



Building Community®

Procurement Bid Office
Customer Center 1st Floor, Room 002
21 W. Church Street
Jacksonville, Florida 32202

March 30, 2020

ADDENDUM NUMBER: Three (3)

TITLE: FY20 and FY21 Dell, HP, and Cisco Equipment Purchases, 1 Year Term Contract

JEA ITN NUMBER: 039-20

RESPONSE DUE DATE: April 7, 2020

TIME OF RECEIPT: 12:00 PM

TIME OF OPENING: 12:00 PM

THIS ADDENDUM IS FOR THE PURPOSE OF MAKING THE FOLLOWING CHANGES OR CLARIFICATIONS:

Question:

1. The Excel doc list % of Retail as well as Unit Price, usually pricing out these solutions involved different levels of discounts per line items. Is JEA looking for Unit Pricing or a blanket of % off the solutions, these are different pricing structures and are usually one or the other. Please provide clarity of how JEA is expecting a responder to provide both pricing structures on the same response.

Answer:

1. JEA is looking for the unit price first and foremost of the specific items listed. The % discount off retail can vary per specific item and should be based on the unit price vs retail price. JEA is looking for one discount % off retail of all other items not listed or specifically identified to be used for other purchases needed throughout the term of the contract.

Question:

2. The last item on the Excel docs (reference below), all of these manufactures have different levels of discounts based on the “family” of solution. Warranties will have a smaller level of discount compared to Hardware or Software. Having a “blanket” % off on “other solutions” is very vague, would JEA be expanding the criteria of these sections for a more complete offering of discounts

Answer:

2. See Response Workbook: Addendum #3: Dell, HP, and Cisco.

Acknowledge receipt of this addendum on the Response Form