

APPENDIX B BAFO RESPONSE FORM
003-18 SPECIAL WASTE HANDLING SERVICES FOR NON-HAZARDOUS WASTE/HAZARDOUS WASTE

Respondent shall submit an electronic copy of this signed response form and excel version of the Bid Workbook by December 5, 2017, 12:00 PM (NOON EST) to: lovgrd@jea.com. Respondents not submitting a BAFO will have their first round submitted Total Bid Price used in calculating the points for the Evaluation Category – Quotation of Rates. Individual Unit Prices for specific scopes of work may change (increase or decrease), however, the submitted BAFO Total Bid Price (Total Response price) cannot be higher than the submitted first round Total Bid Price.

COMPANY INFORMATION:

COMPANY NAME: Cliff Berry, Inc.
BUSINESS ADDRESS: PO Box 13079
CITY, STATE, ZIP CODE: Fort Lauderdale, FL 33316
TELEPHONE: 954-763-3390
FAX: 954-763-8375
EMAIL OF CONTACT: compliance@cliffberryinc.com

TOTAL BID PRICE:

Total Bid Price for Solicitation 003-18 (Enter total from the Bid Workbook)	\$1,632,050.00
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☒ I have read and understood the Sunshine Law/Public Records clauses contained within this solicitation. I understand that in the absence of a redacted copy my proposal will be disclosed to the public "as-is".

Company's Certification

By submitting this Proposal, the Proposer certifies that it has read and reviewed all of the documents pertaining to this RFP and agrees to abide by the terms and conditions set forth therein, that the person signing below is an authorized representative of the company, that the company is legally authorized to do business in the State of Florida, and that the company maintains in active status an appropriate license for the work. The company certifies that its recent, current, and projected workload will not interfere with the company's ability to Work in a professional, diligent and timely manner.

The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 1 through 3


Signature of Authorize Officer of Company or Agent

Cliff Berry, II. – Chief Executive Officer
Printed Name & Title

12-1-17

Date

954-763-3390
Phone Number

003-18 Bid workbook - BAFO RESPONSE

Oily Wastewater and Used Oil Disposal - Section 3 of Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
1	Vacuum Truck, 2 operators	5500	Per Hour	\$ 120.00	\$ 660,000.00
2	Oily wastewater disposal costs	1000000	Per gallon	\$ 0.20	\$ 200,000.00
3	Laborer Charge	2500	per hour	\$ 35.00	\$ 87,500.00
4	Pickup Truck services	1250	Per Hour	\$ 55.00	\$ 68,750.00
5	Additional Services	SWA		\$ 120,000.00	\$ 120,000.00

Solid Special / Oily Waste Disposal / Environmental Incident Response (EIR) - Section 4 of the Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
6	Hourly labor charge (per person)	2500	Per Hour	\$ 35.00	\$ 87,500.00
7	Monthly special waste roll-off	60	Per Month	\$ 500.00	\$ 30,000.00
8	Special waste roll-off disposal transportation and landfill disposal.	60	Per Ton	\$ 100.00	\$ 6,000.00
9	Pickup Truck Services (including Two operators)	2500	Per hour	\$ 90.00	\$ 225,000.00
10	Additional Services	SWA		\$ 120,000.00	\$ 120,000.00

Additional Services (non-generating stations) - Section 5 of the Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
11	Vacuum Truck services (including two operators)	100	per hour	\$ 120.00	\$ 12,000.00
12	Hourly Labor Charge (one person)	100	per hour	\$ 35.00	\$ 3,500.00
13	Monthly special waste roll-off	4	Per Month	\$ 500.00	\$ 2,000.00
14	Special waste roll-off disposal transportation and landfill disposal.	8	Per Ton	\$ 100.00	\$ 800.00
15	Pickup Truck Services (including Two operators)	100	per hour	\$ 90.00	\$ 9,000.00

Total Bid Price

\$ 1,632,050.00

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COMPANY INFORMATION:

COMPANY NAME: Hull's Environmental Services Inc.

BUSINESS ADDRESS: 10145 103rd St

CITY, STATE, ZIP CODE: Jacksonville, FL 32210

TELEPHONE: 904-379-3465

FAX: 904-551-6920

EMAIL OF CONTACT: lhall@hullsenvironmental.com

TOTAL BID PRICE:

Total Bid Price for Solicitation 003-18 (Enter total from the Bid Workbook)	\$ 1,168,280.00
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The Proposer certifies, under penalty of perjury, that it holds all licenses, permits, certifications, insurances, bonds, and other credentials required by law, contract or practice to perform the Work. The Proposer also certifies that, upon the prospect of any change in the status of applicable licenses, permits, certifications, insurances, bonds or other credentials, the Company shall immediately notify JEA of status change.

We have received addenda 3 through 3

Larry Hall
Signature of Authorize Officer of Company or Agent

12/4/2017
Date

Larry Hall Operations Manager
Printed Name & Title

904-379-3465
Phone Number

003-18 Bid workbook - **BAFO RESPONSE**

Oily Wastewater and Used Oil Disposal - Section 3 of Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
1	Vacuum Truck, 2 operators	5500	Per Hour	\$ 80.00	\$ 440,000.00
2	Oily wastewater disposal costs	1000000	Per gallon	\$ 0.16	\$ 160,000.00
3	Laborer Charge	2500	per hour	\$ 25.00	\$ 62,500.00
4	Pickup Truck services	1250	Per Hour	\$ 38.00	\$ 47,500.00
5	Additional Services	SWA		\$ 120,000.00	\$ 120,000.00

Solid Special / Oily Waste Disposal / Environmental Incident Response (EIR) - Section 4 of the Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
6	Hourly labor charge (per person)	2500	Per Hour	\$ 25.00	\$ 62,500.00
7	Monthly special waste roll-off	60	Per Month	\$ 100.00	\$ 6,000.00
8	Special waste roll-off disposal transportation and landfill disposal.	60	Per Ton	\$ 35.00	\$ 2,100.00
9	Pickup Truck Services (including Two operators)	2500	Per hour	\$ 52.50	\$ 131,250.00
10	Additional Services	SWA		\$ 120,000.00	\$ 120,000.00

Additional Services (non-generating stations) - Section 5 of the Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
11	Vacuum Truck services (including two operators)	100	per hour	\$ 80.00	\$ 8,000.00
12	Hourly Labor Charge (one person)	100	per hour	\$ 25.00	\$ 2,500.00
13	Monthly special waste roll-off	4	Per Month	\$ 100.00	\$ 400.00
14	Special waste roll-off disposal transportation and landfill disposal.	8	Per Ton	\$ 35.00	\$ 280.00
15	Pickup Truck Services (including Two operators)	100	per hour	\$ 52.50	\$ 5,250.00

Total Bid Price

\$ 1,168,280.00

APPENDIX B BAFO RESPONSE FORM

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COMPANY INFORMATION:

COMPANY NAME: Moran Environmental Recovery, LLC
BUSINESS ADDRESS: 251 Levy Road
CITY, STATE, ZIP CODE: Atlantic Beach, FL 32233
TELEPHONE: 904-241-2200
FAX: 781-815-1105
EMAIL OF CONTACT: LDetlefsen@MoranEnvironmental.com

TOTAL BID PRICE:

Total Bid Price for Solicitation 003-18 (Enter total from the Bid Workbook)	\$1,781,310.00
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We have received addenda 1 through 3


Signature of Authorize Officer of Company or Agent

John Silva – VP of Preparedness & Response
Printed Name & Title

12/04/17

Date

781-815-1100

Phone Number

003-18 Bid workbook - **BAFO RESPONSE**

Oily Wastewater and Used Oil Disposal - Section 3 of Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
1	Vacuum Truck, 2 operators	5500	Per Hour	\$ 140.00	\$ 770,000.00
2	Oily wastewater disposal costs	1000000	Per gallon	\$ 0.18	\$ 180,000.00
3	Laborer Charge	2500	per hour	\$ 50.00	\$ 125,000.00
4	Pickup Truck services	1250	Per Hour	\$ 15.00	\$ 18,750.00
5	Additional Services	SWA		\$ 120,000.00	\$ 120,000.00

Solid Special / Oily Waste Disposal / Environmental Incident Response (EIR) - Section 4 of the Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
6	Hourly labor charge (per person)	2500	Per Hour	\$ 50.00	\$ 125,000.00
7	Monthly special waste roll-off	60	Per Month	\$ 350.00	\$ 21,000.00
8	Special waste roll-off disposal transportation and landfill disposal.	60	Per Ton	\$ 120.00	\$ 7,200.00
9	Pickup Truck Services (including Two operators)	2500	Per hour	\$ 105.00	\$ 262,500.00
10	Additional Services	SWA		\$ 120,000.00	\$ 120,000.00

Additional Services (non-generating stations) - Section 5 of the Technical Specifications

#	Description	five year qty	Unit of Measure	Unit Price	Extended Price
11	Vacuum Truck services (including two operators)	100	per hour	\$ 140.00	\$ 14,000.00
12	Hourly Labor Charge (one person)	100	per hour	\$ 50.00	\$ 5,000.00
13	Monthly special waste roll-off	4	Per Month	\$ 350.00	\$ 1,400.00
14	Special waste roll-off disposal transportation and landfill disposal.	8	Per Ton	\$ 120.00	\$ 960.00
15	Pickup Truck Services (including Two operators)	100	per hour	\$ 105.00	\$ 10,500.00

Total Bid Price

\$ 1,781,310.00