Welcome to the JEA Awards Meeting

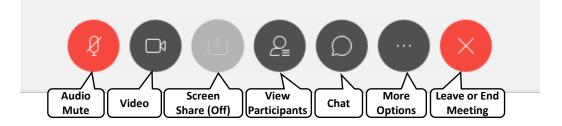
You have been joined to the meeting with your **audio muted** by default.

We will unmute your lines during the public comment time and provide opportunity for you to speak.

During the meeting, interested persons can also email Halley Reiman at reimhj@jea.com to submit public comments to be read during the meeting regarding any matter on the agenda for consideration. Public comments by e-mail must be received no later than 9:00 a.m. to be read during the public comment portion of the meeting.

Please contact Halley Reiman by telephone at (904) 665-8815 or by email at reimhj@jea.com if you experience any technical difficulties during the meeting.

Below is a summary of the meeting controls you will see at the bottom of your screen.



AWARDS COMMITTEE AGENDA

- DATE: Thursday, June 10, 2021
- TIME: 10:00 A.M.
- PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL 32202 OR WebEx/Teleconference WebEx Meeting Number (access code): 160 199 4252 WebEx Password: pxP6CqUSt63

Public Comments:

Awards:

- 1. Approval of the minutes from the last meeting, (06/03/2021).
- 2. **DEFERRED** Request approval to award a contract increase to PVS Technologies, Inc. to provide Ferric Chloride in the amount of \$749,848.92, for a new not-to-exceed amount of \$1,992,308.92, subject to the availability of lawfully appropriated funds.
- 3. Request approval to award a change order to Williams Industrial Services Group, LLC, for construction services for Bradley Road Booster Pump Station in the amount of \$181,336.03 for a new not-to-exceed amount of \$8,736,820.64, subject to the availability of lawfully appropriated funds.
- 4. Request approval to award a contract to the developer, Toll Southeast LP Company, for the construction of the water main and reclaimed water main by Jax Dirtworks, Inc. for the E-Town E8 Parcel Reclaimed Water Transmission Project in the amount of \$855,671.70, subject to the availability of lawfully appropriated funds.
- Request approval for contract increases to Wesco Distribution, Inc. (\$2,611,947.23), Gresco Supply (\$6,303,776.85) and Tri-State Utility Products (\$4,364,050.17), as well as a contract decrease to Stuart C Irby CO (-\$9,976,492.28) for the supply of Single Phase and Polemounted Transformers for inventory stock, for a total notto-exceed amount of \$34,118,285.72, subject to the availability of lawfully appropriated funds.

| Informational Items: | N/A |
|-------------------------|-----|
| Open Discussion: | N/A |
| Public Notice: | N/A |
| General Business: | N/A |

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

06-10-2021 Awards Committee

| Award # | Type of Award | Business Unit | <u>Estimated/</u> <u>Budgeted</u> <u>Amount</u> | Amount | <u>Awardee</u> | <u>Term</u> | Summary |
|---------|---------------|---------------|---|--------------|--|--|--|
| 1 | Minutes | N/A | N/A | N/A | N/A | N/A | Approval of minutes from the 06/03/2021 meeting. |
| 2-Defer | Defer | Defer | Defer | Defer | Defer | Defer | Defer |
| 3 | Change Order | Vu | N/A | \$181,336.03 | WILLIAMS INDUSTRIAL SERVICES, INC. | Project Completion (Expected: October 2021) | Bradley Road Booster PumpStationOriginally bid and approved byAwards Committee on 10/17/2019in the amount of \$7,884,680.00 toWilliams Industrial Services Group,LLC. A copy of the original award isattached as for reference.Administrative contract increaseswere previously approved on09/03/2020 and 04/20/2021 for atotal of \$670,804.61 for differingsite conditions and JEA requestedchanges.During construction of the BradleyRd Booster Pump station JEAdetermined existing 36" influentvalve needs to be replaced. Thiscontract increase is to provideinstallation of a 36" valve on theinfluent side force-main to theBradley Rd project. Work willinclude the excavation of theexisting 36" influent force main,dewater and shoring. Install HDPEfusion welded bypass piping fromthe line stop to the wet well withinthe existing pump station, supplytow 8" diesel bypass pumps bypassfrom the pump out to pump in pipingconfigurations. The quote for thiswork is attached for reference. Thepricing was compared to previousprojects and deemed reasonable.Request approval to award a changeorder to Williams Industrial ServicesGroup, LLC, for constructionservices for Bradley Road BoosterPump Station in the amount of\$181,336.03 for a new not-to-exceedamount of \$8,736,820.64. |
| 4 | Miscellaneous | Vu | \$900,000.00 | \$855,671.70 | Toll Southeast LP Company/Jax Dirtworks, Inc. | Project Completion (Estimated: September 2021) | E-Town E8 Parcel Reclaimed Water Transmission Project This project includes an Open Cut installation of approximately 3,200 LF of 30" reclaimed water main with associated fittings and valves by developer Toll Southeast LP Company under assignment of the E-Town agreement. JEA Planning will administrate this as a Cost Participation project. The timing of the Cost Participation will follow the Developer's schedule. |

06-10-2021 Awards Committee

| | | | | | | | The E-Town E8 Parcel Reclaimed Water Transmission Project is part of the 9B Developer Utility Service and JEA Cost Participation Agreement dated July 15, 2015 and amended November 5, 2018. The Agreement outlines that certain JEA system improvements are reimbursable to the Developer. Per the Agreement, JEA will reimburse the Developer Assignee, Toll Southeast LP Company, for the improvements associated with the RG Skinner Parkway Reclaimed Water Transmission Projects The developer requested bids for all the utility work and the project was awarded based upon the lowest lump sum total. The Sonoc Company publically bid the project and received six Bids. All of the Bidders to the Toll Southeast LP Company are listed above, with Jax Dirtworks, Inc. being the lowest Bidder. The analysis of the bid amount to the construction estimate indicates that most of the difference can be attributed to general conditions, overhead, profit and contingency. This is consistent with the more competitive nature of development cost and the inherent cost savings associated with the contractor being involved in other construction at the site. The bid is approximately 38% less than JEA's estimate and deemed acceptable. Request approval to award a contract to the developer, Toll Southeast LP Company, for the construction of the water main and reclaimed water main by John Woody, Inc. for the Nocatee Conservation Trail Extension in the amount of \$855,671.70. |
|---|-----------------------|---------|-----------------|----------------|----------------------------------|--|---|
| | | | | \$9,976,492.28 | Stuart C Irby Co | | |
| | | | | \$6,303,776.85 | Gresco Supply | | |
| 5 | Contract Amendment | McElroy | \$28,429,846.24 | 0.00 | WEG Transformers USA | Three (3) Year w/ Two (2) – One (1) Yr. | |
| | | | | \$4,364,050.17 | Tri-State Utility Products | Renewals | |
| | | | | \$2,611,947.23 | Wesco Distribution Inc. | | |

06-10-2021 Awards Committee

| Total Award | | \$4,340,289.70 | | |
|----------------|--|----------------|--|--|

JEA AWARDS COMMITTEE JUNE 3, 2021 MEETING MINUTES

The JEA procurement Awards Committee met on June 3, 2021, in person with a WebEx option

WebEx Meeting Number (access code): 160 199 4252 WebEx Password: pxP6CqUSt63

Members in attendance were Jenny McCollum as Chairperson, Stephanie Nealy as Budget Representative, Julie Davis as Office of General Counsel Representative; with Laura Dutton, Joe Orfano, Stephen Datz, Ricky Erixton, and Hai Vu.

Chair McCollum called the meeting to order at 10:02 a.m., introduced the Awards Committee Members, and confirmed that there was a quorum of the Committee membership present.

Public Comments:

Chair McCollum recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

Awards:

1. Approval of the minutes from the last meeting (05/21/2021). Chair McCollum verbally presented the Committee Members the proposed May 21, 2021 minutes contained in the committee packet.

MOTION: Joe Orfano made a motion to approve the May 21, 2021 minutes (Award Item 1). The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

The Committee Members reviewed and discussed the following Awards Items 2-3, 5-8:

2. Request approval to award a contract increase to Biosolids Distribution Services LLC to provide transportation and disposal of bar screened waste, grit, sand and unclassified sludge cake in the amount of \$1,215,573.00, for a new not-to-exceed amount of \$3,755,573.00, subject to the availability of lawfully appropriated funds.

MOTION: Stephen Datz made a motion to approve Award Item 2 as presented in the committee packet. The motion was seconded by Laura Dutton and approved unanimously by the Awards Committee (5-0).

3. Request approval to award a one (1) year contract renewal to Altec Industries, Inc. (\$936,000.00) and Ring Power Corporation (\$82,800.00) for Fleet Services Bucket Truck Maintenance and Repair Services for a new not-to-exceed amount of \$1,979,525.98, subject to the availability of lawfully appropriated funds.

MOTION: Ricky Erixton made a motion to approve Award Item 3 as amended. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

- 4. **DEFERRED** Request approval to award a contract increase to PVS Technologies, Inc. to provide Ferric in the amount of \$726,619.00, for a new not-to-exceed amount of \$1,969,079.00, subject to the availability of lawfully appropriated funds.
- 5. Request approval to award a single source contract to Access Information Management of Georgia LLC to provide Document Management Services in the amount of \$1,335,675.00, subject to the approval of lawfully appropriated funds.

MOTION: Laura Dutton made a motion to approve Award Item 5 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

6. 013-21 – Request approval to award a contract to Mott MacDonald Florida, LLC for engineering services for the CR210 - Longleaf Pine Pkwy to Shearwater Rd - Trans - RW project in the amount of \$450,484.00, subject to the availability of lawfully appropriated funds.

MOTION: Stephen Datz made a motion to approve Award Item 6 as presented in the committee packet. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

7. Request approval to award a single source contract to Alfa Laval Inc. to provide Blacks Ford Filter Purchase in the amount of \$391,450.00, subject to the approval of lawfully appropriated funds.

MOTION: Joe Orfano made a motion to approve Award Item 7 as presented in the committee packet. The motion was seconded by Stephen Datz and approved unanimously by the Awards Committee (5-0).

8. 101258 - Request approval to award a one (1) year contract to Sensus USA Inc. in the amount of \$1,732,125.00 for commercial water meters, subject to the availability of lawfully appropriated funds.

MOTION: Laura Dutton made a motion to approve Award Item 8 as presented in the committee packet. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

Informational Item:

No informational items were presented to the Awards Committee.

Ratifications:

No ratifications were presented to the Awards Committee.

Public Comments:

No additional public comment speaking period was taken.

Adjournment:

Chair McCollum adjourned the meeting at 10:29 a.m

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below: https://www.jea.com/About/Procurement/Awards_Meeting_Agendas_and_Minutes/



Formal Bid and Award System

Award #3 June 10, 2021

| Type of Award Request: | CHANGE ORDER |
|-------------------------------|-----------------------------------|
| Request #: | 187 |
| Requestor Name: | Doherty, Peter |
| Project Title: | Bradley Road Booster Pump Station |
| Project Number: | 180-21B |
| Project Location: | JEA |
| Funds: | Capital |
| Budget Estimate: | N/A |
| Scope of Work: | |

This solicitation is for the construction of a new booster station to replace the existing dry pit/wet pit station at 10477 Bradley Road. The booster station will be built on JEA property adjacent to the existing station, which will remain in service during construction. The major equipment in the booster station will consist of six (6) 140 hp primary booster pumps, two (2) 35 hp jockey pumps, two (2) 475 hp diesel standby pumps, one (1) 800 kW diesel standby generator, switchgear/motor control centers, two (2) discharge mag meters, one (1) concrete electrical building, and yard piping. Site work will consist of clearing, grubbing, grading, along with new security fencing and landscaping. Some minor drainage work and new driveways will be installed. Following completion of the new booster station and a 30-day test period, the existing station will be demolished.

| JEA IFB/RFP/State/City/GSA#: | 106-19 |
|------------------------------|------------------|
| Purchasing Agent: | Kruck, Daniel R. |
| Is this a Ratification?: | NO |

RECOMMENDED AWARDEE(S):

| Name | Contact Name | Email | Address | Phone | Amount |
|--|-----------------|-------|---------|-------------------|--------------|
| WILLIAMS INDUSTRIAL SERVICES, INC. | Jason Arnett | 5 | | (904) 696-9994 | \$181,336.03 |

| Amount of Original Award: | \$7,884,680.00 |
|---------------------------|----------------|
| Date of Original Award: | 10/17/2019 |
| Change Order Amount: | \$181,336.03 |

List of Previous Change Order/Amendments:

| CPA # | Amount | Date | Reason |
|--------|--------------|------------|--|
| 185479 | \$84,149.87 | 09/03/2020 | Pipe re-route due to existing site conditions |
| 185479 | \$586,654.74 | 04/20/2021 | Vacuum priming system allowance increase, diesel pump rehab allowance increase, JEA requested Hydrogen Sulfide mitigation system, diesel discharge pipe relocation. |

New Not-To-Exceed Amount: Length of Contract/PO Term: Begin Date:

\$8,736,820.64 Project Completion 11/14/2019 End Date:Project Completion (Expected: October 2021)Renewal Options:N/AJSEB Requirement:Ten Percent (10%) GoalComments on JSEB Requirements:Original AwardDonna Hamilton (Pipe Valves & Fittings) - 10%

This Amendment N/A

Background/Recommendations:

Originally bid and approved by Awards Committee on 10/17/2019 in the amount of \$7,884,680.00 to Williams Industrial Services Group, LLC. A copy of the original award is attached as for reference. Administrative change orders were previously approved on 09/03/2020 and 04/20/2021 for a total of \$670,804.61 for differing site conditions and JEA requested changes as detailed in the table above.

During construction of the Bradley Road Booster Pump Station JEA determined the existing 36" influent valve needed to be replaced. This change order is for the installation of a new 36" valve on the influent side force-main to the Bradley Road project. Work will include the excavation of the existing 36" influent force main, dewatering and shoring; installation of an HDPE fusion welded bypass piping from the line stop to the wet well within the existing pump station, and supply of two 8" diesel bypass pumps from the pump-out to pump-in piping configurations. The quote for this work is attached for reference. The pricing was compared to previous projects and deemed reasonable.

Request approval to award a change order to Williams Industrial Services Group, LLC, for construction services for Bradley Road Booster Pump Station in the amount of \$181,336.03 for a new not-to-exceed amount of \$8,736,820.64, subject to the availability of lawfully appropriated funds.

| Manager: | Collier, Bradley W Mgr W/WW Project Management |
|-----------|--|
| Director: | Conner, Sean – W/WW Project Engineering & Construction |
| VP: | Vu, Hai X. – VP Water/Wastewater Systems |

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date

Date: 10/17/2019 Item# 4



Formal Bid and Award System

Award #4 October 17, 2019

| Type of Award Request: | BID (IFB) |
|-------------------------------|-----------------------------------|
| Request #: | 6617 |
| Requestor Name: | West, Hugh G. |
| Requestor Phone: | (904) 665-4409 |
| Project Title: | Bradley Road Booster Pump Station |
| Project Number: | 8002274 |
| Project Location: | JEA |
| Funds: | Capital |
| Budget Estimate: | \$7,766,323.00 |
| Scope of Work: | |

Scope of Work:

This solicitation is for the construction of a new booster station to replace the existing dry pit/wet pit station at 10477 Bradley Road. The booster station will be built on JEA property adjacent to the existing station, which will remain in service during construction. The major equipment in the booster station will consist of six (6) 140 hp primary booster pumps, two (2) 35 hp jockey pumps, two (2) 475 hp diesel standby pumps, one (1) 800 kW diesel standby generator, switchgear/motor control centers, two (2) discharge mag meters, one (1) concrete electrical building, and yard piping. Site work will consist of clearing, grubbing, grading, along with new security fencing and landscaping. Some minor drainage work and new driveways will be installed. Following completion of the new booster station and a 30-day test period, the existing station will be demolished.

This award positively impacts the following JEA Measures of Value:

- Customer Value: provides a reliable major pump station to the customers on the East Grid.
- Community Value: provides a reliable and odor free pump station for the surrounding community.
- Environmental Value: provides a pump station that reduces the chance of sanitary sewer overflows and odors to the surrounding community.
- Financial Value: provides a new pump station that will reduce the maintenance expenditures and man-hours required to maintain the current station.

| JEA IFB/RFP/State/City/GSA#: | 106-19 |
|------------------------------|-------------|
| Purchasing Agent: | King, David |
| Is this a Ratification?: | NO |

RECOMMENDED AWARDEE(S):

| Name | Contact Name | Email | Address | Phone | Amount |
|--|---|------------------------|---|--------------------|----------------|
| WILLIAMS INDUSTRIAL SERVICES, INC. | and the second se | jarnett @wisgrp.com | 591 Pickettville Road, Jacksonville, FL 32220 | (904) 696- 9994 | \$7,884,680.00 |

Amount for entire term of Contract/PO:\$7Award Amount for remainder of this FY:\$5Length of Contract/PO Term:Pro

\$7,884,680.00 \$5,420,717.00 Project Completion

11/14/2019

End Date (mm/dd/yyyy): JSEB Requirement:

Begin Date (mm/dd/yyyy):

Project Completion (Expected: 05/2021) Ten Percent (10%) Goal

Comments on JSEB Requirements: Donna Hamilton (Pipe Valves & Fittings) - 10%

BIDDERS:

| Name | Amount |
|--|----------------|
| WILLIAMS INDUSTRIAL SERVICES GROUP, LLC. | \$7,884,680.00 |
| SAWCROSS, INC. | \$8,313,000.00 |
| HARRY PEPPER & ASSOCIATES, INC. | \$9,303,355.00 |

Background/Recommendations:

Advertised on 08/14/2019. Eight (8) prime contractors attended the mandatory pre-bid meeting held on 08/19/2019 and three (3) prime contractors attended the second mandatory pre-bid meeting held on 08/30/2019. At Bid opening on 09/24/2019, JEA received three (3) Bids. Williams Industrial Services Group, LLC. is the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The award amount of \$7,884,684.00 is approximately 1.5% higher than the budget estimate and is deemed reasonable. A new budget trend will be submitted to match the award and overall project budget. Any excess capital funds will be returned to the capital project holding accounts, after project completion.

The project details are below:

- Original Project Budget: \$5,594,960.00
 - Engineering Estimate: \$489,671.00
 - Construction Estimate: \$4,896,711.00
 - o Internal JEA Costs: \$208,578.00
- Revised Budget: \$10,186,181.00 (At Re-design)
 - Revised Engineering Cost: \$1,864,544.00 (Engineer: CDM Smith)
 - Revised Construction Cost: \$7,766,323.00
 - Revised Internal JEA Costs: \$555,314.00
- Estimate at Completion: \$10,304,538.00
 - Engineering Cost: \$1,864,544.00
 - o Actual Construction Cost: \$7,884,680.00
 - o Internal JEA Costs: \$555,314.00
- Original Project Schedule:
 - Engineering Completion: February 2014
 - Construction Completion: September 2014
- Revised Project Schedule:
 - Engineering Completion: August 2019
 - Construction Completion: April 2021

Major Changes/Issues:

The original scope was for the rehabilitation of the existing Bradley Road Master Wastewater Pumping Station, a critical link of the East Grid collection and conveyance network. The project was originally coupled with another master pump station project for bidding, the Argyle Forest Master Pump Station (PS). The design evolved to include a Category 5 storm-rated building, full capacity generator, redundant electrical feeds, modifications to piping to allow for operational redundancy, and IT and security improvements. Engineering also include investigation of influent and effluent force mains to evaluate

piping and lineup. The original scope project was advertised on 05/02/2018, with only one bid received on 08/07/2018 for approximately \$16.5 million. This included construction costs of \$11.3 million for the Bradley Road PS and \$5.2 million for the Argyle Forest PS. At that time, the solicitation was rescinded, due to escalating costs, and the project was sent back to the consultant (CDM Smith) for re-design. Eventually, the Argyle Forest PS was re-bid for \$4.1 million (Ortega Industrial Contractors), and the Bradley Road PS is now being awarded at \$7.9 million.

Cost Implications: Due to the hydraulic evaluation and the critical importance of this key conveyance network component, engineering costs escalated as the project evolved. Re-design resulted in a reduced final cost.

106-19 – Request approval to award a contract to Williams Industrial Services Group, LLC. for construction services for Bradley Road Booster Pump Station in the amount of \$7,884,680.00, subject to the availability of lawfully appropriated funds.

Manager:Collier, Bradley W. - Mgr WW Plants & Pump Stations E&CDirector:Conner, Sean M. - Dir W/WW Project Engineering & ConstructionVP:Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date

Appendix B - Bid Form 106-19 Bradley Road Booster Pump Station

| Submit an original, two (2) copies and one (1) thumb drive along with other require Procurement Dept., 21 W. Church St., Bid Office, Customer Center, 1 st Floor, Room | d forms in a sealed envelope to: JEA 002, Jacksonville, FL 32202-3139. |
|---|--|
| Company Name: WILLIAMS NOUSTRIAL SERVICES GROUP | · 1.1.C. |
| Company's Address: 591 PICKETTVILLE ROOD SACKSON | me fr 32220 |
| License Number: CGC 1509613 EC 1300 2497 | |
| Phone Number: 9046969994 FAX No: 9026969997 Email Address: _)0 | ENET ONIS GRP. com |
| BID SECURITY REQUIREMENTS TERM OF CONTRA | |
| None required One Time Purchase | |
| Certified Check or Bond (Five Percent (5%) | nts |
| SAMPLE REQUIREMENTS SECTION 255.05, FLORIDA ST | ATUTES CONTRACT BOND |
| None required None required | |
| Samples required prior to Bid Opening Samples may be required subsequent to | ward |
| Bid Opening | |
| | |
| | INSURANCE REQUIREMENTS |
| Quantities indicated are exacting Quantities indicated reflect the approximate quantities to be purchased | Insurance required |
| Throughout the Contract period and are subject to fluctuation in accordance | |
| with actual requirements. | |
| PAYMENT DISCOUNTS | |
| 1% 20, net 30 | |
| 2% 10, net 30 | |
| Other None Offered | |
| None Offered | |
| ENTER YOUR BID FOR SOLICITATION 119-19 | TOTAL BID PRICE |
| Total Bid Price for the Proje | at m |
| (enter total from cell C22 in the Bid Workbool | |
| I have read and understood the Sunshine Law/Public Records c | auses contained within this |
| solicitation. I understand that in the absence of a redacted copy my | proposal will be disclosed to the |
| public "as-is". | |
| BIDDER CERTIFICATION | |
| By submitting this Bid, the Bidder certifies that it has read and reviewed all of the doc | uments pertaining to this Solicitation, that |
| the person signing below is an authorized representative of the Bidding Company, that | t the Company is legally authorized to do |
| business in the State of Florida, and that the Company maintains in active status an ap (if applicable). The Bidder also certifies that it complies with all sections (including b | ut not limited to Conflict Of Interest and |
| Ethics) of this Solicitation. | 1 1 |
| We have received addenda | 9/14/19 |
| Handwritten Signature of Authorized Of | ficer of Company or Agent Date |
| | |
| through A C A C | A |
| JAGON ARMETT POPER | T NUNDEFD |
| Printed Name and Title | |
| | |

| | 13 | 12 | 11 | 10 | 9 | 8 | 7 | 6 | ა | 4 | 3 | 2 | 1 | No. | |
|----------------|---------------------------------------|--------------------|---------------|---------------------------------|-----------------------------------|---|--|--|--|--|--|---------------------------------------|---------------------|-------------|--|
| SUBTOTAL | Supplemental Work Authorization (SWA) | Testing Allowance | MOT Allowance | Vacuum Priming System Allowance | Lead Paint and Asbestos Allowance | Refurbish Existing Diesel Pump Allowance (allowance includes 2 pumps) | All other work associated with the construction of the Bradley Rd Pump Station Replacement Project | Technical Specifications section 010145-5 3.30 36" Line Stop Contingency | Piping, valves, and fittings furnish and install | Electrical and Instrumentation furnish and install | Concrete electrical building furnish price | Generator and fuel tank furnace price | Pumps furnish price | Description | 106-19 Appendix B - Bid Workbook, Bradley Road Wastewater Pump Station Improvement Project Only complete the Prices in Yellow Cells |
| \$7,854,680.00 | \$350,000.00 | \$10,000-\$440,000 | \$50,000.00 | \$5,000.00 | \$10,000.00 | \$63,000.00 | \$2,115,690.00 | \$64,130.00 | \$2,150,000.00 | \$1,279,000.00 | \$197,360.00 | \$395,500.00 | \$1,165,000.00 | Total Price | |
| | | 10,000 | | | al l | | | | | | | | | | |

Form)

\$0.00

1

57,854,680.00 47, 684,080.00

GENERAL/SPECIAL CONDITIONS (MAX. 10% OF SUBTOTAL)

TOTAL Bid Price (Subtotal plus General Conditions & Special Conditions, inclusive transfer total to Page 1 Appendix B - Bid

Bradley Road Booster Pump Station

This solicitation is for the construction of a new booster station to replace the existing dry pit/wet pit station at 10477 Bradley Road. The booster station will be built on JEA property adjacent to the existing station, which will remain in service during construction.

| Budget Milestones | Date | Engineering Budget | Construction Budget | *JEA Indirect Costs | Total Project Cost | Engineering Completion | Construction Completion | Major Change/Issue |
|---|----------------|-----------------------|------------------------|---------------------------|-----------------------|---------------------------|----------------------------|---|
| Planning | March 2013 | \$489,671.00 | \$4,896,711.00 | \$208,578.00 | \$5,594,960.00 | February 2014 | September 2014 | |
| Engineering Bid | May 2014 | \$1,084,770.00 | \$8,139,890.00 | \$436,314.00 | \$9,660,974.00 | July 2016 | January 2018 | Engineering cost included \$150k engineering study. Initial design awarded for outdoor booster pump station. |
| Design change for resiliency, force main investigations, hydraulic modeling, and operational redundancy. | May 2017 | \$1,497,365.00 | \$8,864,772.00 | \$555,314.00 | \$10,917,451.00 | January 2019 | May 2020 | Added Category 5 building, full capacity generator, redundant electrical feeds, modifications to piping to allow for operational redundancy, and IT and Security improvements. Investigated influent and effluent force mains to evaluate piping and lineup. |
| 100% Re-design | November 2018 | \$1,864,544.00 | \$7,766,323.00 | \$555,314.00 | \$10,186,181.00 | August 2019 | April 2021 | Redesigned to remove building, modify piping design to reduce cost, reduce concrete costs (slabs) added engineering startup services for \$125k. |
| Construction Bid (this award) | September 2019 | \$1,864,544.00 | \$7,884,680.00 | \$555,314.00 | \$10,304,538.00 | August 2019 | April 2021 | Bids came in slightly higher than estimated, but deemed reasonable. |
| Estimate at Completion | September 2019 | \$1,864,544.00 | \$7,884,680.00 | \$555,314.00 | \$10,304,538.00 | August 2019 | April 2021 | |

*Typical project indirect costs include:

a. Project Management (PEC or contract Project Manager labor)

b. Services During Construction (PEC or contract inspection labor)

c. Project Support (JEA labor charges from supporting groups such as Operations, Environmental, etc.)

d. Land & Rights (real estate labor and purchases)



May 28, 2021

- To: JEA
- Attn: Hugh West, P.E.
- Ref: JEA Project #8002274 Bradley Rd Booster Pump Station/ COR#5 36" Influent Valve Install Revision 3

Mr. West,

Per JEA request, Williams Industrial Services would like to submit the following change order request for the scope of work to be conducted, as detailed on the attached drawing, and described below. Please note the installation of the 36" valve is not an unforeseen event, JEA has requested this installation due to a lack of confidence in the operating ability of the existing 36" influent valve.

Scope:

- 1. Perform associated work for the bypass of the 36" influent force main and installation of 36" plug valve. Associated activities as described below:
 - a. Excavate the 36" influent force main, dewater, and shore.
 - b. Install HDPE fusion welded bypass piping from the line stop to the wet well within the existing pump station.
 - c. Supply two 8" diesel bypass pumps bypass from the pump-out to pump-in piping configurations.

Please see the below cost break down:

- Labor: \$ 34,694.22
- Material: \$99,761.60
- Equipment: \$46,880.21 Total Cost: \$181,336.03

WIS is requesting **15 days** be added to the project schedule for the referenced scope of work.

Please note, this quote is only valid for 30 days from the date referenced above.

Should you have any questions or comments please do not hesitate in contacting me.

Travis Cassella

Project Manager



Williams Industrial Services Group, LLC 591 Pickettville Road • Jacksonville, FL 32220 o: 904-696-9994 • m: 904-476-5900 trcassella@wisgrp.com • www.wisgrp.com

| 8002274 Bradley Road Booster Pump Station | | | | | |
|--|--|--|--|---|---|
| COR #5: 36" Influent Valve Install Revision 2 | | | | | |
| BID DUE: | PREPARED FOR: Hugh West PREPARED BY: Travis Cassella | DATE: | 5/27/2021 | | |
| LABOR: | DECRIPTION: | S.T.HRS | O.T.HRS | BASE RATE | TOTAL \$ |
| Additional Pipe Foreman | Labor Hours Required | 20.0 | | \$ 47.50 | \$ 950.00 |
| Pipe Fitter | | 40.0 | | \$ 38.69 | \$ 1,547.60 |
| Equipment Operator Pipe Fitter Helper | | 20.0 | | \$ 41.71 \$ 32.81 | \$ 834.20 \$ 656.20 |
| · · · | | | | | \$- |
| Pipe Foreman Pipe Fitter | Excavate to 36" Influent FM & Install Shoring | 22.5 45.0 | | \$ 47.50 \$ 38.69 | \$ 1,068.75 \$ 1,741.05 |
| Equipment Operator | | 22.5 | | \$ 41.71 \$ 32.81 | \$ 938.48 \$ 738.23 |
| Pipe Fitter Helper | | 22.5 | | \$ 32.81 | \$ 738.23 \$ - |
| Pipe Foreman Pipe Fitter | Restrain joints, pour thrustblock for linestop | 20.0 | | \$ 47.50 \$ 38.69 | \$ 950.00 \$ 1,547.60 |
| Equipment Operator | | 20.0 | | \$ 41.71 | \$ 834.20 |
| Pipe Fitter Helper | | 20.0 | | \$ 32.81 | \$ 656.20 \$ - |
| Pipe Foreman | Install fusion welded HDPE pipe from | 20.0 | | \$ 47.50 | \$ 950.00 |
| Pipe Fitter Equipment Operator | linestop to splitter box manhole. Remove manhole to fit. Set 2ea diesel pumps and | 40.0 | | \$ 38.69 \$ 41.71 | \$ 1,547.60 \$ 834.20 |
| Pipe Fitter Helper | install suction/discharge hoses | 20.0 | | \$ 32.81 | \$ 656.20 |
| Pipe Foreman | Perform 36" valve install at night | 12.0 | | \$ 47.50 | \$- \$570.00 |
| Pipe Fitter Equipment Operator | | 24.0 12.0 | | \$ 38.69 \$ 41.71 | \$ 928.56 \$ 500.52 |
| Pipe Fitter Helper | | 12.0 | | \$ 41.71 \$ 32.81 | \$ 393.72 |
| Pipe Foreman | Remove linestop, backfill excavation, | 22.5 | | \$ 47.50 | \$- \$1,068.75 |
| Pipe Fitter | remove well points, and rough grade | 45.0 | | \$ 38.69 | \$ 1,741.05 |
| Equipment Operator Pipe Fitter Helper | area | 22.5 22.5 | | \$ 41.71 \$ 32.81 | \$ 938.48 \$ 738.23 |
| | | | | • | \$ - |
| DIRECT LABOR HOURS | | 585.0 | | | |
| DIRECT LABOR HOURS OVERTIME DIRECT LABOR HOURS TOTAL | | 505.0 | - | | |
| DIRECT LABOR HOURS TOTAL | | 585.0 | - | | |
| SUPERINTENDENT | | 100.0 | - | \$ 65.48 | \$ 6,548.00 |
| PM | | 20.0 | | \$ 83.12 | \$ 1,662.40 |
| | | | - | | \$ - \$ 31,540.20 |
| | | Labor subtota | | | \$ 31,540.20 |
| | | Contingency Labor total: | 0% | | \$ - \$ 31,540.20 |
| | RIPTION | # UNITS | RATE/UNIT | COST | TOTAL |
| Addition 36" Plug Valve w/valve stem & Accessories | al Materials Needed | 1 | \$ 55,600.00 | \$ - \$ 55,600.00 | \$ - \$ 55,600.00 |
| (4) 36" PVC Wedge Restraint (1) 36" PVC Sleeve w/bolt and gaskets | | 4 | \$ 1,500.00 \$ 2,950.00 | | \$ 6,000.00 \$ 2,950.00 |
| (6) 36 inch PVC bell restraints w/allthread & nuts | | 6 | \$ 2,560.00 \$ 2,560.00 | | \$ 15,360.00 |
| 36 " Line Stop Positive Pressure Suit (safety equipment)- To In | | | | . , | |
| | To be billed under allowance line item Install Pipe Plug in Splitter Box | 1 | \$ 724.99 | \$ - | \$ - |
| Fuel (per day) | | 12 | \$ 724.99 \$ 160.00 | \$ - \$ 724.99 \$ 1,920.00 | \$ - \$ 724.99 \$ 1,920.00 |
| Concrete for thrust block (8 yards) | | | | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 |
| | | 12 | \$ 160.00 \$ 120.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 |
| Concrete for thrust block (8 yards) | | 12 | \$ 160.00 \$ 120.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - TOTALS: | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 850.00 \$ - \$ 84,364.99 |
| Concrete for thrust block (8 yards) | | 12 8 1 | \$ 160.00 \$ 120.00 \$ 850.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 850.00 \$ - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 |
| Concrete for thrust block (8 yards) | | 12 8 1 | \$ 160.00 \$ 120.00 \$ 850.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - TOTALS: | \$ \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 850.00 \$ - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ - |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: | | Material subto Contingency Material total QTY. | \$ 160.00 \$ 120.00 \$ 850.00 btal 0% : Rate | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - TOTALS: TAX: TAX: #Weeks | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 850.00 \$ - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ - \$ 90,692.36 TOTAL |
| Concrete for thrust block (8 yards) 57 Stone (Load) | istall Pipe Plug in Splitter Box | Material subto Contingency Material total | \$ 160.00 \$ 120.00 \$ 850.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - TOTALS: TAX: | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 850.00 \$ - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ - \$ 90,692.36 TOTAL \$ 5,379.10 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box | istall Pipe Plug in Splitter Box | Material subto Contingency Material total QTY. 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 000 \$ - TOTALS: TAX: #Weeks 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 72960.00 72060 72060 72060 72060 72060 72060 72060 72060 7207 72060 7207 72060 7207 72060 7207 72060 7207 72060 7207 7207 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor | istall Pipe Plug in Splitter Box | Material subto Contingency Material total QTY. 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 \$ 609 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 707ALS: TAX: 1.00 1.00 1.00 1.00 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 7222 72222 722222 722222 722222 722222 722222 722222 722222 722222 722222 72222 72222 72222 72222 72222 72222 7222 7222 7222 7222 7222 7222 722 722 722 722 722 722 72 7 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box | istall Pipe Plug in Splitter Box | Material subto Contingency Material total QTY. 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 707ALS: TAX: 74X: #Weeks 1.00 1.00 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.90 724.90 724.90 724.90 725.37 72 725.379 725 725.379 725 725.379 725 725.20 725 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 \$ 6,09 \$ 250 \$ 5,755 \$ 448 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 707ALS: TAX: 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.90 724.90 724.90 725.37 72 725 725.25 725 725 725 725 725 725 725 725 725 7 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 \$ 609 \$ 250 \$ 250 \$ 575 \$ 448 \$ 8,553 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 707ALS: TAX: 7AX: #Weeks 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.90 724.90 725.37 72 725 725.25 725 725 725 725 725 725 725 725 725 7 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor Back-up Diesel Bypass Pumping System (2ea 8' HDPE Pipe, fusion welder, labor to perform 36'' Pipe Plug and Inflation Hose | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ TOTALS: TAX: 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ - \$ 90,692.36 \$ - \$ 90,692.36 \$ TOTAL \$ 5,379.10 \$ 4,553.77 \$ 6,645.56 \$ 609.00 \$ 250.00 \$ 574.69 \$ 448.00 \$ 8,553.27 \$ 12,179.41 \$ 556.00 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor Back-up Diesel Bypass Pumping System (2ea 8' HDPE Pipe, fusion welder, labor to perform 36" Pipe Plug and Inflation Hose 28 Meter Concrete Pump Truck to pour thrust bl | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 707ALS: TAX: 74X: #Weeks 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ 8 - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ - \$ 90,692.36 \$ - \$ 90,692.36 \$ TOTAL \$ 5,379.10 \$ 4,553.77 \$ 6,645.56 \$ 609.00 \$ 250.00 \$ 574.69 \$ 448.00 \$ 8,553.27 \$ 12,179.41 \$ 556.00 \$ 1,000.00 \$ 1,000.00 } |
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| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor Back-up Diesel Bypass Pumping System (2ea 8' HDPE Pipe, fusion welder, labor to perform 36" Pipe Plug and Inflation Hose 28 Meter Concrete Pump Truck to pour thrust bl | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 707ALS: TAX: 74X: #Weeks 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ 8 - \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ - \$ 90,692.36 \$ - \$ 90,692.36 \$ TOTAL \$ 5,379.10 \$ 4,553.77 \$ 6,645.56 \$ 609.00 \$ 250.00 \$ 574.69 \$ 448.00 \$ 8,553.27 \$ 12,179.41 \$ 556.00 \$ 1,000.00 \$ 1,869.57 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor Back-up Diesel Bypass Pumping System (2ea 8' HDPE Pipe, fusion welder, labor to perform 36" Pipe Plug and Inflation Hose 28 Meter Concrete Pump Truck to pour thrust bl | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 \$ 609 \$ 250 \$ 575 \$ 448 \$ 8,553 \$ 12,179 \$ 556 \$ 1,000 \$ 1,870 ubtotal 0% | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ TOTALS: TAX: 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ \$ 84,364.99 \$ 6,327.37 \$ 90,692.36 \$ |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor Back-up Diesel Bypass Pumping System (2ea 8' HDPE Pipe, fusion welder, labor to perform 36'' Pipe Plug and Inflation Hose 28 Meter Concrete Pump Truck to pour thrust bl Backhoe | DESCRIPTION | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 \$ 609 \$ 250 \$ 575 \$ 448 \$ 8,553 \$ 12,179 \$ 556 \$ 1,000 \$ 1,870 ubtotal 0% | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ TOTALS: TAX: 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 725.00 725 725 725 725 725 725 725 725 725 725 |
| Concrete for thrust block (8 yards) 57 Stone (Load) RENTAL EQUIPMENT: Wellpoint Pump and System Rental 25000-29999 Trackhoe Trench Box Plate Compactor Pickup Truck Sump Pump Air Compressor Back-up Diesel Bypass Pumping System (2ea 8' HDPE Pipe, fusion welder, labor to perform 36'' Pipe Plug and Inflation Hose 28 Meter Concrete Pump Truck to pour thrust bl Backhoe | DESCRIPTION " Diesel Pumps) lock (4 Hour) | Material subto Contingency Material total QTY. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | \$ 160.00 \$ 120.00 \$ 850.00 tal 0% : Rate \$ 5,379.10 \$ 4,554 \$ 6,646 \$ 609 \$ 250 \$ 250 \$ 575 \$ 448 \$ 8,553 \$ 12,179 \$ 556 \$ 1,000 \$ 1,870 Jbtotal 0% otal: | \$ - \$ 724.99 \$ 1,920.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 960.00 \$ 850.00 \$ TOTALS: TAX: 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00 | \$ 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 724.99 725.00 725 725 725 725 725 725 725 725 725 725 |
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Formal Bid and Award System

Award #4 June 10, 2021

| Type of Award Request: | MISCELLANEOUS |
|-------------------------|---|
| Request #: | 144 |
| Requestor Name: | Russell, Brad L Water Wastewater Engineer |
| Requestor Phone: | (904) 665-7683 |
| Project Title: | E-Town E8 Parcel Reclaimed Water Transmission Project |
| Project Number: | 8007016 |
| Project Location: | JEA |
| Funds: | Capital |
| Award Estimate: | \$900,000.00 |
| Scope of Work: | |

This project includes an open cut installation of approximately 3,200 linear feet (LF) of 30" reclaimed water main with associated fittings and valves by developer Toll Southeast LP Company under assignment of the E-Town agreement. JEA Planning will administrate this as a Cost Participation project. The timing of the Cost Participation will follow the Developer's schedule.

| Purchasing Agent: | King, David |
|--------------------------|-------------|
| Is this a ratification?: | NO |
| If yes, explain: | |

RECOMMENDED AWARDEE(S):

| Name | Contact Name | Email | Address | Phone | Amount | | | |
|---|-----------------|------------|--|--------------------|--------------|--|--|--|
| TOLL SOUTHEAST LP COMPANY/JAX DIRTWORKS, INC. | Nick Kausch | | | (904) 467- 9787 | \$855,671.70 | | | |
| Amount for entire ter | m of Co | ntract/PO: | \$855,671.70 | | | | | |
| Award Amount for remainder of this FY: | | | \$855,671.70 | | | | | |
| Length of Contract/P | O Term: |] | Project Completion | | | | | |
| Begin Date (mm/dd/yyyy): | | | 12/01/2020 | | | | | |
| End Date (mm/dd/yyyy): | | | Project Completion (Estimated: September 2021) | | | | | |
| JSEB Requirement: | |] | N/A - Developer reimbursement | | | | | |

BIDDERS:

| Name | Amount |
|-----------------------------------|----------------|
| TOLL SOUTHEAST LP COMPANY/JAX | \$855,671.70 |
| DIRTWORKS, INC. | \$655,071.70 |
| TG UTILITY COMPANY | \$867,700.00 |
| CAPPS LAND MANAGEMENT & MATERIALS | \$872,706.00 |
| RUBY COLLINS | \$972,280.00 |
| DB CIVIL CONSTRUCTION | \$947,685.00 |
| GRIMES UTILITIES | \$1,182,528.00 |

Background/Recommendations:

The E-Town E8 Parcel Reclaimed Water Transmission Project is part of the 9B Developer Utility Service and JEA Cost Participation Agreement dated July 15, 2015 and amended November 5, 2018. The Agreement outlines that certain JEA system improvements are reimbursable to the Developer. Per the Agreement, JEA will reimburse the Developer Assignee, Toll Southeast LP Company, for the improvements associated with the RG Skinner Parkway Reclaimed Water Transmission Projects.

The developer requested bids for all the utility work and the project was awarded based upon the lowest lump sum total. The Toll Southeast LP Company publically bid the project and received six Bids. All of the Bidders to the Toll Southeast LP Company are listed above, with Jax Dirtworks, Inc. being the lowest Bidder. The bid is approximately 38% less than JEA's estimate and deemed acceptable. The analysis of the bid amount to the construction estimate indicates that most of the difference can be attributed to general conditions, overhead, profit and contingency. This is consistent with the more competitive nature of development cost and the inherent cost savings associated with the contractor being involved in other construction at the site.

Request approval to award a contract to the developer, Toll Southeast LP Company, for the construction of the water main and reclaimed water main by Jax Dirtworks, Inc. for the E-Town E8 Parcel Reclaimed Water Transmission Project in the amount of \$855,671.70, subject to the availability of lawfully appropriated funds.

| Manager: | Mackey, Todd D Mgr W/WW System Planning |
|-----------|--|
| Director: | Zammataro, Robert J. (Rob) - Dir W/WW Planning & Development |
| VP: | Vu, Hai X VP Water Wastewater Systems |

APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date

The following additional information associated with this award request is included. The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible bidder. The solicitation was advertised and bids opened on September 25, 2020. The following table summarize the bid results.

| Name | Amount | Disqualified | Reason |
|--|----------------|--------------|--------|
| Capps Land Management & Materials | \$872,706.00 | NO | |
| DB Civil Construction | \$947,685.00 | NO | |
| Grimes Utilities | \$1,182,528.00 | NO | |
| Ruby Collins | \$972,280.00 | NO | |
| Toll Southeast LP Company/Jax Dirtworks, Inc. | \$855,671.70 | NO | |
| TG Utility Company | \$867,700.00 | NO | |

The developer requested bids for all the utility work and the project was awarded based upon the lowest lump sum total. All of the bidders are listed above with Jax Dirtworks, Inc, being the lowest bidder at \$855,671.70. This is substantially lower than JEA's estimate of \$1,387,533 and is deemed acceptable. Capital Budget has approved funding of \$903,500 to cover the bid amount with contingency and any associated JEA project management cost.

Approval is requested to award a contract to the developer, Toll Southeast LP Company, Inc., in the amount of \$855,671.70 for construction by Jax Dirtworks, Inc., of the Parcel E8 Reclaimed Water Main Transmission Project subject to the availability of lawfully appropriated funds.

Doc # 2015162419, OR BK 17235 Page 199, Number Pages: 63 Recorded 07/15/2015 at 03 23 PM; Ronnie Fussell CLERK CIRCUIT COURT DUVAL COUNTY RECORDING \$537.00

DEVELOPER UTILITY SERVICE AND JEA COST PARTICIPATION AGREEMENT

THIS DEVELOPER UTILITY SERVICE AND JEA COST PARTICIPATION AGREEMENT (this "Agreement") is made and entered into on this $\cancel{15}$ of $\cancel{1429}$, $20\cancel{15}$ ("Effective Date"), by and between Eastland Timber, LLC, a Florida limited liability company, whose address is 4310 Pablo Oaks Courts, Jacksonville, Florida 32224 (the "Developer") and JEA, whose address is 21 W. Church Street, Jacksonville, Florida 32202.

RECITALS

- A. Developer's related entities are the owners of several parcels of real property located in Duval County, Florida (the "Property") as shown on the attached Exhibit "A."
- B. Developer or its successors and assigns intend to construct certain improvements on the Property which will require water, sewer and reclaimed water infrastructure, as described and defined in this Agreement.
- C. Developer and JEA desire to extend JEA's water, wastewater and reclaimed water system ("JEA Utility System") to serve the Property so that JEA can provide service to the Property without imposing a burden on its existing customers.
- D. JEA is willing to expand the JEA Utility System and to provide such treatment capacity and provide such service so that the Property and its occupants may have an adequate water and reclaimed water supply and wastewater disposal system subject to all of the terms and conditions of this Agreement.
- E. JEA and the Developer recognize that water is a natural resource of limited supply and wastewater treatment and disposal is a necessity for public health. Thus, the water supply and disposal of wastewater must be regulated and controlled and is subject only to a

reasonable and beneficial use to assure an adequate supply of water and adequate wastewater treatment capacity for all members of the public served by JEA. The Developer and JEA further recognize that the supply of water and wastewater disposal service by JEA to the Property is subject to regulation, prohibition, limitation and restriction by local, state and federal governmental agencies as well as JEA.

NOW, THEREFORE, in consideration of the mutual undertakings and agreements contained in this Agreement and other good and valuable consideration, the receipt of which is hereby acknowledged, the Developer and JEA hereby covenant and agree as follows:

- <u>Recitals</u>. The above recitals are true and correct and form a material part of this Agreement.
- 2. <u>Definitions</u>. The parties agree that in construing this Agreement, the following words, phrases and terms shall have the following meanings:
 - 2.1 "Agreement" means this Developer Utility Service and JEA Cost Participation Agreement as it may be amended from time to time.
 - 2.2 "CDD" means any Community Development District having jurisdiction over the Property as defined in Section 17.1 hereof.
 - 2.3 "Customer Installation" means all facilities on the customer's side of the Point of Delivery.
 - **2.4** "Developer" means Eastland Timber, LLC a Florida limited liability company, its successors and assigns.

- **2.5** "Developer's Engineer" means the Florida licensed, registered professional engineer selected by Developer, or its successors and assigns from time to time.
- 2.6 "Developer Improvements" means the portion of the Water, Sewer and Reclaimed Water facilities to be constructed by Developer pursuant to this Agreement which will extend or expand the JEA System to provide Water, Sewer and Reclaimed Water service to the Property
- 2.7 "Development Unit" means a part of the Property which is being or which is to be developed as platted property or as an unplatted unit with a separate site plan and specific metes and bounds legal description.
- **2.8** "ERC" means equivalent residential connection.
- **2.9** "FDEP" means the Florida Department of Environmental Protection, an agency of the State of Florida, or any successor agency.
- **2.10** "FDOT" means the Florida Department of Transportation.
- 2.11 "GPD" means gallons per day on an annual average basis.
- 2.12 "Interchange" shall mean the constructed interchange between RG Skinner Parkway and State Road 9B, which contains previously constructed utility improvements, as shown on Exhibit "A."
- 2.13 "JEA Electric Transmission and Utility Easement" shall mean the existing electric transmission and utility easement which contains a 16 inch Water Main, a 20 inch Reuse Water Main and an 8 inch Sewer Main.
- 2.14 "JEA System" means all Water, Sewer and Reclaimed Water facilities and interests in real and personal property owned, operated, managed or controlled by JEA now or in the future and used to provide Water, Sewer and Reclaimed Water

service to existing and future customers. The JEA System ultimately includes the Developer Improvements after acceptance of dedication by Developer to JEA.

- 2.15 "Lot or Tract" means each separate subdivided building site.
- 2.16 "Main" means a pipe or conduit conveying Water, Reclaimed Water, Sewage or Wastewater.
- 2.17 "Manager" means the JEA Development Manager.
- 2.18 "Manuals" means the 2015 JEA Rules and Regulations for Water and Sewer & Reclaimed Water, JEA Water, Sewer and Reclaimed Water Design Guidelines and JEA Water and Wastewater Standards, as amended from time to time.
- 2.19 "Phase One Development" means the development of two residential subdivisions known as Monterey Pines and Cypress Bluff as shown on Exhibit "A."
- **2.20** "Phase Two Development" means the development of all Development Units within the Property except the Phase One Development.
- 2.21 "Phasing and Projected Flow Schedule" shall be the projected time schedule for construction of Water, Sewer and Reclaimed Water capacity as shown on Exhibit "B"
- 2.22 "Plans and Specifications" means those documents and drawings prepared by the Developer's Engineer and approved by JEA for the design and construction of certain Water, Sewer and Reclaimed Water facilities.
- 2.23 "Point of Delivery" means the point where the JEA's service line is connected to the customer's line and unless otherwise indicated by JEA, the Point of Delivery shall be at a point on the customer's lot line.
- 2.24 "Property" means the real property shown on Exhibit "A."

- 2.25 "Reclaimed Water" or "Reuse Water" means wastewater that has been stored and treated in accordance with the treatment and water quality requirements for reclaimed water for public access and residential irrigation reuse as established in the applicable Chapter of the Florida Administrative Code, which will be provided by JEA at pressure ranges established by JEA to all retail customers within the Property.
- **2.26** "R.G. Skinner Parkway" shall mean the regionally significant roadway contracted to receive mobility fee credits pursuant to an agreement with the City of Jacksonville to be constructed by Developer, as shown on Exhibit "A", and which shall contain within its right of way utility improvements,.
- 2.27 "Schedule of Values" means a schedule showing the allocation of the contract price as to the Developer Improvements among the various portions of the work for the Developer Improvements.
- 2.28 "Service Notice" means the written notice Developer provides to JEA of Developer's intent to commence construction of a Development Unit within the Property and to request a Pre-construction meeting with JEA.
- 2.29 "SJRWMD" means the St. Johns River Water Management District.
- 2.30 "Sewage" or "Wastewater" means water-carried wastes from residences, business buildings, institutions, industrial establishments and other customers of the JEA system.
- 2.31 "Water" means potable water meeting the applicable federal, state and local laws and regulations for human consumption, fire protection, and consumption by business and industry.

- 2.32 "Water and Sewer Capacity" and "Reclaimed Water Capacity" means the readiness and ability of JEA to furnish Water, Sewer, and Reclaimed Water service at pressure (at pressure ranges established by JEA for the applicable uses) to each Lot or Tract in accordance with applicable governmental requirements and regulations. Capacity relating to Water, Sewer, and Reclaimed Water is typically expressed as a rate of flow measured in GPD.
- 2.33 "Water and Sewer Facilities and Reclaimed Water Facilities" means all facilities, including but not limited to, water plants, wells, pumps, treatment, production, transmission and distribution mains, meters and other appurtenant facilities for the provision of piped water onto the Property and/or, lift stations, treatment, gravity sewer mains, sewer force mains, pumps and other appurtenant facilities to collect, transmit, treat and dispose of sewage from the Property and/or reclaimed water treatment, storage and pumping, production, transmission and distribution mains, meters and other appurtenant facilities for the provision of piped reclaimed water onto the Property.
- 3. <u>Term.</u> This Agreement shall remain valid and effective through December 31, 2039.
- 4. Design and Construction of Water, Sewer and Reclaimed Water Facilities. The Developer, at its expense, shall cause Developer's Engineer to design in accordance with JEA standards and produce and submit to JEA for its review and written approval prior to construction, plans and specifications for the construction of the Developer Improvements. The Plans and Specifications may be limited to the improvements necessary to serve only the first Development Unit or Development Units and Plans and Specifications for subsequent Development Units may be furnished from time to time for

JEA's review and written approval prior to construction of subsequent Development Units. The Developer's plans should include a route survey depicting all improvements located in rights-of-ways or dedicated easements and existing utilities. Soft digs and geotechnical surveys may be required and will be determined during the plan review phase. Upon satisfactory completion of the plan review process, a minimum of five (5) sets of signed and sealed engineering plans must be submitted to JEA Environmental Services for FDEP permit processing.

5. Design and Construction of Water Facilities.

- 5.1 The Developer Improvements set forth in this section are described in the attached "Water" Exhibit "C." Developer at its expense shall cause the permitting and construction of:
- 5.2 <u>Southern Water Main</u>. A twenty (20) inch Water Main from JEA's existing sixteen (16) inch Water Main located in the JEA Electric Transmission and Utility Easement to the Developer constructed twenty (20) inch Water Main constructed as part of the Interchange, all as shown on the "Water" Exhibit "C."
- 5.3 <u>R.G. Skinner Parkway Water Main</u>. A twenty (20) inch and a sixteen (16) inch Water Main within the right-of-way for R.G. Skinner Parkway from the twenty (20) inch Water Main constructed as part of the Interchange to the existing ten (10) inch Water Main located in the R.G. Skinner Parkway at Atlantic Coast High School, all as shown on the Water Exhibit "C." The parties to this Agreement understand that the Developer is not obligated to build this improvement in its entirety all at once and that Developer may construct such portions of this

improvement in conjunction with the roadway and storm water facilities needed to serve the development.

- 6. Design and Construction of Reuse/Reclaimed Water Facilities. The Developer Improvements set forth in this section are described in the attached "Reuse" Exhibit "D." Developer shall be responsible for the cost of design, permitting and construction management of these improvements. JEA shall be responsible for the construction costs of these improvements.
 - 6.1 <u>Reuse/Reclaimed Water Facility Construction Costs Reimbursement</u>. As to the Developer Improvements set forth in this Section 6, Developer and JEA agree JEA shall reimburse Developer for the construction costs of each improvement as set forth in Section 9.1. Developer shall be responsible for the cost of design, permitting and construction management of these improvements.
 - 6.2 <u>Southern Reuse Water Main</u>. Developer shall cause the design, permitting and construction of a thirty (30) inch Reuse Water Main from the existing twenty (20) inch Reuse Water Main located within the JEA Electric Transmission and Utility Easement to the thirty (30) inch Reuse Water Main under construction as part of the Interchange, as shown on the "Reuse/Reclaimed Water Developer Improvements" attached as Exhibit "D."
 - 6.3 <u>R.G. Skinner Parkway Reuse Water Main</u>. The Developer shall cause the design, permitting and construction of a thirty (30) inch Reuse Water Main within the right-of-way for R.G. Skinner Parkway from the Reuse Water Main under construction as part of the Interchange to Station 197+02 of R.G. Skinner Parkway near the Atlantic Coast High School, all as shown on the Reuse Exhibit

"D." The parties to this Agreement understand that the Developer is not obligated to build this improvement in its entirety all at once and that Developer may construct such portions of this improvements needed to serve the immediate needs of any development or portions of development on the Property as such needs arrive in conjunction with the roadway and storm water facilities needed to serve the development.

- 6.4 <u>Northern Reuse Water Main</u>. Developer agrees to provide or cause to be provided to JEA either a thirty (30) foot wide utility easement or a public right-of-way, whichever is applicable, for a thirty (30) inch Reuse Water Main on the Property from the Reuse Water Main at Station 197+02 in the right-of-way for the R.G. Skinner Parkway to the northern boundary of the Property, all as generally shown on Exhibit "D."
 - **6.4.1** Developer Northern Reuse Water Main in Public Right-of-Way. For sections of the Northern Reuse Water Main associated with development undertaken by Developer or its related entities, including road construction, Developer shall cause the design, permitting and construction of a thirty (30) inch Northern Reuse Water Main within a public right-of-way. As to such activity by Developer, Developer and JEA agree that Developer shall be responsible for the design, permitting and construction management costs while JEA shall reimburse Developer for the construction cost of any such improvements per Section 9.1 of this Agreement.

- 6.4.2 JEA Northern Reuse Water Main in Easement. For sections of the Northern Reuse Water Main not associated with development or road construction undertaken by Developer or its related entities, Developer or its related entities shall cause the conveyance of a non-exclusive easement to JEA, at no cost to JEA other than closing costs, to allow for necessary use of the Northern Reuse Water Main, as generally shown on Reuse Exhibit "D." JEA shall pay the cost of the survey, title insurance, recording costs, and any other closing costs related to the conveyance of the Northern Reuse Water Main easement. The exact location and path for the Northern Reuse Water Main shall be determined at the time of utility design for a Reuse Water Main at this location. For sections of the Northern Reuse Water Main set forth in this Section 6.4.2, JEA shall permit, design and construct a thirty (30) inch Northern Reuse Water Main within the easement, at JEA's expense.
- 7. Design and Construction of Sewer Facilities. The Developer Improvements set forth in this section are described in the "Sewer" Exhibit "E."
 - 7.1 Phase 1 Sewer Service and Facilities. JEA agrees to provide Sewer service to the first four-hundred (400) ERCs (residential Lots or equivalent with JEA's review and approval of the changed plans if different use such as multi-family or commercial uses is proposed) within the Property by connection to the existing 8 inch Sewer Force Main located in the JEA Electric Transmission and Utility Easement. JEA further agrees that it shall allow the necessary permitting beyond the initial four-hundred (400) residential Lots or equivalent multi-family or

commercial uses up to five-hundred sixty-nine 569 residential Lots or equivalent multi-family or commercial uses as identified in approved plans for the Monterey Pines (411 residential Lots or equivalent multi-family or commercial uses) and Cypress Bluff (158 Residential Lots or equivalent multi-Family or commercial uses) subdivisions prior to construction of the Phase 2 Sewer facilities (as defined below). Developer agrees to monitor the number of residential Lots or equivalent uses constructed commencing with the recording of the first subdivision plat and shall submit a report on a quarterly basis to JEA summarizing the development activity. Developer will not sell greater than four-hundred (400) residential Lots or equivalent multi-Family or commercial uses to be connected to the existing eight (8) inch Sewer Force Main located in the JEA Electric Transmission and Utility Easement until the Phase 2 Sewer Facilities are completed. In order to provide Sewer service to the first four-hundred (400) residential Lots or equivalent multi-family or commercial uses within the Property, Developer agrees, at its expense, to cause the design, permitting and construction of a sixteen (16) inch Sewer Force Main connection to the existing eight (8) inch Sewer Force Main located in the JEA Electric Transmission and Utility Easement and the Sewer Force Main constructed within the R.G. Skinner Parkway right-of-way, all as shown on Exhibit "E." Following completion of this improvement, Developer shall convey this improvement along with all necessary easements, if such land necessary for the easements is located on property owned by Developer or Developer's related entities, to JEA.

- 7.2 Phase 2 Sewer Service and Facilities. Developer agrees to complete the design and construction documents needed for the facilities and improvements set forth in this Section 7.2 at or before the connection of two-hundred (200) Residential Lots or equivalent multi-family or commercial uses on the Property. Developer agrees to commence construction of the facilities and improvements set forth in this Section 7.2 at or before the connection of three-hundred (300) Residential Lots or equivalent uses on the Property.
 - 7.2.1 Phase 2 Sewer Force Main. Developer agrees to cause the design, permitting and construction of a twenty-four (24) inch Sewer Force Main from the point of connection between the sixteen (16) inch Sewer Force Main and the existing eight (8) inch Sewer Force Main described in Section 7.1 to the existing twenty-four (24) inch Sewer Force Main located at or near the intersection of U.S. Highway 1 and Judith Avenue, (the "Phase 2 Sewer Force Main") all as shown on Exhibit "E." JEA agrees that it shall secure all necessary easements and right-of-way on lands not owned by Developer or Developer's related entities to construct the Phase 2 Sewer Force Main. JEA shall provide or pay for any wetland mitigation required for the construction of the Phase 2 Sewer Force Main. Developer shall be responsible for the design, permitting and construction management costs for the Phase 2 Sewer Force Main. JEA agrees that it shall reimburse Developer the cost of construction of the Phase 2 Sewer Force Main, per Section 9.1 of this Agreement.

In-Line Booster Pump Station. Developer agrees, at its expense, to cause 7.2.2 the designing, permitting and construction of an in-line booster pump station, to pump into the Phase 1 sixteen (16) inch Sewer Force Main and the Phase 2 twenty-four (24) inch Sewer Force Main to be located within the Greenland Energy Center two-hundred (200) foot buffer (the "In-Line Booster Pump Station"), all as shown on Exhibit "E." As is necessary, Developer, by and through D.D.I., Inc., will modify any deed restrictions to allow for the construction, operation and maintenance, and access for the In-Line Booster station within the Greenland Energy Center twohundred (200) foot buffer. Developer shall initiate the modification and will pay for all costs associated with modifying the deed restrictions. If Developer fails to secure the necessary modification to the deed restrictions to locate the In-Line Booster Station within the Greenland Energy Center two-hundred (200) foot buffer, an alternative location within the Greenland Energy Center property will be selected by JEA for the In-Line Booster Station. JEA agrees that the In-Line Booster Pump Station shall be designed and built in accordance with the Manuals and the criteria and schematic drawing set forth in the attached Exhibit "F." If there is a conflict between the Manuals and the criteria contained in this Agreement, the criteria in this Agreement shall control. JEA further agrees that it shall provide all the easements necessary for Developer to construct the In-Line Booster Pump Station. Upon completion of the In-Line Booster Pump Station, Developer shall dedicate said improvement to

JEA. Access to the In-Line Booster Pump station for operation and maintenance shall be from the Greenland Energy Center property.

8. Dedication of Improvements. Upon satisfactory completion of the Water, Sewer and Reclaimed improvements, Developer shall dedicate each individual improvement to JEA along with all necessary easements and documentation as necessary for that purpose, including but not limited to, a bill of sale, as-built drawings, schedule of values and a waiver and release of lien both in form acceptable to JEA. Upon receiving the required documentation, JEA will issue a utility acceptance letter and take on ownership, operation and maintenance authority of the installed Improvements which shall become part of the JEA Utility System. The Developer's contractor will continue to be responsible for the repairs and replacements required as covered by and described in the warranty made directly to JEA for customary warranty, as required by JEA.

9. <u>General Requirements</u>

9.1 JEA Reimbursement of Construction Costs. As to any Developer Improvement for which JEA is required to reimburse Developer for the construction costs, upon completion of at least fifty (50) percent of the total work for the project to be performed under an applicable contract, and satisfactory review and approval of the Developer's application for payment by JEA's Manager, not later than thirty (30) days from the submittal to JEA of the approved application for payment in satisfactory form, JEA shall make a fifty (50) percent progress payment on account of the contract price for the improvement. This fifty (50) percent payment shall be measured by a Schedule of Values or in the case of unit price work based on the number of units completed. Upon satisfactory completion of the work in

accordance with the project closeout and acceptance process, the Developer shall submit to JEA a request for final payment for the balance of the contract amount. Upon review and approval by the JEA Manager, JEA will pay the balance of the lump sum contract price, not later than thirty (30) days from the submittal to JEA of the approved request for final payment in satisfactory form. The Developer warrants and guarantees that title to all work, materials, and equipment covered by any application for payment whether incorporated in the project or not will pass to JEA no later than the time of payment free and clear of all liens, judgments, encumbrances and mortgages.

- **9.2** Inspection. During construction of the Improvements, JEA's contract administration representative shall have the continuing right to inspect such installations to determine compliance with the Plans and Specifications. JEA shall have the right to control the quality of the installation and further, shall be entitled to perform standard tests for pressure, exfiltration, infiltration, line and grade, and all other normal engineering tests to determine if the system has been installed in accordance with the Plans and Specifications and good engineering practice, but it shall remain the responsibility of the Developer's Engineer to certify that such construction by the Developer complies with approved Plans and Specifications and applicable regulatory requirements.
- **9.3** <u>Phasing and Projected Flow Schedule</u>. Each Development Unit shall conform to the Phasing and Projected Flow Schedule. The Developer may modify the Phasing and Projected Flow Schedule only with the prior written consent of JEA, which consent shall not be unreasonably withheld.

- 9.4 Bulk Reuse Water Supply Ponds. JEA agrees that irrigation for common areas such as right-of-way and parkland on the Property shall be supplied primarily by the storm water ponds. JEA further agrees that the storm water ponds when available, shall receive interruptible low pressure supplemental reuse supply, at bulk rates per the prevailing tariff during each month of usage, from the thirty (30) inch Reuse Water Main constructed on the Property, including any portion of the Northern Reuse Water Main, pursuant to this Agreement.
- **9.5** <u>Reclaimed Water Usage</u>. All of the Development Units within the Property shall be required to utilize reclaimed water in accordance with the current JEA policies and regulations and no waivers to exclude Development Units shall be sought by the Developer.
- **9.6** <u>**Permits.**</u> The party responsible for the design of a utility facility shall be responsible for procurement of all applicable permits required for its construction and will submit to the other party a copy of each permit issued for the project (such as, FDEP, SJRWMD, applicable FDOT, local government right-of-way permits, railroad crossing approvals, etc.).
- 9.7 Bid Notice. Developer agrees to abide by the JEA Procurement Code as to the advertisement and notice provisions on any Developer Improvement for which JEA is responsible for reimbursing Developer for the cost of construction. Bid results shall be submitted to JEA for approval prior to construction. JEA shall have 15 days within which to accept the bid, reject the bid, or request a new bid. A request for a re-bid can only be made by JEA for JEA reimbursable portions of the bid. Once the bids have been approved, JEA shall be responsible for the cost

of construction of the applicable Developer Improvement(s). If all bids are unacceptable to JEA, JEA shall have the right to reject all such bids and construct the work itself. Should JEA choose to bid and construct the project itself, JEA shall be responsible for the costs of additional engineering and construction management services. Unless JEA notifies Developer at the time of bid review with regard to any segment of the Developer Improvements that JEA desires to construct or contract independently in its own name for such portion of the Developer Improvements, then the Developer shall contract for construction of the Developer Improvements in Developer's name at JEA's expense in accordance with the payment procedures set forth in Section 9.1.

- **9.8 Bonds.** Developer shall cause its contractor to provide a payment and performance bond for the benefit of Developer and JEA prior to commencement of construction of the Developer Improvements for which JEA is responsible for reimbursing the Developer for construction costs.
- **9.9 CDD Bid Guidelines**. If the duty to construct any Developer Improvements is assigned to any CDD pursuant to Section 17.1 hereof, such CDD shall solicit bids for construction of improvements in accordance with Section 255.20, Florida Statutes, and any contractor awarded a contract shall be required to provide a bond required pursuant to Section 255.05, Florida Statutes, for the benefit of JEA and the CDD prior to commencement of construction of such improvements. If JEA shall elect to have such CDD (as assignee of Developer) construct such improvements, then JEA shall reimburse the CDD per Section 9.1 of this Agreement. Following completion of construction of any of the Developer

Improvements for which the CDD causes the construction of, the CDD shall cause the dedication of the improvement to JEA.

- 10. Operation and Maintenance of Developer Improvements. Upon acceptance and assumption of the responsibility for operation and maintenance of each individual Developer Improvement or portion of a Developer Improvement, all customers connecting to those improvements shall be deemed customers of the JEA System and JEA shall set and collect all Water, Sewer and Reclaimed Water rates, fees, charges and deposits, without exception. All property owners and customers must provide at their expense necessary individual service lines to the Point of Delivery as a condition precedent to receiving Water, Sewer and Reclaimed Water Service from JEA.
- 11. <u>Rates, Fees and Charges</u>. All Water, Sewer and Reclaimed Water Service shall be provided to the Property at applicable rates, fees and charges in accordance with the JEA Water and Sewer Rate Document, latest edition, as amended from time to time.

12. <u>Phase One Development Allocation and Provision of Water and Sewer Capacity and</u> <u>Reclaimed Water Capacity</u>.

12.1 Subject to the Developer's compliance with the terms and conditions of this Agreement, JEA shall reserve Water and Sewer Capacity and Reclaimed Water Capacity necessary to serve Phase One Development of the Property as requested by the Developer pursuant to the Service Notice to JEA, and in an amount not exceeding the capacity set forth in the Phasing and Projected Flow Schedule attached as Exhibit "B." Nothing in this Agreement, including the Phasing and Projected Flow Schedule, shall relieve any future JEA customers located within the Property from payment to JEA of applicable JEA installation and service charges which are consistent with the JEA Water and Sewer Rate Document, latest edition, as amended from time to time.

- 12.2 Following: i) the completed conveyance of applicable Developer Improvements, in whole or in part, to JEA, ii) payment of applicable rates, fees and charges, iii) the physical connection of a given customer installation to the JEA System, and iv) payment of applicable customer installation charges, JEA shall provide Water, Sewer and Reclaimed Water service to said customers in accordance with the terms and conditions of this Agreement and in accordance with the Phasing and Projected Flow Schedule. Notwithstanding the above, JEA does not guarantee or warrant any special service, pressure, quality, or other facility.
- 12.3 Developer shall provide to JEA a Service Notice at least thirty (30) days prior to Developer's commencing construction of the Phase One Development. Prior to providing any Service Notice to JEA, Developer shall have provided JEA with the completed design and permitting for the applicable Developer Improvements.
- 12.4 Notwithstanding anything to the contrary contained in this Agreement, the parties recognize that they may be required to obtain approvals from various environmental regulatory authorities having jurisdiction and regulatory power over the construction, maintenance and operation of the Water and Sewer Facilities and Reclaimed Water Facilities before JEA can render services to the Property. Each party will diligently make necessary and proper application to all such authorities and will use its best effects to obtain such approvals for improvements which are to be permitted by such party. Applications for the approval of Plans and Specifications shall be forwarded by Developer's Engineer

to the applicable regulatory authorities subsequent to JEA's approval of such Plans and Specifications.

13. Phase Two Development Allocation and Provision of On-Site Water and Sewer.

13.1 As of the date of this Agreement, a master plan of development has not been fully determined or designed for Phase Two development and the Water and Sewer needs for the Phase Two Development of the Property can only be estimated. Estimates to accommodate Phase Two Development for Water, Sewer and Reuse Water have been calculated on an annual average daily flow basis in the Phasing and Projected Flow Schedule attached as Exhibit "B." Developer warrants and acknowledges that the Water Mains described in Section 5 of this Agreement and as depicted on the Water Exhibit "C", which are to be paid for by the Developer, have been sized adequately to receive the projected flows and can accommodate additional flow beyond what has been projected. JEA, as the owner and operator of the JEA System, upon dedication, may elect to direct additional flow through the system. JEA acknowledges that in the event the sixteen (16) inch and twenty (20) inch Water Mains described in Section 5 of this Agreement and as depicted on the Water Exhibit "C," are required to be upsized due to flow demands off-site of the Property during the Term of this Agreement, the Developer of the Property shall not be responsible for such upsizing. The Developer warrants and acknowledges that the Sewer Force Main connection, the Sewer Force Mains and the In-line Booster Pump Station described below and in Sections 7.1 and 7.2.2, respectively, of this Agreement and as depicted in Exhibit "E" and "F", which is also to be paid by the Developer, will be sized adequately to receive the full build out projected flows based on the Phasing and Project Flow Schedule attached as Exhibit "B." Based upon the Phasing and Project Flow Schedule attached as Exhibit "B," JEA acknowledges that in the event the sixteen (16) inch Sewer Force Main or In-Line Booster Pump Station, described in Section 7.1 and 7.2.2 and depicted on the Sewer Exhibit "E," needs to be upsized during the Term of this Agreement due to flow being directed from off-site of the Property through the sixteen (16) inch Sewer Force Main or through the In-Line Booster Pump Station, the Developer of the Property will not be responsible for upsizing.

- **13.2** Subject to the Developer's compliance with the terms and conditions of this Agreement, JEA will provide Water and Sewer Capacity and Reclaimed Water Capacity necessary to serve Phase Two Development of the Property as requested by the Developer pursuant to a Service Notice to JEA, and in an amount not exceeding the annualized flow set forth in the Phasing and Projected Flow Schedule attached as Exhibit "B." Nothing in this Agreement, including the Phasing and Projected Flow Schedule, shall relieve any future JEA customers located within the Property from payment to JEA of applicable JEA installation and service charges which are consistent with the JEA Water and Sewer Rate Document, latest edition, as amended from time to time.
- 13.3 Following: i) the completed conveyance of applicable Developer Improvements, in whole or in part, to JEA, ii) payment of applicable rates, fees and charges, iii) the physical connection of a given customer installation to the JEA System, and iv) payment of applicable customer installation charges, JEA shall provide Water, Sewer and Reclaimed Water service to customers in the Phase Two Development

in accordance with the terms and conditions of this Agreement and in accordance with the Phasing and Projected Flow Schedule. Notwithstanding the above, JEA does not guarantee or warrant any special service, pressure, quality, or other facility.

- 13.4 Developer shall provide to JEA a Service Notice at least thirty (30) days prior to Developer's commencing construction of a Development Unit within Phase Two Development. Prior to providing any Service Notice to JEA, Developer shall have provided JEA with the completed design and permitting for the applicable Developer Improvements.
- 13.5 Notwithstanding anything to the contrary contained in this Agreement, the parties recognize that they may be required to obtain approvals from various environmental regulatory authorities having jurisdiction and regulatory power over the construction, maintenance and operation of the Water and Sewer Facilities and Reclaimed Water Facilities before JEA can render services to the Property. Each party will diligently make necessary and proper application to all such authorities and will use its best efforts to obtain such approvals for improvements which are to be permitted by such party. Applications for the approval of Plans and Specifications shall be forwarded by Developer's Engineer to the applicable regulatory authorities subsequent to JEA's approval of such Plans and Specifications.

14. Limitations on Liability.

14.1 Each shall be an independent contractor and neither shall be an agent of the other.

- 14.2 Neither party shall be liable or responsible to the other party as a result of injury to property or person or failure to comply with the terms of this Agreement proximately caused by force majeure. The term force majeure as employed in this Agreement shall be acts of God, strikes, lock-outs, or other industrial disturbances, acts of public enemy, wars, blockades, riots, acts of armed forces, epidemics, delays by carriers, and the inability to obtain materials or right-of-way on reasonable terms, acts of public authorities, acts of vandals, or other third parties, or any other causes whether or not of the same kind as enumerate herein that are not within the reasonable control of the parties, provided each party shall use its good faith efforts to overcome such force majeure event.
- 14.3 This Agreement is solely for the benefit of and shall be binding on the parties and their respective authorized successors and assigns and no right or cause of action shall accrue by reason of this Agreement to or for the benefit of any third party not a party to this Agreement or an authorized successor or assignee of this Agreement. Notwithstanding the foregoing, purchasers of unplatted portions of the Property are entitled to Water and Sewer Capacity and Reclaimed Water Capacity under this Agreement under the same terms and conditions of this Agreement.

Nothing in this Section shall be interpreted as waiving or abrogating JEA's right of sovereign immunity pursuant to Section 768.28, Florida Statutes or any successor statute.

15. <u>Default and Remedies</u>. In the event of a breach of this Agreement by one party, the other party shall have all the rights and remedies available at law or in equity. As to any material breach by either party under this Agreement, the breaching party shall proceed in

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good faith to use all reasonable action to cure such breach. In the event the breaching party fails to cure, non-breaching party may proceed at law or in equity to enforce its rights under this Agreement, including the right to specific performance and mandamus or to terminate this Agreement and recover damages. Each of the parties to this Agreement shall give the other party written notice of any defaults under this Agreement and shall allow the defaulting party thirty (30) days from the date of this receipt of such notice within which to cure any such defaults.

16. Notice. Any notices required to allowed to be delivered under this Agreement shall be in writing and shall be deemed to be delivered when (1) hand delivered to the official designated below, or (2) upon such receipt of such notice when deposited in the United States Mail, Postage Prepaid, Certified Mail, Return Receipt Requested, addressed to a party at the address set forth under the parties name below or at such other address as the party shall have specified by written notice to the other party delivered in accordance with this Agreement:

| To JEA: | VP/GM Water Wastewater Systems JEA 21 West Church Street Jacksonville, Florida, 32202 |
|---------------|--|
| | Director W/W/W Grid Project Engineering & Construction JEA |
| | 21 West Church Street |
| | Jacksonville, Florida 32202 |
| With Copy to: | Office of General Counsel |
| | City of Jacksonville |
| | 117 West Duval Street, Suite 480 |
| | Jacksonville, Florida 32202 |
| To Developer | Eastland Timber c/o Rick Ray at The PARC Group |

4310 Pablo Oaks Court Jacksonville, Florida 32224

With a Copy to:

Paul M. Harden, Esq. and Zach Miller, Esq. 501 Riverside Avenue, Suite 901 Jacksonville, Florida 32202

17. Assignments.

17.1 The rights and interests of the Developer under this Agreement may be assigned to any affiliate of the Developer or to a third party, in either case in connection with a bona fide sale, lease or other conveyance of either all of the Property or any portion of the Property to which the Water and Sewer Capacity or Reclaimed Water Capacity reserved relates, provided: JEA is notified in writing of such assignment and such assignee assumes (and delivered a signed assumption agreement to JEA) all of the Developer's liabilities and responsibilities under this Agreement as to the portion of the Property conveyed to such assignee and agrees as a condition to service hereunder, to obtain or cause to be obtained any easements or rights-of-way over and upon any portion of the Property as may be required to serve the portion of the Property conveyed to such assignee. Notwithstanding and in addition to the foregoing, the Developer may partially assign rights and obligations under this Agreement to any CDD formed as a unit of special purpose government pursuant to Chapter 190, Florida Statutes having jurisdiction over any portion of the Property, to be constructed by such CDD in which event such CDD shall assume those obligations of the Developer hereunder only as they relate to Developer Improvements to be constructed by such CDD and

JEA is notified in writing of such assignment and delivers a signed assumption agreement to JEA. Upon any such permitted assignment under this Section, the Developer shall be released from the obligations hereunder assumed by such permitted assignee, it being intended that upon assumption of obligations by any permitted assignee(s) this Agreement shall be independent agreements between JEA and such permitted assignees.

- 17.2 JEA shall have the right to assign or transfer this Agreement or the rights and responsibilities contained in this Agreement to a properly authorized commission, authority, corporation or other public or private person, firm, or entity who acquires all or substantially all of the assets of JEA and shall cause such assignee to assume all obligations of JEA hereunder.
- 18. <u>Binding Agreement on Successors</u>. This Agreement shall be binding upon and shall insure to the benefit of the Developer, JEA and their respective, permitted successors and assigns to the extent assigned and assumed by such assignee in accordance with this Agreement. Time is of the essence with respect to all provisions of this Agreement.
- <u>Recordation</u>. The parties agree that an executed copy of this Agreement and exhibits shall be recorded in the public records of Duval County, Florida.
- 20. <u>Applicable Law and Venue</u>. This Agreement and the provisions contained in this Agreement shall be construed, controlled and interpreted according to the laws of the State of Florida. Litigation involving this Agreement shall take place in the state or federal courts located in Duval County, Florida.

21. <u>Representations and Warranties</u>.

21.1 Developer makes the following representations.

- 21.1.1 Developer is a limited liability company duly organized, validly existing and in good standing in the State of Florida, is authorized to do business in the State and has all requisite corporate power and authority to enter into and fully perform this Agreement.
- **21.1.2** All necessary action on the part of the Developer to authorize execution and delivery of this Agreement and the performance of its obligations under this Agreement have been duly taken and, assuming due authorization, execution and delivery by JEA, this Agreement shall be valid and enforceable against Developer in accordance with its terms.
- **21.1.3** To the best of Developer's knowledge and belief after due inquiry, the terms and conditions of this Agreement do not violate the provisions of any applicable law or any applicable order or regulation of any government authority having jurisdiction over Developer and compliance with this Agreement will not violate the terms and conditions of any agreement or instrument to which Developer is a party.
- **21.2** JEA makes the following representations:
 - **21.2.1** JEA is a duly organized and validly existing body corporate and politic of the State of Florida. JEA has full power and authority to enter into the transaction contemplated by this Agreement.
 - **21.2.2** To the best of its knowledge and belief after due inquiry, JEA is not in default under any provisions of the laws of the State of Florida material to the performance of its obligations under this Agreement. JEA has duly authorized the execution and delivery of this Agreement and assuming the

due authorization, execution and delivery of this Agreement by the other parties, this Agreement constitutes a valid and legally binding obligation of JEA enforceable in accordance with its terms.

21.2.3 To the best of JEA's knowledge and belief after due inquiry, the terms and conditions of this Agreement do not violate the provision of any applicable law or any provision of the constitution of the State of Florida.

[This space left blank intentionally]

IN WITNESS WHEREOF, the Developer and JEA have executed or caused this Agreement with the named exhibits attached, to be duly executed in counterparts, each of which shall be considered an original executed copy of this Agreement, the day and year set forth above.

FORM APPROVED BY:

JEA: By: Roche

Print Name

V.P./General Manager Title Water/Wastewater Systems

FORM APPROVED BY THE OFFICE OF GENERAL COUNSEL Signature

Print name Assistant General Counsel

DEVELOPER:

EASTLAND TIMBER, LLC a Florida limited liability company

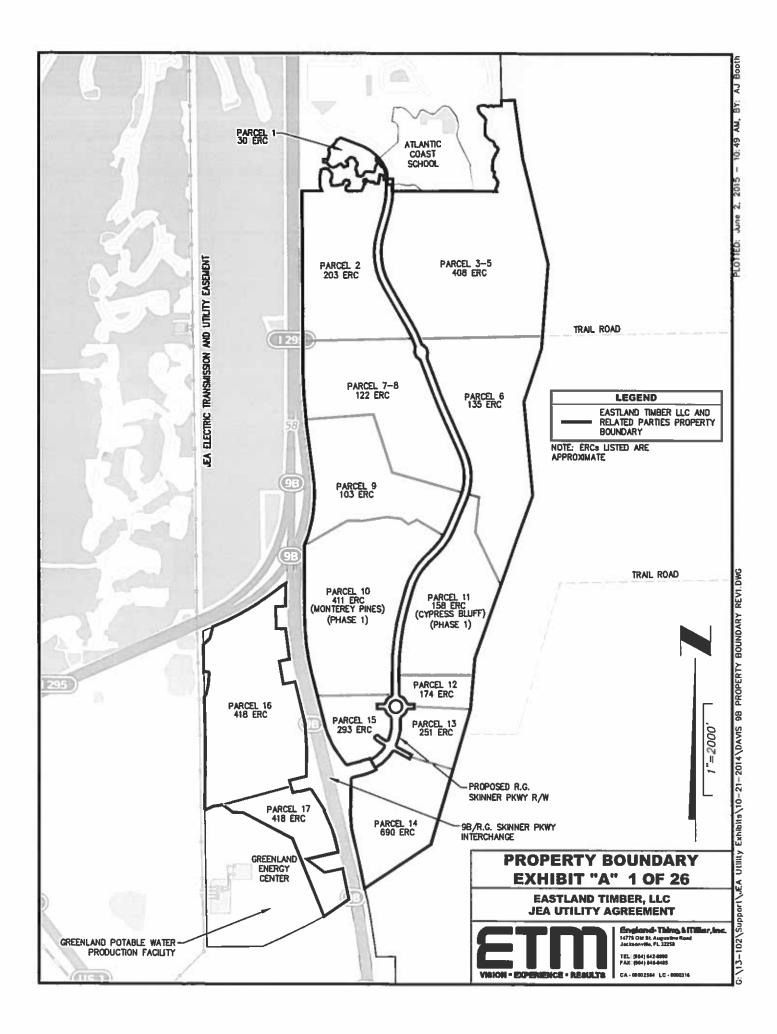
By:

Print Name

sident Title

EXHIBIT LIST

- Exhibit "A" Property, R.G. Skinner Parkway and Interchange
- Exhibit "B" Phasing and Projected Flow Schedule
- Exhibit "C" Water Exhibit
- Exhibit "D" Reuse Exhibit
- Exhibit "E" Sewer Exhibit
- Exhibit "F" In-Line Booster Station Design Criteria and Schematic Drawing





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EXHIBIT "A" 2 OF 26 Parcels (2, 3-5, 6, 7-8, 9, 10)

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W.O. No.13-171.00

File No. 123A-03.00M

Zoning Parcel A

A portion of Sections 32 and 33, Township 3 South, Range 28 East, together with a portion of Sections 4, 5, 8 and 9, Township 4 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 8000, page 908, Official Records Book 8208, page 652, Official Records Book 14860, page 1256, and Official Records Book 9494, page 912, all of the current Public Records of said county, being more particularly described as follows:

For a Point of Reference, commence at the Northwest corner of said Section 33; thence North 88°37'28" East, along the North line of said Section 33, a distance of 1343.30 feet to the Point of Beginning.

From said Point of Beginning: thence continue North 88°37'28" East, along said North line of said Section 33, a distance of 289.49 feet; thence South 07°44'34" East, departing said North line, 1305.77 fect; thence South 13°31'53" East, 2389.14 feet; thence South 04°33'08" West, 1865.63 feet; thence South 18°03'25" West, 1232.39 feet; thence South 05°12'52" East, 2061.31 feet; thence South 19°40'49" West, 2086.86 feet; thence North 25°50'42" West, 1285.42 feet; thence North 06°16'27" East, 771.50 feet; thence North 74°11'47" West, 311.39 fect to a point on a curve concave Westerly having a radius of 1250.00 feet; thence Southerly along the arc of said curve, through a central angle of 06°11'21", an arc length of 135.03 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 20°00'40" West, 134.96 feet; thence South 23°06'21" West, 707.62 feet to the point of curvature of a curve concave Northwesterly having a radius of 1500.00 feet; thence Southwesterly along the arc of said curve, through a central angle of 21°13'22", an arc length of 555.61 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 33°43'02" West, 552.44 feet; thence South 44°19'44" West, 334.83 feet to the point of curvature of a curve concave Southeasterly having a radius of 1500.00 feet; thence Southwesterly along the arc of said curve, through a central angle of 28°48'08", an arc length of 754.04 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 29°55'39" West, 746.13 feet; thence South 15°31'35" West, 408.00 feet to the point of curvature of a curve concave Easterly having a radius of 5000.00 feet; thence Southerly along the

October 9, 2013 Davis 9A/9B Page 2 of 4

EXHIBIT "A" 3 OF 26

Zoning Parcel A (continued)

arc of said curve, through a central angle of 15°53'48", an arc length of 1387.25 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 07°34'41" West, 1382.80 feet; thence South 00°22'13" East, 515.03 feet; thence South 88°55'30" West, 1724.89 feet to a point on the existing Easterly limited access right of way line of State Road No. 9B, a 400 foot limited access right of way per Florida Department of Transportation right of way map Section 72002-2513 Financial Project No. 209294-1; thence North 14°27'30" West, along said existing Easterly limited access right of way line, 403.98 feet to the point of curvature of a curve concave Easterly having a radius of 5529.58 feet, thence Northerly, continuing along said existing Easterly limited access right of way line and along the arc of said curve, through a central angle of 14°09'36", an arc length of 1366.57 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 07°22'42" West, 1363.10 feet; thence North 00°17'54" West, continuing along said existing Easterly limited access right of way line, 1535.01 feet to a point of intersection with the existing Easterly limited access right of way line of State Road No. 9A, a variable width limited access right of way per Florida Department of Transportation right of way map Section 72002-2511, Work Program Identification No. 2114883, said point also being on a non-tangent curve concave Westerly having a radius of 3000.00 feet; thence Northerly along said existing Easterly limited access right of way line the following 4 courses: Course 1, thence Northerly, departing said existing Easterly limited access right of way line of State Road No. 9B and along the arc of said curve, through a central angle of 29°31'23", an arc length of 1545.82 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 07°27'47" East, 1528.78 feet; Course 2, thence North 07°17'54" West, 984.62 feet to the point of curvature of a curve concave Easterly having a radius of 11600.00 feet; Course 3, thence Northerly along the arc of said curve, through a central angle of 07°00'00", an arc length of 1417.21 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 03°47'54" West, 1416.33 feet; Course 4, thence North 00°17'54" West, 3893.50 feet to a point on the Southerly line of those lands described and recorded in Official Records Book 14340, page 1809 of said current Public Records; thence Easterly along said Southerly line the following 49 courses: Course 1, thence South 89°59'26" East, departing said existing Easterly limited access right of way line of State Road No. 9A, a distance of 432.74 feet; Course 2, thence North 21°15'25" West, 36.30 feet; Course 3, thence North 20°45'13" West, 89.37 feet; Course 4, thence North 02°14'31" East, 76.89 feet; Course 5, thence North 05°05'57" West, 76.05 feet; Course 6, thence North 06°49'09" East, 66.87 feet; Course 7, thence North 07°59'28" East, 82.84 feet; Course 8, thence North 16°34'34" East, 50.24 feet; Course 9, thence North 68°48'58" East, 59.12 feet; Course 10, thence North 76°43'46" East, 45.45 feet; Course 11, thence South

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EXHIBIT "A" 4 OF 26

Zoning Parcel A (continued)

78°23'48" East, 52.05 feet; Course 12, thence South 39°08'47" East, 58.60 feet; Course 13, thence South 39°28'45" East, 74.97 feet; Course 14, thence South 05°56'18" East, 68.71 feet; Course 15, thence South 26°13'12" West, 65.57 feet; Course 16, thence South 06°43'08" West, 65.84 feet; Course 17, thence South 19°43'54" East, 70.06 feet; Course 18, thence South 85°03'59" East, 47.28 feet; Course 19, thence South 85°54'54" East, 65.61 feet; Course 20, thence North 73°03'34" East, 72.99 feet; Course 21, thence North 80°31'18" East, 63.06 feet; Course 22, thence North 16°01'47" East, 59.50 feet; Course 23, thence North 47°16'37" East, 59.12 feet; Course 24, thence South 80°10'42" East, 68.96 feet; Course 25, thence South 16°30'35" East, 62.48 feet; Course 26, thence South 17°56'14" West, 59.51 feet; Course 27, thence North 89°48'18" West, 35.19 feet; Course 28, thence South 35°54'27" West, 39.94 feet; Course 29, thence South 05°38'03" East, 63.89 feet; Course 30, thence South 55°17'48" East, 39.15 feet; Course 31, thence South 89°59'26" East, 294.87 feet; Course 32, thence North 34°56'34" East, 54.72 feet; Course 33, thence North 22°07'41" East, 59.05 feet; Course 34, thence North 10°52'36" East, 60.69 feet; Course 35, thence North 82°56'19" East, 29.72 feet; Course 36, thence North 16°06'27" East, 39.94 feet; Course 37, thence North 72°50'32" West, 53.92 feet; Course 38, thence North 13°45'11" East, 35.39 feet; Course 39, thence North 73°39'04" East, 46.76 feet; Course 40, thence South 48°14'27" East, 56.63 feet; Course 41, thence South 62°54'37" East, 60.74 feet; Course 42, thence North 82°34'21" East, 69.28 feet; Course 43, thence South 42°33'13" East, 62.46 fect; Course 44, thence North 84°40'50" East, 66.44 feet; Course 45, thence North 11°16'49" East, 57.07 feet; Course 46, thence North 09°59'01" East, 75.29 feet; Course 47, thence North 08°03'20" East, 61.18 feet; Course 48, thence South 81°39'47" East, 86.64 feet; Course 49, thence South 85°54'44" East, 51.63 feet; thence South 45°09'13" East, departing said Southerly line, 35.48 feet to the Northeast corner of those lands described and recorded in Official Records Book 14863, page 466 of said current Public Records; thence along the boundary of last said lands the following 3 courses: Course 1, thence North 89°59'26" West, 70.00 feet; Course 2, thence South 00°00'34" West, 65.00 feet; Course 3, thence South 89°59'26" East, 70.00 feet the Southeast corner thereof, said corner lying on the existing Westerly right of way line of R.G. Skinner Parkway Extension, a 110 foot right of way as presently established; thence South 00°00'34" West, along said Westerly right of way line, 107.34 feet to the Southerly terminus of said R.G. Skinner Parkway Extension; thence South 89°59'26" East, departing said Westerly right of way line and along said Southerly terminus, 110.00 feet to a point on the Southerly line of said Official Records Book 14340, page 1809; thence Easterly and Northerly along the Southerly and Easterly line of last said lands the following 62 courses: Course 1, thence South 00°00'34" West, departing said Southerly terminus, 145.55 feet; Course 2, thence South 89°59'26" East, 2280.15 feet; Course 3, thence North 07°41'27" West, 12.17 feet; Course 4, thence North 20°26'25" West, 28.98 feet; Course 5, thence North

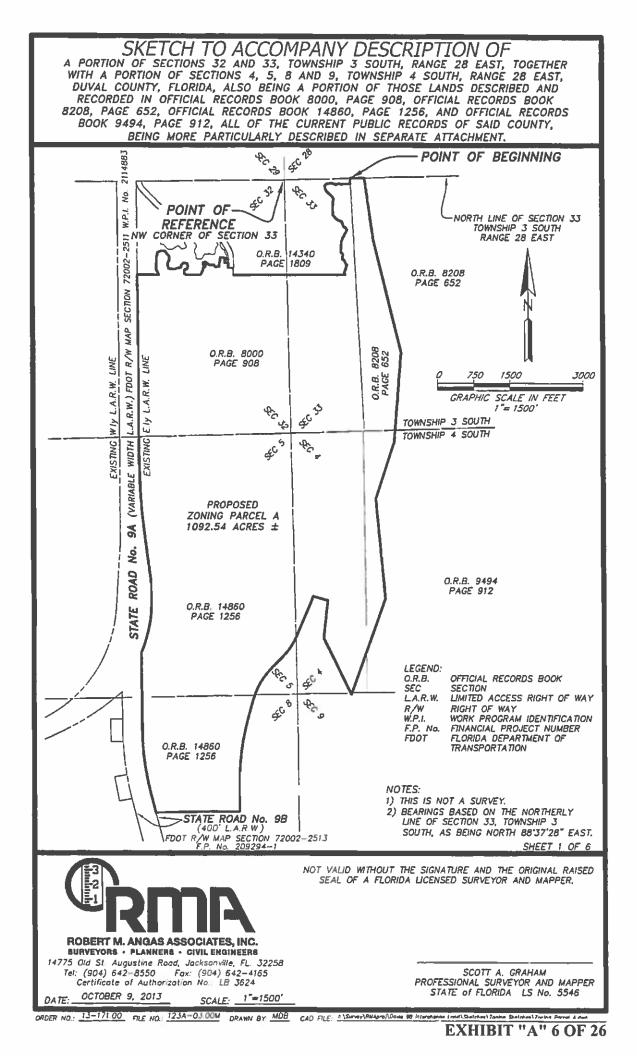
October 9, 2013 Davis 9A/9B Page 4 of 4

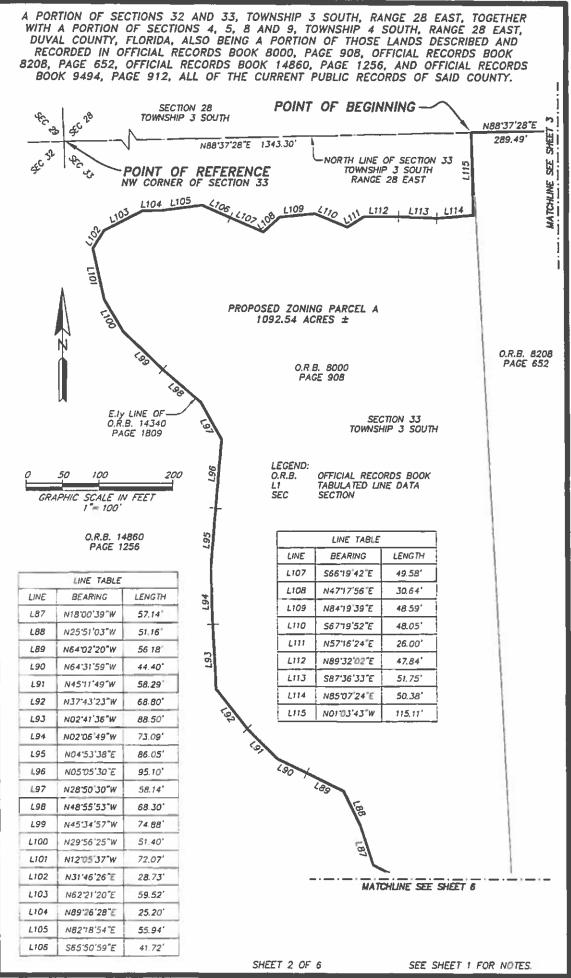
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Zoning Parcel A (continued)

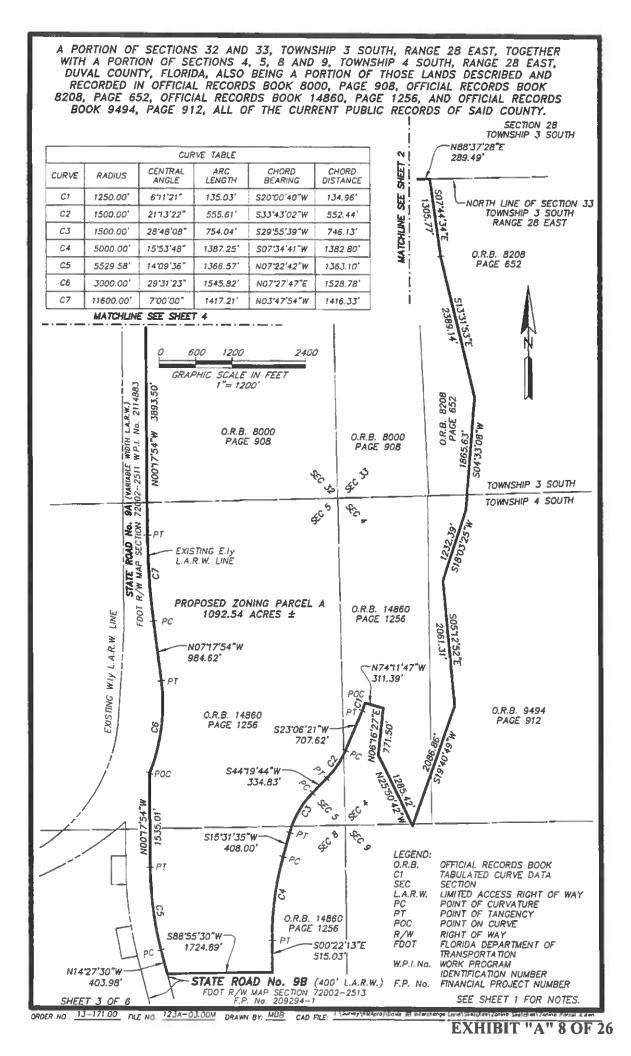
06°37'03" East, 35.94 feet; Course 6, thence North 26°09'20" East, 47.24 feet; Course 7, thence North 10°50'26" East, 18.12 feet; Course 8, thence North 19°27'45" East, 19.37 feet; Course 9, thence North 10°56'37" East, 57.23 feet; Course 10, thence North 31°50'19" West, 53.99 feet; Course 11, thence North 25°51'04" West, 36.99 feet; Course 12, thence North 29°13'43" West, 21.65 feet; Course 13, thence North 71°51'12" West, 34.33 feet; Course 14, thence North 04°17'54" East, 38.72 feet; Course 15, thence North 00°16'03" East, 31.09 feet; Course 16, thence North 16°06'04" East, 32.18 feet; Course 17, thence North 20°33'04" West, 21.97 feet; Course 18, thence North 56°02'19" West, 40.42 feet; Course 19, thence North 02°24'10" West, 36.61 feet; Course 20, thence North 02°52'24" East, 35.41 feet; Course 21, thence North 00°06'57" East, 45.28 feet; Course 22, thence North 08°57'28" East, 54.79 feet; Course 23, thence North 06°50'55" West, 38.58 feet; Course 24, thence North 14°46'17" East, 32.02 feet; Course 25, thence North 24°38'30" East, 38.36 feet; Course 26, thence North 21°16'45" East, 42.29 feet; Course 27, thence North 46°41'48" East, 24.93 feet; Course 28, thence North 09°37'57" East, 38.41 feet; Course 29, thence North 40°13'50" East, 35.75 feet; Course 30, thence North 25°36'12" East, 31.37 feet; Course 31, thence North 21°18'20" East, 52.69 feet; Course 32, thence North 30°51'04" West, 51.14 feet; Course 33, thence North 62°04'55" West, 46.62 feet; Course 34, thence North 18°00'39" West, 57.14 feet; Course 35, thence North 25°51'03" West, 51.16 feet; Course 36, thence North 64°02'20" West, 56.18 feet; Course 37, thence North 64°31'59" West, 44.40 feet; Course 38, thence North 45°11'49" West, 58.29 feet; Course 39, thence North 37°43'23" West, 68.80 feet; Course 40, thence North 02°41'36" West, 88.50 feet; Course 41, thence North 02°06'49" West, 73.09 feet; Course 42, thence North 04°53'38" East, 86.05 feet; Course 43, thence North 05°05'30" East, 95.10 feet; Course 44, thence North 28°50'30" West, 58.14 feet; Course 45, thence North 48°55'53" West, 68.30 feet; Course 46, thence North 45°34'57" West, 74.88 feet; Course 47, thence North 29°56'25" West, 51.40 feet; Course 48, thence North 12°05'37" West, 72.07 feet; Course 49, thence North 31°46'26" East, 28.73 feet; Course 50, thence North 62°21'20" East, 59.52 feet; Course 51, thence North 89°26'28" East, 25.20 feet; Course 52, thence North 82°18'54" East, 55.94 feet; Course 53, thence South 65°50'59" East, 41.72 feet; Course 54, thence South 66°19'42" East, 49.58 feet; Course 55, thence North 47°17'56" East, 30.64 feet; Course 56, thence North 84°19'39" East, 48.59 feet; Course 57, thence South 67°19'52" East, 48.05 feet; Course 58, thence North 57°16'24" East, 26.00 feet; Course 59, thence North 89°32'02" East, 47.84 feet; Course 60, thence South 87°36'33" East, 51.75 feet; Course 61, thence North 85°07'24" East, 50.38 feet; Course 62, thence North 01°03'43" West, 115.11 feet to the Point of Beginning.

Containing 1092.54 acres, more or less.





ORDER NO. 13-171.00 FILE NO. 123A-03.00M DRAWN BY MDB CAD FILE: 1 Surep (HUApro) Down and Historiange Land Stellers Land Steller



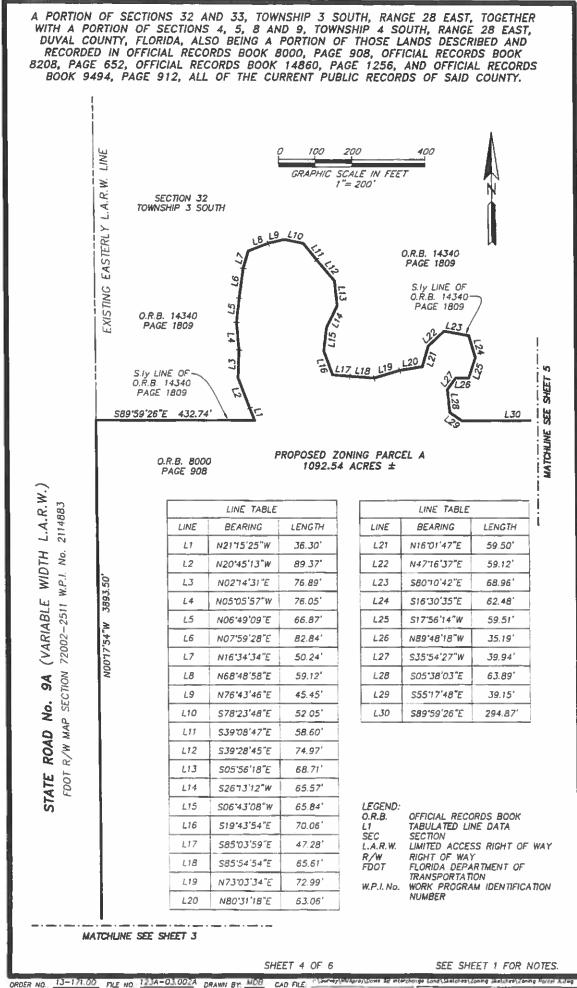
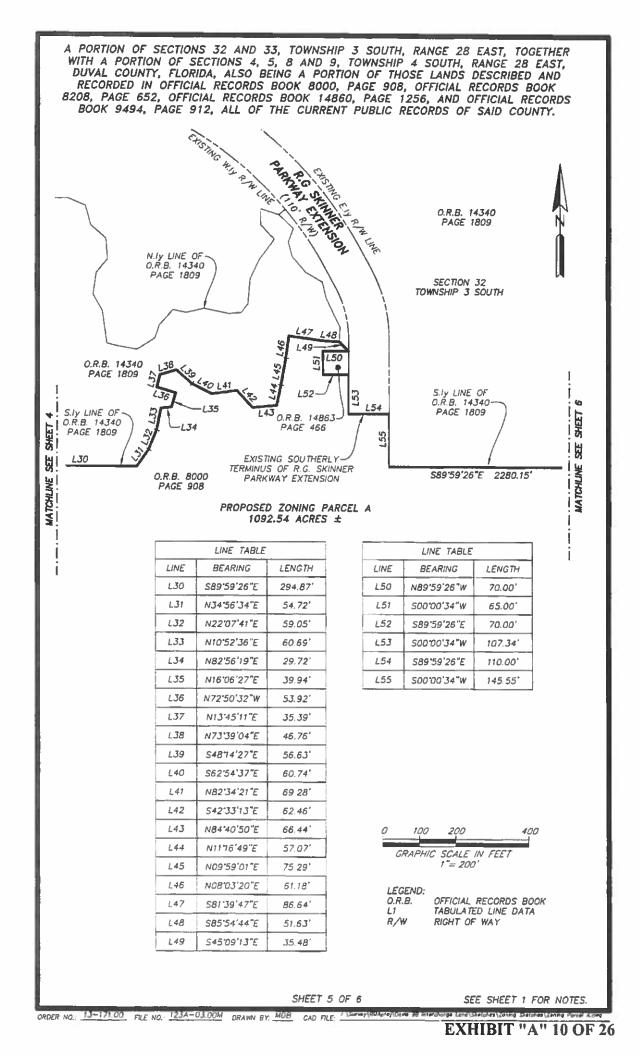
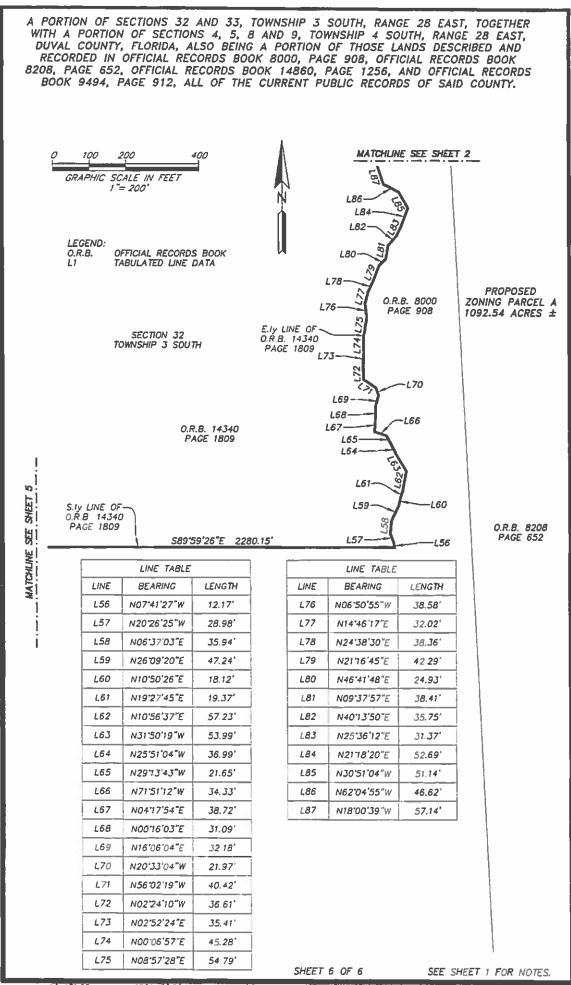


EXHIBIT "A" 9 OF 26





ORDER NO. 13-171.00 FILE NO .: 123A-03.00M DRAWN BY MUB CAD FILE (Survey VILLAND) But State States Land States L



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EXHIBIT "A" 12 OF 26

Parcels (12, 13, 14, 15)

October 9, 2013 Davis 9A/9B Page 1 of 2 W.O. No.13-171.00 File No. 123A-03.00L

Zoning Parcel B

A portion of Sections 8, 9 and 17, Township 4 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 14860, page 1256, of the current Public Records of said county, being more particularly described as follows:

For a Point of Reference, commence at the Southeast corner of said Section 8; thence North 00°34'30" West, along the Easterly line of said Section 8, a distance of 1284.21 feet to the Point of Beginning.

From said Point of Beginning, thence South 16°19'17" West, departing said Easterly line, 1667.05 feet; thence South 56°47'47" West, 1747.63 feet to a point being on the existing Easterly limited access right of way line of State Road No. 9B, a 400 foot limited access right of way per Florida Department of Transportation right of way map Section 72002-2513, Financial Project No. 209294-1, said point being on a curve concave Westerly having a radius of 23118.31 feet; thence Northerly along said existing Easterly limited access right of way line and along the arc of said curve, through a central angle of 03°08'47", an arc length of 1269.50 feet to a point on said curve, said arc being subtended by a chord bearing and distance of North 12°14'55" West, 1269.34 feet; thence Northerly departing said existing Easterly limited access right of way line and along the arc of a curve concave Easterly having a radius of 2906.00 feet, through a central angle of 09°47'27", an arc length of 496.59 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 03°48'41" West, 495.98 feet; thence North 01°05'03" East, 632.38 feet to the point of curvature of a curve concave Southeasterly having a radius of 56.00 feet; thence Northeasterly along the arc of said curve, through a central angle of 74°27'27", an arc length of 72.77 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 38°18'46" East, 67.76 feet; thence North 75°32'30" East, 240.11 feet to the point of curvature of a curve concave Northerly having a radius of 1142.00 feet; thence Easterly along the arc of said curve, through a central angle of 14°54'30", an arc length of 297.15 feet to a point on said curve, said arc being subtended by a chord bearing and distance of North 68°05'15" East, 296.31 feet; thence North 29°22'01" West, 284.00 feet to a point on a curve concave Northwesterly having a radius of 858.00 feet; thence Southwesterly along the arc of said curve, through a central angle of 02°53'29", an arc length of 43.30 feet to a point on said curve, said arc being subtended by a chord bearing and distance of South 62°04'44" West, 43.29 feet; thence South 79°24'50" West, 48.54 feet to a point on a curve concave Northerly having a radius of 846.00 feet; thence Westerly along the arc of said curve, through a central angle of 08°51'13", an arc length of

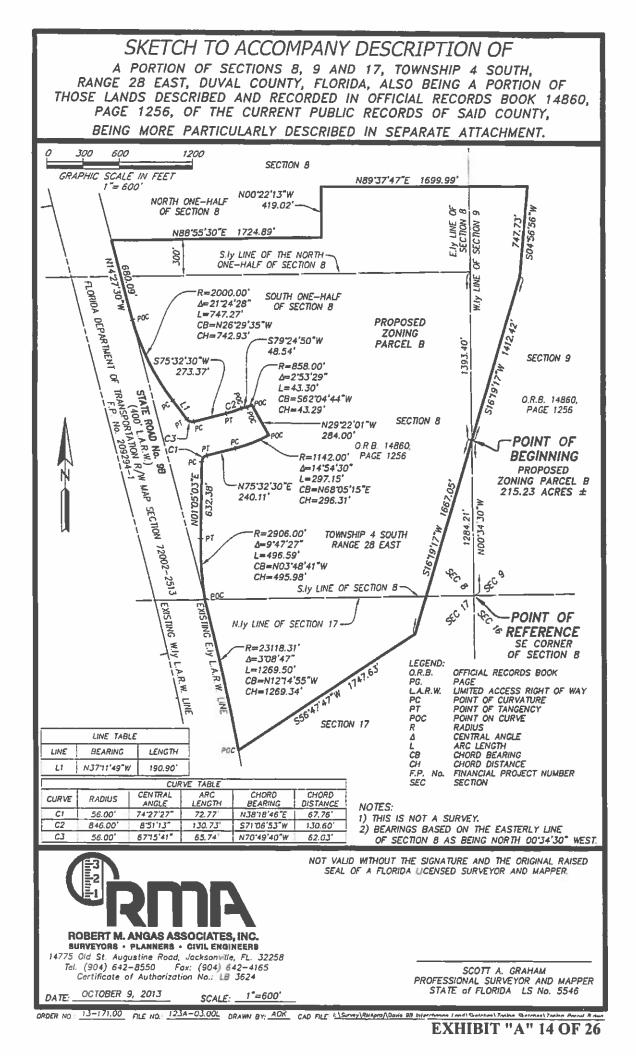
October 9, 2013 Davis 9A/9B Page 2 of 2

EXHIBIT "A" 13 OF 26

Zoning Parcel B (continued)

130.73 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 71°06'53" West, 130.60 feet; thence South 75°32'30" West, 273.37 feet to the point of curvature of a curve concave Northerly having a radius of 56.00 feet thence Westerly along the arc of said curve, through a central angle of 67°15'41", an arc length of 65.74 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 70°49'40" West, 62.03 feet; thence North 37°11'49" West, 190.90 feet to the point of curvature of a curve concave Northeasterly having a radius of 2000.00 feet; thence Northwesterly along the arc of said curve, through a central angle of 21°24'28", an arc length of 747.27 feet to its intersection with said existing Easterly limited access right of way line of State Road No. 9B, said arc being subtended by a chord bearing and distance of North 26°29'35" West, 742.93 feet; thence North 14°27'30" West, along said existing Easterly limited access right of way line, 680.09 feet to a point on a line 300.00 feet North of and parallel with the Southerly line of the North one-half of said Section 8; thence North 88°55'30" East, departing said existing Easterly limited access right of way line and along said parallel line, 1724.89 feet, thence North 00°22'13" West, departing said parallel line, 419.02 feet; thence North 89°37'47" East, 1699.99 feet; thence South 04°56'56" West, 747.73 feet; thence South 16°19'17" West, 1412.42 feet to the Point of Beginning.

Containing 215.23 acres, more or less.





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EXHIBIT "A" 15 OF 26 Parcel (17)

Revised September 25, 2013 Davis 9B Interchange Land Page 1 of 2

Work Order 13-146.00 File No. 122F-27.00D

Zoning Parcel C

A portion of Sections 8 and 17, Township 4 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 5829, page 373, of the current Public Records of said county, being more particularly described as follows:

For a Point of Reference, commence at the Southwest corner of said Section 8; thence North 01°03'14" West, along the Westerly line of said Section 8, a distance of 543.07 feet to the Point of Beginning.

From said Point of Beginning, thence continue North 01°03'14" West, along said Westerly line. 394.75 feet to the Southwest corner of JEA Well Site No. 3, as described and recorded in Official Records Book 12303, page 2322, of said current Public Records; thence along the boundary line of said Well Site No. 3 the following 4 courses: Course 1, thence South 89°58'01" East, departing said Westerly line, 129.90 feet; Course 2, thence North 02°12'30" West, 121.09 feet; Course 3, thence North 18°02'51" West, 83.10 feet; Course 4, thence North 89°58'01" West, 103.17 feet to the Northwesterly corner thereof, said corner lying on said Westerly line of Section 8; thence North 01°03'14" West, along said Westerly line, 843.13 feet; thence North 85°20'35" East, departing said Westerly line, 2226.12 feet to a point on a curve concave Westerly having a radius of 2906.00 feet; thence Southerly along the arc of said curve, through a central angle of 03°23'53", an arc length of 172.35 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 02°22'23" East, 172.32 feet; thence South 00°40'27" East, 670.77 feet to the point of curvature of a curve concave Northwesterly having a radius of 56.00 feet; thence Southwesterly along the arc of said curve, through a central angle of 76°12'57", an arc length of 74.49 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 37°26'01" West, 69.12 feet; thence South 75°32'30" West, 351.18 feet; thence South 14°27'30" East, 284.00 feet; thence North 75°32'30" East, 106.88 feet; thence North 89°02'14" East, 51.42 feet; thence North 75°32'30" East, 202.40 feet to the point of curvature of a curve concave Southerly having a radius of 56.00 feet; thence Easterly along the arc of said curve, through a central angle of 71°14'35", an arc length of 69.63 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 68°50'13" East, 65.23 feet; thence South 33°12'56" East, 382.39 feet to the point of curvature of a curve concave Southwesterly having a radius of 2000.00 feet; thence Southeasterly along the arc of said curve, through a central angle of 19°33'20", an arc length of 682.62 feet to a point lying on the Westerly limited access right of way line of State Road No. 9B, a 400 foot limited access right of way per Florida Department of Transportation Right of Way Map Section 72002-2513.

Revised September 25, 2013 Davis 9B Interchange Land Page 2 of 2

EXHIBIT "A" 16 OF 26

Zoning Parcel C

Financial Project No. 209294-1, said arc being subtended by a chord bearing and distance of South 23°26'15" East, 679.31 feet; thence Southerly along said Westerly limited access right of way line and along the arc of a curve concave Westerly having a radius of 22,718.31 feet, through a central angle of 01°02'21", an arc length of 412.09 feet to the Northeast corner of those lands described and recorded in Official Records Book 15226, page 1277, said current Public Records, said arc being subtended by a chord bearing and distance of South 13°25'43" East, 412.08 feet; thence along the boundary line of last said lands the following 3 courses: Course 1, thence South 77°05'28" West, departing said Westerly limited access right of way line, 707.66 feet; Course 2, thence South 53°51'57" East, 485.85 feet; Course 3, thence North 78°01'57" East, 386.17 feet to the Southeasterly corner thereof, said corner lying on said Westerly limited access right of way line of State Road No. 9B; thence Southerly along the arc of a curve concave Westerly having a radius of 22,718.31 feet, through a central angle of 01°39'37", an arc length of 658.34 feet to a point on said curve, said arc being subtended by a chord bearing and distance of South 11°08'15" East, 658.32 feet; thence South 55°34'36" West, departing said Westerly limited access right of way line, 574.37 feet to the Southeasterly corner of those lands described and recorded in Official Records Book 14551, page 418, said current Public Records; thence along the Easterly and Northerly lines of last said lands the following 8 courses: Course 1, thence North 23°01'12" West, 1821.53 feet; Course 2, thence North 63°22'26" West, 1224.67 feet; Course 3, thence South 88°58'03" West, 217.16 feet; Course 4, thence North 55°03'22" West, 280.24 feet; Course 5, thence South 77°24'28" West, 68.62 feet; Course 6, thence South 82°39'02" West, 109.93 feet; Course 7, thence South 75°45'35" West, 38.79 feet; Course 8, thence South 62°50'12" West, 168.04 feet to the Northwesterly most corner thereof and the Point of Beginning.

Containing 116.66 acres, more or less.

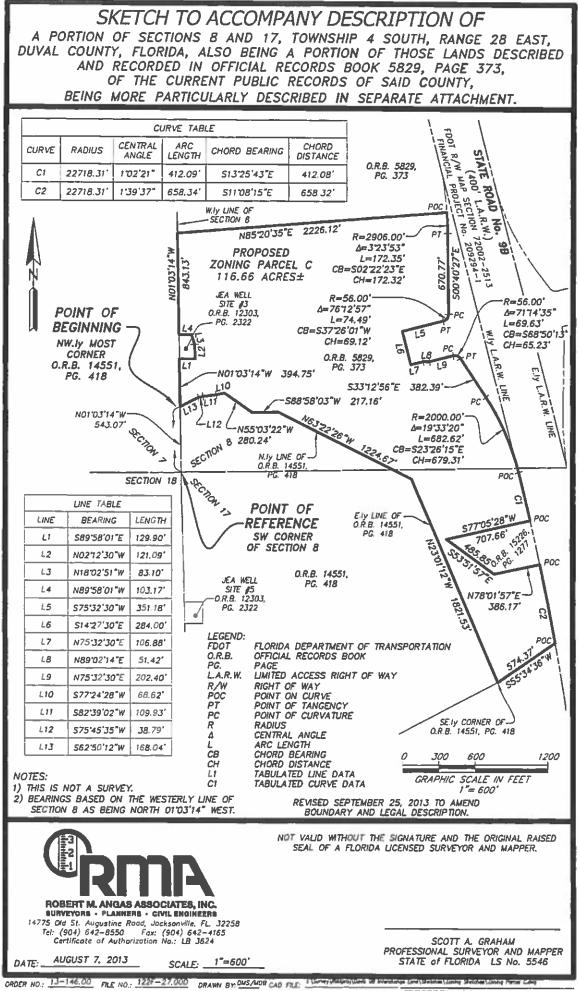


EXHIBIT "A" 17 OF 26



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EXHIBIT "A" 18 OF 26 Parcel (16)

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Zoning Parcel D

A portion of Sections 5 and 8, Township 4 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 5829, page 373, of the current Public Records of said county, being more particularly described as follows;

For a Point of Reference, commence at the Southwesterly corner of said Section 8; thence North 01°03'14" West, along the Westerly line of said Section 8, a distance of 1980.98 feet to the Point of Beginning.

From said Point of Beginning; thence continue North 01°03'14" West, along said Westerly line, 1029.92 feet to the Southwesterly corner of JEA Well Site No. 2, as described and recorded in Official Records Book 12303, page 2322 of said current Public Records; thence along the boundary line of said Well Site No. 2, the following 8 courses: Course 1, thence North 34°11'18" East, departing said Westerly line of Section 8, a distance of 69.35 feet; Course 2, thence North 12°40'01" East, 105.15 feet; Course 3, thence North 11°37'44" East, 107.40 feet; Course 4, thence North 05°21'41" East, 109.01 feet; Course 5, thence North 03°28'05" East, 151.13 feet; Course 6, thence North 27°50'53" West, 25.22 feet; Course 7, thence North 86°34'17" West, 84.73 feet; Course 8, thence South 51°55'03" West, 21.04 feet to a point on said Westerly line of Section 8; thence North 01°03'14" West, along said Westerly line, 565.35 feet to the Southwest corner of JEA Well Site No. 1, as described and recorded in said Official Records Book 12303, page 2322; thence North 45°00'00" East, along the Easterly line of said JEA Well Site No.1, a distance of 197.78 feet; thence North 15°00'00" East, continuing along said Easterly line, 262.97 feet to the Northeasterly corner of said JEA Well Site No. 1, said point being on the existing Southeasterly limited access right of way line of State Road No. 9A, a variable width limited access right of way per Florida Department of Transportation map Section 72002-2511, Work Program Identification Number 2114883; thence North 66°06'44" East, along said existing Southeasterly limited access right of way line, 188.26 feet to the point of curvature of a curve concave Northwesterly, having a radius of 5729.58 feet; thence Northeasterly, continuing along said existing Southeasterly right of way line and along the arc of said curve, through a central angle of 17°02'38", an arc length of 1704.38 feet to a point of intersection with the existing Westerly limited access right of way line of State Road No. 9B, a 400 foot limited access right of way line as per Florida Department of Transportation map Section 72002-2513 Financial Project No. 209294-1, said arc being subtended by a chord bearing and distance of North 57°35'25" East, 1698.10 feet; thence South 00°17'54" East, along said existing Westerly limited access right of way line, 557.27 feet to the Northeasterly corner of those lands described and recorded in Official Records Book 15226, page 1277 of said

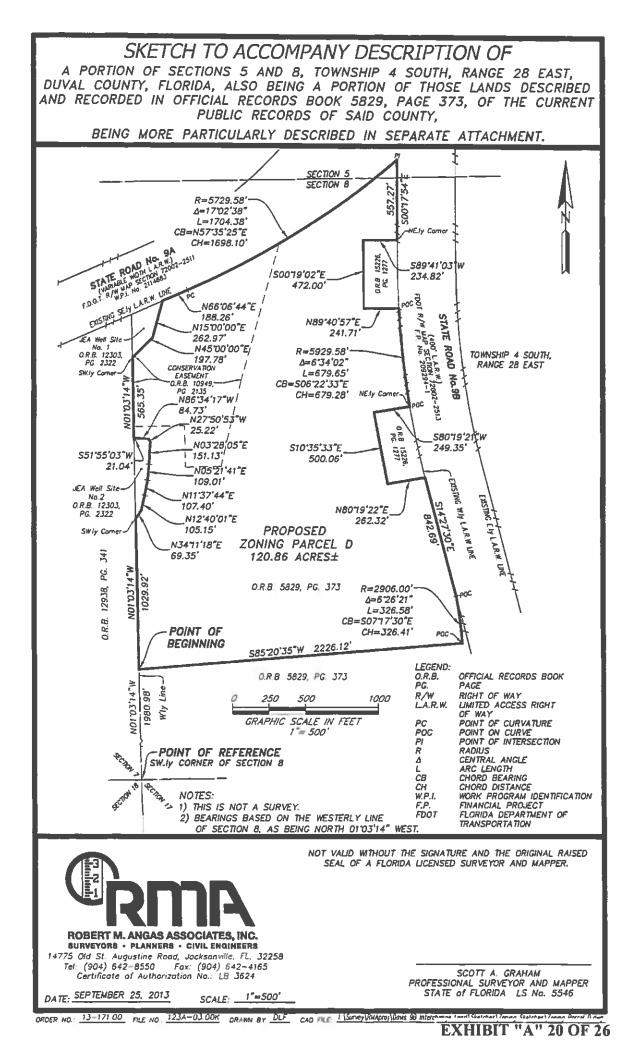
September 25, 2013 Davis 9A/9B Page 2 of 2

EXHIBIT "A" 19 OF 26

Zoning Parcel D

current Public Records; thence along the boundary line of said lands the following 3 courses: Course 1, thence South 89°41'03" West, 234.82 feet; Course 2, thence South 00°19'02" East, 472.00 feet; Course 3, thence North 89°40'57" East, 241.71 feet to a point on a non-tangent curve concave Easterly having a radius of 5929.58 feet, said point also being on said existing Westerly limited access right of way line of State Road No. 9B; thence Southerly along the arc of said curve and along said existing Westerly limited access right of way line, through a central angle of 06°34'02", an arc length of 679.65 feet to the Northeasterly corner of those lands described and recorded in Official Records Book 15226, page 1277 of said current Public Records, said arc being subtended by a chord bearing and distance of South 06°22'33" East, 679.28 feet; thence along the boundary line of said lands the following 3 courses: Course 1, thence South 80°19'21" West, 249.35 feet; Course 2, thence South 10°35'33" East, 500.06 feet; Course 3, thence North 80°19'22" East, 262.32 feet to a point on said existing Westerly limited access right of way line of State Road No. 9B; thence South 14°27'30" East, 842.69 feet, along said existing Westerly limited access right of way line to a point on a non-tangent curve concave Westerly having a radius of 2906.00 feet; thence Southerly departing said existing Westerly limited access right of way line and along the arc of said curve, through a central angle of 06°26'21", an arc length of 326.58 feet to a point on a non-tangent line, said arc being subtended by a chord bearing and distance of South 07°17'30" East, 326.41 feet; thence South 85°20'35" West, along said non-tangent line, 2226.12 feet to the Point of Beginning.

Containing 120.86 acres, more or less.





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EXHIBIT "A" 21 OF 26 (Parcel 1)

October 4, 2013 Davis 9A/9B Page 1 of 3 W.O. No.13-171.00 File No. 123A-03.00N

Zoning Parcel E

A portion of Section 32, Township 3 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 8000, page 908, of the current Public Records of said county, being more particularly described as follows:

For a Point of Reference, commence at the Northeast corner of said Section 32; thence South 89°26'55" West, along the North line of said Section 32, a distance of 1455.76 feet to the Southwest corner of the plat of Sweetwater by Del Webb Phase One, according to the plat thereof, recorded in Plat Book 57, page 83, of said current Public Records; thence South 89°26'55" West, continuing along said North line of Section 32, a distance of 1582.58 feet to a point on the existing Easterly limited access right of way line of State Road No. 9A, a 400 foot right of way as shown on Florida Department of Transportation right of way map Section 72002-2511, W.P.I. No. 2114883, said point also being on the existing Westerly right of way line of R.G. Skinner Parkway Extension, a 110 foot right of way according to the plat thereof as recorded in Plat Book 65, page 118, of said current Public Records and a point on a curve concave Northeasterly, having a radius of 300.00 feet; thence Southeasterly along said existing Westerly right of way line of R.G. Skinner Parkway Extension and the arc of said curve, through a central angle of 43°17'06", an arc length of 226.64 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 21°56'27" East, 221.29 feet; thence South 43°35'00" East, along said existing Westerly right of way line, 446.83 feet to the point of curvature of a curve concave Northeasterly, having a radius of 600.00 feet; thence Southeasterly along said existing Westerly right of way line and the arc of said curve, through a central angle of 25°15'01", an arc length of 264.42 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 56°12'31" East, 262.29 feet; thence South 68°50'01" East, continuing along said existing Westerly right of way line, 263.07 feet to the Point of Beginning.

From said Point of Beginning, continuing along said existing Westerly right of way line the following five courses: Course 1, thence South 68°50'01" East, 483.67 feet to the point of curvature of a curve concave Southwesterly having a radius of 975.00 feet;

October 4, 2013 Davis 9A/9B Page 2 of 3

EXHIBIT "A" 22 OF 26

W.O. No.13-171.00 File No. 123A-03.00N

Zoning Parcel E (continued)

Course 2, thence Southeasterly along the arc of said curve, through a central angle of 40°54'44", an arc length of 696.20 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 48°22'39" East, 681.51 feet; Course 3, thence South 27°55'17" East, 64.52 feet to the point of curvature of a curve concave Westerly having a radius of 300.00 feet; Course 4, thence southerly along the arc of said curve, through a central angle of 27°55'51", an arc length of 146.25 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of South 13°57'22" East, 144.80 feet; Course 5, thence South 00°00'34" West, 34.12 feet to the Northeasterly corner of those lands described and recorded in Official Records Book 14863, page 466, of said current Public Records; thence North 45°09'13" West, departing said existing Westerly right of way line, 35.48 feet; thence North 02°12'11" East, 41.80 feet; thence North 26°06'15" West, 32.51 feet; thence North 24°46'40" West, 56.39 feet; thence North 13°07'44" West, 44.38 feet; thence North 59°04'18" West, 52.23 feet; thence North 40°20'23" West, 57.10 feet; thence North 14°36'39" West, 42.26 feet; thence North 19°52'56" East, 39.91 feet; thence North 45°25'16" West, 54.76 feet; thence North 71°57'16" West, 51.30 feet; thence South 01°48'23" West, 43.34 feet; thence South 42°18'11" East, 56.04 feet; thence South 36°08'27" West, 68.81 feet; thence South 25°14'24" West, 59.38 feet; thence South 05°06'56" West, 69.39 feet; thence South 35°50'17" West, 30.71 feet; thence South 85°04'13" West, 33.16 feet; thence North 78°17'09" West, 69.51 feet; thence South 76°54'19" West, 50.12 feet; thence North 78°01'28" West, 36.71 feet; thence South 41°44'07" West, 55.91 feet; thence South 17°44'41" West, 38.19 feet; thence South 57°17'36" West, 58.75 feet; thence North 80°17'39" West, 50.60 feet; thence North 75°57'31" West, 33.30 feet; thence North 07°41'54" West, 90.90 feet; thence North 29°03'41" West, 51.97 feet; thence North 08°09'16" East, 60.88 feet; thence North 38°52'42" East, 48.46 feet; thence North 04°06'11" West, 57.55 feet; thence North 48°06'29" West, 55.42 feet; thence North 14°50'50" West, 56.43 feet; thence North 67°21'23" West, 54.16 feet; thence South 88°38'44" West, 49.62 feet; thence South 50°00'38" West, 57.16 feet; thence South 46°31'57" West, 62.01 feet; thence South 39°25'04" East, 59.68 feet; thence South 00°26'34" East, 52.95 feet; thence South 68°09'16" West, 90.76 feet; thence North 41°27'00" West, 50.99 feet; thence North 44°57'44" West, 51.37 feet; thence South 65°14'07" West, 63.44 feet; thence South 51°47'07" West, 59.88 feet; thence South 73°27'14" West, 68.75 feet; thence North 72°15'25" West, 65.91 feet; thence North 42°29'27" West, 63.28 feet; thence North 35°00'24" West, 50.94 feet; thence North 81°52'44" West, 73.42 feet; thence North 00°24'25" West, 68.26 feet; thence South 84°25'00" East, 84.95 feet; thence North 23°19'42" East, 58.13 feet; thence North 18°07'14" East, 49.93 feet; thence North 16°44'01" East, 33.11 feet; thence North 13°05'33" West, 42.42 feet; thence North 12°02'36" West, 52.58 feet; thence North 37°46'20" East, 47.85 feet; thence North 60°24'13" East, 59.40 feet; thence North 44°25'16" East, 53.99 feet; thence

October 4, 2013 Davis 9A/9B Page 3 of 3

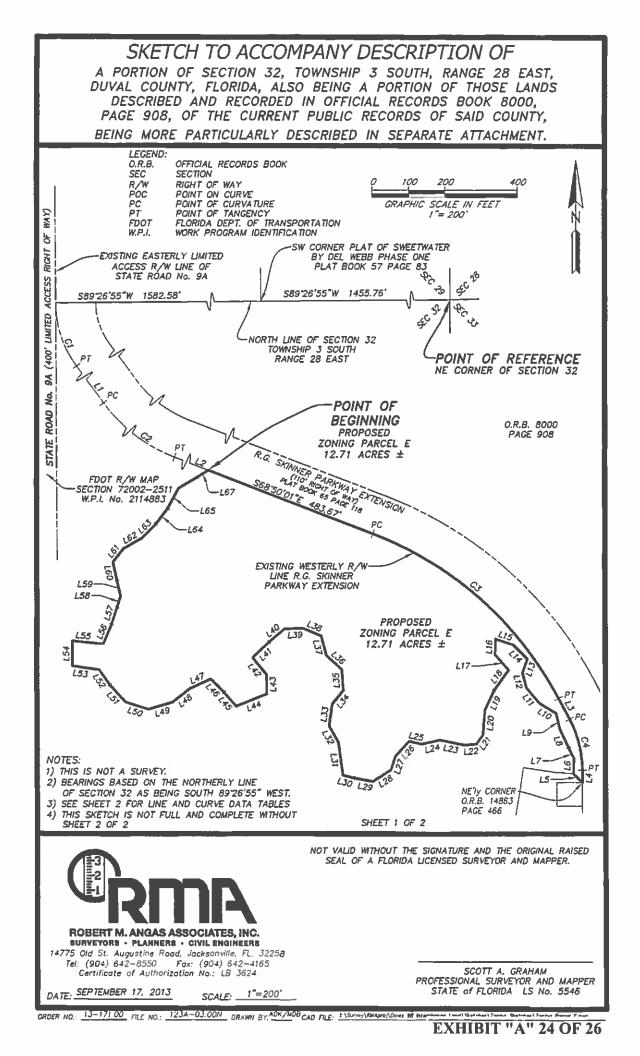
EXHIBIT "A" 23 OF 26

W.O. No.13-171.00 File No. 123A-03.00N

Zoning Parcel E (continued)

North 36°12'31" East, 52.77 feet; thence North 28°07'37" East, 63.38 feet; thence North 59°53'26" East, 60.77 feet; thence North 56°47'19" East, 34.93 feet to the Point of Beginning.

Containing 12.71 acres, more or less.





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EXHIBIT "A" 25 OF 26

September 9, 2013 Davis 9A/9B

W.O. No.13-171.00 File No. 123A-03.00J

Zoning Parcel 11

A portion of Sections 4, 5, 8 and 9, Township 4 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 14860, page 1256, of the current Public Records of said county, being more particularly described as follows;

For a Point of Reference, commence at the Southeast corner of said Section 8; thence North 00°34'30" West, along the Easterly line of said Section 8, a distance of 1284.21 feet; thence North 16°19'17" East, departing said Easterly line, 1412.42 feet; thence North 04°56'56" East, 747.73 feet to the Point of Beginning.

From said Point of Beginning; thence South 89°37'47" West, 1699.99 feet; thence North 00°22'13" West, 96.01 feet to the point of curvature of a curve concave Easterly having a radius of 5000.00 feet; thence Northerly along the arc of said curve, through a central angle of 15°53'48", an arc length of 1387.25 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 07°34'41" East, 1382.80 feet; thence North 15°31'35" East, 408.00 feet to the point of curvature of a curve concave Southeasterly having a radius of 1500.00 feet; thence Northeasterly along the arc of said curve, through a central angle of 28°48'08", an arc length of 754.04 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 29°55'39" East, 746.13 feet; thence North 44°19'44" East, 334.83 feet to the point of curvature of a curve concave Northwesterly having a radius of 1500.00 feet; thence Northeasterly along the arc of said curve, through a central angle of 21°13'22", an arc length of 555.61 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 33°43'02" East, 552.44 feet; thence North 23°06'21" East, 707.62 feet to the point of curvature of a curve concave Westerly having a radius of 1250.00 feet; thence Northerly along the arc of said curve, through a central angle of 06°11'21", an arc length of 135.03 feet to a point on said curve, said arc being subtended by a chord bearing and distance of North 20°00'40" East, 134.96 feet; thence South 74°11'47" East, 311.39 feet; thence South 06°16'27" West, 771.50 feet; thence South 25°50'42" East, 1285.42 feet; thence South 19°40'49" West, 1698.02 feet; thence South 04°56'56" West, 366.20 feet to the Point of Beginning.

Containing 126.52 acres, more or less.

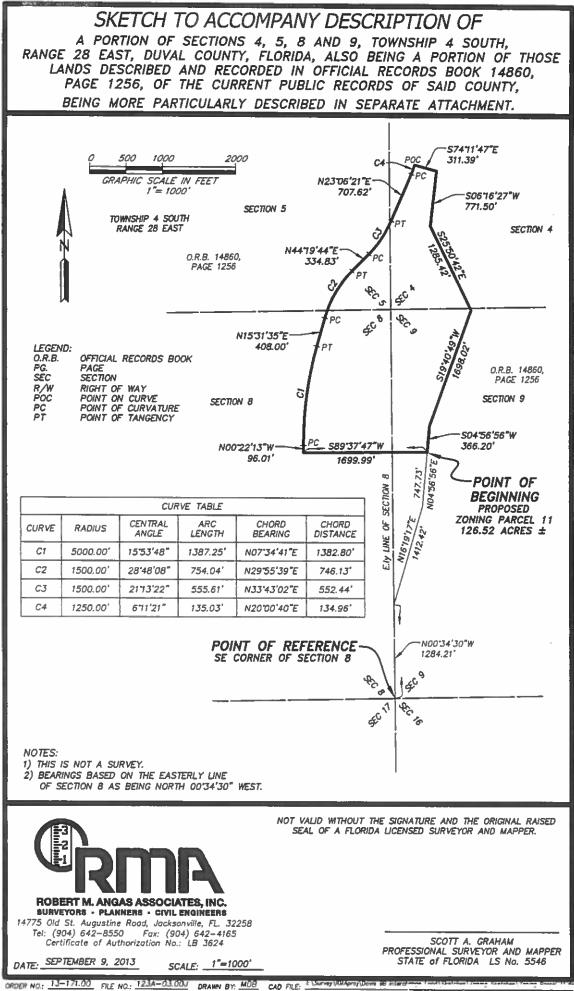


EXHIBIT "B" 1 OF 2 PHASING AND PROJECTED FLOW TABLE

| | Phase | e Water | | Waste | ewater | Reuse | |
|---------|-------|------------|----------------------------|------------|----------------------------|------------|----------------------------|
| | | ADF* (GPD) | ADF* (GPD) (Cumulative) | ADF* (GPD) | ADF* (GPD) (Cumulative) | ADF* (GPD) | ADF* (GPD) (Cumulative) |
| P | 2017 | 53,200 | 53,200 | 53,200 | 53,200 | 114,000 | 114,000 |
| Phase | 2018 | 53,200 | 106,400 | 53,200 | 106,400 | 114,000 | 228,000 |
| 1 | 2019 | 52,920 | 159,320 | 52,920 | 159,320 | 113,400 | 341,400 |
| | 2020 | 160,586 | 319,906 | 160,586 | 319,906 | 100,260 | 441,660 |
| | 2021 | 47,586 | 367,491 | 47,586 | 367,491 | 100,260 | 541,920 |
| | 2022 | 47,586 | 415,077 | 47,586 | 415,077 | 100,260 | 642,180 |
| | 2023 | 47,586 | 462,663 | 47,586 | 462,663 | 100,260 | 742,440 |
| | 2024 | 47,586 | 510,248 | 47,586 | 510,248 | 100,260 | 842,700 |
| | 2025 | 144,086 | 654,334 | 144,086 | 654,334 | 100,260 | 942,960 |
| | 2026 | 46,186 | 700,520 | 46,186 | 700,520 | 97,260 | 1,040,220 |
| | 2027 | 6,986 | 707,505 | 6,986 | 707,505 | 13,260 | 1,053,480 |
| _ | 2028 | 6,986 | 714,491 | 6,986 | 714,491 | 13,260 | 1,066,740 |
| Phase 2 | 2029 | 6,986 | 721,477 | 6,986 | 721,477 | 13,260 | 1,080,000 |
| | 2030 | 119,986 | 841,462 | 119,986 | 841,462 | 13,260 | 1,093,260 |
| \sim | 2031 | 6,986 | 848,448 | 6,986 | 848,448 | 13,260 | 1,106,520 |
| | 2032 | 6,986 | 855,433 | 6,986 | 855,433 | 13,260 | 1,119,780 |
| | 2033 | 6,986 | 862,419 | 6,986 | 862,419 | 13,260 | 1,133,040 |
| | 2034 | 6,986 | 869,405 | 6,986 | 869,405 | 13,260 | 1,146,300 |
| | 2035 | 103,486 | 972,890 | 103,486 | 972,890 | 13,260 | 1,159,560 |
| | 2036 | 6,986 | 979,876 | 6,986 | 979,876 | 13,260 | 1,172,820 |
| | 2037 | 6,986 | 986,862 | 6,986 | 986,862 | 13,260 | 1,186,080 |
| | 2038 | 6,986 | 993,847 | 6,986 | 993,847 | 13,260 | 1,199,340 |
| | 2039 | 6,986 | 1,000,833 | 6,986 | 1,000,833 | 13,377 | 1,212,717 |

* ADF - Average Daily Flow

Water/Wastewater Demand Notes

1. Single family demand = 280 GPD

- 2. Multi-family demand = 250 GPD
- 3. Commercial/office demand = 0.15 GPD/SF
- 4. Hotel/ALF demand = 110 GPD/room
- 5. Industrial demand = 0.03 GPD/SF

Reuse Demand Notes

1. Single family demand = 600 GPD

2. All other land use demand = 3,900 GPD/Irr. Acre

*Connection to 8" force main is limited to 400 residential lots

EXHIBIT "B" 2 OF 2

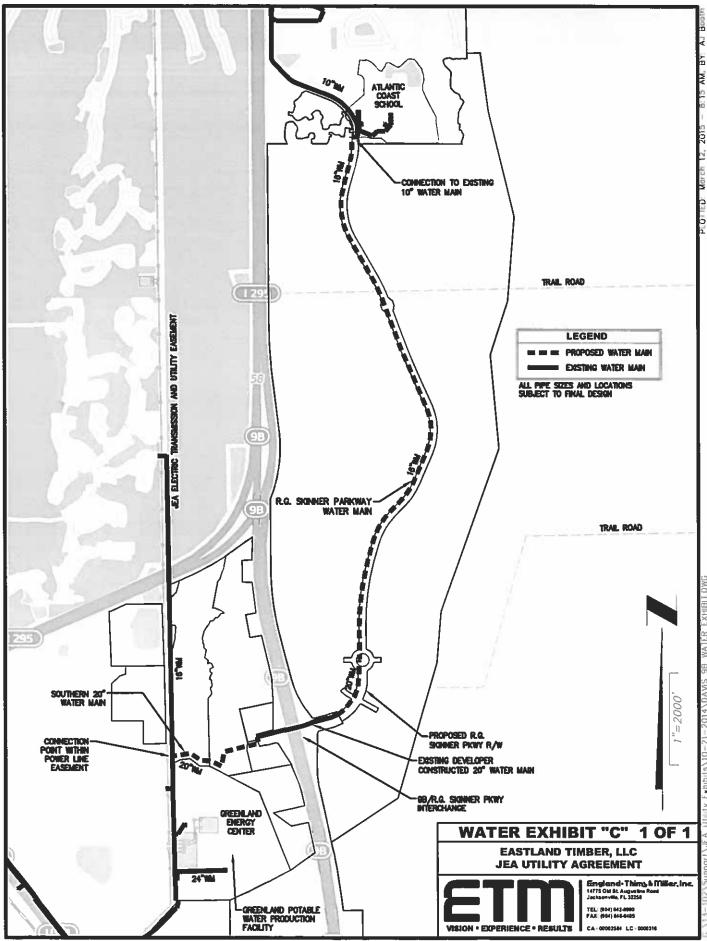
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Water/Wastewater Demand Notes 1. Single family demand = 280 GPD 2. Multi-family demand = 100 GPD/Bedroom 3. Average 2.5 Bedrooms per Multi-family Home 4. Commercial/offree demand = 0.15 GPD/5F 5. Hotel/ALF demand = 10 GPD/5F 6. Industrial demand = 0.03 GPD/5F

<u>Reuse Demand Notes</u> 1. Single family demand = 600 GPD 2. All other land use demand = 3,900 GPD/Irr. Acre

"Connection to 8" force main is limited to 400 residential lots



WATER 8 2014\DAVIS Exhibit

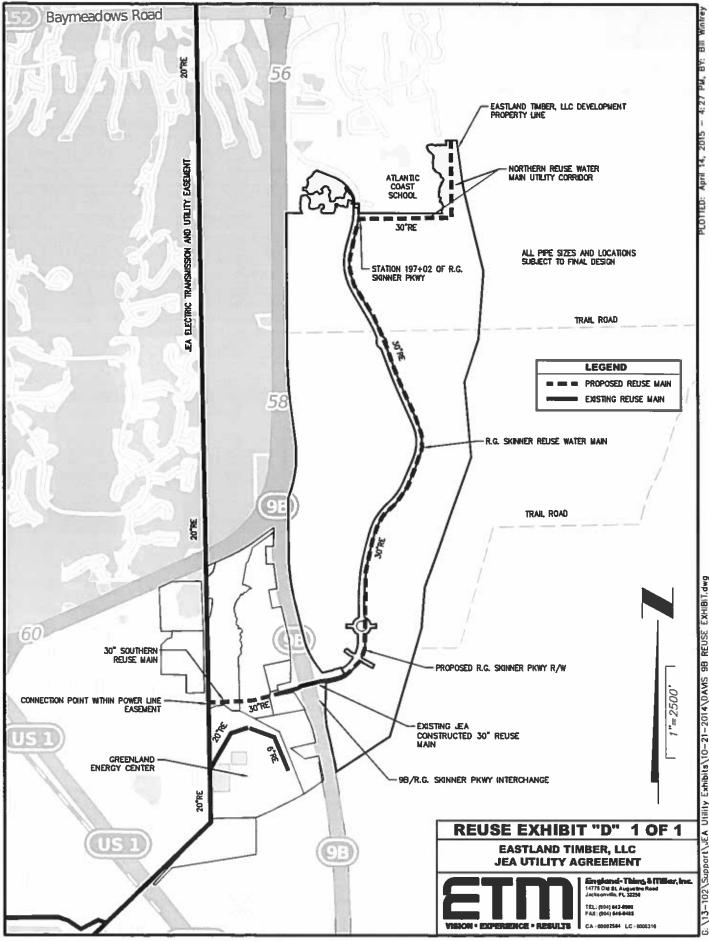


EXHIBIT.dwg REUSE 8 Utility Exhibits\10-21-2014\DAMS \Support\JEA 102 13-1

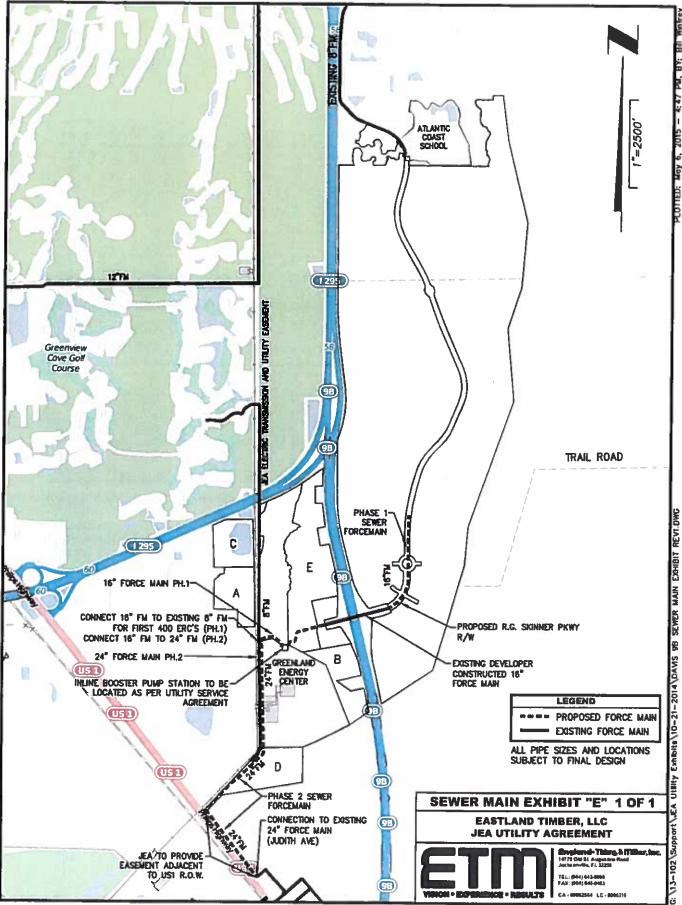


EXHIBIT "F"

1 OF 2

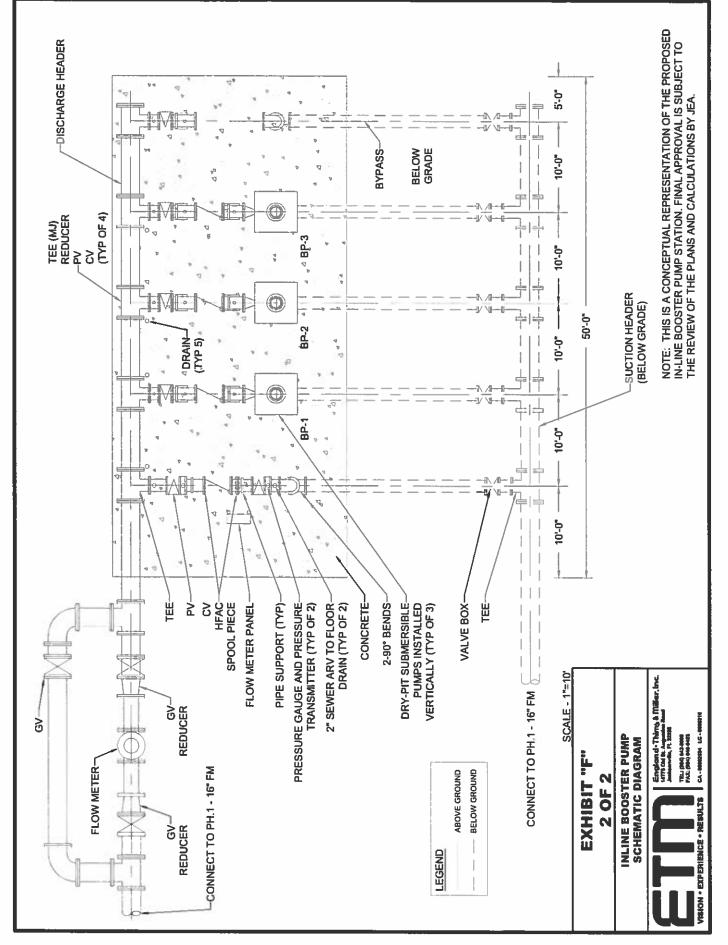
INLINE BOOSTER PUMP STATION

BASIS OF DESIGN CRITERIA

Below are the general specifications for the inline booster pump station based on preliminary design calculations coordinated with JEA.

- 1. Three (3) pumps shall be installed to meet design flows.
- This inline booster station is projected to be an interim facility with pump sizes between 75 hp and 100 hp. As such, no prefabricated building for electrical, controls, and SCADA equipment will be required.
- 3. No odor control or provision for odor control will be provided as per JEA W&S Standards, Section 433, III.6.3 (not required for inline booster station).
- 4. Generator set with automatic transfer switch and fuel storage tank will be provided as per JEA W&S Standards, Section 433, III.6.2.3.
- 5. Suction and discharge piping to be stainless steel. All other piping shall be PVC.
- 6. Air release valves (ARV) shall be provided on pump discharge piping.
- 7. ARVs and piping shall be stainless steel. No vault will be required.
- 8. By-pass with isolation and check valves will be provided.
- Above ground valves shall be plug valves. Underground valves shall be gate valves.
- 10. Pump out shall be provided with 6-inch male camlocks.
- 11. Non-structural concrete slab will be provided around pumps and piping. No building canopy or super structure over pumps.
- 12. Access shall be provided from the Greenland Energy Site via stabilized drive.
- 13. No landscape or irrigation shall be required by JEA.

Note: The inline booster pump station shall be designed and built in accordance with the manuals and the criteria and schematic drawing set forth in this Exhibit "F". If there is a conflict between the manuals and the criteria, the criteria in this exhibit shall control.



PARTIAL ASSIGNMENT AND ASSUMPTION OF DEVELOPER UTILITY SERVICE AND JEA COST PARTICIPATION AGREEMENT

THIS PARTIAL ASSIGNMENT AND ASSUMPTION (this "Assignment") by and between E-TOWN DEVELOPMENT, INC., a Florida corporation, whose address is 4310 Pablo Oaks Court, Jacksonville, Florida 32224 ("Assignor"), and TOLL SOUTHEAST LP COMPANY, INC., a Delaware corporation, whose address is 250 Gibraltar Road, Horsham, Pennsylvania 19044 ("Assignee"), is entered into and effective as of October, 23^{cd}, 2020.

RECITALS:

WHEREAS, Eastland Timber, LLC, a Florida limited liability company, whose address is 4310 Pablo Oaks Court, Jacksonville, Florida 32224 ("Eastland"), and JEA, a public body corporate and politic of the State of Florida, have entered into that certain Developer Utility Service and JEA Cost Participation Agreement dated July 15, 2015 and recorded in Official Records Book 17235, Page 199 of the Public Records of Duval County, Florida ("Public Records"), as amended and may be amended from time to time (collectively, the "Service Agreement"), for the master planned community commonly known as "E-Town" in Jacksonville, Florida; and

WHEREAS, subsequent to effective date of the Service Agreement, Eastland assigned to Assignor and Assignor assumed all of Eastland's rights, interests and obligations under the Service Agreement pursuant to that certain Assignment and Assumption of Developer Utility Service and JEA Cost Participation Agreement dated June 21, 2018 and recorded in Official Records Book 18429, Page 1698 of the Public Records; and

WHEREAS, Assignee has acquired title to the property in Duval County, Florida, more particularly described on Exhibit "A" attached hereto pursuant to that certain Special Warranty Deed from Eastland dated February 3, 2020 and recorded in Official Records Book 19094, Page 1899 of the Public Records (the "Property"); and

WHEREAS, the Property is part of the E-Town community being developed by Assignor, and is subject to, among other things, that certain Declaration of Covenants, Restrictions and Easements dated February 3, 2020, by and between Assignor and Assignee, which is recorded in Official Records Book 19094, Page 1919 of the Public Records; and

WHEREAS, pursuant to Section 6.4.1 of the Service Agreement, Assignor shall cause the construction of the thirty (30) inch Northern Reuse Water Main described in such Section 6.4.1 ("Northern Reuse Water Main") and is entitled to reimbursement from JEA for the construction costs related thereto; and

WHEREAS, Assignor desires to assign to Assignee and Assignee desires to assume Assignor's rights and obligations under the Service Agreement as to the Northern Reuse Water Main, such that Assignee will construct, at Assignee's sole cost and expense, the Northern Reuse Water Main, and JEA shall reimburse Assignee directly for construction costs related to the Northern Reuse Water Main (the "Reimbursement Right"). **NOW THEREFORE,** in consideration of Ten and 00/100 (\$10.00) Dollars and other valuable consideration, the receipt and sufficiency of which is acknowledged, the parties agree as follows:

1. **<u>Recitals.</u>** The foregoing recitals are true and correct and incorporated herein. All terms not defined herein shall have the meanings set forth in the Service Agreement.

2. <u>**Representations and Warranties of Assignor and Assignee**</u>. Assignor and Assignee hereby represent and warrant to each other party hereto which representations and warranties are true as of the date hereof:

2.1. Each has full power and authority to execute this Assignment and to perform the obligations hereunder.

2.2. There is no litigation or administrative proceeding pending, or to the knowledge of each of them threatened, which affects their performance under this Assignment.

2.3. The execution and delivery of this Assignment and consummation of the transactions contemplated hereby will not (i) constitute a default under any instrument, document or obligation to which either is now, or may become a party, or by which either may be bound or affected, or (ii) violate any order, writ, injunction or decree of any court in any litigation to which either is a party.

3. Assignment.

3.1. Assignor hereby assigns to Assignee, and Assignee hereby assumes, the obligation under the Service Agreement to construct and install the Northern Reuse Water Main.

3.2. Assignor hereby assigns to Assignee the Reimbursement Right under the Service Agreement solely for the construction of Northern Reuse Water Main free and clear of any liens or encumbrances, subject to the applicable terms, conditions, limitations, obligations, and requirements of the Service Agreement. For purposes of clarity, Assignor is only assigning the right to reimbursement under the Service Agreement as to the Northern Reuse Water Main, and no other reimbursement rights are being assigned to Assignee hereunder. Also, Assignee shall look solely to JEA for the reimbursement of the costs and expenses associated with the Northern Reuse Water Main, and Assignor shall have no liability whatsoever to Assignee related to reimbursement of any costs and expenses related to the Northern Reuse Water Main.

3.3. Assignee agrees that as a condition to such Reimbursement Right herein assigned, that Assignee shall obtain or cause to be obtained any easements or rights of way over and upon any portion of the Property as may be required under Section 17.1 of the Service Agreement to serve the Property.

3.4. All rights <u>and obligations</u> under the Service Agreement (including, without limitation, all reimbursement rights) not specifically assigned under the terms of this Assignment are reserved by Assignor.

4. <u>Restriction on Subsequent Assignments</u>. Assignee shall not assign any of the rights herein assigned to any party other than a successor in title to all or part of the Property or as collateral for a loan secured by the Property. Any assignments by Assignee must comply with Section 17.1 of the Service Agreement. Any assignment made in violation of this provision shall be void.

5. **<u>Binding Effect</u>**. This Assignment shall be binding on Assignor and its successors and assigns and shall inure to the benefit of the Assignee and its successors in title to the Property.

6. <u>Counterparts</u>. This Assignment may be executed in one or more counterparts, each of which shall constitute one and the same instrument.

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IN WITNESS WHEREOF, the Assignee and Assignor have each executed this Assignment as of the date and year first above written.

ASSIGNOR:

E-TOWN DEVELOPMENT, INC.,

a Florida corporation

By: RichardFr Ray Name: President Title:

ASSIGNEE:

TOLL SOUTHEAST LP COMPANY, INC., a Delaware corporation

| | A | |
|--------|--------------------|--|
| By: | 0 | |
| Name: | STEVE MERTEN | |
| Title: | Division PRESIDENT | |

EXHIBIT "A"

PROPERTY

A portion of Sections 32 and 33, Township 3 South, Range 28 East, Duval County, Florida, also being a portion of those lands described and recorded in Official Records Book 18197, page 1321, of the current Public Records of said county, being more particularly described as follows:

For a Point of Reference, commence at the Northwest corner of said Section 33; thence North 88°37'28" East, along the Northerly line of said Section 33, a distance of 1343.30 feet to a point lying on the Northerly line of those lands described and recorded in said Official Records Book 18197, page 1321 and the Point of Beginning.

From said Point of Beginning, thence continue North 88°37'28" East along said Northerly line of Section 33 and along the Northerly line of said Official Records Book 18197, page 1321, a distance of 289.49 feet to the Northeast corner of last said lands; thence Southerly along the Easterly line of said Official Records Book 18197, page 1321 the following 3 courses: Course 1, thence South 07°44'34" East, departing said Northerly line of Section 33, a distance of 1305.77 feet; Course 2, thence South 13°31'54" East, 2389.06 feet; Course 3, thence South 04°33'08" West, 1549.53 feet to a point lying on the Northerly line of that JEA Reservation, as described and recorded in Official Records Book 11934, page 1609 of said current Public Records; thence South 88°39'38" West, departing said Easterly line and along said Northerly line, 1527.32 feet to the Southeast corner of those lands described and recorded in Official Records Book 18372, page 414 of said current Public Records; thence Northerly along the boundary line of said Official Records Book 18372, page 414 the following 75 courses: Course 1, thence North 01°40'36" West, departing said Northerly line of JEA Reservation, 249.19 feet, Course 2, thence North 59°22'15" East, 915.92 feet; Course 3, thence North 01°42'32" West, 240.21 feet; Course 4, thence North 33°01'22" West, 697.63 feet; Course 5, thence South 82°03'55" West, 269.12 feet; Course 6, thence South 74°17'46" West, 51.11 feet; Course 7, thence South 70°53'07" West, 37.28 feet; Course 8, thence South 51°30'13" West, 35.09 feet; Course 9, thence South 34°29'15" West, 71.06 feet; Course 10, thence North 69°57'54" West, 50.37 feet; Course 11, thence South 53°38'13" West, 52.13 feet; Course 12, thence South 16°31'24" West, 65.52 feet; Course 13, thence South 58°35'13" East, 28.11 feet; Course 14, thence South 58°37'18" West, 56.47 feet; Course 15, thence South 75°13'05" West, 103.22 feet; Course 16, thence South 89°03'19" West, 65.01 feet; Course 17, thence South 79°33'05" West, 63.96 feet; Course 18, thence North 41°05'29" West, 45.28 feet; Course 19, thence North 67°32'06" West, 63.93 feet; Course 20, thence South 83°56'17" West, 34.50 feet; Course 21, thence South 53°59'28" West, 52.03 feet; Course 22, thence South 70°19'48" West, 80.79 feet; Course 23, thence South 81°10'41" West, 52.65 feet; Course 24, thence South 69°11'40" West, 73.34 feet; Course 25, thence North 41°25'58" West, 51.38 feet; Course 26, thence North 53°54'14" West, 69.00 feet; Course 27, thence North 19°41'13" East, 56.03 feet; Course 28, thence North 66°41'45" West, 40.41 feet; Course 29, thence North 23°34'33" West, 61.80 feet; Course 30, thence North 13°27'48" East, 51.59 feet; Course 31, thence North 10°21'34" West, 59.45 feet; Course 32, thence North 03°55'46" East, 46.60 feet; Course 33, thence North 24°31'02" West, 98.39 feet; Course 34, thence North 35°56'46" West, 51.05 feet; Course 35, thence North 17°33'48" West, 60.62 feet; Course 36, thence North 04°37'16" West, 29.87 feet; Course 37, thence North 44°09'29" East,

6

33.24 feet; Course 38, thence North 11°05'33" West, 65.03 feet; Course 39, thence North 59°16'46" West, 67.61 feet; Course 40, thence North 31°11'37" West, 48.54 feet; Course 41, thence North 27°52'39" East, 53.32 feet; Course 42, thence North 06°49'02" West, 108.74 feet; Course 43, thence North 03°34'00" East, 51.26 feet; Course 44, thence North 37°21'27" West, 14.74 feet; Course 45, thence North 52°38'33" East, 20.00 feet; Course 46, thence North 37°21'27" West, 20.00 feet; Course 47, thence South 52°38'33" West, 20.00 feet; Course 48, thence North 37°21'24" West, 4.74 feet; Course 49, thence North 64°03'40" West, 37.67 feet; Course 50, thence North 54°34'05" West, 51.08 feet; Course 51, thence South 49°59'37" West, 47.72 feet; Course 52, thence South 15°37'14" West, 119.02 feet; Course 53, thence South 18°37'23" East, 56.04 feet; Course 54, thence South 17°04'12" West, 52.85 feet; Course 55, thence South 37°32'37" West, 48.13 feet; Course 56, thence South 04°52'05" East, 59.30 feet; Course 57, thence South 42°00'49" East, 25.02 feet; Course 58, thence South 45°53'32" West, 92.35 feet; Course 59, thence South 89°43'44" West, 71.07 feet; Course 60, thence North 60°08'38" West, 69.58 feet; Course 61, thence North 21°34'50" West, 41.00 feet; Course 62, thence North 50°44'57" West, 38.47 feet; Course 63, thence North 86°00'49" West, 66.27 feet; Course 64, thence North 09°31'19" East, 85.82 feet; Course 65, thence North 05°21'08" West, 56.28 feet; Course 66, thence North 50°07'55" West, 21.13 feet; Course 67, thence South 25°04'44" West, 134.28 feet; Course 68, thence South 24°43'26" West, 78.48 feet; Course 69, thence South 74°12'47" West, 65.27 feet; Course 70, thence South 52°06'03" West, 47.21 feet; Course 71, thence South 84°09'07" West, 79.54 feet; Course 72, thence North 83°18'40" West, 42.69 feet; Course 73, thence North 84°19'32" West, 48.53 feet; Course 74, thence South 86°08'11" West, 69.50 feet; Course 75, thence North 72°31'53" West, 48.80 feet to a point lying on the Easterly boundary line of Tract "D" and Tract "E", as depicted on Etown Parkway Phase 2, recorded in Plat Book 73, pages 169 through 177, of said Public Records, said point being a point on a curve concave Easterly having a radius of 1400.00 feet; thence Northerly along said Easterly boundary lines the following 4 courses: Course 1, thence Northerly along the arc of said curve, through a central angle of 15°51'04", an arc length of 387.32 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 07°48'22" East, 386.08 feet; Course 2, thence North 15°43'54" East, 464.86 feet to the point of curvature of a curve concave Westerly having a radius of 1850.00 feet; Course 3, thence Northerly along the arc of said curve, through a central angle of 15°43'21", an arc length of 507.65 feet to the point of tangency of said curve, said arc being subtended by a chord bearing and distance of North 07°52'14" East, 506.06 feet; Course 4, thence North 00°00'34" East, 25.67 feet to the Northeast corner of said Tract "E", said corner lying on the boundary line of those lands described and recorded in Official Records Book 14340, page 1809, of said current Public Records; thence Northerly along said boundary line of Official Records Book 14340, page 1809, the following 61 courses: Course 1, thence South 89°59'40" East, 2255.16 feet; Course 2, thence North 07°41'27" West, 12.23 feet; Course 3, thence North 20°26'25" West, 28.98 feet; Course 4, thence North 06°37'03" East, 35.94 feet; Course 5, thence North 26°09'20" East, 47.24 feet; Course 6, thence North 10°50'26" East, 18.12 feet; Course 7, thence North 19°27'45" East, 19.37 feet; Course 8, thence North 10°56'37" East, 57.23 feet; Course 9, thence North 31°50'19" West, 53.99 feet; Course 10, thence North 25°51'04" West, 36.99 feet; Course 11, thence North 29°13'43" West, 21.65 feet; Course 12, thence North 71°51'12" West, 34.33 feet; Course 13, thence North 04°17'54" East, 38.72 feet; Course 14, thence North 00°16'03" East, 31.09 feet; Course 15, thence North 16°06'04" East, 32.18 feet; Course 16, thence North 20°33'04" West, 21.97 feet; Course 17, thence North 56°02'19" West, 40.42 feet; Course 18, thence North 02°24'10" West,

36.61 feet; Course 19, thence North 02°52'24" East, 35.41 feet; Course 20, thence North 00°06'57" East, 45.28 feet; Course 21, thence North 08°57'28" East, 54.79 feet; Course 22, thence North 06°50'55" West, 38.58 feet; Course 23, thence North 14°46'17" East, 32.02 feet; Course 24, thence North 24°38'30" East, 38.36 feet; Course 25, thence North 21°16'45" East, 42.29 feet; Course 26, thence North 46°41'48" East, 24.93 feet; Course 27, thence North 09°37'57" East, 38.41 feet; Course 28, thence North 40°13'50" East, 35.75 feet; Course 29, thence North 25°36'12" East, 31.37 feet; Course 30, thence North 21°18'20" East, 52.69 feet; Course 31, thence North 30°51'04" West, 51.14 feet; Course 32, thence North 62°04'55" West, 46.62 feet; Course 33, thence North 18°00'39" West, 57.14 feet; Course 34, thence North 25°51'03" West, 51.16 feet; Course 35, thence North 64°02'20" West, 56.18 feet; Course 36, thence North 64°31'59" West, 44.40 feet; Course 37, thence North 45°11'49" West, 58.29 feet; Course 38, thence North 37°43'23" West, 68.80 feet; Course 39, thence North 02°41'36" West, 88.50 feet; Course 40, thence North 02°06'49" West, 73.09 feet; Course 41, thence North 04°53'38" East, 86.05 feet; Course 42, thence North 05°05'30" East, 95.10 feet; Course 43, thence North 28°50'30" West, 58.14 feet; Course 44, thence North 48°55'53" West, 68.30 feet; Course 45, thence North 45°34'57" West, 74.88 feet; Course 46, thence North 29°56'25" West, 51.40 feet; Course 47, thence North 12°05'37" West, 72.07 feet; Course 48, thence North 31°46'26" East, 28.73 feet; Course 49, thence North 62°21'20" East, 59.52 feet; Course 50, thence North 89°26'28" East, 25.20 feet; Course 51, thence North 82°18'54" East, 55.94 feet; Course 52, thence South 65°50'59" East, 41.72 feet; Course 53, thence South 66°19'42" East, 49.58 feet; Course 54, thence North 47°17'56" East, 30.64 feet; Course 55, thence North 84°19'39" East, 48.59 feet; Course 56, thence South 67°19'52" East, 48.05 feet; Course 57, thence North 57°16'24" East, 26.00 feet; Course 58, thence North 89°32'02" East, 47.84 feet; Course 59, thence South 87°36'33" East, 51.75 feet; Course 60, thence North 85°07'24" East, 50.38 feet; Course 61, thence North 01°03'43" West, 115.11 feet to the Point of Beginning.

LESS AND EXCEPT that portion conveyed to the Cypress Bluff Community Development District by Special Warranty Deed recorded August 27, 2019 in Official Records Book 18912, page 2407, in the public records of Duval County, Florida.



Formal Bid and Award System

Award #5 June 10, 2021

| Type of Award Request: | CONTRACT AMENDMENT |
|-------------------------|---|
| Request #: | 18 |
| Requestor Name: | Keeler, Jessica |
| Requestor Phone: | (904) 665-6403 |
| Project Title: | Three-Phase, Single Phase Padmounted, Pole Mounted and Miscellaneous Transformers for JEA Inventory Stock |
| Project Number: | Various |
| Project Location: | JEA |
| Funds: | Inventory Blanket Account |
| Budget Estimate: | \$28,429,846.24 |
| | |

Scope of Work:

The Purpose of this Contract Amendment is to modify the original Award amounts from the May 6, 2021 Award Committee. The purpose of the original Invitation to Negotiate (ITN) was to solicit pricing for Three-Phase, Single Phase Padmounted, Pole Mounted and Miscellaneous Transformers for JEA Inventory Stock; these collectively consist of ninety-six (96) JEA specific transformers. The primary use of these items is to enable voltage changes from one to another within our network system, with the items being utilized by the Electric department. At the time of bid release, our current inventory balance for the items found in this solicitation is \$4,780,269.25. As it relates to item spend, the last twelve (12) months totaled \$7,384,483.00.

JEA IFB/RFP/State/City/GSA#: 011-21

Purchasing Agent:Pearson, Kenny R.Is this a Ratification?:NoRECOMMENDED AWARDEES:

| Name | Vendor Contac t | Email | Address | Phone | Original Award Amount | Change Amount | Total Contract Amount |
|----------------------------------|-----------------------|--|---|----------------------|-----------------------------|------------------|--------------------------|
| STUART C IRBY CO | Erich Ewoldt | <u>ewoldt@i</u> <u>rby.com</u> | 38 Skyline Drive, Lake Mary, FL 32746 | 407- 415- 6268 | \$17,248,758.46 | (\$9,976,492.28) | \$7,272,266.18 |
| GRESCO SUPPLY | Chris Therien | <u>Christoph</u> <u>er.Therie</u> <u>n@gresco</u> <u>.com</u> | 6421 County Road 219, Wildwood, FL 34785 | 352- 446- 7536 | \$0.00 | \$6,303,776.85 | \$6,303,776.85 |
| WEG TRANSFORMERS USA | Raymu ndo Chapa | rchapa@ weg.net | One Pauwels Drive, Washington, MO 63090 | 678- 699- 7840 | \$430,856.00 | \$0.00 | \$430,856.00 |
| TRI-STATE UTILITY PRODUCTS | Jim Richard s | jrichards @tsup.co m | 160 Garrett Drive, Havana, FL 32333 | 850- 539- 8088 | \$0.00 | \$4,364,050.17 | \$4,364,050.17 |
| WESCO DISTRIBUTION INC. | Ashely Cirlot | <u>acirlot@</u> wescodist .com | 5971 Pershing Ave, Orlando, FL 32920 | 407- 434- 4025 | \$13,135,389.29 | \$2,611,947.23 | \$15,747,336.52 |

| Amount of Original Award: | \$30,815,003.75 |
|--|--|
| Date of Original Award: | 05/06/2021 |
| Change Order Amount: | \$3,303,281.97 |
| New Not-To-Exceed Amount: | \$34,118,285.72 |
| Award Amount for remainder of this FY: | \$3,790,920.63 |
| Length of Contract/PO Term: | Three (3) Year w/ Two (2) – One (1) Yr. Renewals |
| Begin Date (mm/dd/yyyy): | 05/15/2021 |
| End Date (mm/dd/yyyy): | 05/14/2024 |
| Renewal Options: | Two (2) – One (1)Year Renewals |
| JSEB Requirement: | N/A - Optional |

Background/Recommendation:

Originally bid and approved by the Awards Committee on 05/06/2021 to Stuart C Irby CO (\$17,248,758.46) for the supply of Single Phase Padmounted Transformers and Pole Mounted Transformers for inventory stock, Wesco Distribution, Inc. (\$13,135,389.29) for the supply of Three-Phase Padmounted Transformers and TRALC001 Miscellaneous Transformers for inventory stock, and WEG Transformers USA (\$430,856.00) for the supply of TRAPC016 Miscellaneous Transformers of for JEA Inventory Stock, for a total not-to-exceed amount of \$30,815,003.75. The original award is attached for reference.

After Award, JEA began the contracting phase with the three Respondents, Stuart C Irby CO, Wesco Distribution, Inc. and WEG Transformers USA. JEA has since signed Agreements and begun performing work with Wesco Distribution, Inc. and WEG Transformers USA.

However, market conditions have continued to evolve to a point where Stuart C Irby CO manufacturers were not willing to move forward without pricing increases, and the request for JEA to revisit the price adjustment methodology found in the solicitation.

Given the request for change from Irby, JEA went back to the top three ranked Respondents and requested feedback on what it would take to move forward with contract execution on both Single Phase Padmount and Polemounted Transformers. The common request was to allow pricing to be adjusted to the market at the time of contract execution vs. three months into the contract. All manufacturers were willing to work with JEA on this, but one of Irby's manufacturers, Central Maloney was requesting a 40% increase on pricing which does not align with market increases. When making the determination on how to move forward, JEA viewed that large of an increase out of the negotiating spectrum, and has decided to move forward with awarding all of Central Maloney's scope to different suppliers.

Based off of the information received from the top three suppliers of Single Phase and Polmounted Transformers, JEA is requesting to move forward with the following:

Single Phase Padmount Transformers

JEA will move forward with awarding Gresco 60% (now highest ranked after the market adjustment) and Tri-State 40% (now second highest ranked after the market adjustment) for all items listed on Single Phase Padmount Transformers tab. The decision to split this award was based on risk reduction by splitting the award across multiple suppliers, overall costs of the proposals, and lead-time of the suppliers and how that shapes JEA's ability to efficiently and effectively operate. This portion of the award will be deducted from Irby's contract total and awarded to the next two highest ranked suppliers for a total of \$10,667,827.02. Gresco in coordination with Ermco and Tri-State in coordination with Howard, have stated they are both willing to take a partial award.

Polemount Transformers

JEA requests to move forward with allowing Irby to keep the portion of the award that is tied to the GE manufacturer as originally awarded, but the portion that was tied to Central Maloney as a manufacturer will be

awarded to Wesco as the next highest ranked for those items, after the market adjustment. This portion of the award will be deducted from Irby's contract total and awarded to Wesco in the amount of 1,465,170.92. Both suppliers have agreed to move forward as stated.

JEA also believes it is in the best interest of the company to have back up suppliers to the Polemounted Transformers with the next highest ranked due to market conditions. This decision is based on risk reduction by awarding across multiple suppliers which shapes JEA's ability to efficiently and effectively operate. Wesco is willing to be a back up to the Irby award, so JEA has included 15% of the estimated usage for items found on Stuart C Irby Co.'s Polemounted Transformers proposed award, and included it in Wesco's new award total in the amount of \$1,146,776.31. Unfortunately, the next ranked supplier/manufacturer for the new Wesco items was not willing to be a backup due to low volumes historically bought by JEA. To mitigate this issue, and any issues with any of the contracts, JEA has the right to spot buy the market when needed.

In the original award, JEA was planning to realize an estimated 8.39% increase due to unfavorable market conditions. This is believed to be due to:

- Over the term of the last agreement, an industry wide shift in upwards pricing primarily driven by increased growth in new developments throughout the USA and many other developed countries.
- Preferential pricing to JEA on past and present agreements, which JEA's past agreements had not escalated pricing at the same rate supplier costs had increased.
 - JEA had adjusted based on multiple components, but general inflation and indirect costs in particular had increased faster than their agreement.
 - Silicon steel, a critical component in the manufacturing of transformers, does not have an index directly linking it. JEA escalates based on a more general index that cannot 1:1 track to the index.

Given the additional efforts and cost as outlined above, JEA will realize an estimated 15.97% up from the original awarded estimate of an 8.39% increase due to unfavorable market conditions.

Unit pricing for the contract(s) will be adjusted quarterly with adjustments corresponding to fluctuations for Stainless Steel, Silicon Steel, Aluminum, Copper, Oil and All other Variable Costs and Margins.

Request approval for contract increases to Wesco Distribution, Inc. (\$2,611,947.23), Gresco Supply (\$6,303,776.85) and Tri-State Utility Products (\$4,364,050.17), as well as a contract decrease to Stuart C Irby CO (-\$9,976,492.28) for the supply of Single Phase and Polemounted Transformers for inventory stock, for a total not-to-exceed amount of \$34,118,285.72, subject to the availability of lawfully appropriated funds.

| Manager: | Keeler, Jessica – Inventory Planning Manager |
|-----------|--|
| Director: | McCollum, Jenny – Director, Procurement Services |
| VP: | McElroy, Alan - VP Supply Chain & Operations Support |

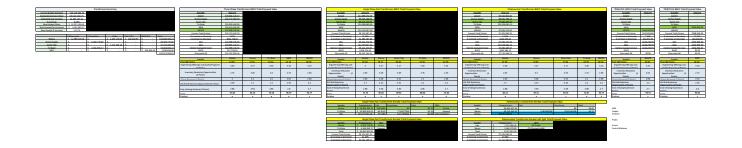
APPROVALS:

Chairman, Awards Committee

Date

Budget Representative

Date







Formal Bid and Award System

Award #6 May 6, 2021

| Type of Award Request: | INVITATION TO NEGOTIATE (ITN) |
|--------------------------|---|
| Request #: | 18 |
| Requestor Name: | Keeler, Jessica |
| Requestor Phone: | (904) 665-6403 |
| Project Title: | Three-Phase, Single Phase Padmounted, Pole Mounted and Miscellaneous Transformers for JEA Inventory Stock |
| Project Number: | Various |
| Project Location: | JEA |
| Funds: | Inventory Blanket Account |
| Budget Estimate: | \$28,429,846.24 |
| Scope of Work: | |

The purpose of this Invitation to Negotiate (ITN) is to solicit pricing for Three-Phase, Single Phase Padmounted, Pole Mounted and Miscellaneous Transformers for JEA Inventory Stock; these collectively consist of ninety-six (96) JEA specific transformers. The primary use of these items is to enable voltage changes from one to another within our network system, with the items being utilized by the Electric department. At the time of bid release, our current inventory balance for the items found in this solicitation is \$4,780,269.25. As it relates to item spend, the last twelve (12) months totaled \$7,384,483.00.

JEA IFB/RFP/State/City/GSA#: 011-21

Purchasing Agent:Roddy, Colin PatrickIs this a Ratification?:NoRECOMMENDED AWARDEES:

| Name | Vendor Contact | Email | Address | Phone | Amount |
|----------------------------|-------------------|---------------------------|--|------------------|-----------------|
| STUART C IRBY CO | Erich Ewoldt | ewoldt@irby.com | 38 Skyline Drive, Lake Mary, FL 32746 | 407-415- 6268 | \$17,248,758.46 |
| WESCO DISTRIBUTION INC. | Ashely Cirlot | acirlot@wescodist. com | 5971 Pershing Ave, Orlando, FL 32920 | 407-434- 4025 | \$13,135,389.29 |
| WEG TRANSFORMERS USA | Raymundo Chapa | rchapa@weg.net | One Pauwels Drive, Washington, MO 63090 | 678-699- 7840 | \$430,856.00 |

| Amount for entire term of Contract/PO: | \$30,815,003.75 |
|--|---|
| Award Amount for remainder of this FY: | \$3,848,224.19 |
| Length of Contract/PO Term: | Three (3) Year w/ Two (2) – One (1)Yr. Renewals |
| Begin Date (mm/dd/yyyy): | 05/15/2021 |
| End Date (mm/dd/yyyy): | 05/14/2024 |
| Renewal Options: | Two (2) – One (1)Year Renewals |
| JSEB Requirement: | N/A - Optional |

BIDDERS:

| Name | First Round Total Extended Price | BAFO Total Extended Price | Proposed Award Amount* |
|----------------------------|-------------------------------------|------------------------------|---------------------------|
| ANIXTER | \$61,350,559.89 | \$61,350,527.98 | \$0.00 |
| GRESCO SUPPLY | \$50,834,539.14 | \$48,210,300.38 | \$0.00 |
| STUART C IRBY CO | \$27,822,385.35 | \$26,591,930.05 | \$17,248,758.46 |
| TRI-STATE UTILITY PRODUCTS | \$55,407,574.00 | \$54,390,977.36 | \$0.00 |
| WEG TRANSFORMERS USA | \$21,571,784.00 | \$21,571,784.00 | \$430,856.00 |
| WESCO DISTRIBUTION INC. | \$49,838,220.32 | \$49,796,415.37 | \$13,135,389.29 |

*reduced to a 3 year term

Background/Recommendation:

Advertised 01/15/2021, Eleven (11) vendors attended the optional pre-response meeting on 01/26/2021. At Response opening on 02/09/2021, JEA received six (6) Responses. All six (6) companies were short-listed. After negotiation meetings were held, all six (6) companies were invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on 80% price and 20% qualitative response scoring criteria. All six (6) companies were deemed to be responsive and responsible Respondents.

In order to leverage JEA's spend for Three-Phase, Single Phase Padmounted, Pole Mounted and Miscellaneous Transformers for JEA Inventory Stock, the internal team identified ninety-six (96) items deemed to be a good fit to be included in this initiative. In the past, these items were purchased on blanket purchase agreements through four (4) vendors; the Three-Phase transformer agreements with Anixter and Gresco along with the Single Phase transformer agreement with Gresco recently expired. Lastly, Stuart C Irby CO's is still actively contracted for Polemounted Transformer agreement, which is set to expire on 7/12/2021.

The manufacturer(s) and/or catalog number(s) of the items found in this solicitation have been approved over time, and each item is currently approved by JEA's Electric Standards Department. Each item has a unique list of approved manufacturers based on the capabilities of the supplier(s) to meet JEA's electric system needs.

The basis for award for this bid was that JEA will Award a Contract to the Respondent that meets the Minimum Qualifications stated herein, and is the highest evaluated Respondent for each of the following bid groupings based on an 80% price and 20% qualitative response scoring criteria:

- Three-Phase Transformers Bid Tab
- Single Phase Padmounted Transformers Bid Tab
- Polemounted Transformers Bid Tab
- TRALC001 Bid Tab
- TRAPC016 Bid Tab

After the evaluations were complete, Stuart C Irby CO, Wesco Distribution, Inc. and WEG Transformers USA were determined to be the vendors that were the highest evaluated respondents to JEA for this work scope. For Polemounted Transformers we are proposing an award to the second overall price supplier, and incumbent supplier, after their final scores were as an aggregate higher than the lowest cost supplier.

| Name | | Single Phase Padmounted BAFO Ranking | Polemounted BAFO Ranking | TRALC001 BAFO Ranking | TRAPC016 BAFO Ranking |
|---------------|---|---|--------------------------------|-----------------------------|-----------------------------|
| ANIXTER | 5 | 4 | 4 | - | - |
| GRESCO SUPPLY | 2 | 2 | 3 | - | - |

| STUART C IRBY CO | - | <u>1</u> | 1 | - | - |
|-------------------------------|----------|----------|---|----------|----------|
| TRI-STATE UTILITY PRODUCTS | 4 | 3 | 5 | - | - |
| WEG TRANSFORMERS USA | 3 | - | - | - | <u>1</u> |
| WESCO DISTRIBUTION INC. | <u>1</u> | 5 | 2 | <u>1</u> | - |

Even with utilizing best practices of aggregation of items and competitive bidding, JEA will still realize an estimated 8.39% increase due to unfavorable market conditions. This is believed to be due to:

- Over the term of the last agreement, an industry wide shift in upwards pricing primarily driven by increased growth in new developments throughout the USA and many other developed countries.
- Preferential pricing to JEA on past and present agreements, which JEA's past agreements had not escalated pricing at the same rate supplier costs had increased.
 - JEA had adjusted based on multiple components, but general inflation and indirect costs in particular had increased faster than their agreement.
 - Silicon steel, a critical component in the manufacturing of transformers, does not have an index directly linking it. JEA escalates based on a more general index that cannot 1:1 track to the index.

We believe this is more a market correction of JEA pricing, so JEA has elected to reduce the award to a Three (3) Year with Two (2) - One (1) Yr. Renewal term from the originally bid five (5) year term. This will allow JEA to evaluate the performance at a shorter term.

The BAFO resulted in an adjusted reduction of \$186,202.74. Unit pricing for the contract(s) will be adjusted quarterly with adjustments corresponding to fluctuations for Stainless Steel, Silicon Steel, Aluminum, Copper, Oil and All other Variable Costs and Margins.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

- **Total cost difference**: \$2,385,157.51 (unit price increase) = (\$2,385,157.51)
- Total sourcing savings: \$186,202.74 BAFO Savings

011-21 - Request approval to award contracts to Stuart C Irby CO (\$17,248,758.46) for the supply of Single Phase Padmounted Transformers and Pole Mounted Transformers for inventory stock, Wesco Distribution, Inc. (\$13,135,389.29) for the supply of Three-Phase Padmounted Transformers and TRALC001 Miscellaneous Transformers for inventory stock, and WEG Transformers USA (\$430,856.00) for the supply of TRAPC016 Miscellaneous Transformers of for JEA Inventory Stock, for a total not-to-exceed amount of \$30,815,003.75, subject to the availability of lawfully appropriated funds.

| Manager: | Keeler, Jessica – Inventory Planning Manager |
|-----------|--|
| Director: | McCollum, Jenny – Director, Procurement Services |
| VP: | McElroy, Alan – VP Supply Chain & Operations Support |

APPROVALS:

Chairman, Awards Committee

Budget Representative

Date

| | | Transformers Summary |
|---------------------------|------------------|----------------------|
| Current Budget Estimate | \$28,429,846.24 | |
| Estimated Contract Value | \$30,815,003.75 | |
| Estimated Cost Increase | \$2,385,157.51 | |
| % Increase | 8.39% | |
| New Revised Value | \$ 32,971,509.41 | |
| New Revised Cost Increase | \$ 4,541,663.17 | |
| New Revised % Increase | 15.97% | |

| | 3 Phase pads | | 1 Phase Pads | | Poles | |
|---------------|--------------|-----------|--------------|--------------|-------|--------------|
| Wesco | \$ 12,9 | 89,158.36 | \$ | - | \$ | 1,465,170.92 |
| Gresco Supply | \$ | - | \$ | 6,303,776.85 | \$ | - |
| Stuart Irby | \$ | - | \$ | - | \$ | 7,272,266.18 |
| Tri-State | \$ | - | \$ | 4,364,050.17 | \$ | - |
| WEG | \$ | - | \$ | - | \$ | - |

| Name | BAFO Total Extended Price | Original Proposed Award | Change Order Amount |
|-------------------------------|------------------------------|-------------------------|------------------------|
| ANIXTER | \$61,350,527.98 | \$0.00 | \$0.00 |
| GRESCO SUPPLY | \$48,210,300.38 | \$0.00 | \$6,303,776.85 |
| STUART C IRBY CO | \$26,591,930.05 | \$17,248,758.46 | (\$9,976,492.28) |
| TRI-STATE UTILITY PRODUCTS | \$54,390,977.36 | \$0.00 | \$4,364,050.17 |
| WEG TRANSFORMERS USA | \$21,571,784.00 | \$430,856.00 | \$0.00 |
| WESCO DISTRIBUTION INC. | \$49,796,415.37 | \$13,135,389.29 | \$2,611,947.23 |

| TRALCO | 01 | TRA | PC016 | Total |
|--------|------------|-----|------------|-----------------|
| \$ | 146,230.93 | \$ | - | \$14,600,560.21 |
| \$ | - | \$ | - | \$6,303,776.85 |
| \$ | - | \$ | - | \$7,272,266.18 |
| \$ | - | \$ | - | \$4,364,050.17 |
| \$ | - | \$ | 430,856.00 | \$430,856.00 |
| | | | | \$32,971,509.41 |

| Supplier |
|-------------------------|
| Anixter |
| Gresco Supply |
| Stuart Irby |
| Tri-State |
| WEG |
| WESCO |
| Current Total Pricing |
| % Increase or Decrease |
| \$ Increase or Decrease |
| Min |
| Max |
| Highest Evaluated Value |
| BAFO |
| Cherrypick Alt |
| |

New Proposed Award \$0.00 \$6,303,776.85 \$7,272,266.18 \$4,364,050.17 \$430,856.00 \$15,747,336.52

Supplier Price (80 Points)

Engineering Offerings and Quality Programs (4 Points)

> Inventory Reduction Opportunities (4 Points)

Storm Response (4 Points)

JEA Risk Reduction Opportunities (4 Points)

Ease of doing Business (4 Points)

Total

Ranking

| Three-Phase Trans | Three-Phase Transformers BAFO Total Proposed Value | | | | |
|-------------------|--|-----------|-------|-------|--|
| Amount | | | | | |
| \$19,681,143.57 | | | | | |
| \$13,772,394.76 | | | | | |
| - | | | | | |
| \$15,835,444.56 | | | | | |
| \$14,412,644.00 | | | | | |
| \$12,989,158.36 | | | | | |
| \$12,374,430.29 | | | | | |
| 4.97% | | | | | |
| \$614,728.07 | | | | | |
| \$12,989,158.36 | | | | | |
| \$19,681,143.57 | | | | | |
| \$12,989,158.36 | | | | | |
| \$27,728.34 | | | | | |
| \$12,297,850.56 | | | | | |
| | | | | | |
| Anixter | Gresco | Tri-State | WEG | WESCO | |
| 52.80 | 75.45 | 65.62 | 72.10 | 80.00 | |
| 3.00 | 3.27 | 3.40 | 3.33 | 3.33 | |
| 2.74 | 3.36 | 2.6 | 2.74 | 2.66 | |
| 3 | 3.4 | 2.5 | 2.64 | 2.68 | |
| 2.58 | 3.1 | 2.2 | 2.36 | 2.4 | |
| 2.88 | 3.58 | 2.86 | 2.8 | 2.7 | |
| 67.00 | 92.16 | 79.18 | 85.97 | 93.77 | |
| 5 | 2 | 4 | 3 | 1 | |

| | Single Phase | e Pad Transformers BAFO Total Prop |
|-------------------------|-----------------|------------------------------------|
| Supplier | Amount | |
| Anixter | \$11,898,744.63 | |
| Gresco Supply | \$9,620,268.06 | |
| Stuart Irby | \$9,412,474.93 | |
| Tri-State | \$10,088,889.80 | |
| WEG | - | |
| WESCO | \$12,159,027.43 | |
| Current Total Pricing | \$8,125,687.45 | |
| % Increase or Decrease | 15.84% | |
| \$ Increase or Decrease | \$1,286,787.48 | |
| Min | \$9,412,474.93 | |
| Max | \$12,159,027.43 | |
| Highest Evaluated Value | \$9,412,474.93 | |
| BAFO | \$158,474.40 | |
| Cherrypick Alt | \$9,332,250.35 | |

| Supplier | Anixter | Gresco | Stuart Irby |
|--|---------|--------|-------------|
| Price (80 Points) | 63.28 | 78.27 | 80.00 |
| Engineering Offerings and Quality Programs (4 Points) | 3 | 3.27 | 3.17 |
| Inventory Reduction Opportunities (4 Points) | 2.84 | 3.28 | 3.38 |
| Storm Response (4 Points) | 3.06 | 3.48 | 3.54 |
| JEA Risk Reduction Opportunities (4 Points) | 2.7 | 3.14 | 3.34 |
| Ease of doing Business (4 Points) | 2.88 | 3.58 | 3.48 |
| Total | 77.76 | 95.02 | 96.91 |
| Ranking | 4 | 2 | 1 |

| Single Phase Pad Transformers Revised Total Pro | | | |
|---|------------------|----------|-------------|
| Supplier | Proposal price | Calc | Price Score |
| Gresco | \$ 10,506,294.75 | 100.000% | 80 |
| Tri-State | \$ 10,909,853.03 | 96.301% | 77.04077936 |
| Irby | \$13,179,347.40 | 79.718% | 63.77429434 |

| Single Phase Pad Transformers Revised Total Pro | | | |
|---|------------------|--------|--|
| Supplier | Proposal price | OEM | |
| Gresco | \$ 6,303,776.85 | Ermco | |
| Tri-State | \$ 4,364,050.17 | Howard | |
| Total | \$ 10,667,827.02 | | |
| Current Total Pricing | \$8,125,687.45 | | |
| % Increase or Decrease | 31.29% | | |
| \$ Increase or Decrease | \$2,542,139.57 | | |

osed Value



| Supplier | | |
|-------------------------|--|--|
| Anixter | | |
| Gresco Supply | | |
| Stuart Irby | | |
| Tri-State | | |
| WEG | | |
| WESCO | | |
| Current Total Pricing | | |
| % Increase or Decrease | | |
| \$ Increase or Decrease | | |
| Min | | |
| Max | | |
| Highest Evaluated Value | | |
| BAFO | | |
| Cherrypick Alt | | |
| | | |

| Tri-State | WESCO |
|-----------|-------|
| 74.64 | 61.93 |
| 3.40 | 3.33 |
| 2.76 | 2.54 |
| 2.5 | 2.68 |
| 2.2 | 2.4 |
| 2.86 | 2.7 |
| 88.36 | 75.58 |
| 3 | 5 |

| posed Value | | |
|-------------|-----------------|--|
| Total | OEM | |
| 96.75 | Ermco | |
| 90.76 | Howard | |
| 80.68 | Central Moloney | |

| bosed Value |
|-------------|
|-------------|

| Supplier | | |
|-----------------------------|--|--|
| Price (80 Points) | | |
| Engineering Offerings and | | |
| Quality Programs (4 Points) | | |
| Inventory Reduction | | |
| Opportunities (4 | | |
| Points) | | |
| Storm Response (4 Points) | | |
| JEA Risk Reduction | | |
| Opportunities (4 Points) | | |
| Ease of doing Business (4 | | |
| Points) | | |
| Total | | |
| Ranking | | |

| Supplier |
|----------|
| Irby |
| Wesco |
| Gresco |

| Supplier |
|-------------------------|
| Irby |
| Wesco |
| Total |
| Current Total Pricing |
| % Increase or Decrease |
| \$ Increase or Decrease |

| Polemount | ed Transformers BAFO Total Proposed Value |
|-----------------|---|
| Amount | |
| \$9,016,863.60 | |
| \$8,635,798.32 | |
| \$7,836,283.53 | |
| \$10,238,041.11 | |
| - | |
| \$7,626,273.50 | |
| \$7,425,830.50 | |
| 5.53% | |
| \$410,453.03 | |
| \$7,626,273.50 | |
| \$10,238,041.11 | |
| \$7,836,283.53 | |
| \$650,384.76 | |
| \$7,515,968.53 | |

| Anixter | Gresco | Stuart Irby |
|---------|--------|-------------|
| 67.66 | 70.65 | 77.86 |
| 3.00 | 3.27 | 3.17 |
| 2.82 | 3.4 | 3.34 |
| 3.06 | 3.48 | 3.54 |
| 2.7 | 3.14 | 3.34 |
| 2.88 | 3.58 | 3.48 |
| 82.12 | 87.51 | 94.72 |
| 4 | 3 | 1 |

| Polemounted Transformers Revised Total Proposed Value | | | | |
|---|------------------|-------------|--|--|
| Proposal price | Calc Price Score | | | |
| \$8,945,427.54 | | 80 | | |
| \$9,110,346.32 | 0.981897639 | 78.55181109 | | |
| \$8,635,798.32 | | | | |

| Polemounted Transformers Revised with Split Total Proposed Value | | | | |
|--|--------------------|--|--|--|
| Proposal price | OEM | | | |
| \$ 7,272,266.18 | GE Prolec | | | |
| \$ 1,465,170.92 | PPI (Formerly ABB) | | | |
| \$ 8,737,437.10 | | | | |
| \$7,425,830.50 | | | | |
| 17.66% | | | | |
| \$1,311,606.60 | | | | |

| TRALC001 BAFO Total Proposed Value | | |
|------------------------------------|--------------|--|
| Supplier | Amount | |
| Anixter | - | |
| Gresco Supply | - | |
| Stuart Irby | - | |
| Tri-State | - | |
| WEG | - | |
| WESCO | \$146,230.93 | |
| Current Total Pricing | \$135,858.00 | |
| % Increase or Decrease | 7.64% | |
| \$ Increase or Decrease | \$10,372.93 | |
| Min | \$146,230.93 | |
| Max | \$146,230.93 | |
| Highest Evaluated Value | \$146,230.93 | |
| BAFO | | |
| Cherrypick Alt | \$0.00 | |

| Tri-State | WESCO |
|-----------|-------|
| 59.59 | 80.00 |
| 3.40 | 3.33 |
| 2.72 | 2.66 |
| 2.5 | 2.68 |
| 2.2 | 2.4 |
| 2.86 | 2.7 |
| 73.27 | 93.77 |
| 5 | 2 |

| Supplier | WESCO |
|--|-------|
| Price (80 Points) | 80.00 |
| Engineering Offerings and Quality Programs (4 Points) | 3.33 |
| Inventory Reduction Opportunities (4 Points) | 2.62 |
| Storm Response (4 Points) | 2.68 |
| JEA Risk Reduction Opportunities (4 Points) | 2.4 |
| Ease of doing Business (4 Points) | 2.7 |
| Total | 93.73 |
| Ranking | 1 |

| Total | |
|-------|-------|
| | 96.87 |
| | 93.77 |
| | |



ABB Cooper Howard

Prolec

Ermco Central Maloney

| TRAPC016 BAFO Total Proposed Value | | |
|------------------------------------|-----------------------|--|
| Supplier | Amount | |
| Anixter | - | |
| Gresco Supply | - | |
| Stuart Irby | - | |
| Tri-State | - | |
| WEG | \$430,856.00 | |
| WESCO | - | |
| Current Total Pricing | \$368,040.00 | |
| % Increase or Decrease | 17.07% | |
| \$ Increase or Decrease | \$62,816.00 | |
| Min | \$430 <i>,</i> 856.00 | |
| Max | \$430 <i>,</i> 856.00 | |
| Highest Evaluated Value | \$430,856.00 | |
| BAFO | \$0.00 | |
| Cherrypick Alt | \$0.00 | |

| | Totals |
|---|-----------------|
| | \$40,596,751.80 |
| | \$32,028,461.14 |
| | \$17,248,758.46 |
| | \$36,162,375.47 |
|) | \$14,843,500.00 |
| | \$32,920,690.22 |
|) | |

| Supplier | WEG |
|-----------------------------|-------|
| Price (80 Points) | 80.00 |
| Engineering Offerings and | 3.33 |
| Quality Programs (4 Points) | 5.55 |
| Inventory Reduction | |
| Opportunities (4 | 2.72 |
| Points) | |
| Storm Response (4 Points) | 2.64 |
| JEA Risk Reduction | 2.36 |
| Opportunities (4 Points) | 2.50 |
| Ease of doing Business (4 | 2.8 |
| Points) | 2.8 |
| Total | 93.85 |
| Ranking | 1 |

| JEA Item ID | Commodity Grouping | Item Description | Vendor Stocking Requirements | Storm Stock Requirements (At Vendor's Site) | Estimated Usage |
|-------------|-----------------------|--|---------------------------------|---|-----------------|
| TRAPA001 | 3 Phase | TRANSFORMER, 150 KVA, 4160Y/2400 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAPA002 | 3 Phase | TRANSFORMER, 300 KVA, 4160Y/2400 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 2 |
| TRAPA003 | 3 Phase | TRANSFORMER, 500 KVA, 4160Y/2400 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |
| TRAPA005 | 3 Phase | TRANSFORMER, 150 KVA, 4160Y/2400 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |

| TRAPA006 | 3 Phase | TRANSFORMER, 300 KVA, 4160Y/2400 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
|----------|---------|---|---|---|---|
| TRAPA008 | 3 Phase | TRANSFORMER, 750 KVA, 4160Y/2400 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAPB001 | 3 Phase | TRANSFORMER, 150 KVA, 13200Y/7620 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAPB003 | 3 Phase | TRANSFORMER, 300 KVA, 13200Y/7620 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |
| TRAPB004 | 3 Phase | TRANSFORMER, 500 KVA, 13200Y/7620 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 9 |

| TRAPB005 | 3 Phase | TRANSFORMER, 750 KVA, 13200Y/7620 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 10 |
|----------|---------|--|---|---|----|
| TRAPB006 | 3 Phase | TRANSFORMER, 1000 KVA, 13200Y/7620 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 5 |
| TRAPB007 | 3 Phase | TRANSFORMER, 150 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |
| TRAPB009 | 3 Phase | TRANSFORMER, 300 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAPB010 | 3 Phase | TRANSFORMER, 500 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 2 |

| TRAPB011 | 3 Phase | TRANSFORMER, 750 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 4 |
|----------|---------|--|---|---|---|
| TRAPB012 | 3 Phase | TRANSFORMER, 1000 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAPB013 | 3 Phase | TRANSFORMER, 1500 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 2 |
| TRAPB014 | 3 Phase | TRANSFORMER, 2500 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 2 |
| TRAPB017 | 3 Phase | TRANSFORMER, 2000 KVA, 13200Y/7620 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |

| TRAPC000 | 3 Phase | TRANSFORMER, 75 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 35 |
|----------|---------|--|---|---|-----|
| TRAPC001 | 3 Phase | TRANSFORMER, 150 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 116 |
| TRAPC002 | 3 Phase | TRANSFORMER, 300 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 158 |
| TRAPC003 | 3 Phase | TRANSFORMER, 500 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 132 |
| TRAPC004 | 3 Phase | TRANSFORMER, 750 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 58 |

| TRAPC005 | 3 Phase | TRANSFORMER, 1000 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 11 |
|----------|---------|---|---|---|----|
| TRAPC006 | 3 Phase | TRANSFORMER, 1500 KVA, 25565Y/14760 VOLT PRIMARY, 208Y/120 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAPC007 | 3 Phase | TRANSFORMER, 150 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 26 |
| TRAPC009 | 3 Phase | TRANSFORMER, 300 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 54 |
| TRAPC010 | 3 Phase | TRANSFORMER, 500 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 72 |

| TRAPC011 | 3 Phase | TRANSFORMER, 750 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207 | - | - | 60 |
|----------|---------|--|---|---|----|
| TRAPC012 | 3 Phase | TRANSFORMER, 1000 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 47 |
| TRAPC013 | 3 Phase | TRANSFORMER, 1500 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - DELIVERY TO BE SCHEDULED 72 HOURS IN ADVANCE OF ARRIVAL WITH 2325 EMERSON ST., JAX., FL 32207 | - | - | 29 |
| TRAPC014 | 3 Phase | TRANSFORMER, 2500 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, 3 PHASE - (DELIVERY TO BE SCHEDULED 72 HOURS IN ADVANCE OF ARRIVAL WITH 2325 EMERSON ST., JAX., FL 32207) | - | - | 27 |
| TRAPC015 | 3 Phase | TRANSFORMER, 75 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 27 |

| TRAPC029 | 3 Phase | TRANSFORMER, 2000 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (DELIVERY TO BE SCHEDULED 72 HOURS IN ADVANCE OF ARRIVAL WITH 2325 EMERSON ST., JAX., FL 32207) | - | - | 18 |
|----------|---------|--|---|---|----|
| TRAPF002 | 3 Phase | TRANSFORMER, 2500 KVA, 25565Y/14760 VOLT PRIMARY, 4160Y/2400 VOLT SECONDARY, 3- PHASE, PADMOUNTED, STEPDOWN - (DELIVERY TO BE SCHEDULED 72 HOURS IN ADVANCE OF ARRIVAL WITH 2325 EMERSON ST., JAX., FL 32207) | | - | 0 |

| | Current Pricing 3 Phase Transformers Total Proposed Bid Price | | | Anixter 3 Phase Transformers Total Proposed Bid Price |
|-----------------------------|---|------------------------------|----------------------|---|
| | \$12,374,430.29 | | | \$19,681,143.57 |
| Current Contract Pricing | Estimated Total Value | Anixter Quoted Unit Price | Anixter Bid Position | Anixter Proposed Bid Price |
| \$7,860.58 | \$7,860.58 | \$13,374.07 | Мах | \$13,374.07 |
| \$11,204.29 | \$22,408.58 | \$16,148.09 | Мах | \$32,296.19 |
| \$14,698.52 | \$0.00 | \$19,763.34 | Мах | \$0.00 |
| \$7,143.33 | \$0.00 | \$13,234.12 | Мах | \$0.00 |

| \$10,673.53 | \$10,673.53 | \$15,759.36 | Max | \$15,759.36 |
|-------------|--------------|-------------|-----|--------------|
| \$18,418.57 | \$18,418.57 | \$24,328.65 | Мах | \$24,328.65 |
| \$7,067.00 | \$7,067.00 | \$12,635.47 | Max | \$12,635.47 |
| \$9,595.52 | \$0.00 | \$15,510.58 | Max | \$0.00 |
| \$14,000.00 | \$126,000.00 | \$18,110.43 | Мах | \$162,993.90 |

| \$18,334.45 | \$183,344.50 | \$25,485.53 | Мах | \$254,855.26 |
|-------------|--------------|-------------|-----|--------------|
| \$19,813.41 | \$99,067.05 | \$32,125.14 | Мах | \$160,625.72 |
| \$8,729.78 | \$0.00 | \$12,504.86 | Max | \$0.00 |
| \$10,090.78 | \$10,090.78 | \$14,464.09 | Max | \$14,464.09 |
| \$12,652.42 | \$25,304.84 | \$17,203.90 | Мах | \$34,407.79 |

| \$17,396.31 | \$69,585.24 | \$22,189.0 | 5 Max | \$88,756.21 |
|-------------|-------------|------------|----------|-------------|
| \$15,536.38 | \$15,536.38 | \$24,386.1 | 9 Middle | \$24,386.19 |
| \$23,782.30 | \$47,564.60 | \$33,244.7 | 0 Middle | \$66,489.40 |
| \$36,106.68 | \$72,213.36 | \$49,893.4 | 8 Middle | \$99,786.97 |
| \$28,918.62 | \$28,918.62 | \$40,703.7 | 6 Middle | \$40,703.76 |

| \$8,223.00 | \$287,805.00 | \$12,682.12 | Max | \$443,874.33 |
|-------------|----------------|-------------|-----|----------------|
| \$8,611.21 | \$998,900.36 | \$13,507.79 | Мах | \$1,566,904.08 |
| \$10,622.88 | \$1,678,415.04 | \$15,580.54 | Max | \$2,461,724.70 |
| \$13,291.43 | \$1,754,468.76 | \$18,917.44 | Max | \$2,497,102.52 |
| \$18,679.86 | \$1,083,431.88 | \$25,255.40 | Мах | \$1,464,813.32 |

| \$20,588.41 | \$226,472.51 | \$33,166.96 | Max | \$364,836.55 |
|-------------|--------------|-------------|-----|----------------|
| \$38,715.00 | \$38,715.00 | \$13,249.68 | Min | \$13,249.68 |
| \$8,471.57 | \$220,260.82 | \$14,874.60 | Мах | \$386,739.55 |
| \$10,048.12 | \$542,598.48 | \$17,620.63 | Max | \$951,513.96 |
| \$11,496.25 | \$827,730.00 | \$22,681.97 | Max | \$1,633,101.77 |

| \$16,406.45 | \$984,387.00 | \$24 | I,790.47 | Мах | \$1,487,428.45 |
|-------------|--------------|------|----------|-----|----------------|
| \$19,008.30 | \$893,390.10 | \$33 | 3,493.49 | Max | \$1,574,194.26 |
| \$21,748.70 | \$630,712.30 | \$49 | 9,419.23 | Max | \$1,433,157.58 |
| \$27,038.85 | \$730,048.95 | \$12 | 2,450.43 | Min | \$336,161.69 |
| \$7,229.06 | \$195,184.62 | \$41 | .,266.66 | Max | \$1,114,199.81 |

| \$29,880.88 | \$537,855.84 | \$50,348.79 | Мах | \$906,278.29 |
|-------------|--------------|-------------|-----|--------------|
| \$29,182.40 | \$0.00 | \$71,234.91 | Мах | \$0.00 |

| | | | | Gresco 3 Phase Transformers Total Proposed Bid Price |
|--|--|--------------------------|---------------------|--|
| | | | | \$13,772,394.76 |
| Anixter Quoted OEM | Anixter Lead Time: In Calendar Days After Receipt of Order | Gresco Quoted Unit Price | Gresco Bid Position | Gresco Proposed Bid Price |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$9,255.50 | Middle | \$9,255.50 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$11,578.01 | Middle | \$23,156.02 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$15,228.27 | Min | \$0.00 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$8,720.42 | Middle | \$0.00 |

| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$10,992.67 | Middle | \$10,992.67 |
|--|-----|-------------|--------|--------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$19,048.17 | Middle | \$19,048.17 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$9,175.92 | Middle | \$9,175.92 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$11,191.62 | Min | \$0.00 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$14,778.01 | Middle | \$133,002.09 |

| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$20,800.00 | Middle | \$208,000.00 |
|--|-----|-------------|--------|--------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$24,406.28 | Middle | \$122,031.41 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$8,762.30 | Middle | \$0.00 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$10,735.08 | Middle | \$10,735.08 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$12,817.80 | Middle | \$25,635.60 |

| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$18,692.15 | Middle | \$74,768.59 |
|--|-----|-------------|--------|-------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$21,041.88 | Middle | \$21,041.88 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$25,690.05 | Middle | \$51,380.10 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$39,174.87 | Middle | \$78,349.74 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$29,202.09 | Min | \$29,202.09 |

| | | | - | |
|--|-----|-------------|--------|----------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$8,198.95 | Middle | \$286,963.35 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$9,257.59 | Middle | \$1,073,880.63 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$11,129.84 | Middle | \$1,758,515.18 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$14,528.80 | Middle | \$1,917,801.05 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$20,925.65 | Middle | \$1,213,687.96 |

| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$24,393.72 | Middle | \$268,330.89 |
|--|-----|-------------|--------|--------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$43,823.04 | Middle | \$43,823.04 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$8,807.33 | Min | \$228,990.58 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$10,840.84 | Middle | \$585,405.24 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$12,939.27 | Middle | \$931,627.23 |

| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$18,357.0 | 7 Middle | \$1,101,424.08 |
|--|-----|------------|-----------------|----------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$21,144.5 | 0 Middle | \$993,791.62 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$25,617.8 | O Middle | \$742,916.23 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$38,624.0 | 18 Middle | \$1,042,850.26 |
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$8,156.02 | 2 Middle | \$220,212.57 |

| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$29,800.00 | Min | \$536,400.00 |
|--|-----|-------------|--------|--------------|
| COOPER POWER SYSTEMS PER JEA SPEC | 252 | \$37,635.60 | Middle | \$0.00 |

| | | | | Stuart Irby 3 Phase Transformers Total Proposed Bid Price |
|-----------------------------|---|----------------------------------|-------------------|---|
| | | | | - |
| Gresco Quoted OEM | Gresco Lead Time: In Calendar Days After Receipt of Order | Stuart Irby Quoted Unit Price | Irby Bid Position | Stuart Irby Proposed Bid Price |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |
|-----------------------------|-----|---|--------|---|
| ERMCO TRANS PER JEA SPEC | 140 | - | No Bid | - |

Tri-State 3 Phase Transformers Total Proposed Bid Price

\$15,835,444.56

| Stuart Irby Quoted OEM | Stuart Irby Lead Time: In Calendar Days After Receipt of Order | Tri-State Quoted Unit Price | Tri-State Bid Position | Tri-State Proposed Bid Price |
|------------------------|--|-----------------------------|------------------------|---------------------------------|
| - | - | \$9,778.08 | Middle | \$9,778.08 |
| - | - | \$12,768.08 | Middle | \$25,536.16 |
| - | - | \$17,932.72 | Middle | \$0.00 |
| - | - | \$9,484.80 | Middle | \$0.00 |

| - | - | \$12,480.00 | Middle | \$12,480.00 |
|---|---|-------------|--------|--------------|
| - | - | \$22,204.00 | Middle | \$22,204.00 |
| - | - | \$9,851.92 | Middle | \$9,851.92 |
| - | - | \$13,083.20 | Middle | \$0.00 |
| - | - | \$15,737.28 | Middle | \$141,635.52 |

| - | - | \$22,945.52 | Middle | \$229,455.20 |
|---|---|-------------|--------|--------------|
| - | - | \$30,314.96 | Middle | \$151,574.80 |
| - | - | \$9,585.68 | Middle | \$0.00 |
| - | - | \$12,552.80 | Middle | \$12,552.80 |
| - | - | \$15,850.64 | Middle | \$31,701.28 |

| - | - | \$20,811.44 | Middle | \$83,245.76 |
|---|---|-------------|--------|--------------|
| - | - | \$25,149.28 | Мах | \$25,149.28 |
| - | - | \$37,728.08 | Мах | \$75,456.16 |
| - | - | \$55,656.64 | Мах | \$111,313.28 |
| - | - | \$43,012.32 | Мах | \$43,012.32 |

| - | - | \$7,881.12 | Min | \$275,839.20 |
|---|---|-------------|--------|----------------|
| - | - | \$9,253.92 | Min | \$1,073,454.72 |
| - | - | \$12,623.52 | Middle | \$1,994,516.16 |
| - | - | \$16,617.12 | Middle | \$2,193,459.84 |
| - | - | \$23,169.12 | Middle | \$1,343,808.96 |

| - | - | \$28,579.20 | Middle | \$314,371.20 |
|---|---|-------------|--------|----------------|
| - | - | \$74,586.72 | Мах | \$74,586.72 |
| - | - | \$8,881.60 | Middle | \$230,921.60 |
| - | - | \$11,781.12 | Middle | \$636,180.48 |
| - | - | \$15,431.52 | Middle | \$1,111,069.44 |

| - | - | \$19,755.84 | Middle | \$1,185,350.40 |
|---|---|-------------|--------|----------------|
| - | - | \$23,630.88 | Middle | \$1,110,651.36 |
| - | - | \$34,514.48 | Middle | \$1,000,919.92 |
| - | - | \$50,999.52 | Мах | \$1,376,987.04 |
| - | - | \$7,881.12 | Min | \$212,790.24 |

| - | - | \$39,755.04 | Middle | \$715,590.72 |
|---|---|-------------|--------|--------------|
| - | - | \$58,642.48 | Middle | \$0.00 |

WEG 3 Phase Transformers Total Proposed Bid Price

\$14,412,644.00

| Tri-State Quoted OEM | Tri-State Lead Time: In Calendar Days After Receipt of Order | WEG Quoted Unit Price | WEG Bid Position | WEG Proposed Bid Price |
|------------------------|--|-----------------------|------------------|------------------------|
| HOWARD PER JEA SPEC | 140 | \$10,847.00 | Middle | \$10,847.00 |
| HOWARD PER JEA SPEC | 140 | \$12,650.00 | Middle | \$25,300.00 |
| HOWARD PER JEA SPEC | 140 | \$16,044.00 | Middle | \$0.00 |
| HOWARD PER JEA SPEC | 140 | \$10,443.00 | Middle | \$0.00 |

| HOWARD PER JEA SPEC | 140 | \$12,158.00 | Middle | \$12,158.00 |
|------------------------|-----|-------------|--------|--------------|
| HOWARD PER JEA SPEC | 140 | \$17,766.00 | Middle | \$17,766.00 |
| HOWARD PER JEA SPEC | 140 | \$10,781.00 | Middle | \$10,781.00 |
| HOWARD PER JEA SPEC | 140 | \$12,569.00 | Middle | \$0.00 |
| HOWARD PER JEA SPEC | 140 | \$15,598.00 | Middle | \$140,382.00 |

| HOWARD PER JEA SPEC | 140 | \$20,667.00 | Middle | \$206,670.00 |
|------------------------|-----|-------------|--------|--------------|
| HOWARD PER JEA SPEC | 140 | \$26,691.00 | Middle | \$133,455.00 |
| HOWARD PER JEA SPEC | 140 | \$10,491.00 | Middle | \$0.00 |
| HOWARD PER JEA SPEC | 140 | \$12,088.00 | Middle | \$12,088.00 |
| HOWARD PER JEA SPEC | 140 | \$13,902.00 | Middle | \$27,804.00 |

| HOWARD PER JEA SPEC | 140 | \$17,105.00 | Middle | \$68,420.00 |
|------------------------|-----|-------------|--------|-------------|
| HOWARD PER JEA SPEC | 140 | \$19,176.00 | Middle | \$19,176.00 |
| HOWARD PER JEA SPEC | 140 | \$24,641.00 | Middle | \$49,282.00 |
| HOWARD PER JEA SPEC | 140 | \$40,171.00 | Middle | \$80,342.00 |
| HOWARD PER JEA SPEC | 140 | \$30,453.00 | Middle | \$30,453.00 |

| HOWARD PER JEA SPEC | 140 | \$10,005.00 | Middle | \$350,175.00 |
|------------------------|-----|-------------|--------|----------------|
| HOWARD PER JEA SPEC | 140 | \$10,748.00 | Middle | \$1,246,768.00 |
| HOWARD PER JEA SPEC | 140 | \$12,625.00 | Middle | \$1,994,750.00 |
| HOWARD PER JEA SPEC | 140 | \$15,365.00 | Middle | \$2,028,180.00 |
| HOWARD PER JEA SPEC | 140 | \$20,593.00 | Middle | \$1,194,394.00 |

| HOWARD PER JEA SPEC | 140 | \$26,731.00 | Middle | \$294,041.00 |
|------------------------|-----|-------------|--------|----------------|
| HOWARD PER JEA SPEC | 140 | \$51,419.00 | Middle | \$51,419.00 |
| HOWARD PER JEA SPEC | 140 | \$10,682.00 | Middle | \$277,732.00 |
| HOWARD PER JEA SPEC | 140 | \$12,063.00 | Middle | \$651,402.00 |
| HOWARD PER JEA SPEC | 140 | \$13,991.00 | Middle | \$1,007,352.00 |

| HOWARD PER JEA SPEC | 140 | \$17,281.00 | Middle | \$1,036,860.00 |
|------------------------|-----|-------------|--------|----------------|
| HOWARD PER JEA SPEC | 140 | \$19,261.00 | Middle | \$905,267.00 |
| HOWARD PER JEA SPEC | 140 | \$24,409.00 | Middle | \$707,861.00 |
| HOWARD PER JEA SPEC | 140 | \$36,607.00 | Middle | \$988,389.00 |
| HOWARD PER JEA SPEC | 140 | \$10,078.00 | Middle | \$272,106.00 |

| HOWARD PER JEA SPEC | 140 | \$31,168.00 | Middle | \$561,024.00 |
|------------------------|-----|-------------|--------|--------------|
| HOWARD PER JEA SPEC | 140 | \$34,044.00 | Middle | \$0.00 |

| WEG Quoted OEM | WEG Lead Time: In Calendar Days After Receipt of Order | Wesco Quoted Unit Price | Wesco Original Bid | Wesco Bid Position |
|---|--|-------------------------|--------------------|--------------------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,994.85 | \$8,994.85 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$11,059.80 | \$11,059.80 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$15,234.03 | \$15,234.03 | Middle |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,676.29 | \$8,676.29 | Min |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$10,824.75 | \$10,824.75 | Min |
|---|----------------|-------------|-------------|--------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$17,015.47 | \$17,015.47 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,716.50 | \$8,716.50 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$11,450.52 | \$11,450.52 | Middle |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$13,153.61 | \$13,153.61 | Min |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$18,509.28 | \$18,509.28 | Min |
|---|----------------|-------------|-------------|-----|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$22,691.76 | \$22,691.76 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,541.24 | \$8,541.24 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$10,659.80 | \$10,659.80 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$11,288.66 | \$11,288.66 | Min |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$15,962.89 | \$15,962.89 | Min |
|---|----------------|-------------|-------------|--------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$18,690.73 | \$18,690.73 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$24,134.03 | \$24,134.03 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$34,438.15 | \$34,438.15 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$29,661.86 | \$29,661.86 | Middle |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,977.64 | \$9,137.12 | Middle |
|---|----------------|-------------|-------------|--------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$9,259.80 | \$9,259.80 | Middle |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$10,986.60 | \$10,986.60 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$13,486.60 | \$13,486.60 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$18,757.74 | \$18,757.74 | Min |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$22,950.52 | \$22,950.52 | Min |
|---|----------------|-------------|-------------|--------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$40,745.37 | \$40,745.37 | Middle |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,898.83 | \$9,006.19 | Middle |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$10,773.20 | \$10,773.20 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$12,804.13 | \$12,804.13 | Min |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$16,112.38 | \$16,112.38 | Min |
|---|----------------|-------------|-------------|--------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$18,049.49 | \$18,049.49 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$24,103.30 | \$24,626.81 | Min |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$33,520.62 | \$33,520.62 | Middle |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$8,195.95 | \$8,350.52 | Middle |

| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$32,273.20 | \$32,273.20 | Middle |
|---|----------------|-------------|-------------|--------|
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | \$33,855.68 | \$33,855.68 | Min |

| Wesco 3 Phase Transformers Total Proposed Bid Price | | | | | |
|---|--------------------|--------|--|--|--|
| \$12,989,158.36 | | | | | |
| Wesco Proposed Bid Price | Wesco Original Ext | Bafo | Wesco Quoted OEM | Wesco Lead Time: In Calendar Days After Receipt of Order | |
| \$8,994.85 | \$8,994.85 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$22,119.60 | \$22,119.60 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$0.00 | \$0.00 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$0.00 | \$0.00 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$10,824.75 | \$10,824.75 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|--------------|--------------|--------|--|----|--|
| \$17,015.47 | \$17,015.47 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$8,716.50 | \$8,716.50 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$0.00 | \$0.00 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$118,382.49 | \$118,382.49 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$185,092.80 | \$185,092.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|--------------|--------------|--------|--|----|--|
| \$113,458.80 | \$113,458.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$0.00 | \$0.00 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$10,659.80 | \$10,659.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$22,577.32 | \$22,577.32 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$63,851.56 | \$63,851.56 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|-------------|-------------|--------|--|----|--|
| \$18,690.73 | \$18,690.73 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$48,268.06 | \$48,268.06 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$68,876.30 | \$68,876.30 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$29,661.86 | \$29,661.86 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$314,217.40 | \$319,799.20 | \$5,581.80 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|----------------|----------------|------------|--|----|--|
| \$1,074,136.80 | \$1,074,136.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$1,735,882.80 | \$1,735,882.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$1,780,231.20 | \$1,780,231.20 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$1,087,948.92 | \$1,087,948.92 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$252,455.72 | \$252,455.72 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|--------------|--------------|------------|--|----|--|
| \$40,745.37 | \$40,745.37 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$231,369.58 | \$234,160.94 | \$2,791.36 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$581,752.80 | \$581,752.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$921,897.36 | \$921,897.36 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$966,742.80 | \$966,742.80 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|--------------|--------------|-------------|--|----|--|
| \$848,326.03 | \$848,326.03 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$698,995.70 | \$714,177.49 | \$15,181.79 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$905,056.74 | \$905,056.74 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
| \$221,290.65 | \$225,464.04 | \$4,173.39 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

| \$580,917.60 | \$580,917.60 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |
|--------------|--------------|--------|--|----|--|
| \$0.00 | \$0.00 | \$0.00 | NATIONAL INDUST (ABB) PER JEA SPEC | 84 | |

\$27,728.34

| Min | | | Max |
|-------------|--------|-------------|-------------|
| \$8,994.85 | \$0.00 | \$8,994.85 | \$13,374.07 |
| \$11,059.80 | | \$22,119.60 | \$16,148.09 |
| \$15,228.27 | | \$0.00 | \$19,763.34 |
| \$8,676.29 | | \$0.00 | \$13,234.12 |

| \$10,824.75 | \$10,824.75 | \$15,759.36 |
|-------------|--------------|-------------|
| \$17,015.47 | \$17,015.47 | \$24,328.65 |
| \$8,716.50 | \$8,716.50 | \$12,635.47 |
| \$11,191.62 | \$0.00 | \$15,510.58 |
| \$13,153.61 | \$118,382.49 | \$18,110.43 |

| \$18,509.28 | \$185,092.80 | \$25,485.53 |
|-------------|--------------|-------------|
| \$22,691.76 | \$113,458.80 | \$32,125.14 |
| \$8,541.24 | \$0.00 | \$12,504.86 |
| \$10,659.80 | \$10,659.80 | \$14,464.09 |
| \$11,288.66 | \$22,577.32 | \$17,203.90 |

| \$15,962.89 | \$63,851.56 | \$22,189.05 |
|-------------|-------------|-------------|
| \$18,690.73 | \$18,690.73 | \$25,149.28 |
| \$24,134.03 | \$48,268.06 | \$37,728.08 |
| \$34,438.15 | \$68,876.30 | \$55,656.64 |
| \$29,202.09 | \$29,202.09 | \$43,012.32 |

| \$7,881.12 | \$275,839.20 | \$12,682.12 |
|-------------|----------------|-------------|
| \$9,253.92 | \$1,073,454.72 | \$13,507.79 |
| \$10,986.60 | \$1,735,882.80 | \$15,580.54 |
| \$13,486.60 | \$1,780,231.20 | \$18,917.44 |
| \$18,757.74 | \$1,087,948.92 | \$25,255.40 |

| \$22,950.52 | \$252,455.72 | \$33,166.96 |
|-------------|--------------|-------------|
| \$13,249.68 | \$13,249.68 | \$74,586.72 |
| \$8,807.33 | \$228,990.58 | \$14,874.60 |
| \$10,773.20 | \$581,752.80 | \$17,620.63 |
| \$12,804.13 | \$921,897.36 | \$22,681.97 |

| \$16,112.38 | \$966,742.80 | \$24,790.47 |
|-------------|--------------|-------------|
| \$18,049.49 | \$848,326.03 | \$33,493.49 |
| \$24,103.30 | \$698,995.70 | \$49,419.23 |
| \$12,450.43 | \$336,161.69 | \$50,999.52 |
| \$7,881.12 | \$212,790.24 | \$41,266.66 |

| \$29,800.00 | \$536,400.00 | \$50,348.79 |
|-------------|--------------|-------------|
| \$33,855.68 | \$0.00 | \$71,234.91 |

\$12,297,850.56

| | Commodity | | Vendor Stocking | Storm Stock | |
|-------------|--|---|-----------------|------------------------------------|-----------------|
| JEA Item ID | Grouping | Item Description | Requirements | Requirements (At Vendor's Site) | Estimated Usage |
| TRAMP000 | Single Phase Padmounted Transformers | TRANSFORMER, 25 KV, 4160Y/2400 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAMP001 | Single Phase Padmounted Transformers | TRANSFORMER, 50 KVA, 4160Y/2400 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 6 |
| TRAMP002 | Single Phase Padmounted Transformers | TRANSFORMER, 75 KVA, 4160Y/2400 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 19 |
| TRAMP003 | Single Phase Padmounted Transformers | TRANSFORMER, 100 KVA, 4160Y/2400 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 4 |

| TRAMP004 | Single Phase Padmounted Transformers | TRANSFORMER, 167 KVA, 4160Y/2400 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |
|----------|--|--|---|---|---|
| TRAMP005 | Single Phase Padmounted Transformers | TRANSFORMER, 50 KVA, 13200Y/7620 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 4 |
| TRAMP006 | Single Phase Padmounted Transformers | TRANSFORMER, 75 KVA, 13200Y/7620 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |
| TRAMP007 | Single Phase Padmounted Transformers | TRANSFORMER, 100 KVA, 13200Y/7620 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 1 |
| TRAMP008 | Single Phase Padmounted Transformers | TRANSFORMER, 167 KVA, 13200Y/7620 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |

| TRAMP009 | Single Phase Padmounted Transformers | TRANSFORMER, 50 KVA, 25565Y/14760 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE | 100 | 15 | 1380 |
|----------|--|---|-----|----|------|
| TRAMP010 | Single Phase Padmounted Transformers | TRANSFORMER, 75 KVA, 25565Y/14760 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE | 40 | 10 | 900 |
| TRAMP011 | Single Phase Padmounted Transformers | TRANSFORMER, 100 KVA, 25565Y/14760 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE | 15 | 10 | 360 |
| TRAMP012 | Single Phase Padmounted Transformers | TRANSFORMER, 167 KVA, 25565Y/14760 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE | - | - | 257 |
| TRAMP014 | Single Phase Padmounted Transformers | TRANSFORMER, 25 KVA, 25565Y/14760 VOLT PRIMARY, 240/120 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE | - | - | 320 |

| TRAMP015 | Single Phase Padmounted Transformers | TRANSFORMER, 75 KVA, 25565Y/14760 VOLT PRIMARY, 480/240 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 4 |
|----------|--|--|---|---|---|
| TRAMP016 | Single Phase Padmounted Transformers | TRANSFORMER, 75 KVA, 13200Y/7620 VOLT PRIMARY, 480/240 VOLT SECONDARY, PADMOUNTED, SINGLE PHASE. (SHIP TO: 2325 EMERSON ST., JAX., FL 32207) | - | - | 0 |

| | Current Pricing Single Phase Padmounted Transformers Total Proposed Bid Price | | |
|-----------------|---|---------------------------|----------------------|
| | \$8,125,687.45 | | |
| Last Price Paid | Last Price Paid Total | Anixter Quoted Unit Price | Anixter Bid Position |
| \$1,915.15 | \$1,915.15 | \$2,602.06 | Middle |
| \$2,166.41 | \$12,998.46 | \$2,986.60 | Middle |
| \$2,553.53 | \$48,517.07 | \$3,587.63 | Max |
| \$3,164.25 | \$12,657.00 | \$3,922.68 | Middle |

| | | · | | |
|------------|------------|---|------------|--------|
| \$4,320.53 | \$0.00 | | \$5,113.41 | Middle |
| \$2,088.07 | \$8,352.28 | | \$2,814.43 | Middle |
| \$2,500.13 | \$0.00 | | \$3,501.03 | Мах |
| \$2,712.69 | \$2,712.69 | | \$3,793.81 | Middle |
| \$4,296.27 | \$0.00 | | \$4,822.68 | Middle |

| \$2,150.54 | \$2,967,745.20 | \$3,202.15 | Middle |
|------------|----------------|------------|--------|
| \$2,491.74 | \$2,242,566.00 | \$4,005.38 | Max |
| \$3,032.38 | \$1,091,656.80 | \$4,264.52 | Middle |
| \$4,375.56 | \$1,124,518.92 | \$5,128.87 | Middle |
| \$1,882.62 | \$602,438.40 | \$2,770.10 | Middle |

| \$2,402.37 | \$9,609.48 | \$3,932 | 2.99 Max |
|------------|------------|---------|----------|
| \$2,159.70 | \$0.00 | \$3,471 | 13 Max |

| Anixter Single Phase Padmounted Transformers Total Proposed Bid Price | | | | | |
|---|---|--|--------|-------------------|----------------|
| \$11,898,744.63 | | | | | |
| Anixter Proposed Bid Price | Anixter Quoted OEM | Anixter Lead Time: In Calendar Days After Receipt of Order | Gresco | Quoted Unit Price | New Unit Price |
| \$2,602.06 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$: | 2,255.50 | \$2,463.23 |
| \$17,919.59 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$: | 2,497.38 | \$2,727.39 |
| \$68,164.95 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$: | 2,975.92 | \$3,250.00 |
| \$15,690.72 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$: | 3,619.90 | \$3,953.29 |

| \$0.00 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$5,067.02 | \$5,533.69 |
|-------------|---|-----|------------|------------|
| \$11,257.73 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,476.44 | \$2,704.52 |
| \$0.00 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,912.04 | \$3,180.24 |
| \$3,793.81 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$3,490.05 | \$3,811.49 |
| \$0.00 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$5,256.54 | \$5,740.67 |

| \$4,418,967.74 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,589.53 | \$2,828.02 |
|----------------|---|-----|------------|------------|
| \$3,604,838.71 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,909.95 | \$3,177.95 |
| \$1,535,225.81 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$3,503.66 | \$3,826.35 |
| \$1,318,118.56 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$5,211.52 | \$5,691.50 |
| \$886,432.99 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,231.41 | \$2,436.93 |

| \$15,731.96 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,843.98 | \$3,105.91 |
|-------------|---|-----|------------|------------|
| \$0.00 | COOPER POWER SYSTEMS PER JEA SPEC | 126 | \$2,863.87 | \$3,127.64 |

| | Gresco Single Phase Padmounted Transformers Total Proposed Bid Price | | |
|---------------------|---|-------------|-----------------------------|
| | \$9,620,268.06 | | |
| Gresco Bid Position | Gresco Proposed Bid Price | New EXT | Gresco Quoted OEM |
| Min | \$2,255.50 | \$2,463.23 | ERMCO TRANS PER JEA SPEC |
| Min | \$14,984.29 | \$16,364.35 | ERMCO TRANS PER JEA SPEC |
| Middle | \$56,542.41 | \$61,749.96 | ERMCO TRANS PER JEA SPEC |
| Middle | \$14,479.58 | \$15,813.15 | ERMCO TRANS PER JEA SPEC |

| Middle | \$0.00 | \$0.00 | ERMCO TRANS PER JEA SPEC |
|--------|------------|-------------|-----------------------------|
| Min | \$9,905.76 | \$10,818.08 | ERMCO TRANS PER JEA SPEC |
| Min | \$0.00 | \$0.00 | ERMCO TRANS PER JEA SPEC |
| Middle | \$3,490.05 | \$3,811.49 | ERMCO TRANS PER JEA SPEC |
| Middle | \$0.00 | \$0.00 | ERMCO TRANS PER JEA SPEC |

| Middle | \$3,573,549.74 | \$3,902,673.67 | ERMCO TRANS PER JEA SPEC |
|--------|----------------|----------------|-----------------------------|
| Min | \$2,618,952.88 | \$2,860,158.44 | ERMCO TRANS PER JEA SPEC |
| Middle | \$1,261,319.37 | \$1,377,486.89 | ERMCO TRANS PER JEA SPEC |
| Middle | \$1,339,360.21 | \$1,462,715.28 | ERMCO TRANS PER JEA SPEC |
| Min | \$714,052.36 | \$779,816.58 | ERMCO TRANS PER JEA SPEC |

| Min | \$11,375.92 | \$12,423.64 | ERMCO TRANS PER JEA SPEC |
|----------------|-------------|---------------------|-----------------------------|
| Min | \$0.00 | \$0.00 | ERMCO TRANS PER JEA SPEC |
| | Total | \$ 10,506,294.75 | |
| \$9,807,716.76 | Hybrid | \$10,667,827.02 | \$860,110.27 |
| \$5,772,160.84 | 60% split | \$ 6,303,776.85 | |

Stuart Irby Quoted Unit Price Gresco Lead Time: New Unit Price Original Bid In Calendar Days After Receipt of Order \$2,325.88 \$3,256.70 \$2,325.88 210 \$2,605.88 \$3,648.75 210 \$2,605.88 \$2,877.99 \$4,029.76 \$2,907.06 210 \$3,104.83 \$4,347.38 210 \$3,268.24

| 210 | \$4,005.88 | \$5,609.03 | \$4,005.88 |
|-----|------------|------------|------------|
| 210 | \$2,628.24 | \$3,680.06 | \$2,628.24 |
| 210 | \$2,983.53 | \$4,177.54 | \$2,983.53 |
| 210 | \$3,404.71 | \$4,767.27 | \$3,404.71 |
| 210 | \$4,430.54 | \$6,203.64 | \$4,102.35 |

| 210 | \$2,556.03 | \$3,578.95 | \$2,676.47 |
|-----|------------|------------|------------|
| 210 | \$2,966.51 | \$4,153.71 | \$2,996.47 |
| 210 | \$3,317.17 | \$4,644.70 | \$3,491.76 |
| 210 | \$4,547.53 | \$6,367.45 | \$4,134.12 |
| 210 | \$2,317.77 | \$3,245.34 | \$2,341.18 |

| 210 | \$2,932.94 | \$4,106.70 | \$2,932.94 |
|-----|------------|------------|------------|
| 210 | \$2,923.53 | \$4,093.53 | \$2,923.53 |

| \$6,303,776.85 | |
|-----------------|--|
| \$7,272,266.18 | |
| \$4,364,050.17 | |
| \$430,856.00 | |
| \$14,600,560.21 | |
| | |

\$32,971,509.41

| | Stuart Irby Single Phase Padmounted Transformers Total Proposed Bid Price | | | |
|--------------------------|---|-------------|------------------|----------|
| | \$9,412,474.93 | | | |
| Stuart Irby Bid Position | Stuat Irby Proposed Bid Price | New EXT | Original Bid EXT | BAFO |
| Middle | \$2,325.88 | \$3,256.70 | \$2,325.88 | \$0.00 |
| Middle | \$15,635.28 | \$21,892.52 | \$15,635.28 | \$0.00 |
| Min | \$54,681.81 | \$76,565.47 | \$55,234.14 | \$552.33 |
| Min | \$12,419.32 | \$17,389.53 | \$13,072.96 | \$653.64 |

| Min | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
|--------|-------------|-------------|-------------|--------|
| Middle | \$10,512.96 | \$14,720.25 | \$10,512.96 | \$0.00 |
| Middle | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Min | \$3,404.71 | \$4,767.27 | \$3,404.71 | \$0.00 |
| Min | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| Min | \$3,527,321.40 | \$4,938,955.42 | \$3,693,528.60 | \$166,207.20 |
|--------|----------------|----------------|----------------|---------------|
| Middle | \$2,669,859.00 | \$3,738,336.57 | \$2,696,823.00 | \$26,964.00 |
| Min | \$1,194,181.20 | \$1,672,092.52 | \$1,257,033.60 | \$62,852.40 |
| Min | \$1,168,715.21 | \$1,636,435.04 | \$1,062,468.84 | -\$106,246.37 |
| Middle | \$741,686.40 | \$1,038,509.30 | \$749,177.60 | \$7,491.20 |

| Middle | \$11,731.76 | \$16,426.81 | \$11,731.76 | \$0.00 |
|--------|-------------|-----------------|-------------|--------------|
| Middle | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| | Total | \$13,179,347.40 | | \$158,474.40 |

| Stuart Irby Quoted OEM | Stuart Irby Lead Time: In Calendar Days After Receipt of Order | Tri-State Quoted Unit Price | New Unit Price | Tri-State Bid Position |
|------------------------------------|--|-----------------------------|----------------|------------------------|
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$2,585.33 | \$2,795.78 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$2,946.90 | \$3,186.78 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$3,569.72 | \$3,860.30 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$4,251.06 | \$4,597.10 | Мах |

| CENTRAL MOLONEY PER JEA SPEC | 168 | \$6,007.71 | \$6,496.73 | Max |
|------------------------------------|-----|------------|------------|--------|
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$2,865.39 | \$3,098.63 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$3,454.77 | \$3,735.99 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$4,121.48 | \$4,456.97 | Мах |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$5,747.50 | \$6,215.35 | Мах |

| CENTRAL MOLONEY PER JEA SPEC | 168 | \$2,645.94 | \$2,861.32 | Middle |
|------------------------------------|-----|------------|------------|--------|
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$3,154.86 | \$3,411.66 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$3,750.51 | \$4,055.80 | Middle |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$5,385.93 | \$5,824.34 | Max |
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$2,280.19 | \$2,465.80 | Middle |

| CENTRAL MOLONEY PER JEA SPEC | 168 | \$3,354.45 | \$3,627.50 | Middle |
|------------------------------------|-----|------------|------------|--------|
| CENTRAL MOLONEY PER JEA SPEC | 168 | \$3,349.23 | \$3,621.85 | Middle |

\$4,035,555.92

| Tri-State Single Phase Padmounted Transformers Total Proposed Bid Price | | | | |
|--|-------------|--------------|------------------------|--|
| \$10,088,889.80 | | | | |
| Tri-State Proposed Bid Price | New EXT | | Tri-State Quoted OEM | Tri-State Lead Time: In Calendar Days After Receipt of Order |
| \$2,585.33 | \$2,795.78 | -\$332.55 | HOWARD PER JEA SPEC | 140 |
| \$17,681.40 | \$19,120.67 | -\$2,756.32 | HOWARD PER JEA SPEC | 140 |
| \$67,824.68 | \$73,345.61 | -\$11,595.64 | HOWARD PER JEA SPEC | 140 |
| \$17,004.24 | \$18,388.39 | -\$2,575.23 | HOWARD PER JEA SPEC | 140 |

| \$0.00 | \$0.00 | \$0.00 | HOWARD PER JEA SPEC | 140 |
|-------------|-------------|-------------|------------------------|-----|
| \$11,461.56 | \$12,394.53 | -\$1,576.45 | HOWARD PER JEA SPEC | 140 |
| \$0.00 | \$0.00 | \$0.00 | HOWARD PER JEA SPEC | 140 |
| \$4,121.48 | \$4,456.97 | -\$645.48 | HOWARD PER JEA SPEC | 140 |
| \$0.00 | \$0.00 | \$0.00 | HOWARD PER JEA SPEC | 140 |

| \$3,651,397.20 | \$3,948,620.93 | -\$45,947.26 | HOWARD PER JEA SPEC | 140 |
|----------------|----------------|---------------|------------------------|-----|
| \$2,839,369.50 | \$3,070,494.18 | -\$210,335.74 | HOWARD PER JEA SPEC | 140 |
| \$1,350,181.80 | \$1,460,086.60 | -\$82,599.71 | HOWARD PER JEA SPEC | 140 |
| \$1,384,184.01 | \$1,496,856.59 | -\$34,141.30 | HOWARD PER JEA SPEC | 140 |
| \$729,660.80 | \$789,055.19 | -\$9,238.61 | HOWARD PER JEA SPEC | 140 |

| \$13,417.80 | \$14,510.01 | -\$2,086.37 | HOWARD PER JEA SPEC | 140 |
|-------------|-----------------|---------------|------------------------|-----|
| \$0.00 | \$0.00 | \$0.00 | HOWARD PER JEA SPEC | 140 |
| Total | \$10,910,125.43 | -\$403,830.68 | | |
| 40% split | \$4,364,050.17 | | | |

| | | WEG Single Phase Padmounted Transformers Total Proposed Bid Price | | |
|-----------------------|------------------|---|----------------|--|
| | | - | | |
| WEG Quoted Unit Price | WEG Bid Position | WEG Proposed Bid Price | WEG Quoted OEM | WEG Lead Time: In Calendar Days After Receipt of Order |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |

| - | No Bid | - | - | - |
|---|--------|---|---|---|
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |

| - | No Bid | - | - | - |
|---|--------|---|---|---|
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |
| - | No Bid | - | - | - |

| - | No Bid | - | - | - |
|---|--------|---|---|---|
| - | No Bid | - | - | - |

| | _ | | | | |
|-------------------------|--------------------|---|--------------------------|--|--|
| | | WESCO Single Phase Padmounted Transformers Total Proposed Bid Price | | | |
| | | \$12,159,027.43 | | | |
| WESCO Quoted Unit Price | WESCO Bid Position | Wesco Proposed Bid Price | Wesco Quoted OEM | Wesco Lead Time: In Calendar Days After Receipt of Order | |
| \$2,893.82 | Мах | \$2,893.82 | ABB PER SPECIFICATION | 140 | |
| \$3,248.46 | Мах | \$19,490.76 | ABB PER SPECIFICATION | 140 | |
| \$3,496.91 | Middle | \$66,441.29 | ABB PER SPECIFICATION | 140 | |
| \$4,142.27 | Middle | \$16,569.08 | ABB PER SPECIFICATION | 140 | |

| \$4,622.69 | Middle | \$0.00 | ABB PER SPECIFICATION | 140 | |
|------------|--------|-------------|--------------------------|-----|--|
| \$3,146.40 | Мах | \$12,585.60 | ABB PER SPECIFICATION | 140 | |
| \$3,350.52 | Middle | \$0.00 | ABB PER SPECIFICATION | 140 | |
| \$3,992.79 | Middle | \$3,992.79 | ABB PER SPECIFICATION | 140 | |
| \$4,550.52 | Middle | \$0.00 | ABB PER SPECIFICATION | 140 | |

| \$3,458.07 | Мах | \$4,772,136.60 | ABB PER SPECIFICATION | 140 | |
|------------|--------|----------------|--------------------------|-----|--|
| \$3,732.26 | Middle | \$3,359,034.00 | ABB PER SPECIFICATION | 140 | |
| \$4,327.96 | Мах | \$1,558,065.60 | ABB PER SPECIFICATION | 140 | |
| \$4,940.21 | Middle | \$1,269,633.97 | ABB PER SPECIFICATION | 140 | |
| \$3,324.75 | Мах | \$1,063,920.00 | ABB PER SPECIFICATION | 140 | |

| \$3,565.98 | Middle | \$14,263.92 | ABB PER SPECIFICATION | 140 | |
|------------|--------|-------------|--------------------------|-----|--|
| \$3,369.08 | Middle | \$0.00 | ABB PER SPECIFICATION | 140 | |

| Min | | Min Ext | Мах |
|------------|--------|-------------|------------|
| \$2,255.50 | \$0.00 | \$2,255.50 | \$2,893.82 |
| \$2,497.38 | | \$14,984.29 | \$3,248.46 |
| \$2,877.99 | | \$54,681.81 | \$3,587.63 |
| \$3,104.83 | | \$12,419.32 | \$4,251.06 |

| \$4,005.88 | \$0.00 | \$6,007.71 |
|------------|------------|------------|
| \$2,476.44 | \$9,905.76 | \$3,146.40 |
| \$2,912.04 | \$0.00 | \$3,501.03 |
| \$3,404.71 | \$3,404.71 | \$4,121.48 |
| \$4,430.54 | \$0.00 | \$5,747.50 |

| \$2,556.03 | \$3,527,321.40 | \$3,458.07 |
|------------|----------------|------------|
| \$2,909.95 | \$2,618,952.88 | \$4,005.38 |
| \$3,317.17 | \$1,194,181.20 | \$4,327.96 |
| \$4,547.53 | \$1,168,715.21 | \$5,385.93 |
| \$2,231.41 | \$714,052.36 | \$3,324.75 |

| \$2,843.98 | \$11,375.92 | \$3,932.99 |
|------------|-------------|------------|
| \$2,863.87 | \$0.00 | \$3,471.13 |

\$9,332,250.35

| JEA Item ID | Commodity Grouping | Item Description | Mfg. Name | Vendor Stocking Requirements |
|-------------|-----------------------------|--|--|---------------------------------|
| TRACA005 | Polemounted Transformers | TRANSFORMER, 75 KVA, 2400/4160Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACD005 | Polemounted Transformers | TRANSFORMER, 75 KVA, 7620/13200Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACD006 | Polemounted Transformers | TRANSFORMER, 100 KVA, 7620/13200Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACD007 | Polemounted Transformers | TRANSFORMER, 167 KVA, 7620/13200Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |

| TRACF002 | Polemounted Transformers | TRANSFORMER, 75 KVA, 7620/13200Y VOLT PRIMARY, 277/480Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
|----------|-----------------------------|---|--|---|
| TRACF003 | Polemounted Transformers | TRANSFORMER, 100 KVA, 7620/13200Y VOLT PRIMARY, 277/480Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACG005 | Polemounted Transformers | TRANSFORMER, 75 KVA, 14760/25565Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACG006 | Polemounted Transformers | TRANSFORMER, 100 KVA, 14760/25565Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACG007 | Polemounted Transformers | TRANSFORMER, 167 KVA, 14760/25565Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |

| TRAC1003 | Polemounted Transformers | TRANSFORMER, 100 KVA, 14760/25565Y VOLT PRIMARY, 277/480Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
|----------|-----------------------------|---|--|---|
| TRAC1004 | Polemounted Transformers | TRANSFORMER, 167 KVA, 14760/25565Y VOLT PRIMARY, 277/480Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACO003 | Polemounted Transformers | TRANSFORMER, 75 KVA, 14760/25565Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONTAMINATED ENVIRONMENT | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRACO004 | Polemounted Transformers | TRANSFORMER, 100 KVA, 14760/25565Y VOLT PRIMARY, 120/240 VOLT SECONDARY, SINGLE PHASE, CONTAMINATED ENVIRONMENT | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
| TRASB001 | Polemounted Transformers | TRANSFORMER, 50 KVA, 14760/25565Y VOLT PRIMARY, 2400/4160Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL, STEPDOWN | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |

| TRASB003 | Polemounted Transformers | TRANSFORMER, 100 KVA, 14760/25565Y VOLT PRIMARY, 2400/4160Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL, STEPDOWN | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |
|----------|-----------------------------|--|--|---|
| TRASB004 | Polemounted Transformers | TRANSFORMER, 167 KVA, 14760/25565Y VOLT PRIMARY, 2400/4160Y VOLT SECONDARY, SINGLE PHASE, CONVENTIONAL, STEPDOWN | CARTE INTERNATIONAL CENTRAL MOLONEY COOPER POWER SYSTEMS ERMCO TRANS HOWARD KUHLMAN NATIONAL INDUST (ABB) PROLEC (GE) | - |

| | | | Current Pricing Polemounted Transformers Total Proposed Bid Price | |
|---|-----------------|---------------------|---|---------------------------|
| | | | \$7,425,830.50 | |
| Storm Stock Requirements (At Vendor's Site) | Estimated Usage | Last Contract Price | Last Price Paid Total Price | Anixter Quoted Unit Price |
| - | 27 | \$1,698.20 | \$45,851.40 | \$2,624.74 |
| - | 19 | \$1,659.26 | \$31,525.94 | \$1,945.36 |
| - | 20 | \$2,226.95 | \$44,539.00 | \$2,840.21 |
| - | 4 | \$3,252.42 | \$13,009.68 | \$3,895.88 |

| - | 6 | \$1,646.40 | \$9,878.40 | \$1,765.98 |
|---|-----|------------|--------------|------------|
| - | 3 | \$2,038.34 | \$6,115.02 | \$2,284.54 |
| - | 340 | \$1,815.18 | \$617,161.20 | \$2,488.66 |
| - | 75 | \$2,302.78 | \$172,708.50 | \$3,060.82 |
| - | 25 | \$3,594.48 | \$89,862.00 | \$4,369.07 |

| - | 16 | \$2,065.09 | \$33,041.44 | \$2,476.29 |
|---|----|------------|-------------|------------|
| - | 13 | \$3,020.76 | \$39,269.88 | \$3,639.18 |
| - | 15 | \$1,916.11 | \$28,741.65 | \$2,780.41 |
| - | 11 | \$2,467.43 | \$27,141.73 | \$3,850.52 |
| - | 2 | \$2,080.12 | \$4,160.24 | \$1,678.00 |

| - | 1 | \$3,239.67 | \$3,239.67 | \$2,812.00 |
|---|---|------------|------------|------------|
| - | 2 | \$4,075.99 | \$8,151.98 | \$3,707.00 |

| | Anixter Polemounted Transformers Total Proposed Bid Price \$9,016,863.60 | | |
|----------------------|---|---|--|
| Anixter Bid Position | Anixter Proposed Bid Price | Anixter Quoted OEM | Anixter Lead Time: In Calendar Days After Receipt of Order |
| Middle | \$70,868.04 | COOPER POWER SYSTEMS PER JEA SPEC | 112 |
| Middle | \$36,961.86 | COOPER POWER SYSTEMS PER JEA SPEC | 112 |
| Middle | \$56,804.12 | COOPER POWER SYSTEMS PER JEA SPEC | 112 |
| Middle | \$15,583.51 | COOPER POWER SYSTEMS PER JEA SPEC | 112 |

| | | | | _ |
|--------|--------------|---|-----|---|
| Middle | \$10,595.88 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Middle | \$6,853.61 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Мах | \$846,144.40 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Мах | \$229,561.50 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Middle | \$109,226.75 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |

| Middle | \$39,620.62 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
|--------|-------------|---|-----|--|
| Middle | \$47,309.28 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Middle | \$41,706.19 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Middle | \$42,355.67 | COOPER POWER SYSTEMS PER JEA SPEC | 112 | |
| Middle | \$3,356.00 | COOPER POWER SYSTEMS PER JEA SPEC | 70 | |

| Middle | \$2,812.00 | COOPER POWER SYSTEMS PER JEA SPEC | 70 | |
|--------|------------|---|----|--|
| Middle | \$7,414.00 | COOPER POWER SYSTEMS PER JEA SPEC | 70 | |

| | | Gresco Polemounted Transformers Total Proposed Bid Price | |
|--------------------------|---------------------|---|---|
| | | \$8,635,798.32 | |
| Gresco Quoted Unit Price | Gresco Bid Position | Gresco Proposed Bid Price | Gresco Quoted OEM |
| \$2,680.00 | Max | \$72,360.00 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$1,986.32 | Middle | \$37,740.00 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$2,900.00 | Middle | \$58,000.00 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$3,977.89 | Middle | \$15,911.58 | COOPER POWER SYSTEMS PER JEA SPEC |

| \$1,803.16 | Middle | \$10,818.95 | COOPER POWER SYSTEMS PER JEA SPEC |
|------------|--------|--------------|---|
| \$2,332.63 | Middle | \$6,997.89 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$2,442.16 | Middle | \$830,333.68 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$3,030.07 | Middle | \$227,255.53 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$4,461.05 | Middle | \$111,526.32 | COOPER POWER SYSTEMS PER JEA SPEC |

| \$2,424.72 | Middle | \$38,795.45 | COOPER POWER SYSTEMS PER JEA SPEC |
|------------|--------|-------------|---|
| \$3,715.79 | Middle | \$48,305.26 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$2,732.05 | Middle | \$40,980.79 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$3,780.20 | Middle | \$41,582.20 | COOPER POWER SYSTEMS PER JEA SPEC |
| \$1,678.95 | Middle | \$3,357.89 | COOPER POWER SYSTEMS PER JEA SPEC |

| \$2,489.47 | Min | \$2,489.47 | COOPER POWER SYSTEMS PER JEA SPEC |
|------------|------------------------|-----------------|---|
| \$3,653.68 | Min | \$7,307.37 | COOPER POWER SYSTEMS PER JEA SPEC |
| | Total | \$ 8,635,798.32 | |
| | Alt - GE (No Increase) | \$ 7,082,035.93 | |
| | Alt - CM (no increase) | \$ 1,553,762.39 | |

| Gresco Lead Time: In Calendar Days After Receipt of Order | Stuart Irby Quoted Unit Price | New Price | Original Bid | Stuart Irby Bid Position |
|---|----------------------------------|------------|--------------|--------------------------|
| 112 | \$1,868.92 | \$2,616.86 | \$1,907.06 | Middle |
| 112 | \$1,803.20 | \$2,524.84 | \$1,840.00 | Middle |
| 112 | \$2,268.98 | \$3,177.03 | \$2,315.29 | Min |
| 112 | \$3,311.24 | \$4,636.40 | \$3,378.82 | Min |

| 112 | \$1,677.52 | \$2,348.86 | \$1,711.76 | Middle |
|-----|------------|------------|------------|--------|
| 112 | \$2,058.00 | \$2,881.61 | \$2,100.00 | Min |
| 112 | \$1,823.60 | \$2,553.40 | \$1,880.00 | Middle |
| 112 | \$2,292.04 | \$3,209.31 | \$2,338.82 | Min |
| 112 | \$3,390.80 | \$4,747.80 | \$3,460.00 | Min |

| 112 | \$2,067.36 | \$2,894.72 | \$2,088.24 | Min |
|-----|------------|------------|------------|-----|
| 112 | \$3,246.68 | \$4,546.00 | \$3,312.94 | Min |
| 112 | \$2,041.73 | \$2,858.83 | \$2,062.35 | Min |
| 112 | \$2,648.54 | \$3,708.49 | \$2,675.29 | Min |
| 112 | \$3,411.56 | \$4,776.87 | \$3,481.18 | Мах |

| 112 | \$4,381.18 | \$6,134.53 | \$4,470.59 | Max |
|-----|------------|------------|------------|-----|
| 112 | \$6,206.72 | \$8,690.65 | \$6,269.41 | Max |

| Stuart Irby Polemounted Transformers Total Proposed Bid Price | | | | |
|---|------------------|-------------|------------|------------------------------------|
| \$7,836,283.53 | | | | |
| Stuart Irby Proposed Bid Price | Original Bid EXT | New EXT | BAFO | Stuart Irby Quoted OEM |
| \$50,460.84 | \$51,490.62 | \$70,655.27 | \$1,029.78 | CENTRAL MOLONEY PER JEA SPEC |
| \$34,260.80 | \$34,960.00 | \$47,971.97 | \$699.20 | CENTRAL MOLONEY PER JEA SPEC |
| \$45,379.60 | \$46,305.80 | \$63,540.52 | \$926.20 | CENTRAL MOLONEY PER JEA SPEC |
| \$13,244.96 | \$13,515.28 | \$18,545.59 | \$270.32 | CENTRAL MOLONEY PER JEA SPEC |

| \$10,065.12 | \$10,270.56 | \$14,093.18 | \$205.44 | CENTRAL MOLONEY PER JEA SPEC |
|--------------|--------------|--------------|-------------|------------------------------------|
| \$6,174.00 | \$6,300.00 | \$8,644.83 | \$126.00 | CENTRAL MOLONEY PER JEA SPEC |
| \$620,024.00 | \$639,200.00 | \$868,157.60 | \$19,176.00 | CENTRAL MOLONEY PER JEA SPEC |
| \$171,903.00 | \$175,411.50 | \$240,698.58 | \$3,508.50 | CENTRAL MOLONEY PER JEA SPEC |
| \$84,770.00 | \$86,500.00 | \$118,694.95 | \$1,730.00 | CENTRAL MOLONEY PER JEA SPEC |

| \$33,077.76 | \$33,411.84 | \$46,315.48 | \$334.08 | CENTRAL MOLONEY PER JEA SPEC |
|-------------|-------------|-------------|----------|------------------------------------|
| \$42,206.84 | \$43,068.22 | \$59,098.02 | \$861.38 | CENTRAL MOLONEY PER JEA SPEC |
| \$30,625.95 | \$30,935.25 | \$42,882.46 | \$309.30 | CENTRAL MOLONEY PER JEA SPEC |
| \$29,133.94 | \$29,428.19 | \$40,793.34 | \$294.25 | CENTRAL MOLONEY PER JEA SPEC |
| \$6,823.12 | \$6,962.36 | \$9,553.73 | \$139.24 | CENTRAL MOLONEY PER JEA SPEC |

| | \$4,381.18 | \$4,470.59 | \$6,134.53 | \$89.41 | CENTRAL MOLONEY PER JEA SPEC |
|---|-----------------|-------------|-----------------|--------------|------------------------------------|
| | \$12,413.44 | \$12,538.82 | \$17,381.30 | \$125.38 | CENTRAL MOLONEY PER JEA SPEC |
| l | \$ 7,836,283.53 | Total | \$8,945,427.54 | \$650,384.76 | |
| | \$ 6,641,338.98 | Just GE | \$ 7,272,266.18 | | |
| | \$ 1,194,944.55 | Just CM | \$ 1,673,161.36 | | |
| | \$ 564,017,35 | | | | |

\$ 564,017.35

| | | | Tri-State Polemounted Transformers Total Proposed Bid Price | |
|--|-----------------------------|------------------------|---|------------------------|
| | | | \$10,238,041.11 | |
| Stuart Irby Lead Time: In Calendar Days After Receipt of Order | Tri-State Quoted Unit Price | Tri-State Bid Position | Tri-State Proposed Bid Price | Tri-State Quoted OEM |
| 154 | \$2,397.84 | Middle | \$64,741.68 | HOWARD PER JEA SPEC |
| 154 | \$2,454.49 | Max | \$46,635.31 | HOWARD PER JEA SPEC |
| 154 | \$3,085.88 | Мах | \$61,717.60 | HOWARD PER JEA SPEC |
| 154 | \$5,263.30 | Max | \$21,053.20 | HOWARD PER JEA SPEC |

| 154 | \$2,292.78 | Мах | \$13,756.68 | HOWARD PER JEA SPEC |
|-----|------------|--------|--------------|------------------------|
| 154 | \$2,834.56 | Мах | \$8,503.68 | HOWARD PER JEA SPEC |
| 154 | \$2,420.50 | Middle | \$822,970.00 | HOWARD PER JEA SPEC |
| 154 | \$3,035.41 | Middle | \$227,655.75 | HOWARD PER JEA SPEC |
| 154 | \$6,299.48 | Мах | \$157,487.00 | HOWARD PER JEA SPEC |

| 154 | \$2 <i>,</i> 807.78 | Мах | \$44,924.48 | HOWARD PER JEA SPEC |
|-----|---------------------|--------|-------------|------------------------|
| 154 | \$4,715.34 | Мах | \$61,299.42 | HOWARD PER JEA SPEC |
| 154 | \$2,974.64 | Мах | \$44,619.60 | HOWARD PER JEA SPEC |
| 154 | \$3,688.43 | Middle | \$40,572.73 | HOWARD PER JEA SPEC |
| 154 | \$2,168.15 | Middle | \$4,336.30 | HOWARD PER JEA SPEC |

| 154 | \$3,344.41 | Middle | \$3,344.41 | HOWARD PER JEA SPEC |
|-----|------------|--------|------------|------------------------|
| 154 | \$4,365.14 | Middle | \$8,730.28 | HOWARD PER JEA SPEC |

| | | | WEG Polemounted Transformers Total Proposed Bid Price | |
|--|-----------------------|------------------|---|----------------|
| Tri-State Lead Time: In Calendar Days After Receipt of Order | WEG Quoted Unit Price | WEG Bid Position | WEG Proposed Bid Price | WEG Quoted OEM |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |

| 140 | - | No Bid | - | - |
|-----|---|--------|---|---|
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |

| 140 | - | No Bid | - | - |
|-----|---|--------|---|---|
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |
| 140 | - | No Bid | - | - |

| 140 | - | No Bid | - | - |
|-----|---|--------|---|---|
| 140 | - | No Bid | - | - |

| WEG Lead Time: In Calendar Days After Receipt of Order | WESCO Quoted Unit Pri | ice New Price | WESCO Bid Position |
|--|-----------------------|---------------|--------------------|
| - | \$1,630.93 | \$1,948.31 | Min |
| - | \$1,561.86 | \$1,865.80 | Min |
| - | \$2,693.82 | \$3,218.04 | Middle |
| - | \$5,021.65 | \$5,998.86 | Middle |

| - | \$1,532.99 | \$1,831.31 | Min |
|---|------------|------------|--------|
| - | \$2,477.32 | \$2,959.41 | Middle |
| - | \$1,690.73 | \$2,019.75 | Min |
| - | \$2,736.09 | \$3,268.53 | Middle |
| - | \$4,511.35 | \$5,389.26 | Middle |

| - | \$2,268. | 05 \$2,709.41 | Middle |
|---|----------|---------------|--------|
| - | \$3,297. | 94 \$3,939.72 | Middle |
| - | \$2,239. | 18 \$2,674.92 | Middle |
| - | \$3,911. | 35 \$4,672.50 | Мах |
| - | \$1,677. | 32 \$2,003.73 | Min |

| - | \$2,811.35 | \$3,358.44 | Middle |
|---|------------|------------|--------|
| - | \$3,706.19 | \$4,427.41 | Middle |

| \$ 1,226,494.99 |
|--------------------|
| \$ 7,867,833.97 |

| WESCO Polemounted Transformers Total Proposed Bid Price | | | |
|--|-------------|--|--|
| \$7,626,273.50 | | | |
| WESCO Proposed Bid Price | New EXT | WESCO Quoted OEM | WESCO Lead Time: In Calendar Days After Receipt of Order |
| \$44,035.11 | \$52,604.34 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 |
| \$29,675.34 | \$35,450.16 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 |
| \$53,876.40 | \$64,360.75 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 |
| \$20,086.60 | \$23,995.45 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 |

| \$9,197.94 | \$10,987.86 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
|--------------|--------------|--|----|--|
| \$7,431.96 | \$8,878.22 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$574,848.20 | \$686,713.66 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$205,206.75 | \$245,139.98 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$112,783.75 | \$134,731.47 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |

| | | | · | |
|-------------|-------------|--|----|--|
| \$36,288.80 | \$43,350.60 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$42,873.22 | \$51,216.35 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$33,587.70 | \$40,123.87 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$43,024.85 | \$51,397.49 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$3,354.64 | \$4,007.45 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |

| | | | | · |
|----------------------|---------------------|--|--------------------|---|
| \$2,811.35 | \$3,358.44 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| \$7,412.38 | \$8,854.83 | NATIONAL INDUST (ABB) PER JEA SPEC | 70 | |
| Total | \$9,110,346.32 | | | |
| Alt - GE | \$ 7,645,175.41 | | | |
| Alt - CM | \$ 1,465,170.92 | | | |
| Combo GE/Wesco | \$ 8,737,437.10 | \$ 869,603.13 | \$ 1,729,713.40 | |
| 15% of GE Safety Net | \$ 1,146,776.31 | | | |
| | 14600560.21 | | | |
| | \$ 15,747,336.52 | | | |

| Min | | Мах |
|------------|-------------|------------|
| \$1,630.93 | \$44,035.11 | \$2,680.00 |
| \$1,561.86 | \$29,675.34 | \$2,454.49 |
| \$2,268.98 | \$45,379.60 | \$3,085.88 |
| \$3,311.24 | \$13,244.96 | \$5,263.30 |

| \$1,532.99 | \$9,197.94 | \$2,292.78 |
|------------|--------------|------------|
| \$2,058.00 | \$6,174.00 | \$2,834.56 |
| \$1,690.73 | \$574,848.20 | \$2,488.66 |
| \$2,292.04 | \$171,903.00 | \$3,060.82 |
| \$3,390.80 | \$84,770.00 | \$6,299.48 |

| \$2,067.36 | \$33,077.76 | \$2,807.78 |
|------------|-------------|------------|
| \$3,246.68 | \$42,206.84 | \$4,715.34 |
| \$2,041.73 | \$30,625.95 | \$2,974.64 |
| \$2,648.54 | \$29,133.94 | \$3,911.35 |
| \$1,677.32 | \$3,354.64 | \$3,411.56 |

| \$2,489.47 | \$2,489.47 | \$4,381.18 |
|------------|------------|------------|
| \$3,653.68 | \$7,307.37 | \$6,206.72 |

\$7,515,968.53

| JEA Item ID | Commodity Grouping | Item Description | Unit of Measure (UOM) | Vendor Stocking Requirements | Storm Stock (At Vendor's Site) |
|-------------|-------------------------------|---|--------------------------|---------------------------------|-----------------------------------|
| TRALC001 | Miscellaneous Transformers | TRANSFORMER, 1000/1500 KVA, 13200 DELTA VOLT PRIMARY 480Y/277 VOLT SECONDARY CAST COIL, - DEL TO BE SCH 72 HOURS IN ADVANCE OF ARRIVAL, SUITABLE FOR FORKLIFT UNLOADING DELIVER TO 2325 EMERSON ST 32207 | Each | - | - |

| | | Current Pricing TRALC001 Total Proposed Bid Price | | Anixter TRALC001 Total Proposed Bid Price |
|-----------------|-----------------------------|--|---------------------------|--|
| | | \$135,858.00 | | - |
| Estimated Usage | Current Contract Pricing | Estimated Value | Anixter Quoted Unit Price | Anixter Proposed Bid Price |
| 1 | \$135,858.00 | \$135,858.00 | - | - |

| | | | Gresco TRALC001 Total Proposed Bid Price |
|--------------------|--|--------------------------|---|
| | | | - |
| Anixter Quoted OEM | Anixter Lead Time: In Calendar Days After Receipt of Order | Gresco Quoted Unit Price | Gresco Proposed Bid Price |
| - | - | - | - |
| | | | |

| | | | Stuart Irby TRALC001 Total Proposed Bid Price |
|-------------------|---|----------------------------------|--|
| | | | - |
| Gresco Quoted OEM | Gresco Lead Time: In Calendar Days After Receipt of Order | Stuart Irby Quoted Unit Price | Stuart Irby Proposed Bid Price |
| - | - | - | - |
| | | | |

| | | | Tri-State TRALC001 Total Proposed Bid Price |
|------------------------|--|-----------------------------|--|
| | | | - |
| Stuart Irby Quoted OEM | Stuart Irby Lead Time: In Calendar Days After Receipt of Order | Tri-State Quoted Unit Price | Tri-State Proposed Bid Price |
| | | - | - |
| | | | |

| | | | WEG TRALCOO1 Total Proposed Bid Price |
|----------------------|--|-----------------------|--|
| | | | - |
| Tri-State Quoted OEM | Tri-State Lead Time: In Calendar Days After Receipt of Order | WEG Quoted Unit Price | WEG Proposed Bid Price |
| | | - | - |
| | | | |

| | | | Wesco TRALC001 Total Proposed Bid Price |
|----------------|--|-------------------------|--|
| | | | \$146,230.93 |
| WEG Quoted OEM | WEG Lead Time: In Calendar Days After Receipt of Order | Wesco Quoted Unit Price | Wesco Proposed Bid Price |
| - | - | \$146,230.93 | \$146,230.93 |

| Wesco Quoted OEM | Wesco Lead Time: In Calendar Days After Receipt of Order | Min | Мах |
|--|--|--------------|--------------|
| NATIONAL INDUST (ABB) PER JEA SPEC | 112 | \$146,230.93 | \$146,230.93 |

| JEA Item ID | Commodity Grouping | Item Description | Unit of Measure (UOM) | Vendor Stocking Requirements | Storm Stock (At Vendor's Site) |
|-------------|-------------------------------|--|--------------------------|---------------------------------|-----------------------------------|
| TRAPC016 | Miscellaneous Transformers | TRANSFORMER, 3750 KVA, 25565Y/14760 VOLT PRIMARY, 480Y/277 VOLT SECONDARY, PADMOUNTED, THREE PHASE - (DELIVERY TO BE SCHEDULED 72 HOURS IN ADVANCE OF ARRIVAL WITH 2325 EMERSON ST., JAX., FL 32207) | Each | - | - |

| | | Current Pricing TRAPC016 Total Proposed Bid Price | | Anixter TRAPC016 Total Proposed Bid Price |
|-----------------|-----------------------------|--|------------------------------|--|
| | | \$368,040.00 | | - |
| Estimated Usage | Current Contract Pricing | Estimated Total Value | Anixter Quoted Unit Price | Anixter Proposed Bid Price |
| 8 | \$46,005.00 | \$368,040.00 | - | - |

| | | | Gresco TRAPC016 Total Proposed Bid Price |
|--------------------|---|--------------------------|---|
| | | | - |
| Anixter Quoted OEM | Anixter Lead Time: In Calendar Days After Receipt of Order | Gresco Quoted Unit Price | Gresco Proposed Bid Price |
| - | - | - | - |
| | | | |

| | | | Stuart Irby TRAPC016 Total Proposed Bid Price |
|-------------------|---|----------------------------------|--|
| | | | - |
| Gresco Quoted OEM | Gresco Lead Time: In Calendar Days After Receipt of Order | Stuart Irby Quoted Unit Price | Stuart Irby Proposed Bid Price |
| - | - | - | - |
| | | | |

| | | | Tri-State TRAPC016 Total Proposed Bid Price |
|------------------------|--|-----------------------------|--|
| | | | - |
| Stuart Irby Quoted OEM | Stuart Irby Lead Time: In Calendar Days After Receipt of Order | Tri-State Quoted Unit Price | Tri-State Proposed Bid Price |
| - | - | - | - |
| | | | |

| | | | WEG TRAPC016 Total Proposed Bid Price |
|----------------------|--|-----------------------|--|
| | | | \$430,856.00 |
| Tri-State Quoted OEM | Tri-State Lead Time: In Calendar Days After Receipt of Order | WEG Quoted Unit Price | WEG Proposed Bid Price |
| - | - | \$53,857.00 | \$430,856.00 |

| | | | WESCO TRAPC016 Total Proposed Bid Price |
|---|--|-------------------------|--|
| | | | - |
| WEG Quoted OEM | WEG Lead Time: In Calendar Days After Receipt of Order | Wesco Quoted Unit Price | Wesco Proposed Bid Price |
| CG POWER SYSTEM / PAUWELS PER JEA SPEC | 60-70 Days ARO | - | - |

| Wesco Quoted OEM | Wesco Lead Time: In Calendar Days After Receipt of Order | Min | Max |
|------------------|--|-------------|-------------|
| - | - | \$53.857.00 | \$53,857.00 |