

Welcome to the

Awards Meeting

January 08, 2026, 10:00 AM EST

You have been joined to the meeting with your **audio muted** by default.

At the designated public comment time we will provide opportunity for you to unmute to speak.

During the meeting, public comments received via e-mail regarding any matter on the agenda for consideration will be read out. Per the Public Notice Agenda posted on JEA.com, public comments by e-mail must be received no later than 9:00 a.m. on the day of the meeting to be read during the public comment portion of the meeting.

Please contact **Aileen Cruz** by telephone at **(904) 776-1911** or by email at **cruza@jea.com** if you experience any technical difficulties during the meeting.

<div>JEA Awards Agenda</div> <div>January 8, 2026</div> <div>225 North Pearl St., Jacksonville, FL 32202 - Board Room 1st Floor</div> <div>Teams Meeting Info</div> <div>Consent Agenda</div> <div>The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be moved from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief. The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for Formal Purchases as defined by Section 3-101 of the JEA Procurement Code. Please refer to JEA's Procurement Code, if you wish to protest any of these items.</div>												
Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Funding Source	Business Unit Estimate	Award Amount	Original Award Amount	New Not-to-Exceed	Amendments	Term (Projected) Start Date - End Date	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)
1	Minutes	Minutes from 12/18/2025 Meeting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Invitation for Bid (IFB)	1412058249 - 417-12A Rivertown Storage Tank and Pumping System	Zammataro	Precon Corporation	Capital	\$6,900,000.00	\$5,827,100.00	N/A	\$5,827,100.00	N/A	Project Completion Start: 02/02/2026 End: 09/30/2027	Yes Atlantic Site & Marine (Site Work) - 6% (\$379,248.00)
	<div>Advised: 10/09/2025</div> <div>Mandatory Pre-Bid: 10/22/2025 (10 primes attended)</div> <div>Opened: 12/09/2025</div> <div>Two (2) bids received:</div> <div>1. Precon Corporation \$5,824,100.00</div> <div>2. Crom, LLC \$6,434,600.00</div> <div>For additional information contact: Marline McDonald</div> <div>This award request is for a new contract to Precon Corporation for the Rivertown Storage Tank and Pumping System Phase I project. The scope for Phase I includes clearing and grading the greenfield site, installing erosion control, stormwater improvements, and below-grade piping. It also involves constructing two 1.5-million-gallon prestressed concrete storage tanks with appurtenances, testing, and as-built documentation. The contractor will also coordinate with the Phase II team, including temporary piping and reclaimed water connections for tank testing and support of concurrent activities.</div> <div>At the time of advertisement only two bidders were approved manufacturers of pre-stressed concrete tanks. During the bid process JEA approved a third tank manufacturer in an attempt to increase competition. To reduce project costs, JEA solicited bids directly from the tank manufacturers in addition to general contractors (GC). The manufacturers also hold GC licenses, enabling them to perform the installation themselves. This approach eliminates 3rd party GC mark-up. The third tank manufacturer that JEA approved during the bid process choose not to submit a bid.</div> <div>This work was competitively bid, and JEA has determined that Precon Corporation is the lowest responsive and responsible bidder. The bid is 15.6% below the business unit estimate and is deemed reasonable.</div>											
3	Contract Increase	1411722446 IFB Miscellaneous Electric Inventory Items for JEA FY24-29	Phillips	<div>Pfiffner Instrument Transformers, LTD</div> <div>Tri-State Utility Products, Inc.</div> <div>Gresco Supply, Inc.</div> <div>Wesco Distribution, Inc.</div> <div>Stuart C. Irby Company, Inc.</div> <div>Hercules Industries, Inc.</div>	Inventory	\$342,405.00	<div>\$342,405.00</div> <div>\$0.00</div> <div>\$0.00</div> <div>\$0.00</div> <div>\$0.00</div> <div>\$0.00</div>	<div>\$201,000.00</div> <div>\$78,890.03</div> <div>\$83,627.16</div> <div>\$954,059.04</div> <div>\$615,830.30</div> <div>\$399,897.68</div>	<div>\$543,705.00</div> <div>\$78,890.03</div> <div>\$83,627.16</div> <div>\$954,059.04</div> <div>\$615,830.30</div> <div>\$399,897.68</div>	N/A	Five (5) Years w/Two (2) 1-Yr. Renewals Start Date: 10/01/2024 End Date: 09/30/2029	N
	<div>For additional information contact: Lynn Rix</div> <div>This contract increase request of \$342,405.00 is intended to cover the cost of Miscellaneous Electric Inventory Items, with the current contract set to expire on 9/30/2029.</div> <div>The required volume for two instrument transformers on this contract (XFRCC002 and XFRPT025) has increased. Additionally, due to the devaluation of the US dollar against the Swiss franc, the supplier initially requested a 6.6% price increase. However, through effective negotiations, JEA successfully reduced this to a 5% increase, resulting in savings of 1.5% or \$5,217.60 over the remaining term of the contract.</div>											
Consent Agenda Action												
Committee Members in Attendance	Names											
Motion by:												
Second By:												
Committee Decision												
Consent and Regular Agenda Signatures												
Budget	Name/Title											
Awards Chairman	Name/Title											
Procurement	Name/Title											
Legal	Name/Title											

[Teams Meeting Info](#)

Consent Agenda

The Chief Procurement Officer offers the following items for the JEA Awards Consent Agenda. Any item may be read from the Consent Agenda to the Regular Agenda by a committee member asking that the item be considered separately. **All items on the Consent agenda have been approved by OGC, Budget and the Business Unit Vice President and Chief.** The posting of this agenda serves as an official notice of JEA's intended decision for all recommended actions for **Formal Purchases** as defined by **Section 3-101 of the JEA Procurement Code**. Please refer to JEA's Procurement Code, if you wish to protest any of these items.

[illegible]

Consent Agenda Action

Committee Members in Attendance	Names	Ted Phillips, Rixky Erixton, Jody Brooks
Motion by:	Jody Brooks	
Second By:	Ricky Erixton	
Committee Decision	Approved	

Regular Agenda

Award #	Type of Award	Solicitation # & Short Description/Title	VP	Awardee	Award Amount	Business Unit Estimate	Original Award Amount	New Not-to-Exceed	Amendments	Term	JSEB Participation (Y/N) If Y, then list company name(s) (% , \$ - awarded)	Action	
1	Invitation for Bid (IFB)	1412007648 (IFB) Vegetation Management Services	Erixton	ABC Professional Tree Services, Inc The Davey Tree Expert Company	\$18,858,358.00 \$11,099,745.00	\$45,000,000.00	N/A	\$18,858,358.00 \$11,099,745.00					
	<div>Advised: 07/04/2025 Mandatory Pre-Bid: 07/11/2025, 08/21/2025 Opened: 09/30/2025 Bids Received (for 5-year term): *Five (5) for Primary Scope: ABC Professional Tree Service \$43,530,370.74, The Davey Tree Expert Company \$51,174,877.34, Trees, LLC \$51,492,085.84, Xylem, LLC \$61,269,038.07, WA Kendall & Company \$84,065,528.69. *Six (6) for Secondary Scope: ABC Professional Tree Service \$9,877,231.42, The Davey Tree Expert Company \$9,983,845.40, Xylem, LLC \$10,427,309.26, WA Kendall & Company \$11,516,465.65 Trees, LLC \$11,802,653.60, Lucas Tree Experts, Inc. \$13,653,353.71 *Ten (10) for Storm Scope: Informal Purchase Orders to all bidders.</div> <div>For additional information contact: Jason Behr</div>									N/A	Two (2) Years w/Five (5)-1 Yr. Renewals		
	<div>This request is to award concurrent contracts for Vegetation Management: a Primary Contract to ABC Professional Tree Services, Inc. and a Secondary Contract to The Davey Tree Expert Company. The scope covers line clearance and mowing across all JEA facilities, organized into three districts that must be maintained concurrently. To support the anticipated 3,003 circuit miles per 2.5-year cycle, the Primary awardee is required to provide a dedicated General Foreman for each district and ensure adequate staffing to handle both firm-price distribution pruning and Time and Equipment (T&E) designated work.</div>										Start Date: 02/01/2025 End Date: 01/31/2027	Y	Motion by: Ricky Erixton
	<div>ABC Professional Tree Services (Primary) will focus on routine distribution pruning of approximately 1,200 miles annually using a firm "per-mile" pricing model. As ABC is a new vendor, JEA structured their contract with a 2-year initial term and five (5) optional one-year renewals to effectively manage performance risk. The Davey Tree Expert Company (Secondary) will handle supplemental vegetation activities using "Time and Equipment" (T&E) rates for the standard 5-year initial term with two (2) optional one-year renewals; it should be noted that Davey is the incumbent supplier for supplemental vegetation support.</div>										Five (5) Years w/Two (2)-1 Yr. Renewals	TBD, 5%	Second by: Jody Brooks
	<div>The contracted rates for both awards are approximately 35% higher than JEA's current pricing. This increase corrects for the artificial suppression of rates in the previous 2017 contract, which was capped at 3% escalation despite labor and equipment costs rising significantly faster than CPI. Additionally, this solicitation qualified ten (10) contractors for storm-response support, who will receive informal contracts (\$500,000 each) to be deployed during severe weather emergencies. These contracts have no commitment from JEA, and the values are placeholders based on previous storms. Should a storm-related contract exceed \$500,000 in a fiscal year, the contract shall be presented to the Awards Committee for emergency ratification following the conclusion of the storm and receipt of final invoices. Historically only large storms have shown to cause significant enough damage necessitating a ratification of these vegetation agreements.</div>										Start Date: 02/01/2025 End Date: 01/31/2030		Committee Decision: Approved
<div>DISCUSSION/ACTION: This item was pulled to the regular agenda to better understand the updated award structure for the vegetation management IFB. Procurement explained that the contract refresh includes a new primary supplier paid by the mile, a secondary time and equipment supplier, and separate as needed storm contracts. The award amounts differ from original bids due to updated consumption estimates and a shift from a five year bid to a two year contract with optional renewals. Future renewals will return to the awards committee for approval.</div> <div>DISCUSSION/ACTION PARTICIPANTS: Ted Phillips, Jody Brooks, Kenny Pearson</div>													

Consent and Regular Agenda Signatures

Budget	Name/Title	<i>Victoria Shepard</i>
Awards Chairman	Name/Title	<i>Ted Phillips</i>
Procurement	Name/Title	<i>Kristy Gavin</i>
Legal	Name/Title	<i>Lisa Pleasant</i> (on behalf of Jenny McCollum)

Award #2 - Supporting Documents 01/08/26

1412058249Appendix B - Bid Workbook							
RiverTown New Storage and Pumping System - Phase I							
(Only complete the Prices in Yellow Cells)							
Company:					Precon Corporation		
Part A1 - Base Bid Items							
Item		Description	Est. Qty.	Unit	Unit Price	Extended Price	
1		Startup and Testing	1	LS	\$ 5,000.00	\$ 5,000.00	
2		Submittals	1	LS	\$ 5,000.00	\$ 5,000.00	
3		Site Work (Clearing, grubbing, excavation, importing of structural and common fill, furnishing, delivering, and installing all materials, equipment, supplies, and appurtenances necessary for site work, site development, erosion and sedimentation controls, and all other civil/site improvements including associated labor for a complete and operational system as required by the contract documents.	1	LS	\$ 350,000.00	\$ 350,000.00	
4		Roadway (Furnishing, delivering, and installing all materials, equipment, supplies, and appurtenances necessary for the construction of a stabilized roadway connecting the existing NexTower access road to the site)	1	LS	\$ 100,000.00	\$ 100,000.00	
5		Yard Piping (Furnishing, delivering, and installing reclaimed water piping, valves, and appurtenances for the ground storage tank, cleaning, and testing, as required by the contract documents.)	1	LS	\$ 300,000.00	\$ 300,000.00	
6		Ground improvements (subsurface stone columns) for each ground storage tank.	1	LS	\$ 550,000.00	\$ 550,000.00	
7		Ground Storage Tank (Furnishing, delivering, and installing all materials, equipment, supplies, and appurtenances necessary for the Ground Storage Tank and associated labor for a complete and operational system as required by the contract documents.)					
	7.1	1.5 MG Domed Concrete Water Storage Tank (Furnishing, delivering, and installing all materials, equipment, supplies, and appurtenances necessary for the Ground Storage Tank and associated labor for a complete and operational system as required by the contract documents.)	1	LS	\$ 4,084,000.00	\$ 4,084,000.00	
	7.2	Caged Ladder System with Safety Climbing Rail and Lockable Security Gate for the 1.5 MG Domed Concrete Storage Tank (Must abide with OSHA Requirements)	1	LS	\$ 14,000.00	\$ 14,000.00	
			Part A1 Subtotal (Total Construction Costs)			\$ 5,408,000.00	
Part A2 - General Conditions							
8		General Conditions (To include sub-items below. Payment shall be spread equally over the duration of the projects noted (excepting Bonds and Insurance). Total not to exceed 10% of total construction costs).					
	8.1	General Conditions	1	LS	\$ 2,000.00	\$ 2,000.00	
	8.2	Bonds and Insurance	1	LS	\$ 40,000.00	\$ 40,000.00	
	8.3	Scheduling (Payment shall be 25% due upon baseline schedule approval, 75% spread equally over the duration of the project.)	1	LS	\$ 1,000.00	\$ 1,000.00	
	8.4	Red Line Drawings/As-Built (s (Payment shall be 75% spread equally over the duration of the project, 25% upon final submittal approval.)	1	LS	\$ 500.00	\$ 500.00	
			Part A2 Subtotal			\$ 43,500.00	
Part A3 - Mobilization/Demobilization							
9		Mobilization (not to exceed 1.5% of Total Construction Costs)	1	LS	\$ 25,000.00	\$ 25,000.00	
10		Demobilization (not to exceed 1% of Total Construction Costs)	1	LS	\$ 20,000.00	\$ 20,000.00	
			Part A3 Subtotal			\$ 45,000.00	
Part A4 - Allowances							
			Supplemental Work Authorization (SWA)			\$ 330,600.00	
			Allowances Subtotal			\$ 330,600.00	
		Total Bid Price (transfer total to Page 1 Appendix B - Bid Form)					\$ 5,827,100.00

JSEB Overview		
Total Bid Price less General Conditions, Mob/Demob and Allowances		\$ 5,408,000.00
JSEB Requirement %		5%
JSEB Requirement \$		\$ 270,400.00

Award #2 - Supporting Documents 01/08/26

Appendix B - Bid Form

1412058249 RiverTown Storage Tank and Pumping System - Phase I

Submit the Bid electronically as described in section 1.4 of the Solicitation.

Company Name: Precon CorporationCompany's Address: 115 SW 140th Terrace, Newberry, FL 32669License Number: CGC 002671Phone Number: 352-332-1200 FAX No: 352-332-1199 Email Address: mjv@precontanks.com**BID SECURITY REQUIREMENTS**

- ☐ None required
☒ Certified Check or Bond (Five Percent (5%))

TERM OF CONTRACT

- ☐ One Time Purchase
☐ Annual Requirements
☒ Other, Specify - Project Completion

SAMPLE REQUIREMENTS

- ☒ None required
☐ Samples required prior to Bid Opening
☐ Samples may be required subsequent to Bid Opening

SECTION 255.05, FLORIDA STATUTES CONTRACT BOND

- ☐ None required
☒ Bond required 100% of Bid Award

QUANTITIES

- ☐ Quantities indicated are exacting
☒ Quantities indicated reflect the approximate quantities to be purchased Throughout the Contract period and are subject to fluctuation in accordance with actual requirements.

INSURANCE REQUIREMENTS

Insurance required

PAYMENT DISCOUNTS

- ☐ 1% 20, net 30
☐ 2% 10, net 30
☐ Other _____
☒ None Offered

ENTER YOUR BID FOR SOLICITATION 1412058249**TOTAL BID PRICE**

Total Bid Price
(enter total from cell G43 in the Bid Workbook)

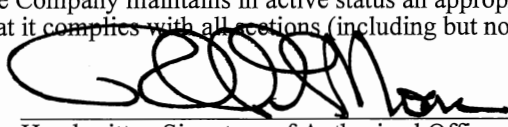
\$5,827,100.00

☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

BIDDER CERTIFICATION

By submitting this Bid, the Bidder certifies that it has read and reviewed all of the documents pertaining to this Solicitation, that the person signing below is an authorized representative of the Bidding Company, that the Company is legally authorized to do business in the State of Florida, and that the Company maintains in active status an appropriate contractor's license for the work (if applicable). The Bidder also certifies that it complies with all sections (including but not limited to Conflict of Interest and Ethics) of this Solicitation.

We have received addenda

1 through 3
Handwritten Signature of Authorized Officer of Company or Agent

11/28/25

Date

Richard G. Moore, PE
Printed Name and Title

President

Award #3 - Supporting Documents 01/08/26

Pfiffner Items						5.0%	
JEA Item ID	Item Description	UOM	Estimated Five Year Usage	Proposed Awardee	Old 10/2024 / Quoted Unit Price	New 10/2025 / Quoted Unit Price	Total Proposed Bid Price
XFRCCO01	TRANSFORMER, COUPLING CAPACITOR VOLTAGE, 69 KV, BIL 350 KV NOMINAL, RATIO 350/600:1:1, SEC 115V/67.08V, 10,000 - 12,500 PF, ACCURACY/BURDEN 1.2 WXYZ **POLYMER ONLY. MUST COMPLY W/ ANSI STANDARDS. ALL CABINETS & HARDWARE S/S OR AL**	EA		Pfiffner	\$ 7,800	\$ 8,190	\$ -
XFRCCO02	TRANSFORMER, COUPLING CAPACITOR VOLTAGE, 138 KV NOMINAL, BIL 650 KV, RATIO 700/1200:1:1, SEC. 115/67.08V, 5000 - 6250 PF, ACCURACY/BURDEN 1.2 WXYZ** POLYMER ONLY. MUST COMPLY W/ ANSI STANDARDS. ALL CABINETS & HARDWARE S/S OR AL**	EA		Pfiffner	\$ 8,400	\$ 8,820	\$ -
XFRCCO05	TRANSFORMER, COUPLING CAPACITOR VOLTAGE, 230 KV NOMINAL, BIL 1050 KV, RATIO 1200/2000:1:1, SEC 115V/69V, 3,000 - 3,750 PF, ACCURACY/BURDEN 1.2 WXYZ **POLYMER ONLY. MUST COMPLY W/ ANSI STANDARDS. ALL CABINETS & HARDWARE S/S OR AL**	EA		Pfiffner	\$ 10,200	\$ 10,710	\$ -
XFRPT025	TRANSFORMER, POTENTIAL, OIL FILLED, 69 KV, RATIO 350/600:1:1, 350 KV BIL, ACC.CL.- 0.3,W,X,Y,Z,7Z. MUST COMPLY WITH IEEE STANDARDS. ALL HARDWARE S/S. APPROVAL DRAWINGS REQUIRED.	EA		Pfiffner	\$ 7,300	\$ 7,665	\$ -
XFRPT030	TRANSFORMER, POTENTIAL, OIL FILLED, 138 KV, RATIO 700/1200:1:1, 650 KV BIL, ACC.CL.- 0.3,W,X,Y,Z,7Z. MUST COMPLY WITH IEEE STANDARDS. ALL HARDWARE S/S. APPROVAL DRAWINGS REQUIRED.	EA		Pfiffner	\$ 9,500	\$ 9,975	\$ -
XFRPT035	TRANSFORMER, POTENTIAL, OIL FILLED, 230KV, RATIO 1200/2000:1:1, 900KV BIL, ACC.CL.- 0.3,W,X,Y,Z,ZZ. MUST COMPLY WITH IEEE STANDARDS. ALL HARDWARE S/S. APPROVAL DRAWINGS REQUIRED.	EA		Pfiffner	\$ 17,100	\$ 17,955	\$ -
XFRCCO03	RATIO 2000/1200:1:1, PRIMARY 138 KV-69/115V, 3000 PF, FOR 230 KV SYSTEM, 1050 KV BIL, ALL TANKS/CABINETS MUST BE S/S OR ALUMINUM & HARDWARE, ***POLYMER ONLY***	EA		Pfiffner	\$ 10,200	\$ 10,710	\$ -

Total \$ -

Award #3 - Supporting Documents 01/08/26

Num	Type	Item	Rev	Category	Descriptor	UOM	Quantity	Price	demand thru end contract	Extended	Price Increase 6.6%	Extended 6.6%	Price Increase 5%	Extended 5.5%	
1	GOODS QL	XFRCC001		INVENTOR'	TRANSFOR	Each		7800		0	8314.8	0	8190	0	
2	GOODS QL	XFRCC002		INVENTOR'	TRANSFOR	Each		8400	31.00	\$ 260,400.00	8954.4	277586.4	8820	273420	
3	GOODS QL	XFRCC005		INVENTOR'	TRANSFOR	Each		10200		0	10873.2	0	10710	0	
4	GOODS QL	XFRPT025		INVENTOR'	TRANSFOR	Each		7300	9.00	\$ 65,700.00	7781.8	70036.2	7665	68985	
5	GOODS QL	XFRPT030		INVENTOR'	TRANSFOR	Each		9500		0	10127	0	9975	0	
6	GOODS QL	XFRPT035		INVENTOR'	TRANSFOR	Each		17100		0	18228.6	0	17955	0	
7	GOODS QL	XFRCC003		INVENTOR'	TRANSFOR	Each		10200		0	10873.2	0	10710	0	
									Funds needed	\$ 326,100.00		\$ 347,622.60		\$ 342,405.00	
									(Original Price)						
														Negotiated Savings	\$ (5,217.60)