

AWARDS COMMITTEE MINUTES

Awards Committee met on **April 25, 2019**, in the Conference Room, 8th Floor, JEA Tower, 21 West Church Street, Jacksonville, Florida. The meeting was called to order at 10:00 a.m. Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Emerson Lotzia as General Counsel Representative; with Shawn Eads, Deryle Calhoun, John McCarthy, Ted Hobson, and Caren Anders as voting Committee Members;

Jason Behr, Lynn Rix, Dan Kruck, Maurice Scarboro, Rachelle Weir, Elizabeth DiMeo, Wayne McDowell, Lisa Pleasants, Colin Roddy, Michael Short, Mickhael Sulayman, Kenny Pearson, Elaine Selders, Chrissy Nunziato, Heather Beard, Gabor Acs

Awards:

1. Approval of the minutes from the last meeting (04/18/2019). **APPROVED**
2. 038-16 Request approval to award a two (2) year renewal to Eversafe Building Maintenance Corporation for Janitorial Services at JEA's generating station facilities in the amount of \$483,770.00, for a new not-to-exceed amount of \$1,186,096.95, subject to the availability of lawfully appropriated funds. **APPROVED w/DISCUSSION**
3. 078-16 Request approval to award a two (2) year renewal to Eversafe Building Maintenance Corporation for Janitorial Services at buildings located in substations, lift stations, chiller plants, water treatment plants and wastewater treatment plants in the amount of \$395,941.52, for a new not-to-exceed amount of \$947,065.72, subject to the availability of lawfully appropriated funds. **APPROVED w/DISCUSSION**
4. **DEFERRED** - 050-19 – Request approval to award a contract to Sawcross, Inc. for construction services for Greenland Water Treatment Plant Backup Well No. 3 in the amount of \$614,000.00, subject to the availability of lawfully appropriated funds.
5. **DEFERRED** - 96702 – Request approval to award a contract to TB Landmark Construction, Inc. for construction services for the Main St HDD Force Main project in the amount of \$443,419.00, subject to the availability of lawfully appropriated funds.
6. Request approval to award payment to Florida Department Of Transportation for the SR 202-(JTB) at San Pablo Rd Interchange Improvements project in the amount of \$1,172,100.00, subject to the availability of lawfully appropriated funds. **APPROVED w/DISCUSSION**
7. 055-19 – Request approval to award a contract to Sayers Construction LLC. for construction services for Brandy Branch T2 Addition in the amount of \$1,113,564.10, subject to the availability of lawfully appropriated funds. **APPROVED w/DISCUSSION**
8. 064-19 – Request approval to award a contract to Sayers Construction LLC. for construction services for Steelbald substation upgrades in the amount of \$1,106,918.99, subject to the availability of lawfully appropriated funds. **APPROVED w/DISCUSSION**

9. Request approval to award a contract to Futch's Tractor Depot for the purchase of seven (7) Kubota excavators in the amount of \$408,584.75, subject to the availability of lawfully appropriated funds. **APPROVED**
10. Request approval to award a contract to Earl Kinlaw & Associates, Inc. for the purchase of two (2) trenchers and one (1) horizontal directional drill in the amount of \$332,098.71, subject to the availability of lawfully appropriated funds. **APPROVED w/DISCUSSION**
11. 047-19 - Request approval to rescind the solicitation for Riverview Phase II Water Main, and reject all bids received with the anticipation of rebidding. **APPROVED w/DISCUSSION**

Ratifications: N/A

Informational Items: N/A

Public Comments: N/A

Adjournment: 10:20 a.m.



Formal Bid and Award System

Award #2 April 25, 2019

Type of Award Request: RENEWAL
Request #: 6595
Requestor Name: Ryan, Jeanne E. - Appointed Process Assignment
Requestor Phone: (904) 665-5818
Project Title: Janitorial Services - Sheltered Market - Generating Stations
Project Number: HE30800
Project Location: JEA
Funds: O&M
Budget Estimate: \$438,770.00

Scope of Work:

The purpose of the solicitation is to establish pricing for janitorial services for the generating station facilities (Northside Generating Station (NGS), Brandy Branch Generating Station (BBGS), Kennedy Generating Station (KGS) and Greenland Energy Center (GEC), to include all labor, supervision, material, tools and equipment necessary to perform the work.

This project will positively affect JEA Measures of Value:

- Customer Value – Clean facilities create customer value by improving the work environment for the employee and an aesthetically pleasing environment for customer visits. Having a well-kept workplace improves workforce morale resulting in greater commitment to corporate productivity and better safety compliance.

JEA IFB/RFP/State/City/GSA#: 038-16
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
EVERSAFE BUILDING MAINTENANCE CORPORATION	JR Meadows	jrmeadows@bellsouth.net	550 Balmoral Circle North Suite 209, Jacksonville FL 32218	(904) 874-4098	\$483,770.00

Amount of Original Award: \$226,557.08 (One Year Amount)
Date of Original Award: 04/28/2016
Change Order Amount: \$483,770.00
List of Previous Change Order/Amendments:

CPA #	Amount	Date
154591	\$475,769.87	02/09/2017

New Not-To-Exceed Amount: \$1,186,096.95
Length of Contract/PO Term: One (1) Year w/Two (2) – 2 Yr. Renewals
Begin Date (mm/dd/yyyy): 06/01/2016
End Date (mm/dd/yyyy): 05/31/2021
Renewal Options: NO
JSEB Requirement: 100% - Sheltered Market
Comments on JSEB Requirements: Eversafe Building Maintenance is a certified JSEB

Background/Recommendations:

Competitively bid and approved by the Awards Committee on 04/28/2016 for a one (1) year term ending 05/31/2017, in the amount of \$226,557.08. The first two (2) year renewal was approved by the Awards Committee on 02/09/2017. The renewal award is attached as back-up.

This request is to award the second of the optional two (2) year renewals, bringing the contract term to 05/31/2021. Eversafe Building Maintenance Corporation has performed well and the spend amount is on track to date, based off of JEA's estimated needs from the original solicitation. The award amount for this renewal was increased due to the addition of the Blackford's new facility, in which services will begin at that location upon receipt of the Certificate of Occupancy. Through negotiations, the company has agreed to hold current pricing and forgo the allowable price increases based off of CPI, saving JEA three percent (3% current rate), or \$14,513.10.

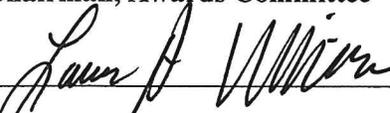
Request approval to award a two (2) year renewal to Eversafe Building Maintenance Corporation for Janitorial Services at JEA's generating station facilities in the amount of \$483,770.00, for a new not-to-exceed amount of \$1,186,096.95, subject to the availability of lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations
Director: McElroy, Alan D. - Director Operations Support Services
VP: McCarthy, John P. - VP & Chief Supply Chain Officer

APPROVALS:

 _____ 4/25/19

Chairman, Awards Committee **Date**

 _____ 4/25/19

Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #3 April 25, 2019

Type of Award Request: RENEWAL
Request #: 6597
Requestor Name: Ryan, Jeanne E. - Appointed Process Assignment
Requestor Phone: (904) 665-5818
Project Title: Janitorial Services - Sheltered Market - Substations and Lift Stations
Project Number: HE30800
Project Location: JEA
Funds: O&M
Budget Estimate: \$395,941.00

Scope of Work:

The purpose of this solicitation is to establish pricing for janitorial services at JEA buildings located in substations, lift stations, chiller plants, water treatment plants and wastewater treatment plants. This work includes all labor, supervision, materials, tools, equipment and reporting requirements necessary for performing the work.

This project will positively affect JEA Measures of Value:

- Customer Value – Clean facilities create customer value by improving the work environment for the employee and an aesthetically pleasing environment for customer visits. Having a well-kept workplace improves workforce morale resulting in greater commitment to corporate productivity and better safety compliance.

JEA IFB/RFP/State/City/GSA#: 078-16
Purchasing Agent: Selders, Elaine
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
EVERSAFE BUILDING MAINTENANCE CORPORATION	JR Meadows	jrmeadows@bellsouth.net	550 Balmoral Circle North Suite 209, Jacksonville FL 32218	(904) 874-4098	\$395,941.52

Amount of Original Award: \$177,782.00 (One Year Amount)
Date of Original Award: 07/11/2016
Change Order Amount: \$395,941.52
List of Previous Change Order/Amendments:

CPA #	Amount	Date
154591	\$373,342.20	02/09/2017

New Not-To-Exceed Amount: \$947,065.72
Length of Contract/PO Term: One (1) Year w/Two (2) – 2 Yr. Renewals
Begin Date (mm/dd/yyyy): 07/11/2016
End Date (mm/dd/yyyy): 07/10/2021
Renewal Options: NO
JSEB Requirement: 100% - Sheltered Market
Comments on JSEB Requirements: Eversafe Building Maintenance is a certified JSEB

Background/Recommendations:

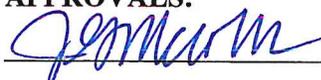
Competitively bid and approved by the Awards Committee on 07/11/2016 for a one (1) year term ending 07/12/2017, in the amount of \$177,782.00. The first two (2) year renewal was approved by the Awards Committee on 02/09/2017. The renewal award is attached as back-up.

This request is to award the second of the optional two (2) year renewals, bringing the contract term to 07/10/2021. Eversafe Building Maintenance Corporation has performed well and the spend amount is on track to date, based off of JEA's estimated needs from the original solicitation. This renewal request increased due to the addition of seven (7) sites. The price for each site varies depending on size and service requirements. Based on the cost of services for those sites, a 6% increase in the contract was needed. Through negotiations, the company has agreed to hole current pricing and forgo the allowable price increases through CPI, saving JEA three percent (3% current rate), or \$11,878.25.

Request approval to award a two (2) year renewal to Eversafe Building Maintenance Corporation for Janitorial Services at buildings located in substations, lift stations, chiller plants, water treatment plants and wastewater treatment plants in the amount of \$395,941.52, for a new not-to-exceed amount of \$947,065.72, subject to the availability of lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations
Director: McElroy, Alan D. - Director Operations Support Services
VP: McCarthy, John P. - VP & Chief Supply Chain Officer

APPROVALS:


 _____ 4/25/19
Chairman, Awards Committee **Date**


 _____ 4/25/19
Manager, Capital Budget Planning **Date**

**Formal Bid and Award System**

Award #6 April 25, 2019

Type of Award Request: MISCELLANEOUS
Request #: 6591
Requestor Name: McDowell, M. Wayne
Requestor Phone: (904) 665-8054
Project Title: FDOT-SR 202-(JTB) at San Pablo Rd Interchange Improvements
Project Number: 8005501, 8005502
Project Location: JEA
Funds: Capital
Budget Estimate: \$1,242,000.00

Scope of Work:

This is a request to advance funds to the Florida Department of Transportation (FDOT) in accordance with the JEA/FDOT Master Agreement for the utility construction costs associated with the JTB at San Pablo Rd Project. The project includes interchange and drainage improvements. The FDOT Contractor will construct approximately 1504 LF of new 12" PVC water main, 844 LF of new 24" water main and 390 LF of new 12" PVC force main and abandon in place the existing 24", 12" water main and existing 12" force main.

This award positively impacts the following JEA Measures of Value:

- **Financial Value:** By constructing the water and sewer mains in conjunction with the FDOT project, there will be no roadway restoration costs paid for by JEA.
- **Customer Value:** Continue to improve customer's service by using reliable means to construct proposed water and sewer construction conflict issues.
- **Community Value:** By performing this work concurrently with the FDOT project, the road and traveling public will only be disturbed once.

JEA IFB/RFP/State/City/GSA#: N/A
Purchasing Agent: Kruck, Daniel R.
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Address	Phone	Amount
FLORIDA DEPT OF TRANSPORTATION	FDOT, c/o Wells Fargo Bank, N.A., 1 Independent Drive, Jacksonville FL 32202	(813) 225-4338	\$1,172,100.00

Amount for entire term of Contract/PO: \$1,172,100.00
Award Amount for remainder of this FY: \$1,172,100.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 07/15/2019
End Date (mm/dd/yyyy): Project Completion (Expected: July 2020)
JSEB Requirement: N/A - FDOT

BIDDER:

Name	Amount
FLORIDA DEPT OF TRANSPORTATION	\$1,172,100.00

Background/Recommendations:

JEA's water and sewer force mains are within the FDOT's project footprint/right-of-way. There will be conflicts with the existing water mains and force mains within the project limits because of the interchange and drainage improvements. Conflicts will be resolved during design and the utilities will be relocated during the roadway construction by the FDOT's contractor.

This project will relocate the existing water mains and sewer force mains within the project limits of the JTB and San Pablo Rd Interchange and Drainage Improvements project. The design consultant has identified all conflicts associated with the roadway project and designed all conflict resolutions per JEA standards and specifications. JEA anticipates the following items to be included in the final construction document:

Sewer

- Relocate 390 LF of 12 inch PVC force main
- Abandon the existing force mains that require relocation

Water

- Relocate 844 LF of 24 inch PVC water main
- Relocate 1517 LF of 12 inch PVC water main
- Install 5- 24" Gate Valves
- Install 5- 12" Gate Valves
- Abandon the existing water mains that require relocation

JEA's utility construction work will be included with FDOT's bid and constructed by FDOT's contractor via the terms of the existing JEA/FDOT Master Agreement. By doing so, roadway restoration costs will be minimized. Per the terms of the master agreement, JEA is to prepay FDOT for the estimated value of the construction work prior to FDOT bidding the project. If after bidding the prepaid amount is more than the construction costs JEA can request a refund.

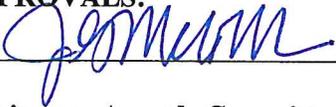
The project details are below:

- **Original Project Budget: \$1,242,000.00**
 - Engineering Estimate: \$60,000.00
 - Construction Estimate: \$1,172,100.00
 - Internal JEA Costs: \$9,900.00
- **Revised Budget/ Estimate at Completion:**
 - Engineering Cost: \$59,874.85 (5.1% of estimated construction costs)
 - Construction Cost: \$1,172,100.00
- **Original Schedule:**
 - Engineering Completion: April 2019
 - Construction Completion: July 2020

Request approval to award payment to Florida Department of Transportation for the SR 202-(JTB) at San Pablo Rd Interchange Improvements project in the amount of \$1,172,100.00, subject to the availability of lawfully appropriated funds.

Manager: Sulayman, Mickhael S. - Mgr W/WW Project Management
Director: Conner, Sean M. – Dir W/WW Project Engineering & Construction
VP: Calhoun Jr., Deryle I. – VP/GM Water Wastewater Systems

APPROVALS:



Chairman, Awards Committee

Date


_____ **4/25/19**

Manager, Capital Budget Planning

Date



Formal Bid and Award System

Award #7 April 25, 2019

Type of Award Request: BID (IFB)
Request #: 6498
Requestor Name: Rinehart, Jason
Requestor Phone: 904-665-7380
Project Title: Brandy Branch T2 Addition
Project Number: 8004960
Project Location: JEA
Funds: Capital
Budget Estimate: \$4,819,132.00 (Original Project Budget)

Scope of Work:

JEA is soliciting Bids from electrical construction contractors (hereinafter referred to as "Company") for construction services for the T2 Addition of the Brandy Branch Generating Substation.

Construction for the addition of a new 50MVA transformer at Brandy Branch Substation. Work will include the erection of a new 26kV distribution yard and an additional 230kV switchyard bay. Major equipment to include two new 230kV breakers, four new 26kV breakers, and one 50MVA power transformer. Contractor shall also install additional conduit and assist with the installation of a new 230kV underground transmission getaway from the switchyard to the substation.

This project will positively affect JEA Measures of Value:

- **Customer Value:** substation upgrades, provide right sized system improvements which minimize cost to the customer, while maintaining service levels, increasing overall value of the utility to the customer.
- **Community Impact Value:** Improved operational reliability and flexibility of the substation and grid improves the level of service and positively impacts the community.
- **Financial Value:** Correctly planned & timed upgrades to substations make the best use of capital resources while keeping the grid operating within design limitations, which provides a better return on investment and creates financial value.

JEA IFB/RFP/State/City/GSA#: 055-19
Purchasing Agent: Lovgren, Rodney Dennis
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SAYERS CONSTRUCTION LLC	Mark Sayers	bids@sayersconstructionllc.com	104 W. MLK Drive, San Marcos, TX 78666	(512) 529-1272	\$1,113,564.10

Amount for entire term of Contract/PO: \$1,113,564.10
Award Amount for remainder of this FY: \$1,000,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/30/2019
End Date (mm/dd/yyyy): Construction Completion (Expected: 11/30/2019)
JSEB Requirement: Five (5%) Goal
Comments on JSEB Requirements:
 Janet Garmon Trucking - 5%

BIDDERS:

Name	Amount
SAYERS CONSTRUCTION, LLC	\$1,113,564.10
ENERGY ERECTORS INC.	\$1,340,900.00
C AND C POWER LINE, INC.	\$1,555,187.70
RELIABLE SUBSTATION SERVICES, INC.	\$1,650,000.00
POWERSERVE TECHNOLOGIES, INC.	\$1,672,577.50
SERVICE ELECTRIC COMPANY	\$1,802,060.00
HOOVER CORPORATION	\$2,034,040.11

Background/Recommendations:

Advertised on 02/28/2019. Ten (11) prime contractors attended the mandatory pre-bid meeting held on 03/07/2019. At Bid opening on 04/09/2019, JEA received seven (7) Bids. Sayers Construction LLC. is the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The award amount of \$1,113,564.10 is approximately sixteen percent (16%) lower than the construction budget estimate. Any excess capital funds will be returned to the capital project holding accounts, after project completion.

The project details are below:

- **Original Project Budget: \$4,819,132.00**
 - Engineering Estimate: \$214,523.00
 - Construction Estimate: \$1,335,308.00 (includes 10% contingency)
 - Material Estimate: \$3,114,301.00
 - JEA Internal Services Estimate: \$155,000.00
- **Revised Project Budget/Estimate at Completion: \$4,547,388.10**
 - Engineering Cost (Worley Parsons): \$164,523.00 (14% of the construction cost.)
 - Construction Cost: \$1,113,564.10 (includes 10% contingency)
 - Material Cost Ordered: \$2,143,362.75
 - Material Cost To Be Ordered: \$970,938.25
 - JEA Internal Services Estimate: \$155,000.00

• **Original Schedule:**

- Engineering: 01/30/2019
- Construction – 11/30/2019
- Material Orders: Multiple

Major Changes/Issues: None

055-19 – Request approval to award a contract to Sayers Construction LLC for construction services for Brandy Branch T2 Addition in the amount of \$1,113,564.10, subject to the availability of lawfully appropriated funds.

Manager: Short, Michael L. - Manager, Project Design

Director: Pinkstaff, Larry G. - Dir Energy Joint Assets

VP: Anders, Caren B. - VP/GM Energy

APPROVALS:


_____ 4/25/19
Chairman, Awards Committee **Date**


_____ 4/25/19
Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #8 April 25, 2019

Type of Award Request: BID (IFB)
Request #: 6530
Requestor Name: Short, Michael
Requestor Phone: 904-665-7048
Project Title: Steelbald Substation Upgrades for JEA
Project Number: 8004961
Project Location: JEA
Funds: Capital
Budget Estimate: \$3,453,029.00 (Original Project Budget)

Scope of Work:

JEA is soliciting Bids from electrical construction contractors (hereinafter referred to as "Company") for construction services for the Steelbald Substation to provide an upgrade of the station distribution facilities. This includes the necessary replacement / upgrade to a new 50 MVA, 230/26kV power transformer and new associated 26kV distribution equipment and structures. Scope will include civil, structural, mechanical and electrical procurement and construction.

This project will positively affect JEA Measures of Value:

- **Customer Value:** substation upgrades, provide right sized system improvements which minimize cost to the customer, while maintaining service levels, increasing overall value of the utility to the customer.
- **Community Impact Value:** Improved operational reliability and flexibility of the substation and grid improves the level of service and positively impacts the community.
- **Financial Value:** Correctly planned & timed upgrades to substations make the best use of capital resources while keeping the grid operating within design limitations, which provides a better return on investment and creates financial value.

JEA IFB/RFP/State/City/GSA#: 064-19
Purchasing Agent: Lovgren, Rodney Dennis
Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Phone	Amount
SAYERS CONSTRUCTION LLC	Mark Sayers	bids@sayersconstructionllc.com	104 W. MLK Drive, San Marcos, TX 78666	(512) 529-1272	\$1,106,918.99

Amount for entire term of Contract/PO: \$1,106,918.99
Award Amount for remainder of this FY: \$1,000,000.00
Length of Contract/PO Term: Project Completion
Begin Date (mm/dd/yyyy): 04/30/2019

End Date (mm/dd/yyyy):

Construction Completion (Expected: 12/06/2019)

JSEB Requirement:

Five (5%) Goal

Comments on JSEB Requirements:

Janet Garmon Trucking - 5%

BIDDERS:

NAME	Amount
SAYER CONSTRUCTION, LLC	\$1,106,918.98
SERVICE ELECTRIC COMPANY	\$1,485,330.00
J. L. MALONE & ASSOCIATES, LLC	\$1,904,395.73
C AND C POWER LINE, INC.	\$2,786,164.70

Background/Recommendations:

Advertised on 02/28/2019. Eight (8) prime contractors attended the optional pre-bid meeting held on 03/07/2019. At Bid opening on 04/09/2019, JEA received four (4) Bids. Sayers Construction LLC. is the lowest responsive and responsible Bidder. A copy of the Bid Form is attached as backup.

The award amount of \$1,106,918.99 is approximately twenty-three percent (23%) lower than the construction budget estimate. Any excess capital funds will be returned to the capital project holding accounts, after project completion.

The project details are below:

- **Original Project Budget: \$3,453,029.00**
 - Engineering Estimate: \$300,000.00
 - Construction Estimate: \$1,433,933.00 (includes 10% contingency)
 - Material Estimate: \$1,549,096.00
 - JEA Internal Services Estimate: \$170,000.00

- **Revised Project Budget/Estimate at Completion: \$3,056,464.99**
 - Engineering Cost (Worley Parsons): \$230,450.00 (23% of the construction cost)
 - Construction Cost: \$1,106,918.99 (includes 10% contingency)
 - Material Cost Ordered: \$1,002,444.80
 - Material Cost To Be Ordered: \$546,651.20
 - JEA Internal Services Estimate: \$170,000.00

- **Original Schedule:**
 - Engineering: 02/25/2019
 - Construction – 12/06/2019
 - Material Orders: Multiple

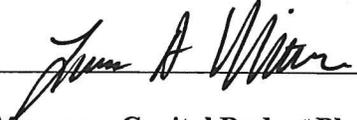
- **Major Changes/Issues: None**

064-19 – Request approval to award a contract to Sayers Construction LLC for construction services for Steelbald substation upgrades in the amount of \$1,106,918.99, subject to the availability of lawfully appropriated funds.

Manager: Short, Michael L. - Manager, Project Design
Director: Pinkstaff, Larry G. - Dir Energy Joint Assets
VP: Anders, Caren B. - VP/GM Energy

APPROVALS:


_____ 4/25/19
Chairman, Awards Committee **Date**


_____ 7/25/19
Manager, Capital Budget Planning **Date**



Formal Bid and Award System

Award #9 April 25, 2019

Type of Award Request: FLORIDA SHERIFFS ASSOCIATION
Request #: 6602
Requestor Name: Brunell, Baley
Requestor Phone: (904) 665-8337
Project Title: JEA FY19 Heavy Equipment Vehicle Acquisition
Project Number: 8005150, 8005146, 8005056, 8005066
Project Location: JEA
Funds: Capital
Budget Estimate: \$408,584.75 (FY20 Capital Pull Forward Funding)

Scope of Work:

The purpose of this award for JEA’s FY19 requirements is to procure seven (7) excavators off the Florida Sheriffs Association’s agreement via piggy-backing. This purchase is for planned replacement of JEA Fleet water (Water Replacement - 3 units) and electric (Electric Replacement – 1) assets and for expansion for JEA water (Water Expansion – 3 units) assets and have been approved as part of the FY20 Fleet Capital Procurement Plan and has been expedited to FY19 to find additional operational efficiencies.

This award impacts the following three (3) JEA Measures of Value:

- Customer Value – Ensures JEA can continue to efficiently and effectively operate the electric and water network grid.
- Community Impact Value – Minimize network outages by ensuring a high utilization rate of our Fleet Assets.
- Financial Value – Aims to reduce long term operating expenses through replacing older more inefficient and unreliable equipment.

JEA IFB/RFP/State/City/GSA#: FSA18-VEH 16.0

Purchasing Agent: Roddy, Colin

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
FUTCH’S TRACTOR DEPOT	Travis Freeman	Travisf@futchstractordepot.com	8515 North SR 207, Hastings, FL 32145	\$408,584.75

Amount for entire term of Contract/PO: \$408,584.75

Award Amount for remainder of this FY: \$408,584.75

Length of Contract/PO Term: One-Time Purchase

Begin Date (mm/dd/yyyy): 04/18/2019

End Date (mm/dd/yyyy): One-Time Purchase

JSEB Requirement: N/A – No JSEBs available

BIDDERS:

Name	Original Amount	Number of Assets to be Awarded	Negotiated Amount
FUTCH'S TRACTOR DEPOT	\$408,584.75	7	\$408,584.75

*see spreadsheet below for grouping breakdown

Background/Recommendations:

JEA intends to award to the Florida Sheriffs Association contracted vendor for multiple types of excavators to be utilized across the JEA network. This equipment covers the purchase of three (3) Kubota U35-4R1A, two (2) Kubota KX080, and two (2) Kubota KX040 excavators. Earlier this year similar equipment was purchased through the same Florida Sheriffs Association contract. In an effort to find operational efficiency and reduce procurement cycle times, we have elected to again piggyback off the FSA agreement where this same equipment has been competitively bid and each awardee has bid and been awarded the agreement.

JEA previously purchased units from Futchs in October 2018 through this same contract. Due to the increase in dealer fees at the beginning of 2019 not associated with FSA for upfitting labor fees, the purchase price for the KX080 and KX040 excavators combined for the seven unit will be \$4,608.74 higher, or 1.73% increase.

Vehicle Type	Number of Assets to be Awarded	Previous Unit Pricing	Previous Total Pricing	Proposed FY19 Unit Pricing	Proposed FY19 Pricing
*KUBOTA U35-4R1A EXCAVATOR	3	-	-	\$45,970.67	\$137,912.01
KUBOTA KX080 EXCAVATOR	2	\$83,080.00	\$166,160.00	\$84,321.61	\$168,643.22
KUBOTA KX040 EXCAVATOR	2	\$49,952.00	\$99,904.00	\$51,014.76	\$102,029.52
Totals	7		\$266,064.00		\$408,584.75

* JEA has no previous price comparison information available for the three (3) Kubota U35-4R1A Excavators.

Request approval to award a contract to Futch's Tractor Depot for the purchase of seven (7) Kubota excavators in the amount of \$408,584.75, subject to the availability of lawfully appropriated funds.

Manager Brunell, Baley L. – Mgr Fleet Services & Business Operation
 Director: McElroy, Alan D. – Director Operations Support Services
 VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:

 4/25/19

Chairman, Awards Committee Date

 4/25/19

Manager, Capital Budget Planning Date



Formal Bid and Award System

Award #10 April 25, 2019

Type of Award Request: GENERAL SERVICES ADMINISTRATION (GSA)
Request #: 6603
Requestor Name: Brunell, Baley
Requestor Phone: (904) 665-8337
Project Title: JEA FY19 Heavy Equipment Vehicle Acquisition
Project Number: 8005261, 8005179
Project Location: JEA
Funds: Capital
Budget Estimate: \$332,098.71 (FY20 Capital Pull Forward Funds)

Scope of Work:

The purpose of this award for JEA’s FY19 requirements is to procure two (2) trenchers and one (1) horizontal directional drill off the U.S. General Services Administration (GSA) agreement via piggy-backing. This purchase is for planned replacement of JEA Fleet electric (Electric Replacement - 2 units) assets and expansion of JEA Fleet water (Water Expansion – 1 unit) assets and have been approved as part of the FY20 Fleet Capital Procurement Plan and has been expedited to FY19 to find additional operational efficiencies.

This award impacts the following three (3) JEA Measures of Value:

- Customer Value – Ensures JEA can continue to efficiently and effectively operate the electric and water network grid.
- Community Impact Value – Minimize network outages by ensuring a high utilization rate of our Fleet Assets.
- Financial Value – Aims to reduce long term operating expenses through replacing older more inefficient and unreliable equipment.

JEA IFB/RFP/State/City/GSA#: GS-30F-0005N

Purchasing Agent: Roddy, Colin

Is this a Ratification?: NO

RECOMMENDED AWARDEE(S):

Name	Contact Name	Email	Address	Amount
EARL KINLAW & ASSOCIATES, INC.	Cindy Kister	Cindy&ekasales.com	P.O. Box 932, Grayson, GA 30017	\$332,098.71

Amount for entire term of Contract/PO: \$332,098.71

Award Amount for remainder of this FY: \$332,098.71

Length of Contract/PO Term: One-Time Purchase

Begin Date (mm/dd/yyyy): 04/18/2019

End Date (mm/dd/yyyy): One-Time Purchase

JSEB Requirement: N/A – No JSEBs available

BIDDERS:

Name	Original Amount	Number of Assets to be Awarded	Negotiated Amount
EARL KINLAW & ASSOCIATES, INC.	\$337,174.31	3	\$332,098.71

*see spreadsheet below for grouping breakdown

Background/Recommendations:

JEA intends to award to the U.S. General Services Administration (GSA) agreement contracted vendor for the Ditch With RT80T4-2 Heavy Duty Trencher and Horizontal Directional Drill. In an effort to find operational efficiency and reduce procurement cycle times, we have elected to again piggyback off the GSA agreement where this same equipment has been competitively bid and each awardee has bid and been awarded the agreement. The Procurement team was able to reduce the purchase price of the two (2) Heavy Duty Trenchers through negotiations by \$2,537.80 for a total savings of \$5,075.60.

Vehicle Type	Number of Assets to be Awarded	Previous Unit Pricing	Previous Total Pricing	Proposed FY19 Unit Pricing	Proposed FY19 Pricing
*Ditch Witch RT80T4-2 Heavy Duty Trencher	2	-	-	\$124,352.34	\$248,704.68
*Ditch Witch Horizontal Directional Drill	1	-	-	\$83,394.03	\$83,394.03
Totals	3		-		\$332,098.71

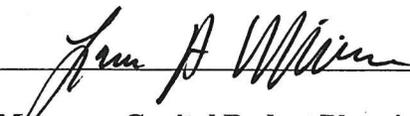
* JEA has no previous price comparison information available for either the Ditch With heavy duty trencher or horizontal directional drill. The RT80 Trencher is larger than the RT45 we previously purchased. The JT5 Directional Drill is much smaller than the JT30 Directional Drill we previously purchased.

Request approval to award a contract to Earl Kinlaw & Associates, Inc. for the purchase of two (2) trenchers and one (1) horizontal directional drill in the amount of \$332,098.71, subject to the availability of lawfully appropriated funds.

Manager Brunell, Baley L. – Mgr Fleet Services & Business Operation
 Director: McElroy, Alan D. – Director Operations Support Services
 VP: McCarthy, John P. – VP Logistics & Chief Supply Chain Officer

APPROVALS:

 _____ 4/25/19
 Chairman, Awards Committee Date

 _____ 4/25/19
 Manager, Capital Budget Planning Date



Formal Bid and Award System

Award #11 April 25, 2019

Type of Award Request: RESCIND
Request #: 6464
Requestor Name: Betancur, Maria
Requestor Phone: (904) 665-7215
Project Title: Riverview Phase II Water Main
Project Number: N/A
Project Location: JEA
Funds: Capital
Budget Estimate: N/A

Scope of Work:

This request is to solicit bids for construction services to install the second Phase of the Riverview Water Main Project consisting of 2,800 linear feet (LF) of 6-inch PVC DR18 and 4,240 LF of 8-inch PVC DR18 water pipe by open cut method.

JEA IFB/RFP/State/City/GSA#: 047-19
Purchasing Agent: King, David
Is this a ratification? No

BIDDER(S):

Name
T. G. UTILITY, INC.
DB CIVIL CONSTRUCTION, LLC
GRIMES UTILITIES, INC.
JAX UNDERGROUND UTILITIES, INC.
T B LANDMARK CONSTRUCTION, INC.
UNITED BROTHERS DEVELOPMENT CORP.
CALLAWAY CONTRACTING, INC.

Background/Recommendations:

Advertised on 01/24/2019. Nine (9) companies attended the mandatory pre-bid meeting on 02/04/2019. At bid opening on 03/05/2019, JEA received seven (7) Bids.

This project is to be reimbursed by the City of Jacksonville (COJ). After bid opening, JEA learned from COJ that part of the funding comes from the Housing and Urban Development (HUD) Community Development Block Grant (CDBG). HUD Section 3 regulations require specific language to be included in the solicitation, which was not part of the Bid package. COJ has requested that the solicitation be rescinded and rebid with the federal funding required language included in order to use the funds COJ had budgeted for this project. Reimbursement is for 100% of the contract price.

047-19 - Request approval to rescind the solicitation for Riverview Phase II Water Main, and reject all bids received with the anticipation of rebidding.

Manager: DiMeo, Elizabeth A. - Manager, W/WW Project Management
Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction
VP: Calhoun, Deryle I Jr. - VP/GM Water Wastewater Systems

APPROVALS:

 _____ 4/25/19
Chairman, Awards Committee **Date**

Manager, Capital Budget Planning **Date**