

## **AWARDS COMMITTEE**

### **MINUTES**

Awards Committee met on **January 11, 2019**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 11:02 a.m. Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Julia Davis as General Counsel Representative; with Paul Cosgrave, John McCarthy, Deryle Calhoun, Steve Tuten as voting Committee Members;

Caren Anders, Jason Behr, Cecil Camacho, Baley Brunell, Scott Souder, Chrissy Nunziato, Lisa Pleasants, Dan Kruck, Joe Perez, Kim Wheeler, Dan Weaver, Rodney Lovgren, Rita Scott, Thaliah Smith, Beth DiMeo, Arthur Bides, BW Collier, Alan Tablada, Jacob Bianchi, Maurice Scarboro, Kenny Pearson, Tom Hawk

#### **Awards:**

1. Approval of the minutes from the last meeting (12/20/2018). **APPROVED**
2. Request approval to award a contract increase to White Electrical Inc. for electrical contractor services for JEA for \$119,758.86, for a new not to exceed amount of \$419,758.86, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
3. 097-18 - Request approval to award a contract to Davey Tree Expert Company for vegetation management services in the amount of \$1,292,782.55, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
4. Request approval to award a contract to the developer, E-Town Development, Inc., for construction by John Woody, Inc., of the RG Skinner Parkway Reclaimed Water Main Transmission Projects in the amount of \$3,308,849.77, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
5. 139-18 – Request approval to award a three (3) year contract to Sunbelt Rentals Inc., for wastewater bypass pump rentals in the amount of \$2,075,185.92, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
6. Request approval to award a one (1) year contract renewal to Hull Environmental Service Inc. in the amount of \$157,010.00, Moran Environmental Recovery LLC in the amount of \$109,908.00 and Cliff Berry Inc. in the amount of \$47,102.00 for a total of \$314,020.00, with a not to exceed amount of \$690,526.38, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
7. Request approval to award a change order to McKinsey & Company, Inc. for the addition of the Organizational Health Index Assessment to Phase One (1) of the strategic planning and implementation consulting services in the amount of \$125,000.00, for a new not-to-exceed amount of \$433,000.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
8. 004-19 – Request approval to rescind the solicitation for JEA Equipment and Vehicle Rentals, and reject all Responses received in anticipation of rebidding. **APPROVED w/Discussion**

9. 020-19 - Request approval to award a contract to Vac-Con, Inc. for the purchase of two (2) vehicles within the Vacuum Truck vehicle class categories in the amount of \$607,775.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
10. 006-18 – Request approval to award a contract to Jacobs Engineering Group Inc. for engineering services for Greenland Water Reclamation Facility in the amount of \$5,183,286.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
11. 111-18 – Request approval to award a contract to Constantine Engineering Inc. for Engineering Services for the Ponte Vedra Blvd 6” Cast Iron Water Main Replacement project in the amount of \$583,848.00, subject to the availability of lawfully appropriated funds. **APPROVED w/Discussion**
12. Request approval to award a change order to Mott MacDonald Florida, LLC for additional engineering for the Southeast Regional Reclaimed Water Management Strategy in the amount of \$56,361.00, for a new not-to-exceed amount of \$324,772.00, subject to the availability of lawfully appropriated funds. **APPROVED**
13. Request approval to award a contract to the developer, Mattamy RiverTown LLC, for the construction of the water main, reclaimed water main, and sewer force main by T.G. Utility Company, Inc. for RiverTown Main St. Extension in the amount of \$717,471.93, subject to the availability of lawfully appropriated funds. **APPROVED**
14. Request approval to award a contract to the developer, Sonoc Company LLC, for the construction of the water main, reclaimed water main, and sewer force main by John Woody, Inc. for the Nocatee Conservation Trail Phase 1A and 1B in the amount of \$1,287,006.00, subject to the availability of lawfully appropriated funds. **APPROVED**

**Ratifications:** N/A

**Informational Items:** N/A

**Public Comments:** N/A

**Adjournment:** 12:08 p.m.



## Formal Bid and Award System

Award #2 01/10/2019

**Type of Award Request:** CONTRACT INCREASE  
**Requestor Name:** Rodney Lovgren  
**Requestor Phone:** (904) 665-7851  
**Project Title:** Electrical Contractor Support Services  
**Project Number:** Various  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** N/A

**Scope of Work:**

Contractor will provide temporary electrician staffing services to complete electric services work assigned by JEA Contractor administrator on an as needed basis. The task(s) will include electrician services work assigned with the journeyman level electrician trade, typically utilized in a power generating industrial environment. The type of electrical work electricians typically perform under this agreement is installing conduit, pulling and terminating wire, setting small panels, general electrical inspection and testing, as well as supplemental outage support at power plants or as otherwise directed.

**JEA IFB/RFP/State/City/GSA#:** RFQ 86909, CPA 162096

**Purchasing Agent:** Lovgren, Rodney

**Is this a Ratification?:** Yes

**If yes, explain:**

JEA Procurement elected to continue to use contract and spend additional time developing scope of services and project definition for the new contract cycle.

**RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
White Electrical Inc	Robbie Weathers	rweathers@white-electrical.com	1730 Chattahoochee N.W. Atlanta GA 30318	(904)723-3523	\$119,758.86

**Amount of Original Award:** \$300,000.00  
**Date of Original Award:** 01/26/2017  
**Contract Increase Order Amount:** \$119,758.86  
**New Not-to-Exceed Amount:** \$419,758.86  
**Length of Contract/PO Term:** Three (3) Years  
**Begin Date (mm/dd/yyyy):** 01/26/2017  
**End Date (mm/dd/yyyy):** 01/25/2020  
**Renewal Options:** YES – One (1), 1 Yr. Renewal  
**JSEB Requirement** N/A - Optional

**Background/Recommendations:**

On 01/26/2017, White Electrical was awarded a contract for JEA's electrical contractor services through JEA's informal bidding process, with a not-to-exceed amount of \$300,000.00. This request is for a contract increase to White Electrical Inc. for electrical contractor services for JEA. This contract increase will cover the outstanding purchase orders and close out the contract services.

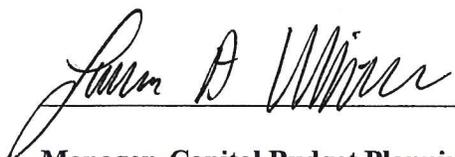
A new solicitation for these services was advertised on 11/30/2018, and JEA is currently evaluating Proposals. The new solicitation and resulting contract will replace the current contract with an electrical General Contractor (GC) contract, similar to our Power Plant Mechanical and Water/Wastewater GC services contracts. This contract is to be closed out with no additional changes. Spend varies widely month to month with the most significant amount of spend during outages.

Request approval to award a contract increase to White Electrical Inc. for electrical contractor services for JEA for \$119,758.86, for a new not to exceed amount of \$419,758.86, subject to the availability of lawfully appropriated funds.

**Manager:** Holmes, Bryan D. - Project Scheduler Senior  
**Director:** Kipp, James R. - Dir Electric Production  
**VP:** Anders, Caren B. - VP/GM Electric Systems

**APPROVALS:**

  
\_\_\_\_\_ 1/11/19  
**Chairman, Awards Committee** **Date**

  
\_\_\_\_\_ 1/11/19  
**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #3 January 10, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6226  
**Requestor Name:** Kim Wheeler - Manager, T&D Preventative Maintenance  
**Requestor Phone:** (904) 665-6355  
**Project Title:** Vegetation Management Services for JEA  
**Project Number:** 30706 (O&M & various other capital lines)  
**Project Location:** JEA Operating Territory  
**Funds:** O&M  
**Budget Estimate:** \$3,100,000.00 (Three (3) Year Amount)

### Scope of Work:

This work shall consist of furnishing all labor, equipment, and material necessary for line clearance of all designated JEA electric, water, and wastewater facilities. The location of the work shall be any job site within the boundaries of JEA's service territory. This includes, but is not limited to, urban, suburban, and rural environments, work within the travel way of single and multi-lane roadways, wooded rights-of-way, plants (power, water, wastewater), electric substations, lift stations, well sites, timberland, and near commercial and industrial facilities. No minimum quantities guaranteed.

**JEA IFB/RFP/State/City/GSA#:** 097-18  
**Purchasing Agent:** Lovgren, Rodney  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	One (1) Yr. Amount
THE DAVEY TREE EXPERT COMPANY	Michael Mittiga	michael.mittiga@davey.com	1500 N. Mantua Street, OH 44240	800-445-8733	\$1,292,782.55

**Amount for entire term of Contract/PO:** \$1,292,782.55  
**Award Amount for remainder of this FY:** \$969,586.91  
**Length of Contract/PO Term:** One (1) Year  
**Begin Date (mm/dd/yyyy):** 01/10/2019  
**End Date (mm/dd/yyyy):** 01/09/2020  
**Renewal Options:** Yes - Two (2) – 1Yr. Renewals  
**JSEB Requirement:** N/A - Optional

### BIDDERS:

Company Name	First Round	BAFO	Rank
THE DAVEY TREE EXPERT COMPANY	\$3,945,581.30	\$3,877,082.95	1
BURFORD'S TREE	\$4,152,761.23	\$4,077,730.91	2
LEWIS TREE	\$4,797,812.65	N/A	N/A

### Background/Recommendations:

Advertised on 07/30/2018. Five (5) companies attended the mandatory pre-response meeting held on 09/28/2018. At Response opening on 10/09/2018, JEA received three (3) Responses. Two (2) companies were

short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on price only (100 points). Davey Tree is deemed the lowest Responsive and Responsible Respondent. Copies of the Response Form and Workbook are attached as backup.

JEA's current incumbent (Tree's Inc.) was not invited to bid on work, as the purpose of this contract is to establish a secondary provider. JEA is developing a second provider to provide the following:

- Supplement the incumbent's existing time and materials (T&M) crews
- Diversify local storm response resources
- Require additional qualifications for Certified Arborist and Pesticide License, in order provide a higher level of service to our customers

Davey Trees rates are approximately six (6%) on labor and fifteen (15%) on equipment higher than the current incumbent contract, or \$103,510.44 over the one (1) year period; however, this solicitation has additional qualification requirements and is a significantly smaller scope of services. Additionally, rates are fixed for the term of the contract, whereas the incumbent contract receives annual CPI. The budget estimate was determined on expected estimated labor and equipment hours required over the three (3) year contract period. Post BAFO round JEA has elected to reduce the term of the contract to a one (1) year term with two, one year optional renewals. Renewals will be subject to performance reviews and price continuity. Davey lowered their price by \$68,498.35 (1.7%) in the BAFO round.

The savings will be tracked as followed:

- Total cost difference: (\$103,510.44)
- Total sourcing savings:  $\$68,498.35 / 3 = \$22,832.78$  (reduced from three to one year term)

JEA intends to use three to five T&M crews from Davey Tree on a forty (40) hour per week basis to supplement the incumbent work forces at different locations throughout the JEA territory. The T&M crews work in transmission line right-of-ways, reclaiming our easements, assisting private tree contractors with safety clearance (OSHA mandates a 10' clearance from electric lines), achieving vegetative clearance for electric reliability projects, pole replacements, even lift station resiliency and sewer cave-ins and in many other various support roles, including storm restoration services. The expected split for the work is eighty percent (80%) incumbent, twenty percent (20%) Davey Tree. The work has been budgeted and will consist of 50% Capital and 50% O&M projects. The funds will come from the already budgeted vegetation management account.

The continued growth of the vendor base is extremely important to have competition the next time these services are bid out. It should be noted that the incumbent, Trees Inc., was recently evaluated in JEA's Vendor Performance Program as "Needs Improvement". JEA will be meeting with Trees Inc. in the coming weeks to discuss this evaluation and review their quality assurance plan.

097-18 - Request approval to award a contract to Davey Tree Expert Company for vegetation management services in the amount of \$1,292,782.55, subject to the availability of lawfully appropriated funds.

**Manager:** Wheeler, Kim M. - Manager, T&D Preventative Maintenance

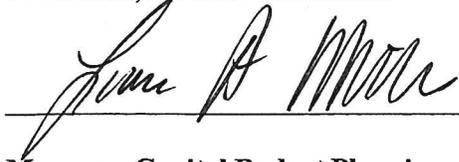
**Director:** Erixton, Ricky D. - Director, T&D Maintenance

**VP:** Anders, Caren B. - VP/GM Electric Systems

**APPROVALS:**

  
\_\_\_\_\_ 1/14/19

**Chairman, Awards Committee** **Date**

  
\_\_\_\_\_ 1/11/19

**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #4 01/10/2019

**Type of Award Request:** MISCELLANEOUS  
**Request #:** 6469  
**Requestor Name:** Russell, Brad L.  
**Requestor Phone:** (904) 665-7683  
**Project Title:** RG Skinner Parkway Reclaimed Water Transmission Projects  
**Project Number:** 8005440, 8005441, 8005506  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$4,912,799.00

### Scope of Work:

The RG Skinner Parkway Reclaimed Water Transmission Main Projects are part of the 9B Developer Utility Service and JEA Cost Participation Agreement dated July 15, 2015 and amended November 5, 2018. The Agreement outlines that certain JEA system improvements are reimbursable to the Developer.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** YES

This is a partial ratification since fifty percent (50%) of the work has been completed to date. The project had not been previously brought to the Awards Committee.

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
E-TOWN DEVELOPMENT INC./JOHN WOODY INC.	Michael White	<a href="mailto:miwhite@parcgroup.net">miwhite@parcgroup.net</a>	4314 Pablo Oaks Ct, Jacksonville, FL 32224	(904) 229-5294	\$3,308,849.77

**Amount for entire term of Contract/PO:** \$3,308,849.77  
**Award Amount for remainder of this FY:** \$3,308,849.77  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 04/01/2018  
**End Date (mm/dd/yyyy):** Project Completion (Expected: September 2019)  
**JSEB Requirement:** N/A - (Developer Agreement)

### BIDDERS:

Name	Amount	Rank
E-TOWN DEVELOPMENT INC./JOHN WOODY INC.	\$2,771,790.77	1
VALLENCOURT INC.	\$2,938,336.16	2
PETTICOAT SCHMITT CIVIL CONTRACTORS INC.	\$2,940,136.82	3
T.G. UTILITY COMPANY, INC.	\$3,272,363.64	4

**Background/Recommendations:**

Per the Agreement, JEA will reimburse the Developer, E-Town Development, Inc., for the improvements associated with the RG Skinner Parkway Reclaimed Water Transmission Projects. This consists of approximately 15,500 feet of 30" reclaimed water main along RG Skinner Parkway from Baymeadows to 9B. This expansion of the reclaimed system will allow for improved conveyance of reclaimed water and connection of future customers.

The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible Bidder. The solicitation was advertised and a pre-bid meeting was held on October 4, 2017 and Bids opened on November 10, 2017. The developer requested Bids for all the utility work and the project was awarded based upon the lowest lump sum total. All of the Bidders are listed above with John Woody, Inc, being the lowest at \$2,771,790.77 (this was the base bid amount prior to the change orders identified below.) This is lower than JEA's estimate and is deemed acceptable. A copy of the bid form is attached as backup. The JEA Cost Participation Agreement dictates payment for 50% of construction costs once 50% of construction is completed, with the balance due upon final acceptance. Construction has reached the 50% mark resulting in the first payment due.

Subsequent to the Developer awarding the bid, there were four (4) change orders totaling \$72,629.00 for minor construction adjustments. These were related to post bid and field condition changes during construction. In addition, JEA requested another change order that would extend the transmission main approximately 450 feet to provide for a future connection to the Greenland Water Reclamation Facility (WRF). The location of the Greenland WRF had not been finalized at bid time. This 5th change order totaled \$464,430.00. JEA staff reviewed the proposed change order pricing and when compared to our internal estimate of \$631,293.00, the change order quote is 26.4% lower and deemed reasonable. The base bid, plus the five change orders, total \$3,308,849.77. A budget trend has been approved for this request.

Request approval to award a contract to the developer, E-Town Development, Inc., for construction by John Woody, Inc., of the RG Skinner Parkway Reclaimed Water Main Transmission Projects in the amount of \$3,308,849.77, subject to the availability of lawfully appropriated funds.

**Director:** Marshall, Raynetta C. – Dir W/WW Planning & Development  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_  
**Chairman, Awards Committee** **Date** 1/11/19

  
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**Manager, Capital Budget Planning** **Date** 1/11/19



## Formal Bid and Award System

Award #5 January 10, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6342  
**Requestor Name:** Weaver, Daniel S.  
**Requestor Phone:** 904-665-4485  
**Project Title:** JEA Wastewater Bypass Pump Rentals (Non-Storm Related)  
**Project Number:** TBD  
**Project Location:** JEA  
**Funds:** CAPITAL and O&M  
**Budget Estimate:** \$2,000,000.00

### Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to select a vendor that can provide Wastewater Bypass Pump Rentals (Non-Storm Related) at the lowest price to JEA (the "Work" or "Services"). This contract will provide the wastewater plants and pump stations bypass pump rentals for normal operations. Pumps are rented to divert flow from wastewater plants or lift stations to repair or replace components for scheduled projects or emergencies to prevent Sanitary Sewer Overflows.

**JEA IFB/RFP/State/City/GSA#:** 139-18  
**Purchasing Agent:** Selders, Elaine L.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SUNBELT RENTALS INC.	Kerry Cook	Kerry.cook@sunbelt.com	11002 Blasius Rd, Jacksonville, FL 32226	(904) 219-3017	\$2,075,185.92

**Amount for entire term of Contract/PO:** \$2,075,185.92  
**Award Amount for remainder of this FY:** \$461,152.43  
**Length of Contract/PO Term:** Three (3) Years w/ Two (2) - One (1) Yr. Renewal  
**Begin Date (mm/dd/yyyy):** 02/01/2019  
**End Date (mm/dd/yyyy):** 01/31/2022  
**Renewal Options:** Yes - Two (2) - One (1) Yr. Renewal  
**JSEB Requirement:** N/A - Optional

### BIDDERS:

Name	First Round	BAFO	Rank
SUNBELT RENTALS INC.	\$2,361,206.40	\$2,075,185.92	1
XYLEM DEWATERING SOLUTIONS, INC.	\$2,633,881.94	\$2,457,822.38	2
UNITED RENTALS FLUID SOLUTIONS	\$3,751,552.56	N/A	3

**Background/Recommendations:**

Advertised on 09/27/2018. Three (3) companies attended the optional pre-response meeting held on 10/08/2018. At the response opening on 11/06/2018, JEA received three (3) Responses. Sunbelt Rentals Inc. and Xylem Dewatering Solutions, Inc. were short-listed and invited to submit Best and Final Offers (BAFO). JEA evaluated the companies on price only and Sunbelt Rentals Inc. is deemed the lowest Responsive and Responsible Respondent. A copy of the Response Form and Workbook are attached as backup.

This contract will provide non-storm related pump rentals to be used at wastewater treatment plants and pump stations to divert flow to perform preventative or corrective maintenance, scheduled or emergency pump rehabilitation, station resiliency upgrades and to repair any equipment issues due to a pump failure or damage to a station or plant. When completing the comparison of the previous rental resource contract, it was discovered that the pricing only included pumps. An in-depth spend analysis was performed on invoices for a three (3) month period to estimate quantities for all items to be purchased, which included pumps, hoses, valves, fuel and other miscellaneous items.

When comparing the last paid unit prices from the spend analysis to the current Response pricing, it resulted in a savings of \$97,945.38, or 4.5%, over the three (3) year term. Additional savings come from allowing the fuel price to fluctuate on an index verse the fixed fuel cost of \$3.50. Based on past usage, if diesel prices remain stable at \$3.00 per gallon, the fuel savings equals \$52,182.00 for the term of the contract. The BAFO resulted in a \$286,020.48 or 12% price reduction, and pricing will remain fixed for the three (3) year term.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings. Below is the breakdown:

- **Total cost difference:** \$97,945.38 (unit price savings) + 52,182.00 (fuel savings) = \$150,127.38
- **Total sourcing savings:** \$286,020.48 (BAFO savings) - \$150,127.38 (total cost difference) = \$135,893.10

The total savings for the three (3) year term is \$286,020.48. If JEA had not requested the BAFO, the total cost difference would have been 13.8% higher than the end result.

It should be noted, this solicitation was completed earlier this year and rescinded as only one Response was received from Xylem Dewatering Solutions, Inc. The technical specification was modified to allow other rental companies to participate, resulting in a competitive Response. The award amount of \$2,075,185.92 is approximately 3.7 % higher than the budget estimate which was created before the in-depth spend analysis.

139-18 – Request approval to award a three (3) year contract to Sunbelt Rentals Inc., for wastewater bypass pump rentals in the amount of \$2,075,185.92, subject to the availability of lawfully appropriated funds.

**Manager:** Weaver, Daniel S. - Mgr Wastewater Treatment and Reuse - East Grid  
**Director:** Vu, Hai X. - Dir W/WW & Reuse Treatment  
**VP:** Calhoun Jr., Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
 \_\_\_\_\_  
**Chairman, Awards Committee** **Date**

1/11/19

  
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**Manager, Capital Budget Planning** **Date**

1/11/19



## Formal Bid and Award System

Award #6 January 10, 2019

**Type of Award Request:** RENEWAL  
**Request #:** 6487  
**Requestor Name:** Tablada, Alan S.  
**Requestor Phone:** 904-665-5760  
**Project Title:** Hazardous and Non-Hazardous Waste Cleanup Services  
**Project Number:** WS5034  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** N/A

### Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to evaluate and select a vendor that can provide special waste (non-hazardous waste / hazardous waste) handling, transportation and disposal services for JEA electric facilities and field operations and provide the best value to JEA (the "Work" or "Services").

JEA's electric facilities, field operations, generating facilities and transformers produce non-hazardous waste and hazardous waste material on a daily basis that requires spill response, handling, disposal and transport services on an as needed basis.

**JEA IFB/RFP/State/City/GSA#:** 003-18  
**Purchasing Agent:** Selders, Elaine L.

**Is this a ratification?:** Yes

**If yes, explain:** The Ratification amount is \$14,020.67. Funds were needed to pay outstanding invoices which caused the contract to go over the informal threshold.

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
HULLS ENVIRONMENTAL SERVICE INC.	David Billingsley	dbillingsley@moraneenvironmental.com	251 Levy Rd, Atlantic Beach FL 32233-0569	(904) 241- 2200	\$157,010.00
MORAN ENVIRONMENTAL RECOVERY LLC	Larry Hall	lhall@hullsenvironmental.com	10145 103rd Street, Jacksonville FL 32210	(904) 379- 3645	\$109,908.00
CLIFF BERRY INC.	Ron Chandler	rchandler@cliffberryinc.com	1518 Talleyrand Ave, Jacksonville FL	(904) 356- 5516	\$47,102.00

**Amount of Original Award:** \$233,656.00  
**Date of Original Award:** 01/19/2018  
**Change Order Amount:** \$314,020.00

**List of Previous Change Orders:**

CPA #	Amount	Date
171668	\$32,325.06	07/27/2018
171667	\$110,525.32	01/04/2019

**New Not-To-Exceed Amount:** \$690,526.38  
**Length of Contract/PO Term:** One (1) Year w/Four (4) - One (1) Yr. Renewals  
**Begin Date (mm/dd/yyyy):** 01/19/2018  
**End Date (mm/dd/yyyy):** 01/18/2020  
**Renewal Options:** Yes - Three (3) - One (1) Yr. Renewals  
**JSEB Requirement:** N/A - Optional

**Background/Recommendations:**

Originally bid and approved informally on 01/10/2018 for a one (1) year term in the amount of \$233,656.00 to Moran Environmental Recovery, LLC, Hull Environmental Service, Inc. and Cliff Berry Inc. The awarded contracts were based on projected budgets, and the award amounts were split between the companies based on ranking. Fifty percent (50%) of the award amount to the highest evaluated company, thirty-five percent (35%) to the second highest ranked company, and fifteen percent (15%) to the third ranked company. The original bid was formal with a five (5) year term, but the decision was made to just award a one (1) year contract and to review contract usage and spend. A copy of the Response Forms and Workbooks are attached as backup.

This request is for a one (1) year renewal, which includes \$14,020.67 as a ratification to pay for outstanding invoices. The increase in funds required that this informal contract be submitted to the Awards Committee for formal approval. The additional time will allow our team to complete market research and develop an improved bid workbook. The award amount was determined by the amount spent during the previous year. The rates will remain the same for the contract renewal through 01/18/2020.

Request approval to award a one (1) year contract renewal to Hull Environmental Service Inc. in the amount of \$157,010.00, Moran Environmental Recovery LLC in the amount of \$109,908.00 and Cliff Berry Inc. in the amount of \$47,102.00 for a total of \$314,020.00, with a not to exceed amount of \$690,526.38, subject to the availability of lawfully appropriated funds.

**Manager:** Tablada, Alan S. - Mgr. Environmental Incident Response  
**Director:** Young, Orrin W. - Director, Response & Environmental Programs  
**VP:** Steinbrecher, Paul K. - VP & Chief Environmental Svcs Officer

**APPROVALS:**

  
 \_\_\_\_\_ 1/11/19  
**Chairman, Awards Committee** **Date**

  
 \_\_\_\_\_ 1/11/19  
**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #7 January 10, 2019

**Type of Award Request:** CHANGE ORDER  
**Request #:** 6478  
**Requestor Name:** Peninger, Kurt W.  
**Requestor Phone:** (904) 665-6133  
**Project Title:** Strategic Planning and Implementation Consulting Services  
**Project Number:** 10300  
**Project Location:** JEA  
**Funds:** O&M  
**Budget Estimate:** N/A

### Scope of Work:

JEA is seeking a Consultant (also referred to as the "Company") that provides strategic planning & implementation services. The Consultant will be required to work directly with the JEA Board (both collectively and individually), JEA's Chief Executive Officer (CEO), Chief Operating Officer (COO) and the entire Senior Leadership Team (SLT) in order to develop and implement a Strategic Plan for JEA (the "Work" or "Services"). The Services will be comprised of two (2) phases.

**JEA IFB/RFP/State/City/GSA#:** 124-18  
**Purchasing Agent:** Selders, Elaine Lynn  
**Is this a ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MCKINSEY & COMPANY INC.	GEOFF BRADFORD	MCKINSEY_CONTRACTS@MCKINSEY.COM	1200 19TH STREET SUITE 1100, WASHINGTON DC 20036	(202) 662-0522	\$125,000.00

**Amount of Original Award:** \$308,000.00  
**Date of Original Award:** 09/18/2018  
**Change Order Amount:** \$125,000.00  
**New Not-To-Exceed Amount:** \$433,000.00  
**Contract Type:** Project Completion  
**Begin Date (mm/dd/yyyy):** 09/28/2018  
**Renewal Options:** NO  
**JSEB Requirement:** N/A - Optional  
**Background/Recommendations:**

Originally approved by the JEA Board of Directors on 03/18/2018 in the amount of \$308,000.00 to McKinsey & Company, Inc. for Phase One (1) of the Strategic Planning and Implementation Consulting Services. Copies of the original proposal and the Board Meeting minutes are attached as backup.

This request is for a change order to add McKinsey's Organizational Health Index (OHI) to the scope of Phase One (1) of the strategic planning and implementation consulting services. Through the OHI, McKinsey will assess how JEA's business is run today, gathering feedback on how often employees see the management practices that inform them, inspire them and enable them to be effective. McKinsey will assist in determining the best management philosophy for the business to enable performance objectives and examine how frequently leaders perform the corresponding management practices. They will then help JEA prioritize the management practices that will make a difference and define the actions needed to strengthen these practices. Originally, this OHI was expected to take place during Phase Two (2); however, the decision was made to pull it forward to Phase One (1). This effort is expected to take six (6) weeks.

Request approval to award a change order to McKinsey & Company, Inc. for the addition of the Organizational Health Index Assessment to Phase One (1) of the strategic planning and implementation consulting services in the amount of \$125,000.00, for a new not-to-exceed amount of \$433,000.00, subject to the availability of lawfully appropriated funds.

**Director:** Peninger, Kurt W. – Dir Corporate Strategy  
**VP:** Wannemacher, Ryan F. – Chief Financial Officer

**APPROVALS:**

  
\_\_\_\_\_  
Chairman, Awards Committee

1/11/19  
Date

  
\_\_\_\_\_  
Manager, Capital Budget Planning

1/11/19  
Date



## Formal Bid and Award System

Award #8 January 10, 2019

**Type of Award Request:** RESCIND  
**Request #:** 6377  
**Requestor Name:** Roddy, Colin P.  
**Requestor Phone:** (904) 665-8337  
**Project Title:** JEA Equipment and Vehicle Rentals  
**Project Number:** N/A  
**Project Location:** JEA  
**Funds:** O&M  
**Award Estimate:** N/A

### Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to bid out the JEA rental requirements to augment the JEA Company owned Fleet vehicles and equipment. This scope was last bid out in 2015 in which the JEA Rental Resource List for Fleet vehicles and equipment. These requirements were successfully bid back in 2015 and were under contract until the agreement expired recently. The intent is to offer a single solicitation with five different rental categories covering the gamut of needs from Trucks to equipment to tools with the ability to award contracts for a three (3) year period to multiple vendors, by asset type. By establishing contracts with local rental companies, JEA can more quickly deploy rental units at prearranged rates to requesting business units. Currently, JEA spends approximately \$500,000 a year on rentals. An additional benefit to the Rental Resource List is the ability to establish large rental reservations in the event of an emergency. This will offer less price fluctuations during emergency situations that can occur without a pre-established contract, as well ensure availability of rental units specifically for JEA.

**JEA IFB/RFP/State/City/GSA#:** 004-19  
**Purchasing Agent:** Roddy, Colin P.  
**Is this a Ratification?:** NO

### BIDDERS:

Name	Amount
BEARD EQUIPMENT	N/A
SUNBELT RENTALS	N/A
GLOBAL RENTAL CO.	N/A

### Background/Recommendations:

Advertised 10/08/2018. Three (3) vendors attended the optional pre-bid meeting held on 10/24/2018. At Bid opening on 11/06/2018, JEA received three (3) Responses.

JEA also received no bids from vendors that could meet all of the service requirements as required in the Solicitation, but could not price out all of the equipment in one grouping. JEA also had numerous vendors who we currently do business with that chose not to participate. Due to multiple issues in proposals submitted and poor response rate, the cross functional team did further research. The information received

shows opportunities to refine the technical and service specification, and evaluating opportunities to update the bid workbook and change the basis of award.

This request is to rescind the solicitation and rebid to open up the bidding pool to improve competition.

004-19 – Request approval to rescind the solicitation for JEA Equipment and Vehicle Rentals, and reject all Responses received in anticipation of rebidding.

- Manager:** Pearson, Kenny – Procurement Category Manager
- Director:** McCollum, Jenny – Director, Procurement Services
- VP:** McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

**APPROVALS:**

 \_\_\_\_\_ 1/11/19

**Chairman, Awards Committee** **Date**

\_\_\_\_\_

**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #9 January 10, 2019

**Type of Award Request:** INVITATION TO NEGOTIATE (ITN)  
**Request #:** 6419  
**Requestor Name:** Roddy, Colin  
**Requestor Phone:** (904) 665-8337  
**Project Title:** JEA FY19 Vacuum Jet Procurement Acquisition  
**Project Number:** 8005056  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$640,000.00

### Scope of Work:

The purpose of this Invitation to Negotiate (the "ITN") is to solicit pricing for the purchase of two (2) Vacuum Jet trucks within class categories of 142 and 143 for JEA's FY19 requirements. This purchase is for planned and budgeted replacement of JEA's Fleet Water assets (Water Replacement – 2 units) and have been approved as part of the FY19 Fleet Capital Procurement Plan. This agreement will leverage not only many different styles of Vacuum Trucks it is also intended to leverage volumes of future vehicles.

**JEA IFB/RFP/State/City/GSA#:** 020-19  
**Purchasing Agent:** Roddy, Colin  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
Vac-Con, Inc.	Todd Masley	<a href="mailto:toddm@vac-con.com">toddm@vac-con.com</a>	969 Hall Park Road, Green Cove Springs, FL 32043	\$607,775.00

**Amount for entire term of Contract/PO:** \$607,775.00  
**Award Amount for remainder of this FY:** \$607,775.00  
**Length of Contract/PO Term:** One (1) Year w/One (1) Yr. Renewal  
**Begin Date (mm/dd/yyyy):** 10/01/2018  
**End Date (mm/dd/yyyy):** 09/30/2019  
**Renewal Options:** One (1) – 1 Yr. Renewal  
**JSEB Requirement:** N/A – No JSEBs available

**BIDDERS:**

Name	Original Amount	Original Number of Vehicle Groupings to be Awarded	BAFO Amount	BAFO Number of Vehicle Groupings to be Awarded
Vac-Con, Inc.	\$612,275.00	2	\$607,775.00	0
Environmental Products of Florida	\$648,557.00	0	\$359,136.00	0
Pat's Pump & Blower	\$398,830.00	0	\$395,630.00	0

**Background/Recommendations:**

Advertised 11/09/2018. Eight (8) companies attended the first mandatory pre-response meeting on 11/19/2018. At the Response opening on 12/04/2018, JEA received three (3) Responses.

On 12/11/2018, negotiations were held with the three (3) shortlisted companies, Vac-Con, Inc., Environmental Products of Florida, and Pat's Pump & Blower. Best and Final Offers (BAFO) were submitted on 12/19/2018, and Vac-Con, Inc. was deemed the lowest responsible and responsive Respondent for both Vacuum Truck groupings.

JEA intended to award to the lowest respondent for each of the two (2) vehicle groupings of the Vacuum Truck vehicle classes, and suppliers were encouraged to bid multiple groupings for efficiency purposes. In an effort to leverage our requirements and gain department efficiencies, the Fleet Procurement team elected to funnel all of the requirements into a single solicitation for FY19, with an option for FY20. A copy of the proposed award breakout by vehicle grouping is included below.

Vehicle Grouping	Proposed Awardee	Previous Pricing	Proposed Award
Group 1 - Class 142 One (1) 3T 4X2 Vacuum Jet Truck	Vac-Con, Inc.	\$247,500.00	\$255,875.00
Group 2 - Class 143 ONE (1) 5T 6X4 Vacuum Jet Truck	Vac-Con, Inc.	\$351,593.00	\$351,900.00
	TOTALS	\$599,093.00	\$607,775.00

When comparing the proposed winning supplier for each respective grouping, to JEA's last price paid for the same vehicles, the JEA's FY19 purchase price is \$8,682.00 higher or a 1.45% cost increase. The BAFO pricing resulted in a combined cost reduction of \$4,500.00. This agreement will be structured for one (1) year with an optional year renewal, with price adjustments only by the vehicle's Manufacturer Suggested Retail Pricing (MSRP). However, if the MSRP increase exceeds the Producer Price Index by Industry: Producer Price Index Heavy Duty Truck Manufacturing: Trucks, Truck Tractors, and Bus Chassis – 33,001 Pounds or More, JEA will elect to rebid.

The savings will be tracked as followed:

- Total cost difference: (\$8682.00)
- Total sourcing savings: \$4,500.00

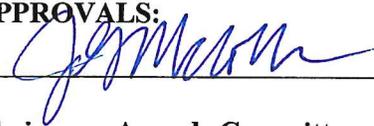
020-19 - Request approval to award a contract to Vac-Con, Inc. for the purchase of two (2) vehicles within the Vacuum Truck vehicle class categories in the amount of \$607,775.00, subject to the availability of lawfully appropriated funds.

**Manager:** Pearson, Kenny – Procurement Category Manager

**Director:** McCollum, Jenny – Director, Procurement Services

**VP:** McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

**APPROVALS:**

 1/11/19

Chairman, Awards Committee

Date

 1/11/19

Manager, Capital Budget Planning

Date



## Formal Bid and Award System

Award #10 01/10/2019

**Type of Award Request:** PROPOSAL (RFP)  
**Request #:** 4026  
**Requestor Name:** Hawk, Tom  
**Requestor Phone:** (904) 665-8829  
**Project Title:** Engineering Services for the Greenland Water Reclamation (WRF) Facility  
**Project Number:** 8004313  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$11,000,000.00 (Phase 1 + Phase 2)

### Scope of Work:

The scope of work to be performed under this task consists of preliminary design, final detailed design, bid phase support, services during construction, and acceptance testing for Engineering Services for Greenland WRF. Due to projected growth in southern Duval County and northern St. Johns County it is necessary to implement a new wastewater treatment/water reclamation facility in the vicinity of the Greenland Energy Center. Increased demand for reclaimed water, used primarily for irrigation, is projected for the entire area. This facility is in the unique situation to discharge all treated effluent to the reclaimed water distribution system for beneficial reuse, and additional reclaimed water can be transferred from other areas to meet dry-weather demand. This project will be built using the Construction Management-at-Risk (CMAR) method.

**JEA IFB/RFP/State/City/GSA#:** 006-18  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
JACOBS ENGINEERING GROUP INC.	JAMES WALLACE	<a href="mailto:jamey.wallace@jacobs.com">jamey.wallace@jacobs.com</a>	245 Riverside Ave STE 300, Jacksonville, FL 32202	(904) 596-4699	\$5,183,286.00

**Amount for entire term of Contract/PO:** \$5,183,286.00  
**Award Amount for remainder of this FY:** \$2,998,556.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/18/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: March 2023)  
**JSEB Requirement:** Ten Percent (10%) Evaluation Criteria

### Comments on JSEB Requirements:

#### Phase 1 JSEB Firms

GM Hill Engineering (Structural Engineering) - 4.93%  
 Four Waters Engineering (Civil/Drainage Engineering) - 6.29%  
 CSI Geo (Geotechnical) - 4.84%  
 R.E. Holland (Survey) - 3.07%  
 Landwise Design (Landscape Design) - 0.93%

Total: 20.06%

**BIDDERS:**

Name	Amount	Rank
CH2M HILL/JACOBS ENGINEERING GROUP INC	\$5,183,286.00	1
CDM SMITH INC	N/A	2
CAROLLO ENGINEERS INC	N/A	3
MOTT MACDONALD FLORIDA, LLC	N/A	4
BLACK & VEATCH CORPORATION	N/A	5

**Background/Recommendations:**

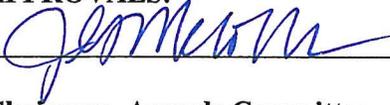
Advertised on 12/11/2017. Eleven (11) prime companies attended the mandatory pre-proposal meeting held on 12/04/2017. At proposal opening on 02/06/2018, JEA received five (5) Proposals. The public evaluation meeting was held on 08/13/2018 and JEA deemed CH2M Hill Engineering most qualified to perform the work. After evaluations were completed a merger of Jacobs Engineering Group Inc. and CH2M Hill Engineering occurred resulting in the award to Jacobs Engineering Group Inc. The merger had no effect on the professional staff proposed for this project. A copy of the evaluation matrix and negotiated fees are attached as backup.

Due to extensive environmental reviews and permitting required for a new water reclamation facility, this engineering effort will be split into two (2) phases. The first phase will be for the required environmental reviews, permitting, contractor coordination and initial design services. The fee for phase 2, which includes final design and services during construction, will be negotiated and brought to the Awards Committee once permitting is completed. If negotiations with Jacobs are unsuccessful for Phase 2 JEA reserves the right to terminate negotiations and contract with the next highest ranked firm. Negotiations with Jacobs Engineering Group Inc. were successfully completed for Phase 1 of this project. The proposed engineering fee is 56% lower than estimated due to phase 2 costs not being included. The proposed engineering fee for phase 1 is approximately 6.2% of estimated construction cost. It should be noted that the estimated award amount was for a different plant site. The new plant site is located east of Interstate 295, and generally due east of the existing Greenland Energy Center. It should be noted that Jacobs Engineering Group Inc. was the engineer of record for the recently completed Blacks Ford WRF project which uses the same treatment process. This should result in some engineering cost savings during the Phase 2 design. However, additional work required for the new plant which the original Project definition award cost did not consider includes access roadway, system wide reclaimed management study, effluent management plan permitting and hydraulic influent study. Therefore, it is anticipated that the overall award will exceed the original estimate by 25%. A budget trend will be performed once a construction price has been agreed upon.

006-18 – Request approval to award a contract to Jacobs Engineering Group Inc., for engineering services for Greenland Water Reclamation Facility in the amount of \$5,183,286.00, subject to the availability of lawfully appropriated funds.

**Manager:** Collier, Bradley W. – Mgr W/WW Project Management  
**Director:** Conner, Sean M. – Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_ 1/11/19  
**Chairman, Awards Committee** **Date**

  
\_\_\_\_\_ 1/11/19  
**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #11 01/10/2019

**Type of Award Request:** PROPOSAL (RFP)  
**Request #:** 6253  
**Requestor Name:** Bides, Arthur  
**Requestor Phone:** (904) 665-8515  
**Project Title:** Engineering Services for the Ponte Vedra Blvd 6" Cast Iron Water Main Replacement  
**Project Number:** 8004941  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$473,188.00

### Scope of Work:

The scope of work to be performed under this task consists of pipeline route study, final detailed design, permitting (if required), bid phase assistance, and engineering support services during construction of the Ponte Vedra Blvd 6" Cast Iron (CI) Water Main (WM) Replacement Project. Ponte Vedra's water system experiences regular intervals of low water pressure. This project will increase system pressure increasing reliability of the water system. The sourcing method for this project will be Design-Bid-Build.

**JEA IFB/RFP/State/City/GSA#:** 111-18  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
CONSTANTINE ENGINEERING INC.	Kart Vaith	<a href="mailto:kvaith@tcgeng.com">kvaith@tcgeng.com</a>	311 SR16, St. Augustine, FL 32080	(904) 562-2185	\$583,848.00

**Amount for entire term of Contract/PO:** \$583,848.00  
**Award Amount for remainder of this FY:** \$175,000.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/18/2019  
**End Date (mm/dd/yyyy):** Project Completion (Expected: March 2021)  
**JSEB Requirement:** Twenty Percent (20%) Evaluation Criteria

### Comments on JSEB Requirements:

R.E. Holland and Associates (Site Survey/SUE) - 30.84%  
 CSI Geo (Geotechnical) - 4.4%  
 C&ES (MOT) - 7.73%  
 Four Waters Engineering (CADD Support) - 3.39%  
 Total: 46.36%

**PROPOSERS:**

Name	Amount	Rank
CONSTANTINE ENGINEERING INC.	\$583,848.00	1
ALMOND ENGINEERING PA	N/A	2
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS INC. (C&ES)	N/A	3
CONSTRUCTION MANAGEMENT TECHNICAL SERVICES (CMTS)	N/A	4

**Background/Recommendations:**

Advertised on 07/23/2018. Eight (8) prime companies attended the mandatory pre-proposal meeting held on 07/30/2018. At proposal opening on 09/11/2018, JEA received four (4) Proposals. The public evaluation meeting was held on 10/08/2018 and JEA deemed Constantine Engineering Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

Negotiations with Constantine Engineering Inc. were successfully completed. The proposed engineering design and services during construction (SDC) of \$583,848.00 is 23.4% higher than estimated due to increased survey and maintenance of traffic (MOT) costs. The proposed design fee is 20.8% of estimated construction costs due to the increased survey and MOT requirements, and the cost of SDC are 3.9% of estimated construction costs. MOT design costs increased due to Ponte Vedra Blvd being a narrow two lane road and being able to maintain one travel lane will be difficult. The MOT design will be more complex to keep traffic flowing during work hours and will have to be specifically developed with associated detours block by block and not follow "standard" MOT details. Also, due to the narrow right of way and crowded corridor that includes storm water pipes, irrigation systems, vacuum sewer systems, telecom, elaborate hardscape and landscape, etc., the surveying and Subsurface Utility Exploration (higher number of soft digs) costs were higher. A budget trend has been submitted for this award.

111-18 – Request approval to award a contract to Constantine Engineering Inc. for Engineering Services for the Ponte Vedra Blvd 6" Cast Iron Water Main Replacement project in the amount of \$583,848.00, subject to the availability of lawfully appropriated funds.

**Manager:** DiMeo, Elizabeth A. - Mgr W/WW Project Management  
**Director:** Conner, Sean M. - Dir W/WW Project Engineering & Construction  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_  
**Chairman, Awards Committee**

1/11/19  
\_\_\_\_\_  
**Date**

*Sam A. Miller* 1/11/19

Manager, Capital Budget Planning

Date



## Formal Bid and Award System

Award #12 01/10/2019

**Type of Award Request:** CHANGE ORDER  
**Requestor Name:** Porter, George  
**Requestor Phone:** (904) 665-8965  
**Project Title:** Southeast Regional Reclaimed Water Management Strategy  
**Project Number:** 8004313  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** N/A

### Scope of Work:

The scope of work to be performed consists of hydraulic modeling scenarios to evaluate the transmission, conveyance, and storage for reclaimed water in the southeastern portion of the JEA service area in support of the new Greenland Water Reclamation Facility (WRF). Specific tasks within this project scope include confirm and update model and demand projections for planning horizons; evaluate and determine mass balance, required pumping, and storage; evaluate wet weather discharge from Greenland and other South Grid WRFs; develop pumping and control logic for system-wide management of effluent disposal and reuse pumping. There will be no projects engineered or designed under this contract, however, this study will help guide the design of the new Greenland WRF and other reclaimed water projects in the southeastern portion of the JEA service area.

**JEA IFB/RFP/State/City/GSA#:** 005-15  
**JEA CPA#** 157514  
**Purchasing Agent:** Kruck, Daniel R.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MOTT MACDONALD FLORIDA, LLC	Lelsie Samel	leslie.samel@ mottmac.com	220 W. Garden Street Suite 700, Pensacola, FL 32502	(850) 484- 6011	\$56,361.00

**Amount of Original Award:** \$268,411.00  
**Date of Original Award:** 12/11/2014  
**Change Order Amount:** \$56,361.00  
**New Not-To-Exceed Amount:** \$324,772.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/05/2015  
**End Date (mm/dd/yyyy):** Project Completion (Expected: September 2019)  
**JSEB Requirement:** Five Percent (5%) Evaluation Criteria

### Comments on JSEB Requirements:

#### Original Award

CSI Geo (Geotechnical) - 5%

This Change Order

N/A

**Background/Recommendations:**

Originally approved by Awards Committee on 12/11/2014 in the amount of \$268,411.00 to Hach Mott MacDonald. A copy of the original award is attached as backup.

This award request is for a change order to the study contract with Mott MacDonald for the Southeast Regional Reclaimed Water Management Strategy. Updates are needed to the study to provide current data due to changes that are proposed in the reclamation grid. This updated study will inform decisions during the design of the Greenland WRF. Specific tasks for this change order are listed below:

- Confirm and update model and demand projections for planning horizons
- Evaluate and determine mass balance
- Required pumping and storage
- Evaluate wet weather discharge from Greenland and other South Grid WRFs
- Develop pumping and control logic for system-wide management of effluent disposal and reuse pumping.

JEA used the original negotiated hourly rates to develop the award amount for this new scope of work. The change order quote is attached as backup. A budget trend is not required for this change order.

Request approval to award a change order to Mott MacDonald Florida, LLC for additional engineering for the Southeast Regional Reclaimed Water Management Strategy in the amount of \$56,361.00, for a new not-to-exceed amount of \$324,772.00, subject to the availability of lawfully appropriated funds.

**Manager:** Dvoroznak, Michael T. – Mgr W/WW System Planning  
**Director:** Marshall, Raynetta C. – Dir W/WW Planning & Development  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 \_\_\_\_\_ 1/11/19

**Chairman, Awards Committee** **Date**

 \_\_\_\_\_ 1/11/19

**Manager, Capital Budget Planning** **Date**



## Formal Bid and Award System

Award #13 01/10/2019

**Type of Award Request:** MISCELLANEOUS  
**Request #:** 6480  
**Requestor Name:** Davis, Deanna L. Manager Development  
**Requestor Phone:** (904) 665-8451  
**Project Title:** 2018-1270 RiverTown Main St. Extension  
**Project Number:** 167-W, 167-R, 167-S  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$804,862.00

### Scope of Work:

The RiverTown Main Street Extension project is part of the RiverTown Developer Utility Service Agreement dated December 22, 2004, which outlines that certain JEA System improvements are reimbursable to the Developer.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
MATTAMY RIVERTOWN LLC/T.G. UTILITY COMPANY	Mark Roberts	<a href="mailto:Mark.roberts@mattamycorp.com">Mark.roberts@mattamycorp.com</a>	39 Riverwalk Blvd., St. Johns, FL 32259	(904)207-1538	\$717,471.93

**Amount for entire term of Contract/PO:** \$717,471.93  
**Award Amount for remainder of this FY:** \$717,471.93  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/14/2018  
**End Date (mm/dd/yyyy):** Project Completion (Expected: September 2019)  
**JSEB Requirement:** N/A - (Developer Agreement)

### BIDDERS:

Name	Amount	Rank
MATTAMY RIVERTOWN LLC/T.G. UTILITY COMPANY, INC.	\$717,417.93	1
BESCH AND SMITH	\$876,274.57	2
BURNHAM CONSTRUCTION	\$912,765.48	3
VALLENCOURT CONSTRUCTION CO INC.	\$1,131,866.41	4

**Background/Recommendations:**

Per Exhibit D of the Agreement, JEA will reimburse the Developer, Mattamy RiverTown, LLC, for the improvements associated with the RiverTown Main St. Extension Project. This includes approximately 1,400 feet of 12" water main, 1400 feet of 12' reclaimed water main and 2,800 feet of 16" sewer force main.

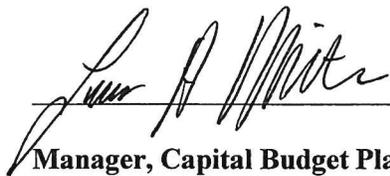
The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible Bidder. The solicitation was advertised and a pre-bid meeting was held on November 6, 2018. The developer requested Bids for all the utility work and the project was awarded based upon the lowest lump sum total. All of the Bidders to Mattamy RiverTown, LLC are listed above, with T.G. Utility Company, Inc. being the lowest at \$717,471.93. This is \$87,390.00 or 10.8% lower than JEA's estimate and is deemed reasonable. A copy of the bid form is attached as backup.

Request approval to award a contract to the developer, Mattamy RiverTown LLC, for the construction of the water main, reclaimed water main, and sewer force main by T.G. Utility Company, Inc. for RiverTown Main St. Extension in the amount of \$717,471.93, subject to the availability of lawfully appropriated funds.

**Director:** Marshall, Raynetta C. – Dir W/WW Planning & Development  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

  
\_\_\_\_\_  
**Chairman, Awards Committee** **Date** 11/11/19

  
\_\_\_\_\_  
**Manager, Capital Budget Planning** **Date** 11/11/19



## Formal Bid and Award System

Award #14 01/10/2019

**Type of Award Request:** MISCELLANEOUS  
**Request #:** 6480  
**Requestor Name:** Davis, Deanna L. Manager Development  
**Requestor Phone:** (904) 665-8451  
**Project Title:** 2018-1886 Nocatee Conservation Trail Phase 1A and 1B  
**Project Number:** 167-W, 167-R, 167-S  
**Project Location:** JEA  
**Funds:** Capital  
**Budget Estimate:** \$1,619,045.00

### Scope of Work:

The Nocatee Conservation Trail Phase 1A and 1B project is part of the Nocatee Utility Service Agreement dated December 6, 2004 and subsequent amendments, which outlines that certain JEA system improvements are reimbursable to the Developer.

**JEA IFB/RFP/State/City/GSA#:** N/A  
**Purchasing Agent:** Kruck, Dan R.  
**Is this a Ratification?:** NO

### RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SONOC COMPANY LLC/JOHN WOODY INC.	Clint Blalock	blalockc@etminc.com	C/O England-Thims & Miller, Inc. 14775 Old St. Augustine Rd, Jacksonville, FL 32258	(904) 265-3129	\$1,287,066.00

**Amount for entire term of Contract/PO:** \$1,287,066.00  
**Award Amount for remainder of this FY:** \$1,287,066.00  
**Length of Contract/PO Term:** Project Completion  
**Begin Date (mm/dd/yyyy):** 01/14/2018  
**End Date (mm/dd/yyyy):** Project Completion (Expected: September 2019)  
**JSEB Requirement:** N/A - (Developer Agreement)

### BIDDERS:

Name	Amount	Rank
SONOC COMPANY LLC/JOHN WOODY INC.	\$1,287,066.00	1
VALLENCOURT CONSTRUCTION CO INC.	\$1,324,273.00	2
R&B CONTRACTING, INC.	\$1,619,700.00	3

**Background/Recommendations:**

Per Exhibit D of the Agreement, JEA will reimburse the Developer, Sonoc Company LLC, for the improvements associated with the Nocatee Conservation Trail Phase 1A and 1B project. This consists of approximately 5,500 feet of 16" water main, 5,500 feet of 16" reclaimed water main and 5,300 feet of 12" sewer force main.

The developer has followed JEA procurement directives by advertising and awarding to the lowest responsible Bidder. The solicitation was advertised and a pre-bid meeting was held on 10/31/2018. The developer requested Bids for all the utility work and the project was awarded based upon the lowest lump sum total. All of the Bidders to the Sonoc Company, LLC are listed above, with John Woody, Inc. being the lowest at \$1,287,066.00. This is \$322,634.00 or 20% less than JEA's estimate and is deemed acceptable. A copy of the bid is attached as backup.

Request approval to award a contract to the developer, Sonoc Company LLC, for the construction of the water main, reclaimed water main, and sewer force main by John Woody, Inc. for the Nocatee Conservation Trail Phase 1A and 1B in the amount of \$1,287,006.00, subject to the availability of lawfully appropriated funds.

**Director:** Marshall, Raynetta C. – Dir W/WW Planning & Development  
**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:**

 \_\_\_\_\_ 1/11/19  
**Chairman, Awards Committee** **Date**

 \_\_\_\_\_ 1/11/19  
**Manager, Capital Budget Planning** **Date**