#### Disclaimer

This presentation is provided for general informational purposes only. It does not include every item which may be of interest, nor does it purport to present full and fair disclosure with respect to any of JEA's bond programs within the meaning of applicable securities laws. These materials do not constitute an offer to sell, or the solicitation of an offer to buy, any security of JEA, nor are these materials a recommendation to buy, sell or hold any security. Any investment decisions regarding the securities of JEA should be made only after a careful review of the complete offering and disclosure materials with respect to such securities and consultation with your own advisors as to the suitability of such securities for your particular circumstances.

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This presentation contains statements which, to the extent they are not recitations of historical fact, constitute "forward looking statements." In this respect, the words "estimate," "project," "anticipate," "expect," "intend," "believe" and similar expressions are intended to identify forward-looking statements. A number of factors affecting JEA's business and financial results could cause actual results to differ materially from those stated in the forward-looking statements.









#### **ABOUT JEA**

- Municipal electric system since 1895 and independent agency of the City of Jacksonville, Florida since 1968
- Water & Sewer System transferred from the City of Jacksonville to JEA in 1997
- Separately secured liens for:
  - Electric enterprise
    - Electric System
    - St Johns River Power Park
    - Bulk Power Supply System
  - Water and Sewer System
  - District Energy System



Independent agency of the City of Jacksonville



#### GENERATING FLEET

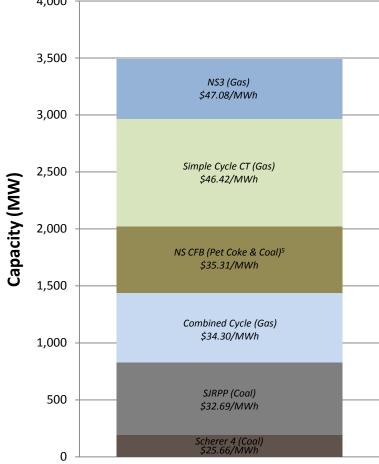
#### **Existing Generation Capacity = 3,408<sup>1</sup> MWs**

Facility	Primary Fuel Type	Generating Capacity (in MW)	Year in Service		
Natural Gas: 1,790 MW (56%)					
Brandy Branch	Natural Gas	651	2001 <b>–</b> 2005 <sup>3</sup>		
Northside Gen Unit 3 <sup>2</sup>	Natural Gas/Oil	524	1977		
Kennedy	Natural Gas	300	2000 <b>–</b> 2009 <sup>3</sup>		
Greenland Energy Center	Natural Gas	300	2011		
Trail Ridge	Landfill Gas	15	1997 <b>–</b> 2008 <sup>3</sup>		
Solid Fuel: 1,406 MW (44%)					
SJRPP	Coal	626	1987 <b>–</b> 1988 <sup>3</sup>		
Northside Gen Units 1 & 2	Pet Coke	586	2003		
Scherer 4	Coal	194	1989		
Peaking Reserve: 212 MW					
Northside CTs	Diesel Fuel Oil	212	1975		
Grand Total: 3,408 MW					

Plant Vogtle (future)	Nuclear	206	2017/2018
Jacksonville Solar	Solar PV	12	2010

JEA also has the ability to purchase power via The Energy Authority (TEA)

# FY14 Dispatch Stack<sup>4</sup> 4,000





<sup>&</sup>lt;sup>1</sup> Based on summer net ratings and entitled capacity. Winter net ratings and entitled capacity is 3,747 MW <sup>2</sup> Northside Unit 3 (NS3) will be placed into reserve storage by December 2015, approximately four years ahead of the unit's scheduled retirement

<sup>&</sup>lt;sup>3</sup> Multiple units and multiple in service dates

<sup>&</sup>lt;sup>4</sup> The average dispatch prices at maximum load for each unit from 10/1/2013 through 9/30/2014

<sup>&</sup>lt;sup>5</sup> NS CFB burned a blend of pet coke and coal during FY14

#### **WATER & SEWER SYSTEM INFRASTRUCTURE**

# **Water System**

- 19 major and 18 small water treatment plants and two re-pump facilities.
- 134 active water supply wells, 4,352 miles of water distribution mains and total finished water storage capacity of over 70 million gallons.
- Two major and four small distribution grids.





# **Sewer System**

- Approximately 3,817 miles of gravity sewers and force mains
- 1,320 pumping stations, about 786 low pressure sewer units, and 11 treatment plants currently ranging in rated average daily treatment capacity from approximately 0.2 to 52.5 MGD



#### STRONG FINANCIAL RESULTS IN FY2014

	ELECTRIC SYSTEM	WATER & SEWER SYSTEM
Combined Debt Service Coverage	2.4x	2.5x
Days of Cash On Hand	123 days	118 days
Days of Liquidity	228 days	224 days
Net Funded Debt Reduction	\$203M	\$116M
Total Revenues	\$1,310M	\$413M

JEA's strategic plan will allow us to continue to deliver strong results into the future:

Earn Customer Loyalty Deliver Business Excellence Develop an Unbeatable Team



# **SLOWING SALES AND RISING COSTS ARE A NATIONAL TREND**

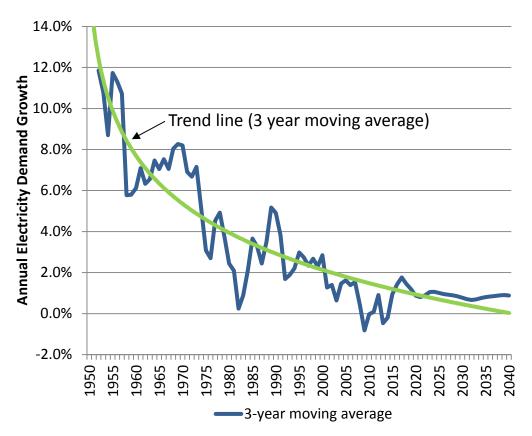
### Slower and slower electric demand growth over last 60 years

- Shift toward a services-based economy (less energy intensive)
- Slowing population growth
- Higher end-use efficiencies
- Tougher competition from natural gas

#### Meanwhile, rising cost pressures

- Regulatory mandates
- Security
- Pensions
- Health care

#### U.S. Electricity Demand Growth: 1950-2040



Source: AEO2014 Market Trends - Figure data - May 7, 2014



#### JEA LAUNCHED INITIATIVES TO PROVIDE REVENUE DIVERSITY

#### **Natural Gas Sales**

JEA is the largest natural gas importer/user in northeast Florida, and recently launched an initiative to leverage our fuel procurement expertise and transportation capacity to supply natural gas to commercial and industrial customers. This program is in partnership with Jacksonville's LDC, who provides gas transportation.

### **Timber Management**

JEA owns conservation lands, and last year began an active forestry management program. Our first harvest will bring in revenues this year, and in the long term the program ensures conservation of forest resources through timber cutting, prompt reforestation, soil conservation, afforestation and water quality on JEA owned property.

### **Cell Tower and Dark Fiber Programs**

Leasing space on communications towers, transmission and distribution poles generates additional revenue. JEA can also lease dark fiber on routes installed to meet its own business needs.

#### **Electrification initiatives**

JEA launched initiatives to encourage electrification and grow electric sales. Most recently, JEA partnered with the Transportation Planning Authority on a charging station network and associated community campaign.



#### **UNCERTAINTY SURROUNDING ENVIRONMENTAL REGULATIONS**

- JEA is working to mitigate the impact of new environmental rules on our customers through:
  - Active engagement in national and state advocacy efforts regarding rules design and implementation
  - Continuing evaluation of optimal fleet in service, balancing environmental impact with significant value of fuel diversity
  - Addition of 206 MW of carbon-free nuclear capacity and energy from Plant Vogtle through a 20-year purchase power agreement
  - Negotiation of the addition of additional solar capacity
  - JEA's existing renewable portfolio includes 15 MW landfill gas and 12 MW solar

#### ADDITION OF NUCLEAR PROVIDES ZERO-CARBON DIVERSITY

- JEA has ample generation capacity, so not dependent on the Vogtle power to meet current or expected near-term demand
- Nuclear continues to provide a valuable zero-carbon hedge for carbon regulations
- Even with delays and cost overruns, Plant Vogtle continues to be within the original cost estimates when the Board authorized addition of nuclear

 The 206 MW under the Vogtle PPA represents just 5% of our capacity fleet, providing valuable fuel and generation diversity



#### **STATUS OF CITY CONTRIBUTION**

- The current contribution agreement with the City of Jacksonville expires in 2018
- JEA is educating all stakeholders about the relative level of contribution compared to peers and the impact of the current contribution formula in a declining utility sales environment
- JEA cannot predict the outcome of future negotiations with the City
- Ultimately, JEA's board has independent rate-setting authority: if required, the Board can raise rates to customers and has demonstrated its willingness to do so to maintain healthy financial metrics



#### DUAL CHALLENGES: KNOWLEDGE TRANSFER & ATTRACTING & RETAINING TALENT

- Aging workforce issues consistently in top 4 of long term concerns for public power executives
- Increasingly complex industry issues (e.g., technologies, security, compliance) require new capabilities
- JEA is addressing attrition risk through
  - Proactive talent management
  - Succession planning for high-risk positions





 JEA Academy provides training tools and resources needed for succession planning and career development, helping keep employees engaged



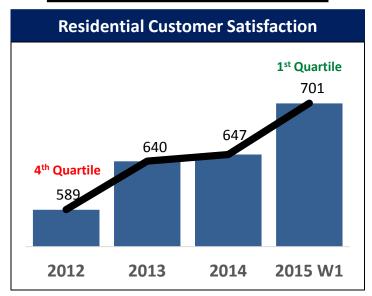
### **CUSTOMER EXPECTATIONS CONTINUE TO RISE**

# **Initiatives**

- Mobile apps
- -Smart meters
- EVs
- Rate options
- Prepaid program
- Access to data
- All-employee engagement



# J.D. Power Results





#### JEA CONSISTENTLY DELIVERS STRONG FINANCIAL PERFORMANCE

- JEA's leadership team continues to work strategically to address industry challenges
- JEA's Board and staff are committed to consistently strong financial results, as reflected in our AA credit ratings

	Fitch	S&P	Moody's
Electric Senior Bonds	AA	AA-	Aa2
Electric Subordinated Bonds	AA	A+	Aa3
SJRPP Bonds	AA	AA-	Aa2
Water & Sewer Senior Bonds	AA	AA	Aa2
Water & Sewer Subordinated Bonds	AA	AA	Aa2
Bulk Power Supply System Bonds	AA	AA-	Aa2
District Energy System Bonds	AA	AA-	Aa3

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