AWARDS COMMITTEE MINUTES

Awards Committee met on **January 24, 2019,** in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:00 a.m. Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Emerson Lotzia as General Counsel Representative; with John McCarthy, Deryle Calhoun, Caren Anders, Steve Tuten, Steve Selders as voting Committee Members;

Jason Behr, Cecil Camacho, Dan Kruck, Howard Thurman, Ben Byrd, Elaine Selders, Chrissy Nunziato, Bradley Collier, Joe Perez, Lisa Pleasants, Rodney Lovgren, Maurice Scarboro, Bryan Dewberry, Oliver Domingo, Rita Scott, Baley Brunell, Raynetta Marshall, Carl Ramsubhag

Awards:

- 1. Approval of the minutes from the last meeting (01/17/2019). APPROVED
- 2. Request approval for an emergency award to Liddy's Machine Shop. for the Northside Generating Station Unit 2 turbine outage repair work in the amount of \$52,770.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
- 3. **DEFERRED** Request approval to award a contract to Trademark Metals Recycling, LLC for the sale of scrap cable, wire and metal in the amount of \$2,239,709.43, subject to the availability of lawfully appropriated funds.
- 4. 030-19 Request approval to award a one (1) year contract to Power and Pumps Inc., for seven (7) portable pumps in the amount of \$331,450.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
- 5. Request approval to award a contract to CROM Coatings and Restoration for modifications to the Blacks Ford equalization tank in the amount of \$626,780.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
- 6. Request approval to award a change order to CH2M to provide additional construction management services and record as-built drawings for the Blacks Ford Water Reclamation Facility Phase IV Expansion project in the amount of \$250,005.00, for a new not-to exceed amount of \$9,229,836.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
- Request approval to award a change order to McKim & Creed, Inc. for additional engineering for the District II – 10800 Key Haven Blvd. Class III/IV Pump Station project in the amount of \$146,792.50, for a new not-to-exceed amount of \$364,382.50, subject to the availability of lawfully appropriated funds. APPROVED w/Discussion
- 8. Request approval to award a one (1) year renewal to Petroleum Recovery Services for fuel tank cleaning services in the amount of \$171,358.00, for a new not-to-exceed amount of \$685,434.32, subject to the availability of lawfully appropriated funds. **APPROVED**
- 9. 129-18 Request approval to rescind the solicitation for Fuel Tank Cleaning, Treatment and Testing Services, and reject the bids received and rebid. **APPROVED w/Discussion**

- **<u>Ratifications:</u>** N/A
- Informational Items: N/A
- Public Comments: N/A
- Adjournment: 10:23 a.m.

Date: 01/24/2019 Item# 2



Formal Bid and Award System

Award #2 January 24, 2019

Type of Award Request:	EMERGENCY		
Requestor Name:	Limbaugh, Margaret Z Manager, Project Management		
Requestor Phone:	(904) 665-7334		
Project Title:	NGS, Unit 2 – Low Pressure Turbine bearing, deflector and seal repairs		
Project Number:	R12X30300		
Project Location:	JEA		
Funds:	O&M		
Budget Estimate:	N/A		
Scope of Work:			

The Northside Generating Station Unit 2 turbine at 4377 Heckscher Drive was constructed in the mid 1990's. During the Fall 2018 outage, the Unit 2 low pressure turbine was being inspected and found repairs were required. The T2 bearing required rebabbiting, oil deflector required repair, hydrogen seal required reconditioning, and windage covers required repair.

JEA IFB/RFP/State/City/GSA#:N/APurchasing Agent:Lovgren, RodneyIs this a Ratification?:YES

RECOMMENDED AWARDEE(S):

Name	Contact Name	Address	Phone	Amount
	Chris Gollnick	825 Dora St. Jacksonville, FL 32204	904-354-0134	\$52,770.00

Amount for entire term of Contract/PO: Award Amount for remainder of this FY: Length of Contract/PO Term: Begin Date (mm/dd/yyyy): End Date (mm/dd/yyyy): JSEB Requirement: BIDDER: \$52,770.00 \$52,770.00 Project Completion 11/07/2018 Project Completion (November 2018) N/A - Emergency

NameAmountLiddy's Machine Shop\$52,770.00

Background/Recommendations:

Liddy's Machine shop has been utilized for emergency outage work at multiple generating facilities JEA over the years with quality work and quick turnaround time. These repairs needed to be made during the outage window, and Liddy's was available to perform the services to support unit restoration to production in the timeframe needed.

JEA has performed this work in the past, when comparing to previous machine repair services for similar service, and based on scope of the project work in this order, pricing is reasonable. Request approval for an emergency award to Liddy's Machine Shop. for the Northside Generating Station Unit 2 turbine outage repair work in the amount of \$52,770.00, subject to the availability of lawfully appropriated funds.

Limbaugh, Margaret Z. - Manager, Project Management Manager: Director: Pineda, Joseph R. - Director Electric Production CTs VP: Anders, Caren B. - VP/GM Electric Systems

APPROVALS:

<u>4</u>19 2

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date

Date: 01/24/2019 Item# 4



Formal Bid and Award System

Award #4 January 24, 2019

Type of Award Request:	INVITATION TO NEGOTIATE (ITN)		
Request #:	6445		
Requestor Name:	Domingo, Oliver C W/WW Program Manager		
Requestor Phone:	(904) 665-6133		
Project Title:	FY19 Portable Diesel Pump Purchase - Seven (7) Pumps		
Project Number:	8005081		
Project Location:	JEA		
Funds:	Capital		
Budget Estimate:	\$400,800.00		

Scope of Work:

JEA intends to purchase seven (7) trailer mounted, sound attenuated, six inch (6") bypass pumps (Godwin cd150m or equivalent). Pumps must be tested and delivered to the JEA fleet facility (5717 New Kings Road Jacksonville, Florida 32209) in complete operational condition, with all required equipment and documentation by 06/01/2019.

These pumps are being purchased primarily to be used during severe weather conditions to mitigate the effects of high flow levels in the wastewater treatment plants and pump stations. During normal operations these pumps can also be used at wastewater treatment plants and pump stations to divert flow to perform preventative or corrective maintenance, scheduled or emergency pump rehabilitation, station resiliency upgrades and to repair any equipment issues due to a pump failure or damage to a station or plant.

JEA IFB/RFP/State/City/GSA#:	030-19
Purchasing Agent:	Selders, Elaine L.
Is this a Ratification?:	NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
POWER &	David Lee	dlee@powerandpumps.com	803 N Myrtle	(904)	\$331,450.00
PUMPS			Avenue,	356-5881	
INC.			Jacksonville, FL		
			32204-1033		

 Amount for entire term of Contract/PO:
 \$331,450.00

 Award Amount for remainder of this FY:
 \$331,450.00

 Length of Contract/PO Term:
 One (1) Year w/ One (1) - 1 Yr. Renewal

 Begin Date (mm/dd/yyyy):
 02/01/2019

 End Date (mm/dd/yyyy):
 01/31/2020

 Renewal Options:
 Yes - One (1) - 1 Yr. Renewal

 JSEB Requirement:
 N/A - Optional

RESPONDENTS:

Name	Original Amount	Original Rank	BAFO Amount	BAFO Rank
POWER & PUMPS INC.	\$360,304.00	2	\$331,450.00	1
THOMPSON PUMP & MFG CO INC.	\$346,087.00	· 1	\$346,087.00	2
SYNERGY EQUIPMENT	\$375,648.00	3	\$363,535.00	3
HOLLAND PUMP COMPANY	\$423,213.00	4	N/A	4
WASTEWATER SOLUTIONS, LLC	\$437,059.00	5	N/A	5
XYLEM WATER SOLUTIONS USA INC.	\$471,520.00	6	N/A	6
FLORIDA PUMP & EQUIPMENT COMPANY	\$479,850.00	7	N/A	7
SUNBELT RENTALS INC.	\$614,335.05	8	N/A	8

Background/Recommendations:

Advertised on 12/03/2018. Eight (8) companies attended the mandatory pre-response meeting held on 12/07/2018. At the Response opening on 12/18/2018, JEA received eight (8) Responses. Power and Pumps Inc., Thompson Pump and Manufacturing Company, Inc. and Synergy Equipment were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on price only and Power and Pumps Inc. is deemed the lowest Responsive and Responsible Respondent. A copy of the Response Form is attached as backup.

When comparing the last paid price for pumps in January 2018 utilizing the General Services Administration (GSA) contract pricing to the competitive pricing for this bid, JEA is saving twenty percent (20%), or \$85,389.43. The BAFO savings of \$28,854.00 is included in the overall savings. The contract includes a one (1) year renewal which allows JEA to purchase additional units with an allowed price adjustment attached to the Producer Price Index by Industry for Pump and Compressor Manufacturing.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the result for this award:

Total cost difference: \$85,389.43 Total sourcing savings: \$0 (BAFO savings of \$28,854.00 is included in the total cost difference)

030-19 – Request approval to award a one (1) year contract to Power and Pumps Inc., for seven (7) portable pumps in the amount of \$331,450.00, subject to the availability of lawfully appropriated funds.

Manager:	Domingo, Oliver C W/WW Program Manager
Director:	Marshall, Raynetta C Dir, WWW Grid Project Eng & Construction
VP:	Calhoun Jr., Deryle I VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

//Manager, Capital Budget Planning

Date

Date: 01/24/2019 Item# 5



Formal Bid and Award System

Award #5 01/24/2019

Type of Award Request:	OEM .
Request #:	6507
Requestor Name:	Marshall, Raynetta C.
Requestor Phone:	(904) 665-7613
Project Title:	Blacks Ford Water Reclamation Facility (WRF) Phase IV Expansion (Equalization Tank Modification)
Project Number:	8002771
Project Location:	JEA
Funds:	Capital
Budget Estimate:	N/A
Scope of Work:	

This request is to procure OEM specific services from CROM Coatings and Restorations (CCR) to modify an existing 2.5 million gallon CROM Equalization Tank, at the Blacks Ford WRF, into a reclaimed water storage tank. This will include cleaning, coating, removal of aeration piping and provision of a concrete dome with parapet wall and site restoration. Modification of the Equalization Tank is part of the ongoing Blacks Ford WRF Expansion project and will provide for additional storage of reclaimed water.

OEM

JEA IFB/RFP/State/City/GSA#:

Purchasing Agent:	Kruck, Daniel R.
Is this a Ratification?:	NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CROM LLC DBA CROM COATINGS AND RESTORATIONS	Nina Elkins	nlj@cromcorp.com	250 SW 36 th Terrance, Gainesville, FL 32607- 2889	(352) 372- 3436	\$626,780.00

Amount for entire term of Contract/PO:	\$626,780.00
Award Amount for remainder of this FY:	\$626,780.00
Length of Contract/PO Term:	Project Completion
Begin Date (mm/dd/yyyy):	01/28/2019
End Date (mm/dd/yyyy):	Project Completion (Expected: May 2019)
Renewal Options:	No Renewals
JSEB Requirement:	N/A - OEM
BIDDER:	

Name	Amount
CROM LLC DBA CROM COATINGS AND RESTORATIONS	\$626,780.00

Background/Recommendations:

CROM is the original manufacturer of the existing 2.5 million gallon equalization tank at Blacks Ford WRF. The equalization tank was originally constructed as a pre-stressed concrete tank by CROM. The modifications will consist of removing the existing aeration piping in the tank, coating and pressure washing, provision of a concrete dome and site restoration.

It should be noted, this work was originally included in the bid from PCL Construction, Inc., the general contractor that was awarded the Blacks Ford Expansion construction project. It was decided to remove this work from PCL's contract in order to reduce impacts on an already extended project schedule, and allow PCL to focus on completing the remaining contract work.

PCL has provided JEA with a credit in the amount of \$598,384.00, which is slightly lower than the quote from CROM in the amount of \$626,780.00, due to it not including the removal of aeration piping from the equalization tank in PCL's original bid. Therefore, the quote from CROM is deemed reasonable. A copy of the quote is attached as backup. A budget trend has been submitted for this award.

Request approval to award a contract to CROM Coatings and Restoration for modifications to the Blacks Ford equalization tank in the amount of \$626,780.00, subject to the availability of lawfully appropriated funds.

VP: Calho

Calhoun Jr.; Deryle I. – VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date: 01/24/2019 Item# 6



Formal Bid and Award System

Award #6 January 24, 2019

Type of Award Request:	CHANGE ORDER
Requestor Name:	Marshall, Raynetta C Dir W/WW Planning & Development
Requestor Phone:	(904) 665-7613
Project Title:	Blacks Ford Water Reclamation Facility (WRF) Phase IV Expansion
Project Number:	8002771
Project Location:	JEA
Funds:	Capital
Budget Estimate:	N/A

Scope of Work:

This scope of work includes the design, permitting, bidding and construction management services for the Blacks Ford Water Reclamation Facility (WRF) Phase IV Expansion project. In late 2005, JEA solicited for the engineering design, permitting, bid and services during construction for the expansion of the WRF to increase reliability and to treat projected wastewater flows from several large developments that were planned in St. Johns County.

JEA IFB/RFP/State/City/GSA#:	134461, JPS 023-06	
Purchasing Agent:	Kruck, Daniel R.	
Is this a Ratification?:	NO	

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CH2M HILL ENGINEERS INC.	Michelle Hawkins	iacobs com	9127 South Jamaica St., Englewood, CO 80112	(904) 733- 9119	\$250,005.00

Amount of Original Award:	\$2,217,391.00
Date of Original Award:	03/21/2006
Change Order Amount:	\$250,005.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
134461	\$2,555,730.00	08/21/2014
134461	\$395,809.00	03/15/2014
134461	\$16,699.00	08/13/2015
134461	\$1,782,771.00	09/03/2015
134461	\$596,256.00	05/16/2016
134461	\$670,000.00	07/25/2017
134461	\$477,770.00	11/09/2017
134461	\$211,405.00	03/12/2017
134461	\$29,300.00	06/12/2018
134461	\$12,050.00	07/26/2018
134461	\$14,650.00	09/27/2018

New Not-To-Exceed Amount:

Length of Contract/PO Term: Begin Date (mm/dd/yyyy): End Date (mm/dd/yyyy): JSEB Requirement: \$9,229,836.00 Project Completion 03/21/2006 Project Completion (Expected: April 2019) N/A - Optional

Comments on JSEB Requirements:

CSI Geo was previously identified as a JSEB sub-consultant.

Background/Recommendations:

Originally approved by Awards Committee on 03/21/2006 in the amount of \$2,217,391.00. A copy of the original award and subsequent change orders are attached as backup.

CH2M is currently under contract for the design and construction management services for the Blacks Ford WRF Phase IV Expansion Project to 6.0 MGD. A construction contract to expand Blacks Ford was awarded to PCL Construction, Inc. in 2016, with a Notice to Proceed (NTP) of 05/23/2016. The construction was to take place over a thirty (30) month period with two significant milestones:

Bring the expanded plant on-line within 24 months from NTP or 05/22/2018
 Achieve final completion within 30 months from NTP or 11/20/2018

The expanded plant is on-line, but there is still additional site work, punch list items and project close-out documentation (including as-built drawings) to be completed. The contractor's latest schedule identifies a final completion date of 04/19/2019.

The schedule extension is due to several factors including weather delays, unforeseen site conditions, subcontractor issues, design modifications and contractor work inefficiencies. To cover the extended schedule, JEA requested that CH2M provide a proposal for additional construction management services. In addition, JEA requested a proposal from CH2M to provide as-built drawings of the completed facility when it was noted that this had been inadvertently omitted from their scope of services. Staff has reviewed the proposals and believe the level of effort is commensurate with the amount of work to be completed and therefore acceptable.

The additional construction management services and record as-built drawings are \$192,347.00 and \$57,658.00 respectively. These additional costs will bring the services during construction to eight percent (8%) of the total construction costs. The previously negotiated hourly rates were used to develop the change order amount. A copy of the quote is attached as backup. A budget trend has been submitted for this award.

Request approval to award a change order to CH2M to provide additional construction management services and record as-built drawings for the Blacks Ford Water Reclamation Facility Phase IV Expansion project in the amount of \$250,005.00, for a new not-to-exceed amount of \$9,229,836.00, subject to the availability of lawfully appropriated funds.

VP:

Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

<u>|/24/19</u> Date <u>|/24/1</u>9

Chairman, Awards Committee

Manager, Capital Budget Planning

/ Date

Date: 01/24/2019 Item# 7



Formal Bid and Award System

Award #7 January 24, 2019

Type of Award Request:	CHANGE ORDER
Requestor Name:	Ramirez, Samuel T.
Requestor Phone:	(904) 665-6960
Project Title:	Engineering Design and Construction Phase Services for District II – 10800 Key Haven Blvd. Class III/IV Pump Station Project
Project Number:	8003566
Project Location:	JEA
Funds:	Capital
Budget Estimate:	N/A
Scope of Work:	

The scope of work to be performed under this task consists of preliminary design, final detailed design, bid phase support, services during construction, and acceptance testing of the Master Pump Station (MPS) located at 10800 Key Haven Blvd. The facility has been in operation for over 35 years with minimal modifications or renovations. Many of the electrical and mechanical components at this facility have reached or are reaching the end of their useful life requiring rehabilitation or replacement.

JEA IFB/RFP/State/City/GSA#:	103-16
Purchasing Agent:	Kruck, Daniel R.
Is this a Ratification?:	NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MCKIM & CREED, INC.			PO Box 6193 Hermitage, Philadelphia, PA, 16148-0922	(386) 246- 6300	\$141,730.50

Amount of Original Award:	\$156,810.00
Date of Original Award:	04/06/2017
Change Order Amount:	\$141,730.50
	-

List of Previous Change Order/Amendments:

CPA #	Amount	Date
164265	\$42,990.00	04/26/2018
164265	\$17,790.00	06/07/2018

New Not-To-Exceed Amount: Length of Contract/PO Term: Begin Date (mm/dd/yyyy): End Date (mm/dd/yyyy): JSEB Requirement: Comments on ISEB Requirem \$359,320.50
Project Completion
04/06/2017
Project Completion (Expected: April 2022)
Ten Percent (10%) Evaluation Criteria

Comments on JSEB Requirements:

<u>Original Award:</u> Four Waters Engineering (Mechanical Engineering) – 14.6%

Meskel Engineering (Geotechnical) – 1.7%

This Change Order:

RE Holland & Associates (Survey and Subsurface Utility Exploration) – 0.07% CSI Geo (Geotechnical) – 2.2%

Background/Recommendations:

Originally approved by Awards Committee on 04/06/2017 in the amount of \$156,810.00 to McKim & Creed, Inc. On 04/26/2018, a change order in the amount of \$42,990.00 was also approved by the Awards Committee to provide funding for the design to meet 2018 Water and Wastewater Standards, and for additional scope including hydraulic evaluation of two (2) pump stations within the system that the rehabilitation of the MPS will affect. A copy of both awards are attached as backup.

On 06/07/2018, a change order for \$17,790.00 was approved for a hydraulic evaluation of associated pump stations with recommendations for pump upgrades to the pump station. This evaluation was necessary due to proposed changes to the MPS.

This project was initiated within the Water and Wastewater Operations and Maintenance group. During the early stages of engineering, a high water alarm was reported in an upstream station, which Planning was asked to investigate. Several issues were noted based on Planning's investigation, mostly related to system capacity. These items were included in the current project.

This change order is to add the rehabilitation of the Natalie Pump Station, Wingate Pump Station and the Woodley Creek Pump Station to the scope of work. These pump stations are connected to the existing MPS and will need to be rehabilitated to meet future system flows. The final engineering costs are 8.3%, and services during construction are 2.2% of estimated construction costs, respectively. JEA used the original negotiated hourly rates to develop the award amount for this new scope of work. The change order quote is attached as backup.

During the evaluation of the additional pump stations, design work was halted for the rehabilitation of the MPS. The attached change order total includes design of the MPS and additional pump stations listed above. The change order amount of \$141,730.50 was determined by taking the amount not spent on the current contract from the change order quote of \$253,056.50. A budget trend has been approved for this award.

Request approval to award a change order to McKim & Creed, Inc. for additional engineering for the District II – 10800 Key Haven Blvd. Class III/IV Pump Station project in the amount of \$141,730.50, for a new not-to-exceed amount of \$359,320.50, subject to the availability of lawfully appropriated funds.

Manager:	Collier, Bradley W. – Mgr W/WW Project Management
Director:	Conner, Sean M Dir W/WW Project Engineering & Construction
VP:	Calhoun, Deryle I VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

/Manager, Capital Budget Planning

Date

Date: 01/24/2019 Iter



Item# 8



Formal Bid and Award System

Award #8 January 24, 2019

Type of Award Request:	RENEWAL
Request #:	6506
Requestor Name:	Byrd, Ben J Facilities Inspector
Requestor Phone:	(904) 665-6133
Project Title:	Fuel Tank Cleaning, Treatment and Testing Services
Project Number:	30801
Project Location:	JEA
Funds:	O&M
Budget Estimate:	\$250,000.00

Scope of Work:

The purpose of this solicitation is to establish pricing for fuel tank cleaning, treatment and testing of the diesel fuel within the tanks. The Contractor shall perform cleaning, treatment, and testing of all JEA tanks as listed in the Bid Workbook.

Tank types shall include, but not be limited to, steel construction, concrete encased construction, stand alone or sub-base mounted in conjunction with a diesel generator or other diesel powered equipment. These tanks are located primarily in Duval County, with some additional sites in St Johns, Clay, and Nassau. The work to be performed by the Contractor includes all labor, supervision, materials, tools and equipment, as necessary for performing the work.

JEA maintains over 400 fuel tanks around our service territory. The fuel tanks are cleaned and filtered once every three (3) years for microbial growth as a preventative maintenance measure. During the other two (2) years JEA treats its fuel tanks with a chemical to inhibit microbial growth.

JEA IFB/RFP/State/City/GSA#:	114-15
Purchasing Agent:	Selders, Elaine Lynn
Is this a ratification?	No

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
			4310		
PETROLEUM	Loretta	loretta@petroleumrecoveryservices.com	Amsterdam	(843)	\$171,358.00
RECOVERY	Shaw		ST, North	225-	
SERVICES		· · · · · · · · · · · · · · · · · · ·	Charleston,	1777	
			SC 29418		

Amount of Original Award:

Date of Original Award:

Change Order Amount:

\$467,342.20 11/19/2015 \$171,358.00

List of Previous Change Order/Amendments:

CPA #	Amount	Date
150112	\$46,734.12	03/28/2018

New Not-To-Exceed Amount: Length of Contract/PO Term: Begin Date (mm/dd/yyyy): End Date (mm/dd/yyyy): Renewal Options: JSEB Requirement: \$685,434.32 Three (3) Years w/ One (1) – 1 Yr. Renewal 12/01/2015 11/30/2019 No N/A – No JSEB Available

Background/Recommendations:

Originally bid and approved by Awards Committee on 11/19/2015 in the amount of \$467,342.20 to Petroleum Recovery Services. A copy of the original award is attached as backup.

JEA advertised these services to rebid on 10/04/2018. Three (3) companies attended the optional pre-bid meeting on 10/15/2018. At response opening on 11/06/2018, JEA received four (4) Responses. Petroleum Recovery Services, Guardian Fueling Technologies, LLC and Tank Wizards were short-listed and asked to submit Best and Final Offers (BAFO). JEA evaluated the companies on price only and Petroleum Recovery Services was deemed the lowest responsive and responsible Respondent.

An intent to award was sent to the incumbent, Petroleum Recovery Services. On 11/28/2018, JEA received a protest from Guardian Fuels Technologies and JEA stayed procurement to research the issues addressed in the protest letter. Upon the review of the Chief Procurement Officer (CPO), a determination was made to rescind the solicitation and hold pricing received confidential for one (1) year to rebid the services.

This request is to execute the one (1) year renewal option to continue services while an RFI is performed to better understand the market and update the technical specification accordingly, as well as exclude the purchase of chemicals to allow for more competition. JEA will also provide opportunity for on-going chemical testing to address continual tank issues with sludge, and allow flexibility to add products to the Standards list. The renewal amount was determined by historical spend over the last twelve (12) months. The vendor has been preforming well, and will use current pricing over the next year.

Request approval to award a one (1) year renewal to Petroleum Recovery Services for fuel tank cleaning services in the amount of \$171,358.00, for a new not-to-exceed amount of \$685,434.32, subject to the availability of lawfully appropriated funds.

Manager:Crane, Christopher T. - Manager, Facilities OperationsDirector:McElroy, Alan D. - Manager Fleet ServicesVP:McCarthy, John P. - Dir, Supply Chain Management

APPROVALS:

Chairman, Awards Committee

Manager, Capital Budget Planning

, Date

Date: 01/24/2019 Item# 9



Formal Bid and Award System

Award #9 January 24, 2019

Type of Award Request:	RESCIND
Request #:	6322
Requestor Name:	Byrd, Ben J Facilities Inspector
Requestor Phone:	(904) 665-6133
Project Title:	Fuel Tank Cleaning, Treatment and Testing Services
Project Number:	30801
Project Location:	JEA
Funds:	O&M
Budget Estimate:	N/A

Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide fuel tank cleaning, treatment, and testing services (also referred to as the "Work" or "Services").

This contract is executed between JEA and the Contractor to perform services including, but not limited to fuel tank cleaning, and treatment and testing of the diesel fuel within the tanks. The Contractor shall perform cleaning, treatment, and testing of all JEA tanks as listed in Appendix B - Bid Workbook. Tank types shall include, but not be limited to, steel construction, concrete encased construction, stand-alone or sub-base mounted in conjunction with a diesel generator or other diesel-powered equipment. JEA maintains over 400 fuel tanks around our service territory. The fuel tanks are cleaned and filtered once every three years for microbial growth as a preventative maintenance measure. During the other two years JEA treats its fuel tanks with a chemical to inhibit microbial growth.

JEA IFB/RFP/State/City/GSA#:	129-18
Purchasing Agent:	Selders, Elaine Lynn
Is this a ratification?	No

RESPONDENT(S):

Name	
PETROLEUM RECOVERY SERVICES	
GUARDIAN FUELING TECHNOLOGIES	
TANK WIZARDS, INC.	
CLIFF BERRY, INC.	

Background/Recommendations:

Advertised on 10/04/2018. Three (3) companies attended the optional pre-bid meeting on 10/15/2018. At response opening on 11/06/2018, JEA received four (4) Responses. Petroleum Recovery Services, Guardian Fueling Technologies, LLC and Tank Wizards were short-listed and asked to submit Best and Final Offers (BAFO). JEA evaluated the companies on price only and Petroleum Recovery Services was deemed the lowest responsive and responsible respondent.

On 11/28/2018, JEA received a protest from Guardian Fuels Technologies and JEA stayed procurement to research the issues addressed in the protest letter. The protest letter is attached as back-up.

Upon the review of the Chief Procurement Officer (CPO), a determination was made to rescind the solicitation and hold pricing for one (1) year to rebid the services. The CPO letter is attached as back-up.

JEA will use the next year to perform an RFI to better understand the market and update the technical specification accordingly, as well as exclude the purchase of chemicals to allow for more competition. JEA will also provide opportunity for on-going chemical testing to address continual tank issues with sludge, and allow flexibility to add products to the Standards list.

129-18 - Request approval to rescind the solicitation for Fuel Tank Cleaning, Treatment and Testing Services, and reject the bids received and rebid.

Manager:	Crane, Christopher T Manager, Facilities Operations
Director:	McElroy, Alan D Manager Fleet Services
VP:	McCarthy, John P Dir, Supply Chain Management

APPROVALS:

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Date