21411M)	MOTXT21173	MOTXT20435	MOTXT20001	MOTXT21632			
Retail Price	\$299.99 \$99.99	\$869.99 \$389.99	\$549.99/\$599.99 \$199.99/\$259.99	\$249.99 \$59.99	\$249.99 \$59.99	\$999.99 \$549.99	\$149.99 \$39.99			
SOFL Contract Price SOFL Promotional Price Limited Time Availability & may require specific price plan	New & Upgrade: \$0.00 State and Local: The device must be on a \$19.99 or higher price plan plus a required data bolt	· Servere,	256GB New & Upgrade: \$0.00 State and Local: The device must be on a \$19.99 or higher price plan plus a required data bolt	New & Upgrade: \$0.00 Public Safety with Required NAIC Codes ONLY, Plan 16807 required		, a record				
Operating System	Android 11	Android 10	Android 11	Android 10	Android 10	9.0 - Android Pie & Android 10	Android 11			
Camera Expandable Memory	48 MP/ 16MP Front 1TB capable	108 MP / 25MP Front Internal Only	108 MP/ 32 Front Internal Only	48MP/8MP Front 512 Capable	48MP/ 16MP Front 512GB capbable	16MP / 5MP Front N/A	13MP /5MP Front MicroSD up to 512GB			
Hearing Aid Compatible Mode	M3/T3 All Digital (Quad Band) Global & 5G	M3/T3 All Digital (Quad Band) Global & 5G	M3/T3 GSM/4G LTE/ Global/ 5G Nationwide	M3/T3 All Digital (Quad Band) Global	M3/T3 All Digital (Quad Band) Global	N/A All Digital (Quad Band) Global & 5G	M3/T3 All Digital (Quad Band) Global			
		Onboard Memory		unual	Processor: Octa-Core (Dual Quad Core Processors)	Processor: Octa-Core (Dual Quad Core	Processor: Octa-Core			
Other Features	Onboard Memory (Actual available/formatted amount may be less) 64 Gigabyte Onboard RAM Memory 4 Gigabyte RAM	(Actual available/formatted amount may be less) 256 Gigabyte Onboard RAM Memory 12 Gigabyte RAM	Onboard Memory (Actual available/formatted amount may be less) 128GB/ 256GB Onboard RAM Memory:6 Gigabyte RAM	2.0 GHz Octa-Core On Board Memory: 64 GB On Board RAM Memory: 6 GB	2.0 GHz Octa core, Onboard Memory (Actual available/formatted amount may be less) 128 Gigabyte Onboard RAM Memory	Processors) 2.2 GHz Octa corel/ Onboard Memory (Actual available/formatted amount may be less) 128 Gigabyte Onboard RAM Memory	(Dual Quad Core Processors) 2.0 GHz Octa core Orboard Memory 32 Gigabyte RAM Memory:3 Gigabyte RAM			
		. a cognosyne rount			4 Gigabyte RAM	Onboard RAM Memory 6 Gigabyte	1.544			

#### SOFL Equipment Matrix- Tablets & Internet Devices Samsung Tablets Galaxy Tab S7 FF Tab S7 Make & Model Galavy Tah A7 Lite I IVA/ I IVA/ SKU SMT227UZAA SMT878UZKA SMT738UZKA SMT978UZKA Retail Price \$199.99 \$1 049 99 \$849.99 \$669 99 \$749.90 SOFL Promotional Availibility & may require specific price plan Operating System Android 11 Android 10 Android 11 Android 10 Rear (13MP) a facing (2 0MP) front facing (8MP) facing (5MP) facing (8MP) Expandable Memory H- 4- 4 TD Up to 1 TP Up to 1 TB Lin to 512 GB Core (Dual Quad Core (Dual Quad Core (Dual Quad (Dual Quad Core Core Processors) Core Processors) Core Processors) 3 GHz x4 / 1.8 Gh 3.09 GHz x1 / 2.4 2 GHz x4 / 1.8 Gh to Core 3.09Ghz x v4 Octa core // v 4 Octa core // Ghz v3/1 8Ghzv4 / 2 /Ghz v3 / 1 8Ghz Onboard Memory Octa core // Onhoa Onboard Memory ard Memory (Actual available/formatted (Actual available/formatted emory (Actu (Actual available/formatted available/formatted mount may be less nount may be less ount may be less mount may be less) 32 Gigabyte Onboard RAM 128 Gigabyte Onboard RAM 64 Gigabyte Onboard RAM 128Gigabyte Onboard RAM Memor Memory 3 Gigabyte RAM Memory 6 Gigabyte RAM Memory 4 Gigabyte RAM 6 Gigabyte RAM iPads iPad Air 10 9 (4th iPad Pro 11 Inch (3) Make & Model iPad (9th Gen) Pad Mini 5G (2021) Inch/5th Gon 2021) 5G 128GB: MHNR3LL/A 128GB: MHMT3LL/A 64GB: MYH82LL/ 256GB: MHMV3LL/A 256GB: MHNW3LL/A 512GB: MHNY3LL/A 64GB: MK893LL/A / 256GB: MK8F3LL/A 64GB: MK893LL/A / 256GB: MK8F3LL/A sku 512GB: MHMX3LL/A 256GB: MYHF2LL/A 1TR: MHN03LL/A 1TR: MHP13LL/A 2TB: MHN23LL/A 2TB: MHP43LL/A Retail Price 459 99 /\$609 99 649 99 / \$799 99 | \$729 99 / \$879 99 \$1 200 00/\$1 600 00/ \$1 500 00/\$1 000 00 \$899.99/\$999.99 \$629.99 / \$779.99 ontract Price (2vr) \$350 00/ \$500 00 \$549.99 / \$699.99 \$1 199 99/\$1 599 90 \$1,499.99/ \$1,899.99 \$2,299.99 \$1 999 99 SOFL Promotional Price Limited Time Availibility & may req iPad iOS 15 Operating System iPad iOS 15 iPadOS 14 iPadOS 14 iPadOS 14 Rear (12MP) and Rear (12 MP) and from Rear (12 MP) and fron ar (8MP) and fr facing 12MP Rear (12 MP) and front facing (7.0MP) facing (12MP Ultra on facing (12MP facing (12MP Ultra Ultra Wide Wide) Wide) Expandable Memory Internal only Internal only Internal o Processor H ocessor: Octa-Cor cessor: Octa-Con Core Apple A15 (Dual Quad Core (Dual Quad Core Bionic chip 6-core (Actual Apple A13 Bionic 64 bit Quad Core Processors) pple M1 8 Core CPU Processors) Apple M1 8 Core CPI Other Features CPU two performance four available/formatter amount may be less 4 performance cores 4 performance cores efficiency cores 64 Gigabyte efficincy cores efficincy cores Internet Devices IISBRI 4G Global Inseedo MIFI Make & Model Skyus 160 MIEI SSOOI Orbic Speed M2100 5G Modem SK160-V7 SKU USB8I INSGM2100 Retail Price \$179.99 \$399.99 \$199.99 \$79.99 \$249.99 \$79.99 New & Upgrade: \$0.00 Per State of SOFL Promotional Price New & Upgrade: \$0.00 Per State of Florida Contract & may require specific \$19.99 or higher.Publi Safety Plan Required Plans \$36.05 or rida Contra rice plan higher 4G LTE/5G 4G LTE 4G LTE 4G LTE 4G LTE USB Modem Hotspot Router OS X v10.5 or late N/A Nο No Nο xternal Antenna 4G LTE / XLTE Band All Digital (Ultra 4G LTE / Global/ All Digital (Quad 4G LTE Ande Wide Band XLTE 13 / 4 (700/1700 MHz) Quad Band Band) Global Band 13) Processor Quad Cor Processor: Qualcom Onboard Memory 5G Mobile Hotspot 1.3 GHz Quad-Core Processor // Onboard MDM9230 // Onbo (Actual available/formatted up to 15 devices VPN Client Capabl 4G Mobile Hotspot Memory (Actual up to 15 devices Memory (Actual available/formatted amount may be less USB 3.0 Support VPN Client Cap mount may be less 2 Gigabyte Onboar RAM Memory 4 Gigabyte RAM ·Ultra Wide Band amount may be less) 8 Gigabyte Battery life up to 24 (UWB): n261 (27.5-512 Megabyte Onboard RAM Memor 256 Megabyte RAM hours Onboard RAM Mem 28 35 GHz): n260 1 Gigabyte RAM (37-40 GHz)

### SOFL Equipment Matrix - One Talk & Basic Phones

		S	OFL Equip		- One Talk Desk phones	& Basic Phon	ies		
				~ <b>100</b>	-1 -1				
Yealink Deskphone	T53W	T54W	T57W	T41S IP	T42S IP	VZP59 IP	W60 DECT	CP920 IP Conference Phone	CP960 IP Conference Phone
SKU	T53W	T54W	T57W	T41S	T42S	VZP59	W60	CP920	CP960
Retail Price	\$140.00	\$180.00	\$230.00	\$85.00	\$96.00	\$399.00	\$169.00	\$395.00	\$499.00
SOFL Promotional Price Limited Time, Availibility & may require specific price plan	New Only \$90.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$130.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$155.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$35.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$46.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$299.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$94.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$295.00 Must be activated on a new One Talk MDN with One Talk pricing	New Only \$399.99 Must be activated on a new One Talk MDN with One Talk pricing
Number of contacts	1000	1000	1000	1000	1000	1000	1000	1000	1000
Accessibility	PoE support 6 Way conferencing support	Multi-Language 6 Way conferencing support	Multi-Language 6 Way conferencing support	PoE support 6 Way conferencing support	PoE support 6 Way conferencing support	6 Way conferencing support	Indoor Range 150 Feet / Outdoor range 900 Feet Tactile-discernible number, feature, and navigation keys	Multi-Language Supports conection to a mobile phone or PC for conference calls 6 Way conferencing support	Multi-Language Supports conection to a mobile phone or PC for conference calls 6 Way conferencing support
Form Factor	Integrated stand with 2 adjustable angles Wall Mountable Message Walling Indicator (MWI) 2 x R.145 10/100M Ethernet Ports 1xRJ9 (AP4C) handset port 1xRJ9 (AP4C) headset port Power over Ethernet (IEEE 802.3af), Class 2 1XRJ12 (6P6C) EHS port Desk Phone	Integrated stand with 2 adjustable angles Wall Mountable Message Walling Indicator (MWI) 2 x R.145 IO/100M Ethernet Ports 1xRJ9 (4P4C) headset port 1xRJ9 (4P4C) headset port Power over Ethernet (IEEE 802.3af), Class 2 1XRJ12 (6P6C) EHS popt	Integrated stand with 2 adjustable angles Wall Mountable Message Walling Indicator (MWI) 1xRJ9 (4P4C) headset port 1xRJ9 (4P4C) headset port Cless 0.3 at 1, LGss 0.1 x USB 2.0 port Desk Phone Dual-port Gigabit Ethernet	Integrated stand with 2 adjustable angles Wall Mountable Message Walling Indicator (MWI) 2 x R.145 10/100M Ethernet Ports 1xRU9 (APAC) hardset port 1xRU9 (APAC) hardset port 2 x R.145 10/100M Ethernet Ports 1xRU9 (APAC) hardset port 2 x RU9 (APAC) hardset port 2 x RU9 (APAC) hardset port 1 x RU9 (APAC) port 1 x RU9 (APAC) port 1 x RU9 (APAC) port Desk Phone	Integrated stand with 2 adjustable angles Wall Mountable Message Walling Indicator (MWI) 2 x R145 10/100M Ethernet Ports 1xRJ9 (4P4C) handset 1xRJ9 (4P4C) headset port Power over Ethernet (IEEE 802.3df), Class 2 1XRJ2 (6P6C) EHS put Desk Phone	HDMI Port Integrated stand with 2 adjustable angles HDMI output for connection to Monitor/Storage Applications Message Waiting Indicator (APPAC) handed port 11 NSP 10 (APPAC) Desk Phone	Headphone Port 3.5mm Wall Mountable Message Walling Indicator (MWI) Power over Ethernet (IEEE 802.3af); Class 2 Desk Phone	1 x RJ45 10/100M Ethernet port Power over Ethernet (IEEE 802.3 af) , class 0 1 x USB 2.0 port 1 x Mobile phone/PC port: 3.5mm Desk Phone 20 feet and 200 degree votce pickup	Healphone Fort Jenne James  1 x RJ45 10/100M Ethernet poor Power over Ethernet (IEEE 802.3af / James 1 x Mobile phone/PC port James Deak Phone Deak Phone Deak Phone Unice pickup Bulli-in three-microphone Available expansion microphones (wirde or wireless sold seperatly)
Technology	Wi-FI 80.11 n - 2.4 and 5GHz only 802.11 al/big/n/ac voice SIP v1 (RFC-3261) Transport Layer Security (TLS) P assignment: static/DHCP USB 2.0 Supported	WI-FI 802.1 In - 2.4 and 50Hz crity 902.1 It ablightes 100.2 It abligh	Wi-Fi 802.11 n · 2 · 4 and SGHz only loc SGHz only loc Vasinity of the control of the control Valor Dual port Gligabile Ethernet Supports Bridging that allows T419. T466, T4660 to monitor incoming calls IPP-DeartyPA IP Easignment. State: OHICP: USB 2.0 port for USB recording, wired/wireless USB headsets and EXP50	Yealink Optima HD voice SIP vf (RFC2543), v2 (RFC2351) Transport Layer Security IFV5 IPv6 IP assignment: static/DHCP USB 2.0 Supported	80.2 IV-FI 80.2 II n - 2.4 and 5GHz only 80.2 II albigniae Vealink Optima HD voice SIP vI (RFC-254), v2 (RFC-3261) Transport Layer Security (ILS) IP assignment: static/DHCP USB 2.0 Supported	WJ-Fi 802.11 n - 2.4 and 5GHz Yealink Optima HD vice Up to 16 SIP accounts Up to 16 SIP accounts Up to 16 SIP accounts Supports Bridging that allows 14 IP, 1486, The 17 HG, Transport Layer Searthy (RFC3261) Transport Layer Searthy (RFC SIP SEAS) IP-V6 IP-V6 IP-V6 IP-V6 USB A) SEPPOR USB A) SEPPOR USB A) SEPPOR USB A) SEPPOR Noise Proof Technology	Auto Answer Function Yealink Optima HD voice SIP v1 (RFC2543) v2 (RFC3261) v2 (RFC3261) v2 (RFC3261) v3 (RFC3262) v3 (RFC3	SIP v1 (RFC2543), v2 (RFC2361). v2 (RFC2361). v2 (RFC2361). v1 (LS) (LS) (LS) (LS) (LS) (LS) (LS) (LS)	WI-FI 802.11 n - 2.4 and 5GHz only 802.11 blyfriac SIP v1 (RFC2543), v2 (RFC2543), v3 (RFC2643), v3 (RFC2643), v4 (RFC2643), v4 IPw4 IPw4 IPw4 IPw5 IPw4 IPw6 IPw6 IPw6 IPw6 IPw6 IPw6 IPw6 IPw6
				Basi	c Phones	_			
			7 m7 100 m2 100	1106	=		100		
Make & Model	DuraXV Extreme	DuraXV Extreme Non Camera	Kazuna eTalk	Nokia 2720 V Flip	Orbic Journey V	Sonim XP5s	XP3plus	Sonim XP3 (Non Camera)	
SKU	KYOE4810	KYOE4810NC	KAZF119VWQ	NOKTA1295	ORB2200LBVZ	999000342	16DNLB11A01	999000388	
Retail Price	\$240.00	\$240.00	\$79.99	\$79.99	\$99.99	\$288.00	\$199.99	\$199.99	
Contract Price SOFL Promotional Price	\$99.99	\$99.99	\$29.99	\$39.99	\$49.99	\$149.99	\$79.99	\$79.99	
Limited Time, Availibility & may require specific price plan  Camera	New & Upgrade:\$0.00 Per State of Florida Contract	New & Upgrade:\$0.00 Per State of Florida Contract	2.0 MP	New & Upgrade:\$0.00 Per State of Florida Contract	2.0 MP	5.0 MP	8.0 MP	New & Upgrade:\$0.00 Requires \$14.99 or higher plan after contract discount	
Bluetooth	Υ Υ	Y	Υ Υ	Υ Υ	Υ Υ	Y	Υ Υ	Y	
Expandable Memory	Up to 512GB	Up to 512GB	Up to 32GB	Up to 32GB	2.0 MP	Up to 64GB	Up to 512GB	Up to 128GB	
Hearing Aid Compatible	Up to 512GB M3/T4	Up to 512GB M3/T4	M4/T4 All Digital (Quad	M4/T4	2.0 MP M3/T3	M3/T4	M3/T4	M3/T4	
Network			Band) Global	4G LTE		All Digital (Quad Band)	4G LTE/Global	4G LTE/Global	
Field Force Manager Other Features	X Screen Resolution: QVGA TFT (240 x 320 pixels) / Screen Size: 2.6 Inches/ 1. G102 Ghz Quad Core / Push-to-Talk Plus (PTT+)	X Screen Resolution: QVGA TFT (240 x 320 pixels) / Screen Size: 2.6 Inches/ 1. G102 Ghz Quad Core / Push-to-Talk Plus (PTT+)	X 1.1 Ghz Quad Core Processor HD Voice capable 2.8 Inches display and large keys Not CDMA compatible	N/A  1.1 Ghz Quad Core Processor Screen Size: 2.8 Inches On Board Memory: 4 Gigabyte Not CDMA Compatible	Processor Quad Core 1.1 Ghz Quad CoreScreen Resolution TFT QVGA 320 x 240 / 142.8 PPI Screen Size 2.8 Inches	X 3-year warranty Gorilla Glass 3 by Corning 1.2 Ghz Quad Core Processor PTT compatible Meets Mil-Standard 810G standards for Dust, Shock, Water Resistance.	Processor: Octa-Core (Dual Quad Core Processors) *2.0 GHz Octa core Onboard Memory (Actual available/formatted amount may be less) *16 Gigabyte Onboard RAM Memory *2 Gigabyte RAM	Processor: Octa-Core (Dual Quad Core Processors) *2.0 GHz Octa core Onboard Memory (Actual awalbelformatted amount walbel less) *16 Gigabyte Onboard RAM Memory *2 Gigabyte RAM	
L									

For specific product functionality and features, device and calling plan/feature compatibility, and for the latest equipment pricing, see your Verizon Government Account Manager. The above Equipment prices are effective as of 64-01-19 and are subject to change. Customer may purchase at the then current State of Florida Government Equipment Matrix pricing or Government promotional pricing, whichever is less at the time of purchase. Verizon may make certain equipment available at no charge; however, Verizon does not guarantee that we will always be able to finder equipment and the term of the resulting agreement. Government States froing listed in this matrix is not available for activations or upgrades on Verizon Telemetry plans. Camera phone use or possession may be prohibited in some locations based on privacy, security, or other restrictions. Verizon's Government Equipment matrix is updated at a minimum quarterly, based upon equipment availability, changes in technology and market conditions. Equipment is promotional and subject to availability, Verizon reserves the right to add or discontinue models. Pricing above is at the 2 yr price point. Existing customers can upgrade at this price 20 months into their current contract.



# Formal Bid and Award System

Award #4 January 27, 2022

**Type of Award Request:** CONTRACT INCREASE

Request #: 29

**Requestor Name:** Keeler, Jessica **Requestor Phone:** (904) 665-6403

**Project Title:** Network Protectors for JEA Inventory Stock

**Project Number:** Multiple **Project Location:** JEA

Funds: Inventory Blanket Budget Estimate: \$3,516,255.30

**Scope of Work:** 

The purpose of this Agreement is to provide Network Protectors for JEA Inventory stock, which are special self-contained air breaker or switching units that have a full complement of current, potential and control transformers, as well as relay functionality. The primary purpose of the Network Protectors is to enable the paralleling of two or more primary feeders on the same low voltage bus.

JEA IFB/RFP/State/City/GSA#: 98454

Purchasing Agent: Bayouth, Eddie

**Is this a ratification?:** No

### **RECOMMENDED AWARDEE(S):**

Name	Vendor Contact	Email	Address	Phone	Amount
COOPER POWER SYSTEMS, LLC	Richard Delizza	richardd@electricsalesinc.com	1319 Lincoln Ave, Waukesha, WI 53186	954-279- 2015	\$3,516,255.30

Amount of Original Award:\$1,121,385.00Date of Original Award:02/06/2020Contract Increase Amount:\$3,516,255.30New Not-To-Exceed Amount:\$5,118,673.30

**Previous Change Order:** 

Agreement #	Amount	Date
191313	\$481,033.00	12/03/2020

Length of Contract/PO Term:Five (5) YearsBegin Date (mm/dd/yyyy):02/06/2020End Date (mm/dd/yyyy):02/05/2025Renewal Options:No Renewals

### **Background/Recommendations:**

Originally bid and approved by the Awards Committee on 02/06/2020 to Eaton Corporation in the amount of \$1,121,385.00. A contract assignment was processed on 07/30/2020 from Eaton Corporation to Cooper Power Systems, LLC, which is a wholly owned subsidiary of Eaton. A change order was approved on 12/03/2020 that added two additional network protectors to be used in tandem with submersible network transformers and increased the amount of the award by \$481,033.00. All these documents are attached for reference.

Only one manufacturer of these items is approved by the JEA Standards' Committee given their unique functionality and capabilities detailed in length in the original award, attached for reference.

This request is to add additional funding in the amount of \$3,516,255.30 to cover the forecasted requirements for FY22 and FY23. Although this is a five (5) year award, when the original award was submitted, it only included projections for the first year. Future needs were to be determined based on JEA operational needs and budget availability, hence the FY21 contract increase for \$481,033.00. The attached spreadsheet shows the requirements for FY22 and FY23. It should be noted that pricing is adjusted quarterly to reflect updates to indices changes for Carbon Steel, Copper, and Labor per contract.

Request approval to award a contract increase to Cooper Power Systems LLC for Network Protectors in the amount of \$3,516,255.30, for a new total not-to-exceed amount of \$5,118,673.30, subject to the availability of lawfully appropriated funds.

Manager:	Pearson, Kenny	– Procurement Category Manager
Director:	McCollum, Jen	ny – Director, Procurement Services
VP:	McElroy, Alan	- VP Supply Chain & Operations Support
APPROVALS:		
		_
Chairman, Awards Committee	Date	
		_
Budget Representative	Date	

Item Id	Description	FY22 need
	PROTECTOR (SUBMERSIBLE), NETWORK TRANSFORMER, 3 PHASE, 1875	
	AMPERE RATING, 500 KVA, 216Y/125 VOLTAGE, TO BE SUPPLIED WITH A SCADA	
PROTRO01	RELAY INSTALLED IN PROTECTOR	26
	PROTECTOR (SUBMERSIBLE), NETWORK TRANSFORMER, 3 PHASE, 2500	
	AMPERE RATING, 750 KVA, 216Y/125 VOLTAGE, TO BE SUPPLIED WITH A SCADA	
PROTR002	RELAY INSTALLED IN PROTECTOR	0
	PROTECTOR (NON-SUBMERSIBLE), NETWORK TRANSFORMER, 3 PHASE, 1875	
	AMPERE RATING, 1000/1500 KVA, 480Y/ 277 VOLTAGE, TO BE SUPPLIED WITH	
PROTR003	A SCADA RELAY INSTALLED IN PROTECTOR	4
	PROTECTOR (NON-SUBMERSIBLE), NETWORK TRANSFORMER, 3 PHASE, 2825	
	AMPERE RATING, 1500/2250 KVA, 480Y/ 277 VOLTAGE, TO BE SUPPLIED WITH	
PROTR004	A SCADA RELAY INSTALLED IN PROTECTOR	3
	PROTECTOR (SUBMERSIBLE), NETWORK TRANSFORMER, 3 PHASE, 1875	
	AMPERE RATING, 1000/1500 KVA, 480Y/ 277 VOLTAGE, TO BE SUPPLIED WITH	
	A SCADA RELAY INSTALLED IN PROTECTOR, ONLY PAIRED WITH TRALCO03, 004,	
PROTRO06	005	0
	PROTECTOR (SUBMERSIBLE), NETWORK TRANSFORMER, 3 PHASE, 2825	
	AMPERE RATING, 1500/2250 KVA, 480Y/ 277 VOLTAGE, TO BE SUPPLIED WITH	
	A SCADA RELAY INSTALLED IN PROTECTOR, ONLY PAIRED WITH TRALCO03, 004,	
PROTR007	005	0

FY23 need	BPA Price	Change Order Amount
15	\$46,475.25	\$1,905,485.25
0	\$54,309.06	\$0.00
14	\$56,891.56	\$1,024,048.08
6	\$65,191.33	\$586,721.97
0	\$60,589.66	\$0.00
0	\$70,122.13	\$0.00

\$3,516,255.30



# Formal Bid and Award System

Award #5 January 27, 2022

**Type of Award Request:** INVITATION FOR BID (IFB)

**Request #:** 307

**Requestor Name:** Gillean, Keith **Requestor Phone:** (904) 665-6841

Project Title: Brandy Branch & Kennedy Generating Station CO2 Fire Protection Life Safety

Upgrade Project

Project Number: 8007602
Project Location: JEA
Funds: Capital

**Budget Estimate:** \$966,000.00

Scope of Work:

The purpose of this solicitation for Power Generating Facility Combustion Turbine CO2 Fire Protection System Upgrades (this "Solicitation") is to evaluate and select a vendor to upgrade the CO2 Fire Protection Systems on 4 generating units at 2 sites; Brandy Branch Generating Stations B51, B52, B53 and Kennedy Generating Station K37.

JEA is seeking a licensed and experienced contractor to upgrade the CO2 Fire Protection Systems on 4 generating units on a turnkey basis. Upgrades should bring units into compliance of NFPA Life Safety Requirements. Affected compartments include the turbine compartment, gas compartment, and hydraulic/lube oil compartment on all units and the atomizing air compartment on units B51 and K37. This work includes:

- Replacing the CO2 valves for each compartment to pneumatic time delayed valves
- Adding pneumatic sirens, bypass valves, and appropriate signage on all CO2 protected compartments
- Replacing/upgrading the alarm panel on each unit to support new and current valves for each compartment
- Install any and all electrical and controls cabling to allow DCS communication to new panel
- Install piping and fittings to incorporate the generator collector compartment on the low-pressure tank system for all units (currently protected by high pressure cylinders)
- Modify the CO2 tank headers to add additional zone for collector cab on units B51 and K37
- Add double block and bleed valve configurations to match existing for the newly installed zone for generator collector cab on units B51 and K37

JEA IFB/RFP/State/City/GSA#: 1410512646

**Purchasing Agent:** Lovgren, Rodney

Is this a Ratification?:

**RECOMMENDED AWARDEE(S):** 

Name	Contact Name	Email	Address	Phone	Amount
MILTON J. WOOD FIRE PROTECTION, INC.	Hoch Roman	jroman@mj wood.com	Hacksonville El	904-353- 5527	\$878,625.00

**Amount for entire term of Contract/PO:** \$878,625.00 **Award Amount for remainder of this FY:** \$803,625

**Length of Contract/PO Term:** Project Completion

**Begin Date (mm/dd/yyyy):** 02/02/2022

End Date (mm/dd/yyyy): Project Completion (Estimated - 02/02/2023)

**JSEB Requirement:** N/A – Optional

**Comments on JSEB Requirements:** 

**PROPOSERS:** 

Name	Total Bid Price
MILTON J. WOOD FIRE PROTECTION, INC.	\$878,625.00
ORR PROTECTION SYSTEMS, INC.	\$1,004,510.28

### **Background/Recommendations:**

Advertised on 12/07/2021. Four (4) prime companies attended the optional pre-bid meeting held on 12/14/2021. At bid opening on 0/19/2022, JEA received two (2) Bids. JEA contacted the other prospective Bidders, which sited the timeline of the first outage, overall workload and complexity of the project (the need for electrical, controls, panel installation and mechanical) as reasons for not bidding. The companies were evaluated on price only. Milton J. Wood Fire Protection, Inc. is the lowest priced, responsive and responsible Bidder. A copy of the bid is attached as backup.

The award amount is approximately 9% less than the budget estimate which is deemed reasonable.

1410523446 – Request approval to award a contract to Milton J. Wood Fire Protection, Inc. for BBGS and KGS CO2 Fire Protection System Upgrades in the amount of \$878,625.00, subject to the availability of lawfully appropriated funds.

Manager:	Akrayi, Jamil – Mgr Project Management
Director:	Limbaugh,Margaret-DirectorEnergyProjectManagement
VP:	Erixton, Ricky D VP Electric Systems

APPROVALS:	
Chairman, Awards Committee	Date
Budget Representative	Date

### ATTACHMENT A

## Appendix B - Bid Form

Brandy Branch & Kennedy Generating Station Combustion Turbine CO2 Fire Protection System Upgrades

Submit an electronic copy of this Bid Form on the Sourcing Platform per the solicitation

such an electronic copy of this given on the sourcing	, <b>r</b>
Company Name: Milton J Wood Fire Protection, Inc.	
Company's Address 3805 Faye Road, Jacksonville, Florida 32226	
License Number: Sprinkler: 234365-0001-2003 • Alarm: EF200001349 • FP	PE: PE77014
Phone Number: (904)353-5527 FAX No:(904)353-8684 Email Address: JR	<u> </u>
i ilone ivanioci. (** /	
BID SECURITY REQUIREMENTS TERM OF CONT	RACT
	ments Project Completion
SAMPLE REQUIREMENTS SECTION 255.05, FLORIDA	STATUTES CONTRACT BOND
<ul> <li>None required</li> <li>Samples required prior to Response Opening</li> <li>Samples may be required subsequent to</li> <li>Bid Opening</li> </ul> None required Bond required 100% of Bid	l Award
QUANTITIES	INSURANCE REQUIREMENTS
Quantities indicated are exacting Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.	Insurance required
PAYMENT DISCOUNTS	
1% 20, net 30	
2% 10, net 30 Other	
X None Offered	
# Description of Services	TOTAL BID PRICE
1 Total Bid Price for Work as described in this Solicitation	\$ 798,750
2 Supplemental Work Authorization (SWA) 10% of Line 1	\$ 79,875
Total Bid Price (Sum of Lines 1 and 2) Enter this Amount in the S Platform	Sourcing \$ 878,625
I have read and understood the Sunshine Law/Public Records claus	ses contained within this solicitation. I
understand that in the absence of a redacted copy my proposal will be	
unuclistand that in the absence of a reducted copy my proposation as	disclused to the public as is.
BIDDER CERTIFICATION	
By submitting this Bid, the Bidder certifies that it has read and reviewed all of the person signing below is an authorized representative of the Bidding Company, that the State of Florida, and that the Company maintains in active status an appropriate The Bidder also certifies that it complies with all sections (including but not limited Solicitation.	the Company is legally authorized to do business in e contractor's license for the work (if applicable).
We have received addenda  Handwritten Signature of Authorized	Officer of Company or Agent Date
1through1	1 / 8

Joshua Roman, Project Manager

Printed Name and Title



# Formal Bid and Award System

Award #6 January 27, 2022

**Type of Award Request:** MISCELLANEOUS

**Requestor Name:** Davis, Deanna L. - Manager Development

**Requestor Phone:** (904) 665-8451

**Project Title:** 2021-1821 Rivertown Parcel 29

**Project Number:** 2021-1821

Project Location: JEA
Funds: Capital
Award Estimate: \$591,405.00

**Scope of Work:** 

This project consists 1,060 linear feet (LF) of 6-inch sewer force main and a duplex lift station with pony pump.

**Purchasing Agent:** King, David

Is this a ratification?: NO

If yes, explain:

### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
	Shane		13901 Sutton Park Drive S.	904-899-	\$592,848.00
LLC/T.G. UTILITY COMPANY, INC.	Haslauer		Suite 200 Jacksonville, FL 32224	0701	φ392,040.00

**Amount for entire term of Contract/PO:** \$592,848.00 **Award Amount for remainder of this FY:** \$592,848.00

**Length of Contract/PO Term:** Project Completion

**Begin Date (mm/dd/yyyy):** 01/15/2022

End Date (mm/dd/yyyy): Project Completion (Estimated: September 2022)

**JSEB Requirement:** N/A - Developer reimbursement

**BIDDERS:** 

Name	Amount
MATTAMY JACKSONVILLE LLC/T.G. UTILITY COMPANY, INC.	\$592,848.00
GRIMES UTILITIES, INC.	\$682,600.00
BURNHAM CONSTRUCTION	\$715,688.35
VALLENCOURT CONSTRUCTION CO INC.	\$898,284.24

### **Background/Recommendations:**

The Rivertown Parcel 29 project is part of the Rivertown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA system improvements are reimbursable to the Developer. Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy Jacksonville LLC, for the improvements associated with the Rivertown Parcel 29 Project. This includes approximately 1,060 LF of 6-inch sewer force main and a duplex lift station with pony pump.

The developer requested bids for all the utility work and the project was awarded based upon the lowest lump sum total. Mattamy Jacksonville, LLC publicly bid the project and received four Bids. All of the Bidders to Mattamy Jacksonville, LLC are listed above, with T.G. Utility being the lowest Bidder. The bid is approximately 1% more than JEA's estimate and deemed acceptable.

Request approval to award a contract to the developer, Mattamy Jacksonville, LLC for the construction of the reclaimed water main and sewer force main by T.G. Utility Company, Inc. for the Rivertown Parcel 29 project in the amount of \$592,848.00, subject to the availability of lawfully appropriated funds.

Director:	Dir W/WW Planning & Devel	opment	
VP:	ewater Systems		
APPROVAI	LS:		
		<del></del>	
Chairman, A	Awards Committee	Date	
Budget Rep	resentative	Date	



# RiverTown Settlement (Parcel29) Public Utilities Bid Opening December 6, 2021 @ 1 p.m.

Bidder	Bid Form	Addenda	Amount
GRIMES UTILITIES		\ \	\$687,600.00
T.G. UTILITY CO.	V	/	\$598,898.00 SH 592,848.00
BURNHAM CONST.	V	<b>V</b>	\$ 715,688.35
VALLENCOURT CONST.	V	1,2	\$ 898, 284.24
			SH
		NFE	DLBTH



# BID Attendance for

# RIVERTOWN SETTLEMENT (Parcel 29) PUBLIC UTILITIES – BID OPENING DECEMBER 6, 2021 @ 1pm

Company	Representative	Email	Phone
Vallencourt	T. Adams	terrencea@vallencourt.com	904-291-
		(received via email @7:30	9330
GRIMES	J. FITZ	jessie@grimeoustitres.com	904-591-313
T.G. WHITHY CO.	F. SIKES	estimating & tgutility.com	904-394-7703
BUENHAM CONST.	E. BRIDGER	ebridge ( Durnham constructioning con engue 0 12:52	904-259-5360
PROSSER INC	S. HASLAUER	Shaslauer P prosserine.com	964-463-6396
INC	D. BENTLEY	dbentley@prosserinc.com	
		NFE 84	DLBIT
		*	





# BID LOG for

# RIVERTOWN SETTLEMENT (Parcel 29) PUBLIC UTILITIES – BID OPENING DECEMBER 6, 2021 @ 1pm

Company	Representative	Email	Phone
Vallencourt	T. Adams	terrencea@vallencourt.com	904-291-
Validitoalt		(received via email @7:30	9330
Grined Hi	res Jessiel	1000 to 60 or On Philiping	904-591-313
	A 8 Con	estimating @ tgutility.com cloridger @burnhameonstructionunc.com	904-735-5016
BURNHAM CONSTRUCTION	E. BEIDGER	received via email @ 12:52	904-259-5360
		SH	PLBIL
		NFE	



## AGREEMENT AND PLAN OF MERGER

This Agreement and Plan of Merger (this "Plan") is made and entered into on November 21, 2017, by and between Mattamy Jacksonville LLC, a Delaware limited liability company (the "Company"), and Mattamy Rivertown LLC, a Delaware limited liability company (the "Target").

### Background:

- A. The Company is a Delaware limited liability company in good standing under the laws of the State of Delaware.
- B. The Target is Delaware limited liability company in good standing under the laws of the State of Delaware.
- C. Both the Company and the Target are wholly-owned subsidiaries of Mattamy Florida LLC, a Delaware limited liability company (the "Parent").
- D. The Parent has determined that it is advisable and in the best interests of both the Company and the Target for the Target to merge with and into the Company with the Company being the surviving entity upon the terms and conditions herein provided.
- E. The sole member and manager of both the Company and the Target have approved this merger of the Target into the Company.

### Agreement:

NOW, THEREFORE, the Company and the Target agree as follows:

- 1. <u>Merger</u>. The Target shall merge with and into the Company under and in accordance with the terms and conditions of this Plan and all applicable law (such transaction hereinafter referred to as the "<u>Merger</u>").
- 2. <u>Effective Time</u>. The Merger shall be effective on December 1, 2017 as set forth in the Certificate of Merger to be filed with the Secretary of State for the State of Delaware (the "<u>Effective Time</u>").
- 3. <u>Surviving Company</u>. The surviving company (the "<u>Surviving Company</u>") in the Merger shall be the Company. At the Effective Time, the separate existence of the Target shall cease and the Company shall succeed to the property and assets of, and be entitled to exercise all powers and privileges of the Target, and shall assume and be liable for all of the debts, liabilities and obligations of the Target in accordance with Section 18-209 of the Delaware Limited Liability Company Act.
- 4. <u>Cancellation of Shares Pursuant to Merger</u>. As of the Effective Time of the Merger, (i) all membership interests in the Company issued and outstanding immediately prior to the Merger shall remain outstanding, and (ii) all membership interests in the Target shall, by virtue of the Merger and without any action on the part of the holder thereof, be canceled and no membership interests of the Company shall be issued in lieu thereof.

5. <u>Governing Documents</u>. At the Effective Time, the Certificate of Formation and Limited Liability Company Agreement of the Company shall continue in effect as the Certificate of Formation and Limited Liability Company Agreement of the Surviving Company.

[REMAINDER OF PAGE IS BLANK; SIGNATURE PAGE FOLLOWS]

**IN WITNESS WHEREOF**, the Company and Target have executed this Agreement and Plan of Merger as of the date indicated in the introductory paragraph.

MATTAMY JACKSONVILLE LLC, a Delaware limited liability ompany

By:

James Leiferman

President

MATTAMY RIVERTOWN LLC, a Delaware limited liability company

By:

James Leiferman

President



# AIA° Document A310™ – 2010



### **Bid Bond**

### CONTRACTOR:

(Name, legal status and address) T. G. Utility Company, Inc. 526 Stockton Street Jacksonville FL 32204

#### OWNER:

(Name, legal status and address) Mattamy Rivertown, LLC 39 Riverwalk Blvd

St Johns FL 32259

BOND AMOUNT: Five percent of the largest amount for which award can be made under the accompanying bid. (5%)

(Name, legal status and principal place of business) Great American Insurance Company 301 E. Fourth Street Cincinnati OH 45202

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

### PROJECT:

(Name, location or address, and Project number, if any) RiverTown Settlement Parcel 29

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 6th	day of Decen	ber, 2024	1	
1 12 R.S		T.G. Utiki	ty Company, Inc.	and L
(Witness)			as Principal)	(Seci)
("Incssy		Preside		
		1	erican Insurance Co	mpany
(Witness) Janice Cox	<b>9</b> 7	(Surety)	MINTE	(Seal)
(" ances of annee cox		(Title)Donna	a Toran Attorney-in-Fact 8	Torida Resident Agent
CAUNON: You should sign an original	inal AIA Contract Document	t, on which this	test annears in RFN An a	ricinal accurac (hat

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changes will not be obscured.

GREAT AMERICAN INSURANCE COMPANY®

Administrative Office: 301 E 4TH STREET CINCINNATI, OHIO 45202 S13-369-5000 FAX 513-723-2740

The number of persons authorized by TWO this power of attorney is not more than

No. 0 21622

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below, each individually if more than one is named, its true and lawful attorney-in-fact, for it and in its name, place and stead to execute on behalf of the said Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed under this authority shall not exceed the limit stated below.

Name

TOM S. LOBRANO.III DONNA TORAN

Address **BOTH OF** JACKSONVILLE, **FLORIDA** 

Limit of Power BOTH \$100,000,000

This Power of Attorney revokes all previous powers issued on behalf of the attorney(s)-in-fact named above. IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate

officers and its corporate seal hereunto affixed this

SEPTEMBER

2021

day of GREAT AMERICAN INSURANCE COMPAN

Attest

Assistant Secretary

Divisional Senior Vice President

STATE OF OHIO, COUNTY OF HAMILTON - ss:

On this

2ND

day of

SEPTEMBER

MARK VICARIO (877-377-2405)

2021 , before me personally appeared MARK VICARIO, to me known, being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is a Divisional Senior Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.



SUSAN A KOHORST Notary Public State of Ohio My Comm. Expires May 18, 2025

Susan a Kohowst

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated June 9, 2008.

RESOLVED: That the Divisional President, the several Divisional Senior Vice Presidents, Divisional Vice Presidents and Divisonal Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.

RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract of suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

### CERTIFICATION

I, STEPHEN C. BERAHA, Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Attorney and the Resolutions of the Board of Directors of June 9, 2008 have not been revoked and are now in full force and effect.

Signed and sealed this

6th

day of

December



Assistant Secretary

### ARTICLE 1 - BID RECIPIENT

1.01 The Entity the bid is addressed to:

The physical address the bid is submitted to:

Mattamy Rivertown, LLC 39 Riverwalk Blvd St Johns, FL 32259 Prosser, Inc. Attn: Shane Haslauer 13901 Sutton Park Drive S. Suite 200 Jacksonville, FL 32224

1.02 The undersigned Bidder proposes and agrees, if this Bid is accepted, to enter into an Agreement with Owner in the form included in the Bidding Documents to perform all Work as specified or indicated in the Bidding Documents for the prices and within the times indicated in this Bid and in accordance with the other terms and conditions of the Bidding Documents.

### ARTICLE 2 – BIDDER'S ACKNOWLEDGEMENTS

2.01 Bidder accepts all of the terms and conditions of the Instructions to Bidders, including without limitation those dealing with the disposition of Bid security. This Bid will remain subject to acceptance for 60 days after the Bid opening, or for such longer period of time that Bidder may agree to in writing upon request of Owner.

### ARTICLE 3 – BIDDER'S REPRESENTATIONS

- 3.01 In submitting this Bid, Bidder represents that:
  - A. Bidder has examined and carefully studied the Bidding Documents, the other related data identified in the Bidding Documents, and the following Addenda, receipt of which is hereby acknowledged.

Addendum No.	Addendum Date
1	11/10/2021
2	12/1/2021
3	12/03/2021

- B. Bidder has visited the Site and become familiar with and is satisfied as to the general, local and Site conditions that may affect cost, progress, and performance of the Work.
- C. Bidder is familiar with and is satisfied as to all federal, state and local Laws and Regulations that may affect cost, progress and performance of the Work.
- D. Bidder has carefully studied all: (1) reports of explorations and tests of subsurface conditions at or contiguous to the Site and all drawings of physical conditions in or relating to existing surface or subsurface structures at or contiguous to the Site (except Underground Facilities) which have been identified in SC-4.02, and (2) reports and drawings of Hazardous Environmental Conditions that have been identified in SC-4.06
- E. Bidder has obtained and carefully studied (or accepts the consequences for not doing so) all additional or supplementary examinations, investigations, explorations, tests, studies and data concerning conditions (surface, subsurface and Underground Facilities) at or contiguous to the Site which may affect cost, progress, or performance of the Work or which relate to any aspect of the means, methods, techniques, sequences, and procedures of construction to be employed by Bidder, including applying the specific means, methods, techniques, sequences, and procedures of construction expressly required by the Bidding Documents to be employed by Bidder, and safety precautions and programs incident thereto.
- F. Bidder does not consider that any further examinations, investigations, explorations, tests, studies, or data are necessary for the determination of this Bid for performance of the Work at the price(s) bid and within the times and in accordance with the other terms and conditions of the Bidding Documents.

- G. Bidder is aware of the general nature of work to be performed by Owner and others at the Site that relates to the Work as indicated in the Bidding Documents.
- H. Bidder has correlated the information known to Bidder, information and observations obtained from visits to the Site, reports and drawings identified in the Bidding Documents, and all additional examinations, investigations, explorations, tests, studies, and data with the Bidding Documents.
- I. Bidder has given Engineer written notice of all conflicts, errors, ambiguities, or discrepancies that Bidder has discovered in the Bidding Documents, and the written resolution thereof by Engineer is acceptable to Bidder.
- J. The Bidding Documents are generally sufficient to indicate and convey understanding of all terms and conditions for the performance of the Work for which this Bid is submitted.
- K. Bidder will submit written evidence of its authority to do business in the state where the Project is located not later than the date of its execution of the Agreement.

### **ARTICLE 4 – FURTHER REPRESENTATIONS**

- 4.01 Bidder further represents that:
  - A. this Bid is genuine and not made in the interest of or on behalf of any undisclosed individual or entity and is not submitted in conformity with any agreement or rules of any group, association, organization or corporation.
  - B. Bidder has not directly or indirectly induced or solicited any other Bidder to submit a false or sham Bid;
  - C. Bidder has not solicited or induced any individual or entity to refrain from bidding; and
  - D. Bidder has not sought by collusion to obtain for itself any advantage over any other Bidder or over Owner.

### ARTICLE 5 - BASIS OF BID

5.01	Bidder will complete the	Work in accordance	with the C	Contract I	Documents t	for the	foll	owing p	price(s	:):
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Lump Sum Price \$592,848.00

Written

Five Hundred Ninety Two Thousand Eight Hundred Forty-Eight dollars

Numeric

### ARTICLE 6 - TIME OF COMPLETION

- Bidder agrees that the Work will be substantially complete within <u>180</u> calendar days, after the date when the Contract Times commence to run as provided in Paragraph 2.03 of the General Conditions, and will be completed and ready for final payment in accordance with Paragraph 14.07.B of the General Conditions within <u>210</u> calendar days after the date when the Contract Times commence to run.
- 6.02 Bidder accepts the provisions of the Agreement as to liquidated damages in the event of failure to complete the Work within the Contract Times.
  - A. Liquidated damages for failure to meet times specified will be \$1000/ calendar day.

### ARTICLE 7 - ATTACHMENTS TO THIS BID

- 7.01 The following documents are attached to and made a condition of this Bid:
  - A. Schedule of Values

# Schedule of Values RiverTown Parcel 29 - Public Utilities Description Item **Unit Cost** Unit **Total Cost** Qty Force Main 6" PVC LF 68.80 1060 72,928.00 Duplex Lift Station LS 519,920.00 519,920.00 \*\*PROJECT TOTAL 592,848.00 \*\*All mobilization and other charges should be incorporated within the force main and lift station line items.



### JEA Schedule of Values

### RiverTown Parcel 29 - Public Utilities

Item	Description	Unit	l	Jnit Cost	Qty		Totals	
Force	Main 6" PVC							
1	6" PVC Open Cut	LF	\$	54.50	1060	\$	57,770.00	
2	6" MJ Fittings	EA	\$	620.00	13	\$	8,060.00	
3	Connection at Stub Out	LS	\$	7,098.00	1	\$	7,098.00	

Force Main Subtotal \$ 72,928.00

Item	Description	Unit	Unit Cost	Qty		Totals
JEA Lift Station						
1	96" DIA. Precast Structure	LS	\$ 127,081.00	1	\$	127,081.00
2	6" SS Piping, Pumps/Floats	LS	\$ 177,000.00	1	\$	177,000.00
3	4" Pony Pump	LS	\$ 85,000.00	1	\$	85,000.00
4	Electrical for Lift Station	LS	\$ 80,000.00	1	\$	80,000.00
- 5	Concrete Slab & Driveway	LS	\$ 17,000.00	1	\$	17,000.00
6	Fencing & Gate	LS	\$ 15,014.00	1	\$	15,014.00
7	Junction Manhole (#14)	EA	\$ 17,450.00	1	\$	17,450.00
8	8" SDR-26 Gravity Sewer Pipe	LF	\$ 55.00	25	\$	1,375.00

JEA Lift Station Subtotal \$ 519,920.00

GRAND TOTAL \$ 592,848.00



### **ARTICLE 8 - DEFINED TERMS**

8.01 The terms used in this Bid with initial capital letters have the meanings stated in the Instructions to Bidders, the General Conditions, and the Supplementary Conditions.

ARTICLE 9 - BID SUBMITTAL	
9.01 This Bid submitted by:	
If Bidder is:	
An Individual	
Name (typed or printed):	
P <sub>V</sub> .	(SEAL)
(Individual's signature)	` ,
Doing business as:	
<u>A Partnership</u>	
Partnership Name: N/A	(SEAL)
By:(Signature of general partner – attach evidence of authority to sign)	
Name (typed or printed):	
A Corporation	
Corporation Name: T.G. Utility Company, Inc.	(SEAL)
State of Incorporation: FL	
Type (General Business, Professional, Service, Limited Liability):	
By: (Signature – attach evidence of authority to sign)	
. The second contribution of $S^{n-1}$	
Name (typed or printed): Alvaro A Rios	
Title: Project Manager	
Attest: (CORPORATE SEAL)  (Signature of Corporate Secretary)	
Date of Qualification to do business inFL[State Where Project is Located] is7 \ 16 \ \199	<u>9</u> .
A Joint Venture	
Name of Joint Venturer: N/A	
	SEAL)

By:N/A		
(Signature of first joint venture partne	ner – attach evidence of authority to sign)	
Name (typed or printed):		
Title:		
		(SEAL)
Ву:		
(Signature of second joint venture par	rtner – attach evidence of authority to sign)	
Name (typed or printed):		
Title:		
	of signing for each individual, partnership, and corporation that is a	a party to
Bidder's Business address: 526 Stockton	n Street, Jacksonville, FL 32204	
Phone: 904-394-7203	Facsimile:	
Submitted on December 3rd	, 20_21	
State Contractor License No. CGC 1515282	2 . (If applicable)	



# T.G. Utility Company, Inc. 526 Stockton Street • Jacksonville, FL 32204 Office (904) 394-7203 CGC 1515282 • Class V 197405-0001-2010

December 1, 2021

Reference: Authority to Sign

To Whom It May Concern,

The purpose of this letter is to allow Alvaro A Rios of T.G. Utility Company, Inc., the authorization to sign any documents for bidding purposes.

If you have any questions regarding this proposal, feel free to contact me at 904-394-7203.

Respectfully Company, Inc.

Ryan(Preeschl

President

