

JEA Awards Agenda
May 11, 2023
225 North Pearl St., Jacksonville, FL 32202 - Hydrangea Room 1st Floor

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (%; \$ - awarded)
1	Minutes	Minutes from 05/04/2023 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Contract Increase	103-16 Engineering Design and Construction Phase Services for District II 10800 Key Haven BV. Class III/IV	Melendez / Wastewater	McKim & Creed, Inc.	Capital	\$331,820.00	\$156,810.00	\$691,140.50	04/26/2018 \$42,990.00 06/07/2018 \$17,790.00 01/24/2019 \$141,730.50	Project Completion (Estimated February 2025)	JSEB Requirement Ten Percent (10%) Evaluation Criteria Original Award: 16.3% JSEB Participation 01/24/2019 Award: 2.27% JSEB Participation This Award: N/A
	Last Award Approval: 01/24/2019 For additional information contact: David King The scope of work for this project includes design and services during construction for the Key Haven, Natalie, Wingate and Woodley pump stations project. This project was put on hold in August of 2021 to study the capacity issues facing the system in the project area. JEA is ready for this project to be restarted. As a result of the study JEA has requested changes to the design to address the capacity issues, and this contract increase adds funds to the contract for those design updates. These updates include the design modifications to all of the pump stations to meet the 2023 JEA Standards, permit submittal, bidding services and updated services during construction for the new construction timeline. The fee for the additional work was compared to similar projects and deemed reasonable. The hourly rates used for the fee arc, on average, 34% lower than originally awarded in 2018.										
3	Award Amendment	1411045446 Westside Service Center Glove Lab and Admin Building Design Services	McElroy	PQH GROUP DESIGN, INC.	Capital - 8007048	\$22,660.00	\$171,900.00	\$194,560.00	N/A	Project Completion: 05/15/2023	Yes - PQH Group Design, Inc. is a JSEB Firm.
	Last Award Approval: 05/15/2023 For additional information contact: Elaine Sellers This is a request to increase the original award amount approved for PQH on 05/15/2023. PQH realized after receiving the contract to review that they had made a mistake and requested that the award amount be increased. PQH had failed to include the fees for the survey, soil borings, third-party opinion of probable cost and an allowance for civil permitting in the amount of \$22,660.00. This award is to request approval to increase the total award amount from \$171,900.00 to \$194,560.00.										
4	Renewal	076-18 Electric Plant Scaffolding Services	Erixton & Electric	Sunbelt Rentals, Inc.	O&M	\$1,150,000.00	\$3,982,900.00	\$9,321,009.00	05/31/2022 -\$398,290.00 06/30/2022 - \$3,047,000.00 1/19/2023 - \$742,819.00	Five (5) Years w/One (1) – 1 Yr. Renewal Start: 07/02/2018 End: 07/01/2024 No Renewals Remaining	N/A
	Last Award Approval: 04/01/2021 For additional information contact: Rodney Lovgren This contract is for scaffolding services for JEA, primarily at electrical power facilities. The contract allows for use at non-generation facilities, if needed. This award request is for a One (1) Year renewal and for adding funds to the current contract amount to allow continued use through the new term of 07/01/2024. The pricing is subject to annual price adjustment upon request by the contractor within 30 days of the contract Anniversary Date. The contractor received a rate increase July 2022 and may request to receive an increase in June of 2023. JEA plans to rebid this work in Q1 of 2024.										
5	Contract Increase	069-19 - UG Distribution Construction & Maintenance Services	Erixton & Electric	Heart Utilities of Jacksonville Inc.	Capital	\$7,401,110.96	\$20,974,734.30	\$28,375,845.26	N/A	Five (5) Years w/Two (2) - One (1) Yr. Renewals Start: 10/31/2019 End: 10/30/2024 2 Renewals Remaining	N/A
	Last Award Approval: 10/03/2019 For additional information contact: Rodney Lovgren This contract provides for construction and maintenance of the underground distribution system. This contract increase will provide funding through the end of the original contract term of 10/30/2024. Before utilizing a renewal option, JEA intends to evaluate the market and rates to determine if it is in JEA's best interest to solicit proposals. The pricing is subject to annual price adjustment upon request by the contractor within 30 days of the contract Anniversary Date. Should additional funding be needed, JEA will return the awards committee.										
6	Joint Project	Interstate 95 and Martin Luther King, Jr. Parkway Interchange Water Main (WM) Replacement	Melendez / Water	Florida Department of Transportation	Capital	\$3,604,363.55	\$1,861,064.96	\$5,465,410.51	N/A	Project Completion (Estimated: May 2026)	N/A
	Last Award Approval: 09/15/2022 For additional information contact: Dan Kruck The scope of work for this project includes replacing an old 20-inch cast iron water main within the right of way of FDOT at the Interstate 95 and Martin Luther King, Jr. Pkwy interchange. The JEA work includes replacing deteriorating cast iron pipe water main with 2,196 LF of 20-inch ductile iron pipe and 170 LF of 6-inch ductile iron pipe by open cut construction, and 249 LF of 36-inch and 54 LF of 16-inch steel casing by auger bore construction. The original pre-payment was made to FDOT based on the FDOT pre-bid estimate. The project was competitively bid by FDOT and the cost of JEA's portion of the work is \$3,604,636.55 over that initial estimate. JEA reviewed the low bid and compared the cost to similar scopes of work. The original estimate from the FDOT was determined to be very low compared to similar work completed by JEA. A new, comparable estimate was independently created by PEC estimating; this estimate validated that the bid prices are reasonable and it was determined to be in JEA's best interest to continue with this project. To reduce JEA construction costs and limit adverse impacts to JEA's rate payers, FDOT will construct the needed improvements concurrently with the FDOT road construction by a Joint Project Agreement. Once all regulatory testing is performed and new watermain is placed in service, old water mains will be abandoned in place by grout filling. It should be noted that the existing 20" WM was identified in the Large Diameter Pipe program due to its deteriorating condition and has experienced several breaks in the past. Due to its condition, it will most likely not stay in service during the FDOT's work. JEA has a separate capital project that will replace all of its 20" WM outside of the FDOT right-of-way, which is out for bids now and will be connecting into both sides of the new WM being installed with FDOT. FDOT has a tight construction schedule which will commence in July 2023 and they are unable to delay their construction start.										

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7	Change Order	1410937246 Professional Services for Cisco Contact from UCCE 11.6 to PCCE 12.61	Selders	Prosys, Inc.	Capital (8007953)	\$48,461.40	\$330,250.18	\$378,711.58	N/A	Project Completion (Estimated October 2023)	N/A
	Last Award Approval: 01/19/2023 For additional information contact: Nathan Woyak JEA seeks Professional Services for Cisco Contact from UCCE 11.6 to PCCE 12.6 to provide full platform and application services to migrate JEA from their current Cisco Unified Contact Center Enterprise (UCCE 11.6) platform with CVP, to a newly built Cisco Packaged Contact Center Enterprise (PCCE 12.6) platform in its dual site deployment. The proposed platform is expected to build alongside the current UCCE production platform on new Cisco servers. The core components shall be sized to support all of JEA agents (150), and simultaneous Agent/IVR calls, across the entire enterprise. Inputs from JEA's historical, current, and future plans shall be used to run the Cisco Sizing Tool for resource allocation and version requirements that will then be submitted to the Cisco A2Q team for design and sizing approval. This change order is for \$48,461.40 to cover the additional scope for JEA to add Enterprise Chat and Email (ECE) Chat Services to the existing PCCE Upgrade Project. As part of the PCCE upgrade project, JEA is needing to add Chat options to the ECE platform. Currently, JEA is only using Cisco ECE for email. With this request, ProSys will be adding Chat channels for both the Residential and Commercial Teams.										
8	RFP	1411010046 Water/Wastewater Pipe Non-Destructive Testing Continuing Services	Vu / Water-Wastewater	Arcadis U.S., Inc.	Capital, O&M	\$2,517,000.00	N/A	\$2,517,000.00	N/A	Three (3) Years w/Two (2) - One (1) Year Renewals Start: 06/01/2023 End: 05/31/2026	Five Percent (5%) JSEB Evaluation Criteria ZHL Services, LLC (Excavation Services) 4% Smith Surveying Group (Survey) 1%
	Advised: 12/15/2022 Proposals Opened: 01/24/2023 Two (2) Proposals Received Public Evaluation Meeting: 03/20/2023 For additional information contact: Dan Kruck The scope of work for this contract is to provide non-destructive testing (NDT) via spot thickness testing on pipes of any diameter within JEA's service territory. Companies that did not submit a proposal stated workload and the scope of work as reasons for not submitting a proposal. JEA deemed Arcadis U.S., Inc. as the most qualified firm to perform the work. Work for this contract will be issued via task orders and will be billed according to the negotiated hourly rates. The hourly rates were deemed reasonable compared to recent engineering contracts. The rates may be increased annually by the Consumer Price Index (CPI) if requested by the vendor.										
9	ITN	1411117046 Customer Payment Processing Services - Bank to Bank and Lockbox	Pressley	Catalis Payment, Inc.	O&M(40304)	\$959,697.60	N/A	\$959,697.60	N/A	Five (5) Years w/One (1) Optional - One (1) Year Renewal Start: 07/01/2023 End: 06/30/2028	N/A – No JSEBs identified
	Advised: 02/10/2023 Proposals Opened: 03/17/2023 One (1) Proposal Received For additional information contact: Nickolas Dambrose JEA anticipated low participation and creatively structured this Solicitation to accommodate a split award to encourage multiple bidder potential. In addition, JEA extended the Response Due Date from the originally scheduled 03/07/2023. Feedback for low participation included the inability to compete with JEA's incumbent provider for this service. Catalis' Response was evaluated on price, company experience, design approach and work plan, and lockbox payment proximity. Catalis scored above 97% in the evaluation of both scopes of work. A Best and Final Offer (BAFO) was requested due to the initial Response being higher in cost than the budgeted cost allowance. This award requests a five (5) year contract for Customer Payment Processing Services. This contract shall include the Bank to Bank processing and Lockbox processing for customer payment. JEA's incumbent provider Bill2Pay changed its legal business name to Catalis Payments, Inc. in January of 2020. When compared to the current contract with incumbent Bill2Pay, the new contract increases rates for lockbox payment services about nine percent (9%) going from a rate of \$0.22 to a rate of \$0.24 per transaction. Bank to Bank payment services have increased from \$0.04 per transaction to \$0.07 per transaction (75%). Bank to Bank payment services have absorbed additional National Automated Clearinghouse Associate (NACHA) auditing costs including but not limited to account validations, speed of funds, returns, and increased ACH payment fraud risks. The new rates will be fixed for three (3) years. If requested, a price increase may be negotiated in accordance with the Consumer Price Index (CPI). Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value-added savings. Below is the result for this award. •Total cost difference: -(\$179,300.90) •Total sourcing savings: \$40,360.80										
10	RFP	1410703646 Progressive Design-Build Services for Production Wells	Melendez / Water	1. Jacobs Project Management Company 2. CDM Constructors, Inc.	Capital	1. \$5,191,606.50 2. \$5,191,606.50	N/A	1. \$5,191,606.50 2. \$5,191,606.50	N/A	Five (5) Years w/Two (2) - One (1) Yr. Renewals Start: 06/01/2023 End: 05/31/2028	JSEB Requirements will be assigned to each Task Order
	Advised: 08/09/2022 Proposals Opened: 10/04/2023 Three (3) Proposals Received Public Evaluation Meeting: 12/09/2022 For additional information contact: Dan Kruck The scope of work for these contracts include providing progressive design-build services for the design and construction of new water production wells throughout JEA's service territory. JEA deemed Jacobs Project Management Company and CDM Constructor, Inc. most qualified to perform the work. Task orders will be issued for work under this contract. All task orders are limited to the continuing contract limits in Florida statute 287.055 Consultants' Competitive Negotiation Act, as amended from time to time. The current construction limit in the statute is \$4,000,000.00. Extended negotiations occurred to determine engineering and pre-construction services hourly rates and contract terms. JEA has compared the negotiated hourly rates and deemed them reasonable when compared to previous contracts.										

Consent Agenda Action											
Committee Members in Attendance	Names _____, _____, _____, _____, _____, _____, _____, _____, _____, _____, _____										
Motion by:											
Second By:											
Committee Decision											

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Consent and Regular Agenda Signatures											
Budget	Name/Title _____										
Awards Chairman	Name/Title _____										
Procurement	Name/Title _____										
Legal	Name/Title _____										