

AWARDS COMMITTEE MINUTES

Awards Committee met on **December 5, 2019**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:01 a.m.

Members in attendance were Heather Beard as Chairperson, Laure Whitmer as Budget Representative, Miriam Hill as General Counsel Representative; with Deryle Calhoun, Steve Tuten, Gabor Acs, and Shawn Eads as voting Committee Members;

Lynn Rix, Jason Behr, Maurice Scarboro, Nick Dambrose, Lisa Pleasants, Nathan Woyak, Landon Todd, Ken Chascin, David King, Arthur Bides, John B. Coarsey, Brian Pippin, Larry Pinkstaff, Russ Durham, Mickey Willoughby, Chrissy Nunziato, Elaine Selders, Brian Phillips, Rodney Lovgren, Beth DiMeo, Joe Perez, Colin Roddy, Kenny Pearson, Dan Boatwright, Dan Kruck, Thurman McGlothlin, Jordan Pope, Steve McInall, Kymberly Traylor.

Awards:

1. Approval of the minutes from the last meeting (11/21/2019). **APPROVED**
2. Request approval to use a one (1) year renewal option to AT&T for the Telephony, Network, Internet & Telecommunication Services in the amount of \$1,147,376.47, for a new not-to-exceed amount of \$3,881,617.19, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
3. 111-16 - Request approval to award a Contract Increase to Flotech, Inc. in the amount of \$780,000.00, for a total not-to-exceed amount of \$2,540,000.00, subject to the availability of lawfully approved funds. **APPROVED**
4. 093-18 – Request approval to terminate for convenience the contract 179823 with Burns & McDonnell Engineering Co, Inc. and approve a Contract Increase the Leidos Engineering LLC in the amount of \$308,000.00 for PSS/E engineering services, for a not-to-exceed amount of \$908,000.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
5. 093-18 – Request approval to award a contract to CE Power Engineer Solutions LLC in the not to exceed amount of \$552,000.00 for PSS/E engineering services, subject to the availability of lawfully appropriated funds. **APPROVED**
6. Request approval to award a contract renewal to Maudlin International Truck and Trailer in the amount of \$574,910.00, for a new not-to-exceed amount of \$914,087.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
7. Request approval to award a change order to APTIM Environmental & Infrastructure for professional services in the decommissioning of the SJRPP in the amount of \$2,222,500.00, for a new not-to-exceed amount of \$14,231,281.00, subject to the availability of lawfully appropriated funds. **APPROVED**
8. 061-19 – Request approval to award a three year contract to IPR Southeast LLC, for trenchless rehabilitation to the gravity sewer system in the amount of \$8,408,535.00, subject to the availability of lawfully appropriated funds. **APPROVED**
9. 115-15 - Request approval to award a one (1) year contract renewal to Nexant, Inc. for residential and commercial energy efficiency programs in the amount of \$1,721,090.00 with a new not to exceed amount of \$8,854,639.00 subject to the availability of lawfully appropriated funds. **APPROVED**

10. 96868-Request approval to award a contract to Experian, Inc. for credit reporting and monitoring services for a total not-to-exceed amount of \$310,848.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
11. 108-19 – Request approval to award a contract to Wharton-Smith, Inc., for engineering and preconstruction services for Phase 1 of the Progressive Design-Build Services for Highlands Water Treatment Plant Advanced Treatment System in the amount of \$1,446,102.51, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
12. Request approval for a sole source award to T B Landmark Construction, Inc. for construction services for Nassau Reclaim Water Main (RWM) Radio Ave to Harts Road Asphalt Repair in the amount of \$138,585.33, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
13. Request approval to award a change order to Capps Land Management & Material LLC, for construction services for the Beaver St - Lane Ave to Carnegie St - Trans Water Main Project in the amount of \$119,454.98, for a new not-to-exceed amount of \$545,211.78, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
14. 136-19 - Request approval to award a contract to England-Thims & Miller Inc. for real estate development services in the amount of \$3,000,000.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**

Informational Item: N/A

Ratifications: N/A

Public Comments: N/A

Adjournment: 10:23 a.m.



Formal Bid and Award System

Award #2 December 05, 2019

Type of Award Request: RENEWAL
Request #: 6700
Requestor Name: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms
Requestor Phone: (904) 665-7914
Project Title: Telephony, Internet, DSL, & DDoS Services
Project Number: 30904
Project Location: JEA
Funds: O&M
Budget Estimate: \$1,007,533.33 (line 1799, FY20 \$863,600.00, FY21 (2 months) \$143,933.33)

Scope of Work:

This award continues services for telephony (AT&T Leased Lines for Local Service & Long Distance), DSL (digital subscriber lines), internet, and DDoS (distributed denial-of-service) that JEA's customers use to communicate with JEA.

This purchase will positively affect the following JEA Measures of Value:

- Customer Value: Improved availability and reliability of JEA's telephony and internet services.
- Community and Environmental Value: The maintenance, reliability, and availability of JEA's telephony, internet, DSL & DDoS services are important assets and impact the community not only during normal operations, but especially during peak volume times such as natural disasters.
- Financial Value: The benefits of improved telephony and internet services support a growing customer base consistent with JEA growth initiatives.

JEA IFB/RFP/State/City/GSA#: N/A

Purchasing Agent: Woyak, Nathan J.

Is this a Ratification?: YES, \$203,965.78 of the award total has already been paid.

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
AT&T	Chris Wadley	cw3669@att.com	301 Bay St. 19 th Floor, Jacksonville, FL 32202	(904) 476- 3100	\$1,147,376.47

Amount of Original Award: \$2,001,683.52

Date of Original Award: 11/17/2016

Change Order Amount: \$1,147,376.47

CPA#	Amount	Date
160267	\$483,989.90	02/21/2019
160267	\$248,567.30	06/20/2019

New Not-To-Exceed Amount: \$3,881,617.19

Length of Contract/PO Term: Three (3) Years w/ Two (2) One (1) Year Renewals

Begin Date (mm/dd/yyyy): 12/01/2016
End Date (mm/dd/yyyy): 11/30/2020
Renewal Options: One (1) Year Renewal remaining
JSEB Requirement: N/A - Specialty Services

Background/Recommendations:

Originally approved by Awards Committee on 11/17/2016 in the amount of \$2,001,683.52 to AT&T. A copy of the original award is attached as backup.

A change order for \$483,989.90 was approved on 02/21/2019 to cover three (3) scope of work changes. An additional 10% increase (\$248,567.30) was processed on 06/20/2019 to cover additional expense across all services.

This request is for a first, one (1) year renewal option from 12/1/2019 to 11/30/2020 for \$1,130,679.09 in additional funds and a ratification contract increase of \$203,965.78 to cover two and a partial month of un-forecasted spend across all services that was not included in the previous award (Sept, Oct. Nov. 2019). JEA will continue to use the State of Florida contract rates, which remain the same and is satisfied with the delivery of services provided. JEA will see an internet cost reduction in May 2020 when the CC3 internet circuit gets turned off due to do having redundant service at Cologix. JEA will pay for both local service and Cologix Primary Rate Interfaces (PRIs)from January to March 2020 until the Cologix transition is complete in April 2020 when part of the local service cost will move to Cologix PRIs. The monthly services and costs are summarized in the table below:

Month	DDoS	Internet (CC3 and SOCC)	Local Svc.	DSL	Long Distance	Plant Scherer	Cologix Internet	Cologix PRIs	Total Monthly Cost
19-Sep	N/A	N/A	\$18,847.74	N/A	N/A	N/A	N/A	N/A	\$18,847.74
19-Oct	\$6,071.50	\$4,889.95	\$71,000.00	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	N/A	\$92,559.02
19-Nov	\$6,071.50	\$4,889.95	\$71,000.00	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	N/A	\$92,559.02
19-Dec	\$6,071.50	\$4,889.95	\$71,000.00	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	N/A	\$92,559.02
20-Jan	\$6,071.50	\$4,889.95	\$53,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$87,481.37
20-Feb	\$6,071.50	\$4,889.95	\$53,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$87,481.37
20-Mar	\$6,071.50	\$4,889.95	\$53,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$87,481.37
20-Apr	\$6,071.50	\$4,889.95	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$75,481.37
20-May	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
20-Jun	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
20-Jul	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
20-Aug	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
20-Sep	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
20-Oct	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
20-Nov	\$6,071.50	\$2,683.75	\$41,975.60	\$345.00	\$7,000.00	\$1,102.32	\$2,150.25	\$11,946.75	\$73,275.17
Total Award									\$1,147,376.47

JEA has been able to research unused local services lines and cut them resulting in an expected \$17,024.40 monthly savings beginning in January 2020 and \$187,268.40 total cost difference savings over that last eleven (11) months of this renewal. JEA will continue to validate its current circuit usage and newer technologies to determine cost further reduction opportunities. JEA will also continue to receive lower internet pricing (\$7,040.20/month) compared to the State of Florida internet pricing (\$15,075.41/month) over the twelve month renewal resulting in a savings of \$8,035.21 a month or \$96,422.52 total savings. The award amount of \$1,147,376.47 is over the budget amount of \$1,007,533.33; the shortage in funds will be transferred from line 1777 in the O&M budget. This one year renewal will enable JEA to conduct a feasibility study to determine if services can be separated and competitively bid prior contract expiration.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the result for this award:

- Total cost difference: \$283,690.92 (\$96,422.52 less than State of Florida, \$187,268.40 cutting unused local lines)

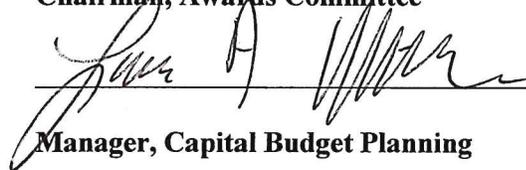
Request approval to use a one (1) year renewal option to AT&T for the Telephony, Network, Internet & Telecommunication Services in the amount of \$1,147,376.47, for a new not-to-exceed amount of \$3,881,617.19, subject to the availability of lawfully appropriated funds.

Manager: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms
Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services
VP: Eads, Shawn W. - VP & Chief Information Officer

APPROVALS:

 _____ 12/5/19

Chairman, Awards Committee **Date**

 _____ 12/5/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #3 December 5, 2019

Type of Award Request: CONTRACT INCREASE (ITN)
Request #: N/A
Requestor Name: Howard, Joshua
Requestor Phone: (904) 665-7831
Project Title: JEA Electric Plant Valve Repair Services
Project Number: TBD
Project Location: JEA
Funds: O&M / Capital (see Budget forecast sheet)
Budget Estimate: N/A

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select two vendors that can provide services for the supervision, labor, material, tools, equipment, consumables, and subcontracts as necessary to perform the work. The scope is to disassemble, clean, inspect, repair, and reassemble manually operated, motor operated and air operated valves located at JEA's Electric plant facilities.

Requisition Number:

JEA IFB/RFP/State/City/GSA#: 111-16
Purchasing Agent: Lovgren, Rodney Dennis
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Contract Increase	New Not to Exceed Amount
FLOTECH INC	JOHN ALLEN	JALLENJR@FLOTECHINC.COM	PO Box 3824 Jacksonville FL 32206	\$780,000.00	\$2,040,000.00
CONTROL SOUTHERN INC	Joe Cain	joe.cain@controlsouthern.com	4133 N Canal Street Jacksonville FL 32209	\$0.00	\$540,000.00

Amount of Original Award: \$1,800,000.00
Date of Original Award: 10/20/2016
Change Order Amount: \$780,000.00

Length of Contract/PO Term: Five (5) Years, One (1) – 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 10/20/2016
End Date (mm/dd/yyyy): 10/19/2021
Renewal Options: Yes – One (1) – 1 Yr. Renewal
JSEB Requirement: N/A
Comments on JSEB Requirements: N/A - Specialty Valve Repair Services

Background/Recommendations:

Originally bid and approved by Awards Committee on 10/20/2016 in the amount of \$1,800,000.00 to two companies; Flotech for \$1,260,000.00 and to Control Southern in the amount of \$540,000.00. A copy of the original award is attached as backup.

Flotech, Inc. was originally awarded seventy percent (70%) of the five (5) year budget amount (\$1.8M) and Control Southern awarded the remaining thirty percent (30%). Both companies have local valve repair shops in Jacksonville. Control Southern will provide back-up services when scheduling constraints occur. The contract rates are fixed for the first three (3) years of the contract, with a CPI price adjustment in years four and five.

The original Award amount was based on an estimate of work and available capital projects and O&M budget lines. This Contract Increase amount is based on monthly average historical spend, which has averaged approximately \$35k / month.

111-16 - Request approval to award a Contract Increase to Flotech, Inc. in the amount of \$780,000.00, for a total not-to-exceed amount of \$2,540,000.00, subject to the availability of lawfully approved funds.

Manager: Byrnes, Timothy J. - Mgr Energy Project Support & Controls
Director: Limbaugh, Margaret Z. - Manager, Project Management
VP: Anders, Caren B. - VP/GM Energy

APPROVALS:


_____ 12/5/19

Chairman, Awards Committee **Date**


_____ 12/5/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #4 12/05/2019

Type of Award Request: TERMINATION / CONTRACT INCREASE (RFP)
Request #: 6219
Requestor Name: Durham, Russell J. - Manager, Electric T&D Planning
Requestor Phone: (904) 665-7108
Project Title: Transmission Planning Services using Power System Simulator for Engineering (PSS/E) for Stability and Steady State Analysis
Project Number: 10210 O&M line 1840
Project Location: JEA
Funds: O&M
Budget Estimate: \$900,000.00

Scope of Work:

JEA is requesting Proposals from qualified companies that can provide transmission engineering services to support JEA's internal Electric Transmission, Distribution & Planning staff in regards to Florida Reliability Coordinating Council (FRCC) and/or North American Electric Reliability Corporation (NERC) Reliability Standards, using Power System Simulator for Engineering (PSS/E) for Stability and Steady State Analysis, and technical knowledge for various projects as needed. JEA intends to award up to two (2) Contracts for the Work.

JEA
IFB/RFP/State/City/GSA#: 093-18 CPA - 179824
Purchasing Agent: Lovgren, Rodney Dennis
Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Change Order Amount	Amount
LEIDOS ENGINEERING LLC (FKA SEE&I)	Reggie Ferguson	reginald.ferguson@leidos.com	11951 Freedom Drive, Reston, VA, 20190	(407) 648-3537	\$308,000.00	\$908,000.00

Original Award Amount: \$1,500,000.00 (included Burns & McDonnell Award)
Date of Original Award: 01/17/2019
Change Order Amount: \$308,000.00
New Not to Exceed Amount: \$908,000.00 (less Burns & McDonnell termination)
Length of Contract/PO Term: Five (5) Years, One (1) - 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 01/30/2019
End Date (mm/dd/yyyy): 01/29/2024
Renewal Options: Yes – One (1) -Yr. Renewal
JSEB Requirement: N/A - Optional

Background/Recommendations:

Originally Awarded on 01/17/2019 in the amount of \$1,500,000.00, with awards to; Burns & McDonnell in the amount of \$900,000.00 and Leidos in the amount of \$600,000.00. A copy of the evaluation matrix and negotiated rate schedules are attached as backup.

On 09/27/19, JEA provided Burns & McDonnell a termination for convenience notification (attached as backup). JEA spent \$19,038.81 with Burns & McDonnell during the performance of this contract.

As a result of this termination request, JEA requests to add funds to the Leidos contract to support the estimated annual engineering services forecast budget for the primary Awardee which is \$180,000.00 per fiscal year. Under a separate award, JEA will request approval to Award a new secondary contract to CE Power (which was evaluated as the number three company during the original award).

Leidos Engineering LLC does not have a previous contract for these services for rates comparison. JEA did note the rates submitted appear to be slightly less than Burns & McDonnell Engineering Co, Inc.; however, due to differences between engineering firms and how they classify job titles and experience, a direct comparison of rates would not be equitable.

093-18 – Request approval to terminate for convenience the contract 179823 with Burns & McDonnell Engineering Co, Inc. and approve a Contract Increase the Leidos Engineering LLC in the amount of \$308,000.00 for PSS/E engineering services, for a not-to-exceed amount of \$908,000.00, subject to the availability of lawfully appropriated funds.

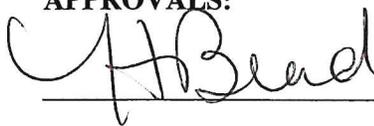
Manager: Durham, Russell J. – Manager, Electric T&D Planning

Director: Coarsey, John B. – Director, Electric T&D Planning

VP: ~~Anders, Caren B. – VP/GM Electric Systems~~

McInall, Steven G. VP/Chief Energy & Water Planning

APPROVALS:



12/5/19

Chairman, Awards Committee

Date



12/5/19

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #5 12/05/2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6219
Requestor Name: Durham, Russell J. - Manager, Electric T&D Planning
Requestor Phone: 904-665-7108
Project Title: Transmission Planning Services using Power System Simulator for Engineering (PSS/E) for Stability and Steady State Analysis
Project Number: 10210 O&M line 1840
Project Location: JEA
Funds: O&M
Budget Estimate: \$600,000.00

Scope of Work:

JEA is requesting Proposals from qualified companies that can provide transmission engineering services to support JEA's internal Electric Transmission, Distribution & Planning staff in regards to Florida Reliability Coordinating Council (FRCC) and/or North American Electric Reliability Corporation (NERC) Reliability Standards, using Power System Simulator for Engineering (PSS/E) for Stability and Steady State Analysis, and technical knowledge for various projects as needed. JEA intends to award up to two (2) Contracts for the Work.

JEA IFB/RFP/State/City/GSA#: 093-18
Purchasing Agent: Lovgren, Rodney Dennis
Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CE POWER ENGINEER SOLUTIONS LLC	Scott Secrest	scott.secrest@cepower.net	40 Washington St. Suite 3000, Westborough, MA 01581	(508)-881-3911	\$552,000.00

Amount for entire term of Contract/PO: \$552,000.00
Award Amount for remainder of this FY: \$120,000.00
Length of Contract/PO Term: Four (4) Years, One (1) - 1 Yr. Renewal
Begin Date (mm/dd/yyyy): 01/30/2020
End Date (mm/dd/yyyy): 01/29/2024
Renewal Options: YES – One – 1-Yr. Renewal
JSEB Requirement: N/A - Optional

PROPOSERS:

Name	Amount	Rank
BURNS & MCDONNELL ENGINEERING CO, INC.	\$0.00	Term. for Conv.
LEIDOS ENGINEERING LLC	\$881,000.00	2
CE POWER	\$600,000.00	3
SIEMENS		4
POWER ENGINEERS INC.		5
ENERNEX		6
ABB		7
TRC SOLUTIONS		8
STANTEC		9
GERS USA		10

Background/Recommendations:

Advertised on 07/31/2018. Fifteen (15) prime companies attended the mandatory pre-proposal meeting held on 08/27/2018. At proposal opening on 09/25/2018, JEA received ten (10) Proposals. The public evaluation meeting was held on 11/26/2018 and JEA deemed Burns & McDonnell Engineering Co, Inc. and Leidos Engineering LLC most qualified to perform the work. A copy of the evaluation matrix and negotiated rate schedules are attached as backup.

Since the Original Award, Burns & McDonnell's has been provided notification that termination for convenience is imminent. Leidos Engineering LLC will become the Primary Awardee (under separate award).

CE Power does not have a previous contract for these same services for rates comparison. JEA did note the rates submitted appear to be comparable to both Leidos and Burns & McDonnell Engineering Co, Inc.; however, due to differences between engineering firms and how they classify job titles and experience a direct comparison would not be equitable.

093-18 – Request approval to award a contract to CE Power Engineer Solutions LLC in the not to exceed amount of \$552,000.00 for PSS/E engineering services, subject to the availability of lawfully appropriated funds.

Manager: Durham, Russell J. – Manager, Electric T&D Planning

Director: Coarsey, John B. – Director, Electric T&D Planning

VP: ~~Anders, Caren B. – VP/GM Electric Systems~~

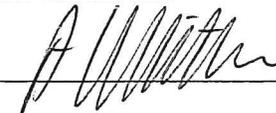
McInall, Steven G. VP/Chief Energy + Water Planning

APPROVALS:

 12/5/19

Chairman, Awards Committee

Date

  12/5/19

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #6 December 5, 2019

Type of Award Request: RENEWAL
Request #: 6731
Requestor Name: Brunell, Baley – Manager Fleet Services & Business Operations
Requestor Phone: (904) 665-6992
Project Title: JEA FY20 Heavy Cargo Reel Truck Vehicle Procurement Acquisition
Project Number: 8006019
Project Location: JEA
Funds: Capital
Budget Estimate: \$725,000.00

Scope of Work:

The purpose of the Agreement was to solicit pricing for the purchase of three (3) heavy-duty three (3) ton cargo reel trucks within class category 133 for the planned and budgeted replacement of JEA’s Fleet Energy assets and were approved as part of the FY19 Fleet Capital Procurement Plan. In addition, it had estimated volumes for a second year’s renewal option for the same assets. This Contract Renewal will be to procure an additional five (5) heavy-duty cargo reel trucks within class category 132 and have approved as part of the FY20 Fleet Capital Procurement Plan as planned and budgeted replacement of JEA’s Fleet Energy assets.

This award will positively affect the following JEA Measures of Value:

- Customer Value: Ensures JEA can continue to efficiently and effectively operate the energy network grid.
- Community Value: Minimizes network outages by ensuring a high utilization rate of our Fleet Assets.
- Financial Value: Aims to reduce long term operating expenses through replacing older, more inefficient and unreliable equipment.

JEA IFB/RFP/State/City/GSA#: 023-19
Purchasing Agent: Roddy, Colin P.
Is this a ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Vendor Contact	Email	Address	Phone	Amount
MAUDLIN INTERNATIONAL TRUCK & TRAILER	Mike O'brien	mobrien@maudlinintl.com	1881 Pickettville RD, Jacksonville, FL 32220	(904) 759-9677	\$574,910.00

Amount of Original Award: \$339,177.00
Date of Original Award: 12/20/2018
Contract Renewal Amount: \$574,910.00
New Not-To-Exceed Amount: \$914,087.00
Length of Contract/PO Term: One (1) Year w/ One (1) Year Renewal

Begin Date (mm/dd/yyyy): 10/01/2018
End Date (mm/dd/yyyy): 09/30/2020
Renewal Options: None remaining.
JSEB Requirement: N/A - No JSEBs available

Background/Recommendations:

Originally bid and approved by the Awards Committee on 12/20/2018 to Maudlin International Truck and Trailer in the amount of \$339,177.00 for the purchase of three (3) heavy-duty three (3) ton cargo reel trucks within class category 133. A copy of the original award is attached as backup.

This request is for a contract increase in the amount of \$574,910.00 to cover the updated vehicle requirements for FY20 and exercising the one (1) year contract renewal remaining on the agreement. Working with the Energy department, Fleet has identified a need for five (5) heavy-duty three (3) ton cargo reel trucks within class category 133 in order to increase the reliability of the fleet and minimize O&M expense from phasing out high cost units from the fleet.

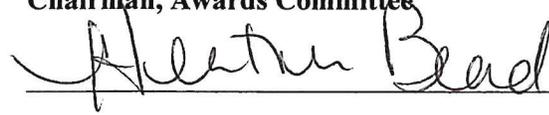
Comparing JEA's FY20 pricing to the previous FY19 solicitation for the same vehicle class, JEA's new FY20 purchase price will be 1.7% higher, representing a total cost increase of \$1,923.00 per unit. However, this increase is less than the Manufacturer Suggested Retail Price (MSRP) cost increase of \$5,457.00 per unit for the OEM, and all up-fitting cost increases were absorbed by the vendor.

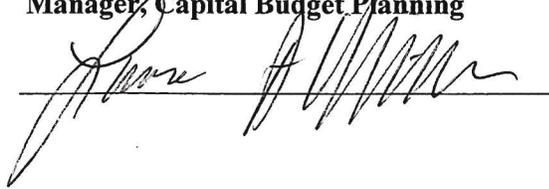
Aerial Truck Type	Project	Project Number	Number of Units	Unit Costs	Total Costs
Class 133 - 3T Cargo Reel Truck	Energy Replacement	8006019	5	\$114,982.00	\$574,910.00

Request approval to award a contract renewal to Maudlin International Truck and Trailer in the amount of \$574,910.00, for a new not-to-exceed amount of \$914,087.00, subject to the availability of lawfully appropriated funds.

Manager: Brunell, Baley L. – Mgr Fleet Services & Business Operation
Director: McElroy, Alan D. – Director Operations Support Services
VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:

Chairman, Awards Committee **Date**
 12/5/19

Manager, Capital Budget Planning **Date**
 12/5/19



Formal Bid and Award System

Award #7 December 5, 2019

Type of Award Request: CONTRACT INCREASE
Request #: 6235
Requestor Name: Pinkstaff, Larry G. - Dir Energy Project Mgmt & Joint Assets
Requestor Phone: 904-665-4566
Project Title: SJRPP Decommissioning Services
Project Number: 8004361
Project Location: JEA
Funds: O&M
Budget Estimate: N/A

Scope of Work:

JEA is seeking the services of experienced consulting engineering firms that possess technical expertise in the decommissioning of power plants. The particular areas of interest are permitting requirements in the state of Florida, regulated materials management plans, storm water management plans, demolition planning, site remediation and site restoration. Expertise will also be required in construction specification preparation and project management. Work will be issued to the successful firm via a purchase order prior to the prosecution of work. The Consultant/Engineer shall be compensated for actual work performed based on the fixed rates submitted with this proposal package.

JEA IFB/RFP/State/City/GSA#: 109-17 / CPA # 167305
Purchasing Agent: Lovgren, Rodney D.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
APTIM ENVIRONMENTAL & INFRASTRUCTURE	Francis M. Noonan	1228 Winter Garden Vineland Rd. Winter Garden FL 34787	(904) 636-9360	\$2,222,500.00

Amount of Original Award: \$6,082,658.00
Date of Original Award: 08/03/2017
Change Order Amount: \$2,222,500.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
167305	\$5,926,123.00	05/10/2018

New Not-To-Exceed Amount: \$14,231,281.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 08/11/2017
End Date (mm/dd/yyyy): Project Completion (June 2020)

Renewal Options: N/A
JSEB Requirement: Ten Percent (10%) Goal

Comments on JSEB Requirements:

Original award: Twenty Percent (20%) – Garmon Trucking, DJ Contracting, I-Tech

Background/Recommendations:

Originally solicited and approved by the Awards Committee on 08/03/2017 to CB&I Environmental & Infrastructure, Inc., for \$6,082,658.00. A copy of the original award is attached as back-up. During contract execution, CB&I provided documentation regarding their environmental and infrastructure services business unit sale and reincorporation as APTIM Environmental & Infrastructure, owned by Veritas. JEA executed the contract with APTIM.

The Original Award was for professional services for writing the demolition & remediation specifications and performing contract management. The hours for the selected services were estimated by JEA and the contract value was established at \$6,082,658.00.

Change Order 1 for \$5,926,123.00 was to provide additional services (operations) for decommissioning, shutdown, cleaning, wastewater, landfill maintenance and closure & remediation through February 2020. The Change Order 1 Demolition completion was September 2019 and Remediation completion February 2020.

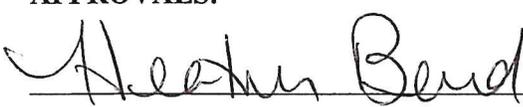
This Contract Increase for \$2,222,500.00 is for the continuation of services to support the original award and change order 1 scope increase. The current completion schedule is Demolition completion May 2020 and Remediation completion July 2020. A schedule delay was due to the additional coal pile turnover originally scheduled for October 2018 pushed to January 2019. The additional coal in inventory was due to economical outages in the fall of 2017 that added coal that was not projected at the time of the specification dates. A safety shutdown for engineering review and procedure changes for one month of a key milestone added to the delay.

The work being performed under this contract has 20% to be reimbursed by Florida Power & Light.

Request approval to award a change order to APTIM Environmental & Infrastructure for professional services in the decommissioning of the SJRPP in the amount of \$2,222,500.00, for a new not-to-exceed amount of \$14,231,281.00, subject to the availability of lawfully appropriated funds.

Director: Pinkstaff, Larry G. - Dir Energy Project Mgmt & Joint Assets
Sr. Director: Acs, Gabor - Sr Dir Engineering & Projects
VP: Anders, Caren B. - VP/GM Energy

APPROVALS:

 12/5/19

Chairman, Awards Committee **Date**

 12/5/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #8 December 5, 2019

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 6518
Requestor Name: Chascin, Kenneth J. - Mgr W/WW Reuse Delivery & Coll Maint Plan & Eng
Requestor Phone: (904) 665-6185
Project Title: Pipe Bursting Unit Price Construction
Project Number: 8005171
Project Location: JEA
Funds: Capital
Budget Estimate: \$9,000,000.00

Scope of Work:

The intent of this Invitation to Negotiate is to solicit pricing and select a Company that can provide trenchless rehabilitation to the gravity sewer system through the Pipe Bursting method. This work will be performed throughout the JEA service area.

This project will positively affect the following JEA Measures of Value:

- **Customer Value:** Rehabilitation of main lines and laterals minimizes or eliminates the risk of a wastewater back-up in a customer's home
- **Community Impact Value:** Pipe bursting is a quicker and less intrusive method of rehabilitating aging infrastructure, lessening the impact to the community. They also diminish the potential for cave-ins.
- **Environmental Value:** Many pipe bursting projects are either the direct result of SSOs or have been identified as a potential risk for future SSOs. Replacing the infrastructure essentially eliminates these risks.
- **Financial Value:** Pipe bursting is less expensive than traditional open cut methods, thus saving rehabilitation costs.

JEA IFB/RFP/State/City/GSA#: 061-19
Purchasing Agent: King, David
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
IPR SOUTHEAST, LLC.	Rich Schici	rschici@teamipr.com	5207 Brer Rabbit Road, Stone Mountain, GA 30083	(404) 969-3071	\$8,408,535.00

Amount for entire term of Contract/PO: \$8,408,535.00
Award Amount for remainder of this FY: \$2,102,133.75
Length of Contract/PO Term: Three (3) Years w/Two (2) - 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 01/18/2020 (current contract end date)
End Date (mm/dd/yyyy): 01/17/2023
Renewal Options: YES - Two (2) - 1 Yr. Renewals

Budget cash flow by fiscal year:

FY20: \$1.6M
FY21: \$2.8M
FY22: \$2.8M
FY23: \$1.2M

BIDDERS:

Name	First Round	BAFO	3 Year Total	Rank
IPR SOUTHEAST LLC	\$2,861,845.00	\$2,802,845.00	\$8,408,535.00	1
KRG UTILITY, INC.	\$4,610,950.00	\$4,598,950.00	\$13,796,850.00	2
MURPHY PIPELINE CONTRACTORS, INC.	\$6,087,700.00	N/A	N/A	N/A

Background/Recommendations:

Advertised on 04/22/2019. Three (3) companies attended the optional pre-response meeting held on 04/30/2019. The solicitation was delayed for three months while a protest to the minimum qualifications was being held. The protest was ultimately rescinded on 08/08/19. A second optional pre-response meeting was held on 08/27/2019, where one (1) company attended. At response opening on 09/17/2019, JEA received three (3) responses. IPR Southeast LLC and KRG Utility, Inc. were short-listed and invited to submit Best and Final Offers (BAFOs). JEA evaluated the companies on price only and IPR Southeast LLC is deemed the lowest responsive and responsible respondent. The bid workbook was based on unit pricing with one-year quantities. The final award amount is based on a three-year total. A copy of the Response Form and Workbook are attached as backup.

The award amount of \$8,408,535.00 is 9.3% lower than the estimate. The BAFO resulted in a price reduction of \$177,000.00. However, the award amount is \$182,862.70, or 2.1% higher than the previous award for the same services that were bid out in 2016. A copy of the cost comparison is attached as backup. Most of the increases are from increased costs in rehabilitation and cleanout installations. These costs will be mitigated by having the vendor utilize JEA costs plus a 10% markup for paving removal and repair and eliminating the cleanouts for residential installations. The budget has been reduced to match award amount.

061-19 – Request approval to award a three year contract to IPR Southeast LLC, for trenchless rehabilitation to the gravity sewer system in the amount of \$8,408,535.00, subject to the availability of lawfully appropriated funds.

Director: Scheel, Jackie B, Dir W/WW Reuse Delivery & Collection

VP: Calhoun, Deryle I Jr, Working Title: VP/GM Water Wastewater Systems

APPROVALS:

 12/5/19

Chairman, Awards Committee **Date**

 12/5/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #9 December 5, 2019

Type of Award Request: RENEWAL
Request #: 6732
Requestor Name: Tilden, Payson J. - Manager Customer Solutions
Requestor Phone: 904-665-6187
Project Title: Commercial and Residential Energy Solutions Program
Project Number: 10001
Project Location: JEA
Funds: O&M
Budget Estimate: \$1,721,090.00

Scope of Work:

The scope of work covers a commercial and residential energy solutions program for maximizing savings at a minimum cost by striving to achieve comprehensive cost-effective savings opportunities including energy savings goals set by JEA, and mandated by state and federal regulatory bodies. Nexant oversees the coordination, delivery, and quality-assurance of energy efficiency programs. JEA may ask Nexant to implement other potential utility programs (such as electrification, Demand Response, Community Solar, etc.), as well as, have the flexibility and capability of providing other programmatic functions resulting in a strong balance between customer engagement and cost. Nexant provides explanations of how savings are derived and describes methods of customer engagement and satisfaction, including assurance of a consistent program offering throughout the contract period, with a smooth transition for JEA customers.

Nexant is experienced in both commercial and residential electric efficiency program for JEA's customers. Nexant will provide leadership on initiatives and strategies to achieve balanced results between the customer experience and the cost per KW and KWh. Nexant will continue to operate JEA's separate residential and commercial energy efficiency programs and continue to bring new innovative opportunities to the existing programs. Both programs provide rebates for energy efficiency measures. Nexant also maintains an effective trade ally network for both of these programs.

This purchase impact the following JEA measures of value:

- **Community Value:** Encourages economic development, especially for small to medium businesses, and provides for healthier, sturdier housing infrastructure.
- **Customer Value:** High level of customer satisfaction as healthier, more comfortable working and living conditions that help lower and manage energy usage.
- **Environmental value:** Safer, healthier working and living environment that ensures better equipment improving air quality.
- **Financial value:** Provides customers savings, increases cost effectiveness, adds to grid stability and reliability with the installation of high efficient commercial and residential equipment.

JEA IFB/RFP/State/City/GSA#: 115-15
Purchasing Agent: Woyak, Nathan J.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Budget Amount
NEXANT, INC.	David Ashley	dashley@nexant.com	101 Second St. 10 FL San Francisco, CA 94105	(678) 954- 8154	\$1,721,090.00

Amount of Original Award: \$5,412,459.00

Date of Original Award: 01/07/2016

Change Order Amount: \$1,721,090.00

List of Previous Change Orders/ Amendments

CPA #	Amount	Date
151337	\$1,721,090 .00	01/17/2019

New Not-To-Exceed Amount: \$8,854,639.00

Length of Contract/PO Term: Three Years with Two One (1) Year Renewals

Begin Date (mm/dd/yyyy): 03/16/2016

End Date (mm/dd/yyyy): 03/15/2021

Renewal Options: None

JSEB Requirement: N/A – Specialized Services

Background/Recommendations:

Originally approved by Awards Committee on 01/07/2016 in the amount of \$5,412,459.00 to Nexant through the competitive bidding process. On 01/17/2019, JEA awarded the first of two one (1) year contract renewals from 03/16/2019 to 03/15/2020 and added \$1,721,090 in additional funds. A copy of the previous awards ate attached as backup.

The original award provided Nexant a budgeted amount of \$5,412,459.00, or \$1,804,153.00 annually, in which they determined the highest amount of energy savings they could achieve for customers without exceeding the budgeted amount. Nexant has successfully operated the current Commercial and Residential programs, achieving the contractual goal of kWh (Goal, 53,485,000kWh, Actual, 59,054,000 kWh) saved within budget for the three (3) year original and current one (1) year renewal term of the contract. Nexant has developed an extensive, qualified trade ally network with no customer incidents or complaints within the past four (4) years. Maintaining this network is a significant customer satisfier among commercial and residential customers.

This request is to award the second and final one (1) year contract renewal from 03/16/2020 to 03/15/2021 in the amount of \$1,721,090.00. During the renewal, Nexant will continue to operate under the same goals; however, the annual budget of \$1,721,090.00 again will be slightly less than the original budget due to the decrease in conservation fees collected from customers. JEA has spread the reduction over all programs. A copy of how the budget was determined is attached as backup.

JEA is reviewing all of its programs from a corporate long term strategy plan perspective in FY20. With the increased interest in renewables, electrification, demand rate (DR) and other new areas, the position of energy efficiency and a focus on energy savings is being reconsidered. There is a strong chance that the Demand Side Management (DSM) programs, including Commercial and Residential Energy Efficiency (EE) rebates, will be reduced or significantly altered as JEA's Strategic Plan evolves. It would not be prudent to re-bid this program until JEA has completed its strategic planning and determined how it will address Energy Efficiency in the future

115-15 - Request approval to award a one (1) year contract renewal to Nexant, Inc. for residential and commercial energy efficiency programs in the amount of \$1,721,090.00 with a new not to exceed amount of \$8,854,639.00 subject to the availability of lawfully appropriated funds.

Manager: Tilden, Payson J. - Manager Customer Solutions
Director: Nichols, Vicki D. - Dir Customer Solutions & Market Development
VP: Stewart, Kerri - VP & Chief Customer Officer

APPROVALS:

U Beerd 12/5/19

Chairman, Awards Committee

Date

Sam Alliman 12/5/19

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #10 December 5, 2019

Type of Award Request: INVITATION TO NEGOTIATE (ITN)
Request #: 6652
Requestor Name: Boatwright, Dan B. - Manager Receivables & Collection
Requestor Phone: (904) 665-8309
Project Title: Credit Reporting and Monitoring Services
Project Number: 40304
Project Location: JEA
Funds: O&M
Budget Estimate: \$386,000.00 (\$77,200 FY20, lines 1231 & 1337)

Scope of Work:

The scope of work is for a vendor to provide credit reporting and monitoring services tools to assess consumer risk at start of service with JEA. The tools that are needed consist of the following: credit/risk score; any report/removal of delinquent customer accounts (write off); ability to verify customer identity when provided with required information; and provide alerts of customer financial status already reported. Also the ability to accept and apply positive consumer payment activity is required.

This project will impact the following JEA Measures of Value:

- **Financial and Customer-**Improving the efficiency of tools to assess consumer risk at start of service.

JEA IFB/RFP/State/City/GSA#: 96868
Purchasing Agent: Garland, Brooke
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
EXPERIAN	Ashley Brooks	@experian.com	995 American Lane, Schaumburg,IL 60173	(888) 850-6814	\$310,848.00

Amount for entire term of Contract/PO: \$310,848.00
Award Amount for remainder of this FY: \$41,446.40
Length of Contract/PO Term: Five (5) Years w/One (1) - One (1) Yr. Renewal
Begin Date (mm/dd/yyyy): 02/18/2020
End Date (mm/dd/yyyy): 02/17/2025
Renewal Options: YES - One (1) - One (1) Yr. Renewal
JSEB Requirement: None. No JSEBs available.
Comments on JSEB Requirements: N/A



Formal Bid and Award System

Award #11 December 5, 2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6594
Requestor Name: Willoughby, Mickey L.
Requestor Phone: (904) 665-8949
Project Title: Progressive Design-Build Services for Highlands Water Treatment Plant (WTP) Advanced Treatment System
Project Number: 8005638
Project Location: JEA
Funds: Capital
Budget Estimate: \$2,080,350.00 (Phase 1 Estimate)

Scope of Work:

The project will design, permit, and construct an advanced treatment system (e.g., ion exchange treatment process) at the Highlands WTP to reduce naturally occurring organic matter in the raw water to reduce the formation of Total Trihalomethanes (TTHMs) in the distribution system served by the Highlands WTP to comply with Federal and State regulatory requirements. The project will utilize the Progressive Design-Build (PDB) delivery method.

This project will positively affect the following JEA Measures of Value:

- Customer Value: The project will reduce TTHMs in the system potable water.
- Community Impact Value: The project will provide better quality potable water.
- Environmental Value: The project will reduce the amount of TTHMs, provide better quality potable water, and provide for compliance with Federal and State regulations.

JEA IFB/RFP/State/City/GSA#: 108-19

Purchasing Agent: Kruck, Daniel R.

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
WHARTON-SMITH INC.	Nathan Hillard	nhillard@whartonsmith.com	750 Monroe Road Sanford, FL 32771	(407) 321-8410	\$1,446,102.51

Amount for entire term of Contract/PO: \$1,446,102.51

Award Amount for remainder of this FY: \$1,261,764.00

Length of Contract/PO Term: Project Completion

Begin Date (mm/dd/yyyy): 12/19/2019

End Date (mm/dd/yyyy): Project Completion (Expected: March 2022)

JSEB Requirement: Five Percent (5%) Evaluation Criteria

Comments on JSEB Requirements:

Phase 1 Services

Four Waters Engineering (Civil) - 4.7%

Meskel & Associates Engineering (Geotech) - 1.78%
R.E. Holland & Associates, Inc. (Survey) - 2.37%
Total: 8.85%

PROPOSERS:

Name	Amount	Rank
WHARTON-SMITH INC.	\$1,446,102.51	1
THE HASKELL COMPANY	N/A	2

Background/Recommendations:

Advertised on 06/21/19. Seven (7) prime companies attended the mandatory pre-proposal meeting held on 07/17/19. At proposal opening on 08/20/19, JEA received two (2) proposals. Due to the specialized nature of the ion exchange process, low participation was expected. During the solicitation process, JEA was asked to modify the minimum qualifications to increase participation. The minimum qualifications were modified, and the bid due date was extended. The changes made did not increase the competition. The public evaluation meeting was held on 09/19/19 and JEA deemed Wharton-Smith, Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated schedule and fees are attached as backup.

Negotiations with Wharton-Smith, Inc. were successfully completed for Phase 1 of this project. This project will be delivered using the Progressive Design-Build method, splitting the efforts in two (2) phases. Phase 1 includes engineering design up to one hundred percent (100%), support services and pre-construction services, which is approximately 7.7% of the revised estimated project cost. Work under Phase 1 includes a pilot test operation to refine ion exchange system design parameters and capacity/sizing, optimizing blending ratio, and brine regeneration system. The resulting information will be used in the design and layout/configuration of the advanced treatment system under Phase 1. The Design-Builder (DB) has reviewed JEA's estimate for this project and after Phase 1, a Guaranteed Maximum Price (GMP) will be established at 60% design, with an option of an "off ramp" if construction pricing is not acceptable. Upon acceptance of the GMP and subsequent approval of the Awards Committee, Phase 2 will commence. Phase 2 will include services during construction (SDC), construction costs and test & startup of the advanced treatment system.

The project details are below:

- Original Total Project Budget: \$13,869,000.00
 - Phase 1 Costs: \$2,080,350.00
 - Phase 2 Costs: \$11,788,650.00
- Revised Project Budget/Estimate at Completion: \$18,820,133.00
 - Phase 1 Costs: \$1,446,102.51
 - Phase 2 Costs: \$16,805,871.49
 - Internal JEA Costs: \$568,159.00
- Original Project Schedule:
 - Phase 1: September 2020
 - Phase 2: April 2022
- Revised Project Schedule:
 - Phase 1: October 2020
 - Phase 2: March 2022

Major Changes/Issues:

The original total project budget of \$13,869,000.00 was based on a very preliminary cost estimate included in an engineering consultant's technical memorandum evaluating various treatment methods for reducing TTHM formation in the distribution system served by Highlands WTP. The current Project

Budget/Estimate of \$18,820,133.00 is based on a JEA prepared estimate, which includes negotiated costs for Phase 1 services plus a conceptual construction cost estimate for a 12 MGD ion exchange system by the construction contractor, an escalation allowance, and JEA's internal costs.

108-19 – Request approval to award a contract to Wharton-Smith, Inc., for engineering and preconstruction services for Phase 1 of the Progressive Design-Build Services for Highlands Water Treatment Plant Advanced Treatment System in the amount of \$1,446,102.51, subject to the availability of lawfully appropriated funds.

Manager: Phillips, Brian R. - Mgr W/WW Project Management
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Calhoun Jr., Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 _____ 12/5/19

Chairman, Awards Committee **Date**

 _____ 12/5/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #12 December 5, 2019

Type of Award Request: SOLE SOURCE
Request#: N/A
Requestor Name: Betancur, Maria A.
Requestor Phone: (904) 665-7215
Project Title: Nassau Reclaim Water Main (RWM) Radio Ave to Harts Road Asphalt Repair
Project Number: 8004188
Project Location: JEA
Funds: Capital
Budget Estimate: \$153,983.70

Scope of Work:

This purpose of this project is to install 11,000 linear feet (LF) of 16-inch PVC DR18 reclaimed water main by open cut method, 140 LF of 30-inch steel casing under US Hwy 17N, and 230 LF of 30-inch steel casing by the bore and jack method under CSX railroad right-of-way in Nassau County. The new main will provide system reliability, reduce the reclaimed water discharge from the Nassau Water Reclamation Facility to the Yulee wetlands and allow reuse water implementation for future developments in the area.

This project positively impacts the following JEA Measures of Value:

- Community/Customer: Less construction disruption to business, residents, schools, and traffic by coordination of the final road restoration with other ongoing Nassau County projects
- Financial: Final paving cost sharing with Florida Public Utilities and savings to JEA of approximately \$15,000

Purchasing Agent: Kruck, Daniel R.

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
T B LANDMARK CONSTRUCTION, INC.	Martin Adams	madams@tblandmark.com	11220 New Berlin Rd. Jacksonville, FL 32226	(904) 751-1016	\$138,585.33

Amount for entire term of Contract/PO: \$138,585.33
Award Amount for remainder of this FY: \$138,585.33
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 12/19/2019
End Date (mm/dd/yyyy): Project Completion (Expected: March 2020)
JSEB Requirement: N/A - Sole Source

Background/Recommendations:

As part of the project restoration scope for the Nassau RWM installation for JEA Solicitation 026-19, Nassau Reclaimed Water Main – Radio Ave to Harts Rd, TG Utility Company Inc. has to mill and overlay Commercial Park Drive and North Harts Road once finished. The cost of this task, as bid, is \$153,983.70. TG Utility's original bid is attached as backup. Florida Public Utilities and T B Landmark

have an ongoing gas pipe installation project in the same area corridor, which also includes milling and overlaying restoration of part of Commercial Park Drive in their scope.

At the request of Nassau County, in order to avoid duplicate work, minimize the construction impacts to the residential area, reduce overall project costs and avoid the removal of the newly installed asphalt, we recommend reassigning this scope of work to T B Landmark. Removing this scope item from TG Utility's contract and reassigning to T B Landmark (as TG Utility will be installing their pipe last), would allow us to save \$15,398.37, avoid overall asphalt waste and reduce impacts to traffic disturbance and community business in the area due to the prolonged construction activities.

Request approval for a sole source award to T B Landmark Construction, Inc. for construction services for Nassau Reclaim Water Main (RWM) Radio Ave to Harts Road Asphalt Repair in the amount of \$138,585.33, subject to the availability of lawfully appropriated funds.

Manager: DiMeo, Elizabeth A. - Mgr W/WW Project Management
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Calhoun Jr., Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

 12/5/19

Chairman, Awards Committee **Date**

 12/5/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #13 December 5, 2019

Type of Award Request: CHANGE ORDER
Request #: 6727
Requestor Name: Bides, Arthur R.
Requestor Phone: (904) 665-8515
Project Title: Construction Services for the Beaver St - Lane Ave to Carnegie St - Trans Water Main Project
Project Number: 8004194
Project Location: JEA
Funds: Capital
Budget Estimate: N/A

Scope of Work:

The scope of work specified herein includes all work and materials necessary for the installation of approximately 220 linear feet (LF) of 20" ductile iron water main by open cut within the FDOT right-of-way of Beaver Street (SR-10/US-90) with approximately 40 LF of 20" ductile iron long span pipe over Cedar Creek.

This project will positively affect the following JEA Measures of Value:

- Customer Value: Improves customer's water reliability and service.
- Community Value: Improves the water system reliability.

JEA IFB/RFP/State/City/GSA#: 93347
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: YES

This work for this change order has already been completed. This change order includes final restoration quantities that were determined after substantial completion was achieved, as required by FDOT.

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CAPPS LAND MANAGEMENT & MATERIAL LLC	Jennifer Royal	jennifer@cappsland.net	8719 W. Beaver St, Jacksonville, FL 32220	(904) 693-8644	\$119,454.98

Amount of Original Award: \$296,540.56
Date of Original Award: 02/21/2018
Change Order Amount: \$119,454.98

List of Previous Change Order/Amendments:

CPA #	Amount	Date
174354	\$50,708.10	05/10/2018
174354	\$78,508.14	04/11/2019

New Not-To-Exceed Amount: \$545,211.78
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/02/2018
End Date (mm/dd/yyyy): Project Completion (December 2019)
Renewal Options: N/A
JSEB Requirement: Five Percent (5%) Goal

Comments on JSEB Requirements:

Original Award

Donna J. Hamilton, Inc. (Materials) – 5.23%

1st Change Order

Donna J. Hamilton (Materials) – 78.76%

2nd Change Order

D&J Erosion Control Specialists, Inc. (Erosion Control Materials) – 0.64%

This Change Order

Donna J. Hamilton, Inc (Materials) – 10.7%

Background/Recommendations:

Originally bid and awarded as an informal construction bid on 02/21/2018 in the amount of \$296,540.56 to Capps Land Management & Material LLC. A change order was approved by the Awards Committee on 05/10/2018 for \$50,708.10 for additional exploration and fittings for the tie-in on the west side of the project. A second change order was approved by the Awards Committee on 04/11/2019 for \$78,508.14, for the construction costs related to a leak at a joint, mid-span over Cedar Creek. Copies of the change order awards are attached as backup.

This change order request is for additional costs for the tie-in and restoration on the east side of the project due to the condition of the existing pipe. The contractor had to tie-in further east to attach to pipe in acceptable condition. This consisted of 18 LF of 20" cement-mortar lined ductile iron pipe, two (2) 45° fittings, 327 square yards of asphalt removal and replacement and 5,000 square feet of sod for a total cost of \$119,454.98 using submitted line item pricing the original bid.

Project Budget and Schedule Details:

- Construction Budget Estimate (at time of Bid): \$298,000.00
- Original Construction Cost: \$296,540.56 (Capps Land Management & Material LLC)
- Total Construction Cost (including Change Orders): \$545,211.78
- Engineering Budget Estimate (at time of Proposal): \$75,000.00
- Total Engineering Cost (including Change Orders): \$71,222.02
- Engineering Firm: CPH Inc.
- Project Completion Key Dates (Estimated):
 - Construction Start: 04/02/2018
 - Original Completion Date: January 2019
 - Updated Completion Date: December 2019

Request approval to award a change order to Capps Land Management & Material LLC, for construction services for the Beaver St - Lane Ave to Carnegie St - Trans Water Main Project in the amount of \$119,454.98, for a new not-to-exceed amount of \$545,211.78, subject to the availability of lawfully appropriated funds.

Manager: DiMeo, Elizabeth A. - Mgr Project Management
Director: Conner, Sean – W/WW Project Engineering & Construction
VP: Calhoun Jr., Deryle – VP/GM Water/Wastewater Systems



Formal Bid and Award System

Award #14 December 5, 2019

Type of Award Request: PROPOSAL (RFP)
Request #: 6684
Requestor Name: Pope, Jordan A - Director, Economic Development and Real Estate
Requestor Phone: (904) 665-7765
Project Title: Real Estate Development Services
Project Number: 8005757, 8005947, 8006202, HEA0700
Project Location: JEA
Funds: O&M
Award Estimate: \$3,000,000.00

Scope of Work:

The purpose of this Request for Proposal (RFP) is to solicit proposals from qualified firms to provide Professional Services for Land Planning, Civil Engineering and Real Estate support services as described herein. JEA is seeking a consultant to assist with the determination of "best-use" of JEA owned properties in Duval, Clay, Nassau and St. Johns counties and the implementation of agreed to property "best-use" plans.

This project will affect the following JEA Measures of Value:

- Customer Value: Real estate sales provide non-utility revenue to JEA helping to keep rates stable.
- Community Impact Value: Disposition of JEA properties provides economic development opportunities and an increased tax base for the communities it serves.
- Environmental Value: Many JEA properties provide the opportunity to offset environmental remediation costs with real estate sales revenue.
- Financial Value: Real estate sales provide revenue for non-core assets that are surplus to JEA's needs.

JEA IFB/RFP/State/City/GSA#: 136-19
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
ENGLAND-THIMS & MILLER INC.	Robert Kermitz	kermitzr@etminc.com	14775 Old St Augustine Rd, Jacksonville, FL 32258	(904) 265-3112	\$3,000,000.00

Amount for entire term of Contract/PO: \$3,000,000.00
Award Amount for remainder of this FY: \$750,000.00
Length of Contract/PO Term: Three (3) Years w/Two (2) – 1 Yr. Renewals
Begin Date (mm/dd/yyyy): 01/01/2020
End Date (mm/dd/yyyy): 12/31/2022
JSEB Requirement: Five Percent (5%) Evaluation Criteria Goal
Comments on JSEB Requirements:

The JSEB requirements for this contract will be agreed upon on a task by task basis. The company shall negotiate JSEB participation percentages with our JSEB manager at the start of each project and provide monthly reports.

BIDDERS:

Name	Amount	Rank
ENGLAND-THIMS & MILLER INC.	\$3,000,000.00	1
GAI CONSULTANTS, INC.	N/A	2

Background/Recommendations:

Advertised on 09/11/2019. JEA received two (2) Proposals on 10/01/2019. The public evaluation meeting was held on 11/13/2019, and JEA deemed England-Thims & Miller Inc. as the most qualified to perform the work. A copy of the evaluation matrix is attached as backup.

The negotiated total proposed engineering fee is based on hourly rates for a not-to-exceed amount of \$3,000,000.00 over the three (3) year term. JEA completed negotiations on 11/15/2019 and has agreed to use the same fee schedule that was negotiated and awarded earlier this year for the Septic Tank Phase-Out Project (082-17) and the Galvanized Pipe Replacement Program (120-18). These fees include planning services, engineering assessments, design services, construction engineering, project administration and permitting services. A copy of the negotiated fees are attached. A budget trend is not required for this award.

136-19 - Request approval to award a contract to England-Thims & Miller Inc. for real estate development services in the amount of \$3,000,000.00, subject to the availability of lawfully appropriated funds.

Director: Pope, Jordan A - Director, Economic Development and Real Estate

VP: McInall, Steven G. - VP & Chief Energy & Water Planning

APPROVALS:

 12/5/19

Chairman, Awards Committee

Date

 12/5/19

Manager, Capital Budget Planning

Date