

## **AWARDS COMMITTEE MINUTES**

Awards Committee met on **August 1, 2019**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:01 a.m.

Members in attendance were Joe Perez as Chairperson, Kristina Quarterman as Budget Representative, Emerson Lotzia as General Counsel Representative; with John McCarthy, Steve Tuten, Deryle Calhoun, and Caren Anders as voting Committee Members;

Lynn Rix, Cecil Camacho, John Bustamante, David King, Dan Kruck, Rachelle Weir, Maurice Scarboro, Elaine Selders, Chrissy Nunziato, Nathan Rouse, Elizabeth DiMeo, Pete Hallock, Kenny Pearson, Charles Blevins, Bryan Brown, Thaliah Smith, Melinda Ruiz, Paul Thomas, and Mickhael Sulayman

### **Awards:**

1. Approval of the minutes from the last meeting (07/25/2019). **APPROVED**
2. Request approval to award a change order to Mott MacDonald Florida, LLC for additional services during construction, for the Walnut Street Trunk Sewer Replacement project in the amount of \$560,815.00, for a new not-to-exceed amount of \$1,159,031.00, subject to the availability of lawfully appropriated funds. **APPROVED**
3. Request approval to award a change order to TB Landmark Construction Inc. for Phase 2 services for the Walnut St. Emergency Bypass Force Main project in the amount of \$1,137,299.74, for a new not-to-exceed amount of \$1,351,559.82, subject to the availability of lawfully appropriated funds. **APPROVED**
4. 096-19 – Request approval to award a contract to J. B. Coxwell Contractors, Inc. for construction services for Walnut Street Gravity Sewer Replacement in the amount of \$9,182,560.44, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
5. 095-19 - Request approval to award a contract to WEG Transformers USA (\$2,708,100.00) and WESCO Distribution Inc. (\$449,387.00) for the supply of Three-Phase Transformers carried in JEA's inventory stock, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
6. 090-19 – Request approval to award a contract to United Brothers Development Corp. for construction services for the Biltmore ‘C’ Septic Tank Phase Out project in the amount of \$16,100,000.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**
7. Request approval to award a change order to Mittauer & Associates Inc for additional services during construction for the Biltmore ‘C’ Septic Tank Phase-Out in the amount of \$684,986.00, for a new not-to-exceed amount of \$1,741,168.00, subject to the availability of lawfully appropriated funds. **APPROVED**
8. Request approval to award a contract extension to Memorial Occupational Medicine for Occupational Medical Services in the amount of \$776,072.00 for a new not-to-exceed amount of \$2,874,572.00, subject to the availability of lawfully appropriated funds. **APPROVED**

9. Request approval to award a contract to Big Top Manufacturing Inc., in the amount of \$380,600.00 and Big Top Services Inc. in the amount of \$69,700.00 for the PSSC DMS Aggregate Material Cover project for a total of \$450,300.00, subject to the availability of lawfully appropriated funds.

**APPROVED W/DISCUSSION**

10. Request approval to award a contract to JB Coxwell Contracting, Inc. for design/build services for the Ramona Blvd. – WM replacement – Cahoon to Hammond project in the amount of \$475,871.00, subject to the availability of lawfully appropriated funds. **APPROVED W/DISCUSSION**

**Informational Item:** N/A

**Ratifications:** N/A

**Public Comments:** N/A

**Adjournment:** 10:25 a.m.



## Formal Bid and Award System

Award #2 August 1, 2019

**Type of Award Request:** CHANGE ORDER  
**Requestor Name:** DiMeo, Elizabeth A.  
**Requestor Phone:** (904) 665-8139  
**Project Title:** Engineering Services for Walnut Street Gravity Sewer Replacement  
**Project Number:** 8004363  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** N/A

**Scope of Work:**

Provide engineering services for preliminary design, final detailed design, permitting, bid phase services, and services during construction for the Walnut Street Trunk Sewer Replacement project. This project consists of a 60" concrete gravity trunk sewer, which begins at the 32<sup>nd</sup> Street Pump Station (PS) and extends approximately 4,060 linear feet to the intersection of 16<sup>th</sup> Street and Walnut Street. This trunk sewer was evaluated as part of the Large Diameter Pipe Evaluation and Replacement Program, and was ranked as the 6<sup>th</sup> highest priority sewer project.

This project positively impacts the following JEA Measures of Value:

- Community/Customer Value: The new main will eliminate the failing existing main and provide reliable sewer service to the area.
- Environmental Value: Installation of the new main will provide reliable sewer service to the area and mitigate sanitary sewer overflows (SSOs) caused by the failing trunk line.
- Financial Value: Installation of the new main will eliminate the costly repairs that have occurred on the existing main and any potential SSO fines imposed due to its failure.

**JEA IFB/RFP/State/City/GSA#:** 112-17  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
MOTT MACDONALD FLORIDA, LLC	Leslie Samel	leslie.samel@mottmac.com	P.O Box 510344 Pittsburg, PA 15250-0344	(850) 484-6011	\$560,815.00

**Amount of Original Award:** \$568,141.00  
**Date of Original Award:** 12/21/2017  
**Change Order Amount:** \$560,815.00

**List of Previous Change Order/Amendments:**

CPA #	Amount	Date
17119	\$30,075.00	07/09/2018

**New Not-To-Exceed Amount:** \$1,159,031.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/08/2018  
**End Date (mm/dd/yyyy):** Project Completion (Expected: June 2020)  
**JSEB Requirement:** Fifteen Percent (15%) Evaluation Criteria

**Comments on JSEB Requirements:**

Original Award

Meskel & Associates Engineering – Geotechnical – 6.2%  
C&ES Consultants, Inc. – Maintenance of Traffic – 7.8%

1<sup>st</sup> Change Order

N/A

This Change Order

VIA Consulting Services, Inc. – CEI – 100%, plus 15% reallocated funds from original award amount

**Background/Recommendations:**

Originally approved by Awards Committee on 12/21/2017 in the amount of \$568,141.00 to Mott MacDonald Florida, LLC. A copy of the original award is attached as backup.

This award request is for a change order to the design contract of Mott MacDonald Florida LLC for the Walnut Street Trunk Sewer Replacement project. This change order is to add construction, engineering and inspection services (CEI) by a JSEB sub-consultant for the duration of construction. The cost for these services are a direct pass through with no markup. During design, this project changed from a rehabilitation project to a complete replacement project. Due to the increased complexity, full CEI services are necessary. The total cost for this additional work is \$698,228.00, however, \$137,413.00 of the original contract is unspent and will be reallocated for this work, reducing the total change order to the contract to \$560,815.00. A budget trend has been submitted for this change order.

The project details are below:

- Original Total Project Budget: \$8,883,690.00
  - Emergency Bypass Portion: \$833,690.00
    - Phase 1 Costs: \$188,380.00
    - Phase 2 Costs: \$627,934.00
    - Internal JEA Costs: \$67,376.00
  - Main Route Portion: \$8,000,000.00
    - Engineering Costs: \$1,054,000.00
    - Construction Costs: \$6,796,000.00
    - Internal JEA Costs: \$150,000.00
- Revised Project Budget/Estimate at Completion: \$11,929,736.14
  - Emergency Bypass Portion: \$1,439,411.21
    - Phase 1 Costs: \$214,260.08
    - Phase 2 Costs: \$1,137,299.74
    - Internal JEA Costs: \$87,851.39
  - Main Route Portion: \$10,490,369.93
    - **Engineering Costs: \$1,159,031.00 (This change order)**
    - Construction Costs: \$9,182,560.44
    - Internal JEA Costs: \$148,733.49
- Original Project Schedule:
  - Emergency Bypass Portion:
    - Phase 1: July 2019
    - Phase 2: November 2019
  - Main Route Portion:





## Formal Bid and Award System

Award #3 August 1, 2019

**Type of Award Request:** CHANGE ORDER  
**Requestor Name:** DiMeo, Elizabeth  
**Requestor Phone:** (904) 665-8139  
**Project Title:** Progressive Design-Build Services for the Walnut Street Emergency Bypass Force Main  
**Project Number:** 8004363  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$627,934.00

### Scope of Work:

JEA is requesting proposals for a Progressive Design-Build team to design and construct an emergency bypass force main by horizontal directional drill under MLK Parkway.

The Walnut St. 60" gravity sewer truck line has experience multiple failures and is currently in design for total replacement. This project is to provide a force main under MLK Parkway and suction/discharge connections in the event the existing gravity sewer line under the expressway fails prior to the new line going into service. This project will be delivered using the Progressive Design-Build methodology.

This project positively impacts the following of JEA Measures of Value:

- **Community/Customer Value:** This project will allow continued customer service in the event of a line failure underneath MLK Parkway.
- **Environmental Value:** This project will reduce the risk of a sanitary sewer overflow (SSO) in the event of a line failure.
- **Financial Value:** This project will reduce the risk of fines due to SSOs in this line segment.

**JEA IFB/RFP/State/City/GSA#:** 042-19

**Purchasing Agent:** Kruck, Daniel R.

**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
TB LANDMARK CONSTRUCTION INC.	Marty Adams	madams@tblandmark.com	11220 New Berlin Rd, Jacksonville FL 32226	(904) 503-5705	\$1,137,299.74

**Amount of Original Award:** \$214,260.08  
**Date of Original Award:** 04/18/2019  
**Change Order Amount:** \$1,137,299.74  
**New Not-To-Exceed Amount:** \$1,351,559.82  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 04/30/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: November 2019)  
**JSEB Requirement:** Five Percent (5%) Evaluation Criteria

## Comments on JSEB Requirements:

### Original Award

Four Waters Engineering (Engineering) – 47.14%

CSI Geo (Geotechnical) – 7.58%

### This Change Order

Four Waters Engineering (Engineering) – 8.5%

CSI Geo (Geotechnical) – 0.7%

## Background/Recommendations:

Originally approved by Awards Committee on 04/18/2019 in the amount of \$214,260.08 to TB Landmark Construction Inc. A copy of the original award is attached as backup.

This award request is for a change order to the design-build contract of TB Landmark Construction Inc. for the Walnut St. Emergency Bypass Force Main project. Phase 1 was previously awarded and included engineering design up to 90%, support services and pre-construction services. This change order is for Phase 2, which includes development of the guaranteed maximum price (GMP), final design, services during construction and construction costs. A copy of the negotiated fee is attached as backup. A budget trend has been submitted.

The project details are below:

- Original Total Project Budget: \$8,883,690.00
  - Emergency Bypass Portion: \$833,690.00
    - Phase 1 Costs: \$188,380.00
    - Phase 2 Costs: \$627,934.00
    - Internal JEA Costs: \$67,376.00
  - Main Route Portion: \$8,000,000.00
    - Engineering Costs: \$1,054,000.00
    - Construction Costs: \$6,796,000.00
    - Internal JEA Costs: \$150,000.00
- Revised Project Budget/Estimate at Completion: \$11,929,736.14
  - Emergency Bypass Portion: \$1,439,411.21
    - Phase 1 Costs: \$214,260.08
    - **Phase 2 Costs: \$1,137,299.74 (This change order)**
    - Internal JEA Costs: \$87,851.39
  - Main Route Portion: \$10,490,369.93
    - Engineering Costs: \$1,159,031.00
    - Construction Costs: \$9,182,560.44
    - Internal JEA Costs: \$148,733.49
- Original Project Schedule:
  - Emergency Bypass Portion:
    - Phase 1: July 2019
    - Phase 2: November 2019
  - Main Route Portion:
    - Engineering: July 2018
    - Construction: November 2018
- Revised Project Schedule:
  - Emergency Bypass Portion:
    - Phase 1: July 2019
    - Phase 2: November 2019
  - Main Route Portion:
    - Engineering: May 2019
    - Construction: March 2021

## Major Changes/Issues:

The original project estimate for the emergency bypass force main was based on a conceptual design and the current costs are based upon 90% design drawings. There is more information of existing underground utilities and the connection of the bypass force main was revised during the design review process from the conceptual plan.

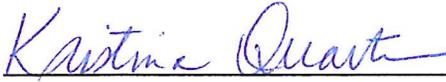
Request approval to award a change order to TB Landmark Construction Inc. for Phase 2 services for the Walnut St. Emergency Bypass Force Main project in the amount of \$1,137,299.74, for a new not-to-exceed amount of \$1,351,559.82, subject to the availability of lawfully appropriated funds.

**Director:** Conner, Sean M. – Dir W/WW Project Engineering & Construction

**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_ 8/1/2019  
**Chairman, Awards Committee**                      **Date**

  
\_\_\_\_\_ 8/1/2019  
**Manager, Operating Budgets**                      **Date**



## Formal Bid and Award System

Award #4 August 1, 2019

**Type of Award Request:** BID (IFB)  
**Request #:** 6589  
**Requestor Name:** DiMeo, Elizabeth A  
**Requestor Phone:** (904) 665-8139  
**Project Title:** Construction Services for Walnut Street Gravity Sewer Replacement  
**Project Number:** 8004363  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$6,796,000.00

**Scope of Work:**

This solicitation is to request construction services to construct approx. 3,000 LF of new 36-inch PVC gravity trunk sewer main, approx. 2,300 LF of 10-inch water main, approx. 520 LF of 20-inch PVC sewer force main all by the open cut method, install approx. 160 LF of 54" steel casing on grade by the jack and bore method and grout fill approx. 3,500 LF of 60-inch reinforced concrete pipe (RCP) gravity trunk sewer main.

JEA has experienced multiple failures along the existing 60-inch sewer main. Several pipe assessments were completed and it was determined that the existing main has exceeded its useful life and due to its poor structural condition its past the point of rehabilitation. The purpose of this project is to replace the existing 60-inch RCP gravity sewer main located along Walnut Street with a new 36-inch PVC gravity sewer main located along Liberty Street from East 27<sup>th</sup> Street to East 16<sup>th</sup> Street. Upon placing the new 36-inch gravity sewer main into service, the existing 60-inch RCP gravity sewer main will be abandoned in place by grout filling.

This project positively impacts the following JEA Measures of Value:

- **Community/Customer Value:** The new main will eliminate the failing existing main and provide reliable sewer service to the area.
- **Environmental Value:** Installation of the new main will provide reliable sewer service to the area and mitigate sanitary sewer overflows (SSOs) caused by the failing trunk line.
- **Financial Value:** Installation of the new main will eliminate the costly repairs that have occurred on the existing main and any potential SSO fines imposed due to its failure.

**JEA IFB/RFP/State/City/GSA#:** 096-19  
**Purchasing Agent:** King, David  
**Is this a Ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
J. B. COXWELL CONTRACTING, INC.	Garland Chick	<a href="mailto:estimating@jbcowell.com">estimating@jbcowell.com</a>	6741 Lloyd Road West, Jacksonville, FL 32254	(904) 786-1120	\$9,182,560.44

**Amount for entire term of Contract/PO:** \$9,182,560.44

**Award Amount for remainder of this FY:** \$459,128.02  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 08/23/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: 03/08/2021)  
**JSEB Requirement:** Ten Percent (10%) Goal

**Comments on JSEB Requirements:**

Donna J Hamilton (Materials) – 8.47%  
 DJ Contracting of Jacksonville (Trucking) – 1.53%

**BIDDERS:**

Name	Amount
UNITED BROTHERS DEVELOPMENT CORP.	Disqualified
J. B. COXWELL CONTRACTING, INC.	\$9,182,560.44
GARNEY COMPANIES, INC.	\$11,328,484.44

**Background/Recommendations:**

Advertised on 05/03/2019. Twelve (12) prime contractors attended mandatory pre-bid meeting held on 05/15/2019. At Bid opening on 06/25/2019, JEA received three (3) Bids. United Brothers Development Corp's bid was disqualified, as their Bid did not meet the minimum qualifications. J.B. Coxwell Contracting Inc. is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

The project details are below:

- Original Total Project Budget: \$8,883,690.00
  - Emergency Bypass Portion: \$833,690.00
    - Phase 1 Costs: \$188,380.00
    - Phase 2 Costs: \$627,934.00
    - Internal JEA Costs: \$67,376.00
  - Main Route Portion: \$8,000,000.00
    - Engineering Costs: \$1,054,000.00
    - Construction Costs: \$6,796,000.00
    - Internal JEA Costs: \$150,000.00
- Revised Project Budget/Estimate at Completion: \$11,929,736.14
  - Emergency Bypass Portion: \$1,439,411.21
    - Phase 1 Costs: \$214,260.08
    - Phase 2 Costs: \$1,137,299.74
    - Internal JEA Costs: \$87,851.39
  - Main Route Portion: \$10,490,369.93
    - Engineering Costs: \$1,159,031.00
    - **Construction Costs: \$9,182,560.44 (This Award)**
    - Internal JEA Costs: \$148,733.49
- Original Project Schedule:
  - Emergency Bypass Portion:
    - Phase 1: July 2019
    - Phase 2: November 2019
  - Main Route Portion:
    - Engineering: July 2018
    - Construction: November 2018
- Revised Project Schedule:

- Emergency Bypass Portion:
  - Phase 1: July 2019
  - Phase 2: November 2019
- Main Route Portion:
  - Engineering: May 2019
  - Construction: March 2021

Major Changes/Issues:

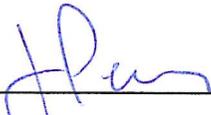
**Cost Increase:** The major cost increases are primarily due to the project's higher risk, complexity, and current market conditions, which were not fully accounted for in the earlier project stages. For instance, the gravity sewer bid prices for piping greater than 14 feet deep was approximately \$854,000.00 higher than the 90% design estimate. The connection manhole being installed on the existing 72-inch diameter trunk sewer bid price was approx. \$260,000.00 higher than estimate. Additionally, the 54" diameter jack and bore for the new gravity sewer bid item was approx. \$254,000.00 higher.

**Schedule Delays:** The initial project schedule did not reflect normal cycle time on engineering procurement. Another delay in engineering was due to project scope changing during the pipe integrity investigation at the 10% design phase. The pipe integrity was past the point of rehabilitation; it was decided to install a new line down Liberty street and abandon the old line on Walnut St. The construction schedule delay is due to extending the construction duration from 12 months to 18 months because of the project complexity.

096-19 – Request approval to award a contract to J. B. Coxwell Contractors, Inc. for construction services for Walnut Street Gravity Sewer Replacement in the amount of \$9,182,560.44, subject to the availability of lawfully appropriated funds.

**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
 \_\_\_\_\_ 8/1/2019  
**Chairman, Awards Committee**                      **Date**

  
 \_\_\_\_\_ 8/1/2019  
**Manager, Operating Budgets**                      **Date**



## Formal Bid and Award System

Award #5 August 1, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6556  
**Requestor Name:** Keeler, Jessica  
**Requestor Phone:** (904) 665-6403  
**Project Title:** Three-Phase Transformers for JEA Inventory Stock  
**Project Number:** Various  
**Project Location:** JEA  
**Funds:** Inventory Blanket Account  
**Budget Estimate:** \$2,883,180.49

### Scope of Work:

The purpose of this Invitation to Negotiate (ITN) is to solicit pricing for Three-Phase Transformers for JEA's inventory stock. The primary use of these items is to enable voltage changes from one device to another within our network system and is utilized by the Electric department. During 2018, the annual spend for these items was \$2,460,354.00. At the time of bid release, our current inventory balance for the items found in this solicitation is \$1,924,528.87, with the average current lead-time of over (8) weeks depending upon the item.

This award impacts the following three (3) JEA Measures of Value:

- Customer Value – Ensures JEA can continue to efficiently and effectively operate the electric network grid
- Community Impact Value – Minimizes network outages by ensuring a consistent flow of materials from strategic supply chain partners
- Financial Value – Reduces operating expenses for these items and optimize the supplier portfolio for this commodity category

**JEA IFB/RFP/State/City/GSA#:** 095-19  
**Purchasing Agent:** Roddy, Colin Patrick  
**Is this a Ratification?:** No

### RECOMMENDED AWARDEES:

Name	Vendor Contact	Email	Address	Phone	Amount
WEG TRANSFORMERS USA	Raymundo Chapa	<a href="mailto:rchapa@weg.net">rchapa@weg.net</a>	One Pauwels Drive, Washington, MO 63090	678-699-7840	\$2,708,100.00
WESCO DISTRIBUTION INC.	Ashely Cirlot	<a href="mailto:acirlot@wescodist.com">acirlot@wescodist.com</a>	5971 Pershing Ave, Orlando, FL 32920	407-434-4025	\$449,387.00

**Amount for entire term of Contract/PO:** \$3,157,487.00  
**Award Amount for remainder of this FY:** \$350,831.89  
**Length of Contract/PO Term:** Eighteen (18) Months  
**Begin Date (mm/dd/yyyy):** 09/01/2019  
**End Date (mm/dd/yyyy):** 03/01/2021  
**Renewal Options:** No Renewals  
**JSEB Requirement:** N/A - Optional

**BIDDERS:**

Name	First Round Total Extended Price	Initial Items Bid	Low Priced Items	BAFO Total Extended Price	BAFO Items Bid	BAFO Low Priced Items	Awarded Amount
ANIXTER	-	-	-	\$3,450,755.00	39	0	\$0.00
ELECTRIC SUPPLY	\$3,901,670.34	39	-	\$3,901,670.34	39	0	\$0.00
GRESKO	\$3,474,513.27	39	-	\$3,273,574.47	39	0	\$0.00
STUART C IRBY	\$5,808,436.00	10	-	\$3,069,490.18	10	0	\$0.00
TRI STATE	\$3,270,220.00	39	20	-	0	-	-
WEG TRANSFORMERS USA	\$3,214,307.00	39	14	\$3,204,527.00	39	27	\$2,708,100.00
WESCO DISTRIBUTION INC.	\$3,211,697.00	39	5	\$3,211,697.00	39	12	\$449,387.00

**Background/Recommendation:**

Advertised 04/18/2019, Eight (8) vendors attended the optional pre-response meeting on 05/02/2019. At Response opening on 05/14/2019, JEA received six (6) Responses.

In order to leverage JEA's spend for three-phase transformers included in JEA Inventory, the internal team identified thirty-nine (39) items deemed to be a good fit to be included in this initiative. In the past, these items were purchased on a blanket purchase through Wesco. The current agreement with Wesco was scheduled to expire on 2022, but will end on 08/31/2019, as Wesco utilized their ability to terminate without cause by providing a six (6) month written notice to JEA.

The basis for award for this bid was that JEA would award a contract(s) to the Respondent(s) that meet the Minimum Qualification and propose the total lowest cost to JEA for all items in the "High Usage Three-Phase Transformers" category on an all-inclusive basis, which consists of ten (10) transformers. JEA would also award a contract(s) to the Respondent(s) that meet the Minimum Qualification and propose the total lowest cost to JEA for each respective JEA item ID for the "Low Usage Three-Phase Transformers" category on an a la carte basis, which consists of twenty-nine (29) transformers.

After the evaluations were complete, WEG Transformers USA and Wesco Distribution were determined to be the vendors that provided the lowest cost to JEA for this work scope.

Even with utilizing best practices of aggregation of items and competitive bidding, JEA will still realize an estimated eighteen (18) month cost increase via unit price increases totaling \$274,306.51, or 8.68% due to market conditions and tariffs on materials. The BAFO resulted in a reduction of \$8,770.00. Unit pricing for the contract(s) will be adjusted quarterly with adjustments corresponding to fluctuations for Stainless Steel, Silicon Steel, Aluminum, Copper, Oil and All other Variable Costs and Margins.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

- **Total cost difference:** \$274,306.51 (unit price increase) = (\$274,306.51)
- **Total sourcing savings:** \$8,770.00 BAFO Savings





## Formal Bid and Award System

Award #6 August 1, 2019

**Type of Award Request:** BID (IFB)  
**Request #:** 6569  
**Requestor Name:** Hallock, Peter C.  
**Requestor Phone:** (904) 665-8689  
**Project Title:** Biltmore 'C' Septic Tank Phase-Out  
**Project Number:** 8005619, 8005618  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$15,752,000.00 (Revised Construction Budget)

### Scope of Work:

The scope of this project includes a distribution system within the right of way for both water and sewer capable of serving 345 units, as well as 223 on-site water and sewer hook-ups including septic system abandonment, well modifications, well abandonment and other associated water/wastewater utility work involved with bringing water/wastewater services to the Biltmore 'C' neighborhood.

This project impacts the following JEA Measures of Value:

- Customer Value: This project will provide customers with reliable water and wastewater services
- Community Impact Value: This project will provide the opportunity for those without water/wastewater service to connect to JEA's system at no cost
- Environmental Value: This project will connect customers to JEA's wastewater system allowing for septic tanks to be abandoned that may have caused environmental damage to the St. Johns River
- Financial Value: This project will connect new customers to JEA's water/wastewater service providing additional revenues

**JEA IFB/RFP/State/City/GSA#:** 090-19  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
UNITED BROTHERS DEVELOPMENT CORP.	CONTACT NAME	EMAIL	6924 Distribution Avenue S, Jacksonville, FL 32256	(904) 262-5505	\$16,100,000.00

**Amount for entire term of Contract/PO:** \$16,100,000.00  
**Award Amount for remainder of this FY:** \$605,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 08/08/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: April 2021)  
**JSEB Requirement:** Twenty Percent (20%) Goal

**Comments on JSEB Requirements:**

Landscape Construction LLC (Grassing & Landscaping) – 1.49%  
Meskel & Associates Engineering (Testing) – 0.5%  
DJ Contracting Inc. (Hauling On Site and Off Site) – 9.54%  
Donna Hamilton (Materials) - 8.5%  
D & J Erosion Control (Erosion Control) – 0.12%  
Total: 20.15%

**BIDDERS:**

Name	Amount
UNITED BROTHERS DEVELOPMENT CORP.	\$16,100,000.00
J.B COXWELL CONTRACTING, INC.	\$16,897,486.10

**Background/Recommendations:**

Advertised on 04/22/2019. Five (5) prime contractors attended the mandatory pre-bid meeting held on 04/30/2019. At Bid opening on 05/21/2019, JEA received two (2) Bids. In order to understand the low level of participation, JEA contacted those companies that attended the pre-bid meeting and did not submit. Companies noted the short project timeline as their reason for not submitting a bid. JEA returned the two (2) bids received unopened, and extended the allowed project timeline via addendum. At the second Bid opening on 06/11/2019, JEA received two (2) Bids. United Brothers Development Corp. is the lowest responsive and responsible Bidder. A copy of the Bid Form and Workbook are attached as backup.

The award amount of \$16,100,000.00 is approximately 2.2% higher than the 100% design estimate. This is a joint project with the City of Jacksonville. JEA has contributed funding to the City’s septic tank phase out budget, and the funding for this construction project will be reimbursed 100% from the City.

The project details are below:

- Planning Project Budget: \$14,238,955.65
  - Engineering Budget: \$1,274,645.00
  - Construction Budget: \$10,881,000.00
  - Internal JEA Costs: \$2,238,965.00
- Revised Project Budget (100% Design): \$19,047,147.00
  - Engineering Budget (Engineering Firm: Mittauer & Associates, Inc.): \$1,056,182.00
  - Construction Budget: \$15,752,000.00
  - Internal JEA Costs: \$2,238,965.00
- Estimate at Completion: \$20,080,133.00
  - Engineering Budget: \$1,741,168.00
  - Construction Budget: \$16,100,000.00
  - Internal JEA Costs: \$2,238,965.00
- Original Project Schedule:
  - Engineering Completion: February 2019
  - Construction Completion: February 2021
- Revised Schedule:
  - Engineering Completion: March 2019
  - Construction Completion: April 2021

Major Changes/Issues

Schedule slipped due to JEA delays in approving design submittals and extending the Bid period to attempt to have more than two bidders submit. The original construction budget did not include expanded scope of onsite and offsite electric, offsite forcemain work, complete roadway replacement vs. patching and more than \$1,000,000.00 in unsuitable soils were found during engineering that requires replacement. The 100% design estimate did not include a supplemental work allowance (SWA) or tree mitigation services. Engineering costs are increasing due adding services during construction, including construction inspection services.

090-19 – Request approval to award a contract to United Brothers Development Corp. for construction services for the Biltmore ‘C’ Septic Tank Phase Out project in the amount of \$16,100,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Sulayman, Mickhael S. - Mgr, Joint Agency Projects  
**VP:** McInall, Steven G. - VP & Chief Energy & Water Planning

**APPROVALS:**

 8/11/2019  
**Chairman, Awards Committee** **Date**

 8/11/2019  
**Manager, Operating Budgets** **Date**



## Formal Bid and Award System

Award #7 August 1, 2019

**Type of Award Request:** CHANGE ORDER  
**Requestor Name:** Hallock, Peter C.  
**Requestor Phone:** (904) 665-8689  
**Project Title:** Biltmore 'C' Septic Tank Phase-Out  
**Project Number:** 8005619, 8005618  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** N/A

### Scope of Work:

The scope of this project includes a distribution system within the right of way for both water and sewer capable of serving 345 units, as well as 223 on-site water and sewer hook-ups including septic system abandonment, well modifications, well abandonment and other associated water/wastewater utility work involved with bringing water/wastewater services to the Biltmore 'C' neighborhood.

This project impacts the following JEA Measures of Value:

- **Customer Value:** This project will provide customers with reliable water and wastewater services
- **Community Impact Value:** This project will provide the opportunity for those without water/wastewater service to connect to JEA's system at no cost
- **Environmental Value:** This project will connect customers to JEA's wastewater system allowing for septic tanks to be abandoned that may have caused environmental damage to the St. Johns River
- **Financial Value:** This project will connect new customers to JEA's water/wastewater service providing additional revenues

**JEA IFB/RFP/State/City/GSA#:** 082-17

**Purchasing Agent:** Kruck, Daniel R.

**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MITTAUER & ASSOCIATES INC.	Timothy P. Norman	tnorman@mittauer.com	580-1 Wells Rd., Orange Park, FL 32073	(904)278-0030	\$684,986.00

**Amount of Original Award:** \$1,056,182.00  
**Date of Original Award:** 02/01/2018  
**Change Order Amount:** \$684,986.00  
**New Not-To-Exceed Amount:** \$1,741,168.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 02/05/2018  
**End Date (mm/dd/yyyy):** Project Completion (Expected: April 2021)  
**JSEB Requirement:** Twenty Percent (20%) Evaluation Criteria

**Comments on JSEB Requirements:**

Original Award

RE Holland & Associates (Survey) – 44.9%  
Meskel & Associates (Geotechnical) – 7.8%  
C&ES Consultants, Inc. (MOT) – 3.3%

This Change Order

C&ES Consultants, Inc. (CEI) – 55.5%

**Background/Recommendations:**

Originally approved by Awards Committee on 02/01/2018 in the amount of \$1,056,182.00 to Mittauer & Associates Inc. A copy of the original award is attached as backup.

This award request is for a change order to the design contract of Mittauer & Associates Inc. for the Biltmore 'C' Septic Tank Phase-Out. This change order is to add services during construction and construction inspection services for this project. JEA used the original negotiated hourly rates to develop the award amount for this new scope of work. The change order quote is attached as backup.

The project details are below:

- Planning Project Budget: \$14,238,955.65
  - Engineering Budget: \$1,274,645.00
  - Construction Budget: \$10,881,000.00
  - Internal JEA Costs: \$2,238,965.00
- Revised Project Budget (100% Design): \$19,047,147.00
  - Engineering Budget (Engineering Firm: Mittauer & Associates, Inc.): \$1,056,182.00
  - Construction Budget: \$15,752,000.00
  - Internal JEA Costs: \$2,238,965.00
- Estimate at Completion: \$20,080,133.00
  - Engineering Budget: \$1,741,168.00
  - Construction Budget: \$16,100,000.00
  - Internal JEA Costs: \$2,238,965.00
- Original Project Schedule:
  - Engineering Completion: February 2019
  - Construction Completion: February 2021
- Revised Schedule:
  - Engineering Completion: March 2019
  - Construction Completion: April 2021

Major Issues/Changes

Schedule slipped due to JEA delays in approving design submittals and extending the Bid period to attempt to have more than two bidders submit. The original construction budget did not include expanded scope of onsite and offsite electric, offsite forcemain work, complete roadway replacement vs. patching and more than \$1,000,000.00 in unsuitable soils were found during engineering that requires replacement. The 100% design estimate did not include a supplemental work allowance (SWA) or tree mitigation services. Engineering costs are increasing due adding services during construction, including construction inspection services.

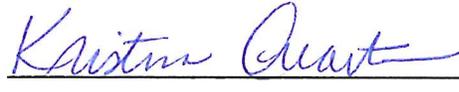
Request approval to award a change order to Mittauer & Associates Inc for additional services during construction for the Biltmore 'C' Septic Tank Phase-Out in the amount of \$684,986.00, for a new not-to-exceed amount of \$1,741,168.00, subject to the availability of lawfully appropriated funds.

**Manager:** Sulayman, Mickhael S. - Mgr, Joint Agency Projects

**VP:** McInall, Steven G. - VP & Chief Energy & Water Planning

**APPROVALS:**

  
\_\_\_\_\_ 8/1/2019  
**Chairman, Awards Committee**                      **Date**

  
\_\_\_\_\_ 8/1/2019  
**Manager, Operating Budgets**                      **Date**



## Formal Bid and Award System

Award #8 August 1, 2019

**Type of Award Request:** CONTRACT EXTENSION  
**Request #:** 2730  
**Requestor Name:** Thomas, Paul M. - Mgr Safety & Health Services  
**Requestor Phone:** (904) 665-6019  
**Project Title:** JEA Occupational Medical Services  
**Project Number:** HEA0203  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** \$973,440.00 (Extension Estimate)

### Scope of Work:

JEA requires onsite occupational medical services to facilitate the health and safety of its employees and meet the business needs of associated processes (Labor, Safety, Recruitment and Wellness). The consultant will primarily staff, furnish, maintain and perform medical and administrative services at the JEA Occupational Medical Clinic. Additional scope may require collateral services at various JEA locations. Services such as annual drug testing, plant outage medical services, agilities testing medical services, vaccinations and staffing at wellness events.

This award will impact the following Measures of Value:

- Customer Impact Value:** The onsite occupational medical services will insure JEA employees have access to medical services promptly and efficiently. Onsite facilities will allow immediate treatment and testing and therefore should result in a productivity gain.

**JEA IFB/RFP/State/City/GSA#:** 080-14  
**Purchasing Agent:** Selders, Elaine  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MEMORIAL OCCUPATIONAL MEDICINE	Jeannette Valladares	Jeannette.Valladares@hcahealthcare.com	PO BOX 277272 Atlanta, GA 30384	(904) 727-5120	\$776,072.00

**Amount of Original Award:** \$2,070,500.00  
**Date of Original Award:** 09/11/2014  
**Change Order Amount:** \$776,072.00  
**New Not-To-Exceed Amount:** \$2,847,572.00  
**Award Amount for remainder of this FY:** \$0  
**Length of Contract/PO Term:** Five (5) Years w/One (1) – One (1) Yr. Renewal

**Begin Date (mm/dd/yyyy):** 10/01/2019  
**End Date (mm/dd/yyyy):** 09/30/2021  
**Renewal Options:** No  
**JSEB Requirement:** N/A – Optional

**Background/Recommendations:**

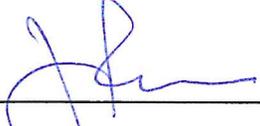
Competitively bid and approved by the awards committee on 09/11/2014 for a five (5) year term ending on 09/30/2019, in the amount of \$2,071,500.00. The contract had a one (1) year optional renewal remaining but the decision was made to request a contract extension for an additional year due to uncertainty surrounding JEA needs in the new headquarters building. The contract shall be extended for a total of two (2) years with a new term end date of 09/30/2021. The original award and bid form have been attached as backup.

The contract extension includes a 2.8% price adjustment from the Consumer Price Index (CPI) for Medical Care Services as part of the agreement to extend the contract through 09/30/2019. An additional price adjustment from the CPI for Medical Care Services will be allowed for the final year of the contract. The average spend over the past five years has been approximately \$328,123.11 annually. The annual spend, including the annual increase, will be approximately \$345,408.00 for fiscal year 2020. The amount varies from year to year depending on the optional services in Part B of the bid form. The extension of this contract has been deemed to be in JEA's best interest.

Request approval to award a contract extension to Memorial Occupational Medicine for Occupational Medical Services in the amount of \$776,072.00 for a new not-to-exceed amount of \$2,874,572.00, subject to the availability of lawfully appropriated funds.

**Manager:** Thomas, Paul M. - Mgr Safety & Health Services  
**Director:** N/A  
**VP:** Kendrick, Jonathan A. - VP & Chief Human Resources Officer

**APPROVALS:**

  
\_\_\_\_\_  
**Chairman, Awards Committee**                      **Date**                      8/1/2019

  
\_\_\_\_\_  
**Manager, Operating Budgets**                      **Date**                      8/1/2019



## Formal Bid and Award System

Award #9 August 1, 2019

**Type of Award Request:** GSA CONTRACT  
**Request #:** 6659  
**Requestor Name:** Smith, Thaliah D.  
**Requestor Phone:** (904) 665-8165  
**Project Title:** Pearl Street Service Center (PSSC) Debris Maintenance Site (DMS) Aggregate Material Cover  
**Project Number:** 8005741  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$594,938.00

**Scope of Work:**

JEA is requesting to purchase and build a 130'W x 200'L x 49'H structure at the DMS located at 2304 Boulevard, Jacksonville, FL 32206 to protect the construction fill materials such as lime rock and A-3 fill dirt that we use to repair the roadways after a cave-in or pipe break. The fill materials need to be protected from the elements such as rain. When the fill materials are wet, it is more difficult to get proper density that is required by the City of Jacksonville Standards to repair all roadways. Wet fill materials cause JEA to either order more to be delivered on site if available or wait for the materials to dry out, which lengthens the time it takes to repair the roadways. This affects our restoration times, customer response times, customer satisfaction and the impact on the community. This structure is also the least expensive and quickest solution to solve this issue. This size structure will also allow easy access/clearance for the dump trucks that come on a regularly scheduled basis to deliver materials.

This award will impact the following JEA Measures of Value:

- Community Impact Value – The purchase of this structure will keep our fill materials such as A-3 fill dirt and lime rock out of the elements and dry which will allow roadways to become operational quicker, especially on poor weather days.
- Customer Value – The purchase of this structure will keep our fill materials such as A-3 fill dirt and lime rock out of the elements and dry which will improve restoration and customer response times, especially on poor weather days.
- Financial Value – This structure is one of the most inexpensive structure options and meets the needs of the business; especially in comparison with constructing a building.

**JEA IFB/RFP/State/City/GSA#:** GSA # GS-07F-073GA

**Purchasing Agent:** Kruck, Daniel R.

**Is this a ratification?:** NO

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
BIG TOP MANUFACTURING INC.	Jay Culpepper	j.culpepper@bigtopshelters.com	3255 N US 19, Perry, FL 3247	(800) 277-8677	\$380,600.00
BIG TOP SERVICES INC.	Morgan Smith	<a href="mailto:m.smith@bigtopservices.com">m.smith@bigtopservices.com</a>	3015 N US 19, Perry, FL 32347	(850) 371-5322	\$69,700.00

**Amount for entire term of Contract/PO:** \$450,300.00

**Award Amount for remainder of this FY:** \$450,300.00

**Length of Contract/PO Term:** Project Completion

**Begin Date (mm/dd/yyyy):** 08/16/2019

**End Date (mm/dd/yyyy):** Project Completion (Expected: September 2019)

**Renewal Options:** NO

**JSEB Requirement:** N/A – GSA Contract

**Background/Recommendations:**

When there are cave-ins, manhole failures or pipe breaks in the roadways Pearl St Service Center is required to repair the break and then repair the roadway. Before asphalt can be placed on the roadway JEA must use fill materials such as lime rock and a special proctored dirt called A-3 fill dirt. These fill materials are necessary to achieve the proper density to avoid sagging in the asphalt that later cause pot-holes in the roadways. Density is required by the City of Jacksonville Standards on all roadways as it was previously only required on state roadways. With this requirement more fill materials are used and the elements affecting them plays a bigger role in JEA's ability to restore the roadways in a timely fashion. This structure is needed to protect the fill materials from the elements.

Big Top Manufacturing, Inc is recommended due to the GSA contract that they offer and they were the lowest bidder when compared to two (2) additional companies (Sprung \$743,425 including install and Shelter Structures \$408,905 not including install) also offering GSA contracts. They also offered engineering services for \$3,600 (\$1,800 for the structure design and \$1,800 for the foundation design) and installation service options. They also offer a 20-year pro-rated warranty when the others only offered 10 and 15 year pro-rated warranties.

Big Top Manufacturing, Inc also separated their installation side of the business into its own entity called Big Top Services, Inc. It is recommended that JEA pay the installers, Big Top Services, Inc directly. By paying the installers directly, JEA decreases the installation costs from \$82,000 to \$69,700, which results in a 15% cost savings. At the conclusion of the project, any unused funds will be returned to the capital holding account.

The project details are below:

- Original Project Budget: \$633,609.00
  - Construction: \$594,938.00
  - Internal JEA Costs: \$38,671.00
- Estimate at Completion: \$488,971.00
  - Construction: \$450,300.00
  - Internal JEA Costs: \$38,671.00

Request approval to award a contract to Big Top Manufacturing Inc., in the amount of \$380,600.00 and Big Top Services Inc. in the amount of \$69,700.00 for the PSSC DMS Aggregate Material Cover project for a total of \$450,300.00, subject to the availability of lawfully appropriated funds.

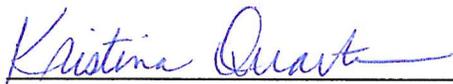
**Manager:** Rouse, Nathaniel G. - Mgr Sewer Operation & Maintenance

**Director:** Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

**VP:** Calhoun Jr., Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_ 8/11/2019  
**Chairman, Awards Committee**                      **Date**

  
\_\_\_\_\_ 8/11/2019  
**Manager, Operating Budgets**                      **Date**



## Formal Bid and Award System

Award #10 August 1, 2019

**Type of Award Request:** MISCELLANEOUS  
**Requestor Name:** Sulayman, Mickhael, Manager – W/WW Project Management  
**Requestor Phone:** (904) 665-8713  
**Project Title:** Ramona Blvd. – Water Main replacement – Cahoon Rd. to Hammond Blvd.  
**Project Number:** 8005747  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$503,059.00

### Scope of Work:

The scope of this project includes the installation of a new 12" PVC water main, fire hydrants, and new water service lines within the project limits. This work will be done in conjunction with the City of Jacksonville's (COJ) design-build project to widen Ramona Blvd.

This project impacts the following JEA Measures of Value:

- Customer Value: This project will provide customers with reliable water and wastewater services
- Community Impact Value: This project will provide for reduced impact to improve our system in conjunction with a simultaneously occurring COJ project.

**JEA IFB/RFP/State/City/GSA#:** COJ Contract# 6533-61

**Purchasing Agent:** Kruck, Daniel R.

**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
JB COXWELL CONTRACTING, INC.	Garland Chick	estimating@jbcoxwell.com	6741 Lloyd Road West Jacksonville, FL 32254	(904) 786- 1120	\$475,871.00

**Amount for entire term of Contract/PO:** \$475,871.00  
**Award Amount for remainder of this FY:** \$65,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 08/08/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: December 2020)  
**JSEB Requirement:** N/A – COJ Solicitation

### BIDDERS:

Name	Amount	Rank
J.B COXWELL CONTRACTING, INC.	\$475,871.00	1
PETTICOAT-SCHMITT CIVIL CONTRACTORS	N/A	2
JD HINSON COMPANY	N/A	3

