



Headquarters - Procurement Department
225 North Pearl Street
Jacksonville, Florida 32202

November 14, 2025

ADDENDUM NUMBER: Three (3)

TITLE: Pole Line Hardware for JEA Inventory FY26 – FY31

JEA SOLICITATION NUMBER: 1412048646

BID DUE DATE: November 25, 2025; November 18, 2025

TIME OF RECEIPT: 12:00 PM

TIME OF OPENING: 02:00 PM

THIS ADDENDUM IS FOR THE PURPOSE OF MAKING THE FOLLOWING CHANGES OR CLARIFICATIONS:

Changes: This addendum extends the Bid Due Date to Tuesday, November 25, 2025. If you have already submitted, your submission has been erased. **Please be sure to resubmit.**

Addition: The following clause is hereby added to the Solicitation:

JEA seeks to establish partnerships with suppliers who are committed to providing competitive lead times that reflect current market conditions. In light of potential future supply chain fluctuations, JEA expects suppliers to proactively communicate any lead time changes—preferably prior to the release of a purchase order (PO). Suppliers will also be expected to offer insight into their mitigation strategies and potential solutions, such as alternative manufacturing lead times, in order to minimize disruptions. If a supplier fails to proactively communicate or present strategic solutions to address lead time changes, JEA reserves the right to remove the item from the contract.

For the current bid, lead time will be evaluated with a 9.23% adder to the cost, reflecting the carrying cost for JEA to maintain an inventory buffer that aligns with the quoted lead time.

To prevent potential manipulation of lead time commitments, suppliers who consistently fail to meet their quoted lead times will be required to stock additional volumes for the items in question. Specifically, they will need to maintain inventory equal to the average weekly consumption multiplied by the number of weeks the delivery was late, for a one-year period. Any item that is more than 7 calendar days late on more than one occasion within a rolling 12-month period will be considered deficient and subject to these additional terms.

Example:

If a supplier is 10 weeks late on delivery of 2 units per week, the supplier will be required to maintain 20 additional units (2 units per week for 10 weeks) in inventory for a one-year period.

Questions:

1. **Question:** Was there an update issued that would allow us to bid on the crossarms as they undergo product approval with JEA Standards?

Answer: None of the Valmont/Shakespeare crossarms tested by Standards were approved. This includes: CXAFG002 - CROSSARM, FIBERGLASS, 4 5/8" X 3 5/8" X 10', 10" BOLT SPACING, 39 LBS, USED FOR TANGENT CONSTRUCTION ONLY

2. **Question:** In reviewing the bid requirements, I am inquiring about the possibility of directly submitting an additional group of non-approved products, based on pricing, for JEA consideration. We believe these products would significantly enhance our overall offering and further demonstrate our capability to meet JEA's needs. Could you please advise on the process for requesting such an addition, or if there is any flexibility within the current bid structure to accommodate this?

Answer: Alternate items may be submitted in a separate document for review by the JEA Standards Department. It should be noted that in anticipation of a bid, alternative manufacturers and alternative designs should be vetted through the JEA Standards Department as it allows for proper vetting of equipment. Should a supplier submit an alternative design during the solicitation, JEA will explore the alternative with no guarantee that these items will be approved or purchased by JEA before the solicitation bid due date given the necessity to thoroughly vet items; if alternative designs are approved, JEA will notify via addendum.

3. **Question:** Some responses we are receiving some responses on the Country of origin saying they have multiple components from different countries, but its assembled in the US, would you want us to put US as the COO? They are not all giving us good info to use for each component.

Answer: Yes, put USA if assembled here.

4. **Question:** Will we be penalized in the evaluation if the COO is missing?

Answer: No.