### AWARDS COMMITTEE AGENDA

DATE: Thursday, March 25, 2021

TIME: 10:00 A.M.

PLACE: JEA, Customer Center, Bid Office, 1st Floor, 21 West Church Street, Jacksonville, FL 32202

OR

WebEx/Teleconference

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

#### **Public Comments:**

#### **Awards:**

- 1. Approval of the minutes from the last meeting (03/11/2021).
- 2. Request approval to award a contract amendment to American Construction Enterprises for Restoration of Disturbed Sod (South/East) in the amount \$473,195.30, for a new not to exceed amount of \$1,768,070.30, subject to the availability of lawfully appropriated funds.
- 3. Request approval to award a contract increase to Jacobs Engineering Group Inc. for additional Water/Wastewater Capital Program Management in the amount of \$7,048,749.00, for a new not-to-exceed amount of \$29,166,362.00, subject to the availability of lawfully appropriated funds.
- 4. Request approval to award a contract to Sun Professional Supply LLC for proprietary formula for Wet-Well Degreaser for the Wastewater Treatment Facilities in the amount of \$535,000.00, subject to the availability of lawfully appropriated funds.
- 5. 002-21 Request approval to rescind the solicitation for JEA Forklift Procurement Acquisition, and reject all proposals received.
- 6. 1410225646 Request approval to award a contract to Western Union for the Walk-In Payments in the amount of \$1,217,250.00, subject to the availability of lawfully appropriated funds.
- 7. Request approval to award a (4) year contract to Presidio Networked Solutions LLC for Cisco Support Flex Agreements for JEA's Contact Center, Voice Business Phone System, and Webex Meetings in the amount of \$1,332,216.00, subject to the availability of lawfully appropriated funds.
- 8. 012-21 Request approval to award contract to Bhide & Hall Architects, P.A. for Blacks Ford Water Reclamation Facility Warehouse and Site Improvement Design Services in the amount of \$145,000.00, subject to lawfully appropriated funds.
- 9. 060-21 Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the JEA Utility Training Center (JUTC) Renovation Project in the amount of \$164,300.00, subject to the availability of lawfully appropriated funds.

- 10. 061-20 Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the Southside Services Center (SSSC) Renovation Project in the amount of \$185,300.00, subject to the availability of lawfully appropriated funds.
- 11. Request approval to award a one year contract renewal to Grainger, World Electric Supply, and Jo Kell, Inc, and contract increases to World Electric Supply in the amount of \$634,000.00, and Jo Kell, Inc. in the amount of \$847,000.00 to provide Maintenance, Repair and Overhaul (MRO) materials for a total amount of \$1,481,000.00, and new not to exceed amount for all three contracts of \$9,581,000.00, subject to availability of lawfully appropriated funds.
- 12. Request approval to award a contract increase to Wharton-Smith, Inc. for the purchase of equipment and installation of the UV disinfection system replacement part of the Buckman Biosolids Conversion Projects in the amount of \$17,800,520.00, for a new not-to-exceed amount of \$32,596,937.00, subject to the availability of lawfully appropriated funds.

**Informational Items:** N/A

**Open Discussion:** N/A

**Public Notice:** N/A

**General Business:** N/A

SPECIAL NOTES: Copies of the above items are available in JEA Procurement, if needed for review. If a person decides to appeal any decision made by the Awards Committee, with respect to any matter considered at this meeting, that person will need a record of the proceedings, and, for such purpose, needs to ensure that a verbatim record of the proceedings is made, which record includes the evidence and testimony upon which the appeal is to be based. If you have a disability that requires reasonable accommodations to participate in the above meeting, please call 665-8625 by 8:30 a.m. the day before the meeting and we will provide reasonable assistance for you.

# 03-25-2021 Awards Committee

Award #	Type of Award	Business Unit	Estimated/ Budgeted Amount	Amount	<u>Awardee</u>	<u>Term</u>	Summary
1	Minutes	N/A	N/A	N/A	N/A	N/A	Approval of minutes from the 03/11/2021 meeting.
2	Contract Amendment	Vu	\$473,195.30	\$473,195.30	American Construction Enterprises of NE FL. Inc	Five (5) Years w/ One (1) – 1 Yr. Renewal	Restoration of Disturbed Sod (South/East) Award a contract amendment to American Construction Enterprises for Restoration of Disturbed Sod (South/East) in the amount \$473,195.30, for a new not to exceed amount of \$1,768,070.30.
3	Contract Amendment	Vu	\$7,250,000.00	\$7,048,749.00	Jacobs Engineering Group Inc	Five (5) Years w/Two (2) - 1 Yr. Renewals	Water/Wastewater Capital Program Management  Request a contract increase to fund FY21 task orders for the Program Manager.
4	Proprietary	Vu	\$535,000.00	\$535,000.00	Sun Professional Supply LLC	Three (3) Years w/Two (2) – One (1) Yr. Renewals	Sun Professional Contract for Wet-Well Degreaser Request approval to award a contract to Sun Professional Supply LLC for proprietary formula for Wet-Well Degreaser for the Wastewater Treatment Facilities in the amount of \$535,000.00, subject to the availability of lawfully appropriated funds
5	Rescind	McElroy	\$591,000.00	N/A	N/A	N/A	IFB JEA Forklift Procurement Acquisition Request to rescind the solicitation and reject all proposals received for 002-21 – IFB JEA Forklift Procurement Acquisition, in anticipation of rebidding.
6	Request For Proposal (4 Respondents)	Pressley	\$1,575,000.00	\$1,217,250.00	Western Union Global Payments	Three (3) Years w/ Two (2) - One (1) Yr. Renewals	Walk In Payments – Third Party Payment Processor Request approval to award a contract to Western Union for the Walk-In Payments in the amount of \$1,217,250.00
7	Invitation For Bid (2 Bidders)	Datz	\$1,400,000.00	\$1,332,216.00	Presidio Networked Solutions LLC	Four (4) Years with no renewals	Cisco Support Flex Agreements for JEA's Contact Center, Voice Business Phone System, and Webex Meetings  Request approval to award a (4) year contract to Presidio Networked Solutions LLC for Cisco Support Flex Agreements for JEA's Contact Center, Voice Business Phone System, and Webex Meetings in the amount of \$1,332,216.00
8	Request for Proposal (2 Proposers)	McElroy	\$155,000.00	\$145,000.00	Bhide & Hall Architects, P.A.	Project Completion	Blacks Ford Water Reclamation Facility Warehouse and Site Improvement Design Services Request approval to award contract to Bhide & Hall Architects, P.A. for Blacks Ford Water Reclamation Facility Warehouse and Site Improvement Design Services in the amount of \$145,000.00.

# 03-25-2021 Awards Committee

9	Request for Proposal (4 Proposers)	McElroy	\$2,225,060.00	\$164,300.00	Auld & White Constructors, LLC	Project Completion	Progressive Design-Build Services for the JEA Utility Training Center (JUTC) Renovation Project Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the JEA Utility Training Center (JUTC) Renovation Project in the amount of \$164,300.00.
10	Request for Proposal (5 Proposers)	McElroy	\$3,200,000.00	\$185,300.00	Auld & White Constructors, LLC	Project Completion	Progressive Design-Build Services for the Southside Services Center (SSSC) Renovation Project Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the Southside Services Center (SSSC) Renovation Project in the amount of \$185,300.00.
11	Contract Renewal	Vu	N/A	\$1,481,000.00	World Electric Supply & Jo Kell Inc	Three (3) Years, Two (2), 1-Yr. Renewals	Maintenance, Repair and Overhaul (MRO) Material Blankets  Contract Increase for CPA# 173419 - World Electric Supply and CPA # 173421 - Jo Kell Inc. JEA will also exercise One (1) of the Two (2) 1- year renewals and fund the CPA's for another year. JEA needs to add \$634,000.00 to World Electric Supply and \$847,000.00 (\$806,000.00 for one-year usage + \$41,000.00 for ratification) to Jo Kell Inc for a total increase of \$1,481,000, subject to availability of lawfully appropriated funds.
12	Contract Amendment	Vu	\$15,119,011.00	\$17,800,520.00	Wharton-Smith, Inc	Project Completion	Construction Management-at- Risk (CMAR) Services for the Buckman Biosolids Conversion Projects  Request approval of a contract increase for the interim GMP for the purchase and installation of the ultra-violet disinfection system.
Total Award				\$30,382,530.30			

# JEA AWARDS COMMITTEE MARCH 11, 2021 MEETING MINUTES

The JEA procurement Awards Committee met on March 11, 2021, in person with a WebEx option

WebEx Meeting Number (access code): 160 199 4252

WebEx Password: pxP6CqUSt63

Members in attendance were Jenny McCollum as Chairperson, Laure Whitmer as Budget Representative, Julie Davis as Office of General Counsel Representative; with Laura Dutton (10:10), Joe Orfano, Stephen Datz, Todd Skinner, and Hai Vu as voting Committee Members.

Chair McCollum called the meeting to order at 10:02 a.m., introduced the Awards Committee Members, and confirmed that there was a quorum of the Committee membership present.

#### **Public Comments:**

Chair McCollum recognized the public comment speaking period and opened the meeting floor to public comments. No public comments were provided by email, phone or videoconference.

#### Awards:

1. Approval of the minutes from the last meeting (03/04/2021). Chair McCollum verbally presented the Committee Members the proposed March 4, 2021 minutes contained in the committee packet.

**MOTION:** Joe Orfano made a motion to approve the March 4, 2021 minutes (Award Item 1). The motion was seconded by Stephen Datz and approved unanimously by the Awards Committee (4-0).

The Committee Members reviewed and discussed the following Awards Items 3-5:

- 2. **DEFERRED** Request approval to award a contract increase to Ernst & Young, U.S. LLP for Hurricane Dorian grant consulting services in the amount of \$150,000.00, for a new not-to-exceed amount of \$325,000.00, subject to the availability of lawfully appropriated funds.
- 3. Request approval to award a change order to Garney Companies Inc., for the installation of the UV equipment and additional pre-construction services as part of the Southwest Water Reclamation Facility (WRF) Expansion in the amount of \$3,206,159.00, for a new not-to-exceed amount of \$6,700,300.00, subject to the availability of lawfully appropriated funds.

**MOTION:** Hai Vu made a motion to approve Award Item 3 as presented in the committee packet. The motion was seconded by Stephen Datz and approved unanimously by the Awards Committee (5-0).

4. Request approval to award Amendment #7 to General Electric International for repair and upgrades to BBGS CT1 and KGS CT7 in the amount of \$22,271,269.00, for the new not-to-exceed amount of \$286,718,769.00, subject to the availability of lawfully appropriated funds.

**MOTION:** Laura Dutton made a motion to approve Award Item 4 as presented in the committee packet. The motion was seconded by Joe Orfano and approved unanimously by the Awards Committee (5-0).

5. 1410256646 – Request approval to award a contract to Armstrong Fence Co. for the construction of the Forest Trail Patrol Road in the amount of \$458,480.00, subject to the availability of lawfully appropriated funds.

**MOTION:** Todd Skinner made a motion to approve Award Item 5 with the updates discussed at the meeting. The motion was seconded by Hai Vu and approved unanimously by the Awards Committee (5-0).

1	Г'n	f,	`*	m	0	ti.	^*	าล์	1 1	Γŧ.	<b>^</b> *	n	
ı	ın	T	r	m	เลเ	Г1 (	O1	าล		IΤ	er	n	٠

No informational items were presented to the Awards Committee.

**Ratifications:** 

No ratifications were presented to the Awards Committee for consideration.

**Public Comments:** 

No additional public comment speaking period was taken.

Adjournment:

Chair McCollum adjourned the meeting at 10:41 a.m

NOTE: These minutes provide a brief summary only of the Awards Committee meeting. For additional detail regarding the content of these minutes or discussions during the meeting, please review the meeting recording. The recording of this meeting as well as other relevant documents can be found at the link below: <a href="https://www.jea.com/About/Procurement/Awards\_Meeting\_Agendas\_and\_Minutes/">https://www.jea.com/About/Procurement/Awards\_Meeting\_Agendas\_and\_Minutes/</a>

Date: <u>03/25/2021</u> Item# <u>2</u>



## Formal Bid and Award System

Award #2 March 25, 2021

**Type of Award Request:** CONTRACT AMENDMENT

**Request #:** 101

**Requestor Name:** Schoettler, Kyle C. – Mgr W/WW System Operations & Customer Response

**Requestor Phone:** (904) 665-8946

**Project Title:** Restoration of Disturbed Sod (South/East)

**Project Number:** HW30601 & attached list

**Project Location:** JEA

Funds: Capital and O&M (line 688)

**Budget Estimate:** \$473,195.30 (50% Capital, 50% O&M)

**Scope of Work:** 

JEA is soliciting bids from qualified Jacksonville Small and Emerging Business (JSEB) vendors for the restoration of sod in Municipal, City, County and Florida Department of Transportation (FDOT) rights of way and easements (the "Work"). The Work may also include hydro seeding, fill placement, moderate compacting, and removal and hauling of site debris and extra fill to another site. The Work will be in JEA's service territory on the South and East sides of the St. Johns River.

JEA IFB/RFP/State/City/GSA#: 083-18
Purchasing Agent: King, David

Is this a Ratification?:

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
	U	gsmithace	Hacksonville HI	(904) 262- 3622	\$473,195.30

**Amount of Original Award:** \$300,000.00 **Date of Original Award** 07/09/2018

#### **List of Previous Increases**

CPA	Amount	Date
175433	\$994,875.00	03/14/2019

**Contract Increase Amount:** \$473,195.30 **New Not-To-Exceed Amount:** \$1,768,070.30

**Length of Contract/PO Term:** Five (5) Years w/ One (1) - 1 Yr. Renewal

**Begin Date (mm/dd/yyyy):** 07/09/2018

End Date (mm/dd/yyyy): 03/28/2022 (Contract will be terminated early, see

Background/Recommendations)

**Renewal Options:** Yes - One (1) - 1 Yr. Renewal

**JSEB Requirement:** JSEB Sheltered

**Comments on JSEB Requirements:** 

American Construction Enterprises is a JSEB.

#### **Background/Recommendations:**

Advertised on 03/27/2018, and awarded for a not-to-exceed amount of \$300,000.00. On 03/14/2019, a contract increase of \$994,875.00 was approved by the Awards Committee for a new not-to-exceed amount of \$1,294,875.00. At that time, it was decided to set the contract end date earlier than the anticipated five (5) years, to 03/28/2022. The intent was to match the end date of the similar contract for the North/West service territory. Prior to the expiration of both contracts, JEA will issue one solicitation, for both the North/West and South/East service territories. JEA is still planning to award multiple contracts.

This award is to request a contract increase through 03/28/2022. The annual spend on this contract has increased due to an increase in emergency work such water/sewer line breaks and leaks, failing manholes and aging and failing infrastructure. The quantities used to determine the award total are based on JEA's historical task order volume over the past three years for this service territory.

Request approval to award a contract amendment to American Construction Enterprises for Restoration of Disturbed Sod (South/East) in the amount \$473,195.30, for a new not to exceed amount of \$1,768,070.30, subject to the availability of lawfully appropriated funds.

**Director:** Scheel, Jackie B. – Dir W/WW Reuse Delivery & Collection

**VP:** Vu, Hai X. - VP Water/Wastewater Systems

**APPROVALS:** 

03/25/2021

Chairman, Awards Committee

**Date** 

**Budget Representative** 

Date: 03/14/2019 Item# 3



# Formal Bid and Award System

Award #3 March 14, 2019

Type of Award Request: CONTRACT INCREASE

Request #:

6555

**Requestor Name:** 

Smith, Thaliah D. – Contract Specialist

**Requestor Phone:** 

(904) 665-8165

**Project Title:** 

Restoration of Disturbed Sod (South/East)

**Project Number:** 

8005184, 8005119, 8005153, 8005179

**Project Location:** 

**JEA** 

**Funds:** 

Capital and O&M (lines 415, 418)

**Budget Estimate:** 

\$994,875.00 (50% Capital, 50% O&M)

Scope of Work:

JEA is soliciting bids from qualified Jacksonville Small and Emerging Business (JSEB) vendors for the restoration of sod in Municipal, City, County and Florida Department of Transportation (FDOT) rights of way and easements (the "Work"). The Work may also include hydro seeding, fill placement, moderate compacting, and removal and hauling of site debris and extra fill to another site. The Work will be in JEA's service territory on the South and East sides of the St. John's River.

This award will impact the following Measures of Value:

Community Impact Value: This contract will restore customer lawns to the pre-maintenance/preconstruction state or better.

JEA IFB/RFP/State/City/GSA#:

083-18

**Purchasing Agent:** 

Kruck, Daniel R.

Is this a Ratification?:

NO

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
AMERICAN CONSTRUCTION ENTERPRISES OF NE FL. INC.	George Smith	gsmithace@yahoo.com	4951 Rue St, Jacksonville, FL 32258	(904) 262-3622	\$994,875.00

**Amount of Original Award:** 

\$300,000.00

**Date of Original Award** 

07/09/2018

**Contract Increase Amount:** 

\$994,875.00

**New Not-To-Exceed Amount:** 

\$1,294,875.00

**Length of Contract/PO Term:** 

Five (5) Years w/ One (1) - One (1) Year Renewal

Begin Date (mm/dd/yyyy):

07/09/2018

End Date (mm/dd/yyyy):

03/28/2022

**Renewal Options:** 

Yes - One (1) - One (1) Year Renewal

**JSEB Requirement:** 

JSEB Sheltered

#### **Comments on JSEB Requirements:**

American Construction Enterprises is a JSEB

#### **Background/Recommendations:**

Advertised on 03/27/2018. Six (6) prime contractors attended the mandatory pre-bid meeting held on 04/04/2018. At Bid opening on 04/17/2018, JEA received two (2) bids. The low Bidder was approximately 43% higher than current pricing at the time. Negotiations were held with the low Bidder and the unit prices were reduced by approximately 1.3%. American Construction Enterprises of NE FL (ACE) was the lowest responsive and responsible Bidder. A copy of the revised bid form and workbook are attached as backup.

Due to increased pricing from past contracts, only a one (1) year informal award was made on 07/09/2018. ACE has performed well under the informal contract. Recently a solicitation for these services was bid for another part of JEA's service territory. The unit prices were similar to those received under this contract, so JEA has determined to continue with this contract.

This award is to request a contract increase through 03/28/2022. The intent is to combine both sod restoration contracts into one solicitation in an attempt to increase competition at that time. The work for this contract will be completed on a task order basis, and payments will be made in accordance with the unit prices on the bid workbook. The unit prices are fixed for one (1) year then may be increased via a CPI adjustment. The quantities used to determine the award total are based on JEA's historical task order volume over the past three years for this service territory. The award amount is the current budget forecast.

Request approval to award a contract increase to American Construction Enterprises for Restoration of Disturbed Sod in the amount \$994,875.00, for a new not to exceed amount of \$1,294,875.00, subject to the availability of lawfully appropriated funds.

Manager:

Schoettler, Kyle C. - Mgr W/WW System Operations & Customer Response

Director:

Scheel, Jackie B. - Dir W/WW Reuse Delivery & Collection

VP:

Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:** 

Chairman, Awards Committee

Date

Manager, Operating Budgets

### By Fiscal Year

Row Labels	Sum	of Amount Billed
FY21 YTD	\$	180,540.39
Capital	\$	91,717.26
0&M	\$	88,823.13
FY20	\$	476,602.09
Capital	\$	258,146.64
0&M	\$	218,455.45
FY19	\$	449,548.16
Capital	\$	194,471.28
0&M	\$	255,076.88
FY18	\$	72,265.36
Capital	\$	33,841.17
0&M	\$	38,424.19
<b>Grand Total</b>	\$	1,178,956.00

# FY21 Annualized (OCT-JAN)

\$ 541,621.17

FY Average

\$ 463,075.13

### By Calendar Year

<b>Row Labels</b>	Sum o	of Amount Billed
2021	\$	49,582.50
Capital	\$	21,700.62
O&M	\$	27,881.88
2020	\$	492,075.57
Capital	\$	271,165.52
O&M	\$	220,910.05
2019	\$	454,315.02
Capital	\$	212,490.77
O&M	\$	241,824.25
2018	\$	182,982.91
Capital	\$	72,819.44
O&M	\$	110,163.47
<b>Grand Total</b>	\$	1,178,956.00

CY21 Annualized (JAN)

\$ 594,990.00

CY Average

\$ 473,195.30

FY21 Project #	Project Description	Description	Cost Center	Manager	FY20 Project #	Project Description
		Sewer Preventive Maintenance			,	
8006727	PA21S-Clean Sanitiary Swr ML	Cleaning Sanitiary Sewer Main Line	30606	Spell	8006036	PA20S-Clean Sanitiary Swr ML
	PA21S-Scheduled Cleanin Swr ML	Scheduled Cleaning Sanitary Sewer Main Line	30606	Spell		PA20S-Scheduled Cleanin Swr ML
8006729	PA21S-Clean&Insp ML SSO	Cleaning & Inspection Sanitary Sewer Main Line (SSO)	30606	Spell	8006038	PA20S-Clean&Insp ML SSO
8006730	PA21S-Clean&Insp ML Non-SSO	Cleaning & Inspection Sanitary Sewer Main Line (Non-SSO)	30606	Spell	8006039	PA20S-Clean&Insp ML Non-SSO
8006731	PA21S-Degreasing SS Main Lines	Degreasing SS Main Lines Including Cleaning and/or Inspection	30606	Spell	8006040	PA20S-Degreasing SS Main Lines
	PA21S-Manhole Poptop	Manhole Poptop	30606	Spell		PA20S-Manhole Poptop
	PA21S-Smoke Test Sanitary Swr	Smoke Testing Sanitary Sewer Lines	30606	Spell	8006042	PA20S-Smoke Test Sanitary Swr
8006734	PA21S-HDPE Sanitary Swr Cln	HDPE Sanitary Sewer Cleaning	30606	Spell	8006043	PA20S-HDPE Sanitary Swr Cln
8006735	PA21S-Tool-Equip Supp CC30606	Tool - Equipment Support	30606	Spell	8006044	PA20S-Tool-Equip Supp CC30606
	PA21S-Inflow & Infliltration	Inflow & Infliltration	30606	Spell		PA20S-Inflow & Infliltration
8006737	PA21S - ARV - Inspection	ARV - Inspection	30606	Spell	8006046	PA20S - ARV - Inspection
FY21 Project #	Project Description	Description	Cost Center	Manager		·
		Sewer Operations & Maintenance				
	PA21S-Swr ML Cave Ins < 10'	Sewer Main Line Cave Ins < 10' in Depth	30602	Rouse	<b>.</b>	PA20S-Swr ML Cave Ins < 10'
8006739	PA21S-Swr ML Cave Ins > 10'	Sewer Main Line Cave Ins > 10' in Depth	30602	Rouse		PA20S-Swr ML Cave Ins > 10'
8006740	PA21S-Sewer Lateral Cave Ins	Sewer Lateral Cave Ins	30602	Rouse	8006049	PA20S-Sewer Lateral Cave Ins
8006741	PA21S- Sewer Manhole Repairs	Sewer Manhole Repairs	30602	Rouse	8006050	PA20S- Sewer Manhole Repairs
8006742	PA21S-Sewer Force Main Repairs	Sewer Force Main Repairs	30602	Rouse	8006051	PA20S-Sewer Force Main Repairs
8006743	PA21S- Air Release Valves Rpr	Sewer Air Release Valves Repair	30602	Rouse	8006052	PA20S- Air Release Valves Rpr
8006744	PA21S-FM Integrity Testing	Force Main Integrity Testing	30602	Rouse	8006053	PA20S-FM Integrity Testing
8006745	PA21S-Sewer O&M Pump Support	Sewer O&M Pump Support	30602	Rouse	8006054	PA20S-Sewer O&M Pump Support
8006746	PA21S-Tool-Equip Supp CC30602	Tool - Equipment Support	30602	Rouse	8006055	PA20S-Tool-Equip Supp CC30602
8006747	PA21S-Sewer 3rd Party Damage	Sewer Repairs 3rd Party Damage due to Bad Locates	30602	Rouse	8006056	PA20S-Sewer 3rd Party Damage
FY21 Project #	Project Description	Description	Cost Center	Manager		
		Water Preventive Maintenance				
8006748	PA21W-Wtr Surveying Activities	Water PM - Surveying Activities	30604	Allsbrook	8006057	PA20W-Wtr Surveying Activities
8006749	PA21W-Water PM - Pump Repair	Water PM - Pump Repair	30604	Allsbrook	8006058	PA20W-Water PM - Pump Repair
8006750	PA21W-Tool Equip Supp CC30604	Tool - Equipment Support	30604	Allsbrook	8006059	PA20W-Tool Equip Supp CC30604
8006751	PA21W- Air Scouring	Air Scouring	30604	Allsbrook	8006060	PA20W- Air Scouring
FY21 Project #	Project Description	Description	Cost Center	Manager		
		Water Operations & Maintenance				
8006752	PA21W- Water PM - Valve Truck	Water PM - Valve Truck	30606	Spell	8006061	PA20W- Water PM - Valve Truck
8006753	PA21W-Water PM - Hydrant Truck	Water PM - Hydrant Truck	30606	Spell	8006062	PA20W-Water PM - Hydrant Truck
8006754	PA21W-Wtr Grid Support&Repairs	Water Grid Support & repairs	30607	Ellis		PA20W-Wtr Grid Support&Repairs
8006755	PA21W-Wtr Rclm Grid Supp&Repr	Water reclaim Grid Support & Repairs	30607	Ellis	8006064	PA20W-Wtr Rclm Grid Supp&Repr
8006756	PA21W-Water Pump Support	Water Pump Support	30607	Ellis	8006065	PA20W-Water Pump Support
8006757	PA21W-Tool Equip Supp CC30607	Tool - Equipment Support	30607	Ellis	8006066	PA20W-Tool Equip Supp CC30607
8006758	PA21W-Water 3rdParty Damage	Water Repairs 3rd Party Damage due to Bad Locates	30607	Ellis	8006067	PA20W-Water 3rdParty Damage
8006759	PA21R-Reclaim 3rd Party Damag	Water Reclaim Repairs 3rd Party Damage due to Bad Locates	30607	Ellis	8006068	PA20R-Reclaim 3rd Party Damag
FY21 Project #	Project Description	Description	Cost Center	Manager		
8006760	PA21W- TRAINING FOR CC30600	Training - Jones	30600	Jones	8006069	PA20W- TRAINING FOR CC30600
8006761	PA21W- TRAINING FOR CC30601	Training - Scheel	30601	Scheel	8006070	PA20W- TRAINING FOR CC30601
	PA21W- TRAINING FOR CC30602	Training - Rouse	30602	Rouse	+	PA20W- TRAINING FOR CC30602

8006763	PA21W- TRAINING FOR CC30604	Training - Allsbrook	30604	Allsbrook	8006072	PA20W- TRAINING FOR CC30604
8006764	PA20W- TRAINING FOR CC30606	Training - Spell	30606	Spell	8006073	PA20W- TRAINING FOR CC30606
8006765	PA21W- TRAINING FOR CC30607	Training - Ellis	30607	Ellis	8006074	PA20W- TRAINING FOR CC30607
8006766	PA21W- TRAINING FOR CC30110	Training - Chascin	30110	Chascin	8006075	PA20W- TRAINING FOR CC30110
FY21 Project #	Project Description	Description	Cost Center	Manager		
8006768	PA21W-Sod/Landscaping-Water	Sod/Landscaping-Water	30601	Schoettler	8006080	PA20W-Sod/Landscaping-Water
8006769	PA21S - Sod/Landscaping-Sewer	Sod/Landscaping-Sewer	30601	Schoettler	8006081	PA20S - Sod/Landscaping-Sewer
8006770	PA21W-Asphalt East/West-Water	Asphalt East/West-Water	30601	Schoettler	8006082	PA20W-Asphalt East/West-Water
8006771	PA21S-Asphalt East/West-Sewer	Asphalt East/West-Sewer	30601	Schoettler	8006083	PA20S-Asphalt East/West-Sewer
8006772	PA21W-Concrete East/West-Water	Concrete East/West-Water	30601	Schoettler	8006084	PA20W-Concrete East/West-Water
8006773	PA21S-Concrete East/West-Sewer	Concrete East/West-Sewer	30601	Schoettler	8006085	PA20S-Concrete East/West-Sewer
8006774	PA21W-Barricades-Water	Barricades-Water	30601	Schoettler	8006086	PA20W-Barricades-Water
8006775	PA21S-Barricades-Sewer	Barricades-Sewer	30601	Schoettler	8006087	PA20S-Barricades-Sewer
FY21 Project #	Project Description	Description	Cost Center	Manager		
8006776	PA21W-Hydrant Flow Testing	Hydrant Flow Testing	30110	Chascin	8006088	PA20W-Hydrant Flow Testing
8006777	PA21S-FDOT Permits	Permits	30110	Chascin	8006089	PA20S-FDOT Permits

FY21 PROJECT	FY21 PROJECT DESCRIPTION	FY20 PROJECT
8006585	PA21W New Water Main Taps	8005804
8006721	PA21W-Infill Projects-W	8005805
8006623	PA21W-WM Geotech Testing-W	8005812
8006586	PA21W-Wtr R&R Valve Rpl	8005806
8006588	PA21W-Wtr R&R Fire Hydrant Rpl	8005807
8006590	PA21W-Wtr R&R Serv Renewals	8005808
8006591	PA21W Dirty Water Renewals	8005809
8006495	PA21W Wtr R&R Serv Relocates	8005810
8006639	PA21W Wtr R&R Main&Capital Rp	8005811
8006587	PA21W-Galvanized Pipe Repl-W	8005813
8006535	PA21S Manhole SCADA R&R	8005803
8006511	PA21S-Swr R&R Trenchless Tech	8005814
8006510	PA21S OM-Air Relief Valves-S	8005815
8006505	PA21S-Main Extension and Taps	8005816
8006506	PA21S-Infill Projects-S	8005817
8006604	PA21S-IN KIND PROJ AND EQUIP	8005818
8006605	PA21S-Swr Collection Sys R&R	8005819
8006606	PA21S-Swr R&R - Manhole Repl	8005820
8006607	PA21S-Swr R&R Admin Labor	8005821
8006608	PA21S-Swr R&R CI Replacements	8005822
8006610	PA21S-Swr R&R ML Repl (26' >)	8005823
8006611	PA21S-Swr R&R ML Rpl (Lrg Dia)	8005824
8006612	PA21S-Swr R&R Serv Relocates	8005825
8006613	PA21S-Swr R&R Serv Renewals	8005826
8006614	PA21S-Swr R&R TV/Clean Pipe Rp	8005827
8006615	PA21S-SM Geotech Testing-S	8005828
8006616	PA21S-SM Geotech Testing SPT-S	8006032
8006497	PA21S-3rd Party Manhole-S	8006364
8006786	PA21S-Swr R&R Lateral (26'>)	

	FY20	FY21
ELECTRIC	Project #	Project #
PA21E-SSC OVERHEAD RESTORATION	8005984	8006815
PA21E-WSC OVERHEAD RESTORATION	8005984	8006673
PA21E-SSC UG RESTORATION	8005981	8006813
PA19E-OM POLE REFURB-TRANS	8006001	
PA19E-STREET LIGHT UPGRADES	8005980	
PA19E-SYS A CEMI5-P8 ENHANCE	8005990	
PA19E-POLE RELOCATION	8005967	
PA19E-NEW ELECTRIC SERV ADD	8005960	
PA19E-LINE ORDER	8005961	
PA19E-COMMERCIAL SERVICE	8005965	
PA19E-GEN NETWORK DT CAP UPGR	8005986	
PA19E-OM INSULATOR REFURBISH	8006002	
PA20E RESIDENTIAL SERVICE	8005964	
PA19E-OM POLE REPLAC PROGRAM	8005969	

Date: <u>03/25/2021</u> Item# <u>3</u>



# Formal Bid and Award System

Award #3 March 25, 2021

**Type of Award Request:** CONTRACT AMENDMENT

**Requestor Name:** Domingo, Oliver **Requestor Phone:** (904) 665-6325

Project Title: Water/Wastewater Capital Program Management

Project Number: Various
Project Location: JEA
Funds: Capital

**Budget Estimate:** \$7,250,000.00

**Scope of Work:** 

JEA is seeking a vendor (also referred to as the "Company") that can provide program management of various large infrastructure programs including the Southside Integrated Piping System (SIPS), wellfield rehabilitation and various other programs as needed to support JEA's Water/Wastewater (W/WW) capital improvement program as required by JEA (the "Work" or "Services").

JEA IFB/RFP/State/City/GSA#: 062-19
Purchasing Agent: Kruck, Dan

Is this a Ratification?:

#### **RECOMMENDED AWARDEE(S):**

Name	<b>Contact Name</b>	Email	Address	Phone	Amount
JACOBS ENGINEERING GROUP INC.	MILEA I MILAC	mike.dykes	200 W Forsyth St., Ste. 1520, Jacksonville, FL 32202	(904) 442- 2286	\$7,048,749.00

**Amount of Original Award:** \$10,354,970.00 **Date of Original Award:** 06/13/2019 **List of Previous Change Order/Amendments** 

CPA#	Amount	Date	Reason
182848	\$11,762,643.00	03/05/2020	FY20 Task Orders

Contract Increase Amount: \$7,048,749.00 New Not-To-Exceed Amount: \$29,166,362.00

**Length of Contract/PO Term:** Five (5) Years w/Two (2) - 1 Yr. Renewals

**Begin Date (mm/dd/yyyy):** 07/01/2019 **End Date (mm/dd/yyyy):** 06/30/2024

**Renewal Options:** Yes - Two (2) - 1 Yr. Renewals

JSEB Requirement: N/A

**Comments on JSEB Requirements:** 

Original Award:

N/A

#### This Change Order:

Each task order will be reviewed for JSEB requirements before authorization

#### **Background/Recommendations:**

Originally approved by Awards Committee on 06/13/2019 in the amount of \$10,354,970.00 to Jacobs Engineering Group Inc. A contract increase was approved on 03/05/2020 by the Awards Committee for work during FY20. A copy of the previous awards are attached as backup.

This Program work is authorized via task orders. Before a task order can be authorized there needs to be sufficient contract cap to cover the task order(s). Once sufficient cap is established the task order(s) can then be authorized. This award request is for a contract increase to the program management contract of Jacobs Engineering Group Inc. to cover the additional task order amounts needed for the remainder of FY21. The funding breakdown for the task orders is attached as backup. The task orders being authorized under this contract increase request are listed below.

- 1. TO-P3 Owner's rep services MarshWagner
- 2. TO-S3 SIPS Deerwood Southside Blvd. Intertie to Deerwood III WTP Pipeline Design
- 3. TO-W1 Wellfield Rehabilitation Subprogram Phase 1 Services
- 4. TO-W4 Purchase and Installation of Pumps for the W3 Well Rehab Projects
- 5. TO-W7 St Johns Forest 5 Well Construction

Request approval to award a contract increase to Jacobs Engineering Group Inc. for additional Water/Wastewater Capital Program Management in the amount of \$7,048,749.00, for a new not-to-exceed amount of \$29,166,362.00, subject to the availability of lawfully appropriated funds.

03/25/2021

**Date** 

**Director:** Conner, Sean M., - Dir W/WW Project Engineering & Construction

**VP:** Vu, Hai X. - VP Water Wastewater Systems

**APPROVALS:** 

W yi '

Chairman, Awards Committee

Budget Representative Date

Date: 06/13/2019 Item# 11



## Formal Bid and Award System

Award #11 June 13, 2019

Type of Award Request:

PROPOSAL (RFP)

Request #:

6531

Requestor Name:

Domingo, Oliver. - Program Manager

**Requestor Phone:** 

(904) 665-6325

**Project Title:** 

Water/Wastewater Capital Program Management

**Project Number:** 

Various

Project Location:

JEA

Funds:

Capital

**Budget Estimate:** 

\$12,500,000.00

Scope of Work:

JEA is seeking a vendor (also referred to as the "Company") that can provide the following services: program management of various large infrastructure programs including the Southside Integrated Piping System (SIPS), wellfield rehabilitation, large diameter pipe design and construction, and various other programs as needed to support JEA's Water/Wastewater (W/WW) capital improvement program as required by JEA (the "Work" or "Services").

This award impacts the following JEA's Measures of Value:

- Customer Value JEA's investment in improving services and assets through this program will add value to customers by executing projects that will improve JEA's operational capabilities with regards to water and wastewater management while also improving service reliability.
- Community Impact Value This program will stimulate local economic development through the
  execution of design and construction contracts while supporting the Jacksonville Small & Emerging
  Business program.
- Environmental Value Management of the Southside Water Transmission Pipeline and Wellfield Rehabilitation and Replacement Programs under a single Program Manager is critical to the success of both programs. These two large programs will play a significant role in the utilization and management of Northeast Florida's water resources by providing solutions for water conveyance between the North and South water grids and wellfield improvements for a reliable water supply. The execution of both of these two programs will require significant investments in resources, coordination and planning that a Program Manager will bring to the table.
- Financial Value Program Manager will bring financial value by completing tasks efficiently and in a more timely manner than conducting these tasks as individual projects.

JEA IFB/RFP/State/City/GSA#:

062-19

**Purchasing Agent:** 

Kruck, Daniel R.

Is this a Ratification?:

NO

**RECOMMENDED AWARDEE(S):** 

Name	Contact Name	Email	Address	Phone	Amount
JACOBS ENGINEERING GROUP INC.	Mike Dykes	Mike.dykes@jacobs.com	11570	(904) 442- 2286	\$10,354,970.00

**Amount for entire term of Contract/PO:** \$10,354,970.00

Award Amount for remainder of this FY: \$2,052,415.00

Length of Contract/PO Term: Five (5) Years w/Two (2) - 1 Yr. Renewals

**Begin Date (mm/dd/yyyy):** 07/01/2019 **End Date (mm/dd/yyyy):** 06/30/2024

**Renewal Options:** Yes - Two (2) - 1 Yr. Renewals **JSEB Requirement:** N/A - Optional for Phase 1 Startup

#### **Comments on JSEB Requirements:**

No JSEB requirement for Phase 1 startup. There will specific JSEB goals for each task order authorized tailored to that project.

#### PROPOSERS:

Name	Amount	Rank
JACOBS ENGINEERING GROUP INC.	\$10,354,970.00	1
BLACK & VEATCH CORPORATION	N/A	2
AECOM TECHNICAL SERVICES, INC.	N/A	3
HASKELL COMPANY	N/A	4

#### **Background/Recommendations:**

Advertised on 02/18/2019. Ten (10) prime companies attended the mandatory pre-proposal meeting held on 02/25/2019. At proposal opening on 03/19/2019, JEA received four (4) proposals. The public evaluation meeting was held on 04/03/2019 and JEA deemed Jacobs Engineering Group Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated fees for Phase1 are attached as backup.

This Program Management contract will consist of three (3) main sub-programs: Southside Integrated Piping System (SIPS), Wellfield Rehabilitation, and Large Diameter Piping. The SIPS sub-program consists of designing and constructing five (5) raw water pipelines that will traverse the Jacksonville Southside area to move raw water from the current river crossing to water treatment plants in the South Grid. This strategy will allow JEA to meet the projected customer growth in the South Grid without increasing the CUP. The Wellfield Rehabilitation sub-program will work in conjunction with SIPS to identify and prioritize under producing wells and bring them back to acceptable production. This sub-program in particular is well suited for delivery by a program manager as it requires a holistic approach to prioritizing, designing, and rehabilitating or constructing new wells as well as managing the work to provide uninterrupted service. The large diameter pipe sub-program will be responsible for designing and constructing large pipelines that have been identified as high-risk by the current Large Diameter Pipe Program managed by Arcadis. Constructing these pipelines under one program will increase competition by encouraging out-of-market firms to participate while reducing design and construction management overhead costs.

FY19 will be the first phase of the program: Program Kickoff. For the remainder of the fiscal year, Jacobs will work with JEA to set up program communication, reporting, billing, and other protocol as well as determine the specific delivery structure for each sub-program. Activities in Phase 1 also include fast-start design work to get critical activities started. The first critical fast-start activity of note is the route study needed to setup the SIPS sub-program.

Negotiations with Jacobs Engineering were successfully completed for Phase 1. The monthly invoices will be matched to the appropriate capital budget project. The negotiated rates were compared to current rates for engineering services on other projects through current contracts and deemed reasonable. Future years will be funded by sub-program through various task orders. These task orders will be negotiated and funded using both traditional and alternative delivery methods. It is currently expected that some of this work will be contracted using "at-risk" methods where the contractor's fee is tied to performance based metrics. Negotiations resulted in cost savings of \$1,121,707.06 for Phase 1 from the originally proposed fee.

The original cost of Program Manager services to support the W/WW Capital Improvement Plan was estimated at \$50,000,000.00 over five years. This initial estimate was calculated by taking 5% of the projected five-year capital spend of \$1.04B from FY19-FY23. This equated to an estimated average budget of \$10,000,000.00 per fiscal year of the five year contract with an estimated budget of \$12,500,000.00 for FY19 and FY20. The final negotiated fee for FY19 and FY20 services is \$10,354,970.00; a difference of \$2,145,030.00 less than the original estimate of \$12,500,000.00.

#### Contract Budget Details:

FY19: \$2,052,415.00FY20: \$8,302,555.00

062-19 – Request approval to award a contract to Jacobs Engineering Group Inc. for Water/Wastewater Capital Program Management in the amount of \$10,354,970.00, subject to the availability of lawfully appropriated funds.

**Director:** Conner, Sean M., - Dir W/WW Project Engineering & Construction

**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

**APPROVALS:** 

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

# 062-19 Water/Wastewater Capital Program Management

Vendor Rankings	Bryan Dewberry	Elizabeth DiMeo	Oliver Domingo	Sean Conner	Σ Rank	Overall Rank
Jacobs Engineering Group Inc.	1	1	1	1	4	1
Black & Veatch Corporation	2	2	4	2	10	1 2
AECOM Technical Services, Inc.	3	3	3	3	12	2
Haskell Company	4	4	2	. 4	14	- 3

Bryan Dewberry	Professional Staff Experience (35 Points)	Design Approach and Work Plan (45 Points)	Company Experience (20 Points)	Total	Rank
AECOM Technical Services, Inc.	27.83	34	4	65.83	2
Black & Veatch Corporation	25	41	9	75.00	2
Haskell Company	21.74	24	8	53.74	4
Jacobs Engineering Group Inc.	31.09	38	12	81.09	1

Elizabeth DiMeo	Professional Staff Experience (35 Points)	Design Approach and Work Plan (45 Points)	Company Experience (20 Points)	Total	Rank
AECOM Technical Services, Inc.	28.09	21	10	59.09	2
Black & Veatch Corporation	29.39	34	17	80.39	2
Haskell Company	22	24	13	59.00	4
Jacobs Engineering Group Inc.	32.65	36	20	88.65	1

Oliver Domingo	Professional Staff Experience (35 Points)	Design Approach and Work Plan (45 Points)	Company Experience (20 Points)	Total	Rank
AECOM Technical Services, Inc.	27.22	25	10	62.22	3
Black & Veatch Corporation	24.92	27	10	61.92	4
Haskell Company	26.69	29	9	64.69	2
Jacobs Engineering Group Inc.	28.32	32	12	72.32	1

Sean Conner	Professional Staff Experience (35 Points)	Design Approach and Work Plan (45 Points)	Company Experience (20 Points)	Total	Rank
AECOM Technical Services, Inc.	22.35	28	9	59.35	3
Black & Veatch Corporation	21.17	33	11	65.17	2
Haskell Company	21.09	24	8	53.09	4
Jacobs Engineering Group Inc.	29.35	39	15	83.35	1

Overall Averages	Professional Staff Experience (35 Points)	Design Approach and Work Plan (45 Points)	Company Experience (20 Points)	Total
AECOM Technical Services, Inc.	26.37	27.00	8.25	61.62
Black & Veatch Corporation	25.12	33.75	11.75	70.62
Haskell Company	22.88	25.25	9.50	57.63
Jacobs Engineering Group Inc.	30.35	36.25	14.75	81.35

Date: 03/05/2020 Item# 2



## Formal Bid and Award System

Award #2 March 05, 2020

Type of Award Request:

CONTRACT INCREASE

Requestor Name:

Domingo, Oliver

**Requestor Phone:** 

(904) 665-6325

**Project Title:** 

Water/Wastewater Capital Program Management

**Project Number:** 

Various

**Project Location:** 

JEA

**Funds:** 

Capital

runus.

\$11,762,643.00

Budget Estimate: Scope of Work:

JEA is seeking a vendor (also referred to as the "Company") that can provide the following services: program management of various large infrastructure programs including the Southside Integrated Piping System (SIPS), wellfield rehabilitation, large diameter pipe design and construction, and various other programs as needed to support JEA's Water/Wastewater (W/WW) capital improvement program as required by JEA (the "Work" or "Services").

JEA IFB/RFP/State/City/GSA#:

062-19

**Purchasing Agent:** 

Kruck, Dan

Is this a Ratification?:

NO

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
JACOBS ENGINEERING GROUP INC.	MILEO INTEROC	mike.dykes	200 W Forsyth St., Ste. 1520, Jacksonville, FL 32202	(904) 442- 2286	\$11,762,643.00

**Amount of Original Award:** 

\$10,354,970.00

Date of Original Award:

06/13/2019

**Contract Increase Amount:** 

\$11,762,643.00

New Not-To-Exceed Amount:

\$22,117,613.00

Length of Contract/PO Term:

Five (5) Years w/Two (2) - 1 Yr. Renewals

Begin Date (mm/dd/yyyy):

07/01/2019

End Date (mm/dd/yyyy):

06/30/2024

**Renewal Options:** 

Yes – Two (2) – 1 Yr. Renewals

JSEB Requirement:

N/A

#### **Comments on JSEB Requirements:**

Original Award:

N/A

#### This Change Order:

Each task order will be reviewed for JSEB requirements

#### Background/Recommendations:

Originally approved by Awards Committee on 06/13/2019 in the amount of \$10,354,970.00 to Jacobs Engineering Group Inc. A copy of the original award is attached as backup.

In this Program work is authorized via task orders. Before a task order can be authorized there needs to be sufficient cap within the contract to cover the task order. Once sufficient cap is established the task order can then be authorized. This award request is for a contract increase to the program management contract of Jacobs Engineering Group Inc. The amount of the contract increase is to cover the additional task order amounts needed for the remainder of FY20. One such task order is TO-L4 which is the task order for the Emergency Repair Work at Buckman St. This task order alone is worth approximately \$5M.

- 1. TO-P1 Program Management Services Subprogram
- 2. TO-P2 Program Startup
- 3. TO-P3 Owners rep services MarshWagner
- 4. TO-S1 SIPS Subprogram Phase 1 Services
- 5. TO-S2 SIPS Subprogram Startup
- 6. TO-S3 SIPS Deerwood Southside Blvd. Intertie to Deerwood III WTP Pipeline Design
- 7. TO-S5 SIPS Greenland Deerwood III WTP to Greenland WTP Pipeline Design
- 8. TO-L1 LDP Subprogram Phase 1 Services
- 9. TO-L2 LDP Subprogram Startup
- 10. TO-L3 South Shores Sub-Aqueous Force Main Rehabilitation Project
- 11. TO-L4 Emergency Repair-Buckman St 42" Trunk Sewer-S JPM
- 12. TO-L5 LDP-Martin Luther King: Fairfax to Brentwood Water Main Replacement
- 13. TO-W1 Wellfield Rehabilitation Subprogram Phase 1 Services
- 14. TO-W2 Wellfield Rehabilitation Subprogram Startup
- 15. TO-W3 Wellfield Rehabilitation Subprogram Group 1 Well Rehabilitation Services
- 16. TO-W4 New Well Construction

Request approval to award a contract increase to Jacobs Engineering Group Inc. for additional Water/Wastewater Capital Program Management in the amount of \$11,762,643.00, for a new not-to-exceed amount of \$22,117,613.00, subject to the availability of lawfully appropriated funds.

**Director:** Conner, Sean M., - Dir W/WW Project Engineering & Construction

**VP:** Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

Task Order Number	Task Order Name	Initial Funding	Additional Funding	FY20 Funding Needs
TO-P1	Program Management Services Subprogram	1,989,375	770,384	2,759,759
TO-P2	Program Startup	1,223,069		1,223,069
TO-P3	Owners rep services - MarshWagner		1,531,150	1,531,150
TO-S1	SIPS Subprogram - Phase 1 Services	659,927	700,766	1,360,693
TO-S2	SIPS Subprogram Startup	373,361	60,540	433,901
TO-S3	SIPS - Deerwood - Southside Blvd. Intertie to Deerwood III WTP Pipeline - Design		1,150,627	1,150,627
TO-S5	SIPS - Greenland - Deerwood III WTP to Greenland WTP Pipeline - Design		1,150,628	1,150,628
TO-L1	LDP Subprogram - Phase 1 Services	574,064	484,701	1,058,765
TO-L2	LDP Subprogram Startup	202,033	67,109	269,142
TO-L3	South Shores Sub-Aqueous Force Main Rehabilitation Project	671,232		671,232
TO-L4	Emergency Repair-Buckman St 42" Trunk Sewer-S - JPM	925,278	4,074,722	5,000,000
TO-L5	LDP-Martin Luther King: Fairfax to Brentwood Water Main Replacement		405,000	405,000
TO-W1	Wellfield Rehabilitation Subprogram - Phase 1 Services	495,454	274,353	769,807
TO-W2	Wellfield Rehabilitation Subprogram Startup	201,537	42,663	244,200
TO-W3	Wellfield Rehabilitation Subprogram - Group 1 Well Rehabilitation Services	3,039,640		3,039,640
TO-W4	New Well Construction		1,050,000	1,050,000
		10,354,970	11,762,643	22,117,613

Task Order Number	Task Order Name	Current CPA Balance	Additional Funding Request	Task Order Total
TO-P1	Program Management Services Subprogram	2,759,759	-	2,759,759
TO-P2	Program Startup	1,223,069	-	1,223,069
TO-P3	Owners rep services - MarshWagner	1,531,150	2,558,550	4,089,700
TO-S1	SIPS Subprogram - Phase 1 Services	1,360,693	210,561	1,571,254
TO-S2	SIPS Subprogram Startup	433,901	<del>-</del>	433,901
TO-S3	SIPS - Deerwood - Southside Blvd. Intertie to Deerwood III WTP Pipeline - Design	1,150,627	1,829,151	2,979,778
TO-S5	SIPS - Greenland - Deerwood III WTP to Greenland WTP Pipeline - Design	1,150,628	-	1,150,628
TO-L1	LDP Subprogram - Phase 1 Services	1,058,765	-	1,058,765
TO-L2	LDP Subprogram Startup	269,142	-	269,142
TO-L3	South Shores Sub-Aqueous Force Main Rehabilitation Project	671,232	-	671,232
TO-L4	Emergency Repair-Buckman St 42" Trunk Sewer-S - JPM	5,000,000	-	5,000,000
TO-L5	LDP-Martin Luther King: Fairfax to Brentwood Water Main Replacement	405,000	-	405,000
TO-W1	Wellfield Rehabilitation Subprogram - Phase 1 Services	769,807	409,846	1,179,653
TO-W2	Wellfield Rehabilitation Subprogram Startup	244,200	-	244,200
TO-W3	Wellfield Rehabilitation Subprogram - Group 1 Well Rehabilitation Services New	3,039,640	-	3,039,640
TO-W4	Purchase and Installation of Pumps for the W3 Well Rehab Projects	1,050,000	194,608	1,244,608
TO-W7	St Johns Forest 5 Well Construction		1,846,033	1,846,033
		22,117,613	7,048,749	29,166,362

Date: <u>03/25/2021</u> Item# <u>4</u>



# Formal Bid and Award System

Award #4 March 25, 2021

**Type of Award Request:** PROPRIETARY

**Request #:** 118

Requestor Name:Smith, Thaliah D.Requestor Phone:(904) 665-8165Project Title:Wet-Well Degreaser

**Project Number:** 30131(line 363), 30132 (line 384), 30133 (line 407), 30135 (line 456), 30142 (line

516), 30143 (546)

**Project Location:** JEA **Funds:** O&M

**Budget Estimate:** \$535,000.00

**Scope of Work:** 

Purchase of proprietary Wet-Well Degreaser chemical product for use in the various lift stations in JEA's service territory. Wastewater Treatment Facilities has tested Sun Professional's product for several months and approve of the use. The previous proprietary vendor, Gateway Chemicals, from which JEA purchased this product, went out of business due to the death of the owner in FY20.

JEA IFB/RFP/State/City/GSA#: N/A

**Purchasing Agent:** King, David

**Is this a ratification?:** YES (Partial) \$100,000.00

If yes, explain:

Due to inability to get current proprietary product, and the need to ramp up prior to bringing to the awards committee.

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
SUN PROFESSIONAL SUPPLY LLC	John Seibel	Jseibei@sunpro	Street, Jacksonville,	(904) 693- 2155	\$535,000.00

**Amount for entire term of Contract/PO:** \$535,000.00 **Award Amount for remainder of this FY:** \$45,000.00

**Length of Contract/PO Term:** Three (3) Years w/Two (2) – One (1) Yr. Renewals

**Begin Date (mm/dd/yyyy):** 03/25/2021 **End Date (mm/dd/yyyy):** 03/24/2024

**Renewal Options:** Yes - Two (2) - One (1) Yr. Renewals

**JSEB Requirement:** N/A - Proprietary

**Background/Recommendations:** 

Until 2020, JEA used a proprietary wet-well degreaser from Gateway Chemicals, a local Jacksonville company. Due to the death of the owner, the company has gone out of business and JEA had to find an alternate product of similar effectiveness. Wastewater Treatment Facilities has tested various wet well/grease trap maintainers and found the product provided by Sun Professional Supply to be the most effective. The product has been mixed in a proprietary formulation to provide the highest grease emulsifying, necessary top water, and resilient characteristics. Upon JEA's request, Sun Professional Supply can change or adjust the chemical ingredients of the product to meet the needs of various wastewater lift stations and collection system to exceed any off-the-shelf product we have tested. JEA tried other formulations, including a product from Momar, our current glycerin supplier, and United Laboratories. The United Laboratories product is carried in inventory, and the other two companies provided sufficient materials for JEA to test in a lift station at no cost to JEA. Sun Professional's formulation showed to be the most effective both in performance and cost. The unit price has increased from \$16.00/gal to \$23.00/gal over the previous Gateway Chemical formulation, but this vendor was still the lowest price, compared to United Laboratories (\$43.50/gal) and Momar (\$50.00/gal).

Prices will be fixed for the first year of the contract, and will be subject to yearly adjustments thereafter based on the Consumer Price Index (CPI) - All Urban Consumers (CUUR0000SA0). The Award amount was based on the last four months of usage. A spend estimate is attached as backup. JEA will continue to evaluate other suppliers during this contract term in an attempt to increase the number of potential suppliers.

Request approval to award a contract to Sun Professional Supply LLC for proprietary formula for Wet-Well Degreaser for the Wastewater Treatment Facilities in the amount of \$535,000.00, subject to the availability of lawfully appropriated funds.

**Manager:** Ruiz, Melinda M - Manager Business Operations **VP:** Vu, Hai X. - VP Water/Wastewater Systems

**APPRQVALS:** 

03/25/2021

Chairman, Awards Committee

**Date** 

**Budget Representative** 

# Certification of Standard, Proprietary or Original Equipment Manufacturer I tem

For	Purchase	Requisition	No.			

# 3-112 Procurement of Standard, Proprietary and Original Equipment Manufacturer Items.

A contract may be awarded for Supplies or Services with limited or no competition when the Supplies or Services:

- (a) have been selected as a JEA standard in the course of a standards program or through the action of a standards committee (standard); or
- (b) must be a certain type, brand, make or manufacture (proprietary); or

X Proprietary

The procurement item is (check the appropriate description):

Standard

Signature of appointed employee initiating the purchase request

(c) must be obtained from the original equipment manufacturer, manufacturer's representative or a distributor authorized by the original equipment manufacturer because of the criticality of the item or compatibility within the JEA system (original equipment manufacturer).

\_\_\_\_\_ Original Equipment Manufacturer

<u>Category</u>
-----------------

<u>Certification</u>
I the undersigned certify that the specific supplies, services or construction described in the above
referenced purchase requisition are the only such supplies, services or construction that will fulfill the
ntended need for the following reasons: WWRT has tested various wet well/grease trap maintainer
products in the JEA collection and found the product provided by SunPro chemicals to be the most
effective. The reason is that the product is proprietary in nature as is has been mixed to provide the highest
grease emulsifying, necessary top water, and resilient characteristics. Sunpro can at any time change or
adjust the chemical ingredients of the product to meet the needs of various WW lift stations and collection
system to exceed any off the shelf product we have tested.
Kent Williamson 10/2/20

This Certification shall be attached the purchase requisition when routed for approval. Approval of the purchase requisition shall constitute affirmation of this Certification.

Sun Professional Supply, LLC 5466 West Beaver St. Jacksonville, FL 32254 (904) 693-2155

August 10, 2020

Thalia Smith
W/WW Contract Specialist
Water, Wastewater Reuse Treatment
P.O. Box 4910
Jacksonville, FL 32201

Subject: Sole Source Provider Confirmation and Current Natural Solve Quote

Ms. Smith,

This letter is to inform you that Sun Pro is the sole source provider for Natural Solve that will be used at your wastewater facilities. Natural Solve is manufactured, warehoused, sold and delivered by Sun Professional Supply and no one else. Please see the following current quote on Natural Solve for Jacksonville Waste water Treatment and Reuse:

Pricing and Quantity:

Qua	intity	Price	Price per Gallon
200 Gallons	(40% of tank)	\$4,470.00	\$22.35

Cost comparison for current 5 gal pails

Quantity	Price	Price per Gallon
5 gallon (pail)	\$129.90	\$25.98

These are delivered prices.

Prices are valid through March 31, 2022

Da Sailel

Sincerely,

John Seibel

Managing Member

Sun Professional Supply LLC

Order Date	Number	Closure	Sta Amount	Billed	Amount	Supplier	Description			Charge Account	UOM	Quantity Ordered Currency	Approval Status
10/14/2020 15:12	193042	Open	\$	11,175	\$ 27	,000 SUN PR	OFE CPA 192488:	NEW P.O. FROM 10-1-20 THRU 9-30-21 FOR: SOUTHWES	WRF @ 5420 118TH STREE	7 071.30135.00000000.00.785301.1203.0000	Dollars	27000 USD	Approved
10/13/2020 9:40	192966	Open	\$	4,984	\$ 5	,000 SUN PR	FE CPA 192488 -	SUN PROFESSIONAL SUPPLY FROM 10-01-20 THRU 9-30	-21 FOR NASSAU WWTP @	9 071.30143.00000000.00.783301.1203.0000	Dollars	5000 USD	Approved
10/13/2020 8:41	192957	Open	\$	11,175	\$ 12	,000 SUN PR	OFE NEW P.O. FRO	M 10-1-20 THRU 9-30-21 FOR: ARLINGTON EAST GRID W	WTP @ 1555 MILCOE RD F	0 071.30133.00000000.00.785301.1203.0000	Dollars	12000 USD	Approved
10/9/2020 10:55	192869	Open	\$	5,588	\$ 16	,000 SUN PR	FE CPA 192488 -	SUN PROFESSIONAL SUPPLY FROM 10-01-20 THRU 9-30	-21 FOR MANDARIN WWT	R 071.30131.00000000.00.783301.1203.0000	Dollars	16000 USD	Approved
10/8/2020 10:47	192808	Open	\$	16,092	\$ 20	,000 SUN PR	FE CPA 192488 -	SUN PROFESSIONAL SUPPLY - FROM 10-01-20 THRU 9-30	-21. FOR JULINGTON CREEK	( 071.30142.00000000.00.783301.1203.0000	Dollars	20000 USD	Approved
10/8/2020 10:41	192807	Open	\$	11,175	\$ 20	.000 SUN PR	FE CPA 192488 -	SUN PROFESSIONAL SUPPLY - FROM 10-01-20 THRU 9-30	-21. DIST. II WWTP - 1840 (	CE 071.30132.00000000.00.783301.1203.0000	Dollars	20000 USD	Approved
			\$	60,189									

\$ 144,452.52 Annual Estimate as of 3/8/21.

\$ 435,000.00 Three year estimate (\$145,000 x 3)

\$ 100,000.00 Ratification (amount already spent)
\$ 535,000.00 Total

Date: <u>03/25/2021</u> Item# <u>5</u>



# Formal Bid and Award System

Award #5 March 25, 2021

**Type of Award Request:** RESCIND

**Request #:** 119

Requestor Name: McGlothlin, Thurman - Associate Manager Fleet Capital & Logistics

Support

**Requestor Phone:** (904) 665-6573

**Project Title:** JEA Forklift Procurement Acquisition

**Project Location:** JEA **Funds:** Capital

**Award Estimate:** \$591,000.00

**Scope of Work:** 

Request to rescind the solicitation and reject all proposals received for 002-21 – JEA Forklift Procurement Acquisition, in anticipation of rebidding.

The purpose of this Invitation to Bid (the "IFB") was to solicit pricing for the purchase of nine (9) Forklifts to support JEA's FY 21 requirements for both replacement and expansion projects for the Energy and Water departments.

- Energy Replacement 7 Units
- Energy Expansion 1 Unit
- Water Replacement 1 Unit
- Water Expansion 0 Units

JEA IFB/RFP/State/City/GSA#: 002-21

**Purchasing Agent:** Roddy, Colin

Is this a Ratification?:

#### **Bidders:**

Name	Amount
DOOSAN INDUSTRIAL VEHICLE AMERICAN CORP	-
OCTANE FORKLIFTS, INC.	-
RAYMOND HANDLING CONSULTANTS	-
READS FORKLIFT	-
RING POWER CORPORATION	-
SOUTHERN STATES TOYOTALIFT	-
TECHNOLOGY INTERNATIONAL, INC.	

#### **Background/Recommendations:**

JEA solicited Proposals for the purchase of nine (9) Forklifts to support JEA's FY 21 requirements for both replacement and expansion projects for the Energy and Water departments. The Solicitation was advertised on 11/06/2020 and four (4) companies attended the optional pre-proposal meeting on 11/17/2020. Seven (7) proposals were received at proposal opening on 12/1/2020.

During the process of evaluating the proposals received, it was determined that a large portion of the proposals provided by the companies did not meet JEA's technical requirements. The solicitation was structured and included three (3) forklift purchase categories, with each category being treated on its own for Award purposes.

- Group One (1) Forklift 5,000 lbs., only one (1) of the seven (7) companies that bid were able to meet JEA's technical specifications.
- Group Two (2) Forklift 10,000 lbs., none of the six (6) companies that bid were able to meet JEA's technical specifications.
- Group Three (3) Forklift Reach Truck 3,500 to 3,800 lbs., only one (1) of the seven (7) companies that bid were able to meet JEA's technical specifications.

The JEA team has concluded that it is not in JEA's best interest to move forward with an Award for this solicitation because the majority of Companies are ineligible for an award. Although the Companies did not provide any feedback during the solicitation process regarding the requirements being unobtainable, a detailed review of the JEA forklift specifications is required to ensure they are aligned with industry standards. With the high interest in this commodity from the industry and the potential savings involved if JEA's requirements are adjusted slightly, a rescind of this solicitation is recommended. Significant changes will also be made to the evaluation criteria during the re-bidding process to prevent this from occurring again.

002-21 - Request approval to rescind the solicitation for JEA Forklift Procurement Acquisition, and reject all proposals received.

03/25/2021

Manager: Brunell, Baley - Director, Facilities & Fleet Services

**Chief:** McElroy, Alan D. - VP Supply Chain & Operations Support

**APPROVALS:** 

Chairman, Awards Committee \_ Date

Technical Specification Review								
Group 1 - Fo	orklift 5000 LBS.	Group 2 - Fork	dift 10000 LBS.	Group 3 - Forklift Read	Group 3 - Forklift Reach Truck 3500 - 3800 LBS.			
Supplier	Technical Specification Compliance?	Supplier	Total Proposed Bid Price	Supplier	Total Proposed Bid Price			
Reads	No	Reads	No	Doosan	No			
Doosan	No	Doosan	No	Raymond	No			
Southern States	No	Octane	No	Reads	No			
Raymond	Yes	Southern	No	Southern States	No			
Ring Power	No	Ring Power	No	Ring Power	Yes			
Octane	No	Tech Intl	No	Octane	No			
Tech Intl	No			Tech Intl	No			

Roddy, Colin P. From:

To: "Conner Cameron"; "Ross Kohlmeier"; "Barry Albury"; "Bobby Costello"; "Donald Provost", "Will Courtney"; Scott

LaMothe; "Shane Polson"; "Shaji"

Pearson, Kenny R. - Procurement Category Manager; Bustamante, John C.; Brunell, Baley L. - Dir Facilities & Fleet Services; McGlothlin, Thurman C. - Associate Mgr Fleet Capital & Logistics Support; Oca, Christi L. - Fleet Cc:

**Specialist** 

Subject: 002-21 IFB JEA Forklift Procurement Acquisition - Intent to Rescind

Date: Friday, March 19, 2021 3:00:05 PM

#### Good afternoon,

This email is to inform you that JEA has made the Intent to Rescind Solicitation 002-21 IFB JEA Forklift Procurement Acquisition. The bids received will remain confidential as changes are being made to the solicitation and technical specifications and will be rebid shortly. We appreciate the bids that were received and look forward to working with you all in the future. An email will be sent out soon with the revised Solicitation documents.

Thanks,

Colin

#### **Colin Roddy**

Sr. Purchasing Agent Direct: (904) 665-8337 Fax: (904) 665-7224





# Formal Bid and Award System

Award #6 March 25, 2021

**Type of Award Request:** REQUEST FOR PROPOSAL (RFP)

**Request #:** 004

**Requestor Name:** Boatwright, Dan B. - Mgr Receivables & Collection Services

**Requestor Phone:** (904) 665-8309

**Project Title:** Walk-In Payments – Third Party Payment Processor

Project Number: 40304
Project Location: JEA
Funds: O&M

**Budget Estimate:** \$1,575,000.00 (Line 1203, \$525,000.00 FY21)

**Scope of Work:** 

JEA solicited third-party payment processors to accept walk-in remittances by JEA customers for their utility bills in large retail locations. Examples of acceptable payment locations include grocery store chains, drug store chains, big box retailer chains, banks or credit unions with multiple local branches.

JEA IFB/RFP/State/City/GSA#: 1410225646

**Purchasing Agent:** Dambrose, Nickolas C.

Is this a Ratification?:

#### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
WESTERN UNION GLOBAL PAYMENTS		Lisa.Friedman@westernunion.com	Ave, HQ9	(720) 332- 2957	\$1,217,250.00

**Amount for entire term of Contract/PO:** \$1,217,250.00 **Award Amount for remainder of this FY:** \$135,250.00

**Length of Contract/PO Term:** Three (3) Years w/ Two (2) -One (1) Yr. Renewals

**Begin Date (mm/dd/yyyy):** 06/20/2021 **End Date (mm/dd/yyyy):** 06/19/2024

**Renewal Options:** YES - Two (2) – One (1) Yr. Renewals

**JSEB Requirement:** N/A - No JSEBs available

**RESPONDENTS:** 

Name	Amount	Rank	Score	Disqualified
WESTERN UNION	1,217,250.00	1	91	NO
PAYGO	2,430,000.00	2	59	NO
PAYNEARME	3,233,800.00	3	57	NO
EXCELERON	N/A	N/A	N/A	YES

#### **Background/Recommendations:**

Advertised RFP on 11/23/2020. Three (3) prime companies attended the optional pre-Response meeting held on 12/01/2020. At response opening on 12/22/2020, JEA received four (4) Responses. In addition to price, the supplier Responses were also evaluated on Past Performance, Design Approach and Workplan, and JSEB participation. Exceleron's proposal was disqualified for failure to meet the minimum qualifications. One of the two references provided by Exceleron did not meet the customer payment and revenue volume requirement. The other reference failed to provide enough information to determine the satisfaction of the requirements. Western Union was the highest ranking responsible respondent. A copy of Western Union's pricing is attached as backup.

Western Union is JEA's incumbent provider and this award maintains the existing scope of work. Western Union has performed and all pricing terms remain unchanged, at \$0.75 per payment, from the prior contract awarded in 2015. JEA processes approximately 540,000.00 payments each year through this contract.

Western Union TOTAL BID PRICE				
Item #	Item Name	Quantity	Unit Price/Value	Pricing
1	Payment Transactions	1620000 (540,000 per year)	0.75	1,215,000.00
2	Returned Checks	1800 (600 per year)	1.25	2,250.00
3	Training Fees	1	0.00	0.00
4	Set Up Charges	1	0.00	0.00
			TOTAL BID	
			PRICE	\$1,217,250.00

1410225646 - Request approval to award a contract to Western Union for the Walk-In Payments in the amount of \$1,217,250.00, subject to the availability of lawfully appropriated funds.

**Director:** Jackson, Christopher A. - Dir Customer Revenue **VP:** Pressley, Sheila E. - Chief Customer Officer

**APPROVALS:** 

03/25/2021

Mum 3/25

Chairman, Awards Committee

MMMM

**Date** 

**Budget Representative** 

# #1410225646 RFP - Walk In Payments

# Appendix B - Response Workbook

	Western Union				
Item #	Item Name	Quantity	UOM	Unit Price/Value	Pricing
1	Payment Transactions	1620000 (540,000 per year)	Trnxs/3 years	0.75	1,215,000.00
2	Returned Checks	1800 (600 per year)	Returned Checks/3 yrs	1.25	2,250.00
3	Training Fees	1	Lump Sum	0.00	0.00
4	Set Up Charges	1	Lump Sum	0.00	0.00
				TOTAL BID PRICE	\$1,217,250.00

Date: <u>03/25/2021</u> Item# <u>7</u>



# Formal Bid and Award System

Award #7 March 25, 2021

**Type of Award Request:** INVITATION FOR BID (IFB)

**Request #:** 71, 72, 73

**Requestor Name:** Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms

**Requestor Phone:** (904) 665-7914

Project Title: Cisco Support Flex Agreements for JEA's Contact Center, Voice Business Phone

System, and Webex Meetings

**Project Number:** 30904 (FY21) and 30905

**Project Location:** JEA **Funds:** O&M

**Budget Estimate:** \$1,400,000.00

**Scope of Work:** 

The purpose of this solicitation is to purchase Cisco Support Flex Agreements for licensing requirements associated with JEA's Contact Center, Voice Business Phone System, and Webex Meetings. This scope includes the three areas below:

#### **Section 1 Cisco Contact Center:**

Cisco Collaboration Flex Plan Contact Center is a single subscription that gives JEA access to Cisco contact center products and services with the flexibility to migrate from one deployment model to another. This provides the flexibility to transition agent(s) among on-premises, hosted and cloud deployments and choose the platform that best fits your needs

### **Section 2 Voice Cisco Business Phone System:**

Cisco Unified Communications Manager is the core call control application of our on-premises collaboration portfolio. It provides reliable, highly secure, scalable, and efficient enterprise phone capabilities. Unique features of Cisco Enterprise Agreement (EA) are its 20% user-based growth allowance. If a customer overconsumes, the True Forward will take effect on the next anniversary and will continue until the end of the Cisco EA term.

# **Section 3 Cisco Webex Meetings:**

Cisco Webex is a video conferencing and collaboration product suite. This cloud-based collaboration suite is comprised of software including Webex Meetings, Webex Teams and Webex Devices. Cisco Webex products provide capabilities including online meetings, team messaging and file sharing.

JEA IFB/RFP/State/City/GSA#: 1410283646
Purchasing Agent: Woyak, Nathan

Is this a Ratification?:

**RECOMMENDED AWARDEE(S):** 

Name	Contact Name	Email	Address	Amount
INFTWORKED	Ray Watkins	rwatkins@presidio.com	8647 Baypine Road Building 1 Suite 100,	\$1,332,216.00
SOLUTIONS, LLC	vv atkilis		Jacksonville, FL 32256	

**Amount for entire term of Contract/PO:** \$1,332,216.00 **Award Amount for remainder of this FY:** \$166,527.00

**Length of Contract/PO Term:** Four (4) Years with no renewals

**Begin Date (mm/dd/yyyy):** 03/31/2021 **End Date (mm/dd/yyyy):** 03/30/2025

Renewals: No

JSEB Requirement:

JEA has reviewed the active JSEB vendor list and found no

opportunities for JSEB participation.

#### **BIDDERS:**

Name	Amount
PRESIDIO NETWORKED SOLUTIONS, LLC	\$1,332,216.00
NETSYNC	\$1,468,224.00

# **Background/Recommendations:**

Advertised on 02/02/2021. One (1) prime Company attended the optional pre-bid meeting held on 02/10/2021. At Bid opening on 02/23/2021, JEA received two (2) Bids. Presidio Networked Solutions, LLC, is the lowest responsive and responsible Bidder. The reseller market for this particular support through Cisco is limited due to special pricing only being offered to a limited number of resellers. Note Cisco is a JEA standard for voice, phones, and webex communications. A copy of the Response Workbook is attached as backup.

This request is for a new four (4) year term contract from 03/31/2021 to 03/30/2025 and \$1,332,216.00 in funds for Cisco Support Flex Agreements for JEA's Contact Center, Voice Business Phone System, and Webex Meetings. The specific four (4) year term with no renewals coincides with JEA's master flex agreement with Cisco that allows JEA to maintain the same Cisco list pricing and terms through this term and also allows the reseller Presidio to fix the pricing through the term. The Cisco Flex agreement supports the licensing requirements for JEA's Collaboration portfolio that includes the Contact Center (IVR), Business Phones System, and WebEx Meetings. Key improvements to the Cisco Collaboration Flex Plan include improved pricing that reduced cost by bundling Meeting and calling features. In addition, the Enterprise Agreement (EA) covers all Knowledge Workers (KW) at JEA and allows for (20%) twenty percent growth with additional value-added benefits to cover organizational needs. The agreement only supports the licensing requirements and allows JEA to competitively bid the hardware support contract (Smartnet) separately in an effort to receive the best possible pricing.

In comparison to the previous rates received on this agreement the Contact Center and Webex rates have remained the same and the Voice rates have decreased by 25% which resulted in a \$124,416.00 savings over the four (4) year term of the contract.

Procurement tracks two different types of savings. The total cost difference is comparing the current pricing with the proposed pricing (+/-). The total sourcing savings is determined by negotiations, BAFO savings and value added savings.

\* Total cost difference: \$124,416.00 \* Total sourcing savings: N/A

Request approval to award a (4) year contract to Presidio Networked Solutions LLC for Cisco Support Flex Agreements for JEA's Contact Center, Voice Business Phone System, and Webex Meetings in the amount of \$1,332,216.00, subject to the availability of lawfully appropriated funds.

Manager: Todd, Landon M. - Mgr IT Infrastructure & Collaboration Platforms

Director: Traylor, Kymberly A. - Dir Network & Telecommunication Services

**VP:** Datz, Stephen H. - Interim Chief Information Officer

**APPROVALS:** 

G/01/1/W// 03/25/2021

Chairman, Awards Committee Date

Budget Representative Date

1410283646 IFB Adde	endum 2 Appendix A - Response Workbook Cisco Support Fl	CX ABICCINCIID I						
Section 1. Flex Agree	ment - Contact Center							
•							Total Discount Price (48	
art#	Description	Begin Date	Expiration Date	Qty (Users)	Cisco List Price Per Unit	Respondent Discount Price Per Unit	months) Price Per Year	Total 48 months
-FLEX-CC	Flex Contact Center	3/31/2021	3/30/2025	1	\$ -	\$ -	\$ -	\$ -
							\$4,230 per month or	
A-FLEX-PJEPC	Flex CC On-Premises UCCE Premium Concurrent Agent	3/31/2021	3/30/2025	150	\$ 60.00	\$ 28.20	\$50,760.00 per year	\$ 203,040
SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	3/31/2021	3/30/2025	1	\$ -	\$ -	\$ -	\$
							\$2,010.00 per month or	
-FLEX-PJIVR	Flex CC On-Premises CVP IVR Port	3/31/2021	3/30/2025	150	\$ 20.00	\$ 13.40	\$24,120.00 per year	\$ 96,480
						Section 1. Flex Agre	eement - Contact Center Total	\$ 299,520
ection 2. Flex Agreer	ment - Voice Cisco Business Phone System							
Part #	Description	Begin Date	Expiration Date	Qty (Users)	List Price Per Unit	Discount Price Per Unit	Total Discount Price (4 Years)	
A-FLEX-PUBLICSECT	Flex Public Sector				N/A 1800 Flex Calling will migrate	to Flex Section4 below		
					N/A 1800 Flex Calling will migrate			
VS_FLEX_SLIPT_BAS								
	Basic Support for Flex Plan  EntW On Premises Calling Tier 1 nurchased w ALL Meeting	s (1)						
SVS-FLEX-SUPT-BAS A-FLEX-EAPL1-AUM	EntW On-Premises Calling Tier 1 purchased w AU Meeting	s (1)			N/A 1800 Flex Calling will migrate	to Flex Section4 below	١,	
		s (1)					\$ -	
	EntW On-Premises Calling Tier 1 purchased w AU Meeting	s (1)				to Flex Section4 below		
A-FLEX-EAPL1-AUM Section 3. Flex Agree	EntW On-Premises Calling Tier 1 purchased w AU Meeting		Evniration Date	Oty (Licerc)	N/A 1800 Flex Calling will migrate	to Flex Section4 below Section 2. Flex Agreement - Voice	Total Discount Price (48	
A-FLEX-EAPL1-AUM Section 3. Flex Agree	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex Description	Begin Date	Expiration Date		N/A 1800 Flex Calling will migrate  List Price Per Unit	to Flex Section 4 below Section 2. Flex Agreement - Voice Discount Price Per Unit	Total Discount Price (48 months) Price Per Year	Total 48 months
A-FLEX-EAPL1-AUM Section 3. Flex Agree Part # A-FLEX-PUBLICSECT	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex  Description Flex Public Sector	Begin Date 3/31/2021	3/30/2025	1	N/A 1800 Flex Calling will migrate  List Price Per Unit	to Fiex Section 4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit	Total Discount Price (48 months) Price Per Year	\$ -
A-FLEX-EAPL1-AUM Section 3. Flex Agree Part # A-FLEX-PUBLICSECT	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex Description	Begin Date	3/30/2025	1	N/A 1800 Flex Calling will migrate  List Price Per Unit	to Flex Section 4 below Section 2. Flex Agreement - Voice Discount Price Per Unit	Total Discount Price (48 months) Price Per Year \$ - \$	
A-FLEX-EAPL1-AUM section 3. Flex Agreer Part # A-FLEX-PUBLICSECT AVS-FLEX-SUPT-BAS	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex Description Flex Public Sector Basic Support for Flex Plan	Begin Date 3/31/2021 3/31/2021	3/30/2025 3/30/2025	1	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ - \$ -	to Flex Section4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit S - S -	Total Discount Price (48 months) Price Per Year \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$	\$ - \$ -
A-FLEX-EAPL1-AUM Section 3. Flex Agreer Part # A-FLEX-PUBLICSECT SVS-FLEX-SUPT-BAS	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex  Description Flex Public Sector	Begin Date 3/31/2021	3/30/2025	1	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ - \$ -	to Flex Section4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit S - S -	Total Discount Price (48 months) Price Per Year  \$ - \$ - \$ - \$ 8,284.50 per month or \$99,414.00 per year	\$ - \$ -
A-FLEX-EAPL1-AUM  dection 3. Flex Agree  Part #  N-FLEX-PUBLICSECT  VVS-FLEX-SUPT-BAS  A-FLEX-AUCM1	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	to Flex Section 4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit \$ \$ - \$ 18.41	Total Discount Price (48 months) Price Per Year  S - S, 8, 284, 50 per month or S99,414.00 per year S, 256,260 per month or	\$ - \$ - \$ 397,656.
A-FLEX-EAPL1-AUM  dection 3. Flex Agree  Part #  N-FLEX-PUBLICSECT  VVS-FLEX-SUPT-BAS  A-FLEX-AUCM1	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex Description Flex Public Sector Basic Support for Flex Plan	Begin Date 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	Discount Price Per Unit	Total Discount Price (48 months) Price Per Year  5 5 5 5 5 58,284.50 per month or 599,414.00 per year 55,256.00 per month or 563,072.00 per year	\$ - \$ - \$ 397,656.
A-FLEX-EAPL1-AUM  dection 3. Flex Agree  Part #  N-FLEX-PUBLICSECT  VVS-FLEX-SUPT-BAS  A-FLEX-AUCM1	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	Discount Price Per Unit	Total Discount Price (48 months) Price Per Year  S - S, 8, 284, 50 per month or S99,414.00 per year S, 256,260 per month or	\$ - \$ - \$ 397,656.
ection 3. Flex Agrees fart # FLEX-PUBLICSECT VS-FLEX-PUBLICSECT VS-FLEX-SUPT-BAS	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	to Flex Section4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit  \$ - \$ - \$ 18.41 \$ 11.68 Section 2. Flex Sec	Total Discount Price (48 months) Price Per Year 5 5 5 8 8.828.450 per month or 599.414.00 per year 55.256.00 per month or 553,072.00 per wear tion 3. Flex Agreement - Voice	\$ 397,656. \$ 252,288. \$ 649,944.
A-FLEX-EAPL1-AUM  dection 3. Flex Agree  Part #  N-FLEX-PUBLICSECT  VVS-FLEX-SUPT-BAS  A-FLEX-AUCM1	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	Discount Price Per Unit	Total Discount Price (48 months) Price Per Year 5 5 5 8 8.828.450 per month or 599.414.00 per year 55.256.00 per month or 553,072.00 per wear tion 3. Flex Agreement - Voice	\$ - \$ 397,656. \$ 252,288. \$ 649,944.
A-FLEX-AUPL-AUM Section 3. Flex Agreer Part # A-FLEX-PUBLICSECT SVS-FLEX-SUPT-BAS A-FLEX-AUCM1 A-FLEX-AU-BCCB	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex  Description Fiex Public Sector Basic Support for Flex Plan AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	to Flex Section4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit  \$ - \$ - \$ 18.41 \$ 11.68 Section 2. Flex Sec	Total Discount Price (48 months) Price Per Year 5 5 5 8 8.828.450 per month or 599.414.00 per year 55.256.00 per month or 553,072.00 per wear tion 3. Flex Agreement - Voice	\$ 397,656. \$ 252,288. \$ 649,944.
A-FLEX-AUPL-AUM Section 3. Flex Agreer Part # A-FLEX-PUBLICSECT SVS-FLEX-SUPT-BAS A-FLEX-AUCM1 A-FLEX-AU-BCCB	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	to Flex Section4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit  \$ - \$ - \$ 18.41 \$ 11.68 Section 2. Flex Sec	Total Discount Price (48 months) Price Per Year  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  -	\$ - \$ 397,656. \$ 252,288. \$ 649,944.
FLEX-EAPLI-AUM  ection 3. Flex Agreer art #  -FLEX-PUBLICSECT  -FLEX-BUBLICSECT  -FLEX-AU-BCCB  ection 4. OPTIONAL	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)  (A-Flex 3.0) Flex Agreement - Voice Cisco Business Phone S	Begin Date 3/31/2021 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025 3/30/2025	1 1 1 450	N/A 1800 Flex Calling will milgrate  List Price Per Unit  5  - 5  34.00  5  16.00	Discount Price Per Unit  Section 2. Flex Agreement - Voice  Discount Price Per Unit  S  S  18.41  S  11.68  Section 2. Total Bid Sections 1-3	Total Discount Price (48 months) Price Per Year  5 5 5 8 8.284.50 per month or 599.414.00 per year 55,256.00 per month or 563.072.00 per year 1001 3. Flex Agreement - Voice 5 Total Discount Price (48	\$ 397,656. \$ 252,288. \$ 649,944. \$ 1,332,216.
ection 3. Flex Agrees art #  **HEX-PUBLICSECT VS-FLEX-SUPT-BAS  **FLEX-AUCM1  **FLEX-AUCM2  **FLEX-AUCM2  **FLEX-AUCM3  **FLEX-A	EntW On-Premises Calling Tier 1 purchased w AU Meeting ment - Webex  Description Fiex Public Sector Basic Support for Flex Plan AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)	Begin Date 3/31/2021 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025	1 1 1 450	N/A 1800 Flex Calling will migrate  List Price Per Unit  \$ 5 5 34.00	to Flex Section4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit  \$ - \$ - \$ 18.41 \$ 11.68 Section 2. Flex Sec	Total Discount Price (48 months) Price Per Year  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  5  -  -	\$ - \$ 397,656. \$ 252,288. \$ 649,944.
ection 3. Flex Agrees art #  **HEX-PUBLICSECT VS-FLEX-SUPT-BAS  **FLEX-AUCM1  **FLEX-AUCM2  **FLEX-AUCM2  **FLEX-AUCM3  **FLEX-A	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)  (A-Flex 3.0) Flex Agreement - Voice Cisco Business Phone S Description	Begin Date  3/31/2021  3/31/2021  3/31/2021  3/31/2021  ystem  Begin Date	3/30/2025 3/30/2025 3/30/2025 3/30/2025	1 1 450 450 Qty (Users)	N/A 1800 Flex Calling will milgrate  List Price Per Unit  \$ \$ \$ \$ \$ \$ \$ \$ List Price Per Unit	Section 2. Flex Agreement - Voice    Discount Price Per Unit   S	Total Discount Price (48 months) Price Per Year  5 5 5 8 8.284.50 per month or 599.414.00 per year 55,256.00 per month or 563.072.00 per year 1001 3. Flex Agreement - Voice 5 Total Discount Price (48	\$ 397,656 \$ 397,656 \$ \$ 252,288 \$ 649,944 \$ 1,332,216
in Flex-EAPLI-AUM  section 3. Flex Agrees rart #  vis-Flex-Supri-BAS  v-Flex-AUCM1  v-Flex-AU-BCCB  section 4. OPTIONAL  part #	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)  (A-Flex 3.0) Flex Agreement - Voice Cisco Business Phone S	Begin Date 3/31/2021 3/31/2021 3/31/2021 3/31/2021	3/30/2025 3/30/2025 3/30/2025 3/30/2025	1 1 450 450 Qty (Users)	N/A 1800 Flex Calling will milgrate  List Price Per Unit  5  - 5  34.00  5  16.00	Discount Price Per Unit  Section 2. Flex Agreement - Voice  Discount Price Per Unit  S  S  18.41  S  11.68  Section 2. Total Bid Sections 1-3	Total Discount Price (48 months) Price Per Year  5 5 5 8 8.284.50 per month or 599.414.00 per year 55,256.00 per month or 563.072.00 per year 1001 3. Flex Agreement - Voice 5 Total Discount Price (48	\$ 397,656 \$ 252,288 \$ 649,944 \$ 1,332,216
inction 3. Flex Agreements of the Agreement of the Agreem	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)  (A-Flex 3.0) Flex Agreement - Voice Cisco Business Phone S  Description  Collaboration Flex Plan 3.0	Begin Date 3/31/2021 3/31/2021 3/31/2021 3/31/2021 ystem Begin Date 3/31/2021	3/30/2025 3/30/2025 3/30/2025 3/30/2025 Expiration Date 3/30/2025	1 1 1 450 450 450 Qty (Users)	List Price Per Unit  S 34.00  S 16.00  List Price Per Unit	Section 2 Elex Section below  Section 2. Flex Agreement - Voice  Discount Price Per Unit  S  S 18.41  \$ 11.68  Section 1.3  Discount Price Per Unit	Total Discount Price (48 months) Price Per Year  5 5 5 8 8.284.50 per month or 599.414.00 per year 55,256.00 per month or 563.072.00 per year 1001 3. Flex Agreement - Voice 5 Total Discount Price (48	\$ 397,656 \$ 397,656 \$ 252,288 \$ 649,944. \$ 1,332,216  Total 48 months
v-FLEX-EAPL1-AUM  vection 3. Flex Agrees  vart #  v-FLEX-PUBLICSECT  vvs-FLEX-SUPT-BAS  v-FLEX-AUCM1  v-FLEX-AU-BCCB	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)  (A-Flex 3.0) Flex Agreement - Voice Cisco Business Phone S Description	Begin Date  3/31/2021  3/31/2021  3/31/2021  3/31/2021  ystem  Begin Date	3/30/2025 3/30/2025 3/30/2025 3/30/2025 Expiration Date 3/30/2025	1 1 1 450 450 450 Qty (Users)	List Price Per Unit  S 34.00  S 16.00  List Price Per Unit	Section 2. Flex Agreement - Voice    Discount Price Per Unit   S	Total Discount Price (48 south) Price Per Year  \$	\$
inction 3. Flex Agreements of the Agreement of the Agreem	EntW On-Premises Calling Tier 1 purchased w AU Meeting  ment - Webex  Description Flex Public Sector Basic Support for Flex Plan  AU Cloud Meetings Tier 1 (1)  AU Meetings Bridge Country Call Back Audio (1)  (A-Flex 3.0) Flex Agreement - Voice Cisco Business Phone S  Description  Collaboration Flex Plan 3.0	Begin Date 3/31/2021 3/31/2021 3/31/2021 3/31/2021 ystem Begin Date 3/31/2021	3/30/2025 3/30/2025 3/30/2025 3/30/2025 2/30/2025 3/30/2025 3/30/2025	1 1 450 450 Qty (Users) 1 1	List Price Per Unit  S  3  4  5  16.00  List Price Per Unit  5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   5   6  6  6  7  7  8  8  8  8  8  8  8  8  8  8  8	Section 2 Flex Section 4 below Section 2. Flex Agreement - Voice  Discount Price Per Unit  S - S - S - S - S - S - S - S - S - S	Total Discount Price (48 months) Price Per Year  5 5 5 8 8.284.50 per month or 599.414.00 per year 55,256.00 per month or 563.072.00 per year 1001 3. Flex Agreement - Voice 5 Total Discount Price (48	\$ 397,656 \$ 397,656 \$ 1,332,216  Total 48 months \$



# Formal Bid and Award System

Award #8 March 25, 2021

**Type of Award Request:** PROPOSAL (RFP)

**Request #:** 6916

**Requestor Name:** Breadon, William A. - Project Administrator Construction

**Requestor Phone:** (904) 665-4285

Project Title:

Blacks Ford Water Reclamation Facility Warehouse and Site Improvement Design

Services

Project Number: 8006790
Project Location: JEA
Funds: Capital

**Budget Estimate:** \$155,000.00

**Scope of Work:** 

JEA is soliciting proposals for design services for the Blacks Ford Water Reclamation Facility (WRF) located at 1245 Reclamation Drive, Jacksonville, FL. The contract shall furnish engineering design at 30%, 60%, 90% and 100% for JEA review and approval. Project will include construction of a 5000 square foot (SF) warehouse, add additional lighting, parking, Electric Vehicle (EV) infrastructure and make required drainage and stormwater improvements as per the drawings in Appendix C – Blacks Ford Drawing. The basis of design for the warehouse at Blacks Ford WRF will be based on the drawings and technical specifications provided as Appendix C – Mandarin Warehouse Drawings and Appendix C – Mandarin Warehouse Specifications. JEA's intention is to have a consistent warehouse building design standard in the future. Engineered drawings shall meet all the requirements of JEA Standards, state and local building codes.

JEA IFB/RFP/State/City/GSA#: 012-21

**Purchasing Agent:** Selders, Elaine Lynn

Is this a ratification?:

### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
	David Shively	•	<i>U</i> ,	(904) 264- 1919	\$145,000.00

**Amount for entire term of Contract/PO:** \$145,000.00 **Award Amount for remainder of this FY:** \$120,000.00

**Length of Contract/PO Term:** Project Completion

**Begin Date (mm/dd/yyyy):** 04/01/2021

End Date (mm/dd/yyyy): Project Completion (Expected by 09/15/2021)

**JSEB Requirement:** Evaluation Criteria (10% Goal)

# **Comments on JSEB Requirements:**

Eng Engineering, Inc. – 11% - Mechanical, Electrical, and Plumbing Engineering Michele M. Agee, P.E., P.A. – 12.9% - Civil Engineering G.M. Hill Engineering Inc. – 11.9% - Structural Engineering

### **PROPOSERS:**

Name	Amount	Rank
BHIDE & HALL ARCHITECTS, P.A.	\$145,000.00	1
PQH GROUP DESIGN, INC.	N/A	2

# **Background/Recommendations:**

Advertised on 12/23/2020. Two (2) companies attended the optional pre-proposal meeting held on 12/29/2020. At Proposal opening on 01/26/2021, JEA received two (2) Proposals. Due to low participation, JEA extended the Proposal opening day by one week as a third company was interested if they received more time but additional Proposals were not received. The public evaluation meeting was held on 02/19/2021, and JEA deemed Bhide & Hall Architects, PA the most qualified firm to perform the work. A copy of the evaluation results and fee proposal are attached as backup.

Negotiations with the Bhide & Hall Architects, P.A. were successfully completed. The proposed engineering design and services during construction (SDC) in the amount of \$145,000.00 is approximately 6.5% lower than the estimated budget. Bhide & Hall was awarded a contract for similar warehouse design services in 2020 and the hourly rates remained the same. The negotiated fees proposed were compared with similar facilities design projects and have been deemed reasonable.

### The project details are below:

- Engineering Budget Estimate (at the time of Proposal): \$155,000.00
- Total Engineering Cost: \$145,000.00 (9.7% of construction budget estimate)
  - o Engineering Design Services: \$120,000.00 (8% of Construction Budget Estimate)
  - o Services During Construction (SDC): \$25,000.00 (1.7% of Construction Budget Estimate)
  - o Site survey fees: N/A (0% of Construction Budget Estimate)
- Design Completion Date: 09/15/2021
- Construction Budget Estimate (at the time of Proposal): \$1,492,509.00
- Construction Completion Date: 09/15/2023
- Total Project Budget: \$1,637,509.00

012-21 - Request approval to award contract to Bhide & Hall Architects, P.A. for Blacks Ford Water Reclamation Facility Warehouse and Site Improvement Design Services in the amount of \$145,000.00, subject to lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations

Director: Brunell, Baley L. - Director, Facilities & Fleet Services

VP: McElroy, Alan D. - VP Supply Chain & Operations Support

### **APPROVALS:**

9MMM 03/25/2021

**Chairman, Awards Committee** 

Date

**Budget Representative** 

Date

# **012-21** Blacksford Water Reclamation Facility Warehouse and Site Improvements

Vendor Rankings	W. Breadon	A. Ranga	M. Federico	Σ Rank	Rank
Bhide & Hall Architects	1	1	1	3	1
PQH Group	2	2	2	6	2

W. Breadon	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
Bhide & Hall Architects	27.68	34	18	4	4	87.68	1
PQH Group	17.36	35	18	5	5	80.36	2

A. Ranga	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
Bhide & Hall Architects	30	40	20	4	4	98	1
PQH Group	19.29	38	19	5	5	86.29	2

M. Federico	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total	Rank
Bhide & Hall Architects	30	29	15	4	4	82	1
PQH Group	19.29	15	20	5	5	64.29	2

Overall Averages	Professional Staff Experience (30 Points)	Design Approach and Work Plan (40 Points)	Company Experience (20 Points)	Proximity (5 Points)	JSEB (5 Points)	Total
Bhide & Hall Architects	29.23	34.33	17.67	4.00	4.00	89.23
PQH Group	18.65	29.33	19.00	5.00	5.00	76.98

Ms. Elaine Selders
Purchasing Agent Senior
JEA
21 West Church Street. CC-6
Jacksonville, FL, 32202-3139

March 5, 2021

Ref: Engineering Design for Blacksford Water Reclamation Facility (WRF)
Warehouse and Site Improvement

Dear Ms. Sanders,

Bhide & Hall Architects, PA, is pleased to present this fee proposal to JEA for Architectural and Engineering design services in the development of the requested design and construction documentation on a new Storage Building and site related improvements at the existing Blacksford Water Reclamation Facility located at 1245 Reclamation Drive in Jacksonville, FL.

This proposal for design and Construction Administrative Services is based off our recent discussions with your team and JEA Solicitation No.: 012-21

### Project Team:

Architectural: Bhide & Hall Architects P.A.

Mechanical / Electrical / Plumbing: Eng Engineering

Structural: Gina M Hill Engineering

Civil Engineering: Michele Agee, P.E., P.A.

Total Contract Price: \$145,000.00

Please reference the attached Proposal Conditions Summary for additional information on our understanding of the project scope and any assumptions or exclusions.

We look forward to working with JEA on this project and should you have any questions about this proposal, please do not hesitate to call or email me directly.

Respectfully,

David S Shively, NCARB, EDAC

Senior Architect FL AR0099028

Bhide & Hall Architects, P.A.

Date: <u>03/25/2021</u> Item# <u>9</u>



# Formal Bid and Award System

Award #9 March 25, 2021

**Type of Award Request:** PROPOSAL (RFP)

**Request #:** 6823

**Requestor Name:** Griffin, Gregg R. **Requestor Phone:** (904) 665-6334

**Project Title:** Progressive Design-Build Services for the JEA Utility Training Center (JUTC)

Renovation Project

Project Number: 8005318
Project Location: JEA
Funds: Capital

**Budget Estimate:** \$2,225,060.00

**Scope of Work:** 

JEA is requesting Responses from qualified Design-Build (DB) firms to provide design and construction services for the renovation of the JEA Utility Training Center (JUTC) facility (the "Work"). The scope of work includes, but is not necessarily limited to, those items listed below which are considered basic to the Solicitation response:

- Complete reformatting and upgrading of all occupied spaces, including offices, class room, open areas, break room and restrooms; includes finishes, furniture and fixtures. Restrooms need to be expanded and upgraded to meet current ADA requirements for access.
- Construction of new support and storage spaces, including server room, copy room, and closets/lockable storage.
- Upgrade of all operating systems (HVAC, plumbing, electrical) and related fixtures (toilets, sinks, light fixtures, etc.) HVAC work includes controls; plumbing includes supply and drain/waste/vent lines.
- Upgrade of warehouse doors and storefront systems to Miami-Dade standards.
- Upgrade of locksets, keying systems, and card access to building entrances, exits, and gates.
- Upgrade with new guard shack built to JEA generating station requirements which includes multiple access controlled gates, gate arms, lanes of entrance and exit, and network fiber optic.

JEA IFB/RFP/State/City/GSA#: 060-20

**Purchasing Agent:** Selders, Elaine L.

Is this a Ratification?:

### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
AULD & WHITE CONSTRUCTORS, LLC	Cindy Reis	cieis@auid	PKWV Ste 101	(904) 296- 2555	\$164,300.00

Amount for entire term of Contract/PO: \$164,300.00 Award Amount for remainder of this FY: \$164,300.00

**Length of Contract/PO Term:** Project Completion

**Begin Date (mm/dd/yyyy):** 04/01/2021

End Date (mm/dd/yyyy): Project Completion (Expected: April 2022)

**JSEB Requirement:** Five Percent (5%) Evaluation Criteria

**Comments on JSEB Requirements:** 

Durden Surveying and Mapping Inc. – 12.8%

# **PROPOSERS:**

Name	Amount	Rank
AULD & WHITE CONSTRUCTORS, LLC	\$164,300.00	1
CHARLES PERRY PARTNERS, INC.	N/A	2
ABBA CONSTUCTION INC.	N/A	3
ACON CONSTRUCTION CO., INC.	N/A	4

# **Background/Recommendations:**

Advertised on 11/02/2020. Nine (9) prime companies attended the mandatory pre-proposal meeting held on 11/12/2020. At proposal opening on 12/2/2020, JEA received four (4) Proposals. The public evaluation meeting was held on 01/20/2021 and JEA deemed Auld & White Constructors, LLC most qualified to perform the work. A copy of the evaluation matrix and negotiated Phase 1 fees are attached as backup.

Negotiations with Auld & White Constructors, LLC were successfully completed for Phase 1 of this project. This project will be delivered using the progressive design-build method, splitting the effort into two (2) phases. Phase 1 includes engineering design up to sixty percent (60%), support services and pre-construction services, which is approximately 7.9% of the estimated project cost. The Phase 1 negotiated fees proposed were compared with similar facilities design projects and have been deemed reasonable. After Phase 1, a Guaranteed Maximum Price (GMP) will be established, with an option of an "off ramp" if construction pricing is not acceptable. Upon acceptance of the GMP and subsequent approval of the Awards Committee, Phase 2 will commence. Phase 2 will include the final design, services during construction (SDC) and construction costs. The negotiated fees proposed were compared with similar facilities design projects and have been deemed reasonable.

# Project Budget and Schedule Details:

• Total Project Budget: \$2,225,060.00

• Design-Build (DB) Estimate (at time of Proposal): \$2,083,000.00

• Phase 1 Fee: \$164,300.00 (7.9% of DB fee estimate)

• DB Firm: Auld & White Constructors, LLC

• Project Completion Key Dates (Estimated):

o Phase 1 Start: April 2021

o Phase 1 Completion: August 2021

o Phase 2 Completion: April 2022

060-21 – Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the JEA Utility Training Center (JUTC) Renovation Project in the amount of \$164,300.00, subject to the availability of lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations

Director: Brunell, Baley L. - Director, Facilities & Fleet Services

W. Fleet, Alex D. W. Standbucker, Services

**VP:** McElroy, Alan D. - VP Supply Chain & Operations Support

# **APPROVALS:**

9MMM 03/25/2021

**Chairman, Awards Committee** 

Date

**Budget Representative** 

Date

# 060-20 Progressive Design-Build Services for the JEA Utility Training Center (JUTC) Renovation Project

Vendor Rankings	M. Poteet	G. Griffin	W. Grant	J. Ayers	Σ Rank	Rank
Auld & White	2	1	1	1	5	1
СРРІ	1	2	4	2	9	2
ABBA	3	4	3	3	13	3
Acon	4	3	2	4	13	3

M. Poteet	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	17.78	26	17	0	60.78	3
Acon	23.89	15.00	17.00	0	55.89	4
Auld & White	21.78	30.00	27.00	0	78.78	2
СРРІ	20.11	33	27	0	80.11	1

G. Griffin	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ADDA						
ABBA	16.22	19	20	0	55.22	4
Acon	16.22 18.11	19 22.00	20 21.00	0	55.22 61.11	3
		_		0 0 0		-

W. Grant	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	17.56	25	23	0	65.56	3
Acon	19.33	23.00	25.00	0	67.33	2
Auld & White	19.56	27.00	21.00	0	67.56	1
СРРІ	17.22	23.00	23.00	0	63.22	4

J. Ayers	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	16.33	16	12	0	44.33	3
Acon	16.22	5	12.00	0	33.22	4
Auld & White	20.11	32	24.00	0	76.11	1
СРРІ	14.56	24	24.00	0	62.56	2

Overall Averages	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total
ABBA	16.97	21.50	18.00	0.00	56.47
Acon	19.39	16.25	18.75	0.00	54.39
Auld & White	20.17	29.75	23.75	0.00	73.67
СРРІ	17.36	27.50	24.25	0.00	69.11



March 5, 2021 Re: JEA Utility Training Center Renovations

Ms Elaine Selders JEA 21 W. Church Street Jacksonville, Florida 32202

Dear Elaine:

Auld & White Constructors, LLC (AWC) is pleased to provide you our Construction Management Services cost for the JEA Utility Training Center Renovations project – Phase 1.

AWC understands the intent is to complete this design-build project utilizing a cost-plus with a Guaranteed Maximum Price (GMP), "open-book" arrangement. Outlined in the attached Exhibit "A" are the costs, rates and efforts as they apply to our proposal for Phase 1:

- 1. Complete Pre-Construction Services will be provided inclusive of initial project cost estimating, evaluation of construction materials, constructability reviews, value engineering and all other team efforts to establish a solid GMP.
- 2. Architectural / Engineering Services include: civil engineering; landscaping & irrigation design; limited geotechnical services; structural engineering; mechanical, electrical, and plumbing engineering; and fire protection engineering.
- 3. Boundary, Topographic, Tree and Wetland survey of the three parcels that comprise the Project, estimated 8.53 acres.
- 4. Environmental Services to delineate and flag wetlands area.
- 5. 10% overhead and profit percentage is applied to the total project cost.

AWC anticipates competitively bidding the key work scopes and providing a GMP to JEA prior to award of Phase 2.

Auld & White Constructors, LLC is appreciative of the opportunity to submit this proposal. Should you have any questions, please contact me at 904.296.2555.

Sincerely.

Cindy Reis

Cinay Keis

Business Development Manager – Public

**Enclosures** 

c: Nathaniel T. Marty, Auld & White Constructors, LLC

# EXHIBIT A March 5, 2021

# JEA Utility Training Center Renovations Construction Management (CM)

# **PHASE I**

Pre - Construction Phase Fee	\$	11,010
Design Development Fee	\$	138,316
Overhead and Profit %	%	10%
TOTAL PHASE I	\$	164,300

Date: <u>03/25/2021</u> Item# <u>10</u>



# Formal Bid and Award System

Award #10 March 25, 2021

**Type of Award Request:** PROPOSAL (RFP)

**Request #:** 6805

**Requestor Name:** Stokes, Jennifer L. **Requestor Phone:** (904) 665-4656

**Project Title:** Progressive Design-Build Services for the Southside Services Center (SSSC)

Renovation Project

Project Number: 8006792
Project Location: JEA
Funds: Capital

**Budget Estimate:** \$3,200,000.00 (Total Project Budget)

**Scope of Work:** 

The scope of work for this project includes reformatting and upgrading of all occupied spaces in the warehouse building, including offices, conference rooms, auditorium, break rooms and restrooms; includes finishes, furniture and fixtures. The scope of services includes, but is not necessarily limited to, those listed below. The following items are considered basic to the RFP response:

- Replace Chiller #1; reconfigure existing FTUs and add new where needed; install new ductwork
- Upgrade lighting
- Upgrade finishes including ceiling grid and tile, floor coverings, wall finishes
- Install new potable water line from right of way to the building
- Expand men's restroom
- Build new breakroom; relocate kitchen out of auditorium
- Reconfigure space to safely accommodate wellness center, auditorium, all work groups, and meeting rooms.
- Upgrade exterior doors to meet current wind-resistance standards and current security requirements.
- In front office, reconfigure break area and restrooms.

Scope also includes upgrade of operating systems: FTUs and related HVAC, plumbing, and electrical; related fixtures (toilets, sinks, light fixtures, etc.). HVAC includes controls; plumbing includes supply and drain/waste/vent lines. A new potable water line is to be installed from the main.

JEA IFB/RFP/State/City/GSA#: 061-20

**Purchasing Agent:** Selders, Elaine L.

Is this a Ratification?:

# **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
AULD & WHITE CONSTRUCTORS, LLC	Cindy Reis	creis@auld -white.com	Pkwy Ste 101	(904) 296- 2555	\$185,300.00

**Amount for entire term of Contract/PO:** \$185,300.00 **Award Amount for remainder of this FY:** \$185,300.00 **Length of Contract/PO Term: Project Completion** 

Begin Date (mm/dd/yyyy): 04/01/2021

End Date (mm/dd/yyyy): Project Completion (Expected: November 2022)

Five Percent (5%) Evaluation Criteria **JSEB Requirement:** 

**Comments on JSEB Requirements:** 

Durden Surveying and Mapping Inc. – 2%

### **PROPOSERS:**

Name	Amount	Rank
AULD & WHITE CONSTRUCTORS, LLC	\$185,300.00	1
CHARLES PERRY PARTNERS, INC.	N/A	2
FORESIGHT	N/A	3
ABBA CONSTUCTION INC.	N/A	4
ACON CONSTRUCTION CO., INC.	N/A	5

# **Background/Recommendations:**

Advertised on 11/06/2020. Eight (8) prime companies attended the mandatory pre-proposal meeting held on 11/17/2020. At proposal opening on 12/8/2020, JEA received five (5) Proposals. The public evaluation meeting was held on 01/29/2021 and JEA deemed Auld & White Constructors, LLC most qualified to perform the work. A copy of the evaluation matrix and negotiated Phase 1 fees are attached as backup.

Negotiations with Auld & White Constructors, LLC were successfully completed for Phase 1 of this project. This project will be delivered using the progressive design-build method, splitting the effort into two (2) phases. Phase 1 includes engineering design up to sixty percent (60%), support services and preconstruction services, which is approximately 5.8% of the estimated project cost. The Phase 1 negotiated fees proposed were compared with similar facilities design projects and have been deemed reasonable. After Phase 1, a Guaranteed Maximum Price (GMP) will be established, with an option of an "off ramp" if construction pricing is not acceptable. Upon acceptance of the GMP and subsequent approval of the Awards Committee, Phase 2 will commence. Phase 2 will include the final design, services during construction (SDC) and construction costs. The negotiated fees proposed were compared with similar facilities design projects and have been deemed reasonable.

# Project Budget and Schedule Details:

- Total Project Budget:\$3,200,000.00
- Design-Build (DB) Estimate (at time of Proposal): \$3,188,000.00
- Phase 1 Fee: \$185,300.00 (5.8% of DB fee estimate)
- DB Firm: Auld & White Constructors, LLC
- Project Completion Key Dates (Estimated):
  - o Phase 1 Start: April 2021
  - o Phase 1 Completion: October 2021
  - o Phase 2 Completion: November 2022

061-20 - Request approval to award a contract to Auld & White Constructors, LLC for the Progressive Design-Build Services for the Southside Services Center (SSSC) Renovation Project in the amount of \$185,300.00, subject to the availability of lawfully appropriated funds.

Manager: Crane, Christopher T. - Manager, Facilities Operations
 Director: Brunell, Baley L. - Director, Facilities & Fleet Services
 VP: McElroy, Alan D. - VP Supply Chain & Operations Support

**APPROVALS:** 

03/25/2021

Chairman, Awards Committee

Jomann.

**Date** 

**Budget Representative** 

**Date** 

# Specification: 061-20 Progressive Design-Build Services for the Southside Services Center (SSSC) Renovation Project

Vendor Rankings	M. Poteet	J. Bacmeister	K. Wheeler	J. Creel	Σ Rank	Rank
Auld & White	1	1	2	1	5	1
СРРІ	2	3	4	3	12	2
Foresight	3	2	5	2	12	2
ABBA	4	5	1	5	15	4
Acon	5	4	3	4	16	5

M. Poteet	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	17.78	26	17	0	60.78	4
Acon	23.89	15.00	17.00	0.00	55.89	5
Auld & White	23.00	30.00	27.00	0.00	80	1
СРРІ	20.11	31.00	27.00	0.00	78.11	2
Foresight	21.22	32.00	16.00	0.00	69.22	3

J. Bacmeister	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	17.78	19	25	0	61.78	5
Acon	21.56	32.00	22.00	0.00	75.56	4
Auld & White	23.78	40.00	28.00	0.00	91.78	1
СРРІ	21.33	34.00	25.00	0.00	80.33	3
Foresight	23.00	40.00	25.00	0.00	88	2

K. Wheeler	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	19.22	34	27	0	80.22	1
Acon	18.61	20.00	26.00	0.00	64.61	3
Auld & White	18.67	28.00	23.00	0.00	69.67	2
СРРІ	14.11	24.00	20.00	0.00	58.11	4
Foresight	15.89	29.00	13.00	0.00	57.89	5

J. Creel	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total	Rank
ABBA	22.22	33	25	0	80.22	5
Acon	24.53	31	26.00	0	81.53	4
Auld & White	24.53	40	29.00	0	93.53	1
СРРІ	22.06	34	26.00	0	82.06	3
Foresight	23.11	34	26.00	0	83.11	2

Overall Averages	Professional Staff Experience (25 Points)	Design Approach and Work Plan (40 Points)	Company Experience (30 Points)	JSEB (5 Points)	Total
ABBA	19.25	28.00	23.50	0.00	70.75
Acon	22.15	24.50	22.75	0.00	69.40
Auld & White	22.50	34.50	26.75	0.00	83.75
СРРІ	19.40	30.75	24.50	0.00	74.65
Foresight	20.81	33.75	20.00	0.00	74.56



February 25, 2021

Re: JEA Southside Center Renovations

Ms Elaine Selders JEA 21 W. Church Street Jacksonville, Florida 32202

Dear Elaine:

Auld & White Constructors, LLC (AWC) is pleased to provide you our Construction Management Services cost for the JEA Southside Center Renovations project – Phase 1.

AWC understands the intent is to complete this design-build project utilizing a cost-plus with a Guaranteed Maximum Price (GMP), "open-book" arrangement. Outlined in the attached Exhibit "A" are the costs, rates and efforts as they apply to our proposal for Phase 1:

- Complete Pre-Construction Services will be provided inclusive of initial project cost estimating, evaluation of construction materials, constructability reviews, value engineering and all other team efforts to establish a solid GMP.
- 2. Architectural / Engineering Services include civil, structural, mechanical, electrical, plumbing and fire protection.
- 3. Services include obtaining a special purpose topographic and tree survey of the public parking areas for use in designing the ADA and landscape improvements.
- 4. 10% overhead and profit percentage is applied to the total project cost.

AWC anticipates competitively bidding the key work scopes and providing a GMP to JEA prior to award of Phase 2.

Auld & White Constructors, LLC is appreciative of the opportunity to submit this proposal. Should you have any questions, please contact me at 904.296.2555.

Sincerely,

Cindy Reis

Cinay Keis

Business Development Manager - Public

**Enclosures** 

c: Nathaniel T. Marty, Auld & White Constructors, LLC

# **EXHIBIT A** February 25, 2021

# JEA Southside Service Center Renovations Construction Management (CM)

# **PHASE I**

Pre - Construction Phase Fee		\$	24,210
Design Development Fee		\$	144,225
Overhead and Profit %	9	6	10%
TOTAL PHASE I		\$	185,300

Date: <u>03/25/2021</u> Item# <u>11</u>



# Formal Bid and Award System

Award #11 March 25, 2021

**Type of Award Request:** CONTRACT RENEWAL

**Requestor Name:** Smith, Thaliah D. **Requestor Phone:** (904) 665-8165

**Project Title:** Maintenance, Repair and Overhaul (MRO) Material Blankets

**Project Number:** Various (see attached)

**Project Location:** JEA

Funds: Capital & O&M

**Award Estimate:** N/A

**Scope of Work:** 

JEA has previously issued an open qualification to invite vendors to submit discount pricing to JEA to provide Maintenance, Repair and Overhaul (MRO) materials on blanket orders, in lieu of purchasing cards (P-cards).

Blanket POs facilitate the buying of materials on a per release basis and tracking in the ERP system, in an expedited process as compared to pricing a purchase order or contract.

This request is to renew the contracts and increase the funds on two (2) of the three (3) blankets.

JEA IFB/RFP/State/City/GSA#: 93087

**Purchasing Agent:** King, David

**Is this a Ratification?:** YES (partial - \$41,000.00 to Jo Kell)

# **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Address	Phone	Original Amount	Increase Amount (this Award)	New Not to Exceed Amount (including Previous Increase)
GRAINGER		Koad Iacksonville FL	(904) 781- 4913	\$2,700,000.00	\$0.00	\$2,700,000.00
HI FCTRIC	Gerald Raulerson	569 Stuart Lane Jacksonville, FL 32254	` ′	\$1,800,000.00	\$634,000.00	\$3,434,000.00
	Carl	9655 Florida Mining Blvd W. Ste. 301 Jacksonville, FL 32257	260-	\$1,200,000.00	\$847,000.00	\$3,447,000.00

Amount of Original Award: \$5,700,000.00

Date of Original Award: 03/22/2018

Contract Increase Amount: \$1,481,000.00

**List of Previous Change Order/Amendments** 

CPA#	Vendor	Date	Amount
173419	WORLD ELECTRIC SUPPLY	11/21/2019	\$1,000,000.00
173421	JO KELL INC	11/21/2019	\$1,400,000.00

New Not-To-Exceed Amount: \$9,581,000.00

**Length of Contract/PO Term:** Three (3) Years w/Two (2) - 1 Yr. Renewals

**Begin Date (mm/dd/yyyy):** 03/22/2018 **End Date (mm/dd/yyyy):** 03/21/2022

**Renewal Options:** Yes - One (1) Yr. Renewal

**JSEB Requirement:** N/A

# **Background/Recommendations:**

Previously awarded informal blanket purchase agreements to support processing orders on blankets in lieu of P-cards. Use of blanket purchase agreement will allow spend consolidation and facilitate ordering.

Vendors commit to provide JEA a minimum of ten percent (10%) discount on materials purchased either off P-Card or blankets for their JEA account. Jo Kell, Inc., Grainger and World Electric Supply are the three (3) largest MRO P-Card spends at JEA.

Award amount contract increases were estimated by using current spend rates and forecasting over the remaining term of the contract (estimate calculations are attached as backup). Note, these MRO qualification agreements are non-requirements contracts that cover the whole organization. The approval to spend the funds takes place on the requisition from the already-approved fiscal year budget or capital project. This award will exercise one of the renewal options for all three vendors.

Request approval to award a one year contract renewal to Grainger, World Electric Supply, and Jo Kell, Inc, and contract increases to World Electric Supply in the amount of \$634,000.00, and Jo Kell, Inc. in the amount of \$847,000.00 to provide Maintenance, Repair and Overhaul (MRO) materials for a total amount of \$1,481,000.00, and new not to exceed amount for all three contracts of \$9,581,000.00, subject to availability of lawfully appropriated funds.

Manager: Ruiz-Adams, Melinda M. - Manager Business Operations

**VP:** Vu, Hai X. – VP Water/Wastewater Systems

**APPROVALS:** 

, Μ/ Y | / , Λ , / | / \ 03/25/2021

Chairman, Awards Committee Date

Budget Representative Date



# Formal Bid and Award System

Award #10 November 21, 2019

Type of Award Request:

CONTRACT INCREASE

Request #:

N/A

**Requestor Name:** 

Lovgren, Rodney D.

**Requestor Phone:** 

(904) 665-6631

**Project Title:** 

Maintenance, Repair and Overhaul (MRO) Material Blankets

**Project Number:** 

Various (see attached)

**Project Location:** 

JEA

**Funds:** 

O&M

Award Estimate:

N/A

Scope of Work:

JEA has previously issued an open qualification to invite vendors to submit discount pricing to JEA to provide Maintenance, Repair and Overhaul (MRO) materials on blanket orders, in lieu of and in concert with purchasing cards (P-cards).

Blanket POs facilitate the buying of materials on a per release basis and tracking in the ERP system, in an expedited process as compared to pricing a purchase order or contract.

This request is to increase the funds on two (2) of the three (3) blanket contracts, previously informally awarded.

JEA IFB/RFP/State/City/GSA#:

93087

**Purchasing Agent:** 

Lovgren, Rodney Dennis

Is this a Ratification?:

NO

# **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Address	Phone	Increase Amount	New Not To Exceed Amount
GRAINGER	t e		(904) 781- 4913	\$0.00	\$2,700,000.00
HI ECTRIC		1	(904) 378- 4000	\$1,000,000.00	\$2,800,000.00
JO KELL INC	Alvetad	BIVO W STE SIII	(904) 260- 8420	\$1,400,000.00	\$2,600,000.00

**Amount of Original Award:** 

\$5,700,000.00

**Date of Original Award:** 

03/22/2018

**Change Order Amount:** 

\$2,400,000.00

**New Not-To-Exceed Amount:** 

\$8,100,000.00

**Length of Contract/PO Term:** 

Three (3) Years, Two (2), 1-Yr. Renewals

Begin Date (mm/dd/yyyy):

03/22/2018

End Date (mm/dd/yyyy):

03/21/2021

# **Background/Recommendations:**

Previously awarded informal blanket purchase agreements to support processing orders on blankets in lieu of P-cards. Use of blanket purchase agreement will allow spend consolidation and facilitate ordering, while procurement evaluates ERP system automation of procurement processes.

Vendors commit to provide JEA a minimum of ten percent (10%) discount on materials purchased either off P-card or blankets for their JEA account. Jo Kell, Inc., Grainger and World Electric Supply are the three (3) largest MRO P-card spends at JEA.

World Electric Supply's had a cost avoidance of \$303,694.62 on a spend of \$749,641.91 during the FY19. On average, JEA receives a range for discounts off list from 0-70%.

Jo Kell, Inc. had a cost avoidance of \$907,265.00 on a spend of \$1,028,476.00 for FY19. On average, JEA receives a forty-seven percent (47%) discount off list.

Award amount contract increases were estimated by using current spend rates and forecasting over the remaining term of the contract (estimate calculations are attached as backup). Note, these MRO qualification agreements are non-requirements contracts that cover the whole organization. The approval to spend the funds takes place on the requisition from the already-approved fiscal year budget or capital project.

Request approval to award two (2) contract increases to World Electric Supply in the amount of \$1,000,000.00 and Jo Kell, Inc. in the amount of \$1,400,000.00 to provide Maintenance, Repair and Overhaul (MRO) materials, for a new not-to-exceed total amount of \$8,100,000.00, subject to availability of lawfully appropriated funds.

Manager:

Ruiz-Adams, Melinda M. - Manager Business Operations

Director:

Vu, Hai X. - Dir W/WW & Reuse Treatment

VP:

Calhoun Jr., Deryle I. - VP/GM Water/Wastewater Systems

APPROVALS:

Chairman, Awards Committee

Date

Manager, Capital Budget Planning

FY 21 ORACLE PROJECT NUMBERS	3/15/2021		
GRID	FY 21 Oracle Project Number Pump Stations		Project Name Pump Stations
Arlington East	8006490	21328001	PA21S-PS Cap Eq East Grid-S
District II	8006491	21328001	PA21S-PS Cap Eq North Grid-S
Mandarin	8006492	21328001	PA21S-PS Cap Eq South Grid-S
Nassau	8006493	21328001	PA21S-PS Cap Eq Nassau Grid-S
St Johns County	8006494	21328001	PA21S-PS Cap Eq St Johns-S
Southwest	8006489	21328001	PA21S-PS Cap Eq West Grid-S
Southwest	8006489	21328001	-

	Α	В	С	D	E	F	G
				Budget	FY21 Total		
1	Syster JT	Cost Center ,1	Expense Type	Line -	Budget ▼	Vendor ,T	Justification
		30131 - WW Reuse					Misc Supplies/Consumable items purchased on BOs and utilized to perform daily tasks and PMs and Vacuum components for the Burnt Mill Vacuum station. Pumps less than 7.5HP and parts/components. Either Trojan or Suez components depending on
270	Water	Treatment South Grid	1302 - DIRECT PURCHASES	BL03	467,750	Various	
370	water	Treatment Jouth Grid	1302 - DIRECT TORCHASES	DEUS	407,730	Various	Misc materials Purchased thru Pcards and PO of items not carried in JEA inventory for Plants and all mechanical infrastructure
							supporting the plant. Also includes Pumps less than 7.5 HP. Purchase of Misc materials thru P-cards and PO's - FY18 Spend at
		30132 - WW Reuse					\$643K - Grid Split with Nassau - Historical Spend: FY17 \$347K; FY18 \$508K; FY19 \$258K (3yr Avg \$371K) - FY20 Annualized
389	Water	Treatment North Grid	1302 - DIRECT PURCHASES	BL03	253,650	Various	
		30133 - WW Reuse					Misc materials Purchased thru Pcards and PO of items not carried in JEA inventory for Plants and all mechanical infrastructure
418	Water	Treatment East Grid	1302 - DIRECT PURCHASES	BL06	441,750	Various	supporting the plants. Historical Spend: FY19 \$465K - FY20 Annualized \$356K.
		30134 - WW Reuse					Misc. materials not carried in JEA's normal inventory To support plant maintenance and operations. Historical Spend: FY17
441	Water	Treatment Core City Grid	1302 - DIRECT PURCHASES	BL03	223,250	Various	\$237K; FY18 \$307K; FY19 \$232K (3yr Avg \$259K) - FY20 Annualized \$70K
							PCard - essential supplies for plant and pump station maintenance activities (tools, etc.) and Step System repairs - LPS pumps
							and panel repairs, etc. Increased due to increasing number of PS. We continue to operate under "limiting O&M expenses" as
		30135 - WW Reuse					directive in FY20 this will catch up to us. Historical Spend: FY17 \$419K; FY18 \$477K; FY19 \$364K (3yr Avg \$420K) - FY20
459	Water	Treatment West Grid	1302 - DIRECT PURCHASES	BL01	345,800	Various	Annualized \$212K
							Materials and services purchased through Pcards and POs of items not carried in JEA inventory. For plant and all mechanical
							infrastructure supporting the plant. Historical Spend: FY17 \$195K; FY18 \$293K; FY19 \$229K (3yr Avg \$239K) - FY20 Annualized
501	Water	30140 - Biosolids	1302 - DIRECT PURCHASES	BL01	227,050	Various	\$174K
		30142 - WW Reuse					
528	Water	Treatment St Johns Grid	1302 - DIRECT PURCHASES	BL07	285,000	Various	Misc PO and P-Card purchases of materials. Historical Spend: FY19 \$259K - FY20 Annualized \$428K
							Direct Purchases. P-Card and BO purchases to maintain grid/plant mechanical and electrical infrastructure. FY19 historical
		30143 - W/WW Reuse	4303 DIRECT BURGUAGES	DIOF	400 500		spend was \$118K, however growth continues and older United Water equipment is requiring more maintenance. Expected
	Water	Treatment Nassau Grid	1302 - DIRECT PURCHASES	BL05	123,500	Various	need for FY21 is \$130k.
1987					2,367,750		

Date: <u>03/25/2021</u> Item# <u>12</u>



# Formal Bid and Award System

Award #12 March 25, 2021

Type of Award Request: CONTRACT AMENDMENT

**Requestor Name:** Clendening, William **Requestor Phone:** (904) 665-4723

Project Title: Construction Management-at-Risk (CMAR) Services for the Buckman Biosolids

**Conversion Projects** 

Project Number: 8003631
Project Location: JEA
Funds: Capital

**Budget Estimate:** \$15,119,011.00

**Scope of Work:** 

The scope of work to be performed under this solicitation consists of CMAR services for the Buckman Biosolids Conversion Projects. This project is needed to update the treatment process at the Buckman Water reclamation Facility (WRF) to meet current and future needs. The projects to be constructed are listed below:

- 1. Biosolids Process Facility
- 2. Operations and Maintenance (O&M) Building
- 3. Ultraviolet (UV) Disinfection
- 4. Blower Improvements and Electrical Building

**JEA IFB/RFP/State/City/GSA#:** 089-19 **CPA#** 187261

**Purchasing Agent:** Kruck, Daniel R.

Is this a Ratification?:

### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
WHARTON-SMITH INC.	Nathan Hillard	nhillard @whartonsmith.com	PO Box 471028, Lake Monroe, FL 32747-1028		\$17,800,520.00

Amount of Original Award: \$971,322.00

Date of Original Award: 12/19/2019

Contract Increase Amount: \$17,800,520.00

List of Previous Change Order/Amendments:

CPA#	Amount	Date	Reason
187261	\$13,825,095.00	1 09/03/2020	Purchase and installation of the blower system improvements and site setup

**New Not-To-Exceed Amount:** \$32,596,937.00 **Length of Contract/PO Term:** Project Completion

**Begin Date:** 01/06/2020

**End Date:** Project Completion (Expected: September 2024)

JSEB Requirement: Optional

**Comments on JSEB Requirements:** 

Original Award

N/A

Previous Contract Increase

ESB Security (Security) - 1.8%

Complete Coatings (Painting) - 0.85%

This Contract Increase

N/A – Specialty Equipment Purchase and Installation

### **Background/Recommendations:**

Originally bid and approved by Awards Committee on 12/19/2019 in the amount of \$971,322.00 for preconstruction services to Wharton-Smith, Inc. A contract increase in the amount of \$13,826,095.00 was approved by the Awards Committee on 09/03/2020 for the purchase and installation of the blower system improvements. A copy of the previous awards are attached as backup.

This contract increase is for an early out package with a guaranteed maximum price (GMP) for the purchase and installation of the ultra-violet (UV) disinfection system.

Negotiations with Wharton-Smith, Inc. were successfully completed for the purchase and installation of the UV system at the Buckman WRF. The negotiated price of \$17,800,520.00 is approximately 17.7% above the estimate due to the inclusion of Owner Allowances. During negotiations JEA opted to include Owner Allowances in the amount of \$4,399,290.00 to cover items on the risk register that are outside of the CMAR's control. JEA has control over these allowances, and these funds may not be used without JEA's prior authorization. If the Owner Allowances are not used, those funds will be reduced from the contract via addendum at the conclusion of this scope of work. JEA reviewed the CMAR GMP proposal and deemed the results reasonable when compared to past projects. A copy of the quote is attached as backup, which includes the listing of risk register items JEA added as Owner Allowances. As design progresses for the other aspects of the overall Buckman Biosolids Conversion Projects, additional GMPs will be brought before the Awards Committee.

Request approval to award a contract increase to Wharton-Smith, Inc. for the purchase of equipment and installation of the UV disinfection system replacement part of the Buckman Biosolids Conversion Projects in the amount of \$17,800,520.00, for a new not-to-exceed amount of \$32,596,937.00, subject to the availability of lawfully appropriated funds.

Date

Manager:	Collier, Bradley W Mgr Project Management
Director:	Conner, Sean M W/WW Project Engineering &

Construction

**VP:** Vu, Hai X. - VP Water/Wastewater Systems

**APPROVALS:** 

Q/J/V/W/M 03/25/2021

Chairman, Awards Committee Date

Hai X. Vu 03/25/2021

Hai X. Vu, VP Water/Wastewater Systems

Date: 12/19/2019 Item# 4



# Formal Bid and Award System

Award #4 December 19, 2019

Type of Award Request:

PROPOSAL (RFP)

Request #:

6567

**Requestor Name:** 

Clendening, William

**Requestor Phone:** 

(904) 665-4723

**Project Title:** 

Construction Management-at-Risk (CMAR) Services for the Buckman Biosolids

Conversion Projects - Phase 1

**Project Number:** 

8004764, 8003631, 8004765, 8004746

**Project Location:** 

**JEA** 

Funds:

Capital

**Budget Estimate:** 

\$879,674.00 (Phase 1 Estimate)

Scope of Work:

The scope of work to be performed under this solicitation consists of CMAR services for the Buckman Biosolids Conversion Projects. This project is needed to update the treatment process at the Buckman Water reclamation Facility (WRF) to meet current and future needs. The projects to be constructed are listed below:

- 1. DigestivorePADTM
- 2. Biosolids Process Facility
- 3. Electrical and Instrumentation (E&I) Building
- 4. Operations and Maintenance (O&M) Building
- 5. Ultraviolet (UV) Disinfection
- 6. Blower Improvements and Electrical Building

This award positively impacts all of JEA's Measures of Value:

- Customer Value: Improve customer's service by providing additional capacity and reliable operation
- Community Value: Provide additional capacity and redundancy to meet existing and future growth
- Environmental Value: Provide high level treatment of biosolid waste
- Financial Value: Provide the most energy efficient process equipment and upgrades to improve operations and reduce energy requirements

JEA IFB/RFP/State/City/GSA#:

086-19

**Purchasing Agent:** 

Kruck, Daniel R.

Is this a Ratification?:

NO

### **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
WHARTON- SMITH INC	Nathan Hillard	nhillard	PO Box 471028, Lake Monroe, FL 32747-1028	(407) 321- 8410	\$971,322.00

Amount for entire term of Contract/PO:

\$971,322.00

Award Amount for remainder of this FY:

\$700,000.00

Length of Contract/PO Term:

**Project Completion** 

Begin Date (mm/dd/yyyy):

01/06/2020

End Date (mm/dd/yyyy):

Project Completion (Expected: September 2024)

### **JSEB Requirement:**

Optional for Phase 1

# **Comments on JSEB Requirements:**

No JSEB participation in Phase 1. Contractor will meet JSEB goals during Phase 2.

### PROPOSERS:

Name	Amount	Rank
WHARTON-SMITH, INC.	\$971,322.00	1
THE HASKELL COMPANY	N/A	2
GARNEY COMPANIES INC.	N/A	3
BRASFIELD & GORRIE, LLC	N/A	4
ULLIMAN SCHUTTE CONSTRUCTION LLC	N/A	5
CLARK CONSTRUCTION GROUP, LLC	N/A	6
PC CONSTRUCTION COMPANY	N/A	7
MWH CONSTRUCTORS, INC.	N/A	8

# **Background/Recommendations:**

Advertised on 06/06/2019. Ten (10) prime companies attended the mandatory pre-proposal meeting held on 06/19/2019. At proposal opening on 07/16/2019, JEA received eight (8) Proposals. The public evaluation meeting was held on 09/10/2019 and JEA deemed Wharton-Smith, Inc. most qualified to perform the work. A copy of the evaluation matrix and negotiated fees are attached as backup.

Negotiations with Wharton-Smith, Inc. were successfully completed for Phase 1 of this project. Phase 1 consists of developing the project schedule, design and constructability reviews, developing work packages, value engineering and developing the Guaranteed Maximum Price (GMP) for each project. These preconstruction costs are 1.27% of the estimated construction costs. The percentage is slightly higher than JEA has seen in recent projects, however, JEA authorized extensive subsurface investigation allowances in this fee due to previous subsurface issues at the Buckman WRF. The Phase 1 fee is deemed reasonable when that is taken into consideration (industry standard is 0.5% - 3% of total construction costs). If negotiations for the final GMP are not successful, JEA reserves the right not to proceed with construction with this contractor. The contractor reviewed the current design estimates and deemed them reasonable for these projects.

# The project details are below:

- Planning Project Budget (2017): \$37,188,000.00
  - o Engineering Budget: \$4,648,500.00
  - o Construction Budget: \$30,990,000.00
  - o Internal JEA Costs: \$1,549,500.00
- Revised Project Budget: \$86,868,345.00
  - Engineering Budget (Carollo Engineering & Jacobs Engineering): \$7,111,874.00
  - o Construction Budget: \$77,333,282.00
    - Phase 1: \$971,322.00 (this award)
    - Phase 2: \$76,361,960.00
  - Internal JEA Costs: \$2,423,189.00
- Original Project Schedule:

- Engineering Completion: March 2019
- o Construction Completion: December 2020
- Revised Schedule:

Engineering Completion: November 2020
 Construction Completion: February 2024

# Major Changes/Issues

Project costs and schedule has increased significantly since the project definition phase. The design engineer has worked with JEA to make corrections, which has increased the cost and elongated the project schedule.

- DigestivorePAD<sup>TM</sup> It was determined during preliminary design that the original costs for the PAD process was underestimated during the initial study and project description (PD) development phase. Circular structure was revised to rectangular structure for redundancy purposes. Additional cost is approximately \$6.9 MM.
- Biosolids Process Facility Two buildings are proposed in lieu of one building. Height and
  footprint, along with increase in PAD siting dictated. It was determined that the sludge quantity
  was underestimated during the study; thereby, increasing size of equipment and building.
  Additional cost is approximately \$20.6 MM.
- 3. Electrical and Instrumentation Building in lieu of new building, repurposing of existing building is proposed
- 4. Operations and Maintenance Building in lieu of new building, repurposing of existing building is proposed
- 5. Disinfection Improvements This project is included in the CMAR for economies of scale. Original project was stand-alone effort. Original PD was based on implementation of hypochlorite system. Permitting requirements drove the design to a UV system. Design addressed hydraulic constraints which were not in the original PD. Initial task is for CMAR to perform value engineering and cost estimate for this project to determine the path forward. Additional cost is approximately \$6.1 MM.
- 6. Blower Improvements This project is included in the CMAR for economies of scale. Original project was stand-alone effort. PAD structure size forced the relocation of existing switchgear and transformers. Other site constraints combined the electrical into new standalone building to site both the Blower expansion and PAD equipment. Additional cost is approximately \$2.1 MM.

The current estimate is the design engineer's opinion of probable construction cost at 30% and 60% design. CMAR will perform a detailed analysis of actual construction costs and will update these estimates periodically as design progresses and the project approaches a GMP.

086-19 - Request approval to award a contract to Wharton-Smith, Inc., for pre-construction services for the Buckman WRF projects in the amount of \$971,322.00, subject to the availability of lawfully appropriated funds.

Manager: Collier, Bradley W. - Mgr Project Management

Director: Conner, Sean M. - Dir W/WW Project Engineering & Construction

VP: Calhoun, Deryle I. - VP/GM Water Wastewater Systems

APPROVALS:

Chairman, Awards Committee Da

Manager, Operating Budgets Date

Date: <u>09/03/2020</u> Item# <u>2</u>



# Formal Bid and Award System

Award #2 September 3, 2020

Type of Award Request: CONTRACT INCREASE Requestor Name: Clendening, William Requestor Phone: (904) 665-4723

**Project Title:** Construction Management-at-Risk (CMAR) Services for the Buckman Biosolids

Conversion Projects

**Project Number:** 8004764, 8004746

**Project Location:** JEA **Funds:** Capital

**Budget Estimate:** \$14,953,336.00

**Scope of Work:** 

The scope of work to be performed under this solicitation consists of CMAR services for the Buckman Biosolids Conversion Projects. This project is needed to update the treatment process at the Buckman Water reclamation Facility (WRF) to meet current and future needs. The projects to be constructed are listed below:

- 1. DigestivorePAD<sup>TM</sup>
- 2. Biosolids Process Facility
- 3. Electrical and Instrumentation (E&I) Building
- 4. Operations and Maintenance (O&M) Building
- 5. Ultraviolet (UV) Disinfection
- 6. Blower Improvements and Electrical Building

**JEA IFB/RFP/State/City/GSA#:** 089-19 **CPA#** 187261

**Purchasing Agent:** Kruck, Daniel R.

Is this a Ratification?:

# **RECOMMENDED AWARDEE(S):**

Name	Contact Name	Email	Address	Phone	Amount
WHARTON-SMITH INC.	Nathan Hillard	nhillard @whartonsmith.com	PO Box 471028, Lake Monroe, FL 32747-1028		\$13,825,095.00

Amount of Original Award: \$971,322.00

Date of Original Award: 12/19/2019

Stavent Elmorease Amount: \$13,825,095.00

New Not-To-Exceed Amount: \$14,796,417.00

Length of Contract/PO Term: Project Completion

**Begin Date (mm/dd/yyyy):** 01/06/2020

End Date (mm/dd/yyyy): Project Completion (Expected: September 2024)

JSEB Requirement: Optional

# **Comments on JSEB Requirements:**

Original Award

N/A

<u>This Contract Increase</u> ESB Security (Security) - 1.8% Complete Coatings (Painting) - 0.85%

### **Background/Recommendations:**

Originally bid and approved by Awards Committee on 12/19/2019 in the amount of \$971,322.00 for preconstruction services to Wharton-Smith, Inc. A copy of the original award is attached as backup.

This contract increase is for an early out package with a guaranteed maximum price (GMP) for the setup of field offices, and the purchase and installation of the blower system improvements.

Negotiations with Wharton-Smith, Inc. were successfully completed for the site setup (\$1,766,555.00) and the purchase and installation of the blower system improvements (\$12,058,540.00). The negotiated price of \$13,825,095.00 is approximately 7.5% below the estimate. JEA reviewed the CMAR GMP proposals and deemed the results reasonable when compared to past projects. A copy of the quotes are attached as backup. As design progresses for the other aspects of the overall Buckman Biosolids Conversion Projects, additional GMPs will be brought before the Awards Committee.

The contract increase spend details are below:

FY21: \$8,958,517.00
FY22: \$4,135,519.00
FY23: \$417,748.00
FY24: \$313,311.00

Request approval to award a change order to Wharton-Smith, Inc. for the purchase of equipment and installation of the blower system improvements and site setup as part of the Buckman Biosolids Conversion Projects in the amount of \$13,825,095.00, for a new not-to-exceed amount of \$14,796,417.00, subject to the availability of lawfully appropriated funds.

Manager: Collier, Bradley W. - Mgr Project Management

**Director:** Conner, Sean – W/WW Project Engineering & Construction

Chief: Vu, Hai – Interim GM Water/Wastewater Systems

APPROVALS:

O9/03/2020

Chairman, Awards Committee

Steven Elmore

09/03/2020

Budget Representative

Date



# JEA BUCKMAN WRF - UV DISINFECTION SYSTEM REPLACEMENT GMP 3/18/2021

# **COST SUMMARY**

		LABOR	Е	QUIPMENT		MATERIALS		SUBS		TOTALS
Total Direct	\$	377,437	\$	380,696	\$	505,786	\$	9,428,713	\$	10,692,632
Total GC's	\$	938,003	\$	-	\$	47,554	\$	126,340	\$	1,111,897
Sales Tax (7.5%)							\$	41,501	\$	41,501
Contingency (Per Risk Register)							\$	218,381	\$	218,381
Bond							\$	126,994	\$	126,994
Insurance (0.75%)							\$	131,565	\$	131,565
Fee (8.75%)							\$	1,078,260	\$	1,078,260
SUBTOTALS	\$	1,315,440	\$	380,696	\$	553,340	\$	11,151,754	\$	13,401,230
Owner Allowance (See Below)									\$	4,399,290
TOTAL	TOTAL \$17,800,52								\$17,800,520	

OWNER ALLOWANCE ITEMS (PER RISK REGISTER)					
Weather Delays	\$	56,721			
Severe Weather	\$	10,804			
Permitting Delays	\$	13,505			
Procurement / Delivery Delays	\$	27,010			
Unanticipated Design Requirements	\$	10,000			
UV Channel Aluminum Cover System	\$	50,000			
Existing Structure Integrity Failure	\$	70,000			
Electrical Building Pile Capacity	\$	25,000			
Unforeseen Utility Conflicts	\$	56,250			
Added Electrical and I&C Costs	\$	67,500			
UV Structural Rehabilitation	\$	50,000			
Damage to Existing 60" RCP	\$	1,500,000			
UV Bypass System	\$	2,200,000			
Unforeseen Startup Conflicts	\$	16,000			
Additional Owner Training Requirements	\$	7,500			
Requirements for Small Items Not Shown	\$	4,000			
Bid Allowance - ERP Pond	\$	50,000			
Bid Allowance - Security Additions	\$	50,000			
Bid Allowance - FM Global Review	\$	30,000			
Bid Allowance - Fire Hydrant Installation	\$	30,000			
Bid Allowance - Independent Testing	\$	50,000			
Bid Allowance - Building Department Fees	\$	25,000			
TOTAL		\$4,399,290			