



Procurement Department Bid Office
Customer Center 1st Floor, Room 002
21 W. Church Street
Jacksonville, Florida 32202

January 16, 2019

ADDENDUM NUMBER: **FOUR (4)**

TITLE: **Global Positioning System (GPS) & Telematics with Mobile HotSpot**

JEA ITN NUMBER: **#038-19**

RESPONSE DUE DATE: **January 23rd 2019**

TIME OF OPENING: **3:00 PM**

TIME OF RECEIPT: **12:00 PM**

THIS ADDENDUM IS FOR THE PURPOSE OF MAKING THE FOLLOWING CHANGES AND CLARIFICATIONS:

Change (1): JEA amends Section **2.6.1 INSURANCE** of the Solicitation Document as seen below. Additions are in **Red**, Bold, Underlined Font. Deletions are in **Red**, Bold, Strikethrough Font.

2.6.1 INSURANCE

Before starting and until obtaining JEA Acceptance of the Work by JEA, and without further limiting its liability under the Contract, Company shall procure and maintain at its sole expense, insurance of the types and in the minimum amounts stated below:

Workers' Compensation

Florida Statutory coverage and Employer's Liability (including appropriate Federal Acts); Insurance Limits: Statutory Limits (Workers' Compensation) \$500,000 each accident (Employer's Liability).

Commercial General Liability

Premises-Operations, Products-Completed Operations, Contractual Liability, Independent Contractors, Broad Form Property Damage, Explosion, Collapse and Underground, Hazards (XCU Coverage) as appropriate; Insurance Limits: \$1,000,000 each occurrence, \$2,000,000 annual aggregate for bodily injury and property damage, combined single limit.

Automobile Liability

All autos-owned, hired, or non-owned; Insurance Limits: \$1,000,000 each occurrence, combined single limit.

Excess or Umbrella Liability

(This is additional coverage and limits above the following primary insurance: Employer's Liability, Commercial General Liability, and Automobile Liability); Insurance Limits: \$2,000,000 each occurrence and annual aggregate.

Company's Commercial General Liability and Excess or Umbrella Liability policies shall ~~be effective for two years after Work is complete.~~ **remain in force throughout the duration of the project and until the Work is completed to JEA's satisfaction.** The Indemnification provision provided herein is separate and is not limited by the type of insurance or insurance amounts stated above.

Company shall specify JEA as an additional insured for all coverage except Workers' Compensation and Employer's Liability. Such insurance shall be primary to any and all other insurance or self-insurance maintained by JEA. Company shall include a Waiver of Subrogation on all required insurance in favor of JEA, its board members, officers, employees, agents, successors and assigns.

Such insurance shall be written by a company or companies licensed to do business in the State of Florida and satisfactory to JEA. Prior to commencing any Work under this Contract, certificates evidencing the maintenance of the insurance shall be furnished to JEA for approval. Company's and its subcontractors' Certificates of Insurance shall be mailed to JEA (Attn. Procurement Services), Customer Care Center, 6th Floor, 21 West Church Street, Jacksonville, FL 32202-3139.

The insurance certificates shall provide that no material alteration or cancellation, including expiration and non-renewal, shall be effective until 30 days after receipt of written notice by JEA.

Any subcontractors of Company shall procure and maintain the insurance required of Company hereunder during the life of the subcontracts. Subcontractors' insurance may be either by separate coverage or by endorsement under insurance provided by Company. Note: Any JSEB firms identified by Bidders for this Solicitation are considered "Subcontractors" under the direct supervision of the Prime or General Contractor (herein referred to as "Company"). Companies should show good faith efforts in providing assistance to JSEB firms in the securing of the Subcontractors' insurance requirements stated herein. Company shall submit subcontractors' certificates of insurance to JEA prior to allowing Subcontractors to perform Work on JEA's job sites.

Add (2): JEA adds the following questions and answers to this Solicitation.

Supplier Inquiry (1)

Section 1.1.3. (SUBMITTING THE RESPONSE) of the solicitation states the following:

The Respondent shall submit one (1) original Response, three (3) duplicates (hardcopies) and one (1) CD or flash drive." However, in Appendix B - Response Form and other docs, the language indicates to include a CD. I would like to ask for your clarification as to which format your organization prefers that we utilize for this response as our office primarily utilizes flash drives for submittals.

JEA Response: A CD or a flash drive is acceptable.

Supplier Inquiry (2)

Will we use JEA's Verizon sims for the data on the trailers, heavy equip and trailer mounted equip?

JEA Response: It is expected that the trailers and heavy equipment items will have some mechanism to communicate its data back to the GPS system. The way this is accomplished is optional. It could be through cellular backhaul, or a form of RFID, or some mechanism hardwired to the asset (as examples). If the solution is the cellular backhaul, we will use the Verizon sims. Respondent should propose their solution for this type of equipment.

Supplier Inquiry (3)

What was reason for removing badge ID from the requirements? Sounds like this is still desired but is no longer required.

JEA Response: The Badge requirement was considered too restrictive, and there may be solutions better suited for JEA that we should consider. While there is still a desire to have our badge be the identifier, it is no longer a requirement. We are open to other ways to do driver identification.

Supplier Inquiry (4)

It appears that pages 1-13 of the 038-19 Appendices.pdf document were incorrectly included in the document. Can you confirm?

JEA Response: Pages 1-14 of 038-19 Appendices that provides the Sample System Diagram is for information only. The selected vendor will be expected to complete a system build diagram similar to this as part of their delivery after award of contract.

Supplier Inquiry (5)

Evaluation Methodology – Can you confirm that that total number of evaluation points is 135?

JEA Response: The total number of evaluation points is 100. Rates = 50, Functionality Requirements = 35 (12.5, 12.5, 10), Functionality Preferences = 5, Past Performance = 10

Supplier Inquiry (6)

Evaluation Methodology – What is the difference between 1.4.2 ABILITY TO MEET THE FUNCTIONALITY REQUIREMENTS and 1.4.2.2 GPS AND TELEMATICS WITH HOT SPOT CAPABILITY VENDOR SOLUTION? Both seem to reference the responses to the Appendix A Technical specifications which I assume is the 038-19 Appendices.pdf document?

JEA Response: The 1.4.2 ABILITY TO MEET THE FUNCTIONALITY REQUIREMENTS is the overarching requirement. It is broken down into 4 components: 1.4.2.1 IMPLEMENTATION PLAN; 1.4.2.2 GPS AND TELEMATICS WITH HOT SPOT CAPABILITY VENDOR SOLUTION; 1.4.2.3 LONG TERM SUPPORT PLAN and 1.4.3 ABILITY TO MEET THE FUNCTIONALITY PREFERENCES

Supplier Inquiry (7)

Evaluation Methodology – since 1.4.1 QUOTATION OF RATES is 37% of the evaluation can we provide options for the Mobile Hotspot Capability requirement? We bid Cradlepoint WiFi routers in our first bid which are the best in the industry but also are more expensive than say a simple Verizon MiFi devices and JEA which JEA did not select our bid on the 1st go around. Having price be the highest criteria in your selection process promotes:

- a) Cheaper solutions not higher quality solutions
- b) Provide advantages to large multi-national corporations

We want to still provide JEA a high quality solution but do not want to get eliminated on price.

JEA Response: The Quotation of Rates is 50% of the evaluation (see JEA Response to Supplier Inquiry (5)). The Functionality Requirements and Functionality Preferences capture the quality and account for 40 points. The idea is that the tradeoff between price and quality is accounted for by the strategic balance of these evaluation criteria.

Supplier Inquiry (8)

In reading the below response set out in Addendum 3, it states that the document “038-19 Appendices” or Appendix A document, is for information purposes only:

Excerpt from Addendum 3 below:

“Supplier Inquiry (7): For 038-19 Appendices

h. Is this document for information only? If not, what information do you want us to supply?

JEA Response: This document is for information only. The selected vendor will be expected to complete a system build diagram similar to this as part of their delivery.”

Could you please confirm whether starting page 15 of this document, the technical specifications, where it asks the Prime Contractor to provide information in their response, that these items do need to be responded to. (All the italicized questions about project management, security, etc, all the way down to page 29) or whether if these too are for information purposes only at this time.

JEA Response: Pages 1-14 of 038-19 Appendices that provides the Sample System Diagram is for information only. The selected vendor will be expected to complete a system build diagram similar to this as part of their delivery after award of contract. Starting on Page 15 Appendix A – Technical Specifications of 038-19 Appendices, the respondent should provide appropriate responses to each item as part of their bid response per Section 1.4.2 of the Solicitation.

****** Bidder shall acknowledge this Addendum on the Response Form******