

# FY20 Jacksonville Small Emerging Business (JSEB) Scorecard

QTR4



## Available Project Spend

AVAILABLE SPEND

\$67,000,000

SPEND GOAL = 25%

\$17,000,000

JSEB ACTUAL SPEND

\$18,900,029

QTR1 JSEB SPEND

\$5,333,417

QTR2 JSEB SPEND

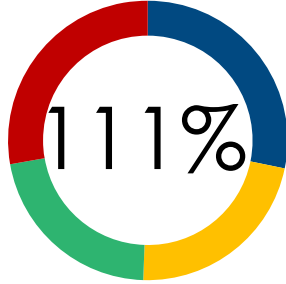
\$4,213,124

QTR3 JSEB SPEND

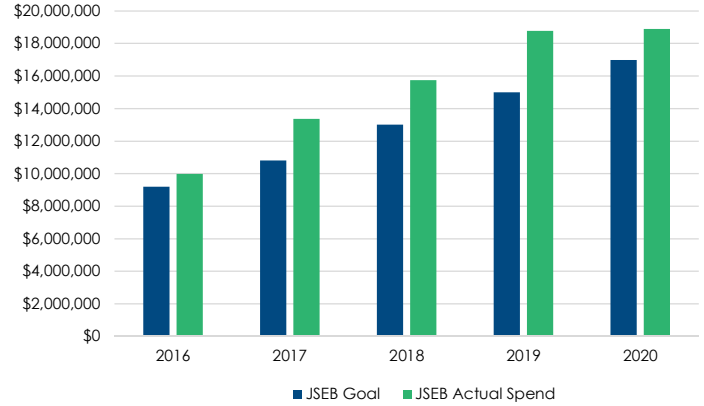
\$4,110,955

QTR4 JSEB SPEND

\$5,242,533



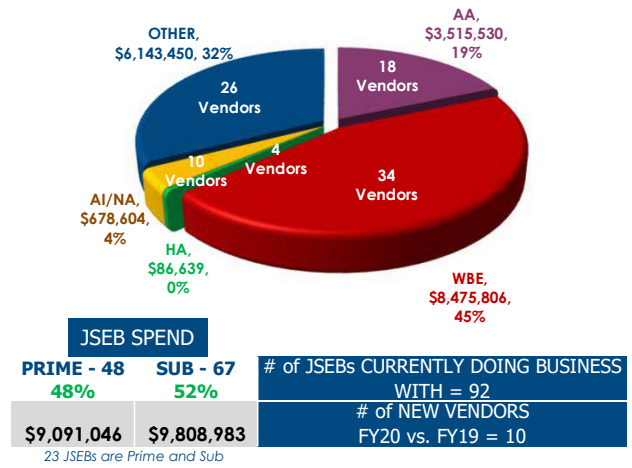
## Past 5 Years - JSEB Goal vs. Actual Spend



## TOP 10 JSEB VENDORS BY SPEND

DONNA J. HAMILTON, INC.	\$3,123,802	WBE
COMPLETE SERVICES WELL DRILLING INC	\$1,896,737	OTHER
FREEDOM LANDSCAPE AND LAWN MAINTENANCE IN	\$1,286,247	AA
FOUR WATERS ENGINEERING INC	\$974,384	WBE
J & D MAINTENANCE AND SERVICES	\$775,803	OTHER
CONCRETE ADVANTAGE	\$758,999	OTHER
EVERSAFE BUILDING MAINTENANCE CORPORATION	\$702,792	AA
DJ CONTRACTING OF JACKSONVILLE, INC.	\$668,152	WBE
CONSTRUCTION AND ENGINEERING SERVICES CONS	\$630,196	AA
VIA CONSULTING SERVICES INC	\$623,656	WBE

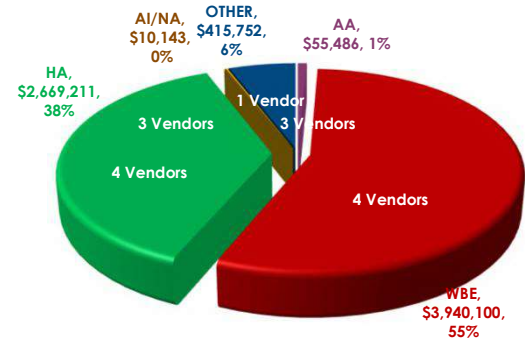
## JSEB SPEND BY SBE & VENDOR TYPE



## TOP 10 NON-JSEB SBE VENDORS BY SPEND

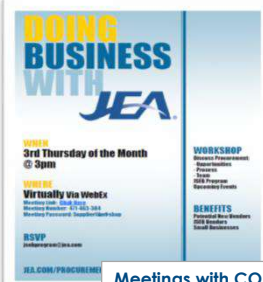
KEVILLE ENTERPRISES INC	\$3,251,663	WBE
ZABATT POWER SYSTEMS	\$2,583,766	HA
TRUSTED HAND SERVICE INC	\$653,060	WBE
RELIANCE SUPPLY	\$415,752	OTHER
KATY EQUIPMENT INC	\$62,037	HA
SGS TECHNOLOGIE LLC	\$42,930	AA
KSI	\$19,140	WBE
F R ALEMAN & ASSOCIATES INC	\$16,962	HA
AMERICAN RAG & WIPERS INC	\$16,238	WBE
PIPING TECHNOLOGY & PRODUCTS INC	\$8,169	AI

## NON-JSEB SPEND BY SBE



NON-JSEB SBE SPEND = \$7M

## OUTREACH INITIATIVES



Meetings with COJ:  
 Oct 9 Councilman Freeman  
 Jan 23 Councilman Gaffney

**OCT 14** Speed Networking Meet & Greet  
 Hosted by JAA

**OCT 30** 2nd Annual Jacksonville SMSA/SAME Industry Day  
 Hosted by Jacksonville Post of the Society of American Military Engineers

**NOV 4-8** MED-WEEK - Minority Enterprise Development Week  
 Hosted by First Coast Business Alliance

**NOV 20** COMTO Week  
**MAY 13** Northeast Florida Small Business Forum  
 Hosted by JTA

**JAN 15** Subcontractor Outreach Event for the New JEA HQ  
**JUN 23** Hosted by Ryan Companies

**FEB 4** Jaxport Small Business Appreciation Day - Hosted by Jaxport

**FEB 13** African American Small Business Forum - Hosted by Jacksonville Business Journal

**FEB 27** NABWIC Kick-Off Meeting  
 Hosted by National Association of Black Women In Construction

**MAR 9** JAA Table Top Networking Event  
 Hosted by JAA

**JUN 23** 2020 Virtual Federal Contracting Conference  
 Hosted by Florida 8(a) Alliance

**SEP 15** 2020 Virtual JSEB Procurement Summit  
 Hosted by JEA

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QTR4



## CONTRACTS AWARDED TO JSEB VENDORS

(Prime Vendors in blue - all others are Sub-Contractors)

JSEB Vendor Name	Contract Award	SBE Type	Contract Term	Service Type	Award Type	Contract Description
ABC CUTTING CONTRACTORS OF JACKSONVILLE	\$3,058	OTHER	Project Completion	Professional	IFB	120-19 Riverview Phase II Water Main
ALMOND ENGINEERING PA	\$1,959,049	WBE	3 Years w/2 - 1 Yr. Renewals	Engineering	RFP	054-19 General Engineering Services for Pipeline Projects and Studies Less than 16"
BREAKING GROUND CONTRACTING CO	\$655,782	WBE	Project Completion	Construction	IFB	008-20 Construction Services for the Nocatee 230 / 26 kV Substation
BULLARD FENCE INC	\$46,842	OTHER	Project Completion	Professional	IFB	008-20 Construction Services for the Nocatee 230 / 26 kV Substation
	\$7,000	OTHER	Project Completion	Professional	Contract Increase	053-19 Construction Management-at-Risk (CMAR) Services for the Bartram/US 1 and Cecil Field Water Main Projects
COMPLETE COATINGS INC	\$117,513	OTHER	Project Completion	Professional	Contract Increase	089-19 Construction Management-at-Risk (CMAR) Services for the Buckman Biosolids Conversion Projects
COMPLETE SERVICES WELL DRILLING INC	\$449,405	OTHER	3 Years w/2 - 1 Yr. Renewals	Professional	ITN	98160 Private Well Repair, Audit, Inspection, and Replacement
CONSTRUCTION AND ENGINEERING SERVICES CONSULTANTS INC	\$1,959,049	AA	3 Years w/2 - 1 Yr. Renewals	Engineering	RFP	054-19 General Engineering Services for Pipeline Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered)
	\$11,574	AA	Project Completion	Construction	Change Order	112-18 Engineering Services for the 5th St. W. - Imeson Rd to Melson Ave - Trans - New Force Main Project
CROSSBOW CATTLE INC	\$14,249	OTHER	Project Completion	Professional	Contract Increase	053-19 Construction Management-at-Risk (CMAR) Services for the Bartram/US 1 and Cecil Field Water Main Projects
CSI GEO INC	\$3,797	AA	Project Completion	Professional	IFB	012-20 Commonwealth Service Center Paving and Drainage Improvements
	\$91,138	AA	Project Completion	Professional	IFB	013-20 36-inch Transmission Water Main from Main Street Water Treatment Plant (WTP) to Franklin Street
CSI GEO INC/MESKEL & ASSOCIATES ENGINEERING PLLC2	\$17,673	AA/WBE	Project Completion	Professional	Contract Increase	053-19 Construction Management-at-Risk (CMAR) Services for the Bartram/US 1 and Cecil Field Water Main Projects
D & J EROSION CONTROL SPECIALISTS, INC.	\$25,037	WBE	Project Completion	Professional	Contract Increase	053-19 Construction Management-at-Risk (CMAR) Services for the Bartram/US 1 and Cecil Field Water Main Projects
	\$35,980	WBE	Project Completion	Professional	Contract Increase	053-19 Construction Management-at-Risk (CMAR) Services for the Bartram/US 1 and Cecil Field Water Main Projects
DJ CONTRACTING OF JACKSONVILLE, INC.	\$243,034	WBE	Project Completion	Professional	IFB	013-20 36-inch Transmission Water Main from Main Street Water Treatment Plant (WTP) to Franklin Street and 30-inch Raw Water Main from Ionia Street to Main Street WTP
	\$175,000	WBE	Project Completion	Professional	Change Order	CP-0042-17 Lower Eastside Drainage Improvements
	\$144,503	WBE	Project Completion	Supplies	Emergency	109-19 Collins Road Force Main (FM) Relocation - Whispering Pines Dr. to Blanding Blvd.
	\$788,468	WBE	Project Completion	Supplies	IFB	106-19 Bradley Road Booster Pump Station
	\$12,782	WBE	Project Completion	Supplies	Change Order	93347 Construction Services for the Beaver St - Lane Ave to Carnegie St - Trans Water Main Project
	\$59,129	WBE	Project Completion	Supplies	IFB	120-19 Riverview Phase II Water Main
	\$238,450	WBE	Project Completion	Supplies	IFB	014-20 Greenland Water Treatment Plant (WTP) - Expansion from 6.0 to 9.0 MGD
	\$976,571	WBE	Project Completion	Supplies	IFB	006-20 Nocatee North and South Booster Pump Station and Ground Storage Tank Improvements
	\$62,410	WBE	Project Completion	Supplies	IFB	024-20 Owens Road 16-inch Water Transmission Main
	\$232,740	WBE	Project Completion	Supplies	IFB	034-20 Gate Parkway to Burnt Mill Road-Reclaimed Water Main
DONNA J. HAMILTON, INC.	\$54,313	WBE	Project Completion	Supplies	IFB	025-20 Construction Services for the District II - 10800 Key Haven Blvd. Pump Station Project Improvements
	\$1,184,792	WBE	Project Completion	Supplies	IFB	013-20 36-inch Transmission Water Main from Main Street Water Treatment Plant (WTP) to Franklin Street and 30-inch Raw Water Main from Ionia Street to Main Street WTP
	\$118,669	WBE	Project Completion	Supplies	IFB	059-20 Construction Services for the Beverly Hills Offsite Force Main
	\$1,500,000	WBE	Project Completion	Supplies	Change Order	CP-0042-17 Lower Eastside Drainage Improvements
	\$248,852	AA	Project Completion	Professional	Contract Increase	089-19 Construction Management-at-Risk (CMAR) Services for the Buckman Biosolids Conversion Projects
ENG ENGINEERING INC	\$15,008	AI	Project Completion	Engineering	RFP	007-20 District II WRF at 1840 Cedar Bay Road Warehouse and Site Improvements
ENVIRONMENTAL RESOURCE SOLUTIONS INC	\$27,465	WBE	Project Completion	Professional	RFP	003-20 Engineering Services for the 69kV Circuit 663 Reconductor
EVERSAFE BUILDING MAINTENANCE CORPORATION	\$658,980	AA	One (1) Year w/Two (2) - 2 Yr. Renewals	Professional	Contract Increase	078-16 Janitorial Services - Sheltered Market - Substations and Lift Stations
	\$178,852	WBE	Project Completion	Engineering	RFP	159-18 Engineering Services for the East Grid - Pump Station (PS) Upgrade Program

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(Prime Vendors in blue - all others are Sub-Contractors)

JSEB Vendor Name	Contract Award	SBE Type	Contract Term	Service Type	Award Type	Contract Description
FOUR WATERS ENGINEERING INC	\$67,967	WBE	3 Years w/2 - 1 Yr. Renewals	Engineering	RFP	108-19 Progressive Design-Build Services for Highlands Water Treatment Plant (WTP) Advanced Treatment System
	\$1,959,049	WBE	Project Completion	Engineering	RFP	Projects and Studies Less than 16" Pipe Diameter and Manhole Inspections (JSEB Sheltered)
	\$30,676	WBE	Project Completion	Engineering	Change Order	111-17 Southwest/Arlington East Service Areas Infiltration and Inflow Study and Remediation Plan
FREEDOM LANDSCAPE AND LAWN MAINTENANCE INC	\$2,962,710	AA	One (1) Year w/Two (2) - Two (2) Yr. Renewals	Professional	Renewal	029-19 Facilities Landscaping Maintenance-Open Market
GARMON TRUCKING, INC.	\$61,930	WBE	Project Completion	Professional	Emergency Change	109-19 Collins Road Force Main (FM) Relocation - Whispering Pines Dr. to Blanding Blvd.
	\$15,299	WBE	Project Completion	Professional	Order	064-19 Steelbald Substation Upgrades for JEA
	\$46,842	WBE	Project Completion	Professional	IFB	008-20 Construction Services for the Nocatee 230 / 26 kV Substation
GM HILL ENGINEERING, INC.	\$24,295	WBE	Project Completion	Engineering	RFP	007-20 District II WRF at 1840 Cedar Bay Road Warehouse and Site Improvements
JOHNSON SURVEYING AND MAPPING	\$21,807	OTHER	Project Completion	Professional	RFP	002-20 Engineering Services for the Park and King 13.2/4kV Substation
	\$110,644	OTHER	Project Completion	Professional	RFP	003-20 Engineering Services for the 69kV Circuit 663 Reconductor
					Contract Increase	053-19 Construction Management-at-Risk (CMAR) Services for the Bartram/US 1 and Cecil Field Water Main Projects
KLW CONCRETE CUTTING, INC.	\$15,475	WBE	Project Completion	Professional		008-20 Construction Services for the Nocatee 230 / 26 kV Substation
	\$2,342	WBE	Project Completion	Professional	IFB	
LANDSCAPE CONSTRUCTION, LLC	\$13,578	WBE	Project Completion	Professional	IFB	025-20 Construction Services for the District II - 10800 Key Haven Blvd. Pump Station Project Improvements
	\$43,935	WBE	Project Completion	Professional	IFB	012-20 Commonwealth Service Center Paving and Drainage Improvements
						034-20 Gate Parkway to Burnt Mill Road-Reclaimed Water Main
LEGACY ENGINEERING, INC.	\$23,274	OTHER	Project Completion	Professional	IFB	012-20 Commonwealth Service Center Paving and Drainage Improvements
M & J STRIPING INC	\$6,509	WBE	Project Completion	Professional	IFB	159-18 Engineering Services for the East Grid - Pump Station (PS) Upgrade Program
	\$133,127	WBE	Project Completion	Professional	RFP	108-19 Progressive Design-Build Services for Highlands Water Treatment Plant (WTP) Advanced Treatment
	\$25,741	WBE	Project Completion	Professional	RFP	002-20 Engineering Services for the Park and King 13.2/4kV Substation
MESKEL & ASSOCIATES ENGINEERING PLLC	\$14,538	WBE	Project Completion	Professional	RFP	003-20 Engineering Services for the 69kV Circuit 663 Reconductor
	\$109,074	WBE	Project Completion	Professional	RFP	112-18 Engineering Services for the 5th St. W. - Imeson Rd to Melson Ave - Trans - New Force Main Project
	\$45,599	WBE	Project Completion	Professional	Change Order	159-18 Engineering Services for the East Grid - Pump Station (PS) Upgrade Program
R E HOLLAND & ASSOCIATES INC	\$269,112	OTHER	Project Completion	Professional	RFP	108-19 Progressive Design-Build Services for Highlands Water Treatment Plant (WTP) Advanced Treatment System
	\$34,273	OTHER	Project Completion	Professional	RFP	120-19 Riverview Phase II Water Main
	\$40,778	OTHER	Project Completion	Professional	IFB	105-18 Engineering Services for the Southwest Water Reclamation Facility (WRF) Expansion - Phase 2
	\$49,332	OTHER	Project Completion	Professional	Contract Increase	
TBD for each Project Task	\$150,000	TBD	3 Years w/2 - 1 Yr. Renewals	TBD	RFP	136-19 Real Estate Development Services
THE GOODLY GROUP OF NORTHEAST FLORIDA INC	\$262,748	AA	5 Years w/2 - 1 Yr. Renewals	Professional	ITN	037-19 Repair and Installation of Security Fencing

Note: Contract awards range from 1 to 5 Years

**\$18,857,814**